

NEWSLINE

Correll Contracting Moves to Next Generation

Gloversville's Correll Contracting Corp. is now under new ownership, as the business is transitioning from current owner Scott Horton, to the company's operations manager Kyle Horton, and general manager MARRISSA RUBSCHA, who have purchased the company.

Correll Contracting has been a family-run business since its inception in 1976 by Brian Correll. Current offerings include commercial, industrial and residential roofing, residential construction and remodeling, as well as siding and windows.

In 2010, Scott Horton purchased the company, brought in his son Kyle, and continued servicing the local area. In 2013 the company expanded its commercial roofing services, and the company's geographical area now extends into the Capital Region and Saratoga County.

In 2014, Rubscha joined the organization as the office



Kyle Horton and MARRISSA RUBSCHA, new owners of Correll Contracting Corp.

manager. She was promoted to General Manager in 2016, and along with Kyle, took over the daily managerial and operational activities of the company.

Scott Horton said, "Under their oversight, the company sales grew and customer service and overall company performance continued to improve." He added, "I have great pride in knowing that the family tradition will continue as the

ownership now passes on to Kyle and MARRISSA."

Correll Contracting Corp. employs an average of 20-25 people, with fluctuations throughout the year depending on the season.

Rubscha said her experience and partnership with Kyle in life and in business, has prepared them both for this new stage. The couple plan to continue the company's tradition of being strong supporters of local organizations in the region. Local churches, law enforcement, and charities supporting children have been recipients of company funds in the past. "It's been a part of what we do over the years, and we're happy to do that more extensively as



Scott Horton, retiring from ownership at Correll Contracting Corp. after 9 years.

Montgomery County Granted \$3.6 Million for Economic Development

Montgomery County was awarded approximately \$3.6 million for nine projects, during a recent ceremony held by the New York State Regional Economic Development Council.

As a whole, the Mohawk Valley Regional Economic Development Council was designated "Top Performer" and was awarded \$85.4 million, to fund 77 projects through the eighth round of the REDC Awards.

Mark Kilmer, President of the Fulton Montgomery County Regional Chamber of Commerce, said, "An impressive team of local officials, working closely with business owners, entrepreneurs and visionaries have come together to create forward-progress for the Mohawk Valley and beyond. As a member of the Council, I could not feel more pride for the accomplishments that have been completed to date, and I am looking forward to all of the progress that is to come."

"An impressive team of local officials, working closely with business owners, entrepreneurs and visionaries have come together to create forward-progress for the Mohawk Valley and beyond."

— Mark Kilmer

President of the Fulton Montgomery County Regional Chamber of Commerce



"This is amazing news," Montgomery County Executive Matthew L. Ossenfort said. "Montgomery County has received well over \$20 million in grant funds this year and I'm extremely proud that through hard work, our team has received that achievement," he continued. "We are excited about putting these projects into action during 2019."

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Letter from the President

The Chamber's Annual Celebration and Awards Ceremony is always a positive event that allows us to reflect at the end of a year, and imagine what the promise of the new year in business will bring.

I would personally like to congratulate all of those businesses and individuals who were honored at our 2019 Annual Celebration, held on Jan. 19: Small Business Award – Gloversville Sewing Center, Gloversville & Saratoga Springs; Centennial Business Award – Willing Helpers Home For Women, Johnstown; Barbara V. Spraker Tourism Partner Award – Caroga Arts Collective, Caroga Lake; Thomas B. Constantino Entrepreneurial Award – Kelly & Joe Semione of Perfection Cleaning and Meco's Perfect Scoop, Gloversville; Young Professional of the Year Award – Amy McCray of CG Roxane, Johnstown; Agricultural Business of the Year – Ag PTECH, St. Johnsville; Edward L. Wilkinson Industry of the Year – Sticker Mule, Amsterdam; and Chamber Family Award – Brown's Ford, Johnstown & Amsterdam.

At the event, we heard from each winner, and were able to speak to them personally about their path into business. We heard about how their specific philosophies on life and work have helped them to succeed and grow.

Some businesses are more than 100 years old (Willing Helpers Home for Women) and some honorees (Amy McCray) are less than 40 years old. Some are global (Sticker Mule) and some are local (Brown's Ford of Johnstown and Amsterdam). Some focus on the arts (Caroga Arts Collective) and some keep businesses clean and serve delicious ice cream (Kelly & Joe Semione). Some are educating our students (Ag PTECH) and some are educating a great group of creative sewers (Gloversville Sewing Center).

No matter what the specific work, all seem to share a great commitment and dedicated spirit to serving their customers, family and community in the best possible way. As Chamber President, I am proud to call each and every one of them a member, and there are so many more excellent stories among our membership list.

In addition, I'd like to thank all participants and sponsors of the event, as well as donors of raffle prizes. Without such a dedicated group of people, our business community would not thrive as it does. We have a small and rural region, but the accomplishments we have obtained are large and impactful.

I congratulate all of our Chamber members, and anyone who has tried and struggled through building a business and making it a success. The work is not easy, but it is well worth it, and your efforts have a lasting, multiplying, economic and social effect. Your Chamber is here working right alongside you, to advocate, support, and offer our cheers, to your success.



Mark Kilmer
President/CEO



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CG Roxane: Johnstown Plant Bottles Adirondack's Spring Water

Just about 40 feet below the rolling fields and forested land in the western part of Fulton County, lies a crystal clear treasure.

The treasure is pure spring water, bottled by CG Roxane, who has been in our community since 2013. CG Roxane, bottles "Crystal Geyser® Alpine Spring Water®" from this area and ships the water throughout the Northeast. CG Roxane was established in 1990 in California as an independent, family-owned enterprise.

