

**Reidsville Chamber of Commerce
Board of Directors Regular Meeting
Chamber of Commerce Downstairs Conference Room
140 S. Scales St
Reidsville, NC
April 24, 2019 @ 12:00pm**

Welcome

Invocation

Consent Agenda

City of Reidsville Report

- Jeff Garstka RDC/ED Report
- Terresia Scoble – Council liaison report

Exec Committee Report: Robbie Citty

- Finance –Robin Pegram - A/R Report, Board Budget Report
- Events-
 - Staff Appreciation – April 17th
 - Art Show
 - 2nd Downtown Fridays
 - Reidsville Night @ the Grasshoppers – May 31st
- Governmental Affairs
 - Meeting in Raleigh with elected officials
 - NCDOT Panel Mtg
- Business & Industry
 - Ambassador Program Update

President's Report

Upcoming Events:

Art Show in Visitor Center – Tuesday, April 23rd through Tuesday, May 7th

MARC Ribbon Cutting – Saturday, April 27th 10:30am

NCDMV License Plate Agency Ribbon Cutting – Tuesday, April 30th – 8:30am

Art Show Awards Ceremony – Tuesday, May 7th – 6pm

May Coffee – Thursday, May 2nd at Waldo Smith Locksmith – 8am

2nd Downtown Friday – Friday, May 10th – 6-9pm

The Ole' Corner Shop Ribbon Cutting – Tuesday, May 14th – 12pm

The Mattress Outlet & More Ribbon Cutting – Thursday, May 16th – 12pm

Full Board Meeting – Wednesday, May 22nd – 12pm

Dang Delicious Ribbon Cutting at Chamber – Wednesday, May 29th – 12pm

Reidsville Night at the Greensboro Grasshoppers – Friday, May 31st – 7pm

SAVE THE DATE – Thursday, July 18th – Ice Cream Social Meet & Greet Mural Park & The Chamber

ADJOURN

**Reidsville Chamber of Commerce
Consent Agenda
April 24, 2019**

- Minutes of March Board Meeting
- MOM Nomination for May
- New Members/DROP Report

**Reidsville Chamber of Commerce
Board of Directors Regular Meeting
140 S. Scales Street, Reidsville, NC
March 20, 2019
Noon**

Present: Robbie Citty, Robin Pegram, Jessie Meador, Roy Sawyers, , Donald Carter, , Wayne Hollowell, Judy Neal, Beth Smith, Diane Sawyer, Kayla Bullins

Absent: Kirk Smith, Ross Apple, Flavel Collins, Jeremy Collins, Dale Parks, Kalynn Roland, Matt Searce

Guests: Haywood Cloud

Meeting Started around 12:13pm

Invocation: Robbie Citty

Consent Agenda: The Consent Agenda consists of previous month's minutes, MOM nomination, and Membership report.

1st – Kalynn Roland

2nd – Donald Carter

Motion carried.

City Report

- **Haywood Cloud**

- Leadership Rockingham @ Reidsville Day – RCARE Tour, Pontoon Boat Tour
 - Tour was awesome; everyone was pleased – he thanked the Chamber
 - Jessie gave kudos to Diane – said they were busy all day (too much to see in Reidsville which is a good thing)
- A grant was applied for to get \$200K from the Golden Leaf program for a machinery program to be in place at Reidsville High School
 - This is planned to start in the Fall of 2020
- Junior Achievement – Haywood just finished a 6 week Junior Achievement program
 - They plan on doing a similar program at the Teen Center this Summer
 - Beth talked about what a great opportunity and time for Rockingham County Schools, Rockingham County, and Reidsville!

