

## UPCOMING EVENTS

### YPOP Hotspot

**When:** Tuesday, Feb. 12;  
5:30-7:30 p.m.

**Where:** Coyo Taco

**Cost:** Free to YPOP  
members; \$20, non-members

### Power Networking @ Lunch

**When:** Wednesday, Feb. 13;  
11:30 a.m.-1 p.m.

**Where:** Holiday Inn Palm  
Beach Airport Hotel &  
Conference Center

**Cost:** \$40, members; \$50,  
non-members

**Sponsor:** Banyan Printing  
**Partner:** Greater Lantana  
Chamber of Commerce

### Business Builder

**When:** Thursday, Feb. 14  
and Wednesday, Feb. 27;  
8:30-9:45 a.m.

**Where:** Chamber Boardroom

**Cost:** Free

**Sponsor:** DW Consulting  
Solutions

### Baseball Bash

**When:** Tuesday, Feb. 19;  
6-8 p.m.

**Where:** Roger Dean Chevrolet  
Stadium

**Cost:** \$65, members (\$55 in  
advance); \$80, non-members  
(\$70 in advance); \$100, VIP  
members; \$110, VIP non-  
members

### Network Advance

**When:** Feb. 22; 8:30-9:45 a.m.

**Where:** Chamber Boardroom

**Cost:** Free

### February Breakfast

**When:** Tuesday, Feb. 26;  
7:45-9 a.m.

**Where:** Chamber Boardroom

**Cost:** \$50, members (\$45 in  
advance); \$60, non-members  
(\$55 in advance)

**Speaker:** Kelly Smallridge,  
President and CEO of the  
Business Development Board

**Sponsor:** The Palm Beach  
Post

### Starting off on the Right Foot Seminar

**When:** Thursday, Feb. 28;  
8:30-10 a.m.

**Where:** Chamber Boardroom

**Cost:** \$20, members (\$15 in  
advance); \$30, non-members  
(\$25 in advance)

**Speaker:** David Gobeo and  
Barl Goldstein, FordHarrison  
LLP

### Why Should You Pay More Attention To LinkedIn Seminar

**When:** Tuesday, March 5;  
8:30-10 a.m.

**Where:** Chamber Boardroom

**Cost:** \$20 members (\$15 in  
advance); \$30, non-members  
(\$25 in advance)

**Speaker:** Debbie Wemyss,  
DW Consulting Solutions LLC

*\*DW Consulting Solutions  
LLC is not affiliated with or  
endorsed by the LinkedIn®  
Corporation.*



Evelyn Hopkins, Chamber Chair; West Palm Beach Mayor Jeri Muoio; Tara McCoy, Good Samaritan Medical Center. PHOTOS BY CAPEHART

## MAYOR JERI MUOIO DELIVERS FINAL STATE OF THE CITY ADDRESS

City of West Palm Beach Mayor Jeri Muoio delivered her eighth and final State of the City Address to nearly 1,000 members and guests of the Chamber of Commerce of the Palm Beaches at the Palm Beach County Convention Center.

"The state of the City - our city - is good, very good," Mayor Muoio said before

reflecting on her past eight years in office and thanking City Commissioners and City employees for making the City work for the people of West Palm Beach.

"West Palm Beach has become a modern-day symbol of what's possible when people decide to go big and pull together," said Mayor Muoio. "Our neighborhoods feel

special again. Our businesses are on the move again. Our reputation as a world-class city is on the rise. Our city, more than ever, is united."

The Mayor reminded the audience that in 2011 she ran on what came to be known as the J.E.R.I. Plan - an acronym for "Jobs, Environment, Reorganization and Integrity," and she underscored the City's

successes in each area.

She also announced this year's creation of the Open Data Portal at [wpb.org](http://wpb.org), the Mayor's Village Action Plan, and the State-of-the-art Water Treatment Plant.

To read Mayor Muoio's speech in its entirety and to view Mayor Muoio's bio, please visit [wpb.org](http://wpb.org).



Dean Butters, Ryan Bridger, Cathy Burk, Dale Hedrick, Christine Corrigan, Patrick Painter, Parker Hedrick.



Andrew Orton, with Intuitive Surgical, talks with a guest about the da Vinci Xi Surgical robot used at Good Samaritan Medical Center.



## TRUSTEE SPOTLIGHT

### Philip B. Braunstein



**WEXFORD**  
Wexford Capital LP

bachelor's degree in applied economics and management from Cornell University.

