

**Reidsville Chamber of Commerce
Board of Directors Regular Meeting
Chamber of Commerce Downstairs Conference Room
140 S. Scales St
Reidsville, NC
January 23, 2019**

Welcome

Invocation

Consent Agenda

City of Reidsville Report

- Jeff Garstka RDC/ED Report
- Terresia Scoble – Council liaison report

Exec Committee Report: Robbie Citty

- Finance –Robin Pegram - A/R Report, Board Budget Report for 2018, 2019 Budget
- Events-
 - Annual Awards Luncheon – February 6th
 - Reidsville Night at the Greensboro Swarm – February 9th

President's Report

Upcoming Events:

Thursday, January 24th – 12:00 pm Cricket Wireless Ribbon Cutting (*1130 Freeway Drive, Suite B*)

Tuesday, February, 5th – 11:00am Albaad FEM Plant Ribbon Cutting (*1900 Barnes Street, Previously Ball Corp.*)

Wednesday, February 6th – Annual Awards Luncheon at Pennrose Park Country Club – Seating begins at 11:30am – please RSVP by Monday, January 28th (*1622 Country Club Road*)

Thursday, February 7th – 8:00 am Chamber Coffee @ Carter Bank & Trust

Saturday, February 9th – Greensboro Night at the Swarm Sponsored by Rise Up Reidsville and Tri-State Steel. Tickets are \$15 for adults and \$10 for kids and they come with a t-shirt. RSVP by Friday, January 18th.
The Fieldhouse at the Greensboro Coliseum Complex – 1921 W. Gate City Blvd Greensboro, NC 27403

Tuesday, February 12th – 12:00 pm On Fleek Brow Boutique Ribbon Cutting
1422 Freeway Drive

Wednesday, February 20th – 12:00pm Exec Board Meeting

Thursday, February 21st – 12:00 pm Highlands Residential Mortgage Ribbon Cutting (*located at the Chamber*)

Wednesday, February 27th – 12:00pm Full Board Meeting

ADJOURN

**Reidsville Chamber of Commerce
Consent Agenda
January 23, 2019**

- Minutes of November Board Meeting
- MOM Nomination for January
- New Members/DROP Report

**Reidsville Chamber of Commerce
Board of Directors Regular Meeting
140 S. Scales Street, Reidsville, NC
November 29, 2018
Noon**

Present: Robbie City, Robin Pegram, Roy Sawyers, Flavel Collins, Jeremy Collins, Patience Fairman-Evans, Wayne Hollowell, Donald Carter, Jessie Meador, Kalynn Roland, Kirk Smith, Diane Sawyer, Kayla Bullins

Absent: Anne Barham, Dale Parks, Matt Searce

Guests: Missy Matthews, Terresia Scoble

Meeting Started at 12:10PM

Invocation: Jeremy Collins

Consent Agenda: The Consent Agenda consists of previous month's minutes, MOM nomination, and Membership report.

- Diane went over new members.

1st – Jessie Meador

2nd – Roy Sawyers

Motion carried.

City Report

- **Missy Matthews**
 - Japan Company – investing 8 million dollars; 25 jobs; 2 future expansions
 - Tree Lighting a BIG success – 500+ at Chamber
 - RDC has 4 new Board Members
 - Mural and Fire Hydrant projects completed
 - Another paint day for murals has been planned for the Spring
- **Teressia Scoble**
 - Reside in Reidsville – December 7th at Penn House
 -

President's Report

- No formal Board Meeting in December
- Diane said that Mayor did a great job with State of the City Report at Council meeting

Finance

- Everything is great; on target for end of year
- Staff doing a great job with A/R Report
- Diane explained how we bill December early to get as much in as possible
- Diane announced that our first Chamber Champion for the next year was Annie Penn at the Triple Diamond level - \$7500
- **Jessie asked about the status of Curis**
 - Letter has been delivered – we are waiting to hear

Upcoming Events

- Breakfast with Santa
 - Saturday, December 8th
 - We need volunteers
- **Martin Luther King, Jr. Unity Breakfast**
 - need a nomination for the James W. Daniel award
 - votes went out
 - Board decided to give the award to the Mayor, Jay Donecker
- **Casino Night**
 - Saturday, March 9th, 2019
 - Need dealers
 - Need prizes
- **Donald wanted to let the Board know that Hometown is offering on Mondays for Ladies to get their nails done while they are having their car serviced**

12:56PM: Motion to move to closed session

1st – Flavel Collins

2nd – Robin Pegram

Motion carried.

