



OTTAWA
BOARD
OF TRADE

Voice of Business

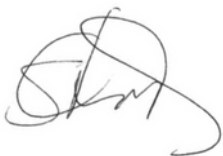
An Important OPPORTUNITY

A Board of Trade is the key business association and official government liaison serving our business community. We are non-profit and non-partisan; independently funded and driven by the business community. We serve every size and sector of business including multi-national corporations, small and medium enterprises and home based entrepreneurs. We exist only to advocate for the growth of the businesses we serve.

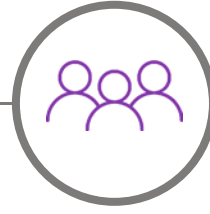
The time is now! Ottawa businesses are facing a time of unprecedented change, opportunity and challenge. It is more critical than ever to ensure we have a strong Board of Trade representing the interest of our businesses and advancing the economic growth of our community. One voice can influence decision making, priority setting and legislation far more effectively than any one of us alone.

We invite all Ottawa businesses to join us today! Get involved and spread the word. We are on the cusp of the fourth industrial revolution; a time of change and many unknowns on a global scale. We need a strong advocate for business so Ottawa can realize its full potential and capitalize on our strengths.

Please visit our [website](#) or contact membership@ottawabot.ca to get involved today.



President & CEO
Ottawa Board of
Trade



WHAT'S IN IT FOR YOU?



IMPACT OTTAWA

Advance our community as a global iconic city. Be a leader committed to a strong voice of business.

Share your ideas and opinions for economic growth and government policy.

Volunteer as an active committee member for issues that directly impact opportunities for growth and growth and reduce barriers to business.



GENERATE BUSINESS

Create new sales, revenue and raving fans by expanding your brand with quality promotional plans.

Engage with our online opportunities and sponsor a high-quality event to become known among business leaders, potential clients and partners.

Attend events, workshops and meetings to meet new people and build trusting relationships. Invite your team, your clients and your prospects to events as a way to reward inspire and create value for others.



SAVE MONEY

Increase your bottom line with exclusive member discounts and affinity programs.

Enjoy member pricing on events and promotional programs for affordable and effective marketing and training opportunities.

Offer savings and extra bonuses to all your employees to create a built in "Employee Rewards" program.



GET CONNECTED

Attend high value events that inform, inspire and recognize local business excellence.

Build relationships with local business and community leaders, potential clients, employees and investors.

Develop key skills, generate creative ideas and business solutions learn new ideas, and be in tuned with business issues.

Membership INVESTMENT



Business LEADERSHIP

Business Growth benefits +

"CEO View" editorial profile in CAPITAL magazine
Access to Leadership Table events
Dedicated logo profile on website & through communications
Logo recognition on business data projects
Credit to attend events - \$500 for paid events including Gala events

\$4,000



Business GROWTH

Business Development benefits +

Access to VIP private content sessions/events
Discounts on stakeholder publications & learning events
One-On-One Strategy Sessions with Staff, President & Board Members
Credit to attend events - \$350 for paid events*

\$2,000



Business DEVELOPMENT

Business Associate benefits +

Banner ad on website
Access to Ottawa Board of Trade Public Policy series
Member profile on newsletter and other communication products
Ottawa Board of Trade Membership Directory Distribution (e-format)
Credit to attend two breakfast series events*

\$1,000



Business ASSOCIATE

Business Access benefits +

Access to professional development workshops and free events
Eligibility to sponsor OBOT events
Communicate events, offers & promotions
Access to Committee Membership and Ambassador Corps

\$500



Business ACCESS

Access to Member2Member discount programs
Discounted ticket prices for paid events
Business Directory Listing on website
Receive Board of Trade communications

\$300

* credit cannot be used for a single event or for Gala Dinners; applicable only for that membership category and not cumulative; and amount is non-transferable

Membership BENEFITS

	Leadership	Growth	Development	Associate	Access
GENERATE BUSINESS					
Business Directory listing	✓	✓	✓	✓	✓
Use of Proud OBOT Member logo on your website, in email signature	✓	✓	✓	✓	✓
Acknowledgement of join date, annual renewal in newsletter and social media	✓	✓	✓	✓	✓
Access to Ontario Chamber of Commerce programs, events & information	✓	✓	✓	✓	✓
Access to Canadian Chamber of Commerce programs, events & information	✓	✓	✓	✓	✓
Eligible to sponsor Ottawa Board of Trade events	✓	✓	✓	✓	
Enhanced Business Directory listing online (OBOT website)	✓	✓	✓	✓	-
Branded corporate rotating banner on OBOT website (homepage) for 30 days - \$600 value	✓	✓	✓	-	-
Annual social media post on OBOT channels - \$300 value	✓	✓	-	-	-
Annual sponsored content in OBOT newsletter - \$300 value	✓	-	-	-	-
Eligibility for "CEO View" editorial profile in CAPITAL Magazine	✓	-	-	-	-
Dedicated logo profile on OBOT website	✓	-	-	-	-
GET CONNECTED					
Member representative logins	Unlimited	25	20	10	5
Receive Board of Trade communications	✓	✓	✓	✓	✓
Dedicated OBOT Ambassador for your first membership year	✓	✓	✓	✓	✓
Advance registration for Business After 5 Networking events	✓	✓	✓	✓	✓
Advance registration to eligible professional development workshops	✓	✓	✓	✓	✓
Communicate events, offers & promotions through OBOT	✓	✓	✓	✓	
Opportunity to serve as an OBOT Ambassador	✓	✓	✓	✓	
Contribute to blog posts for increased company visibility	Quarterly	Quarterly	Annually	-	-
Onsite onboarding session for your team with OBOT staff	✓	-	-	-	-
SAVE MONEY					
Discounted ticket prices for paid events	✓	✓	✓	✓	✓
Merchant Services (credit card processing) at preferred rates	✓	✓	✓	✓	✓
Esso Credit Card savings program (save 3.5 cents per litre)	✓	✓	✓	✓	✓
Office Supplies and Services at preferred rates	✓	✓	✓	✓	✓
Eligible for enrollment in Chamber Group Insurance Plan	✓	✓	✓	✓	✓
Access to Member 2 Member exclusive offers and deals thorough FanSaves	✓	✓	✓	✓	✓
Preferred rates for Certificate of Origin stamping	✓	✓	✓	✓	✓
Financial credit to attend events (some restrictions may apply)	\$500	\$350	2 breakfast tickets	-	-
IMPACT OTTAWA					
Opportunity to attend AGM	✓	✓	✓	✓	✓
Opportunity to inform policy, programs & priorities through Member surveys	✓	✓	✓	✓	✓
Eligibility to apply for OBOT Board of Directors	✓	✓	✓	✓	✓
Opportunity to volunteer on Committees, Councils, Task Forces	✓	✓	✓	✓	-
Invitation to attend post AGM reception at no charge	Voting rep + 1	Voting rep + 1	Voting Rep only	-	-
1 on 1 strategy sessions with OBOT Staff	✓	✓	-	-	-
Access to Political Dialogue events (invitation only)	✓	-	-	-	-
Access to Business Dialogue events (invitation only)	✓	-	-	-	-
Access to Leadership Table events (invitation only)	✓	-	-	-	-