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Chamber*News*



Happy Trails Until We Meet May 23 Making Ulster a World-Class Destination

214 Fair Street Kingston, NY 12401

Ulster County is already a world-class outdoor recreation destination, but that distinction will only get better when a new series of rail trails come to fruition soon.

You can hear all about it at the Chamber's next breakfast meeting from 7:30-9 a.m. May 23 at the Wiltwyck Golf Club in Kingston. The sponsor is the Ten Broeck Center for Rehabilitation & Nursing.

The breakfast meeting, "New Trails Making Ulster County a World-Class Outdoor Recreation Destination" and will feature Acting County Executive Adele B. Reiter, Assistant Deputy Ulster County Executive Tim Weidemann and Deputy Director of Ulster County Planning Chris White. Kristen Wilson, director of grants management with the City of Kingston, will share progress on the Kingston Greenline trail system.

Representatives from the Woodstock Land Trust and the Kingston Land Trust—two partner organizations helping to advance the trail system—will attend to share information and answer questions.

In addition to highlighting current trail construction projects throughout the county, the presentation will also explore how a world-class trail system can contribute to Ulster County's \$587-million tourism industry and



compliment the unparalleled quality-of-life offered by Ulster County's communities.

"Rail trails have been a fixture in several Ulster County communities for decades, offering residents and visitors relaxing and stunningly beautiful places to get outdoors and connect with nature. Over that time, as more and more sections of abandoned railroad beds have converted to trails, a new picture is beginning to emerge-these short, disconnected linear parks are increasingly becoming an

Continued on page 4



www.UlsterChamber.org

Tim Weidemann



Chris White

May Breakfast May 23 7:30-9:00 am Wiltwyck Golf Club 404 Steward Lane Kingston, NY

Sponsor:



Ten Broeck Center will be May's Breakfast Sponsor

Ten Broeck Center for Rehabilitation and Nursing is recognized throughout the Hudson Valley for outstanding delivery of subacute and long term care. They are a 258 bed facility located in Lake Katrine, NY. The facility offers semi-private and private rooms. They are staffed with registered nurses, licensed practical nurses, and certified nursing assistants. Their subacute rehabilitation and long term units provide physical, occupational, and speech therapy seven days a week. In addition, they also provide restaurant style dining, well- appointed suites, cable, WIFI, religious services, beauty parlor, and local trips and outings.

Ten Broeck Center for Rehabilitation and Nursing formerly known as Ten Broeck Commons is currently under new ownership but continues to provide attentive and individualized care to all their residents.

Ten Broeck Center for Rehabilitation and Nursing has not only changed their name they are in the process of changing their look. New renovations are beginning in the facility and will continue until the entire facility has a new, fresh look.

Ten Broeck Center for Rehabilitation



and Nursing is proud of what they have accomplished in the community and they look forward to continuing to provide quality care for the community.



Ashokan Center May 21 • 5-7 pm

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The official publication of the Ulster County Regional Chamber of Commerce is a special advertising supplement to the **Daily Freeman**

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UPCOMING CHAMBER EVENTS

May 21 | 5:00 - 7:00 pm

Membership Mixer @ The Ashokan Center

477 Beaverkill Road | Olivebridge, NY There is no cost for Members and Prospective Members. Reservations are required. Sponsor: PKHB, CPAs, PC

May 23 | 7:30 - 9:00 am

Chamber Breakfast Meeting New Trails Making Ulster County a World-Class Outdoor Recreation Destination Tim Weidemann, Chris White & Kristen Wilson Wiltwyck Golf Club 404 Steward Lane | Kingston, NY

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June 10 | 5:30 - 8:30 pm

Ulster Leadership Celebration

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June 12 | 5:00 - 7:00 pm

Networking Mixer @ The Catamount at the Emerson Resort & Spa 5368 Route 28 | Mt. Tremper, NY

There is no cost for Members and Prospective Members. Reservations are required.

