

Business Perspective



OVERLAND PARK
K A N S A S
CHAMBER OF COMMERCE

October 2017

Vote on November 7!

Your vote on November 7 is important!

Learn about the candidates – www.VoteJoCo.com

has candidates' responses to a questionnaire on important business issues and also video of recent candidate forums presented by the Overland Park Chamber and the Johnson County Public Policy Council.

For more information on voting in Johnson County, visit www.jocoelection.org.



Our Mission:

To enhance the business environment and quality of life in our community.



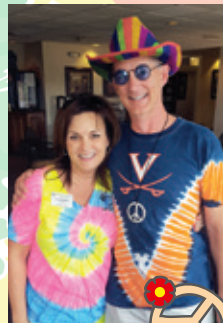
Congrats to these Golf Tournament contest winners:



Winners of our contest for best 60s theme at the Chamber Golf Tournament were:

Cooliest Hole Sponsor:
Landmark National Bank
(including 60s music)

Grooviest Individual: Laird Goldsborough, Valbridge Property Advisors | Kansas City; with Chamber President Tracey Osborne.



For more golf tournament photos, see page 8.



Celebrating 50 years of business leadership!

Chamber Annual Meeting



Wednesday, December 6

11:30 a.m.-1:30 p.m.

Overland Park Convention Center
6000 College Boulevard

Presenting Sponsor:



To register, [click here](#).

Chamber Calendar

Executive Leadership Series

Breakfast program featuring Faruk Capan, Intouch Solutions

Wednesday, October 4, 2017 - 7:30-9:00 a.m.

DoubleTree by Hilton, 10100 College Boulevard
\$30 per person for members and \$40 for non-members;
\$330 for a reserved table of 10 for members and \$440 for a reserved table of 10 for non-members

Wednesday Wake-up

Wednesday, October 11, 2017 - 8:00-9:00 a.m.

Rock & Brews, 5701 West 135th Street
Free and open to Chamber members only

Public Policy & Advocacy Committee

Friday, October 13, 2017 - 12:00-1:30 p.m.

Overland Park Chamber, 9001 West 110th Street

Executive Leadership Series

Luncheon featuring General Richard Myers, Kansas State University

Thursday, October 26, 2017 - 12:00-1:30 p.m.

DoubleTree by Hilton, 10100 College Boulevard
\$35 per person for members and \$45 for non-members;
\$385 for a reserved table of 10 for members and \$485 for a reserved table of 10 for non-members

Good Morning, Overland Park!

Our annual good news breakfast

Friday, November 17, 2017 - 7:30-9:00 a.m.

DoubleTree by Hilton, 10100 College Boulevard
\$30 per person for members and \$40 for non-members;
\$350 for a reserved table of 10 for members and \$450 for a reserved table of 10 for non-members

To register for these events, [click here](#).

Chamber Board and Staff

BOARD OFFICERS:

Michael Tracy, *Chairman*
OMNI Human Resource Management
Brett Bogan, *Chair-Elect*
Lathrop & Gage LLP
Mike Hess, *1st Vice Chairman*
HNTB Corporation
Stacie Gram, *2nd Vice Chairman*
Swiss Re America Holding Corporation
Chris Wally, *Secretary*
CBRE Kansas City
Charles Laird, *Treasurer*
Menorah Medical Center
Brad Stratton, *Past Chairman*
Overland Park Wealth Management

BOARD MEMBERS:

Marshaun Butler, **Children's Mercy Hospital Kansas**
Lance Collins, **YRC Worldwide**
Greg Crowley, **Crowley Furniture**
Jim Edwards, **Nothing Bundt Cakes**
Jarad Falk, **Charter Communications**
Craig Jeffries, **Empower Retirement**
Tim Kelley, **Security Bank of Kansas City**
Jodde Lanning, **Payne & Jones, Chartered**
Doug Lynn, **Sprint**
Don Pearce, **Pearce Construction Company**
Karsten Randolph, **Shawnee Mission Health**
Ryan Reeves, **UnitedLex Corporation**
Bob Regnier, **Bank of Blue Valley**
Clint Robinson, **Black & Veatch**
Stephen Rhorer, **SPX Cooling Technologies**
Tony Rupp, **Foulston Siefkin LLP**
Mark Thomas, **Copaken Brooks**
Steve Troester, **PGAV Architects, Inc.**
Dr. Todd White, **Blue Valley School District**
Lori Wright, **Kansas City Power & Light**

EX-OFFICIO BOARD MEMBERS:

Joe Andrick, **True North Hotel Group** [Convention & Visitors Bureau board representative]
Bill Ebel, **City of Overland Park**
Mayor Carl Gerlach, **City of Overland Park**
Dana Markel, **Visit Overland Park**
Greg Musil, **Douthitt Frets Rouse Gentile & Rhodes**
[2017 Chair of Overland Park Chamber Economic Development Council]
Tracey Osborne, CCE, Overland Park Chamber
Dr. Joe Sopcich, **Johnson County Community College**
Greg Wolf, **Dentons**

CHAMBER STAFF:

