

Business Perspective

September 2018



Vote on November 6!

Learn about the candidates at www.VoteJoCo.com has candidates' responses to a questionnaire on important business issues and also video of candidate forums hosted by the Johnson County Public Policy Council. For more information on voting in Johnson County: www.jocoelection.org.



Our Mission:

To enhance the business environment and quality of life in our community.



Chamber Calendar

Ribbon cutting

Wednesday, September 5 - 4:00 p.m.
Blue Sky Fertility, 14253 Metcalf Avenue

Member Orientation

Thursday, September 6 - 4:00-5:00 p.m.
Overland Park Chamber, 9001 West 110th Street

Ribbon cutting

Friday, September 7 - 10:00 a.m.
Shawnee PARC, 7600 Antioch Road

Wednesday Wake-up

2018 Series Sponsor: Baker University
Wednesday, September 12 - 8:00-9:00 a.m.
Menorah Medical Center, 5712 West 119th Street
Free and open to Chamber members only

Public Policy & Advocacy Committee

Discussing our 2019 Federal and State agendas
Friday, September 14 - 12:00-1:30 p.m.
Overland Park Chamber, 9001 West 110th Street

Ribbon cutting

Thursday, September 20 - 4:00 p.m.
ACA Business Club, 6840 West 105th Street

OP After Hours

Thursday, September 20 - 4:30-6:30 p.m.
ACA Business Club, 6840 West 105th Street
Co-sponsored by Cosentino's Market Blue Valley and Marquee Event Rentals
Free and open to Chamber members only

Executive Leadership Series

2018 Series Sponsor: First National Bank
Featuring Dr. Doug Girod, University of Kansas
Wednesday, September 26 - 7:30-9:00 a.m.
DoubleTree by Hilton Kansas City-Overland Park, 10100 College Boulevard

To register for events, [click here](#) or call (913) 491-3600.

REVEAL THE VISION

SEPT
27

6-8 p.m.
Matt Ross
Community Center
8101 Marty Street

Join us at the **Reveal the Vision Open House** for a first look at the community's draft vision and action plan. Stop in to view the plan and provide feedback. Brief remarks begin at 6:15 p.m. Feel free to arrive anytime.

For more information: ForwardOP.org

Chamber Annual Meeting

Wednesday, December 5

11:30 a.m.-1:30 p.m.

Overland Park Convention Center
6000 College Boulevard

Keynote Speaker:

Tommy Spaulding



New York Times bestselling author Tommy Spaulding is a leadership expert and nationally acclaimed speaker. He is the former CEO of a renowned global leadership organization and believes heart-led leadership can change the lives of everyone you lead and serve. Tommy's heartfelt message can transform your organization, build committed teams, earn lifelong customers and drive bottom line results in today's competitive global marketplace.

Event Sponsor:



To register,
[click here](#)

Sponsorships Available!

Contact: Celia at (913) 766-7603 or cfrizwatson@opchamber.org

Chamber Board and Staff

BOARD OFFICERS:

Brett Bogan, *Chairman*
Spencer Fane LLP
Mike Hess, *Chair-Elect*
HNTB Corporation
Stacie Gram, *1st Vice Chairman*
Swiss Re America Holding Corporation
Charles Laird, *2nd Vice Chairman*
Menorah Medical Center
Doug Lynn, *Secretary*
Sprint
Chris Wally, *Treasurer*
CBRE Kansas City
Michael Tracy, *Past Chairman*
OMNI Human Resource Management

BOARD MEMBERS:

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Faruk Capan, **Intouch Solutions**
Diana Chaloux-LaCerte, **Hitch Fit Gym**
Greg Crowley, **Crowley Furniture**
Jim Edwards, **Nothing Bundt Cakes**
Bill Ferguson, **Central Bank of the Midwest**
Dr. Michael Fulton, **Shawnee Mission School District**
Brenner Holland, **Hunt Midwest**
Craig Jeffries, **Empower Retirement**
Jodde Lanning, **Payne & Jones, Chartered**
Earl Major
Don Pearce, **Pearce Construction Company**
Karsten Randolph, **Shawnee Mission Health**
Bob Regnier, **Bank of Blue Valley**
Stephen Rhorer, **SPX Cooling Technologies**
Tony Rupp, **Foulston Siefkin LLP**
Mark Thomas, **Copaken Brooks**
Steve Troester, **PGAV Architects, Inc.**
Mark Williams, **Garver**

EX-OFFICIO BOARD MEMBERS:

Bruce Boettcher, **Sheraton Overland Park Hotel**
[Visit Overland Park board representative]
Dr. David Cook, **The University of Kansas Edwards Campus**
Bill Ebel, **City of Overland Park**
Mayor Carl Gerlach, **City of Overland Park**
Dana Markel, **Visit Overland Park**
Bobby Olm-Shipman, **St. Luke's South Hospital**
[2018 Chairman of Overland Park Chamber Economic Development Council]
Tracey Osborne Oltjen, CCE, Overland Park Chamber
Greg Wolf, **Dentons**

CHAMBER STAFF:

Tracey Osborne Oltjen, CCE, *President & CEO*
Stacey Cowan, *Membership Director*
Frank Ebling, *Controller*
Celia Fritz-Watson, *Director of Events & Member Services*
Tim Holverson, IOM, *Recruitment & Retention Director, Economic Development*
Chris Jackson, *EDC Policy & Communications Coordinator*
Beth Johnson, CECd, *Senior Vice President of Economic Development*
Stan Lawson, *Communications Director*
Erin Murray, *Assistant to the President*
Tom Robinett, *Vice President of Public Policy & Advocacy*
Amy Stock, *Member Services Coordinator*

A year of visioning

It's often said chambers of commerce do the things in a community that people think just happen. Of course, the secret to this is that the Chamber is made up of people – leaders who have dreams for their businesses and for the kind of community they want to live in. Everywhere you look in Overland Park, you see evidence of this in action, whether it's backpack snacks for kids delivered to our schools, beautiful flowers tended by volunteer Master Gardeners at the Overland Park Arboretum, or playground equipment donated by a Rotary club. These actions, big and small, carried out by individuals and groups, collectively enhance our quality of life and create a more connected sense of community.

Each year our Leadership Overland Park class creates a class project to fill a community need that they identify during their LOP experience. These are excellent team-building projects for the class and assist local non-profits with their

“A city is not gauged by its length and width, but by the broadness of its vision and the height of its dreams.”

– Herb Caen

missions. Recently I've become especially appreciative of the project of our 2014 class: a beautiful garden created outside the treatment room of the University of Kansas Cancer Center in Overland Park. As my best friend from Joplin begins her third battle against sarcoma with weekly treatments at the Cancer Center, she has already admired the peaceful serenity of this beautiful garden which will be the view outside her window during chemo. Previously, patients saw a parking lot, and little did I know that when we did the ribbon cutting for this garden all those years ago, that my dearest friend would one day benefit from the vision and sweat equity of our class.

That's the thing about thinking about the future. You may never know who your actions will impact. It's at the heart of that Nelson Henderson often repeated quote: “the true meaning of life is to plant trees under whose shade you do not expect to sit.”

For the past year, the City, the Chamber and VisitOP have been working on the **ForwardOP** vision. The steering committee has been meeting nearly monthly. Many of you have participated in workshops and Community Conversations. In

Forward

Imagine Tomorrow ▶ Inspire Action

fact, nearly 1,200 participants generated at least 3,000 pieces of input for the plan. The Vision and Action Plan is in its final development stages and soon will be ready for presentation to the community for your feedback. We're interested in your thoughts, not just about the ideas, but also about what we should tackle first. Join us at the **Reveal the Vision Open House**, 6-8 p.m. on **September 27** at the Matt Ross Community Center. I'm excited about the future. There's a role for each one of us in this plan and I look forward to hearing what you think.



Tracey Osborne Oltjen, CCE, IOM
President & CEO
[@traceylosborne](https://twitter.com/traceylosborne)

Business Perspective is published monthly by the Overland Park Chamber of Commerce.

9001 West 110th Street, Suite 150, Overland Park, KS 66210

Phone: (913) 491-3600 • Fax: (913) 491-0393 • opcc@opchamber.org • www.opchamber.org

Member Orientation

Thursday, September 6

4:00-5:00 p.m.

Overland Park Chamber of Commerce



New members and new employees of existing members are invited to learn about Chamber resources and how to maximize opportunities available to members. Network with fellow members and meet Chamber staff and representatives of the Chamber board, Economic Development Council and the City.

To register, [click here](#) or call (913) 491-3600.

Build your business network!

Wednesday Wake-up

A Business Before Hours

Wednesday, September 12

8:00-9:00 a.m.

Hosted by



MENORAH MEDICAL CENTER

5721 West 119th Street



Join us for networking and breakfast and learn more about [Menorah Medical Center](#), which features Centers of Excellence in Colorectal Surgery, Robotic Surgery and Weight Loss Surgery and also is home to one of the area's premier total hip and knee joint replacement programs.

Free and open to Chamber members only.

To register, [click here](#) or call (913) 491-3600

An evening of food, drinks & conversation!



Thursday, September 20

4:30-6:30 p.m.

(ribbon cutting at 4:00 p.m.)

Hosted by



6840 West 105th Street

Join us for a fun evening of networking in the new space of the [ACA Business Club](#). Following in the tradition of The Kansas City Club, The ACA Business Club is a private club committed to promoting professional development and relationships that advance business interests, and providing experiences and educational opportunities that assist members in connecting and collaborating in the spirit of community and trust.



Free and open to Chamber members only.

To register, [click here](#) or call (913) 491-3600

Executive Leadership Series

INSIGHTS FROM THE TOP
Overland Park Chamber of Commerce

Join us for these programs featuring executive insight on business leadership.

Proudly sponsored by:



First National Bank

Wednesday, September 26

Breakfast program: 7:30-9:00 a.m.

