

the **plumbly ne**

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION 🔶 JANUARY/FEBRUARY 2021



GREATER MONTGOMERY HBA - 2018 GREATER MONTGOMERY HBA - 2019 BALDWIN COUNTY HBA - 2020

Message from Jeff Frostholm, 2021 BCHBA President Photos from the 2020 Clay Shoot and Christmas Party and Officer Installation

Entry forms for the 2021 Home and Product Showcase and Silent Auction donation form



BankPlus began over 100 years ago with a mission to enrich lives and build stronger communities. Today, that commitment is more prevalent than ever as we begin serving Mobile and welcome the newest members to our Commercial Lending team. With over 140 years of combined expertise, their addition will be a great asset to our customers and the continued growth of Mobile. We're thrilled to have them on board, and they can't wait to get to work for you. Call 251-283-3548 to work with them today.



Crystal Linares, Customer **Relationship Manager**

Kaylee Sadler, Commercial **Relationship Administrator**

Witt Ruffin, Regional Commercial Loan Officer

Chris Conken, Regional Residential Real Estate Officer

Tracy Rippy, Regional Commercial Real Estate Officer

Lee Mitchell, Chief Real Estate Officer

Laurie Howard, Customer **Relationship Manager**

Debra Collins, Commercial Real Estate Portfolio Manager



Photos from the 2020 CHRISTNAS PARTY and officer installation at Oak Hollow Farms Thursday, December 3, 2020











Nancy Grace receives the 2020 Presiden't Award from Cliff Pitman

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plumbline | November/December 2020

| Board of Directo | ors and Officers |
|--|-------------------------------------|
| leff Frostholm | President |
| Brian Armstrong | 1st Vice President |
| Fric Craig | 2nd VP/Treasurer |
| Cameron Reehl | 3rd VP/Secretary |
| Cliff Pitman | Past President |
| Local Di | rectors |
| Chris Bumpers | Tracy Holobaugh |
| Barbara Fretwell | Rick Howze |
| Matt Hammond | Ben Murphy |
| William Hays Mike Henriksen | Cain Roberds Jim Smith |
| Joe Hocklander | |
| State Di | rectors |
| Brian Armstrong | Chris Farlow |
| Eric Craig | Jeff Frostholm |
| Robert Brown | Nancy Grace |
| National I | Delegates |
| Robert Brown Chris F | |
| Alex Cary Lee Mit | |
| Senior Life Stillman Knight | Delegates George Roberds |
| Associate Co | uncil Chair |
| Nancy (| Grace |
| Executive Vid | o Prosident |
| Marsha P. | |
| A | |
| Accounting/N | |
| | ourion |
| Communication | s/Publications |
| Brett F | oster |
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| Like Us 0 | |
| Like Us 0 FACEBOO | |
| FACEBOO | |
| FACEBOO | |
| FACEBOO DWIN COUL Bald | win County Home ders Association |
| FACEBOO Bald Build | win County Home |
| FACEBOO Bald Build 916 Plar Fairhope | win County Home ders Association |

BUILDERS ASSOC

www.bchba.com

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installation

Clay Shoot

Frostholm

President's Trophy

CARE House

Show Entry

Form

2021 Silent Auction Donation

34th Annual Home & Product

The Baldwin County Home Builders Association is honored to be the recipient of the 2020 Home Builders Association of Alabama President's Trophy



2021 BCHBA EVENTS

| FEB. 20-21 | Home and Product Showcase |
|-------------|---------------------------------------|
| APR. 15 | Silent Auction Scholarship Fundraiser |
| APR. 24-25 | Spring Tour of Homes |
| MAY. 7 | Annual Golf Classic at Quail Creek |
| SEPT. 25-26 | Parade of Homes |
| OCT. 2-3 | |
| SEPT. 30 | Parade of Homes Street Party |
| NOV. 12 | Sporting Clay Shoot |
| DEC. 2 | Christmas Party/Officer Installation |
| | hosted by BCHBA and Associate Council |

All event dates are tentative and subject to change.



A message from incoming BCHBA President

Jeff Frostholm



was reading through all the past Plumbline messages from the incoming Presidents and Cliff's started last year with 'time flies!'. He was right, it does, and 2020 is coming to an end. Hopefully in 2021 we can get back to normal, whatever that will mean in the future. With the start of a new year, I am honored to be the 2021 president of the BCHBA.

For those of you who don't know me, I graduated from Daphne High School and went on to Auburn, where I received a degree in Building Science. After college I worked for a large commercial contractor and then a home builder in Atlanta. I moved back to Baldwin County in 2010 and started my company, Frostholm Construction. I have been on the board for 4 years and have had the privilege to be the Chair of the Young Professionals, be a State Director and climb the ladder to be the 2021 President.

I would like to thank each and every member for being a part of this great association. Without all of you we could not have the organization we have today. It is your membership along with our State Board that kept us deemed essential through the pandemic. Without your support who knows what our industry would look like today. Currently we are 831 members strong and getting stronger. I encourage all of you to reach out to people in our industry, have them join and get involved with this awesome organization.

I would also like to thank our sponsors who year after year donate to the Baldwin County Home Builders Association and help make our events possible for all our members throughout the year. WORKFORCE DEVELOPMENT - I would like to try to get our youth more involved in the construction industry.

Lets encourage our kids to get involved in the construction industry and try to mentor them to be our next builders, tradespersons and suppliers.

CHARITABLE FOUNDATION - Getting more involved with the community. I challenge everyone to give back to our community by donating some of their time to helping those in need. After the two storms that devastated our area in 2020, there should be plenty of opportunities for us to give back to those less fortunate than us.

