

Chamber*News*

214 Fair Street Kingston, NY 12401 www.UlsterChamber.org



County Executive Pat Ryan Looks Ahead

Economic Development on Breakfast Menu

Ulster County Executive Pat Ryan is no stranger to the Chamber, but when he speaks to business leaders at their next Breakfast meeting on Feb. 19, the podium will be entirely his for the first time.

Ryan, a Gardiner Democrat, defeated Republican-Conservative candidate Jack Hayes in a special election in April and again in the general election in November to win a full four-year term as county executive. The candidates appeared before the Chamber before both elections.

This Breakfast, scheduled for 7:30-9 a.m. at The Venue Uptown, located at 503 Washington Ave. in Kingston, is sponsored by Villa Veritas Foundation Inc.

Upon taking office, Ryan outlined his "Big Five" priorities, including: A Green New Deal for Ulster County; tackling the opioid epidemic; growing and diversifying the economy for all; ensuring justice for all residents; and making county government more responsive and responsible.

As part of his plan to grow and diversify the economy, Ryan in September announced the creation of a new economic development working group called Ulster 2040.

Ryan said the primary goal of Ulster 2040 is to align and focus the county's economic, workforce and community development investments toward a set of targeted focus sectors. The group includes a diverse array of community leaders representing a range of industries, occupations and interests.

"Economic growth that helps all of our residents is a key priority of mine," Ryan said. "Ulster 2040 is about our mission to align our county with our natural economic and social strengths, and to make the necessary investments to be successful in these key areas.

"The traditional approach to economic

Continued on page 5

Foundation, Inc.



Pat Ryan

February
Breakfast
February 19
7:30-9:00 am
The Venue Uptown
503 Washington Ave.
Kingston, NY

Sponsor:



The February Breakfast Sponsor is Villa Veritas Foundation, Inc.

The Villa Veritas Foundation, Inc., an inpatient healing and rehabilitation center located in Kerhonkson, NY, has been connecting people with treatment and recovery for over 47 years. Founded by the late Jim Cusack and his wife, Sue, Villa Veritas has remained steadfast in its mission to provide a safe haven for alcoholics, addicts, and their families to find health and hope using the time-tested 12 Step Program as its framework. The center distinguishes itself with a holistic-based approach in combination with the 12 Steps.

"The 12 Step Program works because it's an excellent blueprint for life," says Sue Cusack. "We focus on healing the trauma that led to

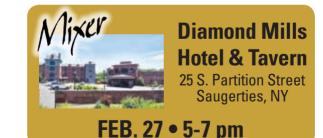
addiction and help people feel useful in this world. Each day we get out there and give people hope. That was my late husband's best gift—the gift of hope, and

the gift of hope, and we continue his legacy. We feel blessed to be able to do what we love with the ones we love."

Villa Veritas Foundation is a 501c(3) nonprofit organization. Contributions are tax deductible to the extent provided by law. Villa Veritas can be contacted by phone at (845) 626-3555 or email at info@villaveritas.org



PERMIT #39 12401 PAID U.S. POSTAGE POSTAGE



Ulster County Regional Chamber of Commerce

214 Fair Street Kingston, NY 12401 845.338.5100 Fax 845.338.0968

www.UlsterChamber.org • info@UlsterChamber.org

CHAMBER BOARD OF DIRECTORS & OFFICERS

David Gagnon - CHAIRMAN OF THE BOARD	Gagnon & Associates CPA's
John Burlingham - CHAIR ELECT	American Solutions for Business
Crystal Jacob - VICE CHAIR	Ulster Savings Bank
Justin Goldman – TREASURER	Bank of Greene County
Kevin Quilty - SECRETARY	
Christopher Bowers	The Reis Group
Maria Cabrera	Maria Cabrera Alterations & Tailoring
Thomas Cole	UnitedHealthcare
Fran DePetrillo-Savoca	Ulster County Tourism
Michael Doyle, MD He	
Brianne Ebél	Diamond Mills Hotel & Tavern/HITS
Jeremy Ellenbogen	Ellenbogen Group, Inc.
Jennifer Fabiano	Rondout Savings Bank
Miriam Gibbons	PuroClean Professional Restoration
Brian Ginty	Hudson Valley Financial Services
Debra Harris	Best Western Plus
Timothy D. Hayes	Central Hudson Gas & Electric
Michael Paesano	Adams Fairacre Farms
Alan Roberts	SUNY Ulster
Anthony J. Troccia	
Eugene Waterbury	Begnal Motors
STAFF	=
	Providence Control of the Control of

	President
Robert Hirsch	Director of Business Services and Communication
Carol Ricken	Director of Membership
Valerie Walsh	Office Manager
Jess Davis	Director of Membership Engagement
Allison Costanzo	Administrative Assistant & Graphic Design
Ingrid Kulick	Executive Director Chamber Foundation
Cindy O'Connor	Bookkeeper
Robert Mitchell	