Executive Committee Report – Robbie Citty

- **Finance – Robin Pegram**

- A/R Report
 - Biggest amount is in the 1-30 Category (just billed a lot of Chamber Champs)
 - Wayne to send letter to
 - Diane explained the turnover/death at Sagebrush – they plan to do a lot of Sponsorship this year again
 - The Board would like for Kayla to go back to submitting the report by decreasing amount instead of ABC order (drops will remain at the top)
- Board Budget Report
 - Everything on target

- **Events – Staff**

- Casino Night – March 9th
 - Everything went super smooth!
 - We used gift cards submitted by Annie Penn Hospital and Powell-Barefoot Agency to buy supplies needed
- Staff Appreciation – April 17th
 - Kayla passed around volunteer sign-up sheet
 - Need registrants
 - Please pass out flyers
 - We need to get the word out!
 - Event is one week earlier than normal
- Reidsville Night at the Greensboro Grasshoppers – May 31st
 - Tickets on Sale
 - Please pass out flyers

- **Governmental Affairs**

- Public DOT Meeting originally scheduled for Thursday, March 28th has been CANCELLED
- Robbie and Diane attending Raleigh Day with City of Reidsville next Wednesday, March 27th – this is why today's meeting was moved

- **Business & Industry**

- Reidsville Industrial Alliance meeting next Tuesday, 3/5/19, at 7:30am

- **President's Report**

- Chamber Champion deadline is 1 week earlier this year
 - Farm Bureau is NEW \$5K Chamber Champion
 - Annie Penn moved up to the \$7500 level
- Second Downtown Fridays are HAPPENING!
 - Dual Ribbon Cutting happening on Friday, April 12th
 - One Ribbon Cutting at the NEW Mural being painted at the library – angel wings
 - Second Ribbon Cutting will be downtown near Chamber
 - Looking at having bands, beer garden, cars, etc
 - Justin Dill is helping organize the “cars” part of this – this will most likely start in May
 - In conjunction with RDC
- Food Truck Festival happening in Downtown Reidsville at Market Square on Sunday, May 5th.
 - In conjunction with RDC

12:58PM: Motion to adjourn

1st – Kirk Smith

2nd – Jessie Meador

Motion carried.

Respectfully Submitted,
Kayla Bullins

Member of Month

The purpose is to identify businesses that have gone the extra mile for the Chamber and/or the community. This is a form of highlighting our Chamber members to show our support of the deserving business. It's an added value benefit of being a Chamber Member. When a business does something exceptional they are recognized for it. They will be recognized in the News & Record Chamber page, the last Sunday of the month & are given two signs to put up one inside and one outside of their establishment. It's also a way to help engage members and build their business.

History of MOM

This award originated from the Yadkin Valley Chamber of Commerce, where Denise saw signage in a business in Mt. Airy, and thought it was something the Reidsville Chamber should begin. Below are some examples of the criteria that we use to recognize our Chamber member businesses.

Criteria Guidelines

- Hiring in the community
- Expanding your business
- Charitable contributions to the community
- Special participation with the Chamber
(This includes volunteering, donating times/products/services/goods, and financial contributions – i.e. special fundraisers/programs like Leader in Me, Reidsville Business Showcase, etc.)

Nominee:

Workforce Unlimited- May Member of the Month. Workforce Unlimited has been such a wonderful partner to us over the last several years. They are Chamber Champions now for several years, and this year they stepped up to meet a need and sponsored the Reidsville Staff Appreciation Celebration. They have been more than willing to help the community and are really committed to putting people back to work. I would love to see them be recognized for the hard work that they do working to help our local citizens get connected to qualifying jobs!

They would make a great member of the month!

April 2019 - Membership Report

Drop Members

Company	Joined	Membership Dues	Last Payment Received	Reason
James Winthrop Saunders Construction Inc.	10/30/2017	\$240.00	10/31/2017	Non-Payment
Crisp Cleaning Service	11/10/2016	\$175.00	5/31/2018	Non-Payment
Amcor	5/14/2009	\$951.00	4/27/2018	Member Request
New Life Baptist Church	5/17/2016	\$85.00	4/24/2018	Member Request
Beauti-Control	4/6/2018	\$20.00	4/6/2018	Business Closed
Misty Hoback - Paparazzi	4/10/2018	\$20.00	5/22/2018	Non-Payment
Fosters Ordering & Delivering	2/26/2018	\$175.00	11/2/2018	Business Closed
Total		\$1,666.00		
YTD Total		\$4,089.00		

