

Business Perspective

January 2018

Chamber celebrates 50th anniversary



At the Overland Park Chamber's Annual Meeting last month, a ceremonial ribbon was cut as our organization embarks on its next 50 years. Doing the honors were Tracey Osborne Oltjen, Chamber President & CEO; Chairman Ed Eilert, Johnson County Board of Commissioners; Chamber co-founder Stan Meyer, **Rau Construction**; 2017 Leadership Overland Park graduate Aaron Attebery, **Black & Veatch**; 2018 Chamber Chairman Brett Bogan, **Spencer Fane LLP**; Mayor Carl Gerlach; and former longtime Chamber President Mary Birch, **Lathrop Gage LLP**. For additional photos from the Annual Meeting, see pages 6-7.

IMAGINE TOMORROW WORKSHOP

TUESDAY
JANUARY 30

7:00-9:00pm
Overland Park Convention Center
6000 College Boulevard

dents from business professionals to neighborhood and homes association leaders, millennials to baby boomers.

The Chamber encourages you to participate in this process. Please make plans to attend the Imagine Tomorrow workshop to be held at 7:00 p.m. on Tuesday, **January 30** at the Overland Park Convention Center. The workshop will feature futurist Peter Kageyama as the keynote speaker.

For more information and to RSVP for the workshop, visit www.ForwardOP.org.

The Overland Park Chamber is partnering with the City of Overland Park and Visit OP on **ForwardOP**, a 14-month, community-directed visioning process to seek input from residents to outline a path of continued success in planning Overland Park's future. The project is expected to be completed late this summer. Organizers are seeking input from a diverse range of resi-

Forward 
Imagine Tomorrow ▶ Inspire Action

Our Mission:

To enhance the business environment and quality of life in our community.



Chamber Calendar

Wednesday Wake-up

Wednesday, January 10, 2018 - 8:00-9:00 a.m.
Overland Park Regional Medical Center,
10500 Quivira Road
Free and open to Chamber members only

Legislative Breakfast #1

#1 in series of four legislative breakfasts presented by the Johnson County Public Policy Council
Saturday, January 20, 2018 - 7:30-9:00 a.m.
DoubleTree by Hilton, 10100 College Boulevard

Working Lunch networking event

Sponsored by Grantham University
Thursday, January 25, 2018 - 12:00-1:30 p.m.
Stroud's Overland Park, 8301 West 135th Street
\$25 per person for members only

EDC Honors Lunch

Annual Economic Development Council luncheon recognizing Overland Park business leaders
Thursday, February 1 - 11:30 a.m.-1:30 p.m.
Johnson County Community College,
12345 College Boulevard

To register for these events, [click here](#) or call (913) 491-3600.

FROM OUR 2018 CHAIRMAN

Chamber Board and Staff

BOARD OFFICERS:

Brett Bogan, *Chairman*
Spencer Fane LLP
Mike Hess, *Chair-Elect*
HNTB Corporation
Stacie Gram, *1st Vice Chairman*
Swiss Re America Holding Corporation
Charles Laird, *2nd Vice Chairman*
Menorah Medical Center
Doug Lynn, *Secretary*
Sprint
Chris Wally, *Treasurer*
CBRE Kansas City
Michael Tracy, *Past Chairman*
OMNI Human Resource Management

BOARD MEMBERS:

Marshaun Butler, **Children's Mercy Hospital Kansas**
Faruk Capan, **Intouch Solutions**
Diana Chaloux-LaCerte, **Hitch Fit Gym**
Lance Collins, **YRC Worldwide**
Greg Crowley, **Crowley Furniture**
Jim Edwards, **Nothing Bundt Cakes**
Bill Ferguson, **Central Bank of the Midwest**
Brenner Holland, **Hunt Midwest**
Craig Jeffries, **Empower Retirement**
Jodde Lanning, **Payne & Jones, Chartered**
Earl Major, **Teva Pharmaceuticals**
Don Pearce, **Pearce Construction Company**
Karsten Randolph, **Shawnee Mission Health**
Bob Regnier, **Bank of Blue Valley**
Stephen Rhorer, **SPX Cooling Technologies**
Tony Rupp, **Foulston Siefkin LLP**
Dr. Kenny Southwick, **Shawnee Mission School District**
Mark Thomas, **Copaken Brooks**
Steve Troester, **PGAV Architects, Inc.**
Mark Williams, **Garver**

EX-OFFICIO BOARD MEMBERS:

Bruce Boettcher, **Sheraton Overland Park Hotel**
[Visit Overland Park board representative]
Dr. David Cook, **The University of Kansas Edwards Campus**
Bill Ebel, **City of Overland Park**
Mayor Carl Gerlach, **City of Overland Park**
Dana Markel, **Visit Overland Park**
Bobby Olm-Shipman, **St. Luke's South Hospital**
[2018 Chairman of Overland Park Chamber Economic Development Council]
Tracey Osborne Oltjen, CCE, Overland Park Chamber
Greg Wolf, **Dentons**

