

**Reidsville Chamber of Commerce
Board of Directors Regular Meeting
Chamber of Commerce Downstairs Conference Room
140 S. Scales St, Reidsville, NC
June 26, 2019 @ 12:00pm**

Welcome

Invocation

Consent Agenda

City of Reidsville Report

- Jeff Garstka RDC/ED Report
- Terresia Scoble – Council liaison report

Exec Committee Report: Robbie Citty

- Finance –Robin Pegram - A/R Report, Board Budget Report
 - Executive Board Retreat Updates
 - CAPITAL CAMPAIGN
- Events-
 - 2nd Downtown Fridays
 - Summer Concert Series
 - Ice Cream Social
- Governmental Affairs
 - NCDOT Panel Mtg
- Business & Industry
 - Ambassador Program Update

President's Report

Upcoming Events:

Friday, July 12th –Second Downtown Fridays Series! Join us for music at Mural Park, family activities, food, and the nostalgic atmosphere of classic cars and trucks. Sponsored by Team Reidsville, the Reidsville Downtown Corporation and Reidsville Chamber of Commerce. The Chamber will also be having a Beer Garden. Movie playing at dusk – Ratatouille
Downtown Reidsville

Thursday, July 18, 5:00pm- 7:30pm Reidsville Chamber of Commerce Ice Cream Social Meet & Greet

Wednesday, July 24th at 12:00pm Reidsville Chamber of Commerce Board Meeting

Saturday, July 27th– Summer Concert Series featuring Sub-Radio (Indie Pop). Bring your lawn chairs! Chamber will be hosting the Beer Garden (consumption area is the entire Market Square). **ADJOURN**

SAVE THE DATE: NO CHAMBER COFFEE IN JULY: Next: **August 1st**, Greensboro Swarm @ the Chamber; **Reidsville Chamber Outing at the Wyndham** 27th Annual Golf 'Fore' Reidsville Captain's Choice Golf Tournament will be on **Wednesday, August 21st** at Plantation Golf Club Sponsored by Rentz-Eden Oil

**Reidsville Chamber of Commerce
Consent Agenda
June 26, 2019**

- Minutes of May Board Meeting
- New Members/DROP Report

**Reidsville Chamber of Commerce
Board of Directors Regular Meeting
140 S. Scales Street, Reidsville, NC
May 22, 2019
Noon**

Present: Robbie Citty(on phone), Kirk Smith, Drew Barefoot, Flavel Collins, Wayne Hollowell, Judy Neal, Matt Searce, Beth Smith, Diane Sawyer, Kayla Bullins

Absent: Robin Pegram, Jessie Meador, Roy Sawyers, Ross Apple, Anne Barham, Donald Carter, Jeremy Collins, Justin Dill, Patience Fairman-Evans, Dale Parks, Kalynn Roland, Robin Yount

Guests: Judy Yarborough, Terresia Scoble

Meeting Started at 12:08pm

Invocation: Kayla Bullins

Consent Agenda: The Consent Agenda consists of previous month's minutes, MOM nomination, and Membership report.

1st – Kirk Smith

2nd – Wayne Hollowell

Motion carried.

City Report

- **Judy Yarborough**
 - 2nd Downtown Friday went great
 - Summer Concert Series – Nantucket (June 22nd)
 - Festival apps are out
 - See Missy
 - Meeting with the Arts Council today to talk about doing another Mural
 - Diane will do a letter of support
- **Terresia Scoble**
 - "R" Lighting was great
 - Puts Reidsville a "step above"
 - Attended City Vision Conference in Hickory with Sherri Walker
 - Reidsville is ahead of the game
 - We need broadband everywhere
 - Opioids are out of control

Executive Committee Report – Robbie Citty

- **Finance – Robin Pegram**
 - A/R Report
 - Collected almost \$4500 since Thursday
 - Board Budget Report
 - Report a little off with computer expense
 - Will continue to change and probably grow
 -

- **Events – Staff**

- Community Pride Day – Saturday, May 18th
 - low attendance but good bands
 - heard that it was no different than any other city event
 - no cultural involvement
- Art Show
 - Great turn out
 - Moved from Saturday to Tuesday evening
 - Reidsville High still not coming
 - Board Members need to come vote
- Second Downtown Fridays
 - 1st one rained out
 - 2nd was phenomenal
 - Debriefed this week with Missy and Kassy
 - Toymakerz here
 - No entertainment
 - Moving Beer Garden next time to better location
- Reidsville Night at the Greensboro Grasshoppers – May 31st
 - You can still get tickets but we have very limited tshirts
 - Sold 532 tickets so far

- **Governmental Affairs**

- Public DOT Meeting moved to Friday, September 13th @ Pennrose Park CC (tentative)

- **President's Report**

- Executive Board retreat last week was awesome
- Talked about Board Member specific page
 - www.reidsvillechamber.org/board-members
- Drew requested Diane to continue doing google invited
- Board wants a picture of when we need support and when we don't

- Letter to the Editor: Box Score 2019 was presented to the Board of Directors to sign in support of (attached)

12:46PM: Motion to adjourn

1st – Kirk Smith

2nd – Judy Neal

Motion carried.

