

Showing Statistics

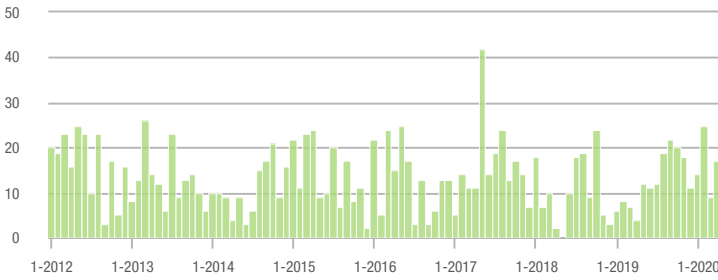
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	46	2.4	27
Anson County, NC	84	2.0	63
Cabarrus County, NC	4,118	6.0	778
Charlotte MSA	39,393	5.2	8,800
City of Charlotte, NC	13,501	5.4	2,712
Concord, NC	2,370	6.2	425
Davidson, NC	432	3.6	141
Denver, NC	597	3.0	236
Fort Mill, SC	1,502	5.4	308
Gaston County, NC	3,904	5.9	802
Gastonia, NC	1,978	6.5	337
Huntersville, NC	1,028	4.2	284
Iredell County, NC	3,319	4.1	1,032
Kannapolis, NC	1,232	7.0	195
Lake Norman	2,413	3.3	916
Lake Wylie	1,403	3.8	478
Lancaster County, SC	1,339	3.4	476
Lincoln County, NC	1,368	3.9	441
Lincolnton, NC	514	5.5	120
Matthews, NC	1,115	5.9	203
Mecklenburg County, NC	16,152	5.1	3,480
Monroe, NC	1,248	6.1	249
Montgomery County, NC	206	1.5	200
Mooresville, NC	2,040	3.9	614
Rock Hill, SC	2,173	6.4	382
Salisbury, NC	1,167	5.0	281
Stanly County, NC	738	3.8	256
Statesville, NC	1,057	4.7	293
Union County, NC	4,144	5.3	971
Uptown Charlotte	262	3.1	87
Waxhaw, NC	1,286	4.5	358
York County, SC	6,043	5.6	1,254

Alexander County, NC

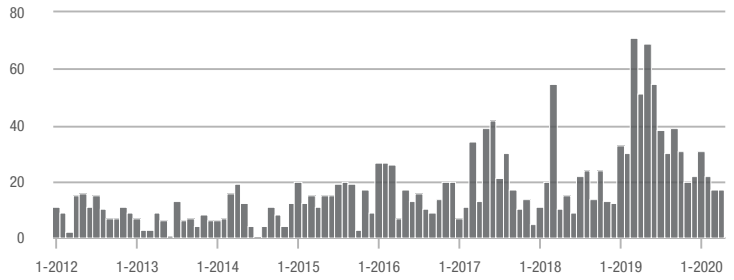
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	+ 325.0%	+ 88.9%	3.4	+ 580.0%	+ 495.0%	10	- 28.6%	- 16.7%
\$100,001 to \$200,000	17	- 66.7%	0.0%	1.3	- 74.5%	- 28.6%	10	- 28.6%	0.0%
\$200,001 to \$300,000	1	- 97.4%	—	1.0	- 84.6%	—	2	- 77.8%	+ 100.0%
\$300,001 and Above	11	- 31.3%	+ 57.1%	2.8	+ 3.7%	+ 57.1%	5	- 44.4%	0.0%
Total	46	- 58.2%	+ 39.4%	2.4	- 42.9%	+ 102.4%	27	- 41.3%	- 3.6%

Showings

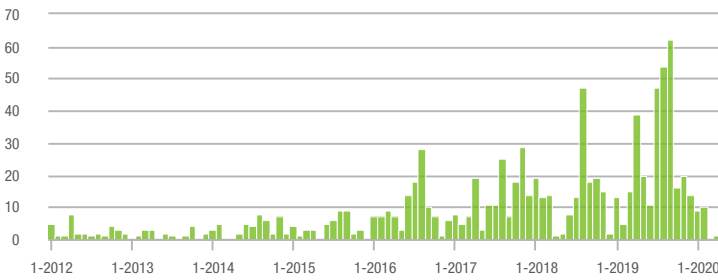
\$100,000 and Below



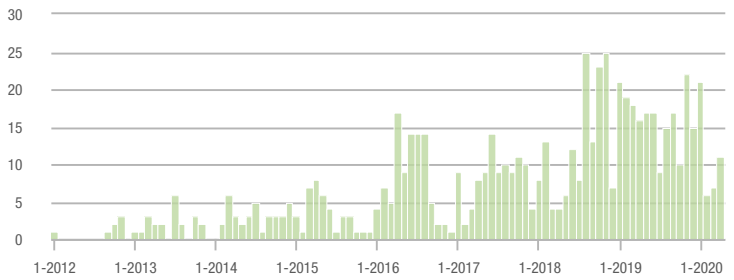
\$100,001 to \$200,000



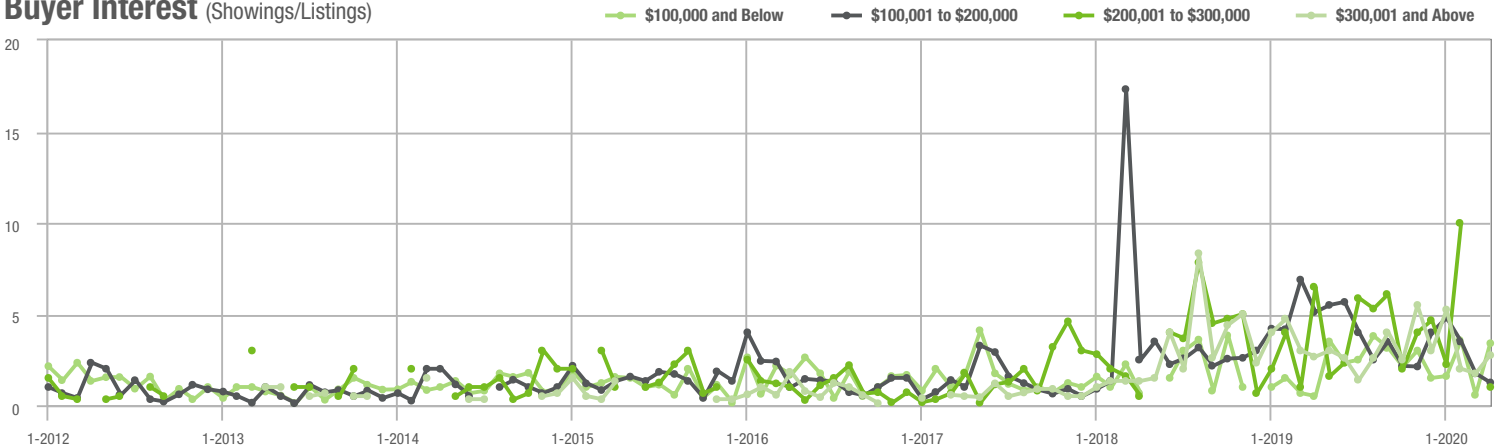
\$200,001 to \$300,000



\$300,001 and Above



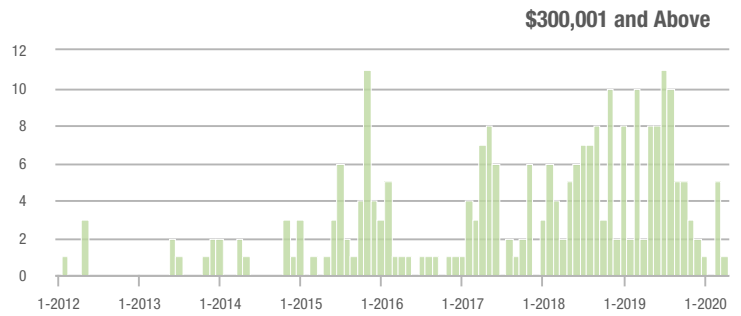
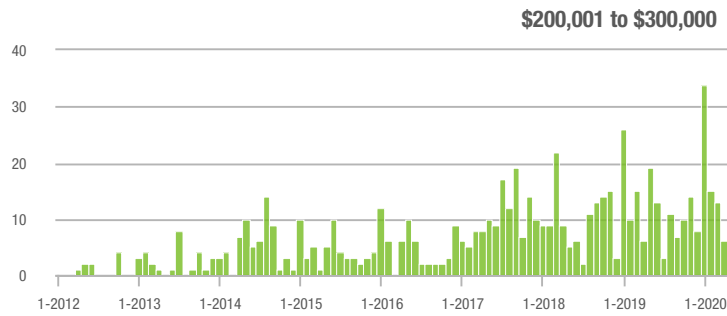
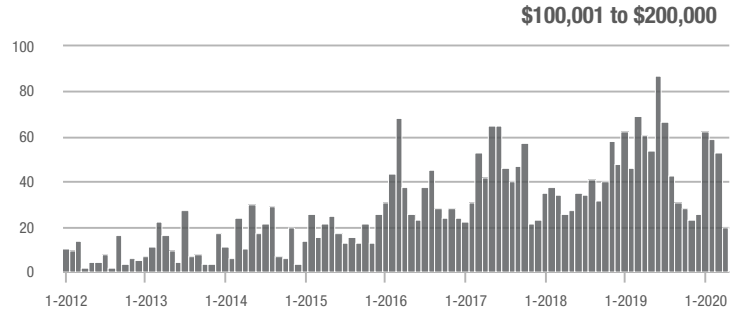
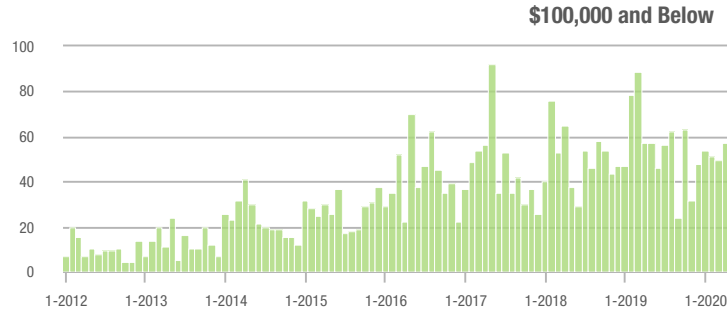
Buyer Interest (Showings/Listings)



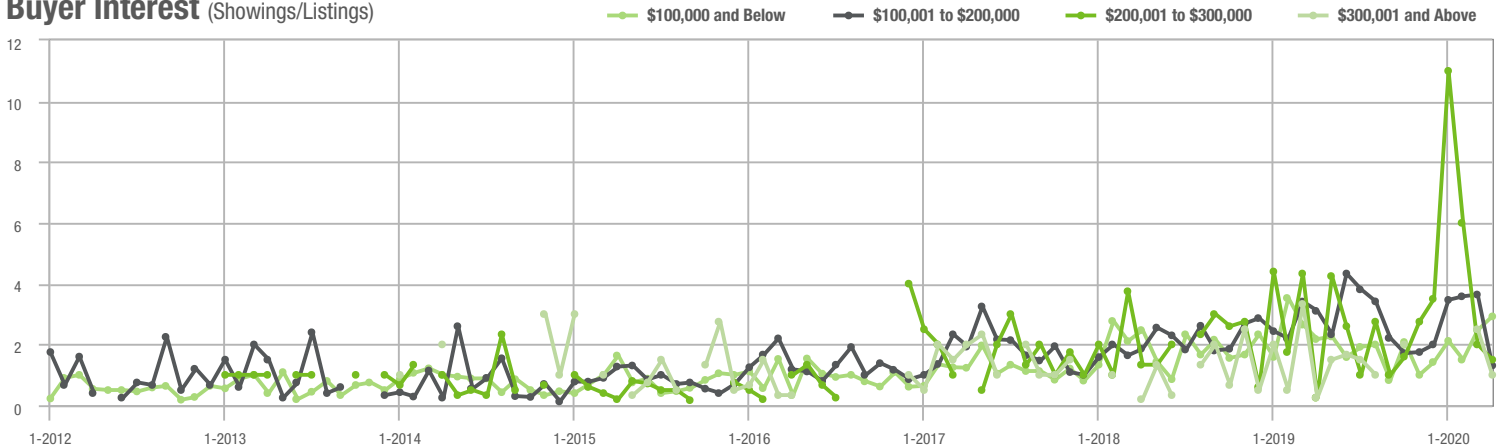
Anson County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	57	0.0%	+ 14.0%	2.9	+ 31.8%	+ 18.3%	35	- 32.7%	- 10.3%
\$100,001 to \$200,000	20	- 67.2%	- 62.3%	1.3	- 58.1%	- 64.1%	18	- 35.7%	0.0%
\$200,001 to \$300,000	6	0.0%	- 53.8%	1.5	+ 400.0%	- 25.0%	6	- 53.8%	- 40.0%
\$300,001 and Above	1	- 50.0%	- 80.0%	1.0	+ 233.3%	- 60.0%	4	- 66.7%	- 33.3%
Total	84	- 33.3%	- 30.6%	2.0	- 9.1%	- 29.1%	63	- 40.0%	- 13.7%