New Members

Company	Joined	Membership Dues
Royalty Health & Wellness Training Center	3/18/2019	\$20.00
ALEF Behavioral Group, LLC	3/21/2019	\$240.00
Sprint	3/25/2019	\$175.00
Harris Entertainment	3/25/2019	\$175.00
Direct Auto & Life Insurance	3/26/2019	\$175.00
NCDMV Licence Plate Agency - Reidsville	3/27/2019	\$175.00
Gray & Creech Office Systems	3/28/2019	\$175.00
Biomat USA Inc.	4/3/2019	\$175.00
Rippey's Advertising Answers	4/16/2019	\$20.00
Keller Williams - Laura Rippey	4/16/2019	\$175.00
Total		\$1,505.00
YTD Total		\$2,390.00

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
January through March 2019

	Jan - Mar 19	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Revenues			
4030 · Rental Income	5,723.45	4,950.00	773.45
4010 · Membership Investments	14,120.40	18,000.00	-3,879.60
4020 · New Member Investment	1,818.44	1,995.00	-176.56
Total Revenues	21,662.29	24,945.00	-3,282.71
4160 · Web Site Sponsorship	20.00		
4180 · Visitor Center			
4181 · Visitor Center Expenses	-1,695.19		
4180 · Visitor Center - Other	55.00	0.00	55.00
Total 4180 · Visitor Center	-1,640.19	0.00	-1,640.19
7051 · Grasshoppers Night Income			
7051851 · Grasshoppers Night Expenses	-975.00		
7051 · Grasshoppers Night Income - Other	1,333.00		
Total 7051 · Grasshoppers Night Income	358.00		
7052 · Greensboro Swarm Income			
7052851 · Greensboro Swarm Expenses	-2,773.58		
7052 · Greensboro Swarm Income - Other	3,576.01		
Total 7052 · Greensboro Swarm Income	802.43		
7000 · Division Income			
7015 · RDC Fundraising Income			
7015815 · RDC Fundraising Expenses	-2,360.24		
7015 · RDC Fundraising Income - Other	6,063.18		
Total 7015 · RDC Fundraising Income	3,702.94		
7100 · Affinity Program Income	68.80		
4170 · Chamber Champion	15,624.36	11,128.00	4,496.36
7010 · Promotional Adv. Sponsorships			
7013 · Website Enhanced Listing	100.00		
7010 · Promotional Adv. Sponsorships - Other	41.24		
Total 7010 · Promotional Adv. Sponsorships	141.24		
7020 · Staff Appreciation Luncheon	2,000.00	0.00	2,000.00
7040 · 7040-Ice cream Social	250.00	0.00	250.00
7041 · Fundraising-Building fund			
7041841 · Fundraising Expenses-Bldg Fd	-1,491.02		
Total 7041 · Fundraising-Building fund	-1,491.02		
7042 · Leader in Me income			
7042842 · Leader in Me Expenses	-2,200.00	-1,500.00	-700.00
7042 · Leader in Me income - Other	1,250.00	0.00	1,250.00
Total 7042 · Leader in Me income	-950.00	-1,500.00	550.00
7043 · Golf Tournament	475.01	0.00	475.01
7045 · Seminar			
7045845 · Seminar Expenses	0.00	-500.00	500.00
Total 7045 · Seminar	0.00	-500.00	500.00
7046 · Business Showcase	1,209.78	0.00	1,209.78
7047 · Unity Breakfast			
7047847 · Unity Breakfast Expenses	-340.00		
7047 · Unity Breakfast - Other	280.00		
Total 7047 · Unity Breakfast	-60.00		

