



CHAMBER
of
COMMERCE
OF THE PALM BEACHES

BUSINESS *watch*

September 2022

401 N. Flagler Drive, West Palm Beach | 561-833-3711 | www.palmbeaches.org

WELCOME NEW MEMBERS

Ambassador Realty Corp.

Sally Kimball
Broker/Owner
801 South Olive Ave., Suite 119
West Palm Beach, FL 33401
ambassadorrealtycorp.com
561-557-7662
REAL ESTATE

CGI DIGITAL

Dominick Morano
33 East Camino Real, #316
Boca Raton, FL 33432
cgidigital.com
585-747-1780
DIGITAL MEDIA SERVICES

Diane Clark — Compass Florida LLC

Diane Clark
Luxury Real Estate Advisor
1200 East Las Olas Blvd., Suite 103
Fort Lauderdale, FL 33301
compass.com/agents
561-251-2732
REAL ESTATE - RESIDENTIAL

Healthcare Navigation Systems

Judith Scott
10287 Okeechobee Blvd., Unit A6
West Palm Beach, FL 33411
917-592-3443
HEALTH CARE

Junior League of the Palm Beaches

Gloria Kelly, Communications VP
470 Columbia Drive
West Palm Beach, FL 33409
561-629-2532
NON-PROFIT ORGANIZATION

K Executive Solutions

Kennedi Rodgers
700 S. Rosemary Ave., Suite 204
West Palm Beach, FL 33401
561-785-5070
PERSONAL SERVICE & ASSISTANTS

KVLmedia Group LLC

Kevin Lawson, Creative Director
1547 N. Florida Mango Road
West Palm Beach, FL 33409
kvlmedia.com
407-272-9374
PHOTOGRAPHERS

Nico Properties Group LLC

Philip Nicosisis, Owner
515 N. Flagler Drive, #P-300
West Palm Beach, FL 33401
nicopropertiesgroup.com
610-909-9191

Reichel Realty & Investments Inc.

William Reichel, President
8845 N. Military Trail, Suite 100
Palm Beach Gardens, FL 33410
reichelrealty.com
561-478-4442
REAL ESTATE - COMMERCIAL & INDUSTRIAL

Ruth's Chris Steak House — West Palm Beach

Jeff Foster, General Manager
651 Okeechobee Blvd., Suite 100
West Palm Beach, FL 33401
ruthschris.com
561-514-3544
RESTAURANTS

SSERS Financial Group

Sharon Telfer
636 US Highway 1, Suite 103
North Palm Beach, FL 33408
ssers.co

ACCOUNTING, TAX & CPA SERVICES

Synergy Aerial Services LLC

Mark Jones, Owner Operator
4703 Sable Pine Circle, B1
West Palm Beach, FL 33417
Synergyaerialservices.com
407-922-9517
PHOTOGRAPHY - COMMERCIAL / ADVERTISING

The Dancing Elephant

Shane Logan, Owner
801 Lake Ave.
Lake Worth, FL 33460
dancingelephant.shop
561-376-9623
BOOK STORE

Williecmusic llc

William Cintron
201 Pinesong Drive
Casselberry, FL 32707
williecmusic.com
407-755-9428
ENTERTAINMENT

THANK YOU

RENEWING MEMBERS

- 2GHO, Inc. Landscape Architects, Planners, Environment Consultants
- Blue Heron Fleet
- Bratter PA Immigration Law Firm
- Broward, Palm Beaches & St. Lucie REALTORS
- Butler Construction Company
- Camelot Community Care
- Center for Child Counseling, Inc.
- City of Riviera Beach
- Clerk of the Circuit Court & Comptroller
- Cohen Legal
- Florida Sugar Cane League
- Gift Baskets by Design SB, Inc.
- Gregg Weiss
- Historical Society of Palm Beach County
- HIVE Bakery & Cafe
- HIVE For Her | HIVE For Him | HIVE For Kids
- Hubbard Radio
- Inlet Grove Community High School
- KVLmedia Group LLC
- Landmark Commercial Realty Advisors
- McLaughlin & Stern
- Nurse 1
- Okeechobee Steakhouse
- OneDigital
- Palm Beach Metal Recycling, Inc.
- Palm Beach State College
- Palm Health Foundation
- Pediatric Oncology Support Team, Inc (POST)
- Quantum House
- Shark Wake Park
- Shiner Law Group
- Signarama
- The Society of the Four Arts
- Tellus Products LLC
- The Ben West Palm
- Two Roads Development LLC
- Verdex Construction
- Wells Fargo

