

March 2020

32744, Lake Helen, FL

Sold Summary

	Mar 2020	Mar 2019	% Change
Sold Dollar Volume	\$1,864,196	\$1,085,125	71.80%
Avg Sold Price	\$266,314	\$271,281	-1.83%
Median Sold Price	\$247,500	\$290,062	-14.67%
Units Sold	7	4	75.00%
Avg Days on Market	20	28	-28.57%
Avg List Price for Solds	\$266,826	\$289,781	-7.92%
Avg SP to OLP Ratio	110.3%	95.4%	15.59%
Ratio of Avg SP to Avg OLP	102.4%	98.4%	4.04%
Attached Avg Sold Price	\$0	\$0	%
Detached Avg Sold Price	\$266,314	\$271,281	-1.83%
Attached Units Sold	0	0	%
Detached Units Sold	7	4	75.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Mar 2020	Mar 2019	% Change
Active Listings	15	17	-11.76%
New Listings	7	2	250.00%
New Under Contracts	10	7	42.86%
New Pending	11	9	22.22%
All Pending	13	7	85.71%

Financing (Sold)

Assumption	0
Cash	2
Conventional	2
FHA	2
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	4
11 to 20	0
21 to 30	0
31 to 60	1
61 to 90	1
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	1	0
\$100K to \$124,999	0	0	0	0	0	0	1	1	0	0
\$125K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	1	0	0	0	0	1	2	0
\$200K to \$249,999	0	0	2	0	0	0	0	2	0	0
\$250K to \$299,999	0	0	1	0	0	0	0	1	1	0
\$300K to \$399,999	0	0	1	0	0	0	0	1	7	0
\$400K to \$499,999	0	0	0	0	1	0	0	1	2	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	2	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>7</b>	<b>15</b>	<b>0</b>
Avg Sold Price	\$0	\$0	\$255,510	\$0	\$482,644	\$0	\$104,000	\$266,314		
Prev Year - Avg Sold Price	\$127,450	\$0	\$410,225	\$0	\$420,000	\$0	\$0	\$271,281		
Avg Sold % Change	0.00%	0.00%	-37.71%	0.00%	14.92%	0.00%	0.00%	-1.83%		
Prev Year - # of Solds	2	0	1	0	1	0	0	4		

Active Detail