

Highlights

- » Hosted EDC after hours at Mariner headquarters building
- » Attended KC Chamber Leadership Exchange to Denver
- » Co-chaired Regional Workforce Intelligence Network
- » Hosted business and community gatherings for discussion on future of College & Metcalf
- » Served on:
 - KEDA, SEDC, Downtown OP, CERI and MAEDC Boards
 - JCCC Business & Industry Leadership Team and JCCC Business Administration Advisory Committee for development of workforce education programs
 - KU Workforce Development Advisory Board
 - City of OP Incentive Policy Stakeholder Group
 - College & Metcalf study steering committee
 - CAPS Advisory Board
 - Kansas International Trade Coordinating Council
 - Emporia State University Corporate Advisory Board
 - Heartland Economic Development Course, Inc. Board of Directors
 - UCS Health Equity Leadership Team

2018 Chamber EDC Executive Committee

Bobby Olm-Shipman // Chair
 Lori Wright // Vice Chair
 Greg Musil // Past Chair
 Michael Hess // Chamber Chair-Elect
 Carl Gerlach // Overland Park Mayor
 David White // City Council Ward 3
 Jim Kite // City Council Ward 4
 John Thompson // City Council Ward 5
 Bill Ebel // Overland Park City Manager
 Tracey Osborne Oltjen, CCE // Overland Park Chamber of Commerce President & CEO

EDC Staff

Beth Johnson, CEcD // Senior Vice President of Economic Development
 Tim Holverson, IOM // Director of Recruitment and Retention
 Chris Jackson // Policy & Communications Coordinator

2018 ANNUAL REPORT

Key Projects

Shamrock Trading Corp.

Shamrock Trading Corp. purchased the vacant property at the northeast corner of 95th and Metcalf, announcing plans to expand its campus beyond its existing offices at the intersection's northwest corner.

Netsmart Technologies

Health care IT firm Netsmart Technologies will expand into the former Teva building at 11100 Nall. Since moving from New York to Overland Park in 2011, Netsmart has grown from 10 to 660 employees and plans to add more than 400 additional jobs in the next five years.

Mercer-Zimmerman

Lighting firm Mercer-Zimmerman is building a 22,000-square-foot headquarters at 8901 Bond. The building will include 13,000 square feet of finished space, in addition to warehouse space and space for lease.

WellSky

Buoyed by five acquisitions in 2018, health care IT company WellSky is constructing a 66,000-square-foot headquarters in the CityPlace development at College and 69 Highway. WellSky will occupy about 75 percent of the building, with the remaining area available as spec space.

Saint Luke's Health System

Saint Luke's Health System continued construction on its 90,000-square-foot rehabilitation hospital, being built on its 121st and Metcalf campus. Saint Luke's also opened the first of two planned Overland Park community hospitals.

Creative Planning

Investment advisory firm Creative Planning, Inc., moved into its new headquarters at I-435 and Nall. Creative Planning occupies a five-story, 125,000-square-foot building and half of a four-story, 102,000-square-foot building on the site. HCA Midwest moved its regional office into the other half of the four-story building.



OVERLAND PARK

CHAMBER ECONOMIC DEVELOPMENT COUNCIL // 2018 ANNUAL REPORT

Letter to Our Investors

Economic development in Overland Park moved at a brisk pace throughout 2018.

The long-term vision for a revitalized downtown continued taking shape, with new residential and retail options coming online and construction beginning on two significant office projects.

While we were disappointed with the announcement that Teva Pharmaceutical would downsize its local workforce, the change created an opportunity for the rapidly growing tech firm Netsmart, which will expand into Teva's building at College and Nall.

The city, the Chamber and Visit Overland Park began studying ways to improve the College/Metcalf district, where some 30,000 employees work. Several new projects are planned or underway in that area, which spans College Boulevard from Lowell Avenue on the west to Nall Avenue on the east and from Interstate 435 to 112th Street. We eagerly anticipate how continued economic development in this district can create a unique asset that serves businesses, employees, visitors, residents and the broader Overland Park community.

After a year spent gathering input from more than 1,000 residents, Forward OP revealed its vision for the Overland Park of the future. Among the long-term objectives is a strong economy anchored by a diverse job base. This is a goal the EDC works toward every day. Thank you for your support, which contributes to making our community attractive to investment and to ensuring a high quality of life for the businesses and residents who call our city home.

Bobby Olm-Shipman

Bobby Olm-Shipman
 2018 OPEDC Chairman



We welcome these new or expanding Overland Park companies:

- » BRR Architecture
- » Mercer-Zimmerman
- » Mixon Hill
- » MyFreightWorld
- » Netsmart Technologies Inc.
- » New Directions Behavioral Health
- » Optiv
- » Pinnacle Plus Financial
- » Universal Engravers
- » WellSky (formerly Mediware)
- » WWEX (Worldwide Express)
- » Zoom

BY THE NUMBERS

2,161
New
Jobs

1,059
Retained
Jobs

\$74,611
Average
Wage

\$98.4M
Capital
Investment

56
Ribbon Cuttings/
Groundbreakings

Downtown Renaissance

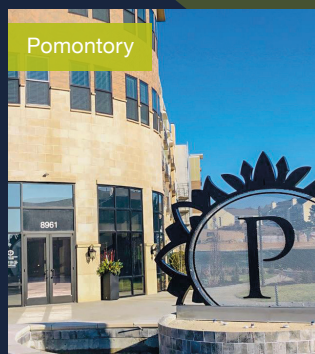
Downtown Overland Park continued its revitalization as new office and apartment projects took shape.