Respectfully Submitted,
Kayla Bullins

Golf FUN Committee followed

Board Members that showed up for FUN Committee Meeting:

Jessie Meador

Donald Carter

Kalynn Roland

Often in the world of sports, talking heads and opinion articles lead the news cycle. Regularly, these "opinion makers" do not base their statements on facts. Often, these narratives are just talking points that garner attention and ratings. At Team Reidsville, we love to compare our community to a sports team. This is a City of Champions and we are extremely proud of that fact. We do not ever shy away from the facts that allow us to call ourselves champions. Whether it is infrastructure, industry, jobs, academics, athletics, or our citizens, Team Reidsville is ready to celebrate our successes. Unlike the "talking heads in sports" we like to deal in hard facts. We think it is a perfect time to check "the box score".

Interstate 785 (formerly US29)

- Business 29 and I-785 interchange funded for new construction (July 2020)
- Freeway Drive and I-785 interchange funded for new construction (Complete to interstate standards)
- Barnes Street and I-785 interchange funded for new construction (May 18, 2021)
- US 158 and I-785 interchange funded for new construction (January 1, 2021)
- I-785 right of way and construction scheduled to begin in 2025

Parks and Recreation

- Approximately \$500,000.00 has been invested in additions, rehab, and upgrades to facilities throughout the city
- Jaycee Park pickle ball, tennis courts, and dog park
- Lake Reidsville Mountain Bike Trails, WiFi, NC Fishing Trail at Lake Reidsville
- Greenway repairs and planned expansions
- Planning and creation of the Reidsville Blueway System for paddling enthusiast tied to our history with the Battle for Guilford Courthouse and Nathaniel Greene.
- Increase in events, programming, and sports leagues for all groups and ages
- Annual American Revolution Living History event

Reidsville Chamber of Commerce

- Incorporated SCORE Chapter into the Business Center of the Chamber for small business mentoring
- Reaching over 21 countries and 15 languages with social media engagement
- Launched Reidsville Chamber of Commerce & Visitor Center Streaming Television Channel
- Increased membership by 38% to 415 members in 2019
- Initiated Governmental Affairs Program with state and federal representatives

Reidsville Industrial Alliance

- Create and support the Junior Achievement Programming to support the RCS CTE programming by bringing corporate leadership into the schools for mentoring
- Lead in the creation of the Reidsville High School manual machining program to begin Fall 2020 working creatively with RCC and RCS to maximize workforce development in Reidsville
- Support the City of Reidsville in the I-785 corridor success
- Recruit, promote, and champion growth in our existing industries
- Create a source of best practices sharing and open dialogue between corporate citizens

140 S Scales Street Reidsville, NC 27320

Phone: (336) 349-8481

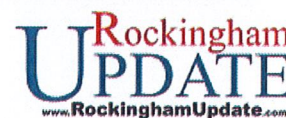
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www.reidsvillechamber.org



Pelham Transportation Corporation



Reidsville High Academics

- \$6 million in financial aid and scholarships to Reidsville High students for graduating seniors in 2019
- Reidsville High IB program continuing tradition of top rate college acceptance & choice of universities to attend with graduates being accepted into medical, law, dental, & vet school doctoral programs
- Reidsville High School had highest graduation rates amongst county's 4 traditional high schools
- Reidsville High School tied with RCECHS for highest math proficiency scores in county

Reidsville Athletics

- Reidsville Rams 20th State Championship in high school football
- Reidsville Rams Basketball Mid State 2A Champions
- Reidsville Rams Baseball Mid State 2A Tournament Champions
- Rockingham Rage 2018-19 FCHS JV Boys 3A National Champions
- Community Baptist School 2018-19 CAA State Basketball Champions
- Reidsville Tigers youth football National finalist
- Reidsville Luckies 8U Coach Pitch team recognized as the Number One Team in the Nation

Civics

- Arnold Robertson awarded the Order of Long Leaf Pine joining Reidsville citizens Bill Simpson, James Festerman, and Ed Hunt as community leaders having received the State of NC's finest honor
- City of Reidsville citizens are shown as the largest donors to RCC Foundation in latest annual report
- Elevated Environmental Corporation President Stephanie Cox selected by Triad Business Journal amongst recipients of Outstanding Women in Business
- Pelham Transportation and Tri-State Steel selected by Triad Business Journal as Family Business Award winners

Community Growth

- Over \$16 million in private commercial development investment in last 3 years
- 945 new industrial related jobs announced in last 3 years
- New residential construction since the beginning of 2017 will support more than 700 new citizens relocating to Reidsville based on US Census Average Household size

The Reidsville Chamber of Commerce wants our community to know what is happening in Reidsville. The box score is in and it is obvious that Team Reidsville is continuing to create a "Championship Legacy". This is just a snapshot of our community's recent successes and growth. We encourage you to stop by the Reidsville Chamber of Commerce and Visitor Center to learn more about the many victories we are celebrating. Team Reidsville always has room for one more on our Team!

