

YOU WILL FEEL LIKE FAMILY TOO WHEN YOU LET TERRY THOMPSON TAKE YOU HOME.



Ty Thompson and family



"Terry Thompson makes you feel like family. They have a great reputation in the community and I know I got a great deal!"



"At Terry Thompson I feel like part of the family. I shopped several dealerships and Terry Thompson beat their price by \$3,000!"



"From the first vehicle I bought 10 years ago until now Terry Thompson has always treated me like family."



"It's important to me Terry Thompson is a family owned business and gives back to the community. When you walk in the door you feel like family."

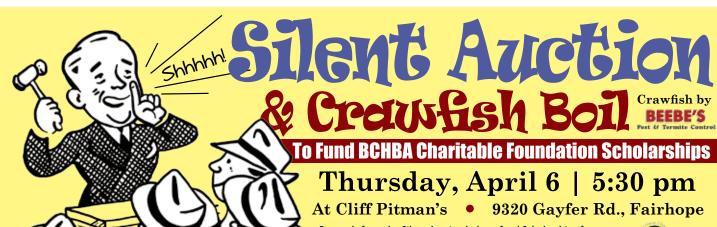
CHEVROLET A

1402 Highway 98 Daphne



FIND NEW ROADS

251-626-0631 ShopTerry.com



Proceeds from the Silent Auction help to fund Scholarships for are students. We need items for the auction! If you have an auction item you'ld like to donate, please fill out the full Silent Auction Form on the BCHBA website www.BCHBA.com. Cost: \$15 per person.



2017 BCHBA

SCHOLARSHIPS

Last year the BCHBA awarded \$6,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2017 Scholarship Application on the BCHBA website. Deadline March 15, 2017.







Saturday, April 22, 2017 10:00 - 5:00 pm

Sunday, April 23, 2017 12:00 - 5:00 pm

Applications available at BCHBA.com. Deadline for entry Apr. 2, 2017



Showcase Builder Needed!



The showcase home is the centerpiece of the Parade of Homes. If you are interested in building our Showcase home for 2017, please contact Fran at 251-928-9927 or emailing fran@bchba.com

2017

Board of Directors and Officers

Alex Cary President

Gene Evans 1st Vice President
Chris Farlow 2nd VP/Treasurer

David Brown Secretary

Local Directors

Eddie Youngblood Eric Craig
Barbara Fretwell Jim Smith
Chris Bumpers Jeff Frostholm
Bo Nichols Mike Henriksen
Michael Thomas Jason Stradley

State Directors

Cain Roberds Alex Cary
Robert Brown Gene Evans
Chris Farlow Joe Hocklander

National Directors

Cliff Pitman, Life Patrick Waller Chris Farlow
Robert Brown Lee Mitchell Gene Evans, Alt

Senior Life Directors

Don Druse Stillman Knight George Roberds

Associate Council Chairman

Scott Schoppert

Executive Vice President

Fran H. Druse

Accounting

Marsha P. Jordan

Communications/Publications

Brett Foster

Printing Provided By

Duplicators Printing 697 Highway 98 Daphne, AL 36526 251.626.4004

Like Us On FACEBOOK





Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927 • Fax: 251.928.9929
www.bchba.com

NDEX

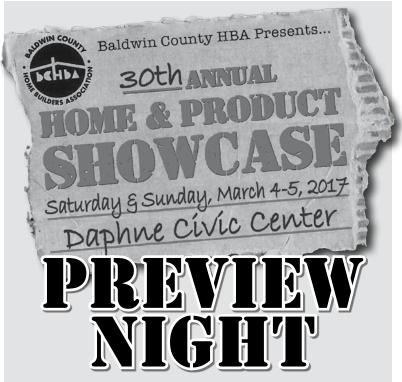
- 2017 Spring Tour of Homes
- 3 2017 Scholarships
- 3 Silent Auction
- January General Membership Meeting at Bay Flooring
- 4 Showcase Home Builder Needed
- 5 Home Show Preview Night
- Frequently Failed Inspection Items
- 8 New members
- Corrections

- 9 Renewals
- Spike Club
- 10 Cancelled Members
- 10 2017 Golf Tournament

BACK Upcoming Events



On the cover: the 2017 Home and Product Showcase is coming to the Daphne Civic Center, Saturday and Sunday, March 4-5



Fríday, March 3, 2017 5:30 p.m. Daphne Cívic Center

FOOD • BEVERAGES • DOOR PRIZES

For every builder in attendance, David Tarwatter of Beds & Blinds will donate \$50 to the BCHBA Charitable Founation!

