

## WELCOME NEW MEMBERS

**Crown Media Tech**  
Michael Ferrari, President & CMO  
700 S. Rosemary Ave., Suite 204-168  
West Palm Beach, FL 33401  
crownmediatech.com  
561-359-8510  
MARKETING PROGRAMS & SERVICES

**CTA Media**  
Cathy Sharp  
3202 Morning Glory Court, Apt. 105  
Palm Beach Gardens, FL 33410  
954-270-0529  
ADVERTISING - MARKETING AGENCIES

**Digital Resource**  
Mark Moran, Digital Marketing Consultant  
218 Datura St., 3rd Floor  
West Palm Beach, FL 33401  
yourdigitalresource.com  
561-429-2585  
MARKETING PROGRAMS & SERVICES

**Dylan Kruisland State Farm**  
Dylan Kruisland, Agency Owner  
7410 W. Boynton Beach Blvd., Suite A5  
Boynton Beach, FL 33437  
kruislandinsurance.com  
561-752-5520  
INSURANCE & FINANCIAL SERVICES

**GPT Enterprises LLC dba Ultimate Image Coach**  
Pamela Toussaint  
CEO, Principal Trainer and Consultant  
538 Edgebrook Lane  
West Palm Beach, FL 33411  
ultimateimagecoach.com  
561-632-8679  
LEADERSHIP & SOFT SKILLS TRAINING

**Guaranteed Rate**  
Justin Lopatin  
1900 Glades Road, Suite 400  
Boca Raton, FL 33431  
847-345-0308  
MORTGAGE BANKER

**Home Wizard**  
Mike Ferrari  
700 S. Rosemary Ave., Suite 204  
West Palm Beach, FL 33401  
homewizard.co  
561-510-8905  
REAL ESTATE - INVESTMENTS

**Kim Lea Consulting, LLC**  
Kimberly Lea  
Jupiter, FL 33458  
561-510-3545  
EXECUTIVE COACHING & TRAINING

**Landjet**  
Mark Ross, Co-founder/Franchise Development  
West Palm Beach, FL 33401  
landjet.com  
866-LANDJET  
TRANSPORTATION

**Outback Steakhouse - Delray Beach**  
Tanya Gregorich, Managing Partner  
1300 Linton Blvd.  
Delray Beach, FL 33444  
outback.com  
561-272-7201  
RESTAURANTS

**Outback Steakhouse - Lake Worth**  
Shay Considine, Managing Partner  
6266 Lantana Road  
Lake Worth, FL 33463  
outback.com  
561-963-7010  
RESTAURANTS

**Outback Steakhouse - Palm Beach Gardens**  
Joshua Mcminn, Managing Partner  
10933 N. Military Trail, Unit 116  
Palm Beach Gardens, FL 33410  
outback.com  
561-625-0793  
RESTAURANTS

**Outback Steakhouse - Royal Palm**  
Susan Robinson, Managing Partner  
11101 Southern Blvd.  
Royal Palm Beach, FL 33411  
outback.com  
561-795-6663  
RESTAURANTS

**Palm Solutions**  
Dianna Shpritz, Owner  
1617 N. Flagler Drive, #303  
West Palm Beach, FL 33401  
palm solutions.org  
609-338-3889  
RELOCATION SERVICES

**Palma Properties WPB**  
Judith Cornillie  
6000 Georgia Ave., Suite 2  
West Palm Beach, FL 33405  
palm propertiesfl.com  
561-585-0616  
PROJECT MANAGEMENT

**Parada Mortgage LLC**  
Glenn Parada  
2875 South Ocean Blvd., Suite 200-23  
Palm Beach, FL 33480  
paradamortgage.us  
800-731-3024  
MORTGAGES

**Property Works**  
Kaylie Batallan  
1201 Roebuck Court  
West Palm Beach, FL 33401  
propertyworksonline.net  
561-805-8687  
FACILITIES SERVICES

**Rainforest Candle Company**  
Peter Nebe  
Owner/Producer  
2515 N.E. 2nd Court, Suite 203  
Boynton Beach, FL 33435  
561-707-1891  
CANDLE SALES

**Safe Harbor Marinas**  
Tim Sargent  
COO - International Marinas  
14785 Preston Road  
Dallas, Texas 75254  
shmarinas.com  
SUPER YACHT MARINA

**UHealth, University of Miami Health System**  
Myrna Vaca  
Director of Community Relations  
1400 N.W. 10 Ave., Suite 1006  
Miami, FL 33136  
umiamihealth.org  
786-897-2680

**Your Security Connection**  
Henk Horn  
President  
1338 S. Killian Drive, Suite 12  
Lake Park, FL 33403  
yoursecurityconnection.com  
561-639-8151  
ELECTRIC CONTRACTORS

