



**Reidsville Chamber of Commerce  
Board of Directors Meeting  
February 22, 2023  
140 S Scales Street**

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Present: Jessie Meador, Jeff Garstka, Mara Caldwell, Jennifer Lester, Miranda Ashley, Geoffrey Haigler, Judy Neal, Sharron Galloway, Chad Blakley, Dylan Moore, Eden Combs, Donald Carter, Alonda Fuller, Robbie Citty

**CONSENT AGENDA-** Motion made, Seconded, Motion carried 12:01pm

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The Reidsville Chamber of Commerce uses a Consent Agenda to consider items that are non-controversial and routine. The Consent Agenda is acted upon by one motion and vote of the Board. Items may be removed from the Consent Agenda and placed on the Regular Agenda at the request of a Board Member. The Consent Agenda contains the following items:

1. Approval of New Members and Dropped Members (Membership Reports) (Pg. 2-3)
2. Member of the Month (Pg. 4)

**REGULAR AGENDA**

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- |   |   |
|---|---|
| 1. City of Reidsville Report  | Jeff Garstka   Economic Development Director,<br>City of Reidsville |
| 2. Executive Board Updates  |   |
| a. Chairwoman's Comments  | Jessie Meador   Chairwoman  |
| b. Budget & AR (Pgs.5-8)  |   |
| 3. Committee Reports  |   |
| a. Workforce Development  | Jennifer Lester   Business & Industry Liaison                       |
| b. Casino Night Committee   | Diane Sawyer   President & CEO                                      |
| 4. President's Report (Pg. 9)   | Diane Sawyer   President & CEO                                      |
| a. Upcoming Events  |   |
| i. Casino Night   |   |
| ii. Swarm Night   |   |
| iii. Staff Appreciation   |   |
| 5. Announcements & Adjourn – Motion made, Seconded, Motion carried 1:21pm |   |

## Reidsville Chamber Goals for 2023

Goals presented and approved by the Reidsville Chamber of Commerce Board on Wednesday, February 24, 2023

1. Increase membership to 475 by December 31, 2024.
2. Host 2 after hours targeted towards our underrepresented population to increase and retain diverse membership participation by December 2023.
3. Review & Revise board requirements by July 31, 2023.
4. Increase Visitor Center inventory by 5 new items before September 30, 2023
5. Establish an online store for Visitor Center by December 2023.



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## March 2023 - Membership Report

### Drop Members

| Company            | Joined     | Membership Dues   | Last Payment Received | Reason        |
|--------------------|------------|-------------------|-----------------------|---------------|
| Shamrock Shredding | 10/11/2012 | \$200.00          |                       | Nonpayment    |
| Crazy Running      | 9/14/2022  | \$200.00          |                       | Business Sold |
|                    |            |                   |                       |               |
|                    |            |                   |                       |               |
|                    |            |                   |                       |               |
|                    |            |                   |                       |               |
|                    |            |                   |                       |               |
| <b>Total</b>       |            | <b>\$400.00</b>   |                       |               |
| <b>YTD Total</b>   |            | <b>\$2,565.00</b> |                       |               |

### New Members

| Company                            | Joined    | Membership Dues   |  |  |
|------------------------------------|-----------|-------------------|--|--|
| CrossFit Lucky City                | 2/23/2023 | \$200.00          |  |  |
| Crutchfield Acres LLC              | 3/13/2023 | \$400.00          |  |  |
| Friends of Eden Animal Rescue      | 2/27/2023 | \$175.00          |  |  |
| GROVE VINEYARDS & WINERY           | 2/23/2023 | \$40.00           |  |  |
| Hendlee CPR Safety Solutions LLC   | 3/1/2023  | \$100.00          |  |  |
| Kiehl's Construction               | 3/7/2023  | \$200.00          |  |  |
| Major Comeback Truck Edu           | 3/14/2023 | \$200.00          |  |  |
| Metropolitan Milestones Therapy, P | 3/20/2023 | \$200.00          |  |  |
| Tri-State Steel Retail Store       | 3/16/2023 | \$40.00           |  |  |
|                                    |           |                   |  |  |
|                                    |           |                   |  |  |
|                                    |           |                   |  |  |
| <b>Total</b>                       |           | <b>\$1,555.00</b> |  |  |
| <b>YTD Total</b>                   |           | <b>\$3,475.00</b> |  |  |