Respectfully Submitted,
Kayla Bullins for Diane Sawyer

Member of Month

The purpose is to identify businesses that have gone the extra mile for the Chamber and/or the community. This is a form of highlighting our Chamber members to show our support of the deserving business. It's an added value benefit of being a Chamber Member. When a business does something exceptional they are recognized for it. They will be recognized in the News & Record Chamber page, the last Sunday of the month & are given two signs to put up one inside and one outside of their establishment. It's also a way to help engage members and build their business.

History of MOM

This award originated from the Yadkin Valley Chamber of Commerce, where Denise saw signage in a business in Mt. Airy, and thought it was something the Reidsville Chamber should begin. Below are some examples of the criteria that we use to recognize our Chamber member businesses.

Criteria Guidelines

- Hiring in the community
 - Expanding your business
 - Charitable contributions to the community
 - Special participation with the Chamber
- (This includes volunteering, donating times/products/services/goods, and financial contributions – i.e. special fundraisers/programs like Leader in Me, Reidsville Business Showcase, etc.)

Nominee:

Mount Jubilee Ministries–February Member of the Month. Cecil Cottrell, Executive Director of Mount Jubilee Ministries or MJM as he so fondly refers to it has been a driving force in our community in the last several years. He, along with his board and volunteers, are making sure that a population that is underserved's needs are met. They have taken a special camp and turned it into a ministry who will serve all year long. MJM met with us and shared their vision and we have been happy to be a part of seeing it grow! They understand how being a part of the Chamber not only helps them, but the overall vision for our community. For many months they met at the Chamber as a board on nights and weekends and now they finally have their own office space! The reason that they would be a great MOM for us, is simply this. They have come alongside us as a partner. Cecil has been an ambassador, volunteering and representing us at many events. Always willing to be an extra hand, he also saw a need at the Chamber. He was given an opportunity to get furniture from a non-profit that had downsized office space. He came to and between us we were able for both agencies to get tons of new furniture for our offices and our board room.

They would make a great member of the month!

January 2019 - Membership Report

Drop Members

Company	Joined	Membership Dues	Last Payment Received	Reason
Rockingham County Arts Council	7/15/2015	\$175.00	N/A	Member Request
M&C Home Improvement	10/2/2017	\$195.00	9/27/2017	Non-Payment
First Tee	6/16/2009	\$175.00	<i>*trade 5/1/17-Golf Signs</i>	Business Closed
Betty Shirley	4/25/2017	\$175.00	12/17/2018	Member Request
Sophisticated Soul	10/26/2017	\$240.00	10/31/2017	Non-Payment
Bill Black Chevrolet	6/18/2014	\$175.00	5/11/2017	Non-Payment
Joyce Monuments	5/26/2017	\$175.00	6/14/2017	Member Request
Total		\$1,310.00		
YTD Total		\$1,310.00		

New Members

Company	Joined	Membership Dues
SPECTRUM BANKARD	11/28/2018	\$175.00
Family Fitness	11/30/2018	\$175.00
NC 100	12/5/2018	\$175.00
GCRF Services	12/18/2018	\$175.00
Total		\$700.00
YTD Total		\$700.00