DoubleTree by Hilton Kansas City-Overland Park
10100 College Boulevard

featuring

Dr. Doug Girod, Chancellor
The University of Kansas

Dr. Doug Girod became the 18th chancellor of The University of Kansas in July 2017. Before that he served as executive vice chancellor at KU Medical Center where he had been on faculty since 1994. He was recognized with a Regional Leadership Award in 2016 for his work with KC Rising. Dr. Girod has led or participated in a dozen international medical missions. He served in the United States Navy Reserve from 1982 until 1997, rising to the rank of Lieutenant Commander and earning the Meritorious Service Medal.



Members: \$30 per person or \$330 for a reserved table of 10
Non-members: \$40 per person or \$440 for a reserved table of 10

To register, [click here](#) or call (913) 491-3600

NEW MEMBERS

Welcome new members!

We are pleased to introduce these new Chamber members:

A-TEC Security Systems

Laura Reece, Sales/Marketing & Owner
(913) 208-8885
info@atecsecuritysystems.com
www.atecsecuritysystems.com
Security Systems, Security Consultants
Referred by Steve Searce, KCWMS Content Strategy & Marketing

Body Guitar Clinic

Kelly Huth, Director of Business Services
11040 Oakmont Street
Overland Park, KS 66210
(913) 291-2819
kelly.huth@hmekc.com
www.bodyguitar.com
Health Care, Physicians & Surgeons M.D.

Brookdale Senior Living

Brittany Long, Sales & Marketing Counselor
9201 Foster Street
Overland Park, KS 66212
(913) 385-2052
blong7@brookdale.com
www.brookdale.com
Senior Care & Living, Memory Care

Brookridge Dentistry

Erin Parvin, Operations Manager
9528 Antioch Road
Overland Park, KS 66212
(913) 286-5189
Parvine@pacden.com
www.brookridgedentistry.com
Dentists

CORT

Leland Hardison, Business Development Executive
9111 Quivira Road
Overland Park, KS 66215
(913) 888-0100
leland.hardison@cort.com
www.cort.com
Furniture Dealers, Office Furniture & Equipment
Referred by Matt Maciel, Matt Maciel Financial

KC Business Brokers, LLC

Polly Johnson, Managing Partner
4901 West 136th Street
Leawood, KS 66224
(816) 616-6160
polly.kcbb@gmail.com
www.kcbusinessbrokers.net
Business Brokers

KCWMS Content Strategy & Marketing

Steve Searce, Owner, Content Strategist
P.O. Box 4305
Olathe, KS 66063
(913) 735-4305
getstarted@kcwms.com
www.kcwms.com
Internet Marketing & Advertising, Marketing Services, Editorial & Publication Services

Kinesphere Physical Therapy & Pilates

Katie Cornwell, Owner
10880 Benson Drive, Suite 2370
Corporate Woods, Building 23
Overland Park, KS 66210
(816) 379-6899
info@kinespherept.com
www.kinespherept.com
Physical Therapists, Pilates

Lettiann & Associates Real Estate Services, LLC

Becky Hestand, Office Coordinator
14105 Overbrook, Suite C
Leawood, KS 66224
(913) 283-7651
officecoordinator@lettiann.com
www.Lettiann.com
Real Estate - Residential

Mastin Discount Liquor LLC

Andy & Sarah Arora, Owners
10321 Mastin Street
Overland Park, KS 66212
(913) 766-0002
mastindiscountliquor@gmail.com
Liquor Stores - Retail, Retail

Monarch Montessori School

Casey Irwin, Owner, Program Director & Lead Teacher
7600 West 75th Street
Overland Park, KS 66204
(913) 649-4114
casey@monarchkc.com
www.monarchkc.com
Schools - Montessori, Educational Services

.....
Refer potential new Chamber members and earn Chamber credit when they become a member. Send referrals to Stacey Cowan at scowan@opchamber.org.

Olive Tree

Mindy Riley, Owner
7044 West 105th Street
Overland Park, KS 66212
(913) 338-2700
mindy@olivetreekc.com
www.olivetreekc.com
Gourmet Food Shops & Specialties, Event Space

OpenWorks

Craig Hammontree, Regional Director
(800) 777-6736, ext. 963
craig.hammontree@openworkswb.com
www.openworkswb.com
Facility Services, Cleaning Services
Referred by Erin Seager, Office Evolution

Q39 LLC

Lisa Phlegar, Catering Manager
11051 Antioch Road
Overland Park, KS 66210
(913) 951-4500
info@Q39kc.com
www.Q39kc.com
Restaurants, Caterers

Quilters HQ

Joan Baker, President
11116 Antioch Road
Overland Park, KS 66210
(913) 217-7736
support@quiltershq.com
www.quiltershq.com
Quilting & Sewing Products, Retail

Vein Clinics of America

Chris Stipp, Director of Digital Marketing
10777 Nall Avenue, Suite 315
Overland Park, KS 66211
(913) 345-2622
cstipp@veinclinics.net
<http://bit.ly/2KANFxy>
Health & Wellness

Vizion Interactive, Inc.

