

2022

Board of Directors and Officers

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Eric Craig 1st Vice President
Cameron Reehl 2nd VP/Treasurer
William Hays 3rd VP/Secretary
Jeff Frostholm Past President

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John Collier
Stephanie Hale
William Hays
Joe Hocklander
Rick Howze

Nick Klarman Chad Lippincott Ben Murphy Cain Roberds Jim Smith

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Eric Craig Nancy Grace
Chris Farlow Cameron Reehl

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Senior Life Delegate

George Roberds

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Rick Howze

Executive Vice President

Marsha P. Jordan

Accounting/Membership

Sarah Kettinger

Communications/Publications

Brett Foster

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Baldwin County Home Builders Association

916 Plantation Blvd. Fairhope, AL 36532 251.928.9927 www.bchba.com

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Calendar



On the cover: The high scoring Baldwin County team at the 2022 Battle of the Bay Bowling Tournament was Nash Painting. See more photos on page 4.



If you are interested in serving on the 2023 Board of Directors, please contact Marsha at the RCHRA Office





Women in Building
BLACKSTONE

Griddle giveaway at the 2022 YP Poker Run



Young Professionals

POKER RUN ON FISH RIVER

SEE MORE PICTURES BY VISITING OUR FACEBOOK PAGE





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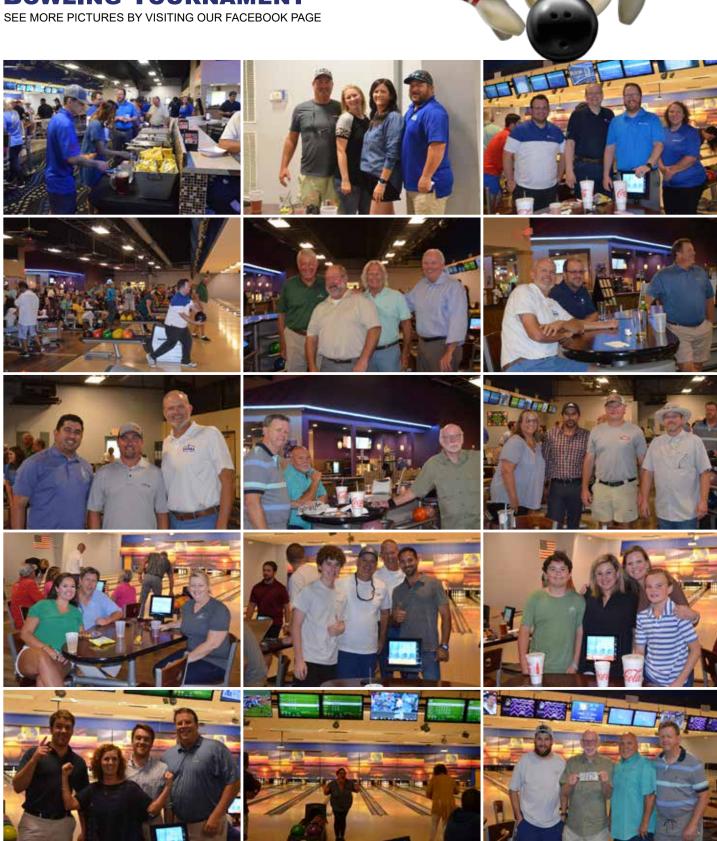




Cliff Pitman

BATTLE OF THE BAY

BOWLING TOURNAMENT





Pickering Building and Renovations, LLC http://pickeringbuilding.com



ASSOCIATE COUNCIL MEETING

THURSDAY, SEPT. 8 & OCT. 13 NOON at the BCHBA OFFICE

Open to all BCHBA Associate members



PWB MEETING

WEDNESDAY, SEPTEMBER 14 8:30AM at PANINI PETE'S

> Open to all PWB members and the wives of BCHBA members



PWB MEETING

TUESDAY, OCTOBER 18 NOON at the BCHBA OFFICE

> Open to all PWB members and the wives of BCHBA members



2-CREDIT HOUR CLASS TO BE HELD AT THE BCHBA OFFICE IN FAIRHOPE IN SEPTEMBER!

Tuesday, September 20, 2022 **BCHBA Office** 916 Plantation Blvd. • Fairhone 10:00am - 12:00pm \$125 for members, \$225 for non-members

TAMING THE CRAZY CLIENT: PRACT

This course will provide lessons and practical advice for builders when dealing with customers and subcontractors within the parameters of Alabama law. Topics covered include: contract provisions, ensuring payment, common construction mistakes and how to avoid them. Alabama Specific.