CHAMBER STAFF:

Tracey Osborne Oltjen, CCE, *President & CEO*
Stacey Cowan, *Membership Director*
Frank Ebling, *Controller*
Celia Fritz-Watson, *Director of Events & Member Services*
Tim Holverson, IOM, *Recruitment & Retention Director, Economic Development*
Chris Jackson, *EDC Policy & Communications Coordinator*
Beth Johnson, CECD, *Senior Vice President of Economic Development*
Stan Lawson, *Communications Director*
Erin Murray, *Assistant to the President*
Tom Robinett, *Vice President of Public Policy & Advocacy*
Amy Stock, *Member Services Coordinator*

Looking to the next 50 years . . .

I am blessed and honored to serve as your Chairman of the Board of Directors this coming year. Now that the Chamber has marked its first 50 years, it is exciting to think what the next 50 will hold for our community. Working together we can pursue the Chamber's mission to enhance the business environment and quality of life in our community.

Growing up in Abilene, Kansas, I dreamed of coming to the Kansas City area to live, work and raise a family. My dream became reality in 1996 after getting married to my wife and landing a job here. Shortly after, I had the opportunity to go through the Leadership Overland Park program led by then-Chamber President Mary Birch. The program was (and continues to be) incredible. I was amazed at the dedication and passion of Chamber executives and staff, city and community leaders. City leaders were then, as they are today, well versed in every issue important to the city, and they worked tirelessly to make this the best place to call home. I have been in love with Overland Park ever since.



Brett Bogan
2018 Chairman
Spencer Fane LLP

As we embark upon an exciting 2018 and begin to shape the Chamber's next 50 years, I am excited about the opportunities before us. The Chamber will continue to pursue economic development opportunities for the betterment of our community. The partnership between the Chamber, the City and private sector that created the Economic Development Council nearly 30 years ago is key to efforts to retain and attract talent, businesses and jobs in Overland Park. We hear nearly every day from you, our members, that finding talent is your number one priority. Your Chamber Board has made workforce development a top priority to address your needs.

The Chamber also will continue to prioritize and partner with our education leaders. Our educational assets are one of the leading factors for families and companies seeking to relocate to or expand in Overland Park. From early childhood development to the most advanced higher education, we must continue to improve on these resources for the betterment of our community's future.

There are numerous projects under development across the City. There has never been a time when so many cranes can be spotted on our skyline. The collaboration of the private and public sector to bring these projects to fruition reinforces the confidence that now is the right time, and Overland Park is the right place. With all the new businesses and developments happening in Overland Park, 2018 looks to be another year of growth and prosperity.

Thank you for your Chamber investment and participation which plays an integral role in that future success, not just in 2018 – but over the next 50 years and beyond. I invite you to engage in our partnership with the City of Overland Park and **Visit OP** during the upcoming visioning process, ForwardOP.

Leaders who wanted the best for our community over the past 50 years have made Overland Park the outstanding place we know today. It will take our collective leadership to carry us into the future. I am humbled to be leading with all of you. Together we are stronger. Thank you.

Business Perspective is published monthly by the Overland Park Chamber of Commerce.

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Join us at this networking event!

Wednesday Wake-up

A Business Before Hours

Wednesday, January 10

8:00-9:00 a.m.

Hosted by



OVERLAND PARK
REGIONAL
MEDICAL CENTER

10500 Quivira Road



Join us for networking over coffee and breakfast

at **Overland Park Regional Medical Center**. You'll have the chance to tour the new Maternal-Fetal Health Center. The Center offers the region's most experienced team to support high-risk pregnancies and the most advanced, comprehensive care for mom and baby – allowing mom and baby to stay together, under one roof.

Free and open to Chamber members only.

To register, [click here](#) or call (913) 491-3600

College & Metcalf Study

Your input is being sought about future development along the College Boulevard and Metcalf Avenue corridors at two meetings on January 9 at the Chamber office. A 4 p.m. meeting is for businesses to hear about and see concept plans. A 6 p.m. meeting is for the general public to discuss the plans.

For more information: leslie.karr@opkansas.org.



Legislative Breakfast Series

The Johnson County Public Policy Council presents these upcoming breakfasts in which Johnson County legislators provide updates on legislative action at the Statehouse:

Saturday, January 20

Saturday, March 24

Saturday, February 17

Saturday, May 19

Breakfasts are 7:30-9:00 a.m. at the **DoubleTree by Hilton Kansas City-Overland Park**, 10100 College Boulevard.