## April Member of the Month

### Wentworth Animal Hospital

Celebrating five years in business, Wentworth Animal Hospital is a full service, locally owned veterinary practice & animal emergency hospital for the dogs and cats of Rockingham County, North Carolina, providing high quality pet healthcare. Our facility also has Boarding and Bathing Services available for both cats and dogs. We are a locally owned animal hospital dedicated to serving you. Our goal is to provide high quality pet healthcare to the citizens of Rockingham County at an affordable price. Our qualified veterinarian and staff want to establish strong friendships with the clients we service, for an *"at home atmosphere"* each time you walk through our doors.

## Reidsville Chamber of Commerce Profit & Loss Budget Overview January through December 2021

|   | Jan - Dec 21 |
|---|--------------|
| <b>Ordinary Income/Expense</b>                  |              |
| <b>Income</b>                                   |              |
| <b>Revenues</b>                                 |              |
| 4030 · Rental Income                            | 19,800.00    |
| 4010 · Membership Investments                   | 68,000.00    |
| 4020 · New Member Investment                    | 8,000.00     |
| <b>Total Revenues</b>                           | 95,800.00    |
| 4180 · Visitor Center                           | 44,000.00    |
| 7000 · Division Income                          |              |
| 4170 · Chamber Champion                         | 56,000.00    |
| 4500 · Community Support                        | 10,000.00    |
| 7020 · Staff Appreciation Luncheon              |              |
| 7020820 · Staff Appreciation Expenses           | -3,000.00    |
| 7020 · Staff Appreciation Luncheon - Ot...      | 3,000.00     |
| <b>Total 7020 · Staff Appreciation Luncheon</b> | 0.00         |
| 7040 · 7040-Ice cream Social                    |              |
| 7040840 · 7040840-Ice Cream Social exp...       | -225.00      |
| <b>Total 7040 · 7040-Ice cream Social</b>       | -225.00      |
| 7043 · Golf Tournament                          |              |
| 7043843 · Golf Tournament Expenses              | -6,000.00    |
| 7043 · Golf Tournament - Other                  | 15,000.00    |
| <b>Total 7043 · Golf Tournament</b>             | 9,000.00     |
| 7045 · Seminar                                  |              |
| 7045845 · Seminar Expenses                      | -500.00      |
| <b>Total 7045 · Seminar</b>                     | -500.00      |
| 7046 · Business Showcase                        |              |
| 7046846 · Business Showcase expenses            | -8,500.00    |
| 7046 · Business Showcase - Other                | 12,000.00    |
| <b>Total 7046 · Business Showcase</b>           | 3,500.00     |
| 7094 · Annual Meeting                           | 500.00       |
| <b>Total 7000 · Division Income</b>             | 78,275.00    |
| <b>Total Income</b>                             | 218,075.00   |
| <b>Gross Profit</b>                             | 218,075.00   |
| <b>Expense</b>                                  |              |
| Insurance Expense ( D&O)                        | 900.00       |
| P.O Box Fee                                     | 194.00       |
| 5000 · Salaries and Benefits                    |              |
| 5110 · Salaries                                 | 120,286.00   |
| 5117 · Reimbursed Expenses                      | 6,600.00     |
| 5120 · Payroll Tax Expense                      | 11,000.00    |
| 5140 · Retirement Plan                          | 3,000.00     |
| 5170 · Travel                                   | 500.00       |
| 5171 · Meals                                    | 500.00       |
| 5175 · Sales Commission                         | 16,000.00    |
| 5180 · Worker's Compensation Insurance          | 527.00       |
| 5190 · Payroll Expenses                         | 1,200.00     |
| <b>Total 5000 · Salaries and Benefits</b>       | 159,613.00   |

