

hamber*News*

214 Fair Street Kingston, NY 12401



U.S. Rep. Molinaro Breakfast Guest

Small Business Development On The Menu

For decades, Ulster County had only one congressional representative. That changed with the last Census and the county now has two—U.S. Reps. Marc Molinaro and Pat Ryan, both of whom were elected last year to their

Ryan, a Gardiner Democrat and the former Ulster County Executive, addressed a Chamber breakfast in January. Molinaro, a Tivoli Republican and the former Dutchess County Executive, will have his turn from 7:30-9:00 a.m. April 12 at Diamond Mills Hotel & Tavern, 25 S. Partition St. in Saugerties. The sponsor is Sawyer Savings. Sawyer Motors Foundation is the not-for-profit partner of the event.

"I'm excited to be joining the Ulster County Regional Chamber of Commerce and discussing our shared goals," Molinaro said. "As Chairman of the House Small Business's Subcommittee Innovation, Entrepreneurship, Workforce Development, I'm keenly interested in pursuing policies that tackle the workforce shortage, combat inflation and encourage business development in the Hudson Valley.

"Beyond that, I'm interested in getting feedback from Chamber members. As your representative, my job is to listen, learn and advocate for policies that support and empower our local business community."

One of Molinaro's first bills in Congress was the Small Business Workforce Pipeline Act. With more than 11 million unfilled jobs in the U.S., Molinaro said the bipartisan bill would relieve the workforce shortage for local small businesses by assisting them in offering apprenticeships and on-the-job training opportunities.

"Small businesses in upstate New York have open jobs, but are having difficulty filling these positions," Molinaro said. "We need to tackle the workforce shortage by connecting workers to the open jobs we have. That's why

I'm introducing the Small Business Workforce Pipeline Act. This bipartisan bill directs the Small Business Development Centers (SBDCs) to inform small businesses about apprenticeship and work-based learning programs.

Despite being a freshman legislator, Molinaro serves on the House Committee on Small Business. He also was assigned to the House Committee on Agriculture and the House Committee on Transportation & Infrastructure.

During the fall campaign, Molinaro touted his fiscal conservatism and raised the issues of high gas prices, rising food costs, cashless bail and high utility bills and inflation. Another of Molinaro's early bills was the

Combating Rural Inflation Act. Rep. Molinaro said while the Consumer Price Index (CPI) is the nation's benchmark inflation measurement, it primarily collects data from consumers in urban areas and can omit rural communities where economists suggest inflation could be even higher. "We know the cost of living is still on the

rise. But for rural communities, it could be even worse," Molinaro said. "Many rural communities aren't included in existing Consumer Price Index (CPI) data, the leading national inflation measurement used to calculate cost of living adjustments and eligibility for assistance programs. "Rural New Yorkers should never be the

afterthought. My bill creates a rural inflation metric so cost of living increases in rural communities are thoroughly accounted for and considered."

Molinaro announced recently that he had joined the Problem Solvers Caucus, a bipartisan group of lawmakers committed to finding common ground on key issues.

"I came to Congress pledging to work with anyone who is honest and earnest about delivering results that improve the lives of

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Congressman Marc Molinaro

those living in Upstate New York," he said. "By teaming with governing-minded Republicans and Democrats, this caucus will be a powerful force for delivering commonsense solutions."

Molinaro was elected to the Tivoli board of trustees at age 18 and has a long and distinguished career in public service, including a run for governor in 2018. He also was mayor of Tivoli—the youngest mayor in the country at the time—and served in the Dutchess County Legislature and state Assembly before becoming Dutchess County Executive.

The newly drawn 19th Congressional District includes the towns of Hardenburgh, Denning, Shandaken, Olive, Woodstock, Saugerties, Hurley, Ulster and Kingston in Ulster County, along with a portion of Wawarsing. The sprawling district encompasses parts of 11 counties, including Columbia, Greene, Sullivan, Delaware, Otsego, Chenango, Broome, Tioga, Tompkins and Cortland.