Person taking this class must be the license holder or the Designated Qualifying Representative (DQR). This course, Taming the Crazy Client, has been approved by the State of Alabama Home Builders Licensure Board for (2) hours of continuing education credit.

To register visit bchba.com



This year the **Baldwin County Home Builders Association** will be doing a plan book for the Parade of Homes which will include information normally printed in the Subdivision and Builders Guide! If you would like to advertise in this year's book, please download the contract form at https://www.bchba. com/2022paradeofhomes/

- Ads that bleed should include 1/8" for trim
- All PDF's must be saved as 'Press Ready' with crop marks & bleeds included
- Fonts must be outlined and images embedded
- Trim size: 8.5" x 11"
- Live Area: 8" x 10.5"
- Digital Art: Formats accepted PDF, TIF, EPS, JPEG (images must be 300dpi at 100%)
- If you have any questions regarding your digital ads and artwork, please contact us at (251) 928-9927. We can assist you with layout and design for an additional fee

Ad Type	Ad Dimensions	PRICES
PREMIER AD SPACE	SPECIAL OFFER INCLUDED	
Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$2,600
Inside Front Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Page 1	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Inside Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Centerfold	18.5" x 11"	\$2,800
Page Facing Inside	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Back Cover		
REGULAR ADS		
Full Page	8.5" x 11"	\$1,100
Half Page	8.5" x 5.5" Horizontal	\$750
Quarter Page	4.25" x 5.5" Vertical	\$500
Business Card	3.5" x 2" Horizontal	\$300

RESERVE YOUR AD SPACE TODAY!

Deadline SEPT. 1, 2022

25% of ad cost due with signed contract

Ad Balance Ad Artwork Due Date: Due Date:

SEPT. 26, 2022

SEPT. 26, 2022

Please return the completed contract form to the BCHBA Office or by email to brett@bchba.com



2022 PARADE OF HOMES DEADLINES

August 5 Final Entry Deadline

November 1 Builders Pick Up Signage Parade of Homes Week 1 November 5-6

Street Party November 10

Parade of Homes Week 2 November 12-13

PICKERING BUILDING AND RENOVATIONS, LLC HAS BEEN CHOSEN TO BUILD THE 2022 SHOWCASE HOME IN NORTH HILLS OF FAIRHOPE IN FAIRHOPE, AL!

If you would like to make a donation to the showcase home, please contact Jimmy Pickering at Pickering Building and Renovations, LLC

jimmypickering@bellsouth.net

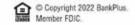
Parade entry forms available at www.bchba.com/2022-parade-of-homes SPONSORSHIPS AVAILABLE! Call (251) 928-9927 for more information!



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BUILDERS

IR Builders

Jon Roberts Residential Custom Home Builder P.O. Box 2676 Robertsdale, AL 36567 (205) 604-9414 rober088@gmail.com

ASSOCIATES

BRDGE, LLC

Tecumsuh Caceres Drywall Contractors 6767 Old Shell Rd. Mobile, AL 36609 (251) 604-4987 tecthan@gmail.com

Enterprise Flooring Service-Executive Granite

Martin Olechowski Countertops-Solid Surface/Granite/Corian 19375 County Rd. 8 Gulf Shores, AL 36542 (251) 955-5197 efs_eg@yahoo.com

Fortress Roofing, LLC

Ryan McPherson Roofing Contractors 30 S 3rd St. Pensacola, FL 32507 (850) 220-8914 rmcpherson@fortressroof.com

GAF Companies, LLC

Quint Fields Drywall Contractors 10543 South Side Loop Fairhope, AL 36532 (251) 605-6957 gafcompanies@gmail.com Gafford Construction Services, LLC

Chad Gafford Carpentry Contractors 23795 Havasu Dr. Daphne, AL 36526 (251) 455-3905 gaffordconstruct@outlook.com

GMFS Mortgage

Debbie Crain Banks/Mortgage Companies 323 Dela Mare, Suite 8 Fairhope, AL 36532 (251) 332-1999 dcrain@gmfslending.com

IB Land, Inc.

