

Business Perspective



OVERLAND PARK
K A N S A S
CHAMBER OF COMMERCE

April 2017

Community comes together to recover from largest fire in Overland Park history

In response to the largest fire in Overland Park's history, which took place March 20 at the CityPlace development and the surrounding neighborhood, the CityPlace developer has set up a relief fund for those affected by the fires.

Block Development Company has established the Block Cares Fire Relief Fund at the Greater Kansas City Community Foundation with an initial \$50,000 donation from the Kenneth and Lisa Block Philanthropic Foundation, to support affected families and relief agencies, including fire departments and first responders, that have been instrumental in assisting affected residents with their short term and long-term needs.

Ken Block, managing principal of **Block Real Estate Services**, has described the development as his "dream project." He said his company is focused on



helping the affected homeowners get their lives back in order. Block provided accommodations, food and other supplies for those affected by the fires. The company has its Block Care Team mobilized to provide assistance and is assigning ambassadors to help the affected families.

Block Multifamily Group released a statement saying "We at BMG plan to

remain in the neighborhood, for as long as needed, to provide assistance to all of those affected and to support them in their time of need."

Overland Park Fire and Police departments were assisted by first responders from Johnson County and several neighboring cities, working late into the night to contain the numerous blazes that spread throughout the neighborhood.

The damage to CityPlace has been estimated at \$20 million and to the 25



(continued on page 11)

Our Mission:

To enhance the business environment and quality of life in our community.



Chamber Calendar

Groundbreaking

Tuesday, April 4, 2017 - 3:00 p.m.

The Vue, 7201 West 80th Street

Ribbon cutting

Wednesday, April 5, 2017 - 3:00 p.m.

Overland Park Racquet Club, 6800 West 91st St.

Ribbon cutting

Thursday, April 6, 2017 - 4:00 p.m.

Autumn Leaves, 12701 Pflumm Road

Young Professionals

Community Blood Drive

Friday, April 7, 2017 - 12:00-4:00 p.m.

Overland Park Chamber, 9001 West 110th St.

To register: www.esavealifenow.org; Code: OPCH

Ribbon cutting

Tuesday, April 11, 2017 - 4:00 p.m.

Three Dog Bakery, 7951 West 160th Street

Wednesday Wake-up

Wednesday, April 12, 2017 - 8:00-9:00 a.m.

Blue Valley CAPS, 7501 West 149th Terrace

Free and open to Chamber members only

Member Orientation

Tuesday, April 18, 2017 - 8:00-9:00 a.m.

Overland Park Chamber, 9001 West 110th St.

Free to members

Ribbon cutting

Tuesday, April 18, 2017 - 9:00 a.m.

Coffee News at the Overland Park Chamber

Legislative Luncheon

Thursday, April 20, 2017 - 12:00-1:30 p.m.

Marriott Overland Park, 10800 Metcalf Avenue

\$31 per member; \$36 per non-member

Young Professionals Trivia Night

Charity event benefitting **SAFEHOME, Inc.**

Thursday, April 20, 2017 - 5:00-7:00 p.m.

Brookridge Golf & Fitness, 8223 West 103rd Street

\$7 per person for members; \$17 for non-members

Groundbreaking

Saturday, April 22, 2017 - 1:00 p.m.

Colonial Village, 135th & Rosehill

OP After Hours

Thursday, April 27, 2017 - 5:00-7:00 p.m.

Seasonal Concepts, 10430 Metcalf Avenue

Free and open to Chamber members only

To register for these events, [click here](#) or call (913) 491-3600.

FROM OUR PRESIDENT

Chamber Board and Staff

BOARD OFFICERS:

Michael Tracy, *Chairman*
OMNI Human Resource Management
Brett Bogan, *Chair-Elect*
Lathrop & Gage LLP
Mike Hess, *1st Vice Chairman*
HNTB Corporation
Stacie Gram, *2nd Vice Chairman*
Swiss Re America Holding Corporation
Chris Wally, *Secretary*
CBRE Kansas City
Charles Laird, *Treasurer*
Menorah Medical Center
Brad Stratton, *Past Chairman*
Overland Park Wealth Management

BOARD MEMBERS:

Marshaun Butler, **Children's Mercy Hospital Kansas**
Lance Collins, **YRC Worldwide**
Greg Crowley, **Crowley Furniture**
Jim Edwards, **Nothing Bundt Cakes**
Jarad Falk, **Charter Communications**
Craig Jeffries, **Empower Retirement**
Tim Kelley, **Security Bank of Kansas City**
Jodde Lanning, **Payne & Jones, Chartered**
Doug Lynn, **Sprint**
Don Pearce, **Pearce Construction Company**
Kartsten Randolph, **Shawnee Mission Health**
Ryan Reeves, **UnitedLex Corporation**
Bob Regnier, **Bank of Blue Valley**
Clint Robinson, **Black & Veatch**
Stephen Rhorer, **SPX Cooling Technologies**
Tony Rupp, **Foulston Siefkin LLP**
Mark Thomas, **Copaken Brooks**
Steve Troester, **PGAV Architects, Inc.**
Dr. Todd White, **Blue Valley School District**
Lori Wright, **Kansas City Power & Light**