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01/22/19

Cash Basis

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Revenues			
4030 · Rental Income	22,711.91	15,478.00	7,233.91
4010 · Membership Investments	72,222.85	72,000.00	222.85
4020 · New Member Investment	8,455.59	8,000.00	455.59
Total Revenues	103,390.35	95,478.00	7,912.35
4150 · Miscellaneous Income	1.50		
4180 · Visitor Center			
4181 · Visitor Center Expenses	-44,820.76		
4180 · Visitor Center - Other	45,769.99	44,000.00	1,769.99
Total 4180 · Visitor Center	949.23	44,000.00	-43,050.77
7051 · Grasshoppers Night Income			
7051851 · Grasshoppers Night Expenses	-8,035.25		
7051 · Grasshoppers Night Income - Other	9,178.34		
Total 7051 · Grasshoppers Night Income	1,143.09		
7000 · Division Income			
7015 · RDC Fundraising Income	50.00		
7100 · Affinity Program Income	456.18		
7049 · Beer Garden/WineTasting Income			
7049849 · BeerGarden/WineTasting Expenses	-7,442.35		
7049 · Beer Garden/WineTasting Income - Other	9,553.60		
Total 7049 · Beer Garden/WineTasting Income	2,111.25		
4170 · Chamber Champion	52,650.26	52,000.00	650.26
4500 · Community Support			
4500100 · Community Support Expenses	-104.00		
4500 · Community Support - Other	10,000.00	10,000.00	0.00
Total 4500 · Community Support	9,896.00	10,000.00	-104.00
7010 · Promotional Adv. Sponsorships			
7013 · Website Enhanced Listing	10.00		
7010 · Promotional Adv. Sponsorships - Other	4,893.22		
Total 7010 · Promotional Adv. Sponsorships	4,903.22		
7020 · Staff Appreciation Luncheon			
7020820 · Staff Appreciation Expenses	-1,854.99	-3,000.00	1,145.01
7020 · Staff Appreciation Luncheon - Other	3,466.67	3,000.00	466.67
Total 7020 · Staff Appreciation Luncheon	1,611.68	0.00	1,611.68

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Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
7030 · Public & Governmental Affairs			
7030830 · Public & Gov Affairs Expense	-71.65		
7030 · Public & Governmental Affairs - Other	-22.00		
Total 7030 · Public & Governmental Affairs	-93.65		
7040 · 7040-Ice cream Social			
7040840 · 7040840-Ice Cream Social expens	-232.74	-225.00	-7.74
Total 7040 · 7040-Ice cream Social	-232.74	-225.00	-7.74
7041 · Fundraising-Building fund			
7041841 · Fundraising Expenses-Bldg Fd	-981.75		
Total 7041 · Fundraising-Building fund	-981.75		
7042 · Leader in Me income			
7042842 · Leader in Me Expenses	-2,476.53	-1,500.00	-976.53
7042 · Leader in Me income - Other	3,761.11	1,500.00	2,261.11
Total 7042 · Leader in Me income	1,284.58	0.00	1,284.58
7043 · Golf Tournament			
7043843 · Golf Tournament Expenses	-4,991.60	-5,000.00	8.40
7043 · Golf Tournament - Other	13,241.61	13,000.00	241.61
Total 7043 · Golf Tournament	8,250.01	8,000.00	250.01
7045 · Seminar			
7045845 · Seminar Expenses	-391.42	-500.00	108.58
7045 · Seminar - Other	45.00		
Total 7045 · Seminar	-346.42	-500.00	153.58
7046 · Business Showcase			
7046846 · Business Showcase expenses	-8,043.48	-12,500.00	4,456.52
7046 · Business Showcase - Other	14,310.67	12,500.00	1,810.67
Total 7046 · Business Showcase	6,267.19	0.00	6,267.19
7047 · Unity Breakfast			
7047847 · Unity Breakfast Expenses	-590.00		
7047 · Unity Breakfast - Other	470.00		
Total 7047 · Unity Breakfast	-120.00		
7094 · Annual Meeting			
7094894 · Annual Meeting Expenses	-2,325.49	3,500.00	-5,825.49
7094 · Annual Meeting - Other	4,125.00	-3,500.00	7,625.00
Total 7094 · Annual Meeting	1,799.51	0.00	1,799.51

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Cash Basis

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
7095 · Copier & Printing services	601.60		
7000 · Division Income - Other	29.17		
Total 7000 · Division Income	88,136.09	69,275.00	18,861.09
Total Income	193,620.26	208,753.00	-15,132.74
Gross Profit	193,620.26	208,753.00	-15,132.74
Expense			
Bad Debt	544.49		
Insurance Expense (D&O)	602.80	900.00	-297.20
P.O Box Fee	194.00	194.00	0.00
5000 · Salaries and Benefits			
5165 · Employee Garnishment	-69.50		
5110 · Salaries	83,139.57	119,080.00	-35,940.43
5111 · Bonus/Incentive	255.95		
5117 · Reimbursed Expenses	8,733.79	8,700.00	33.79
5120 · Payroll Tax Expense	10,176.81	11,000.00	-823.19
5139 · Staff development & Training	472.60		
5140 · Retirement Plan	2,000.00	2,000.00	0.00
5150 · Conventions & Seminars	21.09		
5160 · Staff Expenses	-327.74		
5170 · Travel	276.32	600.00	-323.68
5171 · Meals	308.18	500.00	-191.82
5175 · Sales Commission	16,630.19	15,000.00	1,630.19
5180 · Worker's Compensation Insurance	893.00	527.00	366.00
5190 · Payroll Expenses	1,704.16	500.00	1,204.16
Total 5000 · Salaries and Benefits	124,214.42	157,907.00	-33,692.58
5200 · Occupancy Expenses			
5245 · Utilities	7,800.99	8,500.00	-699.01
5210 · Rent	6,264.00	6,264.00	0.00
5240 · Telephone	3,864.22	3,800.00	64.22
5250 · Liability Insurance	3,195.00	1,838.00	1,357.00
5270 · Property Taxes	3,768.89	3,800.00	-31.11
5200 · Occupancy Expenses - Other	-2,000.00		
Total 5200 · Occupancy Expenses	22,893.10	24,202.00	-1,308.90

