



**CHAMBER
of
COMMERCE**
OF THE PALM BEACHES

BUSINESS *watch*

November 2022

401 N. Flagler Drive, West Palm Beach | 561-833-3711 | www.palmbeaches.org

WELCOME NEW MEMBERS

Aflac
John Ram the Insurance Man
Benefits Advisor
170 N.E. 2nd Street, #693
Boca Raton, FL 33432
aflac.com
561-294-0268
INSURANCE

AKA West Palm
Marco Ricci, Director of Sales
695 South Olive Ave.
West Palm Beach, FL 33401
stayaka.com
561-821-2252
HOTELS

Brian Marketing Group
Michel Picard
1203 Town Center Drive, Suite 109
Jupiter, FL 33458
brianmarketinggroup.com
561-660-4742
DIGITAL MARKETING

Center for Behavior Analysis LLC
Julissa Tabb
13136 88th Place N.
West Palm Beach, FL 33412
centerforbehavioranalysis.com
877-857-8517
BEHAVIORAL HEALTH and
SUBSTANCE ABUSE TREATMENT

**Complete Intellectual Property
Services, Keesha Fleming Lake,
PLLC**
Keesha Fleming Lake
110 Front St., Suite 300
Jupiter, FL 33477
561-769-5091
ATTORNEYS - INTELLECTUAL
PROPERTY

Craft Construction
Mary Willson
550 S. Australian Ave., Suite 635
West Palm Beach, FL 33401
craftconstruction.com
561-794-4044
CONTRACTORS - GENERAL

Culinary Creation LLC
Chef Cuinn, Chef/Owner
West Palm Beach, FL 33401
booking.chefpost.com/chef/chef-
cuinn
954-867-6180
CHEFS - PERSONAL

**Devonshire-Chatsworth at PGA
National**
Brad Andrus, Executive director
350 Devonshire Way
Palm Beach Gardens, FL 33418
ericksonseniorliving.com
561-227-2400
RETIREMENT & LIFE CARE
COMMUNITIES & HOMES

Effectv
Robert Figueroa, Market Sales Leader
1700 Palm Beach Lakes Blvd.,
Suite 900
West Palm Beach, FL 33401
effectv.com
561-215-8484
ADVERTISING - MEDIA

**Elev8 Dance LLC DBA Fred
Astaire Dance Studios**
Mae Lozada, Dance Instructor
11674 U.S. 1
Palm Beach Gardens, FL 33408
561-284-6145
DANCE INSTRUCTION

Freedman's Office Furniture
Steve Freedman
Chief Financial Officer
2055 Palm Beach Lakes Blvd.
West Palm Beach, FL 33409
freedmansonline.com/pages/office-
furniture-west-palm-beach-fl
561-826-4117
OFFICE SUPPLIES / OFFICE
FURNITURE

Industrious
Laura Byrne, Community Manager
222 Lakeview Ave., Suite 800
West Palm Beach, FL 33401
561-421-5154
OFFICE SPACE

Jilsa Management LLC
Shaun Patterson, Vice President
2054 Vista Parkway, Suite 400
West Palm Beach, FL 33411
jilsamanagement.com
561-544-1122
PROPERTY MANAGEMENT

Lost Tree Realty LLC
Denice Sexton
2725 PGA Blvd.
Palm Beach Gardens, FL 33410
561-626-2202
REAL ESTATE - RESIDENTIAL

**Sight Craft Eyecare & Custom
Optical**
Sara Berke-Silva, Owner/Optomatrist
540 Northwood Road, Suite A
West Palm Beach, FL 33407
OPTOMETRISTS

Soapy Shark Car Wash
Michael Burns
2200 Okeechobee Blvd.
West Palm Beach, FL 33409
561-855-1300
CAR WASH & DETAILING

T2 Inspect
Mark Tarman
7821 Edgewater Drive
West Palm Beach, FL 33406
561-530-2080
HOME INSPECTION SERVICES

The Owl Country Grille
Kelly Chiarella, Owner
4953 Le Chalet Blvd.
Boynton Beach, FL 33436
owlcountrygrille.com
561-806-6398
RESTAURANTS