CHAMBER FOUNDATION BOARD OF DIRECTORS & OFFICERS

Peter Carr ~ CHAIRMAN	HV Insurance Agency
Leslie Sewell - VICE CHAIRMAN	
Michael Janasiewicz ~ TREASURER	
Kate Waage - SECRETARY	MVP Health Care
David Gagnon - CHAMBER CHAIRMAN OF THE BOARD	Gagnon & Associates CPA's
Ward D. Todd	President
Elliott Auerbach	NYS Office of the State Comptroller
Kristin Backhaus, Ph.D.	SUNY New Paltz
Nancy Clark. P.E.	KC Engineering and Land Surveying, PC
Seanne Crozier	Rhinebeck Bank
Tara Dickett	M&T Bank
John Eickman Patrick Galligan	HITS Endurance
Patrick Galligan	Central Hudson Gas & Electric
Laurie Kesick	UnitedHealthcare
Paul Kesick	Marshall & Sterling Insurance
Jennifer LaFalce	KeyBank
Eileen Larocca	Arconic Fastening Systems
Su Marcy	United Way of Ulster County
Su Marcy Ryan Occhino	Ulster Savings Bank
Harris Safier Berkshire Hathawa	y HomeServices /Hudson Valley Properties

Chamber News

The official publication of the Ulster County Regional Chamber of Commerce is a special advertising supplement to the **Daily Freeman**

79 Hurley Avenue, Kingston, NY 12401 – A Digital First Media publication

Kevin Corrado, Publisher Tim Tergeoglou, Advertising Director

Michele Sisco-Martin, Graphic Designer

To advertise, please call (845) 331-5000. To subscribe, please call (888) 699-7699

DAILY FREEMAN

UPCOMING CHAMBER EVENTS

February 19 | 7:30 - 9:00 am

Chamber Breakfast Meeting Ulster County Executive Pat Ryan The Venue Uptown

503 Washington Avenue | Kingston, NY \$25 Members-Advanced Pay • \$30 Members-At The Door \$35 Non-Members

Sponsor: Villa Veritas

February 27 | 5:00 - 7:00 pm

Networking Mixer

@ Diamond Mills Hotel & Tavern

25 S. Partition Street | Saugerties, NY There is no cost for Members and Prospective Members. Reservations are required.

Sponsor: M&T Bank

March 6 | 9:00 - 10:30 am

Business Card Exchange Courtyard by Marriott

Conference Center | 500 Frank Sottile Blvd. | Kingston, NY
There is no cost for Members to attend.
Reservations are required.

Sponsor: Hudson Valley Credit Union

March 17 | 7:30 - 9:00 am

St. Patrick's Day Breakfast The Venue Uptown

503 Washington Avenue | Kingston, NY \$25 Members • \$35 Non-Members Reservations must be paid in advance for this event.

Sponsor: The Reis Group

Register for all Events (845) 338-5100 www.UlsterChamber.org

A Setting That Shines

Diamond Mills Hosts February Mixer

It doesn't get much better than Diamond Mills Hotel & Tavern when it comes to big and important functions. Who else can boast such elegant surroundings with a waterfall view and ample room to network?

Anvone who attended the Chamber's Buy Local Expo last fall can attest that Diamond Mills is a supreme spot to gather with fellow businessowners and make important

That's why the boutique luxury

hotel on 25 South Partition St. in Saugerties will once again open its doors to businessmen and women at the Chamber's next Mixer on Feb. 27. The Grand Ballroom, a popular venue for weddings, auctions, fundraisers and other social events, is the place to be from 5-7 p.m. Beer is being provided by the Rip Van Winkle Brewing Co. The Mixer sponsor is M&T Bank.

"What a great opportunity to welcome the business community to Saugerties," said Brianne Ebel, director of sales at Diamond Mills. "We value our relationship with the Ulster Chamber and are proud to do business in Ulster County. Our Grand Ballroom is such an elegant space with an amazing view of the Esopus Falls and can accommodate events of up to 400 guests."

Ebel said Chamber guests should expect to be positively blown away, particularly when it comes to trying new and interesting fare from the "re-inspired" contemporary Italian menu at Diamond Mills Tavern.

"You'll get to experience our first-class hospitality and service, refreshing beverages and an array of food stations and hors d'oeuvres from our new menu. We are so excited for everyone

to try it," Ebel said.

She and the staff also are eager to show around guests the former Martin Cantine Paper Mill, which operated from 1888 to 1978 when it was ravaged by fire.

Ulster County businessman and Diamond Mills owner Tom Struzzieri is one to think big, and whenever drove by the property, he could not help but envision something grand arising.

