



the **plumbline**

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ NOVEMBER/DECEMBER 2015

**2016 BCHBA
Marketing
Guide**

**2015 Parade of
Homes Street
Party at Colony at
the Grand**

**Home for a Hero
Sponsors**



**VOTED
BEST**

**OF BALDWIN COUNTY
NOW 3 YEARS
RUNNING!!**



Ty Thompson
General Manager

Building a Better Baldwin County is an obligation
we take very seriously.

Being voted best new and used car dealership three
years running in Baldwin County is an honor.

THANK YOU!

1402 Highway 98
Daphne

**TERRY
THOMPSON**
CHEVROLET
Takes You Home

1-800-287-9309
251-626-0631



shopterry.com

FIND NEW ROADS™

2015

Board of Directors and Officers

Mike Henriksen	President
Chris Farlow	1st Vice President
Alex Cary	2nd Vice President
Gene Evans	Treasurer
Michael Venezia	Secretary
Chris Price	Immediate Past Pres.

Local Directors

Eddie Youngblood	Michael Thomas
Greg Gipson	Scott Norman
Chris Bumpers	Jenny Williams
Sands Stimpson	Jim Smith

State Directors

Cain Roberds	Chris Farlow
Chris Price	Joe Hocklander
Robert Brown	Mike Henriksen

National Directors

Cliff Pitman	Robert Brown	Patrick Waller
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Alternate National Director

Cain Roberds

Senior Life Directors

George Roberds	Stillman Knight	Don Druse
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Associate Council Chairman

Joe Hocklander

Executive Vice President

Fran H. Druse

Accounting

Marsha P. Jordan

Communications/Publications

Brett Foster

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Duplicators Printing
697 Highway 98
Daphne, AL 36526
251.626.4004

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927 • Fax: 251.928.9929
www.bchba.com

INDEX

- 3** A Home for a Hero List of Needed Items
 - 4** 2015 Christmas Open House
 - 4** 2016 Slate
 - 6** Thank You Home for A Hero Project Sponsors
 - 7** Tool Tree
 - 7** November General Membership Meeting
 - 8** 2016 Home & Product Showcase
 - 10** 2016 BCHBA Marketing Guide
 - 12** New Members
 - 13** Renewals
 - 14** Spike Club
 - 14** Canceled Members
 - 15** Photos from 2015 Parade of Homes Street Party
 - 16** Photos from October General Membership Meeting
- BACK** Upcoming Events



ON THE COVER

BCHBA Parade of Homes ribbon cutting: From L-R Margi Ingram of Colony at the Grand, Fairhope Mayor Tim Kant, Jennifer and Bill Mitchell and Justin Paul of Stuart Contracting and Mike Henriksen, BCHBA President

A HOME for a HERO

Below is a list of some "Big Ticket" items that are still needed for the project. If you have items or know someone who would like to donate, please call BCHBA at 251-928-9927.

- ▶ Foundation materials
- ▶ Slab Labor
- ▶ Pump Truck
- ▶ Septic
- ▶ Framing Labor
- ▶ Plumbing fixtures
- ▶ Electrical wire, boxes
- ▶ Electrical labor
- ▶ Low voltage for security
- ▶ HVAC
- ▶ Fireplace, surround, mantle
- ▶ Brick Materials
- ▶ Columns wrapped, siding, soffit and fascia materials and labor
- ▶ Interior trim and interior doors
- ▶ Shelving materials
- ▶ Paint labor
- ▶ Flooring
- ▶ Light fixtures- fixtures, bulbs, door bell, smoke detectors
- ▶ Mail box
- ▶ Utility cost