EX-OFFICIO BOARD MEMBERS:

Joe Andrick, **True North Hotel Group** [Convention & Visitors Bureau board representative]
Bill Ebel, **City of Overland Park**
Mayor Carl Gerlach, **City of Overland Park**
Dana Markel, **Visit Overland Park**
Greg Musil, **Douthitt Frets Rouse Gentile & Rhodes** [2017 Chair of Overland Park Chamber Economic Development Council]
Tracey Osborne, CCE, Overland Park Chamber
Dr. Joe Sopcich, **Johnson County Community College**
Greg Wolf, **Dentons**

CHAMBER STAFF:

Tracey Osborne, CCE, *President*
Stacey Cowan, *Membership Director*
Frank Ebling, *Controller*
Celia Fritz-Watson, *Director of Events & Member Services*
Tim Holverson, *IOM, Recruitment & Retention Director, Economic Development*
Beth Johnson, *CEcD, Senior Vice President of Economic Development*
Michael Kelley, *EDC Policy & Communications Coordinator*
Stan Lawson, *Communications Director*
Erin Murray, *Assistant to the President*
Tom Robinett, *Vice President of Public Policy & Advocacy*
Amy Stock, *Member Services Coordinator*

The more things change, the more they stay the same

In January 1977, Chamber President Dick Molamphy told *The Sun Newspapers* the Chamber's "number one priority is to present a strong voice of business in all of our programs at all three levels – city, county and state." Your Board maintains that priority today, ensuring that your business voice is represented at all levels of government, with the addition of a strong federal agenda a number of years ago.

Dick was chosen to be the first professional leader of our Chamber in 1967. Ten years later, he was focused as ever on our original mission for our members and Overland Park – advocacy and economic development. "Our overall goal is good economic development – first, developing a good business element and secondly, the economic development of creating more jobs for its citizens, of maintaining an adequate tax base to finance the needed services for its citizens," he said. He further noted that our success will be the expansion of the highway network along College Boulevard, Antioch and Quivira.

Thirty years ago this central core of our business community was just beginning its expansion. The year 1975 saw the celebration of the opening of Corporate Woods, Oak Park Mall and Highway 69. The expansion of our local infrastructure was crucial to the efficient and safe transport of residents, workforce and products throughout our region. In the ensuing years, this network with its short commute times has been one of the cornerstones of our growth and one of the factors often cited in the numerous national rankings awarded our community. Infrastructure has been a top agenda item for the Chamber since our founding.



Dick Molamphy

Our cooperative efforts with our partners at the City of Overland Park, Kansas Department of Transportation, the Kansas Legislature, the business community and Overland Park's voters have made possible new interchanges along the U.S. Highway 69 and Interstate-435 corridors and created a long-term capital improvements program for our neighborhood streets and thoroughfares.

Under Mary Birch's leadership as president, we celebrated the opening of I-435 and Quivira's interchange and elevated our mission of job creation to a new level with a formal partnership with the City of Overland Park through the establishment of the Overland Park Chamber Economic Development Council as a public/private partnership. In 1993 we broke new ground, becoming one of the first chambers of our size nationally to hire a full-time lobbyist to advocate on behalf of our members in Topeka.

The Chamber's role, then as now, is focused on ensuring the business climate and infrastructure exists to foster job growth and economic vitality. Expansion of local companies and attraction of new business expands opportunity for our citizens and keeps the tax base balanced. Without these opportunities and sustainable resources, the quality of life that has been the benchmark of our success will erode.

The growth of our still relatively young community has been extraordinary, propelling us to become both the second-largest city in the Kansas City metro, as well as

(continued on page 4)



Tracey Osborne, CCE
Chamber President
@traceylosborne

Business Perspective is published monthly by the Overland Park Chamber of Commerce.

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Phone: (913) 491-3600 • Fax: (913) 491-0393 • opcc@opchamber.org • www.opchamber.org



Community Blood Drive

Friday, April 7

12:00-4:00 p.m.

Overland Park Chamber of Commerce
9001 West 110th Street

Roll up your sleeves to help save a life!

Appointments are appreciated, but walk-ins are welcome. **To book** your appointment, [click here](#)

or contact Erin at (913) 766-7606 or emurray@opchamber.org.

Charity Trivia Night

Thursday, April 20

5:00-7:00 p.m.

Brookridge Golf & Fitness

8223 West 103rd Street

Join other young professionals for a fun night of trivia, food and drink benefitting [SAFEHOME, Inc.](#) **To register**, [click here](#) or contact Erin at (913) 766-7606 or emurray@opchamber.org.

Member Orientation

Tuesday, April 18

8:00-9:00 a.m.

Overland Park Chamber of Commerce
9001 West 110th Street (Building 29 in Corporate Woods)

Maximize the value of your Chamber membership!

