

The background of the slide is a photograph of a mountain range. The mountains are layered, with the closest ones in the foreground being dark blue and the ones further away becoming progressively lighter and more hazy, creating a sense of depth and atmosphere. The sky is a solid, light blue color.

**EASTMAN**

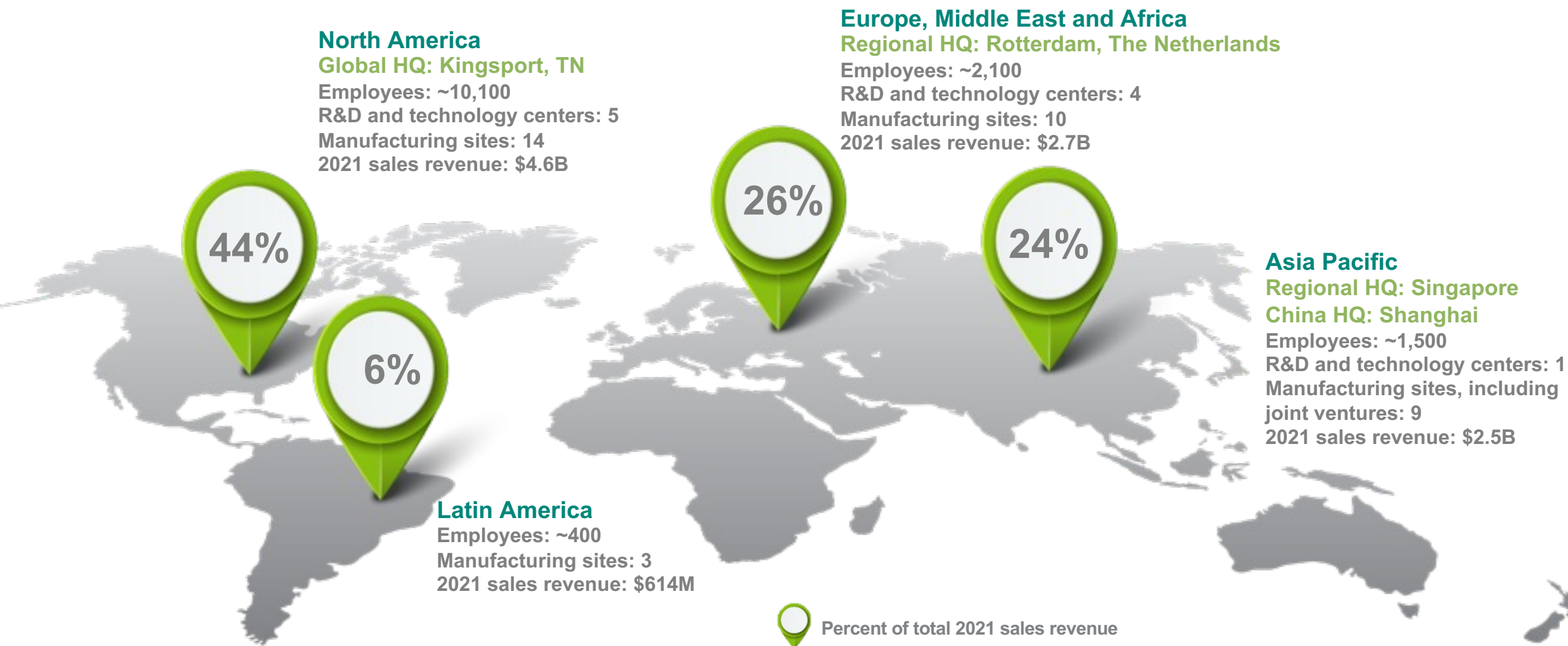
# Who is Eastman?

# A global industry leader

- Fortune 500 specialty materials company with 2021 revenue of ~\$10.5B
- Global manufacturer and marketer of advanced materials and specialty additives
- Operates four business segments
- Global team of ~14,000
- Serving customers in >100 countries



# A broad global presence





# A legacy of innovation and growth



## A LEGACY THAT BEGAN MORE THAN A CENTURY AGO

“Throughout our history, Eastman men and women have focused their sense of purpose, innovative spirit and drive for excellence to enhance the quality of life in a material way.”