Showings



Buyer Interest (Showings/Listings)

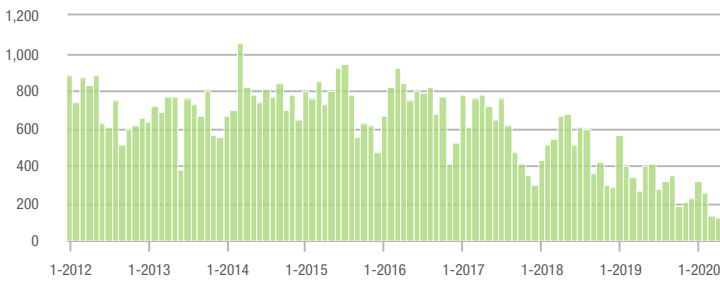


Cabarrus County, NC

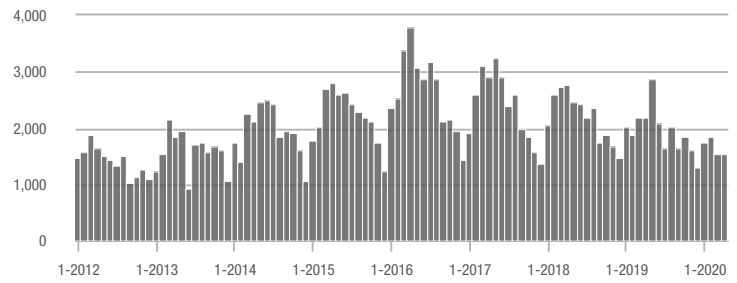
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	120	- 55.6%	- 13.0%	3.3	- 25.0%	+ 12.6%	54	- 49.5%	- 18.2%
\$100,001 to \$200,000	1,549	- 29.6%	+ 0.7%	9.1	- 19.5%	+ 2.5%	189	- 17.5%	- 1.6%
\$200,001 to \$300,000	1,474	- 24.0%	- 17.1%	6.9	- 16.9%	- 17.5%	222	- 17.2%	- 4.3%
\$300,001 and Above	975	- 46.0%	- 34.5%	3.6	- 33.3%	- 31.3%	313	- 28.0%	- 7.7%
Total	4,118	- 33.7%	- 16.7%	6.0	- 21.1%	- 13.3%	778	- 25.1%	- 6.2%

Showings

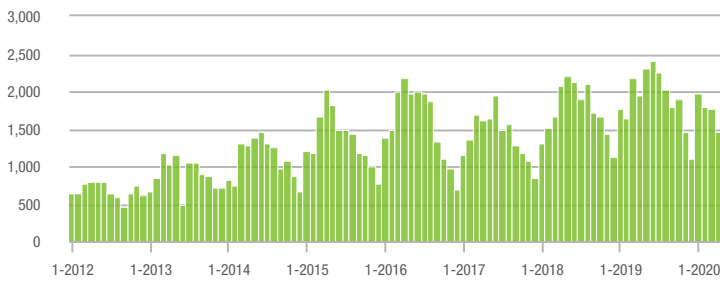
\$100,000 and Below



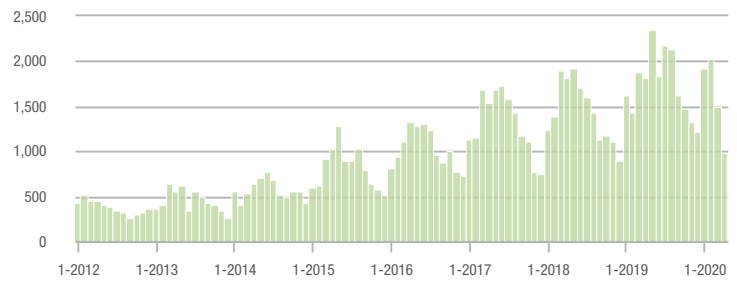
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

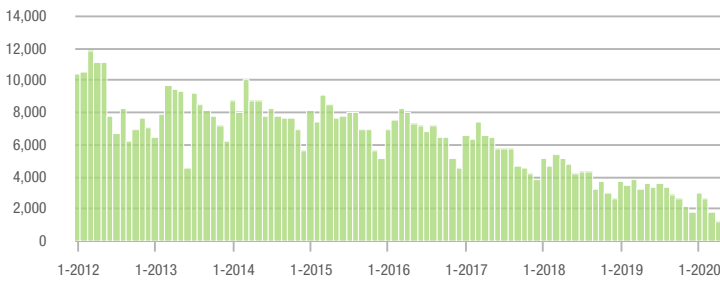


Charlotte MSA

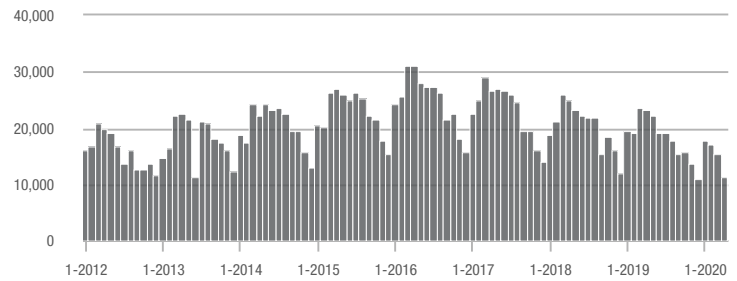
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,251	- 60.8%	- 30.4%	2.8	- 42.9%	- 22.3%	742	- 42.3%	- 12.5%
\$100,001 to \$200,000	11,185	- 51.8%	- 26.7%	7.3	- 39.7%	- 17.5%	1,715	- 22.4%	- 11.5%
\$200,001 to \$300,000	12,862	- 46.2%	- 32.8%	6.4	- 25.6%	- 21.7%	2,187	- 30.0%	- 15.3%
\$300,001 and Above	14,095	- 58.7%	- 45.4%	3.8	- 42.4%	- 37.4%	4,156	- 32.1%	- 14.9%
Total	39,393	- 53.3%	- 36.5%	5.2	- 35.8%	- 26.9%	8,800	- 30.9%	- 14.1%

Showings

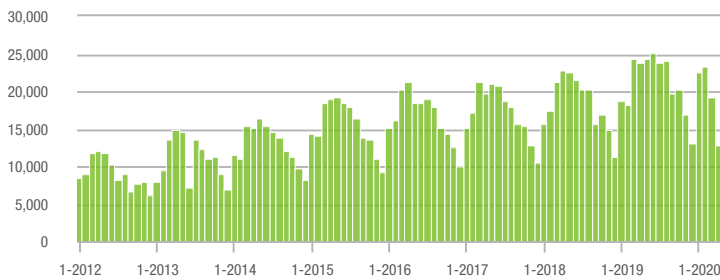
\$100,000 and Below



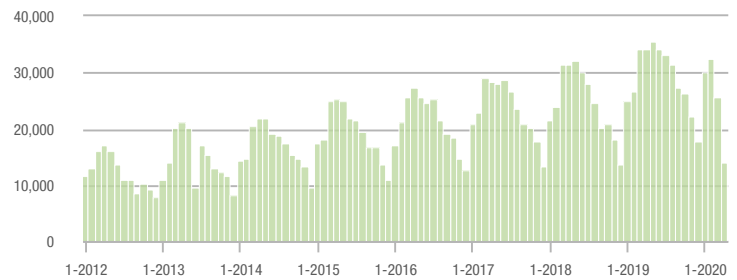
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

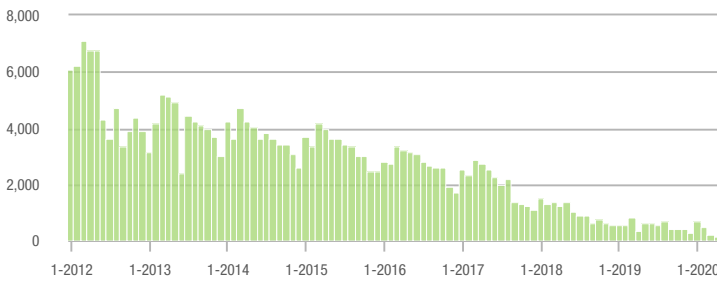


City of Charlotte, NC

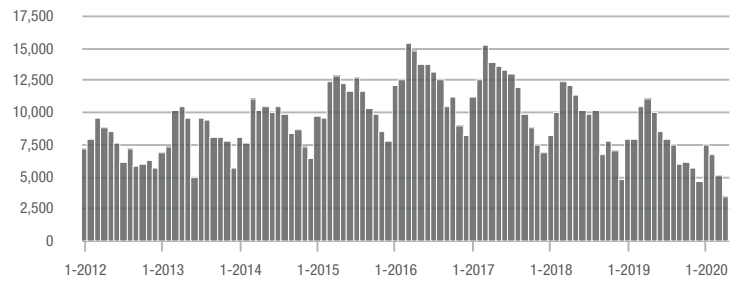
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	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	114	- 69.2%	- 50.9%	2.5	- 60.3%	- 50.4%	71	- 35.5%	- 6.6%
\$100,001 to \$200,000	3,423	- 69.1%	- 32.8%	8.0	- 50.3%	- 25.2%	456	- 37.1%	- 10.1%
\$200,001 to \$300,000	4,734	- 54.3%	- 38.6%	6.6	- 33.3%	- 28.1%	754	- 33.7%	- 15.5%
\$300,001 and Above	5,230	- 63.3%	- 54.5%	4.0	- 44.4%	- 44.1%	1,431	- 35.5%	- 20.1%
Total	13,501	- 62.6%	- 44.9%	5.4	- 43.8%	- 34.3%	2,712	- 35.3%	- 17.0%