It's not a coincidence that CG Roxane decided to build its plant for the Northeast in our community. With the 2010 closure of the Beech Nut baby food manufacturing facility in Canajoharie, the town had a large volume of unused water. The natural abundance of high quality spring water was a deciding factor for CG Roxane to build here.

The Crystal Geyser website explains further: "Our spring water is obtained from our protected natural spring sources and aquifers. These remote locations provide for geographical isolation and protect our spring sources from man-made activities such as contamination by potentially harmful farming, industrial, and residential activities. We make



sure that each of our locations meet specific geological criteria in order to protect our groundwater resources. Water from our protected spring sources is continually and closely monitored by our trained quality control team in order to detect any changes in the microbiological, chemical, or physical characteristics. We perform both internal and third-party laboratory testing and meet all state and federal testing requirements. Since our spring water is bottled right at the spring source, we eliminate the added risk of possible contamination that can occur during bulk transport of the water."

The Johnstown plant is having a

change in leadership in 2019. Mark Miranda will be replacing the outgoing plant manager, Bill Galster, who has been with the company for 18 years, has managed in Johnstown for 5 years, and will return to a Crystal Geyser plant in California.

CG Roxane has 7 spring water plants across the country. They include springs near the mountains in the Cherokee National Forest in Benton, Tennessee; the Ossipee Mountains of Moultonborough, New Hampshire; Mt. Shasta in Weed, California; Ouachita Mountain range of Norman, Arkansas; Olancha Peak, in the Sierra Nevada Mountains, Olancha, California and

the Blue Ridge Mountains in Salem, South Carolina.

As bottles are being filled, they travel along a conveyor that looks much like the old "Laverne & Shirley" bottling scene from the 1970's sitcom opening credits, but the bottles move very quickly and smoothly through the process. Galster explained that sensors monitor every bottle for quality control.

Chamber President Mark Kilmer thanked CG Roxane for supporting the Chamber and for their great work in the region. Other town and local officials echoed appreciation for the plant as well, saying "Our water is the best," "CG Roxane is a great company to work with."

Kilmer praised the corporation for its founding principles, and said he is proud that utilization of natural spring water "from the source," is what separates CG Roxane from all other U.S. bottled water companies. "We support and celebrate CG Roxane as a vital part of our regional economy, a partner in business, and as a protector of our valuable natural resources."

For more information about CG Roxane, visit www.CrystalGeyserPlease.com.

Grants, continued from page 1

Funded projects in Montgomery County were as follows:

— The City of Amsterdam was awarded \$30,000 for a Wastewater Treatment Plant Improvements Study to complete an engineering report to evaluate and identify improvements to the wastewater treatment plant's secondary clarifier design.

— Eisenadler Brauhaus, LLC, was awarded \$100,000 for the Nelliston Brewery. Eisenadler Brauhaus is a brand new microbrewery located in Nelliston, and is Montgomery County's first craft brewery. Eisenadler will produce hand-crafted microbrews, with a focus on Bavarian style beers.

— Montgomery County was awarded \$30,000 for a Fonda Fairgrounds Sewer Upgrades Study. Montgomery County will complete an engineering report to evaluate sewer upgrades at the Fonda Fairgrounds property to remediate ongoing issues and potentially expand the sewer area.

— Montgomery County received \$2 million for a Facilities Relocation project. Montgomery County will relocate its Business Development Center and Department of Public Works (DPW) out of the Mohawk River floodplain and to the Industrial Development Authority Glen Canal Business Park. Consolidating several satellite DPW offices outside of the flood inundation area will increase efficiency of emergency service operations during storm events by eliminating the need to move equipment prior to each storm and eliminating trips between facilities.

— Montgomery County was awarded \$148,740 for the Kayak Share Project. Montgomery County will work cooperatively with Fonda, St. Johnsville, Canajoharie, and Amsterdam to create recreational opportunities along the Mohawk River by installing long and short-term kayak storage and an ADA accessible floating launch. The project

will also include the development of the Ticket to Paddle Program; Water Trail Ambassadors Program and a Water Trail Signage Plan for Montgomery County. This project will further implementation of the Amsterdam and Western Montgomery LWRPs.

— Montgomery County Microenterprise Assistance received \$200,000. Funds will be used to assist in the establishment of the Montgomery County Microenterprise Assistance Program.

The Montgomery County Business Development Center received \$150,000 for the Chalmers Mill Riverfront Civic Space project. This project, a key component of a \$30 million brownfield revitalization development, will build an elevated pedestrian boardwalk and community space adjacent to the Erie Canal in Amsterdam. It will connect the Mohawk Valley Gateway Overlook to the downtown business district and Amsterdam's historic South Side neighborhood. The boardwalk will reorient residents and visitors to the impact the Erie Canal had on the region and highlight the Mohawk River as a beautiful, natural amenity.

— The Town of Amsterdam received \$203,580 for a Salt Storage Project. The Town of Amsterdam will construct a salt storage facility at the town facilities site on Manny's Corner's Road for the existing salt pile to be relocated. The new facility will be located further away from a municipal drinking well and nearby water bodies in an effort to prevent contamination as a result of rain and snowmelt events.

— The Village of Fort Plain received \$750,000 for sewer line improvements. Funds will be used to replace deteriorated sewer lines and related sewer system work.

Montgomery County Business Development Center Director Ken Rose, said, "I'm pleased that our priority projects were funded. This announcement marks another great year for Montgomery County and we hope to continue developing stronger plans each year moving forward."

Correll, continued from page 1

we grow," Rubscha said.