When I was first invited to be on the board, I didn't know what to expect. Over the past couple of years, I have gotten to know many of you personally and made many friendships that hopefully will last a lifetime.

I would like to thank Marsha, Katie and Brett for everything that they do.

I would like to thank Michael Neese for all the hard work he puts in that allows me to attend all of our home builder meetings here and at the state level. I know I can be tough to work with at times, but I appreciate all of the help Michael gives me.

I would like to thank my wife Jessica for holding down the fort and keeping Conner and Cameron in line while I work and attend meetings.

Finally, I would like to thank all of you, our members, who make this the greatest home builders association.

BCHBA brings home the HBAA President's trophy at the HBAA Convention

I have two main goals for 2021...

plumbline January/February 2021

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I look forward to 2021 and am honored to be the 2021 President of this association.

HBAA HEALTH PLAN **OPEN ENROLLMENT: JUNE 2021**



Current Rates as Low as \$481.27 for Single Coverage and \$1,345.38 for **Family Coverage**





For more information, visit BuildersHealthTrust.com.

We've Got Baldwin County Covered

Lumber 1 on the Gulf Coast for 43 years and still growing to serve you better



BUILDING MATERIALS • MOULDING • WINDOWS & DOORS • TRUSSES • CABINETS • APPLIANCES

Millwork Production Facility Truss Production Facility 2423 S. US Hwy 31 **Bay Minette** 251-937-7400

2423 S. US Hwy 31 **Bay Minette** 251-937-8842

Daphne Contractor Yard 25847 Friendship Road 251-626-6993 Visit us at mobilelumber.com

NEWEST LOCATION! Gulf Shores 3705 Gulf Shores Pkwy 251-948-0905

OTHER LOCATIONS Mobile Pensacola **Grand Bay** Gulfport

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January/February 2021

2021 HBAA Training Classes

| QCI Stormwater Training | | | Lead Paint Certified Renovator Training | | |
|---|--|---|--|---|--|
| Get the tools you need to be compliant with stormwater regulations. This program provides the basic tools and strategies to achive and maintain compliance with the stormwater rule at all construction sites. | Irondale January 21 May 13 August 10 November 11 Mobile April 15 | Huntsville March 11 October 14 Montgomery June 10 December 2 | Under EPA's lead paint rule, anyone disturbing 6 square feet or more on homes built before 1978 MUST be certified through an approved lead paint renovator training program such as the one offered by the HBAA. | Montgomery March 11 August 12 December 14 | |
| QCI Stormwater Continuing Ed | | | Lead Paint Certified Renovator Continuing Ed | | |
| Get your mandatory QCI continuing education credits at a time and place that is most convenient for you. Online options are also available. | Irondale May 12 November 10 Mobile April 14 | Huntsville March 10 Montgomery June 9 | Under Alabama regulations, you must take a lead paint certified renovator refresher course every 3 years. If you went through the lead certification program in 2019, you are up for renewal now! | Montgomery February 11 June 3 October 7 | |

For more information and to download the class registration forms, please visit: https://hbaa.org/wp/industry-education/stormwater and https://hbaa.org/wp/industry-education/lead If you have questions, please contact Louise Brown at louisebrown@hbaa.org or 1-800-745-4222

The Young Professionals builds a new playset for CARE House



What a great bunch of YP's we have! Thanks to William Hays of Pitman & Brown, Michael Neese and Jeff Frosthom of Frostholm Construction and David Thomas of Swift Supply for procuring and installing a new playset at the Baldwin County Child Advocacy Center's CARE House. The previous playset had been damaged by hurricanes Sally and Zeta and was unusable. The work of the volunteers was featured in a story on NBC 15, which you can find by going to the BCHBA Facebook page.

The Baldwin County Home Builders Association wishes to express its deepest sympathy to the family of long-time BCHBA member Edgar Franklin Sullivan



We would also like to express its deepest sympathy to Stacey Parker of Parker Painting on the passing of his wife Robin **Michelle Parker**

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2021 BCHBA SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2021 Scholarship Application on the BCHBA website. Deadline March 15, 2021.





2020 BCHBA Scholarship winners. L-R top row: Shanelle Brown, J Ellis Hope, Hayden Mason L-R bottom row: Emily Miller, Bryan Roberts, Miles Wentworth

Thank you for your support of the TOOL REE

Niki Whitaker says: "I just came from the Baldwin County Home Builder's Association (BCHBA) office in Fairhope, AL and my heart is overjoyed with the love and generosity that they have shown our children this Christmas. For nearly 20 years now they have done a "Tool Tree" with some of our children's wish lists for Christmas. The BCHBA members go over and beyond to assure our Children have a fabulous Christmas! As a non-profit, there are so many things that must come together to make it possible for us to thrive year after year. One of those things is partnerships. We are so grateful for the partnership that we have with the BCHBA. They do so much at Christmas and throughout the year to help this agency sustain. Thank you BCHBA from the bottom of our hearts! We wish you all a very Merry Christmas and a Happy New Year!"



The Baldwin County Home Builders Association members provide Christmas gifts annually for the children assisted by Care House. L-R: Donna Thompson, Shanequia Pruitt, Niki Whittaker, BCHBA Accountant Katie McCarron, Maribel Peturis, BCHBA Executive Vice President Marsha Jordan, 2020 BCHBA President Cliff Pitman and Steyr the Christmas dog.



Give a child from The CARE House a special Christmas THANK YOU TO EVERYONE WHO CONTRIBUTED! You helped make a difference!