2015 CHRISTMAS OPEN HOUSE

JOIN US

Thursday, December 3, 2015

Celebrate the Holiday Season

5:30 pm - 7:30 pm

Awards and Installation of Officers

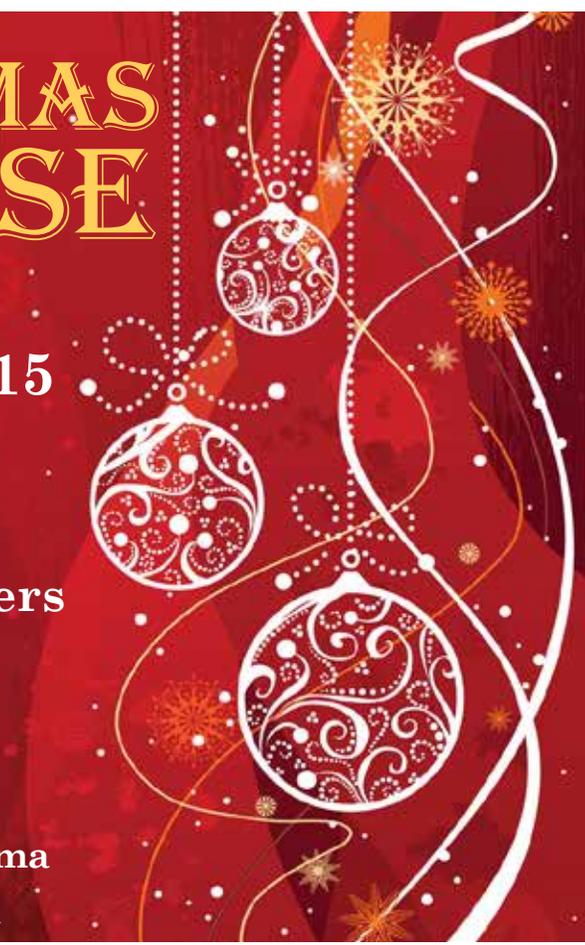
6:30 pm



Stone Creek Lodge

425 Boulder Creek Ave., Fairhope, Alabama

Hosted by BCHBA and the BCHBA Associate Council



2016 SLATE

THE FOLLOWING PROPOSED SLATE OF OFFICERS AND DIRECTORS FOR 2016 WILL BE VOTED ON DURING OUR TUESDAY, NOVEMBER 17TH GENERAL MEMBERSHIP MEETING

CHRIS FARLOW - President	LOCAL DIRECTORS	STATE DIRECTORS	NATIONAL DIRECTORS
ALEX CARY - 1st Vice President	Eddie Youngblood	Chris Price	Cliff Pitman, Life
GENE EVANS - 2nd Vice President	David Brown	Robert Brown	Robert Brown
CHRIS PRICE - Treasurer	Chris Bumpers	Chris Farlow	Patrick Waller
MICHAEL VENEZIA - Secretary	Sands Stimpson	Alex Cary	Lee Mitchell
MIKE HENRIKSEN - Immediate Past Pres.	Michael Thomas	Gene Evans	Cain Roberds, Alt
	Eric Craig	Joe Hocklander	
	Jim Smith	Mike Henriksen, Alt	
SENIOR LIFE DIRECTORS			
George Roberds			
Stillman Knight			
Don Druse			
		ASSOCIATE COUNCIL CHAIR	
		Barbara Fretwell	

Home Builders are the framework of growth in Baldwin County.



We appreciate you.

Home builders work hard to provide Baldwin County with beautiful, safe and affordable homes and fuel economic growth in our communities.

At BCSS, we want to show you our appreciation with our annual Builder Appreciation Program.

Find details at BaldwinCountySewer.com/Builder-Resource. Also visit this site for helpful resources & our latest updates, including news on a recent grinder pump brand change.



251.971.3022

www.baldwincountysewer.com

COME BY AND GET YOUR TOOL FROM THE **TOOL TREE**

The BCHBA will again offer the opportunity to share the Christmas Spirit with a child through CARE House, Inc.. The BCHBA will provide the TOOL TREE at the office with a child's name and wish list. You have the option of selecting a tool from the tree, purchasing a \$25 food gift certificate, or making a donation. Please stop by the office to make your selection. Then, return your unwrapped

gifts to the BCHBA office on or before December 4th. The gifts will be given to a Care House representative to be dispersed to the children. The mission of CARE House is to provide resources and services to child victims of sexual and severe physical abuse, their supportive family members and the community, while empowering all toward child abuse prevention.