Diane R. Sawyer, President & CEO
Robert B. City III, Chairman of the Board

Board of Directors

140 S Scales Street Reidsville, NC 27320

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May 2019 - Membership Report

| Drop Members | | | | |
|------------------|-----------|-------------------|-----------------------|----------------|
| Company | Joined | Membership Dues | Last Payment Received | Reason |
| Wells Fargo | 12/3/2002 | \$295.00 | 5/24/2018 | Member Request |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Total | | \$295.00 | | |
| YTD Total | | \$4,949.00 | | |

| New Members | | |
|-----------------------------------------------------|-----------|-------------------|
| Company | Joined | Membership Dues |
| Keller Williams Realty - Benny Benhammou | 5/26/2019 | \$175.00 |
| Bayberry Retirement Inn | 5/28/2019 | \$175.00 |
| Old School "The Block" Community Outreach Committee | 5/31/2019 | \$175.00 |
| Covington Wesleyan Church | 6/5/2019 | \$85.00 |
| T & T Transport LLC | 6/10/2019 | \$175.00 |
| Lila Welty Realtor / Broker AllenTate Greensboro | 6/13/2019 | \$175.00 |
| | | |
| Total | | \$960.00 |
| YTD Total | | \$3,700.00 |

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
January through May 2019

| | <u>Jan - May 19</u> | <u>Budget</u> | <u>\$ Over Budget</u> |
|----------------------------------------------------|---------------------|------------------|-----------------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| Revenues | | | |
| 4030 · Rental Income | 10,768.33 | 8,250.00 | 2,518.33 |
| 4010 · Membership Investments | 26,557.60 | 30,000.00 | -3,442.40 |
| 4020 · New Member Investment | 3,394.00 | 3,325.00 | 69.00 |
| Total Revenues | <u>40,719.93</u> | <u>41,575.00</u> | <u>-855.07</u> |
| 4160 · Web Site Sponsorship | 40.00 | | |
| 4180 · Visitor Center | | | |
| 4181 · Visitor Center Expenses | -2,683.29 | | |
| 4180 · Visitor Center - Other | 120.00 | 0.00 | 120.00 |
| Total 4180 · Visitor Center | <u>-2,563.29</u> | <u>0.00</u> | <u>-2,563.29</u> |
| 7051 · Grasshoppers Night Income | | | |
| 7051851 · Grasshoppers Night Expenses | -7,449.12 | | |
| 7051 · Grasshoppers Night Income - Other | 5,724.80 | | |
| Total 7051 · Grasshoppers Night Income | <u>-1,724.32</u> | | |
| 7052 · Greensboro Swarm Income | | | |
| 7052851 · Greensboro Swarm Expenses | -2,773.58 | | |
| 7052 · Greensboro Swarm Income - Other | 3,576.01 | | |
| Total 7052 · Greensboro Swarm Income | <u>802.43</u> | | |
| 7000 · Division Income | | | |
| 7015 · RDC Fundraising Income | | | |
| 7015815 · RDC Fundraising Expenses | -4,560.14 | | |
| 7015 · RDC Fundraising Income - Other | 6,796.44 | | |
| Total 7015 · RDC Fundraising Income | <u>2,236.30</u> | | |
| 7100 · Affinity Program Income | 261.63 | | |
| 7049 · Beer Garden/WineTasting Income | | | |
| 7049849 · BeerGarden/WineTasting Expenses | -2,834.24 | | |
| 7049 · Beer Garden/WineTasting Income - Other | 2,000.00 | | |
| Total 7049 · Beer Garden/WineTasting Income | <u>-834.24</u> | | |
| 4170 · Chamber Champion | 27,896.44 | 18,544.00 | 9,352.44 |
| 7010 · Promotional Adv. Sponsorships | | | |

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
January through May 2019

| | <u>Jan - May 19</u> | <u>Budget</u> | <u>\$ Over Budget</u> |
|---------------------------------------------------|---------------------|------------------|-----------------------|
| 7013 · Website Enhanced Listing | 100.00 | | |
| 7010 · Promotional Adv. Sponsorships - Other | 41.24 | | |
| Total 7010 · Promotional Adv. Sponsorships | 141.24 | | |
| 7020 · Staff Appreciation Luncheon | | | |
| 7020820 · Staff Appreciation Expenses | -135.58 | -3,000.00 | 2,864.42 |
| 7020 · Staff Appreciation Luncheon - Other | 2,535.00 | 3,000.00 | -465.00 |
| Total 7020 · Staff Appreciation Luncheon | 2,399.42 | 0.00 | 2,399.42 |
| 7040 · 7040-Ice cream Social | 250.00 | 0.00 | 250.00 |
| 7041 · Fundraising-Building fund | | | |
| 7041841 · Fundraising Expenses-Bldg Fd | -1,818.27 | | |
| Total 7041 · Fundraising-Building fund | -1,818.27 | | |
| 7042 · Leader in Me income | | | |
| 7042842 · Leader in Me Expenses | -2,200.00 | -1,500.00 | -700.00 |
| 7042 · Leader in Me income - Other | 1,500.00 | 0.00 | 1,500.00 |
| Total 7042 · Leader in Me income | -700.00 | -1,500.00 | 800.00 |
| 7043 · Golf Tournament | 825.01 | 0.00 | 825.01 |
| 7045 · Seminar | | | |
| 7045845 · Seminar Expenses | 0.00 | -500.00 | 500.00 |
| Total 7045 · Seminar | 0.00 | -500.00 | 500.00 |
| 7046 · Business Showcase | 2,209.78 | 0.00 | 2,209.78 |
| 7047 · Unity Breakfast | | | |
| 7047847 · Unity Breakfast Expenses | -340.00 | | |
| 7047 · Unity Breakfast - Other | 280.00 | | |
| Total 7047 · Unity Breakfast | -60.00 | | |
| 7094 · Annual Meeting | | | |
| 7094894 · Annual Meeting Expenses | -3,547.43 | -3,000.00 | -547.43 |
| 7094 · Annual Meeting - Other | 3,673.33 | 3,500.00 | 173.33 |
| Total 7094 · Annual Meeting | 125.90 | 500.00 | -374.10 |
| 7095 · Copier & Printing services | 41.73 | | |
| Total 7000 · Division Income | 32,974.94 | 17,044.00 | 15,930.94 |
| Total Income | 70,249.69 | 58,619.00 | 11,630.69 |