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To Fund BCHBA Charitable Foundation Scholarships



We are seeking items for this event. The silent auction is our key fundraiser which provides scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be Enrolled in construction-related studies at a technical school or college. To date, the Association has awarded \$97,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry.

Our goal is to continue this growth, and it is only through the support of the local community that this can be achieved.

Thank you for your support of our local students in the growth of the home building industry. We appreciate any contributions.

Your donations are TAX DEDUCTABLE - BCHB Charitable Foundation is a 501(c)3 Tax ID #47-3985693

ALL ITEMS MUST BE DELIVERED TO THE HBA OFFICE BY FRIDAY, APR. 8, 2021

DESCRIPTION _____

DONATION VALUE \$ _____

| DONATED BY | (Company) |) |
|------------|-----------|---|
|------------|-----------|---|

HBA ASSOCIATE COUNCIL REP _____

Gift Certificate descriptions must be on contributor's letterhead where possible and signed by contributor

(Otherwise, please print clearly on the back of this form)

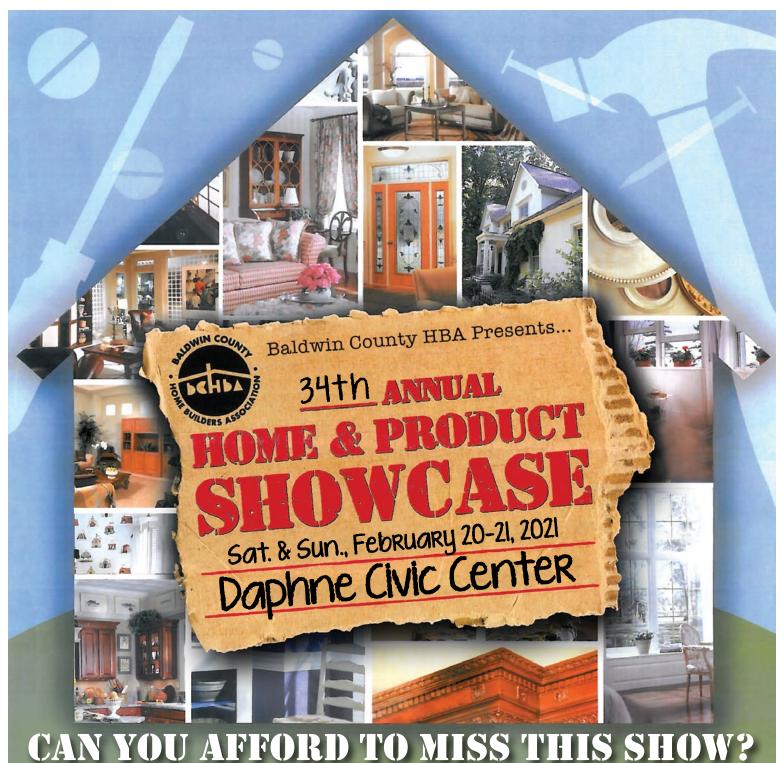
Baldwin County Home Builders Charitable Foundation 916 Plantation Blvd., Fairhope, AL 36532 (251) 928-9927 www.bchba.com

FOR OFFICE USE ONLY

Item recieved in HBA Office (date):_____by____

Bid sheet completed □ Added to Excel □





Don't miss this opportunity to expose yourself to a captive audience – people that pay to see your products and services. This quality building industry trade show targets people that are building, remodeling, or looking for ideas and sources to help them maximize their home investment. In other words, serious customers.

GET MORE RETURN FOR YOUR ADVERTISING DOLLAR!

Home Shows generate consumer interest, qualified leads and sales. The buyer comes to you to see, touch, learn, compare and BUY your product or services from a professional that can help them see their ideas to completion. Reserve your space today – we want to help you sell!

Stimulate YOUR Economy—Show and Sell with us!

There may be other home shows, but there is only ONE Builders Home and Product Showcase, hosted by the voice of the building industry – the Baldwin County Home Builders Association.

FOR ADDITIONAL INFO, CALL 251-928-9927 OR VISIT OUR WEBSITE: WWW.BCHBA.COM

BCHBA'S 2021 BUILDERS HOME & PRODUCT SHOWCASE FEBRUARY 20-21 DAPHNE CIVIC CENTER

Application and Contract for Exhibit Space

All applications must be completed, signed and include a deposit of \$250 per booth for members, \$350 non-members.* Application will not be processed and space will not be assigned until the deposit has been received. Return application with a check or credit card info to 916 Plantation Blvd., Fairhope, AL 36532 or Fax: 251-928-9929.