Scott Horton noted, "Our customers can continue to expect excellent service and high quality construction products. We are proud of the investments we have made in training, education and equipment to provide the market with peace of mind knowing that when we do a job, it will be done correctly, and any mistakes will be corrected quickly. With an A+ rating by BBB, we let our customers tell our story. After all, at Correll Contracting it IS the customer who counts."

Correll has been granted "Platinum Installer Status" by Owens Corning, and is one of only two roofing contractors in the extended capital region area to have the prestigious designation. The company also has a Certified Installer designation from Carlisle Syntec Commercial roofing products. Horton said, "These are assurances from our manufacturers that our customers are being well served."

As they take over for Scott Horton, the couple also hopes to build the business for their daughter, and maybe someday, additional children. "Now it's our turn," she said, noting the company could be a "wonderful legacy to leave" for their next generation.



Fulton Montgomery Regional Chamber of Commerce

CHAMBER FAMILY AWARD:

Brown's Ford and Brown's Collision

Editor's Note: Each month the Newsline will highlight one of the eight businesses and individuals who received recognition at the Chamber's Annual Celebration in early 2019. Congratulations!

In 1952, Raymond Brown opened a used car lot on South Main Street in Gloversville. The business grew quickly but was landlocked, so his wife Muriel

recommended they relocate the business to the new "Arterial" skirting the city of Johnstown. The Browns were laughed at for building a Texaco Gas Station, used car lot and repair shop on a "road to nowhere," as the road ended at the city line, right in front of today's Holiday Inn.

In 1955, Richard and Robert Brown were both discharged from the Navy and Army respectively, where they served in the Korean War. They joined their father Raymond in Brown's Auto Sales. In 1957, Brown's acquired the Edsel franchise, a division of Ford Motor

Company. The franchise was shut down in 1959, and in 1960 Brown's acquired Studebaker and International Truck franchises and they became R. Brown & Sons.

In 1961, Raymond, Richard and Robert drove to Buffalo, NY to sign the franchise paperwork for Ford Motor Company. Younger brother Russell joined the business in the late '60s and stayed to the late '80s when he left to start his own business. Raymond passed away in 1991, and a few years later, the Palace Diner property, and property to the north, was purchased for future expansion.

In the mid '80s, Richard's sons Jeff and Derek returned from Colorado where they worked in different dealerships. Jeff went to work in Sales with his father Dick, and Derek went into Service with his Uncle Bob. Sadly, Bob passed away in 1996.

In 1997, Brown's purchased the former Northern Ford on Rt. 30 in Amsterdam, and after upgrading the facility, officially opened in 1998



Members of the Brown Family accept the Chamber Family Award from Chamber President Mark Kilmer at the Chamber's Annual Celebration. Shown L-R: Derek Brown; Richard Brown; Kilmer; Jeffrey Brown and Seth Brown.

as Brown's Ford and Mercury.

In 2007, Russell Brown's son Seth joined his cousins Jeff and Derek working in the business. During 2008, the Mercury brand was cancelled and the current names of Brown's Ford of Amsterdam and Brown's Ford of Johnstown were put in place. In 2011, additional property was purchased next to the Amsterdam dealership, and the 16,000 sq. ft. Brown's Collision and Coachworks opened for business and expanded into the repair of RVs, buses and large

commercial trucks.

For over 67 years, The Brown's Ford Family has employed hundreds of local residents, and work alongside over 100 full- and part-time staff members.

They "continue to be grateful for the strong community support, and truly appreciate how far people travel to do business" with them. The Fulton-Montgomery region is a beautiful place to live and work, and Brown's is proud to be part of this wonderful community."

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Marketing is the Heartbeat of Your Business

Anyone that has been in business for any amount of time soon realizes that people must know you exist in order to stay in business. You may have the best service, product, customer service, building and signs out front, but you need customers. Providing an excellent product or service is the easy part. The hard part is marketing. You see, marketing is the heartbeat of a business.

Unfortunately, marketing can be expensive, it's a risk and there are no guarantees. Matter of fact, you can literally spend thousands on marketing your business or service. Unfortunately, there are no guarantees that customers will come. Even if customers do come, will they buy? But that's a whole different article. The bottom line, marketing is important for business success. Below are a few tips to help market your business that may cost a small price or for free.

Website: Every business owner needs a website to be taken serious. I mean, who actually looks at the yellow pages these days? Most people feel if you have a website it makes you credible. Also, instead of printing brochures and pamphlets you can direct people to your website. You can do that verbally, on your phone's voicemail, business cards, and on any advertisements.

Google Adwords: Having a website is not enough. Just like having a building, if there is not a way for people to know you exist, they will not find out. Google Adwords is an excellent way through keywords, to have anyone in the world discover your business online. Keywords describe your business and what you do. For example, keywords could be career, debt coach or wellness. A good webmaster should be able to set up the content and coding within the website for search engine optimization (SEO), which is really another name for "marketing."

Email Marketing: A weekly or monthly newsletter or tip is a great way to give informative information and to market your business. The information should not be a hard sale, and it promotes you



in front of potential customers. Also, if others enjoy the content, they may forward your information for others to read. That will get you in front of a new audience as well.

Viral Marketing: If you are an expert at something,

writing articles and content about your expertise is an excellent way to promote and your business. There are many places on the Internet where you can submit your articles for free. The media and people searching to use articles for

their blogs, websites, magazines, and newsletters will go to these websites to get new content. The benefit, in order for people to use the articles, they must include your short bio and contact information.