New Chamber members and new employees at existing members are invited to a casual morning coffee to learn about Chamber resources and how to receive the full value of your membership. Network with fellow members and meet Chamber staff and representatives of the Chamber board, Economic Development Council and the City.

To register, [click here](#) or call (913) 491-3600.



Legislative Luncheon

The Johnson County Public Policy Council and the Overland Park Chamber of Commerce present a legislative luncheon featuring a panel of Johnson County legislators discussing issues and providing the most current legislative updates.

Thursday, April 20

12:00-1:30 p.m.

Marriott Overland Park

10800 Metcalf Avenue

To register, [click here](#) or call (913) 491-3600.

Join us at this networking event!

Wednesday Wake-up

A Business Before Hours

Wednesday, April 12

8:00 - 9:00 a.m.

Hosted by



CENTER FOR ADVANCED PROFESSIONAL STUDIES

7501 West 149th Terrace

Join us for networking over coffee and breakfast and see firsthand how **Blue Valley School District's Center for Advanced Professional Studies (CAPS)** brings together business, community and public education to produce personalized learning experiences for tomorrow's workforce, especially in high-skill, high-demand jobs.

Free and open to members only

To register, [click here](#) or call (913) 491-3600



Thursday, April 27

5:00-7:00 p.m.

Join us for a fun evening of networking, delicious food and drinks at the inspirational [Seasonal Concepts](#), an outdoor living and casual furniture retailer and the area's only showroom that brings the outdoors inside.

Hosted by

seasonal concepts

10430 Metcalf Avenue



This event is free and open to Chamber members only.
To register, [click here](#) or call (913) 491-3600.

CHAMBER ANNOUNCEMENTS

President's message continued ...

the second-largest city in Kansas in less than 60 years. According to the *Sun* article, Overland Park's single family housing growth in the 70s led City Hall to anticipate issuance of 560 residential unit permits in 1977; Dick commented this would lead to a population increase of 1,000 for the year, which at that time boasted a population of 82,802. The growth rate is notable, as we anticipate an increase of just over 1,000 in population in 2017 over last year's base of 189,450. We issued 414 single family and 809 multi-family permits last year.

We look forward to the growth ahead and what the future brings to Overland Park. While the faces around the table have changed through the years, along with the technology and tools available, we remain committed to our original mission of advocacy and economic development that provides focus on prosperity.

Leadership class studies state government and education

The Leadership Overland Park class had two sessions last month in which they learned about state government and education.

During State Government Day, they joined other Johnson County leadership classes in Topeka where they toured the Capitol Building with Tom Robinett and had sessions with Speaker of the House Ron Ryckman Jr., Majority Leader Jim Denning, Attorney General Derek

Schmidt and Rep. Stephanie Clayton. They also heard a panel discussion by media representatives who cover the Kansas legislature and a presentation on political campaigns by Patrick Feeney.

On Education Day, class members toured local school facilities and met with public school representatives. Chamber President Tracey Osborne facilitated a panel discussion with school superintendents including Dr.

Mike Slagle, **Blue Valley School District**; Dr. Pat All, **Olathe Unified School District**; and Dr. Jim Hinson, **Shawnee Mission School District**.

This month, the class is studying city and county government.

Thank you to our Healthy Eating / Lifestyle Sponsor:

 **Saint Luke's**
HEALTH SYSTEM



Chamber President Tracey Osborne led a panel discussion of Johnson County Superintendents (above); and the LOP class interacted with CAPS students and Chad Ralston, CAPS program director (at left).



City Council President John Thompson, Chamber President Tracey Osborne, Chamber Diplomats, and other business representatives helped Rob Lukitsch, franchisee; and founders Chris LaRocca and Powell Kalish celebrate a ribbon cutting for the first **Crushed Red** in Kansas at 10640 Roe Avenue. Crushed Red is "Artisan Fast," serving chopped-to-order salads and hand-stretched pizzas. For more information: (913) 831-8484 or www.crushed-red.com.



City Council President John Thompson and Chamber Senior Vice President of Economic Development Beth Johnson helped Max and Kelly Gellert celebrate a ribbon cutting for **Blush Fitness**, 7204 West 119th Street. Blush is more than just a women-only gym, it's a community offering events including "Sweat and Wine" nights and "Free Lady Friday" when you can bring a female friend for free. For more information: (913) 291-0685 or www.blushfit.com.

RECENT & UPCOMING EVENTS



City Council President John Thompson and Chamber Senior Vice President of Economic Development Beth Johnson helped Scott Stone, CEO/Managing Partner; and his team celebrate a ribbon cutting for **1861 Wealth Advisors**, 7500 College Boulevard, Suite 425. 1861 Wealth Advisors is powered by Penn Mutual, the second oldest mutual company in the country. For more information: (913) 242-6942 or www.1861Wealth.com.



City Councilmember Rick Collins, Chamber ED Director of Recruitment & Retention Tim Holverson and Chamber Diplomats helped Andrea Smith, district manager; and her team celebrate a ribbon cutting for the newly renovated **Arcadia at Overland Park**, 8400 West 108th Terrace. For more information: (913) 451-6104 or www.arcadiaatoverlandpark.com.