## THANK YOU RENEWING MEMBERS

■ CEMEX  
■ Ford Harrison LLP  
■ Good Samaritan Medical Center  
■ Havana Restaurant  
■ Junior Achievement of the Palm Beaches & Treasure Coast, Inc.  
■ Lighthouse for the Blind of the Palm Beaches  
■ Lytal, Reiter, Smith, Ivey & Fronrath  
■ Monarch Health Services, Inc.  
■ Nowlen Holt & Miner P.A.  
■ Palm Beach Preparatory Charter Academy  
■ Rocco's Tacos & Tequila Bar  
■ roofclaim.com  
■ Boca Raton Bowl  
■ St. Mary's Medical Center and The Palm Beach Children's Hospital  
■ Sugar Cane Growers Cooperative of Florida  
■ The Salvation Army  
■ West Palm Beach Marriott

# REGISTER NOW FOR THE MAYOR'S STATE OF THE CITY 2022 BREAKFAST



CAPEHART

Join us as Mayor Keith James delivers the 2022 State of the City Address on Friday, Feb. 4, at the Palm Beach County Convention Center from 7:30-9:15 a.m.

Mayor James will review the past year's successes and share his vision for the City of West Palm Beach in 2022 as a "Community of Opportunity for All." Come early for networking and coffee with community leaders and city officials. In addition, the 2022 Guide to the Palm Beaches, the Chamber's comprehensive guide

for businesses across Palm Beach County, will be distributed to all attendees. The guide is used by residents, visitors, tourists and local businessmen and women when purchasing products or services. Individual tickets and tables for the breakfast are available on our website, palmbeaches.org.

If you are interested in sponsoring the breakfast or to have your business appear in upcoming Chamber publications, contact Kirby Davis at 561-833-3894, or kdavis@palmbeaches.org.



## TRUSTEE SPOTLIGHT

### Timothy Sargent



Timothy (Tim) Sargent began his career as tax account manager with Arthur Andersen LLP, where his responsibilities included tax planning and compliance for both domestic and foreign corporations, and trust management for high net worth individuals. In 2004, he joined the privately held Huizenga Holdings company, serving as chief financial officer of the Rybovich Boat Company, a superyacht marina and refit facility based in West Palm Beach. Following the acquisition of Rybovich Boat Company by Safe Harbor Marinas in

2021, Sargent was named chief operating officer for Safe Harbor's newly created International Division, which will be headquartered in Riviera Beach on the Rybovich Safe Harbor campus. From 2011 to 2016, then-Gov. Rick Scott appointed Sargent to serve on the governing board of the 18-county South Florida Water Management District. He currently serves as a Trustee of the Chamber of Commerce of the Palm Beaches.

### Sheriann Namer



#### NSU Florida

Sheriann Namer is the Advancement Officer for the Palm Beach Campus of Nova Southeastern University (NSU), and is responsible for connecting NSU with businesses and community leaders – resulting in stronger relationships within Palm Beach County. She also spends her time engaging alumni and securing donors with philanthropic intent.

Namer has nearly 20 years of fundraising experience in the nonprofit sector. Her experience includes Donor and Board Development, Community Relations and Special Events.

Namer is passionate about the development and stewardship around existing partnerships, along with cultivating new relationships. She is a highly experienced professional who is committed to helping NSU systematize fundraising best practices. This, in turn, further shapes strong philanthropic relationships and compelling cases that staff, board members and other key constituents embrace.

Namer serves as a Trustee of the Chamber of Commerce of the Palm Beaches. She has a bachelor's degree from Florida Atlantic University and is very active in the community.

# The Palm Beaches Breakfast

## The tourism economy as a shared community value



CAPEHART

Jorge Pesquera, president and CEO of The Palm Beaches, provided an up close look at how tourism impacts our community at The Palm Beaches breakfast on Dec. 14. He addressed how tourism is essentially a shared community value and how businesses can forge a path forward as Palm Beach County continues to attract millions of visitors in 2022. Pesquera cited several strategic goals of The Palm Beaches through 2023, including improved alignment and community engagement, ensured organizational stability, strengthened brand awareness, expanded meetings and events, and championing for



equity, diversity and inclusion. He explained that destination marketing and development allows a community to be found, to be known, to compete, to get its share of the world's attention and to generate visits, business opportunities and investment.

Visit us on Facebook – @chamberofthepalmbeaches – to view photos of the event.

## RIBBON CUTTINGS



### Palm Beach Dramaworks

Dec. 2, 2021

201 Clematis Street

West Palm Beach, FL 33401

561-514-4042

cbryant@palmbeachdramaworks.org

palmbeachdramaworks.org



Founded in 2000, Palm Beach Dramaworks is a professional nonprofit theater company in downtown West Palm Beach. Their mission is to engage and entertain audiences with provocative and timeless productions that personally impact each individual. They are dedicated to enhancing the quality of life through the transformative power of live theatre.