| Exhibitor Information Firm Name: | | | |
|--|--|--|--|
| | | | |
| City/State/Zip: | | | |
| | ther show information will be sent ecessary information to the appro | to the contact person designated b priate parties. | pelow. It is the responsibility |
| • | | | |
| Telephone: | Fax | Title CellEmail | |
| | | olying for and your 1st, 2nd & 3rd cl | |
| • | 1st Booth Choice | 2nd Choice | 3rd Choice |
| Member Booth Rates: 10 Non-member Rates: 10 * Members of Mobile HBA re | x 10 - \$545 x 10 - \$725 | | |
| Rates include 8' high back Add services: Water Ser | drop, 3' high side curtains, 8' ta vice: \$60 110V Electrical Se | able with linen topper & skirt, 2 c rvice - \$30 220V Electrical S | hairs, wireless access service: \$100 (where available) |
| January 6, 2 ** After Januar | 8, 2020 - HBA Members 2021 Ho 021 - All HBA Members Priority y 6th booth selection is open to 2021 – All remaining balances a | o non-members. | adline for booth selection |
| \$250 per booth deposit du | e upon return of this contract fo | or HBA Members, \$350 Non-Mem | bers NON REFUNDABLE |
| Type of Display: All produc | cts or services you plan to exhibit | | |
| | | | |
| We acknowledge that upor of the Show Rules & Regu and also with such oth | n acceptance by the BCHBA this a llations, all of which are incorporation ner rules and regulations for the sh | d at the Daphne Civic Center, Feb application becomes a contract. Ex ed into and made a part of this Con now as shall be promulgated from t HAVE READ THE RULES AND RE | chibitor agrees to comply with all ntract as if fully included herein, ime to time by the BCHBA. |
| Signatu | re | Title | Date |
| Please sign & return this o | | copies for your files. A confirm : | ation letter will be sent to you. |
| SET-UP TIMES | Friday, February 19 | 7:00 a.m. – 4:00 p.m. | |
| MEMBER PREVIEW | Friday, February 19 | 5:00 p.m - 6:30 p.m. | |
| OPEN TO PUBLIC | Saturday, February 20 Sunday, February 21 | 10:00 a.m. – 5:00 p.m. 11:00 a.m. – 4:00 p.m. | |
| TAKE DOWN | Sunday, February 21 Monday, February 22 | 4:00 p.m. – 8:00 p.m. 8:00 a.m. – 10:00 a.m. | |
| For BCHBA Use Only – D | Oo Not Fill In This Section | | |
| Date Received: | TotalofBooth | Booth | Number(s) |
| Amount Received: | Check | Balance Du | e by 1/15/2020 |
| | | | ‹p |
| CVV # | Receive | ed by: | Office Staff |

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2021 Marketing Guide

burne Builders Association affords you the opportunity to market your business to over 850 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer three levels of Sponsorship discounts:

Foundation Level

\$10,000 (or more) – 1 full year of sponsorship or event participation of your choice. Receive a 15% discount on the total amount

Anchor Level

\$7,500 – same as above, receive a 10% discount on the total amount.

Beam Level

\$5,000 – same as above, receive a 5% discount on the total amount

BCHBA Annual Calendar for 2021 (tentative)

| Feb.20-21 | Home & Product Showcase at |
|-------------|------------------------------------|
| | the Daphne Civic Center |
| Apr. 15 | Silent Auction, Scholarship fund |
| | raiser (Associate Council event) |
| Apr. 24-25 | Spring Tour of Homes |
| May 7 | Annual Golf Classic at Quail Creek |
| Sept. 25-26 | Annual Parade of Homes |
| Oct. 2-3 | |
| Sept. 30 | Street Party hosted by |
| | Showcase Home |
| Nov. 12 | Sporting Clay Shoot |
| Dec. 2 | Christmas Party/Installation of |
| | Officers hosted by BCHBA |
| | and Associate Council |
| | |

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events, advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

The Home & Product Show, Spring Tour of Homes, Golf Classic, and Sporting Clay Shoot have multiple levels of sponsorship opportunities to choose from.

Monthly Business after Hours meetings

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact Marsha or Brett to schedule.

Quarterly Code Luncheons (\$250)

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

The Plumbline Advertising

The bi-monthly electronic newsletter is available to more than 850 members.

| Color: | Full page | – \$400.00/mo - \$2,400/yr |
|---------------|-----------|----------------------------|
| | Back 3/4 | – \$400.00/mo - \$2,400/yr |
| | 1/2 page | – \$200.00/mo - \$1,200/yr |
| Business Card | Size | – \$50.00/mo - \$300/yr |





Subdivision Guide

Printed once per year, with informative articles, a list of major subdivisions, builders profiles and a buyers guide.

Color:

Back page - **\$1500** Page 2,3,5, Inside back - **\$1200** Double Truck - **\$1500** Full page - **\$995** Half page - **\$650** Quarter page - **\$490** Builder profile - **\$250**



Spring Tour of Homes

Investment – \$1,500

Company name & logo on ALL print & digital advertising; the BCHBA website, Facebook, and *The Plumbline*.



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Home & Product Show

Major Sponsor – \$2,000

- 10 x 10 Booth
- Listed with Company Name/Logo in all media promotions
- Banner Ad with your website link on the BCHBA website
- Listed as a Major Sponsor on all event signage
- Full page ad in *The Plumbline* news magazine
- Display in Exhibitors Lounge
- 50 extra Show Admission Passes

Supporting Sponsor – \$1,000

- · Listed as a Sponsor on event media promotion
- · Banner Ad on BCHBA website
- · Listed as a Sponsor on all event signage
- 1/2 page ad in The Plumbline newsletter
- Display Business Cards in Exhibitors Lounge
- 10 extra Show Admission Passes

Official Show Guide Sponsor – \$750

- Approximately 1500 Show Guides distributed to attendees
- Company logo on the front page of the Show Guide
- 1/2 page ad in the Show Guide
- Recognized in The Plumbline newsletter
- Recognized on the BCHBA website and Facebook page

Lanyard / Name Badge Sponsor - \$500

- Your company's name and logo on lanyards worn by exhibitors
- Your company's name and logo on the back of exhibitor badges
- Recognized in The Plumbline newsletter
- Recognized on the BCHBA website and Facebook
 page

Exhibitor Hospitality Sponsor – \$500

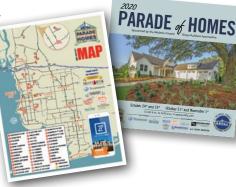
- Exhibitor Lounge and Set up Coffee & Donut Special
- Signage at setup
- Display and literature in lounge
- Recognition in *The Plumbline* and Facebook page