**GIVE A CHILD FROM
THE CARE HOUSE A
SPECIAL CHRISTMAS**

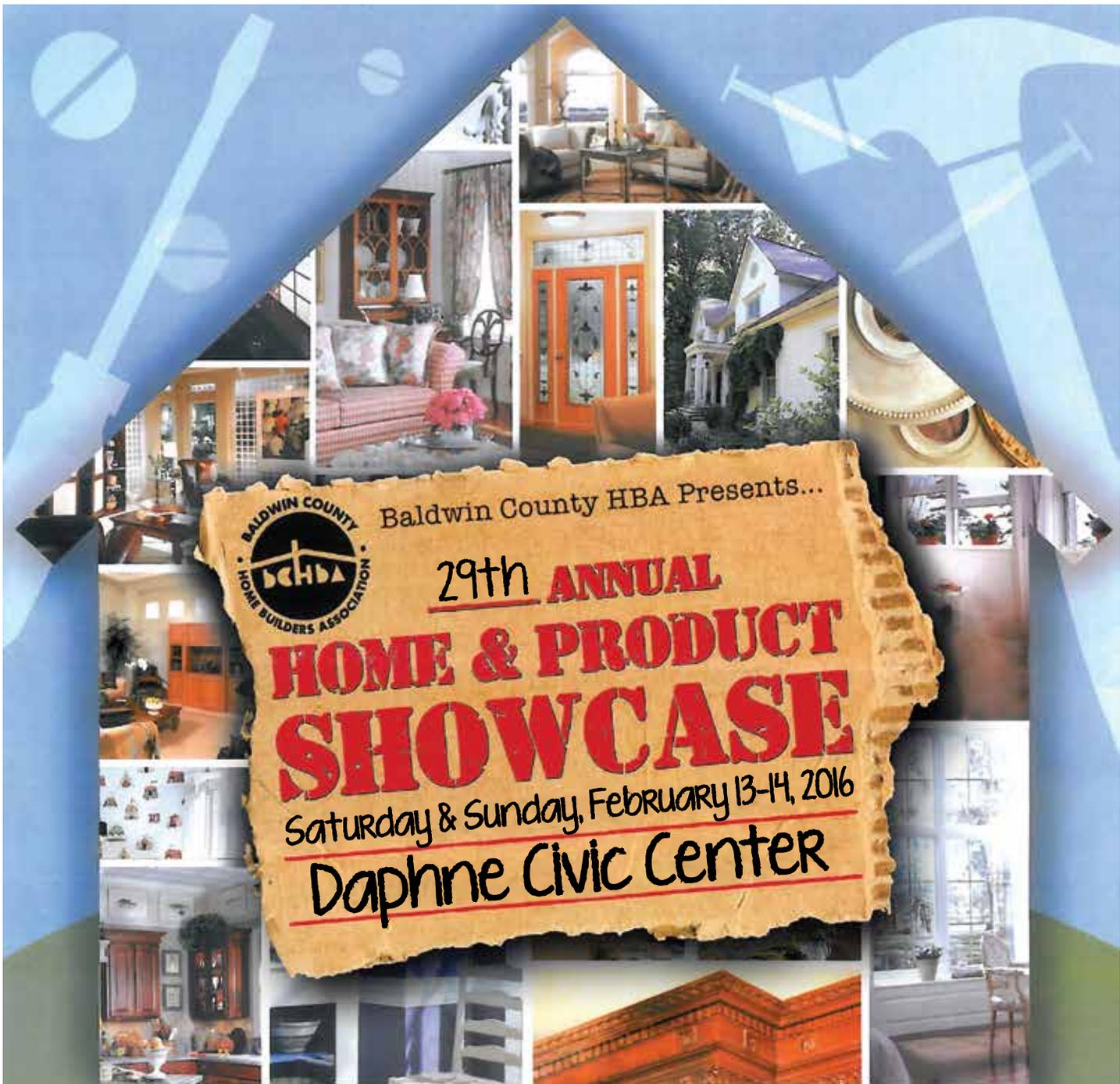
CARE House, Inc. PLAN NOW! YOU CAN HELP MAKE A DIFFERENCE!

GENERAL ★ ★ ★ ★ ★ ★ ★ ★ **MEMBERSHIP** MEETING **BEDS & BLINDS**

TUESDAY, NOVEMBER 17, 2015 • 5:30-7:30 P.M.

11371 County Road 64 • Daphne, AL 36526

We will be recognizing our Spike Members and Membership Contest Winners. See page 12 for details!



Baldwin County HBA Presents...

**29th ANNUAL
HOME & PRODUCT
SHOWCASE**

Saturday & Sunday, February 13-14, 2016

Daphne Civic Center

CAN YOU AFFORD TO MISS THIS SHOW?

Don't miss this opportunity to expose yourself to a captive audience – people that pay to see your products and services. This quality building industry trade show targets people that are building, remodeling, or looking for ideas and sources to help them maximize their home investment. In other words, serious customers.

GET MORE RETURN FOR YOUR ADVERTISING DOLLAR!

Home Shows generate consumer interest, qualified leads and sales. The buyer comes to you to see, touch, learn, compare and BUY your product or services from a professional that can help them see their ideas to completion. Reserve your space today – we want to help you sell!

*Stimulate **YOUR** Economy—Show and Sell with us!*

There may be other home shows, but there is only ONE Builders Home and Product Showcase, hosted by the voice of the building industry – the Baldwin County Home Builders Association. com

FOR ADDITIONAL INFO, CALL 251-928-9927 OR VISIT OUR WEBSITE: WWW.BCHBA.COM



2016 Market

Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to 700 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer three levels of Sponsorship discounts:

Foundation Level

\$10,000 (or more) – 1 full year of sponsorship or event participation of your choice.

Receive a 15% discount on the total amount

Anchor Level

\$7,500 – same as above, receive a 10% discount on the total amount.