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
January through March 2019

	Jan - Mar 19	Budget	\$ Over Budget
7094 · Annual Meeting			
7094894 · Annual Meeting Expenses	-1,006.43	-3,000.00	1,993.57
7094 · Annual Meeting - Other	3,465.00	3,500.00	-35.00
Total 7094 · Annual Meeting	2,458.57	500.00	1,958.57
7095 · Copier & Printing services	25.68		
Total 7000 · Division Income	23,455.36	9,628.00	13,827.36
Total Income	44,657.89	34,573.00	10,084.89
Gross Profit	44,657.89	34,573.00	10,084.89
Expense			
Bad Debt	40.25		
Insurance Expense (D&O)	261.20	900.00	-638.80
5000 · Salaries and Benefits			
5165 · Employee Garnishment	69.50		
5110 · Salaries			
5115 · Temporary/Part-time	4,067.89		
5110 · Salaries - Other	26,513.06	32,060.00	-5,546.94
Total 5110 · Salaries	30,580.95	32,060.00	-1,479.05
5117 · Reimbursed Expenses	2,475.00	2,475.00	0.00
5120 · Payroll Tax Expense	3,643.39	2,961.80	681.59
5140 · Retirement Plan	750.00	750.00	0.00
5160 · Staff Expenses	-181.34		
5170 · Travel	70.18	124.98	-54.80
5171 · Meals	104.98	124.98	-20.00
5175 · Sales Commission	5,183.53	3,750.00	1,433.53
5180 · Worker's Compensation Insurance	281.00	527.00	-246.00
5190 · Payroll Expenses	455.89	500.00	-44.11
Total 5000 · Salaries and Benefits	43,433.08	43,273.76	159.32
5200 · Occupancy Expenses			
5245 · Utilities	2,349.20	2,124.99	224.21
5210 · Rent	1,566.00	1,566.00	0.00
5240 · Telephone	748.72	950.06	-201.34
5250 · Liability Insurance	2,341.00	1,838.00	503.00
Total 5200 · Occupancy Expenses	7,004.92	6,479.05	525.87
5300 · Office Operations			
5310 · Office Supplies	96.35	262.50	-166.15
5315 · Supplies-other	353.16	500.06	-146.90
5320 · Postage	231.80	225.00	6.80
5325 · Office support services	0.00	300.00	-300.00
5335 · Computer Expense	2,055.88	300.00	1,755.88
5370 · Lease and Service Contracts	735.09	749.86	-14.77
5220 · Maintenance agreements	319.65	400.00	-80.35
5340 · Dues and Subscriptions	300.00	250.00	50.00
5380 · Bank Service Charges	220.57		
5300 · Office Operations - Other	0.00	375.00	-375.00
Total 5300 · Office Operations	4,312.50	3,362.42	950.08
5400 · Membership Development			
5410 · Ambassadors	240.41	100.00	140.41
5440 · Advertising	150.00	625.03	-475.03
5450 · Luncheons & Meetings	363.36	610.00	-246.64

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
January through March 2019

	Jan - Mar 19	Budget	\$ Over Budget
5490 · Website Expense	813.00	962.53	-149.53
5400 · Membership Development - Other	226.44	750.00	-523.56
Total 5400 · Membership Development	1,793.21	3,047.56	-1,254.35
Total Expense	56,845.16	57,062.79	-217.63
Net Ordinary Income	-12,187.27	-22,489.79	10,302.52
Net Income	-12,187.27	-22,489.79	10,302.52