Reidsville Chamber of Commerce

Profit & Loss Budget vs. Actual

January through May 2019

| | Jan - May 19 | Budget | \$ Over Budget |
|-------------------------------------------|--------------|-----------|----------------|
| Gross Profit | 70,249.69 | 58,619.00 | 11,630.69 |
| Expense | | | |
| Bad Debt | 40.25 | | |
| Insurance Expense (D&O) | 261.20 | 900.00 | -638.80 |
| 5000 · Salaries and Benefits | | | |
| 5165 · Employee Garnishment | 69.50 | | |
| 5110 · Salaries | | | |
| 5115 · Temporary/Part-time | 7,728.42 | | |
| 5110 · Salaries - Other | 44,113.21 | 50,380.00 | -6,266.79 |
| Total 5110 · Salaries | 51,841.63 | 50,380.00 | 1,461.63 |
| 5117 · Reimbursed Expenses | 4,125.00 | 4,125.00 | 0.00 |
| 5120 · Payroll Tax Expense | 4,979.85 | 4,654.10 | 325.75 |
| 5140 · Retirement Plan | 1,250.00 | 1,250.00 | 0.00 |
| 5160 · Staff Expenses | -362.68 | | |
| 5170 · Travel | 127.60 | 208.30 | -80.70 |
| 5171 · Meals | 140.23 | 208.30 | -68.07 |
| 5175 · Sales Commission | 9,072.32 | 6,250.00 | 2,822.32 |
| 5180 · Worker's Compensation Insurance | 352.00 | 527.00 | -175.00 |
| 5190 · Payroll Expenses | 705.39 | 500.00 | 205.39 |
| Total 5000 · Salaries and Benefits | 72,300.84 | 68,102.70 | 4,198.14 |
| 5200 · Occupancy Expenses | | | |
| 5245 · Utilities | 3,774.34 | 3,541.69 | 232.65 |
| 5210 · Rent | 2,610.00 | 2,610.00 | 0.00 |
| 5240 · Telephone | 1,634.34 | 1,583.38 | 50.96 |
| 5250 · Liability Insurance | 2,341.00 | 1,838.00 | 503.00 |
| Total 5200 · Occupancy Expenses | 10,359.68 | 9,573.07 | 786.61 |
| 5300 · Office Operations | | | |
| 5310 · Office Supplies | 143.41 | 437.50 | -294.09 |
| 5315 · Supplies-other | 560.03 | 833.38 | -273.35 |
| 5320 · Postage | 396.80 | 375.00 | 21.80 |
| 5325 · Office support services | 975.00 | 400.00 | 575.00 |
| 5330 · Professional Services | 250.00 | | |

Reidsville Chamber of Commerce
Profit & Loss Budget vs. Actual
January through May 2019

| | Jan - May 19 | Budget | \$ Over Budget |
|--------------------------------------------|---------------------|-------------------|-----------------------|
| 5335 · Computer Expense | 3,077.17 | 500.00 | 2,577.17 |
| 5370 · Lease and Service Contracts | 1,225.15 | 1,238.78 | -13.63 |
| 5220 · Maintenance agreements | 746.89 | 700.00 | 46.89 |
| 5340 · Dues and Subscriptions | 400.00 | 500.00 | -100.00 |
| 5380 · Bank Service Charges | 307.49 | | |
| 5300 · Office Operations - Other | 100.00 | 625.00 | -525.00 |
| Total 5300 · Office Operations | 8,181.94 | 5,609.66 | 2,572.28 |
| 5400 · Membership Development | | | |
| 5410 · Ambassadors | 240.41 | 200.00 | 40.41 |
| 5440 · Advertising | 671.85 | 1,041.69 | -369.84 |
| 5450 · Luncheons & Meetings | 674.95 | 1,030.00 | -355.05 |
| 5490 · Website Expense | 1,355.00 | 1,604.19 | -249.19 |
| 5400 · Membership Development - Other | 1,286.13 | 1,250.00 | 36.13 |
| Total 5400 · Membership Development | 4,228.34 | 5,125.88 | -897.54 |
| Total Expense | 95,372.25 | 89,311.31 | 6,060.94 |
| Net Ordinary Income | -25,122.56 | -30,692.31 | 5,569.75 |
| Net Income | -25,122.56 | -30,692.31 | 5,569.75 |