Philip B. Braunstein joined Wexford in 2007 and became a Partner in 2016. Braunstein focuses on Wexford's private equity real estate, consumer and aviation investments. From 2006-07, he worked for Deutsche Bank as a financial analyst covering the media and telecom industries. Braunstein holds a

## DAVID GOBEO AND JORDAN RATHLEV RECENTLY APPOINTED TO CHAMBER BOARD OF DIRECTORS



**Ius Laboris USA Global HR Lawyers**  
**FordHarrison**

David Gobeo is a partner in the West Palm Beach law office of FordHarrison. He focuses his practice on the representation of management in a broad range of employment matters including against claims of discrimination, harassment and wage and hour violations. Gobeo represents clients in charges of discrimination before the Equal Employment Opportunity Commission, the Florida Commission on Human Relations and other local agencies. He advises clients on the use of employment policies and procedures to reduce litigation risk. Gobeo received his bachelor's degree from Stetson University and his doctorate in law from the University of Florida College of Law.



### RELATED

Jordan Rathlev is a director with the Related Companies, where he works on all aspects of mixed-use real estate acquisition and development management, including financial analysis, deal structuring, public/private partnerships, financing and project and asset management. Prior to joining Related, Rathlev was a real estate manager at the hotel development firm OTO Development. Prior to that, he was in the Real Estate Investment Banking Group at Wells Fargo Securities. Rathlev received his master's degree in real estate development and corporate finance from the University of North Carolina and a bachelor's degree from Vanderbilt University.



## Network for a Cause at FITTEAM Ballpark of Palm Beaches

Our first Network for a Cause of the year was hosted by the FITTEAM Ballpark of the Palm Beaches. Network for a Cause is an opportunity for nonprofit Chamber members to network with the business community in a casual setting.

Thank you to the Non-Profits that participated:

- Best Buddies Palm Beach
- Chamber Music Society of Palm Beach
- Cystic Fibrosis

- Foundation Florida - Palm Beach
- Forgotten Soldiers Outreach, Inc.
- Homeless Coalition of Palm Beach County
- Palm Beach County Food Bank
- The Lord's Place
- United Way of Palm Beach County

Network for a Cause takes place quarterly. Be on the lookout for our next one in April. If you are interested in hosting

or sponsoring this event, please contact Marissa Kosiec at [mkosiec@palmbeaches.org](mailto:mkosiec@palmbeaches.org).



# SunFest

MAY 2-5, 2019 WEST PALM BEACH



## BECOME A SUNFEST SPONSOR

# SUNFEST SPONSORS ARE HAPPY!

- 96% believe their presence at SunFest increased awareness of their product/company
- 97% agree that SunFest delivers what was promised
- 92% of sponsors stated they met their expectations and goals

Event marketing is a great way to advertise and reach customers. 70% of consumers say that they would be more likely to purchase a product or brand after experiencing it at an event.

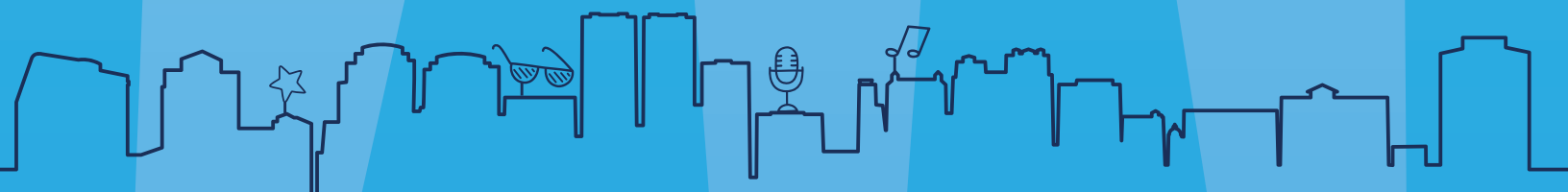
Looking to become a sponsor on Sponsor Row? Below are just some of the benefits you would receive!