**Reidsville Chamber of Commerce**  
**Profit & Loss Budget Overview**  
January through December 2021

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|  | <u>Jan - Dec 21</u> |
|--|---------------------|
| <b>5200 · Occupancy Expenses</b>           |                     |
| 5230 · EIDL Loan                           | 3,024.00            |
| 5245 · Utilities                           | 9,000.00            |
| 5210 · Rent                                | 6,264.00            |
| 5240 · Telephone                           | 3,800.00            |
| 5250 · Liability Insurance                 | 2,000.00            |
| 5270 · Property Taxes                      | 4,000.00            |
| <b>Total 5200 · Occupancy Expenses</b>     | <u>28,088.00</u>    |
| <b>5300 · Office Operations</b>            |                     |
| 5310 · Office Supplies                     | 1,000.00            |
| 5315 · Supplies-other                      | 1,000.00            |
| 5320 · Postage                             | 900.00              |
| 5325 · Office support services             | 2,500.00            |
| 5335 · Computer Expense                    | 750.00              |
| 5370 · Lease and Service Contracts         | 2,950.00            |
| 5220 · Maintenance agreements              | 1,750.00            |
| 5340 · Dues and Subscriptions              | 1,750.00            |
| 5380 · Bank Service Charges                | 750.00              |
| 5800 · Contingencies                       | 2,478.00            |
| <b>Total 5300 · Office Operations</b>      | <u>15,828.00</u>    |
| <b>5400 · Membership Development</b>       |                     |
| 5410 · Ambassadors                         | 500.00              |
| 5440 · Advertising                         | 3,000.00            |
| 5450 · Luncheons & Meetings                | 1,000.00            |
| 5490 · Website Expense                     | 4,452.00            |
| 5400 · Membership Development - Other      | 4,500.00            |
| <b>Total 5400 · Membership Development</b> | <u>13,452.00</u>    |
| <b>Total Expense</b>                       | <u>218,075.00</u>   |
| <b>Net Ordinary Income</b>                 | <u>0.00</u>         |
| <b>Net Income</b>                          | <u><u>0.00</u></u>  |

**Reidsville Chamber of Commerce**  
**Profit & Loss Budget vs. Actual**  
 January through February 2023

|   | Jan - Feb 23 | Budget    | \$ Over Budget |
|---|--------------|-----------|----------------|
| <b>Ordinary Income/Expense</b>                |              |           |                |
| <b>Income</b>                                 |              |           |                |
| <b>Revenues</b>                               |              |           |                |
| 4030 · Rental Income                          | 7,321.54     | 5,000.00  | 2,321.54       |
| 4010 · Membership Investments                 | 10,233.82    | 13,666.70 | -3,432.88      |
| 4020 · New Member Investment                  | 2,004.06     | 1,666.70  | 337.36         |
| <b>Total Revenues</b>                         | 19,559.42    | 20,333.40 | -773.98        |
| <b>4180 · Visitor Center</b>                  |              |           |                |
| 4181 · Visitor Center Expenses                | -4,669.99    |           |                |
| 4180 · Visitor Center - Other                 | 50.00        | 0.00      | 50.00          |
| <b>Total 4180 · Visitor Center</b>            | -4,619.99    | 0.00      | -4,619.99      |
| <b>7051 · Grasshoppers Night Income</b>       |              |           |                |
| 7051851 · Grasshoppers Night Expen...         | -1,000.00    |           |                |
| <b>Total 7051 · Grasshoppers Night Income</b> | -1,000.00    |           |                |
| <b>7052 · Greensboro Swarm Income</b>         |              |           |                |
| 7052851 · Greensboro Swarm Expens...          | -245.00      |           |                |
| 7052 · Greensboro Swarm Income - O...         | 1,511.67     |           |                |
| <b>Total 7052 · Greensboro Swarm Income</b>   | 1,266.67     |           |                |
| <b>7000 · Division Income</b>                 |              |           |                |
| <b>7015 · RDC Fundraising Income</b>          |              |           |                |
| 7015815 · RDC Fundraising Expenses            | -1,267.65    |           |                |
| 7015 · RDC Fundraising Income - Ot...         | 832.40       |           |                |
| <b>Total 7015 · RDC Fundraising Income</b>    | -435.25      |           |                |
| <b>7100 · Affinity Program Income</b>         | 259.63       |           |                |
| 4170 · Chamber Champion                       | 947.67       | 1,000.00  | -52.33         |
| <b>7045 · Seminar</b>                         |              |           |                |
| 7045845 · Seminar Expenses                    | -81.87       | -83.30    | 1.43           |
| <b>Total 7045 · Seminar</b>                   | -81.87       | -83.30    | 1.43           |
| <b>7046 · Business Showcase</b>               | 250.00       | 0.00      | 250.00         |
| <b>7094 · Annual Meeting</b>                  |              |           |                |
| 7094894 · Annual Meeting Expenses             | -2,284.18    | -2,000.00 | -284.18        |
| 7094 · Annual Meeting - Other                 | 1,764.92     | 2,000.00  | -235.08        |
| <b>Total 7094 · Annual Meeting</b>            | -519.26      | 0.00      | -519.26        |
| 7095 · Copier & Printing services             | 15.00        |           |                |
| <b>Total 7000 · Division Income</b>           | 435.92       | 916.70    | -480.78        |
| <b>Total Income</b>                           | 15,642.02    | 21,250.10 | -5,608.08      |
| <b>Gross Profit</b>                           | 15,642.02    | 21,250.10 | -5,608.08      |
| <b>Expense</b>                                |              |           |                |
| 5000 · Salaries and Benefits                  |              |           |                |
| 5110 · Salaries                               | 22,502.83    | 22,283.08 | 219.75         |



