

**Reidsville Chamber of Commerce  
Board of Directors Regular Meeting  
Chamber of Commerce Downstairs Conference Room  
140 S. Scales St, Reidsville, NC  
February 26, 2020 @ 12:00pm**

**Welcome**

**Invocation**

**Consent Agenda**

**City of Reidsville Report**

- Jeff Garstka RDC/ED Report
- Terresia Scoble – Council liaison report

**Exec Committee Report: Robbie Citty**

- Annual Report
- Finance –Robin Pegram - A/R Report, Board Budget Report
  - Executive Board Retreat Updates
    - CAPITAL CAMPAIGN
- Events
  - Annual Awards
  - Reidsville Chamber SWARM night
  - Casino Night
  - Staff Appreciation
  - FUN Committees
- Governmental Affairs
  - State of the City
- Business & Industry
  - Ambassador Program Update – FUN Committee Meeting

**President's Report**

**UPCOMING EVENTS:**

**March Coffee, Thursday, March 5, 8:00 a.m. Reidsville Orthodontics, 1429 Front Street**  
**Casino Night, Saturday, March 7, 6:00 p.m. Elks Club Reidsville**  
**Reidsville City Council Meeting, Tuesday, March 10, 6:00 p.m.**  
**Ribbon Cutting Kelly's Kitchen, Tuesday, March 24, 12:00 p.m.**  
**Next Full Board Meeting March 25, 12:00 p.m.**  
**Liberty Tax 10 Year Anniversary, Tuesday, March 31,**

**ADJOURN**

**Reidsville Chamber of Commerce  
Consent Agenda  
February 26, 2020**

- January Minutes
- MOM Nomination March
- New Members/DROP Report

**Minutes for BOARD OF DIRECTORS MEETING 1/22/20 12:00pm**  
**Reidsville Chamber of Commerce Board Room; Start time 12:02 pm**

**Members Present:** Robbie Citty, Beth Smith, Patience Fairman-Evans, Terresia Scoble, Drew Barefoot, Roy Sawyers, Justin Dill, Wayne Hollowell, Judy Neal, Kalynn Roland, Donald Carter, Jeff Garstka, Kirk Smith, Diane Sawyer, Debbie Ellis

**Members Absent:** Robin Pegram, Jessie Meador, Ross apple, Anne Barham, Matt Scearce,

Meeting was called to order by Robbie City, Chairman

Robbie welcomed everyone to the meeting. Invocation was given by Kalynn Roland.

**Terresia Scoble**

Gave an update from City Council. Council retreat is Friday and Saturday, January 24-25. Lot of new things and opportunities coming to Reidsville and that was all she could share at the present time. HGTV Ben Napier formally from Rockingham County has a series on the home channel and they are going to pick a city renovate a block or downtown area. Reidsville is submitting an entry. They will be doing a video on 2/1/20 and are asking individuals and groups to participate and be part of the video. The deadline for entry is 2/4/20. They are going to focus on the downtown area. When she receives more information, she will let everyone know.

Share Reidsville on Facebook

**Diane Sawyer**

Chamber finances were reviewed along with AR report and board budget report in Robin Pegram's absence for 2019 and discussed the end of year final report

Board members received information on new budget and the finalized 2020 budget

No new board members added this year.

Received \$5000 from Commonwealth for the visitor center. Looking to maybe name one of the offices in the chamber after them; Pictures from Commonwealth given to the chamber before they closed. Want to display them somewhere in the chamber office.

\$17,500 raised for Capital Campaign

Line items on budget there was nothing out of the ordinary; Normal computer work and building repairs

Accounts Receivable-Dropped members; Collections still have a lot of money out  
Diane discussed dropping the members that have not paid but said it didn't seem feasible to drop everyone at the same time. There has been a lot of discussion around this topic.

From October to the end of the 2019 year, collections looked good. Still have some members that are paying on their membership dues.

Included in the board packet was a list of members who owed money and it was asked that if you know any of them to please talk to them about payment.

Overall chamber finances are in good shape.