Social Networking: If

you do not like face-to-face networking, social networking is an excellent way to connect, meet new people, and make new business contacts. There are probably hundreds or even thousands of websites to use, and you do not have to be a technical genius to get started.

Other excellent sources of "free" marketing, is being interviewed as a guest on live radio or television. Find a show you like and email the producer and introduce yourself as an awesome potential guest. Yes, marketing truly is the heartbeat of business. At least now, your heart can beat without you going broke.

Sharman G. Lawson is the President of Care Enterprise, LLC and author of the e-book 12 Steps to Eliminate Debt Forever! Sharman is a debt-free living and relationship coach, and small business development consultant that have appeared on television, radio and in print media. Visit Sharman G. Lawson's website at www.careenterprisellc.com.

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Health Insurance News

Upcoming ACA Reporting Deadlines Overview

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Highlights

— The deadline for filing returns with the IRS for 2018 is Feb. 28, 2019, if filing on paper, or April 1, 2019, if filing electronically.

— The deadline for furnishing individual statements for 2018 was extended to March 4, 2019.

— The IRS is encouraging reporting entities to furnish statements as soon as they are able.

Important Dates

— March 4, 2019: Deadline for furnishing 2018 Forms 1095-B and 1095-C to individuals

— February 28, 2019: Deadline for 2018 filing with

the IRS in paper form

— April 1, 2019: Deadline for 2018 filing with the IRS electronically

Affordable Care Act (ACA) reporting under Section 6055 and Section 6056 for the 2018 calendar year is due in early 2019. Specifically, reporting entities must: File returns with the IRS by Feb. 28, 2019 (or April 1, 2019, if filing electronically, since March 31, 2019, is a Sunday); and: Furnish statements to individuals by March 4, 2019.

Originally, individual statements were due by Jan. 31, 2019. However, on Nov. 29, 2018, the Internal Revenue Service (IRS) issued Notice

2018-94 to extend the furnishing deadline by 32 days. Notice 2018-94 does not extend the due date for filing forms with the IRS for 2018.

Action Steps

Despite the delay, the IRS is encouraging reporting entities to furnish statements as soon as they are able. No request or other documentation is required to take advantage of the extended deadline.

Section 6055 and 6056 Reporting

Sections 6055 and 6056 were added to the Internal Revenue Code (Code) by the ACA.

Section 6055 applies to providers of minimum essential coverage (MEC), such as health insurance issuers and employers with self-insured health plans. These entities will generally use Forms 1094-B and 1095-B to report information about the coverage they provided during the

previous year.

Section 6056 applies to applicable large employers (ALEs)—generally, those employers with 50 or more full-time employees, including full-time equivalents, in the previous year. ALEs will use Forms 1094-C and 1095-C to report information relating to the health coverage that they offer (or do not offer) to their full-time employees.

Generally, forms must be filed with the IRS annually, no later than February 28 (March 31, if filed electronically) of the year following the calendar year to which the return relates. In addition, reporting entities must also furnish statements annually to each individual who is provided MEC (under Section 6055), and each of the ALE's full-time employees (under Section 6056). Individual statements are generally due on or before January 31 of the year immediately following

the calendar year to which the statements relate.

Extended Furnishing Deadline

The IRS has again determined that some employers, insurers and other providers of MEC need additional time to gather and analyze the information, and prepare 2018 Forms 1095-B and 1095-C to be furnished to individuals. As a result, Notice 2018-94 provides an additional 32 days for furnishing the 2018 Form 1095-B and Form 1095-C, extending the due date from Jan. 31, 2019, to March 4, 2019. The extended deadline is March 4, rather than March 2 as in prior years, because March 2, 2019, is a Saturday.

Despite the delay, employers and other coverage providers are encouraged to furnish 2018 statements to individuals as soon as they are able.

Filers are not required to submit any request or other documentation to the IRS to take advantage of the extended furnishing due date provided by Notice 2018-94. Because this extended furnishing deadline applies automatically to all reporting entities, the IRS will not grant additional extensions of time of up to 30 days to furnish Forms 1095-B and 1095-C. As a result, the IRS will not formally respond to any requests that have already been submitted for 30-day extensions of time to furnish statements for 2018.

Filing Deadline

The IRS has determined that there is no need for additional time for employers, insurers and other providers of MEC to file 2018 forms with the IRS. Therefore, Notice 2018-94 does not extend the due date for filing Forms 1094-B, 1095-B, 1094-C or 1095-C with the IRS for 2018.

The IRS extended the furnishing deadline for 2018 to March 4, 2019. However, the 2018 filing deadlines are unchanged. This due date remains: Feb. 28, 2019, if filing

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Health Insurance News

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on paper; or

April 1, 2019, if filing electronically (since March 31, 2019, is a Sunday).

Because the due dates are unchanged, potential automatic extensions of time for filing information returns are still available under the normal rules by submitting a Form 8809. The notice also does not affect the rules regarding additional extensions of time to file under certain hardship conditions.

Employers or other coverage providers that do not meet the due dates for filing and furnishing (as extended under the rules described above) un-

der Sections 6055 and 6056 are subject to penalties under Section 6722 or Section 6721 for failure to furnish and file on time. However, employers and other coverage providers that do not meet the relevant due dates should still furnish and file. The IRS will take this into consideration when determining whether to abate penalties for reasonable cause.

Impact on Individuals

Because of the extended furnishing deadline, some individual taxpayers may not receive a Form 1095-B or Form 1095-C by the time they are ready to file their 2018 tax re-

turns.

Taxpayers may rely on other information received from their employer or other coverage provider for purposes of filing their returns, including determining eligibility for an Exchange subsidy and confirming that they had MEC for purposes of the individual mandate.