FREQUENTLY FAILED INSPECTION ITEMS:

A general list of items that are frequently failed on inspections



by Erik Cortinas, City of Fairhope Building Department

Footings/Foundations

- 1. Proper footing and grade beam layout matching plans
- 2. Correct reinforcing steel size per plans
- 3. Stem wall heights, vertical reinforcing steel and any conditions or requirements from engineer
- 4. Correct depth, width, height of footings
- 5. Min 3" clearance to all reinforcing steel
- 6. Sleeve plumbing or chase pipes through footing
- 7. Electrical conduit under wire
- Compaction test for foundations on fill

- 9. Vapor barrier lapped and sealed
- 10. Wire mesh supported
- 11. Reinforcing steel over plumbing pipes as required by engineer
- 12. Min 4" depth concrete slab (string line on monolithic

Plumbing Rough Ins

- Drain trunk lines exposed with fittings
- 2. Supporting pipes in foundation
- 3. Sleeves to protect pipes
- 4. Water lines sleeved to about top of slab level
- 5. Proper fall on all drain lines (lines 2-1/2" or less have min 1/4" fall; lines 3"-6" have min 1/8" fall)
- 6. All joints primed and visible for inspection check for leaks

Electrical and Mechanical Rough In

- 1. Bath exhaust fans not vented out
- 2. Heaters not labeled
- 3. Walkway to heaters in attic not complete
- 4. Flex-duct not properly supported
- 16" in front of heater inside closet to allow electrical disconnect
- 6. Heated disconnection not accessible
- 7. Proper height and clearance around attic mounted equipment (minimum 30" height)
- 8. Draft stop at fireplace chase
- Proper clearance between fireplace chimney and combustible material
- 10. Fireplace chimney height above roof
- Proper clearance between gas heater exhaust piping and combustible material
- 12. Circuit breaker oversized on A/C compressor
- 13. Wet location rated wire not installed to A/C compressor
- 14. Interior receptacle spacing
- 15. Dead receptacles on final inspection
- 16. Required GFI protection not installed

Building final - Exterior

- 1. Address visible from street
- 2. Full length sidewalks
- 3. Lot stabilization
- 4. Guardrail on porches 30" or more from adjacent grade
- 5. Handrail on all steps or stairs 4 risers or more (guardrail if open sides stair)
- 6. Visible sewer cleanout or grinder pump tested and working
- 7. Weep holes minimum 48" OC at interior floor height
- 8. Backflow valves on all exterior hose bibbs
- 9. Turndown on all condensation and overflow piping
- 10. Seals around all windows and penetrations
- Opening protection on site anchors around window installed
- 12. Any brick expansion joints caulked and sealed
- 13. Grinder pump tanks 2" above final grade

Building final - Interior

- 1. Fall prevention on applicable 2nd floor windows
- Smoke detectors in all bedrooms and adjacent hallways and attached garage
- 3. CO detectors in hallway adjacent to bedrooms if any gas appliance
- 4. Anti-tip bracket on stove
- 5. Hood vent pipe installed and sealed
- 6. Fireplace hearth extensions based on firebox size see fire place installation instructions
- 7. LED lights in closets no incandescent bulbs or fixtures within 18" of shelving
- 8. Dryer vent properly installed
- 9. Spindle spacing and handrail height on stairs
- 10. Turn on and check all faucets and toilets
- Connect and test garbage disposal look for trash and construction debris first
- 12. Hanging fixture in bathrooms: If less than 3' away fro top of tub, must be 8' above tub rim
- Light switch may not be accessible from front of side edge of tub or shower
- 14. Self closing hinge at attached garage door
- 15. Opening protection panels on site
- 16. Insulation certificate
- 17. Full length walkway to attic mounted equipment min 24" wide and must be within 20' of access

Electrical final

- 1. 2 ground rods min 6' apart and visible for inspection
- 2. Label all breakers
- 3. Protect all exposed Romex (under cabinets)
- GFCI all garage, storage, exterior, kitchen and bath receptacles
- Clearance to all gas vent pipes, heaters, water heaters and fireplaces
- 6. AFCI per code bedrooms and commons areas
- 7. Proper breaker size for AC and electric water heaters
- 8. Label all heat units
- 9. Max of 3 outlets per small appliance circuit
- 10. Check all receptacles with tester reverse polarity and open grounds
- 11. Install all bulbs check operation of all lights, fans appliances
- 12. Required arc fault protection not installed
- 13. Two ground rods at electrical service minimum 6' apart
- 14. Receptacle on front and rear of house accessible from grade
- 15. Proper Romex connectors on metal junction boxes
- 16. Scheduling of inspections prior to completion
- 17. Scheduling of re-inspection when items have not been corrected

Plumbing Top Outs

- DWV full of water at washer/dryer box of 1 story building, fill
 2nd floor tub with water with no stopper for 2 story building
- 2. Pressure gauge on PEX at washer box or exterior hose bibb to 100 psi

- 3. Nail guards on all piping 1-1/2" or less from stud face
- 4. If blocking required at roof penetrations, will be written up on plumbing rough in
- 5. Proper sizing and location of vent pipes
- Piping correct cannot discharge major fixture over a minor fixture

