

Business Perspective

May 2018

UK company opens local headquarters

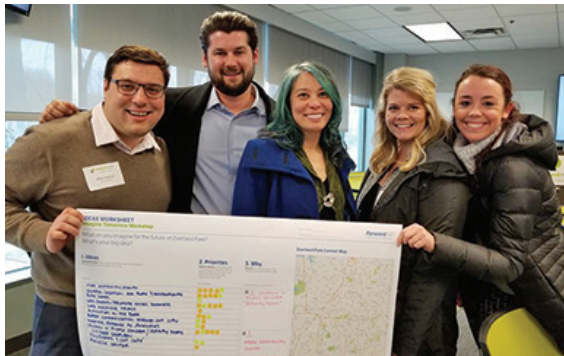


HighQ, a software services company based in the United Kingdom, has opened a new U.S. headquarters in Overland Park and envisions this area playing a key role in its North American growth. The new 7,500-square-foot facility at 132nd Street and Metcalf Avenue will house about 27 employees,

with room to expand as business grows. Employees in Overland Park work in sales, marketing, customer service, account management and application support roles.

Founded in 2001, HighQ provides innovative software solutions to the legal industry. Offering collaborative and analytical tools to improve service delivery, HighQ counts more than half of the Global 100 law firms as clients.

ForwardOP Conversation with Young Professionals



The discussion to plan Overland Park's future continued with about fifty Young Professionals who gathered for a focus group to provide input to the **ForwardOP** visioning process. Participating young professionals identified goals for the city's future and several themes emerged including *Smart & Innovative, Welcoming, Growth, and Being the Best.*

2018 GOLF TOURNAMENT



August 20 12:30 p.m. shotgun start
Nicklaus Golf Club at Lionsgate



The Chamber's annual golf tournament is a fun way to expand your business connections as a golfer or as an event sponsor.

Be a golfer ...

Play with co-workers, host clients and make new business contacts while spending a day on the golf course! Register by June 29 for the early-bird discount rate.

Promote your company ...

Numerous promotional opportunities are available. Sponsor a hole or a specific tournament activity, provide a door prize or registration bag items (150 like items).

For more information, click here

or contact Celia at (913) 766-7603 or cfritzwatson@opchamber.org.

Our Mission:

To enhance the business environment and quality of life in our community.



Chamber Calendar

Wednesday Wake-up

Wednesday, May 9 - 8:00-9:00 a.m.

Brookridge Golf & Fitness, 8223 West 103rd Street

Free and open to Chamber members only

Public Policy & Advocacy Committee

Friday, May 11 - 12:00-1:30 p.m.

Overland Park Chamber, 9001 West 110th Street

Member Orientation

Tuesday, May 15 - 8:00-9:00 a.m.

Overland Park Chamber, 9001 West 110th Street

Legislative Breakfast #4

Saturday, May 19 - 7:30-9:00 a.m.

DoubleTree by Hilton, 10100 College Boulevard

To register for these events, [click here](#) or call (913) 491-3600.

May ribbon cuttings

Friday, May 4 - 10 a.m.

The Sjolokade Bar - Fine Artisan Chocolates
Oak Park Mall, 11149 West 95th St

Thursday, May 10 - 8:30 a.m.

Pilgrim Coffee Company, 12643 Metcalf Avenue

Thursday, May 10 - 5:00 p.m.

Kneaders Bakery & Cafe, 12180 Blue Valley Pkwy

Friday, May 18 - 12:30 p.m.

Online Trading Academy, 7501 College Boulevard

Wednesday, May 23 - 8:30 a.m.

Vision Bank, 11120 West 135th Street

Wednesday, May 23 - 4:30 p.m.

TurnStyles Thrift - Catholic Charities of Northeast Kansas, 11310 West 135th Street

Chamber Board and Staff

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Steve Troester, **PGAV Architects, Inc.**
Mark Williams, **Garver**

EX-OFFICIO BOARD MEMBERS:

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Dana Markel, **Visit Overland Park**
Bobby Olm-Shipman, **St. Luke's South Hospital**
[2018 Chairman of Overland Park Chamber Economic Development Council]
Tracey Osborne Oltjen, CCE, Overland Park Chamber
Greg Wolf, **Dentons**

CHAMBER STAFF:

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Stan Lawson, *Communications Director*
Erin Murray, *Assistant to the President*
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Amy Stock, *Member Services Coordinator*

Stayin' alive, stayin' alive . . .