"I had my eye on the piece of real estate for years," Struzzieri



said, "I was always enamored by this property, but you couldn't be proud of it when you came to town. It was a blight.

"After two years of planning, it took only 11 months to build Diamond Mills. I wanted it to be elegant but not frou-frou, so you wouldn't feel bad coming in jeans and boots. I wanted something that was small, that truly dazzled with its rooms, food, and service."

Dazzle is an understatement. Not only has Diamond Mills ranked

consistently as a top wedding destination by publications like The Knot, but it has caught the attention of prestigious media like New York Magazine, Wall Street Journal and Huffington Post.

"One of the best features of Diamond Mills is by far our boutique hotel, which boasts 30 luxurious rooms, all of which have a private balcony with a waterfront view. With an old-world style décor, our hotel provides nightly turndown service, plush robes, fine linen, overstuffed duvets and radiant tile bathroom flooring," Ebel said.

While the property hosts several weddings each season, it also is in high demand from May through September when equestrian lovers from across the nation come to Saugerties for Horse Shows In The Sun.

Ebel said something is always happening at Diamond Mills, a four-season paradise that caters to skiers at this time of year.

Diamond Mills Hotel & Tavern is located at 25 South Partition St. in Saugerties and can be reached at (845) 247-0700 or



Chamber mixers are a great way to network and promote your business. Be sure to bring plenty of business cards. This free networking event is open to Chamber members and prospective members. Reservations are a must and can be made by calling the Chamber office at (845) 338-5100 or by registering online at www.ulsterchamber.org.





- Interior/Exterior Signage
- Vehicle Wraps & Graphics
- ADA & Wayfinding Solutions
 - Window & Wall Graphics
 - Carved/Routed Signs
 - Sign Maintenance

Kingston 845-331-5800 Wappingers Falls 845-298-5600

www.fastsigns.com







'Positive Energy' At The Mud Club

Woodstock Shop Cuts Carbon Footprint

Imagine a business that believes working less because it cares about the environment. Meet the family-owned Woodstock business The Mud Club, which closes Tuesday, Wednesday and Thursday and estimates that reduces the company's carbon footprint by 40 percent.

"By being open less, we produce less: we burn less fuel, consume less hydro. The list goes on and on," reads a statement on the company website (www.themudclub.com.)

In fact, The Mud Club's official ethos is: "If we all save a little, we all save a lot."

The small bakery and coffee shop, which opened at 43 Mill Hill Road in September 2018, takes that same approach with its food

"We make everything in-house, by hand and with plenty of care and love," says Gray Ballinger, one of the owners. "We bake our bagels right there on site. We form them on site, we oil them on site, and they come out of the oven

"Everything that you consume or that you take home to consume from our little bakery and coffee shop will have been made by hand on that day. Nothing in there will have ever been frozen, nothing in there will have more of a carbon footprint than what is essentially brought to our door in terms of ingredients.

That contrasts us from other people who might not have that approach to daily operations."

The Mud Club offers a complete line of bagels, sandwiches, croissants, toast and pastries, including cookies, muffins and pretzels (see the website for a full menu). The core offering is a Montreal-style bagel baked in a wood-fired oven.

The shop operates with a small footprint, including its signature wood-fired oven, coffee machines and seating on the first floor. Pastries are formed on the second floor.

"We don't have a lot of space," Ballinger says. "We're primarily a

Meanwhile. The Mud Club's own blend of organic coffee is roasted weekly.

"It really comes down to who you are and what your tastes and palette are and what you are willing to spend on what you want," Ballinger says, "If consuming fresh food that's been made with good ingredients and eating well is a priority for you,

if drinking good coffee is a priority for you, our

space would definitely stand out from all the other places in town."

The Mud Club, which is open Friday through Monday, offers a special happy hour from 8-9 a.m. with \$1 coffee and "Tinker Tuesday," a \$4.50 bacon, egg and cheese bagel that is normally \$7.

Ballinger said most of The Mud Club's cus-

Continued on page 5

MEMBER PROFILE

"We make everything inhouse, by hand and with plenty of care and love."

- Gray Ballinger



CORPORATE Chamber of Commerce SPONSORS

CORPORATE LEADERS

Mid-Hudson Valley Federal Credit Union **Nuvance Health Rondout Savings Bank Emerson Resort & Spa Ulster Savings Bank** Central Hudson Gas & Electric CORPORATE PARTNER **Hudson Valley Credit Union**

CORPORATE SUPPORTERS

Naccarato Insurance Kimlin Energy Services CareMount Medical Community Products, LLC Sickler, Torchia, Allen & Churchill, CPA's, PC HealthAlliance Hospitals, Members of WMCHealth

SUSTAINING SPONSORS

The UPS Store • Adams Fairacre Farms • Liazon



County Executive Pat Ryan Looks Ahead

Continued from page 1

development alone will not drive the county's success for the future. I am excited that so many leaders in our community share this vision and that they are committing themselves to turn this concept into a reality."