Bag Flyer Sponsor – \$250

- Open to any BCHBA member (do not have to attend show)
- Your flyer in the bags given out at the entry desk
- You provide 1000 flyers

Passport Sponsor – \$200

- Open to Home Show Exhibitors ONLY first come first served
- Attendees come by your booth and get their
 "Passport" stamped for a drawing on a new TV
 given away each day of the show
- Your logo on the "Passport"



Parade of Homes

Platinum Sponsor Investment - \$5,000

- Company's name and logo will be placed in all television and social media.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Name and logo will be placed in BCHBA's monthly newsletter, *The Plumbline*. Our newsletter is available to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, September 30th.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.
- Banner ad on ParadeCraze

Gold Sponsor Investment – \$2,500

- Company's name and logo will be included in all placed in BCHBA's monthly newsletter, *The Plumbline*. Our newsletter is available to over 600+ company members.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Company will be recognized at the Street Party on Thursday, September 30th.
- Company will receive a business card size ad in *The Plumbline*.
- A FREE link from BCHBA's website to your company's website for six (6) months.
- Company will have the opportunity to place literature and business cards in the Showcase Home

Silver Sponsor Investment – \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in *The Plumbline* newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party on Thursday, September 30th.

Sporting Clay Shoot

Platinum sponsor – \$1,500

Name on banner, website, newsletter recognition, 2 teams, carts

Corporate sponsor - \$795

Includes name on banner, 1 team and cart, station sign

Food sponsor – \$300

Beverage sponsor – \$250

Prizes sponsor – \$150

Station sponsor sign OR Score Card sponsor – \$100

· Your company's logo on score card

Golf Classic

Title Sponsor – \$2,500

- Four players
- · Company name in newsletter & website
- Company name on banner displayed at tournament

Golf Towel Sponsor – \$1000

Company logo on towels

Corporate Sponsor – \$750

- Four Players
- Name on signage

Beverage Cart - \$300

Company name or sign on cart

Hospitality Tent – \$350

· Company reps with giveaways on the tee

Awards Sponsor – \$250

Company name on signage at event

Dinner Sponsor – \$500

· Company name on signage at event

Practice Range Balls – \$200

Sign on practice range

Tee Sponsor – \$125 • Company sign on tee

Lunch Sponsor – \$250

Company name on signage



New Home Builders Continuing Ed Requirements

Beginning in the 2022 renewal year, all licensees and/ or designated qualifying representatives for a corporation, limited liability company, or partnership under the age of 60 must obtain six (6) credit hours of continuing education before being issued a 2022 license.

Must complete at least two (2) credit hours of approved Alabama specific courses such as Contracts, Business Organizations and Law, Financial Management, Consumer/Customer Relations and Management, State of Alabama Home Builders Licensure Law and Regulations and Risk Management: Avoiding Common Violations.

Exemptions:

Military who were activated/deployed for 90 consecutive days during a licensure year

- Licensee submitting renewal application for the first time.
- Licensee experiencing a personal hardship (Must be approved by Continuing Education Committee).
- Licensee who has taught continuing education approved by the Board.

Inactive licensees must complete six (6) hours to enter active status. Licenses can carry over up to six (6) into the following licensure year.

Must complete continuing education on or before Nov. 30th to avoid fifty (\$50) administrative late fee.

For additional information, please follow the link below for Continuing Education Procedures and Guidelines, contact us at (334) 242 - 4654 or email ce@hblb.alabama.gov.



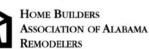
Home Builders License Continuing Ed at the 2021 HBAA Winter Meeting

At the 2021 HBAA Winter Meeting on Wednesday, February 24, 2021 at the Embassy Suites Hotel in Downtown Montgomery between 12:30pm and 2:30 pm, builder members can earn 2 hours toward their mandatory CE from the Licensure Board at this educational session, Topic TBA. The class is an additional \$29 for 2021 HBAA Winter Meeting registrants.

2021 CALL FOR ENTRIES







Registration Due: Jan. 22, 2021 Entries Due: Feb. 22, 2021

Awards Banquet: Apr. 10, 2021 RSA Activities Center, Montgomery, AL







Learn more at www.RemodelAlabama.com

New Members

Builders

4 Lane Development, Inc.

Geoff Lane Residential Builder 2210 Main Street, Unit H Daphne, AL 36526 (251) 929-9006 geoff@lanedevelopment.net

Alliant Construction, LLC

Randi Stewart Renovation 501 S. McKenzie St., Ste. 2 Foley, AL 36535 (251) 968-9253 r.stewart@highlandgroup.org

Duke Goodwin Construction, LLC

Gary Bullard Residential Builder 20873 Keller Rd. Foley, AL 36535 (251) 752-8011 dukequality@hotmail.com

Economic Development Services, LLC

Ed Lowe Remodelers 8950 Bonita Ln. Gulf Shores, AL 36542 (205) 237-4169 edloweconsulting@gmail.com

Gordon & Zakary, Inc.