Reidsville Chamber of Commerce
A/R Aging Summary
 As of April 17, 2019

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL	NOTES
James Winthrop Saunders Construction Inc.	0.00	0.00	0.00	0.00	240.00	240.00	DROP
Crisp Cleaning Service	0.00	0.00	0.00	0.00	175.00	175.00	DROP
Amcor	0.00	951.00	0.00	0.00	0.00	951.00	DROP
Fosters Ordering & Delivery	0.00	43.75	0.00	0.00	41.25	85.00	DROP
New Life Baptist Church	0.00	85.00	0.00	0.00	0.00	85.00	DROP
Beauti-Control	0.00	20.00	0.00	0.00	0.00	20.00	DROP
Misty Hoback - Paparazzi	0.00	20.00	0.00	0.00	0.00	20.00	DROP
Wal-Mart	0.00	0.00	0.00	0.00	1,965.00	1,965.00	Membership
Curis at Reidsville Transitional Care and	0.00	92.50	0.00	0.00	1,647.50	1,740.00	Avante Cchamp and Membership
North Star Driving School	0.00	14.58	14.58	14.59	727.90	771.65	Membership; old rent
Amos Welding & Machine	0.00	0.00	41.67	41.67	621.83	705.17	Cchamps; Membership
Brookdale Reidsville	0.00	0.00	0.00	0.00	0.00	0.00	Membership - Paid \$545
Piedmont Natural Gas	0.00	0.00	0.00	0.00	400.00	400.00	Membership
Mpressed Mobile Dry Cleaners	0.00	0.00	0.00	550.00	375.00	925.00	Payment Promised in April
BB&T	0.00	0.00	0.00	0.00	350.00	350.00	Membership
Reidsville Dialysis - Davita Inc.	0.00	0.00	0.00	0.00	295.00	295.00	Membership
Paychex	0.00	0.00	175.00	0.00	260.00	435.00	Business Showcase; Membership
Advanced Home Care	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Bayada Home Health Care-Eden	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Big Sky Rents & Events	0.00	0.00	0.00	0.00	175.00	175.00	Membership
BioLife Plasma Services	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Carolina Veterinary Assistance & Adoption	0.00	0.00	0.00	0.00	175.00	175.00	Membership
CTT Productions, LLC	0.00	0.00	0.00	0.00	175.00	175.00	Membership
DM&E Tactical	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Highlands Residential MTG	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Law Office of Cathy R. Stroupe P.A.	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Masonry Construction Services of NC, Inc.	0.00	0.00	0.00	0.00	175.00	175.00	Membership
McKinney & Son Builders	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Rockingham County Community Foundation	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Systel Business Equipment	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Skoopz Character Connect	0.00	0.00	0.00	0.00	174.95	174.95	Membership
WLC Forklift Services	0.00	175.00	500.00	125.00	125.00	925.00	Cchamps; Membership
Tiny Toes Consignment, LLC	0.00	43.75	0.00	0.00	118.75	162.50	Membership
Sanitary Cafe	0.00	87.50	0.00	0.00	87.50	175.00	Membership
Reidsville Bowling Center	0.00	0.00	0.00	0.00	87.50	87.50	Membership
Salvation Army of Rockingham County, The	0.00	0.00	0.00	85.00	85.00	170.00	Membership
Raphael's Hair Studio	0.00	0.00	0.00	0.00	70.00	70.00	Membership
Triad Behavioral Resources	0.00	60.00	0.00	0.00	60.00	120.00	Membership
The Four Directions of Health	0.00	14.59	14.58	14.58	58.34	102.09	Membership
Sip Coffee House	0.00	43.75	0.00	0.00	55.00	98.75	Membership
Downtown Dog House	0.00	0.00	0.00	0.00	50.24	50.24	Business Showcase
Amigo's Paint LLC	0.00	0.00	43.75	0.00	43.75	87.50	Membership
Aspen Bakery and Coffee Shop	0.00	0.00	43.75	0.00	43.75	87.50	Membership
House to Home Movers LLC	0.00	39.18	0.00	0.00	0.00	39.18	Membership - Paid \$45.00
Mumbo Jumbo Imports	0.00	20.00	20.00	20.00	39.60	99.60	Membership
P&C Mobile Detailing	0.00	63.75	0.00	0.00	37.50	101.25	Membership
Reidsville Par 2	0.00	20.00	0.00	0.00	20.00	40.00	Membership
Studio 29 North Salon and Spa	0.00	0.00	0.00	0.00	20.00	20.00	Membership
UMAR, Reidsville Arts	0.00	0.00	0.00	0.00	20.00	20.00	Membership
Health Insurance Plans Plus Online	0.00	125.00	0.00	0.00	0.32	125.32	Cchamps
First Piedmont Corporation	0.00	0.00	0.00	2,300.00	0.00	2,300.00	Champs; Events
AT&T Authorized Retailer	0.00	0.00	0.00	400.00	0.00	400.00	Membership
Wells Fargo	0.00	0.00	0.00	295.00	0.00	295.00	Membership
Carefree Merchant Processing	0.00	234.58	234.59	233.73	0.00	702.90	Cchamps; Membership
Arthur's Jewelry Inc	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Creative Hair Designs	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Federated Insurance	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Reidsville Commercial Warehouse	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Rockingham County Champions for Education	0.00	0.00	0.00	175.00	0.00	175.00	Membership
The Law Office of Jason Wilson	0.00	0.00	0.00	175.00	0.00	175.00	Membership
The Massage Spot	0.00	0.00	0.00	175.00	0.00	175.00	Membership
The McInnis Clinic, PLLC	0.00	0.00	0.00	100.00	0.00	100.00	Annual Awards
WGSR TV 47.1 Star News	0.00	0.00	0.00	75.00	0.00	75.00	Annual Awards
Love's Travel Stops	0.00	50.00	0.00	50.00	0.00	100.00	Annual Awards; Staff App
Carmart of Reidsville	0.00	0.00	0.00	43.75	0.00	43.75	Membership