Ulster 2040 drew the praise of several community leaders, including Chamber President Ward Todd.

"We commend Ulster County Executive Pat Ryan for this initiative in bringing together key stakeholders," Todd said. "We are a very diverse economy in Ulster County and with dramatic changes in the past few years, it is vitally important that we develop a clear roadmap for our future."

Ryan also recently announced a proposal to expand green career opportunities for the next generation through the first-ever Ulster County Green Careers Academy, an eight-week training program in partnership with SUNY Ulster. The New York State Energy Research Development Authority (NYSERDA) awarded \$249,700 for the project.

The funding will go directly towards tuition assistance for Ulster County residents with focused outreach to individuals who have not had access to clean energy training. Ryan is also launching a new Green Youth Fellowship that will offer paid internships for young people to explore career paths and gain skills in the environmental and green business sector.

"These new initiatives are a significant step forward in solidifying Ulster County as the epicenter of an emerging green economy as we work for a more sustainable future here in Ulster County and beyond," Ryan said.

In December, Ryan signed into law his first budget, which included a .25 percent decrease in the tax levy, bringing it to the lowest level in a decade. The budget also created the county's first-ever Department of Economic Development. Ryan also appointed Tomasine Oliphant to be the new director of the Ulster County Office of Employment and Training in December.

Ryan, a tech entrepreneur, U.S. Army veteran and graduate of the U.S. Military Academy at West Point, is holding office for the first time.

He ran unsuccessfully for Congress in 2018.

Chamber breakfast programs are a great way to network with other local business leaders and stay on top of current events. Pre-registration is strongly encouraged. For more information or to register, call the Chamber at (845) 338-5100 or go online at www.ulsterchamber.org.

While You're Working...

We're Working for YOU!

Our Annual Chamber Directory lists every member in print and online, alphabetically and by category, so your customers can find you!

Invest in Yourself, Your Business, Your Community
Become a Member of the Ulster County Regional Chamber of Commerce

Convenience Matters

That's why it's all right here with US.

'Positive Energy' At The Mud Club

Continued from page 4

tomers come from word of mouth as the company's reputation has grown.

"The Mud Club is definitely unique in that from the day we opened, there's just been so much positive energy about it," he said. "We find that our customers really come from far and wide. We have a great core base of locals and they're amazing. They're the ones we see bright and early in the mornings. We have a good conversation and they carry us through the tough times."

Ballinger said he and his staff of 11 see outof-town customers throughout the summer and fall who visit the famous arts colony.

"We have a very positive buzz about us," he said. "Whether you're on Yelp, or however you research your next food stop, we're probably going to be up there near the top. I think that brings a lot of business our way."

The Mud Club doesn't publish a phone number and prefers to "streamline and consolidate" things on its website, where you can place orders.

"I don't think we lose out," Ballinger said. "We don't do social media.

We communicate through our website and we get right back to you.

"The less pieces you have to go wrong, the less they are prone to go wrong. We will be offering a phone number down the road."

Ballinger, who previously worked for an entertainment company in New York City, said The Mud Club joined the Chamber prior to opening and "the eyes they got on us was very surprising" and helped drum up business.

"The Chamber team is very pro-active," he said. "The Chamber is on their game. They care about people, they care about people's businesses and they know what they're doing.

"I've seen other chambers just kind of throw ideas at the wall and see what sticks. The Ulster Chamber seems to have a solid plan in place."

The Mud Café, located at 43 Mill Hill Road, can be reached at www.themudclub.com.







866.440.0391 / ulstersavings.com Locations throughout the Hudson Valley



Investment, Tax, Payroll and Insurance products and services available through Ulster Insurance Services, Inc., and Ulster Financial Group, Inc., subsidiaries of Ulster Savings Bank, are NOT FDIC INSURED.

@ EQUAL HOUSING LENDER / MEMBER FDIC

The Official Publication of the Ulster County Regional Chamber of Commerce

The UPS Store Has New Location

Call Them 'United Problem Solvers'

The UPS Store in the King's Mall - which is expert at shipping and moving things around the world, has moved itself. In November, the store moved from a corner location at the mall, two doors up the sidewalk, next to Old Navy.

"Since opening in 2003, the nature of our business has changed. There has been a focus on printing services within The UPS Store franchise network, and our location in particular has developed a strong relationship with local art galleries and auction houses. These changes led us to outgrow our old space. Our new location allows us to accommodate our customers and help them more readily," said Elise Anderson, the store's owner. "Most of the people who come into the store say, 'Wow, You've got a lot of space.' Yes. we do."