To register, [click here](#) or call (913) 491-3600.

EDC Honors Lunch

Thursday, February 1

Regnier Center at Johnson County Community Center

Networking at 11:30 a.m. / Program at noon

NOVA Award

- Avenue Link
- GoLocal Interactive
- Retail Success

Business Hall of Honor

- OptumRx

Ben Craig Vision Award

- Frank Thompson

Commercial Development Award

- Hawthorne Plaza
- Johnson County Arts & Heritage Center
- Topgolf

EDC Investors receive one complimentary registration.

Chamber members can register by contacting Chris Jackson at (913) 766-7605 or cjackson@opchamber.org.

Maximize the time in your busy work day by combining lunch with the opportunity to cultivate new business relationships!



Working Lunch



Thursday, January 25

12:00-1:30 p.m.

Hosted by



8301 West 135th Street

Expand your network while enjoying delicious pan-fried chicken with all the made-from-scratch fixin's at Stroud's!



\$25 per person for Chamber members only.

Space is limited. [Register here.](#)

2018 Series Sponsor
GRANTHAM UNIVERSITY

Mayor's State of the City Address & Luncheon

Featuring Mayor Carl Gerlach

Sponsored by



Tuesday, February 27

11:30 a.m.-1:30 p.m. • Overland Park Convention Center

To register, [click here](#) or call (913) 491-3600

LEADERSHIP OVERLAND PARK

2018 Leadership class announced

The Overland Park Chamber Foundation has selected the 2018 Leadership Overland Park (LOP) class. During ten full-day sessions beginning this month, participants focus on challenges and opportunities facing local government and public safety, education, health care and social services, regionalism, the State of Kansas, arts, and economic development.

Members of the 2018 class are:

- Brian Baggott, **Dentons US LLP**
- Aaron Bishop, **Atmos Energy Corporation**
- Brenda Bono, **First National Bank**
- Dani Chambers, **Topgolf**
- Josh Clark, **Home Builders Association of Greater Kansas City**
- Traci Clatterbuck, **JE Dunn Construction Company**
- Chief Frank Donchez, **Overland Park Police Department**
- Dr. Faris Farassati, **Kansas City VA Medical Center**
- Rebekah Fosbinder, **Little Sunshine's Playhouse & Preschool**
- Amy Foster, **DLR Group**
- Hyleme George, **Black & Veatch**
- Chris Gerlach, **Eos Group, Inc.**
- Alison Gerstner, **INTRUST Banks & Loans**
- Joy Ginsburg, **Blue Valley Educational Foundation**
- Nior Gonzales, **The University of Kansas Edwards Campus**
- Chris Gray, **Johnson County Community College**
- Patrick Grazier, **Lenny's Subs**
- Neesha Hitchcock, **Children's Mercy Hospital Kansas**
- Lora Jennings, **Martin, Pringle, Oliver, Wallace & Bauer, LLP**
- Cindy Ladner, **The University of Kansas Hospital - Indian Creek Campus**
- Randy Lewis, **Empower Retirement**
- Kathy Minnick, **Affinis Corp**
- Commissioner Jason Osterhaus, **Johnson County Board of County Commissioners**
- Nicholas Pederson, **Burns & McDonnell Engineering Company, Inc.**
- Gary Powell, **Mize Houser & Company**
- Punit Prabhakar, **UnitedLex Corporation**
- Todd Ramsey, **McCownGordon Construction**
- Andrew Ricke, **Lathrop Gage LLP**
- David Roozrokh, **Keller Williams Partners**
- Kim Sword, **Turner Construction**
- Chase Tikker, **Shawnee Mission Health**
- Kate Tilden, **Saint Luke's South Hospital**
- Melissa Vancrum, **Rouse Frets Gentile Rhodes, LLC**
- Britaney Wehrmeister, **Overland Park Convention Center**
- Carol Wei, **Mid-America Asian Culture Association**
- Christy Wilson, **Olsson Associates**

Chamber ready for 2018 legislative session

The 2018 Kansas Legislative Session convenes January 8 and your Chamber is ready to be there to represent your business. Tom Robinett, the Chamber's Vice President of Public Policy & Advocacy, is at the Statehouse every day monitoring committee and floor action and talking with legislators about the legislative priorities established by our Public Policy & Advocacy Committee that impact the business environment of Johnson County and our state. Here is a preview of some issues the Chamber will be following this session.

K-12 school finance almost certainly will dominate the session. With its most recent ruling in the Gannon case, the Kansas Supreme Court held the school funding adopted by the legislature in 2017 to be unconstitutional with regards to funding adequacy (the amount of dollars appropriated for K-12) and also with respect to equity in four aspects of the new formula. The Court gave the legislature until April 30, 2018 to rectify the deficiencies. There are estimates of an additional \$600 million or so on the low end needed to satisfy the adequacy requirement.

