

## August 2020

32720, Deland, FL

## Sold Summary

|                            | Aug 2020     | Aug 2019     | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume         | \$13,539,377 | \$11,373,400 | 19.04%   |
| Avg Sold Price             | \$250,729    | \$214,592    | 16.84%   |
| Median Sold Price          | \$230,000    | \$197,000    | 16.75%   |
| Units Sold                 | 54           | 53           | 1.89%    |
| Avg Days on Market         | 56           | 45           | 24.44%   |
| Avg List Price for Solds   | \$257,937    | \$219,360    | 17.59%   |
| Avg SP to OLP Ratio        | 95.8%        | 94.1%        | 1.81%    |
| Ratio of Avg SP to Avg OLP | 95.4%        | 94.3%        | 1.21%    |
| Attached Avg Sold Price    | \$95,750     | \$0          | 0%       |
| Detached Avg Sold Price    | \$263,128    | \$216,152    | 21.73%   |
| Attached Units Sold        | 4            | 0            | 0%       |
| Detached Units Sold        | 50           | 52           | -3.85%   |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

|                     | Aug 2020 | Aug 2019 | % Change |
|---------------------|----------|----------|----------|
| Active Listings     | 74       | 146      | -49.32%  |
| New Listings        | 56       | 58       | -3.45%   |
| New Under Contracts | 69       | 61       | 13.11%   |
| New Pending         | 73       | 69       | 5.80%    |
| All Pending         | 89       | 77       | 15.58%   |

## Financing (Sold)

|              |    |
|--------------|----|
| Assumption   | 0  |
| Cash         | 11 |
| Conventional | 25 |
| FHA          | 12 |
| Other        | 1  |
| Owner        | 0  |
| VA           | 5  |

## Days on Market (Sold)

|            |    |
|------------|----|
| 0          | 2  |
| 1 to 10    | 20 |
| 11 to 20   | 6  |
| 21 to 30   | 3  |
| 31 to 60   | 6  |
| 61 to 90   | 9  |
| 91 to 120  | 0  |
| 121 to 180 | 4  |
| 181 to 360 | 3  |
| 361 to 720 | 1  |
| 721+       | 0  |

## Sold Detail

| Price Ranges               | 2 or Less BR |             | 3 BR      |             | 4 or More BR |             | All        | Total     | Active Listings |             |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------------|-------------|
|                            | SFH/Villa    | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa    | Cnd/Coop/TH | MH/Man/Mod |           | SFH/Villa       | Cnd/Coop/TH |
| < \$50,000                 | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$50K to \$99,999          | 1            | 2           | 0         | 0           | 0            | 0           | 0          | 3         | 2               | 1           |
| \$100K to \$124,999        | 0            | 2           | 0         | 0           | 0            | 0           | 0          | 2         | 3               | 0           |
| \$125K to \$149,999        | 3            | 0           | 3         | 0           | 0            | 0           | 1          | 7         | 4               | 0           |
| \$150K to \$199,999        | 2            | 0           | 5         | 0           | 0            | 0           | 0          | 7         | 6               | 0           |
| \$200K to \$249,999        | 0            | 0           | 8         | 0           | 3            | 0           | 0          | 11        | 13              | 1           |
| \$250K to \$299,999        | 1            | 0           | 6         | 0           | 5            | 0           | 0          | 12        | 12              | 0           |
| \$300K to \$399,999        | 0            | 0           | 4         | 0           | 2            | 0           | 0          | 6         | 12              | 0           |
| \$400K to \$499,999        | 0            | 0           | 2         | 0           | 1            | 0           | 0          | 3         | 7               | 0           |
| \$500K to \$599,999        | 0            | 0           | 0         | 0           | 3            | 0           | 0          | 3         | 5               | 0           |
| \$600K to \$799,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 3               | 0           |
| \$800K to \$999,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 2               | 0           |
| \$1,000,000+               | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 1               | 0           |
| <b>Total</b>               | <b>7</b>     | <b>4</b>    | <b>28</b> | <b>0</b>    | <b>14</b>    | <b>0</b>    | <b>1</b>   | <b>54</b> | <b>70</b>       | <b>2</b>    |
| Avg Sold Price             | \$153,857    | \$95,750    | \$248,210 | \$0         | \$357,114    | \$0         | \$129,900  | \$250,729 |                 |             |
| Prev Year - Avg Sold Price | \$144,414    | \$0         | \$202,177 | \$0         | \$303,038    | \$0         | \$22,000   | \$214,592 |                 |             |
| Avg Sold % Change          | 6.54%        | 0.00%       | 22.77%    | 0.00%       | 17.84%       | 0.00%       | 490.45%    | 16.84%    |                 |             |
| Prev Year - # of Solds     | 7            | 0           | 31        | 0           | 13           | 0           | 1          | 53        |                 |             |

## Active Detail