Reidsville Chamber of Commerce
A/R Aging Summary
As of April 17, 2019

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL	NOTES
US Health Advisor - Frankie King	0.00	750.00	0.00	25.00	0.00	775.00	Annual Awards; Cchamps
Farm Bureau Insurance	0.00	0.00	5,295.00	0.00	0.00	5,295.00	Cchamps; Membership
Carter Bank And Trust	0.00	0.00	1,500.00	0.00	0.00	1,500.00	Cchamps
Reidsville Orthodontics	0.00	166.67	450.42	0.00	0.00	617.09	Cchamps; Events
Skywalker Roofing	0.00	0.00	350.00	0.00	0.00	350.00	Membership
Domino's Pizza, Reidsville	0.00	0.00	240.00	0.00	0.00	240.00	Membership
HomeTrust Bank	0.00	1,500.00	212.93	0.00	0.00	1,712.93	Cchamps; Café 99
Graphic Solutions	0.00	0.00	195.00	0.00	0.00	195.00	TRADE
Affordable Furniture	0.00	0.00	175.00	0.00	0.00	175.00	Membership
GuilRock United Methodist Camp, Inc	0.00	0.00	175.00	0.00	0.00	175.00	Membership
Nikki's Creations	0.00	0.00	175.00	0.00	0.00	175.00	Membership
Reidsville Junior Service League	0.00	0.00	175.00	0.00	0.00	175.00	Membership
Reidsville Luckies Batting Academy	0.00	0.00	175.00	0.00	0.00	175.00	Membership
Powell - Barefoot Agency, Inc.	0.00	87.50	112.50	0.00	0.00	200.00	Cchamps; Membership
Mary Kay Cosmetics Inc.-Irish Dickerson	0.00	0.00	99.00	0.00	0.00	99.00	Membership; Rent - Paid \$350
Beau La Vie Event Venue	0.00	0.00	87.50	0.00	0.00	87.50	Membership
B & G Glass	0.00	0.00	43.75	0.00	0.00	43.75	Membership
Cliq Media	0.00	0.00	43.75	0.00	0.00	43.75	Membership
Elevated Environmental Corporation	0.00	0.00	43.75	0.00	0.00	43.75	Membership
Mount Jubilee Ministries, Incorporated	0.00	0.00	0.00	0.00	0.00	0.00	Cchamps - Paid \$1000
Carolina Farm Credit	0.00	500.00	0.00	0.00	0.00	500.00	Cchamps
Electric Systems, Inc.	0.00	375.00	0.00	0.00	0.00	375.00	Cchamps
Hometown Auto Group	0.00	375.00	0.00	0.00	0.00	375.00	Cchamps
Merchant 1 Manufacturing	0.00	295.00	0.00	0.00	0.00	295.00	Membership
Albaad USA, Inc.	0.00	264.42	0.00	0.00	0.00	264.42	Cchamps; Membership
Monterrey Mexican Restaurant	0.00	250.00	0.00	0.00	0.00	250.00	Membership
ALEF Behavioral Group, LLC	0.00	240.00	0.00	0.00	0.00	240.00	Membership
Debbie's Restaurant Ritz Gourmet Inc.	0.00	240.00	0.00	0.00	0.00	240.00	Membership
Pelham Transportation Corporation	0.00	240.00	0.00	0.00	0.00	240.00	Membership
Plantation Golf Club	0.00	240.00	0.00	0.00	0.00	240.00	Membership
Southern Office Machines Co., Inc.	0.00	240.00	0.00	0.00	0.00	240.00	Membership
Tri-State Steel	0.00	240.00	0.00	0.00	0.00	240.00	Membership
El Parral Mexican Restaurant	0.00	220.00	0.00	0.00	0.00	220.00	Membership
American Services, Inc.	0.00	195.00	0.00	0.00	0.00	195.00	Membership
24 Blackbirds Cafe' & Market	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Biomat USA Inc.	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Brown Buildings	0.00	175.00	0.00	0.00	0.00	175.00	Membership
CaterFest Inc.	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Hire Dynamics	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Kona Ice of Rockingham	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Lamar Outdoor Advertisement	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Rockingham County Partnership for Childre	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Spectrum Enterprise	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Royalty Health & Wellness, P.C.	0.00	0.00	0.00	0.00	0.00	0.00	Cchamps - Paid \$151.25
City of Reidsville	0.00	125.00	0.00	0.00	0.00	125.00	Staff Appreciation
Edward Jones/Kalynn Roland	0.00	100.00	0.00	0.00	0.00	100.00	Grasshoppers Tshirt
First Carolina Bank	0.00	100.00	0.00	0.00	0.00	100.00	Staff Appreciation
Rockingham County Economic & Tourism Deve	0.00	100.00	0.00	0.00	0.00	100.00	Staff Appreciation
Lowe's Home Improvement Warehouse	0.00	91.75	0.00	0.00	0.00	91.75	Membership
Carolina Peach, Inc. DBA Mish Mosh	0.00	87.50	0.00	0.00	0.00	87.50	Membership
Freeway Dining Room Family Restaurant	0.00	87.50	0.00	0.00	0.00	87.50	Membership
Keller Williams - Laura Rippey	0.00	87.50	0.00	0.00	0.00	87.50	Membership
Rockingham Community College	0.00	75.00	0.00	0.00	0.00	75.00	Staff Appreciation
Allstate	0.00	57.91	0.00	0.00	0.00	57.91	Cchamps
Pennrose Automotive Group, LLC	0.00	50.00	0.00	0.00	0.00	50.00	Grasshoppers Tshirt
Woodforest National Bank	0.00	50.00	0.00	0.00	0.00	50.00	Staff Appreciation
NC Guardian ad Litem	0.00	44.00	0.00	0.00	0.00	44.00	Grasshopper Tickets
New Vision Therapy, PLLC	0.00	43.75	0.00	0.00	0.00	43.75	Membership
Strader Insurance and Financial Services,	0.00	43.75	0.00	0.00	0.00	43.75	Membership
Kiwanis Club of Reidsville	0.00	25.00	0.00	0.00	0.00	25.00	Staff Appreciation
Scoble, Teresia E.	0.00	25.00	0.00	0.00	0.00	25.00	Staff Appreciation
Taylor Chiropractic	0.00	25.00	0.00	0.00	0.00	25.00	Staff Appreciation
Ashcroft Car Wash	0.00	20.00	0.00	0.00	0.00	20.00	Membership
Cafe 99	0.00	20.00	0.00	0.00	0.00	20.00	Membership
Reidsville Family Y	0.00	-0.25	0.00	0.00	0.00	-0.25	Credit