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Cash Basis

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
5300 · Office Operations			
5310 · Office Supplies	1,490.54	1,050.00	440.54
5315 · Supplies-other	2,251.74	1,000.00	1,251.74
5320 · Postage	626.46	1,100.00	-473.54
5325 · Office support services	1,331.69	1,000.00	331.69
5335 · Computer Expense	61.11	1,000.00	-938.89
5370 · Lease and Service Contracts	1,627.64	2,950.00	-1,322.36
5220 · Maintenance agreements	1,057.84	1,750.00	-692.16
5340 · Dues and Subscriptions	628.30	1,000.00	-371.70
5380 · Bank Service Charges	-121.86	500.00	-621.86
5800 · Contingencies	130.00	1,000.00	-870.00
5300 · Office Operations - Other	-3,500.00	1,500.00	-5,000.00
Total 5300 · Office Operations	5,583.46	13,850.00	-8,266.54
5400 · Membership Development			
5410 · Ambassadors	323.65	350.00	-26.35
5440 · Advertising	0.00	2,500.00	-2,500.00
5450 · Luncheons & Meetings	2,517.06	2,000.00	517.06
5490 · Website Expense	2,981.00	3,850.00	-869.00
5400 · Membership Development - Other	3,949.00	3,000.00	949.00
Total 5400 · Membership Development	9,770.71	11,700.00	-1,929.29
Total Expense	163,802.98	208,753.00	-44,950.02
Net Ordinary Income	29,817.28	0.00	29,817.28
Other Income/Expense			
Other Expense			
9000 · Penalties	332.28		
Total Other Expense	332.28		
Net Other Income	-332.28		
Net Income	29,485.00	0.00	29,485.00

Reidsville Chamber of Commerce

Budget Overview

Proposed Budget 2019

	Jan - Dec 18	Jan - Dec 19
Ordinary Income/Expense		
Income		
Revenues		
4030 · Rental Income	15,478.00	19,800.00
4010 · Membership Investments	72,000.00	72,000.00
4020 · New Member Investment	8,000.00	8,000.00
Total Revenues	95,478.00	99,800.00
4180 · Visitor Center	44,000.00	44,000.00
7000 · Division Income		
4170 · Chamber Champion	52,000.00	52,000.00
4500 · Community Support	10,000.00	10,000.00
7020 · Staff Appreciation Luncheon		
7020820 · Staff Appreciation Expenses	-3,000.00	-3,000.00
7020 · Staff Appreciation Luncheon - Other	3,000.00	3,000.00
Total 7020 · Staff Appreciation Luncheon	0.00	0.00
7040 · 7040-Ice cream Social		
7040840 · 7040840-Ice Cream Social expens	-225.00	-225.00
Total 7040 · 7040-Ice cream Social	-225.00	-225.00
7041 · Fundraising-Building fund		
7041841 · Fundraising Expenses-Bldg Fd		
Total 7041 · Fundraising-Building fund		0.00
7042 · Leader in Me income		
7042842 · Leader in Me Expenses	-1,500.00	-1,500.00
7042 · Leader in Me income - Other	1,500.00	1,500.00
Total 7042 · Leader in Me income	0.00	0.00
7043 · Golf Tournament		
7043843 · Golf Tournament Expenses	-5,000.00	-5,000.00
7043 · Golf Tournament - Other	13,000.00	13,000.00
Total 7043 · Golf Tournament	8,000.00	8,000.00
7045 · Seminar		
7045845 · Seminar Expenses	-500.00	-500.00
Total 7045 · Seminar	-500.00	-500.00
7046 · Business Showcase		
7046846 · Business Showcase expenses	-12,500.00	-10,000.00
7046 · Business Showcase - Other	12,500.00	12,000.00
Total 7046 · Business Showcase	0.00	2,000.00
7094 · Annual Meeting		
7094894 · Annual Meeting Expenses	-3,500.00	-3,000.00
7094 · Annual Meeting - Other	3,500.00	3,500.00
Total 7094 · Annual Meeting	0.00	500.00
Total 7000 · Division Income	69,275.00	71,775.00
Total Income	208,753.00	215,575.00
Gross Profit	208,753.00	215,575.00
Expense		