> Register for all Events (845) 338-5100 www.UlsterChamber.org

Enjoy Nature at Our Next Mixer *The Ashokan Center Will Play Host*

Running a business can be stressful, but musicians Jay Ungar and Molly Mason have the perfect anecdote to destress and relax—the Chamber's next Mixer at the Ashokan Center.

"This will be a good time to just enjoy being outside and away from the work-a-day world," Ungar says. "When you drive through the gates and you come down the hill, there's a feeling of leaving the busy, hectic world behind and entering a special place, an almost magical world. It's a nature center and a cultural center.

"While we now have WiFi and cell service, it's good to ignore them at Ashokan. It is a great place to connect with people and

nature and disconnect from the crazy world we live in."

The Mixer is from 5-7 p.m. May 21 at the outdoor conference and retreat center at 477 Beaverkill Road in Olivebridge. The sponsor is PKHB CPAs.

The Ashokan Center last hosted a Mixer in May 2016.

"The most important thing that happened at the last Mixer was that people

had time to talk with each other in a conducive environment to connect with people and have a conversation," Ungar said. "We'll make sure there's music, great food and beverages. It will be a very fun time."

Mason remembers the gorgeous weather for the last Mixer at what is billed as the first outdoor education center in the state.

"If it's a nice day, as it was the last time we did it, we might set up five or six short tours," Mason said. "They could run through most of those two hours."

The Ashokan Center, whose theme is "Where Nature Inspires," is located on 385 acres of woodlands, ravines, ponds and open spaces traversed by the Esopus Creek. The property's Cathedral Gorge includes waterfall views and you can also see one of the few surviving covered bridges in the state.



The Center's mission is to "teach, inspire and build community through shared experiences in nature, history, music and art."

Meanwhile, the center hosts all sorts of events, including festivals, retreats, lectures, weddings, tech camps and more. Chamber members will want to make sure they see the Esopus Lodge and dining hall.

The Center is also famous for running music and dance camps for adults and families for the last four decades. A peek at the Center's calendar (<u>www.ashokancenter.com</u>) shows a host of concerts, dances and other musical events.

However, the Ashokan Center's most famous visitors are the 5,000 schoolchildren from all over who visit each year.

"Kids experience everything from natural science-related programs to 18th-Century technology like blacksmithing, broom making and tin smithing. They get to create something functional that they can bring home with them," Ungar said.

The center's signature benefit each year is the "Summer Hoot,"

which has drawn such luminaries as the late Pete Seeger. It will be Aug. 23-25 this year (<u>www.homeofthehoot.com</u>) and the "Winter Hoot" will be held in February.

SUNY New Paltz formerly owned the center from the 1950s to 2008. In 2006, when SUNY put the property up for sale, "Molly and I got a group of interested people together and spearheaded the effort to form a new non-profit organization, the Ashokan Foundation, to save the property and the programs."

In 2008 the Open Space Institute helped broker the deal in which the property was transferred to the new Ashokan Foundation and the New York City DEP.

Ungar said. "There are a lot of groups that call Ashokan home and we wanted to keep it available for anyone who is inspired by the place and understands it's special and importance.

"We helped design a new facility that would be conducive to music and dancing and to building community. A place that would be conducive for people interested in renewable energy, sustainability and social consciousness of all kinds to meet one another. We hoped that it might sometimes function as a kind of community center.

"Though closed to the public for decades, people who live within 30 or 40 minutes now attend events, walk the trails and are beginning to feel connected to the land itself. This is one of our dreams for the 'new' Ashokan Center. We offer films, lectures, concerts and festivals."

Molly and Jay, who are world-famous musicians, will be among the entertainment at the mixer, but Molly said there will also be another special guest.

"Nature will be doing some of the entertainment," she said.

The Center can be reached at (845) 657-8333 and www. ashokancenter.org.