Capital Campaign: Sign came off building due to strong wind and it fell on the awning and ripped it more. An estimate was given to replace the awning and it was anywhere from \$19,000 to \$30,000 to replace it. The awning has been taken down and chamber is looking to maybe get a temporary banner. The entrance to the building looks better without the damaged awning there. Chamber is hoping to get approved for an RDC grant and an application has been submitted. Uncertain as to when chamber may hear from that application and if it will be approved.

### **REPORT FROM JEFF GARSTKA**

RDC moving forward with the grant process.

Projects: Lucky City Brewing – applying for construction money and grant funds

Nunnally property old photography building someone has purchased the property and will be adding apartment units, and ground floor retail space. The building needs a lot of repairs and it will take time to renovate the space.

Downtown area has 80% active building spaces and 20% inactive spaces. Owners have been contacted and discussed with them the need to fix up their property or sale to new owners for renovation. Getting calls everyday for spaces to rent and they are running out of space so these depilated buildings are needed by businesses who are looking for space downtown. The city gets calls everyday about available space for sale or rent.

If you know or have anyone who knows the owners of these properties, if you could speak to them about repairing or selling the property it would be helpful and appreciated. Missy has a list of the property description and the owner's name.

Working on a Dep-District Project for redevelopment doesn't have a lot to report about it right now. Also, NE of the Depo District is Lawsonville Avenue School. The UNC School of Government has toured the site and looking to take on a re-development project. There was a site visit on 1/21/20 by UNC, Dr. Shotwell and Sonja Parks from Rockingham County Schools.

RDC retreat scheduled for next week.

Liz Parham-Accredited Main Street Program nationally recognized

Jeff also wanted to thank the RDC Board, City Council and the City Manager for being so proactive on this effort. The special committees and staff have put in a lot of work. They meet 9 times a year and most of the work is done. A lot of citizens are also volunteering on these committees.

Diane added that the RDC and Chamber of Commerce do a lot of events together; Downtown Fridays and Casino Night. Jeff stated that they are getting a lot of applications for board positions. If the individual isn't chosen for a board position, then they are asked to volunteer on one of the many committees.

Tim Wray is working on rezoning for 6 single family homes off Sherwood Court. There is a big demand here in Reidsville for single family housing. Reidsville is continuing to grow and thrive in that area. There is also a lot of new home construction going on in Reidsville. Home values are increasing.

Diane reported that Charles Perkins is working on finding housing for interns, etc. that are coming to the city to work and there is a huge demand for housing. Reidsville is becoming a community where professionals want to live, and they don't mind driving out of town to work.

There is an artist from Greensboro Gina Franco that is very interested in mural work here in Reidsville. Missy and Jeff have met with her and she is very interested in doing murals and rekindling art careers. She would love to have a studio space where she can have a gallery and live there as well. She does themed walls in Greensboro each month.

Jeff also reported that Pella's year ended around Thanksgiving. Sending charitable donation money and they are looking at spending this on the Lake Reidsville Greenway. This announcing will be forthcoming and the check for \$30,000 will be presented.

The trees in the down area are in the process of being replaced on Scales St. These trees are causing a lot of problems with foundations, sidewalks, electrical and water. They will be replacing the trees with trees in planter boxes. Most of the work will be overnight and should not cause any traffic concerns or problems with any of the downtown businesses.

Diane reported that the Member of the Month is Reidsville Orthodontics.

Drop-Add \$51 to the good

Lowes is dropping their memberships at all the chambers. Really hate to lose them as a chamber member. The cause for this we think is from a lot of turnover, and a decline in store sales. Corporate is working on solving the issue. Other members that we have lost is due to businesses closing or individuals retiring. Denise has fought hard for them.

The restaurant Garfield's was mentioned, and someone said they were currently taking applications. According to the health department they have not applied for their permit so the business will not be able to open without this permit.

Motion was made to approve consent agenda. Patience made the motion and Wayne 2<sup>nd</sup> the motion All approved

### **President's Report**

Shop Small has a great turnout despite a lot of rain.