Reidsville Chamber of Commerce

Budget Overview

Proposed Budget 2019

	Jan - Dec 18	Jan - Dec 19
Insurance Expense (D&O)	900.00	900.00
P.O Box Fee	194.00	194.00
5000 · Salaries and Benefits		
5110 · Salaries	119,080.00	119,080.00
5117 · Reimbursed Expenses	8,700.00	9,900.00
5120 · Payroll Tax Expense	11,000.00	11,000.00
5140 · Retirement Plan	2,000.00	5,000.00
5170 · Travel	600.00	500.00
5171 · Meals	500.00	500.00
5175 · Sales Commission	15,000.00	15,000.00
5180 · Worker's Compensation Insurance	527.00	527.00
5190 · Payroll Expenses	500.00	500.00
Total 5000 · Salaries and Benefits	157,907.00	162,007.00
5200 · Occupancy Expenses		
5245 · Utilities	8,500.00	8,500.00
5210 · Rent	6,264.00	6,264.00
5240 · Telephone	3,800.00	3,800.00
5250 · Liability Insurance	1,838.00	1,838.00
5270 · Property Taxes	3,800.00	3,800.00
Total 5200 · Occupancy Expenses	24,202.00	24,202.00
5300 · Office Operations		
5310 · Office Supplies	1,050.00	1,050.00
5315 · Supplies-other	1,000.00	2,000.00
5320 · Postage	1,100.00	900.00
5325 · Office support services	1,000.00	1,000.00
5335 · Computer Expense	1,000.00	1,000.00
5370 · Lease and Service Contracts	2,950.00	2,950.00
5220 · Maintenance agreements	1,750.00	1,750.00
5340 · Dues and Subscriptions	1,000.00	1,000.00
5380 · Bank Service Charges	500.00	0.00
5800 · Contingencies/Building Sinking Fund	1,000.00	2,922.00
5300 · Office Operations - Other	1,500.00	1,500.00
Total 5300 · Office Operations	13,850.00	16,072.00
5400 · Membership Development		
5410 · Ambassadors	350.00	350.00
5440 · Advertising	2,500.00	2,500.00
5450 · Luncheons & Meetings	2,000.00	2,500.00
5490 · Website Expense	3,850.00	3,850.00
5400 · Membership Development - Other	3,000.00	3,000.00
Total 5400 · Membership Development	11,700.00	12,200.00
Total Expense	208,753.00	215,575.00
Net Ordinary Income	0.00	0.00
Net Income	0.00	0.00