If you were at the Mayor's State of the City Luncheon, you may have participated in a Chamber "first," – a CPR Flash Mob. If you weren't there, here's the quick version: the usual pre-lunch networking buzz was suddenly punctuated by the familiar beat of the Bee Gees' classic "Stayin' Alive" and the aisles quickly filled with first responders demonstrating Hands Only CPR on training mannequins. Just to show how easy it is to respond in an emergency, members of the business community replaced emergency personnel, keeping the beat and learning how to save lives.

Why a Flash Mob? Past Chamber Chairman Rick Worrel, **Affinis Corp**; and Nancy Holland, wife of Past Chairman Jim Holland, **Fisher Phillips LLP**, shared their poignant stories with the 550 members present. As Rick has told audiences many times in the past two years, "I'm not supposed to be here." But for the quick actions and CPR administered by bystanders, neither he nor Nancy would be alive. Both are survivors of sudden cardiac arrest.

The Chamber, City of Overland Park, **Johnson County HeartSafe** and the **American Heart Association** have joined Rick and Nancy in their goal to train as many people as possible in Hands Only CPR. Our hope is that you never have to use it, but if you're in a situation where needed, that you won't hesitate.

This past month we offered five free training sessions at the Chamber in conjunction with Johnson County HeartSafe and the American Heart Association, providing members in a quick hour-long session an opportunity to learn Hands Only CPR and how easy it is to use an automated external defibrillator (AED). We're thrilled 119 more people are now trained to respond quickly in an emergency.

Although I've been through CPR training several times, this was a great refresher. Our trainer was Alyson Angell, Johnson County MED-ACT, on behalf of HeartSafe. For those like me who learned CPR the old-fashioned way (compressions and mouth-to-mouth resuscitation), Hands Only CPR is easier to learn, easier to perform, and generally more people feel comfortable with it since it doesn't involve providing breaths.

We learned some sobering statistics. Heart disease is the #1 killer of both men and women in the U.S., affecting over 600,000 each year. Heart attacks affect 1.2 million each year, approximately 4,100 people PER DAY, amounting to 800,000 deaths. The good news? When bystanders respond, it makes a difference. HeartSafe was formed in 2014 when local government, health care and emergency services providers observed that in Johnson County, bystanders were performing CPR in an emergency only 19% of the time. The Foundation was formed to provide awareness and training to change this scenario.

For every minute without CPR, the chance of survival decreases by 10%. When a bystander calls 911 and begins Hands Only CPR, in Alyson's words, "You become the heart." You've changed that person's chance of survival by keeping the blood circulating through your compressions. Now through local efforts of many partners, Johnson County's bystander CPR rates are over 65%, compared to the national average of 32%.

(continued on the next page)



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President & CEO
@traceylosborne

Business Perspective is published monthly by the Overland Park Chamber of Commerce.

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Phone: (913) 491-3600 • Fax: (913) 491-0393 • opcc@opchamber.org • www.opchamber.org

Member Orientation

Tuesday, May 15 | 8:00-9:00 a.m.

Overland Park Chamber of Commerce

New members and new employees at existing members are invited to learn about Chamber resources and how to receive the full value of your membership. Network with fellow members and meet Chamber staff and representatives of the Chamber board, Economic Development Council and the City.

To register, [click here](#) or call (913) 491-3600.

President's Message contd. . .

Join Rick, Nancy, and all of us on the Chamber board and staff team who've learned this easy Hands Only method. The lives impacted may be family, friends or co-workers. Or as in Rick and Nancy's cases, those of complete strangers who are forever grateful.

Schedule a training for your business or organization now, and consider buying an AED for your office. Every month can be Heart Month.