31st Annual ATHENA Leadership Awards Luncheon

FRIDAY, SEPTEMBER 30 | 11:30 AM - 1:00 PM

To register, please visit www.PalmBeaches.org



CHAMBER of COMMERCE
OF THE PALM BEACHES

2022 Finalists

ATHENA LEADERSHIP AWARD



Marti LaTour
The A.I.D. Group



Emily Pantelides
Pantelides PR & Consulting



Ava Parker
Palm Beach
State College



**Ofelia Utset
Deluge**
Biotechnologies



Krissy Webb
Student ACES

ATHENA YOUNG PROFESSIONAL LEADERSHIP AWARD



Alexandra Chase
U.S Attorney's Office,
Southern District of Florida



Taylor Materio
Historical Society
of Palm Beach County



Amy Murphy
Clematis Creative



Elizabeth Ronayne
JetEast Gama



Ashley Vertuno
HCA Florida
JFK North Hospital

ATHENA ORGANIZATIONAL LEADERSHIP AWARD



2022 ATHENA AWARDS FINALISTS ANNOUNCED

The Chamber is pleased to announce the finalists for the 2022 ATHENA Leadership Awards. This year, the Chamber received more than 100 nominations comprised of outstanding individuals and organizations throughout Palm Beach County. Please join us for the 31st Annual ATHENA Leadership Awards Luncheon as we celebrate each finalist's achievements and honor the recipients of our ATHENA Leadership Award, ATHENA Young Professional Leadership Award and ATHENA Organizational Leadership Award. The luncheon, hosted by Related

and presented by UHealth, is on Friday, Sept. 30 at the Palm Beach County Convention Center from 11:30 a.m.-1 p.m.

Opportunities are available to purchase individual tickets, full table sponsorships and program advertising. You may also donate raffle items to promote your business to attendees and local leaders.

To get involved and for information on sponsorship opportunities, contact Kirby Davis, at kdavis@palmbeaches.org or call 561-833-3894.

Host Sponsor
RELATED

Presenting Sponsor



Supporting Sponsors



Experience West Palm Beach like never before!

Apply for Class 2023 of Leadership West Palm Beach

The Chamber is currently accepting applications for Class 2023 of Leadership West Palm Beach, which exposes participants to a variety of aspects of the community, including government; health and human services; education; neighborhoods, arts, culture and festivals; and economic development. Leadership West Palm Beach provides information to class participants to generate leaders with a well-rounded knowledge base to assist in future planning and decision making for the betterment of West Palm Beach. Leadership West Palm



Beach members are chosen by a selection committee that reviews the applications. Up to 28 individuals are selected for each class. Partial scholarships will be considered for those needing assistance. Submit your application online at palmbeaches.org. For more information or to inquire about sponsorship opportunities, please contact Teri Page at tpage@palmbeaches.org.



FPL makes history launching first-ever fixed-wing drone for commercial use

Florida Power & Light Company (FPL) launched the first-ever commercial fixed-wing drone of this scale to be flown outside of a Federal Aviation Association test site on Aug. 11 in Palm Beach County. The drone, named FPLAir One, can fly up to 1,000 miles on a single flight and in tropical storm force winds, capturing high-quality images and videos of FPL infrastructure. While it's remotely operated from the company's Distribution



Control Center in Palm Beach County, the drone will help crews identify potential issues before an outage occurs and quickly provide critical information to crews following severe weather. Read more at FPL.com.

2022 Back to School Breakfast



The Superintendent of the School District of Palm Beach County Michael J. Burke was the guest speaker at the Chamber's annual Back-to-School Breakfast at the Palm Beach County Convention Center. Burke expressed

his commitment to safety first for the district's employees and students. He reported that the A-rated school district's strategic plan for 2022-27 would focus on three priorities, to Educate, Affirm and Inspire. This falls on four strategic themes including academic growth & excellence, student focused culture, mental health & wellness, and committed and impactful employees. He also covered hot topics such as staffing, legislation and inflation.

