



2019-2020 OFFICIAL BALDWIN COUNTY HOME BUILDERS ASSOCIATION

Subdivision & Builders Guide



A Closer Look at Area Neighborhoods

RESOURCES you need to design, build and enhance your home

PLUS builder profiles, buyer's guide and a subdivision map

Visit our website at www.bchba.com

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Text 'Truland' to 31996 to join our VIP interest list and be the first to know when your dream home is ready.

Dear prospective home buyer:

Welcome to Baldwin County! Baldwin County residents enjoy a unique lifestyle that includes the benefits of a small town atmosphere, but with easy access to several metropolitan areas. Our beautiful coastline, sugar-white beaches, farms, hunting lodges and forests make Baldwin County a place for all seasons. We are fortunate to have some of the finest public, private and parochial schools in the country. For those interested in outdoor sports, our county has it all – golfing, deep-sea fishing, sailing, hunting, tennis, biking and more.

Year-round cultural activities include live theater, fine art exhibitions and a delightful concert series. From fine dining to fast food, there's a menu to please every palate. Sample fresh seafood, Creole and Southern favorites, innovative café cuisine and ethnic delicacies served by the area's diverse restaurants.

Baldwin County is one of the fastest growing counties in Alabama. Its rich history and diverse cultures have created a place welcome to all. The county's strength is not only found among the plethora of abundant natural resources, healthy economy or beautiful beaches, but with the people who have carved out a place to live, prosper and grow, while preserving its heritage and breathtaking beauty.

It's no surprise that people love living in Baldwin County. Thanks to miles of beautiful coast, classic Southern charm, an abundance of natural beauty and more, Baldwin County consistently ranks well above the national average for quality of life: with an incredible EASI Index of 178,

compared to the U.S. average of just 100.

Although our quality of life ranking is extremely high, our cost of living is anything but. Monsterjobs.com recently rated several cities in Baldwin County as having a cost of living well below the national average and continues to be one of the top places to retire. High quality of life, low cost of living; now that's a formula for a great place to call home.

Baldwin County, Alabama truly is paradise with three major locations along the Gulf of Mexico, including Mobile Bay, Gulf Shores Beaches and Orange Beach Beaches, it's hard to NOT enjoy yourself.

We, as your home builders association, are proud to showcase some of the finest subdivisions and builders in this wonderful place we call home. We hope you find your home here with us, too.

Your Community Advocate,

FRAN H. DRUSE, BIAE
Executive Vice President

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From the hospitality lifestyle of Gulf Shores and Orange Beach, to the eclectic shops in Fairhope, to the hard working farming communities and small towns in central and north Baldwin, life is good in Baldwin County.

So why aren't you here yet?

- Abundant recreational opportunities
- 32 miles of gulf beaches
- 26 miles of bay waterfront
- Fresh water and inshore and offshore fishing
- 28 golf courses located in Baldwin County
- College football and AA semipro baseball in the metro area

Excellent school system

- Stanford Achievement Test scores (measure of academic performance) have been above the national average for the past eight years
- ACT scores have met or exceeded state and national average for the past eight years
- 88% of individuals in Baldwin County have a high school diploma or higher. 1 in 10 hold a graduate degree.
- 84% high school graduation rate
- 7 universities within 50+ miles
- 9 community colleges within 50+ miles

Health care options

- 3 hospitals with 287 beds
- 9 hospices
- 313 physicians, and 98 dentists
- 3 wellness centers and 13 health clubs

...and if that wasn't enough

- Median household income of \$50,183⁹⁰
- Unemployment rate of 0.5%
- More than 1,100 restaurants
- Regional shopping centers and thriving downtowns
- EASI Cultural Index for Baldwin County – 178, U.S. average – 100
- Amateur theater companies, symphony concerts and opera, as well as numerous festivals
- Low crime rate
- Modest housing costs and broad diversity of housing
- Red Snapper Capital of the World
- Mobile Bay Bears
- Mardi Gras



THE VERANDAS
FAIRHOPE, AL
A Neighborhood for Custom Homes



- *Neighborhood Pool*
- *Fairhope School District*
- *Stocked Fishing Ponds*

- *Landscaped Parks with Fruit Trees*
- *Architectural Restrictions*
- *AT&T internet up to 1 GB*

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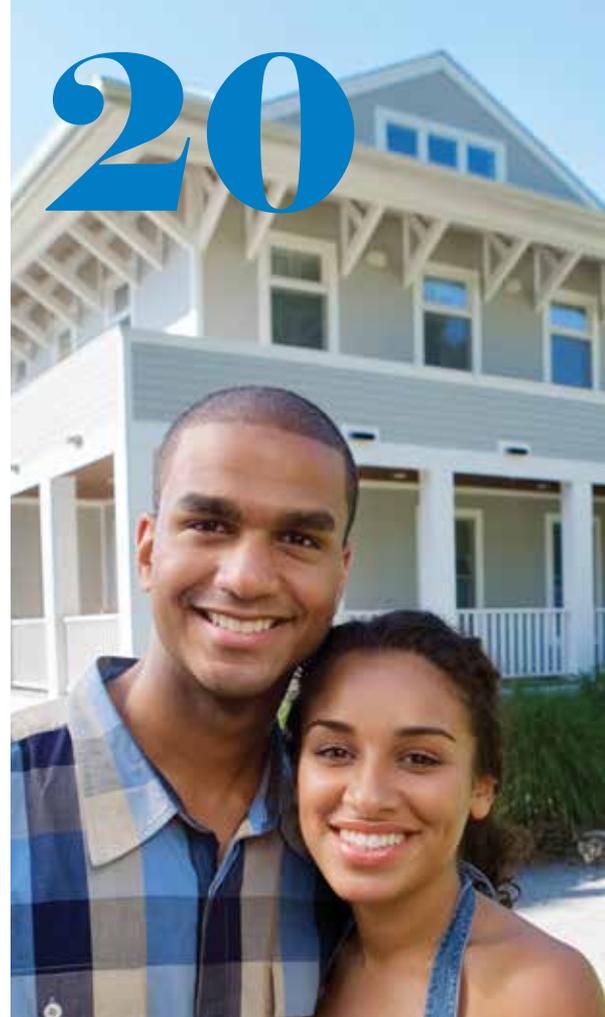
On the Cover



The 2018 Showcase Home was built by Reehico Custom Homes in Fairhope's Stone Creek subdivision

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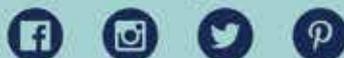
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New vs. Used:

10 reasons home buyers prefer new



More than ever before, new homes have many more benefits than used. Here is a list of 10 reasons why more buyers prefer New vs. Used.

- **YOU'RE THE DESIGNER** - One of the greatest benefits of a new home is that it will reflect your style rather than a previous owner's. It is exciting to be able to select the exact appliances, flooring, fixtures and countertops you have always wanted for your dream home.
- **CREATE FLOOR PLANS TO MEET YOUR NEEDS** - When you build your own home you can tailor the floor plan to meet the needs and wants of you and your family. You no longer have to wonder what to do with the room that you have no use for. A formal dining room isn't for you? Add that space into a separate media room or into a larger master bathroom. When you are the designer, you can have it your way.
- **ENERGY EFFICIENCY = SAVING MONEY** - A new home is much more energy efficient than a home built even just ten years ago. Many new homes offer windows that are double or even triple pane. Additionally, special window coatings and inert gases between the layers of glass are available, saving you even more money on your heating and cooling costs year round.
- **ALL NEW, ALL UNDER WARRANTY** - A used home likely has products that may need to be repaired or

even replaced in the near future. Maintenance and replacement costs of a roof, appliances, countertops or a water heater can quickly add up and often hit your pocket book at inopportune times. Your new home and all of its products and appliances are under warranty and feature the latest designs and building materials. This means you are able to enjoy your home stress free for many years to come.

- **LOW MAINTENANCE** - A new home has all the latest technology and products making them perform much more reliably than a home that is 20 years old. Additionally, a newer home is designed to reflect the way we live today with cutting-edge building products that do not require as much maintenance and care. Say good bye to your Saturday "Honey Do" list.
- **OVERALL COMFORT AND INDOOR AIR QUALITY** - A new home has to meet stringent energy codes and standards that were not in place years ago. With state of the art air filtration and ventilation systems along with high performing energy efficiency the result is year round comfort and higher indoor air quality.
- **ADVANCED TECHNOLOGY AND DESIGN** - You can update some items in an older home to make it more energy efficient such as adding spray foam insulation or replacing single-pane windows with high performance ones. However, it can get very expensive to replace appliances like your water heater,

cabinets or countertops. Little upgrades are nice but you still won't have the twelve foot ceilings you've always wanted in your older single story home. Yet another reason for you to build a home so that it reflects the way you live today.

- **COMMUNITY AMENITIES** - Many homes today are built in master planned communities with resort style pools, hike and bike trails, great schools in our near the community and easy accessibility to shopping.
- **EASE YOUR MIND KNOWING YOU ARE SAFE** - A new home is built with many safety features such as hard wired smoke detectors, state of the art circuit breakers and garage doors with infrared beams stopping the door if something is too near. Paints and carpets are using fewer volatile compounds so you can breathe easier.
- **THERE IS NOTHING BETTER THAN THAT NEW HOME FEEL** - You can love your home knowing it is your dream and reflects your choices, not someone else's. More and more people prefer that never lived-in feel. After all, you stopped wearing your sibling's hand me down clothes many years ago so why would you settle for a hand me down house?

A new home provides a care-free lifestyle so that you can enjoy your home, not work on it. Start shopping now on NewHomeSource.com, the world's largest and most comprehensive new home website. You'll be glad you did. 

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How to Choose a Home Builder



If you're in the market for a new home, you should shop for your builder as carefully as you shop for your home. Whether you are buying a condo, a townhouse, a house in a subdivision, or a custom built house, you want to know that you are buying a good quality home from a reputable builder. Here are a couple of tips to help you choose a builder.

Make A List of Possible Builders

Once you have thought about the type of house you want, you will need to find a builder.

- Contact your local home builders' association to obtain a list of builders who construct homes in your area. You can find your local HBA at nahb.org/findanhba. You can also look on Move.com, NAHB's official new homes listing website.
- Look in the real estate section of your local newspaper for builders and projects. Looking through the ads and reading the articles can help you to learn which builders are active in your area, the types of homes they are building, and the prices you can expect to pay. Make a list of builders who build the type of home you're looking for in your price range.
- Local real estate agents may also be able to help you in your search. Ask

friends and relatives for recommendations. Ask about builders they have dealt with directly, or ask them for names of acquaintances who have recently had a good experience with a builder.

Do Your Homework

Once you have a list of builders, how can you find out about their reputations and the quality of their work? The best way to learn about builders is to visit homes they have built and talk with the owners.

- Ask builders on your list for the addresses of their recently built homes and subdivisions. Builders may even be able to provide names of some home owners who would be willing to talk with you.
- Drive by on a Saturday morning when home owners may be outside doing chores or errands. Introduce yourself and say you are considering buying a home from the builder who built their home. Talk to several owners, and try to get a random sample of opinions. The more people you talk with, the more accurate an impression of a builder you are likely to get. At the very least, drive by and see if the homes are visually appealing.
- When you talk to builders and home owners, take along a notebook to record the information you find and your personal impressions about

specific builders and homes. Doing so will help you to make comparisons later. Some questions you can ask people include: Are you happy with your home? If you had any problems, were they fixed promptly and properly? Would you buy another home from this builder?

- Usually, people tell you if they are pleased with their homes. And if they are not, they'll probably want to tell you why.

Shop For Quality and Value

Look at new homes whenever you can. Home shows and open houses sponsored by builders are good opportunities to look at homes. Model homes and houses displayed in home shows are often furnished to give you ideas for using the space. You may also ask a builder to see unfurnished homes.

When examining a home, look at the quality of the construction features. Inspect the quality of the cabinetry, carpeting, trimwork, and paint. Ask the builder or the builder's representative a lot of questions. Get as many specifics as possible. If you receive the answers verbally rather than in writing, take notes. Never hesitate to ask a question. What seems like an insignificant question might yield an important answer. 

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Find the Right Real Estate Agent to Sell Your Starter Home



Are you ready to transition from your starter home to a new-construction forever home? The first step is selling your current home. A real estate agent can help you find buyers, get top dollar for your current home and negotiate the deal.

The right agent will work with you throughout the process, from putting your house on the market to closing, and provide you with the expertise and support you'll need to make the most of the sale. Here are several tips to ensure you make the right decision when you find, evaluate and hire a real estate agent.

RESEARCH AND ASK FOR RECOMMENDATIONS - It is best to speak with at least three agents before choosing one. Neighbors and friends — especially ones who've recently sold a home like yours — are great sources for recommendations. Also consider reaching out to agents who advertise in your neighborhood association newsletter or website.

LOOK FOR SOMEONE WHO KNOWS YOUR AREA - You'll want an agent with an in-depth knowledge of the neighborhood who knows what type of buyer is most likely to purchase a home in your area. Ask what the agent knows about your neighborhood. Does the agent have other listings nearby? Who does the agent see as the likely buyer? Based on your experience it should be easy to tell how well what they say matches what you know.

CHECK FOR RECENT SALES TO SIMILAR TARGET BUYERS - Ask whether the agent has sold a home recently to people looking at your type of neighborhood and at your home's price point. How much of the agent's business involves this type of buyer and home? An agent who focuses on attracting buyers to

high-end homes may not be the best choice when you're selling your starter home and vice versa. You'll want an agent who is motivated to put energy into moving your property.

EVALUATE YOUR COMMUNICATION COMPATIBILITY - Your communication style and preferences should ideally be in sync with the agent you select. Does the agent seem to hear what you are saying and respond in ways that are helpful? Does the agent show interest in meeting your expectations? How will you and the agent keep in touch? How often can you expect the agent to reach out to you?

SCAN SOCIAL MEDIA AND ONLINE SOURCES - Online marketing is a huge part of connecting prospective buyers with properties. Check out the agent's online listings. How well do the photographs and descriptions sell the property? Ask how the agent uses social media, and find out the agent's plan to get your home in front of the right potential buyers online.

ASK ABOUT COST - You'll want to be sure you know what commission an agent charges and what other fees, if any, will be part of the deal. It is important to know if the costs are reasonable. Your agent should be willing to be transparent about fees.

A real estate agent you feel confident in and comfortable with, who knows your market and how to market to likely buyers, and who can lead you through the process and negotiate a great deal can make all the difference on your way to that next-level dream home.

Learn more about selling your starter home and finding a real estate agent at Baldwin County Home Builders Association or nahb.org/forconsumers.



Taking the Guesswork Out of Financing Your First Home



Homeownership rates among young adults continues to grow as millennials begin to return to the housing market. In fact, the number of millennials buying homes grew the most of any age group in 2017, according to the Census Bureau. And since millennials are mostly first-time home buyers, they are also facing the the abundant amount of paperwork involved in the home financing process.

Fortunately, with advanced preparation and a personalized to-do list, new home buyers can easily stay on top of the financing process. You need to decide how much to spend on your home and which type of mortgage will work best for you, as well as understand the settlement process.

Be Realistic About What You Can Afford

Figure out what you can comfortably pay on a monthly basis. Write down all your monthly expenses including loan payments, utilities, insurance, credit cards and don't forget food, clothing and entertainment expenditures.

When determining the monthly payment that's within your reach, remember that in addition to the monthly principal and interest, you will also be paying into escrows for property taxes, hazard insurance and possibly mortgage insurance or a home owners or condomini-

um association assessment. Many real estate-focused websites have mortgage calculators that are a great way to figure out what your monthly payments would be based on current interest rates and down payment amounts.

Get Objective Advice

Attend a first-time home buying seminar or talk to a housing counselor who does not work for a lender. The U.S. Department of Housing and Urban Development (HUD) offers free housing counseling and seminars. Housing counselors can help you determine if a loan you are looking at is right for you. You can find more information by visiting hud.gov or calling HUD's interactive voice system at (800) 569-4287.

Pre-Qualify for Your Home Mortgage

To ensure the financing process goes smoothly, buyers should consider pre-qualifying for a mortgage and having a financing commitment in place before shopping for a new home. Buyers also may find that some home builders have arranged favorable financing for their customers or offer financial incentives. Pre-approval also enables you to quickly make an offer when you find a home, and is attractive to sellers who are considering multiple offers.

A lender's pre-approval would still be subject to a final verification of your

credit and a satisfactory appraisal. It's important not to rush this process and it's smart to interview several lenders before deciding the right mortgage for your situation.

Qualifying for a mortgage and saving for a downpayment remain primary obstacles to homeownership. To address these issues, Fannie Mae and Freddie Mac offer low-downpayment mortgage programs geared primarily toward the first-time home buyer market. These lenders currently offer mortgages with 3% downpayments, allowing more creditworthy borrowers who lack the funds for a large downpayment to obtain a home mortgage.

Financing Options for Veterans

If you are a military veteran, make sure you explore the special financing options available to you through the VA Home Loan program. While you would still apply for the mortgage through a private lender, the VA guarantees a portion of the loan, which can mean more favorable terms and lower monthly payments. For more information, visit benefits.va.gov/homeloans.

After taking these steps to get your financing in order, finding your first home will be a much more enjoyable experience. 

Your Building Contract: What it will cover



Contracts vary in form, length, content, and print size. Expect standard elements such as the names of the parties, dates, and signatures to show up in every contract. Contracts often contain clauses that address company experiences and regional items.

The contract for the purchase of a new home includes a collection of documents. These may include the purchase agreement itself, blueprints, specifications, option and color selection sheets, lighting schedule, site drawing, and limited warranty. Besides drawing this collection together, the purchase agreement includes many common clauses such as those briefly described here.

Price and allowances

The total cost of your home is stated in the contract. This cost is subject to change based on your change orders and selections. You may be ready to get the building process moving but still need more time to finalize choices for items like carpet, cabinets, tile, appliances and light fixtures. To address these items, you and your builder can agree to an allowance in the contract. An allowance is the estimat-

ed cost of each listed item. This amount is included in the contract total and therefore your mortgage. If the actual cost of the item exceeds the allowance, you can pay the difference in cash or ask your lender to approve a higher mortgage.

Construction

The contract lists the plans, specifications, and buyer selections sheet – by name, number of pages, and date – that describe the work to be done. The builder commits to doing this work in a “workmanlike manner” as defined by general practice in the region.

COMMENCE AND COMPLETE CONSTRUCTION - Understandably, you are anxious for the builder to start your home. However, several preliminary tasks usually need to be completed before the builder begins construction. Many builders wait for the buyer’s loan to be approved before beginning to build the home. Obtaining a permit can take from a few days to a few months. Skilled labor shortages, weather, and change orders can extend the construction schedule. Contracts often specify that the home is considered complete and ready to close when the building department issues a certificate of occupancy. The builder

should keep you updated about the target delivery date. Seldom does either party intentionally delay the process; the buyers generally want their home and the builder wants to be paid. However, most contracts describe the liability for extra expenses due to avoidable delays caused by either the builder or the buyers.

CHANGE ORDERS - Many builders allow buyers to request changes during construction. Wise buyers and builders make all changes in writing, including detailed descriptions of materials and labor whether added or deleted, schedule extension and costs.

CONFORMANCE WITH PLANS & SPECIFICATIONS -

This clause allows the builder to make changes required by code revisions, site conditions, or other events outside his or her control. If a supplier goes out of business or a manufacturer updates models, the builder has no choice but to alter the intended home accordingly. “The builder has the right to substitute materials or equipment of equal or better value” appears in nearly every new home contract.

Similarly, since a home is handcrafted by human beings, exact reproduction is unlikely. Measurements will vary slightly

from any model or plans. The exact placement of switches, outlets, and vents change a bit.

Review each detail of your home's specifications carefully. They define the materials and methods the builder will use to construct your home.

PLAN OWNERSHIP - Production and semi-custom builders own the plans from which they build, even if they allow some custom changes. A few builders will sell a copy and grant permission to use them with limitations. The cost is usually significant since house plans are intellectual property.

SITE VISITS - Your builder may restrict site visits due to increased safety regulations and insurance liability. Recognizing buyers' understandable interest, some builders schedule tours of the home at specified stages of construction.

NONINTERFERENCE - The builder's routine inspections identify items that need attention. Your input should be given to the builder, not the people working on site. They have no authority to change anything, and confusion can easily result.

INSPECTIONS AND ACCEPTANCE - Shortly before closing, you will review your home to confirm that it includes all the items you ordered and that your builder met the promised standards. Most builders combine this tour with an educational demonstration of your new home and discussion of maintenance and limited warranty coverage.

SITE CLEAN-UP - Keeping the construction site clean and safe is the builder's and trade contractors' responsibility.

Mandatory clauses

An Insulation Notice is one example of a mandatory clause. Builders must specify the standards of insulation used in your home. This information can appear in the contract or an addendum to the contract.

A notice discussing radon, while not required, has become common.

WARRANTY - Another document "incorporated herein by reference" is the builder's limited warranty. The limited warranty your builder provides defines responsibilities if something goes wrong in your home after you close on it. The limited warranty is then part of the legal agreement between yourself and your builder.

HOMEOWNERS ASSOCIATION - The contract will reference applicable homeowners association documents as part of your agreement. These include Covenants, Conditions, and Restrictions, known affectionately as "CC&Rs." Review them carefully and take them seriously.

SETTLEMENT - This clause explains how the builder transfers ownership of the home to you. The Real Estate Settlement Procedures Act, RESPA, regulates this event.

POSSESSION - When the title or escrow company has recorded transfer of title to the property, you can take possession of your new home. In most jurisdictions, you may take possession or move belongings into the home only after the builder obtains a certificate of occupancy from the building department.

INSURANCE - Adequate insurance coverage for construction work is essential. The contract designates the type and amount of coverage the builder will maintain.

DEFAULT OR TERMINATION - A termination clause defines the circumstances under which either party can terminate the contract and what obligations and costs exist if either party defaults or fails to fulfill its duties under the contract.

ALTERNATIVE DISPUTE RESOLUTION (ADR) - No one plans to have disagreements during construction of a new home or the warranty period, but they can occur. Some contracts address this possibility by providing for arbitration or mediation. In arbitration, each side presents its

views and the arbitrator makes a decision. In mediation, a mediator facilitates communication and guides the discussion as the two parties try to come to their own solution. Either can forestall court action, at least until the parties have used the ADR method described in the contract. Make sure the contract is clear about whether the result of ADR is binding.

CO-OP BROKER - If applicable, the name and address of your real estate agent may appear in the contract along with the percentage or amount of commission due at closing.

MISCELLANEOUS - Most contracts contain clauses covering standard legalities. The "entire agreement" clause is one of the most significant. It says that only what is in writing counts. The contract documents should contain all points of agreement. In fairness to yourself and the builder, do not rely on human memory regarding undocumented promises. Other miscellaneous clauses might include information such as the following:

1. Where notices about the contract must be mailed;
2. That pronouns and gender words do not limit the application of the clauses;
3. That if one clause is found unenforceable by a court or is waived by either party, the rest of the contract still applies;
4. That the terms of the contract survive or continue in force after the closing or settlement on the home.

The contract is in force only when all named parties have signed it. The meeting to go over all the paperwork and sign everything can take up to several hours. Prepare for it by asking to review and note any questions. Read everything before you sign it. This paperwork is the official beginning of building your new home. 

3

Things to Know About Your New Home Warranty



Buying a new home is one of the most important purchases you'll ever make, but it's also one of the most exciting. One great benefit of buying a newly built home is that it will often come with a home warranty.

You probably have a lot of questions about what to expect from a new home warranty, especially if you're a first-time buyer. Here are answers to three common to help get you started.

What is a new home warranty?

A new home warranty gives you limited coverage on home repairs for a set amount of time, but the scope and length of coverage will vary. Some warranties will only cover deposit insurance and protect against major structural defects, while others are more extensive, covering defects in your home's heating and air conditioning, plumbing, windows, roofing, lighting, or even fix-es to overly creaky floors.

You can often choose to upgrade from a basic package to a more comprehensive one, so if the warranty your builder is offering doesn't put your mind at ease, inquire about increasing the coverage.

What does a warranty cover and for how long?

Coverage depends on the provider and type of warranty, but typically your new home warranty will be divided into different terms.

For example, labor and materials might be covered for one year, while plumbing, electric, heat-

ing, and air will be covered for a little longer, maybe two to three years. Structural defects will usually have the longest coverage period, extending for 10 or even 20 years.

The home warranty likely won't cover things like appliances and swimming pools, so if you want long-term coverage for those things, you'll want to buy a supplemental warranty from a third-party seller.

How can I make sure I'm getting a good deal?

It's a good idea to ask your builder about the warranty before building even starts. Make sure to read through your entire warranty carefully. Mark any passages that you don't fully understand, and go over them with your builder before signing off on anything.

Hopefully, you're working with a builder you trust. Good builders will want to give you a solid warranty to maintain their reputation.

If you feel like you might be getting a raw deal, start by verifying your builder is registered with a warranty provider by checking out the provider's website or calling their hotline. If you're still feeling uneasy, take the warranty to a lawyer and get their opinion.

It's also crucial that you fully understand the process for making a claim and resolving disputes. Put all of your correspondence with your builder and warranty provider in writing whenever possible. That way you'll have a comprehensive record if a dispute ever arises.



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What You Need To Know About Home Inspections



The home buying process is both exciting and overwhelming at the same time. Even with the help of professionals, your checklist is likely long. And one of the most important items that should be at the top of your list is scheduling a home inspection.

Although not required by law, many lenders do require a home inspection, which helps protect the large investment you are about to make. It's important to learn as much as you can about the physical condition of the home before you buy it, to ensure it's a sound investment. And while an inspection cannot guarantee the condition of a home, the inspector can alert you to items that need repair or any safety concerns.

Here are a few things to keep in mind about the home inspection process.

Schedule Your Inspection As Soon as Possible

It is the buyer's responsibility to schedule and pay for the inspection. You should schedule the home inspection as soon as you can after your offer has been accepted. This ensures you'll have enough time to request repairs or to get out of the contract if the inspector discovers a deal-breaker for you. When choosing an inspector, your realtor may have a recommendation or you can find one

through the American Society of Home Inspectors.

Inspections Describe the Basic Physical Condition of a Home

An inspector's job is to examine the current condition of a house. This includes pointing out what components and systems may need major repair or replacement. The inspector will examine the home's exterior, including steps, porches, decks, chimneys, roof, windows and doors.