- Booth on Sponsor Row Thursday – Sunday
- Two company banners displayed at your booth provided by SunFest
- Company listing/logo on Billboard, website, PB Post & SunFest email

Don't miss out! Visit [www.sunfest.com/become-a-sponsor](http://www.sunfest.com/become-a-sponsor)

**135,000 Attendees • 2,000 Community Volunteers • 37th year**

Contact Troy Forte for more information at **561-837-8068** or **tforte@sunfest.com**





CAPEHART

## KELLY SMALLRIDGE TO PROVIDE ECONOMIC DEVELOPMENT UPDATE

The Business Development Board (BDB) of Palm Beach County President and CEO, Kelly Smallridge, will discuss Economic Development in Palm Beach County: An overview of companies that have relocated or expanded into the county over the past 12 months at our next breakfast. The event is scheduled for Tuesday, Feb. 26 at the Palm Beach County Convention Center from 7:45-9 a.m. Tables and individual tickets are on sale at [www.palmbeaches.org](http://www.palmbeaches.org). Contact Marissa Kosiec at [mkosiec@palmbeaches.org](mailto:mkosiec@palmbeaches.org) for more information.

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## Leadership West Palm Beach kicks off 2019 program

The 2019 Class of Leadership West Palm Beach kicked off this year's program with an Orientation on Jan. 17 at the Chamber and CityPlace Day on Jan. 24. CityPlace Day activities began with the Mayor's State of the City Breakfast and a panel discussion with City Commissioners, followed by visits to RH, a CityPlace presentation, and ride on Brightline. Special thanks to our Class 2019



Sponsors: Reikenis and Associates, Fifth Third Bank, Brightline, and Larmoyeux and Bone. For more information about Leadership West Palm Beach, please contact Sandy Pullens at [spullens@palmbeaches.org](mailto:spullens@palmbeaches.org).



## Now Accepting Business Awards Nominations

The Chamber is now accepting nominations for the 2019 Business Awards to be presented at the annual Business Awards Breakfast scheduled for April 16 at the Palm Beach County Convention Center from 7:45-9 a.m. This year, awards will be presented for:

- Business of the Year
- Small Business Person of the Year
- Non-Profit (Arts & Culture) of the Year
- Leader of the Year

- Health and Human Services Organization of the Year
- Young Professional of the Year
- Diversity Organization of the Year

Visit [www.palmbeaches.org](http://www.palmbeaches.org) to nominate a Business or Person for the 2019 Business Awards. Contact Marissa Kosiec at [mkosiec@palmbeaches.org](mailto:mkosiec@palmbeaches.org) for sponsorship and ticketing information.



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## Limited tickets left

Last call to purchase your Baseball Bash tickets! Meet and greet select St. Louis Cardinals and Miami Marlins players on Feb. 19 from 6-8 p.m. at Roger Dean Chevrolet Stadium. Dinner included. Visit [palmbeaches.org](http://palmbeaches.org) for more information.



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## Homeless issues focus of presentation to Board of Directors

The Chamber's Board of Directors received a presentation from Diana Stanley, CEO of The Lord's Place, at its Jan. 29 meeting. Through its partnerships, the City of West Palm Beach, West Palm Beach Downtown Development Authority and The Lord's Place are actively engaging with homeless men and women in our community and are making progress in helping this population.

West Palm Beach Downtown Development Authority Executive Director Raphael Clemente announced a

new contract with The Lord's Place to expand its street engagement team to specifically reach homeless men and women in the downtown West Palm Beach area. The engagement services will be provided six days a week, from 8 a.m. - 6 p.m. Members of the public who want to help someone who is homeless are encouraged to note the location and description of the person and contact The Lord's Place Street Outreach Team at 561-234-6752. The phone line is manned during usual business

hours, and the public can leave a message at other times.

This will double the ranks of those working to engage with the homeless both downtown and throughout the city, building on the success of the program to date. Thanks to the support of the City of West Palm Beach, The Lord's Place Street Engagement Program has, during the past two years:

- engaged with 746 individuals
- connected 332 of these men and women with life changing services
- 195 of these individuals

now have local housing or were reunited with family members in their home community.

■ 35 percent of the people reached were age 50 and older; 47 percent were female; 52 percent were male; and 1 percent were non-identifying gender.

The Lord's Place CEO Diana Stanley noted that this work is not easy nor does it usually reap rewards overnight. "It takes times, sometimes months or even years, to earn the trust of those who are living on the street by being

diligently patient in outreach and engagement efforts." She said the keys to success of this program are personal one-on-one engagement and affordable housing to offer the person once they are ready to accept services.

West Palm Beach Mayor Jeri Muoio reports that the city spent more than \$14 million to address homelessness and is working to provide additional affordable housing, but stressed that additional assistance is needed at the state and federal levels.