Chamber Mixers are a great way to network and promote your business. Be sure to bring plenty of business cards. This free networking event is open to Chamber members and prospective members. Reservations are a must and can be made by calling the Chamber office at (845) 338-5100 or by registering online at www.ulsterchamber.org.

Nixer

Tuesday, May 21, 5-7 pm The Ashokan Center

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Happy Trails Until We Meet May 23

Continued from page 1

inter-connected network that spans most of Ulster County," Reiter said.

"So many people and organizations have worked so hard for so long to get us to where we stand today. I thank Dennis Doyle, our county planning director, and Rick Remsnyder, our tourism director, for their tireless efforts. I'm grateful to [Chamber President] Ward [Todd] and the Chamber for this opportunity to showcase the spectacular results. I'm also thrilled to showcase two of our trail champions—Chris White and Tim Weidemann—whose commitment to these projects has been

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essential to getting us where we are today.

"Looking back, in 2013 former Ulster County Executive Mike Hein began laying the groundwork for several key trail projects in partnership with state agencies, local municipalities, land trusts, and trail groups. Today, these projects are closing the gaps and creating a fully-connected trail system spanning from the Walkway Over the Hudson to the Catskills, and along the Rondout Valley and the Wallkill Valley from Ellenville and Wallkill to Kingston."

Looking forward, the county's emerging trail system will comprise four primary corridors and two hubs:

The O&W Rail Trail Corridor, which follows the Rondout Creek and the former D&H Canal, extends 34 miles between Ellenville and Kingston. Along this corridor are the Hurley O&W Rail Trail, the Marbletown O&W Rail Trail and new trail sections in Wawarsing and Ellenville. Several gaps, including one linking the trail to Kingston, are in the process of design and are proceeding toward future construction.

The Wallkill Valley Rail Trail Corridor extends from Kingston south, along the former railroad route that once served Rosendale, New Paltz, Gardiner and the hamlet of Wallkill in the town of Shawangunk. Along this corridor, the Wallkill Valley Rail Trail extends 21 miles, crossing over the scenic Rosendale Trestle and passing through the future home of the Williams Lake Resort. After a gap, the trail picks up again near Wallkill, where the Walden-Wallkill Rail Trail extends more than 3 miles and ends at the Village of Walden in Orange County.

The Hudson Valley Rail Trail Corridor extends from the western end of the Walkway Over the Hudson in Highland and, following the completion of two extensions in 2018, now connects all the way through the Town of Lloyd to South Street, just east of New Paltz. Construction is currently underway to extend the trail across the Thruway, where future phases will establish a link to the Wallkill Valley Rail Trail.

The newest addition to the Ulster County trail system is the U&D corridor, extending 48 miles west from Kingston to the base of Belleayre Mountain. Along this corridor, construction is underway to complete a new 11.5-mile trail along the northern shore of the Ashokan Reservoir, between Basin Road in Hurley and Route 28A in Boiceville.

Additionally, a temporary trail along a short section of the U&D was constructed by Ulster County in 2018, known as the Midtown Linear Park. This trail, which will undergo further design and construction in the coming years, will serve as a critical link between the city's Midtown neighborhood, the Uptown/Stockade commercial district, and the western half of the County's trail network.

"In two places, where these trails converge, construction is also underway to establish a seamless link for trail users," Rieter said.

In New Paltz, the state DOT is working with the Village to connect from the western end of the Hudson Valley Rail Trail to the Wallkill Valley Rail Trail, with routes along Main Street and Henry Dubois Drive. In Kingston, where three of the corridors converge, and where additional trails will extend to the waterfront and over the Kingston-Rhinecliff Bridge to Dutchess County, the Kingston Greenline serves as the connecting hub.

"In both cases, the more densely-developed areas in New Paltz and Kingston pose challenges to the traditional rail-trail concept, and so plans call for bike lanes, improved sidewalks, and shared streets in addition to rail trails in these areas," Reiter concluded.