Chamber Breakfast Meetings are a great way to stay on top of current events

April Breakfast April 12 7:30-9:00 am **Diamond Mills Hotel & Tavern** 25 S. Partition Street Saugerties, NY



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and connect with other local business leaders. Reservations are required. Tickets are \$30 in advance and \$35 at the door for Chamber members (\$40 for non-members.) For more information, contact the Chamber at (845) 338-5100 or go online at www. ulsterchamber.org.

The Breakfast Sponsor For The April Breakfast Is Sawyer Savings

Sawyer Savings Bank has been devoted to the Hudson Valley since 1871, when twenty-one citizens of Saugerties petitioned New York State for a charter as the Board of Trustees of Saugerties Savings Bank. The name changed to Sawyer Savings Bank in 1973 — weathering all business cycles and growing

Sawyer Savings Bank is excited to announce it has updated its mission statement to reflect the bank's continued emphasis of meeting and exceeding customers' expectations. Sawyer Savings strongly believes the bank's success is a result of its robust customer base and is committed to maintaining a Customer-First mentality:

"We are stewards of a mutual institution with over 150 years' experience and deeply invested in the community. We inspire financial success for our customers through innovative products and services while providing an exceptional customer experience by ingraining customer-first in everything we do. We enrich local volunteer organizations and businesses through use of the bank's business expertise and earnings."

For a better online experience, Sawyer Savings has consistently adopted safe and modern technologies. This year, we plan to update our Mobile App and Online Banking service to improve convenience for customers while maintaining a safe online environment. The updated platform will integrate both personal and business banking accounts, underneath one login, allowing customers to effectively access all their Sawyer Savings accounts. The updated online banking experience will give customers access to our breadth of banking services while self-managing their accounts, seamlessly transferring money between accounts, and paying bills, with the added benefit of real-time account alerts.

We are also making our services more accessible for our customers who live and commute in Northern Ulster County to bank in-person. We are excited to announce a new micro branch location for the Summer of 2023, within the Barclay Heights area of Saugerties. This will give customers the ability to do their banking without having to travel to a different branch. Local banking has a tremendous impact on the surrounding communities and Sawyer Savings Bank intends to keep banking convenient and accessible for our customers.

Doug Sturges, CEO of Sawyer Savings Bank points out the benefit of local banking with, "The funds you deposit and the loans you hold with Sawyer Savings enables the bank to make an impact in your community. It spurs economic growth by creating jobs filled by your family, friends, and neighbors. In banking local with Sawyer Savings, you are having a powerful, direct impact in your local neighborhoods."

Since the announcement of the formation of the Sawyer

Savings Charitable Foundation last April at the Chamber of Commerce breakfast, we have had the privilege of giving back more than \$100,000 to support programs and organizations



SAWYER

"As Sawyer Savings Bank has grown over the last 152 years, so has our commitment to serving our customers and supporting the communities throughout the Hudson Valley region," said James Whitaker, president of Sawyers Savings Bank. "We are proud to work with programs that promote job creation, business retention, business growth, and community enhancement. The Charitable Foundation allows us to do that more effectively and helps to make our community even stronger.'

Sawyer Savings Bank has demonstrated its Customer-First approach by consistently improving and expanding upon the customer banking experience. Sawyer Savings will continue to adopt new technologies and seek out opportunities to improve our customers' experience, now and in the future. Want to learn more? Visit our website at SawyerSavings.Bank to find out how we put you first.

Spring A Good Time To See New Cornell Creative Arts Center February Mixer Rescheduled For This Month

The Cornell Creative Arts Center Mixer that got canceled on Feb. 28 due to a snowstorm is happening on April 18 from 5:00 to 7:00 p.m.

Chamber members are invited to attend the networking event at 129 Cornell St. in Kingston to meet the new art director and

longtime visual artist John Smith-Amato, who announced in recent weeks a new direction for the 10,000-square-foot facility

Since the postponement of the February Mixer, Smith-Amato said he has been busy redefining the center's overall mission and introducing programs.