Chamber ED Director of Recruitment & Retention Tim Holverson and Chamber Diplomats helped Chris McIntyre celebrate a ribbon cutting for **CYCLEBAR**, 5053 West 117th Street in Town Center Plaza. With a concert-like atmosphere and themed classes, CycleBar offers a fun, communal indoor cycling experience. For more information: (913) 228-1767 or <http://leawood.cyclebar.com>.

Executive Leadership Series

INSIGHTS FROM THE TOP
Overland Park Chamber of Commerce

Join us for this program series featuring executive insight on business leadership.

Proudly sponsored by:



Friday, May 19

7:30-9:00 a.m.

DoubleTree by Hilton Kansas City-Overland Park, 10100 College Boulevard

featuring

Kathy Nelson, President/CEO
Kansas City Sports Commission



One of only four female sports commission presidents in the country, Kathy Nelson works to promote Kansas City sports locally and nationally with the goal of attracting, retaining and facilitating sports events and organizations. She helps the bi-state region realize the economic, social and community-building benefits of sports. Nelson has received numerous Telly, Emmy and cable television awards and she was the first woman to win a regional Emmy for the production of an NFL game.

Members: \$30 per person; \$330 for reserved table of 10
Non-members: \$40 per person; \$440 for reserved table of 10

To register, [click here](#) or call (913) 491-3600.

Click ad below for more information.

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Presenting Sponsors:

THE ARTS & RECREATION FOUNDATION OF OVERLAND PARK
Bank of Blue Valley
in partnership with the Regnier Family Foundations
LMC TRUCK

CELEBRATING OUR 50TH ANNIVERSARY



When business leaders established the Overland Park Chamber of Commerce in 1967, one of their priorities was to broaden the tax base by creating an environment where companies could thrive and create jobs, transforming Overland Park from a mostly residential bedroom community into a self-sustaining city offering not only a superior quality of life but also a plethora of employment opportunities.



The country road that became College Boulevard, looking east from the area of Nall Avenue.

Numerous factors bring firms here



BUSINESS & FINANCIAL

SPACIOUS GROUNDS, plenty of parking, careful landscaping and scenic surroundings are what make this and other regional business headquarter developments in Johnson County attractive. This is the regional Allstate Insurance building, located just

The bedroom community reputation of suburban Johnson County is gradually changing as more and more businesses place regional and national offices in this area.

Why do business executives like to settle here? How long has the trend toward office construction in this area been going on? What is the future for similar developments in this area?

Two Overland Park Chamber of Commerce officials reviewed past business and office development in the area, and speculated about the future recently.

Chamber executive Dick Molamphy and Ernest Yake, chairman of the Chamber's economic development committee, cite a number of factors that have made Johnson County attractive to businesses.

The growth of the county began, of course, with the spread of residential development. Molamphy said people were drawn to the area for three major reasons — "excellent educational facilities, good government and distinctive developments."

That kind of environment, he explained, was an attraction to executive people who were the decision makers in their respective companies.

"As more and more executives moved here it became the place to buy a home for executives as the metropolitan area grew.

These people began saying to themselves 'Wouldn't it be nice to have my office here?' Molamphy said.

This partially explains how businesses began to come here. When it did become time for a firm to consider relocating, the executives living in Johnson County naturally favored placing the offices in the same locale.

As the offices were constructed, Molamphy said provisions were always made to have adequate parking. This became a savings in time over what workers in the downtown metropolitan area experienced. In addition, "The companies found they have a wealth of tremendously capable people here who still understand the importance of productivity," Molamphy explained.

Yake said another reason for migration of headquarters buildings to this area involves an interest on the part of workers to have a better life style. In the past, young business people felt the job and not where it was located was the most important consideration. One indicator of this change in values is the reluctance of business people to move simply for higher paying jobs. "It's getting to the point that a young man promoted to the home office back east may turn it down because it doesn't fit his life style. That used to not be the case. An area like this

allows a person to express his life style better," Yake said.

Another factor which has somewhat aided the expansion of business here is freeway construction. Molamphy said, when those were first built, it was done to give suburban people transportation to the downtown area. Now, that has reversed, Molamphy explained.

Aesthetics is another consideration. In the downtown area, one office abuts another. In a suburban area like Johnson County, the office can be landscaped and surrounded by trees. The Corporate Woods business park development south of Interstate 435 is an example, they said, of utilizing natural surroundings to the full extent.

Yake, who formerly worked in promotion of downtown developments said the contrasting methods of promotion between downtown and suburban business illustrates the advantage of open areas. Downtown businesses take pictures for publications into the building. Here, the pictures are taken away from the building to show the surroundings, Yake explained.

This has added advantage, Yake said, of making employees happier. Personnel officials in some businesses have reported that since moving facilities to Johnson County locations, turnover

New image for Overland Park in Molamphy's position paper

OVERLAND PARK — A new image for the Overland Park Chamber of Commerce, as a strong voice for small business and concerned with job opportunities, has been suggested to the organization by its executive director, Richard Molamphy.