Chamber breakfast programs are a great way to network with other local business leaders and stay on top of current events. Pre-registration is strongly encouraged. For more information or to register, call the Chamber at (845) 338-5100 or go online at www.ulsterchamber.org.

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CareMount Medical Expands In Ulster *Company Now Boasts 3 Local Facilities*

CareMount Medical is the largest independent multispecialty medical group in the state and you don't have to look far to see its huge footprint in Ulster County.

The company came to Ulster County in 2016 when it acquired existing offices in Kingston and Highland and merged with Mid Hudson Medical Group. In 2018, CareMount opened its third Ulster County office in New Paltz and also reopened its urgent care center at the Kingston location.

The Kingston campus offers internal medicine, family medicine, pediatrics, OB/GYN, ophthalmology, orthopedics and other specialty services.

"CareMount Medical has been a staple in the local community for more than 70 years," says Dr. Scott Hayworth, CareMount Medical's president and CEO. "As we continue to grow and expand our operations, we are actively hiring new employees across our more than 45 locations throughout the Hudson Valley and New York City.

"CareMount Medical is committed to investing in our local community by hiring residents from the communities we serve and providing ample opportunity for growth within our organization, not only for our physicians but for our clinical and non-clinical staff." The company provides comprehensive medical care to more than 640,000 patients in more than 45 locations throughout Westchester, Putnam, Dutchess, Columbia, and Ulster counties and New York City. Founded in 1946 as Mount Kisco Medical Group, CareMount Medical has grown from 40 physicians in 1988 to more than 600 physicians and advanced practice professionals representing more than 40 different medical specialties.

"A majority of our patients have been with us for many years from when we were known as Mount Kisco Medical Group and later when Mid Hudson Medical Group joined us," Hayworth said. "We advertise in local media but many of our new patients come to CareMount Medical through the recommendation of our existing patients due to the level of service and care provided to them by our physicians and clinical staff."

CareMount Medical recently launched CareMount 24/7, a state-of-the-art platform offering patients on-demand access to their healthcare, from anywhere, anytime, online. CareMount

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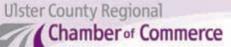
24/7 features four key online platforms including: virtual visits, online scheduling, patient portal and pre check-in.

Meanwhile, CareMount Medical has grown from less than 100 employees in 1946 to around 3,000 employees today. CareMount Medical is affiliated with world-class organizations, including Massachusetts General Hospital, Mount Sinai Health System and Memorial Sloan Kettering Cancer Center.

The company offers on-site laboratory and radiology services, endoscopy and infusion suites and operates eight urgent care centers.

Hayworth said CareMount Medical's physicians are frequently recognized as best doctors in respected publications and have been featured in lists including New York Magazine's "Best Doctors," Westchester and Hudson Valley Magazine's *Continued on page 7*

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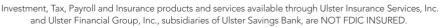
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"Top Doctors" as well as in Castle Connolly Medical's "Top Doctors."

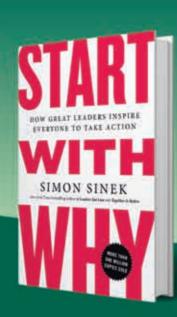
"Our patients do not have to travel far to receive quality, patient-centered care as well as the opportunity to utilize state-of-the-art technology systems at several of our offices in the Hudson Valley," Hayworth said. "We love to hear from our patients, which is why we send out an electronic patient survey after each doctor's visit to gather their feedback."

Hayworth said joining the Chamber was a wise move.

"The Chamber has been instrumental in helping CareMount Medical to get the word out on our new services and offerings to thousands of Chamber members and residents of Ulster County via the Chamber's monthly newsletter and email blasts," he said. "We are happy to partner with such a tremendous resource and advocate for local businesses in our community."

CareMount Medical, located locally at 1561 Ulster Ave. in Lake Katrine, can be reached at 845-231-5600 or www.caremountmedical. com.





