

# NEWSLINE

## Introducing the new Newsline

Hello and Welcome to the first “new” issue of *Newsline*, the Fulton Montgomery Regional Chamber of Commerce’s monthly newsletter. For our Chamber members, we hope you like this new format and the opportunities that come with the publication’s new circulation base. Not only is this newsletter sent to every Chamber member, but we have now expanded its reach to include all existing businesses in the Fulton and Montgomery Counties region.

PRSR STD  
U.S. POSTAGE  
PAID  
ALBANY NY  
PERMIT #370

For those businesses who don’t know who we are, we are going to take some space in every issue to give you some information about what we do for our businesses and for the region. For those Chamber members who already know us, please let this serve as a refresher as to all the benefits that are afforded your business as a result of your investment in the Chamber.

To our members, THANK YOU for making an investment in your business, and in our region, with your Chamber membership. To our “future” members, we hope you can see the value that our Chamber offers to you, your business and our communities.

From month to month you will see a number of columns from departments within our Chamber, including:

- An **address** from our President/CEO Mark Kilmer
- Information about current Advocacy issues – the Chamber represents the strong voice of businesses in our region in the halls of government with our elected officials on local, regional, state and federal levels
- A column about our **Business Education Partnerships** with PTECH in Johnstown (Pathways to Technology Early College in the High School), AgPTECH in St. Johnsville (our PTECH

that offers agricultural experiences for our region’s students), and other projects within in our region’s school districts.

- **Tourism News** which covers both Fulton and Montgomery Counties – new programs, new events, what’s happening in the industry, and more.

- **Chamber Events** outlines what Chamber of Commerce-specific events are taking place that month and in the future.

- **Chamber Member News** – news about Chamber member businesses that is submitted to us each month. If you’re a Chamber member, why not include us in your good news and we can share it in this newsletter, on social media and more. “Future” members – why not join the Chamber and let us help you tell your business’ story in these pages...

- **Benefit Bonus** – a quick look at individual benefits afforded to businesses that are Chamber members

- **Health Insurance News** – this column, provided by Bouchey & Clarke Benefits, the Chamber’s health insurance partner, will address health insurance and human resources issues for businesses

We hope you enjoy our new *Newsline* and its look at business in the Fulton Montgomery Counties region!

Questions? Comments? Please contact the Chamber at



### The Fulton Montgomery Young Professionals Network Meet Up

The Fulton Montgomery Young Professionals Network (FMYPN) held a Meet Up Event on Wednesday, April 11 at Sharpshooters Billiards & Sport Pub, 35 E. Main Street in Amsterdam. Above, Brian and Brady Barnett (Ehle and Barnett Family Funeral Home) rack ‘em up.

see page 18 for more photos from the event.

(518) 725-0641 or via email at [info@fultonmontgomeryny.org](mailto:info@fultonmontgomeryny.org).

PLEASE NOTE: Because of the new deadlines for our newsletter going forward, there were only two weeks in between preparing content

the April and May issues, so you will see there are not a lot of photos for events or new members because of this. We will get back “on track” with the June issue. Thank you for your patience!



MANGINO CHEVROLET  
4477 NEW YORK 30, AMSTERDAM, NY 12010  
SALES: (518) 770-1220 | SERVICE: (518) 770-1223  
[WWW.MANGINOCHEVY.COM](http://WWW.MANGINOCHEVY.COM)

# Mangino

CHEVROLET  BUICK  GMC 



MANGINO BUICK GMC  
1484 SARATOGA ROAD, BALLSTON SPA, NY 12020  
SALES: (518) 490-1275 | SERVICE: (518) 490-1273  
[WWW.MANGINOBUICKGMC.COM](http://WWW.MANGINOBUICKGMC.COM)



*Newsline* is published by the Fulton Montgomery Regional Chamber of Commerce in partnership with **McClary Media/The Recorder**

### Officers 2018

<u>Chair of the Board</u>	<b>Amy Karas, Ruby &amp; Quiri</b>
<u>Chair Elect</u>	<b>Jim Landrio,</b> Holiday Inn Johnstown-Gloversville
<u>Immediate Past Chair</u>	<b>Paul Connelie,</b> Benjamin Moore & Co., Inc.
<u>First Vice Chair</u>	<b>Denis Wilson,</b> Fulmont Community Action Agency
<u>Treasurer</u>	<b>Dr. Irina Gelman, EMVI Chocolate</b>

### Directors 2018

**Joseph Galea** – JAG Manufacturing  
**Juanita Handy**, Crum Creek CSA  
**James Jankowski**, Jankowski Agency  
**Lillian Johnson**, HTCP – Healing Touch Practitioner  
**Laurence Kelly**,  
 Nathan Littauer Hospital & Nursing Home  
**Kevin McClary**, The Recorder  
**Amy McCray**  
**John Mancini**, Beacon Insurance Agency Group, Inc.  
**Carl Marucci**, Kinderhook Bank  
**Dr. Patrick Michel**, HFM BOCES  
**Wes Ostrander**, Randall Implements  
**Dr. Dustin Swanger**,  
 Fulton-Montgomery Community College  
**Robin Wentworth**,  
 St. Johnsville Rehabilitation & Nursing Center

### Staff

**Mark Kilmer**, President/CEO

**Tom Casale**, Membership Coordinator  
**Becky Dutcher**, Financial Administrator/Office Manager  
**Gina DaBiere-Gibbs**, Tourism Director  
**Sarah Hafter**, Business & Education Partnership Coordinator  
**Tara Ryzek**, Tourism Associate  
**Terry Swierzowski**, Vice President, Communications and Member Services  
**Nicole Walrath**, Director of Workforce Development

**Fulton Montgomery Regional Chamber of Commerce**  
 2 N. Main Street, Gloversville, NY 12078  
 1166 Riverfront Center, Amsterdam, NY 12010  
 (518) 725-0641 | (518) 725-0643 (fax)  
[www.fultonmontgomeryny.org](http://www.fultonmontgomeryny.org)  
 Facebook: FMChamberNY | Instagram

#### Fulton County Tourism

[www.44lakes.com](http://www.44lakes.com) | Facebook: Visit Fulton County, NY  
 Twitter: @SeeFultonCounty

#### Montgomery County Tourism

[www.visitmontgomerycountyny.com](http://www.visitmontgomerycountyny.com)  
 Facebook: Visit Montgomery County NY  
 Twitter: @MCNYTourism

## Letter from the President

The Fulton Montgomery Regional Chamber is so excited to bring you the first issue of our “new” *Newsline*. Even more exciting is our new partnership with McClary Media, whose staff is selling the advertising opportunities within these pages, doing the production work, and coordinating the printing of this monthly newsletter. The Chamber will still be providing content about our programs and services, and about our members and their businesses.

Most importantly, the Chamber feels that this new way of publishing our newsletter will give these members a new, enhanced way of marketing their businesses. By growing the circulation from 1,000 to 3,600, which includes every business in Fulton and Montgomery Counties, participating in *Newsline* will give businesses that much more exposure for their programs, products and services.

In this newsletter, you will find information important to businesses, details about Chamber events and other programs and services, Chamber Member news, and more. We will still continue to publish it monthly, so watch your mailboxes for each issue, which will be published close to the first of each month.

We will continue to produce our weekly e-newsletter, *Chamber Connections*, that appears in Chamber member e-mailboxes on Mondays. In addition, we communicate our message via our website, [www.fultonmontgomeryny.org](http://www.fultonmontgomeryny.org), our popular Facebook page, in the pages of *Focus Fulton Montgomery Region, NY*, on Instagram, in our bi-monthly columns in the *Leader-Herald* and *the Recorder*, on our monthly radio shows on WVTN and WENT, and more. And don’t forget our great tourism resources for Fulton and Montgomery Counties, where we show off all there is to do in our region, via our tourism websites, [www.44lakes.com](http://www.44lakes.com) and [www.visitmontgomerycounty.com](http://www.visitmontgomerycounty.com), on Facebook and Twitter.

Even with all of these different ways that we tell our story, *Newsline* continues to be our number one communication resource for our members. How great that we are now able to bring our message, and news about our members, to a whole new audience.

Please be patient as both the Chamber and McClary Media work together to produce the best newsletter we can for our business community. This is new to both of our organizations, and we hope that this “new” way of publishing *Newsline* can be beneficial for all.

Please contact the following resources about the newsletter:

**Advertising/Production:** Brian Krohn, McClary Media, (518) 843-1100, [briankrohn@recordernews.com](mailto:briankrohn@recordernews.com)

**Chamber contact:** Terry Swierzowski, (518) 725-0641, [terrys@fultonmontgomeryny.org](mailto:terrys@fultonmontgomeryny.org).



**Mark Kilmer**  
President/CEO



**2 North Main Street,  
 Gloversville, New York 12078**  
 (518) 725-0641 • fax (518) 725-0643  
**1166 Riverfront Center,  
 Amsterdam, New York 12010**  
 (518) 725-0641 • fax (518) 684-0111  
 E-mail: [info@fultonmontgomeryny.org](mailto:info@fultonmontgomeryny.org)  
 Website: [www.fultonmontgomeryny.org](http://www.fultonmontgomeryny.org)

#### Member of

American Chamber of Commerce Executives Association  
 Business Council of New York State  
 Center For Economic Growth  
 Chamber Alliance of New York State  
 Fulton County Center for Regional Growth  
 Fulton County Farm Bureau  
 Montgomery County Farm Bureau  
 New York State Farm Bureau



## U.S. Census Bureau Mails Economic Census to 4M Businesses in May

([www.census.gov](http://www.census.gov)) — The U.S. Census Bureau will mail out instructions for filling out the 2017 Economic Census to businesses nationwide in early May.

Approximately 3.7 million U.S. businesses nationwide, including large, medium, and small companies representing all industries will receive information by mail with instructions to set up an account to complete their economic census online. Starting with the 2017 Economic Census, response will be entirely paperless. The deadline for response is June 12.

Every five years, the Census Bureau collects information about businesses that are essential to understanding the American economy. The economic census serves as the most comprehensive source of data related to business activity and serves as the foundation for the measurement of U.S. businesses and their economic impact. The data businesses provide is compiled into official statistics that are available for companies to use for planning and decision making.

The Economic Census asks for the following information by location:

- § Employer Identification Number
- § Physical location
- § Primary business activity
- § Sales, receipts, or revenue
- § Employment and payroll
- § Industry-specific questions

For more information for those businesses who are asked to respond, please reference the U.S. Census Bureau website at [www.census.gov/programs-surveys/economic-census/information.html](http://www.census.gov/programs-surveys/economic-census/information.html).

### Benefit Corner

## Energy Alliance Program Can Save Chamber Member Businesses \$\$

Through the combined purchasing power of 13 Chambers of Commerce and thousands of their members, the Fulton Montgomery Regional Chamber of Commerce is able to offer discounted electrical and natural gas to its members.

There is no gamble. The gas is guaranteed in your pipes and when you flip a switch, the lights will always go on. The savings are realized on a combination of commodity, transportation and sales tax discounts.

The Chamber has retained a consultant, who does not represent a supplier, to recommend actions for this process. This consultant, EnergyNext of Saratoga Springs, a fellow Chamber member, and its Energy Alliance program, examines the markets on a daily basis to determine the timing of the best deals.

This program frees you up from worrying about utility costs and puts an expert on pricing on your staff at no charge to you. You make the final decision, but EnergyNext does all the research at no charge.

EnergyNext, when appropriate, will come

back to you with a price comparison. That is when you make your energy decisions.

To join this purchasing pool, simply visit the Chamber website, [www.fultonmontgomeryny.org](http://www.fultonmontgomeryny.org), go to the Membership Menu and you will find the Energy Alliance Energy Savings page. There is an easy-to-fill out form that asks for your business' your gas and electric account numbers. You are merely giving EnergyNext permission to secure information about your electric and gas usage over the last year. The information will only be used for this program, and will not be shared with anyone. Again, you are not committing to anything.

Once the price is right, EnergyNext will contact you for a decision.