Reidsville Chamber of Commerce
A/R Aging Summary
As of June 13, 2019

| | Current | 1 - 30 | 31 - 60 | 61 - 90 | > 90 | TOTAL | NOTES |
|-------------------------------------------|---------|--------|---------|---------|----------|----------|-------------------------------------|
| Wells Fargo | 0.00 | 0.00 | 0.00 | 0.00 | 295.00 | 295.00 | DROP |
| Wal-Mart | 0.00 | 0.00 | 0.00 | 0.00 | 1,965.00 | 1,965.00 | Membership |
| Curis at Reidsville Transitional Care and | 0.00 | 92.50 | 0.00 | 0.00 | 1,647.50 | 1,740.00 | Avante CChamps and Membership |
| Mpressed Mobile Dry Cleaners | 0.00 | 0.00 | 0.00 | 0.00 | 925.00 | 925.00 | CChamps |
| North Star Driving School | 0.00 | 14.58 | 14.59 | 14.58 | 717.07 | 760.82 | Membership; old rent |
| Amos Welding & Machine | 0.00 | 0.00 | 0.00 | 41.67 | 663.50 | 705.17 | CChamps; Membership |
| WLC Forklift Services | 0.00 | 375.00 | 0.00 | 175.00 | 550.00 | 1,100.00 | CChamps; Membership |
| Carefree Merchant Processing | 0.00 | 234.59 | 234.58 | 234.58 | 233.73 | 937.48 | CChamps; Membership |
| BB&T | 0.00 | 0.00 | 0.00 | 0.00 | 350.00 | 350.00 | Membership |
| Skywalker Roofing | 0.00 | 0.00 | 0.00 | 0.00 | 350.00 | 350.00 | Membership |
| Farm Bureau Insurance | 0.00 | 0.00 | 0.00 | 0.00 | 295.00 | 295.00 | Membership |
| Reidsville Dialysis - Davita Inc. | 0.00 | 0.00 | 0.00 | 0.00 | 295.00 | 295.00 | Membership |
| Domino's Pizza, Reidsville | 0.00 | 0.00 | 0.00 | 0.00 | 240.00 | 240.00 | Membership |
| HomeTrust Bank | 0.00 | 400.00 | 0.00 | 0.00 | 212.93 | 612.93 | Café 99; Membership |
| Graphic Solutions | 0.00 | 0.00 | 0.00 | 0.00 | 195.00 | 195.00 | Membership |
| Paychex | 0.00 | 0.00 | 0.00 | 0.00 | 185.00 | 185.00 | Membership; Business Showcase |
| Reidsville Luckies Batting Academy | 0.00 | 825.00 | 0.00 | 0.00 | 175.00 | 1,000.00 | Membership, Grasshoppers |
| Advanced Home Care | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Affordable Furniture | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Bayada Home Health Care-Eden | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Big Sky Rents & Events | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| BioLife Plasma Services | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| CTT Productions, LLC | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| DM&E Tactical | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Federated Insurance | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| GuilRock United Methodist Camp, Inc | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Highlands Residential MTG | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Law Office of Cathy R. Stroupe P.A. | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| McKinney & Son Builders | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Nikki's Creations | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Reidsville Commercial Warehouse | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Reidsville Junior Service League | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Systel Business Equipment | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| The Massage Spot | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | 175.00 | Membership |
| Skoopz Character Connect | 0.00 | 0.00 | 0.00 | 0.00 | 174.95 | 174.95 | Membership |
| Salvation Army of Rockingham County, The | 0.00 | 0.00 | 0.00 | 0.00 | 170.00 | 170.00 | Membership |
| Tiny Toes Consignment, LLC | 0.00 | 0.00 | 0.00 | 43.75 | 118.75 | 162.50 | Membership |
| The McInnis Clinic, PLLC | 0.00 | 0.00 | 175.00 | 0.00 | 100.00 | 275.00 | Annual Awards; Membership |