Showings

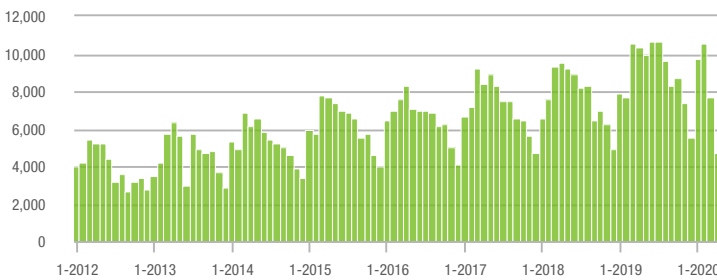
\$100,000 and Below



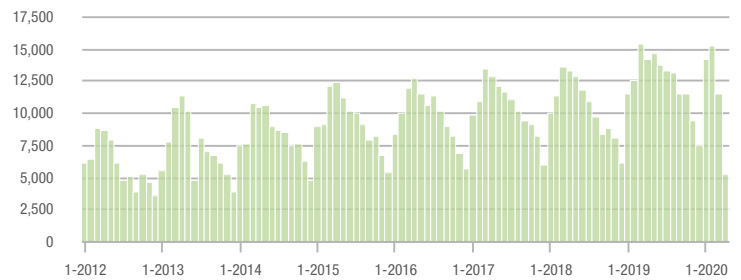
\$100,001 to \$200,000



\$200,001 to \$300,000

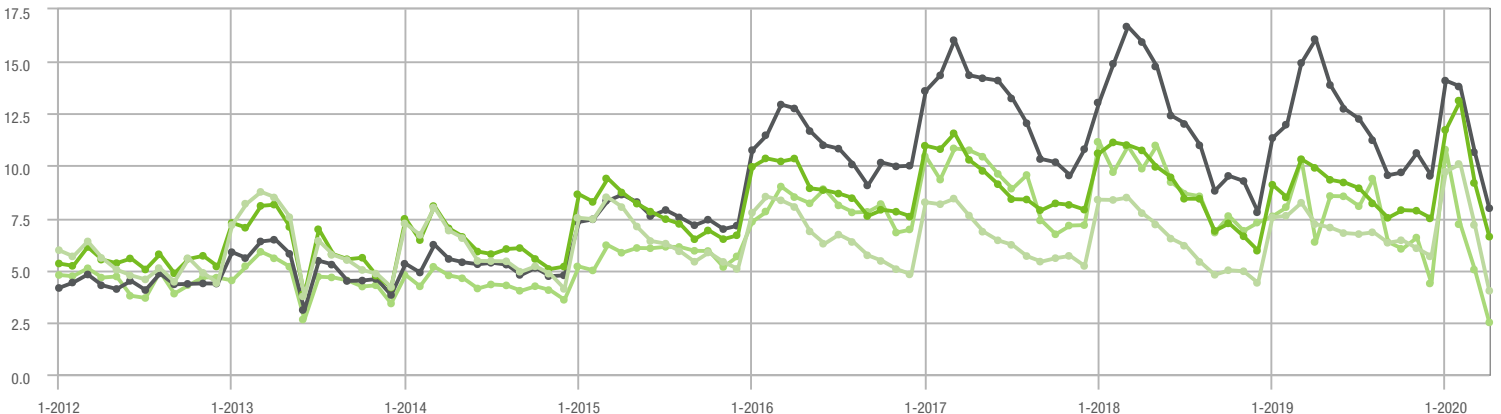


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

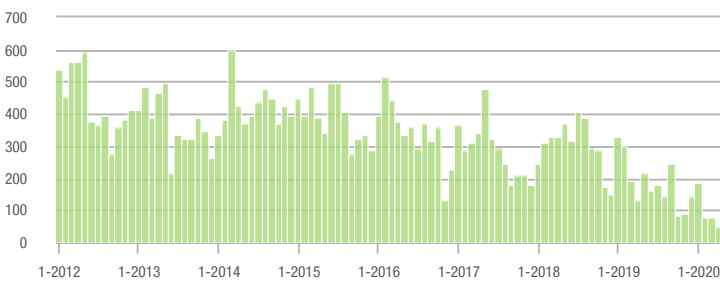


Concord, NC

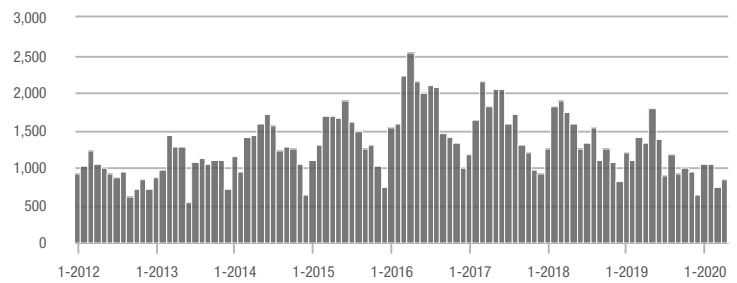
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	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	49	- 62.6%	- 38.0%	2.9	- 44.2%	- 21.1%	25	- 45.7%	- 21.9%
\$100,001 to \$200,000	858	- 35.8%	+ 14.2%	10.2	- 19.7%	+ 17.1%	93	- 19.8%	0.0%
\$200,001 to \$300,000	930	- 11.8%	- 27.9%	7.2	- 4.0%	- 19.0%	132	- 17.0%	- 13.7%
\$300,001 and Above	533	- 37.4%	- 25.1%	3.4	- 27.7%	- 26.5%	175	- 28.9%	- 3.8%
Total	2,370	- 29.8%	- 16.3%	6.2	- 17.3%	- 11.6%	425	- 25.0%	- 7.6%

Showings

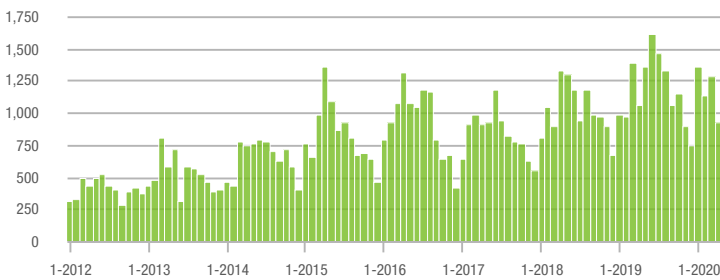
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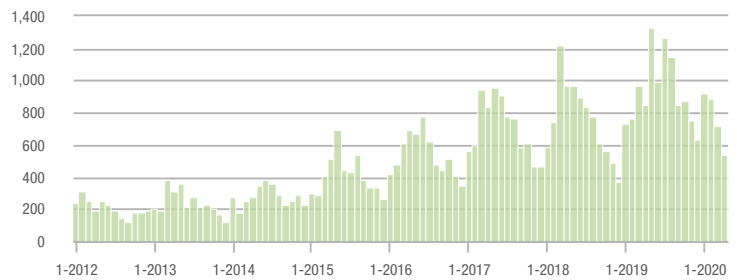
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

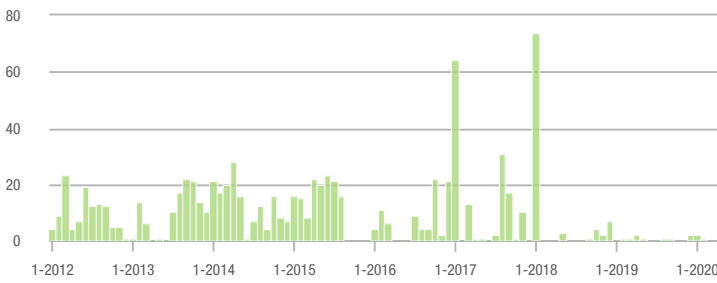


Davidson, NC

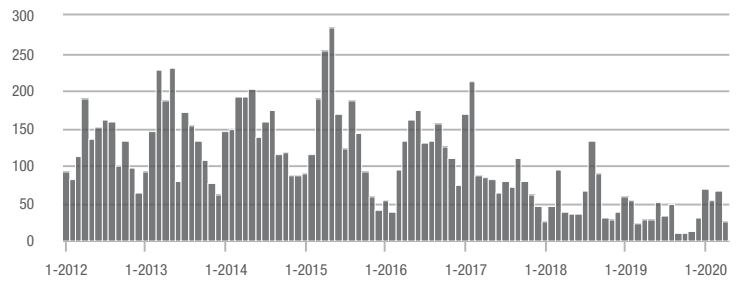
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	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	0.0%	0.0%	1	0.0%	- 66.7%
\$100,001 to \$200,000	25	- 7.4%	- 62.7%	3.6	+ 24.1%	- 52.0%	8	- 38.5%	- 20.0%
\$200,001 to \$300,000	138	- 43.7%	+ 56.8%	6.9	- 4.2%	+ 49.0%	20	- 48.7%	0.0%
\$300,001 and Above	269	- 70.3%	- 49.1%	2.9	- 56.7%	- 36.3%	112	- 32.9%	- 19.4%
Total	432	- 63.4%	- 36.7%	3.6	- 45.5%	- 22.7%	141	- 35.9%	- 18.0%

Showings

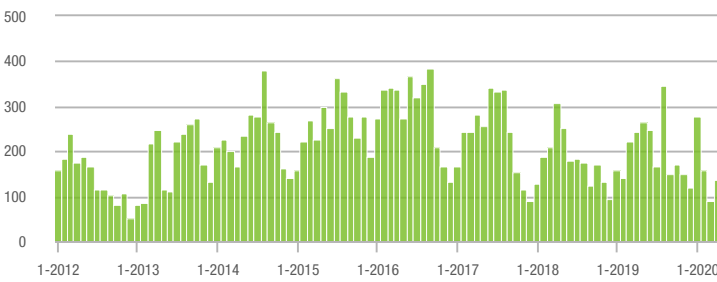
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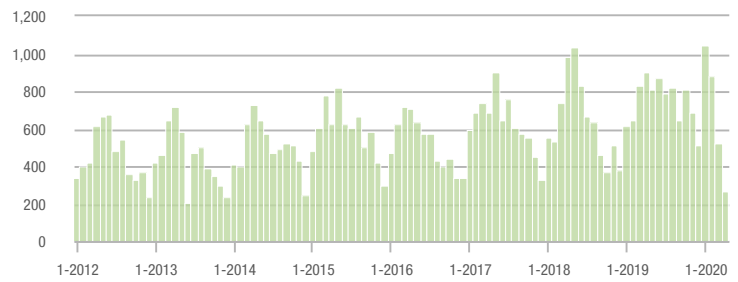
\$100,001 to \$200,000



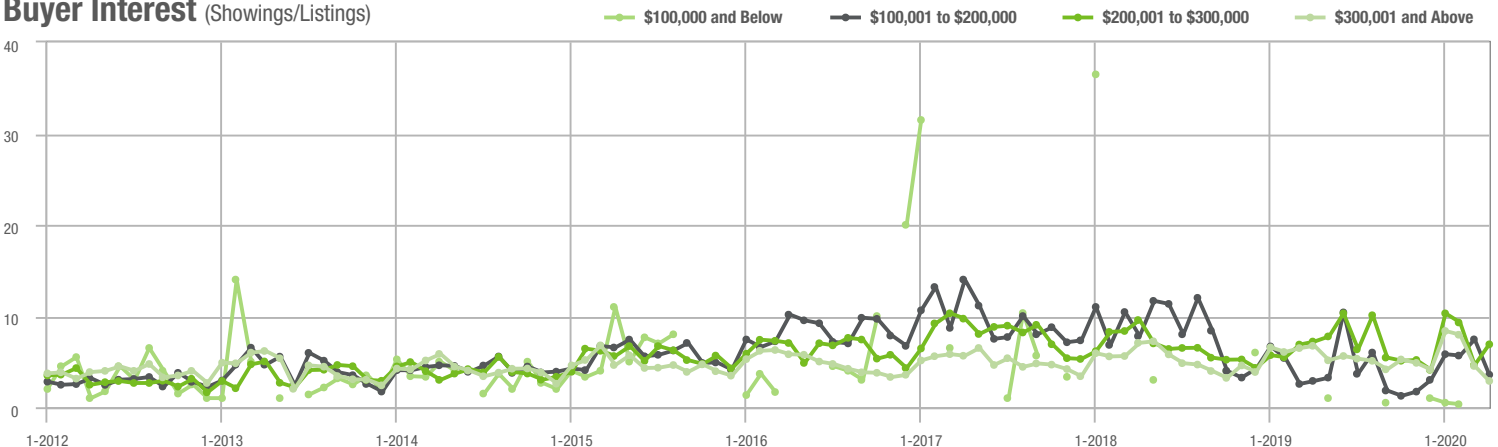
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

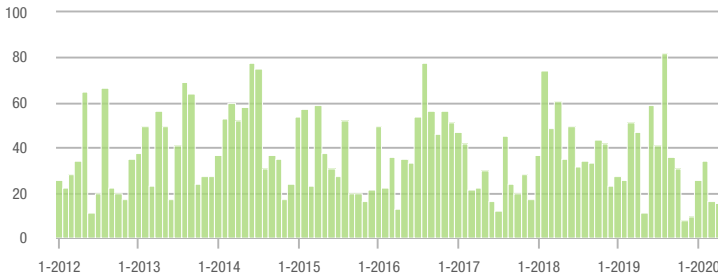


Denver, NC

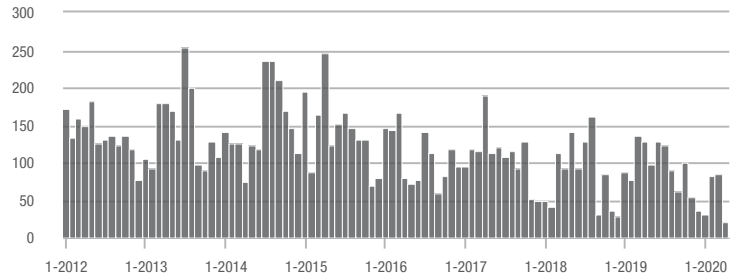
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	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	15	- 68.1%	- 6.3%	0.6	- 72.7%	- 14.5%	35	- 34.0%	- 10.3%
\$100,001 to \$200,000	21	- 83.6%	- 75.0%	1.8	- 69.5%	- 70.4%	15	- 50.0%	- 25.0%
\$200,001 to \$300,000	145	- 41.3%	- 39.8%	3.4	- 47.7%	- 44.2%	47	+ 6.8%	- 2.1%
\$300,001 and Above	416	- 49.5%	- 28.3%	3.4	- 22.7%	- 25.8%	139	- 39.8%	- 11.5%
Total	597	- 52.0%	- 35.2%	3.0	- 36.2%	- 33.9%	236	- 34.1%	- 10.6%