Inspectors also look inside the home to examine the attic, electrical components, plumbing, heating and air conditioning, basement/crawlspaces and garages. A home inspection will not include cosmetic issues that do not affect the working condition of the home.

Be There on Inspection Day

As the buyer, it's important for you to be at the home for the inspection. Ask the inspector if you can follow him or her around to better understand what they are examining and to ask questions if needed. This is a great way for you to get to know your new home and become familiar with areas that may need attention.

After the inspection, the inspector will provide you with a report. You can then

determine if you will ask the seller to make any repairs or give you a credit to make the repairs on your own. It's important to keep in mind that no home is perfect. But the inspection report should help you determine if it's the perfect home for you.

Inspections for New Construction Homes

If you're buying a newly constructed home, the process is slightly different than the inspection for existing homes. Before you go to settlement, you and your builder will do a walk-through to conduct a final inspection. This walk-through provides an opportunity to spot items which may need to be corrected or adjusted, learn about the way your new home works and ask questions about anything you don't understand.

Create a checklist when inspecting the house. The list should include everything that needs attention, and you and your builder should agree to a timetable for repairs. It is important that you be thorough and observant during the walk-through. Examine the surfaces of counters, fixtures, floors and walls carefully for possible damage. Sometimes disputes arise because a buyer may discover a gouge in a counter top after move-in, and there is no way to prove whether it was caused by the builder's workers or the buyer's movers. 

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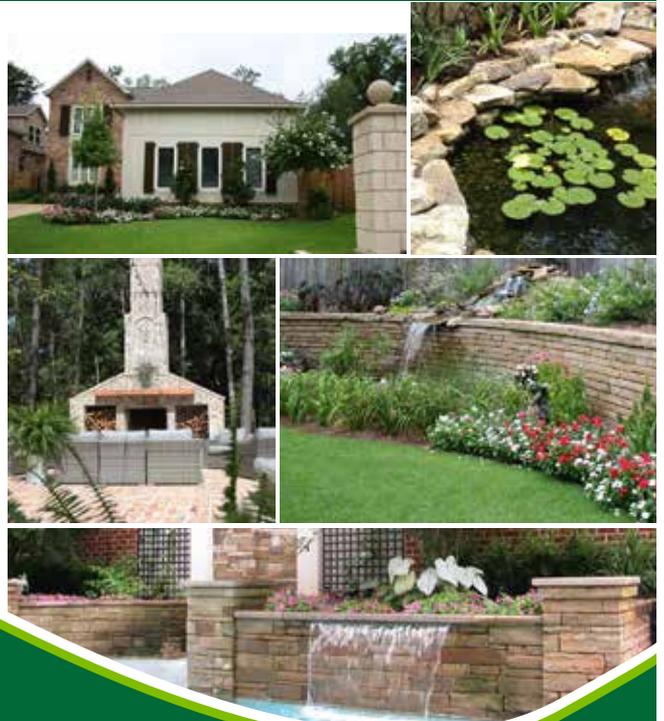


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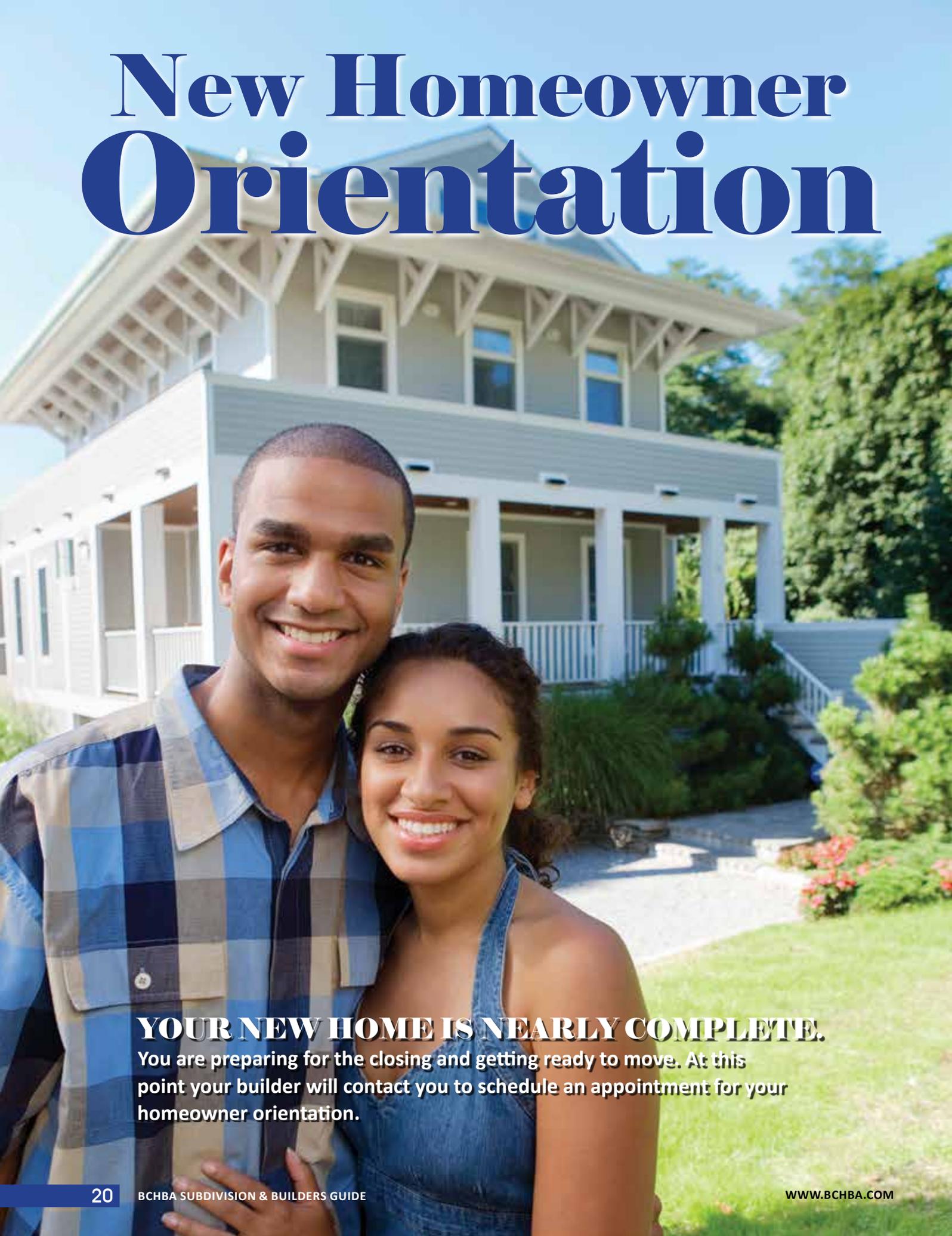
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New Homeowner Orientation



YOUR NEW HOME IS NEARLY COMPLETE.

You are preparing for the closing and getting ready to move. At this point your builder will contact you to schedule an appointment for your homeowner orientation.

A homeowner orientation is a meeting at your new home that provides you with a thorough demonstration of your new home and an opportunity to confirm that the builder installed all of your selections as you ordered them.

Scheduling

Builder systems vary, but the following guidelines are typical of most orientation programs.

- Although you may be aware of an approximate time weeks in advance, expect several days notice for the specific orientation appointment.
- Most builders schedule the orientation for several days before the closing appointment. This practice provides time to complete items noted before you move in.
- Allow a minimum of 2 hours for the orientation. Most take 90 minutes, others up to 4 hours.
- Avoid scheduling your orientation over a lunch hour or on a day when other appointments compete for your attention.
- Avoid late afternoon appointments. Dramatic streams of sunlight or harsh shadows caused by a setting sun make it difficult to see surfaces clearly.
- Generally builders offer appointments Monday through Friday, from 8 a.m. until 3 p.m.

Preparation

To take full advantage of your orientation, consider these hints:

- If you visit your home a day or two prior to orientation, you may notice dozens of details that need attention. Last minute rush is common. The fine tuning that polishes a home for delivery cannot be done until final installations are complete.
- If you haven't already done so, read the builder's limited warranty, warranty standards, and literature you have received about home maintenance.
- Review the forms the builder uses for the orientation. Builders who provide a homeowner manual usually include copies in it for you to preview.
- Bring your contract, selection sheets, and change orders.
- If you have questions, write them down, room by room, so you can bring them up when you get to that part of your home.
- Orientations are most beneficial if you can focus on your home and the information your builder presents. Arrange for friends and young children to see the home at a time before or after the orientation.
- Wear shoes that are convenient to get off and on and comfortable clothing.
- Arrive for your orientation rested and alert.

Plan to listen carefully and take a hands-on approach. Push buttons, lock locks and flip breakers. This action helps you remember the dozens of details your builder covers. ▶



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You and your builder want to confirm that your new home achieves the overall level of quality shown in your builder's other work.



Procedures

A few builders ask the buyers to go to the sales office at the appointment time, but most meet the buyers at their new home. Depending on the size of the company, the superintendent, assistant superintendent, warranty manager, or a customer service person (whose full-time job is conducting orientations) might conduct this meeting. Most builders follow preplanned agendas and a set route through the home to assure that you cover everything. Stay with the builder to avoid missing useful information.

The builder will list any items the two of you agree need further attention, even if the work is already pending. The overall quality of your home should equal what you saw in the builder's other homes. At some point, quality ceases to be scientific and becomes a matter of personal taste. Every home has a subjective side. In a few areas your personal tastes may exceed your builder's standards. You and your builder want to confirm that your new home achieves the overall level of quality shown in your builder's other work or described in the documents of the sale.

The builder notes each item and arranges appropriate work. Items listed during orientation usually fall into several categories:

- Incomplete or missing (Cabinet knob is not installed.)
- Incorrect (Porch light should be polished brass, not antique.)
- Dysfunctional (Bath fan does not come on.)
- Below company standard (Mitered corner is rough, top right of den door, hallway side.)
- Damaged (Scrape on wall is from carpet installation.)
- Uncleaned (Garage floor is muddy.)

Regardless of how meticulously you and your builder documented details in your purchase agreement, items you did not discuss may arise. Last minute questions might sound like these: The deck isn't sealed? Plastic window-well covers do not come with the house? Only one towel ring in the powder room? The documents of your purchase, the models, and standard practices in the region are the tools for resolving these questions.

Builder limited warranties exclude repairs for damage caused by moving in or living in the home. If your movers scratch the marble entry floor bringing the piano in, notify the moving company. If you splinter some wood trim and break a tail light backing out of your new garage, repairs to the garage and the car are your responsibility. ►

Materials delivered

Besides the orientation forms, builders deliver some additional items at the orientation. Ordinarily these items include:

- Emergency phone numbers for contacting critical trade contractors (electrical, plumbing, heating) outside of normal business hours.
- Manufacturer warranties and booklets for appliances, furnace, air conditioner, and so on. If any are missing, the builder will note that and obtain copies for you.
- Homeowner association updates about the community such as pool hours, the news from the cable television company, or information about community recycling.
- A touch-up kit, typically including small cans of touch-up paint, caulk and so on.

Signed copies of the orientation forms completed during this meeting. (By

signing these forms you acknowledge that cosmetic surfaces and breakable items in your new home are in proper condition. Exceptions should be written on your orientation list.)

Finishing touches

Unless your orientation occurs the same day as your closing, expect your builder to make noticeable progress on remaining items prior to your move-in. The benefit of a few days between orientation and closing are clear. Builders who operate on that schedule may set a second appointment the day of closing to confirm which orientation items are complete and update you on any remaining items.

If your home needs a part or a particular trade contractor must be called back, extra time may be needed to complete the work. The builder should keep you informed of the expected schedule for

the remaining items. The typical time frame is 10 to 30 days.

Gaining access to occupied homes to complete orientation items is a concern to homeowners and builders alike. Builders today are more likely to ask that an adult be present while any work is performed in your home. Making appointments around your busy schedule may result in service taking longer than anyone wants. Your cooperation is essential. Builder and trade contractor service hours are typically from 7 a.m. to 4 p.m. or from 8 a.m. to 5 p.m., Monday through Friday.

While the builder is attending to these last details on the home, you are handling the last details for your move. All the thinking, planning, deciding, paying, and waiting are about to give way to carrying, unpacking, arranging, and yes, enjoying your new home. 

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A Closer Look at Homeownership Incentives and the New Tax Law

With tax season upon us, home owners are reminded about recent changes to the tax code that went into effect in 2018. Despite the changes, it's important to remember that home owners can still take advantage of many tax incentives.

Home owners who itemize their federal income tax deductions can deduct 100 percent of their mortgage interest payments on a first and second home, up to a maximum mortgage amount of \$750,000 for loan balances taken after Dec. 16, 2017. The limit remains \$1 million for mortgages that were established prior to this date, as well as for home owners who were under contract before Dec. 15, 2017, subject to certain rules.

Taxpayers can also deduct up to \$10,000 of state and local taxes, including property taxes and the choice of income or sales taxes.

Plus, households can take a deduction on a home equity loan or home equity line of credit if the loan is used for substantial home improvements, such as remodeling.

And when they decide to sell their home, many home owners do not have to pay capital gains tax on profits from the sale. Married couples who have owned and occupied their principal residence for at least two of the past five years do not have to pay any taxes on the first \$500,000 in profits from the sale of their home. For single filers, the first \$250,000 in profits will be tax free.

Mortgage insurance premiums offer another potential deduction for home owners. Generally, people who purchase a home without putting 20 percent down must buy mortgage insurance, and those premiums can also be deducted from taxable income.

Buying and owning a home can offer significant tax savings. Many home owners rely on these benefits to help offset the costs of homeownership, while prospective buyers take them into consideration as an advantage over renting.

It's important to keep in mind that the tax law did create important changes that could impact individuals and small businesses. You should always consult a qualified professional adviser for questions about filing your tax returns.

Home owners also can review the Internal Revenue Service Publication 936, which helps explain the rules for deducting home mortgage interest. You can access this document at www.irs.gov/pub/irs-pdf/p936.pdf. 

A Closer Look at the Costs of Building a New Home

If you're in the market for a new home, you may be wondering about the factors that contribute to the total cost of the home. The National Association of Home Builders recently published a Cost of Construction Survey, which details the various costs of building a typical new single-family home. Many of the results show that costs have remained consistent in recent years.

According to the 2015 survey, the biggest single component of a home's price is construction costs, which accounts for 62 percent of the cost. The cost of the finished lot is the second largest factor at 18.2 percent.

Survey respondents broke down construction costs into eight major construction stages:

- Interior finishes: 30 percent
- Framing: 18 percent
- Exterior finishes: 15 percent
- Major system rough-ins: 13 percent
- Foundations: 11.6 percent
- Final steps: 6.8 percent
- Site work: 5.6 percent
- Other costs: 0.5 percent

The survey reaffirms the steady progress of our economy since the Great Recession, as home values have gradually risen. And, in each year since 2009, the size of single-family homes has grown as well. The average home in 2015 had 2,802 square feet of finished space, compared to 2,402 in 2009.

The size of the lot has increased significantly, too, jumping to 20,129 square feet (nearly half an acre) in 2015, from 14,359 square feet just two years ago.

Though building practices and the cost of labor, land and materials can vary widely across the country, these national averages provide an encouraging snapshot of the building industry and our nation's housing recovery. The upward trend of home buyer confidence and home price appreciation is inspiring more and more consumers to build the home of their dreams. 





FROM ROOF TO PAINT, THE LIFE EXPECTANCY
OF YOUR HOME'S COMPONENTS

How Long Will It Last

Just like the humanbody, your home is made of parts, all working in unison, many unseen and ignored during the course of your daily life. From the roof to the foundation, and from the front door to the back, a home consists of literally thousands of components.

Ideally, these components might all have an unlimited life expectancy. But given the realities of day-to-day use, how long can a home owner reasonably expect a home component such as a window or roof to last?

A new study conducted by the National Association of Home Builders (NAHB) and sponsored by Bank of America Home Equity provides insight into the life expectancies of a number of products in the home.

The study intentionally overlooked consumer preferences, acknowledging that if they were considered, kitchen counters would be replaced long before the end of their useful life, and rooms may be repainted only once in 50 years.

Other factors that can have a significant effect on life expectancy include maintenance, proper installation, the level of use and the quality of the materials. And some components, while remaining functional, become obsolete due to changing technology or improvements.

Insulation

According to the study, all types of insulation can be expected to last a lifetime if they are properly installed and are not punctured, cut, burned or exposed to ultraviolet rays and are kept dry. Proper installation not only extends the lifetime of your insulation, it also ensures that it will perform properly, resulting in reduced energy use and expenses, as well as increased home comfort.

Windows

Windows, because they can be exposed to extreme weather conditions, have a much shorter life expectancy. The study, which polled experts in the various fields, found that aluminum windows can reasonably be expected to last 15 to 20 years and wooden windows can last upwards of 30 years. An important element of maintaining your windows is the window glazing the putty that secures the glass to the sash. Over time, this glazing can crack, resulting in drafty and loose panes. Available at any hardware store, glazing can be replaced by simply chipping or scrapping off the old putty, cleaning the window thoroughly and installing new glazing with a putty knife or caulking gun. Some types of glazing require a coat of latex paint for weatherproofing.

Roofs

Like windows, the life expectancy of a roof depends on local weather conditions as well as appropriate maintenance

and quality of the materials. Slate, copper and clay/concrete roofs can be expected to last more than 50 years. Roofs made of asphalt shingles should last for about 20 years; fiber cement shingles should last about 25 years; and wood shakes for about 30 years. In regards to roof maintenance, its important to be proactive to prevent emergency and expensive repairs. Look for damaged or loose shingles; gaps in the flashing where the roofing and siding meet vents and flues; and damaged mortar around the chimney (especially at the joints, caps and washes). If you see any signs of damage, call a professional to repair it.

Paint

Although some avid decorators may repaint every six months, homes usually need to be painted every five to 10 years depending on the content of the paint (its glossiness), its exposure to moisture and traffic. Quality paints are expected to last upwards of 20 years. Exterior paint conditions should be regularly monitored in order to catch problems early on. Assessing paint for dirt, mold, cracking, peeling, fading and rusting and repairing immediately, usually through simple cleaning methods such as scrubbing or power washing can end up saving homeowners much more costly repainting jobs in the long term.

Remember, these numbers are averages, with usage, weather, maintenance and a number of other factors influencing life expectancy. Chances are, changing trends will dictate a shorter life span, as homeowners update and remodel their homes.

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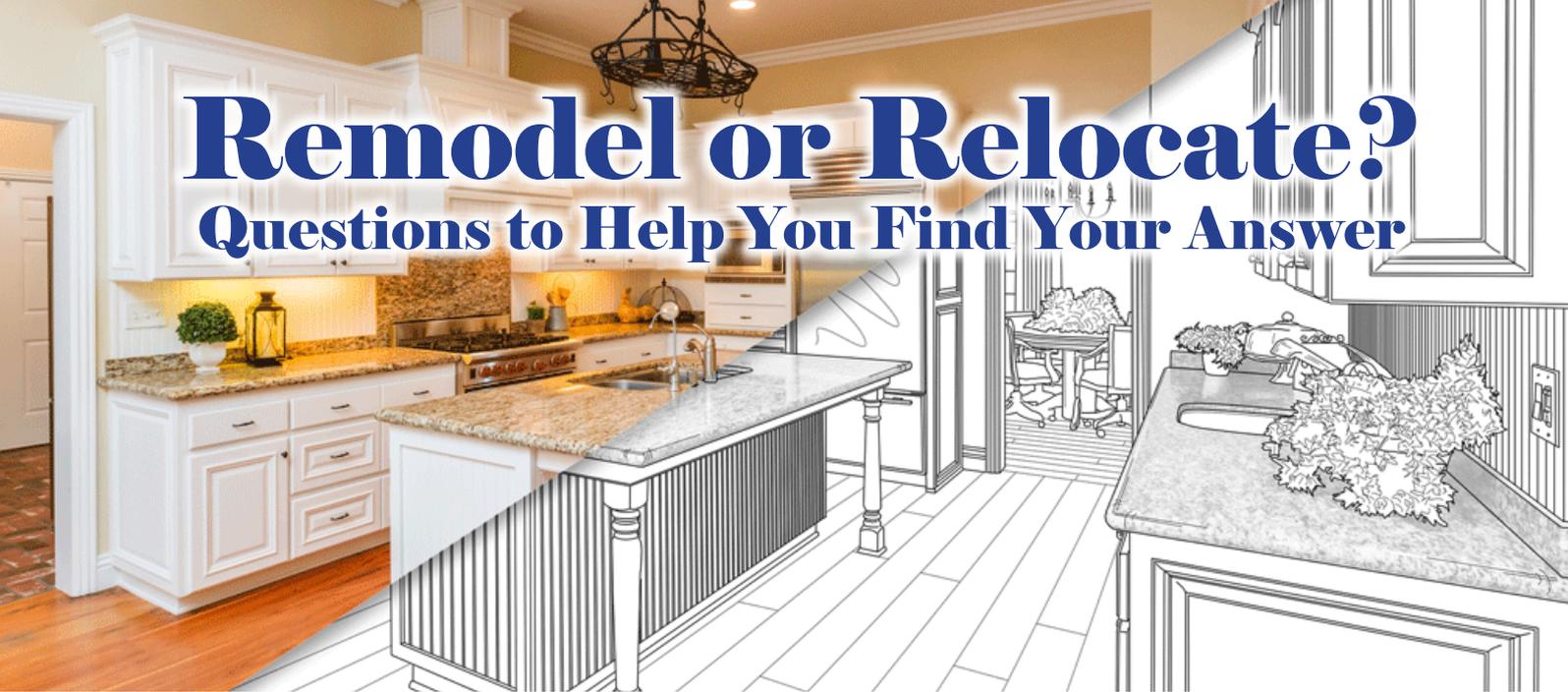
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Remodel or Relocate?

Questions to Help You Find Your Answer

It's becoming clear that you'd really like a kitchen where two of you can cook at the same time. A playroom that's not the living room. Increasingly it seems like there are too many people and not enough bathrooms. Or maybe you're looking ahead and want your place to be more safe and usable as you age.

You're ready to make a change and now you have to decide: Remodel or relocate?

There's no one right answer for every situation. So before you look at houses for sale while also sketching out plans to redo your current master bath and expand your kitchen, take a look at which approach best suits your wants and cans. That way, you can decide the best option to pursue and focus your efforts toward that goal.

Answering these questions can help you sort it out:

- **HOW DO YOU FEEL ABOUT YOUR NEIGHBORHOOD?**

Do your friends and your kids' friends live there, is your favorite park or coffee shop within walking distance, are the schools a great fit for your family? Or do you keep wishing you were closer to work, had more open space

nearby, had shops within walking distance, or a bigger or smaller yard?

- **HOW DOES YOUR HOME COMPARE IN VALUE TO OTHERS IN THE NEIGHBORHOOD?**

Would your ideal remodel make your home the priciest on the street? If you're thinking about ease and value of resale, it's best not to have the most high-end home around. On the other hand, if you're more concerned that your house be comfortable and convenient for you so that you can stay there a long time, relative value may not matter as much as other factors.

- **HOW LONG DO YOU EXPECT THIS CHANGE TO SUIT YOU?**

If your house is feeling small because of kids, how old are they? How much longer do you expect them to be living there? Would converting the basement to a play room give you enough room to spread out? Does square footage per person seem totally inadequate?

Or are you looking ahead to retirement? If so, will you want a smaller home, with less square footage to clean and maintain? Or are you happy with your current home's size but would like it better configured and equipped for aging?

- **WHAT IS YOUR TOLERANCE FOR BEING UNDER CONSTRUCTION COMPARED WITH THE DIFFICULTIES OF A MOVE?**

How many changes are on your remodeling "to do" list and how long and disruptive would the remodeling process be? Moving is costly. In addition to purchase price, there are costs for closing, fixing up your current house to sell, and making the move. And once you do move, there may also be costs for fixing up the new house.

- **WHAT'S THE MARKET FOR THE TYPE OF HOME YOU WANT?**

How likely are you to find a place that you can afford with the features you're seeking in a neighborhood of your choice? Check out real estate listings to get sense for what kinds of properties are available and how many choices you can expect to see in your range.

Weigh these factors and that can help you decide if a move or a renovation project is most likely to get you what you want in a home.

For additional resources on remodeling your home or buying a new home, contact www.BCHBA.com or visit nahb.org/forconsumers. 

It's fun and inspiring to watch TV shows about home design and remodeling – everything from the latest looks in countertops to whole-house remodels. And YouTube and other online video sites are chockfull of helpful how-tos and demos to assist home owners through countless do-it-yourself projects.

There are relatively simple home projects that can be completed by DIYers, such as hanging pictures, interior painting, caulking, and changing door knobs and cabinet pulls. And, home owners with the correct tools and a higher skill level should be able to tackle some aesthetic work such as installing crown molding.

But it's also important to know when to stop and hire a professional.

Remodelers can tell you lots of funny stories about siding installed upside down – and sometimes scary stories involving do-it-yourself electrical wiring gone awry. So before you buy the latest or trendiest gizmo for your home, ask yourself a few questions.

HOW MUCH DO YOU KNOW?

Replacing the exhaust fan over your oven with a built-in microwave looks like a reasonably simple swap. But if you notice your kitchen lights are dimming when you zap your popcorn, you've probably forgotten that the microwave, unlike the exhaust fan, uses a lot more energy and likely needs a dedicated circuit. A remodeling professional knows that.

WHAT IF IT DOESN'T WORK?

That YouTube do-it-yourself video may make a tilework project look doable, but will YouTube give you your money back if you don't lay it straight? Professional remodelers may not know everything, but they do take responsibility for everything they do.

ARE THERE ANY UNINTENDED CONSEQUENCES?

In today's increasingly efficient and more airtight homes, it's more and more important to look at the house as a system. Your new windows are keeping out drafts, but how are they affecting your home's air quality once the "natural ventilation" of the leaky old ones are gone? Do you need to look at mechanical ventilation systems? If so, how big? A professional can tell you.

HOW DO YOU KNOW IF IT'S RIGHT FOR YOUR HOME?

A professional remodeler can advise you on products, finishes and appliances that match your lifestyle, location, house size and budget and help you avoid spending money without a reasonable payback on either resource expense (energy and water, for example) or the sale of your home when you are ready to upsize or downsize.