Tracey Osborne, CCE, *President*
Stacey Cowan, *Membership Director*
Frank Ebling, *Controller*
Celia Fritz-Watson, *Director of Events & Member Services*
Tim Holverson, *IOM, Recruitment & Retention Director, Economic Development*
Beth Johnson, *CEd, Senior Vice President of Economic Development*
Michael Kelley, *EDC Policy & Communications Coordinator*
Stan Lawson, *Communications Director*
Erin Murray, *Assistant to the President*
Tom Robinett, *Vice President of Public Policy & Advocacy*
Amy Stock, *Member Services Coordinator*

This November is a first

It's hard to believe summer is over, but the signs are all there. Flashing lights on my drive to work to remind me that school's in session, the red-tinged leaves on the maple trees, the red, white and blue yard signs for local elections. Wait, what? That last one has never been an indication of the end of summer, but with the passage of legislation in 2015, local nonpartisan elections in Kansas were moved to fall in odd-numbered years beginning in 2017.

For many of you, this is old news and you wonder why I devote space to the subject. Because it was a new schedule and the height of summer, the primary caught some unaware. With a 9.92% voter turnout, there's room for improvement in November. Regardless of time of year, local elections historically experience low turnout, even though these elections impact your daily life the most, determining the level of your quality of life, development in your region and your level of taxation.

Make sure your family, friends and colleagues are aware of the following deadlines:

October 17 – Last day to register to vote
October 18 – Advance voting by mail begins
October 30 – Advance voting in person begins
October 31 – Last day to request an advance ballot by mail
November 6 – Advance voting in person closes at noon
November 7 – Fall General Election

There are a number of contested races impacting Overland Park including Overland Park Mayor and City Council races, Johnson County Community College Trustees, and Shawnee Mission School Board. Depending on where you live, you may have races for your local municipality or school board. We encourage you to utilize www.votejoco.com where we've posted relevant voting deadlines, voting information, candidate profiles, meet-the-candidate and forum opportunities and will post videos of forums and interviews post-events. The chambers comprising the Johnson County Public Policy Council will soon announce dates for these events and we encourage you to attend or watch later on-line to learn about the candidates.

It's been beautiful weather this summer for candidates to walk neighborhoods to meet their constituents. I am proud of each candidate who answers the call to public service by placing their name on the ballot, campaigning and serving if elected. It's always nice when we have an opportunity to meet a candidate face-to-face, whether it's at the door or at a forum. Unfortunately, many voters don't have that chance, and I shudder that some may rely upon push cards or mailers (or even yard signs) as a determinant when casting their valuable vote. How a candidate chooses to present him or herself on a card is just one piece of the puzzle; we should do more research to determine if a candidate aligns with our key issues before awarding our vote.

I mentioned last month that Overland Park is at a crossroads as we begin our visioning process to plan for the next 20-30 years. This crossroads is not solely about the planning process we're beginning where we dream about what kind of city we leave for the generations to come. It begins with the ballots we cast in a few weeks and who we choose to represent us at City Hall, at our school districts, JCCC, and the Water Board. This above all sets the strategic direction for our region.

First, make sure you know who is running and how they feel about the issues you care about. Is it infrastructure? Job creation? Talent and workforce development? Taxes? Check out www.votejoco.com for their candidate survey and a forum. Then, mark your calendar, and **VOTE!**



Tracey Osborne, CCE
Chamber President
[@traceylosborne](https://twitter.com/traceylosborne)

Business Perspective is published monthly by the Overland Park Chamber of Commerce.

9001 West 110th Street, Suite 150, Overland Park, KS 66210

Phone: (913) 491-3600 • Fax: (913) 491-0393 • opcc@opchamber.org • www.opchamber.org

Executive Leadership Series

INSIGHTS FROM THE TOP

Overland Park Chamber of Commerce

Join us for these programs featuring executive insight on business leadership.

Proudly sponsored by:



Wednesday, October 4

Breakfast program: 7:30-9:00 a.m.

DoubleTree by Hilton Kansas City-Overland Park

10100 College Boulevard

featuring

Faruk Capan, Founder & CEO

Intouch Solutions

Throughout his career, Faruk Capan has capitalized on the possibilities that lie at the intersection of health care and technology. As founder and CEO of **Intouch Solutions**, his vision drives the health care marketing agency, his clients and the entire industry forward. Faruk was named a Top 40 Healthcare Transformer by MM&M in 2015. He also was named Industry Person of the Year by Med Ad News and PharmaVOICE magazine's 100 Most Inspiring People.



Members: \$30 per person or \$330 for a reserved table of 10
Non-members: \$40 per person or \$440 for a reserved table of 10

To register, [click here](#) or call (913) 491-3600

Thursday, October 26

Lunch program: 12:00-1:30 p.m.

DoubleTree by Hilton Kansas City-Overland Park

10100 College Boulevard

featuring

General Richard Myers, President

Kansas State University

Retired U.S. Air Force Gen. Richard B. Myers has returned to his home state and his alma mater to serve as Kansas State University President. He graduated from the university in 1965 with a bachelor's degree in mechanical engineering and joined the U.S. Air Force through K-State's ROTC program. He loyally served his country and retired as a four-star general. From 2001-2005, he served as the 15th chairman of the Joint Chiefs of Staff and was the principal military adviser to the U.S. president, secretary of defense and the National Security Council.