The Professional Daughter In-law
Michele Gonzalez, Founder
10130 Northlake Blvd, Suite 214-106
West Palm Beach, Florida 33412
theprodaughterinlaw.com
561-797-6451
SENIOR CITIZENS' SERVICES

The Saville Spine Institute
Robin Richards
300 Village Square Crossing
Suite 201
Palm Beach GardenS, FL 33410-3223
savillespine.com
561-630-3870
PHYSICIANS & SURGEONS -
ORTHOPEDIC SURGERY



LOCAL HEROES HONORED AT FIREFIGHTER AWARDS BREAKFAST



From left: Jaime Walker; Cynthia McCauley, St. Mary's Medical Center & Palm Beach Children's Hospital; William Regan. PHOTOS BY CAPEHART

The Chamber hosted its annual Firefighter Awards Breakfast on Wednesday, Oct. 26 at the Palm Beach County Convention Center. The event, presented by St. Mary's Medical Center and the Palm Beach Children's Hospital, recognized William Regan, West Palm Beach Fire Department, for the 2022 Firefighter of the Year; Station 45 "B" Shift, Palm Beach County, for the 2022 Fire Station of the Year; and Lieutenant Tony Wallace and his team at the West Palm Beach Fire Department, with the 2022 Outstanding Community Service Award. New this year was an award for Outstanding Leadership, which was presented to Jaime Walker, Division Chief of Emergency Medical Services with the West Palm Beach Fire Department.

Special thanks to Mayweather Boxing + Fitness in West Palm Beach for sponsoring complimentary parking for our guests. Thank you to our guests for joining us to award and

honor our local firefighter heroes from the Palm Beach County and the City of West Palm Beach Fire Rescue Teams. We congratulate them for their outstanding service to the community and thank them for their service, dedication, and commitment to keeping us safe. To view photos from this event, visit our Facebook page – @chamberofthepalmbeaches.

For more information on future events, contact Rachel Quismundo at rquismundo@palmbeaches.org or call 561-421-5129.

Presenting Sponsors



Parking Sponsor



Oct. 17 Trustee Luncheon



Oct. 27 Trustee Luncheon

October Trustee Luncheons

Katerina Perez, executive director of development and head of business relations for the Alan B. Levan, NSU Broward Center for Innovation addressed the Trustees on Oct. 17. The Center is the world's first theme park for entrepreneurs acting as an economic and education development engine linking the South Florida region founded as a public-private partnership between Nova Southeastern University and Broward County. The purpose-built 54,000-square-foot space acts as a giant collision station forcing entrepreneurs, academia, industry,

government, funders, wraparound service providers and professional networks to collaborate resulting in local, regional, national, and international impact.

On Oct. 27 the Trustees heard from Commissioner of Agriculture and Consumer Services Nikki Fried. Fried is Florida's 12th Commissioner of Agriculture and the first woman elected to that office. The Commissioner outlined some of her accomplishments during her term (e.g. reducing the background check process for firearm permits to just five days, and ensuring that school boards across the

state mobilized to continue the school feeding program during the pandemic.) She also expressed concern about the self-perpetuating problem of child poverty and spoke about her personal mission to improve the lives of children and families throughout Florida.

The next Trustee luncheon is scheduled for Nov. 18 and will feature Frank Gonzalez, president and chairman of the Orange Bowl Committee. For more information on the Trustee program, please contact Kirby Davis at kdavis@palmbeaches.org or 561-833-3894.



JONES FOSTER

New Trustee

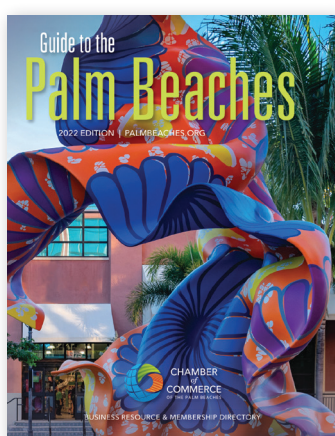
Mark Dahlmeier, Jones Foster

Mark Dahlmeier is a Jones Foster shareholder and a Florida Bar Board Certified specialist in real estate, focusing his practice in the area of complex commercial and residential real estate transactions. Dahlmeier has extensive experience

representing sophisticated clients in the acquisition, disposition, development, redevelopment and financing of retail shopping centers, office buildings and other commercial properties and serves as a trusted adviser to buyers and sellers of high-end residential properties. He also handles transactional work arising out of bankruptcy proceedings as well as

commercial loan workouts, loan restructurings and forbearance agreements. Dahlmeier has been selected for inclusion in several peer-review publications including Best Lawyers in America and the South Florida Legal Guide and holds an AV Preeminent® Rating from Martindale-Hubbell, the highest peer rating based upon legal ability and ethical standards.