Mark Jackson, President/CEO
7500 West 151st Street, #24262
Overland Park, KS 66283
(888) 484-9466, ext. 10
mark.jackson@vizioninteractive.com
www.vizioninteractive.com
Internet Marketing & Advertising, Website Design

Please support fellow Chamber members who have made investments to enhance the prosperity of our community!



New Chamber members were recognized at last month's Wednesday Wake-up networking event. Membership Director Stacey Cowan and President & CEO Tracey Osborne Oltjen presented new members plaques to Laura Reece, **A-Tec Security Systems**; Sarah Diehl-Miller, **HighQ**; Nick Adams, **KMBC-TV**; Haley Lopez, **KCWE-29-TV**; Steve Searce, **KCWMS Content Strategy & Marketing**; Sarah & Andy Arora, **Mastin Discount Liquor**; Rebecca Clark, **Monarch Montessori School**; Chad Schimke, **New Frontier Technologies**; Brian & Susan Pitts, **Phoenix Natural Wellness** and **Phoenix South CBD Super Store**; Joan Baker, **Quilters HQ**; Mark Jackson, **Vizion Interactive**; and Patrick Benson, **War Horses for Veterans**.

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Member Renewals

We thank these companies for reinvesting in the Overland Park Chamber of Commerce in July 2018:

50+ Years

HNTB Corporation
Rau Construction Company

40-50 Years

Oak Park Mall, LLC
Reed Jeep Chrysler Dodge Ram

20-39 Years

Ascension Living St. Joseph Place
Claridge Court
Garden Terrace at Overland Park
GBA
Hechler Orthodontics
Kathleen's Flowers
Logan Logan & Watson, L.C.
Prairie Life Fitness Center/OPK
Rosati's Pizza
Santa Fe Body, Inc.
VanTrust Real Estate, LLC

10-19 Years

Ajilon
Andre's Confiserie Suisse-Andre's
Rivaz
Black Feather Farm LLC
Cleveland University-Kansas City
Hovey Williams LLP
McCownGordon Construction
Nicklaus Golf Club at LionsGate
Tekniq Data Corporation

5-9 Years

Catholic Charities of Northeast
Kansas
Creative Planning

DEG

Fortune Financial Advisors, LLC
Gaslight Grill
Kansas State University Olathe
Primrose School of Overland Park
Red Robin Gourmet Burgers-
North Overland Park
Teva Pharmaceuticals
WaterFront Wealth

1-4 Years

Anytime Fitness
APEX Career Services
Arbor Development, LLC
Baron Contracting Corporation
Choice Physicians Group
Clearent
Colonial Life
Dave & Buster's Overland Park
HairMax Salon
The Hayhow Group
Heartland Soccer Association
Hitch Fit Gym
Initiatives, Inc.
McCallum Place Eating Disorder
Centers
The Mixx - Hawthorne Plaza
MW Builders, Inc.
Nature's Touch Cleaners
Overland Park South Rotary Club
Quinn Real Estate Company
Restaurant Guide of Kansas City
Servpro of Leawood/Overland
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For pricing and more information, please contact:
Elizabeth Mathews
Elizabeth.Mathews@cblproperties.com
913.335.6189

Wednesday Wake-up A Business Before Hours

hosted on August 8 by



Bruce Wallace and Shana Flack, both with **First Federal Bank of Kansas City**.

Marty Spencer, **The Restaurant Guide of Kansas City**; and Rebecca Bolich, **Brain Balance Center of Overland Park**.



Dawn Crouch, **Oliver Insurance Agency**; Brad Dinwiddie and Colby Siebersma, both with **CliftonLarson-Allen LLP**.



Lacey Glover, **68's Inside Sports**; and Xan Spiecker, **Kansas City Audio Visual Inc.**



Patricia Brown, **War Horses for Veterans**; John Rutledge; Grant Montgomery, **Infinitas Coordinated Wealth Counsel**; Nick Adams, **KMBC-TV**.

Superintendent Fulton joins Chamber board

Dr. Michael Fulton, who began duties as superintendent of the **Shawnee Mission School District** on July 2, has joined the Overland Park Chamber of Commerce Board of Directors.

Previously, Dr. Fulton served 11 years as superintendent for the Pattonville School District in the St. Louis area. He was with that district for 23 years. During his time in Pattonville, the district



Dr. Michael Fulton

evolved into one of the most diverse school districts in Missouri and the nation and the district's academic performance excelled.

Accepting 2019 LOP nominations

September 7 is the deadline for nominations for the 2019 Leadership Overland Park (LOP) program, which begins in January.

LOP is a civic leadership program of the Overland Park Chamber Foundation that focuses on information, education and discussion of local and regional assets, challenges and opportunities and provides opportunities to engage in organizations that resolve these issues.

Leadership Overland Park class members participate in 10 full-day sessions from January to June. Sessions focus on specific aspects of Overland Park such as city, county and state government, history, education, politics and current issues facing the city, county, metro area and state.

A nomination form is available at www.opchamber.org - [click here](#).