Framing

- 1. Install hold downs per engineering plan requirements
- 2. Install all strapping per engineer plan requirements
- 3. House wrap installed before sheathing inspection
- 4. Framing not complete
- 5. Framing, roof bracing not per plans no ad lib allowed. If circumstances in the field require different framing methods than plans call for, call engineer for clarification (don't wait on us to require it - you know its coming and will be counted as a re-inspection)
- If we receive an engineering letter, we will check site to verify that repairs/changes specified in the letter have been done
- 7. Head height on stairs
- 8. Stair rise and run (max 7-3/4" rise, min 10" tread depth; risers may not vary more than 3/8")
- 9. Fire rating on eaves and soffits (required for distance less than 5' from property line)
- 10. Fire place hearths and extensions (size and non-combustible substrate see manufacturers info)
- 11. Brick ties/house wrap installed and sealed, windows sealed
- 12. WINDOWS MUST BE INSTALLED FOR FRAMING INSPECTION TO PASS
- 13. Garage ceiling blocked and nailed properly
- 14. Out lookers strapped and framed per plans
- 15. Draft stops in place for all fireplaces, furr downs and concealed areas
- Verify stair height and head clearances (see diagram from IRC)
- 17. Insulation and air barrier behind tubs, shower and fireplaces on exterior walls
- 18. Proper anchor bolt spacing
- Hold downs (exterior and interior) in proper locations per plans
- 20. Follow ALL details on truss strapping and bracing
- 21. Proper number of jack and king studs under beams and LVLS per plans
- 22. Headers, beams and LVLs correctly sized per plans
- 23. Blocking at all roof penetrations and ridges
- 24. Proper roof bracing per plans
- 25. Floor to floor joist straps and hold downs on 2 story

NOTE: This is NOT an all-inclusive list of what is inspected at a site

If you have any questions, contact Erik Cortinas at (251) 990-0141 or erikc@fairhopeal.gov

BUILDERS

Baker Clark Homes, Inc.

Jason Hons Residential Builder 8697 Navarre Parkway Navarre FL 32566 (251) 421-4934 ihonssells@gmail.com

Ronald C Nursey

Ronald Nursey
Residential Custom Home Builder
3809 N. 12th Ave.
Pensacola FL 32503
(817) 919-5174
ronnursey@gmail.com

ASSOCIATES

5 Starr Plumbing, Inc.

Shane Starr Plumbing Contractors 21350 Faceville Lane Summerdale AL 36580 (251) 989-0011

A Q Construction

Andres Quintanar Masonry Contractors 411 Pine St. Daphne AL 36526 (251) 644-1050

Asphalt Repair Services, LLC

Norman Boothe Asphalt 1146 N. Alston St. Foley AL 36535

Burton Advertising

Joe Curlette
Advertising
1701 Providence Park Suite 200
Birmingham AL 35242
(205) 991-9644
jburton@burtonadvertising.co

Complete Stone Work, LLC

Alex Martin
Stone Installation
13901 US Hwy. 90
Loxley AL 36551
(251) 709-6914
alex.martin@ecoveryllc.com

EcoView Windows

Robert Thompson Doors / Windows 28250 U.S. Hwy. 98 Ste. 5 Daphne AL 36526 (251) 621-8787 robert@ecoviewwindows.com

First Call Home and Lawn Maintenance

Justin Juncos Carpentry Contractors 14230 E. County Rd. 3 Fairhope AL 36532 (251) 367-5513 j.juncos01@gmail.com

Ginger Stewart

dba Southcoast Plastering and Stucco

Ginger Stewart Stucco Suppliers & Contractors 22670 Oak Meadow Dr. Foley AL 36535 (251) 550-7822 scps@yahoo.com

Griffin Mechanical Contractors, Inc.

Kaleigh Drumm
Plumbing Contractors
P.O. Box 2028
Gulf Shores AL 36547
(251) 270-4071
kaleigh@griffinmechanicalcontractors.com

Jolene Near dba J S Repair

Jolene Near Carpentry Contractors 7506 Magnolia Hwy. Lot M2 Foley AL 36535 (251) 213-5956 jolenenear1983yahoo.com

JRO Contracting, LLC

Jason Roach Framing Subcontractors P.O. Box 825 Daphne AL 36526 (251) 583-5579

Kevin Colburn dba Colburn Construction

Kevin Colburn Cabinets / Millwork 232 Bayou Ave. Saraland AL 36571 (251) 545-5110

King One Construction, LLC

Almando Olvera Framing Subcontractors 411 Pine Street Daphne AL 36526 (251) 234-1266

L G Construction, Inc.