Maclean Byrd Drywall Contractors 9916 Windmill Rd., Unit 3 Fairhope, AL 36532 (251) 377-2508 maclean@IandPLLC.com

Johnson Remodeling

Wayne Johnson Carpentry Contractors P.O. Box 238 Robertsdale, AL 36567 (251) 550-6163 johnsonremodeling777@gmail.com

LP Building Solutions

Kiffin McInturff Building Materials/Lumber 13988 Hawks Rd. Bay Minette, AL 36507 (251) 325-8604 Kiffin.mcinturff@lpcorp.com Rangel Concrete, LLC

Sebastian Leyva Rangel Poured Concrete Walls 9745 A Horses N Hounds Foley, AL 36535 (251) 767-5040 juanjesusrangel18@gmail.com

Rosas Lawn Maintenance, LLC

Blanca Barrera Landscaping P.O. Box 1597 Fairhope, AL 36533 (251) 404-5339 rosas.lawn.maintenance@outlook.com

Southern Shutter Home

Leigh Denham Shutters/Blinds 100 Coffee St. Montgomery, AL 36104 (334) 264-6158 Idenham@southernshutter.com

The Construction Expert DBA Mobile Roofing

Matthew Allen Roofing Contractors 7151 Airport Blvd. Mobile, AL 36608 (251) 888-0301 mobileroofingdocs@gmail.com

Wade Distributors, Inc.

Danielle Myer Floor Coverings 1100 E I65 Service Rd. N Mobile, AL 36617 (251) 943-4188 wadedistributorsinc@gmail.com

Welcome To Our Newest Members!

Please add them to your directory

RENEWALS 6.16.2022 - 8.16.2022

68 Ventures, LLC

3 Years

A & M Portables, Inc. 30 Years

Aaron's Lock & Security 2 Years

AF Drywall, LLC 2 Years

Alabama Coastal Homes, LLC

Align Insurance Group, LLC 4 Years

All About The Windows

4 Years

Arellano Brothers Painting, LLC 3 Years

Ashley Construction Solutions, LLC 2 Years

B & M Septic Tank Service, LLC 10 Years

B & T Fencing, Inc. 2 Years

Baldwin County Sewer Service, LLC 15 Years

Barnes Plumbing, LLC 2 Years

Bass & Company, LLC 1 Year

Bass Homes, Inc. 30 Years

Bay Area Home Improvement, LLC 18 Years **Bay Flooring & Design, Inc.** 28 Years

Bethel Engineering, Inc. 8 Years

BGS & Associates, Inc. 1 Year

Blackmon Insurance & Bonding Agency
32 Years

Blue Haven Pools 13 Years



Congratulations to long term 25+ year members!

Bricks & Blocks to Lay, Inc. 18 Years

Brock's Cabinets South 12 Years

Capital Building Products, LLC 11 Years

Central Glass Co., Inc. 22 Years

Century Bank 4 Years

Chris Miller dba Chris Miller **Drywall & Interior** 3 Years

Coastal Woodworks, Inc. 16 Years

Coldwell Banker Reehl Properties, Inc. 29 Years

Community Bank Coast 14 Years

Craig Homes, Inc. 6 Years

Curtis Landscape, Inc. 8 Years

D.C. Poole Custom Homes of Alabama, LLC

Dragon's Construction, LLC 8 Years

DSLD Homes Gulf Coast, LLC 7 Years

Duct Doctor USA of South Alabama 12 Years

E3 Pest Control, LLC 3 Years

Eastern Shore Construction Mgt, Inc. 18 Years

Easy-Haul, Inc. 16 Years

EDCO Elevators 12 Years

Eric Craig Homes, Inc. 8 Years

F & F Dirt, Inc. dba F & F Dirt & Lot Clearing

Fairhope Building Company, LLC

Farmstead Built, LLC 2 Years

Father Nature Landscapes of Mobile Bay, Inc. 8 Years

First Federal Mortgage 20 Years

Forward Contracting 3 Years

Foster Contracting 19 Years

Gary Powers Development, Inc.

General Electrical Maintenance Services, LLC 16 Years

Gray Gasworks, LLC 2 Years

Gray's Fine Finishing 4 Years

Gulf Coast Media 28 Years

Gulf South Metals, LLC 9 Years

H2O Solutions, LLC 12 Years

Hill Masonry, LLC 17 Years

Imbrex Solutions

2 Years

Ingersolls Refrigeration, Air Conditioning & Heating, Inc. 29 Years

Island Air Conditioning & Heating, Inc. 18 Years

James Brothers Excavating, Inc. 30 Years

James Hardie Building Products

John Emrich Contracting 19 Years

John Guthrie dba Southern Tradition Stone

John Swafford Painting, Inc. 19 Years

Johnson Builders, LLC

Johnson Water Well Drilling 15 Years

Just For U, LLC 3 Years

KC Sawmill Company, LLC 3 Years

Kendrick Electric, Inc. 33 Years

KWL Construction, Inc.