Last month, **Block Real Estate Services, LLC**, celebrated a construction milestone at its CityPlace Corporate Centre III office building with a traditional topping out ceremony. Upon completion, 55% of the space in the building will be occupied by Mediware Information Systems, Inc. The building features 120,268 square feet and is the first of four Class A office buildings to be constructed within the mixed-use CityPlace development.

CityPlace Corporate Centre III is being constructed by **Titan Built**.



2018 GOLF TOURNAMENT

Thank you to our sponsors:

Presenting Sponsor:



Beverage Carts:



Awards Reception:



Lunch:



Golf Ball:



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Par:



Signage:



Hole Sponsors

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Flight & Contest Prize Partners

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Tournament Volunteers

- Marcela Aguirre, Holiday Inn Hotel & Suites Overland Park-West
- Barbie Benson, Azura Credit Union
- Josh Bernal, SLCKET
- Joy Broils, SLCKET
- Dani Chambers, Topgolf
- Jennifer Kirmse, Azura Credit Union
- Joe Lillian, Servpro of Leawood/Overland Park
- Canaan Michael, Topgolf
- Marquis Queen, SLCKET
- Trish Reedy, PrimeLending
- Teresa Reh, AdvoCare
- Lauren Robson, SLCKET
- Cindy Shelton, Nifty Promotions
- Derek Sommerer, Academy Bank
- Laura Spriet, Overland Park Convention Center
- Amie Walter, American Cancer Society
- Britaney Wehrmeister, Overland Park Convention Center

Tournament Winners:

Longest Putt: Kevin Alderson, **Arvest Bank**
Closest to the Pin: Mike Berg, **Empower Retirement**



Flight A, 1st Place – Grant Burnside, Alex Goodpaster, Brady Rodgers, Mark Steinman, all with **Equity Bank**.

Longest Drive (Men): Erik Rasmussen, **Black & Veatch**

Longest Drive (Women): Morgan Schulte, **First National Bank**



Flight B, 1st Place – Eric Johnson, Jacob Lowry, Neil Miller, Adrian Serene, all with **Kutak Rock LLP**.



Flight A, 2nd Place – Kevin Alderson, **Arvest Bank**; James Holler, Pat Hoppa, Tim Reynolds, all with **CliftonLarsonAllen, LLP**.



Flight B, 2nd Place – Jeff Bakarich and Johnny Bakarich, **Baron Contracting Corporation**; Greg Hill, Cactus from symplr; Curt McConnell, **Lansing Trade Group**.



Flight A, 3rd Place – Derek Cambridge and Erik Rasmussen, **Black & Veatch**; Aaron Witt and Frank Manners, **Johnson County Wastewater**.



Flight B, 3rd Place – Alex Terwilliger and Carolyn McKnight, **The University of Kansas Edwards Campus**; Frank Boal; Brad Marks, **Kansas Regenerative Medicine Center**.

Door Prize and Swag Bag Contributors:

Agenda: USA
Axcet HR Solutions
Azura Credit Union
Bambou Salons LLC
Bank of Blue Valley
Big Whiskey' American Restaurant & Bar
Black & Veatch
Blue Valley Goodyear
Brain Balance
Bravadas Wigs and Extensions
Bury the Hatchet KC LLC
Chick-fil-A 135th & 69 Hwy
CommunityAmerica Credit Union
CycleBar Leawood
Deanna Rose Children's Farmstead
Dogtopia of Overland Park
doob KC

DoubleTreeDoubleTree by Hilton Kansas City-Overland Park
Emporia State University - Kansas City
Fidelity Bank
Fiorella's Jack Stack Barbecue
Firebirds Wood Fired Grill
Goldfish Swim School
Goody Tickets
Grandma's Office Catering
Hereford House - Leawood
Hitch Fit Gym
Holiday Inn & Suites Overland Park-West
Insperty
Intrust Bank
Jason's Deli
Joplimo Mattress
KC Wine & Spirits

LaMar's Donuts & Coffee
Landmark National Bank
Lash Lounge
Lenny's Subs
Lowe's Home Improvement
Marriott Kansas City Overland Park
Mastin Discount Liquor LLC
Mazuma Credit Union
Midwest Tinting
Nicklaus Golf Club at LionsGate
Nifty Promotions
Oak Park Mall
Office Evolution
Overland Park Convention Center
Oxford Animal Hospital
Pickleman's Gourmet Café
Overland Park

Pinstripes, Inc.
Price Chopper Queen's - 87th & Antioch
Restaurant Guide of Kansas City
Rock & Brews Overland Park
Security Bank of Kansas City
SelectQuote
Shawnee PARC Post Acute & Rehabilitation Center
Spectrum Reach
The Arts and Recreation Foundation of Overland Park
The Culinary Center of Greater Kansas City
The Tasteful Olive Oil and Vinegar Shop
Westlake Ace Hardware
Which Wich? Superior Sandwiches

RECENT EVENTS

Q&A with a Chamber Diplomat

Erin Seager, [Office Evolution](#), 8101 College Boulevard

Q: What is Office Evolution and what is your role?