Laura Garcia Masonry Contractors 2159 McKenzie St. #292 Foley AL 36535 (850) 356-4723 lg44garcia@gmail.com

Mako Services, LLC

Bryan Hodges Carpentry Contractors 30820 County Rd. 49 Ste. A Loxley AL 36551 (251) 767-3009 bryan@makoservicesal.com

Mathews Group, Inc.

dba Border Magic & Boulder Designs Timothy Mathews II

Decorative Concrete
25299 Canal Rd. B-7
Orange Beach AL 36561
(251) 223-6586
boulder@mathewsgroup.biz

Quality Paint, Inc.

Serfio Martinez
Painting Contractor
1804 Loyola St.
Pensacola FL 32504
(251) 234-7499
qualitypaint19@yahoo.com

Riviera Stoneworks

Ralph Christman Concrete Pavers 1908 N. McKenzie St. Foley AL 36535 (251) 943-2148 info@rivierastoneworks.com

Sycamore Construction, Inc.

Robert Costantini Carpentry Contractors 2200 Hwy. 98 Ste. 4 Daphne AL 36526 (251) 929-2365

TCA Construction, LLC

Eliannis Doimeadios Roofing Contractors 5513 Barefoot Blvd. Pensacola FL 32526 (850) 361-5275

Welcome Our New Members!

It's good business to do business with members!

CORRECTION

Please add ISLAND ENCLOSURES AND

IMPROVEMENTS to the following categories in the Buyers Guide section of your new 2017 Membership Directory

- Doors / Windows
- Outdoor Kitchen and Bath
- Garage Cabinets
- Pool Enclosures
- · Hurricane Protection Systems

Oct. 16, 2016 - Dec. 16, 2016

Renewals

,	,			
A & A Refrigeration & Food Svc Equip Co, Inc. William Nelson	12 Yrs.	Bushnell Painting Brian Bushnell	1 Yr.	Eastern Shore Construction, LLC Kelly Kropp
A & L Finishing Touches, LLC Aaron Bushnell	10 Yrs.	C & K Electric, LLC Chuck Wallace	4 Yrs.	Efficient Framers Tonya Smith 3 Yrs.
A & R Painting Esteban Arellano	6 Yrs.	Capital Builders, LLC Brooks DeLaney	6 Yrs.	EK Stucco, LLC Edmund Kis 4
A to Z Services, LLC Meir Ohayo	11 Yrs.	Carpet & Draperies, Inc. dba Sun Flooring, Inc. Weldon Humphreys	15 Yrs.	Elite Pro Roofing, LLC Teresa Jones 4 Yrs.
Aeiker Construction Corporation Jonathan Aeiker	5 Yrs.	CMC Contracting Services, LLC Chris Miller	4 Yrs.	Fairhope Floor Covering & Interiors 25 Fred Watkins Jr.
Alabama Paint Company Angela Ford	1 Yr.	Coastal Area Plumbing & Drain Brandon Thornton	1 Yr.	Fairhope Ready Mix, Inc. Mike McNiel
American Laid Masonry Budd Arzie	2 Yrs.	Coastal Brush Cutting, LLC Inman Ellis	5 Yrs.	Falkner Landscape, Inc. Alissa Falkner 20 Yrs.
Ammons and Blackmon Construction, LLC Bill Ammons	23 Yrs.	Consolidated Fence Co., LLC Sandy Wise	18 Yrs.	Ferguson Bath, Kitchen & Lighting Gallery Molly Klaas
Ammons Construction Les Ammons	2 Yrs.	Construction Concepts, LLC Tim Murrell	9 Yrs.	Force 5 Walls, Inc. Rodney Hubble
ARK Builders, LLC	3 Yrs.	Creel Construction, LLC Ryan Creel	6 Yrs.	Ford Lumber & Millwork Company, Inc. Michael Thomas
Ron Cuny B & R Construction & Siding, LLC Rob Inabinet	4 Yrs.	Custom Closets by Kenney-Moise, Inc. Julie Kenney	5 Yrs.	Gary Clark Builder Gary Clark 22 Yrs.
Baldwin Electric Membership Corp.	45 Yrs.	Custom Millworks, Inc. Mark Williams	15 Yrs.	General Electric Appliances John Sanders
Greg Gipson Barloy Contractors, Inc. Christopher Barboni	6 Yrs.	D. E. Wilson Tile & Flooring David Wilson	3 Yrs.	Gene's Floor Covering II, Inc. Russell Judkins
Barnett Drywall Tim Barnett	10 Yrs.	DA Water Werks, Inc. Angela Monteleone	11 Yrs.	Geoff Lane Construction, Inc. Geoff Lane
Barnett Millworks Mike Stevens	4 Yrs.	David Stapleton Builders, Inc. David Stapleton	27 Yr.	Hall & Associates, LLC John Hall
Batten Builders, LLC John Luce	1 Yr.	Deas Construction Co., Inc. Zach Deas	15 Yrs.	Hand Quality Roofs, LLC Bruno Cosimi 2 Yrs.
Bay Aire Inc. Air Conditioning & Heating		Diamond M Electric, LLC James Maloy	3 Yrs.	Harvill, Inc. Judd Harvill
Keith Galloway	26 Yrs.	Dixie Building Supply Melinda Sanders	1 Yr.	Henry Long dba Baldwin Home Services
Beds & Blinds, Inc. David Tarwater	17 Yrs.	Dobbins Builders, Inc. Kathy Dobbins	20 Yrs.	Henry Nall Paint Contractor
Benny Darby Construction Company, Inc. Benny Darby	13 Yrs.	Donnelly Design Painting Dennis Donnelly	3 Yrs.	Henry Nall Heritage Homes of Mobile, Inc. Frank Lott 18
Bill Dobbins Homes, Inc. Randy Dobbins	1 Yr.	Door-N-Gutter Pro, Inc. Ben Nelson	14 Yrs.	Highland Wake Construction, LLC
Blair's Carpet Installation Jerry Blair	2 Yrs.	DSLD Homes Gulf Coast, LLC Reid Hill	2 Yrs.	HLH Construction Services, Inc.
Blume Construction Denis Blume	16 Yrs.	Duplicators Printing & Copy Center, LLC Vinny Overy	18 Yrs.	Huber Engineered Woods
Boulton and Associates, Inc. William Boulton	12 Yrs.	E & J Drywall, Inc. Eric Guzlas	16 Yrs.	Hutchison Homes, Inc.
BRT Flooring, Inc. Michele Tuberville	17 Yrs.	E L Love Construction, Inc. Edward Love	9 Yrs.	Hydroshield of South Alabama
Bryant Bank Vince Hughes	10 Yrs.	Earl Buchanan Construction Corp. Earl Buchanan	2 Yrs.	Island Enclosures & Improvements, LLC
Burkholder Insurance, Inc. Chris Burkholder	1 Yr.	East Bay Mechanical Insulation, Inc. Terry McRee	12 Yrs.	John Jones J. L. Loper Construction Co., Inc. Chad Loper Tight Street Construction Co., Inc. Chad Loper
	ļ			Vis.

