#### CHARLOTTE COUNTY CHAMBER OF COMMERCE



# CHARLOTTE COUNTY BUSINESS START-UP GUIDE

a complimentary publication of the

Charlotte County Chamber of Commerce, Inc. in cooperation with the Small Business Development Center (SBDC), Florida Gulf Coast University 2702 Tamiami Trail Port Charlotte, Florida 33952 (941) 627-2222

> www.charlottecountychamber.org askus@charlottecountychamber.org

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[The information provided in this publication is for informational purposes only and subject to change.]

The Charlotte County **Business Start-Up Guide** is designed to provide information to the prospective business owner or operators through the early stages of starting a business in Charlotte County.

#### **Operating Structures:**

Generally, there are the following types of operating structures: "C" corporation,

S-Corporation, Limited Liability Company, Limited Liability Partnership and sole proprietorship. Consult our in-house SBDC Certified Professional Business Consultant (at no cost), an attorney, or an accountant for the type which best suits your business plan. If a business is to be a corporation, articles of incorporation must be filed by contacting:

Secretary of State, Division of Corporations On the Internet at <u>sunbiz.org</u> or at The Centre of Tallahassee 2415 N. Monroe Street, Suite 810 Tallahassee, FL 32303 850.245.6000

If you decide to file electronically on your own at <a href="www.sunbiz.org">www.sunbiz.org</a>, consider the following suggestions:

- 1. Decide on an appropriate name for your company/corporation/sole proprietorship. For a nonprofit corporation there are more specific tasks that will require the help of a professional in this area.
- 2. Find the column: "Popular Tasks"
- 3. Select "Look Up Business" for all Corporations and Companies
  - a. If a company or corporation the selected Name Inquiry (must end in INC or LLC)
  - b. If a Sole Proprietorship (unincorporated business entity) select "Fictitious Name Registration"
  - c. Verify that your selected name is not in use or very similar to an existing name (either active or inactive). If you MUST have an inactive name, if must have been out of active service for at least one year (call to verify).
  - d. Before registering the name with <u>sunbiz.org</u> consider whether you are going to have a web page on the internet check name availability with <u>godaddy.com</u> or a similar website name site to see if the name is available for purchase.
- 4. If the name is available, you should consider obtaining an FEIN (Federal Employee Identification Number) also known as an EIN or Tax ID which would replace your need to use your Social Security Number in business situations.
- a. On the Internet go to <a href="https://www.irs.gov/businesses/small-businesses-self-employed/apply-for-an-employer-identification-number-ein-online">https://www.irs.gov/businesses/small-businesses-self-employed/apply-for-an-employer-identification-number-ein-online</a> to apply for your FEIN (no cost). Help is available from the SBDC when applying for this number. Once obtained, print out the document electronically and also save it as a PDF on your computer. Be sure that the site has the IRS logo in the top left corner before continuing with the registration.
  - 5. Go back to <u>sunbiz.org</u> and review "Filing Services" in the left column
    - a. Select type of corporation/company you wish to form.
    - b. If this is not to be an incorporated entity, click on "Fictitious Name Registration." under "Popular Tasks" in the third column.

- c. Review all of the "other" options for future reference and requirements the most popular will be "Annual Report" under "Filing Services," which is required yearly for companies and corporations.
- 6. If establishing an LLC or a For Profit Corporation:
  - a. Click on "File or Correct Articles of Incorporation."
  - b. Read and check "disclaimer"
  - c. Select "Start New Filing"
  - d. REMEMBER HELP IS AVAILABLE TO WALK YOU THROUGH THIS PROCESS WITH THE SBDC (AT NO COST).

#### 7. Articles of Incorporation Page

- a. Read all required information before writing on the form.
- b. If you complete the form on your own, be sure to have a printer connected to print out your receipt and confirmation number.
- c. You will need to check the box for "Certified Copy" which will be required to open a bank account for this company/corporation.
- d. A Certificate of Status is not required at this time.
- e. If you have filed for a "For Profit Corporation" be sure to download Form 2553 on the IRS.Gov website to complete the "S-Corp" classification within 70 days of this filing. If you do not file F 2553 your company will default to a "C" classification.
- f. A corporation will require selecting a number of "Shares" (at least one) for the owner(s) who will be required to list their name and contact information on Form 2553.
- g. Within three days (clearance of your payment) your articles will be posted on the Division of Corporations Document Search under the name of your company. Print out your "Articles of Incorporation."
- h. If a business is to be operated under a name other than your own (Sole Proprietorship unincorporated), it needs to be registered under the Fictitious Name Act. Once the fictitious name has been registered, you must complete the application for publication in the legal section of your local newspaper (Charlotte Sun has a fee of \$35 after which you will receive confirmation and a copy of the ad in the mail. For further information, contact:

Go on-line – <u>www.sunbiz.org</u> -- to register electronically (as noted above) or contact;

Fictitious Name Filing Section PO Box 6327 Tallahassee, FL 32314-6327 (850) 487-6053

# **Employer Identification Number (as noted above):**

All business, except sole proprietorships with no employees, must apply for an employer identification number (EIN). However, obtaining an EIN as a sole proprietor will replace your need to use your Social Security number with clients and businesses with whom and which you're working. A taxpayer number registers a business with the federal government. For more information and proper forms contact: The Internal Revenue Service: Business Service: (800) 829-4933. Be sure to add your FEIN to your Division of Corporations registration. For a Sole Proprietorship, you can add it on the application page. For an LLC or INC you will have to add it after the registration using the "update or change..." option under Popular Tasks.

#### **Liability Insurance:**

Companies should consider purchasing liability insurance to protect their operations. There are many options and prices to consider. Check with your local SBDC — Certified Business Professional for guidance.

# **Banking:**

Corporate banking should be established for all companies. This process will require the above documentation and the guidance of your local SBDC (SBA) Certified Business Analyst for guidance.

#### **Bulk Sales Law:**

All persons buying an existing business must comply with the "bulk sales law" which requires creditors to be notified. Contact an attorney for specific procedures.

# **Licenses and Permits:**

Depending on the type of business, owners may need to acquire both city and county licenses, as well as any special licenses pertinent to the type of business started. In addition, businesses selling products (and / or services attached to products) will be required to register with the State Department of Revenue. Consideration should be given to your tax obligations.

#### **Business Tax:**

Any new business in Charlotte County must secure a Local Business Tax Receipt from the Tax Collector's office. Businesses located in the City of Punta Gorda must obtain an additional "Business Tax Receipt" from the County and / or the City. The Local Business Tax Receipt is issued on a yearly basis and fees vary with the occupation being licensed. Businesses working in multiple Counties will have to obtain separate Business Tax Receipts in those Counties / Cities in which he is working. Any contractor or sub-contractor who does work in the city or county must obtain a Certificate of Competency. This can be obtained from the county tax department. If you are operating a business out of your home, you will now be required to obtain a "MINOR HOME OCCUPATION PERMIT" from Zoning at a one-time cost of \$50.00.

If there is any question regarding the requirement for a city license, contact the City Clerk's office. If there is any question regarding the requirement for a county license, contact the Charlotte County Tax Collector. Direct questions to:

Vickie L Potts
Charlotte County Tax Collector
18500 Murdock Circle
Port Charlotte, FL 33948
(941) 743-1350
taxcollector@charlottecountyfl.gov

City of Punta Gorda City Clerk's Office 326 West Marion Avenue Punta Gorda, FL 33950 (941) 575-3369

# **Workman's Compensation**

This compensation is required for all businesses upon the fourth employee and for construction related businesses upon the first employee. Exemptions can be obtained for LLC's and Corporations (see site: <a href="https://apps.fldfs.com/bocexempt/">https://apps.fldfs.com/bocexempt/</a>). If you have any questions, contact the Division's Customer Service Office at 850-413-1609, option 2, toll free @ 1-800-342-1741, option 3, or email at wc\_exemption@myfloridacfo.com.

# **Building Permits, Zoning, Variances and Special Exemptions:**

Minor Home Occupation Permit — for all new businesses registering in Charlotte County to operate out of their home. There is a one-time charge of \$50.00. This zoning permit is necessary prior to obtaining the company's Business Tax Receipt.

A building permit for building inspection is required of all construction projects or reconstructed buildings. A zoning permit is needed to match Local Business Tax Receipt to the business location. The type of business for which your Local Business Tax Receipt is issued must correspond to the type of use allowed on the land where it will be located. Transfer of building premises ownership may require upgrading the premises to meet existing building codes prior to commencing of business by the new owner. Be sure to check with one of the following appropriate governmental entities before contracting: In addition, "Impact Fee" may be applicable to those businesses working in a new store front operation which has changed the use of that store front. A list of business impact fees is available at the County Administration Building's Construction Services Offices on Murdock Circle, Murdock.