Please fax the form to EnergyNext at (518) 580-9243 or call them at (518) 580-9244 should you have any questions or need further information. Joanne Foresta is our Chamber's representative at EnergyNext. You can always contact your Chamber for more information at (518) 725-0641 or via email at [info@fultonmontgomeryny.org](mailto:info@fultonmontgomeryny.org).

**Farmers® understands small business.**



**FARMERS® AGENTS ARE SMALL BUSINESS OWNERS, JUST LIKE YOU!**

**Contact The Frank J Casler Agency today!**

**Round out your coverage with additional policy options that include:**

- Commercial Umbrella Insurance
- Workers' Compensation Insurance
- Business Auto Insurance
- Life Insurance for Business Owners



**518.212.2765**

**Frank Casler**  
Your Local Agent

1451 STATE HIGHWAY 5S, AMSTERDAM, NY 12010  
<https://agents.farmers.com/fcasler>





## Health Insurance News

## Federal vs. New York Family &amp; Medical Leave Laws

Provided by



*Bouche & Clarke Benefits is the Chamber's partner in health insurance. For more information about Bouche & Clarke and their health insurance offerings and programs please contact them at (518) 720-8888 or visit them online at [www.boucheclarke.com](http://www.boucheclarke.com)*

*This comparison chart is provided for general informational purposes only. It is not intended to be exhaustive nor should any discussion or opinions be construed as legal advice. Readers should contact legal counsel for legal advice. ©2009-2012, 2015-2017 Zywave, Inc. All rights reserved. EM 8/17*

#### Employers covered

##### Federal Elements

Private employers with 50

or more employees in at least 20 weeks of the current or preceding year.

Public agencies, including state, local and federal employers.

Local education agencies covered under special provisions.

##### State Elements

In addition to the federal FMLA, New York has leave laws regarding (1) pregnancy leave, (2) adoptive parents leave, (3) blood donation leave, (4) bone marrow donation leave, (5) military spouse leave and (6) paid family leave (effective Jan. 1, 2018).

##### Pregnancy leave:

Employers with four or more employees.

##### Adoptive parents leave:

All employers.

##### Blood donation leave:

Employers with at least 20 employees at one or more worksites.

**Bone marrow donation leave:** Employers with at least 20 employees at one or more worksites.

##### Military spouse leave:

Employers with at least 20 employees at one or more worksites.

**Paid family leave** (effective Jan. 1, 2018): All employers. Paid family coverage will typically be added to the employer's existing disability insurance policy.

##### Employees Eligible

##### Federal Elements

Worked for employer for at least 12 months (which need not be consecutive); worked at least 1,250 hours for employer during 12 months preceding leave; and employed at a worksite with 50 or more employees within 75 miles of worksite.

##### State Elements

**Pregnancy leave:** Pregnant employees.

##### Adoptive parents leave:

Employees who are adoptive parents following the commencement of the parent-child relationship (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

##### Blood donation leave:

Employees who work an average of 20 or more hours per week. Excludes independent contractors.

**Bone marrow donation leave:** Employees who work

an average of 20 or more hours per week. Excludes independent contractors.

##### Military spouse leave:

Employees who work an average of 20 or more hours per week and who are the spouse of a member of the U.S. Armed Forces, National Guard or Reserves who has been deployed during a period of military conflict to a combat theater or combat zone of operations. Excludes independent contractors.

**Paid family leave** (effective Jan. 1, 2018): An employee who works 20 hours or more per week is eligible for paid family leave benefits if the employee works for a covered employer for 26 or more consecutive weeks. A part-time employee (an employee who works fewer than 20 hours per week) is eligible for paid family leave after he or she has worked for a covered employer for 175 days.

##### Leave Amount

##### Federal Elements

Generally, up to a total of 12 weeks during a 12-month period.

Up to 26 weeks during a single 12-month period to care for

spouse, child, parent or next of kin who is a covered service member with a serious injury or illness.

However, leave for birth, adoption, foster care, care for a parent with a serious health condition or care for a covered service member with a serious injury or illness must be shared by spouses working for same employer.

##### State Elements

##### Pregnancy leave:

Employers cannot discriminate on the basis of sex and must treat disability arising from pregnancy in the same manner as other disabilities.

##### Adoptive parents leave:

Employers that permit employees to take leaves of absence upon the birth of a child must permit an adoptive parent, following commencement of parent-child relationship, the same leave upon the same terms (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

**Blood donation leave:** At the employer's option, either:

- Three hours of leave in any 12-month period for an employee to donate blood; or

- Blood donation during work hours, without use of accumulated leave time, at least two times per year at a convenient time and place set by the employer, including allowing the employee to participate in a blood drive at the employer's site.

##### Bone marrow donation leave:

The total length of each leave is determined by the employee's physician, but may not exceed 24 work hours for each bone marrow donation, unless the employer agrees otherwise. There is no limit to how frequently an employee may take bone marrow donation leave.

**Military spouse leave:** Up to 10 days of leave.

**Paid family leave** (effective Jan. 1, 2018): Paid family leave benefits will be phased in over a four-year period. In 2018, eligible employees may receive up to eight weeks of paid family leave at 50 percent of their average weekly wages. When fully implemented in 2021, eligible employees may receive up to 12 weeks of paid family leave at 67 percent of their average weekly wages.

##### Type of Leave

##### Federal Elements

Unpaid leave for:

**See Health,  
on page 5**

**Office Supplies, Furniture,  
Copiers, Printers, Packaging,  
Janitorial & Food  
Service Supplies**

**Family owned and operated.  
Free next day delivery at  
VERY COMPETITIVE prices!**



**Seely Conover's  
Office Centre Inc.**

*Serving the Fulton/Montgomery  
area since 1879*

333 West Main Street  
Amsterdam, NY 12010  
Phone 842-1720  
Fax 842-5643

[www.seelyconover.com](http://www.seelyconover.com)

## Serafin Brothers Contracting & Wildlife Control



Provides Interior & Exterior remodeling  
Camps, Homes, Garages, Porches, Property  
Drainage, Jacking, Leveling, Pier work

**as well as**

Safely remove nuisance wildlife without poison:  
Mice, Moles, Rats, Bats, Squirrel, Skunk,  
Woodchuck, Beaver, Raccoon, Opossum, Fox,  
Coyote.

**Property Inspection  
Habitat modifications  
Exclusion work**



**518-736-1901 for scheduling**



## Health Insurance News

### Health, continued from page 4

- Birth of employee's new-born child;
- Placement of child with employee for adoption or foster care;
- Providing care for employee's parent, child or spouse with serious health condition;
- Employee's own serious health condition;
- Any qualifying exigency when employee's spouse, child or parent is on active duty or is notified of impending call or order to active duty in Armed Forces; or
- Caring for a spouse, child, parent or next of kin who is a covered service member with a serious injury or illness.

#### State Elements

#### **Pregnancy leave:**

Employers cannot discriminate on the basis of sex and must treat disability arising from pregnancy in the same manner as other disabilities. New York has a temporary disability insurance program that requires employers to provide short-term disability insurance for their employees. Employers are required to provide partial wage replacement for up to 26 weeks to employees who are temporarily unable to work due to disability. Pregnancy is considered a disability under the program.

#### **Adoptive parents leave:**

Employers that permit employees to take leaves of absence upon the birth of a child must permit an adoptive parent, following commencement of parent-child relationship, the same leave upon the same terms (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

**Blood donation leave:** At the employer's option, either:

- Unpaid leave to donate blood off of the employer's premises; or
- Blood donation during work hours without use of any accumulated leave time or other paid time off.

**Bone marrow donation leave:** Unpaid leave to undergo a medical procedure to donate bone marrow.

**Military spouse leave:** Unpaid leave during the time the military member is on leave from deployment.

**Paid family leave** (effective Jan. 1, 2018): An employee may receive paid family leave benefits for the following reasons:

- To provide care to a family member with a serious health condition;

- To bond with the employee's child during the first 12 months after the child's birth, or after the placement of the child for adoption or foster care with the employee; or
- For any qualifying exigency as interpreted under the federal FMLA arising out of the fact that the spouse, domestic partner, child or parent of the employee is on active duty (or has been notified of an impending call or order to active duty) in the U.S. Armed Forces.

Paid family leave benefits will be funded through employee paycheck deductions. Employers are not responsible for contributing to or funding paid family leave benefits, but may choose to do so. Employers may begin collecting employee contributions as of July 1, 2017.

#### *Serious Health Condition/ Serious Injury or Illness*

#### Federal Elements

#### **Serious Health Condition:**

Illness, injury, impairment, or physical or mental condition involving incapacity or treatment connected with inpatient care in hospital, hospice, or residential medical-care facility, or continuing treatment by a health care provider involving a period of incapacity due to:

- A health condition lasting more than three consecutive full calendar days and involving a certain level of treatment;
- A chronic serious health condition or a permanent or long-term condition for which treatment may be ineffective;
- Absences to receive multiple treatments (including recovery periods) for a restorative surgery or for a condition that if left untreated likely would result in incapacity of more than three days; or
- Any incapacity related to pregnancy or for prenatal care.

#### **Serious Injury or Illness:**

In the case of a member of the Armed Forces, including a member of the National Guard or Reserves, an injury or illness incurred by the member in line of duty on active duty in the Armed Forces (or which existed before the beginning of active duty and was aggravated by service in the line of duty on active duty) that may render the member medically unfit to perform the duties of the member's office, grade, rank or rating.

For a veteran of the Armed Forces, including a veteran of the National Guard or Reserves, an

injury or illness incurred by the member in the line of duty on active duty in the Armed Forces (or which existed before the beginning of active duty and was aggravated by service in the line of duty on active duty) and that manifested itself either before or after the member became a veteran.

#### State Elements

#### **Paid family leave** (effective

Jan. 1, 2018): Serious health condition means an illness, injury, impairment, or physical or mental condition that involves inpatient care in a hospital, hospice or residential health care facility, continuing treatment or continuing supervision by a health care provider.

#### *Health Care Provider*

#### Federal Elements

Doctors of medicine or osteopathy authorized to practice medicine or surgery; podiatrists, dentists, clinical psychologists, clinical social workers, physician assistants, optometrists, chiropractors (limited to manual manipulation of spine to correct subluxation shown to exist by x-ray), nurse practitioners, and nurse-midwives, if authorized to practice under state law and consistent with the scope of their authorization; Christian Science practitioners listed with the First Church of Christ, Scientist in Boston, MA; any provider so recognized by the employer or its group health plan's benefits manager; and any health provider listed above who practices and is authorized to practice in a country other than the United States.

#### State Elements

#### **Paid family leave** (effective

Jan. 1, 2018): An individual who satisfies the state licensure requirements under the paid family leave law.

#### *Intermittent Leave*

#### Federal Elements

Permitted for serious health condition, for care of covered service member when medically necessary and for active duty leave.

Not permitted for care of newborn or new placement by adoption or foster care, unless employer agrees.

#### State Elements

#### **Pregnancy leave:**

Employers must treat disability arising from pregnancy in the same manner as other disabilities.

#### **Adoptive parents leave:**

Employers that permit employees to take leaves of absence upon the birth of a child must permit an adoptive parent, following commencement of

parent-child relationship, the same leave upon the same terms (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

**Blood donation leave:** No provision

**Bone marrow donation leave:** No provision

**Military spouse leave:** No provision

**Paid family leave** (effective Jan. 1, 2018): Paid family leave benefits may be received on an intermittent basis (less than a full workweek), in increments of one full day (that is, one-fifth of the weekly benefit).

#### *Substitution of Paid Leave*

#### Federal Elements

Employees may elect, or employers may require, accrued paid leave to be substituted in some cases. Employee must follow terms and conditions of employer's normal paid leave policies.

#### State Elements

#### **Pregnancy leave:**

Employers must treat disability arising from pregnancy in the same manner as other disabilities. Leave may be paid under the temporary disability insurance program.