And how do you find a professional remodeler? There's a question with an easy answer. Contact www.bchba.com to find a remodeler with the experience, educational qualifications and knowledge to do the job right – the first time. 

Remodeling Right: DIY or Professional?



Top Kitchen and Bath Features Home Buyers Want



Today's savvy home buyers are paying more attention to kitchen and bathroom features, and new homes are reflecting their preferences. A kitchen is not only a cooking area – it is a space where people gather to create and share meals. Similarly, function and design are characteristics home buyers are looking for in bathrooms. With a variety of finishes and amenities in kitchens and bathrooms available, which features stand out for home buyers?

A recent study conducted by the National Association of Home Builders reveals what kitchen and bath features are among the most wanted this year. The survey asked first-time buyers and existing home owners to rank several kitchen and bath features based on how essential they are to make a home-purchasing decision.

When asked about kitchens, more than half of home buyers ranked walk-in pantry as the top desirable feature in the kitchen. The second most wanted kitchen feature was a double sink, followed by a table space for eating, central island and granite/natural stone countertop.

The preferred finishes for cabinets varied. More than a third of home buyers preferred a white kitchen cabinet color followed closely by medium and dark brown. Unlike kitchen cabinets, home buyers have a strong preference for type of appliance. Two-thirds of buyers say stainless steel is their preferred color. Home buyers were also decisive when it came to kitchen countertop material. A majority say granite or other natural stone is their favorite.

When it comes to the bathroom, home buyers say having a linen closet in the master bath is the most desired feature.

The second most wanted feature was having both a shower stall and tub in the master bath. Other top preferences include a double vanity and private toilet compartment in the master bath. Home buyers increasingly say they want a white toilet, tub and sink.

Unlike kitchens, there were stark contrasts in bathroom feature preferences among different generations. More than a third of older home buyers age 65 or older do not want a whirlpool tub in the master bath, compared to only eight percent of buyers under 45. Similarly, a third of older home buyers do not want a skylight in the master bath, compared to 14 percent of buyers under age 45.

For more information about kitchen and bath features available in homes in the Baldwin County visit www.BCHBA.com to find suppliers. 

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Top 5 Tips for Hiring a Remodeler



Are you among the growing number of home owners who are choosing to remodel their homes to fit their changing needs, rather than selling their home and buying another one? If so, you'll soon learn that even simple remodels can cost hundreds or thousands of dollars. With that type of investment on the line, it's important to find a contractor you can trust.

Here are the top five tips to ensure you make the right decisions when you find, evaluate and hire a remodeler.

1. Always Go with a Pro

The best place to start is the Directory of Professional Remodelers at nahb.org/remodelerdirectory or www.BCHBA.com. A professional remodeler will uphold the highest professional and ethical standards in the industry. These sources can also help you find a remodeler who specializes in a specific type of remodeling if you need it, such as a Certified Aging-in-Place Specialist (CAPS) to help modify your home to better suit you as you age, or a Certified Green Remodeler (CGP) to make your home more energy-efficient.

2. Do Your Research

Look at the prospective remodeler's company website and social media ac-

counts to see photos of their work. Visit review sites like HomeAdvisor, Houzz, Angie's List, etc., to see more pictures and to read reviews of remodeling companies. Take the good with the bad when reading online reviews and focus on the descriptions of experiences and qualities that are most important to you as a customer. Ask for referrals from friends, family, neighbors, coworkers, and others who have had remodeling work done on comparable homes under similar schedules.

3. Create Your Short List

Once you have a list of potential home remodelers for your project, do a little more background research to verify that they are appropriately licensed and have a good business track record. Look them up with your local or state office of consumer protection. Verify that the remodeler has the appropriate licenses and registrations.

4. Start Taking Notes

When you begin meeting with remodelers, you want to find out information such as:

- How long they have been in business in your community? Can they provide references from customers and suppliers they work with?
- Do they carry insurance that protects

you from claims arising from property damage or job site injuries? Ask for a copy of the insurance certificates.

- What is their working knowledge of the many types and ages of homes in the area, and what sort of issues could arise?
- Do they arrange for the building permit? (The person who obtains the permit is the contractor of record and therefore liable for the work)
- Do they provide a written estimate before beginning the work, and a detailed contract that spells out the work that will and will not be performed, protects both of you, provides a fair payment schedule contract and complies with local, state, and federal laws?

5. Trust Your Instincts

Make sure you are compatible with the contractor you select. Beginning your project with mutual expectations will go a long way towards a smooth remodel. You'll spend a lot of time with your remodeler so it's important to have a good rapport and trust in him or her.

For more detailed checklists for finding, evaluating and working with a remodeler, as well as other information about remodeling your home, go to nahb.org/remodeling. 

Though builders might generally use similar tools and materials when building homes, not all are alike when it comes to things like technique, training and customer service. Finding the right builder whose business approach aligns well with your personal preferences is essential to a pleasant home-building experience.

The builder will be asking you plenty of questions during your initial meeting to discuss the home you envision. But the questions you ask the builder are equally important to determine if it's going to be a positive partnership. Consider asking the builder about the following:

WORK EXPERIENCE – You will want to find a builder with extensive experience building homes similar to the one you want. Ask to see examples of floor plans and designs they've done before to ensure their company can deliver what you need. You should also ask if they have or are working toward any professional designations, which show that the builder has advanced training in a particular area. A few examples of such designations include a Certified Aging-in-Place Specialist (CAPS), a Graduate Master Builder (CMB), and a Certified Green Professional (CGP).

REFERENCES – Any high-quality builder should be ready to provide you with several names and phone numbers of satisfied customers. If they can't, consider that a red flag and walk away. When reaching out to those former clients, ask about how well the builder followed through on the initial plans, and if the builder met their expectations regarding budget and timing. Don't forget the most telling question of them all: If they could do it all over, would they hire that builder again?

COMMUNICATION STYLE – Many builders will do their best to accommodate your communication preferences. But it's always best to establish expectations as early as possible. The frequency (weekly, monthly, as-needed, etc.) and method (phone, text, email) of how you communicate early on with each other is something that will set the tone throughout the whole building process.

For more information about how to find the right builder to create your dream home, contact www.BCHBA.com. 

Questions to Ask When Looking for the Right Builder





High-Impact Remodeling Projects to Transform Your Home

The warmer weather of spring often signals the beginning of home improvement season for many home owners. Whether the jobs are big, small, indoors or outdoors, the rejuvenation of springtime can provide great inspiration for rejuvenating your home.

Home owners remodel their homes for many different reasons. For some, they want to enhance their own comfort and enjoyment, while others are eyeing the potential return on investment when the time comes to sell. According to NAHB Chief Economist Robert Dietz, remodeling one's home is a good investment given the "strong price appreciation, inventory shortages of homes for sale and home owners' desire for updated amenities."

As the home building and remodeling industry celebrates National Home Remodeling Month in May, more home owners are making their dream homes become a reality by hiring a remodeling professional. Some of the most impactful projects that can transform an existing home include open-floor plan concepts, aging-in-place designs and energy-efficient modifications.

Create 'New' Space

Open floor plans continue to gain in popularity, as home owners are increasingly seek to make areas of their home feel more spacious and connected. Choosing to remove an interior wall or two can quickly breathe new life into an entire floor as more natural light fills the area, and friends and family can more easily interact

with each other. Entertaining becomes easier and more enjoyable as larger groups can gather and move about freely in the space.

Design for Aging in Place

Enhancing to your home to better accommodate your mobility needs as you get older can also be an upgrade in style and comfort for others in your household. For example, a bathroom upgrade where luxury meets universal design might include a large walk-in shower with zero-threshold, a built-in teak bench or tile corner seat and multiple showerheads. And a new kitchen island may add an eye-catching look and adaptive conveniences with multi-level countertops, a deep drawer for dishes, a built-in microwave and a sink with a hands-free faucet.

Go 'Green'

Remodeling your home doesn't just fulfill your family's dream of living in a more comfortable and stylish home. It can also lead to significant savings on utility costs while improving air quality for better health and strengthening the long-term value of your home. Some of the top upgrades that can make a home more energy efficient include installing high-efficiency windows and low-flow water fixtures, replacing dated appliances and older HVAC systems with ENERGY STAR®-rated models, and increasing or upgrading the quality of insulation.

To learn more about remodeling or to find a remodeler in your area, visit www.BCHBA.com. 

Choosing the Right Professional to Help Stay in Your Home



While some homeowners might dream of retiring to a private tropical island, more and more are choosing to “age in place” and live independently, comfortably, and safely in their own home, regardless of age or ability.

As the Baby Boomer generation embraces this stage of life, many are searching for builders and remodelers who can help turn their home into a safer, more convenient place to live as they age.

As part of National Designation Month—a month where {insert HBA name} and the National Association of Home Builders shine a spotlight on industry professionals who go the extra mile to attain advanced training and achieve specialized designations - we recognize the importance of professionals who have received the Certified Aging in Place Specialist (CAPS) designation.

CAPS professionals are helping people throughout {insert community name} find aging-in-place solutions that fit their specific needs and budget. CAPS remodelers and builders are trained to understand the unique needs of aging adults without sacrificing the aesthetic value of the home.

While there are countless ways CAPS remodelers can help make your home work for you, some of the most common aging-in-place renovations include:

- Widening doorways and hallways
- Installing brighter lighting
- Adding railings or grab bars to prevent falls
- Changing floor coverings to add traction
- Installing ease-of-reach systems

A Closer Look at the CAPS Difference
Aging homeowners looking to renovate need to be able to find a remodeler they can trust completely, and the CAPS designation helps give homeowners a guarantee that they’re working with a trustworthy professional who’s an expert in aging-in place renovation.

Upon graduation from the program, CAPS designees pledge to uphold a strict code of conduct, so you can be sure that they will listen closely to your specific needs and will never push you to add any renovations you don’t need.

CAPS professionals also commit to attending continuing education programs, so they are always up to date on the latest aging-in-place technologies and strategies.

If you’re working with a CAPS designated remodeler, you can be confident that you’re getting the best quality service from a professional with integrity and expertise.

More than 3,100 remodelers and builders hold this designation, including many working in Baldwin County. There are also many other distinguished designations that our local builders have achieved to better serve their clients and community. A few include:

- Certified Green Professional (CGP) those who incorporate eco-friendly building principles into their work, without driving up the cost of construction
- Certified Graduate Builder (CGB) or Remodeler (CGR) — those who have several years of industry experience and possess advanced skills not only as a tenanted home builder or remodel, but also as a trusted business manager.

If you’d like to find a builder or remodeler in your area with a CAPS or other designation, contact Baldwin County Home Builders Association. You can also search the online directory at nahb.org.

A New Shade of 'Green'

Today's Standards for Home Efficiency



Anyone who's been car shopping in recent years knows that modern cars come with a seemingly endless list of options and features to consider. But if there's one characteristic that most car shoppers rank as high as price, performance and style—it's fuel efficiency.

Much like car shoppers compare miles-per-gallon (mpg) estimates, an increasing number of home buyers compare the energy-efficiency ratings of new homes. A nationally recognized system for measuring a home's energy performance is called the Home Energy Rating System (HERS) Index which can determine a home's overall efficiency with a score between 0 and 150.

A score of "100" indicates the home meets the industry standard of energy efficiency. The closer a score is to "0" the better, as a "0" ranking would mean the home produces as much energy through renewable resources, such as solar panels, as it consumes (also known as "net zero").

The energy efficiency of homes has dramatically changed in recent years with new developments in a wide array of green building techniques, materials and products. And as demand for these products has grown, new standards of energy efficiency have evolved.

For instance, the days of new homes that have incandescent lights are almost completely gone. Today's homes predominantly feature either LED or CFL lights which are much more efficient. Other examples of features you're more likely to find in a new home include:

- **DOUBLE-PANE WINDOWS** – Having two layers of protection in your home's windows provides a noticeably stronger barrier to help prevent outside temperatures (and noises) from affecting the inside of your home, resulting in significant energy savings.
- **WATER-SAVING FEATURES** – Low flow bathroom faucets can have a big impact on conserving water, but not quite as big as low-flow commodes. Conventional toilets use 5-7 gallons per flush, which really adds up over time. But low-flow toilets typically use as little as 1.6 gallons per flush.
- **ENERGY-EFFICIENT APPLIANCES** – More than 30 percent of a home's energy consumption can be attributed to the kitchen appliances, and that number swells for homes with appliances that are more than 10 or 15 years old. Having newer appliances inside and outside the kitchen with Energy Star ratings can have a noticeable impact on your monthly utility bills.

- **SPRAY FOAM INSULATION** – Traditional fiberglass insulation is still used in the majority of homes, however, spray foam is becoming increasingly popular because it provides a tighter seal, lasts longer and protects better against pests and mold.

- **HARD-SURFACE FLOORING** – Less than 20 years ago, it was common for new homes to have carpet covering 80 percent or more of the floor space. These days, carpet is typically reserved for bedrooms (if it's used at all). The wide variety of hard-surface flooring—shown to improve energy efficiency and air quality—has become much more appealing to the large majority of consumers.

The status quo is changing as consumers are becoming increasingly educated about the benefits of green building products like these. Home owners recognize that energy-efficient features are more than simply methods of cutting down on utility costs; they are investments in the home's long-term value and overall comfort.

To learn more about specific green building techniques and to locate skilled home builders in your area, contact www.BCHBA.com. 



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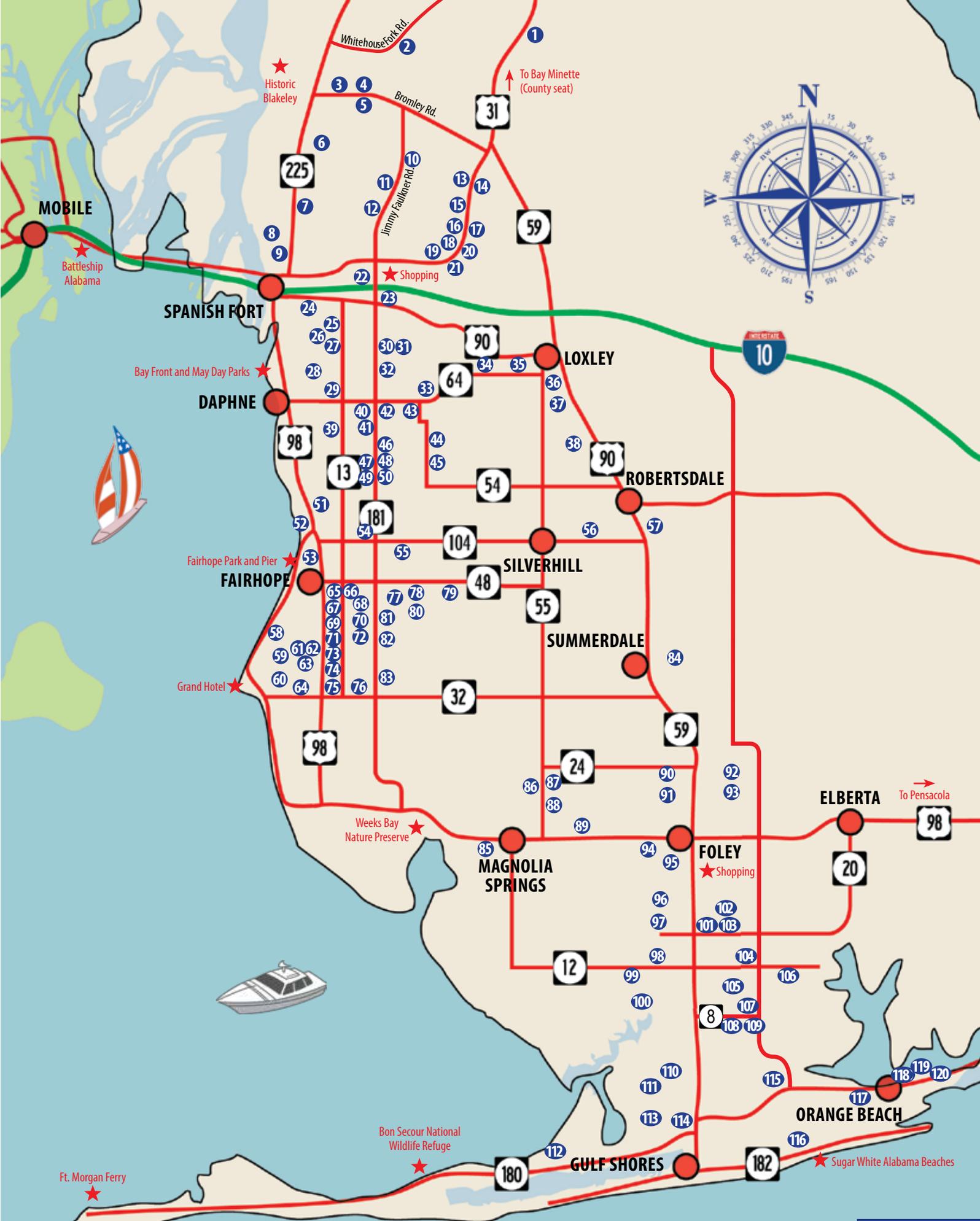


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Map to Area Subdivisions

- 1 **CANTERBURY VILLAGE** - Bay Minette - Starting from 170's
- 2 **CYPRESS RIDGE** - Spanish Fort - Starting from 190's
- 3 **DELTA WOODS** - Spanish Fort - Starting from Low 200's
- 4 **WHITEHOUSE CREEK PLANTATION** - Spanish Fort - Starting from Mid 200's
- 5 **LOST OAKS ESTATES** - Spanish Fort - Starting from High 300's
- 6 **WILKIN'S CREEK** - Spanish Fort - Starting from High 200's
- 7 **STILLWATER** - Spanish Fort - Starting from Mid 460's
- 8 **GARRISON RIDGE** - Spanish Fort - Starting from 300's
- 9 **QUAIL HOLLOW** - Spanish Fort - Starting from Mid 100's
- 10 **HIGHLAND PARK AT THE HIGHLANDS** - Spanish Fort - From the 280's
- 11 **STONE BROOK** - Spanish Fort - Starting from High 100's
- 12 **AUDUBON** - Spanish Fort - Starting from Low 300's
- 13 **WALDEN** - Spanish Fort - Starting from 400's
- 14 **CHURCHILL DOWNS** - Spanish Fort - Starting from Low 100's
- 15 **CAMBRON** - Spanish Fort - Starting from Mid 200's
- 16 **RAYNE PLANTATION** - Spanish Fort - Starting from High 400's
- 17 **STONEBRIDGE** - Spanish Fort - Starting from Mid 200's
- 18 **GRACE MAGNOLIA** - Spanish Fort - Starting from Mid 200's
- 19 **CHURCHILL** - Spanish Fort - Starting from High 100's
- 20 **SAVANNAH WOODS** - Spanish Fort - Starting from Low 200's
- 21 **OSPREY RIDGE** - Spanish Fort - Starting from High 270's
- 22 **TIMBERCREEK** - Spanish Fort - Starting from High 200's
- 23 **HISTORIC MALBIS** - Daphne - Starting from Mid 150's
- 24 **OAK CREEK** - Daphne - Starting from Low 300's
- 25 **ESTATES OF TIAWASSEE** - Daphne - Starting in 400's
- 26 **THE RETREAT AT TIAWASSEE** - Daphne - Starting from 370's
- 27 **FRENCH SETTLEMENT** - Daphne - Starting from Low 300's
- 28 **CAROLINE WOODS** - Daphne - Starting from High 100's
- 29 **BROOKHAVEN** - Daphne - Starting from Low 270's
- 30 **THE WOODLANDS AT MALBIS** - Daphne - Starting from High 170's
- 31 **BEAU CHENE** - Daphne - Starting from 500's
- 32 **LANDSDOWN** - Daphne - Starting from Low 200's
- 33 **THE RESERVE AT DAPHNE** - Daphne - Starting from Mid 200's
- 34 **CHARMONT ESTATES** - Loxley - Starting from MID 180'S
- 35 **VALAMOUR** - Loxley - Starting from Low 200's
- 36 **WOODLAND TRACE** - Loxley - Starting from Mid 140's
- 37 **LAKELAND** - Loxley - Starting from Mid 150's
- 38 **HARVEST MEADOWS** - Loxley - Starting from Mid 100's
- 39 **VILLAS AT ST.CHARLES** - Daphne - Starting from Mid 100's
- 40 **BAILEY PLACE** - Daphne - Starting in the high 300's
- 41 **BELLATON** - Daphne - Starting from Low 200's
- 42 **AUSTIN PARK ESTATES** - Daphne - Starting from Low 300's
- 43 **AUSTIN PARK** - Daphne - Starting from 350's
- 44 **DORSEY WOOD** - Daphne - Starting from Low 200's
- 45 **SEDONA** - Daphne - Starting from Low 190's
- 46 **WATERFORD** - Daphne - Starting from 300's
- 47 **BLACKSTONE LAKES** - Daphne - Starting from 220's
- 48 **JUBILEE FARMS** - Daphne - Starting from Mid 300's
- 49 **OLD FIELD** - Daphne - Starting in the low 200's
- 50 **DUNMORE** - Daphne - Starting from Mid 200's
- 51 **ROCK CREEK** - Fairhope - Starting from High 200's
- 52 **TRENTINO** - Fairhope - Starting from 300's
- 53 **FAIRHOPE FRUITS & NUTS DISTRICT** - Fairhope - Starting from 650's
- 54 **THE WATERS AT FAIRHOPE** - Fairhope - Starting in 600's
- 55 **THE VERANDAS** - Fairhope - Starting from Mid 500's
- 56 **NANA FIELD** - Robertsedale - Starting from Low 150's
- 57 **RIDGEWOOD** - Robertsedale
- 58 **BAY POINTE** - Fairhope - Starting from Low 300's
- 59 **VILLAS AT POINT CLEAR** - Fairhope - Starting from 800's
- 60 **POLO RIDGE** - Fairhope - Starting from Low 300's
- 61 **BATTLES TRACE** - Fairhope - Starting from mid \$500's
- 62 **THE HAMLET** - Fairhope -
- 63 **OLD BATTLES VILLAGE** - Fairhope - Starting from low 300's
- 64 **THE MEADOWS AT POINT CLEAR** - Fairhope - Starting from Mid 400's
- 65 **FAIRFIELD VILLAGE** - Fairhope - Starting from 200's
- 66 **SEDFIELD** - Fairhope - Starting from Low 340's
- 67 **COLONY PLACE** - Fairhope - Starting from 170's
- 68 **EDINGTON PLACE** - Fairhope - Starting from 360's
- 69 **SUMMER LAKES** - Fairhope - Starting from High 200's
- 70 **TWIN BEACH ESTATES** - Fairhope - Starting from low \$200's
- 71 **SOUTHLAND PLACE** - Fairhope - Starting from 220's
- 72 **WOODLAWN** - Fairhope - Starting from Low 200's
- 73 **PINEWOOD** - Fairhope - Starting from low 300's
- 74 **FAIRFIELD POINTE VILLAGE** - Fairhope - Starting from Mid 230's
- 75 **SADDLEWOOD** - Fairhope - Starting from Low 200's
- 76 **GREYTHORNE ESTATES** - Fairhope - Starting from Low 200's
- 77 **HAWTHORN GLENN** - Fairhope - Starting from 200's
- 78 **LONG PINE ESTATES** - Fairhope - Starting from Low 200's
- 79 **FAIRHOPE FALLS** - Fairhope - Starting from Low 200's
- 80 **FOX HOLLOW** - Fairhope - Starting from 300's
- 81 **QUAIL CREEK** - Fairhope - Starting from Low 200's
- 82 **FIRETHORNE** - Fairhope - Starting from Mid 200's
- 83 **STONE CREEK** - Fairhope - Starting from High 300's
- 84 **ANNABELLE JUNCTION** - Summerdale - Starting from Mid 100's
- 85 **MAGNOLIA FARM ESTATES** - Magnolia Springs - Starting from Low 300's
- 86 **MAGNOLIA PLACE** - Magnolia Springs - Starting from Mid 130's
- 87 **ASHLAND PLACE** - Magnolia Springs - Starting from Low 160's
- 88 **MAGNOLIA PINES** - Foley - Lots Starting at \$99,950
- 89 **COPPERWOOD** - Magnolia Springs - Starting from 110's
- 90 **LIVE OAK VILLAGE** - Foley - Starting from Mid 200's
- 91 **ABBEY RIDGE** - Foley - Starting from Mid 100's
- 92 **CAMBRIDGE PARKE** - Foley - Starting from High 100's
- 93 **LEDGEWICK** - Foley - Starting from Low 200's
- 94 **SOUTHAMPTON** - Foley - Starting from High 130's
- 95 **HICKORY BEND** - Foley - Starting from Mid 100's
- 96 **LAFAYETTE PLACE** - Foley - Starting from Mid 200's
- 97 **ASHFORD PARK** - Foley - Starting from High 120's
- 98 **ARBOR WALK** - Loxley - Starting from 170's
- 99 **WELLBORNE LAKE ESTATES** - Foley - Starting from Mid 100's
- 100 **HIDDEN LAKES** - Foley - Starting from Mid 100's
- 101 **GARDEN PARK** - Foley - Starting from Mid 150's
- 102 **PARISH LAKES** - Foley - Starting from Low 200's
- 103 **IBERVILLE SQUARE** - Foley - Starting from mid 100's
- 104 **COTTAGES ON THE GREEN** - Foley - Starting from Low 200's
- 105 **WATERFORD** - Foley - Starting from 300's
- 106 **FULTON PLACE** - Foley - Starting from Low 140's
- 107 **STONEGATE ESTATES** - Gulf Shores - Starting from High 160's
- 108 **CRIMSON RIDGE** - Gulf Shores - Starting from High 100's
- 109 **CRAFT FARMS** - Gulf Shores - Starting from High 200's
- 110 **ANDHURST WALK** - Gulf Shores - Starting from Low 200's
- 111 **MARTYN WOODS** - Gulf Shores - Starting from 430's
- 112 **THE PENINSULA** - Gulf Shores - Starting from 400's
- 113 **THE RETREAT AT BON SECOUR** - Gulf Shores - Starting from 300's
- 114 **ISLAND WOOD** - Gulf Shores - Starting from High 200's
- 115 **CYPRESS VILLAGE** - Orange Beach - Starting from 200's
- 116 **PARKS EDGE** - Orange Beach - Starting from 300's
- 117 **HARBOR RIDGE** - Orange Beach - Starting from High \$200's
- 118 **BAY CIRCLE ESTATES** - Orange Beach - From the 290's
- 119 **ISLESWORTH AT BEAR POINT HEIGHTS** - Orange Beach - Starting from Low 300's
- 120 **MAGNOLIA PLACE** - Orange Beach - From the 290's

For additional subdivision details and directions contact a local Realtor!