Oct. 16, 2016 - Dec. 16, 2016

RENEWAL\$ (Continued from page 10)

				• (
J. Martin Pitts P.E., LLC Martin Pitts	2 Yrs.	Quality Contractors & Son, LLC Timothy Troha	3 Yrs.	Superior Plus Landscape, Inc. Anthony Hadley	7 Yrs.
James L. Touchstone James Touchstone	15 Yrs.	Read Roofing and Contracting Alan Read	12 Yrs.	Taylor Made Trim Tile James Taylor	4 Yrs.
Jeff Miller Cable Jeff Miller	3 Yrs.	Reynolds Ready Mix USA Justin Blackwell	16 Yrs.	Technical Services, Inc. dba Townsend Services, Inc. Jon Townsend	11 Yrs.
K H Pool Service Ken Hinote dba Ken Hinote	12 Yrs.	Roberds Corporation George Roberds	★ 40 Yrs.	Thomas Harrison & Associates Thorn Thomas	28 Yrs.
Kade Laws Interior Design, LLC Kade Laws	1 Yr.	Robert Lester Construction & Roofing, LLC Robert Lester	18 Yrs.	Thomas Moore Construction, LLC Thomas Moore	6 Yrs.
Lead Men Construction Brandon Fisher	3 Yrs.	Sanderson Enterprises, Inc. dba Sanderson Builders David Sanderson	9 Yrs.	Tropical Woods & Flooring, LLC Chuck Williamson	11 Yrs.
LLCH, Inc. Larry Lawrence	3 Yrs.	Scottland Yards, Inc. Casey Bankston	12 Yrs.	Trotter's Concrete Construction, Inc. Donald Trotter	13 Yrs.
McCord Flooring, LLC Shane McCord	2 Yrs.	Secure Vision, Inc. Robert Kleban	11 Yrs.	Truland Homes, LLC Jason Stradley	3 Yrs.
McGregor Plumbing John McGregor	11 Yrs.	Skipper Insurance David Skipper	16 Yrs.	Trustmark Bank Lee Mitchell	3 Yrs.
MDH Construction Services, Inc. Mike Hayes	4 Yrs.	Southern Heritage Builders Ralph Reynolds	6 Yrs.	Tyndall Federal Credit Union Carolyn Nicholas	6 Yrs.
Mesquite Construction Corporation Rafael Torres	12 Yrs.	Southern Home Framing, LLC Chad Lippincott	13 Yrs.	Vance and Sons Cabinets, Inc. Justin Vance	1 Yr.
Metal Roofing Center & Supply, LLC William Akridge	16 Yrs.	Southern Tide Landscaping, LLC Ben Hernandez	2 Yrs.	W J Van Arsdale, Inc. Charles Van Arsdale	25 Yrs.
Micor Inc. dba MDS Construction Co. Mike Small	14 Yrs.	Stone Interiors Wille Palacio	13 Yrs.		25 Yrs.
Moore Surveying Seth Moore	25 Yrs.	Suarez Builder, Inc. Larry Suarez	24 Yrs.	Whitaker Builders Larry Whitaker	20 Yrs.
Nall Printing Owen Byrd	4 Yrs.	Sun Coast Builders, Inc. Steve Bailey	13 Yrs.	Thank Your continued supp	n
Pen Air Federal Credit Union Lindsay Gibson Durre	4 Yrs.	Superior Painting Service, LLC Cecil McClinton	16 Yrs.	for your continued supp	ort!