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Partner with Partner Rentals *Family Owned Business Has Local Roots*

Partner Rentals has indeed "been around the rodeo," as owner Hernan del Aguila likes to say.

The equipment rental company started in 1992 as Kingston General Rental under del Aguila's parents, Fernando and Rosario, who came to the United States in 1989 from Peru. Growing up, their two boys, Hernan and Ernesto, would help out around the business.

In 2003, the company joined the Volvo Rents franchise program and, after surviving the Great Recession, sold out to Volvo in 2011. Volvo Rents later became BlueLine Rental and left Kingston in 2016.

That left an opening for another equipment rental company and the del Aguila family was ready. Hernan re-opened their business as Partner Rentals at 711 East Chester St. and was soon joined by family patriarch Fernando and his brother, Ernesto.

The company offers a wide array of equipment, mostly catering to contractors and homeowners, including everything from aerial and material handling needs to air compressors and tools, compaction, concrete and masonry, HVAC, earthmoving, job site equipment, landscaping and forestry, power and lighting, pumps and more.

"We have one of the largest independent fleets in the surrounding counties and have been aggressively adding to it by almost doubling the equipment investment each year," del Aguila said.

Boom lifts, scissor lifts, and forklifts make up 60-70 percent of the company's rentals.

"We're a general rental company," del Aguila said. "We don't specialize in any one category. We kind of have a little bit of everything for construction and maintenance work."

The small company del Aguila's parents started grew from the original location to another in New Windsor. While an affiliate of Volvo Rents, a top 10 rental company in North America, del Aguila also got to see how the big companies managed themselves, such as making long-term investments, buying better equipment and saving on maintenance.

"When we came back to do Partner Rentals, we've tried to take the best of both worlds," he said. "When we buy equipment, we buy better brands. That sets us apart from our competition. We buy top-tier brands because we understand the value that sets for us and for our customers, but having our roots in smaller, independent rental, we understand that when something goes wrong and you need an answer right away, it helps to have a local decision-maker.

"Here, if something goes wrong, you've got the owner in-house to make decisions. We think we can react better to the needs of our customer base because we're local.

"That's one of the big stories that we tell our customers. We've been around the rodeo. We know how the big guys do it, we know how the little guys do it and we've built something special for our customers and ourselves where we can kind of give the best of both worlds and give them a superior experience."

Partner Rentals, which employs 14, would seem to be a good barometer of the local economy. If they're renting equipment, construction must be good and del Aguila said business is up overall.

"There's a decent amount of equipment going out for new construction, but Kingston and the surrounding areas have a lot of older homes, so we've always been kept alive by maintenance projects—people need to repaint a building, put on a new roof," del Aguila said. "If you look at us as a measure of the economy, we have been able to increase our fleet and revenue by about 50-75% each year. And although we cover the entire Mid-Hudson Valley, the majority of the business still comes from Ulster County. So I would say, yes, the economy is doing pretty well."

Partner Rentals has been helped along by the Chamber, which held a ribbon-cutting when the business reopened in 2016. Meanwhile, del Aguila's parents went on a trip to China organized for Chamber members.

"Being a member of the Chamber brings some instant legitimacy to our business because we're a member of an organization that's wellrespected in our area," del Aguila said. "It's also helpful to have a resource in our area that if we have questions, we can ask the Chamber, or they can refer us to other local businesses in the area that may be going through some of the same growing pains that we are."

Partner Rentals, located at 711 East Chester St. in Kingston, can be reached at (845) 330-2524 or www.partnerrentals.com.



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Description: We are a dedicated team of machining and design personnel consisting of CNC Programmers and Operators with over 80 years of combined experience in the machining field. We presently manufacture parts for industries which specialize in commercial pool equipment, commercial lighting products, ultrasonic nozzle systems, children's toys, special needs equipment and furniture, just to name a few. Otto-Tech is large enough to handle every production need yet small enough to give the personalized service and attention you deserve. Whether you require a few parts or a few thousand parts, you can be confident our machining capabilities will fulfill your every need. We can deliver high quality, precision, milled or turned parts in metal or plastic at extremely competitive prices.