Jerry Gordon Commercial Builder 11546 Whitaker Ave., Suite G-331 Spanish Fort, AL 36527 (251) 379-6950 jerry@gordonzakary.com

Harrison Built Contracting, LLC

Robert Harrison Remodelers 10690 Coleman Lane Elberta, AL 36530 (251) 979-3418 harrisonbuilt@gmail.com

J.A.B. Construction Incorporated

Jamie Brown Residential Custom Home Builder 26341 Cabinet Shop Rd. Loxley, AL 36551 (251) 213-8591 jamie.brown@jabconinc.com

James Construction & Renovation

Patrick James Renovation 455 Cole Ct. Fairhope, AL 36532 (251) 895-6049 patrick@jamesbuilt.org

JME Building & Development, LLC

Matt Elder Residential Custom Home Builder 27250 Perdido Beach Blvd., Ste. G Orange Beach, AL 36561 (205) 222-9489 melder@jmebuilding.com

SCC Group, LLC

David Martin Residential Custom Home Builder 19060 Scenic Hwy. 98 Fairhope, AL 36532 (251) 370-4657 dmartin@sccgroupllc.com

Associates

Barrett Van Sise

Barrett Van Sise Handyman 12855 Clay City Rd. Fairhope, AL 36532 (251) 213-1855 kbvansise@gmail.com

Budget Blinds of Baldwin County

Dennis Shirley Draperies/Window Treatments 183 Northshore Place Gulf Shores, AL 36542 (251) 948-7626 dshirley@budgetblinds.com

Coastal Painting, LLC

Nancy & Shane Webb Painting Contractor 17685 Lewis Smith Dr. Foley, AL 36535 (303) 903-5974 coastal1009@yahoo.com

Daniel Moore

Danny Moore Framing Subcontractor 6031 Carol Plantation Rd. Theodore, AL 36582 (251) 214-3582 virtueviolater@gmail.com

Oct. 16, 2020 - Dec. 16, 2020

Gablewood Construction, LLC

Lance Clements Carpentry Contractor P O Box 1234 Fairhope, AL 36533 (251) 402-6519 Ianceclements365@gmail.com

Greater Gulf Services, LLC

Pierce Branum Construction Clean Up 12686 Red Hill Rd. Ext. Bay Minette, AL 36507 (251) 422-3520 shirts@nbprintshop.com

JJG Construction, LLC

Jeremy Del-Angel Roofing Contractor 313 Woodbridge Court Foley, AL 36535 (251) 269-0083 jeremydelangel@hotmail.com

Joe Beck dba Joe Beck Drywall

Joe Beck Drywall Contractor 17440 Beck Lane Robertsdale, AL 36567 (251) 581-4880 joelbeck07@yahoo.com

Jubilee Insulation

Dexter Curry Insulation Contractor 302 Larosa Circle W. Daphne, AL 36526 (251) 895-1211 jubileeinsulation@gmail.com

Jubilee Lock & Key, LLC

Beryl Adkisson Locksmith P O Box 2478 Daphne, AL 36526 (251) 533-8124 jubilee.lock@comcast.net

Justin Mclendon

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Justin Mclendon Framing Subcontractor 25897 W Oakridge Dr. Orange Beach, AL 36561 (205) 908-2467 justinmclendon90@gmail.com

New Members (CONT.)

1 Yr.

6 Yrs

2 Yrs.

2 Yrs.

7 Yrs.

14 Yrs

8 Yrs.

2 Yrs.

11 Yrs.

3 Yrs.

15

15

13

16 Yrs.

Michael Lowry Photography, Inc.

Michael Lowry Advertising 19068 US Hwy 90 Robertsdale, AL 36567 (407) 509-1622 michaellowryphoto@yahoo.com

Miracle Construction, LLC

Joshua Meza Painting Contractor 46133 US Hwy. 31 Bay Minette, AL 36507 (832) 762-6734 joshuameza13@gmail.com

Renewals

1 Source Power & Equipment Scott Roberts 3D Installation,

Daniel W. Davis dba Wesley Davis

4U Roofing, LLC Robert L. Harris

5A Remodeling, LLC Michael Strength

ABC Supply Company, Inc. Tim Matheny

Achee Builders, Inc. Chris P Achee

Aeiker Construction Corporation Jonathan Aeiker

All Baldwin Drywall Dennis Collins

American Air Solutions, Inc. Timothy Courtright

Apex Construction Services, LLC Nancy Wieland

Baldwin Container Company, LLC Jason Tunnell

BancorpSouth Kerry O'Connor

Barnett Drywall Tim Barnett

Bateman Heating & Air Horton Bateman

Ray Moyer

Ray Moyer Trim Carpentry 21725 College Ave. Robertsdale, AL 36567 (251) 554-0248 superdadof2010@gmail.com

Red Rock Services, LLC

Beebe's Pest & Termite

Boeschen Heating &

Coastal Stone Works

dba Coastal Stone & Cabinetry

Bryan Wood Flooring, Inc.

Control, Inc. Aaron Green

Cooling, LLC Dyke Boeschen

Chris Bryan

Century Bank

Stephanie Hale

Cody Christopher

Cody Christopher

Craig Sinclair

Curtis Johnson

Curtis Johnson

Jessica Cedillo

D.R. Horton, Inc.

Drayton Homes, Inc.

Janine Madden

Edward Drayton

Doug Ward

Reid Hill

Bob Garcia

dba Cutting Edge Paint

Craig Sinclair Builder, Inc.

