

September 2023

32724, Deland, FL

Sold Summary

| | Sep 2023 | Sep 2022 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$26,886,705 | \$28,576,880 | -5.91% |
| Avg Sold Price | \$349,178 | \$371,128 | -5.91% |
| Median Sold Price | \$349,900 | \$359,220 | -2.59% |
| Units Sold | 77 | 77 | 0.00% |
| Avg Days on Market | 32 | 23 | 39.13% |
| Avg List Price for Solds | \$355,649 | \$376,715 | -5.59% |
| Avg SP to OLP Ratio | 96.2% | 97.5% | -1.37% |
| Ratio of Avg SP to Avg OLP | 95.1% | 96.7% | -1.66% |
| Attached Avg Sold Price | \$243,200 | \$201,000 | 21.00% |
| Detached Avg Sold Price | \$353,626 | \$382,943 | -7.66% |
| Attached Units Sold | 2 | 5 | -60.00% |
| Detached Units Sold | 74 | 72 | 2.78% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Sep 2023 | Sep 2022 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 199 | 204 | -2.45% |
| New Listings | 99 | 89 | 11.24% |
| New Under Contracts | 80 | 61 | 31.15% |
| New Pendings | 83 | 65 | 27.69% |
| All Pendings | 119 | 133 | -10.53% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 1 |
| Cash | 24 |
| Conventional | 25 |
| FHA | 22 |
| Other | 0 |
| Owner | 1 |
| VA | 4 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 8 |
| 1 to 10 | 17 |
| 11 to 20 | 15 |
| 21 to 30 | 10 |
| 31 to 60 | 15 |
| 61 to 90 | 6 |
| 91 to 120 | 1 |
| 121 to 180 | 3 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Total | Active Listings | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------------|-------------|
| | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | MH/Man/Mod | | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 |
| \$100K to \$124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$125K to \$149,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 2 |
| \$150K to \$199,999 | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 4 | 6 | 10 |
| \$200K to \$249,999 | 2 | 0 | 3 | 0 | 0 | 0 | 2 | 8 | 3 | 1 |
| \$250K to \$299,999 | 2 | 0 | 7 | 0 | 0 | 0 | 0 | 9 | 9 | 0 |
| \$300K to \$399,999 | 2 | 0 | 22 | 1 | 9 | 0 | 0 | 34 | 92 | 6 |
| \$400K to \$499,999 | 2 | 0 | 3 | 0 | 10 | 0 | 0 | 15 | 44 | 1 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 2 | 14 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 3 | 7 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| Total | 9 | 1 | 39 | 1 | 21 | 0 | 5 | 77 | 178 | 20 |
| Avg Sold Price | \$304,656 | \$176,400 | \$338,424 | \$310,000 | \$426,232 | \$0 | \$255,400 | \$349,178 | | |
| Prev Year - Avg Sold Price | \$269,113 | \$158,750 | \$355,265 | \$0 | \$444,778 | \$370,000 | \$0 | \$371,128 | | |
| Avg Sold % Change | 13.21% | 11.12% | -4.74% | 0.00% | -4.17% | 0.00% | 0.00% | -5.91% | | |
| Prev Year - # of Solds | 7 | 4 | 36 | 0 | 29 | 1 | 0 | 77 | | |

Active Detail