The Cornell Creative Arts Center is in the midst of receiving its independence as a 501C-3 to further its artistic and cultural offerings. It continues to work with The Arc Mid-Hudson, which owns the building, to develop programs that serve those with developmental disabilities as well as people struggling with substance abuse.

"In that context, we are a kind of continuity of care," said Smith-Amato, a Garrison resident, who was hired late last year to steer changes in the organization's mission, programming and aesthetics.

The Cornell building underwent a \$1.4 million renovation in 2019 and began offering ceramic classes in the revamped 1,800-square-foot ceramics studio, which features both a gas and electric kiln, while work was underway on the rest of the arts center.

Renovations were completed in 2020 with additional space for dance and art classes, along with workshops, gallery exhibitions, private studios, offices and community event space. The center also is home to the Ulster County branch of Arts Mid-Hudson.

Since coming on board, Smith-Amato has launched 13 workshops in multiple disciplines, including art therapy, painting and drawing, watercolor, ceramics, sculpture, abstract painting, creative writing, drama, theater and film. Smith-Amato also has debuted emergent new art forms like

web design and production as well as podcasting and streaming. He has even bigger goals such as creating a coffee house at the

end of April to promote art on all levels—be it visual or verbal. Free coffee and cookies will be offered as part of the experience, which will focus on music, poetry, drama monologues and stand-up performances similar to those in Greenwich Village in the '50s and '60s.

In the meantime, Smith-Amato said he is intent on engaging artists and the community in meaningful ways, particularly in a

"One of the hyper focuses will be to serve the underserved community as a whole," he said. "I'm an artist. I'm also a

therapist using the arts. For 20 years, I've been working with people in recovery, using art as therapy. The vision is to not only serve those with learning disabilities and developmental delays, but adolescents, veterans and the elderly as a part of the extension. It's really about providing services. Art by its nature is very therapeutic.'

Smith-Amato said when Chamber members attend the rescheduled Mixer, they'll witness a "beehive of artistic energy" under one roof. "They'll walk around and see everything happening. By connecting with the art community, there's a commonality because we all need each other. That's what the arts do by their nature, so our hope is that we make that connection with the business community. Good art is communal and collectively engaging for everybody," he said.

For a full listing of classes and events, go to cornellcreativeartscenter.org

Chamber Mixers are a great way to network and promote your business. Be sure to bring plenty of business cards. This free networking event is open to Chamber members and prospective members. Reservations are a must and can be made by calling the Chamber at (845) 338-5100 or by registering online at www.ulsterchamber.org.



April Mixer

Tuesday, April 18

Cornell Creative Arts Center 129 Cornell Street Kingston, NY

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Community Connect

Celebrates Diversity

Event Follows Black Business Achievement Awards

The Chamber Mixer at Ulster Savings Bank on April 26 from 6:00 to 8:00 p.m. is much more than a typical networking event. It's one that fetes achievement, kindles deeper relationships and creates conversations that go far beyond catching up on business and shaking hands with prospective clients.

That's why the event is called a "Community Connect." It is an extension of the Ulster County Black Business Achievement Awards, cosponsored by the Chamber, Ulster County Tourism and Black History Kingston, which will honor six Black business owners and community leaders beginning at 5 p.m.

The 2023 honorees include:

- John Blue and Maureen Byrd-Blue, the owners of Blue Byrd's Haberdashery & Music in Kingston, who will receive the Black Business Excellence Award
- Joseph McDole Junior of J's Painting Service, Black Business Leadership Award
- Candice Van Dyke, Sojourner Truth Award
 Dr. Paul Childs Perez, Everett Hodge Award
 Christing (Ning) Dayson, Maude Bruce
- Christina (Nina) Dawson, Maude Bruce
 Award
 Alonzo Jordan, Young Black Leader of
- Tomorrow
 Jess Davis, the Chamber's Membership

Director, said the idea for the combined event came up two years ago when she and Lisa Berger, Director of Ulster County Tourism, discussed ways to elevate Black business owners and leaders. From there, a diverse committee formed, and others jumped on board, including Ulster Savings Bank President Bill Calderara. Ulster Savings Bank is the Presenting Sponsor of the event. Go Beyond Greatness is the Welcoming Sponsor.