Breakfast Santa was well received, and Dave with Café 99 did a great job. Had a breakfast buffet and a more intimate setting. We have already booked them for the event this year in December. There was also a correction made to the date listed on the event sheet for Breakfast with Santa in December 2020. It was scheduled previously for December 12<sup>th</sup>, but the chamber had to change the date to December 5<sup>th</sup>, 2020 due to a conflict with other events on the 12<sup>th</sup>.

MLK had a record-breaking attendance. It was a wonderful event and congratulations to Drew Barefoot on his award. 340 tickets were counted at breakfast and this number does not include those who came to see the program and did not eat. The speaker was great and the whole day was awesome. Had the March downtown and the celebration at MLK block. The Annual Day of Service is on 1/25/20 on the western side of the county at Western Rockingham County Middle School.

Annual Awards will be on 2/5/20. Need RSVP's by Friday so we can have a head count for the country club.

SWARM event on 2/21/20 Need to know who is attending so we can get the T-Shirts ordered. Friday, January 31, 2020 is the deadline for registration.

Need volunteers for Casino Night on 3/7/20.

Diane asked if board members would prefer to review their information on the chamber website or would they prefer notebooks. Drew was the only member that said he would like to have a notebook. It will be available in a digital version on the website.

Leadership had a great Wentworth Day. The Rockingham County day is coming up on 3/11/20. Diane asked Jeff how he liked participating in the group and he said that he has enjoyed the days so far and has visited places he was not aware of on the visits around the county.

Upcoming Ribbon Cuttings:

Annie's Corner-Annie Penn Hospital gift shop

Reidsville SECU

Crave Nutrition, Victoria Ellis

Need nominations from everyone for annual rewards.

FUN committee sign up sheet was passed around for board members to sign up for our events for 2020. A list of board meeting dates for 2020, events and coffees for 2020 and a list of board members and chamber staff was given to each of the board members.

Drew Barefoot spoke about bikes for kids. The event is almost closed and they are \$12,000-13,000 short of their goal. If anyone is interested in sponsoring to let the schools or Drew know. The bikes and a helmet will be given to every 3<sup>rd</sup> grader in the Rockingham County Schools in an assembly in March.

Terresia Scoble said she has a job opening for a bookkeeper and they must have experience in QuickBooks.

A motion was made to adjourn the meeting by Roy.  
It was 2<sup>nd</sup> by Kirk.

Meeting was adjourned at 1:18

Next full board meeting will be on February 26, 2020 at 12:00pm

## Reidsville Kiwanis: March Member of the Month

Reidsville Kiwanis is a local chapter of a global organization of volunteers dedicated to improving the world one child and one community at a time. The local chapter raises and keep all dollars locally. They do this through their membership, their annual golf tournament, annual paper drive and annual pancake supper. Their supper is celebrating their 60<sup>th</sup> Anniversary in March. They support the Rolling Ridge Riding Therapeutic Horseback Riding organization for children with disabilities, Camp Carefree, Bright Beginnings, Key Club, Rockingham Pregnancy Care Center, Shoes for Kids, Special Olympics, Rockingham County Theater Guild, and so much more! They are also Chamber Champions and we appreciate them so much!!