Frank Ebling installs an AED in the Overland Park Chamber of Commerce Foundation building. All Chamber staff are now trained in Hands Only CPR and know how to use an AED.

Join us at this networking event!

Wednesday
Wake-up

A Business Before Hours

Wednesday, May 9

8:00-9:00 a.m.

Hosted by

Brookridge
golf & fitness

8223 West 103rd Street



Join us for networking over coffee and a golfer's breakfast hosted by [Curtin Property Company](#) at Brookridge Golf & Fitness. This private club has transformed to fit the needs of today's members with a championship golf course, virtual golf simulator, 10,000 square foot fitness center, pool, dining and bar, and a welcoming atmosphere. Join us at Brookridge!

Free and open to Chamber members only.

To register, [click here](#) or call (913) 491-3600

Click the advertisement below for details

Schedule Hands Only CPR Training at your Business!



Overland Park Fire Department

(913) 895-8400

tricia.roberts@opkansas.org



Johnson County HeartSafe Foundation

(913) 715-1981

johnsoncountyheartsafe@gmail.com

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Chip Georges, President

Phone: (314) 348-4299

chipgeorges@marely.com

www.Marely.com

One Beat CPR + AED

Jeff Petak, National Sales Manager

Phone: (954) 321-5305, ext. 205

Mobile: (954) 257-8311

JeffP@onebeatcpr.com

www.onebeatcpr.com

Stems
a garden soirée
2018

JUNE 23, 7-11 P.M.

Join The Arts & Recreation Foundation of Overland Park for an evening of fun at the Overland Park Arboretum & Botanical Gardens. Purchase your tickets or sponsorship package today.

Visit stemssoiree.org or call **913.322.6467** for all ticket and event information.

Presenting Sponsors:

in partnership with the Regnier Family Foundations

NEW MEMBERS / REINVESTED MEMBERS

Welcome new members!

We are pleased to introduce these new Chamber members:

ACA Business Club

Beth Langdon, Director of Membership
6840 West 105th Street
Overland Park, KS 66212
(800) 793-2582
beth.langdon@acanetwork.org
www.acanetwork.org
Private Clubs

Accreditation Council for Business Schools and Programs

Jeffrey Alderman, President/CEO
11520 West 119th Street
Overland Park, KS 66213
(913) 339-9356
jalderman@acbsp.org
www.acbsp.org
Educational Services

American Family Insurance - Dean Ordiway Agency

Dean Ordiway, Owner
12056 West 135th Street
Overland Park, KS 66221
(913) 663-2121
dordway@amfam.com
<https://agent.amfam.com/dean-ordway>
Insurance

The Big Brass, Inc.

Michelle Suter, Executive Director
4701 College Boulevard, Ste 204
Leawood, KS 66211
(913) 345-8855
admin@thebigbrass.com
www.thebigbrass.com
Educational Services

Big Whiskey's

Laura Head-Elliott, Director of Marketing
9100 West 135th Street
Overland Park, KS 66221
(417) 869-2449
info@bigwhiskeys.com
www.bigwhiskeys.com
Restaurants

Candlewood Suites - Lenexa & Overland Park

Becky Hundelt, Area Director of Sales
9630 Rosehill Road
Lenexa, KS 66215
(913) 888-3300
bhundelt@kwbhotels.com
www.candlewoodsuites.com/lenexaks
Hotels

Childrens Lighthouse Overland Park

Beth Leahy, Center Director
12521 Antioch Road
Overland Park, KS 66213
(913) 851-5890
overlandpark.director@childrenslighthouse.com
www.childrenslighthouse.com/overlandpark
Child Care, Educational Services

DesignHaus, LLC

Wendy Hauser, Founder & Operations Manager
7905 Santa Fe Drive
Overland Park, KS 66204
(913) 296-8029
wendy@designhaus-studio.com
www.designhaus-studio.com
Graphic Designers, Interior Design

Edward Jones

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Individual offices throughout Overland Park:
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Norman Grant (913) 469-0321
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Kevin Murphy (913) 451-5738
Tim Murphy (913) 451-3259
Keith Osborne (913) 242-7840
Jason Perez (913) 385-1692
Kyle Rizi (913) 381-3922
Financial Services, Investments