Beam Level

\$5,000 – same as above, receive a 5% discount on the total amount

BCHBA Annual Calendar for 2016 (tentative)

Feb. 13-14	Home & Product Showcase at the Daphne Civic Center
April 23 - 24	Spring Tour of Homes
March 17	Silent Auction, Scholarship fund raiser (Associate Council event)
May 6	Annual Golf Classic at Quail Creek
August 11	Bowling Tournament (Associate Council event)
September/ October	Annual Parade of Homes & Street Party hosted by Showcase Home
TBA	Sporting Clay Shoot
December 1	Christmas Open House hosted by BCHBA and Associate Council

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events,

advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

The Home & Product Show, Spring Tour of Homes, Golf Classic, and Sporting Clay Shoot have multiple levels of sponsorship opportunities to choose from.

Monthly Business after Hours meetings

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact Fran or Brett to schedule.

Quarterly Code Luncheons (\$250)

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

The Plumline Advertising

The bi-monthly newsletter is mailed out to more than 600 members.

Color: Full page – **\$400.00**
Back 3/4 – **\$400.00**
1/2 page – **\$200.00**

Black & White: Full page – **\$200.00**
1/2 page – **\$125.00**
1/4 page – **\$75.00**

Business Card Size – **\$50.00**

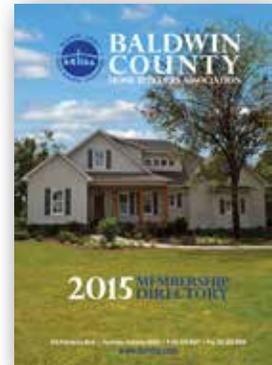


Membership Directory

The yearly complete list of members with contact and business information.

Color: Full page
Back & Inside covers – **\$500**
Tab Page – **\$350**

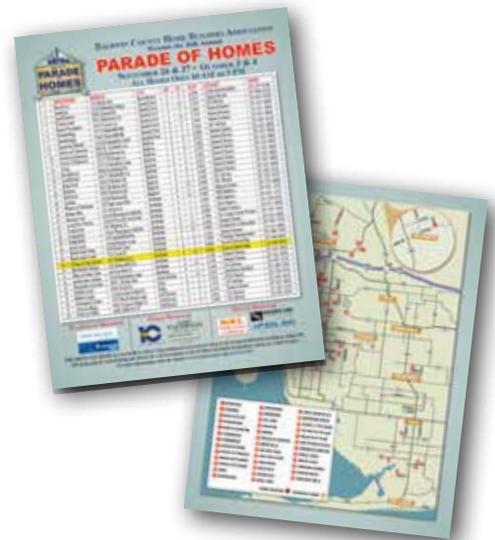
Black & White: Full page – **\$250**
1/2 page – **\$175**
1/3 page – **\$150**



Spring Tour of Homes

Investment – \$1,200

Company name & logo on ALL print & digital advertising; the BCHBA website, Facebook, and *The Plumline*.



Marketing Guide



Home & Product Show

Major Sponsor – \$2,000

- 10 x 10 Booth
- Listed with Company Name/Logo in all media promotions
- Banner Ad with your website link on the BCHBA website
- Listed as a Major Sponsor on all event signage
- Full page ad in *The Plumblin*e news magazine
- Display in Exhibitors Lounge
- 50 extra Show Admission Passes

Supporting Sponsor – \$1,000

- Listed as a Sponsor on event media promotion
- Banner Ad on BCHBA website
- Listed as a Sponsor on all event signage
- 1/2 page ad in *The Plumblin*e newsletter
- Display Business Cards in Exhibitors Lounge
- 10 extra Show Admission Passes

Official Show Guide Sponsor – \$750

- Approximately 1500 Show Guides distributed to attendees
- Company logo on the front page of the Show Guide
- 1/2 page ad in the Show Guide
- Recognized in *The Plumblin*e newsletter
- Recognized on the BCHBA website and Facebook page

Lanyard / Name Badge Sponsor – \$500

- Your company's name and logo on lanyards worn by exhibitors
- Your company's name and logo on the back of exhibitor badges
- Recognized in *The Plumblin*e newsletter
- Recognized on the BCHBA website and Facebook page

Exhibitor Hospitality Sponsor – \$500

- Exhibitor Lounge and Set up Coffee & Donut Special
- Signage at setup
- Display and literature in lounge
- Recognition in *The Plumblin*e and Facebook page

Parade of Homes

Platinum Sponsor Investment – \$5,000

- Company's name and logo will be placed in all television and radio spots.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Name and logo will be placed in BCHBA's monthly newsletter, *The Plumblin*e, for a period of twelve (12) months. Our newsletter is mailed to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, September 29th.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.
- A FREE link from BCHBA's website to your company's website for one (1) year

Gold Sponsor Investment – \$2,500

- Company's name and logo will be included in all placed in BCHBA's monthly newsletter, *The Plumblin*e, for a period of twelve (12) months. Our newsletter is mailed to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, September 29th.
- Company will receive a business card size ad in *The Plumblin*e for 4 issues.
- A FREE link from BCHBA's website to your company's website for six (6) months.
- Company will have the opportunity to place literature and business cards in the Showcase Home

Silver Sponsor Investment – \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in *The Plumblin*e newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party on Thursday, September 29th.
- Your company will receive a business card size ads in two (2) issues of *The Plumblin*e.