Another issue you have told us is important to you would allow Kansas post-secondary institutions to opt out of the current provisions of the Kansas Personal and Family Protection Act that permits concealed carry of firearms on their campuses.

As the legislature looks for additional funding for K-12,

the Chamber will closely monitor and continue to strongly oppose any proposed change in the tax law that would impose a sales tax on professional services. And we will ask that any review of sales tax exemptions, including sales taxes on personal services, be comprehensive in nature and consider potential economic development consequences. We also will continue to advocate against sweeping of funds from the Kansas Highway Fund into the State General Fund, asking that these funds be used for their intended purpose of building and maintaining our roads and highways.

The Chamber will continue to work with legislators to protect and enhance many of the state's economic development and workforce development programs (such as PEAK, HPIP and STAR bonds) that allow Kansas to remain competitive in the efforts to grow and retain jobs across the state.

Finally, we will work with and support the efforts of health care providers and legislators to find the right Kansas solution to improve and expand KanCare/Medicaid.

Sign up for Weekly Legislative Updates

Stay up to date on legislative action with our "This Week in Topeka" weekly reports from Tom Robinett.

To sign up to receive Tom's weekly e-mail reports, contact Erin Murray at emurray@opchamber.org or (913) 766-7606.

Ten leaders join Chamber board of directors

The following have joined the Overland Park Chamber of Commerce board of directors:

Bruce Boettcher joins the Board as an ex-officio member representing **Visit Overland Park**. He has been the general manager at the **Sheraton Overland Park** since 2004.



Bruce Boettcher

An entrepreneur who started his first business at the age of nine, Faruk Capan is the CEO of **Intouch Solutions**, a pharmaceutical marketing agency he founded in 1999. He and his agency have received numerous industry awards including "Industry Person of the Year" in 2013.



Faruk Capan

Diana Chaloux-LaCerte is co-founder and co-owner with her husband Micah of **Hitch Fit Gyms**. She is a two time World Champion Fitness Athlete and published author. Hitch Fit is a member of the Helzberg Entrepreneurial Mentoring Program (HEMP).



Diana Chaloux-LaCerte

David Cook, PhD, has been vice chancellor of **The University of Kansas Edwards Campus** since 2013. Under his leadership, the Edwards Campus continues its 20-year history of bringing high-quality academic programs, research and public service to the Greater Kansas City. Dr. Cook serves as an ex-officio member of the Chamber board.



Dr. David Cook

Bill Ferguson is President and CEO of **Central Bank of the Midwest**, which has 32 full-service locations including six serving Overland Park. During his 33 years in financial services, Bill has held executive positions with responsibility for strategy, sales, operations, lending and product development.



Bill Ferguson

Brenner Holland serves as Vice President and General Manager of **Hunt Midwest Real Estate Development**. He leads the residential development team involved in master-planned and mixed-use communities, multi-family and senior housing offerings and large infrastructure projects.



Brenner Holland

Earl Major is HR Business Partner for North America Specialty Medicines (NASM) at **Teva Pharmaceuticals**. He joined Teva in 2015 with 25 years experience in diverse human resource, line management and leadership positions.



Earl Major

Bobby Olm-Shipman is President and CEO of **Saint Luke's South Hospital**. Previously he served as Vice President of Planning and Project Management for Saint Luke's Health System and had managed Saint Luke's Vision 2020 initiative to improve organizational efficiency, value and cost reduction and led operations for the neuroscience program. He



Bobby Olm-Shipman

is serving as an ex-officio member of the Chamber board as 2018 Economic Development Council chairman.

Dr. Kenny Southwick joins the Chamber board as an ex-officio member. He is serving as Interim Superintendent of the **Shawnee Mission School District** for the 2017-2018 school year and has been Deputy Superintendent since 2014.



Dr. Kenny Southwick

Mark Williams is a senior project manager on the aviation team at **Garver**. He has 24 years experience in planning, design and construction of airfield improvements throughout the country. His projects have included work at Wichita's Dwight D. Eisenhower National Airport and Kansas City International Airport.



Mark Williams

Thank you!

Thank you to these members of the Chamber Board of Directors whose terms ended in December:

- Joe Andrick, **True North Hotel Group**
- Jarad Falk, **Spectrum Business**
- Tim Kelley, **Security Bank of Kansas City**
- Greg Musil, **Rouse Frets Gentile Rhodes, LLC**
- Ryan Reeves, **UnitedLex Corporation**
- Clint Robinson, **Black & Veatch**
- Dr. Joe Sopcich, **Johnson County Community College**
- Brad Stratton, **Overland Park Wealth Management**
- Dr. Todd White, **Blue Valley School District**
- Lori Wright, **KCP&L**



Greg Musil, **Rouse Frets Gentile Rhodes, LLC**; served as event emcee.