Larry White Construction, Inc. 33 Years

Mario's Bay Painters 19 Years

Mason Excavating, LLC 8 Years

McLeod Construction 15 Years

McQuillen Custom Homes and Remodeling LLC 4 Years

MCS Contracting, Inc. 22 Years

Mr. Sandless Gulf Shores

Nash Painting 26 Years

Olacon Drywall & Maintenance, LLC 5 Years

Ole Bay Builders, LLC 2 Years

Parnell Carpet Installation 20 Years

Patchwork Plus 17 Years

Pen Air Federal Credit Union

Premier Vinyl Siding, LLC 8 Years

Progress Bank 1 Year Quality Stucco & Plastering, Inc.

Randy Crocker Home Builder 20 Years

Rayborn Construction, Inc.

Reedy Construction, LLC 14 Years

Regional Ceilings, Inc. 14 Years

Robinson Electric, LLC 19 Years

Rodney G. Barnett Plastering Contractors 18 Years

Roof Maxx of Mobile, LLC DBA Roof Savers, LLC 1 Year

S O Drywall 15 Years

Sanchez Flooring, Inc. 7 Years

Sand & Clay, Inc. 28 Years

Sayra Nohemy Padilla Hernandez dba Orvin Contracting

1 Year

4 Years Sledges Custom Building, Inc.

Shad's Excavating, LLC

Soto Quality Construction, LLC 5 Years

Southern Classic Construction, LLC 3 Years

Spanish Fort Painting & Construction, LLC 10 Years

Stewart & Whatley Builders, LLC 4 Years

Stuart Construction, LLC 9 Years

Sun Flooring 3 Years

Swift Supply, Inc. 31 Years

T & M Heating & A/C 28 Years

T. J.'s Quality Painting, LLC 6 Years

Taylor Land Services, LLC

TCM Tile Coping Pool, LLC 1 Year

Terry Thompson Chevrolet, Inc. 15 Years

The Grand Manor Owner's Associaton 7 Years

The Guarantee Title Company, LLC 7 Years

The Stone Gallery, LLC 4 Years

Trustmark National Bank 9 Years

Turner Company, LLC 3 Years

Von Electric General Contractors, LLC 4 Years

W & W Flooring and Design

Wall To Wall Interiors, Inc. 24 Years

Watchman Builders, LLC 5 Years

West Ready Mix, Inc. 14 Years

Yarco South



Cabinet Wishes Ever Painting, LLC Fairhope Cabinetry and Millwork, LLC **Five Rivers Exteriors, LLC**

Goldwater Bank Mortgage Division House4You, LLC Long's Air Conditioning Refrigeration, LLC LSN Construction

Roderick Heard dba R & R Services The Knight Company Third Dimension Tile **Wet Services**

Spike Club

LIFE MEMBERS		John Hutchinson Johnny Langenbach	54.00 326.00	Jeff Thompson Wayne Trawick	69.50 286.50
Brian Armstrong	31.00	Chad Lippincott	40.50	Lee Turner	666.50
J Lynn Blackmon	304.00	Mike McElmurry Jr.	31.50	Patrick Waller	67.00
Jack Lynn Blackmon Jr.	45.50	Lee Mitchell	152.00	Eddie Youngblood	323.00
Robert Brown	151.00	Cliff Pitman	154.00		
Chris Bumpers	104.00	Chris Price	184.00	MEMBERS	
Alex Cary	77.50	Reggie Pulliam	52.00	Matt Hammond	22.50
Eric Craig	36.00	Rance Reehl	49.00	Jim Smith	22.00
Charles Ebert III	945.00	Cain Roberds	134.50		
Chris Farlow	85.00	George Roberds	602.00	Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year	
Jeff Frostholm	50.00	Ray Roberds	92.00		
Gary Hellmich	151.00	Maclin Smith	31.50		
Mike Henriksen	74.50	David Stapleton	53.00		
Joe Hocklander	264.75	Tom Stokes	28.00	that the member renews thereaft	, ,
Tracy Holobaugh	120.50	Thorn Thomas	358.00	member will receive a half renew	. 1

NAHB Professional Women in Building Week September 12-16 NAHB Professional Women in Building Week

celebrates the achievements of women in residential construction and encourages women to join and enrich the home building profession. All NAHB members can promote and support women in the industry by bringing awareness to the opportunities and successes careers in construction provide.