Members: \$35 per person or \$385 for a reserved table of 10
Non-members: \$45 per person or \$485 for a reserved table of 10

To register, [click here](#) or call (913) 491-3600

Interested in hosting a Chamber event in 2018?

Contact Celia Fritz-Watson at cfritzwatson@opchamber.org or (913) 766-7603.

Join us at this networking event!

Wednesday Wake-up

A Business Before Hours

Wednesday, October 11

8:00-9:00 a.m.

Hosted by



5701 West 135th Street



Join us for networking over coffee and breakfast at **Rock & Brews** in

Prairiefire. Rock & Brews offers an energized dining and entertainment concept with affordable, quality comfort food and a broad selection of craft beer, while immersing guests in a family-friendly rock 'n' roll experience like none other.

Free and open to Chamber members only.

To register, [click here](#) or call (913) 491-3600

Come hear Overland Park's good news at our annual fun-filled breakfast!

GOOD MORNING



OVERLAND PARK!

Friday, November 17

7:30-9:00 a.m.

DoubleTree by Hilton Kansas City-Overland Park

10100 College Boulevard

Master of Ceremonies: Greg Musil,
Rouse Frets Gentile Rhodes, LLC

\$30 for members; \$40 for non-members
\$350 for a table of 10 for members;
\$450 for a table of 10 for non-members

Proudly sponsored by

Humana

To register, [click here](#) or call (913) 491-3600

CHAMBER ANNOUNCEMENTS

Actavo Engineering relocating to Overland Park's Cloverleaf

Actavo Engineering Services, LLC, which specializes in the design of global fiber networks, is moving to Overland Park where it plans to create up to 40 additional jobs in the next year.

"Actavo is delighted to be moving to the Cloverleaf Office Complex," said Christopher Ruddle, CEO North America, Actavo | Network & In Home Division. "Our relocation will see approximately 60 existing Actavo team members moving from a 6,000-square-foot to a 17,000-square-foot office space. The Kansas City metroplex offers Actavo a superb opportunity to recruit top-tier engineering talent and grow the organization in a flourishing environment."

Overland Park Mayor Carl Gerlach said, "Actavo's presence internationally, and now here in Overland Park, brings technology advancement that will further spur development and address consumer online demands. I look forward to this partnership that truly benefits Overland Park, the nation and beyond."

Ruddle said the company plans to scale up its Overland Park team to 200 over the next five years. "Overland Park has become a hub for engineering excellence. Actavo looks forward to playing a role in that dynamic ecosystem," he added.

For more information, visit www.actavo.com.

Click advertisement below for event details.



BrewFest 2017

OVERLAND PARK ARBORETUM & BOTANICAL GARDENS

FOOD, BEER, MUSIC, GAMES & FUN ALL INCLUDED WITH ADMISSION

OCTOBER 14, 2017, 4:00 P.M. – 8:00 P.M.
GENERAL ADMISSION – \$50, VIP – \$75
VIP INCLUDES FIRKIN TAPPING AT 3:00 P.M.

OVERLAND PARK ARBORETUM & BOTANICAL GARDENS
8909 W. 179TH ST. • 913-685-3604

OPABG.ORG



City Council Member Rick Collins; Chamber President Tracey Osborne; Bassett Furniture CEO Rob Spilman and other business leaders helped Greg, Beth & Laura Crowley, Crowley Furniture, celebrate a ribbon cutting for their new **Bassett Home Furnishings** showroom at 6801 West 135th Street in Corbin Park. For more information: (913) 839-0200 or www.bassettfurniture.com.



City Council Member Rick Collins, Chamber EDC Director of Recruitment & Retention Tim Holverson and other business representatives helped Ryan & Tatum Isern celebrate a ribbon cutting for **Hustle & Heart Fitness**, 8300 West 151st Street. Hustle & Heart provides personal training to give you a fitness solution that fits into your lifestyle. For more information: (913) 671-0318 or www.hustleandheartfitkc.com.



City Council President John Thompson, Chamber EDC Vice President Beth Johnson and Chamber Diplomats helped Eva Reynolds celebrate a ribbon cutting for **Eva Reynolds Fine Art Gallery's** new location at 5621 West 135th Street in Prairiefire. For more information: (913) 681-8002 or www.evareynoldsfinearts.com.

Annual Meeting offers sponsorship opportunities

As we reflect on the leaders and companies that have developed Overland Park over the past 50 years, our Annual Meeting Luncheon on **December 6** at the **Overland Park Convention Center** will be a great opportunity for your company to gain visibility in front of hundreds of business professionals. For more complete details on these sponsorships, contact Celia Fritz-Watson at (913) 766-7603 or cfritzwatson@opchamber.org.

Here are available sponsorships:

- **Gold Sponsor:** \$5,000
(2 of 2 available)
- **Silver Sponsor:** \$3,000
(2 of 3 available)
- **Corporate Table Sponsor:** \$1,000
(3 of 10 available)
- **Awards Sponsor:** \$500
(3 of 5 available)

Click advertisements on this page for details.