Sporting Clay Shoot

Platinum sponsor – \$1,500

- Name on banner, website, newsletter recognition, 2 teams, carts

Corporate sponsor – \$795

- Includes name on banner, 1 team and cart, station sign

Food sponsor – \$350

Golf Classic

Title Sponsor – \$2,500

- Four players
- Company item in ditty bag
- Company name in newsletter & website
- Company name on banner displayed at tournament

Corporate Sponsor – \$750

- Four Players
- Name on signage

Beverage Cart – \$300

- Company name or sign on cart

Hospitality Tent – \$350

- Company reps with giveaways on the tee

Beverage sponsor – \$200

Prizes sponsor – \$150

Station sponsor sign OR Score Card sponsor – \$75

- Your company's logo on score card

Awards Sponsor – \$250

- Company name on signage at event
- Company giveaways

Dinner Sponsor – \$500

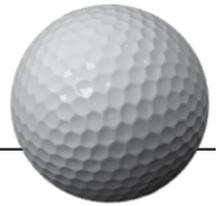
- Company name on signage at event
- Company giveaways

Practice Range Balls – \$200

- Sign on practice range

Tee Sponsor – \$125

- Company sign on tee



BUILDERS

Lynch Building Co LLC

Chad Lynch
Residential Custom Home Builder
116 Fairhope Ave. Ste. 3
Fairhope AL 36532
(251) 242-1267
chadlynch79@msn.com

ASSOCIATES

Baldwin Rental Properties, LLC

Harry P. Johnson
Real Estate
(251) 454-7550
info@baldwinrentals.com

Bama Breeze Heating & Air LLC

Wesley Wing
Air Conditioning / Heating
13830 Roberts Rd.
Loxley AL 36551
(251) 747-2915
bamabreezeheatingandair@yahoo.com

Bay Point Drywall

Steve Gates
Carpentry Contractors
29201 jenkins Farm Rd.
Loxley AL 36551
(251) 377-7195

Boise Cascade

Garrett Yoho
Building Materials / Lumber
19080 Fairfield Dr.
Fairhope AL 36532
(850) 626-4042
garrettyoho@bc.com

Capstone Construction, LLC

Robin Palmeri
Carpentry Contractors
50 West Sunset Dr.
Atmore AL 36502
(251) 213-8257
rpalmeri@nativegamingservices.com

Fluid Motion Solutions LLC

Scott Miller
Ornamental Metal
11225 US Hwy 98
Fairhope AL 36532
(251) 402-6696
smiller@fluidmotionfab.com

Fort Morgan Realty Inc.

Susan Miller
Property Management
6930 Hwy. 180
Gulf Shores AL 36542
(251) 540-7326
millercllc@gmail.com

Kay's Prestige Kitchens

John Linn
Cabinets / Millwork
2901 N "E" St.
Pensacola FL 32501
(850) 438-1421
jlinn@linnskitchens.com

L & A Painting & Cleaning Service

Alicia Martinez
Painting Contractor
815 S. Juniper St. # 16
Foley AL 36535
(251) 747-2790
aliciafoley@hotmail.com

M. F. N. Quality Construction LLC

Marcus Nelson
Carpentry Contractors
9941 Everett Lane T-11
Daphne AL 36526
(251) 222-8565
nelsonmarcus73@yahoo.com

MJ Builders, LLC

Matt Hays
Carpentry Contractors
24502 Wood Glen Dr.
Orange Beach AL 36561
(251) 979-9066

Sanchez Flooring Inc

Salvador Sanchez
Flooring Installation
P.O. Box 85
Bon Secour AL 36511
(251) 213-0000

Seelhorst Services

Clem Seelhorst
13749 Styx River Rd.
Stapleton, AL 36578
(251) 751-9933

Self Design, LLC

Mark Powell
Vinyl Siding
23840 Cowling Rd.
Roberstdale, AL 36567
(251) 979-8577

Vokal Fabrication & Welding, LLC

Tanner Volking
P.O. Box 1705
Fairhope, AL 36533
(251) 654-7057
vokalfab@gmail.com

WE WANT YOU...

...In The 2015 BCHBA Membership Drive

During the months of **SEPTEMBER**
OCTOBER and **NOVEMBER**, bring in...

3
New Members get
\$150

6
New Members get
\$500

10
New Members get
\$1000



BONUS: Receive
an additional \$50
for each new
builder member!