Taxpayers do not need to wait to receive Forms 1095-B and 1095-C before filing their 2018 returns. In addition, individuals do not need to send the information they relied upon to the IRS when filing their returns, but should keep it with their tax records.

Visit our tourism event calendars for information on events happening in **Fulton County**,
www.44lakes.com/calendar
 and **Montgomery County**,
www.visitmontgomerycountyny.com/events-calendar.



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Chamber Member News

Northville Winterfest Is Great Success For Village, Rotary Club

Local residents, as well as visitors from each corner of the Capital District, along with Connecticut and New Jersey, enjoyed a fun-filled Saturday in the Village of Northville as the Northville Rotary Club hosted

Winterfest 2019.

Winterfest Committee Chair and Northville Rotarian Carolyn Adamczyk said the event was a great success. Several village businesses and organizations participated to make the

day welcoming and fun.

Sacandaga Valley Arts Network held a Northville Winterfest Photo Contest, so that amateur photographers could help document the day. Winning photos and others entries may be seen at the “Winterfest 2019 Northville, NY” Facebook group page.

Free horse-drawn wagon rides were available to take visitors around the village. Activities and events included pony rides, bouncy houses, snow mini-golf, turkey bowling, curling demonstrations,

ice skating, ice fishing demonstrations, a snow sculpture near the village square, axe throwing, model rocket demos, and a vintage sled display.

Children were treated to face painting, bird feeder building, and beaded bracelet making.

A Rotary welcome tent greeted visitors at the Northville Central School gym, and a costumed “yeti” assisted in engaging attendees.

New to this year’s event was the “Winterfest Passport.” Local businesses came together

to provide a grand prize of over \$450. Participants visited each retailer to have their passport stamped and entered to win the prize. Inn at the Bridge held a wine tasting event, other businesses provided free refreshments, and the Sacandaga Dog Supply & Feed Store built a campfire to serve s’mores.

Three local restaurants were open, and the Northville Rotary grilled burgers and dogs; Klippel’s Kozy Corner soups, along with baked goods from the NCS Parent-Teacher Organization.



Amateur photographer Darcy Morehouse won first place in the Sacandaga Valley Arts Network Northville Winterfest Photo Contest for this shot of a youngster expressing enjoyment for a Winterfest cookie. The background of fruits and veggies shows Johnson’s Farmstore.



S’mores and a horse-drawn wagon ride make for a fun family day at the Northville Winterfest 2019. Photo by Carolyn Adamczyk.



Desiree Herb Potvin won the third place photo contest prize for this image of a boy enjoying the snow at the Winterfest 2019.



Kurt Schweiger’s photo captures the expressions of the draft horses that were pulling the horse-drawn wagon rides at Winterfest.

Chamber Member News

Grants Available For Organizations That Serve Poor, Vulnerable

St. Mary's Healthcare Amsterdam is accepting proposals for the Carondelet Community Grant. The grant was originally established in 1996 by St. Mary's to honor and continue the spirit of its historical founders, the Sisters of St. Joseph of Carondelet. It provides assistance to nonprofit, local programs and

agencies which address a community need and provide special attention to the most poor and vulnerable. Organizations interested in applying for a grant, should contact Sonia Flores at (518) 841-7134 or Sonia.flores@ascension.org for an application. The deadline for submissions is 4:30 p.m. on March 8, 2019.

Elizabeth Cady Stanton Hometown Association Receives Web Grant

The Elizabeth Cady Stanton Hometown Association in Johnstown has received a grant award from the Foundation Board of the Berkshire Bank, headquartered in Pittsfield MA, to support development and design of a new website for the organization that will include a focus on women's economic empowerment.

Financial empowerment for women was a major mission for the work of 19th Century women's rights activist and Johnstown native, Elizabeth Cady Stanton. The website is under construction, and an announcement will be made when it is completed and goes live.

Officials from the Association said, "We are especially thankful that Berkshire Bank has granted us the opportunity to incorporate their GreenPath financial wellness program to anchor a website section promoting financial literacy for women, girls and families."

Special mention was given to Berkshire Bank SVP Foundation Director Lori Gazzillo Kiely for her assistance and support to Jennifer Gardella, ECSHA Vice Chair, who completed the application for the grant; as well as to ECSHA Board member Beth Haggerty for research in support of the site; and member Lynn Trudeau for technical assistance in the application.



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James Hannahs

Membership Coordinator

Membership@fultonmontgomeryny.org

518-725-0641

As we continue to hibernate through this icy winter, I can't help but look forward to warmer weather, and what we can do to get folks out of their houses once Spring arrives. The Chamber hosts various events throughout the year to get everyone together, but only one that is an opportunity for our members to showcase their businesses directly. The Annual Business Expo has done just that; presented an opportunity for you as a Chamber member to promote your business directly to consumers, and other businesses. Given the historic popularity of the Expo, it was a simple decision to not only coordinate another successful rendition, but to reinvigorate it as well. The 2019 Business Expo, and newly dubbed "ChamberCon," will take place on May 15, 2019.

In most recent years, we have held the event in various places, but most often in Fulton County. This year, we would like to bring ChamberCon to an accessible location in Montgomery County in an effort to balance the outreach of our events. Given the Chamber's reach across both counties, it is important to share the benefits received from well-trafficked events.

What Participating Members Can Expect

As a member who purchases a booth for ChamberCon, you can expect a spacious and organized setup area along designated walking paths. There will be space for signage and other promotional objects. The event will be open to the general public, so expect to see

Membership News

2019 ChamberCon

people passing by your station frequently.

Who Can Participate?