Baldwin BY THE NUMBERS

BALDWIN COUNTY POPULATION GROWTH



POPULATION

2013	194,736
2014	199,064
2015	202,863
2016	207,509
2017	212,628

170,000 175,000 180,000 185,000 190,000 195,000 200,000 205,000 210,000 215,000 *source: U.S. Census Bureau*

NOTEWORTHY

- ★ Baldwin County projected to be **ONE OF THE FASTEST GROWING MSAs** in the U.S. over the next 5 years *Source: Site Selection Group*
- ★ **13TH FASTEST GROWING MSA** in the U.S. since 2010 *Source: U.S. Census Bureau*
- ★ All Baldwin County municipalities have grown **MORE THAN 7%** over the last 5 years *Source: U.S. Census Bureau*
- ★ Half of Baldwin County's 14 municipalities have grown **MORE THAN 14%** over the last 5 years *Source: U.S. Census Bureau*
- ★ **4 OF THE TOP 5** fastest growing Alabama cities are located in Baldwin County *Source: U.S. Census Bureau*

POPULATION GROWTH BY MUNICIPALITY

MUNICIPALITY	PERCENTAGE GROWTH 2012-2017	TOTAL GROWTH 2012-2017	PERCENTAGE GROWTH 2016-2017	TOTAL GROWTH 2016-2017
Bay Minette	7.6%	646	0.9%	81
Daphne	14.4%	3,272	1.8%	452
Elberta	8.3%	131	1.7%	28
Fairhope	20.7%	3,585	3.7%	744
Foley	14.3%	2,285	3.3%	588
Gulf Shores	9.7%	1,049	2.6%	296
Loxley	39.8%	665	16.7%	335
Magnolia Springs	7.3%	55	1.5%	12
Orange Beach	7.9%	441	1.8%	109
Perdido Beach	8.7%	50	1.6%	10
Robertsdale	10.5%	577	2.6%	154
Silverhill	21.5%	157	12.0%	95
Spanish Fort	18.8%	1,366	5.1%	417
Summerdale	48.8%	452	12.3%	151

source: U.S. Census Bureau

WORKFORCE

NOTEWORTHY

- **500,000+ WORKERS** in the Baldwin County labor shed Source: U.S. Census Bureau
- **5 OF THE TOP 25** most-educated cities in Alabama are located in Baldwin County Source: U.S. Census Bureau
- **1 IN 10** Baldwin County residents holds a graduate degree Source: U.S. Census Bureau
- **2.5% MANUFACTURING UNION MEMBERSHIP**, compared to 8.7% U.S. average Source: JobsEQ
- Forbes named Baldwin County one of the **BEST SMALL PLACES FOR BUSINESS AND CAREERS**

COMMUTING PATTERNS

22,946

Inbound Commuters



- ★ **75%** of Baldwin County residents are willing to commute more than 20 minutes for a good job

- ★ Average travel time to work for Baldwin County labor shed — **24.4 minutes**



44,859

Living and Working in Baldwin County



34,393

Outbound Commuters

Source: U.S. Census Bureau

POPULATION GROWTH BY EDUCATION LEVEL

EDUCATION LEVEL	PERCENT CHANGE (2011-2016)
Less than 9th Grade	23.9%
9th to 12th Grade	0.2%
High School Graduate	10.9%
Some College, no degree	6.5%
Associate's Degree	34.3%
Bachelor's Degree	18.2%
Graduate or Professional Degree	30.5%

- ★ **34.3% INCREASE** in number of residents with associate degrees from 2011 to 2016

- ★ **24.9% INCREASE** in number of residents with associate degrees or higher from 2011 to 2016

Source: U.S. Census Bureau

ECONOMIC GROWTH

REAL ESTATE GROWTH



NEW HOUSING STARTS

2011	717
2012	1,066
2013	1,213
2014	1,279
2015	1,408
2016	1,616
2017	2,033

» 17.8% growth in the number of new housing starts in 2017



TOTAL RESIDENTIAL SALES

2011	3,643
2012	3,835
2013	4,512
2014	4,669
2015	5,230
2016	5,571
2017	6,092

» Home sales reaching pre-recession levels

Source: ACRE

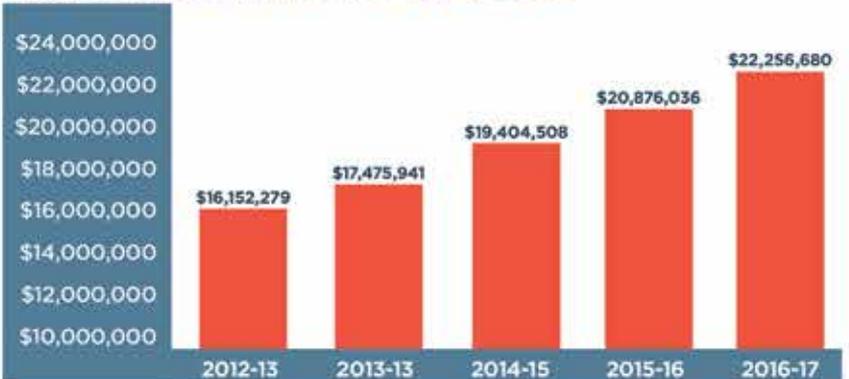
SALES TAX REVENUE



Source: AL Dept. of Revenue

» 33% increase in sales tax revenue since 2013

LODGING TAX REVENUE



Source: AL Dept. of Revenue

» 38% increase in lodging tax revenue since 2013

» Baldwin County leads Alabama in lodging tax revenues with **OVER \$12 MILLION** more than the next county

★ Average Annual Baldwin County GDP **GROWTH OF 4.75%** over the last 4 years

Source: JobsEQ

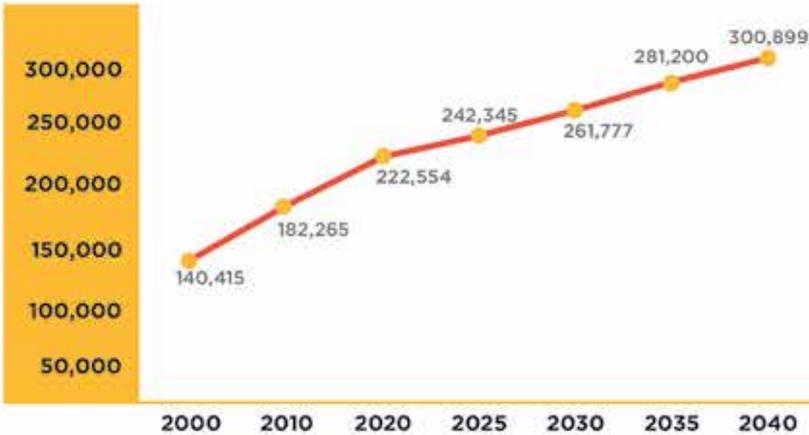
★ Baldwin County GDP surpassed **\$200 BILLION** in 2016

Source: JobsEQ

★ For three straight years, SmartAsset has ranked Baldwin County **#1 IN THE STATE OF ALABAMA** for Incoming Business Investment

LOOKING AHEAD

BALDWIN COUNTY POPULATION PROJECTIONS 2000-2040



Source: The University of Alabama Center for Business and Economic Research

★ Baldwin County projected to be one of the **FASTEST GROWING MSAs** in the U.S. over the next 5 years

Source: Site Selection Group

★ **POPULATION AND INCOME GROWTH RATES** expected to exceed **ALABAMA AND U.S.** average over the next 5 years

Source: ESRI

ALABAMA'S LARGEST COUNTIES 2010 vs 2040

COUNTY	POPULATION		RANKING	
	2010	2040	2010	2040
Jefferson	658,466	667,433	1	1
Madison	334,811	451,043	3	2
Mobile	412,992	431,909	2	3
Baldwin	182,265	300,899	7	4
Shelby	195,085	276,373	5	5
Tuscaloosa	194,656	246,892	6	6
Montgomery	229,363	229,647	4	7
Lee	140,247	211,019	8	8
Limestone	82,782	129,617	16	9
Morgan	111,064	124,028	9	10

Source: The University of Alabama Center for Business and Economic Research

★ **BALDWIN COUNTY IS PROJECTED TO BECOME THE 4TH LARGEST COUNTY IN ALABAMA BY 2020**

Source: JobsEO



BALDWIN COUNTY HOUSING UNITS

2000	74,285
2010	104,061
2018	123,162
2023 (projected)	135,935

Source: Esri



BALDWIN COUNTY MEDIAN HOUSEHOLD INCOME

2018	\$55,500
2023 (projected)	\$63,462

Source: Esri

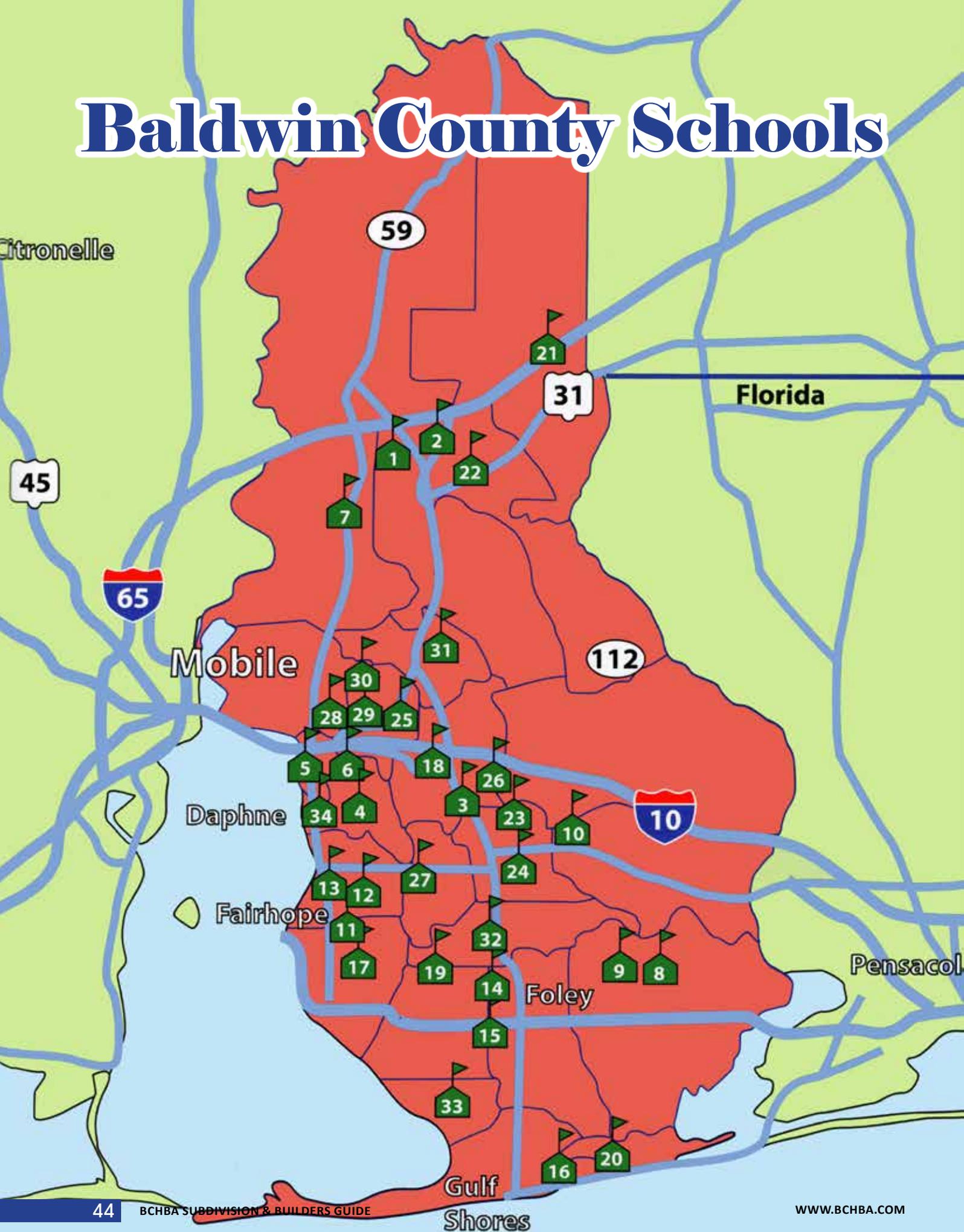


BALDWIN COUNTY MEDIAN HOME VALUE

2018	\$194,825
2023 (projected)	\$221,147

Source: Esri

Baldwin County Schools



- 1 BALDWIN COUNTY HIGH SCHOOL**
(251) 937-2341 (pupils 1,205)
1 Tiger Dr., Bay Minette, AL 36507
- 1 BAY MINETTE MIDDLE**
(251) 580-2960 (pupils 433)
1311 West 13th St., Bay Minette, AL 36507
- 2 BAY MINETTE ELEMENTARY**
(251) 937-7651 (pupils 587)
800 Blackburn Ave., Bay Minette, AL 36507
- 2 BAY MINETTE INTERMEDIATE**
(251) 580-0678 (pupils 385)
600 Blackburn Ave., Bay Minette, AL 36507
- 3 CENTRAL BALDWIN MIDDLE**
(251) 937-2341 (pupils 680)
24545 AL-59, Loxley, AL 36551
- 4 DAPHNE EAST ELEMENTARY**
(251) 626-1663 (pupils 1,082)
26651 County Rd. 13, Daphne, AL 36526
- 4 DAPHNE MIDDLE SCHOOL**
(251) 626-2845 (pupils 627)
1 Jody Davis Cir., Daphne, AL 36526
- 5 DAPHNE ELEMENTARY**
(251) 626-2424 (pupils 687)
2307 Main St., Daphne, AL 36526
- 6 DAPHNE HIGH SCHOOL**
(251) 626-8787 (pupils 1,289)
9300 Champions Way, Daphne, AL 36526
- 7 DELTA ELEMENTARY**
(251) 937-3657 (pupils 228)
10251 White House Fork Rd., Bay Minette,
AL 36507
- 8 ELBERTA ELEMENTARY**
(251) 986-5888 (pupils 420)
25820 US Hwy. 98, Elberta, AL 36530
- 9 ELBERTA MIDDLE/HIGH SCHOOL**
(251) 986-8127 (pupils 571)
13355 Main St., Elberta, AL 36530
- 10 ELSANOR ELEMENTARY**
(251) 947-5401 (pupils 364)
23440 US Hwy. 90, Robertsdale, AL 36567
- 11 FAIRHOPE HIGH SCHOOL**
(251) 928-8309 (pupils 1,662)
1 Pirate Dr., Fairhope, AL 36532
- 11 FAIRHOPE MIDDLE SCHOOL**
(251) 937-2573 (pupils 832)
2 Pirate Dr., Fairhope, AL 36532
- 12 FAIRHOPE INTERMEDIATE**
(251) 928-7841 (pupils 828)
20694 Bishop Rd., Fairhope, AL 36532
- 13 FAIRHOPE ELEMENTARY**
(251) 928-8400 (pupils 1,098)
408 North Section St., Fairhope, AL 36532
- 14 FOLEY ELEMENTARY**
(251) 943-8861 (pupils 1,341)
450 North Cedar St., Foley, AL 36535
- 14 FOLEY MIDDLE SCHOOL**
(251) 943-1255 (pupils 467)
200 North Oak St., Foley, AL 36535
- 15 FOLEY HIGH SCHOOL**
(251) 943-2221 (pupils 1,878)
1 Pride Place, Foley, AL 36535
- 15 FOLEY INTERMEDIATE**
(251) 943-1244 (pupils 467)
2000 South Cedar St., Foley, AL 36535
- 16 GULF SHORES ELEMENTARY**
(251) 968-7375 (pupils 1,027)
1600 East 3rd St., Gulf Shores, AL 36542
- 16 GULF SHORES HIGH SCHOOL**
(251) 968-4747 (pupils 844)
600 East 15th St., Gulf Shores, AL 36542
- 16 GULF SHORES MIDDLE**
(251) 968-8719 (pupils 413)
450 East 15th Ave., Gulf Shores, AL 36542
- 17 J. LARRY NEWTON**
(251) 990-3858 (pupils 671)
9761 County Rd. 32, Fairhope, AL 36532
- 18 LOXLEY ELEMENTARY**
(251) 964-5334 (pupils 412)
4999 South Magnolia St., Loxley, AL 36551
- 19 MAGNOLIA SCHOOL**
(251) 965-6200 (pupils 669)
1 Jaguar Loop, Foley, AL 36535
- 20 ORANGE BEACH ELEMENTARY**
(251) 981-5662 (pupils 456)
4900 Wilson Blvd., Orange Beach, AL 36561
- 21 PERDIDO ELEMENTARY/MIDDLE**
(251) 937-8456 (pupils 490)
23589 County Rd. 47, Perdido, AL 36562
- 22 PINE GROVE ELEMENTARY**
(251) 937-0453 (pupils 513)
43980 Pine Grove Rd., Bay Minette, AL
36507
- 23 ROBERTSDALE ELEMENTARY**
(251) 947-4003 (pupils 1,100)
1 Cub Dr., Robertsdale, AL 36567
- 24 ROBERTSDALE HIGH SCHOOL**
(251) 947-4154 (pupils 1,313)
1 Golden Bear Dr., Robertsdale, AL 36567
- 25 ROCKWELL ELEMENTARY**
(251) 626-5528 (pupils 1,004)
10183 US Hwy. 31, Spanish Fort, AL 36527
- 26 ROSINTON ELEMENTARY**
(251) 964-5210 (pupils 304)
19757 County Rd. 64, Robertsdale, AL 36567
- 27 SILVERHILL ELEMENTARY**
(251) 945-5188 (pupils 444)
15800 4th Ave., Silverhill, AL 36576
- 28 SPANISH FORT ELEMENTARY**
(251) 626-9751 (pupils 706)
30900 State Hwy. 225, Spanish Fort, AL
36527
- 29 SPANISH FORT HIGH SCHOOL**
(251) 625-3259 (pupils 1,114)
1 Plaza de Toros, Spanish Fort, AL 36527
- 30 SPANISH FORT MIDDLE SCHOOL**
(251) 625-3271 (pupils 910)
33899 Jimmy Faulkner Dr., Spanish Fort, AL
36527
- 31 STAPLETON ELEMENTARY**
(251) 937-2038 (pupils 198)
35480 Harriot Ave., Stapleton, AL 36578
- 32 SUMMERDALE SCHOOL**
(251) 989-6850 (pupils 512)
400 E Broadway Ave., Summerdale, AL
36580
- 33 SWIFT SCHOOL**
(251) 949-6422 (pupils 300)
6330 Bon Secour Hwy., Bon Secour, AL
36511
- 34 W J CARROLL INTERMEDIATE**
(251) 626-0277 (pupils 479)
1000 Main St., Daphne, AL 36526
- OTHER**
- NORTH BALDWIN CENTER FOR TECHNOLOGY**
(251) 937-6751
505 Dr. Martin Luther King Blvd.
Bay Minette, AL 36507
- SOUTH BALDWIN CENTER FOR TECHNOLOGY**
(251) 947-5041
19200 Caroline St., Robertsdale, AL 36667
- THE ACADEMY AT FAIRHOPE AIRPORT**
8600 Country Rd., Fairhope, AL 36523
- BALDWIN COUNTY VIRTUAL HIGH SCHOOL**
450 Fairhope Ave., Fairhope, AL 36532
- C F TAYLOR ALTERNATIVE HIGH SCHOOL**
(251) 626-0277
1000 Main St., Daphne, AL 36526



Emergency Preparedness at Home



Recent natural disasters remind us that our lives can quickly be turned upside down with little warning. September is National Preparedness Month, which makes now a perfect time to prepare your family and household for emergency situations that are most likely to impact our area.

The Federal Emergency Management Agency's (FEMA's) Ready.gov website provides information on how to be prepared for both natural and man-made disasters. FEMA recommends following these steps to plan ahead for emergency situations.

SIGN UP FOR EMERGENCY ALERTS

Discuss with your family or household members how you will each receive emergency alerts and warnings. Check to see what wireless emergency alerts are offered by your state or local public safety officials and sign up to receive the latest news.

DEVISE A SHELTER PLAN.

Depending on the emergency, you may be required to evacuate or seek shelter in another location. Or, you may be advised to stay at home and shelter-in-place. Review the recommended shelter plans for the type of disasters that are likely to affect your area. For example, with a tornado warning, you should seek shelter in a basement or an interior room on the lowest level away from corners, windows, doors and outside walls.

CREATE AN EVACUATION PLAN.

If necessary, you'll need to know an evacuation plan. You may have a few days to prepare for an evacuation or you may need to leave your home immediately. That's why it's important to assemble supplies ahead of time, both a "go-bag" you can carry if you need to you evacuate on foot or public transportation and supplies for traveling by longer distances if you have a personal vehicle.

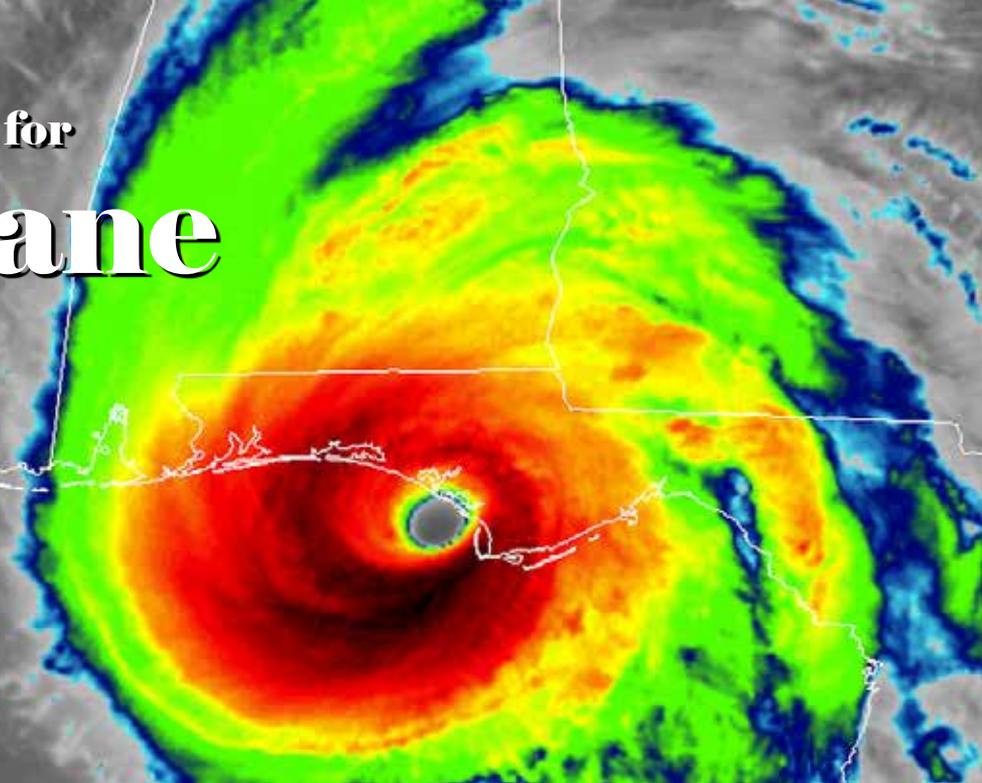
DEVELOP A HOUSEHOLD COMMUNICATION PLAN.

Your family or other household members may not all be together, or at home, when disaster strikes. That's why it's important to know how you will communicate with the members of your household during a disaster.

A disaster can strike without warning, and the best way to protect your family is to be prepared. These tips, along with additional information available on www.ready.gov, are a good start to make sure your family is safe and comfortable following an emergency situation.

For more tips for your home, visit www.BCHBA.com or the National Association of Home Builders at nabh.org. 

Prepare Your Home for Hurricane Season



As storm season approaches, the likelihood of hurricanes increases. Powerful storms that bring heavy rains and flood can wreak havoc on your property. To help preserve one of your most important investments and your loved ones, consider taking the following proactive steps:

Weatherproof Your Home

- Seal doors and windows. Make sure the seals around your home's windows and doors are not cracked. Over time, temperature changes can damage seals. Heavy storm winds will allow rain to easily seep through doors and windows if they are not properly sealed. Some hardware stores may sell retrofit kits for garage doors to bolster their hurricane-resistance.
- Review your roof. Examine your roof for damage. Any exposed sections of your roof can further harm your home during a storm. You should also repair any holes, loose shingles or broken tiles. A qualified contractor can check the structural integrity of your roof. If needed, a contractor can install hurricane straps or clips to your roof to hold it in place during strong winds.

- Clear your yard. Any item in the front or back of your home can instantly turn into a flying object and create more damage to you or your neighbor's property. Patio furniture, grills or garden gnomes should be stored indoors or securely fastened to the ground.
- Unclog gutters. Conduct a simple visual inspection of your gutters and downspouts. If your gutters are poorly sloped or leaking they will overflow and cause damage to your home's exterior or foundation. Clearing your gutters will help improve their effectiveness and prevent unnecessary debris from accumulating during a heavy rain storm.

Create a Disaster Supply Kit

An emergency supply kit will help you and your family with any type of natural disaster. You may lose power or need to evacuate your area, so it is important to have essential items on hand. Your kit should contain some basic items:

- Water (one gallon of water per person per day for at least three days, for drinking and sanitation)
- Food (at least a three-day supply of non-perishable food)
- Battery-powered or hand crank radio and a NOAA Weather Radio with tone alert
- Flashlight
- First aid kit
- Extra batteries
- Whistle to signal for help

You should also consider what unique items you may need for your family such as supplies for seniors or pets. For additional ideas on creating an emergency supply kit, visit ready.gov.

Make a Plan

When bad weather hits, you should have a plan in place to keep in touch with your family or loved ones. Ready.gov recommends putting a communication plan together with your family to know how you can contact one another and reconnect if separated. Choose a family meeting place that is familiar and easy to find. Make sure to discuss the specific needs of your household when planning such as dietary needs, medical supplies and other items specific to your daily living needs and responsibilities.