★ Congratulations to our long term 25+ year members!

SPIKE CLUB

LIFE MEN	TDEDC	Julie Kenney	88.00
THE TATES	IBERS	Stillman D. Knight	53.50
J Lynn Blackmon	258.00	Johnny Langenbach	300.50
Carolyn Bowen	73.50	Chad Lippincott	25.00
Robert Brown	73.50	Lee Mitchell	109.50
Chris Bumpers	52.50	Cliff Pitman	110.00
Alex Cary	36.00	Chris Price	148.50
Don Druse	661.50	Rance Reehl	35.00
Charles Ebert III	809.00	Cain Roberds	90.00
Dan Harrison	164.50	George Roberds	543.50
Gary Hellmich	106.00	Ray Roberds	70.00
Mike Henrickson	33.50	David Stapleton	34.50
Joe Hocklander	215.25	George Stuart	130.50
Tracy Holobaugh	94.00	Cathy Taylor	87.50
John Hutchinson	30.00	Thorn Thomas	300.00

Wayne Trawick	274.00		
Lee Turner	192.50		
Michael Venezia	40.50		
Patrick Waller	31.00		
Eddie Youngblood	257.00		
Members			
MEMBERS	S		
MEMBERS Jack Lynn Blackmon Jr			
Jack Lynn Blackmon Jr	. 19.50		

Mike McElmurry Jr.

Maclin Smith

| Jeff Thompson

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

CANCELED

as of Feb. 16, 2017

A. M. Builders

38.50

22.00

18.00

Benchmark Homes Group dba R H Radcliff Homes

BES Construction

Custom Shutter Company LLC

Daniel Poling

Express Property Preservation

La Fuerza

Leo Helton

Plumb & Square Construction LLC

R M Construction

South Shore Insurance Agency (SSIA, LLC)

Southern Boys Construction

Tada, Sandi Freil dba

Walker Maintenance, Inc.

Baldwin County Home Builders Association

GOLF CLASSIC



Friday, May 5, 2017 Quail Creek Golf Course

Registration & Lunch – 11:00 Shotgun Start – 12:30

Sponsorship Information

All sponsors will receive special recognition at the event in our newsletter, facebook and on our website

	ame	· · · · · · · · · · · · · · · · · · ·		
 □ Title Sponsor - \$2,500 • Four Players • Company item in ditty bag • Company name in newsletter and website □ Corporate Sponsor - \$750 • Four Players • Name on signage 	 □ Dinner Sponsor - \$500 • Company giveaways • Company Name on signage at event □ Hospitality Tent - \$350 • Company reps with giveaways on course tees □ Beverage Cart - \$300 • Company Name or Sign on Cart 	 □ Awards Sponsor - \$250 Company name on signage at event Company giveaways □ Range Sponsor - \$250 Sign on Practice Range □ Lunch Sponsor - \$125 Sign on Practice Range □ Tee Sponsor - \$125 Sign on Practice Range 		
Individual	Players: #@ \$125/Each =			
	Player Information 25 includes: Green fee, cart fee, and Prizes. Prizes: \$10,000 hole-in-one, longest drive, closest to			
•				
Name	Company	Handicap		
Name	Company Company	Handicap Handicap		
NameName	CompanyCompanyCompany	Handicap Handicap Handicap Handicap Handicap		
NameNameName	Company Company	Handicap Handicap Handicap Handicap		
NameNameName	CompanyCompanyCompanyCompanyCompany	Handicap Handicap Handicap Handicap		
NameName	Company Company Company Company Company Payment Methods Company Company Company Company Discover	Handicap Handicap Handicap Handicap Handicap Handicap Mandicap Handicap American Express		
NameName	Company Company Company Company Company Payment Methods	Handicap Handicap Handicap Handicap Handicap Handicap Mandicap Handicap American Express		
NameName	Company Company Company Company Company Payment Methods Company Company Company Company Discover	Handicap Handicap Handicap Handicap Handicap Handicap Mandicap Mandicap Handicap American Express CCV (3 Digit Code)		
NameName	Company Company Company Company Payment Methods Company Company Company Discover Company Compa	Handicap Handicap Handicap Handicap Handicap Handicap Mandicap Mandicap Handicap American Express CCV (3 Digit Code)		
NameName Name Cut off date - April Credit/Debit Ca Card Number Cardholder's Name	Company	Handicap Handicap Handicap Handicap Handicap Handicap Mandicap Mandicap Handicap Mandicap Mandicap		

TOTAL AMOUNT ENCLOSED \$_

NAHB MEMBER ADVANTAGE

National Associatio of Home Builders AT A GLANCE

Houzz – Join over 25,000 NAHB member companies and get free access to Houzz Concierge Service, special discounts on local advertising programs, and up to 10% off Houzz Shop products. Learn more at www.houzz.com/NAHBmembers or call 800-640-8061.