The "position paper" was prepared by Molamphy following the Chamber's legislative luncheon at

which both State Sen. Paul (Bud) Burke and State Rep. Wendell Lady made it clear that it is going to be more difficult to support business positions on major issue in the future.

"It seems the time is here for the Chamber to determine new and better methods of merchandising the business philosophy," Molamphy said.

"The first suggestion would be to tie nearly all of

our efforts to the theme of developing job opportunities for the citizens. This is a simple terminology, well received by the public, and it actually is the result of Chamber effort.

"Secondly, the time probably has come for the business community... to begin discussing the cost of consumerism. We must stress, in the relationship between government and

business, that the consumer ultimately bears all the costs.

"The third guideline which should be considered is the fact that we represent small business. Of approximately 650 members (of the Overland Park Chamber) there probably are not more than 100 which have employment in excess of 100 persons," Molamphy concluded.

The Sun Newspapers, June 29, 1977



An early view of Buildings 20-24, the first buildings completed in Corporate Woods. Indian Creek Parkway runs along the lower portion of the photo.

LOOKING BACK AT BUSINESS GROWTH IN OVERLAND PARK

Sun Publications, April 19, 1978

Chamber produces promotional piece

A four-color promotional brochure aimed at attracting offices of major national firms to Overland Park has been produced jointly by the Overland Park Chamber of Commerce and the city.

The brochure cites the fact that Trans World Airlines, Xerox, Yellow Freight, Allstate Insurance and "and nearly a hundred other major national companies have district, zone or regional offices in Overland Park."

Photos show 13 office buildings which house ma-

nor companies. Some are owned by the firms involved, others are commercial office parks.

Still using the phrase "Executive Country U.S.A.," the brochure also points out that the office buildings and office parks are on arterial highways, are surrounded by green space, and are close to "beautiful residential areas." It also points out that "each location is within about 20 minutes of...the cultural, entertainment, and sporting activities" of the Kansas City metropolis.

They and nearly a hundred other major national companies have district, zone or regional offices in OVERLAND PARK, KANSAS.

Let's take a brief look at some of the reasons these great companies have chosen to locate in Executive Country. The featured buildings are simple examples of some of the other buildings and office parks now in use. You will notice that each is located on a major traffic artery. You will also notice that each is surrounded by green space, is close to shopping, and is close to beautiful residential areas. Finally, each location is within about 20 minutes from the center of the Kansas City metropolis, and cultural, entertainment and sporting activities.

WHAT MAKES OVERLAND PARK SO GREAT?

People. It's that simple... people. All kinds of people living and working together to make the kind of community in which they want to live and work... raise their families and enjoy the best things life has to give. Nearly every faith is represented in the more than 100 churches and synagogues throughout the city.



SCHOOLS are a big part of the secret... Overland Park schools are among the finest in the country, both in physical facilities and in academic standards. Belonging to a Unified School district in Johnson County assures your children of an education equivalent to the finest in the country. Architects are hard at work completing plans for a permanent campus of the Johnson County Community College (a \$12 million dollar facility) to be located in Overland Park.

THE GOOD LIFE... OVERLAND PARK, KANSAS



< Chamber promotional materials from the 1970s

O.P. growth is objective

January 28, 1977—Page 8D THE SUN

"Our number one priority is to present a strong voice of business in all of our programs at all three levels — city, county and state," Executive Vice President of the Overland Park Chamber of Commerce Dick Molampy said.

"We're extremely concerned that business is not contributing as much as possible. Business can give us knowledge and experience that could be helpful in government decisions," he said.

"Our overall goal is good economic development — first, developing a good business element and secondly, the economic development of creating more jobs for its citizens, of maintaining an adequate tax base to finance the needed services for its citizens."

One success of Overland Park and its Chamber of Commerce will be the expansion of the highway network along College Boulevard, Antioch, and Quivira Roads, Molampy said. "(This) is a vital

necessity if we're going to broaden the tax base for businesses and industry."

"Last year was a better year for the Chamber. By increasing its members and their total involvement... the organization was strengthened by the total business community and we expect the trend to continue," he said.

Asked about ribbon-cuttings by the Chamber in 1976, Molampy said, "We try not to (do that sort of thing). It takes time, manpower, energy. We try to expand commerce with every resource we have (rather than use them on ribbon-cutting ceremonies)."

Overland Park is experiencing single family residential growth. "Indications are the city hall will be issuing permits for 560 residential units — although they will not necessarily be occupied in 1977. If this results in a population increase of 1,000 that will be very unusual because of the lower birth rate," Molampy said.



Above: Suburban Medical Center (now Overland Park Regional Medical Center) opened in 1978.

At left: An early view showing the YRC Worldwide headquarters building in the lower left and the Black & Veatch headquarters in the upper right of the photo.

