

## June 2020

Date	Webinar	Time (Central)	Instructor
4	Top 10 Countdown of Personal Lines Coverages & Current Issues	12 PM - 3 PM	Keith Wilts
8	Insuring Toys and Collectibles	12 PM - 3 PM	Keith Wilts
10	Contractors Property Exposures	12 PM - 3 PM	Paul Burkett
11	Income After Retirement - Where Does the Money Come From?	8 AM - 11 AM	Ross Pearce
15	The Insured, Additional Insured vs Named Insured Debate	12 PM - 3 PM	Keith Wilts
16	E&O: Roadmap to Personal Auto and Umbrella Insurance	12 PM - 3 PM	Keith Wilts
17	Ethics and Agent Liability	12 PM - 3 PM	Paul Burkett
22	Businessowners Policy (BOP) ... Planning for the Unexpected	12 PM - 3 PM	Keith Wilts
23	Farm Liability Coverages	12 PM - 3 PM	Keith Wilts
24	E&O: Commercial Property Coverage Gaps and How to Fill Them	12 PM - 3 PM	Keith Wilts
25	Take Charge of Emerging Homeowners' Insurance Trends ... Tiny Houses, Home Sharing, E-Scooters, Events, and Kids	12 PM - 3 PM	Ross Pearce
29	Commercial Property Coverages <i>Exploring Key Concepts</i>	12 PM - 3 PM	Patrick Deem

## July 2020

Date	Webinar	Time (Central)	Instructor
13	Insuring Technology Exposures - Products, Property and Professional Liability	12 PM - 3 PM	Paul Burkett
14	Life Insurance ... Benefits for the Living	12 PM - 3 PM	Ross Pearce
15	Insuring Hobby and Small Farms	12 PM - 3 PM	Keith Wilts
16	E&O: Roadmap to Homeowners Insurance	12 PM - 3 PM	Keith Wilts
20	Take Charge of Emerging Personal Automobile Trends ... Automobile Sharing and Transportation Networks, Insureds vs. Family Members	12 PM - 3 PM	Ross Pearce
21	Cyber Liability	12 PM - 3 PM	Paul Burkett
22	E&O: Commercial Liability Coverage Gaps and How to Fill Them	12 PM - 3 PM	Keith Wilts
23	Ethics - Walking a Straight Line	12 PM - 3 PM	Keith Wilts
27	Business Auto Coverages	12 PM - 3 PM	Patrick Deem
28	Commercial General Liability Coverages	12 PM - 3 PM	Bryan Tilden
29	Personal Lines Checkup - What's New and What's Changed ... What It All Means	12 PM - 3 PM	Keith Wilts
30	10 Things Every Commercial Lines Agent Ought to Know	12 PM - 3 PM	Keith Wilts

# August 2020

Date	Webinar	Time (Central)	Instructor
6	Protecting Your Most Valuable Asset	12 PM - 3 PM	Ross Pearce
10	Dispelling the Myths of Workers' Compensation	12 PM - 3 PM	Patrick Deem
11	Personal Auto Policy	12 PM - 3 PM	Keith Wilts
12	Homeowners Hot Topics ... What You Need to Know	8 AM - 11 AM	Keith Wilts
13	E&O: Commercial Property Coverage Gaps and How to Fill Them	12 PM - 3 PM	Keith Wilts
17	Condominiums	12 PM - 3 PM	Keith Wilts
19	Additional Insureds and Certificates of Insurance	12 PM - 3 PM	Paul Burkett
20	Ethical Dilemmas ... Making the Right Choices	12 PM - 3 PM	Ross Pearce
24	<b>The Dirty Dozen</b> <i>Twelve Great Commercial Insurance Mysteries</i>	12 PM - 3 PM	Keith Wilts
25	E&O: Roadmap to Personal Auto and Umbrella Insurance	8 AM - 11 AM	Keith Wilts
25	Workers' Compensation	12 PM - 3 PM	Bryan Tilden
26	Insuring Trusts - Protecting Your Client's Wishes	12 PM - 3 PM	Paul Burkett
27	Farm Property Coverages	12 PM - 3 PM	Keith Wilts