**Reidsville Chamber of Commerce**  
**Profit & Loss Budget vs. Actual**  
**January through February 2023**

|  | Jan - Feb 23      | Budget            | \$ Over Budget    |
|--|-------------------|-------------------|-------------------|
| 5117 · Reimbursed Expenses                 | 1,400.00          | 1,400.00          | 0.00              |
| 5120 · Payroll Tax Expense                 | 1,707.69          | 1,846.16          | -138.47           |
| 5139 · Staff development & Training        | 3,839.05          |                   |                   |
| 5140 · Retirement Plan                     | 750.00            | 700.00            | 50.00             |
| 5160 · Staff Expenses                      | 268.80            |                   |                   |
| 5170 · Travel                              | 250.00            | 250.00            | 0.00              |
| 5171 · Meals                               | 34.50             | 83.30             | -48.80            |
| 5175 · Sales Commission                    | 1,561.83          | 3,000.00          | -1,438.17         |
| 5180 · Worker's Compensation Insura...     | 0.00              | 527.00            | -527.00           |
| 5190 · Payroll Expenses                    | 419.12            | 200.00            | 219.12            |
| <b>Total 5000 · Salaries and Benefits</b>  | <b>32,733.82</b>  | <b>30,289.54</b>  | <b>2,444.28</b>   |
| <b>5200 · Occupancy Expenses</b>           |                   |                   |                   |
| 5230 · EIDL Loan                           | 0.00              | 420.70            | -420.70           |
| 5245 · Utilities                           | 2,711.60          | 1,500.00          | 1,211.60          |
| 5210 · Rent                                | 0.00              | 1,044.00          | -1,044.00         |
| 5240 · Telephone                           | 686.80            | 700.00            | -13.20            |
| 5250 · Liability Insurance                 | 0.00              | 666.70            | -666.70           |
| 5270 · Property Taxes                      | 4,012.67          | 666.70            | 3,345.97          |
| <b>Total 5200 · Occupancy Expenses</b>     | <b>7,411.07</b>   | <b>4,998.10</b>   | <b>2,412.97</b>   |
| <b>5300 · Office Operations</b>            |                   |                   |                   |
| 5310 · Office Supplies                     | 258.20            | 125.00            | 133.20            |
| 5315 · Supplies-other                      | 240.07            | 125.00            | 115.07            |
| 5320 · Postage                             | 100.22            | 150.00            | -49.78            |
| 5325 · Office support services             | 205.00            | 416.70            | -211.70           |
| 5330 · Professional Services               | 96.30             |                   |                   |
| 5335 · Computer Expense                    | 0.00              | 125.00            | -125.00           |
| 5370 · Lease and Service Contracts         | 549.52            | 491.70            | 57.82             |
| 5220 · Maintenance agreements              | 130.39            | 291.70            | -161.31           |
| 5340 · Dues and Subscriptions              | 74.02             | 291.70            | -217.68           |
| 5380 · Bank Service Charges                | 149.00            | 71.00             | 78.00             |
| 5390 · Interest                            | 412.15            |                   |                   |
| <b>Total 5300 · Office Operations</b>      | <b>2,214.87</b>   | <b>2,087.80</b>   | <b>127.07</b>     |
| <b>5400 · Membership Development</b>       |                   |                   |                   |
| 5410 · Ambassadors                         | 0.00              | 83.30             | -83.30            |
| 5440 · Advertising                         | 450.00            | 500.00            | -50.00            |
| 5450 · Luncheons & Meetings                | 265.01            | 166.70            | 98.31             |
| 5490 · Website Expense                     | 766.66            | 750.00            | 16.66             |
| 5400 · Membership Development - Ot...      | 382.32            | 500.00            | -117.68           |
| <b>Total 5400 · Membership Development</b> | <b>1,863.99</b>   | <b>2,000.00</b>   | <b>-136.01</b>    |
| <b>Total Expense</b>                       | <b>44,223.75</b>  | <b>39,375.44</b>  | <b>4,848.31</b>   |
| <b>Net Ordinary Income</b>                 | <b>-28,581.73</b> | <b>-18,125.34</b> | <b>-10,456.39</b> |
| <b>Net Income</b>                          | <b>-28,581.73</b> | <b>-18,125.34</b> | <b>-10,456.39</b> |