FCA US LLC - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

Lowe's - Visit <u>www.LowesForPros.com/NAHB</u> or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) or Lowe's Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

General Motors – Enjoy a Private Offer of \$250, \$500 or \$1,000 on many Chevrolet, Buick and GMC vehicles. Other offers may be available for even more savings. Visit www.nahb.org/gm to learn more.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1-800-MEMBERS (800-636-2377) for more information.

GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

TSYS (formerly TransFirst) - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.tsysassociation.com/NAHB.

Dell - Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb.

Associated Petroleum Products (APP) - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 800-929-5243, Option 6 and mention NAHB.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

Avis - Up to 25% off car rental base rates and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

Budget - Up to 25% off car rental base rates and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 and mention NAHB.

G&K Services - Enjoy up to 20% guaranteed savings off standard pricing on uniforms, facility services, and direct purchase customized apparel. Visit www.eMemberBenefits.com/NAHB or call Your National Account Specialist at 713-967-6214 to request quote or free site assessment.

Omaha Steaks - Save 10%, in addition to any online specials. <u>www.OSincentives.com/promo/nahb</u>

Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Call 877-367-6433 and mention NAHB at time of reservation or go to www.endlessvacationrentals.com/nahb.

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.

Go to www.nahb.org/ma for more info!

WWW.HBABUILDERSRISK.COM

Home Builders Association

BUILDERS RISK PROGRAM

Builders Risk Insurance for the HBA Builder.

Lower Premium......Saves you money. Non-dues revenue......Supports your HBA. Requires HBA Membership......Member recruitment & retention.

Coverage available through local HBA Insurance Agents.

Contact: Helmut Mundt at 855-442-2467 or helmut@hmia.com

ATTENTION BUILDERS AND REMODELERS:



Do you want to start getting money for products you already use?

The Member Rebate Program rewards Builders & Remodelers for using any of the 50+ participating manufacturers.



The Member Rebate Program is a free member benefit of vour State Home Builders Association that is available to all active Builder and Remodeler Members.

It Takes Only 3 Easy Steps to Participate

- 1) Register
- 2) Submit a Rebate Claim
- 3) Receive a Rebate Check

www.HBArebates.com

Call us Toll Free: 866-849-8400

"Like" Us: www.facebook.com/MemberRebateProgram

The average rebate per Builder/Remodeler who participated in 2015:

\$1,178.12

OFFICIAL BALDWIN COUNTY HOME BUILDERS ASSOCIATION

Subdivision & Builders Guide ivision & Builders Gu necting YOU with potential home buyers!

- The only publication in Baldwin County focused on subdivisions, new home construction, home buying information and the latest trends in products and services for homeowners.
- 5,000 copies distributed at the BCHBA's Spring Tour of Homes in April and on the BCHBA website (www.bchba.com).
- Copies of the Official Subdivision & Builders Guide will be distributed at all Baldwin County Chambers of Commerce. welcome centers, area builders, The Association of Realtors, real estate offices and agents in Baldwin County as well as mortgage loan offices and as requested by mail while quantities last.

Deadline is Thursday, March 31. 2017

All ad copy must be in-house by this date for inclusion!

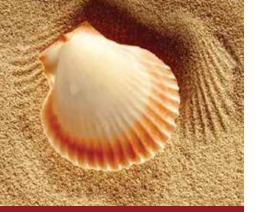
Call 251-450-4466 Or Email shall@lagniappemobile.com

		2	1.00	
Full Page Bleed 8.75"x11.25" Image Area 7.5"x10"	Ad Size	BCHBA Member	Non-Member	
	Back Page	\$1,650	\$2,170	
	Pg. 2, 3, 5 Inside Back	\$1,300	\$1,820	
	Double Truck	\$1,650	\$2,170	
	Full Page	\$995	\$1,515	
Half Page	Half Page	\$650	\$1,170	
7.5″x5″	Quarter Page	\$490	\$870	
Quarter	Builder Profiles	\$250	\$450	
Page 3.625"x5"	Profiles are 1/2 Page Horizontal format only,			

contain biographical info on builders only (homes, subdivisions or price points not allowed in profiles) One profile per builder per issue.