Charlotte County Community Development Permitting Office 18500 Murdock Circle Port Charlotte, FL 33948 (941) 743-1201 City of Punta Gorda Building and Zoning Department 326 West Marion Avenue Punta Gorda, FL 33950 (941) 575-3346

#### **Professional Licenses:**

Some professions and businesses must obtain a license from the Florida Department of Business and Professional Regulation (DBPR). Contact the Department at 850-487-1395, or go on the Internet at <a href="http://www.myfloridalicense.com/dbpr/">http://www.myfloridalicense.com/dbpr/</a>. The Department of Agriculture & Consumer Services 800-435-7352 <a href="http://www.freshfromflorida.com/">http://www.freshfromflorida.com/</a> regulates food outlets and food processors and auto repair, health studios, telemarketing companies. The Health Care Administration <a href="http://ahca.myflorida.com/">http://ahca.myflorida.com/</a> regulates nursing homes, larger ACLFs and home nursing care (800) 955-8771.

# Fire Inspection:

All buildings, with the exception of private residences, are subject to inspection by the city or county Fire Prevention Bureaus for the purpose of protecting the public safety. They may be reached at: <a href="https://www.charlottecountyfl.gov/services/fire-ems/Pages/Administrative-Staff.aspx">https://www.charlottecountyfl.gov/services/fire-ems/Pages/Administrative-Staff.aspx</a>
<a href="https://www.ci.punta-gorda.fl.us/government/fire/fire-prevention-safety">http://www.ci.punta-gorda.fl.us/government/fire/fire-prevention-safety</a>

County Fire Prevention Bureau
18500 Murdock Circle
Port Charlotte, FL 33948
941.743.1944
City of Punta Gorda Fire Prevention Bureau
1410 Tamiami Trail
Punta Gorda, FL 33950
941-575-3324

# **Beverage License:**

Any business serving alcoholic beverages must apply for a license. Since the liquor industry is highly regulated, applicants must qualify. Fees are based on the types of beverages sold or served. The license is renewed annually. The Bureau requests that all applicants or their representatives receive information in person concerning obtaining a beverage license to avoid misinformation. The time required to process the application on local and state levels may take as long as 5-8 weeks. Contact:

Alcoholic Beverages and Tobacco Division 2830 Winkler Avenue Ft. Myers, FL 33901 (941) 278-7195

#### **Division of Hotels and Restaurants:**

Any business classified as a hotel, motel or restaurant must meet the regulations for safeguarding the public health, safety and welfare set forth by the Division of Hotels and Restaurants. A non-transferable license is issued from the:

Division of Hotels and Restaurant <a href="http://www.myfloridalicense.com/dbpr/hr/">http://www.myfloridalicense.com/dbpr/hr/</a> 2601 Blair Stone Road Tallahassee, FL 32399-1011

Phone: 850.487.1395

Email: dhr.Info@myfloridalicense.com

## **Charlotte County Public Health:**

Many types of businesses must have health permits. They include all enterprises dealing with food products, such as convenience stores, restaurants, bars and taverns, all food processors and catering services, schools and institutions, trailer parks, child-care centers, nursing homes and pet shops. In addition, a food handling course is required for all businesses handling food products. To determine if a health permit is required, contact: <a href="http://charlotte.floridahealth.gov/">http://charlotte.floridahealth.gov/</a>

Charlotte County Public Health Unit 1100 Loveland Boulevard Port Charlotte, Florida 33980 (941) 624-7200

# **Environmental Regulations:**

Any business that is an actual or potential polluting source (liquid waste and air waste) must obtain a permit. Further, activities affecting the Charlotte Harbor Aquatic Preserve may require a permit. Check with: <a href="http://www.dep.state.fl.us/mainpage/default.htm">http://www.dep.state.fl.us/mainpage/default.htm</a> 850-245-2118 inTallahassee, FL.

Department of Natural Resources 514 E. Grace Street Punta Gorda, FL 33950 Phone: 941.613.3220

Email: NaturalResources@CharlotteCountyFL.gov

#### **TAXES:**

# **Federal Taxes:**

Every business owner must file appropriate tax forms with the Internal Revenue Service, including withholding, social security and federal unemployment taxes. The IRS provides workshops and guidance designed to help small business in completing the requirements. Internal Revenue Service information is available from:

General information - 1-800-829-1040 Business Information - 1-800-829-4933 Forms - 1-800-829-3676 www.irs.gov

## **Social Security Taxes:**

Information regarding payroll deductions, report forms and federal tax filing data can be obtained from:

Social Security Office 1600 Tamiami Trail, Suite 200 Port Charlotte, FL 33948 (800) 772-1213 Monday-Friday 9:00am – 3:00pm

(Located in the Florida Central Credit Union Building, ¼ mile South of the Port Charlotte Town Center Mall on the opposite side of US41/Tamiami Trail. Enter through the City Center at 1620 and Cross the Bridge. Free parking and Elevator Access.)