Virtually anyone can participate. We anticipate having a wide spectrum of businesses and would love to have a diverse range of businesses join us. Chamber members will have preferred access and pricing, meaning active members will have early access to register and secure a booth location. Future members are welcome to participate, but registration will be at a delayed date after member sign-up.

What Are the Costs Associated?

Currently, costs are still

being finalized. All of the associated rates will be provided with promotional flyers and e-communications.

When Will

Registration Begin?

We will begin accepting registration forms towards the end of February and beginning of March. An official announcement will be made the week of Feb. 25th and will be attached with a signup sheet.

Location and other information will be made readily available this month. For more information, please feel free to contact me at the Chamber. I look forward to seeing you at "ChamberCon" 2019!

Welcome New Members!

Thank you for making an investment in your business, and in our region, with Chamber membership.

Rado Ramirez, Spectrum Business

20 Century Hill Dr.

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Dollar General – Amsterdam

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Community Loan Fund of the Capital Region Inc.

255 Orange St., Albany, NY, 12210

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Visit the Chamber online:

Fulton Montgomery Regional Chamber of Commerce

www.fultonmontgomeryny.org • Facebook: FMChamberNY • Instagram

Fulton County Tourism

www.44lakes.com • Facebook: Visit Fulton County, NY • Twitter: @SeeFultonCounty

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www.visitmontgomerycountyny.com • Facebook: Visit Montgomery County NY •

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Harvey's Home, Garden & Pet Center
Benson's Pet Center
Bark n Play
LaVilla Dog Works
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Sievert's Sporting Goods
Mud Road Sugar House
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Chamber Member News



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Chamber Member Anniversaries

The following businesses have found value in their Chamber investment and have renewed their membership in the months of January of this year. Please note these member businesses and the year they joined! Thank you to all our renewing Chamber members.

Less than 5 Years

- Albany Airport Transportation Services ...2017
- Parkhurst Field Foundation2017
- Sticker Mule2017
- Caroga Historical Association & Museum2017
- Amsterdam Pediatric Dentistry2017
- Senator Jim Tedisco2017
- Hillcrest Spring Residential Adult Care ...2016
- Studio Herbage Florist2016
- Mohawk Valley Economic Development District2015
- State Farm Insurance, Jenny Rulison-Fisch2015

5 to 9 Years

- Beacon Insurance Agency Group, Inc. ...2014
- Landis Arboretum2014
- H&L Insurance Agency, Inc.2014
- The M.A.N. Program2014
- VanNostrand & Co. CPAs2014
- Capstone Center for Rehabilitation and Nursing2013
- K.C. Tag Co. Inc.2012
- Wally Hart2011
- Easterly Woodwork & Design2010

10 to 19 Years

- Law Offices of Heidi A. Gifford2009
- Arkell Museum at Canajoharie2008
- Stewart's Shops2006
- Orendaga on Northville Lake, L.L.C.2006
- Bollock Aluminum2003
- Covenant Presbyterian Church2003
- Beckmann Converting, Inc.2003
- Sacandaga Valley Arts Network2003
- Euphrates, Inc.2002
- Brott Law Office, P.C.2002
- Cranberry Cove Marina, Inc.2001
- Wemple and Edick's2001
- Wells Nursing Home, Inc.2001
- Rogers Family Orchards, Inc.2001
- Glove Performing Arts Center; The2000
- BioMed Communications2000

20 to 29 Years

- Bill's Beverage Company1998
- DiBlasi Agency, Inc.1998
- Eccentric Club1998
- First Choice Financial Federal Credit Union1998
- Spagnola & Spagnola, Accounting Firm LLC1998
- Amsterdam Free Library1998
- Amsterdam Auto Parts Inc., (CarQuest)1998
- Gloversville Johnstown Joint Wastewater Treatment Facility .1998
- Gloversville Enlarged School District ...1998
- Bob's Paving and Excavating1998
- Cranesville Block Company, Inc.1998
- Sport Island Pub1997
- Abdella Law Offices1995
- Colonial Overhead Doors1995
- Northville Public Library1994
- Peking In Johnstown Corp.1994
- United Way of Fulton County, Inc.1994
- Lanzi's on the Lake, Inc.1993
- Pineview Commons L.L.C.1992
- Broadalbin Manufacturing Corp.1991
- Town of Broadalbin1991
- Partner's Pub1991
- Broadalbin-Perth Central School District ...1991
- Steven, E. Smith, P.E.1991
- Saltsman's Hotel1990
- Fulton County Sheriff1990

30 to 39 Years

- Gary DiSanto-Rose, D.M.D.1985
- J. Paul Kolodziej, Attorney & Counselor at Law1985
- Beckett, Philip, C.P.A., P.C.1984
- Romana's Pizzeria1980

40 to 49 Years

- First Presbyterian Church-Johnstown1976
- Ruby & Quiri, Inc.1974
- SWANY America Corp.1974
- Leader-Herald1974

50 to 59 Years

- Gabriel Contractors of Amsterdam, Inc. 1966

Upcoming Chamber Events

Be sure to check out our website for more details and updates at www.fultonmontgomeryny.org

February 8 to March 1, 2019

Foothills PTECH Art Show

Freshmen at Foothills PTECH, Academy of Health & Medical Sciences have created a "Cellfie" project where they create cellular self-portraits. Their art work will be on display at the Fulton Montgomery Regional Chamber of Commerce's art gallery from Feb. 8 to March 1, 2019.

The community is invited to a student-led art reception on February 8, 2019, from 10:30 - 11:30 a.m. at Gloversville Fulton Montgomery Regional Chamber of Commerce Rotunda, 2 N. Main St. RSVP's are required and can be made to Nicole Walrath at nicolew@fultonmontgomeryny.org.