Showings

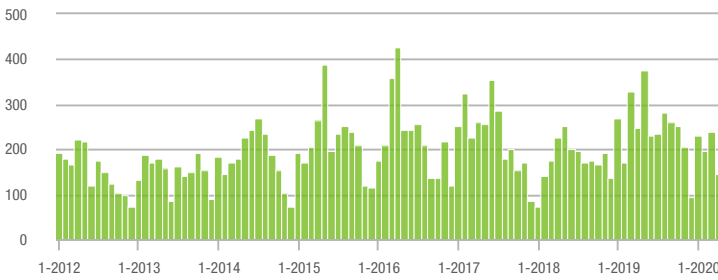
\$100,000 and Below



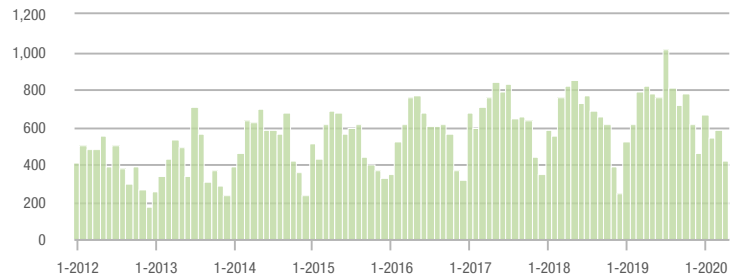
\$100,001 to \$200,000



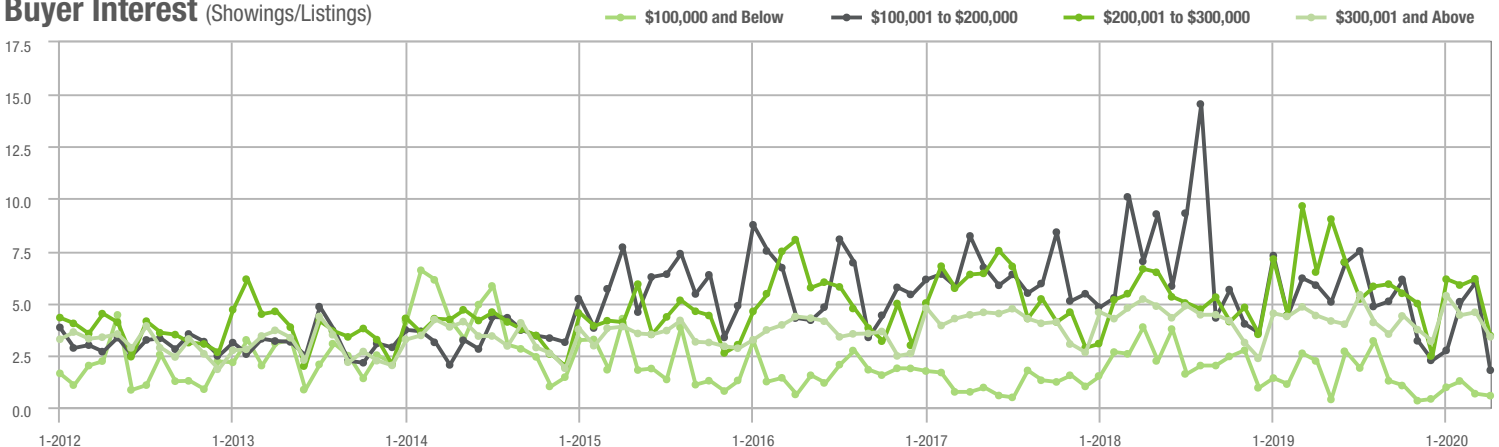
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

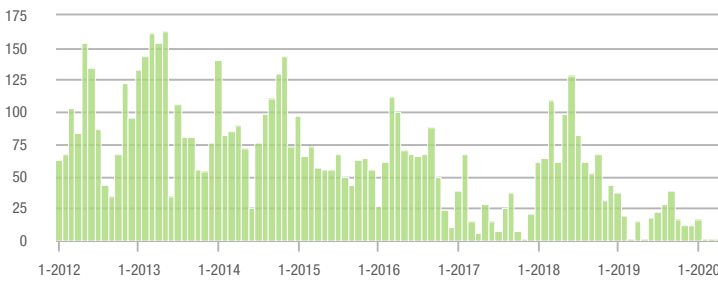


Fort Mill, SC

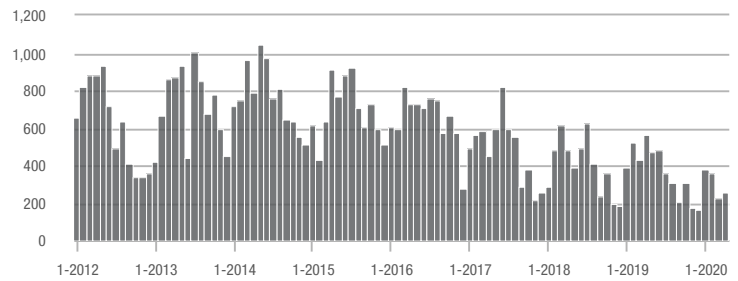
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\$100,000 and Below	1	- 93.3%	0.0%	0.3	- 94.0%	- 25.0%	5	- 16.7%	+ 25.0%
\$100,001 to \$200,000	257	- 54.0%	+ 15.8%	8.0	- 45.6%	+ 18.9%	38	- 24.0%	- 2.6%
\$200,001 to \$300,000	426	- 55.4%	- 37.7%	7.2	- 17.2%	- 26.0%	60	- 52.0%	- 14.3%
\$300,001 and Above	818	- 57.2%	- 43.8%	4.5	- 39.2%	- 33.9%	205	- 32.3%	- 15.6%
Total	1,502	- 56.3%	- 36.4%	5.4	- 36.5%	- 26.1%	308	- 36.4%	- 13.5%

Showings

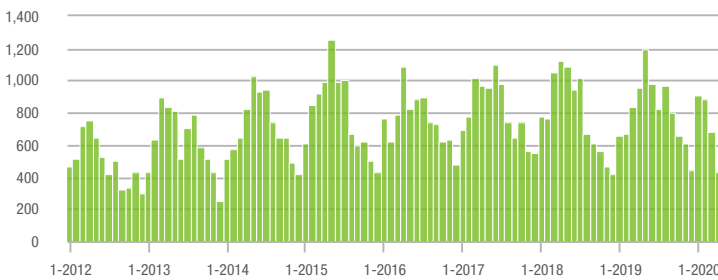
\$100,000 and Below



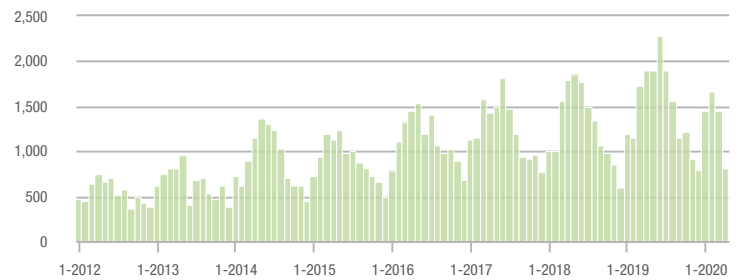
\$100,001 to \$200,000



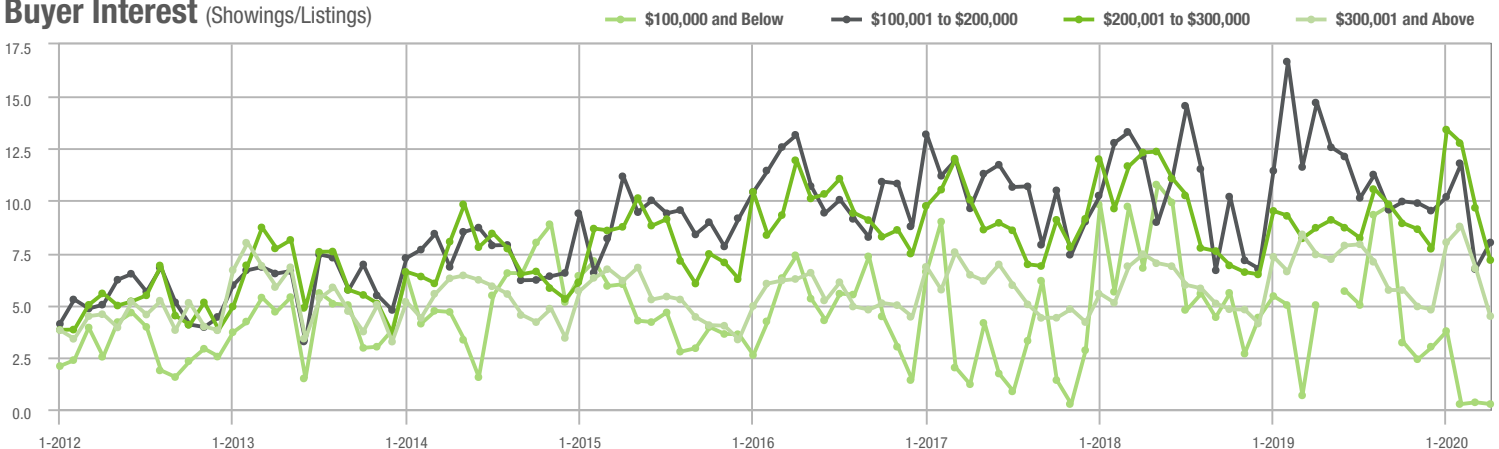
\$200,001 to \$300,000



\$300,001 and Above



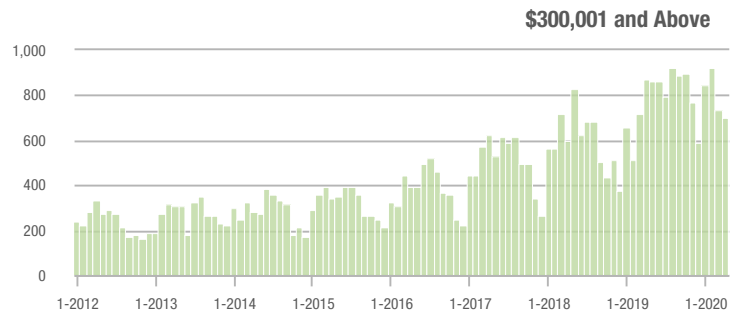
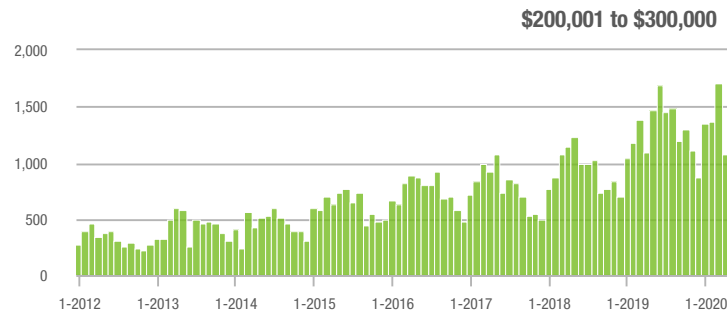
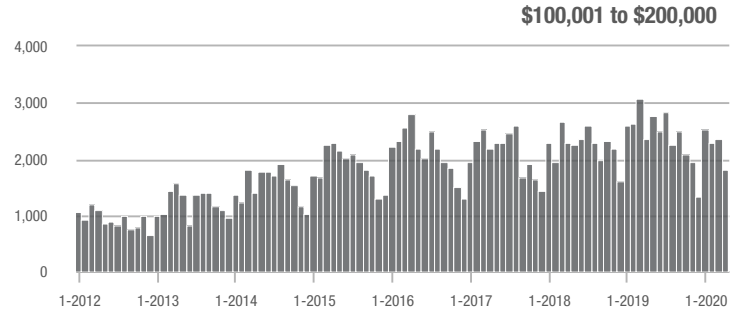
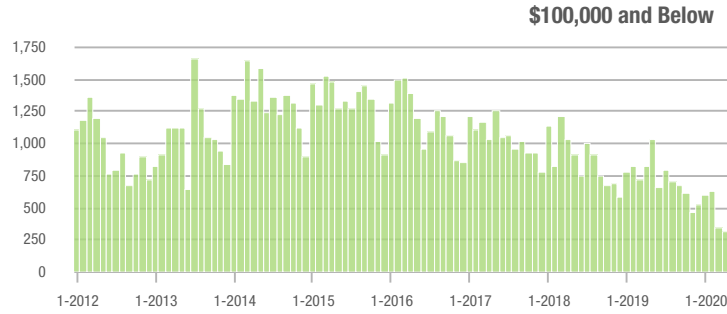
Buyer Interest (Showings/Listings)