REINVESTED MEMBERS / PARTNER SPOTLIGHT

Member Renewals

We thank these companies for their membership reinvestments in February 2017:

40-50 Years

Kansas City Power & Light
Kansas Gas Service

20-39 Years

Abdallah Shriners
Agenda: USA
Allied Staffing
Barley's Kitchen + Tap
Benefit Trust Company
Blue Cross & Blue Shield of
Kansas City
Embassy Suites Hotel
Hampton Inn of Overland Park
Heavy Constructors Association
Homewood Suites
Overland Park Nursing and
Rehab Center, Inc.
Overland Park Place
Sandler Training
Santee Floral Designs, Inc.
Tyco Integrated Security LLC
Yaeger Architecture, Inc.

10-19 Years

Burnett Automotive, Inc.
Casa de Fuentes
Costco Wholesale #369
Foland, Wickens, Eisfelder,
Roper & Hofer, PC
Hyatt Place Overland Park/
Convention Center
Marillac
Residence Inn by Marriott
Sheraton Overland Park Hotel
United Way of Greater Kansas
City

5-9 Years

Engage Advisors
Enterprise Bank & Trust

Kansas City Crusaders /
Digital Ally Open
Kansas City Regional Association
of Realtors
Lifted Logic
Scott Rice Office Works
Security Equipment Inc.
Specialists in Sports and
Orthopedic Rehabilitation
Stallard Technologies, Inc.
Super 8 Overland Park
The Tasteful Olive Oil and Vinegar
Shop
3&2 Baseball Club of Johnson
County, Inc.

1-4 Years

The Club at Indian Creek
Corner Bakery Cafe-Corbin Park
Douthitt Frets Rouse Gentile &
Rhodes
Firebirds Wood Fired Grill
Goody Tickets
Hantover Inc.
Highlands Lodge
IMS
IP Pathways
Jack Jordan Real Estate
Kansas Christian College
KidsTLC, Inc.
Leading People Partners, LLC
National Auctioneers Association
The Ranch at Prairie Trace
Residences at Prairiefire
SEOMike Consulting
Sunflower Bank
Suture Express
Town Center Apartments
Valley Hope Association
Visionary Jewelers

**These businesses have invested in our community
to keep it vibrant. We encourage you to use them
first when purchasing goods and services.**

Partner Spotlight:

Joseph Cohen founded Metcalf State Bank in 1962, opening the bank's first location at 79th & Metcalf Avenue. Independent and community-oriented, it was only the second bank established in Overland Park.

Bart Cohen succeeded his father at the helm of Metcalf Bank.

Ben Craig joined the bank in 1964 and spent 46 years serving as president, CEO and chairman. He followed the banking philosophy of the Cohens, which focused on community involvement and not taking excessive risks, which kept the bank healthy and sound during the financial crisis of 2008.

Upon Craig's promotion to Chairman of the Board, Jon Stewart served as bank president for ten years and he continued the bank's tradition of leadership in Overland Park.



**Central Bank
of the Midwest**

Strong roots. Endless possibilities.™

Craig led the bank through its sale to Central Bancompany in 2007. Much of the proceeds from the sale of the bank funded the Bart and Mary Cohen Charitable Trust, which continues to support many local nonprofits.

In November 2014, Metcalf Bank changed its name to **Central Bank of the Midwest**. With the expansion of its

brand, Central Bank of the Midwest today has 32 branches in Kansas and Missouri, including six in Overland Park. Central Bank customers can use teller services at more than 140 affiliate locations in four states – all displaying the company's dogwood logo.

As a full-service community bank offering a wide range of banking solutions, Central bank provides customers with some of the latest technology financial products and exceptional customer service. Central Bank of the Midwest, as part of Central Bancompany, has been recognized as one of America's Best Banks for the eighth year in a row by *Forbes*.

Central Bancompany ownership and its current CEO, Tom Fitzsimmons, have continued the bank's long tradition of high level sponsorship and leadership.

For more information, visit www.centralbank.net.



The original bank location at 79th Street and Metcalf Avenue.

Welcome new members!

We are pleased to introduce these new Chamber members:

American Heir, LLC

James Michael
1111 West 95th Street, Suite 207
Overland Park, KS 66214
(913) 638-7310
info@americanheir.com
www.americanheir.com
Legal Services

Arcadia at Overland Park

Andrea Smith, District Manager
8400 West 108th Terrace
Overland Park, KS 66210
(913) 451-6104
arcadia@timberlandpartners.com
www.arcadiaatoverlandpark.com
Apartments

Ball Conference Center

Michael Nicoski, Manager of
Events & Operations
21350 West 153rd Street
Olathe, KS 66061
(913) 322-4980
mnicoski@kvc.org
www.Ballconference.com
Event Space, Convention Services &
Facilities

BLUSH FITNESS

Max Gellert, Owner
7204 West 119th Street
Overland Park, KS 66213
(913) 291-0685
mkgellert@blushfit.com
www.blushfit.com
Fitness

Cavern Technologies

Sean Khurana, President
17501 West 98th Street #18-33
Lenexa, KS 66219
(913) 227-0660
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Colonial Village