### Wellington Florist

Dec. 8, 2021

13889 Wellington Trace A12

Wellington, FL, 33414

561-333-4441

john@wellingtonflorist.com

wellingtonflorist.com



Family owned and operated for more than three decades, Wellington Florist has been a staple in the western communities and throughout Palm Beach County since its inception. Offering the largest selection of plants and flowers, you'll find something for every occasion, including birthdays, anniversaries, get well wishes, sympathy and funeral arrangements, events and custom designs. Same day delivery is available six days a week and arrangements are backed by a quality guarantee. Choose from a selection of gift items to add to your order, including chocolates, candles, and select wines and champagne.

## Prepay and save on 2022 Chamber Breakfast Series

Chamber members can now prepay for the 2022 themed breakfast series. The Corporate Breakfast Series pass includes admission to nine breakfasts – including our largest event, the State of the City on Feb. 4. The price also includes prime seating, table signage and recognition in each event's PowerPoint. Visit our website at palmbeaches.org to see the full breakfast lineup and to purchase your series pass. Subscriptions available for purchase through Jan. 21.



**Hilton**  
WEST PALM BEACH



SCIENCE CENTER  
AND AQUARIUM



GAST CONSTRUCTION GROUP



ATTORNEYS AT LAW



Ius Laboris USA Global HR Lawyers  
FordHarrison



BERGER  
SINGERMAN



NELSON  
MULLINS



HEDRICK  
BROTHERS  
CONSTRUCTION



Potentia Academy



ST. MARY'S  
MEDICAL CENTER  
PALM BEACH HEALTH NETWORK



PALM BEACH  
CHILDREN'S HOSPITAL  
PALM BEACH HEALTH NETWORK

**INDIVIDUAL SUBSCRIBERS**  
■ City of West Palm Beach

■ Insurance Office of America  
■ Window Gang of Palm Beach

■ Keiser University  
■ Trustbridge Hospice Foundation

■ The Port of Palm Beach  
■ Baptist Health

THANK YOU 2022 SUBSCRIBERS



CAPEHART

## December Trustee Reception

The Chamber hosted a Trustee reception on Tuesday, Dec. 7 from 5:30-7:30 p.m. on the rooftop terrace at 360 Rosemary in downtown West Palm Beach. The Trustees, elected officials and other community leaders networked while enjoying refreshments and

passed hors d'oeuvres catered by Sandy James Fine Food and Productions. This event was a fantastic way to see this new addition to the city's downtown. For more information on the Trustee program, please contact Kirby Davis at kdavis@palmbeaches.org.

## Ambassador Holiday Party

The Ambassador Committee met on Friday, Dec. 3, for their annual holiday party. The group played a competitive round of White Elephant for their gift exchange while enjoying pizza and holiday treats!

The Ambassadors are an integral part of the Chamber and our operations. They volunteer their time selflessly to help new members and assist at events. If you are interested in becoming an Ambassador with the Chamber or would like to learn more about this program, please contact Kirby Davis at kdavis@palmbeaches.org.



From left: Tim Sargent, Safe Harbor Marinas; Palm Beach County Vice Mayor Gregg Weiss; and Chamber Chair Bill Bone.  
PHOTO BY CAPEHART

## State of the County Breakfast

Palm Beach County Vice Mayor Gregg Weiss delivered the State of the County address on Thursday, Jan. 6, at the Chamber's monthly breakfast. Weiss highlighted several key initiatives of the county, including economic development, workforce housing and homelessness, environmental protection, public safety and behavioral disorders associated with substance abuse. The resounding conclusion

from the vice mayor: "the state of our county is good." Unemployment is at 3.5%, lower than the state and national average. Job openings at approximately 39,000 outnumber those currently unemployed in our county, which was just over 26,000 in November 2021. According to the 2020 census, the county has seen population growth of 13% annually, equating to roughly 1.5 million new

residents. To accommodate for the influx of new residents a transportation initiative dubbed the "5-Year Road Program" will add more roads, walking trails, community parks and additional traffic signals throughout the county. Weiss' call to action for those in attendance was focused on continuing to partner with the county on ways to improve local communities and focus on the issues that

impact residents, businesses and neighborhoods. "The opportunities are limitless when we work together as partners towards our shared goal of making Palm Beach County the premier county to live, work and play," said Weiss.