To learn more about protecting your home during a hurricane or natural disaster, visit nahb.org.

Keep Your Home and Family Safe and Secure



Your home is likely the largest investment you own, but more importantly, it protects and provides a sanctuary where your family will share experiences and create lifelong memories. The National Association of Home Builders' MyHome Press has published a handbook for home owners, "Home Maintenance Made Easy," and below are just some of the many tips provided in the Safety and Security section that can help you keep your home and family out of harm's way.

General Safety

- Keep a home first aid kit or first aid materials in a convenient location. Buy and keep a booklet on basic first aid with it.
- If you decide to remodel, finish the basement, or add on to your home, work with trained professionals who will make sure a building permit is obtained, all building department inspections occur and the work complies with applicable codes.
- Teach children how and why to dial 911.

Locks

- Chains or locks will be the most secure if the screws and bolts used to attach them go all the way through the door or frame and cannot be removed from the outside.
- Locks should be located so they cannot be reached by breaking a small windowpane in or near the door.
- Locks that require a key to open from the inside are potentially dangerous if any emergency such as a fire occurs. Be sure a spare key is close by to prevent trapping anyone inside the house.

Fire Prevention

- Have a fire extinguisher and ensure all family members know where it is and how to use it. Fires from combustible solids such as wood, cloth or paper differ from electrical and chemical fires, so make sure your extinguisher is multipurpose. Check annually that the charge is still in the green area of the scale. A qualified and licensed professional at a specialty store can recharge it.
- Make sure all family members know the escape routes to use in a fire. Conduct regular fire drills to practice.
- Test your smoke detectors to ensure they function correctly and so everyone will recognize the warning alarm's sound. If a detector chirps, the battery needs replacement. Follow the manufacturer's directions for cleaning and servicing your detectors.
- Store volatile materials (such as paint and gasoline) in appropriate containers and away from flames and heat sources, ideally in a garage or building that is not part of your habitat space.
- Don't place flammable objects or materials near the stove or fireplace, and store matches away from heat sources and the reach of children. Also keep flammable objects away from the grill.
- Make sure all electrical cords are in good repair. Use properly sized fuses and don't overload electrical outlets.

For more home maintenance advice, contact [insert HBA contact information here] or go to myhomepress.com for publications on current topics including social media, home design and more. 

Preventing Home Fires is the Best Way to Survive Them

Every year, home fires claim the lives of close to 3,000 Americans and cause around \$6 billion in damage. While fire deaths in the home are dropping -- largely due to fire safety awareness and home building codes and techniques -- far too many people in the United States die each year of something that is often preventable.

When it comes to household fires, the best way to survive one is to simply avoid having a fire start in your home. Practice diligence when working with or around the most common fire hazards in a home.

COOKING - Cooking leads to more house fires than any other single source. By far the greatest factor in kitchen fires is unattended cooking. Never leave the kitchen while cooking, especially when using oil or high temperatures. And if oil does ever catch fire in a kitchen, never, ever use water to attempt to put it out. This will spread the fire. Calmly turn off the heat source or remove the pan from the heat, attempt to smother the flames with a metal lid or flour, or use a fire extinguisher if all else fails.

HEATING EQUIPMENT - Have chimneys/ fireplaces cleaned and inspected once a year. Never set clothes or shoes on a radiator or space heater to dry. Never leave space heaters on overnight or when you leave the home and only use space heaters that shut off automatically when tipped over.

SMOKING - Smoking is the number one cause of home fire deaths and also has a very simple solution: never smoke indoors. The vast majority of smoking fires start in a bedroom, so don't smoke in your bed.

ELECTRICITY - Overloaded circuits and misuse of extension cords, multi-outlet converters and power is another leading causes of home electrical fires. Never use extension cords, power strips or multi-outlet converters for appliances; all appliances should be plugged directly into a wall outlet. Use only appropriate bulbs in lighting fixtures; higher wattage light bulbs may cause overheating. Overreliance on extension cords, power strips or multi-outlet converters is a sign that more wall outlets may need to be installed in a room or home.

CANDLES - One-third of candle fires start in the bedroom; make sure that candles are on a stable surface and won't be knocked over. Be very alert during the holidays: Candles + wrapping paper + dried Christmas trees = a fire waiting to happen.

FLAMMABLE LIQUIDS - Vapors can ignite from high temperatures or small sparks from static electricity or other sources. Don't store flammables like gasoline and certain cleaning agents near a heating source. They should be kept outside the home in a cool, ventilated area.

CLOTHES DRYERS - Clean the lint filter after every load. Also clean any lint from around the drum, and around the housing for the lint filter. At least once per year check the air exhaust pipe to the exterior of the home and ensure there is no blockage.

Prevention is the best way to avoid fires. But it would be irresponsible to not have defenses in place in the event of a fire. Always remember:

SMOKE DETECTORS - Install smoke alarms on every level of your home, inside bedrooms and outside sleeping areas. Test the batteries each month.

FIRE EMERGENCY PLAN - Talk with all family members about a fire escape plan and practice the plan twice a year. The plan may include escape ladders if the home is two stories or more.

FIRE EXTINGUISHERS - Having fire extinguishers in your home and knowing how to use them is a crucial part of your home's emergency plan. They should be used only for fires that are very small and contained. Always keep an extinguisher near the kitchen and, preferably, on every level of the home.

Above all else, always remember that if a fire occurs in your home, get out, stay out and call for help. Never go back inside for anything. 

Flood Recovery Tips for Home Owners



Recovering from extensive flooding — caused by a hurricane or other natural disaster — can be a stressful situation for everyone, especially home owners. Once the waters recede, a home owner will need to take several steps to begin the water remediation and reconstruction process.

The 2017 NAHB Remodelers Chair Dan Bawden, president of Legal Eagle Contractors in Houston, has some answers to home owners' frequently asked questions.

WHAT THINGS ARE IMPORTANT TO DOCUMENT WITH PICTURES FOR INSURANCE PURPOSES?

Document all damaged surfaces and contents before you do any remediation. Specifically, take pictures of the water level at its highest (or the high-water line) inside all of the rooms and around outside of the home. Take photos of damaged furniture, where the water line got to on all appliances, including the washer, dryer and water heater. Document what floor material you have in each room. Take photos of all lower cabinets and document the type(s) of countertops. Take pictures of your vehicles and any flooded outdoor structures.

WHO SHOULD REMOVE THE WET STUFF FROM INSIDE MY HOME?

If you can cut the carpet into small pieces and lug it out to the curb yourself, do so. Do the same with soggy furniture pieces, clothing and items you can manage. Do not remove the sheetrock and insulation yourself, as you might remove more than is necessary, which would add to the costs of the rebuild.

Handling these materials also puts your skin in contact with potentially toxic floodwater. This water wicks up into the insulation in your outside walls. If the mold has started to appear inside or outside the walls, use of a respirator mask — a real one, not the paper ones — and gloves are a must.

If you cannot manage to do this removal work on your own and have no church or other volunteer group to help you, keep the air conditioning running as cold as possible and wait for the remediation company.

HOW DO I FIND A WATER REMEDIATION COMPANY?

Ask your homeowners insurance agent for a list of names. If you search online, always check to see if they are members of the Better Business Bureau and read their customer reviews before signing a

contract. Also, ask to have the company's general liability insurance company email you a copy of the insurance certificate with your name placed as the loss payee at the bottom left. If it can't do this, do not use the company.

IS MY HOMEOWNERS INSURANCE GOING TO PAY FOR ANY OF THIS?

Homeowners insurance will only for non-flood related damage such as structural or roof damage. If water actively flowed through your home, there may be structural damage to the framing. You will have to hire an engineer to prove the cause of the damage.

People keep knocking on my door offering to remove the carpet and sheetrock. How do I know if they are professionals? Professional remediators should not be coming to your home unsolicited. Hiring them puts you at very high risk that the work will not be done properly, or worse. Before you hire a contractor, do some research. Find out firms that have a permanent business address and a good reputation. Insist on a complete and clearly written contract. Ask for references and do not pay cash up front.

To find a list of reliable contractors you can trust, contact www.BCHBA.com. 

Electricity is such a fundamental part of our everyday lives that we hardly ever think about how it works or any safety issues that could occur as a result of our plugged-in homes. Here are five electrical safety facts that you should know to protect your family and your home.

1. IF LIGHTS FLICKER OR DIM REPEATEDLY, YOU SHOULD CALL AN ELECTRICIAN.

Flickering or dimming lights signifies an overload and a professional should be contacted. Power outages due to power line accidents, strong wind, storms or extreme heat also can cause brief interruptions. You can call your power company to find out details on the situation, or check your circuit boxes for those outages. You also should call your electrician if you are constantly resetting circuit breakers or changing fuses, smell burning electricity or need to replace faulty wiring.

2. IF YOU DO LOSE POWER, TURN OFF ALL APPLIANCES TO PREVENT A CIRCUIT OVERLOAD WHEN ELECTRICITY IS RESTORED.

Your house may temporarily lose power due to weather issues or even on hot summer days of high demand. If you experience an outage, it is important to turn off all of the appliances in your house to prevent a circuit overload or even another outage when the power is restored. Electric companies recommend leaving one lamp on so that you'll know when the power is back.

3. HOUSE WIRING EVENTUALLY NEEDS TO BE REPLACED.

Depending on the amount of use, insulation on house wires can become frayed or broken, creating a fire hazard. If you have any doubts about your wiring, have a qualified

electrician perform a complete inspection. Houses built between 1965 and 1973, in particular, are at risk because many were built with aluminum wiring, which the U.S. Consumer Product Safety Commission says is 55 times more likely to reach "fire hazard conditions" than regular copper wire.

4. A CIRCUIT BREAKER IS NOT DESIGNED TO PROTECT AGAINST A GROUND FAULT.

Circuit breakers are designed to protect against high levels of electrical current caused by a short circuit. Ground Fault Circuit Interrupters (GFCIs) protect against ground faults, when current leaking from an appliance goes to ground through a person touching the appliance. Even a small amount of current passing through a person this way can be lethal; a GFCI will trip if there's a ground fault, whereas a circuit breaker won't.

5. YOU CAN DAMAGE A POWER TOOL BY USING THE WRONG SIZE EXTENSION CORD.

If your electric lawn mower, hedge trimmer, or leaf blower doesn't get enough power, either because the extension cord is too thin or too long, the motor can be damaged and eventually destroyed. Also, overloading an extension cord can cause a fire or shock hazard. Be sure to use a cord rated to provide the proper amperage the tool requires, which is listed on the tool.

Just a little electrical knowledge can go a long way. Remember, when dealing with electrical issues in your home, safety should be your number one priority.

For more information and tips, visit the National Association of Home Builders at nahb.org. Some material in this article was provided by the Leviton Institute. 



Electrical Safety Facts Every Home Owner Should Know



Builder Profiles



Ron Cuny, Sr.

Builder | Owner

251.422.2709

www.arkbuildersllc.com

FB | Insta @arkbuilderscustomhomes



Builder's Name: Ron Cuny, Sr.

Company Name: ARK Builders, LLC

Numbers of Years as Licensed Builder: 21

Square Footage Range of Homes Built: All ranges

Price Range of Homes Built: All prices

Primary Type of Building: Custom Residential, Custom Spec, Patio Homes & Waterfront

Licensed with Alabama Homebuilders Licensure Board

Brief Description of the Company

ARK Builders serves the beautiful Eastern Shore in South AL by building uniquely designed, custom homes. Ron has a relaxed opened door philosophy with homeowners guiding each with care to build a beautiful home. We invite you to experience working with us, where you are truly appreciated. We focus on you by offering unlimited communication, attention to detail & dedicated commitment to providing you a corner of Baldwin County that you will call home!

(ARK is a locally owned & operated family home building business.)

Building homes, building relationships.



BRIAN T. ARMSTRONG CONSTRUCTION INC.

Brian T. Armstrong has been in the residential construction business in Baldwin County for over 15 years. He has personally over seen the construction of over 300 homes in South Alabama. When building with the Brain T. Armstrong Construction, Inc. Team, it is our goal to make your building experience organized and efficient. That is why here at Brian T. Armstrong Construction, Inc., we have a low superintendent to house ratio, so that our customers get the best service possible.

We believe every person that wants to build, remodel and/or add on to their home, should be able to find an honest contractor. We will always keep your best interest in mind when conducting your construction project.

Thank you for giving me the opportunity to make your construction project an enjoyable experience.

Sincerely, Brian Armstrong



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Top Design Trends for 2019



At the beginning of each year, the Best in American Living Awards (BALA) recognizes dozens of new projects from this past year that showcased the best in home and community design, interior design and remodeling.

Whether you're looking for inspiration for your next home renovation or you're ready to start browsing for a new home, here are a few of the top design trends you'll see in 2019.

BLACK WINDOW FRAMES. Do you prefer a sleek and distinctive look for your home? Black window frames are the answer. The bold color choice has a modern appeal and frames are available in every price point.

THE CEILING AS THE FIFTH WALL OF DESIGN. Ceilings will not be ignored this year. Statement ceilings transform rooms into bigger and brighter living spaces. Creative textures, colors and lighting can bring this seemingly blank canvas to life.

CREATIVE INTEGRATION OF OUTDOOR SPACES. Small outdoor spots no longer lim-

it design capabilities. Cozy and appealing outdoor living areas can be integrated into homes in even the narrowest lots. You'll see expert design, carefully selected features and furniture create exciting indoor-outdoor spaces.

DELINEATION OF SPACES THROUGH MIXED MATERIALS. Designers are shaking things up in 2019 with a variety of textured elements to elevate the style of a home. Homes will have better defined spaces, both outdoor and in, with mixed materials like stone or brick.

INDOOR/OUTDOOR CONNECTIONS. Easy physical and visual connections with outdoor spaces is enticing and generates an abundance of nature light and ventilation. The seamless flow of indoor and outdoor space is a trend gaining momentum each year.

MID-CENTURY MODERN AND MODERN FARMHOUSE. Bringing out a home's original character is a style that is sweeping the nation. Mid-century modern homes have a warm and inviting living space with large

windows and open design concepts. The popular modern farmhouse incorporates natural wood beams, large sinks and barn doors.

MULTIGENERATIONAL LIVING. Overall, this trend is about creating a home to accommodate multiple generations living under one roof. Floor plans and design elements allow for all household members to gather comfortably in living spaces. You'll notice suites and transition spaces capable of quickly transforming into bedrooms.

STAIRS AS A FOCAL PIECE. Known more for utility in a home rather than design, stairs are taking a life of their own. Homes this year will have stairs with fine detailing, unique materials and one-of-a-kind designs. Stairs and rails are available in an array of styles and are suitable for any budget.

For more information about the latest designs to enhance your home or to find a builder in your area to create the new home of your dreams, contact Baldwin County Home Builders Association. 

Homeownership is the foundation of the American Dream, and in today's do-it-yourself culture where how-to advice for just about anything can be found on the internet, many people think they could save a lot of money by building their own home. But your home is likely the single largest investment you will make in your lifetime, and not hiring a professional home builder could be a costly mistake for many reasons—financial, emotional, and physical.

Getting financing is an important consideration. As a self-contractor, lenders have strict guidelines and limits on how much money they will give you, and they will require that you provide house plans, specifications and an itemized list of documented costs and bids beforehand.

Even if you feel that you have enough cash to do the job, it is wise to get a loan to cover material or labor cost increases, upgrades or material overruns. Many mortgage companies will not lend money to cover unanticipated costs on a home when construction has already begun.

There is a huge amount of book-keeping if you act as your own general contractor. The IRS requires that you send anyone you hired to work on your home—subcontractors—who earned over a certain amount a 1099 form at the end of the year. You'll have to be on site to document delivery slips, check for inaccurate billing and track material returns in order to stay on budget.

Professional home builders are experts at the logistics and timing of building a home. It is an exact science to make sure permits are applied for, materials are ordered and delivered, subcontractors are hired, utility deposits are paid, and inspections are scheduled at exactly the right time. Even if you're very orga-

nized, it is a process where many things can go wrong and a delay could cost you thousands of dollars and a lot of stress.

Building your own home is a risky proposition from a legal standpoint, as well. Home builders carry Builder's Risk, General Liability and Workman's Compensation insurance on their building projects. As a self-contractor, you will have to assume most, if not all, of the same liabilities. You may want to consult with an attorney regarding potential liability issues, and with an insurance agent concerning appropriate insurance coverage.

Home builders have staff to take care of all the details of building a home, and established relationships with other professionals to complete the job, which is why they can build a home in a relatively quick time-frame. To build an average 1,500 sq. ft. home, you need to be prepared to spend at least 35 hours per week for at least five or six months, and most people don't have jobs with that kind of flexibility. You will also need the time to determine and order the materials, evaluate bids, and hire and schedule qualified, licensed, insured and/or certified subcontractors.

Finally, if you sell the home you've built, you may be responsible for any defects that are discovered afterwards. As the home's builder, you or your estate will be responsible for claims brought by subsequent owners of the home.

These are just a few of the things you need to think about before building your own home. By hiring a professional home builder, you will get quality of workmanship, building code compliance and an outstanding level of knowledge. To find a home builder in the Baldwin County area, contact www.BCHBA.com. 

Beware of Being Your Own Home Builder



Getting Creative with Your Empty Nest



Many baby boomers are finally saying goodbye to their adult children, who are moving out of the house and starting the next chapter in their lives. While some empty nesters are excited about this new phase, it can be a stressful time for others as they deal with this time of transition in their lives.

When your kids move out and you're faced with an empty nest, lots of questions come to mind. Should you move and downsize? If you stay, how should you use the kids' rooms? What other changes should you make as you get older?

If you've made the decision to stay in your home – at least for now – it's time to figure out how your house can work better for you in this the next chapter of your life.

FOCUS ON SMALL DIY JOBS

With the kids out of the house, you may be surprised at how much free time you have. Use this time to tackle some of those home renovation jobs that have been on your to-do list for a while.

Before you begin any project, however, look at your house – room by room – with a fresh set of eyes. Now that your house doesn't need to accommodate a growing family, how do you want to use each of the rooms to fit your new lifestyle? Perhaps the mudroom is no longer needed, but a craft room has always been on your wish list. Now you can focus on making those changes.

CREATE A HOME OFFICE

You may be an empty nester, but you are still a very active member of the workforce. An extra bedroom or den previously used for family activities would be a great place to turn into a home office.

Home offices are becoming less of a luxury and more of a necessity with more people telecommuting or running their own businesses from their house.

EXPAND YOUR SPACE

Depending on the age of your home, you may find that your master bedroom or bath is too small for comfort. Expand into space that isn't being used to build the master bath of your dreams or to create a separate seating or dressing area in your bedroom.

Incorporating these changes will not only create a home that suits your new lifestyle, they also may increase the value of your home when you decide to finally sell.

Many empty nesters hire expert remodelers to adapt their home to make it easy to use and maintain. Stairs often become a problem, but moving the master bedroom and the laundry room to the ground floor can be part of a solution that gives home owners many more years in the home they love.

Building professionals who have earned the National Association of Home Builders' Certified Aging-in-Place Specialist (CAPS) designation have received training on how to build or renovate a home so that the occupants can live in the home safely, independently and comfortably, regardless of their age or ability level. While most CAPS professionals are remodelers, an increasing number are general contractors, designers, architects and health care professionals.

For more information on remodeling a recently kid-free home, or to find professional remodelers to adapt your home, nahb.org/visit www.bchba.com. 

New Homes Benefit More Than Just Buyers and Builders



The only people who benefit when a house is built are the family members who get to live there, and the builder who constructed and sold the home, right?

Wrong!

The positive impact of new residential construction is far-reaching, bringing benefits to families, businesses and services throughout a community immediately, as well as for years to come.

According to economists at the National Association of Home Builders, the one-year estimated local impacts of building 100 single-family homes in a typical metro area include \$28.7 million in local income, \$3.6 million in taxes and other local government revenue, and 394 local jobs.

But what does that economic impact mean in the real, day-to-day lives of community residents?

Just think about it. When a family moves to a community and buys a new house, they will likely shop at local stores to buy furniture and accessories to decorate the

home. They will fill their car's gas tank at local gas stations so they can get to the stores, have local mechanics work on the car when it breaks down or needs the oil changed, or buy a new car at a local dealer when it's time to replace the old one.

The family may need to hire local companies for regular services to maintain their home, such as landscaping, house cleaning, pet sitters or pool upkeep.

The children will enroll in local schools. This increases enrollment, meaning more teachers, janitors, cafeteria workers and other school support staff will need to be hired. Those kids will also join sports leagues and other activities, buy equipment and pay registration fees that provide stipends for referees and coaches.

All of this economic activity puts income into the pockets of local business owners and their families, who can then afford to go out and spend money themselves, which recycles even more money into the community's economy.

The new family also pays local and state taxes. These tax revenues help pay for a

wide range of government services, including school teachers, police departments, refuse collection, parks maintenance and road repairs.

Over the long term, as the families who move into new homes become part of the community, their positive impact continues. NAHB estimates that those 100 new homes also provide the community with additional, annually-recurring impacts of \$4.1 million in local income, \$1 million in taxes and other revenue for local governments, and 69 local jobs.

Families who buy a newly built home enjoy benefits including safety, amenities, energy efficiency and floor plans to fit a modern lifestyle. But the advantages of new homes extend far beyond the buyers and the builders—residential construction has a positive, direct impact on the local community for years.

To learn more about the home-buying process or to find new homes for sale in the Baldwin County area, go to www.bchba.com. 

The BCHBA Buyer's Guide

ACCOUNTANTS

Gruenloh & Associates P.C. (251) 947-1040
Ladner & Ladner (251) 343-2270

ACOUSTIC CEILINGS

Craig Jernigan Construction, Inc. (251) 928-3373
Gary Buchheit Drywall & Gutters, Inc. (251) 648-1434
Interior Exterior Building Supply (251) 970-3871
MCS Contracting, Inc. (251) 943-5832
Proline Drywall, Inc. (251) 989-0609
Regional Ceilings, Inc. (251) 928-3588
Strait Line Construction (251) 391-1354

ADVERTISING

Alabama Media Group (251) 219-5101
Burton Advertising (205) 991-9644
Gulf Coast Newspapers (251) 923-8129
Michael Lowry Photography, Inc. (407) 509-1622

AIR CONDITIONING / HEATING CONTRACTOR

American Air Solutions, Inc. (251) 943-6232
Available Heating & Air Conditioning, Inc. (251) 929-3224
Baldwin Heating & Air Conditioning (251) 583-5821
Bama Breeze Heating & Air, LLC (251) 952-2915
Bateman Heating & Air (251) 979-9755
Bay Aire Inc. Air Conditioning & Heating (251) 928-3096
Boeschen Heating & Cooling, LLC (251) 937-0063
Comfort Solutions Heating & Cooling, Inc. (251) 967-4822
D & D Quality Services (251) 747-5884
Dowsey, Inc. (251) 928-5566
Gatlin Heating & A/C, Inc. (251) 649-8626
Glosson Heating & AC, Chipper Glosson dba (251) 923-7664

Gulf Coast HVAC, LLC (251) 955-1054
Hansen Heating and Air (251) 471-3047
Ingersolls Refrigeration, A/C & Heating (251) 928-9392
Island Air Conditioning & Heating, Inc. (251) 943-4709
Jerry Fields dba Fields Cooling Heating & Refrigeration (251) 943-2535
KARD Inc dba Roberts Air Conditioning (251) 968-7600
LaConsay Air & Heating, LLC (251) 510-5755
Seagull Home Inspection, Inc. dba Seagull Heating, Air & Ref (251) 609-5255
Sun Coast Energy (251) 970-0007
Superior Contracting Services (251) 961-1592
Sweat Cool Air Conditioning & Heating, LLC (251) 210-8792
Swinson Air Conditioning (251) 964-9009
T & M Heating & A/C (251) 580-2665
Urgent Air (251) 979-9433
Walker Maintenance, Inc. (251) 945-5858
Wiley Services (251) 626-4057
Williamson Air Conditioning (251) 981-3872

ALARM SYSTEMS / SECURITY

Alarm Engineers Inc (800) 234-2327
Home Logic, LLC dba Audio Indulgence (251) 666-4663
Secure Vision, Inc. (251) 967-4455

APPLIANCES

Ferguson Bath, Kitchen & Lighting Gallery (251) 621-2147
General Electric Appliances (251) 300-0468
Kay's Prestige Kitchens (850) 438-1421
Mobile Appliance Co. Inc. (251) 625-8989
Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000

ARCHITECTS / DESIGNERS / ENGINEERS

Bethel Engineering, Inc. (251) 661-4747

Chatham Home Planning, Inc. (251) 626-7789
 Chris Francis Tree Care (251) 367-8733
 Coastal Design Group, LLC (251) 923-8292
 Dewberry (251) 929-9794
 Garden Design Solutions Inc (251) 929-0702
 J. Martin Pitts P.E., LLC (251) 591-6634
 Moore Surveying (251) 928-6777
 Organize, Etc. (901) 216-7790
 Tickle Creative Company (251) 209-7135

ASPHALT

American Asphalt, Inc. (251) 990-8000
 Ammons and Blackmon Construction, LLC (251) 626-0656
 Asphalt Repair Services, LLC (256) 590-4801
 Overstreet Trucking (251) 675-2191
 Strickland Construction Co., Inc. (251) 943-4131

AUTOMOBILE / TRUCK SALES

Terry Thompson Chevrolet, Inc. (251) 626-0631

AWNING INSTALLATION

Gulf Regions Protective Coverings, LLC (251) 979-0300

BANKS

BancorpSouth (251) 990-5852
 Bryant Bank (251) 607-5752
 Centennial Bank (251) 929-7462
 Community Bank Coast (251) 338-8149
 First Federal Mortgage (251) 929-9399
 Hancock Bank (251) 602-6416
 National Bank of Commerce (251) 504-2638
 Pen Air Federal Credit Union (850) 505-3200
 River Bank and Trust (251) 626-7790
 TCB Coastal Banking (251) 517-9601
 Trustmark National Bank (251) 431-7844
 Tyndall Federal Credit Union (251) 378-1082
 United Bank (251) 965-5315

BATHTUB REPAIR

Act Fast Bathtub and Fiberglass, Reid Robbins dba (251) 747-5489
 Glaze Pro, LLC (251) 200-2939