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL	NOTES
Betty Shirley	0.00	0.00	0.00	0.00	43.75	0.00	DROP
Bill Black Chevrolet, Cadillac	0.00	0.00	0.00	0.00	175.00	0.00	DROP
First Tee	0.00	0.00	0.00	0.00	175.00	0.00	DROP
Joyce Monuments	0.00	0.00	175.00	0.00	0.00	0.00	DROP
M & C Home Improvement	0.00	0.00	0.00	0.00	195.00	0.00	DROP
Rockingham County Arts Council	0.00	0.00	0.00	175.00	0.00	0.00	DROP
Sophisticated Soul	0.00	0.00	0.00	0.00	240.00	0.00	DROP
ACL Maintenance Group, Inc	0.00	0.00	0.00	0.00	215.00	215.00	Membership
Advanced Home Care	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Aflac Benefits Advisor- Walter Michael	0.00	0.00	0.00	0.00	175.00	175.00	Membership
All About Smiles	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Allstate	0.00	125.00	0.00	0.00	0.00	125.00	Chamber Champion
Ameristaff Employment & Staffing Solution	0.00	0.00	0.00	185.00	0.00	185.00	Membership
Amigo's Paint LLC	0.00	0.00	0.00	43.75	0.00	43.75	Membership
Amos Welding & Machine	0.00	41.66	0.00	258.34	943.67	1,243.67	Chamber Champion
Aspen Bakery and Coffee Shop	0.00	0.00	0.00	43.75	0.00	43.75	Membership
AT&T Authorized Retailer	0.00	0.00	0.00	400.00	0.00	400.00	Membership
B & G Glass	0.00	0.00	0.00	43.75	0.00	43.75	Membership
Bayada Home Health Care-Eden	0.00	0.00	0.00	0.00	175.00	175.00	Membership
BB&T	0.00	0.00	0.00	850.00	0.00	850.00	500-CCHamp; 350-Membership
Big Sky Rents & Events	0.00	175.00	0.00	0.00	0.00	175.00	Membership
BioLife Plasma Services	0.00	0.00	175.00	0.00	0.00	175.00	Membership
Brookdale Reidsville	0.00	0.00	0.00	545.00	0.00	545.00	Membership
Cardinal Recycling, LLC	0.00	500.00	0.00	0.00	0.00	500.00	Annual Awards Sponsor
Carefree Merchant Processing	0.00	234.58	0.00	234.59	-0.85	468.32	Chamber Champion/Membership
Carolina Veterinary Assistance & Adoption	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Carter Bank And Trust	0.00	0.00	0.00	500.00	225.00	725.00	Over 90-Golf; Over 60-Chamber Champion
Cat's Meow, The	0.00	0.00	0.00	187.50	362.50	550.00	Chamber Champion
Cliq Media	0.00	0.00	0.00	43.75	0.00	43.75	Membership
Cole, Nelson	0.00	0.00	0.00	40.00	0.00	40.00	Membership
Community Blood Center of the Carolinas	0.00	50.00	0.00	0.00	0.00	50.00	Annual Awards
Crisp Cleaning Service	0.00	0.00	0.00	0.00	175.00	175.00	Membership
CTT Productions, LLC	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Curis at Reidsville Transitional Care and	0.00	92.50	0.00	0.00	1,647.50	1,740.00	Over 90 - Avante; Current - Membership
Dean's Office Machines	0.00	175.00	0.00	0.00	0.00	175.00	Membership
DM&E Tactical	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Donut House, The	0.00	43.75	0.00	-0.25	0.00	43.50	Membership
Downtown Dog House	0.00	0.00	0.00	0.00	100.00	100.00	Business Showcase
Duke Energy	0.00	0.00	0.00	585.00	0.00	585.00	Membership
Electric Systems, Inc.	0.00	500.00	0.00	0.00	0.00	500.00	Annual Awards Sponsor
Elevated Environmental Corporation	0.00	0.00	0.00	43.75	0.00	43.75	Membership
Faith & Love Connection Center	0.00	14.59	0.00	29.16	58.34	102.09	Membership
Fat Mac's Backyard BBQ	0.00	0.00	0.00	0.00	175.00	175.00	Membership
First Citizens Bank	0.00	25.00	0.00	0.00	0.00	25.00	Annual Awards
Fosters Ordering & Delivery	0.00	43.75	0.00	-2.50	0.00	41.25	Membership
Fursty's Restaurant	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Gabriel E. Zeller, Attorney at Law	0.00	-14.58	-14.25	0.00	0.00	-28.83	Credit
Harrell's Waterproofing, Inc.	0.00	240.00	0.00	0.00	0.00	240.00	Membership
Health Insurance Plans Plus Online	0.00	83.34	0.00	0.00	0.33	83.67	Chamber Champion
Hicks Agency	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Highlands Residential MTG	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Hometown Auto Group	0.00	375.00	0.00	0.00	0.00	375.00	Chamber Champion
House to Home Movers LLC	0.00	43.75	0.00	0.00	0.00	43.75	Membership
Humana	0.00	175.00	0.00	0.00	0.00	175.00	Membership
J. Michael Fargis & Associates, LLP, CPAs	0.00	0.00	0.00	240.00	0.00	240.00	Membership
James Winthrop Saunders Construction Inc.	0.00	0.00	0.00	0.00	240.00	240.00	Membership
Law Office of Cathy R. Stroupe P.A.	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Lot 2540 Inc.	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Lularoe Misty Hoback	0.00	140.67	0.00	83.33	291.67	515.67	Chamber Champion
Main Street United Methodist Church	0.00	25.00	0.00	0.00	0.00	25.00	Annual Awards
Masonry Construction Services of NC, Inc.	0.00	0.00	175.00	0.00	0.00	175.00	Membership
McKinney & Son Builders	0.00	0.00	0.00	175.00	0.00	175.00	Membership
McMichael, Kimberly	0.00	0.00	85.00	0.00	0.00	85.00	Membership
Monet-Linda Warren	0.00	0.00	0.00	99.00	0.00	99.00	Membership
Mpressed Mobile Dry Cleaners	0.00	0.00	0.00	375.00	0.00	375.00	Chamber Champion

