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| resources**Agents Council for Technology (ACT)** brings you the best workflows and technologies available within the independent agency system. **“Ask An Expert”** Utilize experts/faculty to find answers to those uncommon questions and get a response within 24 hours. **Virtual University** provides information on agency management and technical insurance issues. **Best Practices** help take your agency from good to great. **Big “I” Advantage**: DocuSign & InsurBanc Access**Virtual Risk Consultant (VCR)** is a sales & risk exposure evaluation too YOU CAN AFFORD. Monthly **Education** and **AIIA Newsletters*****Alabama Independent*** – This quarterly magazine gives an in-depth look at industry and association related news and events.**Social Media Presence** |  |  |
|  | Take Advantage of Everything Your Membership Offers!!**Contact: Michelle McKee****mmckee@aiia.org**Membership with the Alabama Independent Insurance Agents includes all agency employees. Every member of AIIA has unlimited access to services and information from both AIIA and the Independent Insurance Agents and Brokers of America.  | Alabama Independent insurance agents Member Benefits |
|  |  | 141 london parkway birmingham, al 35211 phone: 205.326.4129 www.aiia.org |



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| Membership**Trusted Choice** is the national marketing brand created exclusively for Big I members to help consumers understand the value an independent agent offers: choice, customization and advocacy. Use the **Marketing Reimbursement Program** to co-brand your agency and offset costs. Get your **website and social media reviewed for FREE** or request **customized advertising.****TrustedChoice.com** is an online portal to compete with direct writers online and provides education to consumers about different types of insurance. **Leadership Opportunities** – Join a committee and get involved.  | HIRING**Big “I” Hires.com** has cutting-edge tools to help you hire top-performing sales and service staff. **Remote Staffing – WAHVE** – Work At Home Vintage Experts connects agencies & Companies with experience professionals to fit your needs. **AIIA Job Bank** – Post jobs and review resumes for FREE. **Caliper** – Pre-employment assessments, staff development and corporate culture assessments available.  | EVENTS**AIIA Legislative Conference –** FREE conference in Montgomery **Annual Convention & Trade Show** – networking with peers & company exhibitors **Young Agents Summer Conference** – Get your young agents involved **Fall Education Conference & Trade Fair** Geared to the needs of smaller agencies, but everyone is welcome – CE credits **Excalibur Education Foundation Annual Clay Shoot** – held at Selwood Farms and raises money to give scholarships to students majoring in insurance. **AIIA provides continuing education in the classroom and online.** * Designation Classes include CIC, CRM, CPIA, CISR and CISR Elite
* Classroom Seminars: E&O
* Property & Casualty Licensing School
* Online Property & Casualty and Life & Health Licensing through Troy University
* AIIA, PTA and ABEN Webinars
* Self-Study Exam – provides ethics
* Proctor Testing

**InVEST:** The future of the independent insurance industry. education  |
| AdvocacyIt’s important that the voice of the independent agent doesn’t get lost. Big I PAC and InsurPac, our state and national **Political Action Committees**, respectively, allow our industry to be present in the Alabama State Legislature and U.S. Congress. **Pat Owens Big I PAC Golf Classic** held in September raises money for the PAC or you can give with your dues. **Lobbying Efforts** – During the Legislation Session, we are in Montgomery working for you. **Legislative Updates** – During the Legislative Session, you will receive updates to certain bills that affect you and your agency. | Products**E&O Programs** – We offer a comprehensive E&O program with competitive rates specifically for AIIA Members. Also available is **EPLI, Commercial Umbrella** and **Cyber Policies**. **Personal** and **At Home Business Umbrella** coverage through **RLI** . **Big “I” Flood** coverages available through **Selective.** **Premium Financing** through **Siuprem****Big “I” Retirement** will help you choose what retirement plan best meets your circumstances and achieve your goals.**Big “I” Markets** – Over 80 products and sub-classes with no volume commitments and you own your expirations. |