Tuesday February 12, 2019

Open Recruitment Session

— Keymark Corporation

Keymark Corporation will hold an open recruitment session at the Gloversville Fulton Montgomery Regional Chamber of Commerce Rotunda, 2 N. Main St., Gloversville, and invites you to come and fill out an application. The event will be from 10 a.m. to noon.

"Looking for a career opportunity with a company that puts employees first, offers premium benefits, provides transportation, and upward momentum?" Be on the lookout for the Keymark Shuttle Bus on display. Keymark offers all Johnstown/Gloversville employees reliable and free transportation to and from work. For more information, contact Amy Rogers at (518) 853-3421.

Wednesday, March 13, 2019

Business After Hours – Steet Toyota

Join the team at Steet Toyota, 310 N. Comrie Ave., Johnstown, from 5-7 p.m. for the first Business After Hours event of 2019, as they unveil the brand new 2019 Rav4! Enjoy cuisine catered by the Holiday Inn of Johnstown/Gloversville, libations, and a short presentation given by Steet's team.

The event is free, but please register in advance. For more information, please contact Vivienne Cirillo of Steet Toyota of Johnstown at vcirillo@steettoyota-johnstown.com or James Hannahs at membership@fultonmontgomeryny.org

Thursday, April 11, 2019

Job Fair – Fulton-Montgomery Community College

A job fair co-sponsored by Fulton-Montgomery Community College; the FMS Workforce Center; and the Fulton Montgomery Regional Chamber of Commerce is set from 1-3 p.m. on Thursday, April 11 at the FM Gymnasium, 2805 State Highway 67, Johnstown.

Applicants should dress professionally and bring several copies of their resume. For more information, contact James Hannahs at membership@fulton-montgomeryny.org.

Gloversville Economic Development Corporation

Has money available to loan to businesses located in the city of Gloversville at comfortable and competitive rates for a variety of needs or purposes! Businesses interested in this offer should call the Chamber at (518) 725-0641 or email president@fultonmontgomeryny.org for more info.



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Tourism News



Gina DaBiene-Gibbs
Director of Tourism
tourism@fultonmontgomeryny.org

Sponsorships Available for 2019 Canal-Related Events

The Erie Canalway National Heritage Corridor, in partnership with the NYS Canal Corporation, is offering sponsorships up to \$500 for events or festivals taking place in the National Heritage Corridor from May through



A young attendee gets to pose with a horse-friend as part of an Erie Canal Event in 2018. Sponsorships applications are now available for events for 2019 related to the canal corridor.

ennial period (1817-1825) and recreational events that encourage use of the NYS Canalway Water Trail, Canalway Trail, or participation in the Canalway Challenge.

For instructions and an online application, visit www.eriecanalway.org.

Adirondack Outdoorsman Show

The 14th Annual Adirondack Outdoorsman Show will take place at the Johnstown Moose Club, 109 South Comrie Avenue on Saturday, February 9 from 10 a.m. to 6 p.m. and Sunday, February 10, from 10 a.m. to 5 p.m. Fulton County Tourism will be at the show again this year with regional tourism information.

The show is geared toward hunters, fishermen and outdoor enthusiasts. Exhibits will feature: hunting and fishing gear and supplies, guns, archery, trapping, boating, camping, hiking, snow shoeing, guides and charter services, taxidermy, snowmobiling, collectable knives, antique hunting and fishing gear, wildlife art and books, and Adirondack furniture.

Many featured guests, authors, and industry experts are scheduled to be on hand throughout the weekend discussing outdoor, hunting, and fishing with attendees including authors Todd Mead and Spider Rybaak and outdoor writer Jerrod Vila. Mead, the author of three deer hunting books, will have copies of his newest book, Pursuing Public

Land Whitetails. Rybaak, the author of six books on the art of fishing, will have copies of his newest book, Fishing the Salmon River. Vila is a part of the "Downwinder Outdoors Team" which is the #1 Eastern Coyote hunting channel on YouTube. Vila also writes for several outdoor publications where he pens tales of his passion for fly fishing and predator calling and hunting.

The founding father of benchrest shooting, Harvey A. Donaldson, will be honored and inducted into the Fulton County Baseball & Sports Hall of Fame. Donaldson created the very first benchrest shoot at the Pine Tree Rifle Club in 1947, leading to the establishment of the sport internationally. The induction will take place on the main show floor at 3 p.m. on Saturday. Members of the Pine Tree Rifle Club will be at the event throughout the weekend with an exhibit on Donaldson and the history of benchrest shooting. Attendees are also encouraged to bring in their old fishing lures and antique outdoor equipment for a free appraisal by Johnny Appleseed Antiques.

In conjunction with this year's show, the "Take Me Fishing & Hunting Raffle" will take place with the prizes consisting of guided fishing and hunting trips with professional guides throughout New York State. Door prizes of gear and equipment will be given away throughout the weekend. Admission to the event is \$5 for adults and \$1 for Children under 16. For more information on the event and featured guests, visit www.adkshow.com or contact Mike Hauser at (518) 725-5565.

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November, 2019. Qualifying events must promote or celebrate the distinctive historic, cultural, scenic, or recreational resources of the canal corridor.

Festivals and events draw millions of people to canal communities and the Canal System each year for fun, recreation, history, music, local food, and natural beauty. Eligible applicants include municipalities and nonprofit 501(c)(3) organizations. Applications are due by February 15, 2019.