Gaston County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	315	- 61.8%	- 8.2%	3.8	- 42.4%	+ 1.4%	152	- 42.6%	- 10.1%
\$100,001 to \$200,000	1,813	- 22.7%	- 23.1%	7.6	- 15.6%	- 11.1%	261	- 10.3%	- 13.3%
\$200,001 to \$300,000	1,078	- 1.0%	- 36.9%	5.8	- 9.4%	- 24.1%	205	+ 1.0%	- 18.3%
\$300,001 and Above	698	- 19.9%	- 4.5%	4.5	- 6.3%	- 0.2%	184	- 19.3%	- 6.6%
Total	3,904	- 23.9%	- 24.0%	5.9	- 15.7%	- 13.8%	802	- 18.7%	- 12.6%

Showings



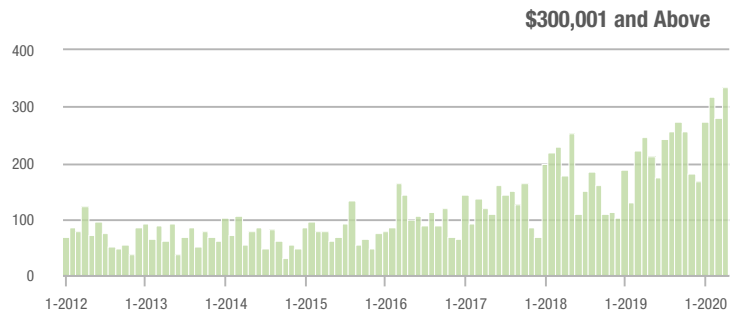
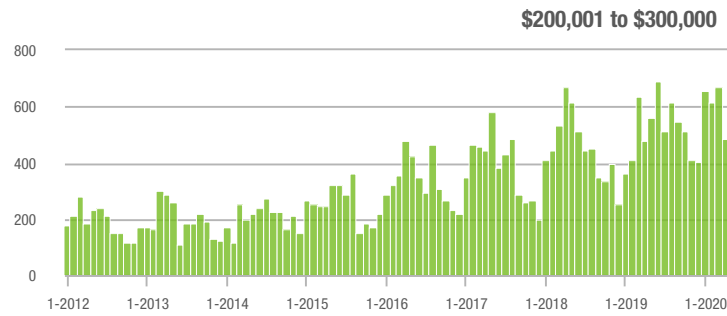
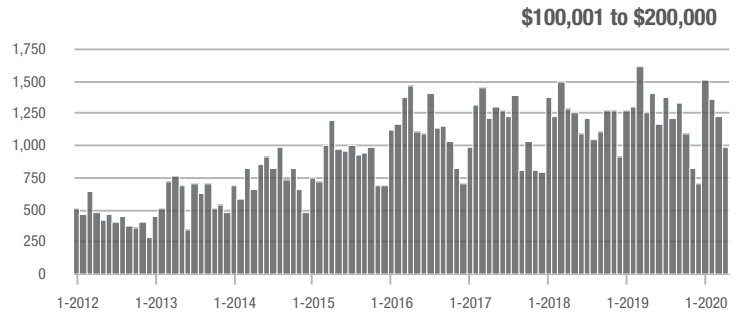
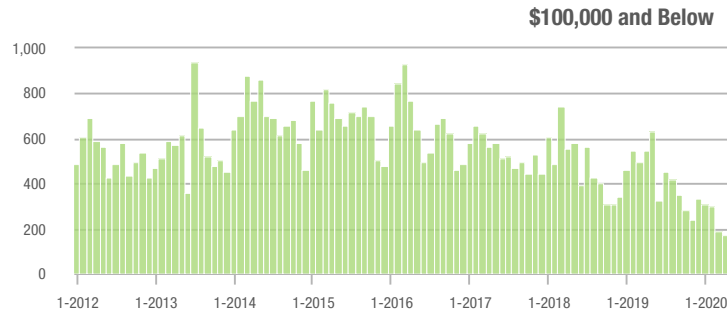
Buyer Interest (Showings/Listings)



Gastonia, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	171	- 68.7%	- 7.1%	4.6	- 47.7%	+ 5.9%	53	- 47.5%	- 15.9%
\$100,001 to \$200,000	987	- 21.5%	- 19.6%	7.4	- 24.5%	- 15.6%	143	- 1.4%	- 4.7%
\$200,001 to \$300,000	484	+ 1.5%	- 27.9%	5.6	- 16.4%	- 18.9%	85	+ 11.8%	- 13.3%
\$300,001 and Above	336	+ 36.0%	+ 20.0%	6.5	+ 41.3%	+ 31.4%	56	- 9.7%	- 8.2%
Total	1,978	- 21.8%	- 16.3%	6.5	- 19.8%	- 9.2%	337	- 12.2%	- 9.4%

Showings



Buyer Interest (Showings/Listings)

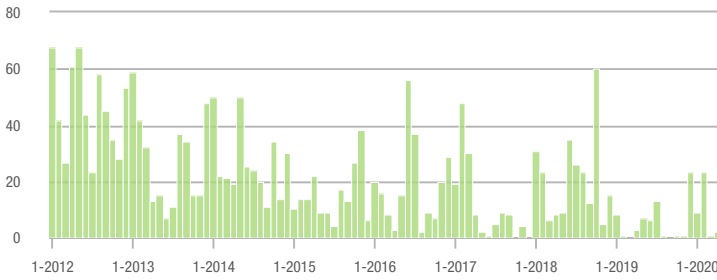


Huntersville, NC

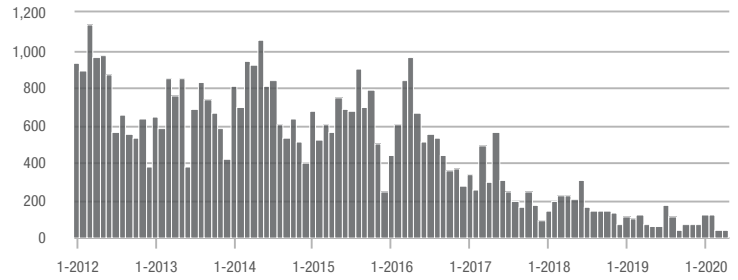
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 33.3%	+ 100.0%	0.3	- 85.0%	0.0%	5	- 28.6%	0.0%
\$100,001 to \$200,000	39	- 48.0%	0.0%	3.8	- 33.3%	- 22.1%	12	- 40.0%	+ 20.0%
\$200,001 to \$300,000	414	- 60.7%	- 31.3%	6.9	- 11.5%	- 18.6%	69	- 51.4%	- 16.9%
\$300,001 and Above	573	- 71.5%	- 57.4%	3.3	- 52.9%	- 48.7%	198	- 41.1%	- 20.5%
Total	1,028	- 67.3%	- 48.3%	4.2	- 41.7%	- 38.7%	284	- 43.8%	- 18.2%

Showings

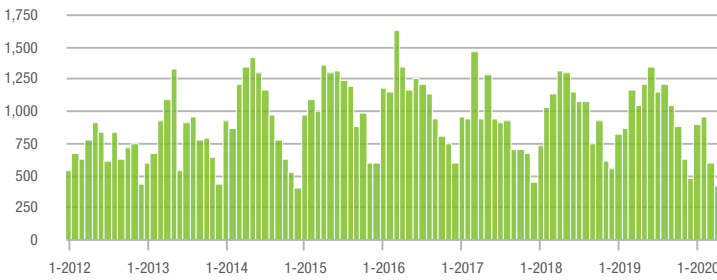
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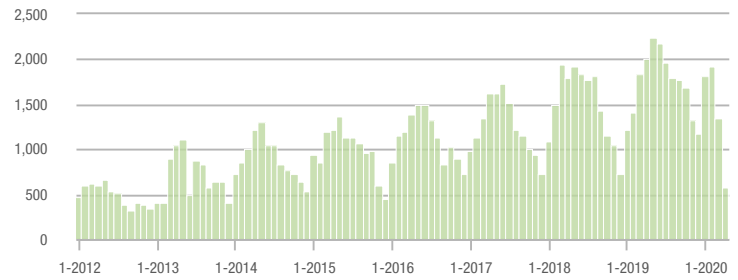
\$100,001 to \$200,000



\$200,001 to \$300,000

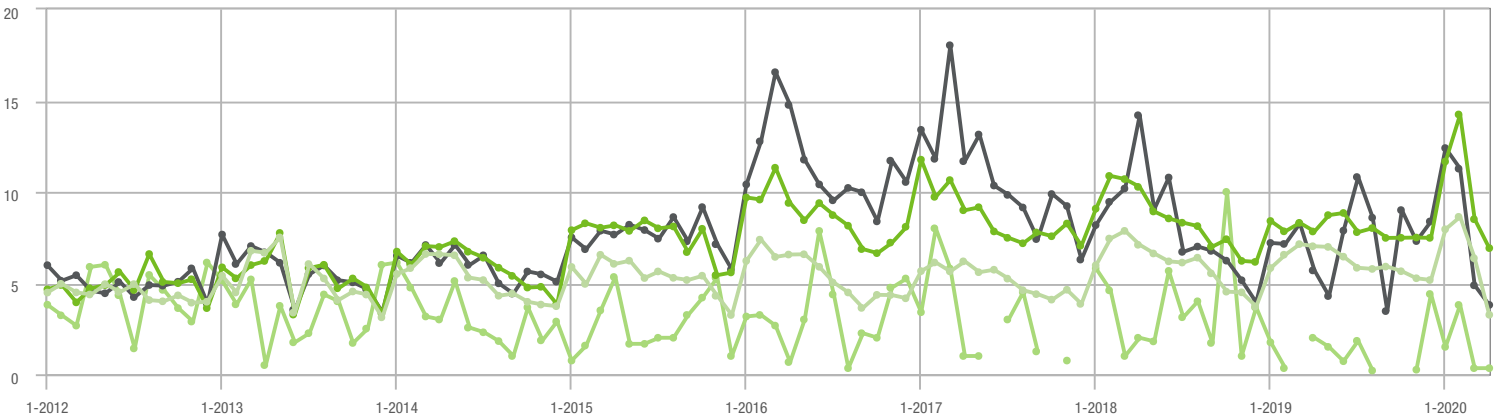


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

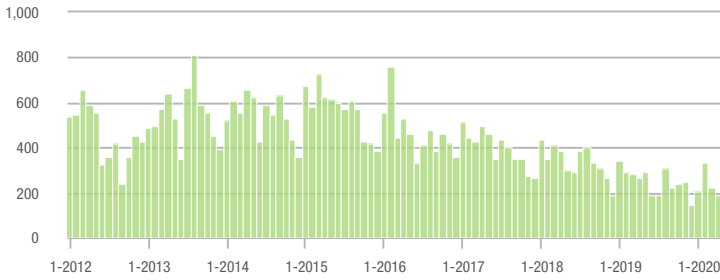


Iredell County, NC

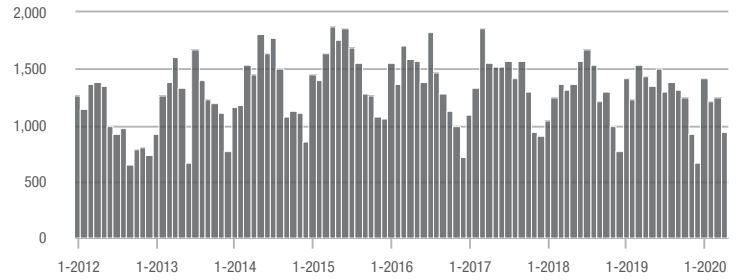
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	186	- 30.6%	- 17.7%	2.8	- 22.2%	- 16.1%	139	- 34.4%	- 12.0%
\$100,001 to \$200,000	938	- 35.0%	- 24.4%	6.2	- 21.5%	- 22.2%	175	- 28.9%	- 4.9%
\$200,001 to \$300,000	851	- 45.5%	- 14.6%	4.7	- 26.6%	+ 0.3%	216	- 36.7%	- 15.6%
\$300,001 and Above	1,344	- 55.0%	- 24.4%	3.2	- 38.5%	- 18.2%	502	- 30.6%	- 10.2%
Total	3,319	- 47.0%	- 21.8%	4.1	- 29.3%	- 14.9%	1,032	- 32.2%	- 10.8%