Mumbo Jumbo Imports	0.00	20.00	0.00	20.00	-0.40	39.60	Membership
New Vision Therapy, PLLC	0.00	43.75	0.00	0.00	87.50	131.25	Membership
North Star Driving School	0.00	14.58	0.00	29.17	724.15	767.90	Membership; Old rent
Oakhaven Properties, LLC	0.00	97.92	0.00	0.00	0.00	97.92	Chamber Champion/Membership
P&C Mobile Detailing	0.00	43.75	-6.25	0.00	0.00	37.50	Membership
Partnership for Community Care	0.00	25.00	0.00	0.00	0.00	25.00	Annual Awards
Paychex	0.00	0.00	0.00	10.00	250.00	260.00	Business Showcase
Pennrose Park Country Club	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Piedmont Natural Gas	0.00	0.00	0.00	400.00	0.00	400.00	Membership
Raphael's Hair Studio	0.00	0.00	0.00	0.00	100.00	100.00	Membership
Reidsville Army Recruiting	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Reidsville Bowling Center	0.00	0.00	0.00	0.00	87.50	87.50	Membership
Reidsville Dialysis - Davita Inc.	0.00	0.00	0.00	0.00	295.00	295.00	Membership
Reidsville Event Center	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Reidsville Family Dental - Dr. Ty Wooden	0.00	0.00	0.00	240.00	0.00	240.00	Membership
Reidsville Family Y	0.00	0.00	0.00	0.00	-0.25	-0.25	Credit
Reidsville Par 2	0.00	0.00	0.00	0.00	20.00	20.00	Membership
Reidsville Tigers	0.00	0.00	-0.25	0.00	0.00	-0.25	Credit
Rockingham County Community Foundation	0.00	175.00	0.00	0.00	0.00	175.00	Membership
Rockingham County Schools	0.00	0.00	0.00	175.00	0.00	175.00	Membership
Sagebrush Steakhouse	0.00	225.00	0.00	-50.00	0.00	175.00	Membership
Salvation Army of Rockingham County, The	0.00	0.00	0.00	0.00	85.00	85.00	Membership
Sanitary Cafe	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Scales Street Music, Inc.	0.00	0.00	0.00	250.00	0.00	250.00	Chamber Champion
Schewel Furniture Company	0.00	147.50	0.00	0.00	0.00	147.50	Membership
Sip Coffee House	0.00	0.00	0.00	0.00	125.00	125.00	Membership
Skoopz Character Connect	0.00	0.00	0.00	0.00	174.95	174.95	Membership
Smith Automotive of Reidsville, LLC.	0.00	0.00	0.00	0.00	195.00	195.00	Membership
Southeastern Orthopaedic Specialists	0.00	175.00	0.00	0.00	0.00	175.00	Membership
State Employees' Credit Union	0.00	0.00	0.00	295.00	0.00	295.00	Membership
Studio 29 North Salon and Spa	0.00	0.00	0.00	0.00	175.00	175.00	Membership
Systel Business Equipment	0.00	0.00	0.00	175.00	0.00	175.00	Membership
The Four Directions of Health	0.00	14.59	0.00	29.16	14.59	58.34	Membership
Thirty One Gifts- April Garris	0.00	0.00	0.00	0.00	99.00	99.00	Membership
Tiny Toes Consignment, LLC	0.00	43.75	0.00	0.00	75.00	118.75	Membership
Triad Behavioral Resources	0.00	60.00	0.00	0.00	0.00	60.00	Membership
Tropical G Smoothie & Sandwiches	0.00	0.00	0.00	0.00	175.00	175.00	Membership
UMAR, Reidsville Arts	0.00	0.00	0.00	0.00	20.00	20.00	Membership
Wal-Mart	0.00	0.00	0.00	0.00	1,965.00	1,965.00	Membership
WLC Forklift Services	0.00	125.00	0.00	250.00	250.00	625.00	Chamber Champion
Woodforest National Bank	0.00	0.00	0.00	240.00	0.00	240.00	Membership
Workforce Unlimited, LLC	0.00	75.00	0.00	0.00	0.00	75.00	Annual Awards
WRJ Protective Intervention Services	0.00	0.00	0.00	0.00	175.00	175.00	Membership
	<u>0.00</u>	<u>5,424.85</u>	<u>414.25</u>	<u>7,766.25</u>	<u>10,575.20</u>	<u>24,180.55</u>	