BLUEPRINTS

The Plot Shop (239) 410-4446

BRICK / MASONRY SUPPLIERS

Acme Brick Tile & Stone (251) 433-5569
 Bay Minette Building Supply, Inc. (251) 937-2431
 Harris Stone Works, LLC (251) 233-6083
 Riley-Stuart Supply Co. (251) 471-4361
 Wesley Freeland Masonry (251) 232-4352

BUILDING MATERIALS / LUMBER

Bay Minette Building Supply, Inc. (251) 937-2431
 Blue Water Lumber, LLC (251) 621-9633
 Builders First Source (850) 432-1421
 Dixie Building Supply (251) 456-2254
 Ford Lumber & Millwork Company, Inc. (251) 947-3127
 Gulf Coast Building Supply (251) 947-7800
 Huber Engineered Woods (800) 933-9220
 Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000
 Swift Supply, Inc. (251) 929-9399
 Tool Expo Corporation (251) 533-6250

CABINETS / MILLWORK

American Carpets of Gulf Shores (251) 967-1700
 Brock's Cabinets South (251) 747-0473
 Builders First Source (850) 432-1421
 C & C Custom Cabinets, LLC (251) 978-1029
 CabTech, Inc. (205) 535-6457
 Coastal Stone Works dba Coastal Stone & Cabinetry (251) 929-3475
 Coastal Woodworks Inc (251) 422-6389
 Dean's SKD Inc. dba Southern Kitchen Design (251) 979-1133
 Fairhope Cabinetry and Millwork, LLC (251) 751-1799
 Hallex and Harich, Inc. (251) 942-5296
 Harris Remodeling (251) 937-4004
 Hochstetler Cabinets, LLC (251) 379-7043
 Integrated Renovations, LLC (251) 525-3818
 Kay's Prestige Kitchens (850) 438-1421
 McClusky Cabinets (251) 949-7102
 Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000
 Vance and Sons Cabinets, Inc. (251) 928-3438

CARPENTRY CONTRACTORS

1st Call Services, LLC (251) 367-5513
 3D Installation, Daniel W. Davis dba (251) 463-5263
 AFA Construction, LLC (251) 802-7460
 Andreas Contracting (251) 504-7530
 Bama Coast Construction, LLC (251) 747-3498
 Barry Wiseman Contracting, LLC (251) 423-3854
 Beede's Construction (251) 233-8264
 Best Soto Construction, LLC (251) 424-2812
 Bowen Contracting, Inc. (251) 988-8523
 Bravo, LLC (251) 609-2650
 Brock's Cabinets South (251) 747-0473
 Caribbean Sunset Paradise, Inc. (850) 503-6915
 Cooley's Construction (251) 943-3004
 Cooper Construction, Inc. (251) 947-7030
 CR Creations (251) 472-5736
 Deas Construction Co., Inc. (251) 478-1060
 Donnelly Design Painting (251) 802-3366
 Eastern Shore Contracting (251) 508-1338
 EK Stucco, LLC (251) 747-9535
 Forward Contracting (251) 233-5157
 Garcia Construction & Remodeling (251) 201-0328
 Green Services, Kevin Green dba (251) 752-4191
 Gulf Coast Carpentry, Inc. (251) 233-8176
 Gulf Coast Carpentry, Sean Sears dba (251) 979-1910
 Hicks Home Improvements (228) 213-9100
 Hurtado Construction (251) 752-8943
 Isai Painting & Remodeling (251) 609-3753
 JM Hill Construction, LLC (251) 680-0510
 John Emrich Contracting (251) 510-1272
 Johnson Builders, LLC (251) 751-3332
 Larry Whitaker Builders (251) 504-0131
 Littrell Construction (251) 979-6976
 LSN Construction (251) 269-1498
 Mako Services, LLC (251) 767-3009
 Manu-Forti Construction Inc (251) 979-6457
 McClure Custom Builders (251) 223-6842
 Merchant Construction, LLC (251) 942-6084
 Michael Purvis Construction, Inc. (251) 591-1870
 Mike Bullen (251) 747-8877
 MJ Builders, LLC (251) 979-9066
 Oliver Siding, Kevin Oliver dba (251) 209-9671
 Olivo Construction, LLC (225) 279-3026
 R & C Construction, LLC (478) 342-2324

R C Ratliff Enterprises, LLC	(334) 412-0677	M D Thomas Construction, LLC	(251) 980-2504
R. S. Kelley Construction	(850) 327-6789	Phil Harris Construction, Inc.	(251) 968-7128
Ramey Construction, LLC	(251) 424-7018	Reed Construction Company, LLC	(251) 937-9098
Randy Goins	(251) 610-6212	Rob Littleton Construction Co., LLC	(251) 229-8058
Robert Lester Construction & Roofing, LLC	(251) 968-6525	Roberds Corporation	(251) 928-6081
Russell and Company Construction, Inc.	(205) 215-6473	Roberson General Contractors, LLC	(251) 213-7040
Shipman Contracting & Electrical Services	(251) 990-8363	Sanderson Enterprises, Inc.dba Sanderson Builders	(251) 968-3283
SLP General Construction, LLC	(850) 261-7142	Stuart Construction, LLC	(251) 937-9594
SMG Builders, Inc.	(251) 300-0315	Sun Coast Builders, Inc.	(251) 943-4344
South Energy Construction, LLC	(251) 234-1266	Trawick Builders, Inc.	(251) 943-5000
Southeast Construction, LLC	(251) 753-5465	Unity Construction, LLC	(251) 550-1220
Southern Home Framing, LLC	(251) 554-9955		
Southern Riviera Contracting	(251) 979-0888	CONCRETE / AGGREGATE PRODUCTS	
Stephen Snyder	(251) 591-1373	A+ Concrete Designs, LLC	(251) 929-1307
Stump Construction	(251) 752-3742	Baldwin Concrete division of Shelby Concrete	(251) 968-3388
Sycamore Construction, Inc.	(251) 929-2365	Beede's Construction	(251) 233-8264
The Howle Construction Co.	(251) 479-2911	Brown Concrete Placement	(251) 391-8199
		Childers Concrete, LLC	(251) 597-7482
CEILING		Custom Concrete Homes, LLC	(251) 631-3894
Quality Contractors & Son, LLC	(251) 747-1128	EK Stucco, LLC	(251) 747-9535
		Fairhope Ready Mix, Inc.	(251) 929-2174
CERAMIC TILE / DIST. / INSTALLATION		James Childers Concrete, Inc.	(251) 979-9957
Acme Brick Tile & Stone	(251) 433-5569	Lopez Concrete	(251) 753-9009
American Carpets of Gulf Shores	(251) 967-1700	Ready Mix USA, Cemex	(251) 943-2985
Bay Flooring & Design, Inc.	(251) 928-5625	SMG Builders, Inc.	(251) 300-0315
BRT Flooring, Inc.	(251) 581-4573	Spivey Concrete, Wyman Spivey dba	(251) 234-7813
Fairhope Floor Covering, Inc.	(251) 928-8302	Trotter's Concrete Construction, Inc.	(251) 971-3288
Gene's Floor Covering II, Inc.	(251) 968-6456	Wallace Concrete, Inc.	(251) 752-5861
Jubilee Flooring & Decorating	(251) 625-1700	West Ready Mix, Inc.	(251) 679-7496
Lee Hamilton Floor Coverings	(251) 402-9073		
W & W Flooring and Design	(251) 970-5244	CONCRETE DESIGN	
Wade Distributors	(251) 943-4188	A+ Concrete Designs, LLC	(251) 929-1307
		Brick to Concrete, LLC	(251) 487-7717
CLEANING SERVICES		Foxcrete Construction Group, LLC	(251) 550-9369
Eastern Shore Floor Cleaning	(251) 654-2148	Leavitt Land	(251) 379-1924
Tough Love Cleaning, LLC	(251) 307-4009		
		CONCRETE PAVERS	
CLOSET SHELVING		RJC LLC dba Riviera Stoneworks	(251) 943-2148
Inspired Closets Mobile	(251) 344-0202		
Island Enclosures & Improvements, LLC	(251) 968-9777	CONCRETE/ASPHALT STRIPING	
		Campbell Services	(251) 284-6014
COMMERCIAL BUILDER			
Aeiker Construction Corporation	(251) 259-2951	CONSTRUCTION CLEAN UP	
Ben Murphy Company, Inc.	(251) 943-7144	Baldwin Container Company, LLC	(251) 239-5509
C Roberds General Contractors, LLC	(251) 279-0018	Heard Roofing & Construction	(251) 943-8620
Capital Builders, LLC	(251) 988-1460	McRaney Investments, LLC dba Big Red Container	(251) 990-5047
Chamblee Construction and Design, LLC	(251) 510-5730	Ville Contracting, LLC	(850) 530-0981
Clark Construction Services, LLC	(251) 463-5393		
Crucible Construction, LLC	(251) 929-9020	COUNTERTOPS-SOLID SURFACE/GRANITE/CORIAN	
E M Dunaway General Contractors, Inc.	(251) 626-9487	3D Installation, Daniel W. Davis dba	(251) 463-5263
Earl Buchanan Construction Corporation	(251) 955-2879	A+ Concrete Designs, LLC	(251) 929-1307
Eric Lazzari Construction, LLC	(251) 626-2241	American Carpets of Gulf Shores	(251) 967-1700
G. M. Stuart, Inc.	(251) 937-6727	Coastal Stone Works dba Coastal Stone & Cabinetry	(251) 929-3475
Gary Powers Development, Inc.	(251) 947-3915	Custom Crafted Counters, LLC	(251) 747-4578
Greg Kennedy Inc. General Contractor	(251) 968-7447	Distinctive Home Design Center	(251) 269-6532
H. C. Pitman Building Co.	(251) 454-6676	Enterprise Flooring Service, Inc.	(251) 955-5197
Harvill, Inc	(251) 308-1003	Kay's Prestige Kitchens	(850) 438-1421
Highland Wake Construction, LLC	(251) 968-9253	Paradise Granite	(251) 986-4000
HLH Construction Services, Inc.	(251) 986-5555	Stone Interiors	(251) 964-5070
Impact Divisions, LLC	(904) 599-5485	The Stone Gallery, LLC	(251) 929-3850
J. L. Loper Construction Co., Inc.	(251) 980-1902		
Langenbach Construction Co., LLC	(251) 928-4044	CRANE WORK	
Living Stone General Contractor, LLC	(251) 377-1160	Crane USA, LLC	(850) 777-4128

CUSTOM MILLWORK

Barnett Millworks (251) 443-7710
 Custom Millworks, Inc. (251) 990-3545
 Harris Remodeling (251) 937-4004
 Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000
 Restructured (251) 591-8599

DECKS

Beede's Construction (251) 233-8264

DECORATIVE CONCRETE

A+ Concrete Designs, LLC (251) 929-1307

DECORATIVE PAINTING

Donnelly Design Painting (251) 802-3366

DECORATORS

Beds & Blinds, Inc. (251) 621-2006
 Kade Laws Interior Design, LLC (479) 414-2144
 Organize, Etc. (901) 216-7790

DEMOLITION

F & F Dirt, Inc. dba F & F Dirt & Lot Clearing (251) 401-6477
 Mason Excavating, LLC (251) 331-1289

DIRECTIONAL BORING

Apex Construction Services, LLC (251) 517-9057
 Peachtree Investments, LLC (251) 609-2211

DIRT/SAND/CLAY/FILL DIRT

Brownlee Asphalt Paving, Inc. (251) 990-5239
 Childress Sitework, Inc. (251) 971-6251
 F & F Dirt, Inc. dba F & F Dirt & Lot Clearing (251) 401-6477
 G & M Properties, LLC (251) 937-9766
 Hwy 27 Dirt, Inc. (251) 990-5213
 Mason Excavating, LLC (251) 331-1289
 Sand & Clay, Inc. (251) 928-4601
 Steve Mitchell Construction, Inc. (251) 947-4217
 Taylor Land Services, LLC (251) 802-1303

DISABILITY HOME DESIGN/HOME MODIFICATION

Island Enclosures & Improvements, LLC (251) 968-9777

DOOR HARDWARE

Southern Brass, LLC (251) 776-4338

DOORS / WINDOWS

Averette Specialties (251) 366-7190
 Barnett Millworks (251) 443-7710
 Bay Minette Building Supply, Inc. (251) 937-2431
 Beede's Construction (251) 233-8264
 Builders First Source (850) 432-1421
 Custom Millworks, Inc. (251) 990-3545
 Dale of Alabama, Inc. (251) 510-7614
 EcoView Windows, Doors and Siding (850) 500-4937
 Ford Lumber & Millwork Company, Inc. (251) 947-3127
 Fortified Installations, LLC (251) 554-9955
 Harris Remodeling (251) 937-4004
 Island Enclosures & Improvements, LLC (251) 968-9777
 Swift Supply, Inc. (251) 929-9399

DRAPERIES/WINDOW TREATMENTS

All About The Windows (251) 583-1678

Cheryl's Designs, Inc. (251) 943-1510
 Dave's Shutter & Blind (913) 402-4737
 Island Enclosures & Improvements, LLC (251) 968-9777
 Pfeffer Floor Covering Inc dba Pfeffer Floors To Go (251) 937-2189
 The Drapery Makery (251) 990-9060

DRIVEWAY/PARKING LOT

Cooper Construction, Inc. (251) 947-7030
 Hwy 27 Dirt, Inc. (251) 990-5213
 Mason Excavating, LLC (251) 331-1289

DRYWALL CONTRACTORS

AF Drywall, LLC (251) 233-4048
 All Baldwin Drywall (251) 979-5831
 Andreas Contracting (251) 504-7530
 Barnett Drywall (251) 752-0079
 BBD Drywall, Joseph Beck & Danny West dba (251) 581-4880
 Bustun Contractors, Inc. (251) 284-8651
 Cesar's Contracting, LLC (251) 213-1236
 Chris Miller dba Chris Miller Drywall & Interior (251) 269-2174
 Coastal Acoustics and Drywall, LLC (251) 895-1245
 Coastal Drywall Repair (662) 319-7500
 Craig Jernigan Construction, Inc. (251) 928-3373
 E & J Drywall, Inc. (251) 942-5181
 Eastern Shore Contracting (251) 508-1338
 Garcia Construction & Remodeling (251) 201-0328
 Garcia Drywall (251) 752-6858
 Gary Buchheit Drywall & Gutters, Inc. (251) 648-1434
 Gray's Fine Finishing (251) 232-4713
 Kevin Phillips dba Phillip's Interior & Exterior Services (251) 978-1255
 MCS Contracting, Inc. (251) 943-5832
 Nu Image Builders, LLC (251) 269-7126
 Olacon Drywall & Maintenance, LLC (251) 567-0758
 PGA Palomo Drywall, LLC (251) 586-2975
 Proline Drywall, Inc. (251) 989-0609
 Quality Contractors & Son, LLC (251) 747-1128
 R & C Construction, LLC (478) 342-2324
 Regional Ceilings, Inc. (251) 928-3588
 Regional Grid Systems, Inc. (251) 928-3588
 S O Drywall (251) 747-4359
 SteelHead Construction, Inc. (251) 422-8932
 Strait Line Construction (251) 391-1354
 Walker Drywall (251) 986-5604
 Yarco Inc (251) 974-5141

DRYWALL SUPPLIERS

Interior Exterior Building Supply (251) 970-3871
 Marjam Supply of Alabama (251) 338-7050

DUCT/DRYER VENT CLEANING

Duct Doctor USA of South Alabama (800) 955-1275
 Wiley Services (251) 626-4057
 Williamson Air Conditioning (251) 981-3872

EIFS / PLASTERING

Rodney G. Barnett Plastering Contractors (251) 402-0980

ELECTRICAL CONTRACTORS

24/7 All Services, LLC (251) 981-0001
 Bay Shore Electric, LLC (251) 583-5873
 Boykin Electrical Company, Inc. (251) 622-8012
 Diamond M&A Electric, LLC (251) 989-6771
 Dowsey, Inc. (251) 928-5566

Electricpower, LLC (251) 504-6287
 EM Contractors, LLC (251) 284-1326
 General Electrical Maintenance Services, LLC (251) 981-2820
 Green Electric (251) 968-7349
 Gulf Bay Service, LLC (251) 609-1582
 Hellmich Electric, Inc. (251) 943-2350
 Holk Electric, Inc. (251) 981-4632
 J Robinson Electric (251) 490-2225
 Kendrick Electric, Inc. (251) 947-4762
 L & B Electric, Inc. (251) 943-5995
 McCord Electric Service, LLC (251) 223-9495
 Progressive Electric Design, LLC (251) 232-9458
 RCI Electric (251) 943-2169
 Redline Electrical Services (251) 382-3658
 Robinson Electric, LLC (251) 747-3198
 S & K Electrical, LLC (251) 609-2801
 S R D Electrical Services, LLC (251) 621-0235
 Sasser Electrical Services (251) 210-7045
 Seelhorst Services (251) 751-9933
 Shipman Contracting & Electrical Services (251) 990-8363
 Technical Services, Inc. dba Townsend Services, Inc. (251) 974-2427
 Whitney Cadwell Electric (251) 990-8321

ELECTRICAL SUPPLIERS / LIGHTING

A & W Lighting (251) 607-0099
 Ferguson Bath, Kitchen & Lighting Gallery (251) 621-2147
 GloScapes Outdoor Lighting (251) 929-9388
 Mathes of Alabama Electrical Supply Co. (251) 943-8551
 S & K Electrical, LLC (251) 609-2801

ELEVATOR

EDCO Elevators (251) 990-7464

ENERGY SPECIALIST CONSULTANT

Island Air Conditioning & Heating, Inc. (251) 943-4709

EQUIPMENT RENTAL / SALES

J B T Power (251) 626-7317

EXCAVATION WORK

American Asphalt Inc (251) 990-8000
 Ammons and Blackmon Construction, LLC (251) 626-0656
 Big Red Container Inc dba Eastern Shore Ag (251) 990-5768
 EcoPath Construction (251) 269-8446
 Emerald Coast Landscaping (251) 269-8128
 Hel-Co We Trim Trees (251) 978-7558
 James Brothers Excavating, Inc. (251) 626-3483
 JTB Construction, LLC (850) 398-2006
 Leavitt Land (251) 379-1924
 Mason Excavating, LLC (251) 331-1289
 Peterson Southern Enterprises, LLC (251) 609-0915
 Qwick Co., LLC. (251) 648-8280
 Sand & Clay, Inc. (251) 928-4601
 Shad's Excavating, LLC (251) 379-6327
 Steve Mitchell Construction, Inc. (251) 947-4217

FENCES / GATES

Baldwin County Fence Company (251) 990-8344
 Consolidated Fence Co., LLC (251) 626-7052
 Micor Inc. dba MDS Construction Co. (251) 454-4244

FINANCIAL SERVICES

Gruenloh & Associates P.C. (251) 947-1040
 Tyndall Federal Credit Union (251) 378-1082

FIRE/WATER DAMAGE REPAIR

Phoenix Restoration Services, Inc. (251) 725-1779

FIREPLACES

2 Bros Insulation, LLC (956) 572-9555
 Coastal Insulation (251) 471-3311
 E B Masonry, LLC (251) 752-1828
 Fortified Installations, LLC (251) 554-9955
 Swift Supply, Inc. (251) 929-9399
 Volovecky's Masonry, LLC (251) 689-5422

FLOOR COVERINGS

American Carpets of Gulf Shores (251) 967-1700
 Bama Commercial Flooring (251) 989-9991
 Bay Flooring & Design, Inc. (251) 928-5625
 Bryan Wood Flooring, Inc. (251) 947-4878
 Carpet & Draperies Inc dba Sun Flooring, Inc. (251) 625-1864
 Coastal Stone Works dba Coastal Stone & Cabinetry (251) 929-3475
 Door-N-Gutter Pro, Inc. (251) 666-8313
 Fairhope Floor Covering Inc. (251) 928-8302
 Gene's Floor Covering II Inc. (251) 968-6456
 Gulf Coast Flooring & Design (251) 605-8811
 Jubilee Flooring & Decorating (251) 625-1700
 Parnell Carpet Installation (251) 945-5167
 Pfeffer Floor Covering, Inc. dba Pfeffer Floors To Go (251) 937-2189
 ProSource of Mobile (251) 660-6690
 Rio Stone, LLC (251) 965-1454
 Triton Stone Group of Mobile (251) 345-6450
 Tropical Woods & Flooring, LLC (251) 955-6470
 W & W Flooring and Design (251) 970-5244
 Wade Distributors (251) 943-4188
 Wall To Wall Interiors Inc. (251) 968-7602

FLOORING INSTALLATION

All-In-1 Remodeling, LLC (251) 654-2211
 Bama Commercial Flooring (251) 989-9991
 Blair's Carpet Installation (251) 979-9714
 BRT Flooring, Inc. (251) 581-4573
 Carpet & Draperies, Inc. dba Sun Flooring, Inc. (251) 625-1864
 Conways Flooring (251) 359-0420
 D. E. Wilson Tile & Flooring (251) 767-7454
 Enterprise Flooring Service, Inc. (251) 955-5197
 Gulf Coast Flooring & Design (251) 605-8811
 J & J Flooring- James Cuevas dba (251) 747-8561
 Jubilee Flooring & Decorating (251) 625-1700
 KWL Construction, Inc. (251) 968-4965
 Lee Davis (251) 295-2185
 Lee Hamilton Floor Coverings (251) 402-9073
 Leytons Flooring (251) 965-6607
 McClure Custom Builders (251) 223-6842
 McCord Flooring, LLC (251) 752-4829
 Mike Hall Flooring (251) 979-0381
 Peralta Flooring (251) 978-6699
 Perez Flooring (251) 391-7595
 Ramey Construction, LLC (251) 424-7018
 Sanchez Flooring, Inc. (251) 213-0000
 SetRite Tile & Stone, LLC (251) 504-7878
 Tropical Woods & Flooring, LLC (251) 955-6470
 W & W Flooring and Design (251) 970-5244
 Wade Distributors (251) 943-4188

FORTIFIED EVALUATION SERVICES

Bethel Engineering, Inc. (251) 661-4747

Coastal Design Group, LLC (251) 923-8292
 Knockout Home Inspections (251) 517-4558
 Smart Home America (855) 742-7233

FOUNDATION

Cooper Construction, Inc. (251) 947-7030
 CR Creations (251) 472-5736
 Force 5 Walls, Inc. (251) 965-9494
 Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000
 Trotter's Concrete Construction, Inc. (251) 971-3288
 Volovecky's Masonry, LLC (251) 689-5422

FRAMING SUBCONTRACTORS

Age Construction, LLC (251) 213-3846
 Alex's Construction, Inc. (251) 300-7088
 Beede's Construction (251) 233-8264
 Brian Dunn (251) 550-5117
 Coastal Custom Construction (251) 752-2879
 Cooley's Construction (251) 943-3004
 Cooper Construction, Inc. (251) 947-7030
 D & D Mejia's Construction, LLC (251) 213-8298
 Dennis Randall Construction (251) 209-4025
 EK Stucco, LLC (251) 747-9535
 Frame & Finish, LLC (251) 406-3680
 Fusion Soto Construction, LLC (251) 895-5800
 Gary Clark Builder (251) 679-0857
 House4You, LLC (334) 740-3940
 James L. Touchstone (850) 449-9150
 LG Framing, Inc. (850) 281-3067
 LSN Construction (251) 269-1498
 M and R General Construction, LLC (251) 348-8336
 MAJ Carpentry, LLC (850) 449-7264
 Mesquite Construction Corporation (251) 990-2990
 Nu Image Builders, LLC (251) 269-7126
 Quick Homes Solutions Inc. (850) 512-5465
 R & C Construction, LLC (478) 342-2324
 Randy Goins (251) 610-6212
 Roca Construction, LLC (251) 929-3665
 Silva Construction, LLC (251) 233-3708
 SLP General Construction, LLC (850) 261-7142
 SMG Builders, Inc. (251) 300-0315
 Thomas Fountain dba T R Construction (251) 533-2117
 Turnage Construction, Robert & Michael Turnage (251) 455-4140

FURNITURE COMPANY

Wall To Wall Interiors, Inc. (251) 968-7602

GARAGE CABINETS

Inspired Closets Mobile (251) 344-0202
 Island Enclosures & Improvements, LLC (251) 968-9777

GARAGE DOORS

Coastal Insulation (251) 471-3311
 Door-N-Gutter Pro, Inc. (251) 666-8313
 Fortified Installations, LLC (251) 554-9955
 Henry Long dba Baldwin Home Services (251) 923-8971
 Mobile Bay Overhead Door, Inc. (251) 990-9368
 Swift Supply, Inc. (251) 929-9399

GARDEN CENTER

Street's Exquisite Plants & Aquatic Gardens (251) 990-0901

GAS - PROPANE

Hall & Associates, LLC (251) 965-7406

GENERATORS (HOME STANDBY)/SURGE PROTECTION

Baldwin Heating & Air Conditioning (251) 583-5821
 Bay Aire Inc. Air Conditioning & Heating (251) 928-3096
 Comfort Solutions Heating & Cooling, Inc. (251) 967-4822
 LaConsay Air & Heating, LLC (251) 510-5755
 RCI Electric (251) 943-2169

GLASS / BEVELED / STAINED / MIRRORS

Alabama Glass Works Inc. (251) 974-5778
 Bay Shore Glass LLC (251) 626-7205
 Bell Stained Glass (251) 473-6860
 Central Glass Co. Inc. (251) 947-7419
 Clear Image Glass LLC (251) 990-3002

GUTTERS / DOWN SPOUTS / SHEET METAL

Advanced Metal Systems of Alabama, LLC (251) 979-3493
 Custom Craftsman (251) 952-8416
 Door-N-Gutter Pro, Inc. (251) 666-8313
 Fortified Installations, LLC (251) 554-9955
 Gulf Coast Building Products, Inc. (850) 477-6050
 Johnson's Siding (850) 516-5058
 RJ's Seamless Gutters, Inc. (251) 948-8031

HANDYMAN

Beede's Construction (251) 233-8264
 En'Sured Quality Services, LLC (251) 447-5575