2017 Annual Meeting

Wednesday, December 6, 2017

Overland Park Convention Center

Presenting Sponsor



Silver Sponsor



2017 Chairman Michael Tracy, **OMNI Human Resource Management**; reviewed Chamber accomplishments of the past year.

2018 Chairman Brett Bogan, **Spencer Fane LLP**; talked about his goals for the Chamber in the year ahead.



Photography by



Chamber President Tracey Osborne Oltjen presented Lifetime Achievement Awards to Chamber co-founder Stan Meyer, **Rau Construction**; former longtime Chamber President Mary Birch, **Lathrop Gage LLP**; and Chairman Ed Eilert, Johnson County Board of Commissioners.



2017 Leadership Overland Park graduate Aaron Attebery, **Black & Veatch**; delivered his vision for what Overland Park might look like in the next 50 years.



Retiring board members who were recognized included Tim Kelley, **Security Bank of Kansas City**; Greg Musil, **Rouse Frets Gentile Rhodes, LLC**; Brad Stratton, **Overland Park Wealth Management**; Lori Wright, **KCP&L**; Ryan Reeves, **Empower Retirement**; and Joe Andrick, **True North Hotel Group**.

Celebrating our 50th Anniversary!



1967 - 2017



2018 Chairman Brett Bogan, **Spencer Fane LLP**; presented a plaque of appreciation to 2017 Chairman Michael Tracy, **OMNI Human Resource Management**.

Chamber Past Chairmen highlighted four pillars where the Overland Park Chamber has contributed to the strength of the business community in Overland Park. Suze Parker, **Parker Communications Group**; spoke on member services; Jim Hix addressed economic development initiatives; Mark McKinzie, **Wallace Saunders**; reviewed Chamber Foundation accomplishments; and Rick Worrel, **Affinis Corp**; reflected on public policy and advocacy efforts.



Companies that have been members of the Overland Park Chamber since 1967 were recognized including **AT&T** (formerly Southwestern Bell Telephone), **Central Bank of the Midwest** (formerly Metcalf State Bank), **HNTB Corporation** (formerly Howard, Needles, Tammen & Bergerndoff), **Kansas City Power & Light**, **Kansas Gas Service**, **Mize, Houser & Company**, **O'Neill Honda** (formerly O'Neill Automotive), **Overland Park Funeral Chapel/Johnson County Funeral Chapel & Memorial Gardens**, **Payne & Jones Chartered**, **Rau Construction Company**, **Shafer, Kline & Warren, Inc.**, **MetroMedia, Inc.** (formerly Sun Publications), **UMB Bank n.a.** (formerly Overland Park State Bank & Trust), **Security Bank of Kansas City** (formerly Valley View Bank), **Wallace Saunders** (Wallace, Saunders, Austin, Brown & Enochs).

Print Sponsor



Video Sponsor



Vibe Sponsor

www.djstann.com

Award Sponsor



Corporate Table Sponsors



RECENT EVENTS



City Council President John Thompson and Chamber Vice President Beth Johnson helped Edson & Leonice Ludwig celebrate the one-year anniversary of **Porto Do Sul Brazilian Steakhouse**, 11900 Metcalf Avenue. For more information: (913) 283-9180 or www.portodosul.com.



City Council President John Thompson and **Saint Luke's Health System** representatives celebrated a groundbreaking ceremony for Saint Luke's Rehabilitation Institute on the Saint Luke's South Hospital campus. When it opens in 2019, the state-of-the-art rehabilitation facility featuring technology on par with the nation's best facilities will help patients and their families recover from stroke, brain and spinal injuries, trauma, and other debilitating conditions requiring inpatient rehabilitation. For more information: www.saintlukeshealthsystem.org/saint-lukes-rehabilitation-institute.

Wednesday Wake-up

A Business Before Hours

hosted on December 13 by

**Fidelity
BANK**



Christina Carson, **Brain Balance of Overland Park**; Drs. Georgia and John Nab, **Authentic Life, Inc.**

Eva Reynolds, **Eva Reynolds Fine Art Gallery**; Terri Thompson, **Museum at Prairiefire**; Greg Musil, **Rouse Frets Gentile Rhodes, LLC**.



Anthony Williams tells attendees about his **State Farm Insurance** agency.



Don Maddux and Don Gessen, **Block Real Estate Services**; and Rachael Ausmus, **Fidelity Bank**.



Welcome new members!