Linda Townsend, Vice President
of Marketing
11827 West 112th Street, Suite 103
Overland Park, KS 66210
(913) 730-1083
linda.townsend@pivotalhc.com
www.pivotalhc.com
Continuing Care Retirement
Communities, Health Care

Cosentino's Market in Blue Valley

Khara Cosentino, Community
Relations Director
8051 West 160th Street
Overland Park, KS 66085
(913) 647-3600
kharac@cosentinos.com
www.cosentinos.com
Grocers, Pharmacies

Cosentino's Price Chopper - 119th & Metcalf

Khara Cosentino, Community
Relations Director
7418 West 119th Street
Overland Park, KS 66213
(913) 338-2000
www.mypricechopper.com
Grocers, Pharmacies

Crushed Red

Candace LaRocca, Director of
Brand Experience
10640 Roe Avenue
Overland Park, KS 66207
(913) 831-8484
info@crushed-red.com
www.crushed-red.com
Restaurants, Caterers

Dave and Buster's

Archana Combs, Corporate
Events Manager
6811 West 135th Street
Overland Park, KS 66223
(913) 249-3900
www.daveandbusters.com/overland-park
Amusement Places, Event Space

Greater KC Public Safety Credit Union

Vince Basso, Marketing Director
2800 East 14th Street
Kansas City, MO 64127
(816) 504-2800
vince.basso@publicsafetycu.org
www.publicsafetycu.org
Credit Unions, Financial Services

InQuest Marketing

Steve DiFranco, Director of
New Business
9100 Ward Parkway
Kansas City, MO 64114
(816) 994-0994
solutions@inquestmarketing.com
www.inquestmarketing.com
Advertising, Marketing Consultants

Premier Mazda of Overland Park

Aaron Spearman, Sales Manager
7722 Metcalf Avenue
Overland Park, KS 66204
(913) 258-5553
www.premiermazdaop.com
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PrePaid Hotels, LLC

James Michael
1111 West 95th Street, Suite 207
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www.prepaidhotels.com
Hotels, Promotional Products &
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RE/Max Infinity - Kevin Ezerski

Kevin Ezerski, Realtor
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kevin.ezerski@remax.net
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Real Estate - Residential

John L. Vratil

john.vratil@gmail.com
Retired

.....
Refer potential new Chamber
members and earn credits toward
event registrations or advertising
when they become a member.
Send referrals to scowan@opchamber.org.



City Council President John Thompson, Chamber President Tracey Osborne and Chamber Diplomats helped Mark Heit and Barry Sutherland and their team celebrate a ribbon cutting for **McCarthy Building Companies, Inc.**, 7930 Santa Fe Drive in Downtown Overland Park. For more information: www.mccarthy.com.



City Councilmember John Thompson, Chamber Economic Development Senior Vice President Beth Johnson and other business representatives helped Ken McNiel, general manager, celebrate a ribbon cutting for **Dave & Buster's**, 6811 West 135th Street in Corbin Park Shopping Center. For more information: (913) 249-3900 or www.daveandbusters.com/overland-park.

RECENT EVENTS



Some of our newest Chamber members received new member plaques at last month's Wednesday Wake-up event.



Several members of our Young Professionals group recently volunteered to help sort donations at the TurnStyles Thrift Store operated by **Catholic Charities of Northeast Kansas**.

Wednesday Wake-up

A Business Before Hours

hosted on March 8 by



Saint Luke's

MULTISPECIALTY CLINIC

Chamber members enjoyed networking and tours of the new **Saint Luke's Multispecialty Clinic** that opened this month at 4061 Indian Creek Parkway in Mission Farms West.

10 Business Perspective

CityPlace fire continued . . . affected homes at \$3 to \$5 million. The estimates are based on exterior damage and property values while a specific dollar loss will be determined at a later date by insurance adjusters. The CityPlace buildings under construction were at their most vulnerable state because they did not yet have fire protection in place. The first completed building at

The Royale at CityPlace opened earlier this year and it was not damaged and remains occupied. **The Sheridan at Overland Park**, adjacent to CityPlace, was not damaged and remains occupied. The American Red Cross is accepting monetary donations for fire victims. Online donations to the Block Cares Fire Relief Fund can be made at www.blockcaresfirerelief-fund.com.



Chamber, City and **Johnson County Community College** leaders met with Kansas House Speaker Ron Ryckman last month after sponsoring a lunch for Johnson County legislators.

Member News & Events

WalletHub.com recently ranked Overland Park #17 on its 2017's "Happiest Places to Live" list, which considered factors such as emotional and physical well-being, income and employment, and community and environment.

The results of the City of Overland Park's annual citywide survey are now available online. To see how residents responded about quality of life, city services and city priorities, visit www.opkansas.org.

Shawnee Mission Health has opened its fourth Centra Care Shawnee Mission Urgent Care at 11245 Shawnee Mission Parkway in Shawnee.

CRES Management has acquired the **Residences at Prairiefire Apartment Homes** and is extending a move-in special to Chamber members. For more information: (913) 685-2222.

The **Arts & Recreation Foundation of Overland Park** has kicked off Growing to Inspire, a campaign to enhance and expand the Overland Park Arboretum & Botanical Gardens.