Harvesters-The Community Food Network

Nancy Steinacker, Corporate Engagement Manager
3801 Topping Avenue
Kansas City, MO 64129
(816) 929-3000
nsteinacker@harvesters.org
www.harvesters.org
Non-Profit Organizations, Charitable Organizations

Heartland Payment Systems

Jason Bahnson, Territory Manager
Overland Park, KS
(913) 558-7601
jason.bahnson@e-hps.com
www.heartlandpaymentsystems.com
Credit Cards - Merchant Services, Payroll Service

Integrative Health Providers, LLC

Everett Bennett, III, Nurse Practitioner/Owner
11791 West 112th Street
Overland Park, KS 66210
(913) 353-4703
tre@ihpkc.com
www.integrativehealthproviders.com
Health & Wellness
Referred by Stephanie Landis, Johnson County Community College

JobShakers

Kevin Fryer, CEO/President
4220 Shawnee Mission Parkway, Suite 206B
Fairway, KS 66205
(816) 365-7850
kevinfryer@jobshakers.com
www.jobshakers.com
Employment Agencies & Services
Referred by Kelly Kearney, Catholic Charities of Northeast Kansas

Saint Luke's Community Hospital

Kelly Mullinax, Field Marketing Manager
7246 West 75th Street
Overland Park, KS 66204
(913) 222-8370
kmullinax@saintlukesch.org
www.saintlukescommunity-hospital.org
Hospitals, Health Care

Summit Lawn and Landscape, Inc.

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12020 Grandview Road
Grandview, MO 64030
(816) 966-9434
terry@summitlawn.com
www.summitlawn.com
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Member Renewals

We thank these companies for reinvesting in March 2018:

40-50 Years

NSPJ Architects
Reed Jeep Chrysler Dodge Ram

20-39 Years

American Heart Association
APAC-Kansas, Inc.-Kansas City Division
COBLE MCCUNE Wealth Management
Discover Vision Centers
Fingerprint Marketing & Advertising
Homewood Suites
Johnson County Community College
Meyer Music Company
Overland Park Place
Pace Products, Inc.
Pearce Construction Company
Shawnee Mission School District

10-19 Years

Burnett Automotive, Inc.
Chick-fil-A 135th & 69 Hwy
Delta Dental of Kansas
Dentons US LLP
Drury Inn & Suites
Fisher Phillips LLP
Home Association Solutions LLC
Show-Me Presentation Resources
Sunlight Day Spa
3&2 Baseball Club of Johnson County, Inc.

5-9 Years

The Athletic Club of Overland Park
Enterprise Bank & Trust
Hantover Inc.
MetroMedia, Inc.
nXio
Overland Park Wealth Management
SCS Engineers
The Tasteful Olive Oil and Vinegar Shop
TownePlace Suites by Marriott
White | Goss, a Professional Corporation

1-4 Years

Adelman Travel
Advice & Aid Pregnancy Centers
American Heir, LLC
Avenue 80
Colonial Village
Golden Oak Lending
Great Southern Bank
Hawthorne Plaza, LLC
Keller Williams - Diana Dodge
TLC for Children and Families
Kyle Zeller Agency - American Family Insurance
Latch-Young Adult Marketing
Metcalf Self Storage
Oliver Insurance Agency Inc.
REAL Property Group
Reece Nichols - The Rob Ellerman Team
Sen. John Vratil



Chamber President Tracey Osborne Oltjen presented new member plaques to some of our newest Chamber members at last month's Wednesday Wake-up networking event.

Receiving plaques were: Saiday Mulbah, **Spencer Reed Group LLC**; Nancy Steinacker, **Harvesters**; Kevin Murphy, Tim Murphy, Blake Birdsall, Jason Perez and Jim Easley, all with **Edward Jones**; Trey Bennett, **Integrative Health Providers**; Kevin Fryer, **JobShakers**; Cameron Macias, **American Family Insurance Dean Ordiway Agency**; Ryan Costello, **Retirement Planning Group**; Jason Bahnson, **Heartland Payment Systems**; Melissa Kirchner, **BIOMIN**; Andrew Brancato, **The Brass Onion** and **Brancato's Catering**; Heather Barboza, **Emma's Place for Exceptional Children**; Beth Leahy, **Children's Lighthouse Overland Park**; Meggie Snipes, **AUREON**; Michelle Suter, **The Big Brass**.

