

September 2020

32724, Deland, FL

Sold Summary

| | Sep 2020 | Sep 2019 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$23,897,703 | \$17,163,861 | 39.23% |
| Avg Sold Price | \$254,231 | \$260,059 | -2.24% |
| Median Sold Price | \$256,500 | \$257,450 | -0.37% |
| Units Sold | 94 | 66 | 42.42% |
| Avg Days on Market | 45 | 44 | 2.27% |
| Avg List Price for Solds | \$259,261 | \$272,446 | -4.84% |
| Avg SP to OLP Ratio | 97.3% | 95.0% | 2.44% |
| Ratio of Avg SP to Avg OLP | 98.1% | 93.4% | 5.02% |
| Attached Avg Sold Price | \$129,541 | \$130,463 | -0.71% |
| Detached Avg Sold Price | \$265,534 | \$268,420 | -1.08% |
| Attached Units Sold | 7 | 4 | 75.00% |
| Detached Units Sold | 86 | 62 | 38.71% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Sep 2020 | Sep 2019 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 127 | 208 | -38.94% |
| New Listings | 105 | 83 | 26.51% |
| New Under Contracts | 95 | 70 | 35.71% |
| New Pendings | 101 | 72 | 40.28% |
| All Pendings | 139 | 91 | 52.75% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 27 |
| Conventional | 40 |
| FHA | 23 |
| Other | 1 |
| Owner | 0 |
| VA | 3 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 13 |
| 1 to 10 | 39 |
| 11 to 20 | 6 |
| 21 to 30 | 8 |
| 31 to 60 | 8 |
| 61 to 90 | 4 |
| 91 to 120 | 3 |
| 121 to 180 | 7 |
| 181 to 360 | 5 |
| 361 to 720 | 1 |
| 721+ | 0 |

Sold Detail

| Price Ranges | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Total | Active Listings | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------------|-------------|
| | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | MH/Man/Mod | | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| \$50K to \$99,999 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 0 | 3 |
| \$100K to \$124,999 | 1 | 4 | 0 | 0 | 0 | 0 | 0 | 5 | 1 | 4 |
| \$125K to \$149,999 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 3 | 1 | 1 |
| \$150K to \$199,999 | 2 | 0 | 9 | 0 | 1 | 0 | 0 | 13 | 14 | 3 |
| \$200K to \$249,999 | 0 | 0 | 16 | 2 | 4 | 0 | 0 | 22 | 17 | 4 |
| \$250K to \$299,999 | 3 | 0 | 8 | 0 | 13 | 0 | 0 | 24 | 21 | 2 |
| \$300K to \$399,999 | 3 | 0 | 4 | 0 | 12 | 0 | 0 | 19 | 35 | 2 |
| \$400K to \$499,999 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 3 | 14 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 2 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| Total | 10 | 5 | 41 | 2 | 33 | 0 | 2 | 94 | 107 | 19 |
| Avg Sold Price | \$232,180 | \$92,360 | \$245,330 | \$222,495 | \$310,135 | \$0 | \$110,556 | \$254,231 | | |
| Prev Year - Avg Sold Price | \$163,750 | \$101,083 | \$245,039 | \$218,600 | \$347,059 | \$0 | \$117,250 | \$260,059 | | |
| Avg Sold % Change | 41.79% | -8.63% | 0.12% | 1.78% | -10.64% | 0.00% | -5.71% | -2.24% | | |
| Prev Year - # of Solds | 6 | 3 | 28 | 1 | 24 | 0 | 4 | 66 | | |

Active Detail