#### **Adoptive parents leave:**

Employers that permit employees to take leaves of absence upon the birth of a child must permit an adoptive parent, following commencement of parent-child relationship, the same leave upon the same terms (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

**Blood donation leave:** If the employer chooses to allow employees to donate blood during work hours, it must be without use of accumulated leave time.

**Bone marrow donation leave:** No provision

**Military spouse leave:** No provision

**Paid family leave** (effective Jan. 1, 2018): If permitted by the employer, employees may use their paid sick or vacation time in order to receive their full salary during a leave.

#### *Reinstatement Rights*

#### Federal Elements

Must be restored to same position or one equivalent to it in all benefits and other terms and conditions of employment.

#### State Elements

#### **Pregnancy leave:**

Employers cannot discriminate on the basis of sex and must treat disability arising from pregnancy in the same manner as other

disabilities.

#### **Adoptive parents leave:**

Employers that permit employees to take leaves of absence upon the birth of a child must permit an adoptive parent, following commencement of parent-child relationship, the same leave upon the same terms (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

**Blood donation leave:** No provision

#### **Bone marrow donation**

**leave:** No provision

**Military spouse leave:** No provision

**Paid family leave** (effective Jan. 1, 2018): An employee who takes paid family leave must be reinstated to his or her original position upon return to work, or reinstated to a comparable position with equal pay, benefits, and other terms and conditions of employment.

#### *Key Employee Exception to Reinstatement Rights*

#### Federal Elements

Limited exception for salaried employees if among highest paid 10 percent of workforce within 75 miles of worksite, restoration would lead to grievous economic harm to employer and other conditions met.

#### State Elements

No provision

#### *Maintenance of Health Benefits During Leave*

#### Federal Elements

Health insurance must be continued under same conditions as prior to leave.

#### State Elements

**Pregnancy leave:** Employers cannot discriminate on the basis of sex and must treat disability arising from pregnancy in the same manner as other disabilities.

#### **Adoptive parents leave:**

Employers that permit employees to take leaves of absence upon the birth of a child must permit an adoptive parent, following commencement of parent-child relationship, the same leave upon the same terms (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

**Blood donation leave:** No provision

#### **Bone marrow donation**

**leave:** No provision

**Military spouse leave:** No provision

**Paid family leave** (effective Jan. 1, 2018): Employers

**See Leave,  
on page 6**



## Health Insurance News

### Leave, continued from page 5

must maintain group health plan benefits for the duration of paid family leave as if the employee had continued to work.

#### **Leave Requests**

##### Federal Elements

To be made by employee at least 30 days prior to date leave is to begin where need is known in advance or, where not foreseeable, as soon as practicable.

If due to a planned medical treatment or for intermittent leave, the employee, subject to health care provider's approval, shall make a reasonable effort to schedule it in a way that does not unduly disrupt employer's operations.

If due to foreseeable active duty of family member, notice must be made as soon as practicable.

##### State Elements

**Pregnancy leave:** Employers cannot discriminate on the basis of sex and must treat disability arising from pregnancy in the same manner as other disabilities.

##### **Adoptive parents leave:**

Employers that permit employees to take leaves of absence upon the birth of a child must permit an adoptive parent,

following commencement of parent-child relationship, the same leave upon the same terms (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

**Blood donation leave:** No provision, however, the New York Department of Labor has issued guidelines allowing employers to require at least:

- Three working days' advance notice of the employee's intent to take leave for off-premises blood donation; or
- Two days' advance notice of the employee's intent to take leave for any other blood donation.

The employer may require up to 10 working days' advance notice as necessary to fill the position if both:

- The employee taking leave is in a job that is essential to the employer's operations or necessary to comply with legal requirements; and
- Three days' notice is insufficient for the employer to fill the position for the leave period.

If leave is for blood dona-

tion in an emergency, employers must reasonably accommodate a shorter notice period.

##### **Bone marrow donation**

**leave:** No provision, however, the New York Department of Labor has advised that employers may require notice:

- At least 24 hours in advance of a scheduled bone marrow donation; or
- As soon as possible after receipt of a request for an unscheduled bone marrow donation.

**Military spouse leave:** No provision

**Paid family leave** (effective Jan. 1, 2018): When the need for family leave is foreseeable (for example, for the birth or placement of a child or for planned medical treatment), an employee may be required to provide his or her employer with 30 days' advance notice of the intention to take family leave. If the need for leave is not foreseeable, the employee must provide notice as soon as practicable.

#### **Certification Requirement**

##### Federal Elements

Employer may require certification for the following:

Request for leave because of serious health condition or to care for covered service member with a serious illness or injury.

Request for qualifying exigency leave because of family member's active duty or call to active duty in the Armed Forces.

To demonstrate employee's fitness to return to work from medical leave where employer has a uniformly applied practice or policy requiring such certification.

##### State Elements

**Pregnancy leave:** Employers cannot discriminate on the basis of sex and must treat disability arising from pregnancy in the same manner as other disabilities.

##### **Adoptive parents leave:**

Employers that permit employees to take leaves of absence upon the birth of a child must permit an adoptive parent, following commencement of parent-child relationship, the same leave upon the same terms (unless the child has reached school age or, in the case of a hard-to-place or handicapped child, has reached age 18).

**Blood donation leave:** No provision, however, the New

York Department of Labor has issued guidelines allowing employers to require proof of off-premises blood donation.

**Bone marrow donation leave:** Employer may require physician verification for the purpose and length of each leave requested by an employee.

**Military spouse leave:** No provision

**Paid family leave** (effective Jan. 1, 2018): An employee may be required to provide a medical certification completed by a health care provider to support the need for family leave.

### **Executive, Administrative, and Professional Employees**

#### Federal Elements

These individuals are entitled to FMLA benefits. However, their use of FMLA leave does not change their status under the Fair Labor Standards Act

(FLSA), i.e., an employer does not lose its exemption from the FLSA's minimum wage and overtime requirements.

#### State Elements

No specific provision

#### **Other**

##### State Elements

Registered domestic partners must be treated the same as spouses for most purposes under New York law, including for employee leave purposes.

#### **Statutes**

##### Federal Elements

29 USC 2601

##### State Elements

N.Y. Exec. Law § 296

(pregnancy leave) N.Y. Lab. Law § 201-c (adoptive parents leave); § 202-j (blood donation leave); § 202-a (bone marrow donation leave); § 202-i (military spouse leave); N.Y. Work Comp § 200, et seq (paid family leave)

Please note that the information in the above chart focuses on statewide laws. Employers must be aware that numerous cities across the country (including New York City) have enacted local ordinances that mandate employers to provide paid sick leave to employees. An employer located in a city with a paid sick leave law must comply with the local ordinance and statewide law, if applicable.

New York State Department of Labor

Building 12

W.A. Harriman Campus

Albany, NY 12240

Phone: 518-457-9000

**RUBY&QUIRI**  
makes it Easier on your business needs, too



**Great Selection of Commercial Flooring**  
Plus get Ruby Rewards to be used on your personal furniture purchases!

**Free Floor Measurement • Free Needs Analysis**  
**Locally Owned & Operated**

Contact Amy Karas at 518-365-0525 or akaras@randq.com

**RUBY&QUIRI**  
Everything's Just Easier at Ruby & Quiri

307 North Comrie Ave.,  
Johnstown, NY 12095  
762-RUBY • www.RandQ.com

FURNITURE | MATTRESSES | APPLIANCES | FLOORING | AREA RUGS | DESIGN STUDIO | PEG'S BOUTIQUE

**PINEVIEW COMMONS, LLC**  
*An Assisted Living Facility*



*It's nice to know you have friends just around the corner.*

**Call us for a tour Today!**



**PINEVIEW COMMONS, LLC**  
AN ASSISTED LIVING FACILITY

Kara Vollmer, RN, Operator / Administrator  
201 South Melcher St., Johnstown, NY 12095  
518-762-5488 x 101 • Fax 518-762-5583  
pineviewcommons.com





French 75 performs at the April 14 concert. For more information visit Chamber Music at the Chamber on Facebook. *Saratoga Arts made this program possible with a Community Arts Grant funded by the New York State Council on the Arts with the support of Governor Andrew Cuomo and the New York State Legislature.*



## SARATOGA ARTS

experience . discover . create

LEFT – Joshua Thompson, Artistic Director for the Chamber Music at the Chamber series, tells the sell-out crowd at the April 14 concert about the series receiving a Saratoga Arts grant. The series was awarded a second grant for the series, this round presenting a \$2500 check for 4 concerts hosted by the Chamber, Gloversville Community Music and the Gloversville Business Improvement District.

To advertise in

Fulton  Montgomery  
REGIONAL CHAMBER OF COMMERCE

# Newsline

contact

Brian Krohn,

*McClary Media,*

**(518) 843-1100 ext. 108**

**briankrohn@recordernews.com**

## Make your home... Your Waiting Room.

### ONLINE SCHEDULING ST. MARY'S URGENT CARE SITES

For a more comfortable urgent care experience.

- 1 Log on
- 2 Select a convenient treatment time
- 3 Wait at home until your time to be seen.\*

Visit [SMHA.org/InQuicker](http://SMHA.org/InQuicker)

ALL URGENT CARE SITES OPEN EVERY DAY 9AM - 7PM (Including Holidays)

#### URGENT CARE - AMSTERDAM



4950 State Hwy. 30  
Amsterdam, NY 12010  
(518) 841-3600

#### URGENT CARE - GLOVERSVILLE



84 East State St.  
Gloversville, NY 12078  
(518) 773-7710

#### URGENT CARE - ST. JOHNSVILLE



7 Timmerman Ave.  
St. Johnsville, NY 13452  
(518) 770-7818



\*For patients with non life- or limb-threatening conditions.



Chamber Member News

Flooring Authority Inc.  
expands to offer online purchasing

There is a new local option to purchase your commercial flooring needs. Flooring Authority Inc. has added an online store to their website. This allows customers to view current selections we have in stock at our Amsterdam warehouse. Please visit [www.flooringauthorityinc.com](http://www.flooringauthorityinc.com) to view the current selection and find out more about our business.

Currently, the site is updated weekly to offer any surplus material we have available at below cost pricing. Selections include broadloom carpet, carpet tile, LVT (luxury vinyl tile), sheet vinyl, and rubber tile. The next phase will allow customers to place custom orders and will be available by summer.

Flooring Authority Inc. is a small, but growing local business located in Amsterdam at 6 Sam Stratton Rd. We remove existing flooring, prepare substrate, and install a variety of flooring materials for commercial projects.

Flooring Authority Inc. has warehouse and outside storage space available to rent. If your business is bursting at the seams, or you just need a short term storage solution please contact us to see what we have available.

Office hours are Monday - Friday 8-5, material pick-up can be arranged for night/weekend hours as needed. Please call their office for more information (518) 627-4178, or visit them online on their website, or on Facebook.





An ever-changing array of women's fashions & accessories

Business & Wedding Attire, Designer Names, Casual Dresses, Pants, Capris, Scarves, Cover-ups, Matching Accessories & Much More!

OPEN IN MAY:  
Wednesday - Saturday 10-5  
Sunday 11 to 3

142 N. Main St. Northville, NY  
(518) 848-2855



Chamber Member Anniversaries

*The following businesses realize the value of their Chamber investment and have renewed their membership in the month of April of this year. Please note these member businesses and the year they joined! Thank you to all our renewing Chamber members:*

Less than 5 Years

Argersinger Office Complex.....	2016
KCS Land Research .....	2015
Rolling Hills Country Club .....	2014
Miller's Ready Mix Concrete and Block .....	2014
Insight Payroll Solutions, Inc.....	2014
The Wesson Group, LLC .....	2014
Berkshire Farm Center & Services for Youth.....	2013

5 to 9 Years

GIANT Solutions, LLC .....	2011
H & M Equipment Co., Inc.....	2011
Lamont Engineers .....	2011
Prudential Blake Commercial .....	2011
Amsterdam Printing .....	2011
Fulton County Farm Bureau .....	2010
SW The Spa .....	2010
Amsterdam Mohawks .....	2009
Skip's Service Station .....	2009
Adirondack Septic Tank, Inc .....	2009

10 to 19 Years

R&A Waite, Inc .....	2008
Elizabeth Cady Stanton Women's Consortium .....	2007
Allan MacVean, CFP .....	2007
School House Treasures.....	2006
Thomas Persse Insurance Agency .....	2005
St. John's Episcopal Church .....	2005
Neznek Farm .....	2001
Carpe Canem Inc.....	2001
Harold's Restaurant & Lounge .....	1999
City of Amsterdam.....	1998
Roser Communications Network, Inc.....	1998
Salmon Law Firm, PLLC.....	1998
Great Sacandaga Lake Association.....	1998

20 Years or More –  
Congratulations and THANK YOU!

Electro-Metrics .....	1996
WENT-AM 1340 .....	1987
William Bresonis, DDS, PC.....	1980
C.T. Male Associates, PC .....	1974



## Chamber Member News

# St. Mary's Healthcare, Amsterdam is one of only two hospitals in the capital region certified as a Safe Sleep hospital for newborns.