**Reidsville Chamber of Commerce**  
**Profit & Loss Budget vs. Actual**  
**January 2020**

	Jan 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Revenues</b>			
4030 · Rental Income	1,900.47	1,550.00	350.47
4010 · Membership Investments	4,073.79	6,000.00	-1,926.21
4020 · New Member Investment	1,474.06	708.37	765.69
<b>Total Revenues</b>	7,448.32	8,258.37	-810.05
<b>4180 · Visitor Center</b>			
4181 · Visitor Center Expenses	-2,324.69		
<b>Total 4180 · Visitor Center</b>	-2,324.69	0.00	-2,324.69
<b>7000 · Division Income</b>			
7100 · Affinity Program Income	73.42		
4170 · Chamber Champion	1,678.77	4,666.63	-2,987.86
7042 · Breakfast With Santa			
7042842 · Breakfast With Santa Expenses	-1,096.75		
<b>Total 7042 · Breakfast With Santa</b>	-1,096.75		
7046 · Business Showcase	375.00	0.00	375.00
7047 · Unity Breakfast	150.00		
7094 · Annual Meeting			
7094894 · Annual Meeting Expenses	-341.34	0.00	-341.34
7094 · Annual Meeting - Other	1,125.00	0.00	1,125.00
<b>Total 7094 · Annual Meeting</b>	783.66	0.00	783.66
7000 · Division Income - Other	20.83		
<b>Total 7000 · Division Income</b>	1,984.93	4,666.63	-2,681.70
<b>Total Income</b>	7,108.56	12,925.00	-5,816.44
<b>Gross Profit</b>	7,108.56	12,925.00	-5,816.44
<b>Expense</b>			
<b>Insurance Expense ( D&amp;O)</b>	0.00	900.00	-900.00
<b>5000 · Salaries and Benefits</b>			
5110 · Salaries			
5115 · Temporary/Part-time	850.00		
5110 · Salaries - Other	13,443.97	14,741.56	-1,297.59
<b>Total 5110 · Salaries</b>	14,293.97	14,741.56	-447.59

**Reidsville Chamber of Commerce**  
**Profit & Loss Budget vs. Actual**  
**January 2020**

	Jan 20	Budget	\$ Over Budget
5117 · Reimbursed Expenses	575.00	575.00	0.00
5120 · Payroll Tax Expense	1,023.27	916.63	106.64
5140 · Retirement Plan	250.00	250.00	0.00
5160 · Staff Expenses	-244.46		
5170 · Travel	0.00	41.63	-41.63
5171 · Meals	0.00	41.63	-41.63
5175 · Sales Commission	1,744.59	1,333.37	411.22
5180 · Worker's Compensation Insurance	276.00	527.00	-251.00
5190 · Payroll Expenses	265.52	100.00	165.52
<b>Total 5000 · Salaries and Benefits</b>	<b>18,183.89</b>	<b>18,526.82</b>	<b>-342.93</b>
<b>5200 · Occupancy Expenses</b>			
5245 · Utilities	691.22	750.00	-58.78
5210 · Rent	522.00	522.00	0.00
5240 · Telephone	330.79	316.63	14.16
5250 · Liability Insurance	0.00	2,000.00	-2,000.00
<b>Total 5200 · Occupancy Expenses</b>	<b>1,544.01</b>	<b>3,588.63</b>	<b>-2,044.62</b>
<b>5300 · Office Operations</b>			
5310 · Office Supplies	50.38	83.26	-32.88
5315 · Supplies-other	159.47	83.26	76.21
5320 · Postage	55.00	75.00	-20.00
5325 · Office support services	28.50	208.37	-179.87
5335 · Computer Expense	0.00	62.50	-62.50
5370 · Lease and Service Contracts	245.03	245.87	-0.84
5220 · Maintenance agreements	128.54	145.87	-17.33
5340 · Dues and Subscriptions	39.15	145.87	-106.72
5380 · Bank Service Charges	146.47	62.50	83.97
5800 · Contingencies	0.00	206.50	-206.50
<b>Total 5300 · Office Operations</b>	<b>852.54</b>	<b>1,319.00</b>	<b>-466.46</b>
<b>5400 · Membership Development</b>			
5410 · Ambassadors	107.00	41.63	65.37
5440 · Advertising	0.00	250.00	-250.00
5450 · Luncheons & Meetings	163.65	145.87	17.78
5490 · Website Expense	371.00	371.00	0.00
5400 · Membership Development - Other	457.54	208.37	249.17
<b>Total 5400 · Membership Development</b>	<b>1,099.19</b>	<b>1,016.87</b>	<b>82.32</b>
<b>Total Expense</b>	<b>21,679.63</b>	<b>25,351.32</b>	<b>-3,671.69</b>
<b>Net Ordinary Income</b>	<b>-14,571.07</b>	<b>-12,426.32</b>	<b>-2,144.75</b>
<b>Net Income</b>	<b>-14,571.07</b>	<b>-12,426.32</b>	<b>-2,144.75</b>