A: We provide flexible, affordable and professional ways to office – private offices, virtual memberships, conference rooms, day offices, professional mailing address and more. However, business is more than space and therefore we provide a culture of connectivity, education and networking through our educational lunch and learns, monthly networking events, and community-sponsored events. I am proud to be the business center manager and co-owner.



Q: Why are you a Chamber Diplomat?

A: The Overland Park Chamber is a large organization – and those can be intimidating! I wanted to be a welcoming face, a connector for business owners to meet valuable contacts and an ambassador for the city of Overland Park. Personally, it has been a phenomenal way to get involved in a small group and really dig deep into those relationships!

Q: What has been your favorite benefit or moment as a member of the Overland Park Chamber?

A: My favorite moment(s) continue to be whenever I see fellow diplomats, and of course Stacey, out in the community. They are all such a tremendously supportive group whose first question has always been: “How can I help you?” Plus, now they’re also friends!

Q: Where are you from and what brought you to Overland Park?

A: I was born and raised in Ft. Lauderdale, FL, went to college at Northwestern University in Evanston, IL (Chicago), and moved to Olathe for my first job out of college. I was a youth director at Grace United Methodist Church in Olathe, KS.

Q: What is the best advice you’ve ever received?

A: Love yourself for who you are and embrace the quirkiness—it’s what makes you YOU.

Q: What are you most passionate about in life?

A: My kids, traveling and education!

Q: What do you consider your greatest achievement (so far)?

A: My three boys – they are outstanding young men with a wide variety of interests, passions and dreams who continue to share their joys and troubles with me and allow me to be a part of their lives. I couldn’t be prouder or more blessed to be their mom!

Q: Who is somebody you look up to as a role model and why?

A: My mother – she is an incredible mother, a strong woman of faith, and a highly successful (now retired) oncology nurse manager who taught me to be an independent, strong woman who values relationships most of all. Thanks, mom. I love you!

To find out more about becoming a Chamber Diplomat, contact Stacey Cowan at scowan@opchamber.org or (913) 766-7604.



City Council Member John Thompson, Chamber President & CEO Tracey Osborne Oltjen and Chamber Diplomats helped owners Brant Baldanza and John Fogarty and their team celebrate the opening of **Shack Breakfast and Lunch** at 7940 West 135th Street. For more information: (913) 897-2755 or www.eatatshack.com.



City Council Member Paul Lyons, Chamber Membership Director Stacey Cowan and Chamber Diplomats helped owner Casey Irwin and her team celebrate the opening of **Monarch Montessori School** at 7600 West 75th Street. Monarch Montessori School is an authentic Montessori preschool in a beautifully prepared classroom, with highly-trained teachers who are passionate about the education of your child. For more information: (913) 649-4114 or www.monarchkcs.com.



City Council President Jim Kite, Chamber EDC Director of Recruitment & Retention Tim Holverson and Chamber Diplomats helped David Jones, General Manager; and his team celebrate a ribbon cutting for the new **Hampton Inn and Suites Overland Park South**, 7521 West 135th Street. For more information: (913) 681-6600 or www.hamptoninn.com.

Partner Spotlight:

Sprint is a communications services company that creates more and better ways to connect its customers to the things they care about most. Today, Sprint's legacy of innovation and service continues with an increased investment to dramatically improve coverage, reliability, and speed across its nationwide network and commitment to launching the first 5G mobile network in the U.S.



With approximately 6,000 employees living here, working here and supporting local businesses, Sprint works diligently to strengthen its hometown community. In 2017, Sprint and Sprint employees contributed more than \$2.66 million to the Kansas City metro area through donations, community sponsorships and volunteer hours, including pledging more than \$500,000 to United Way of Greater Kansas City and providing over 209,000 meals for hungry residents in Kansas City through donations to Harvesters.

Sprint is also a proud supporter of the 1 Million Project Foundation whose mission is to help 1 million high school students who do not have reliable Internet access at home reach their full potential by giving them mobile devices and free high-speed Internet access. Now in its second year, the initiative is on track to provide 260,000 students total across 34 states (including more than 3,400 students right here in Kansas City) with free internet access and devices.

The company also earns national recognition for the Kansas City metro area as a center of innovation and technology. As part of this commitment, Sprint opened the Sprint Accelerator in Kansas City – a three-month, immersive, mentor-driven program for ten selected startups. The accelerator space also is used to deliver year-round programming, including mentor engagement, STEM programs, entrepreneurial community collaboration and co-working space for startup organizations.

For more information, visit www.sprint.com.



Member News & Events

The Overland Park Police Department has received national accreditation for the first time.

Shawnee Mission Health (SMH) will become Advent-Health Shawnee Mission, effective January 2, 2019. SMH has been part of Adventist Health System for nearly 16 years.

Shawnee PARC Post Acute & Rehabilitation Center is the new name of the Healthcare Resort of Shawnee Mission at 7600 Antioch Road.

Relish Classic Catering is the new name of the former Classic Catering.

Six Johnson County school districts have joined forces to address mental health and

teen deaths by suicide. They plan to convene monthly.