Custom Crafted Counters, LLC

D & D Mejia's Construction, LLC

Doug Ward & Company, LLC

DSLD Homes Gulf Coast, LLC

Nancy Grace

Morgan Ashurst Handyman 7472 Parker Rd. Fairhope, AL 36532 (251) 583-5016 leigh@ashurstandniemeyer.com

Oct. 16, 2020 - Dec. 16, 2020

Seaside Drywall & Painting

Constantino Martinez Drywall Contractor 801 S. Chestnut Street Foley, AL 36535 (251) 233-4693 seasidedrywallandpainting@gmail.com

Turcois Painting, LLC

Andres Turcios Painting Contractor 9414 Impala Dr. Foley, AL 36535 (347) 703-6918 turcoispaintingllc@gmail.com

Oct. 16, 2020 - Dec. 16, 2020

| 4 Yrs. | Durango Masonry, LLC Brittany Aguirre | 1 Yr. |
|--------------------------|--|-------------------|
| 19 | E L Love Construction, Inc. Edward L. Love | 12 Yrs. |
| 19 Yrs. 25 Yrs. | Earl Buchanan Construction Corporation Earl Buchanan | 5 Yrs. |
| Yrs. | Ebert Agency, Inc. Charles Ebert III | 36 Yrs. |
| | Eco Painting, LLC Juan Chong | 2 Yrs. |
| 16 Yrs. | EcoView Windows, Doors and Siding Robert Thompson | 3 Yrs. |
| 1 Yr. 24 | Elite Property Development, LLC John Mark Reese | 1 Yr. |
| 1 Yr. | En'Sured Quality Services, LLC Jonathan Enfinger | 3 Yrs. |
| 7 Yrs. | Ever Painting, LLC Juan J. Yos-Lopez | 3 Yrs. |
| 3 Yrs. | Faith Home Fabricators, LLC Blake Wolfe | 1 Yr. |
| 14 Yrs. | Felkins Remodel and Services Shawn Felkins | 1 Yr. |
| 21 Yrs. | Fluid Motion Solutions, LLC Scott Miller | 5 Yrs. |
| 14 Yrs. | Garden Design Solutions, Inc. Mr. Paul E. Fontenot | 17 Yrs. |
| 6 Yrs. | Green Nurseries & Landscape Design, Inc. Bobby Green | 32 Yrs. |
| | | |

Congratulations to our long term 25+ year members!

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January/February 2021

Renewals (Cont.)

| Green Services, Kevin Green dba Kevin Green | 8 Yrs. | Mike Bullen Mike Bullen | 2 Yrs. |
|--|-----------------------|---|-------------------|
| Gulf Coast Building Supply | 48 | Mike Kerr Construction, LLC | 18 |
| Wayne Vick | Yr. | Michael Kerr | Yrs. |
| Habitat for Humanity of Baldwin County | 17 | Mobile Bay Overhead Door, Inc. Jeff Thompson | 24 Yrs. |
| Chris Monforton | 17 | Mr. General Construction, LLC | 3 |
| | Yr. | Anastacio Montes | Yrs. |
| Hand Arendall Harrison Sale, LLC Christopher Williams | 1 Yr. | New Era Construction, Inc. Jon Stricklin | 8 Yrs. |
| Hartwig Moss Insurance Agency | 8 | Paradise Granite | 2 |
| Helmut Mundt | Yrs. | Marcio Martins | Yrs. |
| Harvill, Inc. | 8 | Parker Painting, LLC | 11 |
| Judd Harvill | Yrs. | Stacey Parker | Yrs. |
| Heard Roofing Company Walter Heard | 19 _{Yrs.} | Parker Roofing, Brian and Kendra Parker dba Kendra Parker | 3 Yrs. |
| James Hardie Building Products Joseph Sicard | 1 Yr. | Payne Painting Michael Payne | 3 Yrs. |
| John Bowman Construction | 13 | Pen Air Federal Credit Union | 1 |
| John Bowman | Yrs. | Shaun Schiewe | Yr. |
| John Swafford Painting, Inc. | 17 | Pool Contractor Services, LLC | 3 |
| John Swafford | Yrs. | Greg Travis | Yrs. |
| Jones Coastline Service | 6 | R C Ratliff Enterprises, LLC | 4 |
| Luther Daniel Jones | Yrs. | Robert Ratliff | Yrs. |
| Kelly Builders, Inc. | 15 | R. C. I., Inc. | 14 |
| Chuck Kelly | Yrs. | Libby Q Hill | Yrs. |
| LA Construction | 1 | Randy Goins | 7 |
| Luis Alvarado | Yr. | Randy Goins | Yrs. |
| Langenbach Construction Co., LLC Johnny Langenbach | 33 Yrs. | Re/Max By The Bay - Ginny Stopa Tea Ginny Stopa | 2 Yrs. |
| Larry Whitaker Builders | 23 | Read Roofing and Contracting | 15 |
| Larry Whitaker | Yrs. | Alan Read | Yrs. |
| Leavitt Land | 2 | Reed Real Estate & Construction | 27 |
| Joey Leavitt | Yrs. | Frank Reed | Yrs. |
| LLCH, Inc. | 6 | Restructured | 2 |
| Larry Lawrence | Yrs. | Trevor Clarke | Yrs. |
| Long's Air Conditioning Refrigeration, LLC Cameron Haygood | 3 Yrs. | Riviera Utilities Miles McDaniel | 48 Yrs. |
| McCurley and Associates, LLC Luke Hayes | 1 Yr. | Rob Littleton Construction Co., LLC Rob Littleton | 6 Yrs. |
| Mesquite Construction Corporation Rafael Torres | 15 Yrs. | Roof Doctor of Alabama, Inc. Lance Carbary | 6 Yrs. |
| | - | | |