Reidsville Chamber of Commerce  
A/R Aging Summary  
As of February 21, 2020

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL	
<b>Cat's Meow, The</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$175.00</b>	<b>\$175.00</b>	<b>DROP/Business Closed</b>
<b>Flying Grass INC</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$175.00</b>	<b>\$175.00</b>	<b>DROP/Member Request</b>
<b>Scott M. Vines, DDS</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$175.00</b>	<b>\$175.00</b>	<b>DROP/Business Closed</b>
<b>Systel Business Equipment</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$175.00</b>	<b>\$175.00</b>	<b>\$350.00</b>	<b>DROP/Non Payment</b>
<b>US Health Advisors</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$55.75</b>	<b>\$0.00</b>	<b>\$55.75</b>	<b>DROP/Business Closed</b>
ALEF Behavioral Group, LLC	\$0.00	\$240.00	\$0.00	\$0.00	-\$0.01	\$239.99	Membership
Allen, Gordon	\$0.00	\$0.00	\$0.00	\$0.00	\$85.00	\$85.00	Membership
Allstate	\$0.00	\$57.92	\$0.00	\$0.00	\$0.00	\$57.92	Chamber Champs/Membership
American Cancer Society	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Ameriprise Financial Services, Inc.	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Amigo's Paint LLC	\$0.00	\$0.00	\$0.00	\$43.75	\$25.00	\$68.75	Membership
Amos Welding & Machine	\$0.00	\$0.00	\$0.00	\$0.00	\$880.17	\$880.17	Chamber Champs/Membership
Arthur's Jewelry Inc	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
AT&T Authorized Retailer	\$0.00	\$0.00	\$400.00	\$0.00	\$0.00	\$400.00	Membership
B & G Glass	\$0.00	\$0.00	\$0.00	\$43.75	\$0.00	\$43.75	Membership
BB&T	\$0.00	\$0.00	\$0.00	\$350.00	\$0.00	\$350.00	Membership
Beau La Vie Event Venue	\$0.00	\$0.00	\$0.00	\$0.00	\$87.50	\$87.50	Membership
Biomat USA Inc.	\$0.00	\$0.00	\$0.00	\$0.00	\$175.02	\$175.02	Membership
Bojangles	\$0.00	\$525.00	\$0.00	\$0.00	\$0.02	\$525.02	Rent/Chamber Champions
Briar Creek Farm	\$0.00	\$48.75	\$0.00	\$0.00	\$0.00	\$48.75	Membership
Cambio	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Care First Pharmacy	\$0.00	\$0.00	\$0.00	\$175.00	\$0.00	\$175.00	Membership
Carefree Merchant Processing	\$0.00	\$234.58	\$234.58	\$234.59	\$446.29	\$1,150.04	Chamber Champs/Membership
Carmart of Reidsville	\$0.00	\$0.00	\$0.00	\$0.00	\$37.50	\$37.50	Membership
Carolina Veterinary Assistance & Adoption	\$0.00	\$0.00	\$175.00	\$0.00	\$0.00	\$175.00	Membership
Child Evangelism Fellowship of the Greate	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
City of Reidsville	\$0.00	\$200.00	\$0.00	\$0.00	\$0.00	\$200.00	Annual Awards
Classic Cut	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Community Blood Center of the Carolinas	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Creative Hair Designs	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Curis at Reidsville Transitional Care and	\$0.00	\$92.50	\$92.50	\$92.50	\$1,925.00	\$2,202.50	Chamber Champs/Membership
Dex Imaging	\$0.00	\$0.00	\$175.00	\$0.00	\$0.00	\$175.00	Membership
Direct Auto Insurance	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Donut House, The	\$0.00	\$0.00	\$43.75	\$0.00	-\$0.25	\$43.50	Membership
Downtown Dog House	\$0.00	\$0.00	\$0.00	\$0.00	\$325.24	\$325.24	Membership
Duke Energy	\$0.00	\$0.00	\$25.00	\$0.00	\$0.00	\$25.00	Annual Awards
EARTH Management	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Eclectic Visions Art Co.	\$0.00	\$0.00	\$35.94	\$0.00	\$0.00	\$35.94	Membership
Elevated Environmental Corporation	\$0.00	\$0.00	\$0.00	\$43.75	\$43.75	\$87.50	Membership
Elizabeth's Pizza - Wentworth	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Fat Mac's Backyard BBQ	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Final Touch Cleaning Services, LLC	\$0.00	\$43.75	\$0.00	-\$1.25	\$0.00	\$42.50	Membership
First Piedmont Corporation	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$250.00	Annual Awards
Foster's Grill	\$0.00	\$0.00	\$0.00	\$100.00	\$175.00	\$275.00	Membership/Business Showcase
Free Clinic of Rockingham Co. Inc	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
GCRF Events and Custom Creations	\$0.00	\$43.75	\$0.00	\$0.00	\$43.50	\$87.25	Membership
Greensboro Grasshoppers	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Hairston, William	\$0.00	\$0.00	\$0.00	\$0.00	\$85.00	\$85.00	Membership
Harrell's Waterproofing, Inc.	\$0.00	\$0.00	\$240.00	\$0.00	\$0.00	\$240.00	Membership
Harris Entertainment	\$0.00	\$43.75	\$0.00	\$0.00	\$0.00	\$43.75	Membership
Health Insurance Plans Plus Online	\$0.00	\$125.00	\$0.00	\$0.00	\$0.32	\$125.32	Chamber Champions
Help, Incorporated- Center Against Violen	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Highlands Residential Mortgage	\$0.00	\$50.00	\$50.00	\$50.00	\$791.69	\$941.69	Chamber Champs/Membership
Hometown Auto Group	\$0.00	\$166.67	\$166.66	\$566.67	\$0.00	\$900.00	Chamber Champions/Sponsorship
JF Resellers	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Jimmy Depalma Entertainment	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Kelly's Kitchen, LLC	\$0.00	\$50.00	\$43.75	\$0.00	-\$1.25	\$92.50	Membership/Annual Awards
Kennedy Disability Services	\$0.00	\$0.00	\$175.00	\$0.00	\$0.00	\$175.00	Membership
Kiwanis Club of Reidsville	\$0.00	\$0.00	\$0.00	\$10.00	\$0.00	\$10.00	Labels
Kriegsman & Associates	\$0.00	\$0.00	\$0.00	\$175.00	\$0.00	\$175.00	Membership
Law Office of Cathy R. Stroupe P.A.	\$0.00	\$0.00	\$175.00	\$0.00	\$175.00	\$350.00	Membership
Law Office of Richard E. Panosh	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Lelia's Tender Care, Inc.	\$0.00	\$157.50	\$0.00	\$0.00	\$0.00	\$157.50	Membership