St. Mary's Healthcare in Amsterdam, New York has been recognized by the National Safe Sleep Hospital Certification Program as a silver level leader for their commitment to best practices and education on infant safe sleep. The hospital is one of only two hospitals in the region certified as a safe sleep hospital for newborns.

According to Julia Shafer, St. Mary's Director of Women's Services, "sudden infant death syndrome (SIDS) is the leading cause of death among infants between 1 month and 1 year of age. Although we don't know the exact cause of SIDS, the good news is that safe sleep practices can reduce the risk for SIDS and other sleep-related causes of infant death." Shafer also offered other information about "safe sleep" for newborns.

**What is infant safe sleep? It's the creation of a safe sleep environment by doing these things:**

- Always place a baby on his or her back to sleep, for naps and at night, to reduce the risk of SIDS.
- Use a firm sleep surface, covered by a fitted sheet; a crib, bassinet, portable crib or play yard that conforms to the



**Baby Olivia in her Beech-Nut "Safe Sleep" Wear at St. Mary's Birthplace**

safety standards of the Consumer Product Safety Commission (CPSC) is recommended.

- Your baby should not sleep in an adult bed, on a couch or on a chair alone, with you, or with anyone else.
- Keep your baby's sleep area in the same room where you sleep (for the infant's first year). Room sharing is not bed sharing. Always place the baby in a safety-approved crib or bassinet for sleep.
- Sitting devices like bouncy seats, swings, infant carriers or strollers should not be used for routine sleep.
- Keep soft objects such as pillows and blankets, toys and bumpers out of your

baby's sleep area.

- Wedges and positioners should not be used.
- Do not smoke during pregnancy or allow smoking around your baby.
- Do not let your baby get too hot during sleep.
- Breastfeed your baby.
- Give your baby a dry pacifier that is not attached to a string for naps and at night to reduce the risk of SIDS after breastfeeding is established.
- Supervised Skin to Skin is recommended to all mothers and infants immediately following birth regardless of feeding or delivery, (as soon as mother is medically stable, awake and able to respond to her newborn) and to continue for at least an hour. Once mother starts to get sleepy, return baby to bassinet.
- Follow health care provider guidance on your baby's vaccines and regular health checkups

The National Safe Sleep Hospital Certification Program was created by Cribs for Kids and is endorsed by leading health and safety organizations. Its goal is to award recognition to hospitals that demonstrate a commitment to community leadership for best practices

and education in infant sleep safety. By becoming certified, a hospital is demonstrating that it is committed to the mission of making babies as safe as possible in their sleep environments and eliminating as many sleep related deaths as possible.

Julia Shafer, RN, explains, "We have trained the St. Mary's Birthplace staff on the importance of safe sleep for newborns, and we educate new parents on safe sleep practices. It's also exciting to reach out to the community to spread the word; this is a great example of small positive changes that can make a big impact. Shafer continued, "I'm thankful and happy to share that Beech-Nut, our local baby food manufacturer, has teamed up to support our safe sleep initiative. Beech-nut lovingly donated safe sleep wearable blankets for our new families, a natural extension

of Beech-nut's theme, Loving Babies for over 125 Years."

St. Mary's Healthcare has embraced the Cribs for Kids program due to its belief that (1) it is critical for healthcare institutions to provide consistent infant safe sleep messages; (2) a structured hospital-based program helps achieve the goal of reducing the risk of injury and death to infants while sleeping; and that (3) hospital based Safe Sleep Programs are important for providing consistent infant safe sleep information to hospital personnel including medical, nursing, breastfeeding, child birth education, and nutritional staff, to ensure spread and adoption in the community.

For additional information and education on safe sleep please visit: [cribsforkids.org/](http://cribsforkids.org/).

To find out more about St. Mary's Healthcare, visit [www.smha.org](http://www.smha.org) or call (518) 841-7162.

## Mountain Valley Hospice Seeks Nominations for 1st Annual Nancy J. Dowd Humanitarian Award

Mountain Valley Hospice (MVH) seeks nominations for the first annual Nancy J. Dowd Humanitarian Award (NDHA) to be announced as part of a 30th anniversary celebration scheduled for Tuesday, August 14th at their campus at 108 Steele Avenue in Gloversville.

NDHA Task Force Chair Patrick Dowd said of the inaugural award, "My mother was widely known for selfless giving to anyone in need. She spent her career providing care to people facing medical challenges. She always attempted to alleviate the patients' symptoms, while also calming their anxieties so they could enjoy the highest quality of life possible given the circumstances. She carried this philosophy to the MVH



team. It just became what they did."

These qualities were on display through events such as a middle-of-the-night boat ride by an MVH nurse to a remotely located patient home, the annual picnic held for all MVH patient families or loved ones, and the mutual support the MVH team members provided each other so they could always ensure they were able to give the patient and family their best.

A fitting tribute for their 30th anniversary, MVH will honor an individual or organization following in Nancy's footsteps by making a difference in the lives of Mohawk Valley residents. The ideal candidate will display concrete examples of visionary leadership delivering humanitarian services to the community that improve quality of life. Organizational candidates must role model a culture of human welfare, social reform, philanthropy, or commitment to volunteerism.

The deadline for nominations is May 15th. For more information, please call MVH President/CEO Kara Travis at 518-725-4545 or email [kara.travis@mvhcares.org](mailto:kara.travis@mvhcares.org). For more information about Mountain Valley Hospice, visit [www.mvhcares.org](http://www.mvhcares.org).

## Broadalbin Manufacturing corp.



**Machining - Fabricating - Welding  
of ALL TYPES (as well as on site)**

**Welding, Handrails, Boat Docks,  
Frames & Hardware, Complete  
Machine Shop Facilities.  
We Also Furnish Equipment.**

**Will Travel Anywhere in the Tri-County Area.**

**Phone: (518) 883-5313 • Fax: (518) 883-5320**

**info@bmanuf.com • www.bmanuf.com**



**8 Pine Street, Broadalbin, NY 12025**



## Chamber Member News

# The Chamber Benefits Your Business



**Thomas Casale**  
Membership Coordinator

The Fulton Montgomery Regional Chamber of Commerce offers its nearly 1,000 members many important benefits to help their businesses. The Chamber works with businesses to benefit the community, its residents and economic growth in the area.

While joining the Chamber has many advantages, some of the main benefits offered to local businesses are advocacy, networking, promotion and marketing opportunities.

**Advocacy** – The Chamber will help be a unified voice for your business, whether it's a local, state or federal issue. While businesses may not need an advocate on a daily basis, the Chamber is always here to fight for you when an issue arises and lobby on your behalf.

**Networking** – Networking is one of the main reasons that many businesses join the Chamber. Members come from businesses of every size and occupational background, making the Chamber one of the best networks you'll ever have. There are opportunities like Business After Hours, where a local business hosts a networking event for Chamber members to attend. Chamber members have an opportunity to serve on a committee like our Ambassador Committee or Education Committee. The Chamber also sponsors different events every month where members can network and learn about opportu-

nities being offered locally.

**Promotion** – Members can promote a new business, grand opening or remodeling with a ribbon-cutting ceremony. The Chamber promotes its members on social media and through inquiries at our local offices. Each Chamber member gets a detailed business listing on our website that is searched thousands of times a month by people looking for goods and services in our region. We are always looking for ways to promote our members to local residents and tourists coming into the area.

**Marketing Opportunities** – Chamber members can raise awareness of their business and services through different marketing opportunities. A big advantage members have is with marketing opportunities through the Chamber such as reduced pricing on newsletter advertising, or advertising on our Destination One program at the Vail Mills Visitors Center, on our website and in our quality-of-life magazine, Focus Fulton Montgomery Region NY. Many of our popular advertising outlets are available only to Chamber members.

There are many more beneficial advantages to being a Chamber member. To learn more about joining the Chamber and all we have to offer, contact Thomas Casale at [membership@fultonmontgomeryny.org](mailto:membership@fultonmontgomeryny.org) or 518-725-0641.

## Entertainment, Vendors announced for Southern Adirondack Wine & Food Festival; tickets available May 1

*Scheduled for Saturday, June 9 in Downtown Gloversville*

The Gloversville Business Improvement District (BID) has announced vendors and entertainment for its annual Southern Adirondack Wine & Food Festival, scheduled for Saturday, June 9 from 3pm-7pm on Main Street in downtown Gloversville. The event will feature tastings from 13 different New York wineries, distilleries, breweries and cideries; food will be available from 14 food trucks and other food vendors, and there will be 18 arts and crafts vendors. There also will be two stages with live music throughout the event.



Spirits vendors confirmed for the event include Stump City Brewing, Rogers Cideryard, the Adirondack Winery, Cooperstown Distillery, Freefall Sangria, Hudson Chatham Winery, Hummingbird Hills Winery, Kerrs Creek Distillery, Lakeland Winery, Ledge Rock Hill Winery, Nine Pin Cider Works, Olde York Farm Distillery & Cooperage, Vino Slush and Gourmet Mixes. The musical lineup that will appear on two stages includes The Insolent Willies, Matthew Bosworth, Ellen Keehan, and Our Secret Love Society. Food vendors include AKA Concessions/Hawaiian Ice, Given to Fry, Fudge by Angels, Goodway Gourmet Bakery, Gusto Della Vita, Hidden Hollow Maple Farm, Meme's Snack Shack, Mohawk Harvest Cooperative Market, Pop's Hot Dog Cart, Something Different Food Truck, Spacey Tracy Pickles, Thrive Life Foods, Under the Nose, Vashti's Kitchen Delights, and Worldlings Pleasures.

Sponsorships are currently being solicited for the event; please reference for more information the Southern Adirondack Wine and Food Festival Facebook page, the event website or the BID website, [www.gloversvillebid.org](http://www.gloversvillebid.org), or contact the Event Chairman and BID President Jim Scheleiser at (518) 332-4912, [jks\\_ent@yahoo.com](mailto:jks_ent@yahoo.com)

Pre-sale tickets are \$20 per person and \$25 day of event; there is also a non-drinker ticket available for \$10. All attendees must have a ticket except for children under 10 are admitted free of charge. There will be no pets allowed at the event. Pre-sale tickets are available after May 1 at the Fulton Montgomery Regional Chamber of Commerce, 2 N. Main Street, Gloversville, and at the Mohawk Harvest Cooperative Market, 30 N. Main Street, Gloversville. There will be additional ticket outlets that will be announced online at the event website [www.southernadironackwineandfoodfestival.com](http://www.southernadironackwineandfoodfestival.com) or the event Facebook page. Tickets are also available online at [www.eventbrite.com](http://www.eventbrite.com).

For more information about the event, visit the event website [southernadironackwineandfoodfestival.com](http://southernadironackwineandfoodfestival.com), the Gloversville BID website or on Facebook: Southern Adirondack Wine and Food Festival or Gloversville BID.

