



a) Specific Award Guidelines

i) Rookie of the Year Award

(1) The ROOKIE of the Year Award recognizes and rewards a primary REALTOR® Member of WCREALTORS for the effort and work expended on behalf of fellow REALTORS®. This award is given

- (a) To encourage that Member's further involvement in professionalism and WCREALTORS service.
- (b) To encourage other Members to contribute time and energy so as to qualify for this award.
- (c) To raise the profile of recipients as future leaders in the organization and the community.

(2) Qualifications

(a) The nominee must have started his/her REALTOR® career as a WCREALTORS Primary Member during the previous 18 months. Transferees or REALTORS® who have previously been Members of other REALTOR® associations are not qualified.

(3) Selection Criteria.

(a) Four criteria are considered in determining the recipient of this award. Each Award Committee Member shall award a point value for each of the following criteria:

- (i) PRODUCTION (1-30 points). The nominee will provide a list of his/her individual production in transaction side units, verified by broker, for the period from September 1-August 31 of the current year.
- (ii) WCREALTORS ACTIVITIES (1-30 points). Nominees should ensure that all Committee or Task Groups Chaired, Committee work, Sub-Committees, and special assignments are listed on the application, along with date of service and the person to whom they reported.
- (iii) PROFESSIONALISM (1-25 points). Nominees should provide a short narrative describing his/her attitude toward professionalism, citing the need for competence, a cooperative spirit with fellow REALTORS®, and adherence to the Code of Ethics. Additionally, nominees should list all professional designation courses taken and designations obtained, real estate related classes or seminars attended, and attendance at NAR or TR conferences.
- (iv) TREPAC (1-15point) Nominees should be able to show support of TREPAC, whether monetarily or via attendance at activities or events.

(b) The score of each Member in each criterion will be added up. The nominee with the highest score shall be the award recipient.

ii) REALTOR® of the Year

(1) The REALTOR® of the Year Award recognizes and rewards a primary REALTOR® Member of WCREALTORS for the time and energy expended on behalf of fellow REALTORS®. Additionally, this award is given

- (a) To encourage that Member's further involvement in professionalism and WCREALTORS service.
- (b) To encourage other Members to contribute time and energy so as to qualify for this award.
- (c) To raise the profile of recipients as future leaders in the organization and the community.

(2) Qualifications

- (a) Any REALTOR® who has been a Primary Member of WCREALTORS for five or more consecutive years is eligible.

(3) Selection Criteria.

- (a) Five criteria are considered in determining the recipient of this award. Each Award Committee Member shall award a point value for each of the following criteria:
  - (i) WCREALTORS ACTIVITIES (1-20 points). Nominees should list by year, all WCREALTORS offices held, Committee or Task Groups chaired, Committee work, Sub-Committees, special assignments and activities participated in at WCREALTORS during the last 18 months.
  - (ii) PROFESSIONALISM (1-20 points). Nominees should a narrative outlining the nominee's cooperative spirit toward fellow REALTORS®, reputation for professional competence and adherence to the National Association of REALTORS® Code of Ethics. Additionally, list all professional designations/certifications and Memberships held in any of the NAR Institutes, Societies or Councils. List, by year, real estate related seminars or classes taught in the last 18 months.
  - (iii) NATIONAL and/or STATE SERVICE (1-20 points). Nominees should list all NAR/TR offices and Committee assignments, attendance at NAR/TR conventions, TREC legislative assemblies, visits made to non-WCREALTORS Boards/Associations as a speaker and any other nation/state level activity.
  - (iv) TREPAC (1-20 points). Nominees should indicate, by year, contributions and support of TREPAC, whether monetarily or via attendance at activities or events.
  - (v) PRODUCTION (1-20 points). The nominee will provide a list of his/her individual production in transaction side units, verified by broker, for the period from September 1-August 31 of the current year.
- (b) The score of each Member in each criterion will be added up. The nominee with the highest score shall be the award recipient.

iii) Affiliate of the year

- (1) The Affiliate of the Year recognizes and rewards an individual Affiliate Member for his/her work and contributions made to the Williamson County Association of REALTORS® which have been beneficial to the ASSOCIATION as a whole and the Membership in general during the calendar year.
- (2) Qualifications
  - (a) Nominee must have been an Affiliate Member of the ASSOCIATION for at least 12 consecutive months prior to being nominated for this award.
  - (b) Nominee must be a current Affiliate Member of the ASSOCIATION at the time he or she is being considered for the award.
- (3) Selection Criteria.
  - (a) Four criteria are considered in determining the recipient of the award. Each Award Committee Member shall award a point value for each of the following criteria:
    - (i) WCREALTORS ACTIVITIES (1-30 points). Nominees should list by year, all Committee or Task Groups chaired, Committee work, Sub-Committees, special assignments and activities participated in at WCREALTORS during the last 12 months.
    - (ii) Sponsorship/Support (1-20 points). Nominees should list all financial, product, education, community service or other physical support rendered to the ASSOCIATION.
    - (iii) Length of Service (1-20 points). Nominee should list his/her professional involvement in the real property industry.
    - (iv) Other Professional Service (1-20 points). Nominee should list other civil or non-profit positions held.