Overland Park VFW Post #846 seeks businesses that would like to help some of the 10,000 veterans in Overland Park on its first annual Veteran Support Day on May 6. For details: Joe Arnold at event@vfw-post846ks.org or (913) 216-5011.

The Builders' Association recently presented 24 students with scholarships funded by donations to The Builders' Association Scholarship Foundation, which helps fund the education of individuals seeking careers in the commercial construction industry.

Accounting Today ranked **Mize Houser & Company P.A.**, the 12th largest firm in the Midwest. It also named **MarksNelson LLC** one of the top accounting firms in the Midwest for the third consecutive year.

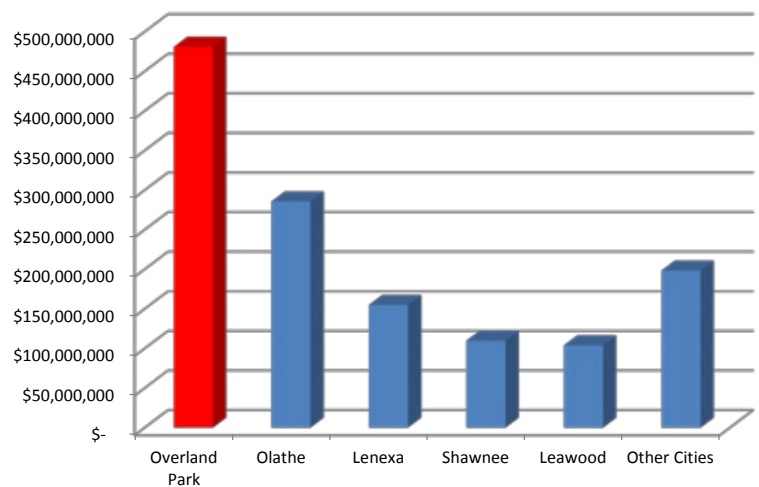
St. Joseph Medical Center has been named one of America's Best Hospitals for Patient Safety by the Women's Choice Award.

The Chest Pain Center at **Shawnee Mission Medical**

(continued on page 12)

Overland Park Retail Sales

December 2016



Unemployment

	January 2017	January 2016
Overland Park	3.3%	3.2%
Johnson County	3.4%	3.3%
Kansas City Metro MSA	4.5%	4.4%
State of Kansas	4.1%	4.1%

(These percentages are not seasonally adjusted)
– Kansas Labor Information Center (KLIC)

Building Permits in Overland Park

	New Commercial	Institutional, Schools	Other Commercial	Totals
Feb. 2017	3	0	40	43
Square Feet	102,217	NA	NA	102,217
Value	\$2,234,966	\$0	\$5,907,628	\$8,142,594

– City of Overland Park

Thank you to our 2017 Sponsors!

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Leadership Circle Sponsors

Children's Mercy Hospital Kansas
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To add your name to this list each month,
contact Tracey Osborne
at (913) 491-3600 or
tosborne@opchamber.org.



9001 West 110th Street, Suite 150
Overland Park, Kansas 66210
(913) 491-3600 • www.opchamber.org

Member News & Events

Center earned Reaccreditation for Chest Pain with Percutaneous Coronary Intervention from the Society of Cardiovascular Patient Care and also was recognized with the Get With The Guidelines-Heart Failure Gold Quality Achievement Award and Mission.

Bank of Blue Valley, JE Dunn Construction Company and **Lathrop & Gage** were recognized by **ArtsKC** for leadership in the arts in civic and business sectors.

Terracon has named Swaminathan "Vasan" Srinivasan, P.E., as president. He succeeds David Gaboury, P.E., who has served as president since 1997 and is now chairman and CEO.

WaterOne has promoted Darin Kamradt to Director of Finance.

Shawnee Mission Health (SMH) welcomes Paul O'Boynick, MD; Mark L. Pemberton, PA-C; Darren Lovick, MD; and Michelle Martin, MSN, APRN, NP-C, CNRN to its new Shawnee Mission Neurosurgery practice in the Shawnee Mission Medical Building on

the Shawnee Mission Medical Center campus. SMH also welcomes six new specialty physicians: Ammar AlKhazna, MD, and Brandon Bowers, MD, Pulmonology; Heath Wilt, DO, Cardiology; Casey Hertenberg, MD, Cardiothoracic Surgery; and Shannon Robinson, MD, and Sherif Ragab, MD, Psychiatry.

MarksNelson LLC announced two new hires: Jeremy Smith in the Accounting Service Department and Tim Anderson as a supervisor in the State and Local Tax Department.

Laura Laiben, owner of **The Culinary Center of Kansas City**, has licensed her Kitchen Boa product, which revolutionizes the standard kitchen towel, for sales in stores worldwide.

Dan Stalp, **Sandler Training**, is the winner of the national 2017 Gold Stevie Award in the "Sales Training or Education Leader of the Year" category.

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Submit company news to Stan Lawson at
slawson@opchamber.org.