## North Main Street United Methodist Church schedules events

The North Main Street United Methodist Church, located at 316 N. Main Street in Gloversville, has scheduled two events for May:

Friday, May 19 9:30am-12:30pm (registration begins at 8:30am)

**Opioid Prevention and Awareness Summit** (in conjunction with Catholic Charities of Fulton and Montgomery Counties)

Presentation from DEA Agent on Fentanyl, Sharing of Personal Experience by Kenneth Hogeboom, Panel of Representatives from Local Agencies. Attendees are encouraged to come early and enjoy coffee and network.

For more information, contact Jenna Mares at Catholic Charities, (518) 842-4202, x3121

Saturday, May 20 4pm-6pm

**Free Concert with The Remnants**

The Remnants' musical styles include bluegrass and southern gospel, contemporary Christian, old favorites, praise and worship with favorite hymns and original songs by group members. The concert is free of admission, but donations are appreciated. For more information, call (518) 725-7323.

Visit North Main Street United Methodist Church online at [www.nmsumc.org](http://www.nmsumc.org) or on Facebook.



## Chamber Member News



The Fort Plain Museum's American Revolution Mohawk Valley Conference is back for 2018 featuring 11 Author/Historian Presentation and Panel Discussion, a Bus Tour of 1778, an Evening with Washington and Madison including all new fundraiser dinner, a Genealogy Day and more! For registration form, conference schedule, lodging information or for further information, please visit: [www.fortplainmuseum.com/conference](http://www.fortplainmuseum.com/conference) or call 518-774-5669

### Thursday, June 7, 2018 - Author Presentation:

- Michael E. Newton - Alexander Hamilton's Revolutionary War Service

- Representatives from the Alexander Hamilton Awareness Society will be on hand to discuss the organization and a new chapter being created in the Mohawk Valley

### Friday, June 8, 2018 - Author Presentation:

- Russell Shorto - Revolution Song: America's Founding Era in Six Remarkable Lives

### Saturday/Sunday, June 9-10, 2018 - Author Presentations:

- Edward G. Lengel - George Washington and the Burning of New York City, 1776

- Eric H. Schnitzer - "Hessians" at the Battle of Bennington, 1777

- James L. Nelson - Benedict Arnold's Navy: The Story of the Rag Tag Fleet that Lost the Battle of Valcour Island and Won the American Revolution

- Don N. Hagist - Redcoats Along the Mohawk: British Soldiers in Western New York, 1777-1783

- Bruce M. Venter - Benedict Arnold's Nemesis: Colonel John Brown's Fateful Journey to the Mohawk Valley

- Jennifer DeBruin - Traitors, Spies & Heroes: Loyalist Espionage in the American Revolution

- Glenn F. Williams - Sir William Johnson, the Iroquois Confederacy and Lord Dunmore's War

- John Buchanan - Two Warriors: George Washington and Sir William Howe

- Wayne Lenig - The Tryon County Committee of Safety

- Panel Discussion - Patriot or Loyalist?

Bus Tour of the 1778 Battle & Raid Sites

### Thursday, June 7, 2018

Bus tour of historic sites featuring the events of 1778; the Battle of Cobleskill, the Cherry Valley Massacre, Springfield, Andrustown, Adam Helmer's Run, Fort Herkimer and Fort Plain/Rensselaer. Lunch stop in Cooperstown.

Genealogy Day

### Friday, June 8, 2018

Visit Mohawk Country historic sites (sites, schedules and admission fees will be posted separately). Sites will have presentations and/or historians on hand to discuss the families that fought on both sides during the American Revolution.

An Evening with Washington and Madison - Fundraiser Dinner

### Saturday, June 9, 2018 (Evening)

Join George Washington and James Madison, portrayed by Brian Hilton and Kyle Jenks, as they discuss their journeys to upstate New York and other founding moments.

All new Fundraising Dinner. Cash bar with a variety of alcohol and non-alcohol beverages.

*The Bridge Walk at the Perthshire*

112 Perthshire Drive

Amsterdam, NY 12010

## Caroga Arts Collective announces the 7th Annual Caroga Lake Music Festival

Since 2012, Caroga Lake Music Festival has brought the charms of live classical, jazz and pop music to the southern Adirondacks. Now organized as the non-profit Caroga Arts Collective, the festival offers a rich and varied menu of live music, film screenings, and educational music and art gatherings at venues in Caroga Lake and beyond. Most festival events are offered for free, supported generously by area businesses, foundations and private individuals.



### 2018 Season Highlights

**Encore! Jazz Sessions** with Kittel & Co. (mandolin, guitar and fiddle, July 27); the **Matthew Whitaker Trio** (jazz piano, August 3); the **J-Music Pocket Band** (jazz saxophone, August 10); the **Glenn Zaleski Trio** (jazz piano, August 17).

**Sherman's Revival Series.** Caroga Arts Collective is proud to promote the return of Sherman's Amusement Park to its former glory as a lake-side summer destination for fun, frolic, and events. Join us at Sherman's this summer for seven special events: **Sawyer Fredericks** (folk, June 8); **Cara Samantha** (pop, July 21); **Musical Storytelling: A**

**Kids Concert** (July 28, noon); **MARO** (indie folk, July 28, evening); **Matthew Whitaker Trio** (jazz piano, August 4); **Rhythm Future Quartet** (gypsy jazz, August 11); **SAUNDERS FEST** (bluegrass, Geoff Saunders & family, August 11).

**Artist in Residence Concerts.** Musicians of the Caroga Lake Music Festival will be featured guests at venues in Gloversville, Peck's Lake, Cooperstown (new in 2018), Ghent, Woodstock, Albany, Johnstown, Cobleskill, Mayfield, Lake Luzerne, and Dorset (Vermont). Additional venues may be announced at later dates.

**Caroga Chapel Concerts.** The original home of the Caroga Lake Music Festival, an intimate setting for mostly classical music performed by festival performers, weekly starting June 16.

**The Barge at Canada Lake Concerts.** Classical, jazz and folk music performed on a floating barge at Canada Lake Store & Marine, with audience seating on shore. July 22 & August 5. Generously hosted by the Fielding family.

**Summer String Project Concerts.** The Summer String Projects offer local music students from Schoharie, Fulton and Montgomery Counties the chance to experience, learn and share music with the Caroga Lake Music Festival artists for five days leading up to a finale side-by-side performance at the Arkell Museum in Canajoharie (August 8 for Schoharie County) and at St. Vincent de Paul Catholic Church in Cobleskill (August 9 for Fulton & Montgomery Counties).

For more information visit the Caroga Arts Collective online at [carogaarts.org](http://carogaarts.org).

## Wal-Mart DC #6096 Employees assist regional food bank



Employees of the Wal-Mart Distribution Center, located at 300 Enterprise Road in Johnstown, recently participated in a community service project at the Food Bank of Northeastern NY in Latham. They worked with other volunteers to package food, diapers and household supplies for needy families in the Capital District, including in our region at places like the Salvation Army and

North Main Street United Methodist Church in Gloversville and the NOAH Program at St. John's Episcopal Church in Johnstown. The group had 62 participants who worked an average of 5 hours and sorted through 52 pallets of supplies. Because of the large turnout, Walmart also will be donating \$5,000 to the Regional Food Bank. For more information contact the Wal-Mart DC at (518) 736-3000.





# Two Great Locations!



***THE Place  
to Go for  
the Area's  
Best  
Selection of  
Vehicles!***

# Mangino

**MANGINO CHEVROLET**  
4477 NEW YORK 30, AMSTERDAM, NY 12010  
SALES: (518) 770-1220 | SERVICE: (518) 770-1223  
WWW.MANGINOCHEVY.COM

**CHEVROLET**  **BUICK**  **GMC**

**MANGINO BUICK GMC**  
1484 SARATOGA ROAD, BALLSTON SPA, NY 12020  
SALES: (518) 490-1275 | SERVICE: (518) 490-1273  
WWW.MANGINOBUICKGMC.COM



# Time is Money. We Know You're Busy...

Every time you're away from your business is an inconvenience. Let one of our commercial fleet specialist do the work for you. Whether it's making sure you have a work ready loaner vehicle while yours is in service or it's time to talk about adding to the fleet. Our team will come to you to discuss all of your business needs. If it's at the office or on the job site the commercial team from Mangino Buick GMC and Mangino Chevrolet will make choosing and building the perfect work vehicle a breeze.



From Right to Left: Curt Davis Tim Vadney Tom LaViolette Rich Youngs



# Mangino

**CHEVROLET** 

**MANGINO CHEVROLET**  
4477 NEW YORK 30, AMSTERDAM, NY 12010  
SALES: (518) 770-1220 | SERVICE: (518) 770-1223  
[WWW.MANGINOCHEVY.COM](http://WWW.MANGINOCHEVY.COM)

**BUICK** 

**GMC**

**MANGINO BUICK GMC**  
1484 SARATOGA ROAD, BALLSTON SPA, NY 12020  
SALES: (518) 490-1275 | SERVICE: (518) 490-1273  
[WWW.MANGINOBUICKGMC.COM](http://WWW.MANGINOBUICKGMC.COM)



## Advocacy Corner

# Business Council Statement on final enacted New York State budget; Chamber's advocacy on budget issues for 2018

The Business Council of NY State is the leading business organization in New York State, representing the interests of large and small firms throughout the state. Their membership is made up of roughly 2,400 member companies, local chambers of commerce and professional and trade associations. The Fulton Montgomery Regional Chamber of Commerce follows their advocacy issues closely for its own members, and concurs with most of their legislative platform.

Heather Bricetti, Esq., president and CEO of The Business Council of New York State, Inc., released the following statement about the enacted NYS Budget.

"First, we want to thank the Senate Majority for listening to our members and taxpayers across the state in holding the line against several billion in proposed tax

and fee increases. We still believe New York State spends too much with unsatisfactory results, especially in education and Medicaid. Increasing taxes would only exacerbate those spending issues.

Policy-wise the budget is a mixed-bag for New York's employers. While we're encouraged by the continued funding for workforce development programs, there needs to be transparency, accountability and employer engagement with any workforce development program. If the state is serious about addressing the skills gap, employers need to be involved and there need to be transparent outcomes published for all workforce development programs.

We will maintain our wait-and-see approach to the state's SALT-mitigation plan. In our own discussions with employers we did not receive positive feedback on the payroll tax pro-

posal, although we do appreciate that the final language made it optional. The effect of the charitable giving gambit is ultimately dependent on IRS determination as to its deductibility.

As we prepare for the rest of the session, one of the key issues the Governor and the Legislature need to address is a more complete response on federal tax conformity. We must de-couple in additional areas where not doing so would lead to stealth tax increases on already over-taxed New Yorkers. We are encouraged that both the Legislature and the Administration have taken initial steps in this budget for both individual and business taxpayers.

We also see the temporary extension of the state's MWBE program as allowing more time to evaluate the current program and the existing capacity of MWBEs to participate in state contracts. The program, while necessary, is not operating the way it should. Artificial benchmarks are holding MWBEs back and stifling economic development throughout the state.

Finally, we are deeply disappointed that the state chose to preemptively react to the U.S. Supreme Court's review of Janus v. AFSCME before the Court issued its ruling, by sharply limiting public employees' discretion to join or quit unions. Employee choice is vital to a properly-functioning democracy."