Showings

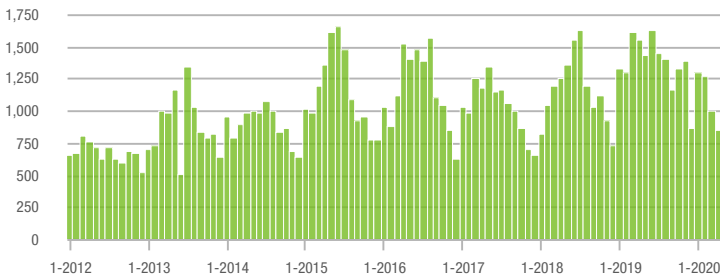
\$100,000 and Below



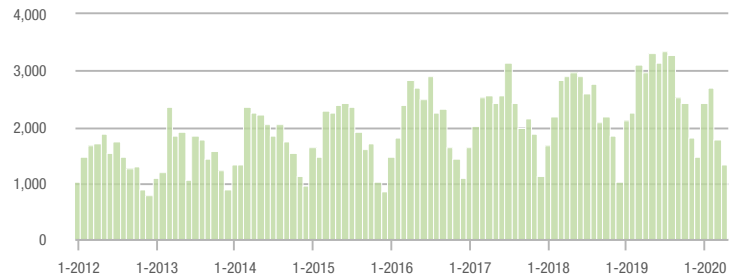
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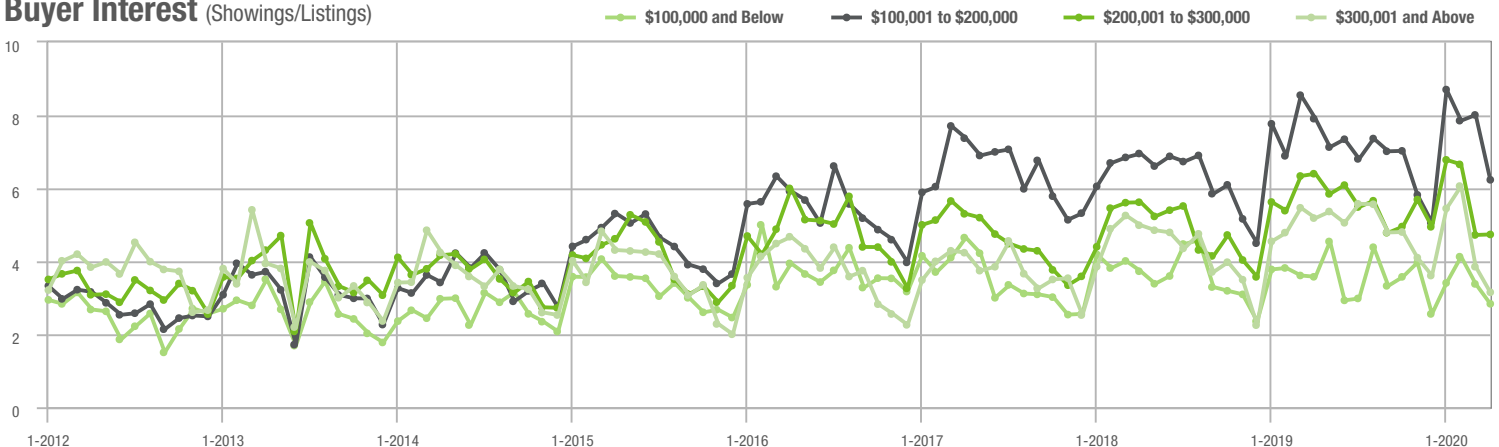
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

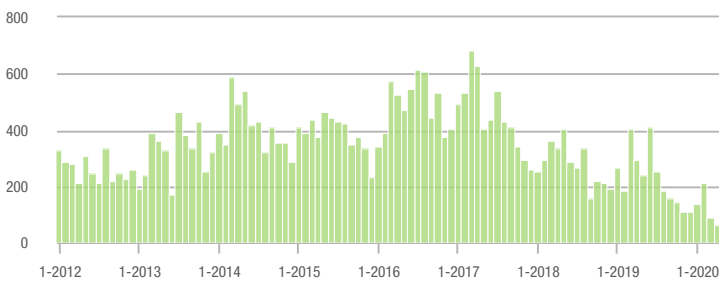


Kannapolis, NC

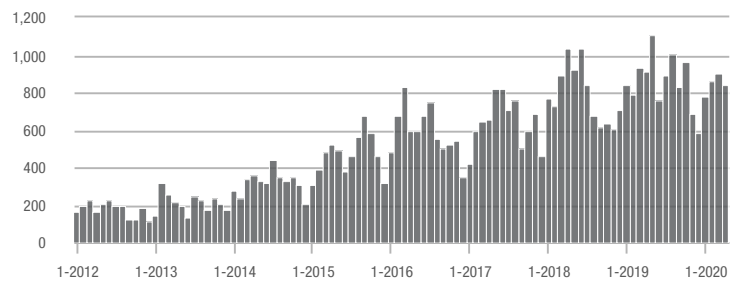
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	60	- 79.4%	- 31.8%	4.2	- 41.7%	- 11.8%	21	- 67.2%	- 16.0%
\$100,001 to \$200,000	836	- 8.7%	- 7.2%	8.7	- 25.6%	- 7.8%	98	+ 16.7%	- 1.0%
\$200,001 to \$300,000	305	+ 58.9%	+ 17.3%	5.9	- 34.4%	- 11.5%	56	+ 93.1%	+ 24.4%
\$300,001 and Above	31	- 63.1%	- 62.7%	1.9	- 42.4%	- 50.6%	20	- 39.4%	- 23.1%
Total	1,232	- 16.9%	- 7.5%	7.0	- 23.1%	- 8.8%	195	- 7.1%	0.0%

Showings

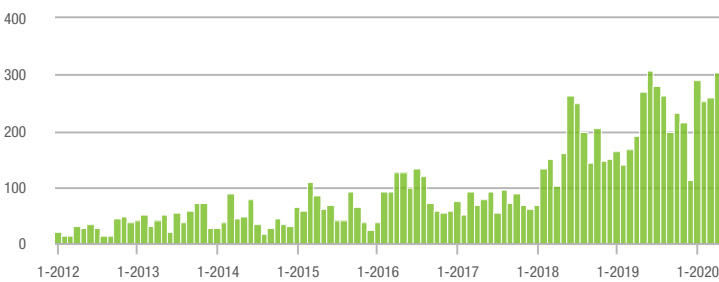
\$100,000 and Below



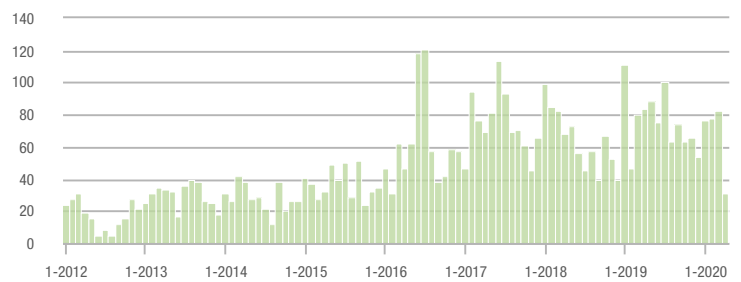
\$100,001 to \$200,000



\$200,001 to \$300,000

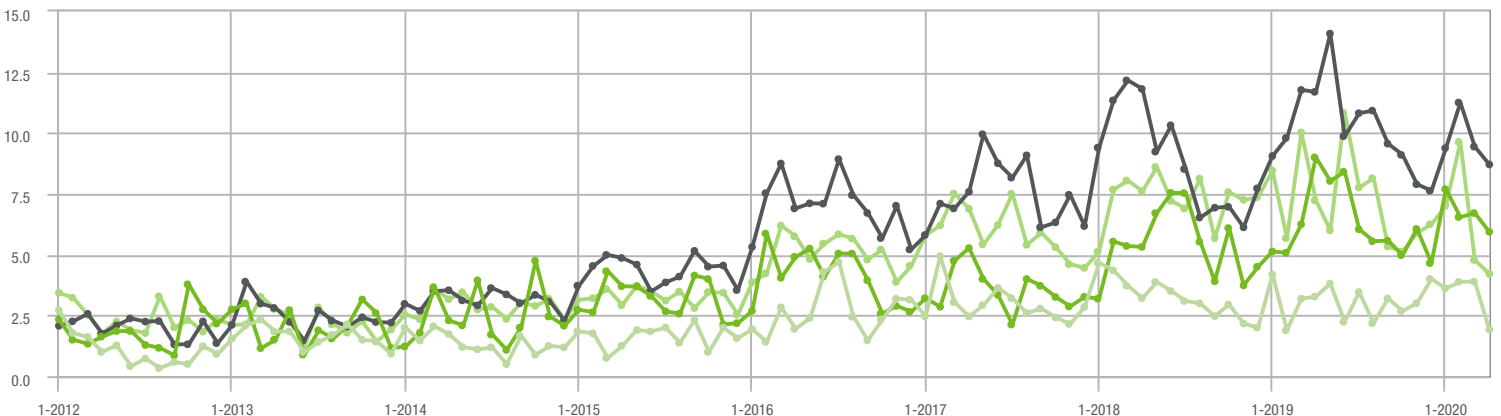


\$300,001 and Above



Buyer Interest (Showings/Listings)