Oct. 16, 2020 - Dec. 16, 2020

| Russell and Company Construction, Inc. Anna Russell | 2 Yrs. |
|--|-------------------|
| Salt Construction, LLC Cody Dorriety | 2 Yrs. |
| Sanderson Enterprises, Inc. dba Sanderson Builders David Sanderson | 12 Yrs. |
| Sawgrass Builders, Inc. James Bryan Broderick | 11 Yrs. |
| Secure Vision, Inc. Robert P. Kleban | 14 Yrs. |
| Seelhorst Services Clem Seelhorst | 5 Yrs. |
| Smart Home Solutions, LLC Chris Simmons | 1 Yr. |
| Smith, Clark and Associates, LLC Danielle Doussan | 6 Yrs. |
| South Baldwin Custom Homes, Inc. Thomas Martin | 8 Yrs. |
| Stephen Snyder Stephen Snyder | 3 Yrs. |
| Steve Mitchell Construction, Inc. Steve Mitchell | 25 Yr. |
| Stockton Construction, LLC Mike Stockton | 1 Yr. |
| Sunbelt Marine, LLC Charles Aker | 1 Yr. |
| Swinson Air Conditioning Peter Swinson | 29 Yrs. |
| The Great S Electrical Services, Inc. Angela Sherman | 1 Yr. |
| Thomas Harrison & Associates Thorn Thomas | 31 Yrs. |
| Tropical Woods & Flooring, LLC Chuck Williamson | 14 Yrs. |
| Under Grace Roofin Daniel Woods | 2 Yrs. |
| Thank You | |
| for your continued support | |

Congratulations to our long term 25+ year members! plumbline

January/February 2021

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SPIKE CLUB

| LIFE MEME | DEDC | Julie Kenney | 96.50 | Wayne Trawick | 282.00 |
|------------------------|--------|--------------------|--------|---|--------|
| | | Stillman D. Knight | 61.50 | Lee Turner | 513.00 |
| J Lynn Blackmon | 293.00 | Johnny Langenbach | 317.50 | Patrick Waller | 53.50 |
| Jack Lynn Blackmon Jr. | 40.50 | Chad Lippincott | 34.50 | Eddie Youngblood | 305.00 |
| Robert Brown | 124.50 | Mike McElmurry Jr. | 28.00 | Member | c |
| Chris Bumpers | 89.00 | Lee Mitchell | 139.00 | MEMBER | 9 |
| Alex Cary | 65.00 | Cliff Pitman | 139.00 | Brian Armstrong | 21.50 |
| Don Druse | 675.00 | Chris Price | 175.00 | Bryan Chandler | 19.50 |
| Charles Ebert III | 913.50 | Reggie Pullman | 26.00 | Eric Craig | 20.50 |
| Gene Evans | 64.00 | Rance Reehl | 43.50 | Jeff Frostholm | 23.00 |
| Chris Farlow | 66.50 | Cain Roberds | 123.50 | Matt Hammond | 12.00 |
| Barbara Fretwell | 26.00 | George Roberds | 585.00 | Jim Smith | 14.00 |
| Dan Harrison | 183.00 | Ray Roberds | 86.50 | Tom Stokes | 20.00 |
| Gary Hellmich | 135.50 | Maclin Smith | 28.00 | Members earn one Spike credit for each new | |
| Mike Henriksen | 63.50 | David Stapleton | 49.00 | member they sponsor. When that member renews after his or her first year of membership, | |
| Joe Hocklander | 250.75 | George Stuart | 145.50 | the sponsoring member automatically receives | |
| Tracy Holobaugh | 112.50 | Thorn Thomas | 338.00 | one retention credit. Every year that the member renews thereafter, the sponsoring | |
| John Hutchinson | 44.50 | Jeff Thompson | 61.00 | member will receive a half rene | |

CANCELLED

- Association Management **Bama Coast Construction, LLC Beebe's Pest and Termite Control** Brock's Cabinets South, Julian **Brock dba** Centricity **Coastal Connection Contractors, LLC Coastal Drywall Repair** Compass Homes & Development, LLC **Coyote Construction, LLC** Eastern Shore Construction, LLC Fairway Independent Mortgage Corporation Four String Construction dba Tyler O'Neal **Glass Systems of Alabama Gulf Coast Bomanite, LLC**
- Gulf Coast Tools, Inc. Home Logic, LLC dba Audio Indulgence James Hardie Building Products Jordon Barnhill Construction, LLC Lee Dumas Painting Lopez Munoz Painting M Lacy Contracting, Inc. Marjam Supply of Alabama McRaney Investments, LLC dba Big **Red Container** Mosquito Authority **National Bank of Commerce New Bama Construction. LLC** Nichols Real Estate Peralta Flooring

as of Dec. 16, 2020

PrimeLending A Plains Capital Company R Wilkins Construction, Inc. Raudales Electric, LLC Renu Hard Surface Restorations, LLC S & D Canopies Self Design, LLC Site Solutions, LLC Stocks Custom Woodworks Superior Quality Homes, LLC Tobias J Brown General Contractor, LLC Yarco, Inc.

MEMBERS ARE OUR FOUNDATION IF YOU DO BUSINESS WITH ANY CANCELLED MEMBERS, PLEASE ASK THEM TO REJOIN!

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UPCOMING VENTS



JANUARY EVENTS

Jan. 12 Jan. 14 11:00am Board of Directors

12:00pm Associate Council Mtg.

FEBRUARY EVENTS

| Feb. 9 | 11:00am | Board of Directors |
|------------|---------|------------------------|
| Feb. 11 | 12:00pm | Associate Council Mtg. |
| Feb. 19 | 5:30pm | Home Show Preview |
| Feb. 20-21 | 11:00am | Home Show |



February 9-11, 2021 Virtual International Builders Show Las Vegas, NV

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February 23-24 HBAA Winter Meeting Embassy Suites, Montgomery, AL

plumbline |

January/February 2021