# March 2021 32720, Deland, FL

#### **Sold Summary**

|                            | Mar 2021     | Mar 2020     | % Change |  |
|----------------------------|--------------|--------------|----------|--|
| Sold Dollar Volume         | \$13,058,202 | \$12,154,325 | 7.44%    |  |
| Avg Sold Price             | \$251,119    | \$233,737    | 7.44%    |  |
| Median Sold Price          | \$229,450    | \$229,000    | 0.20%    |  |
| Units Sold                 | 52           | 52           | 0.00%    |  |
| Avg Days on Market         | 48           | 73           | -34.25%  |  |
| Avg List Price for Solds   | \$258,651    | \$240,955    | 7.34%    |  |
| Avg SP to OLP Ratio        | 95.0%        | 92.9%        | 2.24%    |  |
| Ratio of Avg SP to Avg OLP | 95.3%        | 94.4%        | 0.97%    |  |
| Attached Avg Sold Price    | \$157,500    | \$0          | 0%       |  |
| Detached Avg Sold Price    | \$252,955    | \$233,737    | 8.22%    |  |
| Attached Units Sold        | 1            | 0            | 0%       |  |
| Detached Units Sold        | 51           | 52           | -1.92%   |  |

Notes:

• SP = Sold Price

OLP = Original List Price

• LP = List Price (at time of sale)

Garage/Parking Spaces are not included in Detached/Attached section totals.

#### Inventory

|                     | Mar 2021 | Mar 2020 | % Change |  |
|---------------------|----------|----------|----------|--|
| Active Listings     | 38       | 121      | -68.60%  |  |
| New Listings        | 47       | 58       | -18.97%  |  |
| New Under Contracts | 64       | 54       | 18.52%   |  |
| New Pendings        | 72       | 61       | 18.03%   |  |
| All Pendings        | 89       | 70       | 27.14%   |  |

### Financing (Sold)

| Assumption   | 0  |
|--------------|----|
| Cash         | 13 |
| Conventional | 19 |
| FHA          | 15 |
| Other        | 1  |
| Owner        | 0  |
| VA           | 4  |

### Days on Market (Sold)

|            | •  |  |  |  |  |
|------------|----|--|--|--|--|
| 0          | 0  |  |  |  |  |
| 1 to 10    | 20 |  |  |  |  |
| 11 to 20   | 12 |  |  |  |  |
| 21 to 30   | 2  |  |  |  |  |
| 31 to 60   | 7  |  |  |  |  |
| 61 to 90   | 4  |  |  |  |  |
| 91 to 120  | 2  |  |  |  |  |
| 121 to 180 | 4  |  |  |  |  |
| 181 to 360 | 0  |  |  |  |  |
| 361 to 720 | 0  |  |  |  |  |
| 721+       | 1  |  |  |  |  |

## **Active Detail**

### Sold Detail

| Sold Detail Active Detail  |           |             |           |             |              |             | Petall     |           |           |             |  |
|----------------------------|-----------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------|-------------|--|
|                            | 2 or      | Less BR     | :         | 3 BR        | 4 or More BR |             | All        |           | Activ     | e Listings  |  |
| Price Ranges               | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa    | Cnd/Coop/TH | MH/Man/Mod | Total     | SFH/Villa | Cnd/Coop/TH |  |
| < \$50,000                 | 0         | 0           | 0         | 0           | 0            | 0           | 1          | 1         | 0         | 0           |  |
| \$50K to \$99,999          | 1         | 0           | 2         | 0           | 0            | 0           | 0          | 3         | 1         | 0           |  |
| \$100K to \$124,999        | 1         | 0           | 1         | 0           | 0            | 0           | 0          | 2         | 0         | 0           |  |
| \$125K to \$149,999        | 2         | 0           | 1         | 0           | 0            | 0           | 0          | 3         | 1         | 0           |  |
| \$150K to \$199,999        | 4         | 1           | 5         | 0           | 0            | 0           | 0          | 10        | 3         | 0           |  |
| \$200K to \$249,999        | 1         | 0           | 7         | 0           | 0            | 0           | 0          | 8         | 13        | 1           |  |
| \$250K to \$299,999        | 0         | 0           | 5         | 0           | 3            | 0           | 0          | 8         | 5         | 0           |  |
| \$300K to \$399,999        | 0         | 0           | 4         | 0           | 9            | 0           | 0          | 13        | 7         | 0           |  |
| \$400K to \$499,999        | 0         | 0           | 1         | 0           | 0            | 0           | 0          | 1         | 3         | 0           |  |
| \$500K to \$599,999        | 0         | 0           | 1         | 0           | 1            | 0           | 0          | 2         | 1         | 0           |  |
| \$600K to \$799,999        | 1         | 0           | 0         | 0           | 0            | 0           | 0          | 1         | 2         | 0           |  |
| \$800K to \$999,999        | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0         | 0           |  |
| \$1,000,000+               | 0         | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0         | 0           |  |
| Total                      | 10        | 1           | 27        | 0           | 13           | 0           | 1          | 52        | 36        | 1           |  |
| Avg Sold Price             | \$207,268 | \$157,500   | \$239,607 | \$0         | \$333,263    | \$0         | \$26,200   | \$251,119 |           |             |  |
| Prev Year - Avg Sold Price | \$114,629 | \$0         | \$215,301 | \$0         | \$366,800    | \$0         | \$63,180   | \$233,737 |           |             |  |
| Avg Sold % Change          | 80.82%    | 0.00%       | 11.29%    | 0.00%       | -9.14%       | 0.00%       | -58.53%    | 7.44%     |           |             |  |
| Prev Year - # of Solds     | 7         | 0           | 24        | 0           | 16           | 0           | 5          | 52        |           |             |  |