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Nissan.

nahb.org/nissan

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Rental Cars. avis.com/nahb 800-331-1212

Budget - Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.

Rental Cars. budget.com/nahb 800-283-4387

Goodyear - Members must log into NAHB. org to save 15% on Goodyear Tires. Goodyear Tires and Services. nahb.org/goodyear

BUILDING MATERIALS

Lowe's - 5% off* in store, plus 2% statement credit with Commercial Account (LCA) or Lowe's Business Advantage (LBA). 5-10% off online orders using any payment method Building Materials.

lowes.com/nahb 877-435-2440

BUSINESS MANAGEMENT

Heartland - Reduced fees and elevated customer service for NAHB members Payment & POS Solutions. go.heartl&paymentsystems.com/nahb 800-613-0148

Dell - Up to 40% off Dell computers, servers, electronics and accessories. Computers and Hardware. dell.com/nahb 1-800-757-8442

ODP Business Solutions - Up to 75% off online regular prices on their Bets Value List of preferred products. Plus, free shipping over \$50. Office Supplies. officediscounts.org/nahb 855-337-6811 x2897

Ringcentral - Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and resigning a 24 month agreement. Message. Video. Phone ringcentral.com/nahb

800-417-0930

Houzz - 25% Off Houzz Pro, free help with best practices, 10% trade discount on Houzz Shop purchases. Marketing Solutions, Business Products houzz.com/for-pros/nahb-discounts 1-888-225-3051

Constructionjobs.com - 20% discounts on standard rates. Job Postings. nahb.org/careers 828-251-1344

UPS Shipping - Flat-Rate Pricing. 50% discount for next day shipping, 30% for ground commercial/residential. Business Shipping. 1800member.com/nahb 1-800-MEMBERS

American Express - Eligible NAHB members can earn 175,000 Membership Rewards® points after they spend \$30,000 on eligible purchases in the first three months of Card Membership Terms apply. Business Platinum Card® nahb.org/amex

YRC Freight - At least 75% off Less Than Truckload (LTL) shipping over 150lbs. Freight Shipping. 1800member.com/nahb 1-800-MEMBERS

SHOPPING AND ENTERTAINMENT

Member Deals - Up to 50% off. Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards memberdeals.com/nahb/?login=1 (877) 579-1201

Hotel Planner - NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries. Hotels. nahb.hotelplanner.com 800-497-2175

Ioin thousands of members who save money for their families and businesses. As a member of your local and/or state home builders' association, you can take advantage of NAHB's member savings programs.

Benefits and Perks

- Exclusive Savings: As a benefit to members, NAHB negotiates on your behalf to offer the best pricing available at 20 national companies. Click "Learn more" below to explore the variety of discounts from each company. You can also download an overview of all discounts, including phone numbers and program codes.
- Support for Your Local HBA: All products and services purchased by members through the member savings programs offer monetary support for your HBA. Last year, NAHB gave more than \$700,000 to HBAs as a result of member participation in these programs.

Go to https://www.nahb.org/ nahb-community/ member-benefits/ savings for more info!

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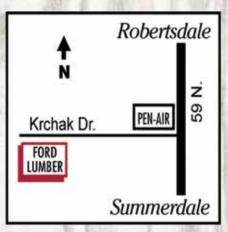
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UPCOMING EVENTS

SEPTEMBER EVENTS

Sep. 8 12:00 pm Associate Council Mtg.Sep. 13 11:00 am Board Meeting

Sep. 14 8:30 am PWB Meeting at Panini Pete's

Sep. 17 2:00 pm Fishing Tournament

Sep. 20 10:00 am Builders Continuing Education Sep. 30 11:00 am Sporting Clay Shoot at Bushy Creek

OCTOBER EVENTS

Oct. 11 11:00 am Board Meeting
Oct. 13 12:00 pm Associate Counci

Oct. 13 12:00 pm Associate Council Mtg.
Oct. 18 12:00 pm PWB Meeting



Oct. 25-27 Fall Leadership Meeting Kansas City, MO



BALDWIN COUNTY HOME BUILDERS ASSN.

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