"We planned this with inclusivity in mind," Davis said. "We wanted everyone to come as they are, so there's no charge for this event. The whole idea was to create a space to allow people in the community to come together to celebrate our remarkable honorees. We chose the word 'connect' because it's more than just mixing and mingling. This is a way to shine the spotlight on diversity and join together to embrace it.

"Every conversation goes before our committee. This is about listening to each other and coming up with great ideas to make it happen," said Davis, adding that the committee tasked with selecting the honorees makes an effort to recognize leaders who aren't necessarily "front and center."

"They're the workers and the doers. We don't often see them center stage. Our goal is to bring them to the forefront and make the community aware of the many products and services they offer. There are so many people worthy of being honored, and this event was built to give them the exposure they deserve."

Complimentary food will be provided at the Community Connect by Black-owned restaurants and caterers, including We Got The Juice, Point of Praise Catering, Seasoned Delicious Foods, One N Only Cakes; and Benny's Tropical Ice. Keegan Ales and JK's Wine & Liquor are sponsoring the beverages.

Special music by DJ Seven Spirits and Instruments of Praise will be featured, and organizations like the NAACP will have a presence. Additionally, representatives from SUNY New Paltz and SUNY Ulster also will be on hand at the Community Connect.

Davis called last year's inaugural awards presentation and Community Connect "uplifting" and said the huge turnout and enthusiasm invigorated those behind it as well as attendees.

"We are encouraged to see aspiring Black entrepreneurs take that leap and start that business they have a passion for. I think we are seeing more Black entrepreneurs follow their dreams, and I hope our event has in some way inspired them to step out and make it happen," Davis said.

To register for the Community Connect, go to ulsterchamber.org or call (845) 338-5100.

UPCOMING CHAMBER EVENTS

Thursday April 6 | 9:00 - 10:30 am

New Member Meet & Greet

Holiday Inn Express & Suites 1835 Ulster Avenue | Lake Katrine, NY There is no cost for Members and Prospective Members. Reservations are required.

Sponsor: Hudson Valley Credit Union

Wednesday April 12 | 7:30 - 9:00 am

Chamber Breakfast Meeting U.S. Congressman Marc Molinaro

Diamond Mills Hotel & Tavern
25 S. Partition Street | Saugerties, NY

\$30 Members-Advanced Pay • \$35 Members-At The Door \$40 Non-Members

Sponsor: Sawyer Savings
Not-for-Profit Partner: Sawyer Motors Foundation

Tuesday April 18 | 5:00 - 7:00 pm

Networking Mixer

@ Cornell Creative Arts Center

129 Cornell Street | Kingston, NY There is no cost for Members and Prospective Members. Reservations are required.

Sponsor: The Arc Mid-Hudson

Wednesday April 26 | 5:00 - 8:00 pm

2023 Ulster County Black Business Achievement Awards and Community Connect

Ulster Savings Bank Corporate Headquarters 180 Schwenk Drive | Kingston, NY Registration is required.

There is no charge for admission but space will be limited.

Sponsor: Ulster Savings Bank

More Info and Registration UlsterChamber.org Questions (845) 338-5100

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Wednesday, April 26, 2023

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Sojourner Truth Award

Candice Van Dyke

Everett Hodge Award

Dr. Paula Childs-Perez

Maude Bruce Award

Christina (Nina) Dawson

Young Black Leader of Tomorrow

Alonzo Jordan

Registration is required. There is no charge for admission but space will be limited. For more info or to register call 845.338.5100 or visit www.UlsterChamber.org

Chamber News

The official publication of the Ulster County Regional Chamber of Commerce is a special advertising section to the **Daily Freeman**, PO Box 4470, Kingston, NY 12402 – A Media News Group publication

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Category: Beauty Salons/Barber Shops Description: SATZ Hair is a multicultural Salon specializing in naturally Curly hair.

For information on

Chamber Membership,

email Jess Davis at Jess@UlsterChamber.org