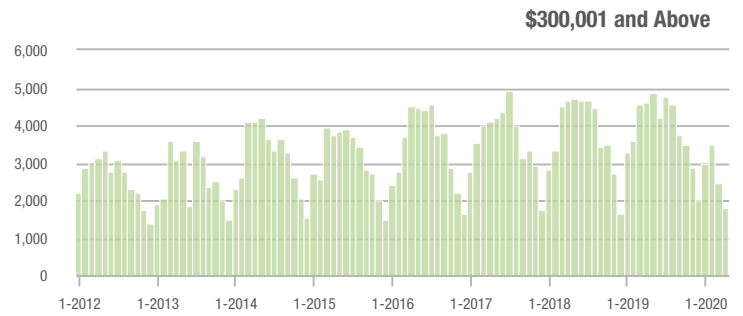
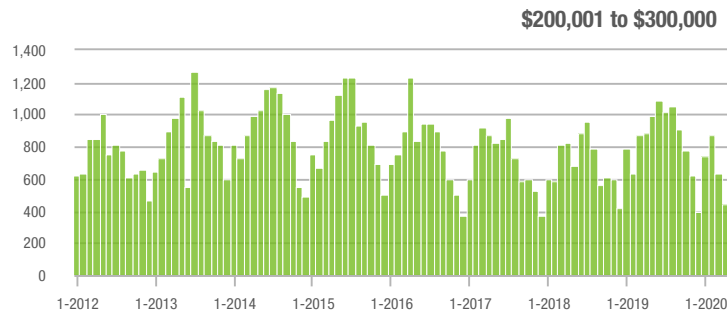
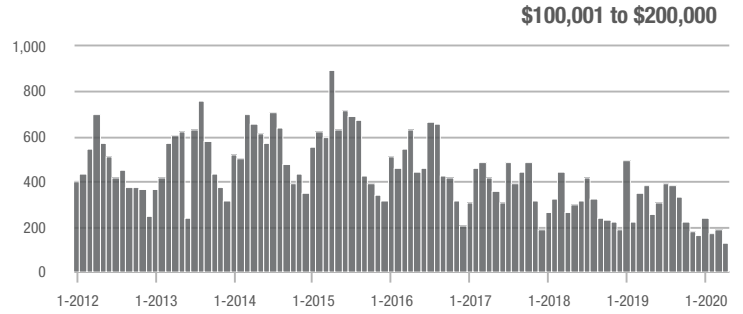
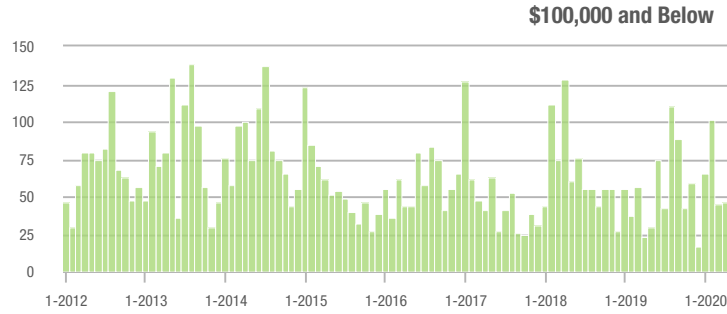
—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above



Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	46	+ 100.0%	+ 2.2%	1.1	+ 83.3%	+ 18.5%	93	- 23.1%	- 11.4%
\$100,001 to \$200,000	129	- 66.5%	- 32.8%	3.2	- 52.9%	- 29.4%	65	- 36.3%	- 7.1%
\$200,001 to \$300,000	448	- 49.1%	- 29.6%	4.0	- 33.3%	- 28.0%	134	- 26.4%	- 6.9%
\$300,001 and Above	1,790	- 61.3%	- 27.5%	3.3	- 41.1%	- 26.0%	624	- 36.1%	- 6.7%
Total	2,413	- 59.2%	- 27.8%	3.3	- 41.1%	- 26.0%	916	- 33.7%	- 7.3%

Showings



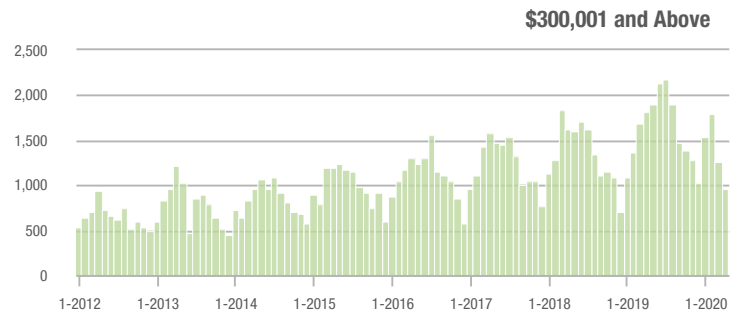
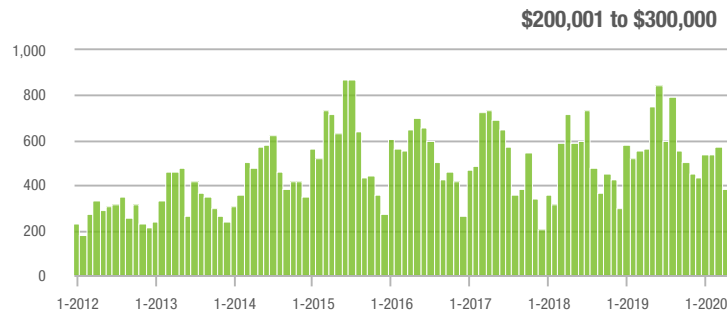
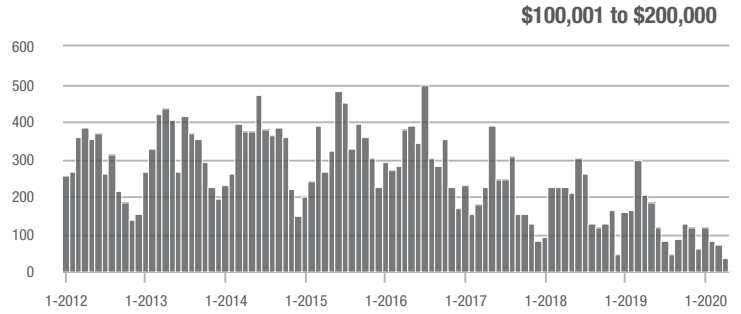
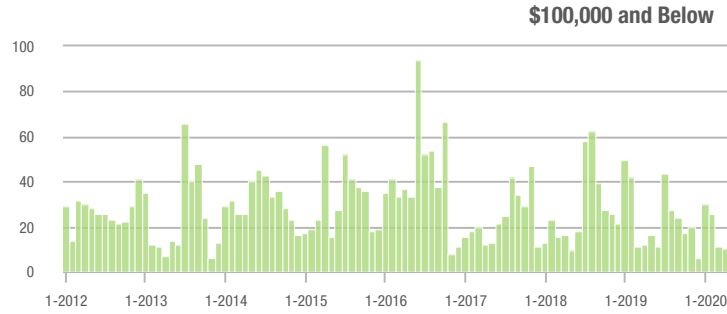
Buyer Interest (Showings/Listings)



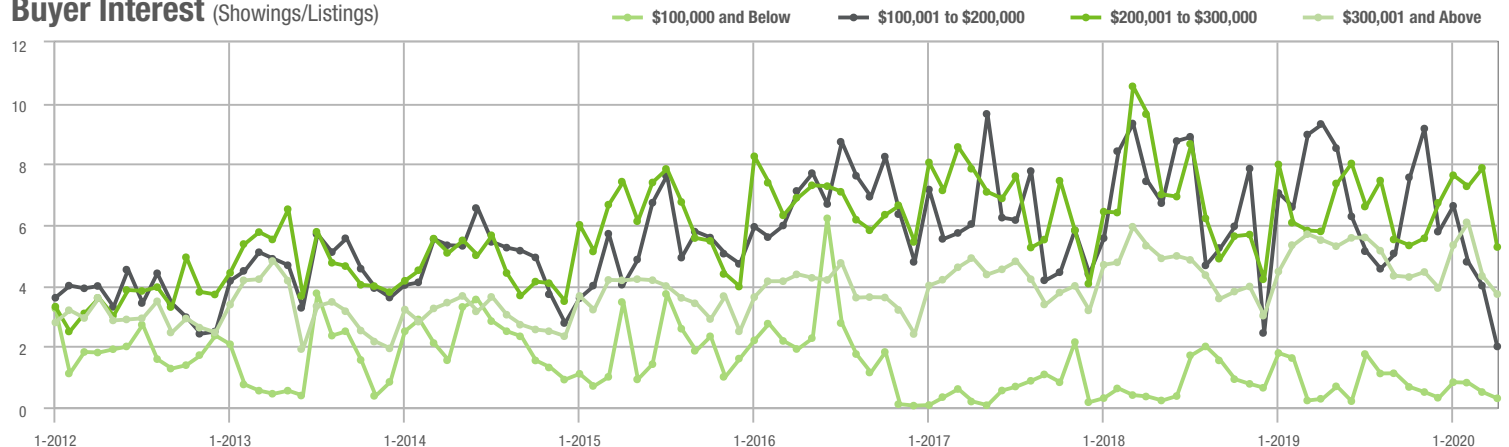
Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 16.7%	- 9.1%	0.3	0.0%	- 41.2%	42	- 23.6%	- 6.7%
\$100,001 to \$200,000	34	- 83.6%	- 54.1%	2.0	- 78.5%	- 50.0%	31	- 36.7%	- 18.4%
\$200,001 to \$300,000	387	- 31.7%	- 32.2%	5.3	- 8.6%	- 33.0%	107	- 29.6%	- 4.5%
\$300,001 and Above	972	- 46.7%	- 22.5%	3.7	- 32.7%	- 13.8%	298	- 27.7%	- 13.9%
Total	1,403	- 46.2%	- 26.5%	3.8	- 30.9%	- 20.5%	478	- 28.4%	- 11.6%

Showings



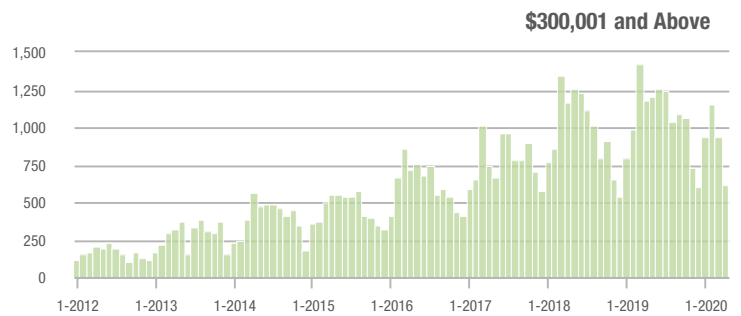
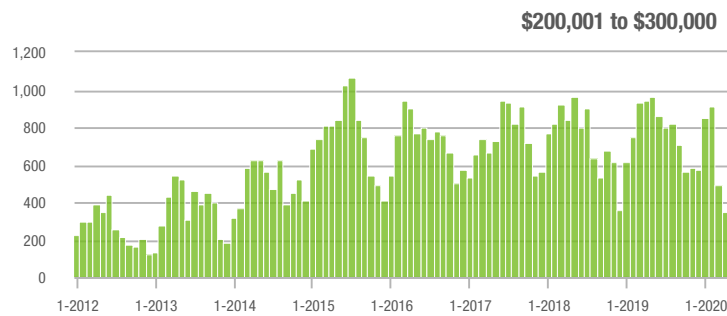
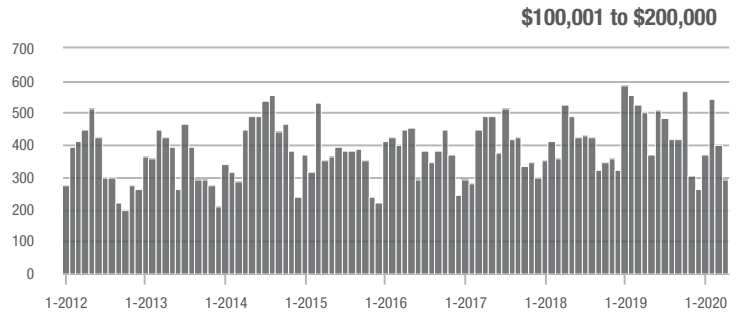
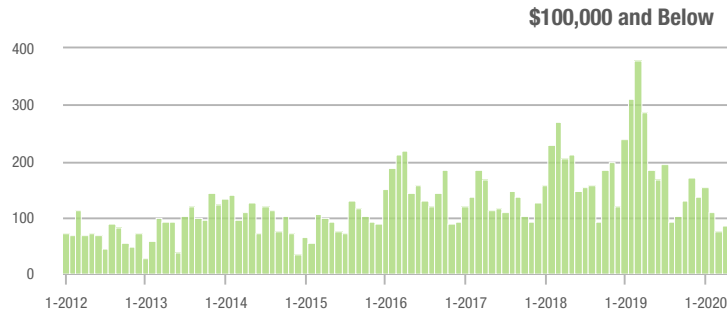
Buyer Interest (Showings/Listings)



Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	85	- 70.5%	+ 13.3%	2.2	- 58.5%	+ 31.6%	55	- 42.7%	- 8.3%
\$100,001 to \$200,000	294	- 41.3%	- 26.1%	5.3	- 18.5%	- 15.6%	69	- 31.0%	- 10.4%
\$200,001 to \$300,000	345	- 63.3%	- 30.3%	3.9	- 45.1%	- 17.7%	102	- 29.2%	- 15.7%
\$300,001 and Above	615	- 48.1%	- 34.5%	2.8	- 45.1%	- 33.1%	250	- 15.0%	- 5.7%
Total	1,339	- 54.1%	- 29.8%	3.4	- 42.4%	- 23.6%	476	- 24.9%	- 9.0%