# Reidville Chamber of Commerce - FINANCIAL DASHBOARD

Data as of:  
3/21/2023

| Snapshot          |                              | (Chamber) Actuals  |
|-------------------|------------------------------|--------------------|
| Cash on Hand      | Account Balances (See Below) | <b>\$47,199.03</b> |
| EIDL Loan Balance |                              |                    |
| Mortgage Balance  | As of June 8, 2022           | <b>\$70,755.37</b> |
| A/R Aging         | 1-30 Days                    | <b>\$980.00</b>    |
|                   | <30 Days                     | <b>\$1,983.33</b>  |
|                   | <60 Days                     | <b>\$3,489.48</b>  |
|                   | <90 Days                     | <b>\$1,582.08</b>  |

| Account Balances |              |              |             |
|------------------|--------------|--------------|-------------|
| Account          | Feb-23       | Mar-23       | Change      |
| Checking (FNB)   | \$ 47,670.13 | \$ 47,096.13 | \$ (574.00) |
| Petty Cash       | \$ 102.90    | \$ 102.90    | \$ -        |
|                  |              |              |             |
|                  |              |              |             |
|                  |              |              |             |

### Upcoming/Current Event - Casino Night

|              | Projected   | Actual To Date | Notes |
|--------------|-------------|----------------|-------|
| Sponsorship  | 4250        |                |       |
| Tickets Sold | 100         | 51             |       |
| Revenue      | \$ 7,500.00 | \$ -           |       |
| Expenses     | \$ 2,500.00 | \$ -           |       |

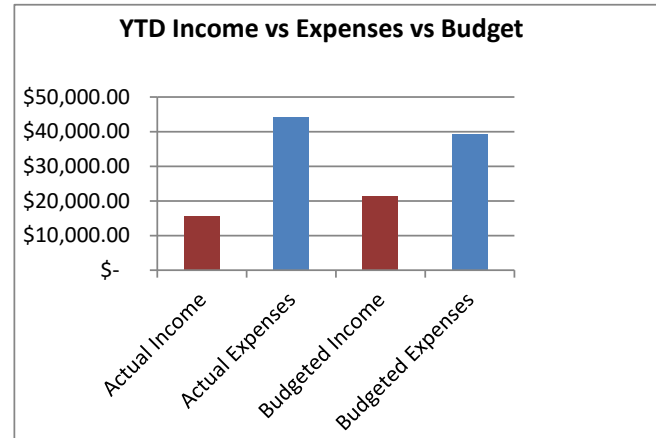
### Recent Events - Swarm

|              | Projected | Actual | Notes        |
|--------------|-----------|--------|--------------|
| Tickets Sold | 50        | 70     |              |
| Attendance   |           |        |              |
| Revenue      |           |        |              |
| Expenses     |           |        | Net Revenue: |