JOIN NOW TO APPEAR IN THE 2023 GUIDE TO THE PALM BEACHES



Looking to attract business? Increase your visibility and your sales by appearing in the Chamber's 2023 Guide to the Palm Beaches. This award-winning, full-color publication is used as a buying guide for products and services by Chamber members as well as residents, tourists and visitors to Palm Beach County. The Chamber prints 4,000 copies of the guide and each member of the Chamber receives two free listings – one alphabetical and one by business category. The Guide will debut at the Mayor's State of the City Address on Jan. 27, 2023. It will also be available in the Chamber's lobby and online at palmbeaches.org. Email Kirby Davis, Membership Development Manager, at kdavis@palmbeaches.org or call 561-833-3894.

THANK YOU RENEWING MEMBERS

■ Anderson & Carr, Inc.
■ ARCpoint Labs of West Palm Beach
■ AT & T Florida
■ Blue Ocean Capital
■ BreakThru Strategies
■ CareerSource Palm Beach County
■ Centennial Bank
■ Cox Science Center and Aquarium
■ Creative Solutions Companion Care Services

■ DoubleTree West Palm Beach Airport
■ East Coast Mechanical, Inc.
■ Education Foundation of Palm Beach County
■ FASTSIGNS West Palm Beach
■ Florida Senate - District 30
■ Grassroots Consulting Inc
■ Hamilton Realty
■ Hyatt Place West Palm Beach / Downtown

■ Jaguar Palm Beach
■ Keiser University Flagship Campus
■ Lesser, Lesser, Landy & Smith, PLLC
■ Love's Flower Shop
■ MDS On Demand
■ Palm Beach Atlantic University
■ Palm Beach Kennel Club
■ Palm Beach District
■ Property Works
■ Related Companies

■ Rosemary Square
■ Safe Harbor Marinas
■ St. Ann Catholic School
■ Sugar Cane Growers Cooperative of Florida
■ SunFest of Palm Beach County Inc.
■ TKS Legal Nurse Consulting, LLC
■ Trust
■ Trustbridge Hospice Foundation
■ VIP Very Important Paws

Chamber Endorses Hometown Housing Program Vote for the Housing Bond on Nov. 8

Palm Beach County nurses, teachers, first responders and essential workers are being forced to move away. Runaway housing prices are making homes and apartments too expensive even for high-skill workers. It puts our safety and quality of life at risk. So, what can we do to help fix it? Vote for the Housing Bond on Nov. 8. The solution: \$200 million Housing Bond and the Smart Housing Plan, which will provide 20,000 affordable homes and apartments to hard working families.

It lowers housing prices and makes rent more affordable by:

- Speeding up permitting to lower costs.

- Increasing the supply of rentals giving workers more choices and helping to protect against unfair rent increases.
- Revitalizing existing housing in disadvantaged neighborhoods through rehab and community redevelopment.
- Stopping Wall Street investors from driving up Palm Beach County housing prices and squeezing out those who serve us and keep us safe.

**NOVEMBER 8TH
VOTE FOR
the HOUSING BOND**

Seacoast Bank to present the State of the County Breakfast

The Chamber of Commerce of the Palm Beaches is honored to host the State of the County address on Tuesday, Nov. 29.

This breakfast will be held at the Palm Beach County Convention Center from 7:30-9 a.m. Visit

palmbeaches.org to purchase an individual ticket, a half table or table of 10. For more information on sponsorship opportunities, please contact Rachel Quismundo at rquismundo@palmbeaches.org or call 561-421-5129.

