

March 2023

32738, Deltona, FL

Sold Summary

| | Mar 2023 | Mar 2022 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$30,723,535 | \$31,163,593 | -1.41% |
| Avg Sold Price | \$304,193 | \$296,796 | 2.49% |
| Median Sold Price | \$305,000 | \$289,900 | 5.21% |
| Units Sold | 101 | 105 | -3.81% |
| Avg Days on Market | 48 | 24 | 100.00% |
| Avg List Price for Solds | \$307,954 | \$293,486 | 4.93% |
| Avg SP to OLP Ratio | 95.7% | 101.5% | -5.69% |
| Ratio of Avg SP to Avg OLP | 95.3% | 100.4% | -5.13% |
| Attached Avg Sold Price | \$0 | \$0 | % |
| Detached Avg Sold Price | \$304,193 | \$296,796 | 2.49% |
| Attached Units Sold | 0 | 0 | % |
| Detached Units Sold | 101 | 105 | -3.81% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Mar 2023 | Mar 2022 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 99 | 57 | 73.68% |
| New Listings | 71 | 109 | -34.86% |
| New Under Contracts | 107 | 125 | -14.40% |
| New Pending | 113 | 140 | -19.29% |
| All Pending | 131 | 151 | -13.25% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 10 |
| Conventional | 38 |
| FHA | 40 |
| Other | 3 |
| Owner | 0 |
| VA | 10 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 4 |
| 1 to 10 | 24 |
| 11 to 20 | 14 |
| 21 to 30 | 16 |
| 31 to 60 | 15 |
| 61 to 90 | 10 |
| 91 to 120 | 6 |
| 121 to 180 | 8 |
| 181 to 360 | 4 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Total | Active Listings | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|------------|-----------------|-------------|
| | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | MH/Man/Mod | | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$125K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 3 | 1 | 0 |
| \$200K to \$249,999 | 8 | 0 | 9 | 0 | 0 | 0 | 0 | 17 | 3 | 0 |
| \$250K to \$299,999 | 2 | 0 | 25 | 0 | 0 | 0 | 0 | 27 | 14 | 0 |
| \$300K to \$399,999 | 2 | 0 | 27 | 0 | 16 | 0 | 0 | 45 | 62 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 6 | 0 | 0 | 8 | 14 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| Total | 12 | 0 | 66 | 0 | 23 | 0 | 0 | 101 | 99 | 0 |
| Avg Sold Price | \$247,273 | \$0 | \$290,278 | \$0 | \$373,823 | \$0 | \$0 | \$304,193 | | |
| Prev Year - Avg Sold Price | \$218,429 | \$0 | \$292,218 | \$0 | \$333,769 | \$0 | \$0 | \$296,796 | | |
| Avg Sold % Change | 13.21% | 0.00% | -0.66% | 0.00% | 12.00% | 0.00% | 0.00% | 2.49% | | |
| Prev Year - # of Solds | 7 | 0 | 74 | 0 | 24 | 0 | 0 | 105 | | |

Active Detail