Reidsville Chamber of Commerce
A/R Aging Summary
As of April 17, 2019

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>	<u>NOTES</u>
Gabriel E. Zeller, Attorney at Law	0.00	-14.24	0.00	0.00	0.00	-14.24	Credit
Ameristaff Employment & Staffing Solution	0.00	0.00	-20.00	0.00	0.00	-20.00	Credit
Oakhaven Properties, LLC	0.00	77.06	0.00	-0.01	0.00	77.05	Cchamps; Membership
Bojangles	0.00	525.00	0.03	0.00	-0.01	525.02	Rent; Cchamps
State Farm-Steven Dennis Agency, LLC	0.00	0.00	0.00	0.00	-0.01	-0.01	Credit
Reidsville Tigers	0.00	49.75	0.00	0.00	-0.25	49.50	Membership
Donut House, The	0.00	43.75	0.00	0.00	-0.25	43.50	Membership
	<u>0.00</u>	<u>11,017.50</u>	<u>10,616.55</u>	<u>5,598.31</u>	<u>10,113.91</u>	<u>37,346.27</u>	

President's Report April 2019

Leadership Rockingham: We had great day in Rockingham County on Wednesday April 10th for our tour. We toured the Rockingham County Courthouse, Clerk of Courts office, District Attorney Office, Register of Deeds, Rockingham County Sherriff's office and Rockingham County Jail, all BEFORE lunch! We met several judges and elected official and all about how our county government works. Thank you for your continued support of this program, it is so valuable to our participants.