We are pleased to introduce these new Chamber members:

Adara Overland Park

Roxanne Tevis, Property Manager
13401 Westgate Street
Overland Park, KS 66213
(913) 239-0340
adara.leasing1@pacapts.com
www.AdaraOverlandParkApts.com
Apartments

American Century Investments

Diane Gallagher, Vice President,
Client Marketing
4500 Main Street
Kansas City, MO 64111-7709
(816) 531-5575
www.americancentury.com
Investments, Retirement Planning
Services

The Atriums

Lucille Tuter, Executive
Director
7300 West 107th Street
Overland Park, KS 66212
(913) 381-6000
atriumscsr@tutera.com
www.atriumsretirement.com
Assisted Living Facility, Senior Care

Authentic Life, Inc.

Dr. Georgia Nab
11969 West 119th Street
Overland Park, KS 66213
(913) 563-4621
info@authenticdoc.life
www.authenticdoc.life
Chiropractic Physicians-D.C., Health
& Wellness

Benson Educational Consultant

Dr. David Benson, Owner
Overland Park, KS
(319) 573-9700
davidbensonphd@yahoo.com
Educational Services

Blue Valley Dermatology

Tom Tkachuk, Manager
7840 West 165th Street, Suite 260
Overland Park, KS 66223
(913) 871-8221
Info@bluevalleydermatology.com
www.BlueValleyDermatology.com
Medical Centers, Skin Care

Citizens Bank & Trust

Kandi Bryant, Branch Manager
4701 College Boulevard, Suite 100
Leawood, KS 66211
(913) 469-0998
kbryant@cbtmail.com
www.GoCitizens.bank
Banks, Loans

Hampton Inn & Suites Overland Park

David Jones, Jr., General Manager
7521 West 135th Street
Overland Park, KS 66223
(913) 681-6600
david.jones3@hilton.com
Hotels

iFocus Marketing

Ryann Dowdy, Director of Sales
7450 West 130th Street, Suite 220
Overland Park, KS 66213
(913) 708-8567
rdowdy@ifocusmktg.com
www.iFocusmktg.com
Marketing Services, Advertising

KidZone Kansas City LLC

Bryan Engelman, Owner
Overland Park, KS 66221
(913) 269-7889
info@kidZoneKansasCity.com
www.KidZoneKansasCity.com
Event Services

Lamar Court Assisted Living

Markay Caffrey, Community
Sales Representative
11909 Lamar Avenue
Overland Park, KS 66209
(913) 906-9696
www.lamarcourtalf.com
Assisted Living Facility

Midwest Tinting

Beth Faulkner, Sales & Marketing
7755 Shawnee Mission Parkway
Overland Park, KS 66201
(913) 384-2665
sales@midwesttinting.com
www.midwesttinting.com
Window Tinting, Auto Repair & Service

Rose Estates Assisted Living Community

Joe Vogliardo, Admissions &
Marketing Coordinator
12700 Antioch Road
Overland Park, KS 66213
(913) 825-9600
roseestatescsr@tutera.com
www.roseestatesalf.com
Assisted Living Facility

State Farm

Todd McFarland
Leawood, KS 66211
(816) 223-7795
todd.mcfarland.bqw5@
statefarm.com
Insurance

Tutera Senior Living & Healthcare

Jennifer Riley, Regional
Marketing Coordinator
7611 State Line Road, Suite 301
Kansas City, MO 64114
(816) 444-0900
www.tutera.com
Senior Care



Some of our newest Chamber members received new member plaques at last month's Wednesday Wake-up event. Receiving plaques from Chamber President Tracey Osborne Oltjen were Sheila Commodore and Renee Washburn, **Lash Lounge**; Bruno Gaxiola, **Costa Vida Fresh Mexican Grill**; Bryan Engelman, **KidZone Kansas City**; Tom Tkachuk, **Blue Valley Dermatology**; Beth Faulkner, **Midwest Tinting**; Dr. Dave Benson, **Benson Educational Consultant**; Dr. Georgia and Dr. John Nab, **Authentic Life**; Lucille Tuter, **The Atriums**; Markay Caffrey, **Lamar Court Assisted Living**; Jim Kinyon, **Pioneer Financial Advisors**; Joe Vogliardo, **Rose Estates Assisted Living Community**; Karla Schartz and Zach Schauman, **Adams Brown Beran & Ball**; Anthony Mendolia, **Tutera Senior Living and Healthcare**; and Eva Reynolds, **Eva Reynolds Fine Art Gallery**.