The move allows The UPS Store to operate out of one location, rather than having to maintain a separate storage location. "The new store has greatly improved our workflow, and we've worked to make everything clean, inviting, and accessible for the customer. Ultimately, that's why we made the move – to better serve our customers."

"As a franchise network of 5000 stores. The UPS Store is uniquely positioned to help the small business customer exactly the type of businesses that comprise the Ulster County Regional Chamber of Commerce," said Todd O'Brien, manager of the store. "We get a few chuckles over the current national advertising campaign," he continued, indicating one of the many 'ing' signs behind him. "Every 'ing' for small business... printing, faxing, scanning.... You get the idea."

The UPS Store's signature offering is a wide range of professional domestic, international and freight shipping services. The Kingston location stocks over 100 sizes of shipping boxes and a wide range of packing supplies.

"We've been doing packing services for 16 years. We know where a lot of the pitfalls are...things that can be easily damaged, we know how to prevent that from happening. If it's something that's highly valuable, we suggest they bring it in and let us pack it," said Anderson.

"We handle a lot of auction houses and art galleries here in the area. Customers are often directed to us as the shipper for

"We're a locally owned small business, that brings with it the backing of UPS." That backing includes The UPS Store's Pack & Ship Guarantee, which means UPS will reimburse you if your package is damaged or lost.

One of the things that people don't always associate with The UPS Store is printing. "You think UPS and you think about the brown® (yes, it's trademarked) truck. You may not realize that we offer many printing services. Our new location has enabled us to install new equipment that we simply could not fit in the former space," said O'Brien. "We have a full-time graphic designer on staff, to assist with needs ranging from logo design to document layout." Other print services include large format (banners, retail signs, architectural drawings) and everything from marketing materials to custom calendars, copies, flyers, postcards, direct mail and yard signs. "Our designer, Scott Denman, has even taken several books from layout to publishing for our clients."

Other services include mailboxes, an on-site notary public, shredding services, faxing and scanning. The store will be adding passport photo services soon.

The Kingston location was selected to train new store owners and managers for a four-state area. "I'm proud of my staff. They're why we are so successful, and The UPS Store has recognized that by selecting us as a training store," said Anderson. She said she and the store's 12 employees enjoy the interaction with the customers and being able to help them overcome challenges.

"I like being able to help people solve their problems," she said. "The other thing they call us is the 'United Problem Solvers.' We've been called that for a couple of years now." We are the face of UPS. The drivers are too, and they do a wonderful job.

"We are the part of UPS that makes it accessible to everybody. Not everybody has a UPS account, but you can come into my store and use UPS readily and we can help you through that."

Anderson said the UPS store does heavily advertise looking for new customers, but she is also happy for the exposure she gets from the listing on the Chamber's website and in the annual Community Resource Guide and Membership Directory.

"Everyone at the Chamber does a great job," she said.

"You can go through their website and say, 'OK, this is what I need, and this business does that.' That's important because that really solidifies that you have credibility in what you do. If you're a Chamber member, you're recommended by other businesses in the Chamber. We recommend various businesses

The UPS Store has also served as one of the principal sponsors of the Chamber's Buy Local Expo, held each fall in Saugerties. "I think it's important for other businesses to see what you do



and what you offer. That's what the Buy Local Expo offers," Anderson said, "You don't have to go all the way to New York City to get something. You can do it here in Kingston and in the surrounding area.

"The Buy Local Expo gives you a lay of the land of the

Continued on page 7



Continued from page 6

businesses who are here and what they offer. You also get new people coming into the area who can learn what your business does. We've been here for 16 years and we still surprise people with what we can do for them."

Anderson also advocates for the Chamber Foundation's ULDI program, of which O'Brien is a graduate. "We've sent another of our employees to the program this year. Ingrid (Kulick) and Tara (Dickett) really have made ULDI into something special."

Anderson took a moment and looked around the new store. "It's been a great move and we're really glad that we did it. Overall, I'm pretty happy with how it's turned out. It was pretty smooth. It's a big shift, but it was needed."

The UPS Store, newly located at 260 Kings Mall Court in Kingston, can be reached at (845) 336-4877 or online at www.theupsstore. com/4541.