SAFE HARBOR  
RYBOVICH

## Leadership West Palm Beach Class 2022 Announced

Leadership West Palm Beach is a program of the Chamber of Commerce of the Palm Beaches. Its mission is to cultivate the leadership potential of individuals who reside or work in West Palm Beach and utilize their skills to foster the development of programs and opportunities that will enrich and improve the quality of life in the Palm Beaches. Participants are exposed to a variety of aspects of the community, including government, health and human services, education, economic development, arts, culture and festivals, neighborhoods and even the water catchment area. All of these areas are integral components of our community. Informing the class participants generates leaders with a well-rounded knowledge base to assist in future planning and decision-making for the betterment of West Palm Beach.



THE MEMBERS OF THE 2022 CLASS ARE:

- Ana Paladino – Gunster, Yoakley & Stewart, P.A.
- Charity Lewis – City of West Palm Beach
- Erika Griffin – St. Mary's Medical Center
- Frank Adderley – City of West Palm Beach Police Dept.
- Jane Richardson – Friends of Foster Children of Palm Beach County
- Kristian Zambrana – South Florida (Cox) Science Center and Aquarium
- Nicholas Raiola – Caler, Donten, Levine, Cohen, Porter & Veil, P.A.
- Nicola Murray – Insite Studio
- Rossalind Breland – City of West Palm Beach Fire Department
- Thom Frederick – True Digital Security
- Varisa Lall Dass – Kelley Kronenberg P.A.
- Vincent Amelio – First Republic Bank
- Wegina Barosy – Suits for Seniors
- Xavier Falconi – City of West Palm Beach
- Elizabeth C. Ronayne – Gulfstream Aerospace Corporation

LEADERSHIP  
WEST PALM BEACH



## YPOP UGLY SWEATER HOLIDAY HAPPY HOUR



The Young Professionals of the Palm Beaches (YPOP) had their first in-person happy hour of the year on Dec. 9 at 123 Datura. The group dressed up in their most festive holiday "ugly" sweaters and networked while snacking on hors d'oeuvres and drinks. Each attendee received a raffle ticket for a chance to win a bottle of wine or a \$50 visa gift card.



Donations for Toys for Tots were also collected. Visit us on Facebook – @chamberofthepalmbeaches – to view photos of the event. For more information on YPOP and future events contact Kirby Davis at kdavis@palmbeaches.org.



LYTAL, REITER, SMITH,  
IVEY & FRONRATH  
TRIAL ATTORNEYS FOR YOUR RIGHTS

## UPCOMING EVENTS

Wednesday  
JAN. 19

**Business After Hours**  
**When:** 5:30-7:30 p.m. **Where:** Palm Beach Kennel Club – Poker Room, 1111 N. Congress Ave., West Palm Beach, FL, 33409 **Cost:** Members, \$20; nonmembers, \$30 **Contact:** Kirby Davis at kdavis@palmbeach.org

Thursday  
JAN. 20

**Women in Business Committee Presents: 5 Tips to Create and Ignite Your Brand in 2022**  
**When:** noon-1 p.m. **Where:** Chamber Boardroom **Cost:** Free (Members only)  
**Speaker:** Pamela Toussaint, president Ultimate Image Coach  
**Contact:** Kirby Davis at kdavis@palmbeaches.org

Tuesday  
JAN. 25

**Power Networking @Lunch**  
**When:** 11:30a.m.-1 p.m. **Where:** Hilton Palm Beach Airport, 150 Australian Ave., West Palm Beach, FL 33406 **Cost:** Discount registration deadline: Tuesday, Jan. 18 Members, \$35 before deadline; \$40 after deadline; Nonmembers, \$45 before deadline; \$50 after deadline; Day of Event: \$55 at the door, subject to availability **Contact:** Kirby Davis at kdavis@palmbeaches.org

Tuesday  
JAN. 25

**YPOP Hotspot**  
**When:** 5:30-7:30 p.m. **Where:** Drive Shack, 1710 Belvedere Road, West Palm Beach, FL, 33406 **Cost:** Discount Registration Deadline: Tuesday, Jan. 18 YPOP Members, \$10 in advance; \$15 after deadline; Non-YPOP members, \$20 in advance; \$25 after deadline **Contact:** Kirby Davis at kdavis@palmbeaches.org

Thursday  
JAN. 27

**Business Builder:**  
**When:** 9-10 a.m. **Where:** Chamber Boardroom **Cost:** Free **Contact:** Kirby Davis at kdavis@palmbeach.org

## FEBRUARY 24-27

# WHERE LEGENDS ARE MADE



**The Honda Classic**

Determination. Passion. A challenging spirit. These are the qualities that define Honda—the same qualities it takes to face off against the fiercest competitors on the PGA TOUR. Witness the best players in golf as they take on a punishing course known only as "The Champion." at the PGA National Resort & Spa in Palm Beach Gardens Florida. Get your tickets at [TheHondaClassic.com](http://TheHondaClassic.com).