– Mark Costa  
Board Chair and Chief Executive Officer





*Making life safer*



*Making life easier*



*Making life better*



Enhancing the quality of life in a material way

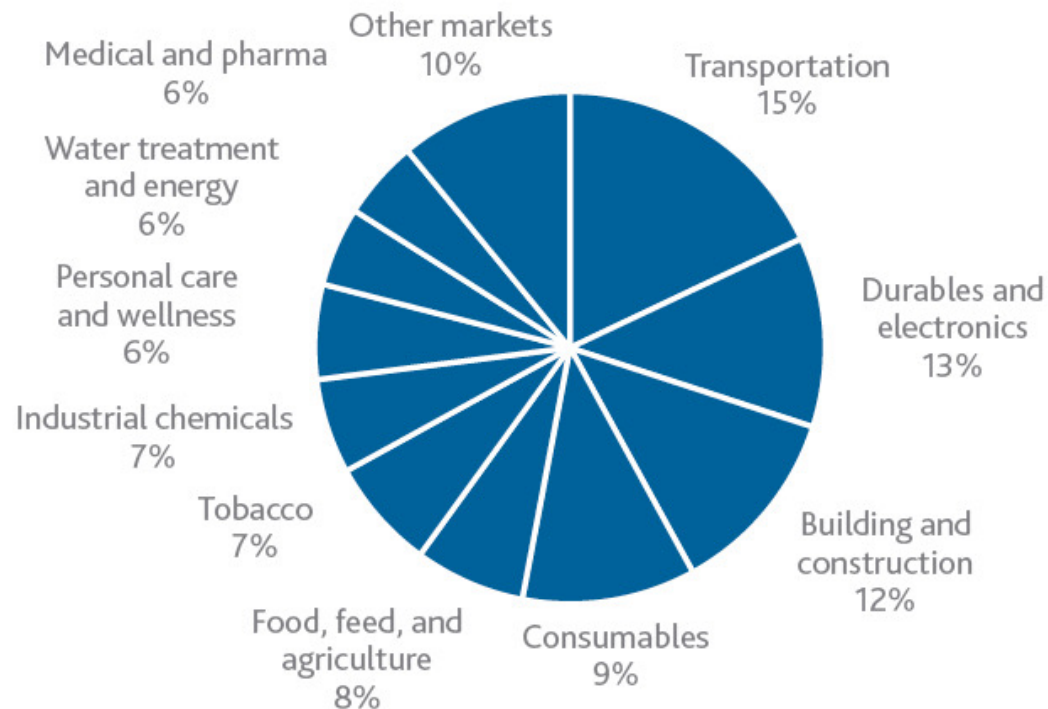


# Market and business segments overview



# Serving diverse markets and customers

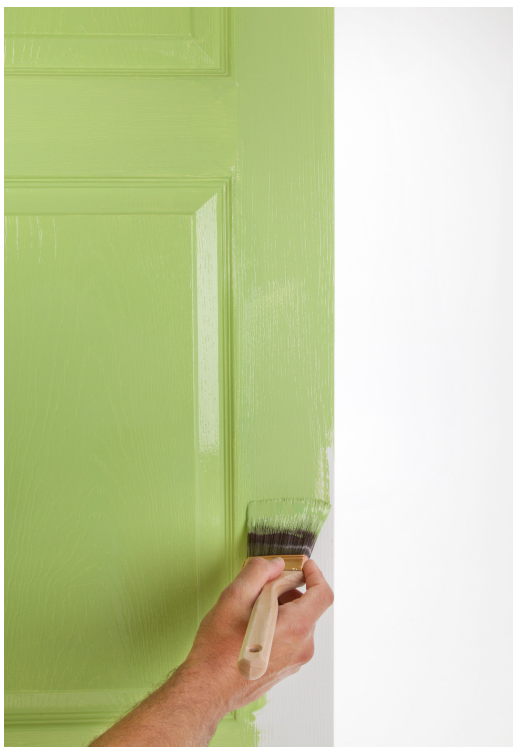
## *2021 revenue by end-use market*



*The diversity of the geographies, markets and customers that we serve provide a source of strength and the ability to deliver consistent growth.*