A special thanks to the attendees whose generosity helped raise more than \$3,000 for the Pleasant City Elementary School in West Palm Beach. Thanks also to premier sponsors Keiser University, represented by Head Swim Coach Adam Epstein, and Hulett Environmental Services. And thank you to our Partner in Education the Education Foundation of Palm Beach County for working with us to collect school supplies for the Red Apples Supplies drive. This project enables the delivery of new and unused school supplies to students and teachers around Palm Beach County. View photos from this event on our Facebook page – @chamberofthepalmbeaches. For upcoming events, please check the Chamber's events calendar at palmbeaches.org.



From left: Frank Dowling, Hulett Environmental Services; Michael Burke, School District of Palm Beach County; Chamber Chair Bill Bone; Adam Epstein, Keiser University; Chamber CEO Donald Burgess. CAPEHART

Presenting Sponsors



Supporting Sponsors



AUGUST TRUSTEE LUNCHEON

Patrick Goddard, president of Brightline Florida was guest speaker at the Aug. 10 Trustee luncheon held at the Ben Palm Beach. In a wide-ranging presentation, Goddard updated attendees on Brightline's expansion plans, which include new stations in Boca Raton and Aventura in South Florida, and Orlando to the north (noting that trainsets had already started arriving in that city). He also spoke about the commitment

to providing a door-to-door experience for commuters via bike, car and bus.

The next Trustee luncheon is scheduled for Wednesday, Sept. 14, and will feature Palm Beach County Mayor Robert Weinroth.

For more information on the Trustee program, please contact Kirby Davis at kdavis@palmbeaches.org.



TRUSTEE SPOTLIGHT

Jannie Matheson



ILLUSTRATED PROPERTIES

After 20-plus years as an advertising creative on global brands, Jannie Matheson changed careers to real estate and is currently a Realtor with Illustrated Properties. She and her husband had done well in their own residential investments and she wanted to help others do the same. Sellers benefit from Matheson's creative chops because she's trained to find a unique selling point, understand its value and connect to buyers. Professionalism and creativity are important to her success in marketing properties. This skill benefits buyers, too, as she helps them see under-appreciated competitive benefits of one property over another. In negotiations, Matheson uses these insights to clients' advantage. Her ratings are all 5 stars. A third generation Floridian, Matheson grew up in El Cid and currently lives in downtown West Palm Beach. In between, she attended college and graduate school in Georgia.

Jake Geleerd



Jake Geleerd is president and CEO of Palm Beach County-headquartered Tortoise Properties, a well-capitalized, privately held commercial and residential company that focuses on acquiring and developing legacy assets consisting of premier income-producing commercial office, multifamily and mixed-use properties in the South Florida region. Building on his 30-plus-year career as an emerging manager, owner, operator and developer, Geleerd is a board member and sits on the Chairman's Council of the Palm Beach County Business Development Board (BDB), Chief Executives Organization (CEO.org) and Boulder Investment Group. He is an officer on the Board of Young Presidents Organization (YPO) in Chicago, Denver and Palm Beach and a board member and officer of the YPO Golf Network.

Artist Showcase 'Business After Hours' at Armory Art Center



The Armory Art Center hosted a new event in partnership with the Chamber on Friday, Aug. 12 for a "Business After Hours" Artist Showcase. Featured artists took turns demonstrating their preferred mediums to the guests in attendance. Debra Snyder showed onlookers how to create abstract landscapes and tropical floral designs using various techniques with alcohol inks, which have extremely vibrant colors due to heavy pigmentation. Alicia Jane Boswell highlighted jewelry making with a Torch Fire Enamel Demonstration fusing vibrant colors of vitreous enamel and powdered glass on precious metals with only a metalsmithing torch. Mark Walnock and Stephen Futej demonstrated hand building with clay as well as wheel throwing pottery. Guests enjoyed hors d'oeuvres and wine while networking and viewing the gallery art throughout the building. The Armory conducted a raffle for a Jane Tracy painting, which was won by Isabelle Langheim with the Ryan William's Agency. For more information on sponsoring an upcoming event or to host a Business After Hours, contact Kirby Davis at kdavis@palmbeaches.org.