So... what does every ing mean?

printing packing designing mailboxing faxing brochuring shredding notarizing copying consulting receiving boxing direct-mailing delivering returning flyering freighting supplying business-carding laminating labeling storing kerning bubble-wrapping enlarging

...and of course, shipping

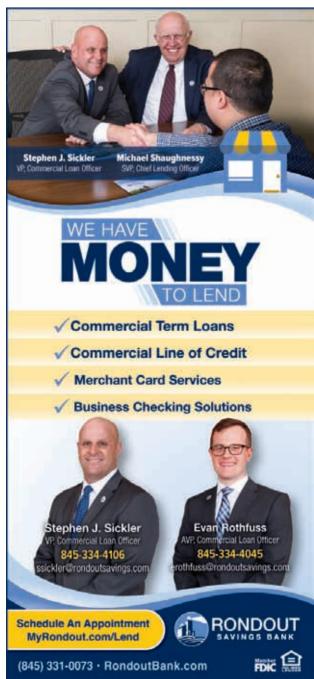
The UPS Store®

Print & Business Services



Visit our New Location in the King's Mall now next to Old Navy - on Route 9W, Kingston 845.336.4UPS (4877) theupsstore.com/4541 Print online from home or office: tiny.cc/onlineprint

For information on **Chamber Membership**, email Carol Ricken at Carol@UlsterChamber.org





Partners

Robert J. Allen, CPA Craig R. Sickler, CPA Joseph J. Montalto, CPA



Sickler, Torchia
Allen & Churchill, CPA's, PC
Your Partner When It Counts

Tax, Accounting, and Auditing Services for Businesses and Individuals

Sickler, Torchia, Allen & Churchill, CPA's, PC is an independent member of BDO Alliance USA. We can help you gain a competitive advantage, regardless of your size or complexity.

2215 Route 9W, PO Box 757 - Lake Katrine, NY, 12449 - (845) 336-7183 4071 Route 9, Stop 1 - Hudson, NY 12534 - (518) 828-4616

HudsonValleyAccountants.com

SPOTLIGHT ON Y





This month's

YUP Spotlight focuses on Nick Martin from the Cyber Guardian Consulting Group (CGCG). Nick is originally from Kingston and began his career in the local real estate industry. After years in sales he recognized a need for high-quality, tailored IT and

cybersecurity services for small, medium and large-scale businesses and organizations.

From this idea CGCG was founded in 2015 and their array of services have grown exponentially. CGCG currently offers managed IT and cybersecurity solutions that secure valuable data and hardware assets, prevent downtime, loss of resources to cyberattacks, and ensure bottom line growth for clients.

When I asked Nick why he choose to start a business here he said "Cyber Guardian believes in the power and business potential of Ulster County and sees a vast opportunity for community and economic growth. I'm always excited to learn about clients' businesses and efforts to enrich peoples' lives. It's a good time to be a growing business in the Hudson Valley and there's no place we'd rather be than Kingston and Ulster County."

When Nick and his staff aren't working, they enjoy visiting "the historic four corners (down the block from our office), the Stockade district, the Rondout, midtown, hiking trails, surrounding towns and counties – we make it a point to explore as much of the area as we can."

If you would like to contact Cyber Guardian Consulting Group, please call them at (845) 444-8273 or email them info@cgcg.biz.

By: Nicole Fuoco, YUP Chairman



Ribbon Couttings

ARTISAN BEAUTY BAR



10 Abeel Street, Kingston, NY www.artisanbeautvNY.com

DIXON ROADSIDE



261 Tinker Street, Woodstock, NY www.dixonroadside.com

ALL THAT JAVA



1571 Ulster Avenue, Town of Ulster, NY www.allthatjava.net

HUDSON RIVER TECHNOLOGIES



236 Plaza Rd. (Kingston Plaza), Kingston, NY www.hrt.bz

Chamber of Commerce LOC

BUY LOCAL XPO 2020 SAVE THE DATE WEDNESDAY SEPT 16, 2020

DIAMOND MILLS HOTEL & CONFERENCE CENTER

3313

WELCOME THESE NEW MEN

ABOVE WATER

1027 Kings Highway **Saugerties**, NY 12477 www.abovewaterny.com **Brian Urban** - Owner Category: Plumbing

Description: Water Treatment and HVAC.

CLEMSON BROS. BREWERY - NEW PALTZ

3 Main Street

New Paltz, NY 10969 www.clemsonbrewing.com

Kate O'Connor - Marketing Manager

Category: Breweries

Description: Clemson Bros. Brewery currently has two locations, the first being in Middletown and the second on Main Street in New Paltz, with additional locations in the construction and planning phases. Serving an array of beer brewed in-house, classic pub fare, and views of the 'Gunks, Clemson Bros Brewery - New Paltz welcomes friends, family, co-workers, and groups alike.

DHARMAKAYA CENTER FOR WELLBEING

191 Cragsmoor Road **Cragsmoor**, NY 12566

www.dharmakayacenter.org **Peter Criswell** - Executive Director

Category: Non-Profit Organizations

Description: Grounded in ancient wisdom and dedicated to holistic wellbeing, the Center offers programs designed to awaken both the mind and the body. Our wide range of classes are designed for and open to students at all levels. They include mindfulness and meditation practice, yoga and nutrition, and teachings and retreats for serious Buddhist practitioners, all incorporating a unique blend of Eastern spirituality and Western understanding. The 90-acre campus, set on a hilltop in historic Cragsmoor, NY, includes a meditation hall, library, dining hall and two residence halls, as well as outdoor patio.