# A diverse portfolio of businesses

## Additives & Functional Products



2021 sales revenue: \$3.7B  
35% of total Eastman sales

## Advanced Materials



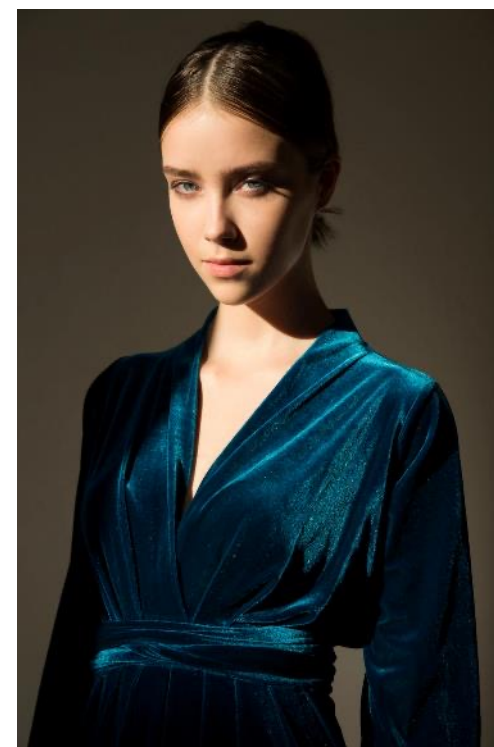
2021 sales revenue: \$3B  
29% of total Eastman sales

## Chemical Intermediates



2021 sales revenue: \$2.8B  
27% of total Eastman sales

## Fibers



2021 sales revenue: \$900M  
8.6% of total Eastman sales



# Additives & Functional Products

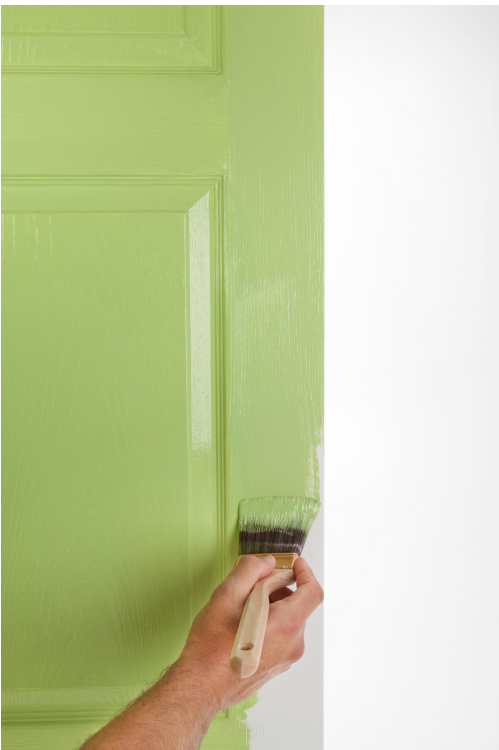
Additives & Functional Products is a broad supplier of **polymers, specialty amines, fluids, and solvents** to the formulated products industry.

## Major markets served

- Consumables
- Building and construction
- Transportation
- Animal nutrition
- Crop protection
- Energy
- Personal and home care

## Examples of everyday products

- Coatings for cars; interior and exterior paint for homes
- Color cosmetics; skin, hair, and sun care products
- Feed additives
- Packaging
- Solvents for cleaners
- Aviation fluids