HARDWOOD FLOORING MANUFACTURER AND DISTRIBUTOR

American Carpets of Gulf Shores (251) 967-1700
 Fairhope Floor Covering, Inc. (251) 928-8302
 Gene's Floor Covering II, Inc. (251) 968-6456
 Hardwoods Unlimited, Inc. (251) 937-0888

HAULING / TRANSPORTING

Big Red Container Inc dba Eastern Shore Ag (251) 990-5768
 Bin There Dump That (251) 928-8789
 Brownlee Asphalt Paving, Inc. (251) 990-5239
 G & M Properties, LLC (251) 937-9766
 Overstreet Trucking (251) 675-2191

HOME AUTOMATION

Home Logic, LLC dba Audio Indulgence (251) 666-4663
 Mathes of Alabama Electrical Supply Co. (251) 943-8551

HOME INSPECTION

Ellis Inspection Services, Inc. (251) 943-4696
 Fuqua Consulting (251) 454-5814
 S & K Electrical, LLC (251) 609-2801

HOME STAGING

Organize, Etc. (901) 216-7790

HOME THEATER / SOUND SYSTEMS

Green Electric (251) 968-7349
 Home Logic, LLC dba Audio Indulgence (251) 666-4663

HURRICANE PROTECTION SYSTEMS

Island Enclosures & Improvements, LLC (251) 968-9777

ICF (INSULATED CONCRETE FORMS)

Batten Builders, LLC (251) 510-3400
 Custom Concrete Homes, LLC (251) 631-3894
 Force 5 Walls, Inc. (251) 965-9494

INSULATION CONTRACTORS

2 Bros Insulation, LLC	(956) 572-9555
Bluefire Firestop, LLC	(205) 438-9021
Coastal Insulation	(251) 471-3311
East Bay Mechanical Insulation, Inc	(251) 626-4079
Sun Coast Energy	(251) 970-0007
Urgent Air	(251) 979-9433
Williamson Air Conditioning	(251) 981-3872

INSULATION SUPPLIERS

2 Bros Insulation, LLC	(956) 572-9555
Interior Exterior Building Supply	(251) 970-3871
Swift Supply, Inc.	(251) 929-9399

INSURANCE COMPANY / AGENCY

Alabama Coastal Insurance	(251) 929-4141
Blackmon Insurance & Bonding Agency	(251) 937-9585
Burkholder Insurance Inc.	(251) 450-0061
Coastal Alabama Insurance & Financial Services	(251) 504-3951
Ebert Agency, Inc.	(251) 943-2281
Gulf Shores Insurance Agency	(251) 968-6174
Hartwig Moss Insurance Agency	(855) 442-2467
Hub International Gulf South	(251) 633-8556
Marine & Industrial Insurance Brokers, LLC	(251) 270-9875
McCarron Insurance Group	(251) 981-9999
Pitman Insurance Agency	(251) 928-9786
Point Clear Insurance Partners, LLC	(251) 460-4196
Skipper Insurance	(251) 246-2487
The Insurance Center a Division of Morris Ins Agency	(251) 947-7301
Thomas Harrison & Associates	(251) 621-2180
Walker Insurance Agency	(251) 422-9959

INTERNET - WEB DESIGN

Building Applications, LLC	(256) 527-2991
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LAND DEVELOPER

Bellator Real Estate, LLC	(251) 928-0031
Southern Heritage Builders	(251) 367-7777
The Knight Company	(703) 388-9848
The Verandas, LLC	(251) 751-2223
TripTek Construction, LLC	(251) 583-1170

LANDSCAPING

Childress Landscaping	(251) 978-0726
Curtis Landscape, Inc.	(251) 232-5466
Emerald Coast Landscaping	(251) 269-8128
Falkner Landscape, Inc.	(251) 947-0005
Father Nature Landscapes of Mobile Bay, Inc.	(251) 767-2009
Garden Design Solutions, Inc.	(251) 929-0702
Green Nurseries & Landscape Design, Inc.	(251) 928-8469
Green Zone Landscaping	(251) 979-0532
Haber Sod Farms, LLC	(251) 962-2542
Hel-Co We Trim Trees	(251) 978-7558
Hoffren Landscape & Maintenance	(251) 454-6200
La Fuerza	(251) 554-2592
Martiniere Landscape & Design	(251) 929-5263
Ortega's Landscape Services, LLC	(251) 504-8317
Rose's Tree Service	(251) 455-5907
Scotland Yards, Inc.	(251) 987-1859
Superior Plus Landscape, Inc.	(251) 550-6422
The Landscape Company, LLC	(251) 621-9996

LOT CLEARING

Coastal Brush Cutting, LLC	(251) 423-1671
Emerald Coast Landscaping	(251) 269-8128
F & F Dirt, Inc. dba F & F Dirt & Lot Clearing	(251) 401-6477
Hel-Co We Trim Trees	(251) 978-7558
Leavitt Land	(251) 379-1924
Mason Excavating, LLC	(251) 331-1289
Taylor Land Services, LLC	(251) 802-1303

MAILBOXES

Mobile Lumber & Millwork/Coast Design Kitchen & Bath	(251) 661-8000
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MARBLE / CULTURED MARBLE/CULTURED STONE/GRANITE

Coastal Stone Works dba Coastal Stone & Cabinetry	(251) 929-3475
Harris Remodeling	(251) 937-4004
Nabors Marble, LLC	(251) 597-1928
Ramey Construction, LLC	(251) 424-7018
Stone Interiors	(251) 964-5070
Triton Stone Group of Mobile	(251) 345-6450

MASONRY CONTRACTORS

AFA Construction, LLC	(251) 802-7460
Age Construction, LLC	(251) 213-3846
Amazing Grace Construction, LLC	(251) 284-6575
American Laid Masonry	(251) 455-2013
Brick to Concrete, LLC	(251) 487-7717
Bricks & Blocks to Lay, Inc.	(251) 988-8152
Bricks Are Us	(251) 949-6461
David Wilson Masonry, Inc.	(251) 228-0473
E B Masonry, LLC	(251) 752-1828
Fusion Soto Construction, LLC	(251) 895-5800
Hill Masonry, LLC	(251) 327-6999
Holder Masonry	(251) 979-1917
Hurtado Construction	(251) 424-4451
J Guzman Masonry, LLC	(407) 288-9286
James Childers Concrete, Inc.	(251) 979-9957
JTB Construction, LLC	(850) 398-2006
Kirk Foster dba Foster Masonry	(251) 978-9949
La Fuerza	(251) 554-2592
Mr. General Construction, LLC	(251) 382-7017
Nero Masonry, Inc.	(251) 928-0743
Outdoor Hardscapes, Inc.	(251) 214-9166
Price Masonry, LLC	(251) 979-6224
PRO V General Contracting, LLC	(251) 228-0659
Rio Stone, LLC	(251) 965-1454
Roblero Sanchez Construction, Inc.	(251) 578-5498
Roca Construction, LLC	(251) 929-3665
Sanchez Construction	(251) 300-0315
SMG Builders, Inc.	(251) 597-7379
Soto Quality Construction, LLC	(850) 227-4226
Stonebridge Concrete, Inc.	(251) 689-5422
Volovecky's Masonry, LLC	(251) 591-8102
W J Van Arsdale, Inc.	(251) 591-8102
Wright's Masonry	(251) 604-1365

METAL STUD FRAMING

Beede's Construction	(251) 233-8264
Gary Buchheit Drywall & Gutters, Inc.	(251) 648-1434
Interior Exterior Building Supply	(251) 970-3871
Marjam Supply of Alabama	(251) 338-7050
SteelHead Construction, Inc.	(251) 422-8932

METAL/ PORTABLE BUILDINGS

Andreas Contracting (251) 504-7530
 Dixie Building Supply (251) 456-2254
 Metal Roofing Center & Supply, LLC (251) 970-3320
 S & H Contracting, LLC (251) 943-6807

MORTGAGE COMPANIES

Ameris Bank (404) 713-2733
 Bay Mortgage Corp. (251) 928-2240
 Bryant Bank (251) 607-5752
 Centennial Bank (251) 929-7462
 Century Bank (251) 270-1570
 Community Bank Coast (251) 338-8149
 Embrace Home Loans (251) 517-1066
 Fairway Independent Mortgage Corporation (251) 298-5304
 First Federal Mortgage (334) 488-0524
 Goldwater Bank Mortgage Division (251) 602-6416
 Hancock Bank (251) 308-7137
 PrimeLending, A Plains Capital Company (251) 210-3516
 Regions Mortgage (251) 767-9429
 Renasant Mortgage Lending (251) 626-7790
 River Bank and Trust (251) 263-8531
 SouthPoint Bank (251) 517-9601
 TCB Coastal Banking (251) 431-7844
 Trustmark National Bank (251) 965-5315
 United Bank

MOSQUITO CONTROL

Lewis Critter Gitter Pest Control (251) 980-2970
 Mosquito Authority (251) 504-1317

MULTI-FAMILY DEVELOPER

C. H. Builders Inc. dba Custom Builders (251) 961-1110
 Flynn Building Specialists, LLC DBA Flynn Built (850) 477-6118
 Gary Powers Development, Inc. (251) 947-3915
 Highland Wake Construction, LLC (251) 968-9253
 Reed Construction Company, LLC (251) 937-9098
 Ronald C Nursey (817) 919-5174
 Stuart Construction, LLC (251) 937-9594
 The Knight Company (703) 388-9848
 Tonsmeire Construction Corporation (251) 928-1655

MUNICIPALITY

City of Daphne (251) 621-3080
 City of Fairhope, Alabama (251) 990-0141

NATURAL STONE

KWL Construction, Inc. (251) 968-4965

NON-PROFIT

Smart Home America (855) 742-7233

ORNAMENTAL METAL

Fluid Motion Solutions, LLC (251) 402-6696

OUTDOOR KITCHEN/BATH

A+ Concrete Designs, LLC (251) 929-1307
 Beede's Construction (251) 233-8264
 Island Enclosures & Improvements, LLC (251) 968-9777
 Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000
 Scotland Yards, Inc. (251) 987-1859
 Street's Exquisite Plants & Aquatic Gardens (251) 990-0901

PAINT / WALL COVERINGS

Arellano Brothers Painting, LLC (251) 583-0692
 E & J Drywall, Inc. (251) 942-5181
 Gary Buchheit Drywall & Gutters, Inc. (251) 648-1434
 McClure Custom Builders (251) 223-6842
 Sherwin Williams (251) 747-7664

PAINTING CONTRACTOR

A & R Painting (251) 609-5575
 Aaron Bushnell dba A & L Finishing Touches (251) 752-3346
 Affordable Paint and Power Wash (251) 626-7257
 Alabama Paint Company (251) 366-2999
 Beachside Home & Condo, LLC (256) 558-6404
 Benedict Paint & Wallcovering, Inc. (251) 928-9639
 Bushnell Painting (251) 228-2687
 Bustun Contractors, Inc. (251) 284-8651
 Cesar's Contracting, LLC (251) 213-1236
 Chris Miller dba Chris Miller Drywall & Interior (251) 269-2174
 Coastal Painters, Inc. (251) 626-5222
 Diana Torres dba J Jarvis Standard Coatings (251) 284-6002
 Donnelly Design Painting (251) 802-3366
 Eco Painting, LLC (251) 281-4590
 Ed Wade Painting, LLC (251) 504-6807
 Ever Painting, LLC (251) 442-4712
 Fine Line Design (251) 285-8954
 Foster Contracting (251) 591-4776
 G A Campbell Painting (251) 747-2565
 Garcia Construction & Remodeling (251) 201-0328
 Greg Hobbs Painting (251) 591-0261
 Henry Nall Paint Contractor (251) 402-0319
 Isai Painting & Remodeling (251) 609-3753
 Joe Coreno Painting (251) 599-3772
 John Swafford Painting Inc. (251) 747-4345
 Jones Coastline Service (251) 284-5909
 KW's Painting, LLC (850) 341-1616
 La Fuerza (251) 554-2592
 Lee Dumas Painting (251) 454-4918
 Lopez Munoz Painting (251) 597-9827
 Mako Services, LLC (251) 767-3009
 Mario's Bay Painters (251) 978-8430
 Meza Brothers, Jose Meza dba (251) 209-0479
 Mindy Pender (651) 442-6730
 Nash Painting (251) 626-9272
 Natro Refinishing, Inc. (256) 328-1893
 Nu Image Builders, LLC (251) 269-7126
 Paint Solutions, LLC (334) 518-9648
 Paradise Island Maintenance, LLC (251) 978-0559
 Parker Painting, LLC (251) 716-1235
 Payne Painting (251) 609-3170
 Peralta Flooring (251) 978-6699
 Pickle's Painting, LLC (251) 447-3223
 Prestigious Painting, Inc. (251) 377-7901
 Purpose Driven Painting, LLC (251) 923-8294
 Quality Contractors & Son, LLC (251) 747-1128
 Rodney G. Barnett Plastering Contractors (251) 402-0980
 Shipman Contracting & Electrical Services (251) 990-8363
 Star Painting Services (251) 233-8897
 Superior Painting Service, LLC (251) 747-2124
 T. J.'s Quality Painting, LLC (251) 635-5018
 Tada, Sandi Freil dba (251) 648-7112
 The Howle Construction Co. (251) 479-2911
 Tiago Baldi Contracting and Painting (251) 725-7713

PEST CONTROL / TERMITE CONTROL

Arrow Exterminators (251) 270-0759
 Hadley Termite & Pest Control, Inc. (251) 961-7109
 Lewis Critter Gitter Pest Control (251) 980-2970
 Mosquito Authority (251) 504-1317
 Southeastern Exterminating, Inc. (251) 621-1750
 Wayne's Environmental Services, Inc. (251) 706-5090

PIERS / BULKHEADS

Doug Ward & Company, LLC (251) 928-6698
 Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000

PILING

Doug Ward & Company, LLC (251) 928-6698
 Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000
 Southern Outdoor Woodscapes (251) 988-2000

PIPES & CULVERTS

Ammons and Blackmon Construction, LLC (251) 626-0656
 Mason Excavating, LLC (251) 331-1289

PLANNER OR DESIGNER

Chatham Home Planning, Inc. (251) 626-7789
 Kade Laws Interior Design, LLC (479) 414-2144

PLUMBING CONTRACTORS

24/7 All Services, LLC (251) 981-0001
 5 Starr Plumbing, Inc. (251) 989-0011
 9-1 Plumb Plumbing and Drain Cleaning, LLC (251) 2106609
 Affordable Sewer & Drain, Inc. (251) 990-5248
 Bill Patton Plumbing (251) 402-0600
 DA Water Werks, Inc. (251) 968-6425
 Dowsey, Inc. (251) 928-5566
 George Hinote Plumbing (251) 379-1631
 Griffin Mechanical Contractors, Inc. (251) 270-4071
 Long's Air Conditioning Refrigeration, LLC (251) 990-0001
 Mac Plumbing, Inc. (251) 979-2847
 McGregor Plumbing (251) 949-6309
 McKenzie Plumbing, LLC (251) 981-7656
 Plumbum Plumbing Company, LLC (251) 215-2577
 Precision Plumbing & Piping, LLC (251) 964-0837
 Quality Plumbing, Inc. (251) 609-2925
 Southeast Plumbing & Leak Detection, Inc. (251) 621-8781
 Wagner Plumbing, Inc. (251) 928-8784

PLUMBING SUPPLIERS

Ferguson Bath, Kitchen & Lighting Gallery (251) 621-2147
 Triton Stone Group of Mobile (251) 345-6450

POOL CONSTRUCTION

Blue Haven Pools (251) 633-7946
 Diego Pools, LLC (251) 786-1910
 Gunité Pros, LLC. (251) 366-1507
 KH Pool Service, Ken Hinote dba (251) 979-8523
 Pool Contractor Services, LLC (251) 802-7853

POOL ENCLOSURES

Advanced Metal Systems of Alabama, LLC (251) 979-3493
 Blue Haven Pools (251) 633-7946
 Gulf Coast Building Products, Inc. (850) 477-6050
 Island Enclosures & Improvements, LLC (251) 968-9777

PORTABLE TOILETS

A & M Portables, Inc. (251) 605-2289
 Easy-Haul, Inc. (251) 929-2133

POURED CONCRETE WALLS

Custom Concrete Homes, LLC (251) 631-3894
 Force 5 Walls, Inc. (251) 965-9494

POWER WASHING

Affordable Paint and Power Wash (251) 626-7257
 Beede's Construction (251) 233-8264
 Coastal Painters, Inc. (251) 626-5222
 H2O Solutions (251) 747-4916
 Jones Coastline Service (251) 284-5909

PRINTERS

Gulf Coast Newspapers (251) 923-8129
 The Plot Shop (239) 410-4446

PROPERTY MANAGEMENT

Barnhill Properties (251) 802-2665
 Fort Morgan Property Management, LLC (251) 540-7326
 Nichols Real Estate (251) 604-9705
 Roberts Brothers, Inc. (251) 928-2109
 The Grand Manor Owner's Associaton (205) 397-1401

PROTECTION COATINGS - STONES/GLASS

Hydroshield of South Alabama (251) 689-5064

REAL ESTATE BROKERS / AGENTS

Bellator Real Estate, LLC (251) 928-0031
 Berkshire Hathaway HomeServices Cooper & Co. Inc. (251) 344-5003
 Coldwell Banker Reehl Properties, Inc. (251) 990-6622
 Fort Morgan Property Management, LLC (251) 540-7326
 Nichols Real Estate (251) 604-9705
 Re/Max By The Bay- Ginny Stopa Team (251) 621-2588
 Roberts Brothers, Inc. (251) 928-2109
 Shamrock Properties (251) 533-9445
 The Colony at the Grand Realty (205) 871-5360

REFRIGERATION

A & A Refrigeration & Food Svc Equip Co., Inc. (251) 970-1110
 Ingersolls Refrigeration, A/C & Heating (251) 928-9392

REMODELERS

5A Remodeling, LLC (251) 583-2801
 Advanced Design Services (251) 327-5429
 Aiken Design and Construction, Inc. (251) 928-6321
 Baker Contracting Co., LLC (251) 222-8660
 Bay Area Home Improvement, LLC (251) 928-4759
 BESTBILT Construction, LLC (251) 533-0958
 Big Daddy's Construction, Inc. (251) 747-3393
 blubuilt, LLC (251) 378-9979
 Blume Construction (251) 974-5486
 Brian Biggs Builders, Inc. (251) 923-7489
 Brian T Armstrong Construction, Inc. (251) 747-3801
 C. H. Builders Inc. dba Custom Builders (251) 961-1110
 Cade McMurray Construction, LLC (251) 214-6603
 Capital Builders, LLC (251) 988-1460
 Central Services, LLC (251) 210-6066
 Chamblee Construction and Design, LLC (251) 510-5730
 Clark Construction Services, LLC (251) 463-5393
 CMC Contracting Services, LLC (251) 680-5074

Coastal Classic Homes	(251) 948-4448	RENOVATION	
Construction Concepts, LLC	(251) 979-0431	Barry Wiseman Contracting, LLC	(251) 423-3854
Crocker Homes, LLC	(251) 421-3029	Beede's Construction	(251) 233-8264
David Stapleton Builders, Inc.	(251) 421-1719	Gary Buchheit Drywall & Gutters, Inc.	(251) 648-1434
Dearborn Construction, Inc.	(251) 424-2017	Larry Whitaker Builders	(251) 504-0131
Dennis E. Campbell Construction, Inc.	(251) 990-0773	Oscar Remodel	(251) 716-2302
E L Love Construction, Inc.	(251) 961-1120	Rodney G. Barnett Plastering Contractors	(251) 402-0980
Earl Buchanan Construction Corporation	(251) 955-2879		
Eastern Shore Construction Mgt, Inc.	(251) 604-3050	RESIDENTIAL BUILDER	
Eddie Youngblood Builders, Inc.	(251) 209-9666	4 Lane Development, Inc.	(251) 929-9006
Elliott Builders, Inc.	(251) 421-3667	Achee Builders, Inc.	(251) 928-1960
Eric Craig Homes, Inc.	(251) 747-5465	Adams Homes, LLC	(251) 625-0601
Galt Construction	(251) 504-7231	Advanced Design Services	(251) 327-5429
Gary Powers Development, Inc.	(251) 947-3915	Aeiker Construction Corporation	(251) 259-2951
Hammond Construction, LLC	(251) 408-2777	Aiken Design and Construction, Inc.	(251) 928-6321
Hansen Homes, LLC	(251) 978-6835	ARK Builders, LLC	(251) 621-1752
Harvill, Inc.	(251) 308-1003	Baker Clark Homes, Inc.	(251) 421-4934
Highland Wake Construction, LLC	(251) 968-9253	Baker Contracting Co., LLC	(251) 222-8660
Hill's Contracting, LLC	(251) 604-2574	Bass Homes, Inc.	(251) 937-4935
Hudson Home Builders, Michael Hudson dba	(251) 752-1339	Batten Builders, LLC	(251) 510-3400
Hutchison Homes, Inc.	(251) 209-5646	Bay Area Home Improvement, LLC	(251) 928-4759
INS Construction, Inc.	(251) 232-9423	Ben Murphy Company, Inc.	(251) 943-7144
John Bowman Construction	(251) 752-0855	Benchmark Homes Group, LLC	(251) 473-8600
John Ikner Homes, Inc.	(251) 232-9423	BESTBILT Construction, LLC	(251) 533-0958
Jones Design & Construction, Inc.	(251) 605-2239	Big Daddy's Construction, Inc.	(251) 747-3393
Kelly Builders, Inc.	(251) 990-3801	Bill Dobbins Homes, Inc.	(251) 446-1221
Kerby Custom Renovations	(251) 504-5023	Bill Yance Construction	(251) 510-1160
Larry White Construction, Inc.	(251) 625-4554	Bob Evans Homes, LLC	(251) 213-7394
Legend Timber Construction & Remodeling	(251) 655-6303	Brad Stephens Construction Company, Inc	(251) 974-5898
Lemongrass Custom Home & Design, Inc.	(251) 554-9115	Brian Biggs Builders, Inc.	(251) 923-7489
LLCH, Inc.	(251) 981-5773	Brian T Armstrong Construction, Inc.	(251) 747-3801
McDaniel Builders, Inc.	(251) 980-5308	Bush Home Builders, LLC	(251) 937-0061
McLeod Construction	(251) 928-6575	C. H. Builders, Inc. dba Custom Builders	(251) 961-1110
McMurray Contracting, LLC	(251) 404-2549	Capital Builders, LLC	(251) 988-1460
McQuillen Custom Homes and Remodeling, LLC	(251) 401-9427	Castle Homebuilders, Inc.	(251) 239-8168
MDH Construction Services, Inc.	(251) 379-4043	Central Services, LLC	(251) 210-6066
Mike Kerr Construction, LLC	(251) 391-4848	Charles Weems Contractor, LLC	(251) 923-0444
Morin Homes, LLC	(251) 401-8720	Clark Construction Services, LLC	(251) 463-5393
Pitman Brown	(251) 454-7509	CMC Contracting Services, LLC	(251) 680-5074
R. C. I., Inc.	(251) 610-3242	Coastal Classic Homes	(251) 948-4448
Reehlco Custom Homes	(251) 605-2915	Cooley Construction Co., Inc.	(251) 649-4752
Reese Enterprises, LLC	(251) 233-7393	Creel Construction, LLC	(251) 379-0081
Richard Smith Custom Homes, LLC	(251) 947-3153	Crocker Homes, LLC	(251) 421-3029
Roberds Corporation	(251) 928-6081	D.R. Horton, Inc.	(251) 447-0329
Roberson General Contractors, LLC	(251) 213-7040	David Stapleton Builders, Inc.	(251) 421-1719
Robert Ray Builders	(251) 952-2414	Dearborn Construction, Inc.	(251) 424-2017
Scott Kenington, LLC dba Blue Fish Building Co.	(334) 657-5177	Dennis E. Campbell Construction, Inc.	(251) 990-0773
Scott Norman, LLC	(251) 370-8109	Dial Construction, Inc.	(251) 490-1954
Site Solutions, LLC	(251) 583-0871	Dobbins Builders, Inc.	(251) 580-3110
Sledges Custom Building, Inc.	(251) 421-2670	Drayton Homes, Inc.	(251) 605-8595
Snow's Building & Remodeling	(251) 944-2517	DSLH Homes Gulf Coast, LLC	(251) 370-9581
Spanish Fort Painting & Construction, LLC	(251) 626-8273	Dunlap-Boroughs Construction, LLC	(251) 979-8441
Steve Jones Contractor	(251) 209-0383	Eastern Shore Construction Mgt, Inc.	(251) 604-3050
Stockton Construction, LLC	(256) 443-7015	Eddie Youngblood Builders, Inc.	(251) 209-9666
Stuart Construction, LLC	(251) 937-9594	Elliott Builders, Inc.	(251) 421-3667
Suarez Builder, Inc.	(251) 979-7563	Eric Craig Homes, Inc.	(251) 747-5465
Thomas Moore Construction, LLC	(251) 622-5190	Eric Lazzari Construction, LLC	(251) 626-2241
Tonsmeire Construction Corporation	(251) 928-1655	Flynn Building Specialists, LLC DBA Flynn Built	(850) 477-6118
TripTek Construction, LLC	(251) 583-1170	Friday Construction Co., Inc.	(251) 709-5959
Vail Construction, LLC	(251) 949-7553	G & M Construction	(205) 389-2525
Vlahos & Tuck Construction	(251) 981-3383	Galt Construction	(251) 504-7231
Waller Builders, LLC	(251) 510-0647	Gary Powers Development, Inc.	(251) 947-3915
Zehentner, Inc.	(251) 949-6443	GRW Company, Inc.	(251) 421-2905