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Hutton Brickyards Independent Financial Services Irish Cultural Center Hudson Vallev Kingston Rolloffs, LLC **KTĂ** Resources LLC Liberty Mutual Insurance Martino Electrical & Air Conditioning, Inc. Mental Health Association in Ulster Co., Inc. Mike's Office Furniture Milne. Inc. Miron Wine & Spirits **MVP Health Care** Nana's Angels Day Care New York State Bridge Authority Nostrand Productions Peak Engineering PLLC Perry's Service Station Quilty, Dwyer & Larkin Insurance Agency Rail Explorers Riviera Produce Corp. Rocking Horse Ranch Resort Rondout Yacht Basin, Inc. Sanzi Associates Inc. SERVPRO of New Paltz-Kingston; Western Dutchess Shuster Associates, Inc. SPAF (Saugerties Performing Arts Factory) Sunshine Orthodontics Super 8 Kingston-NY The Williams Lake Project Tiano Electric Inc. Ulster County Office of Economic Development Ulster Literacy Association Inc. Ulster Performing Arts Center (UPAC) United Rentals (Reliable Onsite Services) Village of Saugerties WBPM Radio Woodstock Harley-Davidson Woodstock School of Art



NCG CINEMA HVM



1300 Ulster Avenue (Hudson Valley Mall), Kingston, NY www.ncgmovies.com

LGBTQ WELL-BEING INSTITUTE



300 Wall Street, Kingston, NY www.lgbtqcenter.org

CRAZY BOWLZ NEW PALTZ



232 Main Street, New Paltz, NY www.crazybowlz.net

O+ FESTIVAL 10TH ANNIVERSARY



PO Box 3083, Kingston, NY www.opositivefestival.org

<u>60 Years</u> Brinnier and Larios, PC Eng's Restaurant Fine & Park, LLC

50 Years BEST WESTERN PLUS, Kingston Hotel and Conference Center

Quilty, Dwyer & Larkin Insurance Agency

<u>30 Years</u> Mental Health Association in Ulster County, Inc. **25 Years** Berkshire Hathaway HomeServices/Hudson Valley Properties Henry A. Gleich, PCA, PC Super 8 Kingston - NY

10 Years

Cummings Engineering, PC

Hickory Barbecue & Smokehouse

Peak Engineering, PLLC

Anniversaries:

<u>5 Years</u>

Golden Hill Nursing & Rehabilitation Center

Hudson Valley Wine Village

<u>1 Year</u> Highland Dental Kingston Rolloffs, LLC United Rentals (Reliable Onsite Services)



April 25, 2019 **Pine Ridge Dude Ranch** 30 Cherrytown Road Kerhonkson, NY





Our Mixer Host, Pine Ridge Dude Ranch, including Owner/Operator Mike Offner (second from right) and staff.



Waterbury, Tim Begnal, Paul Roeber, Bret Lawton and Dan Miller.



Our Mixer Sponsor, Begnal Motors with Nick Warren, Dean Liu, Eugene Lisa Reider and Amberly Campbell (both with the Shawangunk Journal) with Candy Boderck, Bob Poremba and Marie Raymond (all from Green Heat).



Dr. Alan Roberts and Linda Bradford (SUNY Ulster) with Gordon Bell (Bell's Christmas Trees).



John Heitzman (Bank of Greene County) with Michael Horodyski and Mike Mazucca (both from Wallkill Valley Federal Savings & Loan).



Susan Brueckner (Portable Cooler Rentals) with **Cindy O'Connor (Pine Ridge Dude Ranch) and Karl** Brueckner (Portable Cooler Rentals).