The **Downtown Overland Park Partnership** launched a new Downtown Overland Park mobile app.

Tickets are available for The Nutcracker Tea Party benefiting **Friends of Overland Park Arts** on November 17 and 18 at its new location, The Sheraton Overland Park Hotel. Tickets sell out early.

Menorah Medical Center is the first hospital in the Kansas City region to receive accreditation and Drs. O'Brien and Dr. Mizrahi are first in the U.S. to achieve Master Surgeon status in colorectal surgery.

Garver was named No. 1 on Zweig Group's "Best Firms

(continued on the next page)

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BOTANICAL BREWFEST
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OCTOBER 13, 2018

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ALL-INCLUSIVE TICKETS AVAILABLE AT OPABG.ORG
VIP: \$75 (3-8 P.M.) - GENERAL ADMISSION: \$50 (4-8 P.M.)

RECENT EVENTS / MEMBER NEWS



City Council President Jim Kite, Chamber Membership Director Stacey Cowan and Chamber Diplomats helped Stacey Corrado, Partner, and her team celebrate the opening of **SERC Physical Therapy**, 7211 West 110th Street. SERC is a leading physical and hand therapy company with more than 50 locations in Kansas, Missouri and Arkansas. For more information: (913) 451-7373 or www.serctherapy.com.



Mayor Carl Gerlach, City Councilmembers Rick Collins, Terry Happer Scheier, Paul Lyons & Curt Skoog; Chamber President Tracey Osborne Oltjen and other business representatives helped Store Manager Tania Allen and her team celebrate a board cutting for the new **Lowe's Home Improvement**, 7001 West 95th Street. For more information: (913) 648-6615 or www.lowes.com.



City Council President Jim Kite, Chamber Senior Vice President Beth Johnson and Chamber Diplomats helped owners Andy & Sarah Arora celebrate a ribbon cutting for **Mastin Discount Liquor**, 10321 Mastin Street. For more information: (913) 766-0002.



At our Executive Leadership Series (ELS) program last month, Michael Rea shared his story of founding **Rx Savings Solutions** in 2012 to offer an innovative, patented software system encouraging employers and their members to be educated consumers of health care. Rea's company debuted on the Inc. 5000 list this year, coming in at #1630. Our thanks to **ELS Series Sponsor: First National Bank**.

2019 directory offers advertising opportunities

The Overland Park Chamber's 2019 Membership Directory offers advertising opportunities for Chamber members.

We are working with longtime partner **MetroMedia, Inc.**, to produce this publication.

To learn more about advertising in the directory, contact Kathy Moore, **MetroMedia Inc.**, at (913) 951-8441 or kmoore@metromediapublishers.com.

Complete and return your verification form to ensure your company information!

If you are the Chamber's primary contact at your business, please return your completed verification form by September 28. If you didn't receive the verification form and need it resent, please contact Amy at (913) 491-3600 or astock@opchamber.org.

Member News continued . . .

to Work For" list in the multi-discipline category.

INSIDE Public Accounting's list of the nation's top 200 accounting firms included **Mize Houser & Company P.A.**, ranking at #129, and **MarksNelson LLC**, which moved up to #157.

Creative Planning and **Mariner Wealth Advisors** were on Financial Advisor magazine's list of the fastest-growing registered investment advisory firms in the country.

The **Johnson County Board of County Commissioners** appointed Penny Postoak Ferguson as County Manager for Johnson County.

Rob Wyrick has been hired as director of the **Johnson County Community College** Foundation.

Reggie Woolridge is the new general manager at the **Marriott Kansas City Overland Park**.

Shawnee Mission Health welcomed nine new physicians: Henry Arst, MD,

(continued on the last page)

Thirteen Overland Park companies on 2018 Inc. 5000 list

Overland Park companies once again made a strong showing on the Inc. 5000 list of fastest growing companies in the country. Each year, Inc. Magazine ranks the top 5,000 qualifying companies, giving readers a clue as to what companies may become household names in the future. Companies are ranked by revenue growth from 2014 through 2017 (must generate at least \$100,000 in revenue in 2014, at least \$2 million in revenue in 2017, and be privately owned).

This year, 13 Overland Park-based companies made the top 5000, spanning industries such as health care, software, marketing, and real estate.

Included on this prestigious list are three Overland Park Chamber members – **Tickets for Less**, **Rx Savings Solutions** and **DEG**.

At #1122, Tickets for Less is the highest ranking Overland Park company on the list. Founded by Dan Rouen in 2004, the company allows access to events, sold out shows and more, via cheap tickets. It grants the ability to browse large inventories of tickets for all major games, concerts and events. The company had a three-year growth rate of 439% and \$47.5 million in revenue in 2017.

Making its first appearance on the list, Rx Savings Solutions ranked #1630. Offering a patented engagement software solution, Rx Savings Solutions empowers employ-

ers and employees to act as educated consumers in the health care market. The company, led by CEO Michael Rea, achieved its ranking with a three-year growth rate of 284%. It earned \$5.5 million in revenue in 2017. Rx Savings Solutions also ranks high on the regional lists, making the top ten in the Kansas City metro area and the top five in Kansas companies.