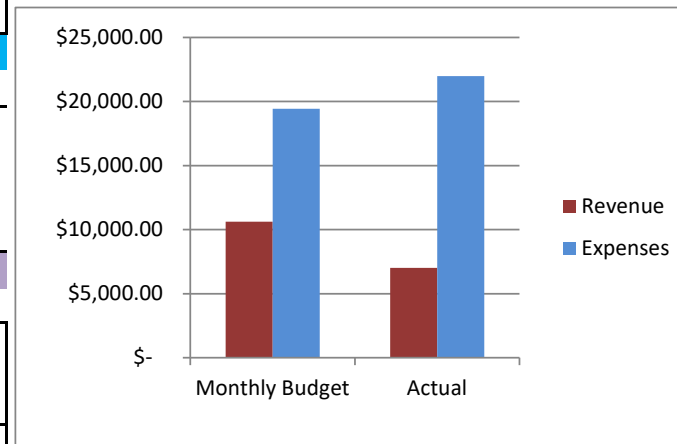
### Revenue & Expenses (February 2023)

| Income      | Expenses     | Net            |
|-------------|--------------|----------------|
| \$ 7,001.74 | \$ 21,897.12 | \$ (14,895.38) |

### Actual vs. Budget (YTD 2023)



### Monthly - Budget vs Actual (May 2022)



- | Revenue & Expenses (February 2023) | Items of Note  |
|------------------------------------|--|
|                                    | 1) Casino Night Numbers are still being finalized                                |
|                                    | 2) Swarm Night Tickets will be final before next meeting                         |
|                                    | 3) Paid a bill from 2022 for staff development in January (variance in expenses) |
|                                    | 4) Rental Agreement from a tenant paid in full for 2023 (variance in income)     |