Presenting Sponsor


Parking Sponsor
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RIBBON CUTTINGS



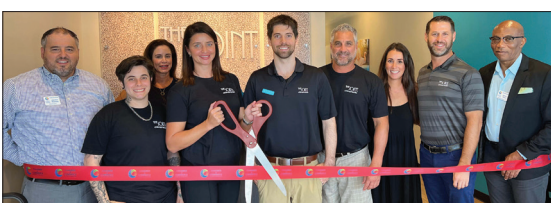
Blue Mountain Coffee House Oct. 21, 2022

540 Clematis Street, Unit 3
West Palm Beach, FL 33401
561-318-7296
bluemountaincoffeehouses.com



Healthcare Navigation Systems Sept. 29, 2022

Cobblestone Village Plaza
10287 Okeechobee Blvd. Unit A6
West Palm Beach, FL 33411
561-223-6460; jscott@healthnavisystems.com



The Joint Chiropractic Oct. 11, 2022

372 N. Congress Ave.
Boynton Beach, FL 33426
678-770-9963
heather.barbieri@thejoint.com
thejoint.com



Ultimate Image Coach to present seminar on how to develop a personal brand and signature look

Pamela Toussaint, founder and CEO of Ultimate Image Coach, will be presenting a seminar on how to develop your personal brand. In today's competitive market, it is essential for entrepreneurs to have a strong personal branding strategy if they want their businesses to succeed. The seminar will cover topics such as how to stand out with a compelling personal brand, the linkage between your personal and business brands, and what your brand identity communicates to customers and stakeholders.

Work attire is a vital component of your brand identity and Toussaint will provide tips on how to develop your signature look and polished presence. Attendees can expect to leave the

seminar with the tools they need to create an unforgettable personal brand.

Ultimate Image Coach and UIC Leadership and Soft Skills Academy provide training and consulting services that educate and empower teams around the world and contribute to organizations' business success. The approach is simple but effective; they believe that when team members are well educated and understand their role within the company culture, they can reach their full potential. They offer seminars on leadership development, soft skills, work etiquette and professionalism, branding and image development and more. Visit our website, ultimateimagecoach.academy, for more information email info@ultimateimagecoach.com for a complimentary consultation. Follow them on LinkedIn for updates about their latest news and events.

This interactive workshop takes place Nov. 17, at 9 a.m. in West Palm Beach.

Register today at palmbeaches.org.



Garden of Life *Palm Beaches* 26.2 | 13.1 | 10K | 5K
MARATHON

DECEMBER 10-11, 2022
WEST PALM BEACH, FL

ONE WEEKEND. FIVE RACES.
A DISTANCE FOR EVERYONE.

Kick off race weekend with the **Garden of Life SunRun 5K Challenge** or the **10K** on Saturday. Join us on Sunday morning for the **Marathon, Half Marathon** or sign up with a group of friends to conquer 26.2 miles as a **Relay** team.

BENEFITING SPECIAL OLYMPICS FLORIDA

www.gardenoflifemarathon.com

Chamber Endorses School Board Referendum on Nov. 8 ballot

The Chamber of Commerce of the Palm Beaches has endorsed the Palm Beach County School District 2022 Referendum that will be on the Nov. 8, ballot as County Question 2. This will be a continuation of the same referendum that was passed in 2018.

The funds are dedicated to enhancing school safety, providing mental health professionals and student mental health programs, funding 750 Art, Music, PE, and Choice and Career education teacher positions, and improving teacher pay to recruit and retain top level teachers.

All referendum proceeds are overseen by an independent committee of citizens and experts

to ensure funds are intended for the specific purposes as written in the referendum ballot language. The citizens oversight committee has also passed a resolution endorsing the continuation of the 1 mill plan.

Florida ranks 44th in the nation in per capita student spending. Despite this, Palm Beach County has remained an A-rated school district, thanks in part to the funding derived from the 1 mill plan.

The Chamber of Commerce of the Palm Beaches encourages a YES vote for county question 2, the continuation of the 1 mill plan to fund school safety, teacher and operational needs.

Personal safety for real estate professionals



John Nihoff

On Tuesday, Oct. 18 John Nihoff, owner and founder of Palm Beach Protection Services, presented a seminar on Personal Safety for real estate professionals in the Chamber boardroom.