Welcome Our New Members!

Remember to add these new members to your directory.

It's good business to do business with members!

3D Installation dba Daniel W. Davis Wesley Davis	1 Yrs.	Garcia Drywall Robert Garcia	13 Yrs.	Mike Kerr Construction LLC Michael Kerr	13 Yrs.
Advanced Metal Systems of Alabama Johnny Carden	17 Yrs.	GCDC LLC Ed Agostinelli	2 Yrs.	Mobile Appliance Co. Inc. Dawn Bowers	3 Yrs.
Alabama Roofing Supply Scott Schoppert	9 Yrs.	Gulf Coast HVAC, LLC Sayner Akridge	9 Yrs.	Mobile Bay Overhead Door, Inc Jeff Thompson	19 Yrs.
Baldwin County Fence Company Terri Shave	4 Yrs.	H.C. Pitman Robert Brown	7 Yrs.	Mobile Gas Joe Hocklander	15 Yrs.
BancorpSouth Kerry O'Connor	10 Yrs.	Hadley Termite & Pest Control Inc. Celeste Champion	13 Yrs.	New Era Construction Inc. Jonathan Stricklin	3 Yrs.
Bass Homes Inc. William Bass	23 Yrs.	Hammond Construction LLC Matt Hammond	11 Yrs.	New York Life Insurance Company Paul Hamilton	3 Yrs.
Bay Flooring & Design Inc. Maclin Smith	21 Yrs.	Hoffren Landscape & Maintenance Ted Hoffren	9 Yrs.	Phillip Vlahos Homes Phillip Vlahos	4 Yrs.
Bay Mortgage Corp. McNeill Robinson	9 Yrs.	Holk Electric Inc. Brett Holk	21 Yrs.	Plumb & Square Construction LLC Chris Perry	1 Yr.
Bay Shore Glass LLC John Patterson	3 Yrs.	Home Logic, LLC dba Audio Indulgence Dwayne Clanton	6 Yrs.	Randy Goins Randy Goins	2 Yrs.
Blackard Roofing, Inc. Danny Blackard	16 Yr.	Hub International Gulf South Brittney Braswell	30 Yrs.	Reed Construction Company LLC J. Myles Reed	16 Yrs.
Bricks Are Us Michael Holler	12 Yrs.	Israel Crocker Construction Israel Crocker	2 Yrs.	Reed Real Estate & Construction Frank Reed	22 Yrs.
Bryan Wood Flooring Inc. Chris Bryan	20 Yrs.	J & J Flooring dba James Cuevas James Cuevas	1 Yr.	Regions Mortgage Kay Nunnery	1 Yr.
Capital Building Products, LLC Richard Thompson	4 Yrs.	J A Roofing LLC Jose Atzin	11 Yrs.	Riley-Stuart Supply Co. Ramsey Stuart	24 Yrs.
Centennial Bank MaryAlice Neyhart	15 Yrs.	J D Adams Contracting Carrie Adams	3 Yrs.	Rountree Construction LLC Gary Rountree	14 Yrs.
Central Services LLC Phillip Berry	3 Yrs.	John Swafford Painting Inc. John Swafford	12 Yrs.	Safety Plus Inc. Don Druse	3 Yrs.
Childress Sitework, Inc. Emery Childress	15 Yrs.	KARD Inc dba Roberts Air Conditioning Kevin Freeman	23 Yrs.	Scott Norman LLC Scott Norman	3 Yrs.
Coldwell Banker Reehl Properties Inc. Rance Reehl	22 Yrs.	Keller Williams Realty Alabama Gulf Cathy Taylor	2 Yrs.	Seagull Home Inspection, Inc. Horace Gardner	11 Yrs.
Colony Homes, LLC Phil Garner	5 Yrs.	Ken Edwards Construction Ken Edwards	2 Yrs.	Site Solutions, LLC Sean Klarman	2 Yrs.
Colony Management, Inc. Mark Schlauder	6 Yr.	Kendrick Electric Inc. Brent Kendrick	26 Yrs.	Southeastern Specialties Inc. Robert Perrault	21 Yrs.
Craig Sinclair Builder, Inc. Craig Sinclair	19 Yrs.	KWL Construction Inc. Ken Lewis	12 Yrs.	Southern Excavating, LLC Jacob Cunningham	4 Yrs.
Curtis Landscape Inc. Curtis Spencer	1 Yr.	L & B Electric Inc. Lavon Brown	19 Yrs.	Splash Pools & Spas, LLC Jack Willard	8 Yrs.
D & D Quality Services Curtis Duncan	3 Yrs.	Lopez Concrete Zenaido Ventura	9 Yrs.	Sudduth Flooring LLC Jeremy Sudduth	1 Yr.
Dallas Drilling Corp Mark Carpenter	1 Yr.	M.D. Price Builder LLC Chris Price	7 Yrs.	Terry Davis Flooring Inc Terry Davis	19 Yrs.
Daphne Utilities Samantha Coppins	1 Yr.	Mario's Bay Painters Mario Cordova	12 Yrs.	Trawick Builders Inc. Wayne Trawick	25 Yrs.
Denk's Metal Erectors, Inc. Eric Denk	12 Yrs.	Marquee Custom Homebuilders LLC Gene Evans	7 Yrs.	Ville Contracting LLC Luis Contreras	1 Yr.
Dennis E. Campbell Construction, Inc. Dennis Campbell	17 Yrs.	McDaniel Builders Inc. Chuck McDaniel	8 Yrs.	Whitney Cadwell Electric Whitney Cadwell	21 Yrs.
Ebert Insurance Agency Inc. Charles Ebert	31 Yrs.				