- (b) The score of each Member in each criterion will be added up. The nominee with the highest score shall be the award recipient.
- iv) Affiliate Company of the Year
  - (1) The Affiliate Company of the Year Award is given to recognize and reward a Company Affiliate Member for its work and contributions made to the Williamson County Association of REALTORS® which have been beneficial to the ASSOCIATION as a whole and the Membership in general during the calendar year.
  - (2) Qualifications
    - (a) Nominee Company must have been an Affiliate Member of the ASSOCIATION for at least 12 months prior to being nominated for this award.
    - (b) Nominee Company must be a current Affiliate Member of the ASSOCIATION at the time the Company is being considered for the award.
  - (3) Selection Criteria.
    - (a) Four criteria are considered in determining the recipient of the award. Each Award Committee Member shall award a point value for each of the following criteria:
      - (i) WCREALTORS ACTIVITIES (1-30 points). Nominees should list by year, all Committee or Task Groups Chaired, Committee work, Sub-Committees, special assignments and activities participated in by its employees at WCREALTORS during the last 12 months.
      - (ii) Sponsorship/Support (1-20 points). Nominees should list all financial, product, education, community service or other physical support rendered to the ASSOCIATION.
      - (iii) TREPAC (1-20 points). Nominees should be able to show support of TREPAC, whether monetarily or via attendance at activities or events.
      - (iv) Other Professional Service (1-20 points). Nominee should list other activities done to advance the causes of real property and homeownership.
    - (b) The score of each Member in each criterion will be added up. The nominee with the highest score shall be the award recipient.
- v) President's Award
  - (1) The President's Award is given by the current President and intended to recognize and reward an individual who, while not receiving any other award, has demonstrated stellar service and support to the ASSOCIATION.
- vi) Distinguished Service Award
  - (1) The Distinguished Service Award is given to recognize and reward a Member who has continuously served the REALTOR® profession with the highest levels of professionalism, TREPAC support and ASSOCIATION involvement.
  - (2) Qualifications
    - (a) Nominee must not have previously won the distinguished service award.
    - (b) Nominee must have been a REALTOR® for at least 25 years at any ASSOCIATION chartered by the National Association of REALTORS®
  - (3) Selection Criteria.
    - (a) Five criteria are considered in determining the recipient of this award. Each Award Committee Member shall award a point value for each of the following criteria:
      - (i) WCREALTORS ACTIVITIES (1-25 points). Nominees should list by year, all WCREALTORS offices held, Committee or Task Groups chaired, Committee work, Sub-Committees, special assignments and activities participated in at WCREALTORS during the last 18 months.
      - (ii) NATIONAL, STATE or OTHER LOCAL REALTOR® SERVICE (1-25 points). Nominees should list all NAR/TR offices and Committee assignments, attendance at NAR/TR conventions, TREC legislative assemblies, visits made to non-WCREALTORS Boards/Associations as a speaker and any other nation/state level activity.

(iii) TREPAC (1-25 points). Nominees should indicate, by year, contributions and support of TREPAC, whether monetarily or via attendance at activities or events.

(iv) RECOGNITION (1-25 points). Nominee should list career awards received through Williamson County Association of REALTORS or other local, state, national REALTOR® organizations, other civic or government entities.

(b) The score of each Member in each criterion will be added up. The nominee with the highest score shall be the award recipient.

vii) Williamson County Top Producer Award

- (1) Williamson County REALTORS® Top Producing Large Firm: This recognition is awarded to the three large firms with the highest number of total Williamson County sales among CTXMLS users between (1) November 15, 2019-November 14, 2020, (2) November 15, 2020-November 14, 2021, (3) November 15, 2021-November 14, 2022 as recorded in CTXMLS.
- (2) Williamson County REALTORS® Top Producing Medium Firm: This recognition is awarded to the three medium firms with the highest number of total Williamson County sales among CTXMLS users between (1) November 15, 2019-November 14, 2020, (2) November 15, 2020-November 14, 2021, (3) November 15, 2021-November 14, 2022 as recorded in CTXMLS.
- (3) Williamson County REALTORS® Top Producing Small Firm: This recognition is awarded to the three small firms with the highest number of total Williamson County sales among CTXMLS users between (1) November 15, 2019-November 14, 2020, (2) November 15, 2020-November 14, 2021, (3) November 15, 2021-November 14, 2022 as recorded in CTXMLS.
- (4) Williamson County REALTORS® 3 Top Producing Agents-Large Firm: This recognition is awarded to the subscriber from a large firm with the highest number of total Williamson County sales among CTXMLS users between (1) November 15, 2019-November 14, 2020, (2) November 15, 2020-November 14, 2021, (3) November 15, 2021-November 14, 2022 as recorded in CTXMLS.
- (5) Williamson County REALTORS® 3 Top Producing Agents-Medium Firm: This recognition is awarded to the subscriber from a medium firm with the highest number of total Williamson County sales among CTXMLS users between (1) November 15, 2019-November 14, 2020, (2) November 15, 2020-November 14, 2021, (3) November 15, 2021-November 14, 2022 as recorded in CTXMLS.
- (6) Williamson County REALTORS® 3 Top Producing Agents-Small Firm: This recognition is awarded to the subscriber from a small firm with the highest number of total Williamson County sales among CTXMLS users between (1) November 15, 2019-November 14, 2020, (2) November 15, 2020-November 14, 2021, (3) November 15, 2021-November 14, 2022 as recorded in CTXMLS.
- (7) All awardees will have the ability to utilize the name of the award, along with the award logo for the current and for future years, given a certificate or other trophy as decided by the awards Committee and other privileges as established by the Awards Committee.
- (8) No-nomination will be made, data will be pulled from the CTXMLS.
- (9) Production is to be based on dollar volume and to consider both buyer and seller sides of the transaction.
- (10) Firm sizes to be determined on April 30<sup>th</sup> of each year of the award.