Economic Development Updates (Partnership with City Staff):

The Chamber Board Chair and President traveled to Raleigh with City Staff on Wednesday March 27th for lunch with our elected officials. We had a great meeting with Senator Phil Berger and Representative Jerry Carter. We are pleased to report that we had promising discussion about several issues concerning the city including I785, ABC board, grants, and other issues. Robbie and I will have more to report that day. We are continuing to work on a NCDOT panel that will be held in late May or early June. City Clerk Angela Stadler, Assistant City Manager Chris Phillips and I presented a history lesson on Reidsville to the 3rd graders at Monroeton Elementary this week. This was a great way for us to tell people about what has not only happened in the past, but what we are working on for the future. We will also be hosting the next Reside in Reidsville Program and the next Reidsville Industrial Alliance Meetings. There will be more information about those forthcoming.

Business Advisory Council (Goodwill): No new updates or meetings.

Business Coalition Meeting: Scheduled for Friday May 3rd at 11:30am. I am excited to have updates about this soon. Our new Economic Development Director for the County is bringing this Coalition Meeting back. I am glad to be connected to everyone again, in a formal manner. This will help cut down on confusion and help us collaborate for the future.

RDC Board & Promotions Committee Meeting: Unfortunately, our 2nd Downtown Friday had to be canceled for April. It will resume in May. We really need volunteers! The RDC will also have it's very first Food Truck Festival on Cinco de Mayo, please come out and support so we can continue to welcome regional vendors back! The numbers are final, please

Community Pride: Monthly meetings on the first Monday at 9:00am at the Chamber of Commerce. The date is May 18th. The committees are underway with their plans for education, advocacy and activities. We have gotten a design for a T-shirt and for a logo. I will be providing the flyer to everyone at the meeting. We have several vendors, but we are still looking for sponsors. Please let us know if want to be involved in this event.

Upcoming Events:

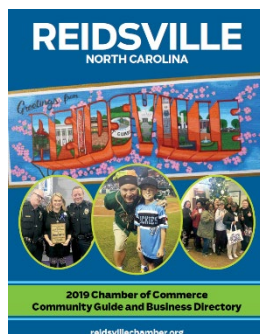
Art Show in Visitor Center – Tuesday, April 23rd through Tuesday, May 7th
NCDMV License Plate Agency Ribbon Cutting – Tuesday, April 30th – 8:30am
Art Show Awards Ceremony – Tuesday, May 7th – 6pm
May Coffee – Thursday, May 2nd at Waldo Smith Locksmith – 8am
2nd Downtown Friday – Friday, May 10th – 6-9pm
The Ole' Corner Shop Ribbon Cutting – Tuesday, May 14th – 12pm
The Mattress Outlet & More Ribbon Cutting – Thursday, May 16th – 12pm
Full Board Meeting – Wednesday, May 22nd – 12pm
Dang Delicious Ribbon Cutting at Chamber – Wednesday, May 29th – 12pm
Reidsville Night at the Greensboro Grasshoppers – Friday, May 31st – 7pm


March 2019 Chamber & Visitor Center Report

3 Ribbon Cuttings & Scissors Repaired



**Successful Directory
Delivery Blitz –
Thank you to those
who helped us!**



130 

 **191**



4



*** 36 Meetings * Spaces used 21 times ***

**March Coffee
Hosted by Sandy
Cross GM**



**Reidsville High School Presented with
\$200K from Golden Leaf Foundation for
Manual Maching Program**



**Great Crowd, Amazing Food, Awesome
Prizes, Generous Sponsors =
Tremendous Casino Night**