### NEW MEMBERS

**3 Pillar Solutions**  
Kathy McGuire, Principal  
Jupiter, FL 33458  
[3pillarsolutions.com](http://3pillarsolutions.com)  
561-748-6750  
SUSTAINABLE BUSINESS OPERATIONS

**Anco Services, LLC**  
Tom Spino  
Business Development Executive  
8892152nd Place S.  
Delray Beach, FL 33446  
[anncoservices.com](http://anncoservices.com)  
561-315-6166  
LANDSCAPING

**Biologique Recherche Ambassade De La Beaute**  
Viviana Knight, Spa Director  
550 Okeechobee Blvd., Suite CU3, West Palm Beach, FL 33401  
[wpbb.com](http://wpbb.com)  
561-377-1049  
SPA SERVICES

**Classie Insurance & Investments**  
Elizabeth Classie  
Independent Insurance Agent  
1499 W. Palmetto Park Road, Suite 208  
Boca Raton, FL 33486  
[classieinsurance.com](http://classieinsurance.com)  
561-367-3443  
INSURANCE & FINANCIAL SERVICES

**Cooper Levenson**  
Eric Vaughn-Flam, Attorney  
400 N. Flagler Drive, #2003

West Palm Beach, FL 33401  
[cooperlevenson.com](http://cooperlevenson.com)  
646-318-7100  
ATTORNEYS

**Crownbiz Group, LLC**  
Byron Acosta, President  
157 Cocoa Plum Lane  
Royal Palm Beach, FL 33411  
[crownbizgroupllc.com](http://crownbizgroupllc.com)  
561-201-2333  
BUSINESS CONSULTANTS

**DelFyette & Ohm Law Group, P.A.**  
Fenya DelFyette, Partner  
319 Clematis St., Suite 202  
Comeau Building  
West Palm Beach, FL 33401  
[delfyetteandohm.com](http://delfyetteandohm.com)  
561-600-8749  
ATTORNEYS - REAL ESTATE LAW

**Design Floor & Home**  
Zack Palmisciano, President  
3312 45th Street  
West Palm Beach, FL 33407  
[designfloorandhome.com](http://designfloorandhome.com)  
561-328-6255  
FLOOR MATERIALS

**Early Learning Coalition of Palm Beach County**  
Warren Eldridge, CEO  
2300 High Ridge Road, Suite 115  
Boynton Beach, FL 33426  
[elcpalmbeach.org](http://elcpalmbeach.org)  
561-214-8000  
NON-PROFIT ORGANIZATION

**Elaine Smith Inc.**  
Elaine Smith, President

7740 Byron Drive  
West Palm Beach, FL 33404  
[elainesmith.com](http://elainesmith.com)  
561-863-3333  
MANUFACTURERS

**ExP Realty**  
Leslie Dennis, Realtor  
7070-9 Seminole Pratt Whitney Road  
Loxahatchee, FL 33470  
[lesliedennis.exp Realty.com](http://lesliedennis.exp Realty.com)  
786-663-9657  
REAL ESTATE

**Golden Krust Caribbean Restaurant**  
Lakeisha Brown, Co-owner 958 S. Military Trail  
West Palm Beach, FL 33415  
[goldenkrust.com](http://goldenkrust.com)  
561-328-7347  
RESTAURANTS

**Hilton Palm Beach Airport**  
Angella Gilzene, General Manager  
150 Australian Ave.  
West Palm Beach, FL 33406  
[palmbeachairportilton.com](http://palmbeachairportilton.com)  
561-684-9400  
HOTELS

**Hispanic Human Resources Council, Inc.**  
Jorge Avallana, Executive Director  
1427 S. Congress Ave.  
Palm Springs, FL 33406  
561-641-7400  
NON-PROFIT ORGANIZATION

**J&O Electronics**  
Odyle Santiago, Owner  
9699 64th Way S.  
Boynton Beach, FL 33437  
[joelectronics.com](http://joelectronics.com)  
561-694-2398  
ELECTRONICS REPAIR

**Jonathan T. Ricketts, Inc**  
Jonathan Ricketts, President  
3450 Northlake Blvd.  
Palm Beach Gardens, FL 33418  
[jtrinc.com](http://jtrinc.com)  
561-630-6700  
ENGINEERS - CIVIL