As a reminder, the Chamber's Legislative platform for 2018 contains the following pro-business initiatives for the year, that are affected by the NYS Budget:

### Continue or expand PTECH funding:

*PTECH (Pathways to Technology Early College in High School) was first established in NY in 2010 in Brooklyn and deemed a revolutionary concept as a way of educating our students. PTECH is a new model for secondary education that trades classrooms for "innovation spaces" and ditches*

*lectures for group collaboration and hands-on learning. Here, students take the lead role in their learning, choosing pathways to their careers and take college-level, credit-bearing courses from their first year. PTECH aims to look and function more like a hybrid between college and the workplace. The 4- to 6-year sequence emphasizes individualized pathways to completion, workplace experiences, mentorship, in-depth project-based learning and real-world experiences.*

*In 2014, after receiving a grant from NY, HFM BOCES was one of eleven regions to establish an upstate PTECH and repurposed a school building in Johnstown to create a standalone PTECH campus. The success of our PTECH has led to the creation in our region of an agriculturally-based PTECH, called AgPTECH, that is in St. Johnsville. The success of the schools are clear, with student success rates at all time highs, and the HFM BOCES PTECH receiving the prestigious Model Schools Award and recently was recognized by the American Association of School Administrators as one of the top 25 most innovative schools in the country. In addition, you can read in this issue about two new PTECH programs that will begin in our region in academic year 2018/2019 in Johnstown and Gloversville.*

### Repeal of the Highway Use Tax:

*New York State is one of only four states left in the country to levy a weight-distance tax on commercial vehicles. The reporting requirements of the law are burdensome leading to evasion by out-of-state carriers, thus putting NY carriers at a competitive disadvantage. Trucking is crucial to the economy of NY State. According to the Trucking Association of New York, trucks transport 93% of total manufactured freight in the state and nearly 90% of all communities rely exclusively on trucks to move their goods.*

*Our Chamber has signed on as a coalition member of the Trucking Association of New York's efforts to repeal this burdensome tax.*

### Discontinue the unfunded mandates pushed down by the state on to county government:

*Unfunded state and federal mandates account for a large percentage of a county's tax levy in New York State. A "mandate" as a state or federal program that based on statute are required to be operated by lower level government. The most overwhelming mandates for the region are the NYS Welfare Mandate, that accounts for 9-10% of tax bills, and others that include Early Intervention Services, Probation, Indigent Defense, Youth Detention and the Public Pension System. These "other" mandates alone represent 20% of our tax bills. To start, we recommend that the following steps be taken to remedy the situation:*

- 1. The State take over the Medicaid local share*
- 2. The Legislature should take necessary steps to accommodate a phased-in takeover of indigent defense costs.*

### Maintain budget discipline

### Small business tax reform

### Continue workers compensation reform

### Infrastructure investments

*Much of the state's infrastructure (roads, bridges, water systems, etc. are outdated, in need of repair replacement. It is difficult to attract business investment here when the infrastructure they so rely on is crumbling. The State needs to make a concerted effort to undertake the needed upgrades through sensible budgeting.*

If you have any questions or need further information about the Chamber's Advocacy Agenda or Advocacy Committee initiatives, please contact Chamber President/CEO Mark Kilmer at (518) 725-0641.

# COLDWELL BANKER

Arlene M. Sitterly, Inc.

**Your Real Estate *PROFESSIONALS***



**363 N. Comrie Ave.,  
Johnstown, NY 12095  
(518) 762-9885**

**4781 St. Hwy. 30,  
Amsterdam, NY 12010  
(518) 212-2503**

**www.coldwellbankerams.com**









## Microenterprise Training Classes

The Chamber is facilitating microenterprise training classes that are mandatory for the Montgomery County Agriculture Microenterprise Program (MCAMP). Twenty-seven people attended the first class presented by Attorney Chuck Tallent, of the firm MacKenzie & Tallent Attorneys at Law located at 42 Church Street in Canajoharie. The classes are being held at the Montgomery County Annex Building, 20 Park Street in Fonda and will run every Tuesday through May 8. This MCAMP grant program will provide \$188,000 to Montgomery County agricultural businesses made possible through a grant from the New York State Office for Housing and Community Renewal. For more information about the grant program, which will be administered by the Montgomery County Business Development Center and Montgomery County Soil and Water, visit the MCBDC at [www.mcbdc.org](http://www.mcbdc.org).

## Upcoming Chamber Events!

**May 1 and 8 — 7pm**

### Microenterprise Grant Classes

#### For Montgomery County Agricultural Microenterprise Grant Program

20 Park Street, Fonda (Montgomery County Annex Bldg), Room 111

Although these are tailored for agricultural businesses who are applying for the grant program, anyone can take these classes @ \$25/class:

**Tuesday, May 1 – Recordkeeping, Accounting, Taxes and Financing – Presented by Neil Thomas, First National Bank of Scotia.** This class will provide the participant with an overview of necessary business recordkeeping. Additionally this session teaches how to report business activity for taxes, financing, or to evaluate certain business benchmarks.

**Tuesday, May 8– Developing the Business Plan –** Presenter TBD

Here the attendees will learn how to develop a Business Plan incorporating the previous three sessions. The attendees will work on a step-by-step model taught by business leaders and professionals to create an effective Business Plan.

***RSVP required for planning purposes, contact Terry at the Chamber at [terrys@ful-tonmontgomeryny.org](mailto:terrys@ful-tonmontgomeryny.org)***

**Thursday, May 17 – 8am**

### Eggs & Issues in Amsterdam

Chamber office, 1166 Riverfront Center

An early morning conversation about what is important to your businesses and communities. Let's talk with Chamber staff, and fellow businesses, about tourism, marketing businesses/the region, advocacy, and more. We invite businesses, large and small, and their employees to come together for some great conversation and light breakfast. Free of charge.

At this event, we are targeting businesses in Amsterdam and the surrounding areas, but if the event fits into your schedule, we welcome all businesses to attend.

***RSVP required for planning purposes, contact Terry at the Chamber at [terrys@ful-tonmontgomeryny.org](mailto:terrys@ful-tonmontgomeryny.org)***



**First Choice Financial**

Federal Credit Union

**Great Rates...  
and Now 3 Great  
Locations**

#### **Main Office:**

**355 Hales Mills Rd., Gloversville  
518-725-3191**

#### **Branch Office:**

**Inside Gloversville WalMart Supercenter  
518-725-4413**

#### **Branch Office:**

**3677 State Highway 30, Broadalbin  
(Next to Subway)  
518-883-7156**



[www.fcfinancialcu.org](http://www.fcfinancialcu.org)



***Become a member today!***



## Tourism News



**Gina DaBiene-Gibbs**

Director of Tourism

[tourism@fultonmontgomeryny.org](mailto:tourism@fultonmontgomeryny.org)

### Saratoga Arts Grants Recipients

Saratoga Arts recently held a reception for the winners of the 2018 Community Arts Grants Recipients. Thirty-five grants totaling \$103,800 have been awarded to support community-based arts events taking place in 2018.

With funding that it is awarded from the New York State Council on the Arts, Saratoga Arts' Community Arts Grants support artists,

non-profit organizations, and government departments in Saratoga, Fulton, and Montgomery Counties, in partnership with qualifying organizations and artists, to present arts and cultural programs of high artistic merit in local communities.

This year's grant-funded recipients and their funded projects offer the community year-round opportunities to experience a wide array of free or low-cost artistic events highlighting talented local and regional artists. An estimated 34,000+ community members, 6,000+ youth, and 800+ artists will directly participate in these grant-funded events occurring throughout 2018.

For more information about Saratoga Arts, visit the organization online at [www.saratoga-arts.org](http://www.saratoga-arts.org).

The Montgomery County recipients are:

- **Amsterdam Waterfront Foundation** (Chamber Member), Amsterdam, *2018 Riverlink Music Series*
- **City of Amsterdam**

(Chamber Member), Amsterdam, *The Amsterdam Oratorio by Maria Riccio Bryce*

- Friends of Fort Plain, Fort Plain, *The Future of the Erie Canal in Fort Plain Program*

- Friends of Schoharie Crossing, Fort Hunter, *Not Just For Kids Storytelling Series*

- Glen Conservancy, Fultonville, *Glen Conservancy Community Concert Series*

- Kanatsiohareke, Inc., Fonda, *Second Annual Haudenosaunee Film Festival*

- Mohawk Valley Chorus, Amsterdam, *Rutter's Requiem*

- Music on Mainstreet, Canajoharie, *Music on Mainstreet Summer Concert Series 2018*

- Village of St. Johnsville, St. Johnsville, *Concerts in the Park*

The Fulton County recipients are:

- **Caroga Arts Collective** (Chamber Member), Caroga, *Caroga Lake Music Festival 2018 & the Summer Student String Project*

- **Colonial Little Theater** (Chamber Member), Johnstown, *2018 Theater Series*

- Fulton County YMCA, with artist Allyson Kaczmarek, Johnstown, *Brown's Raid, a Historical Musical*

- **Gloversville BID** (Chamber Member), Gloversville, *Chamber Music at the Chamber*, (held in conjunction with the Fulton Montgomery Chamber and Gloversville Community Music)

- Gloversville Citizens Band, Gloversville, *Summer Band Concerts in the Park*

- Johnstown Citizen's Band, Johnstown, *Johnstown Mid-Summer Concert Series*

- **Lexington Foundation** at Paul Nigra Center for Creative Arts (Chamber Member), Mayfield, *Fulton-Montgomery Counties Art Show*

- **Sacandaga Valley Arts Network** (Chamber Member), Northville, *Sacandaga Live: A Celebration of Music in 2018*

- Philip Spaeth, Northville, *Adirondack Sketches: Traditional ADK Instruments in Concert Music*



Representatives of Caroga Arts Collective at the Saratoga Arts Grant reception.



Schoharie Crossing representatives receive their grant award at the Saratoga Arts Grant reception.



**Shults**  
INSURANCE  
AGENCY

INTEGRITY • VALUE • SERVICE

[www.shultsagency.com](http://www.shultsagency.com)

**Our business insurance products are second to none!**

- **Tailored Coverage.** Insurance packages designed for the unique needs of your industry.
- **Quality Service.** Caring for customers' needs is our top priority.
- **Competitive Rates.** We are partnered with top commercial carriers allowing us to provide you with the best package at the best price.

**Contact us today to discuss insurance options for your business!**

**3 Canal Street, Fort Plain, NY**  
**518-993-2387**  
M, Tu, Th, F: 8-5  
W: 8:30-6; Sat: 9-Noon

Visit our tourism event calendars for more information on these and other events happening in Fulton County, [www.44lakes.com/calendar](http://www.44lakes.com/calendar) and Montgomery County, [www.visitmontgomerycountyny.com/events-calendar](http://www.visitmontgomerycountyny.com/events-calendar).



## Tourism News



photo of the Fulton County Visitors Center in Vail Mills.

### Visitors Center Extended Hours

The Fulton County Visitor Center, located at the corner of State Routes 29 and 30 in Vail Mills (at the roundabout), will begin extended hours on Friday, May 4. The Visitor Center will be open Friday-Monday weekly until the sum-

mer hours take effect the week of May 20 and remain open daily until Columbus Day. Our wonderful Visitor Center staff members Bill VanVoast and Eunie Davis will continue as Ambassadors to Fulton County. Updated tourism brochures are always welcome at the Center and can be dropped off there during the business hours of 10am-4pm.

### Great Sacandaga Challenge Triathlon

The annual Great Sacandaga Challenge Triathlon is scheduled for Saturday, June 16 at the Sacandaga Bible Conference Center in Broadalbin. This family event offers an adult sprint triathlon and kids triathlon distances. The goal of the Great Sacandaga Challenge is to in-

## THE 2018 GREAT SACANDAGA CHALLENGE TRIATHLON JUNE 16 KIDS & ADULT TRIATHLONS

troduce new people, of all ages, to the sport of triathlon while providing veteran triathletes a great local race on the Great Sacandaga Lake.

The Great Sacandaga Challenge is a USA Triathlon (USAT) sanctioned Sprint distance (750m swim, 20k bike, 5k run) triathlon, youth triathlon (100yd swim, 3.1 mile bike, 1 mile run), and kids "Splash and Dash." Youth and adult triathlons are professionally chip timed and managed. Proceeds from the Great Sacandaga Challenge will be used to fund activities and programs to promote a healthy

lifestyle for the youth surrounding the Great Sacandaga Lake communities and the greater Fulton County region.

Register by June 1 to guarantee you receive your shirt the day of the race (tee shirts for those who pre-register after June 1 are not guaranteed). Online registration closes at 7pm Thursday, June 14. Registration will be available onsite the day of the race.

For more information about the Great Sacandaga Challenge Triathlon, to register, or to become a sponsor, please visit [greatsacandagachallenge.com](http://greatsacandagachallenge.com).