Reidsville Chamber of Commerce  
A/R Aging Summary  
As of February 21, 2020

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL	
Love's Travel Stops	\$0.00	\$0.00	\$0.00	\$0.00	\$300.00	\$300.00	Sponsorship
Lucky City Brewing Cooperative	\$0.00	\$125.00	\$125.00	\$125.00	\$0.00	\$375.00	Chamber Champions
Martin Marietta Aggregates	\$0.00	\$0.00	\$0.00	\$350.00	\$0.00	\$350.00	Membership
Mary Kay Cosmetics Inc.-Irish Dickerson	\$0.00	\$350.00	\$0.00	\$0.00	\$0.00	\$350.00	Rent
Mount Jubilee Ministries, Incorporated	\$0.00	\$120.00	\$0.00	\$0.00	\$0.00	\$120.00	Swarm
Mpressed Mobile Dry Cleaners	\$0.00	\$175.00	\$0.00	\$0.00	\$600.00	\$775.00	Chamber Champions/Membership
MWM Construction, Inc.	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
NAPA Reidsville	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
NC 100	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
NCDMV License Plate Agency - Reidsville	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Non Member	\$0.00	\$25.00	\$0.00	\$0.00	\$0.00	\$25.00	Swarm
North Star Driving School	\$0.00	\$14.59	\$14.58	\$14.58	\$251.66	\$295.41	Membership
Oakhaven Properties, LLC	\$0.00	\$0.00	\$56.24	\$0.00	-\$0.01	\$56.23	Chamber Champions
Orion Photography	\$0.00	\$0.00	\$175.00	\$0.00	\$0.00	\$175.00	Membership
P&C Mobile Detailing	\$0.00	\$25.00	\$43.75	\$0.00	\$68.75	\$137.50	Membership
Paychex	\$0.00	\$25.00	\$0.00	\$0.00	\$0.00	\$25.00	Annual Awards
Penrose Automotive Group, LLC	\$0.00	\$50.00	\$50.00	\$50.00	\$520.00	\$670.00	Chamber Champions
Penrose Park Country Club	\$0.00	\$0.00	\$0.00	\$175.00	\$0.00	\$175.00	Membership
PLS "The Rock"	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00	\$20.00	Membership
PLS Farm Ministry	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Quality Inn	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Raphael's Hair Studio	\$0.00	\$0.00	\$0.00	\$0.00	\$165.00	\$165.00	Membership
Reidsville Event Center	\$0.00	\$0.00	\$175.00	\$0.00	\$0.00	\$175.00	Membership
Reidsville Family Dental - Dr. Ty Wooden	\$0.00	\$0.00	\$0.00	\$240.00	\$0.00	\$240.00	Membership
Reidsville Luckies Batting Academy	\$0.00	\$0.00	\$0.00	\$0.00	\$825.00	\$825.00	Hoppers
Reidsville Rotary Club	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Reidsville Service Center	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Reidsville Tigers	\$0.00	\$43.75	\$0.00	\$0.00	-\$1.75	\$42.00	Membership
Rockingham Community College	\$0.00	\$0.00	\$0.00	\$175.00	\$0.00	\$175.00	Membership
Rockingham County Economic & Tourism Deve	\$0.00	\$25.00	\$0.00	\$0.00	\$0.00	\$25.00	Annual Awards
Rockingham County Theater Group	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Rodan & Fields- Stacey Styons	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00	\$99.00	Membership