| Company Name  | 1 to 30       | 31 to 60      | 61 to 90      | 91 to 120     | > 120           | Total           |
|---|---------------|---------------|---------------|---------------|-----------------|-----------------|
| Quality Diversified Services                            | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$2,500.00      | \$2,500.00      |
| Rockingham County Theater Group                         | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$350.00        | \$350.00        |
| Wray's Concrete   | \$0.00        | \$0.00        | \$0.00        | \$240.00      | \$240.00        | \$480.00        |
| RE/MAX Realty Consultants-Frank Verdi                   | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$225.00        | \$225.00        |
| Reidsville Trading Post                                 | \$187.50      | \$0.00        | \$175.00      | \$187.50      | \$187.50        | \$737.50        |
| Southern Spirits  | \$0.00        | \$0.00        | \$0.00        | \$175.00      | \$175.00        | \$350.00        |
| The Collective Coffee and Bakery                        | \$50.00       | \$0.00        | \$0.00        | \$43.75       | \$175.00        | \$268.75        |
| PM Harrison Electric Company                            | \$200.00      | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$375.00        |
| Reidsville Rotary Club                                  | \$175.00      | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$350.00        |
| All About Smiles  | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| Belmont Small Animal Hospital                           | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| Care First Pharmacy                                     | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| CaterFest Inc.  | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| Coates Collectibles and Antiques                        | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| Crave Nutrition   | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| <b>Crazy Running</b>                                    | <b>\$0.00</b> | <b>\$0.00</b> | <b>\$0.00</b> | <b>\$0.00</b> | <b>\$175.00</b> | <b>\$175.00</b> |
| Fargis Insurance Service/ Erie Insurance                | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| National Federation of the Blind                        | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| Reidsville Downtown Corporation                         | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| Strader Insurance and Financial Services, LLC           | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$175.00        | \$175.00        |
| Warrior Nutrition                                       | \$0.00        | \$0.00        | \$87.50       | \$0.00        | \$131.25        | \$312.50        |
| Reidsville Christian Church                             | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$85.00         | \$85.00         |
| Rise Up Professional Services                           | \$50.00       | \$0.00        | \$0.00        | \$43.75       | \$43.75         | \$137.50        |
| Sip Coffee House  | \$0.00        | \$50.00       | \$0.00        | \$0.00        | \$43.75         | \$93.75         |
| Alpha and Omega Telecom Group, Inc.                     | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$40.00         | \$40.00         |
| Southeastern Data Comm, Inc.                            | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$40.00         | \$40.00         |
| Tinsley's School of Barbering                           | \$0.00        | \$50.00       | \$0.00        | \$0.00        | \$31.25         | \$81.25         |
| Mumbo Jumbo Imports                                     | \$22.08       | \$22.08       | \$20.00       | \$20.00       | \$20.00         | \$126.25        |
| Cafe 99   | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$20.00         | \$20.00         |
| Clean Solutions   | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$20.00         | \$20.00         |
| Go Far Travels - Madonna Setliff                        | \$0.00        | \$0.00        | \$0.00        | \$0.00        | \$20.00         | \$20.00         |
| Brown Entertainment LLC/The Reidsville Showcase Theater | \$0.00        | \$200.00      | \$0.00        | \$250.00      | \$0.00          | \$450.00        |
| Old North State League Inc.                             | \$0.00        | \$0.00        | \$0.00        | \$175.00      | \$0.00          | \$175.00        |
| River Lake Homes, LLC                                   | \$0.00        | \$0.00        | \$0.00        | \$175.00      | \$0.00          | \$175.00        |
| Seth M. Woodall & Associates, PLLC                      | \$0.00        | \$0.00        | \$0.00        | \$175.00      | \$0.00          | \$175.00        |
| GCRF Events and Custom Creations                        | \$50.00       | \$0.00        | \$0.00        | \$43.75       | \$0.00          | \$93.75         |
| Impex Chevrolet, Buick, GMC                             | \$35.42       | \$0.00        | \$33.33       | \$33.33       | \$0.00          | \$137.50        |
| Annie's Corner Gift Shop - Annie Penn Auxiliary         | \$0.00        | \$0.00        | \$0.00        | \$20.00       | \$0.00          | \$20.00         |
| Piedmont Natural Gas                                    | \$0.00        | \$0.00        | \$400.00      | \$0.00        | \$0.00          | \$400.00        |
| Martin Marietta Aggregates                              | \$0.00        | \$0.00        | \$350.00      | \$0.00        | \$0.00          | \$350.00        |
| Pizza Hut of Reidsville                                 | \$0.00        | \$0.00        | \$350.00      | \$0.00        | \$0.00          | \$350.00        |
| Truist  | \$0.00        | \$0.00        | \$350.00      | \$0.00        | \$0.00          | \$350.00        |
| Belk  | \$0.00        | \$0.00        | \$295.00      | \$0.00        | \$0.00          | \$295.00        |
| Hicks Insurance Group                                   | \$0.00        | \$0.00        | \$175.00      | \$0.00        | \$0.00          | \$175.00        |
| MGA Marketing & Web Design                              | \$0.00        | \$0.00        | \$175.00      | \$0.00        | \$0.00          | \$175.00        |
| OpulenceMD Beauty                                       | \$0.00        | \$0.00        | \$175.00      | \$0.00        | \$0.00          | \$175.00        |
| Pennrose Park Country Club                              | \$0.00        | \$0.00        | \$175.00      | \$0.00        | \$0.00          | \$175.00        |
| Sherwin Williams Co.                                    | \$0.00        | \$0.00        | \$175.00      | \$0.00        | \$0.00          | \$175.00        |
| TMS Digital   | \$0.00        | \$0.00        | \$175.00      | \$0.00        | \$0.00          | \$175.00        |