For more information about the tourism programs in Fulton and Montgomery Counties:

#### Fulton County Tourism

[www.44lakes.com](http://www.44lakes.com) | Facebook: Visit Fulton County, NY

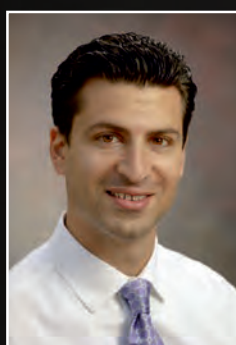
Twitter: @SeeFultonCounty

#### Montgomery County Tourism

[www.visitmontgomerycountyny.com](http://www.visitmontgomerycountyny.com) | Facebook: Visit Montgomery County NY | Twitter: @MCNYTourism

You can also call the Tourism Department at (518) 725-0641 or email [tourism@fultonmontgomeryny.org](mailto:tourism@fultonmontgomeryny.org)

## Meet a few LITTAUER'S gems



**Nicholas Fusella, DO**  
Family Practice

GLOVERSVILLE CENTER  
99 East State Street, Suite G-01  
Gloversville, NY 12078  
(518) 775-4201



Scan here to  
watch his video



**Michael Parslow, DO**  
Family Practice

SPECULATOR CENTER  
Route 8  
Speculator, NY 12164  
(518) 548-8155

MAYFIELD CENTER  
2497 State Highway 30  
Mayfield, NY 12117  
(518) 661-5441



Scan here to  
watch his video



**Jerome Rosenstein, MD**  
Obstetrics & Gynecology

GLOVERSVILLE CENTER  
99 East State Street Suite 101  
Gloversville, NY 12078  
(518) 775-4360



Scan here to  
watch his video



**Shri Verma, MD**  
Gastroenterology

KINGSBORO GI CENTER  
434 South Kingsboro Ave.  
Johnstown, NY 12095  
(518) 773.8896



Scan here to  
watch his video



**NATHAN  
LITTAUER**  
Hospital & Nursing Home



# The Fulton Montgomery Young Professionals Network Meet Up



**Audrey Egelston**  
(Down by the River Kayak)

The Fulton Montgomery Young Professionals Network (FMYPN) held a Meet Up Event on Wednesday, April 11 at Sharpshooters Billiards & Sport Pub, 35 E. Main Street in Amsterdam. Special thanks to Ivan and crew from the American Poolplayers Association (APA), who provided free pool lessons to attendees.

The Fulton Montgomery Young Professionals Network (FMYPN) is looking to connect business professionals in the “20-something to 40-something” age range to connect and participate in events and more. The mission of the group is to foster an environment for young professionals in the Fulton Montgomery Counties region to network, conduct community outreach programs and to interact with community leaders. Although the targeted age range for this group is “20-something to 40-something,” the expertise, participation, and comradery of professionals of all ages is sought, welcomed and encouraged.

For more information about FMYPN, please visit the group’s Facebook page or the Chamber website at [www.fultonmontgomeryny.org](http://www.fultonmontgomeryny.org). Chamber staff liaison for the group is Nicole Walrath who can be reached at the Chamber at [nicolew@fultonmontgomeryny.org](mailto:nicolew@fultonmontgomeryny.org).



**Sarah Quist, Chamber Board Member (Liberty ARC)**  
and attendees in back.



**Sara James, Miss Montgomery County**



**Ivan and Josh from the American Pool Association**



**Sarah Hafter (new Fulton Montgomery Chamber staffer)** gets pointers from Josh from the American Pool Association





# TRUCK DOWN?

**Ext. 106**

***We'll Put You Back on the Road!***

**Truck and Trailer Repair & Maintenance**

## SERVICES INCLUDE:

- Air Brake Service
- Service Bay PM Service
- Driveline
- Electrical
- Hydraulics
- Roadside Service
- Air Conditioning
- Clutch Service
- Major & Minor Repairs
- Exhaust
- Lights
- Forklift Maintenance

**24 Hour Road Service**

## LIFT-RITE® KEEPS YOU MOVING!

**Ace Service Center is an official LIFT-RITE distributor of Pallet Jacks!**

Lift-Rite distributors offer pallet jacks for sale, as well as pallet jack parts and service. With **LIFT-RITE**, you will have one less thing to worry about. They are the most durable, versatile and comfortable trucks in the industry to keep you moving forward.

**Call 518-725-6960 Ext 125 for more information.**

## Full Truckload Service

### • TRANSPORTATION

Offering our Customers Trailer Load Service throughout the Northeast.

### • REFUSED DELIVERIES

SLA Transport as the capability to cross-dock, store, redeliver and arrange new appointments for goods refused at Distribution Centers.

### • PUBLIC WAREHOUSING

Universal Warehousing: 1.2 million sq. ft. available for your warehousing requirements.

### • WATER DELIVERY - WE FILL POOLS!

Why spend days trying to fill your pool? Let SLA Transport do it for you!



**Call**  
**(518) 725-6960**  
**Ext. 114 - Water or**  
**Ext. 128 - Dispatch**  
**Office.**

**LARGE SELECTION OF PARTS FOR HEAVY DUTY TRUCKS, TRAILERS AND FORK LIFTS.**



## FORK LIFT OSHA CERTIFICATION

Forklift operator authorization training and certification (re-certification every 2 years). Our certified trainer can provide and help your company comply with the specific training requirements and safe operating procedures that are outlined in the OSHA Powered Industrial Truck regulation.

## FORK LIFT MAINTENANCE PROGRAMS

On and off site programmed maintenance available on all makes and models of fork lifts tailored to meet your companies needs.

### 'RHINO' FORK LIFT TIRES AVAILABLE

*We can press forklift tires at your facility or at our shop!*

## Warehousing & Transportation



**OVER 1.2 MILLION SQ. FT. OF WAREHOUSE SPACE!**

- Clearly Marked Locations
- Adherence to Food Grade
- Third Party Logistics Services (3PL)
- Custom Fulfillment Quotes
- Pre-Pak & Co-Pak
- Warehousing & Shipping
- Professional Customer Service Team
- Light Assembly-Break Bulk Distribution
- Cross Docking
- Security Monitored Facility
- Sprinkler-Fire Safety Prevention
- Stringent Pest Control
- Computer Maintained inventory
- Temperature Controlled - Dry Space
- Video Surveillance

Mayfield Commerce Park • Gloversville, NY 12078 **Call 725-6960**

*\*For More Information on Services Call • Like us on Facebook*

**www.universalwarehousing.com • www.slatransport.com • www.aceservicecenter.com**

**Hours of Operation: 1st Shift - 7am-3:30pm; 2nd Shift - 3pm-11:30pm; 3rd Shift - 11pm-7:30am**



## Business Education Partnership News

# Learn about the Chamber's Business Education Partnership

The Fulton Montgomery Regional Chamber of Commerce and HFM BOCES (Hamilton-Fulton-Montgomery Board of Cooperative Educational Services) have collaborated to form a BUSINESS EDUCATION PARTNERSHIP (BEP). The BEP connects HFM BOCES school districts and programs with our regional businesses to help support a well-prepared, capable and adaptable workforce. In turn, these partnerships can help improve student achievement and educational competitiveness.



### The BEP is looking for businesses to get involved with programs such as

- **PTECH** (Pathways in Technology Early College High School, located in Johnstown) is a new model for secondary education that

trades classrooms for “innovation spaces” and ditches lectures for group collaboration and hands-on learning. Here, students take the lead role in their learning, choosing pathways to their careers and take college-level, credit-bearing courses from their first year. PTECH aims to look and function more like

a hybrid between college and the workplace. The 4- to 6-year sequence emphasizes individualized pathways to completion, workplace experiences, mentorship, in-depth project-based learning and real-world experiences. At the end of the program, students in completion will receive a High School diploma and a two year Associate's degree from Fulton-Montgomery Community College completely free of charge. HFM PTECH pathways are in Advanced Manufacturing, Business Management, Information Technology and Health Sciences (Facebook: HFM PTECH, [www.hfm-boces.org/programs-services/ptech/](http://www.hfm-boces.org/programs-services/ptech/)).

- **Ag PTECH**, a PTECH school with an emphasis on Agricultural Studies and Environmental Sciences, located in St. Johnsville where students can choose from

nine Associate's degrees from SUNY Cobleskill (Facebook: HFM Ag PTECH, [www.hfm-boces.org/programs-services/agptech/](http://www.hfm-boces.org/programs-services/agptech/)).

- **New Programming** in a number of HFM BOCES component schools to be announced before the new school year

### Ways in which businesses can get involved:

#### Mentorships

Mentors are also given the opportunity to meet face to face with students during the school year for networking and other events. Mentors help guide students as they learn the professional skills needed to be a good employee. Mentors are encouraged to participate in “Third Thursday Professional Series” at both PTECH and Ag PTECH to

talk with students about diverse topics—from professional skills, dressing for success, to communication skills and technology in the workplace.

#### Guest Speakers

Guest speakers can be asked to attend monthly “Pathway Panel Discussions” at both PTECH and Ag PTECH to highlight each degree pathway available. You may also be called upon to talk about what you do, or how you got to your career paths to a class who may be working on a related project.

#### Job Shadowing

Single- or multi-day work experiences where students learn about a job/career by walking through the work day as a shadow to a staff member at your business.

#### Field Trips/ Workplace Tours

Provide a tour of your place of business to students, teachers, guidance counselors, etc.

#### Special Projects/ Workplace Challenges

Have students take on a special project or workplace challenge – something from which you will all learn!

We encourage businesses to get involved with the Business Education Partnership to become a partner in education and invest in our region's future!

#### Contact:

Nicole Walrath, Director of Workforce Development, (518) 725-0641, [nicolew@fultonmontgomeryny.org](mailto:nicolew@fultonmontgomeryny.org)



### Waterjet and Machining

A Division of Electro-Metrics Corporation  
231 Enterprise Road, Johnstown NY, 12095



### Specializing in:

- State of the Art Waterjet
- Commercial and Artistic Glass Cutting and Etching
- Custom and Precision Machining, Milling and Turning
- Sheet Metal Fabrication
- One-off and Volume Custom Metal Parts
- Custom Vintage, Speed, Commercial and Street Vehicle Parts
- Expert Welding
- Powder Coating

Send Inquiries to: [info@emihq.com](mailto:info@emihq.com)  
or call Paul Sikora at 518-705-4480

## To advertise in

Fulton Montgomery  
REGIONAL CHAMBER OF COMMERCE

# Newsline

### contact

Brian Krohn, *McClary Media*,

(518) 843-1100 ext. 108

[briankrohn@recordernews.com](mailto:briankrohn@recordernews.com)



## Business Education Partnership News

# New PTECH programs set to open next year

*New Foothills PTECH will expand college degree opportunities, enhance regional economic development efforts*

The Gloversville and Johnstown school districts have been awarded a \$3 million grant to offer a new Pathways in Technology Early College High School. Beginning in the fall of 2018, freshmen in the two districts will have the opportunity to earn their high school diploma and a college degree simultaneously at no cost to their families.

Johnstown and Gloversville school districts are partnering with the Hamilton-Fulton-Montgomery BOCES, Fulton Montgomery Community College, the Fulton-Montgomery Regional Chamber of Commerce and local businesses to launch the new Foothills PTECH. Foothills PTECH will be open by application to a total of 80 incoming freshmen from the two districts.

"At Foothills PTECH, our students will be supported by their teachers in both their high school and college classes," Johnstown superintendent Patricia Kilburn said. "This approach increases the chances for each child's success — as well as their chances to launch their futures — as college educated and employed young adults."

Following the model of the two successful PTECHs currently in the HFM region, Foothills PTECH will offer a high school education featuring college-level, credit-bearing coursework that allows students to select their own career pathway to high-skill jobs. Through the program, selected students will have the opportunity to earn associate degrees at no cost to their families and will be considered for jobs with partner businesses when they graduate.

The new Foothills PTECH will offer two areas of study at two locations. The Academy of Health and Medical Sciences will be located in the former Meco Elementary School in Gloversville, and the Academy of Computer Science and Game Arts will be housed within Johnstown High School in the newly ren-

ovated computer and video gaming lab and classrooms. Gloversville and Johnstown students are welcome to participate in either academy, while still being enrolled as district students with the opportunity to participate in athletics and extracurricular activities offered at their home high schools.