| Mary Kay Cosmetics Inc.-Irish Dickerson | 0.00 | 0.00 | 0.00 | 0.00 | 99.00 | 99.00 | Membership; Rent |
| Sanitary Cafe | 0.00 | 0.00 | 0.00 | 87.50 | 87.50 | 175.00 | Membership |
| The Four Directions of Health | 0.00 | 14.58 | 14.58 | 14.59 | 87.50 | 131.25 | Membership |
| Aspen Bakery and Coffee Shop | 0.00 | 43.75 | 0.00 | 0.00 | 87.50 | 131.25 | Membership |
| Beau La Vie Event Venue | 0.00 | 0.00 | 0.00 | 0.00 | 87.50 | 87.50 | Membership |
| Reidsville Bowling Center | 0.00 | 0.00 | 0.00 | 0.00 | 87.50 | 87.50 | Membership |
| Mumbo Jumbo Imports | 0.00 | 20.00 | 20.00 | 20.00 | 79.60 | 139.60 | Membership |
| Triad Behavioral Resources | 0.00 | 0.00 | 0.00 | 60.00 | 60.00 | 120.00 | Membership |
| Downtown Dog House | 0.00 | 0.00 | 0.00 | 0.00 | 50.24 | 50.24 | Business Showcase |
| Love's Travel Stops | 0.00 | 0.00 | 0.00 | 0.00 | 50.00 | 50.00 | Annual Awards |
| Carmart of Reidsville | 0.00 | 0.00 | 43.75 | 0.00 | 43.75 | 87.50 | Membership |
| B & G Glass | 0.00 | 43.75 | 0.00 | 0.00 | 43.75 | 87.50 | Membership |
| Cliq Media | 0.00 | 43.75 | 0.00 | 0.00 | 43.75 | 87.50 | Membership |
| Elevated Environmental Corporation | 0.00 | 43.75 | 0.00 | 0.00 | 0.00 | 43.75 | Membership |
| Raphael's Hair Studio | 0.00 | 175.00 | 0.00 | 0.00 | 40.00 | 215.00 | Membership |
| US Health Advisor - Frankie King | 0.00 | 0.00 | 0.00 | 750.00 | 25.00 | 775.00 | Annual Awards; Golf Sponsor |
| Studio 29 North Salon and Spa | 0.00 | 0.00 | 0.00 | 0.00 | 20.00 | 20.00 | Membership |
| Health Insurance Plans Plus Online | 0.00 | 0.00 | 0.00 | 0.00 | 0.32 | 0.32 | CChamps - Credit Card to be charged |
| Bojangles | 0.00 | 0.00 | 0.00 | 0.00 | 0.02 | 0.02 | Small Balance |
| Merchant 1 Manufacturing | 0.00 | 0.00 | 0.00 | 295.00 | 0.00 | 295.00 | Membership |
| Debbie's Restaurant Ritz Gourmet Inc. | 0.00 | 0.00 | 0.00 | 240.00 | 0.00 | 240.00 | Membership |
| American Services, Inc. | 0.00 | 0.00 | 0.00 | 195.00 | 0.00 | 195.00 | Membership |
| Biomat USA Inc. | 0.00 | 0.00 | 0.02 | 175.00 | 0.00 | 175.02 | Membership |
| 24 Blackbirds Cafe' & Market | 0.00 | 0.00 | 0.00 | 175.00 | 0.00 | 175.00 | Membership |
| CaterFest Inc. | 0.00 | 0.00 | 0.00 | 175.00 | 0.00 | 175.00 | Membership |
| Lamar Outdoor Advertisement | 0.00 | 0.00 | 0.00 | 175.00 | 0.00 | 175.00 | Membership |
| Spectrum Enterprise | 0.00 | 0.00 | 0.00 | 175.00 | 0.00 | 175.00 | Membership |
| Freeway Dining Room Family Restaurant | 0.00 | 0.00 | 0.00 | 87.50 | 0.00 | 87.50 | Membership |
| ALEF Behavioral Group, LLC | 0.00 | 0.00 | 0.00 | 65.00 | 0.00 | 65.00 | Membership |
| Strader Insurance and Financial Services, | 0.00 | 0.00 | 0.00 | 43.75 | 0.00 | 43.75 | Membership; Rent |
| New Vision Therapy, PLLC | 0.00 | 0.00 | 0.00 | 43.75 | 0.00 | 43.75 | Membership |
| House to Home Movers LLC | 0.00 | 0.00 | 0.00 | 39.18 | 0.00 | 39.18 | Membership |
| Cafe 99 | 0.00 | 0.00 | 0.00 | 20.00 | 0.00 | 20.00 | Membership |
| Carolina Farm Credit | 0.00 | 0.00 | 500.00 | 0.00 | 0.00 | 500.00 | CChamps |
| Highlands Residential Mortgage | 0.00 | 129.17 | 258.34 | 0.00 | 0.00 | 387.51 | Cchamps; Events; Enhanced |
| Scales Street Music, Inc. | 0.00 | 0.00 | 250.00 | 0.00 | 0.00 | 250.00 | CChamps |
| Evergreen Memory Gardens, Inc. | 0.00 | 0.00 | 175.00 | 0.00 | 0.00 | 175.00 | Membership |
| Hale Automotive, LLC | 0.00 | 0.00 | 175.00 | 0.00 | 0.00 | 175.00 | Membership |
| Insurance Solutions | 0.00 | 0.00 | 175.00 | 0.00 | 0.00 | 175.00 | Membership |
| Reidsville Army Recruiting | 0.00 | 0.00 | 175.00 | 0.00 | 0.00 | 175.00 | Membership |
| Rockingham County Childcare Association | 0.00 | 0.00 | 175.00 | 0.00 | 0.00 | 175.00 | Membership |