Priority consideration will be given to heritage events that celebrate the Erie Canal bicen-



Attendees at the Adirondack Outdoorsman Show, set for Feb. 9, 2019, will have the chance to speak with featured guests including authors, vendors, industry experts, guides and others, as well as view exhibits related to various outdoor activities.

MHA Mini Golf Family Fun Day Planned

The Mental Health Association in Fulton & Montgomery Counties will host its 21st Annual Miniature Golf and Family Fun Day at Amsterdam High School on Saturday, March 2.

The event, set from 10 a.m. to 2:30 p.m., will offer 18 holes of indoor miniature golf for all ages, crafts, face painting, carnival games and other unique activities for children and families. Hot dogs, make your own sundaes, healthy snack options and other refreshments will also be available.

Master Balloon Artist Daryl Baldwin will be onsite to dazzle with fantastic balloon creations from 11 a.m. to 2 p.m. and Jo-Jo's Fabulous Faces "promises to put a smile on the children's faces" with imaginative face painting from 10:30 a.m. to 2 p.m. Also, a 32-inch flat screen television will be awarded to "one lucky person," donated by the staff at Nathan Littauer Hospital.

Organizers said, "There will be a variety of interesting and fun activities for the children, and we invite you to bring the entire family to enjoy this special community event. Support your local Mental Health Association and enjoy some great miniature



golf to start getting you ready for the golf course this spring!"

Proceeds will benefit the various programs and services the Association offers in the community. Tickets may be purchased at the door for \$5 for golfers and \$3 for non-golfers and children under age 5.

For additional information, call the Mental Health Association at (518) 762-5332 ext. 100, or visit on Facebook or at the organization's website: www.mentalhealthassociation.org.

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Business Education Partnership News



Nicole Walrath
Director of
Workforce Development
NicoleW@fultonmontgomeryny.org

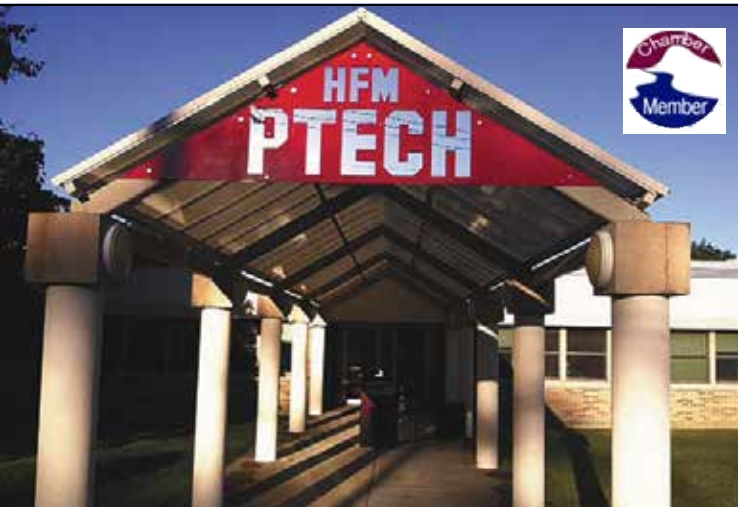


Sarah Hafter
Business and Education
Partnership Coordinator
Sarah@fultonmontgomeryny.org



Ag PTECH

AT LEFT: The Fulton Montgomery Regional Chamber of Commerce honored Agricultural Pathways in Technology Early College High School (commonly known as Ag PTECH) with the Agricultural Business of the Year award at their Annual Celebration held on January 18th at the Holiday Inn. Principal, Denise Capece was there to accept the award on behalf of the school.



Are you interested in working with students who will embrace the essential business skills and who will be trained educated employees for the future?

Well, PTECH is the new future! PTECH is a technologically based early college high school that allows students to gain real-world, project based experiences through partnering businesses in your community.

We are currently looking for mentors who will be willing to communicate online with students weekly. Interested in becoming a partnering business?

Contact Nicole Walrath at

(518) 725-0641 or nicolew@fultonmontgomeryny.org for more information.



Foothills PTECH, Academy of Health & Medical Sciences

Freshmen at Foothills PTECH in the Academy of Health and Medical Sciences hosted health professionals for a two-day Career Day on Thursday, Jan. 3 and Friday, Jan. 4. Students rotated to different classrooms to learn about a multitude of careers in the health and medical fields. This helped students gain a better under-

standing of the careers available throughout the region.

A big thank you goes out to all of our guests including Fulton-Montgomery Community College, Nathan Littauer Hospital, St. Mary's Healthcare, Wells Nursing Home, Albany Medical Center, Devine Doula and the US Army.

Business Education Partnership News



Ag PTECH

AT LEFT: Last April, Ag PTECH completed construction on a high tunnel, located behind the school, to be used for planting. Students planted some seeds in the spring before school let out, but the high tunnel is still in need of power and water installation. As of last month, those two necessities were installed and complete use of the high tunnel will begin in the spring!

PTECH Kids Gain College Degrees

Four Students in the HFM PTECH program completed the requirements for their associate degree from Fulton-Montgomery Community College in December, after having received their high school diplomas in June.

The students who have earned their degrees are:

- Mae Goh, Johnstown
- A.A.S. in Business
- Taylor Rose, Mayfield
- A.A.S in Health Studies
- Hannah Ryder, Broadalbin
- A.A.S in Health Studies
- Maddie Paul, Gloversville
- A.A.S in Health Studies

These four PTECH graduates are the latest students to complete the program and are all part of the first class that entered HFM PTECH when it launched in 2014.

The students plan to further their education at another institute in the fall. They will be invited to participate in the second annual program completion ceremony in June, when about 27 more students from the first and second classes are expected to finish.

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