



CHAMBER  
of  
COMMERCE  
OF THE PALM BEACHES

# BUSINESS watch

January 2018

401 N. Flagler Drive, West Palm Beach | (561) 833-3711 | www.palmbeaches.org

## UPCOMING EVENTS

### How to Build a Repeatable Sales Process Seminar

**When:** Tuesday, Jan. 9; 8:30-10:30 a.m.  
**Where:** Chamber Boardroom  
**Cost:** \$20, members; \$30, non-members  
**Speaker:** Jim Adkins, CEO Focus

### Business Builder

**When:** Wednesday, Jan. 10 and Friday, Jan. 26; 8:30-9:45 a.m.  
**Where:** Chamber Boardroom  
**Cost:** Free

### Network for a Cause

**When:** Thursday, Jan. 11; 5:30-7:30 p.m.  
**Where:** Hawthorn Suites by Wyndham West Palm Beach  
**Cost:** \$15, members (in advance), \$20 after deadline; \$30, non-members

### YPOP Hotspot – South Florida Fair Crawl

**When:** Wednesday, Jan. 17; 5-8 p.m.  
**Where:** South Florida Fairgrounds

### Power Networking @ Lunch

**When:** Thursday, Jan. 18; 11:30 a.m.-1 p.m.  
**Where:** Holiday Inn-Palm Beach Airport  
**Cost:** \$35, members (in advance), \$40 after deadline; \$45, non-members (in advance), \$50 after deadline  
**Partner:** Nonprofits First

### One on One 101

**When:** Friday, Jan. 19; 8:30-9:45 a.m.  
**Where:** Chamber Boardroom  
**Cost:** Free

### State of the City Breakfast

**When:** Wednesday, Jan. 24; 7:30-9:15 a.m.  
**Where:** Palm Beach County Convention Center  
**Cost:** \$45, members (in advance), \$50 after deadline; \$55, non-members (in advance), \$60 after deadline  
**Sponsor:** Good Samaritan Medical Center

### Social Media Trends for 2018 Seminar

**When:** Wednesday, Jan. 31; 8:30-10:30 a.m.  
**Where:** Chamber Boardroom  
**Cost:** \$15, members (in advance), \$20 after deadline; \$25, non-members (in advance), \$30 after deadline  
**Speaker:** Jennifer Hampton, SV. Agency

## STATE OF THE CITY BREAKFAST



Mayor Jeri Muoio PHOTO BY CAPEHART PHOTOGRAPHY

West Palm Beach Mayor Jeri Muoio will kick off our 2018 breakfast series with the 20th Annual State of the City Breakfast presented by Good Samaritan Medical Center. The Mayor will provide a blueprint for her final year in office and show her long-term plan for economic prosperity and increased quality of life.

The State of the City Address is scheduled for Wednesday, January 24 at the Palm Beach County Convention Center from 7:30-9:15 a.m. Come early for networking and connect with community leaders and officials.

Individual tickets and tables are available on our website, palmbeaches.org. If you are interested in sponsoring the breakfast, contact Marissa Kosiec at mkosiec@palmbeaches.org.



## Leadership West Palm Beach Class 2018 Announced



The mission of Leadership West Palm Beach is to cultivate the leadership potential of those individuals who reside or work in West Palm Beach and utilize their skills to foster the development of programs and opportunities that will enrich and improve the quality of life in the Palm Beaches.

The members of the 2018 Class are as follows:

Chandler Aden (KAST Construction Company, LLC)

Sasidhar Ayithi (Radise International)

Brent Bloom (West Palm Beach Fire Department)

Sandra Carter (Merrill Lynch, The Lacy Group)

Steve Eshelman (Palm Beach Atlantic University)

Jennifer Ferriol (City of West Palm Beach)

Melinda Grenz (South Florida Science Center and Aquarium)

Joshua Guittap (PNC Bank)

Todd Hedgpeth (Caler, Donten, Levine, Cohen, Porter & Veil, P.A.)

Christopher Hopkins (McDonald Hopkins)

Marcus Laws (The Lord's Place)

Katrina Long-Robinson (Charter Schools USA)

Taylor Materio (McMow Art Glass)

Gabe Maul (Stantec)

Beth Miller (Castle Group)

Anthony Nelson (Gunster)

Noelle Pankey (Akerman)

Jo Perez DuBois (Perez DuBois Real Estate)

Sergio Piedra (Discover The Palm Beaches)

Braedyn Pruitt (Pruitt & Pruitt, P.A.)

Brittney Quinn (O'Donnell Agency)

Christina Reynoso (SV Agency)

Jennifer Rodriguez (Florida Community Bank)

Claudia Ruiz Levy (CRL Media)

Jerry Sotelo (FPL)

Anthony Spataro (City of West Palm Beach Police Department)

Cathleen Ward (Ward Damon, PL)

John Webb (BB&T Bank)

Michael Woodward (Perry & Taylor, P.A.)

Thank you to our Class 2018 Sponsors:



## TRUSTEE SPOTLIGHT



### Samantha R. Bratter

As the Executive Producer of the award-winning feature, *Better Mus Come*, Samantha R. Bratter was part of a team that saw this independent film win 10 official selections at international film festivals. She served as VP of Development for The Miami Foundation, the largest Philanthropic Community Foundation in South Florida. Bratter is now the Director of Client Services & Operations for BRATTER PA, an internationally recognized immigration law firm. She recently served as an Executive Producer on the production team of the documentary, "The Black Line." Bratter currently serves as a Trustee of the Chamber of Commerce of the Palm Beaches.



Don Mattingly, Miami Marlins Manager, autographs a base for kids at the Baseball Bash. CAPEHART PHOTOGRAPHY



## MEET THE PLAYERS

Calling all Marlins and Cardinals fans! The Annual Baseball Bash is scheduled for Tuesday, February 20 at Roger Dean Stadium from 6-8 p.m., rain or shine.

Select players and managers from the St. Louis Cardinals and Miami Marlins will sign autographs from 6-7 p.m. from the field level. There is a maximum of one autograph from each player, per person, so that all attendees will have the opportunity to meet the players.

The participating players will not be announced prior to the event. Marlins General Manager, Michael Hill will give the 2018 forecast around 7:15 p.m. There will also be a silent auction that includes a Cardinals and Marlins autographed team jersey with letter of authenticity. Dinner on the party deck is included.

Tickets are limited and will sell out. Individual tickets range from \$50-\$75, with a VIP option ranging from \$95-\$100. Please bring your confirmation with you. No tickets will be mailed.

For more information or to purchase tickets to the Baseball Bash, contact Marissa Kosiec at 561-833-3799 or email mkosiec@palmbeaches.org.