Reidsville Chamber of Commerce
A/R Aging Summary
As of June 13, 2019

| | Current | 1 - 30 | 31 - 60 | 61 - 90 | > 90 | TOTAL | NOTES |
|-------------------------------------------|-------------|-----------------|-----------------|-----------------|------------------|------------------|----------------------------------------|
| The Last Dons Inc. | 0.00 | 0.00 | 175.00 | 0.00 | 0.00 | 175.00 | Membership |
| Top Hat Cleaners | 0.00 | 0.00 | 175.00 | 0.00 | 0.00 | 175.00 | Membership |
| Woodforest National Bank | 0.00 | 0.00 | 50.00 | 0.00 | 0.00 | 50.00 | Staff Appreciation |
| NC Guardian ad Litem | 0.00 | 175.00 | 44.00 | 0.00 | 0.00 | 219.00 | Grasshoppers; Membership |
| Kiwanis Club of Reidsville | 0.00 | 0.00 | 25.00 | 0.00 | 0.00 | 25.00 | Staff Appreciation |
| Pelham Transportation Corporation | 0.00 | 500.00 | 0.00 | 0.00 | 0.00 | 500.00 | CChamps |
| AT&T Authorized Retailer | 0.00 | 400.00 | 0.00 | 0.00 | 0.00 | 400.00 | Membership |
| Reidsville Downtown Corporation | 0.00 | 375.59 | 0.00 | 0.00 | 0.00 | 375.59 | Reiumbursment |
| Albaad USA, Inc. | 0.00 | 264.41 | 0.00 | 0.00 | 0.00 | 264.41 | CChamps; Membership |
| Annie Penn Hospital | 0.00 | 260.00 | 0.00 | 0.00 | 0.00 | 260.00 | Membership |
| Liberty Tax Service | 0.00 | 240.00 | 0.00 | 0.00 | 0.00 | 240.00 | Membership |
| Hometown Auto Group | 0.00 | 208.33 | 0.00 | 0.00 | 0.00 | 208.33 | Cchamps; Events |
| Royalty Health & Wellness, P.C. | 0.00 | 184.25 | 0.00 | 0.00 | 0.00 | 184.25 | Cchamps; Membership; EX Listing |
| Brad Spencer, Sculptor | 0.00 | 175.00 | 0.00 | 0.00 | 0.00 | 175.00 | Membership |
| Foster's Grill | 0.00 | 175.00 | 0.00 | 0.00 | 0.00 | 175.00 | Membership |
| Kelly Office Solutions | 0.00 | 175.00 | 0.00 | 0.00 | 0.00 | 175.00 | Membership |
| Lori's Custom Framing & Gifts | 0.00 | 175.00 | 0.00 | 0.00 | 0.00 | 175.00 | Membership |
| McCollum Commercial Warehouse | 0.00 | 175.00 | 0.00 | 0.00 | 0.00 | 175.00 | Membership |
| RockinghamCountyRadio | 0.00 | 175.00 | 0.00 | 0.00 | 0.00 | 175.00 | Membership |
| T&T Transport LLC | 0.00 | 175.00 | 0.00 | 0.00 | 0.00 | 175.00 | New Membership |
| Woodbridge Apartments | 0.00 | 175.00 | 0.00 | 0.00 | 0.00 | 175.00 | Membership |
| Pennrose Automotive Group, LLC | 0.00 | 171.00 | 0.00 | 0.00 | 0.00 | 171.00 | Grasshoppers |
| Rodan & Fields- Stephanie Ellington | 0.00 | 99.00 | 0.00 | 0.00 | 0.00 | 99.00 | Membership |
| Lowe's Home Improvement Warehouse | 0.00 | 91.75 | 0.00 | 0.00 | 0.00 | 91.75 | Membership - Credit Card to be charged |
| Allstate | 0.00 | 57.92 | 0.00 | 0.00 | 0.00 | 57.92 | Cchamps; Membership |
| Carter Bank And Trust | 0.00 | 44.00 | 0.00 | 0.00 | 0.00 | 44.00 | Grasshoppers |
| Citty Funeral Home | 0.00 | 44.00 | 0.00 | 0.00 | 0.00 | 44.00 | Grasshoppers |
| Taylor Chiropractic | 0.00 | 25.00 | 0.00 | 0.00 | 0.00 | 25.00 | Staff Appreciation |
| Alcorn's Custom Woodworking, Inc. | 0.00 | 20.00 | 0.00 | 0.00 | 0.00 | 20.00 | Membership |
| Sandy Cross GM | 0.00 | 20.00 | 0.00 | 0.00 | 0.00 | 20.00 | Membership |
| Mount Jubilee Ministries, Incorporated | 0.00 | 3.00 | 0.00 | 0.00 | 0.00 | 3.00 | Grasshoppers |
| GCRF Events and Custom Creations | 0.00 | -0.25 | 0.00 | 0.00 | 0.00 | -0.25 | Credit |
| P&C Mobile Detailing | 0.00 | -8.75 | 0.00 | 0.00 | 0.00 | -8.75 | Credit |
| Gabriel E. Zeller, Attorney at Law | 0.00 | -14.23 | 0.00 | 0.00 | 0.00 | -14.23 | Credit |
| Sip Coffee House | 0.00 | 0.00 | -1.25 | 0.00 | 0.00 | -1.25 | Credit |
| Amigo's Paint LLC | 0.00 | 43.75 | -12.50 | 0.00 | 0.00 | 31.25 | Membership |
| State Farm-Steven Dennis Agency, LLC | 0.00 | 0.00 | 0.00 | -0.01 | 0.00 | -0.01 | DROP |
| Reidsville Family Y | 0.00 | 0.00 | 0.00 | -0.25 | 0.00 | -0.25 | Credit |
| Oakhaven Properties, LLC | 0.00 | 56.21 | 0.00 | 0.00 | -0.01 | 56.20 | Cchamps; Membership |
| Donut House, The | 0.00 | 0.00 | 0.00 | 0.00 | -0.25 | -0.25 | Credit |
| Reidsville Tigers | 0.00 | 0.00 | 0.00 | -0.25 | -0.25 | -0.50 | Credit |
| Aflac Benefits Advisor- Walter Michael | 0.00 | 0.00 | 0.00 | 0.00 | -10.00 | -10.00 | Credit |
| Ameristaff Employment & Staffing Solution | 0.00 | 0.00 | 0.00 | 0.00 | -20.00 | -20.00 | Credit |
| | <u>0.00</u> | <u>7,115.40</u> | <u>2,841.11</u> | <u>3,345.34</u> | <u>13,500.85</u> | <u>26,802.70</u> | |