# Anniston Plant Highlights

**Located on 68 acres**

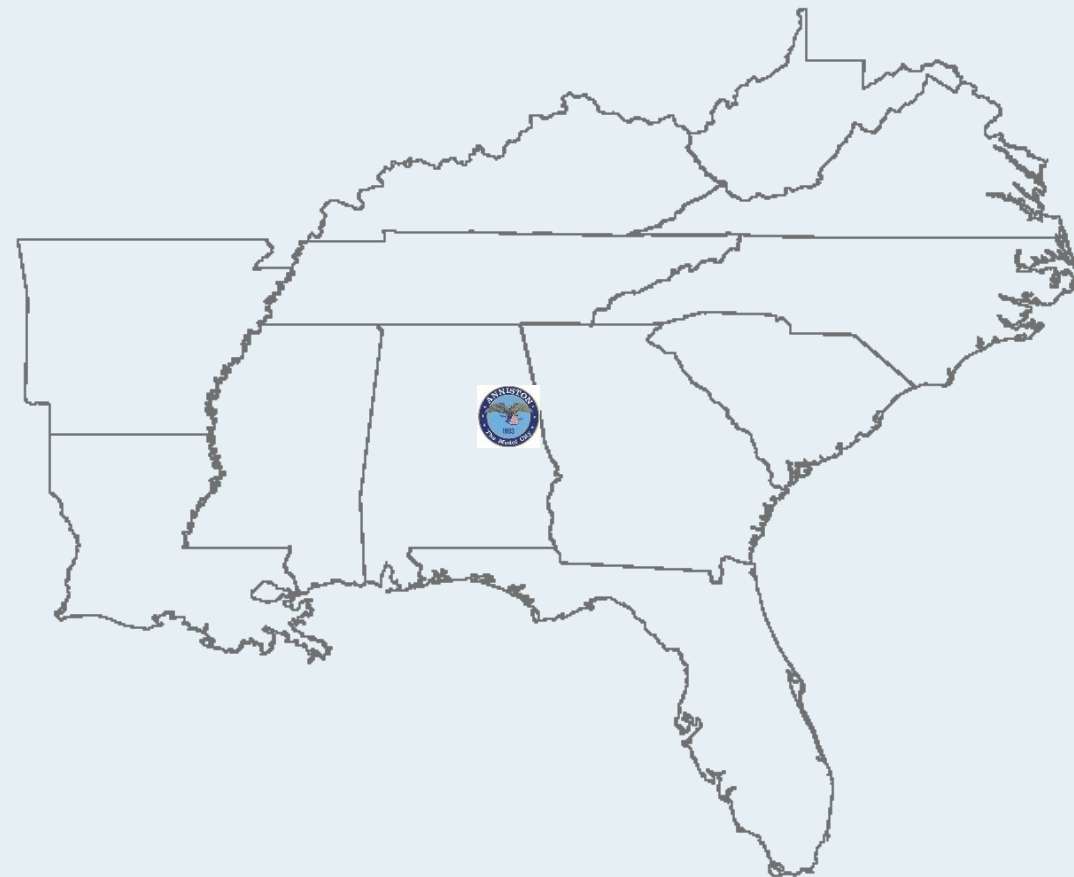
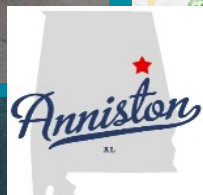
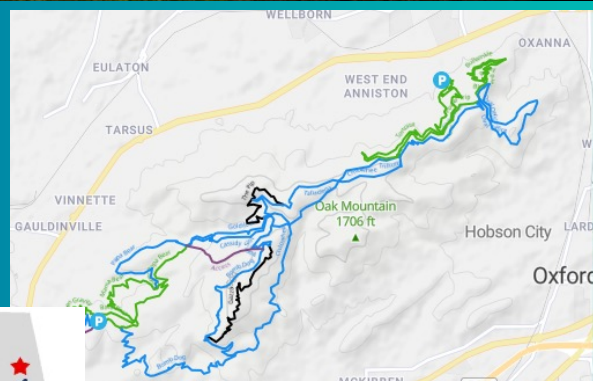
**Produces 2 premier products**

Sole MFG location for Skydrol fluids worldwide  
Consider Flagship MFG location for Therminol fluids