H. C. Pitman Building Co.	(251) 454-6676	Aiken Design and Construction, Inc.	(251) 928-6321
Heritage Homes of Mobile, Inc.	(251) 666-3950	ARK Builders, LLC	(251) 621-1752
Highland Wake Construction, LLC	(251) 968-9253	Baker Contracting Co., LLC	(251) 222-8660
Holiday Builders	(850) 502-5594	Batten Builders, LLC	(251) 510-3400
Impact Divisions, LLC	(904) 599-5485	Ben Murphy Company, Inc.	(251) 943-7144
Insurance Institute for Business and Home Safety	(251) 747-2809	Benchmark Homes Group, LLC	(251) 473-8600
Island Development Custom Homes, LLC	(251) 424-1814	BESTBILT Construction, LLC	(251) 533-0958
John Eckenstaler Builders, Inc.	(251) 623-0825	Bill Dobbins Homes, Inc.	(251) 446-1221
Jones Design & Construction, Inc.	(251) 605-2239	Bill Purvis Contractor, Inc.	(251) 626-3616
Jordon Barnhill Construction, LLC	(251) 213-6767	blubuilt, LLC	(251) 378-9979
Langenbach Construction Co., LLC	(251) 928-4044	Blume Construction	(251) 974-5486
Larry White Construction, Inc.	(251) 625-4554	Brian T Armstrong Construction, Inc.	(251) 747-3801
Lassiter & Sons Construction	(251) 368-8669	Bush Home Builders, LLC	(251) 937-0061
Legend Timber Construction & Remodeling LLCH, Inc.	(251) 655-6303 (251) 981-5773	C. H. Builders, Inc. dba Custom Builders	(251) 961-1110
Luxury Living Builders, Inc.	(251) 648-4412	Cade McMurray Construction, LLC	(251) 214-6603
Marquee Custom Homebuilders, LLC	(251) 654-2920	Capital Builders, LLC	(251) 988-1460
McCurley and Associates, LLC	(251) 721-6609	Castle Homebuilders, Inc.	(251) 239-8168
McDaniel Builders, Inc.	(251) 980-5308	Chamblee Construction and Design, LLC	(251) 510-5730
McElmurry Homes, Inc.	(251) 990-9798	Clark Construction Services, LLC	(251) 463-5393
MDH Construction Services, Inc.	(251) 379-4043	Coastal Classic Homes	(251) 948-4448
Mike Henriksen Construction, LLC	(251) 209-5121	Cochran Investments, Inc.	(251) 401-9057
Mike McConnell, Inc. dba Mike McConnell Homes	(251) 943-5065	Construction Concepts, LLC	(251) 979-0431
Mike McCurley & Assoc., Inc.	(251) 980-6333	Cooley Construction Co., Inc.	(251) 649-4752
New Era Construction, Inc.	(251) 948-4245	Craig Homes, Inc.	(251) 751-7149
PH Building & Design Co., Inc.	(251) 343-3218	Craig Sinclair Builder, Inc.	(251) 945-1419
Phil Harris Construction, Inc.	(251) 968-7128	Creel Construction, LLC	(251) 379-0081
R Wilkins Construction, Inc	(205) 369-5849	Crocker Homes, LLC	(251) 421-3029
Randy Crocker Home Builder	(251) 421-3029	David Stapleton Builders, Inc.	(251) 421-1719
Reed Real Estate & Construction	(251) 540-2306	Dearborn Construction, Inc.	(251) 424-2017
Reedy Construction, LLC	(251) 377-9857	Dial Construction, Inc.	(251) 490-1954
Reehlco Custom Homes	(251) 605-2915	Dobbins Builders, Inc.	(251) 580-3110
Reese Enterprises, LLC	(251) 233-7393	Drayton Homes, Inc.	(251) 605-8595
Roberds Corporation	(251) 928-6081	E L Love Construction, Inc.	(251) 961-1120
Roberson General Contractors, LLC	(251) 213-7040	Eddie Youngblood Builders Inc.	(251) 209-9666
S A Luckie, Builde, LLC	(251) 928-3498	Elliott Builders Inc.	(251) 421-3667
Salt Construction, LLC	(251) 597-4999	Eric Craig Homes, Inc.	(251) 747-5465
Sawgrass Builders, Inc.	(251) 504-6163	Frostholm Construction, LLC	(251) 463-7355
Scott Norman, LLC	(251) 370-8109	G & M Construction	(205) 389-2525
Snow's Building & Remodeling	(251) 944-2517	G. M. Stuart, Inc.	(251) 937-6727
Southern Heritage Builders	(251) 367-7777	Gary Powers Development, Inc.	(251) 947-3915
Steve Jones Contractor	(251) 209-0383	Green Leaf Construction, LLC	(251) 605-9049
Stockton Construction, LLC	(256) 443-7015	Greg Kennedy, Inc.	(251) 968-7447
Stuart Construction, LLC	(251) 937-9594	Hammond Construction LLC	(251) 408-2777
Sun Coast Builders, Inc.	(251) 943-4344	Hansen Homes, LLC	(251) 978-6835
Taupeka & Co., Inc.	(251) 928-3712	Highland Wake Construction, LLC	(251) 968-9253
The Knight Company	(703) 388-9848	Hill's Contracting, LLC	(251) 604-2574
Thomas Builders, Inc.	(251) 423-6668	Hutchison Homes, Inc.	(251) 209-5646
Tonsmeire Construction Corporation	(251) 928-1655	Island Development Custom Homes, LLC	(251) 424-1814
Tripp Group, LLC	(251) 597-8921	Israel Crocker Construction	(251) 463-8915
Truland Homes, LLC	(251) 621-0850	J. L. Loper Construction Co., Inc.	(251) 980-1902
Vail Construction, LLC	(251) 949-7553	James Sollie, LLC	(713) 725-3829
Valere Homes	(251) 316-4302	JBL Properties, Ltd	(251) 377-0871
Vlahos & Tuck Construction	(251) 981-3383	Jim Smith Custom Builders, LLC	(251) 709-2595
Von Electric General Contractors, LLC	(251) 421-6076	John Bowman Construction	(251) 752-0855
Wachter & Company, Inc.	(251) 379-4444	John Eckenstaler Builders, Inc.	(251) 623-0825
Waller Builders, LLC	(251) 510-0647	Jones Design & Construction, Inc.	(251) 605-2239
White Excavation and Construction, LLC	(251) 895-2186	Kelly Builders, Inc.	(251) 990-3801
		Larry White Construction, Inc.	(251) 625-4554
		Legend Timber Construction & Remodeling	(251) 655-6303
		Lemongrass Custom Home & Design, Inc.	(251) 554-9115
		LLCH, Inc.	(251) 981-5773
		Luxury Living Builders, Inc.	(251) 648-4412
		Magnolia Construction & Design, LLC	(251) 222-6556
RESIDENTIAL CUSTOM HOME BUILDER			
Achee Builders, Inc.	(251) 928-1960		
Adcock Custom Builders, Inc.	(251) 689-0400		
Advanced Design Services	(251) 327-5429		

Marquee Custom Homebuilders, LLC	(251) 654-2920	Street's Exquisite Plants & Aquatic Gardens	(251) 990-0901
McDaniel Builders, Inc.	(251) 980-5308	Tool Expo Corporation	(251) 533-6250
McMurray Contracting, LLC	(251) 404-2549	Tropical Woods & Flooring, LLC	(251) 955-6470
McQuillen Custom Homes and Remodeling, LLC	(251) 401-9427		
MDH Construction Services, Inc.	(251) 379-4043	RETENTION WALLS	
Mike Henriksen Construction, LLC	(251) 209-5121	David Wilson Masonry, Inc.	(251) 228-0473
Mike Kerr Construction, LLC	(251) 391-4848	Doug Ward & Company, LLC	(251) 928-6698
Mike McConnell, Inc. dba Mike McConnell Homes	(251) 943-5065	Emerald Coast Landscaping	(251) 269-8128
New Era Construction, Inc.	(251) 948-4245		
PH Building & Design Co., Inc.	(251) 343-3218	ROOF COATINGS	
Phil Harris Construction, Inc.	(251) 968-7128	Alabama Roofing Supply	(251) 456-5204
Pickering Building and Renovations, LLC	(251) 605-9910	Foster Contracting	(251) 591-4776
Pitman Brown	(251) 454-7509	Hadley Construction Specialties, Inc.	(251) 979-5470
Platt Builders, Inc.	(251) 626-3300	Heard Roofing & Construction	(251) 943-8620
Prestige Development, Inc.	(251) 928-8756		
Priest Construction, LLC	(251) 580-3488	ROOFING CONTRACTORS	
R. C. I., Inc.	(251) 610-3242	4U Roofing, LLC	(251) 235-2222
Reehlco Custom Homes	(251) 605-2915	Blackard Roofing, Inc.	(251) 454-1354
Reese Enterprises, LLC	(251) 233-7393	Bustun Contractors, Inc.	(251) 284-8651
Richard Smith Custom Homes, LLC	(251) 947-3153	Cooper Construction, Inc.	(251) 947-7030
Rob Littleton Construction Co., LLC	(251) 229-8058	CR Creations	(251) 472-5736
Roberds Corporation	(251) 928-6081	Damage Assessment Division, LLC	(251) 233-5270
Roberson General Contractors, LLC	(251) 213-7040	Elite Pro Roofing, LLC	(251) 947-3230
Robert Ray Builders	(251) 952-2414	Foster Contracting	(251) 591-4776
Ronald C Nursey	(817) 919-5174	Hand Quality Roofs, LLC	(251) 802-6066
Sanderson Enterprises, Inc. dba Sanderson Builders	(251) 968-3283	Harzo, Inc.	(251) 979-0210
Sawgrass Builders, Inc.	(251) 504-6163	Heard Roofing & Construction	(251) 943-8620
Scott Kenington, LLC dba Blue Fish Building Co.	(334) 657-5177	J A Roofing, LLC	(251) 689-5090
Scott Norman, LLC	(251) 370-8109	John Stacey Roofing, LLC	(251) 577-6491
Site Solutions, LLC	(251) 583-0871	Mendez General Contracting, Inc.	(850) 525-5657
Sledges Custom Building, Inc.	(251) 421-2670	Parker Roofing, Brian and Kendra Parker dba	(251) 609-1121
South Baldwin Custom Home,s Inc.	(251) 540-7165	Patriot Home Construction, Inc.	(251) 260-1102
Southern Heritage Builders	(251) 367-7777	Pelican Roofing	(251) 725-3375
Spanish Fort Painting & Construction, LLC	(251) 626-8273	Read Roofing and Contracting	(251) 605-3770
Stewart & Whatley Builders, LLC	(251) 776-2888	Roca Construction, LLC	(251) 929-3665
Stockton Construction, LLC	(256) 443-7015	Roof Doctor of Alabama Inc.	(251) 943-8682
Suarez Builder, Inc.	(251) 979-7563	S & H Contracting, LLC	(251) 943-6807
Thomas Builders, Inc.	(251) 423-6668	Solo Construction Inc	(251) 233-7197
Thomas Moore Construction, LLC	(251) 622-5190	T-Roy's Relief Roofing and Construction	(251) 367-1332
Tommy Stutts Builder	(251) 422-9952	TCA Construction, LLC	(850) 361-5275
Trawick Builders, Inc.	(251) 943-5000	Under Grace Roofing	(251) 978-2879
TripTek Construction, LLC	(251) 583-1170		
Truland Homes, LLC	(251) 621-0850	ROOFING MATERIALS / SKYLIGHTS	
Valere Homes	(251) 316-4302	ABC Supply Company, Inc.	(251) 456-6000
Vlahos & Tuck Construction	(251) 981-3383	Alabama Roofing Supply	(251) 456-5204
Wachter & Company, Inc.	(251) 379-4444	Dixie Building Supply	(251) 456-2254
Waller Builders, LLC	(251) 510-0647	Interior Exterior Building Supply	(251) 970-3871
Watchman Builders, LLC	(251) 550-1220	Marjam Supply of Alabama	(251) 338-7050
Zehentner, Inc.	(251) 949-6443	Metal Roofing Center & Supply, LLC	(251) 970-3320
RESTORATION		SAFETY HEALTH ENVIRONMENTAL	
Hadley Construction Specialties, Inc.	(251) 979-5470	Don Druse	(251) 463-8854
Hydroshield of South Alabama	(251) 689-5064	Duct Doctor USA of South Alabama	(800) 955-1275
Phoenix Restoration Services, Inc.	(251) 725-1779		
Rodney G. Barnett Plastering Contractors	(251) 402-0980	SCREEN ENCLOSURES	
Streamline Environmental, LLC	(251) 988-1230	Advanced Metal Systems of Alabama, LLC	(251) 979-3493
		Central Glass Co., Inc.	(251) 947-7419
RETAIL SALES		Custom Craftsman	(251) 952-8416
Bama Commercial Flooring	(251) 989-9991	Door-N-Gutter Pro., Inc.	(251) 666-8313
Blue Water Lumber, LLC	(251) 621-9633	Fortified Installations, LLC	(251) 554-9955
Gulf Coast Flooring & Design	(251) 605-8811	Island Enclosures & Improvements, LLC	(251) 968-9777
Gulf Coast Tools, Inc.	(251) 970-5505	Johnson's Siding	(850) 516-5058
Sherwin Williams	(251) 747-7664	Poston Siding	(251) 424-3826
		RJ's Seamless Gutters, Inc.	(251) 948-8031

SEPTIC TANK INSTALLATION

B & M Septic Tank Service, LLC (251) 580-4227

SEWER SERVICES

Baldwin County Sewer Service, LLC (251) 971-1516

SHOWER DOORS / ENCLOSURESAlabama Glass Works, Inc. (251) 974-5778
Central Glass Co., Inc. (251) 947-7419
Clear Image Glass, LLC (251) 990-3002
Harris Remodeling (251) 937-4004**SHUTTERS/BLINDS**All About The Windows (251) 583-1678
Beds & Blinds, Inc. (251) 621-2006
Capital Building Products, LLC (251) 621-0515
Island Enclosures & Improvements, LLC (251) 968-9777
The Drapery Makery (251) 990-9060**SIDING CONTRACTOR**B & R Construction & Siding, LLC (251) 379-1732
Beachside Home & Condo, LLC (256) 558-6404
Beede's Construction (251) 233-8264
Blue Water Exteriors, LLC (251) 504-4015
Custom Craftsman (251) 952-8416
D & D Mejia's Construction, LLC (251) 213-8298
Eastern Shore Construction, LLC (251) 802-2257
Frame & Finish, LLC (251) 406-3680
J.M. Randall Construction, LLC (251) 597-3156
KG Construction, LLC (850) 814-5492**SIDING SUPPLIER**ABC Supply Company, Inc. (251) 456-6000
Allura (850) 503-3907
Custom Millworks, Inc. (251) 990-3545
Gulf Coast Building Products, Inc. (850) 477-6050**SITE PREPARATION**Ammons and Blackmon Construction, LLC (251) 626-0656
Benny Darby Construction Company, Inc. (251) 964-5976
Childress Sitework, Inc. (251) 971-6251
EcoPath Construction (251) 269-8446
Helix Engineering & Construction, LLC (251) 269-0847
James Brothers Excavating, Inc. (251) 626-3483
Strickland Construction Co., Inc. (251) 943-4131
Sylvester McCovery dba SLM Lot Clearing (251) 716-6401
Taylor Land Services, LLC (251) 802-1303**SPECIALTY CONSTRUCTION PRODUCTS**

Hydroshield of South Alabama (251) 689-5064

SPRINKLER SYSTEMSCurtis Landscape, Inc. (251) 232-5466
Emerald Coast Landscaping (251) 269-8128
Falkner Landscape, Inc. (251) 947-0005
Hoffren Landscape & Maintenance (251) 454-6200**STAIRS**Bama Commercial Flooring (251) 989-9991
Barnett Millworks (251) 443-7710
Capital Building Products, LLC (251) 621-0515**STEEL FABRICATION**

Marine Exhaust Systems of AL, Inc. (251) 928-1234

STONE INSTALLATIONBlue Haven Pools (251) 633-7946
Bricks Are Us (251) 949-6461
Distinctive Home Design Center (251) 269-6532
E B Masonry, LLC (251) 752-1828
Nero Masonry, Inc. (251) 928-0743
Ramey Construction, LLC (251) 424-7018
Rio Stone, LLC (251) 965-1454
SetRite Tile & Stone, LLC (251) 504-7878
Stone Interiors (251) 964-5070
Wesley Freeland Masonry (251) 232-4352**STRUCTURAL TIEDOWN SYSTEMS**

QuickTie Products (904) 281-0525

STUCCO SUPPLIERS & CONTRACTORSEK Stucco, LLC (251) 747-9535
Patchwork Plus (251) 990-5649
Rodney G. Barnett Plastering Contractors (251) 402-0980
South Coast Plastering and Stucco, Inc. (251) 550-7822**SUBDIVIDER OF LAND**Ammons and Blackmon Construction, LLC (251) 626-0656
Smith, Clark and Associates, LLC (251) 626-0404**SUNROOMS**Advanced Metal Systems of Alabama, LLC (251) 979-3493
Gulf Coast Building Products, Inc. (850) 477-6050
Island Enclosures & Improvements, LLC (251) 968-9777**SURVEYORS**Dewberry (251) 929-9794
Moore Surveying (251) 928-6777
Polysurveying and Engineering (251) 626-0905
Smith, Clark and Associates, LLC (251) 626-0404
Weygand Wilson (251) 975-7555**TENNIS COURT CONSTRUCTION/CLAY**

Micor, Inc. dba MDS Construction Co. (251) 454-4244

TILE & GROUT FLOOR CLEANING

Peralta Flooring (251) 978-6699

TITLE COMPANIES

The Guarantee Title Company, LLC (251) 621-0404

TRADE ASSOCIATIONBetter Business Bureau Serving Central and South Alabama (251) 300-3388
Habitat for Humanity of Baldwin County (251) 943-7268**TREE SERVICE**Chris Francis Tree Care (251) 367-8733
Emerald Coast Landscaping (251) 269-8128
Hel-Co We Trim Trees (251) 978-7558
Rose's Tree Service (251) 455-5907**TRIM CARPENTRY**Beede's Construction (251) 233-8264
Faith Home Fabricators, LLC (251) 222-2287
Gary Buchheit Drywall & Gutters, Inc. (251) 648-1434
Gary Clark Builder (251) 679-0857
John Emrich Contracting (251) 510-1272
Larry Whitaker Builders (251) 504-0131

Merchant Construction, LLC (251) 942-6084
 Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000
 Parker Diversified Holdings, LLC (251) 597-5460
 R C Ratliff Enterprises, LLC (334) 412-0677
 R. S. Kelley Construction (850) 327-6789
 Southern Home Framing, LLC (251) 554-9955
 Taylor Made Trim Tile (251) 269-4455
 Wesley Sprinkle (251) 424-7197

TRUSS MANUFACTURER

Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000

UNDERGROUND CABLE/UTILITY CONSTRUCTION

Chris Francis Tree Care (251) 367-8733
 Helix Engineering & Construction, LLC (251) 269-0847

UTILITIES

Baldwin County Sewer Service, LLC (251) 971-1516
 Baldwin Electric Membership Corporation (251) 989-6247
 Daphne Utilities (251) 533-5880
 James Brothers Excavating, Inc. (251) 626-3483
 Riviera Utilities (251) 943-5001
 Spire Gulf, Inc. (251) 450-4714

VINYL SIDING & INSTALLATION

Beede's Construction (251) 233-8264
 Custom Craftsman (251) 952-8416
 Holtzclaw Construction, Inc. (832) 473-6167
 Johnson's Siding (850) 516-5058
 Peralta Flooring (251) 978-6699
 Poston Siding (251) 424-3826

Premier Vinyl Siding, LLC (251) 716-0140
 Self Design, LLC (251) 979-8577
 Total Package, LLC (251) 533-7649

WARRANTY COMPANIES

2-10 Home Buyers Warranty (985) 249-1948

WASTE DISPOSAL / SERVICES

A & M Portables, Inc. (251) 605-2289
 Alabama Container Co., LLC (251) 962-4325
 Baldwin Container Company, LLC (251) 239-5509
 Bin There Dump That (251) 928-8789
 Dauphin Containers, LLC (251) 533-7391
 Easy-Haul, Inc. (251) 929-2133
 McRaney Investments, LLC dba Big Red Container (251) 990-5047

WATER WELL CONTRACTOR

Alms Pump Service, Inc. (251) 943-1249
 Dallas Drilling Corp (251) 989-9355
 Johnson Water Well Drilling (251) 955-5236

WATERPROOFING

Hadley Construction Specialties, Inc. (251) 979-5470
 Meza Brothers, Jose Meza dba (251) 209-0479

WELDING & FABRICATING

Marine Exhaust Systems of AL, Inc. (251) 928-1234

WHEELCHAIR LIFTS

EDCO Elevators (251) 990-7464



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At SouthPoint Bank, we're experts in financing your next home or new construction with construction-permanent financing.

We do this right here in Baldwin County with local underwriting, competitive offerings and, above all, impeccable service that puts people first.



Regina Allen Fraley
 Vice President - Branch Manager
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 251-706-4961
 NMLS: 925786



Jennifer Patronskey
 Mortgage Loan Originator
 jpatronskey@southpoint.bank
 251-716-3505
 NMLS: 1084069



Martha Webb
 Mortgage Loan Originator
 mwebb@southpoint.bank
 251-423-7783
 NMLS: 423322



9811 Millwood Circle
 Daphne, AL 36527
 NMLS: 401236



The Baldwin County Home Builders Association

The Baldwin County Home Builders Association is a trade association that serves its members by promoting the home building and construction trade industry, monitoring legislative/regulatory issues and providing educational and networking opportunities. BCHBA's goal is to provide and expand the opportunity for all consumers to have safe, decent and affordable housing.

Chartered in 1973, the association is currently 800+ members strong with over 5,000 member employees. The membership is comprised of 200 builder companies and 600 associate companies. Builders must be licensed by the Alabama Home Builders Licensure Board. Builders are the heart and soul of our association, from small volume builders and remodelers, to light commercial, multifamily and production builders. Associates are comprised of any person, firm or corporation in the building industry as a supplier of products or services and the many craftsmen. From selling lumber to financing mortgages, associates are a vital part of our association.

Members receive numerous money saving benefits through local, state and national business discounts on products, services and even insurance. Other benefits include opportunities to participate in monthly events such as the annual Home & Product Show, Spring Tour of Homes, Parade of Homes, golf and fishing tournaments and projects benefitting local charities as well as numerous net working events.

The association has a Charitable Foundation to support its educational and charitable activities. It was founded to support and engage in charitable activities dedicated to the improvement of community housing and the residential housing community. It provides scholarships for students pursuing a career in the building industry as well as other educational programs. Scholarship applications can be found online at www.BCHBA.com. The deadline is March 15th.

The association is reaching out to students to encourage them to consider a career in the building industry. Whether it

be as a builder, architect, HVAC, plumber, carpenter, electrician, welder, landscaper, there is a dire need for skilled individuals.

Membership provides a unique opportunity for individuals to help shape the future of their business and the home building industry. Membership begins at the local level and automatically includes membership in the state and national associations. To find out more about the association, visit online at www.BCHBA.com and on Facebook.



2019 BCHBA Board of Directors



\$10K Charitable Foundation donation to Repair Baldwin

It's Time to Take Another Look at Career Opportunities in the Building Trades



At a time when countless college graduates are finding they are underemployed and saddled with crushing student debt, it is time for educators and policymakers to reexamine the widely held belief that a college degree represents the only road to success.

The building trades offer a great career path. Regrettably, fewer students are seeking careers in the construction industry because many parents and guidance counselors are steering them toward a college pathway rather than a vocational route.

This is particularly unfortunate, given the shortage of skilled workers in the residential construction industry and the fact that carpenters, electricians, framers, roofers and others in the field earn good salaries and express high job satisfaction.

Indeed, according to the Bureau of Labor Statistics Occupational Employment Statistics Survey data and analysis by the National Association of Home Builders (NAHB), the 2014 median annual wage of most positions in the residential building sector was \$39,500 – 10 percent above the U.S. median annual wage of \$35,540.

The labor shortages can be attributed in part to the fact that many skilled residential construction workers were forced to seek employment elsewhere during the Great Recession, when more than 1.4 mil-

lion jobs were lost as builders across the nation were forced to shutter their doors or lay off workers. Many trades retrained their construction workers and they are not returning to the housing sector.

With the nationwide housing recovery now picking up steam, it is imperative that America trains more workers and leaders in the construction industry. The number of open construction sector jobs in March was 147,000, the third-highest monthly total since the Great Recession ended, according to the latest BLS data.

The problem is particularly acute here in {insert local market}. Labor shortages are harming our local builders, raising prices for consumers and slowing the housing recovery. {Add details about how local market or specific business has been impacted or use the following text.} Builders have experienced delays in completing homes, and in some cases have had to cancel projects due to a shortage of workers. These delays and production bottlenecks are increasing the cost of building a home in {insert local market}, which in turn is raising costs for home buyers.

The residential construction industry is one of the few sectors where demand for new workers is rising, and the housing industry is working diligently to meet this challenge. HBI, a national leader in career training and NAHB's workforce development arm,

offers educational programs in 44 states and the District of Columbia, reaching more than 13,000 students each year. These include more than 10,000 students in HBI's pre-apprenticeship programs and 3,500 students in 130 NAHB Student Chapters.

HBI Job Corps programs are located in 74 centers across the nation and offer pre-apprenticeship training in 10 residential construction trades. The training programs are national in scope, but implemented locally using proven models that can be customized to meet the workforce needs of communities across the nation. Those who graduate from the program enjoy an 80 percent job placement rate.

To meet the housing needs of a growing population, attitudes must change. Parents, teachers, counselors and students need to understand and believe that a vocational education is just as worthwhile as a conventional four-year college and that both routes offer satisfying career paths and financial gains. Academic institutions can aid in this effort by funding and promoting more two- and four-year programs that cater to students interested in construction management and the building trades.

For more information about career training opportunities in Baldwin County, visit bchba.com or hbi.org. 

Upcoming Events

- Home & Product Show 2020
February 17-18, 2018
- Spring Tour of Homes 2020
April 21-22
- Parade of Homes 2020
Sept. 29-30 and Oct. 6-7



DON'T MISS THE PARADE!

Sat. & Sun., Sept. 28th & 29th
and
Sat. & Sun., Oct. 5th and 6th

Visit www.BCHBA.com for Parade map, details and photos of homes!

Recent Events

Fishing for Care House



Parade of Homes



Scholarships



Christmas Care House



Home & Product Showcase



Donations for Hurricane Michael Relief



For more information visit www.BCHBA.com!



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— T H E —
C O L O N Y
■ ■ A T T H E G R A N D ■ ■



The Baldwin plan features over 3,000 square feet of lake home living featuring the kitchen, dining, living, and master suite on the 2nd floor with lake views and the secondary bedrooms, baths, and living downstairs.

To Learn More, Visit colonyatthegrand.com or Call 251.990.9951