Please support fellow Chamber members who have made investments to enhance the prosperity of our community!



City Council President Jim Kite, Chamber Vice President Beth Johnson and Chamber Diplomats joined representatives from the Northeast Johnson County Chamber of Commerce and Lenexa Chamber of Commerce to help Pete Weikel and his team at **Pete's Pest Control, LLC**, celebrate their new facility at 8853 Lenexa Drive in Overland Park. For more information: (913) 378-8979 or [click here](#).



City Council President Jim Kite, Chamber President Tracey Osborne Oltjen and Chamber Diplomats helped General Manager Ken Wilkes and his team celebrate the completion of major renovations at the **Drury Inn & Suites Kansas City Overland Park**, 10963 Metcalf Avenue. For more information: (913) 345-1500 or [click here](#).

Click the advertisement below for details

PROGRAM OFFERED AT THE OVERLAND PARK CHAMBER OF COMMERCE:
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RECENT EVENTS / SPONSOR SPOTLIGHT



City Council President Jim Kite, County Commissioner Jason Osterhaus, Chamber President Tracey Osborne Oltjen and Chamber Past Chairman Michael Tracy helped owners Arjun & Sudha Amaran celebrate a ribbon cutting for the opening of [Primrose School of Blue Valley](#) at 8300 West 165th Street in Bluhawk. For more information: (913) 370-9000 or [click here](#).

Wednesday Wake-up

A Business Before Hours

hosted on April 11 by



Bank of Blue Valley



John Burrows, **Mid-America Orthopedics Kansas City**;
Jason Perez, **Edward Jones**.



Bob Regnier, **Bank of Blue Valley**, tells about the recent bank remodel.



John Woodward, **Floor and Decor**; Neal Nichols;
Overland Park Host Lions Club.



Tim Murphy, **Edward Jones**; Cindy Isabel,
Harvesters - The Community Food Network.

Sponsor Spotlight:



Saint Luke's South Hospital has been committed to Overland Park for 20 years. Since opening its doors, the hospital has helped the people who live and work here live the lives they love through exceptional care, personalized services, and a growing array of specialties.

Saint Luke's South has earned a 5-star quality rating from the Centers for Medicare & Medicaid Services, which measures effectiveness, safety, and patient satisfaction. It is the only hospital in Johnson County with this distinction. This achievement recognizes our commitment to deliver the highest quality patient care.

Saint Luke's Convenient Care at Hy-Vee on 95th and Antioch brings same-day, no-appointment health care closer to home, seven days a week. With the addition of the Radiation Therapy Center, located on 119th between Metcalf and Nall, Saint Luke's patients now have access to comprehensive cancer care in Johnson County.

Saint Luke's Community Hospitals, opening throughout 2018, are bringing faster, more convenient emergency care to Johnson County and the Kansas City metro area. These licensed and accredited acute-care hospitals feature seven emergency beds and eight-bed inpatient units.

The new Saint Luke's Rehabilitation Institute, which is currently under construction, will make Overland Park a destination for more than 1,200 patients each year who need advanced therapies supported by state-of-the-art robotic equipment for stroke or spinal trauma, orthopedic rehabilitation, and cardiovascular recovery not found anywhere else in the region.

Saint Luke's South is honored to have served the Overland Park community for the past 20 years, and will continue to grow with the community over the coming years.





City Councilmember Terry Happer Scheier and Chamber President Tracey Osborne Oltjen helped [Saint Luke's Health System](#) officials celebrate the opening of the new Saint Luke's Community Hospital at 7246 West 75th Street. For more information: (913) 222-8370 or [click here](#).



City Councilmember Fred Spears and Chamber President Tracey Osborne Oltjen helped Scott Maher and Shannon Maher and their team celebrate the opening of a new corporate headquarters for [Retail Success](#) at 11230 College Boulevard. For more information: (913) 428-1199 or [click here](#).