Rodan & Fields- Stephanie Ellington	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00	\$99.00	Membership
Royalty Health & Wellness, P.C.	\$0.00	\$151.25	\$151.25	\$151.25	\$302.50	\$756.25	Chamber Champions
Salvation Army of Rockingham County, The	\$0.00	\$85.00	\$0.00	\$0.00	\$0.00	\$85.00	Membership
Sam's Club #4996	\$0.00	\$0.00	\$0.00	\$0.00	\$630.00	\$630.00	Membership
Sanitary Cafe	\$0.00	\$0.00	\$0.00	\$87.50	\$87.50	\$175.00	Membership
Scales Street Music, Inc.	\$0.00	\$175.00	\$0.00	\$0.00	\$250.00	\$425.00	Chamber Champs/Membership
Sip Coffee House	\$0.00	\$0.00	\$43.75	\$0.00	\$86.25	\$130.00	Membership
Somebody's Gotta Do It Cleaning Services,	\$0.00	\$43.75	\$0.00	\$0.00	\$0.00	\$43.75	Membership
Southeastern Data Comm, Inc.	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00	\$20.00	Membership
Southeastern Orthopaedic Specialists	\$0.00	\$0.00	\$175.00	\$0.00	\$0.00	\$175.00	Membership
The Law Office of Jason Wilson	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
The Massage Spot at Studio 29 North	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
The Ole Corner Shop by Davidson-Joyce, LL	\$0.00	\$0.00	\$0.00	\$0.00	\$87.50	\$87.50	Membership
Through the Looking Glass Photography by	\$0.00	\$0.00	\$43.75	\$0.00	-\$25.00	\$18.75	Membership
Tiger Force Mixed Martial Arts LLC	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Tractor Supply Company	\$0.00	\$240.00	\$0.00	\$0.00	\$0.00	\$240.00	Membership
Triad Behavioral Resources	\$0.00	\$0.00	\$120.00	\$0.00	\$0.00	\$120.00	Membership
Triad Driving School	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
UMAR, Art on Scales	\$0.00	\$0.00	\$175.00	\$0.00	\$0.00	\$175.00	Membership
ValleyStar Credit Union	\$0.00	\$0.00	\$0.00	\$175.00	\$0.00	\$175.00	Membership
Wal-Mart	\$0.00	\$0.00	\$0.00	\$0.00	\$1,965.00	\$1,965.00	Membership
Walgreens Drug Co.	\$0.00	\$350.00	\$0.00	\$0.00	\$0.00	\$350.00	Membership
Wentworth Animal Hospital	\$0.00	\$25.00	\$0.00	\$0.00	\$0.00	\$25.00	Annual Awards
Western Rockingham Chamber of Commerce	\$0.00	\$50.00	\$0.00	\$0.00	\$0.00	\$50.00	Annual Awards
Wilkerson Funeral Home	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$250.00	Chamber Champions
WLC Forklift Services	\$0.00	\$0.00	\$0.00	\$375.00	\$875.00	\$1,250.00	Chamber Champions
Woodforest National Bank	\$0.00	\$250.00	\$0.00	\$175.00	\$0.00	\$425.00	Chamber Champions/Membership
WoodmenLife	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00	\$175.00	Membership
Workforce Unlimited, LLC	\$0.00	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00	Membership
Wray Concrete	\$0.00	\$0.00	\$0.00	\$0.00	\$240.00	\$240.00	Membership
Zimmerman, T. Jay, III	\$0.00	\$85.00	\$0.00	\$0.00	\$0.00	\$85.00	Membership
<b>TOTAL</b>	<b>\$0.00</b>	<b>\$9,037.51</b>	<b>\$3,380.50</b>	<b>\$3,977.09</b>	<b>\$14,514.89</b>	<b>\$30,909.99</b>	