DEG made its eighth appearance on the Inc. 5000 list. This year DEG, led by CEO Neal Sharma, clocked in with a three-year growth rate of 132% and brought in \$51.1 million in revenue in 2017. The sixth highest ranking Overland Park firm on the list, DEG is an advertising and marketing firm that serves companies with digital marketing, integrated e-commerce, social media, and collaboration services.

Other Overland Park companies on the 2018 Inc. 5000 list:

- #1451 – Prism Real Estate Services
- #1564 – DataLocker
- #2542 – United States Appraisals
- #3133 – D&L Transport
- #3226 – Avenue Link
- #3365 – GoLocal Interactive
- #3419 – Platinum Realty
- #3516 – Dimensional Innovations
- #3733 – ProPharma Group
- #4020 – Titan Protection and Consulting

For more about the Inc. 5000, [click here](#).

MARC developing regional long-range transportation plan

The Mid-America Regional Council (MARC) is developing Regional Transportation Plan 2050. Required by the federal government, this plan will identify transportation improvements for the Kansas City region over the next 30 years. It will consider projected population and employment growth, along with other factors such as safety, quality of life, the environment and emerging technologies.

MARC is working with state departments of transporta-

tion and public transportation providers – with input from the public – to plan how the region will manage and operate a multimodal transportation system that meets economic, transportation, development and sustainability goals. Throughout the process, there will be many ways for stakeholders and members of the community to share thoughts on different aspects of the plan.

For more information:

www.marc.org.

Unemployment

	June 2018	June 2017
Overland Park	3.0%	3.3%
Johnson County	3.0%	3.2%
Kansas City Metro MSA	3.5%	3.8%
State of Kansas	3.4%	3.6%

(These percentages are not seasonally adjusted)
– Kansas Labor Information Center (KLIC)

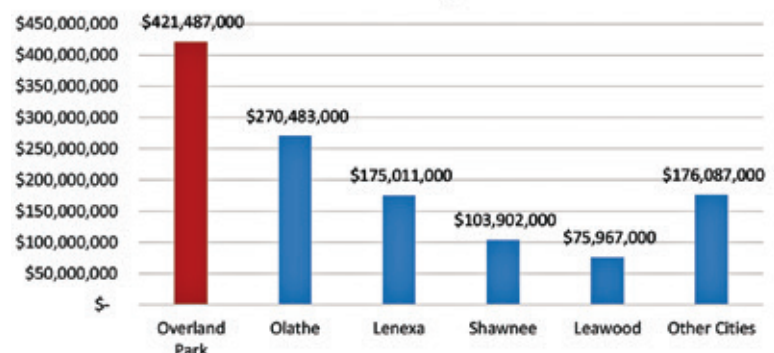
Building Permits in Overland Park

	New Commercial	New Non-Commercial	Other Commercial	Totals
July 2018	3	2	43	48
Square Feet	21,770	114,196	3,737	139,703
Value	\$2,683,401	\$17,378,801	\$13,672,116	\$33,734,318

– City of Overland Park

Overland Park Retail Sales

May 2018



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To add your name to this list each month,
contact Tracey Osborne Oltjen
at (913) 491-3600 or
tosborne@opchamber.org.

Member News continued . . .

FACER, Emergency Medicine; Cara Goodell, MD, Family Medicine; Ingrid Keleti, MD, Internal Medicine; David Kennedy, MD, Internal Medicine and Pediatrics; Karen Levin, MD, Neurology; Charlie Matteson, MD, Family Medicine; Marjon Monfared, MD, Family Medicine; Ramon Nichols, MD, Occupational Medicine and Jee-hyon Park, MD, Internal Medicine.

Kansas State University Olathe has named Jackie Spears as acting associate dean for academic affairs.

St. Joseph Medical Center is now accredited by the American College of Emergency Physicians as a Geriatric Emergency Department, which recognizes its focus on the highest standards of care for older adults.

Lockpath has promoted four executives to newly created roles: Tony Rock to COO; Chris Geisert to CMO; Dennis Keglovits to CCO; and Adi Walavalkar to VPE.

Children's Mercy Kansas City has selected Paul Kempinski, MS, FACHE,

as its next president and chief executive officer, effective November 1.

Terracon has named Michael Jenkins, P.E., as national director for transportation construction engineering services.

Jennifer Wampler has returned to the **Kansas City Ballet** in the role of Chief Development Officer.

OMNI Human Resource Management has hired Scott McTague to lead its expanded Talent Assessment practice.

Olsson Associates has hired Steve Iverson as a federal and environmental leader in the Kansas City region.

Scott Riesterer, CMP, **Overland Park Convention Center**, was recognized as a member of Connect Association magazine's "40 under 40."

Dr. Cheryl Carpenter-Davis, **Cleveland University-Kansas City**, has been appointed as a member of the Academy of the Site Team Visitors, a part of the Council on Chiropractic Education.

To submit company news, [click here](#).

To submit events, [click here](#).