**THANK YOU ALL FOR
YOUR RENEWAL!**

Congratulations to Hub International Gulf South and Ebert Insurance Agency, Inc. for 30 years of BCHBA Membership!

SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	247.50
Michelle Bodie	200.50
Carolyn Bowen	68.50
Robert Brown	66.00
Chris Bumpers	46.00
Alex Cary	29.00
Don Druse	657.50
Charles Ebert III	782.50
Dan Harrison	159.00
Gary Hellmich	98.50
Joe Hocklander	202.25
Tracey Holobaugh	90.00
John Hutchinson	26.50
Julie Kenney	84.00
Stillman D. Knight	51.00
Johnny Langenbach	295.00
Lee Mitchell	105.00
Cliff Pitman	105.00
Chris Price	135.00
Rance Reehl	33.50
Cain Roberds	79.00

George Roberds	531.50
Ray Roberds	64.00
David Stapleton	29.00
George Stuart	124.00
Cathy Taylor	87.50
Thorn Thomas	294.50
Jeff Thompson	33.00
Wayne Trawick	270.50
Lee Turner	152.50
Michael Venezia	34.50
Patrick Waller	27.50
Eddie Youngblood	244.50

MEMBERS

Jack Lynn Blackmon Jr.	13.50
Bryan Chandler	12.00
Gene Evans	15.50
Mike Henrickson	23.50
Chad Lippincott	22.00
Mike McElmurry Jr.	17.50
Maclin Smith	14.50

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

CANCELED

as of Oct. 16, 2015

- Ashurst & Niemeyer LLC
- B & B Painting & Construction, Inc.
- Beede's Construction & Maintenance
- The Ben Murphy Company, Inc.
- Bowen Contracting, Inc.
- City of Fairhope
- Fairhope Iron Works, LLC
- Fountain Construction
- Gulf Coast Flooring & Design
- HARZO, Inc.
- Joseph's Carpentry
- P D Paint Contracting, dba Patrick S. Davidson
- Parcel Custom Home Builders, Inc.
- Snell Builders, LLC
- Turner & Hamrick, LLC
- Warren Averett, LLC
- Wright Masonry

MEMBERS ARE OUR FOUNDATION!
IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN!
WE WANT THEM BACK!



Christopher Odom
 (251) 661-8000 (251) 661-8505
 Switchboard Sales Fax
 (251) 421-7151
 Cell
 codom@mobilelumber.com
 Visit Us at www.mobilelumber.com
 and follow us on Facebook and Twitter

Branch Locations
 Mobile, AL
 Daphne, AL
 Pensacola, FL
 Gulfport, MS
 Millwork Plant
 Truss Plant
 P.O. Box 190610 5229 Highway 90 West Mobile, AL 36619



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www.mobilelumber.com

Barbara Fretwell
 bfretwell@mobilelumber.com
 Cell (251) 610-1887
www.kitchensbycoastdesign.com

Showroom
 5253 Hwy. 90 West
 Suite A1
 Mobile, AL 36619
 Phone (251) 666-7920
 Fax (251) 666-7923



Mike Hale
 Branch Manager

18249 A Highway 98
 Foley, AL 36535
www.interiorexterior.net

(251) 970.3871
 CELL (251) 725.7658
 FAX (251) 970.3876
 mhale@interiorexterior.net