## **President's Report February 2020**

**Leadership Rockingham:** This program, having multiple leadership changes is going very well. However, we are meeting to address issues that have become a problem, such as transportation. RCC has proposed some changes, and in some ways, tied hands. I am comfortable at this point that the integrity of the program will remain, but I am concerned about the future of the program if the college decides to become less involved. For now, I think things are still fair and equal and all parties are in agreement.

**Economic Development Updates (Partnership with City Staff):** We are planning a couple of events with the City. Jeff and I are working on an event that we can bring franchisees, restaurant managers, possible franchises willing to come to Reidsville and the Retail Group hired by the City to an event to promote specific and intentional connections with our available properties, buildings. Etc. Preston and I are also planning to have a State of the City event in the Spring. There will be more details on this later.

**Business Coalition Meeting: Meeting in March scheduled.**

**RDC Board & Promotions Committee Meeting:** We do have Casino Night planned for March 7, 2020. Please let us know if you are interested in donating or volunteering. This is the biggest event right now.

**Community Pride:** This group is still meeting. I have taken a back seat in the planning due to the strains of our already full schedule. We will continue to participate but I would like for this group to be able to stand on their own. It is meeting at City Hall on the first Monday of the month. Their event is scheduled for April.

**MLK UNITY FUND:** NO new updates. This event was the largest attendance to date! It is a good problem to have but we need to address the tickets and attendance. I will keep you updated on this.

**Annual Awards:** BEST ONE YET!! We have had so much positive feedback on this event. I am planning to do a survey to be sure, but I have had plenty of positive comments to make me feel like folks really enjoyed us celebrating. Working with the new staff at the club was a great experience as well.

**Business Directory:** The blitz started on Friday February 14<sup>th</sup>. I am beyond pleased to say that we have mailed all the ones that can't be delivered. A HUGE part of the ones to be delivered have made it out and we still have some, but it is much better than years past.

### **UPCOMING EVENTS:**

**March Coffee, Thursday, March 5, 8:00 a.m. Reidsville Orthodontics, 1429 Front Street**

**Casino Night, Saturday, March 7, 6:00 p.m. Elks Club Reidsville**

**Reidsville City Council Meeting, Tuesday, March 10, 6:00 p.m.**

**Ribbon Cutting Kelly's Kitchen, Tuesday, March 24, 12:00 p.m.**

**Next Full Board Meeting March 25, 12:00 p.m.**

**Liberty Tax 10 Year Anniversary, Tuesday, March 31**