- » Construction began on the 70,000-square-foot, four-story Avenue 82 office building at 82nd and Metcalf.
- » Planned openings in 2019 include:
 - **The Vue**, a \$49 million mixed-use luxury apartment community at 80th and Marty.
 - **Promontory**, a \$97.5 million redevelopment project at 91st and Metcalf that includes 420 apartment units and 153,000 square feet of retail and restaurants.
 - **Market Lofts**, a \$10 million apartment project above retail space at 80th and Marty.
- » Developers broke ground on the \$54 million Edison District at 80th and Marty. The project includes a five-story office building, food hall, public courtyard, a renovated building for a restaurant, a parking garage and surface parking that can double as event space.
- » Avenue 81, under construction at 81st and Metcalf, will feature senior living units above 11,000 square feet of retail space.

The Vue



Pomontory



Edison District



College and Metcalf Area

Development surged in the busy College and Metcalf corridor.

- » Construction began on Renaissance, a 289-unit apartment complex at the northwest corner of 115th Street and Lamar.
- » AdventHealth Shawnee Mission is building a \$9.12 million, 58,000-square-foot outpatient health center that will be complete in mid-2019.
- » Metcalf 435 Corporate Centre is building a 123-room hotel on the north side of I-435 at Metcalf. Plans also include a six-story, 150,000-square-foot office building.
- » The \$252 million Galleria 115 project at 115th and Nall won approval and will begin construction in 2019.

Galleria 115



Metcalf 435 Corporate Centre



Overland Park National Rankings

#1

“BEST PLACES TO RAISE A FAMILY”
— *WalletHub*

#2

“BEST PLACE TO BUY A HOUSE”
— *Niche*

NO.
6

“Most Popular Cities
to Relocate to”
— *MoveBuddha.com*

NO.
8

“Hottest Zip Codes”
— *Realtor.com*

NO.
10

“Most Educated
Cities”
— *ConsumersAdvocate.org*

NO.
11

“Best Places to Live”
— *Livability*

NO.
11

“Most Undervalued
Cities in America”
— *SmartAsset*

NO.
15

“Best Places
to Live”
— *Time/Money*

NO.
15

“Happiest Cities”
— *WalletHub*

NO.
17

“Best Cities for Young
Families to Buy a Home”
— *Valuepenguin.com*

Investors

Academy Bank
Adams, Brown, Beran & Ball
AdventHealth Shawnee Mission**
Affinis Corp**
American Century Investments**
Arbor Development, LLC
Atmos Energy Corporation
Bank of Blue Valley
Beckner & Associates, Inc*
BHC RHODES
Black & Veatch**
Block Real Estate Services, LLC
Blue Valley School District
CBRE Group Inc.
Central Bank of the Midwest**
Chicago Title*
Children's Mercy Hospital
Kansas
City of Overland Park
Commerce Bank
Copaken Brooks
Core Bank
Corporate Woods**
Creative Planning*
Curtin Property Company
DEG*
Dentons
DLR Group

DoubleTree by Hilton Kansas
City-Overland Park
Downtown Overland Park
Partnership
Edward Jones**
Empower Retirement**
Equity Bank
First National Bank**
Floor and Décor*
Fogel-Anderson Construction
Fortune Financial Advisors, LLC
Foulston Siefkin LLP
GBA
Harmon Construction, Inc.
Hawthorne Plaza, LLC
Heartland Business Capital
HMN Architects, Inc.
HNTB Corporation
Hofer Wysocki Architects L.L.C.
Hunt Midwest
Indian Creek Land & Investment
Co., LP
INTRUST Bank
JE Dunn Construction
Company**
Johnson County Government
Johnson County Community
College**
Kansas City Power & Light**

Kansas Gas Service**
Kelly Construction Group, Inc.
Kutak Rock LLP*
Landmark National Bank
Lathrop Gage LLP
Mariner Holdings
Marriott Kansas City
Overland Park
McCarthy Building Companies,
Inc.
McCownGordon Construction
Menorah Medical Center
Merrill Companies
Metcalf 108
Mize Houser & Company
MW Builders, Inc.
Occidental Management, Inc.
Olsson
Overland Park Regional Medical
Center
PGAV Architects, Inc.
PNC Bank
Polsinelli
Price Brothers
Rasmussen College
Rau Construction Company
Rees Masilionis Turley
Architecture
Rosana Square/Mark One Electric

Rothwell Construction*
Rouse Frets White Goss Gentile
Rhodes PC
Saint Luke's Health System**
Scott Rice Office Works
Security Bank of Kansas City
Shawnee Mission School District
Sheraton Overland Park Hotel
Spencer Fane LLP
Sprint**
Stinson Leonard Street
Sunflower Bank
Titan Built, LLC
Turner Construction
Unite Private Networks*
University of Kansas Edwards
Campus**
Varnum/Armstrong/Deeter,
L.L.C.
Visit Overland Park
Wally & Co
WaterOne
Yaeger Architecture, Inc.

* New 2018 Economic Development Council Investors ** 2018 Chamber Partners/Sponsors