**Began operations here in 1915**







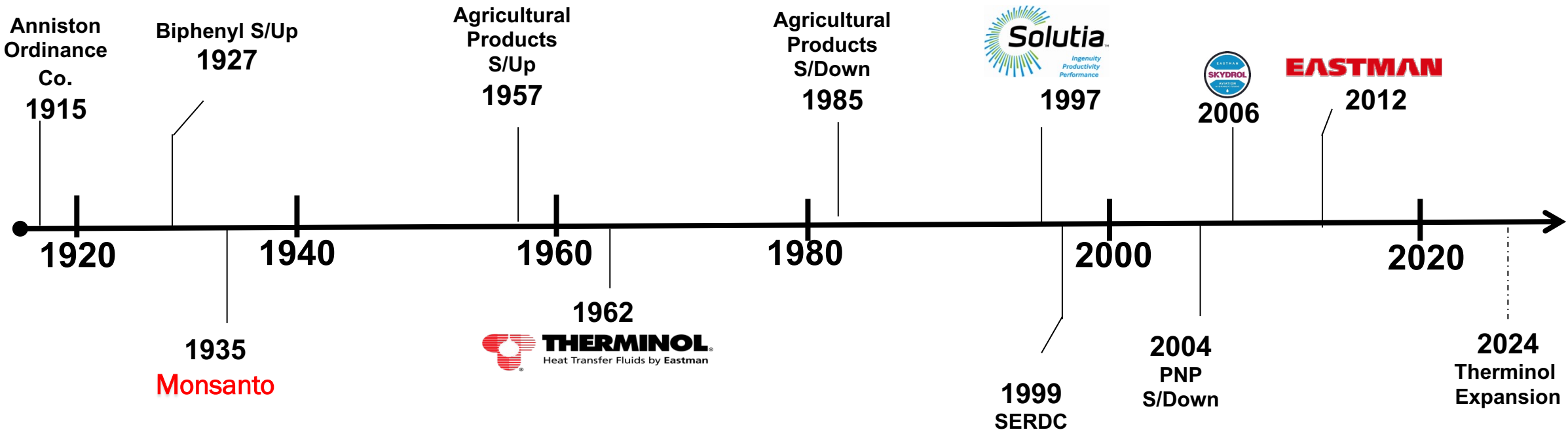
Anniston Alabama  
“near Birmingham – near Atlanta – near Perfect”

- Anniston is committed to enabling a safe and secure workplace for our team members, contractors and community.
- Ultimate goal of zero injuries and incidents at the Anniston site.
- Safety is personal and everyone is accountable to work safely.





# Anniston Site History



# Anniston Products

## Additives and Functional Products

Specialty Fluids and Energy

### Aviation Hydraulic Fluid – Skydrol

- Mature products with 70+ years of sales
- New formulation in testing phase
- COVID recovery is strong

### Heat Transfer Fluids – Therminol

- Mature products with 60+ years of sales
- Multiple uses beyond heat transfer applications
- Formulations and applications continue to grow
- No impact due to COVID

### Process Fluids

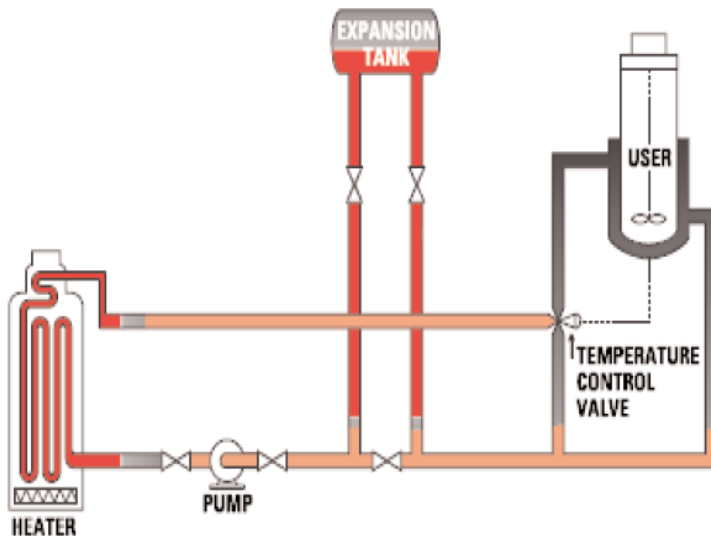
- HB40, AEB, P-terphenyl, SA95, BCH



# Anniston Heat Transfer Fluids

- Key Applications

- Oil & gas refining
- Waste Heat Recovery
- Solar Energy / Electrical Power
- Asphalt industry / terminals