President's Report January 2019

Leadership Rockingham: We had our Explore Wentworth Day on January 16th after the countywide coffee. Explore Rockingham Day has been rescheduled for January 30th and I will oversee planning. We are scheduled for the Jail tour, and Sheriff's office, the Courthouse, Clerk of Court, District Attorney's office, Register of Deeds office and hearing from the County manager. We are trying to firm up a few other details.

Economic Development Updates (Partnership with City Staff):

Robbie and I had a meeting today, 1/2/2019 with City staff regarding NCDOT projects and some upcoming events that we will be attending/promoting and hosting. We will need all Chamber board members to plan to attend these events in the Spring as we have more information, we will share. Jeff and I have a meeting with Sanritsu on Monday to talk about their presence in the community.

Business Advisory Council: No new updates.

RDC Board & Promotions Committee Meeting: Casino Night is in full swing. I am looking forward to this event on March 9th. We will need plenty of volunteers and help getting donations. I am sending an email this week with the google spreadsheet for you to sign up for getting donations.

Community Pride: Monthly meetings on the first Monday at 9:00am at the Chamber of Commerce. The date is probably going to be in May for the event. The committees are underway with their plans for education, advocacy and activities. We have gotten a design for a T-shirt and for a logo. I am please with the movement on this. We have a date set for May 17th and 18th.

Score: We have a plan to engage our counselors in a follow up with some of SCORE's clients that Shawn has been meeting with during this slower time of the year. We are still working on how the procedure should work amongst all of the counselors so that it funnels into the Chamber office.

Upcoming Events:

Thursday, January 24th – 12:00 pm Cricket Wireless Ribbon Cutting (*1130 Freeway Drive, Suite B*)

Tuesday, February, 5th – 11:00am Albaad FEM Plant Ribbon Cutting (*1900 Barnes Street, Previously Ball Corp.*)

Wednesday, February 6th – Annual Awards Luncheon at Pennrose Park Country Club – Seating begins at 11:30am – please RSVP by Monday, January 28th (*1622 Country Club Road*)

Thursday, February 7th – 8:00 am Chamber Coffee @ Carter Bank & Trust

Saturday, February 9th – Greensboro Night at the Swarm Sponsored by Rise Up Reidsville and Tri-State Steel. Tickets are \$15 for adults and \$10 for kids and they come with a t-shirt. RSVP by Friday, January 18th.

The Fieldhouse at the Greensboro Coliseum Complex – 1921 W. Gate City Blvd Greensboro, NC 27403

Tuesday, February 12th – 12:00 pm On Fleek Brow Boutique Ribbon Cutting
1422 Freeway Drive

Wednesday, February 20th – 12:00pm Exec Board Meeting

Thursday, February 21st – 12:00 pm Highlands Residential Mortgage Ribbon Cutting (*located at the Chamber*)

Wednesday, February 27th – 12:00pm Full Board Meeting

December 2018 Chamber & Visitor Center Report

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Great attendance at the December Coffee hosted by Rockingham County Education Foundation, NC 100 & Reidsville Industrial Alliance at Reidsville Middle School

Diane attended Reside in Reidsville at the Penn House on Friday, December 7th



Chamber Holiday Jingle & Mingle held on Tuesday, December 18th – We had about 30 attendees.



**Breakfast with Santa!
Over 300 Tickets Sold!
Awesome Event!**

*** 15 Meetings * Spaces used 12 times ***