PINSTRIPES
BISTRO BOWLING BOCCE



The Holiday Season is Approaching

Book your Holiday Party by October 31st and receive a Special Incentive!

13500 Nall Avenue | Overland Park, KS | 913-681-2165

The Chamber has numerous opportunities to promote your business in 2018. To request more information, contact Stan at slawson@opchamber.org or (913) 766-7601.

To advertise your holiday services in this newsletter, contact Stan at slawson@opchamber.org.

GET ON THE GOOD LIST THIS YEAR

DAVE & BUSTERS

BOOK YOUR HOLIDAY PARTY NOW AND GET 20% OFF.

NEW CHEF-CRAFTED BUFFET
PRIVATE AND SEMI-PRIVATE ROOMS
SIGNATURE COCKTAILS
SOMETHING FOR EVERYONE!

BOOK TODAY!
VISIT DAVEANDBUSTERS.COM/HOLIDAY

*RESTRICTIONS: OFFER EXPIRES 12/31/2017. This offer must be redeemed at the time of booking. Offer valid only with events held between 11/23/17 - 12/31/17. 20% discount requires a buffet and \$1,000 minimum spend prior to this holiday and applies to all parties. 20% discount applied to food, non-alcoholic beverages, Private Party and Rental Fees only and excludes all other charges including alcohol, outside catering, live entertainment, and other special requests. Discounting the following party packages: Ultimate Party Package, Ultimate Party Package Buffet, Private Party & Full Bar Buffet. Seating must be in the restaurant or in a private room. The 20% discount will not apply to room rentals, private party and rental fees. Subject to availability. Send us participating locations only and please specify your location. Offer good only at participating locations. See store for details.

Make your holiday **unforgettable.**

Family Gatherings | Holiday Parties | Business Meetings

★★★★ KANSAS CITY'S ORIGINAL ★★★★★



Leawood | Independence | Shawnee | Zona Rosa
www.HerefordHouse.com



Making Holidays Special!

LENNYS SUBS

Catering • Free Delivery!

10% OFF CATERING (ON ORDERS PLACED BY 10/31/2017)

9343 W 87TH ST 8327 W 135TH ST
913-341-2677 913-851-5221

ME5C2

NEW MEMBERS / REINVESTED MEMBERS

Welcome new members!

We are pleased to introduce these new Chamber members:

C & W Tax Services, Inc.

Ross Weibling, President
7816 West 97th Street
Overland Park, KS 66212
(913) 381-6689
rweibling@cwtax.net
www.cwtax.net
Accounting & Bookkeeping Systems,
Tax Return Preparation

Eva Reynolds Fine Art Gallery

Jim Clark, Operations Manager
5621 West 135th Street, Suite 2630
Overland Park, KS 66223
(913) 681-8002
gallery@evareynoldsfinearts.com
www.evareynoldsfinearts.com
Art Galleries & Organizations,
Entertainment

Honeywell FM&T

Ashlee Parker-Osborne,
Community Relations
6700 West 115th Street
Overland Park, KS 66211
(816) 488-3912
aparkerosborne@kcp.com
www.nsc.doe.gov
Engineers, Manufacturers

Hustle and Heart Fitness

Ryan Isern, Owner
8300 West 151st Street
Overland Park, KS 66223
(913) 671-0318
ryan.hustleandheart@gmail.com
www.hustleandheartfitkc.com
Fitness, Personal Training

Jason's Deli

Sidra Connell, Regional Sales
and Marketing Manager
12010 Metcalf Avenue
Overland Park, KS 66213
(913) 498-2255
sidra.connell@jasonsdeli.com
www.jasonsdeli.com
Restaurants, Caterers

Joplimo Mattress

Bryan Slavens, Store Manager
6301 West 135th Street
Overland Park, KS 66223
(913) 402-6913
overlandpark@joplimo.com
www.joplimo.com
Mattresses, Retail

Kelly Construction Group, Inc. – EDC Investor!

Moira Holland, Business
Development Director
6985 West 153rd Street
Overland Park, KS 66223
(913) 685-1313
mholland@buildkelly.com
www.buildkelly.com
Contractors - General

Mariner Holdings – EDC Investor!

Randi Abramovitz, Senior
Facilities Associate
5700 West 112th Street, Suite 500
Overland Park, KS 66211
(913) 904-5700
www.mariner-holdings.com
Financial Planning Consultants &
Services, Financial Services

Mid-America Asian Culture Association

Carol Wei, Chair of the Board
4941 West 138th Terrace
Overland Park, KS 66224
(913) 850-4189
board@maacaweb.org
www.maacaweb.org/MAACA/aboutus.html
Non-Profit Organizations

Shawnee Mission Primary Care - Deer Creek

Ann Coleman, Clinic Manager
6240 West 135th Street, Suite 150
Overland Park, KS 66223
(913) 632-9500
ann.coleman@shawneemission.org
www.shawneemission.org/primarycare
Health Care, Physicians & Surgeons M.D.