GPI

15 Railroad Ave. Suite 301 **Kingston**, NY 12401 www.gpinet.com

Fred Mastroianni - Vice President Category: Consultants - Engineering

Description: GPI is a consulting engineering, design, planning, survey/mapping, and construction management and inspection firm specializing in the innovative development, design and construction of infrastructure and building systems. Our experts serve government agencies, municipalities, institutions, industries, architects, and developers. Key professional services include Bridge/Highway/Traffic/Civil/Site/Building Systems/MEP & Structural Engineering, Construction Management & Inspection, Environmental, Planning & Land Development, Surveying & Mapping, Protective Coatings and Water/Wastewater services.

LUNA DERMATOLOGY

368 Broadway Ste. 105 **Kingston**, NY 12401
www.lunadermatology.com **Dr. Brooke Bair** - President
Category: Physicians And Surgeons

Description: Medical, surgical, and cosmetic

dermatology and medical spa.

MEDICAL AESTHETICS OF THE HUDSON VALLEY

166 Albany Avenue **Kingston**, NY 12401 www.medicalaestheticshv.com

Gale Wolfe - Manager Category: Spas

Description: Medical Spa.

PAINTERLY DELIGHTS

304 Field Ct.

Kingston, NY 12401 Iill Obria - CEO

Categories: Education/Tutoring; Arts Organizations Description: Painterly Delights teaches the love of art at local venues, including libraries and museums. We specialize in writing grant applications for not-for-profit organizations. We were recently successful, for the 5th straight year, with a grant application to Arts Mid-Hudson.

RIVER MINT FINERY

270 Fair Street

Kingston, NY 12401 www.rivermintfinery.com

Kat Hammill - Owner

Categories: Clothing - Retail &/Or Wholesale; Jewelry Description: *Apparel, jewelry and accessories for the everyday modern woman. A selection of finely created pieces from independent designers.*

RPM RACEWAY

2001 South Road, Poughkeepsie Galleria

Poughkeepsie, NY 12601

www.rpmraceway.com

Karen Davis-Farage - President Category: Arts & Entertainment

Description: RPM Raceway is America's premiere indoor electric karting and entertainment destination, providing an authentic, exhilarating and memorable experience for all. From adults seeking a quick thrill to hardcore racing enthusiasts and those looking for a fun family activity, RPM Raceway offers top-tobottom entertainment options for quests of all ages. Put the pedal to the metal, reaching speeds of up to 45+ MPH through its European-style racetrack, or try out professional racing simulator, and state-of-the-art arcade games for an unforgettable visit. Apart from casual experiences for individuals, small groups and friends, RPM Raceway is the perfect destination to host private events and personal celebrations, or for corporations looking to host a top-notch team building experience, holiday party, or company retreat.

SAVOR BEAUTY + SPA

114 Partition Street

Saugerties, NY 12477

www.savorspa.com

Angela Jia Kim - Founder

Category: Beauty Products

Description: Savor Beauty + Spa offers an exclusive signature skincare line and specialty facials, accompanied by beauty and well-being recommendations. Savor Beauty skincare products are made on-premise in the Hudson Valley in the beauty kitchen and are used in the spa treatments. They're available, along with a curated collection of eco-makeup, in the retail boutique. Savor Beauty continues to expand and innovate as a trend-setting leader within the eco-beauty industry. Their Dollars & Scents initiative hires moms who desire flexible work hours for their children.

STOCKADE STRATEGIES, LLC

24 Heritage Court **Kingston**, NY 12401 www.stockadestrategies.com **Dan Ahouse** - President

Category: Consultants - Planning/Zoning Description: Government affairs consulting firm.

TSYS MERCHANT SOLUTIONS

72 Hosner Mountain Road

Hopewell Junction, NY 12533

Alex Fustinoni - Regional Account Executive

Category: Credit Card Services

Description: TSYS® helps businesses of every size with payment processing products and services to meet every credit card processing need. Our comprehensive offerings serve all — from a startup business requiring secure payment solutions to an e-commerce retailer looking to streamline the checkout process on its website or a B2B client looking for detailed customized reporting. We also offer in-store or on-the-go payment processing with our mobile solutions.

YOUR CBD STORE KINGSTON

1220 Ulster Avenue

Kingston, NY 12401

Matthew Tallarico - Owner

Category: Health & Wellness

Description: We are thrilled to be opening up in the community! At Your CBD Store Kingston, we're creating a safe, spa-like space where we prioritize education. We carry a wide variety of organic, high-end and award winning CBD products including oils, tinctures, capsules, edibles, skin care and even pet products. All chamber members and friends get free samples - Stop by to say hello or call us at 845-383-1425.