Acoustics / Drywall / Insulation / FRP / Metal Studs



Casey Brueske
 Business Development Officer

40 S. Palafox Place
 Pensacola, FL 32502
 850-505-3200 Ext. 8472
 1-877-4PENAIR
 brueca@penair.org
 NMLS#: 1124945

PENAIR.ORG

STREET PARTY

THURSDAY, OCTOBER 1ST • COLONY AT THE GRAND



Live music by Harrison McInnis



Left - New BCHBA member Harry Johnson of Baldwin Rentals



Photos from
TRITON
 STONE GROUP
 Held on October 15, 2015



Blind Dog Mike and the Howlers

Michelle and David Sanderson of Sanderson Builders



Don Hill of Hill's Contracting and Scott Schoppert of Alabama Roofing Supply

Inside Triton's Warehouse

Catering by Brick Pit BBQ



Fran Druse and new BCHBA member Mark Powell of Self Design

Willie Palacio and staff from Stone Interiors

Jim and Sydney McDaniels of Coastal Stone Works & Tracy Holobaugh of Clear Image Glass



Andre Fos of Triton Stone rewarding lucky door prize winners

The staff of Triton Stone



National Association of Home Builders

MEMBER ADVANTAGE AT A GLANCE

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when they mention the 5% at time of purchase and when using their LAR.

General Motors - \$500 exclusive private offer on most Buick, Chevrolet and GMC vehicles. Business Owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives, visit www.nahb.org/ma and click on the GM logo to find out more.

AT&T, Verizon, Sprint & T-Mobile - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit www.eMemberBenefits.com/NAHB or call 866-430-NAHB (6242).

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on selected products, including the Builder Backed Service Program and the systems and appliances warranty.

AXA Equitable - Offers full-service, low-cost retirement plans that can help reduce taxes while saving for life in retirement. Visit www.axa.com/nahb or call 800-523-1125, Option 3, department 2046 and mention NAHB.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1.800.MEMBERS (800-636-2377) for more information.

TransFirst - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.TransFirstAssociation.com/NAHB.

Associated Petroleum Products (APP) - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 800-929-5243, Option 6 & mention NAHB.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb or call 800-654-2200 and use CDP# 51046.

GEICO - Exclusive discounts for members on auto and home owners insurance. Visit www.geico.com/disc/nahb or call 800-368-2734 and mention NAHB for a free quote.

Avis - Up to 25% off rental cars and FREE Avis Preferred Service membership at www.avis.com/nahb or call 800-331-1212 and use AWD code G572900

Omaha Steaks - Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

Budget - Up to 20% off rental cars and FREE Budget Fastbreak at www.budget.com/nahb or call 800-283-4387 and use BCD code Z536900

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 mention NAHB.

Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of reservation or go to www.endlessvacationrentals.com/nahb

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421

NAHB Career Center www.nahb.org/careers - 20% off of standard rates for job posting & 15% off other HR services.

Dell - Up to 30% off on all Dell computers. Call 800-695-8133 and Mention NAHB or visit www.dell.com/nahb

www.nahb.org/ma



HBAA MEMBER REBATE PROGRAM

www.HBArebates.com



What would you think if you could get a rebate for your loyalty to many of the nation's leading housing industry Manufacturers? Well, now you can regardless of your volume!

We're happy to introduce the HBAA Member Rebate Program, a free member benefit, aimed at increasing your bottom line. For the minimal effort of informing us about the products you use, and telling us when you close on a home or project, you'll be putting money back in your pocket. When you participate in the HBAA Member Rebate Program, every home you build can earn you rebate checks! Remember, both Builders AND Remodelers qualify for the HBAA Member Rebate Program. **Over 70% of the Builders & Remodelers who participated last year received back in rebates more than they paid in annual dues to the Association!**



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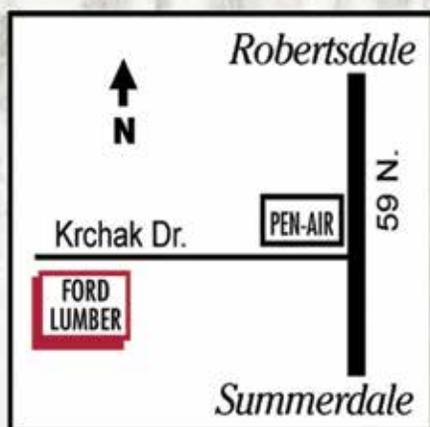
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UPCOMING EVENTS



BCHBA
Baldwin County Home Builders Association

NOVEMBER EVENTS

- Nov. 10 10:00am Foundation Mtg.
- 11:00am Board Mtg.
- 12:00pm Code Mtg.
- Nov. 12 4:00pm Associate Council Mtg.
- Nov. 17 5:30pm General Membership Mtg.

DECEMBER EVENTS

- Dec. 3 5:30pm Christmas Open House

Associate Council Meetings and Board Meetings are not held in the month of December

Office Closed

- Nov. 5-6 HBAA Convention
- Nov. 26-27 Thanksgiving
- Dec. 24 - Jan. 1 Christmas



HBAA
Home Builders Association of Alabama

- Nov. 5-7 HBAA Annual Convention Sandestin, FL



BALDWIN COUNTY HOME BUILDERS ASSN.

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