Sonic Boom Leadership Academy

Jon Ledin, Instructor
Prairie Village, KS 66208
(913) 687-9382
jledin03@yahoo.com
www.sonicboomleadership-academy.com
Training and Development,
Educational Services



Chamber President Tracey Osborne presented new member plaques to some of the Chamber's newest members including Lindsay Hicks, **Habitat for Humanity Kansas City**; Jon Ledin, **Sonic Boom Leadership Academy**; Alonzo and Lucie Williams, **Isagenix-Living the Dream**; Ashley Parker-Osborne, **Honeywell FM&T**; Phil Cansler, **FranNet**; Sidra Connell, **Jason's Deli**; Katherine Harris, **Colonial Life**; Logan Bayless, **Burn Boot Camp**.

Member Renewals

We thank these companies for their membership reinvestments in August 2017:

40-50 Years

Indian Creek Shopping Center
Atmos Energy Corporation

20-39 Years

The Kansas City Star
Classic Catering Corporation
AAA Missouri
GBA
SAFEHOME, Inc.
Fiorella's Jack Stack Barbecue
Lund and Associates -
Architects/Planners
Downtown Overland Park
Partnership, Inc.
HDR Engineering, Inc.
Parris Communications Inc.
Blue Valley NEA
DLR Group
HTK Architects, P.A.

10-19 Years

Walmart Neighborhood Market
Vintage Park at Stanley
Affinis Corp
Liberty Exposition Services, Inc.
Olsson Associates
Benefit Services of Kansas City,
Inc.

Don Ernst Agency - Farmers
Insurance Group
The Arts and Recreation
Foundation of Overland Park

5-9 Years

Hinkle Law Firm LLC
Pickleman's Gourmet Cafe
Overland Park
Catholic Charities of Northeast
Kansas
American Girl
Teva Pharmaceuticals
Aesthetic Surgical Arts
Kansas City Chiefs Football Club
& Arrowhead Events
Canon Solutions America
Santa Fe Tow Service
Papa Kenos Pizzeria
Engage Advisors
Pete's Pest Control
Ericsson

1-4 Years

Overland Park South Rotary Club
Block Real Estate Services, LLC
Bravadas Wigs and Extensions
Casey's General Store
Intouch Solutions
American Cancer Society
Curtin Property Company
Kansas Leadership Center
Raising Cane's Chicken Fingers
Team Construction

These businesses have invested in our community
to keep it vibrant. We encourage you to use them first
when purchasing goods and services.

Working Lunch

hosted on August 22 by



Leo Buse, **True North Hotel Group**; Jill Halstead, **Overland Chauffeured Services**; Vicki Slaughter, **Allied Staffing**.



Vernon Finkenbinder, **Clearent**; Kelly Lieberman, **Everyday Home Care**; Barbara Walker, **True North Hotel Group**; Jill Grotzinger, **Arts & Recreation Foundation**.



Anisa Garner, **Candlewood Suites Kansas City-Overland Park**; Susan Blanco, **Overland Chauffeured Services**; Shakia Webb, **First Citizens Bank**; Archana Combs, **Dave & Buster's**.

New Member Orientation



Christine Carbajo, **Topgolf**.



Sherie Small, **Spectrum Business**.



Vernon Finkenbinder, **Clearent**.



Chamber Chairman Michael Tracy, **OMNI Human Resource Management**.



City Council Member Fred Spears, Chamber Chairman Michael Tracy and Chamber Diplomats helped Bryan Slavens, Store Manager; celebrate six months of success of the **Joplimo Mattress** store at 6301 West 135th Street. During a Give Back Event, Joplimo made a donation to **SAFEHOME**. For more information: (913) 402-6913 or www.joplimo.com.



City Council Member Terry Goodman, Chamber EDC Director of Recruitment & Retention Tim Holverson and other business representatives helped Aaron Goff, CEO, and his team celebrate a ribbon cutting for the new Overland Park branch of the **Greater KC Public Safety Credit Union** at 7721 West 123rd Street. It is the only credit union in Kansas and Missouri dedicated solely to first responders and their families. For more information: (816) 504-2800 or www.publicsafetycu.org.



City Council Member Terry Goodman, Chamber EDC Vice President Beth Johnson and other business representatives helped owners Martin & Shelly Merriam celebrate a ribbon cutting for **Beef Jerky Outlet Experience**, 6301 West 135th Street. The retail store specializes in more than 100 varieties of premium jerky including exotic meats and specialty flavors plus other gourmet snacks. For more information: (913) 239-0678 or www.kckjerky.com.



Thank you to our sponsors:



Event Sponsor



**MENORAH MEDICAL CENTER
OVERLAND PARK REGIONAL
MEDICAL CENTER**

Carts Sponsor



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ATTORNEYS AT LAW

Beverage Carts



Lunch Sponsor



Reception Sponsor



Soft Drinks Sponsor



Signage Sponsor



Overland Park

Hole Sponsors

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Tournament Volunteers

- Marcela Aguirre, Holiday Inn Hotel & Suites Overland Park-West
- Deb Blaylock, Topgolf
- Vernon Finkenbinder, Clearent
- Ken Mickey, Pete's Pest Control
- Alan Stetson, Overland Park South Rotary Club
- Cindy & Joe Shelton, Nifty Promotions
- Natalie Samb, Topgolf
- Amie Walter, American Cancer Society

Tournament Winners:

Longest Putt: Steve Holland, Shutterfly

Closest to the Pin: Trent Stinger, **Saint Luke's Health System**



Flight A, 1st Place – Alan Guyton, Jeff Prusia and Kelly Berthelsen, all with **Shawnee Mission Health**; and Scott Woods, **Corporate Care Occupational Medicine Network**.