These Members Have Renewed

A-All-Phase Flectric

ABC Fuels, Inc.

ACSIA Partners

Adirondack Trailways/Pine Hill Trailways/New

York Trailways

Alfandre Architecture, PC

Alzheimer's Association Hudson Valley Chapter

Americas Best Value Inn

Andrade Architecture PLLC

Aristeia Metro, Inc.

Benefit Counseling Associates

Blair Collectibles

Blue Mountain Bistro-to-Go

Bradley Farrier Service

Brian Hommel Home Improvement, LLC

Catskill Animal Sanctuary

Circle of Friends for the Dying

City of Kingston Police Department

Crazy Bowlz New Paltz

Crested Hen Farms

Crown

DeForest Group Inc.

Donna Moss Greeting Cards

Dutch Ale House

Ellenbogen Group, Inc./Seven21 Media Center

Emery & Webb, Inc.

Esopus Business Alliance

EvolveD Interiors & Design Showroom, LLC

exit nineteen

Family Of Woodstock

Filletté & Schain Wealth Management, Inc.

Francis P. Flynn, CPA

Global Dwelling

Grist Mill Real Estate

Halter Associates Realty - Kingston

Hampton Inn by Hilton, Kingston

Helsmoortel Insurance Agency

Herzog's Home & Paint Centers

Hudson Valley Farm Hub

Hudson Valley Financial Services

J & C's Fine Furniture Repairs & Refinishing

Jaffer Electric, Inc.

JBT John Bean Technologies Corp. Jewish Federation of Ulster County, Inc.

Katy Sparks Culinary Consulting

Keegan Ales, LLC

Kingston Land Trust

Kingston Library

Kingston Stockade FC

Lawn Doctor of Ulster & N.W. Dutchess

Counties

Mazzola Oil Service Inc.

Midavies Tree Service

Miles of Hope Breast Cancer Foundation

Minnewaska Distance Swimmers Association

(MDSA)

Mowers And More

Nancy Plumer/New Visions

Northeast Paving and Sealcoat

PJL Construction Inc.

Paper House Productions

Pro Printers

Rail Explorers

Romeo Ford of Kingston, LLC

Rose and Kiernan, Inc.

RUPCO

Ryan & Ryan Insurance Brokers, Inc.

Salvation Army

Saunderskill Farms

Stainless Design Concepts - SDC

Superior Telephone Systems

The Ashokan Center

Town & Country Liquors

Town of Saugerties

Town of Ulster

Town of Ulster Public Library

Trast & Gyenes, Inc.

Trustco Bank

Ulster County Board Of REALTORS

Ulster County Clerk

Ulster Gardens

Ulster Uniform Service Inc.

Wallkill Valley Federal Savings & Loan

Wiedy Furniture Center

William J. Jacobs Fund Management Williams Lumber & Home Centers

YMCA of Kingston and Ulster County

Anniversaries:

35 Years

Veronica L. Kugelman, CPE, Electrologist Sickler, Torchia, Allen & Churchill, CPA's, PC Simpson-Hammerl Funeral Home

25 Years

The Chateau

20 Years

Interstate Battery Jewish Federation of Ulster County, Inc. Williams Lumber & Home Centers

15 Years

Ulster Uniform Service Inc.

10 Years

Ulster Insurance Services Inc. Ulster Payroll Services, Inc.

5 Years

Circle of Friends for the Dying Emery & Webb, Inc. **Pro Printers**

1 Year

Children's Home of Poughkeepsie Crazy Bowlz New Paltz **Dutch Ale House**

Fillette & Schain Wealth Management, Inc.

Kingston Local Development Corporation

Mazzola Oil Service Inc.



January 16, 2020 MAC Fitness - Kingston Plaza

338 Plaza Road, Kingston, NY

January Mixer Sponsor





Our Mixer Host, MAC Fitness with Holly Snow (center) and staff.



Our Mixer Sponsor, Bank of Greene County with President & CEO Don Gibson (L) and staff.



Emmanuel DeFelipe (Cornerstone Services) with Gabriel Gonzales and Stephen Delmonico (both with SUNY New Paltz).



Lisa Karasek-Fiore, Amanda Stephens and Jennifer Tampasis (all with Jennifer Lynn Interiors) with Theresa Mulkins (Professional Computer Associates).



Brigitte Dupre and Ali Lively (both with Hudson Valley Foundation for Youth Health) with Ruth Stratton (Fidelis Care) and Rachel Jackson (Morgan Stanley Wealth Management).



Jillian Caruso and Paul Hammerl (both with Simpson-Hammerl Funeral Home) with Jennifer Fabiano (Rondout Savings Bank).