RIBBON CUTTINGS



The Dancing Elephant Aug. 11, 2022

801 Lake Ave.
Lake Worth, FL 33460
561-376-9623
shane.logan64@gmail.com; dancingelephant.shop



The Dancing Elephant is a rebranding of a historic West Palm Beach bookstore called Rainbow Bridge, which was established in 1972. They primarily sell metaphysical books – such as spirituality, the occult, esotericism, religion, etc. They also have a large selection of crystals, tarot cards, and other eclectic goods.



The Sales Evangelist Aug. 16, 2022

2000 Palm Beach Lakes Blvd., Suite 303, West Palm Beach, FL 33409
833-713-2345
donald@thesalesevangelist.com; thesalesevangelist.com



The Sales Evangelist is a sales training organization with a mission to eliminate confusion from B2B selling so sales professionals can consistently hit their target each month! They do this by teaching proven sales strategies, coupled with a step-by-step education process focused on helping sellers master lasting sales habits, build a bulletproof sales mindset, and gain the confidence to tackle any sales challenges.

To schedule your ribbon cutting with the Chamber please visit [PalmBeaches.org/ribbon-cuttings](https://www.palmbeaches.org/ribbon-cuttings) or contact Kirby Davis at kdavis@palmbeaches.org or 561-833-3894.

UPCOMING EVENTS

Have a question? Contact Kirby Davis at kdavis@palmbeaches.org

Tuesday SEPT. 6
Robotic Surgery
Presented by the Science & Tech Committee
When: 9-10 a.m.

Where: Good Samaritan Medical Center, 1309 N. Flagler Drive, West Palm Beach, FL 33401
Cost: Free (members-only event)
Speaker: Dr. Kimmerle Cohen, Good Samaritan Medical Center

Thursday SEPT. 8
Being an ATHENA Woman
Presented by the Women in Business Committee
When: Noon-1 p.m.

Where: Chamber Boardroom
Cost: Free (members-only event)
Speaker: Evelyn Hopkins, Florida Crystals Corporation

Tuesday SEPT. 13
Best Buddies & their Mission Pillars
Presented by the Health and Human Services Committee
When: Noon-1 p.m. **Where:** Chamber

Boardroom
Cost: Free (members-only event)
Speakers: Tricia Williams, and Hunter Huff with Best Buddies International

Wednesday SEPT. 14
Business After Hours – FIWE Caribbean Cuisine, Inc.
When: 5:30-7:30 p.m. **Where:** FIWE Caribbean Cuisine, Inc., 410 Evernia St., Unit 108, West Palm Beach, FL 33401

Cost: Discount Registration
Deadline: Wednesday, Sept. 7, at 5 p.m. Members: \$20 before deadline, \$25 after deadline; nonmembers: \$30 before deadline, \$35 after deadline

Thursday SEPT. 15
Business Builder
When: 9-10 a.m. **Where:** Chamber Boardroom
Cost: Free

Tuesday SEPT. 20
Power Networking @ Lunch
When: 11:30 a.m.-1 p.m. **Where:** Hilton Palm Beach Airport, 150 Australian Ave., West Palm Beach, FL

33406
Cost: Discount Registration
Deadline: Tuesday, Sept. 13, at 5 p.m. Members: \$35 before deadline, \$40 after deadline; nonmembers: \$45 before deadline, \$50 after deadline; at the door: \$55 – limited availability.

Friday SEPT. 30
31st Annual ATHENA Awards Luncheon
When: 11:30 a.m.-1 p.m. **Where:** Palm Beach County Convention Center, 650 Okeechobee Blvd., West Palm Beach, FL 33401
Cost: Discount Registration
Deadline: Friday, Sept. 23, at 5 p.m. Individual tickets: Members: \$80 before deadline, \$90 after deadline; nonmembers: \$100 before deadline, \$110 after deadline
Table of 10: Member: \$750 before deadline, \$850 after deadline, nonmember: \$950 before deadline, \$1,050 after deadline
Program Ad: For pricing, specifications, and to purchase an ad in the program, contact Adrianna Pontz at apontz@palmbeaches.org.