Longest Drive - Men: John Lovell

Longest Drive - Women: Traci Clatterbuck, **JE Dunn Construction Company**



Flight B, 1st Place – Brett Bogan and Reed Williams, **Lathrop Gage LLP**; Steve Holland, Shutterfly; and Chad Cory, Union Broadcasting.



Flight A, 2nd Place – Brady Rogers, Dave Clark, Jamie Pendergast and Mark Stineman, all with **Equity Bank**.



Flight B, 2nd Place – Walter Moore, Will Thompson, Andy Serrano and Ryan Balsley, all with **Mid American Credit Union**.



Flight A, 3rd Place – Derek Cambridge, **Black & Veatch**; and Aaron Witt, Frank Manners and Kenny Kelison, **Johnson County Wastewater**.



Flight B, 3rd Place – Doug Silvius and Scott Haines, **Martin, Pringle, Oliver, Wallace & Bauer, LLP**; Josh Houtz, **First Citizens Bank**; and Jay Dorst, Hawthorn Bank.



Door Prize and Goodie Bag Donors:



Autumn Leaves of Overland Park
Bambou Salons LLC
Bank of Blue Valley
Beef Jerky Outlet Experience
Black & Veatch
Blue Valley Goodyear
The Burg & Barrel
Burn Boot Camp
Chick-fil-A Overland Park
Classic Catering Corporation
Clearent
CORE Strategies Physical Therapy
Corner Bakery Cafe-Corbin Park
The Culinary Center of Kansas City
Curtin Property Company
CycleBar® Leawood

DouleTree by Hilton Kansas City-Overland Park
eCafe
Everyday Home Care Kansas City
Fastsigns of Overland Park
Fidelity Bank
Fiorella's Jack Stack Barbecue
Firebirds Wood Fired Grill
Goody Tickets
Grandma's Office Catering
Green Lantern Car Wash
Grimaldi's Pizzeria
Hereford House - Leawood
Hitch Fit Gym
Holiday Inn Hotel & Suites Overland Park-West
INTRUST Bank & Loans
LaMar's Donuts & Coffee

Lenny's Subs - 87th
Marriott Kansas City Overland Park
Menorah Medical Center
Mid-America Orthopedics Kansas City
Nifty Promotions
Overland Park Modern Dentistry
Overland Park Regional Medical Center
Oxford Animal Hospital
Peer Technical
Pickleman's Gourmet Cafe Overland Park
Pita Blu
Price Chopper Queen's - 87th & Antioch
Redrock Canyon Grill

Residences at Prairiefire
Restaurant Guide of Kansas City
Rock & Brews Overland Park
Santee Floral Designs, Inc.
Scheels
SIMSdirect LLC
Talk of the Town Grill & Bar-Leawood
The Tasteful Olive Oil and Vinegar Shop
Ted's Cafe Escondido - Corbin Park
Tick Tock Escape Games
Tommy's Express Car Wash-Overland Park
Topgolf
Westlake Ace Hardware
Which Wich? Superior Sandwiches

Member News & Events

Shawnee Mission School District's Broadmoor Bistro Restaurant operated by its culinary arts program students has a new home at 8200 West 71st Street. The new location features more than 80 tabletops, 50 booths, and an open dining area that parallels any five-star restaurant in town.

Maxxam Analytics has opened a 3,000-square-foot analytical food testing laboratory at **Kansas State University Olathe**.

Olathe Public Schools is one of seven school districts selected to participate in the Kansans Can School Redesign project.

Sherryl Nens has opened **Office Pride of Overland Park**, a local franchise of the

national commercial cleaning company.

MarksNelson LLC, has launched an Entrepreneurial Services practice that dramatically reduces the time small- and medium-size businesses spend on book-keeping and finances.

Avila University announced a new tuition pricing model as part of The Avila Promise that includes lower tuition pricing, guaranteed graduation in four years, guaranteed internship/research experience and a monetary travel award.

Cleveland University-Kansas City received a \$100,000 grant from the Sunderland Foundation to repair and improve concrete areas on campus including constructing new wheelchair ramps and

enhancing sidewalks and curbs to make the campus more accessible.

The Paper Station has moved to a larger warehouse and is now **Clampitt Paper of Kansas**.

ArtsKC - Regional Arts Council has selected 15 local

artists to receive financial support for transformative projects via its competitive Inspiration Grant program.

The Breast Center at Sarah Cannon Cancer Institute at **Overland Park Regional Medical Center** and **Meno-**

(continued on page 12)



Members of our Young Professionals group last month hosted a cookout and game night for families residing at **SAFEHOME, Inc.**



John Burrows and Brent Melroy, **Mid-America Orthopedics Kansas City**; Jon Ledin, **Sonic Boom Leadership Academy**; Kyle Reighard, **Advice & Aid Pregnancy Centers**.