Member Renewals

We thank these companies for reinvesting in November 2017:

40-50 Years

AT&T
Payne & Jones Chartered
The Sisco Group Realtors
Varnum/Armstrong/Deeter, L.L.C.
YRC Worldwide

20-39 Years

Alaskan Fur
Axcet HR Solutions
Crawford Sales Company
Cross Manufacturing, Inc.
O'Donnell & Sons Construction
Company, Inc.
University of Kansas Edwards
Campus

10-19 Years

Arvest Bank
SIMSdirect LLC

5-9 Years

Burns & McDonnell Engineering
Company, Inc.
Parisi Café
Tickets For Less.com

1-4 Years

Accrisoft
Cinetopia Overland Park 18
Firebirds Wood Fired Grill
Firestone Complete Auto Care
Hereford House - Leawood
MaxLife Health and Laser Center
Nothing Bundt Cakes Mission
Rotary Club of Overland Park
Rx Savings Solutions
Sleep Number
The Sovereign at Overland Park
Title Boxing Club-148th & Metcalf

Partner Spotlight: **Central Bank of the Midwest** Strong roots. Endless possibilities.™

Central Bank of the Midwest started its footprint in the Kansas City area in 1993, when its holding company, Central Banccompany, purchased First National Bank of Lee's Summit.

The bank continued to grow through acquisitions of community banks, including Bank of Jacomo, Heartland Bank, American Sterling Bank, First National Bank of Olathe, First Kansas Bank & Trust Company, and Metcalf Bank. The bank made the decision to rebrand its entire branch network in the metro and operate as Metcalf Bank – a name well-known across Kansas City that would continue the strong community ties built over the years. In late 2014, the bank purchased Bank of Belton, and soon after acquired Douglas County Bank in Lawrence, Kan.

In November 2014, Metcalf Bank undertook a major rebranding, changing its name to Central Bank of the Midwest. The new name not only reflected local expansion and growth in the Greater Kansas City area, but it also strengthened the bank's ties to its affiliates across the region. As part of Central Banccompany, Central Bank of the Midwest is one of 13 banks across Missouri, Kansas, Illinois, and Oklahoma, with more than 132 locations that share the Central Bank name and dogwood logo.

With \$1.7 billion in assets, Central Bank of the Midwest currently operates with 32 full-service locations from as far east as Oak Grove, Mo. to as far west as Lawrence, Kan., including six locations right here in Overland Park.

For the ninth consecutive year, Central Bank has been recognized by *Forbes* as one of America's Best Banks. The bank is dedicated to providing the residents of Overland Park with banking needs to fit every stage of their financial life.



2018 Membership Directory is now available

The Chamber's 2018 Membership Directory is coming to your mailbox this month. It features a community profile highlighting Overland Park, alphabetical and categorical listings of Chamber members, a Who's Who section of business leaders and information about Chamber programs and services.

The directory is mailed to all Chamber members and also is available at the Chamber office.

If you would like additional copies of the directory, call (913) 491-3600 or send a request to opcc@opchamber.org.



The Chamber thanks the following members for their advertising support in our 2018 membership directory:

- AlphaGraphics
- Arcadia at Overland Park
- The Arts and Recreation Foundation of Overland Park
- Ash Grove Cement Company
- Baker University
- Bambou Salons LLC
- Block Real Estate Services, LLC
- Blue Cross & Blue Shield of Kansas City
- Blue Valley Goodyear
- Blue Valley School District
- BluHawk Dental Group
- Cavern Technologies
- Chick-fil-A at Oak Park Plaza
- Corbin Crossing Apartments
- Corner Bakery Cafe-Corbin Park
- Curtin Property Company
- Dana F. Cole & Company, LLP
- Delmar Gardens of Overland Park
- Discover Vision Centers
- Don Ernst Agency - Farmers Insurance
- Downtown Overland Park Partnership, Inc.
- Fidelity Bank
- First National Bank
- The Freelance Exchange of Kansas City
- Garver, LLC
- Gary C. Richter, C.P.A., P.A.
- Heavy Constructors Association
- Intellectual Property Center, LLC
- INTRUST Banks & Loans
- JE Dunn Construction Company
- Johnson County Funeral Chapel and Memorial Gardens
- McCownGordon Construction
- MidAmerica Rehabilitation Hospital
- Moneytalk Financial Foundations
- Nifty Promotions
- Office Evolution
- Office Pride of Overland Park
- OKWU.edu
- Olathe Public School District #233
- Olsson Associates
- Parisi Café
- Pittsburg State University-Kansas City Metro
- PNC Bank
- Price Chopper Queen's - 87th & Antioch
- Price Commercial Realty
- Renaissance Management and Training Solutions, LLP
- Rosana Square/Mark One Electric
- Santa Fe Tow Service Inc.
- SG360
- Southcreek Office Park
- Spencer Fane LLP
- State Farm Insurance - Anthony Williams
- Stroud's Overland Park
- Super 8 Overland Park
- The Tasteful Olive Oil and Vinegar Shop
- Ted's Cafe Escondido - Corbin Park
- Teva Pharmaceuticals
- Topgolf
- TPC
- Truss
- Tutura Senior Living & Healthcare
- Village Shalom, Inc.
- Wallace Saunders
- Zaxby's

Jackson joins Chamber EDC team

The Overland Park Chamber is pleased to welcome Chris Jackson to its Economic Development team as EDC Policy & Communications Coordinator.