Glossy, full-color magazine! • Advertised subdivisions featured on map!





AUTOMOBILE, PROPERTY, LIABILITY, WORKERS COMPENSATION AND BONDS

216 Office Park Drive • Gulf Shores, AL 26542

(251) 968-6174

Fax: (251) 968-6448 info@gulfshoresinsurance.com

Visit our Website: www.gulfshoresinsurance.com



Mobile, AL

Daphne, AL

Pensacola, FL

Gulfport, MS

Millwork Plant

Truss Plant

Christopher Odom

(251) 661-8000 Switchboard

(251) 661-8505 Sales Fax

(251) 421-7151 Cell

codom@mobilelumber.com

Visit Us at www.mobilelumber.com and follow us on Facebook and Twitter

P.O. Box 190610 5229 Highway 90 West Mobile, AL 36619



Barbara Fretwell

bfretwell@mobilelumber.com Cell (251) 610-1887 www.kitchensbycoastdesign.com

Sales Service Installation

Service in AL, FL, MS www.mobilelumber.com

Showroom

5253 Hwy. 90 West Suite A1 Mobile, AL 36619 Phone (251) 666-7920 Fax (251) 666-7923



Mike Hale Branch Manager

18249 A Highway 98 Foley, AL 36535 www.interiorexterior.net (251) 970.3871 CELL (251) 725.7658 FAX (251) 970.3876 mhale@interiorexterior.net

Acoustics / Drywall / Insulation / FRP / Metal Studs

Do you know an employee of an Association Member who would like to be more involved in the Association? Consider an...

Affiliate Membership

Affiliate members recieve all the perks of a full membership for \$50 **Call 251-928-9927 for more info!**

Quality your clients can trust!-

Custom Pools • Expert Remodels • Landscaping • Outdoor Living Construction BBQ's & Outdoor Kitchens • Masonry • Gazebos & Pergolas



- Special packages for builders—from model-home programs, to flexible payment schedules
- ~ Full spectrum of pool shapes & styles
- Portfolio of local residential and commercial projects
- Detailed contracts and professional construction
- ~ State-of-the-art features
- ~ Fully licensed, bonded & insured
- Ask about our transferable lifetime structural warranty

Free brochure, in-home estimate & custom plan for you or your client

MOBILE DESIGN CENTER

& DISPLAY POOL

251.633.7946 2301 Dawes Rd.

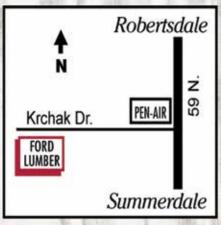
bluehaven.com



FORD LUMBER

Remodelers
 Contractors
 Home Owners
 Commercial

Serving All Your Building Material Needs in Baldwin & Mobile Counties



WE OFFER:

- Jobsite Delivery Service
- Baldwin County Sales Staff
- Material Quotes on Any Size Project
- The Very Best in Service

947-3127

18246 Krchak Dr. · Robertsdale

Residential Mortgage Services

Brenda McLaughlin

Phone: 251.438.6220 NMLS# 995260

Jared McDonald

Phone: 251.776.5561 NMLS# 1470263

Brenda G. Schmucker

Phone: 251.929.2870 NMLS# 594826

Phone: 251.431.7836 NMLS# 491822

Casey English

Phone: 251.776.5559 NMLS# 1422686

Lisa Gray Hartley

Phone: 251.490.7071 NMLS# 214700

Sheryl Walker

Phone: 251.776.5554 NMLS# 491826

Neal Price

Phone: 251.338.7491 NMLS# 491824

Kay Weiss

Phone: 251.378.1102 NMLS# 811890



Our team of experienced professionals is ready to provide you with expertise and advice you can trust.

Construction, Development & Lot Loans

Susan Bankester

Phone: 251.431.7846 NMLS# 438175

David Brown

Phone: 251.621.4670 NMLS# 708659

Chris Conken

Phone: 251.431.7814 NMLS# 490485









BCHBA

Baldwin County Home Builders Association

MARCH EVENTS

Mar.3 Mar. 4-5

Mar. 9

Mar. 14

5:30pm

Home Show Preview Home & Product Show

12:00pm Associate Council Mtg.

12:00pm Board Mtg.

APRIL EVENTS

Apr. 6

5:30pm

Silent Auction-Crawfish Boil

APRIL EVENTS CONT.

Apr. 11 **Apr. 13** 12:00pm Board Mtg.

12:00pm Associate Council Mtg.

Apr. 22-23

Spring Tour of Homes



Apr.8 Alabama Remodellers **Excellence Awards Banquet** Montgomery



BALDWIN COUNTY HOME BUILDERS ASSN.

916 Plantation Blvd. Fairhope, AL 36532 251.928.9927 • Fax: 251.928.9929 www.bchba.com

PRSRT STD **USPostage** PAID Fairhope, AL Permit No. 27