Wednesday Wake-up

A Business Before Hours

hosted on September 13 by



Brent Melroy, **Mid-America Orthopedics Kansas City**; Suzy Huseman and Dr. Richard Huseman, both with **Advice & Aid Pregnancy Centers**.



Brian Meyer, **Topline Business Management**; Leo Buse, **True North Hotel Group**; Alonzo & Lucie Williams, **Isagenix**.

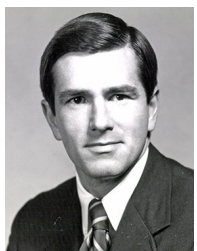
Michael Tracy, **OMNI Human Resource Management**; Dan Lorenz, **Specialists in Sports and Orthopedic Rehabilitation**; Dr. Bruce Snider, **Advice & Aid Pregnancy Centers**.



Chamber chairmen helped lead city growth in the 1990s

In the 1990s, Overland Park was embarking on major projects including construction of the **Sprint Campus** and the **Overland Park Convention Center**. The Chamber's chairmen were helping lead the way to ensure their successful completion.

1990 – Lynn Mitchelson was the President & CEO of Bank IV Corporate Woods. His

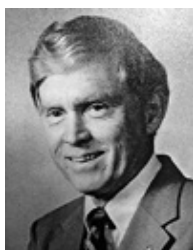


Lynn Mitchelson
1990

time as chairman coincided with the start of several major developments in the city. In

addition to the dedication of Molamphy Park, which honored the Chamber's first President, Dick Molamphy, Lynn helped break ground on the **University of Kansas Edwards Campus** and led the Chamber in endorsing a 50% tax abatement for the Sprint Campus. A one-time **Johnson County Community College** Trustee, Lynn was named "Johnson Countian of the Year" in 2013. Today he serves as chairman and CEO of American Bank in his hometown of Baxter Springs.

1991 – The chairmanship of George Lund, Lund and Associates, saw a transformation in downtown Overland Park. He helped form a downtown group that



George Lund
1991



worked to fill vacancies and also established the Farmer's Market and constructed the iconic clock tower. It also was during this time that an agreement was announced for the Sprint Campus. George has been retired since 2008.

1992 – David Westbrook, owner and CEO of Corporate Communications Group, Inc. was chairman the year the Chamber celebrated its 25th anniversary. He helped



David Westbrook
1992

initiate the Small Business Task Force to assist small business in the area and pushed for the Chamber to have full-time representation in Topeka. David currently serves as Senior Vice President for Strategy & Innovation for **Children's Mercy Hospital**.

1993 – Bill Roche was an executive with United Telephone-Midwest, a subsidiary of Sprint. As Chamber chairman, he helped establish the Government Affairs



Bill Roche
1993

department (now Public Policy and Advocacy) to strengthen the Chamber's

influence in Topeka. He also advocated for the Chamber to endorse a multi-million bond issue for **Blue Valley Public Schools**. Bill supported the City's decision to give further tax abatements for the Sprint campus. He has been retired since 2000.

1994 – Jay Williams was CEO at **Overland Park Regional Medical Center**.



Jay Williams
1994

With incentive packaging finished, the City was moving along with development of the Sprint Campus. The City also began construction on the W. Jack Sanders Justice Center. Jay is now retired in Texas, where he is "working for my grandchildren."

1995 – Jerry Cook was an Executive Vice President for Mayflower Contract Services, Inc. As chairman, he helped establish a viable and active business retention program. He also was involved in strengthening the Chamber's Economic Development Council. He has remained active in the community, serving as president of the Convention and Visitors Bureau (now **Visit OP**) until 2014. He has been a member of the Johnson County Board of Trustees since 2009.



Jerry Cook
1995

1996 – Cal Roberts was with Columbian Trust Company

and later was president and CEO of Brotherhood Bank & Trust. As



Cal Roberts
1996

Chamber Chairman, he led an unsuccessful effort to build the 21st Century Parkway. He was

successful, however, in efforts to pass a bi-state sales tax to fully renovate Union Station in Kansas City, Mo. He retired in 2008.

1997 – Mark McKinzie has been with **Wallace Saunders** (formerly Wallace, Saunders, Austin, Brown & Enochs) for 36 years. During his time as Chamber chairman, construction commenced for the Sprint Campus. In addition to breaking ground on



Mark McKinzie
1997

the first of the "twin buildings" (82 and 84) in Corporate Woods, Mark was involved in early discussions of building a Chamber building. Today he is a managing partner at his firm and his chairs the Chamber's Foundation.

1998 – Steve Richards was



Steve Richards
1998

Director of Government Affairs for Yellow Corporation (**YRC Worldwide**). During his time as

(continued on the next page)

1990s Chairmen cont. . . .

chairman, he helped gain approval and obtained initial funding for a new Chamber building. That year, the Chamber established a transportation task force and plans were finalized for the Overland Park Convention Center. Steve served as Kansas Secretary of Revenue for three years and was CFO for Kansas Health Solutions. He retired in 2010 and lives in Lawrence.