Nihoff explained why real estate professionals can easily become targets for violent

criminals and the steps that they can take to prepare for these types of situations. He also demonstrated nonlethal devices that can save lives, such as pepper spray gel, a flashlight and a device that can detect trackers planted on personal items.

For more information on future seminars or events, contact Rachel Quismundo at rquismundo@palmbeaches.org or call 561-421-5129.



Chamber Ambassadors become 'Chefs-for-a-Day'

The Chamber Ambassadors partnered with Quantum House in October to participate in their "Chef-for-a-Day" meal program. This is one of the many ways Ambassadors give back to the local community. Learn more about this meal program online at quantumhouse.org/chef-for-a-day.

Interested in becoming an Ambassador? Please contact Kirby Davis at kdavis@palmbeaches.org or call 561-833-3894.



Women in Business Learn About Breast Cancer Awareness

The Women in Business Committee took a tour of the newly renovated Norma E. & Miles M. Zisson Comprehensive Breast Center at Good Samaritan Medical Center in October for Breast Cancer Awareness Month. They also learned about breast health in addition to the new advancements in the healthcare industry for women's reproductive health. For more information on the Women in Business Committee or to host a meeting, contact Kirby Davis kdavis@palmbeaches.org or call 561-833-3894.



YPOP Hotspot at Buffalo Wild Wings in West Palm Beach

The Young Professionals of the Palm Beaches (YPOP) recently gathered at Buffalo Wild Wings in West Palm Beach for happy hour, wings and networking. Wellington Florist donated a beautiful bouquet of flowers and Drive Shack donated two \$50 gift cards, which were used as raffle prizes. Thank you to everyone that came out! View pictures from this event on our Facebook page – @chamberofthepalmbeaches.

For more information on YPOP programming and upcoming events, please contact Rachel Quismundo at rquismundo@palmbeaches.org. YPOP applications are also available on PalmBeaches.org.

YPOP is sponsored by



UPCOMING EVENTS

Have a question? Contact Rachel Quismundo at rquismundo@palmbeaches.org for more information.

Friday NOV. 4
2022 Chairman's Circle
When: 6-9 p.m.
Where: Armory Arts Center, 811 Park Place, West Palm Beach, FL 33401
Cost: Member Admission, \$250
Presenting Sponsor: The BrandX Company

Wednesday NOV. 9
FordHarrison HR Law Seminar
When: 9-10 a.m.
Where: Chamber Boardroom
Cost: Free to Members Only
Speaker: David Gobeo, FordHarrison HR Law

Wednesday NOV. 9
YPOP Hotspot: AKA West Palm Beach
When: 5:30-7:30 p.m.
Where: AKA West Palm Beach, 695 S. Olive Ave., West Palm Beach, FL, 33401
Cost: Members, \$20; nonmembers, \$30
Ages 21-39 ONLY.

Thursday NOV. 10
The Importance of a Travel Advisor, Now More Than Ever!
When: 9-10 a.m.
Where: Chamber Boardroom
Cost: Free to the public
Speakers: Elisa Karen Ball, Total Travel Experts; Michal Maguire, AMAWaterways; Catherine Pawelek, Sandals & Beaches Resorts

Tuesday NOV. 15
Business Builder
When: 9-10 a.m.
Where: Chamber Boardroom
Cost: Free to the public
Contact: Kirby Davis at kdavis@palmbeaches.org

Wednesday NOV. 16
Power Networking @ Lunch
When: 11:30 a.m.-1 p.m.
Where: Hilton Palm Beach Airport
Cost: Discount Registration Deadline: Wednesday, Nov. 9. Members: \$35 before deadline, \$40 after deadline; nonmembers: \$45 before deadline, \$50 after deadline. At the door: \$55 for both members and nonmembers

Tuesday NOV. 29
State of the County Breakfast
When: 7:30-9 a.m.
Where: Palm Beach County Convention Center, 650 Okeechobee Blvd., West Palm Beach, FL., 33401
Cost: Discount Registration Deadline: Tue., Nov. 22 at 5:00 p.m. Members: \$45 before deadline, \$50 after deadline; nonmembers: \$60 before deadline, 70 after deadline. Table of 10: Members, \$550; nonmembers, \$750
Presenting Sponsor: Seacoast Bank