#### **Unemployment Compensation:**

Employers who have one or more employees are generally required to carry unemployment compensation coverage. Information is available from:

The Department of Labor and Employment Security' Division of Unemployment Compensation 4350 Fowler Street Ft. Myers, FL 33901 (941) 278-7600

#### **Corporate Income Tax:**

Corporate income tax is measured by net income and applies to all domestic and foreign corporations, associates and financial institutions who conduct business or receive income in the State of Florida. Information can be obtained from:

The State Department of Revenue 2295 Victoria Avenue #270 Ft. Myers, FL 33901 (941) 338-2400

# **State Sales Tax:**

All retail businesses must collect the state's 6 percent sales tax and any county surtax (Charlotte County is 1%) and must be registered with a tax number. The use tax is 6 percent of the used, consumed, distributed, rented or stored for use or consumption. The tax is paid by the ultimate consumer and is collected by the retailer at the time of the sale. A "Tax Kit" detailing the regulations and calculations for sales tax is available from the Department of Revenue.

Monthly or quarterly report is required. Information may be obtained from:

The State Department of Revenue 2295 Victoria Avenue #270 Ft. Myers, FL 33901 (239) 338-2400

# **Tangible Personal Property Taxes:**

All businesses with personal property are subject to tangible taxes; however, this tax is no longer applied to inventory items. A new business must file with the tax assessor's office, between January 1 and April 1 each year, for taxes levied on tangible business assets. Information can be obtained from: <a href="https://www.ccappraiser.com/">https://www.ccappraiser.com/</a>

Murdock Administration Center Real Property 941-743-1498

18500 Murdock Circle Tangible Personal Property 941-743-1476

Port Charlotte, Fl 33948 Exemptions/Address Change/Property Ownership 941-743-1593

Agricultural 941-743-1353

Electronic Filing for Tangible Tax: <a href="https://www.ccappraiser.com/tpp\_ef\_intro.asp">https://www.ccappraiser.com/tpp\_ef\_intro.asp</a>

## **Accommodations Tax:**

Any business providing transient accommodations (defined as living quarters or accommodations rented for a period of six months or less per year) must collect the Tourist Development tax. The taxes are remitted to:

Vicki Potts, Tax Collector Charlotte County Administration Building 18500 Murdock Circle Port Charlotte, FL 33948 (941) 743-1350 taxcollector@charlottecountyfl.gov

#### **Insurance:**

Insurance coverage should be carefully considered and chosen to insure a business can continue operations should something unfortunate happen. Contact your insurance agent for detailed information.

#### **Resources:** General County Direction: DIAL 211

There are a number of local resources available that offer counseling and research assistance to the new business owner. They include:

Office of Economic Development 18501 Murdock Cir., Suite 302 Port Charlotte, FL 33948 (941) 764-4941 <u>cleared4takeoff.com</u>

Small Business Counseling in Charlotte County Patti Guerzo <u>pguerzo@fgcu.edu</u> Schedule online at www.fsbdcswfl.org

Institute for Management Development Florida SouthWestern State College 8099 College Parkway, SW Ft. Myers, FL 33907-5164 (941) 489-9200

SCORE (Service Corps of Retired Executives)
Port Charlotte Office, The SCORE Association
Call, Email or Schedule on the website.
(941) 743-6179 port.charlotte@scorevolunteer.org
Website: www.charlottedesotoscore.org

Florida Small Business Development Center at Florida Gulf Coast University Lucas Hall #317 10501 FGCU Blvd. South Fort Myers, FL 33965-6565 (239) 745-3700 dzwierewicz@fgcu.edu

Website: http://sbdc.fgcu.edu

CareerSource Southwest Florida 3745 Tamiami Trail Port Charlotte, FL 33952 (941) 235-5900, Ext. 3252

Small and Minority Business Advocate 107 West Gaines Street Tallahassee, FL 32399-2000 (904) 487-4698

# Websites:

Here's a collection of helpful websites:

www.Sunbiz.org: access to business entities, image databases, forms

www.Myflorida.com: government services, access to all Florida county websites, hot topics

www.Nolo.com: law for all, terms, planning, retirement, trademarks

www.Entrepreneur.com: steps for starting a business, money solutions, tools

www.Venturea.com: business plans, going public, financing, venture capital

www.FSBDC.com: services for emerging and established businesses, assistance on all levels

www.Bplans.com: sample plans, articles, tools, software, advice on plans

http://sbdcnet.utsa.educ/ (do NOT type "www"): all the information a small business needs to get started or stay in business

www.Entreworld.org: Lessons learned by the entrepreneur-reports and guidelines

www.Census.gov: census bureau data – surveys, tools for business