1999 – Katie Logan, a Partner at **Lathrop Gage LLP**,

became the Chamber's first female chairman. She was involved in establishing the sister-city relationship with Bietigheim-Bissingen, Germany. She also assisted with fundraising efforts for the current Chamber building.



Katie Logan
1999

Next month, we'll recall Chamber Chairmen from the 2000s.

2018 Chamber directory offers ad opportunities

The Overland Park Chamber's 2018 Membership Directory offers advertising opportunities throughout the year. To learn more about advertising in the directory, contact Kathy Moore, **Metro-Media Inc.**, at (913) 951-8441 or kmoores@metromedia-publishers.com.

If you are the Chamber's primary contact at your business, please update and return the verification form we sent you to ensure your accurate listing in the directory. If you need the form resent, contact Amy at (913) 491-3600 or astock@opchamber.org.

Unemployment

| | July 2017 | July 2016 |
|-----------------------|-----------|-----------|
| Overland Park | 3.6% | 3.9% |
| Johnson County | 3.5% | 3.8% |
| Kansas City Metro MSA | 4.3% | 5.0% |
| State of Kansas | 3.7% | 4.2% |

*(These percentages are not seasonally adjusted)
– Kansas Labor Information Center (KLIC)*

Building Permits in Overland Park

| | New Commercial | Institutional, Schools | Other Commercial | Totals |
|--------------------|----------------|------------------------|------------------|--------------|
| August 2017 | 0 | 0 | 55 | 55 |
| Square Feet | 0 | 0 | 5,613 | 5,613 |
| Value | NA | NA | \$15,461,061 | \$15,461,061 |

– City of Overland Park

Sponsor Spotlight: First National Bank

First National Bank is proud to have been named to the *Forbes* Best Banks in America list for six years in a row, beginning in 2012. Being a perennial member of such a prestigious list represents the bank's commitment to customers and the communities it serves.

For 160 years, First National Bank has been committed to being a responsible corporate citizen and has maintained a passion for doing what is right for customers and their communities. The bank truly believes that its success as a company is measured by the success of each of its stakeholders – customers, communities, business partners, employees and the environment.

In Johnson County, the bank's ongoing commitment is demonstrated by its steady growth to seven full-service branch locations in the area. Its newest location in the BluHawk development in Overland Park celebrated its first anniversary in September. First National Bank will serve as presenting sponsor of the Overland Park Arboretum's Luminary Walk this year, attended by thousands of people annually between Thanksgiving and Christmas. Sponsorship of this and numerous other community events each year further demonstrates a commitment to enhancing the vibrancy of our region.

At First National Bank, you won't find a one-size-fits-all approach. Understanding that no two customers are alike, the bank offers a wide range of financial products and services for a diverse group of clients. Bank employees are dedicated to building effective, long-lasting banking relationships. First National Bank has proven stability you can rely on with a history of trusted service. If you're ready for one of the best banking experiences in America, visit www.fnbk.com, stop by one of seven branches in Fairway, Olathe, Overland Park or Shawnee, or call (913) 266-7000.



Employees from First National Bank collected 1,640 pounds of food for Harvesters – The Community Food Bank during their annual "Supermarket Sweep" event at Cosentino's Price Chopper.

Thank you to our 2017 Sponsors!

Corporate Partners



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Management

Overland Park Wealth Management

To add your name to this list each month,
contact Tracey Osborne
at (913) 491-3600 or
tosborne@opchamber.org.

Member News contd. . . .

rah Medical Center have been granted three-year/full accreditation designations by the National Accreditation Program for Breast Centers, a program administered by the American College of Surgeons.

Shawnee Mission Health's Bariatric Surgery Program has earned two distinctions, including the Gold Seal of Approval® from The Joint Commission and a designation as an Aetna Institute of Quality® Bariatric Surgery Facility.

MarksNelson LLC, was named to INSIDE Public Accounting's (IPA) 2017 list of the nation's top 200 accounting firms-the only ranking of its kind in the accounting industry.

Ash Grove Cement has promoted J. Randall Vance to president and chief executive officer. Charles Sunderland will remain chairman of the board.

Drew Van Meeteren is the new executive director for **Kansas City Crusaders / Digital Ally Open**.

Shawnee Mission Health has expanded its primary care services in southern

Johnson County with the opening of Shawnee Mission Primary Care - Deer Creek and welcomes three new providers to this location.

Menorah Medical Center announces three orthopedic surgeons - Kelly Hendricks, M.D., Cameron Ledford, M.D. and David Anderson, M.D. - are opening the Kansas City Joint Replacement clinic on the hospital campus.

Tallgrass Creek introduces these new continuing care partners: Pam Haman as Nursing Home Administrator and Associate Executive Director; Dr. Denise Kwahlen as Medical Director; Kera Snyder as Director of Nursing; Stacie Shelman as Director of Health Care Sales; and Lindsey Marshall as Clinical Liaison.

Catholic Charities of Northeast Kansas has hired Heather Harper as Vice President of Events and Community Engagement.

Submit company news to Stan Lawson at
slawson@opchamber.org.