|  |          |            |            |            |            |             |
|--|----------|------------|------------|------------|------------|-------------|
| Woodforest National Bank                       | \$0.00   | \$0.00     | \$175.00   | \$0.00     | \$0.00     | \$175.00    |
| ZenBusiness                                    | \$0.00   | \$0.00     | \$175.00   | \$0.00     | \$0.00     | \$175.00    |
| Royalty Adult & Pediatric Home Care            | \$30.00  | \$30.00    | \$26.25    | \$0.00     | \$0.00     | \$116.25    |
| Love Sales, Inc.                               | \$0.00   | \$0.00     | \$2.40     | \$0.00     | \$0.00     | \$2.40      |
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| PG's Chicken & Biscuits                        | \$0.00   | \$265.00   | \$0.00     | \$0.00     | \$0.00     | \$265.00    |
| ATC Staffing Solutions                         | \$0.00   | \$200.00   | \$0.00     | \$0.00     | \$0.00     | \$200.00    |
| Dex Imaging                                    | \$0.00   | \$200.00   | \$0.00     | \$0.00     | \$0.00     | \$200.00    |
| Reidsville Event Center                        | \$0.00   | \$200.00   | \$0.00     | \$0.00     | \$0.00     | \$200.00    |
| RockinghamNow                                  | \$0.00   | \$200.00   | \$0.00     | \$0.00     | \$0.00     | \$200.00    |
| Southeastern Orthopaedic Specialists           | \$0.00   | \$200.00   | \$0.00     | \$0.00     | \$0.00     | \$200.00    |
| Tech Authority, LLC                            | \$0.00   | \$200.00   | \$0.00     | \$0.00     | \$0.00     | \$200.00    |
| Kennedy Disability Services                    | \$0.00   | \$75.00    | \$0.00     | \$0.00     | \$0.00     | \$125.00    |
| Through the Looking Glass Photography by Alice | \$0.00   | \$47.50    | \$0.00     | \$0.00     | \$0.00     | \$47.50     |
| Scales Street Music                            | \$0.00   | \$43.75    | \$0.00     | \$0.00     | \$0.00     | \$43.75     |
| <hr/>  |          |            |            |            |            |             |
|  | \$800.00 | \$1,983.33 | \$3,489.48 | \$1,582.08 | \$6,622.50 | \$14,708.65 |

## President's Report March 2023

**Board Updates:** I am very excited to say that we set goals at the last meeting and we all in agreement. We are moving forward with those goals and creating action plans around them via the committees.

**City Franchisee Event Series:** This is a three-part series that is shaping up nicely. The event dates are May 18<sup>th</sup> at the Penn House, June 15<sup>th</sup> and Thursday September 21<sup>st</sup>. The first event will be a panel discussion and we will have more details to share by the next meeting.

**Leadership Rockingham:** This program is going to release applications in the Spring and the program will start back this fall in September. Please be thinking about anyone that you may want to recommend the program to. We need 16 to 18 participants for a successful class.

**Casino Night:** Casino Night was huge success! We are excited to bring that final number to you by the next meeting. It did as well as normal, so that is great news!

**Topics @ Twelve:** We are still looking for Topics to add but upcoming events will include active shooter training, CPR training, etc.

### UPCOMING EVENTS

Reidsville Night with the Greensboro Swarm  
March 24, 2023

Topics at 12-NCEOC Succession Planning: A  
Deeper Dive  
March 28, 2023, 12:00pm-1:00pm  
Reidsville Chamber (lunch provided)

Topics at 12-CPR Workshop  
April 20, 2023, 12:00pm-1:00pm  
Reidsville Chamber

Staff Appreciation  
April 26, 2023, 11:00am-2:00pm  
Location TBD

Reidsville Night-Greensboro Grasshoppers  
May 12, 2023, 5:00pm

Chamber Night-Reidsville Luckies  
May 20, 2023, 4:00pm

**Next Board Meeting: May 24th, 2023**

### UPCOMING RIBBON CUTTINGS

Crossfit Lucky City  
March 27, 2023, 12:00 noon  
211 South Scales Street

Help Inc., Family One Justice Center-Countywide  
March 31, 2023, 11:00am-1:00pm  
317 Cherokee Camp Road - Wentworth

Tri State Steel Retail Store  
April 12, 2023, 9:00am  
2513 Richardson Drive

Farm Bureau  
April 21, 2023, 12:00 noon  
Staff Appreciation to follow  
1917 Freeway Drive

City Storage  
April 25, 2023, 12:00  
1623 Way Street

Destination Magazine  
May 16, 2023, 9:00am  
Reidsville Chamber

**APRIL COFFEE AND CONNECTIONS WILL BE HOSTED BY WORKFORCE UNLIMITED, APRIL 6, 2023, REIDSVILLE CHAMBER OFFICE, 9:00am-10:00am. Hope to see everyone there!!**