**La Clara Condominium**  
Madeline Zito  
Vice President of Public Relations  
1515 S. Flagler Drive  
West Palm Beach, FL 33401  
[laclarapalmbeach.com](http://laclarapalmbeach.com)  
561-617-9368  
CONDOMINIUMS

**Life of Purpose Addiction Recovery**  
Heather Ferris  
Director of Clinical Outreach  
3848 FAU Blvd., Suite 100  
Boca Raton, FL 33431  
[loptreatment.com](http://loptreatment.com)  
561-201-3808  
ALCOHOL & DRUG ABUSE INFORMATION & TREATMENT CENTERS

**Octapharma Plasma, Inc.**  
Cynthia Melson,  
Center Director  
3065 Forest Hill Blvd.

West Palm Beach, FL 33406  
[octapharmaplasma.com](http://octapharmaplasma.com)  
561-966-7273  
PLASMA DONATION CENTER

**OMG That's Good**  
Dan Orris, Owner/Operator  
14233 Citrus Grove Blvd.  
Loxahatchee, FL 33470  
[omgthatgood.net](http://omgthatgood.net)  
717-612-2568  
FOOD TRUCK

**On Call Photographers, Inc.**  
Stephan Paterno, Owner  
12204 Glenmoor Drive  
West Palm Beach, FL 33409  
[oncallphotographers.com](http://oncallphotographers.com)  
877-271-2660  
PHOTOGRAPHERS

**Pisaneschi Group**  
Roger Pisaneschi, Team Leader  
125 Worth Ave., Suite 204  
Palm Beach, FL 33480  
[palmbeachrealestate.info](http://palmbeachrealestate.info)  
561-319-8484  
REAL ESTATE - RESIDENTIAL

**Proforma DHJ Promotions**  
Denise Roma, Office Manager  
8921 SE Riverfront Terrace  
Jupiter, FL 33469  
[dhjpromotions.espswebsite.com](http://dhjpromotions.espswebsite.com)  
561-746-8887  
ADVERTISING - PROMOTIONAL PRODUCTS & SERVICES

**Purevue Capital LLC**  
Marvin Ong  
Business Financing Expert  
601 Heritage Drive, Suite 431

Jupiter, FL 33458  
[purevue.com](http://purevue.com)  
561-675-0899  
BUSINESS FINANCE

**R Squared Consulting**  
Ivan Rosa, President  
178 Jones Creek Drive  
Jupiter, FL 33458  
[rsquaredcons.com](http://rsquaredcons.com)  
561-758-2358  
FINANCIAL SERVICES

**Robert Campbell Fine Portraiture**  
Bob Campbell  
Owner - Photographer  
722 Prestige St.  
Joliet, IL 60435  
312-919-7880  
PHOTOGRAPHERS

**Shuler's Memorial Chapel**  
Craig Pender  
Licensed Funeral Director  
5301 N. Australian Ave.  
West Palm Beach, FL 33407  
[shulersmemorial.com](http://shulersmemorial.com)  
561-904-6942  
FUNERAL HOMES & DIRECTORS

**Sign Shop & More**  
Kimberly Goncalves, Graphic Designer  
2527 Beach Court  
Singer Island, FL 33404  
561-904-6942  
SIGNS

**The Buzz Agency**  
Enid Atwater, Vice President  
101 Bradley Place, Suite 208

Palm Beach, FL 33480  
[thebuzzagency.net](http://thebuzzagency.net)  
561-706-0191  
PUBLIC RELATIONS CONSULTANTS

**The Giving Closet Project**  
Brooke Dooley, Director  
7071 Garden Road  
Riviera Beach, FL 33404  
[givingclosetproject.org](http://givingclosetproject.org)  
561-223-7352  
NON-PROFIT ORGANIZATION

**The HUB Palm Beach**  
Joel Castillo, President  
330 Clematis St., Suite 103  
West Palm Beach, FL 33401  
[thehubpalmbeach.com](http://thehubpalmbeach.com)  
561-513-5551  
CONFERENCE CENTERS / MEETING FACILITIES

**Trulieve**  
Skyler Hunt  
Community Outreach  
1324 N. Military Trail  
West Palm Beach, FL 33409  
[trulieve.com](http://trulieve.com)  
304-840-8188  
HEALTH & WELLNESS

**West Palm Beach Fitbody Bootcamp**  
Mike Etter, Owner  
112 N. Dixie Highway  
West Palm Beach, FL 33401  
561-225-1772  
FITNESS STUDIO