"I look forward to helping create a dynamic and prosperous environment that allows businesses and individuals in Overland Park to flourish," Chris said. Chris brings experience in research, policy analysis, and entrepreneurship. Previously, he worked at the Ewing Marion Kauffman Foundation and the Enterprise Center of Johnson County. He is a



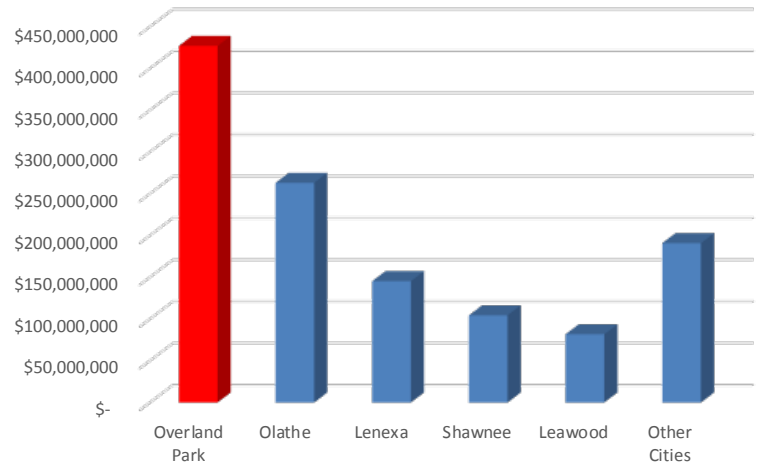
Chris Jackson

native of Kirkwood, Mo., and has Bachelor's and Master's degrees in economics from the University of Missouri. You can reach Chris at (913) 766-7605 or cjackson@opchamber.org.



The Chamber's annual joint meeting with the Kansas State Affairs Committee of the Greater Kansas City Chamber of Commerce featured panelists Burdett Loomis, Dave Helling and Patrick Feeney discussing the political landscape and upcoming elections.

Overland Park Retail Sales September 2017



Holiday Party

hosted by



At their annual holiday party, the Young Professionals supported

The Humane Society of Greater Kansas City with donations that included paper towels, dog treats, cat treats, trash bags, blankets, dog toys, gifts cards, cash donations, and a litter box.



Unemployment

	Oct. 2017	Oct. 2016
Overland Park	2.7%	3.5%
Johnson County	2.6%	3.4%
Kansas City Metro MSA	3.2%	4.1%
State of Kansas	3.0%	4.0%

(These percentages are not seasonally adjusted)
– Kansas Labor Information Center (KLIC)

Building Permits in Overland Park

	New Commercial	Institutional, Schools	Other Commercial	Totals
Nov. 2017	2	0	40	42
Square Feet	71,050	N/A	N/A	71,050
Value	\$9,076,990	N/A	\$5,350,594	\$14,427,584

– City of Overland Park

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To add your name to this list each month,
contact Tracey Osborne Oltjen
at (913) 491-3600 or
tosborne@opchamber.org.

Member News & Events

Heartland Soccer Association is accepting registrations for Spring League Soccer Tournaments that begin February 23-25.

Moneytalk Financial Foundations seeks sponsors for workshop activities to help students learn about financial life skills and for a fundraiser to be held at Topgolf in Spring 2018. For details: Teresa McGarry at (913) 538-1465.

Johnson County Community College Foundation has received a \$2 million gift from Hugh L. Libby to help construct a career and technical education building.

Dr. Lauren Kyle has opened **Blue Valley Dermatology** in the Shawnee Mission Health Overland Park medical office building in BluHawk where she is accepting new patients for medical, surgical or cosmetic needs.

The Freelance Exchange of Kansas City and its founder and freelance advocate, Julie Cortés, were honored with national awards at the 14th Annual Stevie Awards for Women in Business.

Dave White, **Foland, Wickens, Roper, Hofer & Crawford, PC**; recently received the Kansas City Metropolitan Bar Foundation's President's Award recognizing his leadership of the Foundation's Military Matters project.

Saint Luke's Health System is expanding its presence in the Northland with the acquisition of six Mosaic Life Care facilities.

The **Johnson County Community College** Foundation received a \$125,000 gift from the M.R. and Evelyn Hudson Foundation to support scholarships for single parents.

1861 Wealth Advisors has hired Troy Braswell as Senior Vice President of Sales & Development.

Pam Willard has joined **TPP Retirement Plan Specialists, LLC**, as a Senior Retirement Plan Administrator.

To submit news, [click here](#).

To submit events, [click here](#).