City Councilmember Rick Collins and Chamber Past Chairman Michael Tracy helped Dr. Jen Santa Maria celebrate a 2 year anniversary and practice expansion for [Premier Family Chiropractic](#) at 7398 West 162nd Terrace. For more information: (913) 871-0988 or [click here](#).



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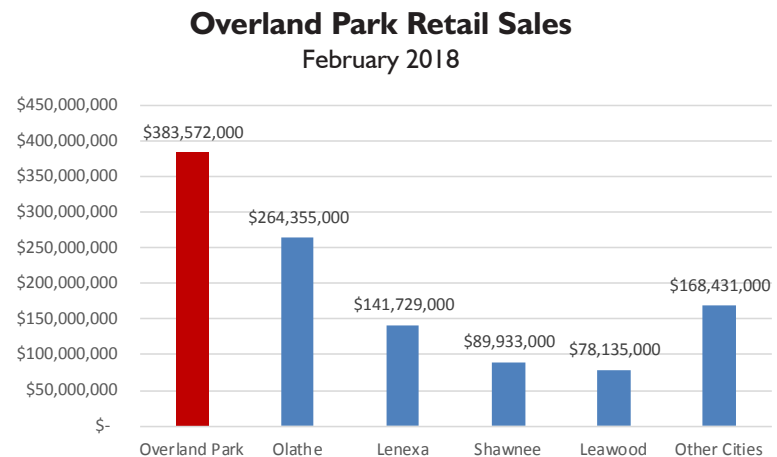


Unemployment		
	Feb. 2018	Feb. 2017
Overland Park	2.8%	3.0%
Johnson County	3.0%	3.1%
Kansas City Metro MSA	3.8%	4.4%
State of Kansas	3.6%	4.0%

(These percentages are not seasonally adjusted)
– Kansas Labor Information Center (KLIC)

Building Permits in Overland Park				
	New Commercial	Institutional, Schools	Other Commercial	Totals
March 2018	5	0	47	52
Square Feet	388,790	N/A	265,938	654,728
Value	\$41,202,525	\$0	\$55,020,948	\$96,223,473

– City of Overland Park



Thank you to our 2018 Sponsors!

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To add your name to this list each month,
contact Tracey Osborne Oltjen
at (913) 491-3600 or
tosborne@opchamber.org.

Member News & Events

Whirlwind: Art in Motion, a new exhibit of kinetic sculpture at the **Overland Park Arboretum & Botanical Gardens**, continues through **September 30**.

The University of Kansas Health System is offering free skin cancer screenings 1-5 p.m. on **May 7** in the Dermatology Clinic at The University of Kansas Health System Medical Office Building. Advanced registration is required. For an appointment: Rebecca Keopke at rkeopke@kumc.edu.

As it works to update its Strategic Plan, the **Johnson County Library** is hosting focus groups for business leaders on **May 8 and 10**. To participate, contact Linda Hunt at huntl@jocolibrary.org.

Sam Huenergardt has been promoted to CEO at **Shawnee Mission Health** effective May 28. He also will serve as the Mid-America Region CEO for Adventist Health.

AssistRx, a tech company in Orlando, Fla., has acquired **Teva Pharmaceuticals'** patient services and solutions business segment in Overland Park.

The University of Saint Mary is launching a new addictions counseling track to its master's level Counseling Psychology program.

The **Johnson County Library** and **Johnson County Park and Recreation District** top the list of county departments residents are most satisfied with in the 2018 Johnson County Community Satisfaction Survey.

ecafe announced Scooter's Coffee as its new coffee shop provider.

Mary Feierabend, **MarksNelson LLC**, received the Rookie of the Year award from ELearning.com. The award recognizes someone who is new to their role and surpassed performance expectations.

Contractor members of **The Builders' Association** were honored at The Builders' Association Safety Excellence Awards Breakfast for their commitment to making the construction workplace safer for all employees in 2017.

To submit news, [click here](#) and use the +Add News Article button.