President's Report May 2019

Leadership Rockingham: The application is up and due on July 5th for anyone who wants to participate. Planning is well underway, and I am thankful that this group is working to put together another phenomenal program! We have several Reidsville people that are planning to apply.

Economic Development Updates (Partnership with City Staff):

Reside in Reidsville was postponed until further notice. We have scheduled the NCDOT panel for September 13th at Pennrose Park County Club.

Business Coalition Meeting: Waiting for next quarter to be scheduled.

RDC Board & Promotions Committee Meeting: June 2nd Downtown Friday was a hit! We really need volunteers for July! The TGRC Performed Mary Poppins, we had beer garden ToyMakerz, lots of cars, people, food, shops open- it was WONDERFUL! Promotions Committee is working on the Main Street 4-point Approach and RDC Work Plan for our committee. Mainly up next is branding downtown. We also are planning for Festival and Casino Night (after all the summer events).

Community Pride: Good intentions with this event. Waiting for a debrief to see what the thoughts are behind moving forward.

MLK UNITY FUND: We host next year. It will be turned over to us this summer. The sponsorship letters will go out in October.

Executive Board: We had a great executive board retreat on Tuesday May 14th for several hours. It was a great, productive and thought-provoking meeting. We plan to have reports for you the full board at the June board meeting. UPDATE: We met last week and will be providing information for all of you at the board meeting.

GOLF TOURNAMENT: The FUN committee is meeting. They have had some wonderful ideas and they voted to raise golfer registration from \$75 to \$100 and we are offering a discount, calling it a "FUN PACK" for the extras.

Business Directory: We have started meeting with the News & Record early this year to get a jump start on the directory. The photoshoot is slated for September 4th. We are using one of our member photographers and I will be working with staff and Exec Board to select stories.

Upcoming Events:

Friday, July 12th –Second Downtown Fridays Series! Join us for music at Mural Park, family activities, food, and the nostalgic atmosphere of classic cars and trucks. Sponsored by Team Reidsville, the Reidsville Downtown Corporation and Reidsville Chamber of Commerce. The Chamber will also be having a Beer Garden. Movie playing at dusk – Ratatouille
Downtown Reidsville

Thursday, July 18, 5:00pm- 7:30pm Reidsville Chamber of Commerce Ice Cream Social Meet & Greet

Wednesday, July 24th at 12:00pm Reidsville Chamber of Commerce Board Meeting

Saturday, July 27th– Summer Concert Series featuring Sub-Radio (Indie Pop). Bring your lawn chairs! Chamber will be hosting the Beer Garden (consumption area is the entire Market Square). **ADJOURN**

SAVE THE DATE: NO CHAMBER COFFEE IN JULY: Next: **August 1st**, Greensboro Swarm @ the Chamber; **Reidsville Chamber Outing at the Wyndham** 27th Annual Golf 'Fore' Reidsville Captain's Choice Golf Tournament will be on **Wednesday, August 21st** at Plantation Golf Club Sponsored by Rentz-Eden Oil

May 2019 Chamber & Visitor Center Report

130 

 224

4 Ribbon Cuttings



Pella
announcement
of 125 jobs in
Reidsville

3



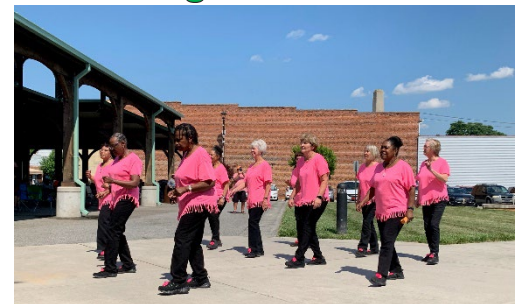
Topics @ 12: Chamber Champs



Chamber Student Art Show was a great SUCCESS

Exec Board
had a Retreat
on May 14th

commUNITY
Pride Event held
on Saturday,
May 18th at
Market Square



Tri-State Steel Presented
Family Business Award
at the Triad Business
Journal Awards



* 30 Meetings *
Spaces used 26 times

Grasshopper Night 2019 – 600+ Tickets Sold
– WLC Forklift Sponsored