The Academy of Computer Science and Game Arts will focus on the digital gaming industry as the entry point for studies in computer science, internet/web development, animation and related business and marketing fields. The Academy of Health and Medical Science will focus on the medical arts and sciences, with specific attention centered on laboratory, clinical and patient technician career paths.

"Foothills PTECH is a remarkable educational opportunity for our students

and families," Gloversville Superintendent Robert DeLilli said. "Regional job growth continues in both of these fields, and there is tremendous room for continued employment and career growth."

Through the Foothills PTECH program, students will be able to earn one of the following associate degrees: Health Studies, Medical Administrative Assistant, Web and Mobile Applications Development, Digital Media Technology and Design, Computer Information Systems, Business Administration and Business Marketing.

"Expanding the use of the successful PTECH model in our component school districts will transform the educational landscape in our area," HFM BOCES District Superintendent Patrick Michel said. "In addition to providing more opportunities for stu-

dents, PTECH is an economic and workforce development initiative that benefits our entire region. We can no longer separate our high schools from our colleges and employers. The expansion of PTECH programs will help us prepare a competent, modern workforce to supply our regional businesses and industries and attract new employers to our area. I'd like to thank the Governor and the state Department of Education for embracing this program for our children."

Foothills PTECH will be the third PTECH program to launch in the HFM region. HFM BOCES partnered with its component schools districts, Fulton-Montgomery Community College and local business and industry partners to launch the area's first PTECH school in 2014. Now in its fourth year, PTECH is poised to graduate its first

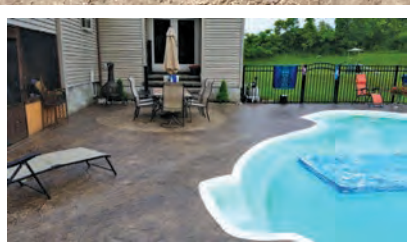
class of students this June, with many of them on track to receive their associate degree and high school diplomas at the same time.

Recognizing the success of the PTECH model, BOCES and its component districts partnered with SUNY Cobleskill to open the agricultural-themed Ag PTECH in 2016.

In addition to Gloversville and Johnstown, HFM BOCES is working with other school districts in the area, including Amsterdam and Oppenheim-Ephratah-St. Johnsville, to offer college degree and career pathway opportunities for their students next year using the PTECH model.

For more information, visit [www.hfmboces.org](http://www.hfmboces.org) or to get involved as a business partner with any of these PTECH programs, contact Nicole Walrath at the Chamber at [nicolew@fultonmontgomeryny.org](mailto:nicolew@fultonmontgomeryny.org).

### Full Service Concrete & Construction Services Available



# K-9 Concrete

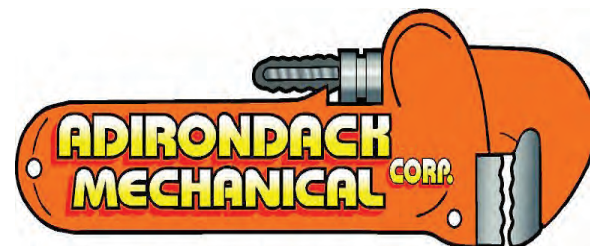
COMMERCIAL

RESIDENTIAL

## Specializing in Concrete Stamping

**Jason Nare**  
518-424-3517

**Chad Nare**  
518-857-1641



Since 1981

*"Look for the truck with the big orange wrench!"*

• Plumbing • Heating • Air Conditioning

**(518) 883-3077**

**Licensed Plumbers**

Commercial & Residential

- Licensed Plumbers • Service & Installation
- Warm Air - Hot Water - Steam - Complete Systems or Replacements • AO Smith Water Heaters
- Residential/Commercial

444 Co. Hwy. 126 • Broadalbin, NY 12025

OFFICE (518) 883-3077 • FAX (518) 883-8222

[steve@adirondackmechanicalcorp.com](mailto:steve@adirondackmechanicalcorp.com)

[www.adirondackmechanicalcorp.com](http://www.adirondackmechanicalcorp.com)





## Business Education Partnership News

### News from HFM PTECH

#### Hamilton Fulton Montgomery Pathways in Technology Early College High School (HFM PTECH)

PTECH is a new model for secondary education that trades classrooms for “innovation spaces” and ditches lectures for group collaboration and hands-on learning. Here, students take the lead role in their learning, choosing pathways to their careers and take college-level, credit-bearing courses from their first year. PTECH aims to look and function more like a hybrid between college and the workplace. The 4- to 6-year sequence emphasizes individualized pathways to completion, workplace experiences, mentorship, in-depth project-based learning and real-world experiences. At the end of the program, students

in completion will receive a High School diploma and a two year Associate’s degree from Fulton-Montgomery Community College completely free of charge. HFM PTECH pathways are in Advanced Manufacturing, Business Management, Information Technology and Health Sciences (Facebook: HFM PTECH, [www.hfm-boces.org/programs-services/ptech/](http://www.hfm-boces.org/programs-services/ptech/)).

#### PTECH leader named Principal of the Year

Hamilton Fulton Montgomery Pathways in Technology Early College High School Principal Michael Dardaris has been named the New York State High School Principal of the Year by the School Administrators Association of New York State (SAANYS).

This award is given annually to a member of SAANYS who has set the pace, character and quality of education for the students in their



**Mike Dardaris,**  
Principal of  
HFM PTECH

school. Nominees are administrators who are committed to students, parents and the community and have shown exceptional contributions to the educational process.

As the principal of the innovative HFM PTECH, Dardaris’ leadership goal has been to completely redefine not only what leadership looks like, but what learning looks like in the public school. Recognizing that vision alone cannot cultivate innovation and school change, Dardaris and his team worked collaboratively to transform the traditional educational system through teacher leadership and student empowerment. “As the school’s leader, Michael encourages teachers and stu-

dents to take risks, and in doing so has fostered a student-driven culture in which teachers function more like coaches and students take ownership of their education,” HFM BOCES Superintendent Dr. Patrick Michel said.

The PTECH program targets students who might not otherwise consider a college pathway and centers on a project-based curriculum focusing on professional skills in four career pathways: business management and administration, advanced manufacturing, information and technology, and health sciences. Students entering the program work simultaneously toward a Regents high school diploma and an associate’s degree in applied science from Fulton-Montgomery Community College. There is no cost to the student’s family.

Students say they appreciate their principal’s ability to go with the flow. “His willingness to take opinions and put

them into action is something we appreciate most,” junior Natalie May said.

Now in its fourth year, HFM PTECH will have its first graduates this year. Among these graduates, 10 to 15 students are expected to graduate with both their high school diploma and associate’s degree. PTECH has been recognized as one of 25 national models of Innovative Successful Practices by the American Association of School Administrators and The Successful Practices Network. “Students and educators from the HFM BOCES made a powerful presentation to the Board of Regents at our meeting earlier in March. It’s very easy to understand why their PTECH model is being hailed as a national model to be emulated by others,” Board of Regents Chancellor Betty A. Rosa said. “These students are also inspiring us with their service projects that benefit both the local community and the wider world around them.”

Coordinator for the New York State P-TECH Program at NYSED Amy Cox credited the school’s success to the way Dardaris seeks out students whose needs — academic or socio-emotional — are the highest. “It is because of the leadership of Mr. Dardaris and his staff that these students, who once felt like outsiders themselves, are now empowered to be leaders at their college and community,” she said. “Their success is a shared success that continues with each new class at HFM PTECH under the amazing leadership of Mike Dardaris.”

Dardaris earned his bachelor’s degree in music education from the Crane School of Music at SUNY Potsdam, his master of science in education from LeMoyne College, and his certificate of advanced study in education administration from SUNY Cortland.

Dardaris will be honored for his accomplishments at an awards ceremony on May 4 at the Century House in Latham.

SAANYS represents nearly 7,200 school administra-

**See Principal,  
on page 23**

## CORRELL ROOFING & SIDING

**Commercial • Residential • Industrial**  
**Great Prices-Great Value-Great Reputation**

Proud Installer of  
**Owens Corning® Products**

✓ Financing Available  
✓ Independent 3<sup>rd</sup> Party Reviews & Reference List  
✓ Fully Insured  
✓ Free Estimates

**518-725-7310 or 518-843-3118**  
**Showroom- 24 W.10<sup>th</sup> Ave, Gloversville**  
[www.correllroofing.com](http://www.correllroofing.com)

Shingle, Metal &  
Low Slope  
Roofing siding,  
Windows,  
Seamless Gutters

**A+ Rating**

THE PINK PANTHER™ & © 1964 - 2014 MGM

FAMILY OWNED & SERVING THE  
COMMUNITY OVER 50 YEARS!

**MINGO'S MOVING**

NYS DOT#38945

## Residential & Commercial

- Complete Loading & Unloading Services
- Specializing in Box Store Deliveries
- Commercial Deliveries and Moving
- Free Estimates
- Specializing in Piano Moving
- Removal and Clean Outs

# 518-842-3281

[mingosmoving@gmail.com](mailto:mingosmoving@gmail.com)



## Business Education Partnership News

### Principal, continued from page 22

tors, supervisors, and coordinators. As a professional association, SAANYs is committed to providing direction, service, and support to the membership in their efforts to improve the quality of education and leadership in New York State schools. SAANYs is affiliated with the National Association of Elementary School Principals (NAESP) and the National Association of Secondary School Principals (NASSP).

### News from HFM Ag PTECH

**Agriculture Pathways in  
Technology Early College High  
School (Ag PTECH)**

*Ag PTECH, a PTECH school with an emphasis on Agricultural Studies and Environmental Sciences, located in St. Johnsville where students can choose from nine Associate's degrees from SUNY Cobleskill*

*(Facebook: HFM Ag PTECH, [www.hfmbooces.org/programs-services/agptech/](http://www.hfmbooces.org/programs-services/agptech/)).*

### High Tunnel Delivery

On April 9, Ag PTECH students unloaded the truck delivering the materials for the high tunnel greenhouse that will be built on the school grounds this spring. The structure will be built with funds from the Soil and Water Conservation Districts in Montgomery and Fulton counties. The students plan to grow a variety of fruits and vegetables.

The Soil and Water Conservation Districts in Montgomery and Fulton counties partnered to apply for funding for the project from the New York State Soil and Water Conservation Committee, which recently approved

the application. The local entities secured money for the high tunnel materials, construction, the irrigation and ventilation systems, plants for the inaugural year, and any other expenses the students encounter while getting it up and running.

"Our office believes the next generation is the future of agriculture," said Julicia Godbout, the agriculture economic development coordinator for the Montgomery County Soil and Water Conservation District. "The benefit of this is that it gets students out of the classroom and gets them getting their hands dirty, doing it themselves and learning."







# Make your move TO KINDERHOOK BANK

TIRED OF PAYING HIGH MONTHLY FEES & PER ITEM CHARGES?  
Check out how we've been helping businesses and real people like  
you since 1853.

## Premier Business Checking!

**\$100 deposit to open account, no monthly  
maintenance fee, and 500 items free per month!\***

**AND GET A FREE BUSINESS CHECK STARTER KIT!**



**K**inderhook Bank  
Your kind of bank.

Member  
FDIC

Albany / Amsterdam / Canajoharie / Chatham / Delmar / East Greenbush / Greenport / Johnstown / Kinderhook / Latham / Valatie  
518.758.7101 [www.kinderhookbank.com](http://www.kinderhookbank.com)

\*No monthly maintenance fee and 500 items allowed free per month including deposited/credited checks/debits paid and checks within a deposit. Additional items are \$0.35 cents each. \$100 minimum deposit required to open. One special offer per individual/business and is available on Basic, Value, and Regular Business checking packages to new customers only. Free starter kit includes 150 basic safety paper checks, 200 deposit slips, endorsement stamp, and binder with check register. Offer cannot be combined with any other promotion. Special offer may be discontinued or could change at any time.