Solana – Solutia's Largest Solar Fill



# Anniston Aviation Fluids

## Aviation Hydraulic Fluids

- Phosphate ester-based, fire-resistant hydraulic fluids
- Global manufacturing & distribution location
- Packaging: quarts, gallons, pails, drums, & IBCs
- In-Service Fluids Analysis Laboratory



# Skydrol Applications

## Key Attributes & Applications

- Skydrol® brand is over 70 years old
- Customers:
  - Commercial airlines
  - Airframe manufacturers
  - Repair/Maintenance Facilities
  - Military





# Anniston Plant Community Outreach

- A League of Our Own (Oxford)
- Agency for Substance Abuse Prevention
- Alabama Cycling Classic
- Alabama Peace Officers
- Alabama Sheriffs Association
- Altrusa Club of Anniston
- Anniston Heritage Festival
- Anniston High School Track Improvement
- Anniston Lions 5K Race For Sight
- Anniston Rotary Club
- American Red Cross (monetary & office space)
- American Legion
- Anniston City Schools Gifted Program
- Anniston High School
- Anniston Museum of Natural History
- Boys & Girls Clubs of East Central Alabama
- Calhoun Cleburne Children's Center
- Calhoun County Chamber of Commerce
- Calhoun County Sports Hall of Famer
- Cheaha Creative Arts Children's Music Program
- Choccolocco Creek Watershed Alliance
- City of Anniston Good Choices Program
- City of Lincoln Blue Eye Fishing Trail
- Coldwater Mountain Bike Trail
- Community Enabler
- East Central Alabama Cerebral Palsy Center
- Empty Stocking Gala for foster children
- Family Services Center
- Fraternal Order of Police
- Girl Scouts of North Central Alabama
- Good Choices Program
- Hobson City Economic Development Corporation
- Interfaith Ministries
- Jacksonville State University Foundation
  - Athletic Program
  - International Student House
- Kiwanis Club of Anniston
- Lincoln Parks & Recreation Blue Eye Festival
- Long Leaf Creative Arts
- Long Leaf Botanical Gardens
- Noble Street Festival
- Northeast Alabama Bicycle Association
- Northeast AL Regional Medical Center Scholly Night
- Oxford Library
- Public Education Foundation of Anniston
- Public Library of Anniston & Calhoun County
- Red Level Band Boosters
- Spirit of Anniston
- St. Michael's Medical Clinic
- The Learning Tree
- The Legacy Project
- United Way (\$9,350 plus \$5,000 corporate gift for FY 2017-2018)
- Wellborn School
- West Anniston Foundation Technical Advisor for the Community
- West Anniston Foundation "We Can" Program
- YMCA Blue Dolphins Swim Program

## Randolph Park Elementary School Adopt-A-School

- Outdoor Classroom
- School supplies
- Flag pole upgrade & new flag
- Monetary gift from Eastman Foundation
- Mentoring Program
- Read Across America
- Hammer Build Project (Golden Springs Elementary, 10<sup>th</sup> Street & Randolph Park)

**Worlds of Work Career Expo (7,334 students from 7 counties participated)**

The Anniston Community Education Foundation was established through the Remediation Consent Decree and has been provided over \$3.2 million from 2002 - 2014 and provided \$1.5 million in administrative funds for grants to non-profit organizations to assist in the process of improving the quality of life and education for area children.



The image features a monochromatic blue-toned landscape of misty, rolling mountains. The Eastman logo is positioned in the upper left corner. The title 'Questions & Answers' is centered in the middle of the image. The page number '19' is located at the bottom center.

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## Questions & Answers