Showings



Buyer Interest (Showings/Listings)

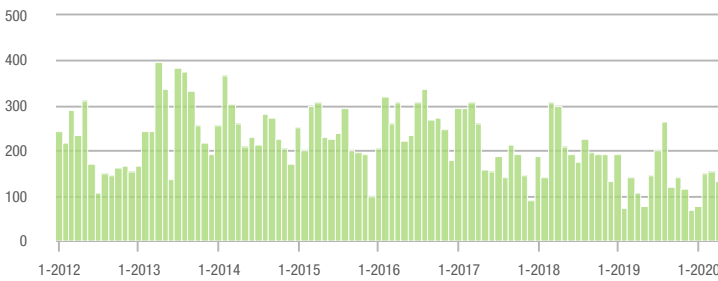


Lincoln County, NC

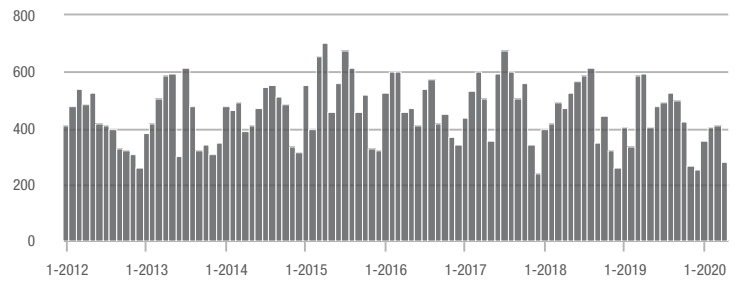
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	133	+ 23.1%	- 14.2%	3.4	+ 21.4%	- 0.6%	83	- 41.5%	- 10.8%
\$100,001 to \$200,000	282	- 52.6%	- 31.6%	5.3	- 35.4%	- 11.0%	66	- 29.0%	- 21.4%
\$200,001 to \$300,000	392	- 30.6%	- 19.3%	4.4	- 32.3%	- 17.3%	100	- 2.9%	- 8.3%
\$300,001 and Above	561	- 42.3%	- 28.6%	3.3	- 19.5%	- 25.8%	192	- 35.8%	- 9.4%
Total	1,368	- 39.0%	- 25.6%	3.9	- 25.0%	- 19.2%	441	- 30.8%	- 11.4%

Showings

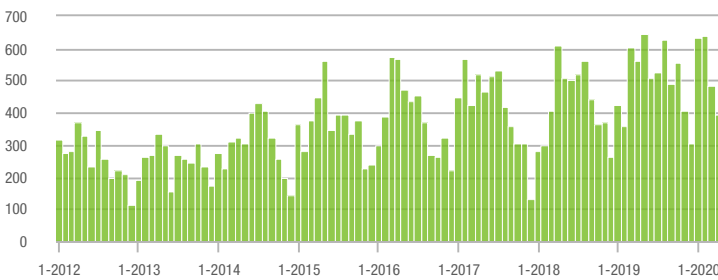
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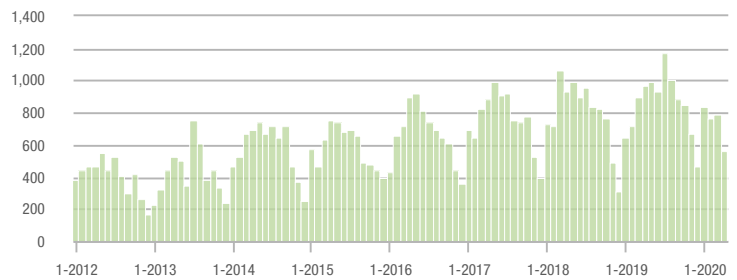
\$100,001 to \$200,000



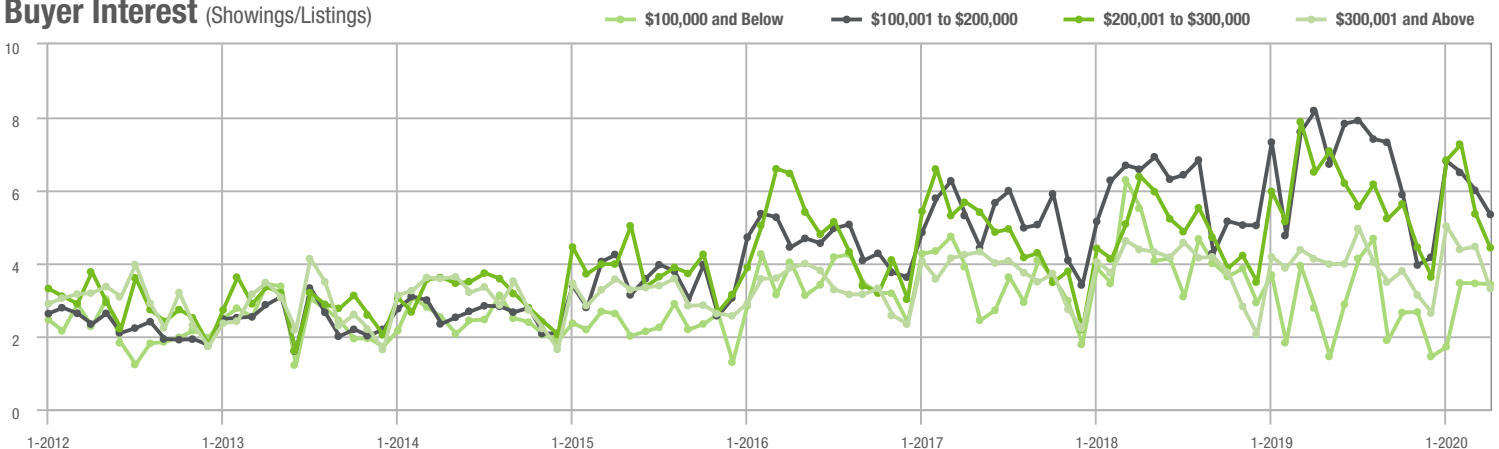
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

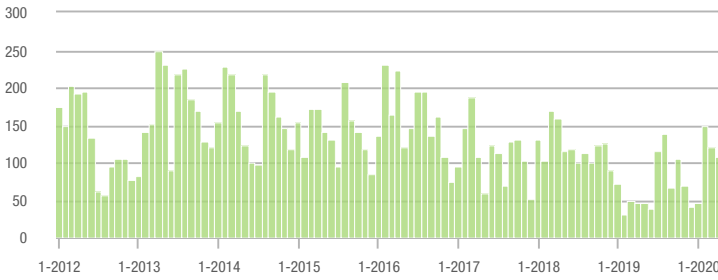


Lincolnton, NC

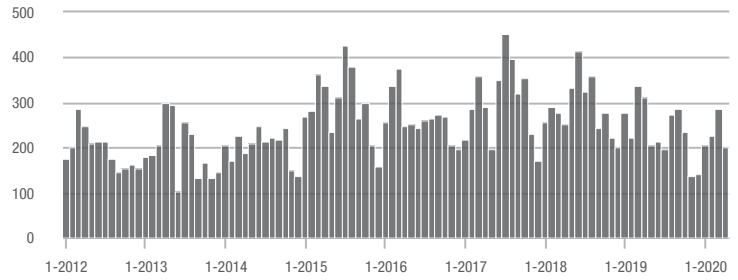
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	108	+ 140.0%	- 10.7%	8.2	+ 60.8%	+ 18.6%	29	- 29.3%	- 17.1%
\$100,001 to \$200,000	199	- 36.2%	- 30.9%	6.4	- 34.7%	- 3.4%	33	- 5.7%	- 28.3%
\$200,001 to \$300,000	167	+ 5.7%	+ 24.6%	6.0	0.0%	+ 42.0%	34	0.0%	- 15.0%
\$300,001 and Above	40	- 62.6%	- 45.2%	1.8	- 55.0%	- 42.1%	24	- 27.3%	- 11.1%
Total	514	- 17.4%	- 16.6%	5.5	- 17.9%	+ 3.7%	120	- 16.1%	- 18.9%

Showings

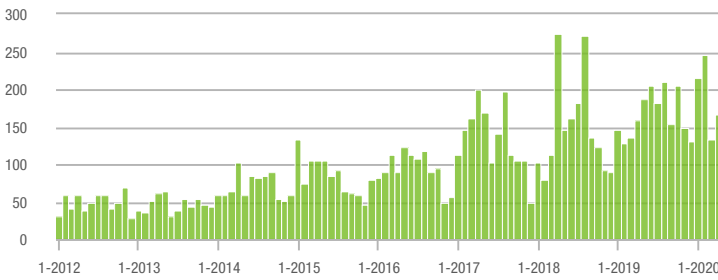
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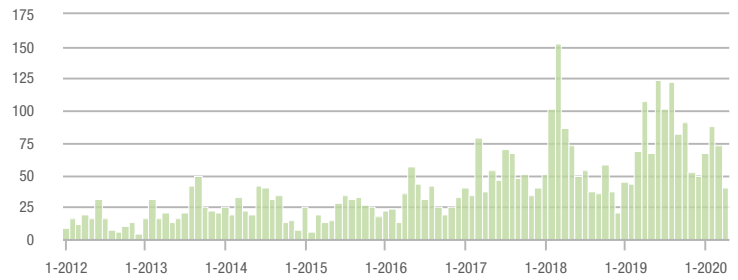
\$100,001 to \$200,000



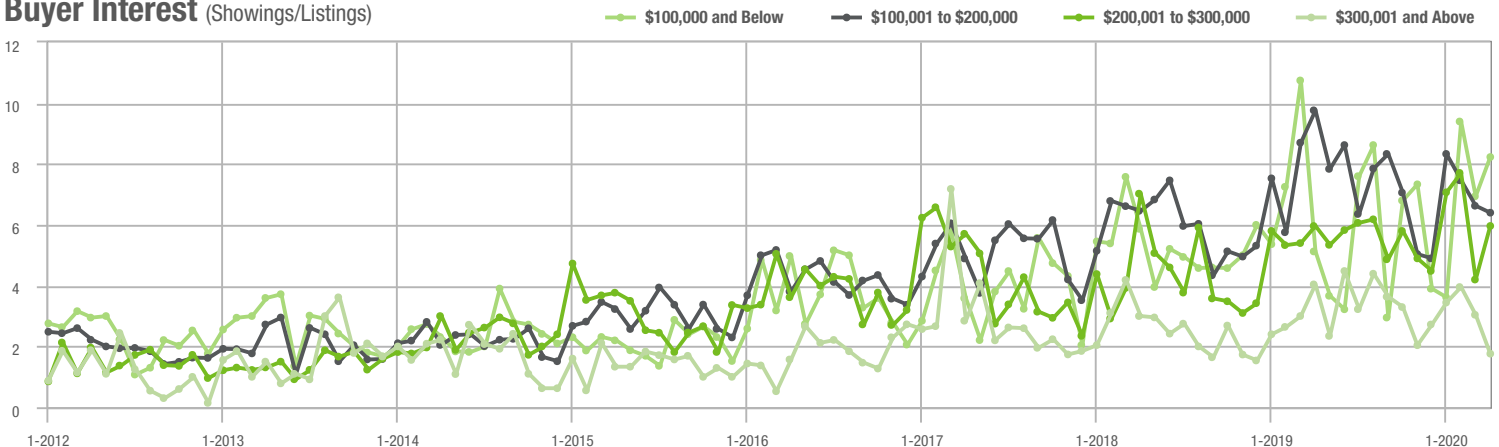
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

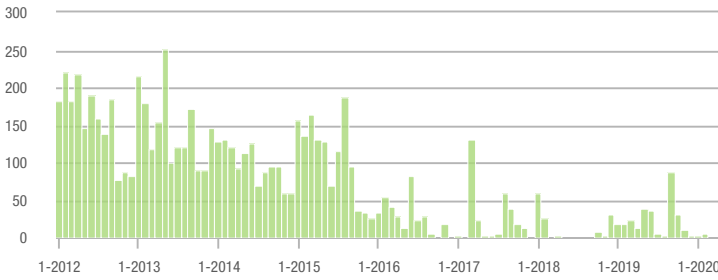


Matthews, NC

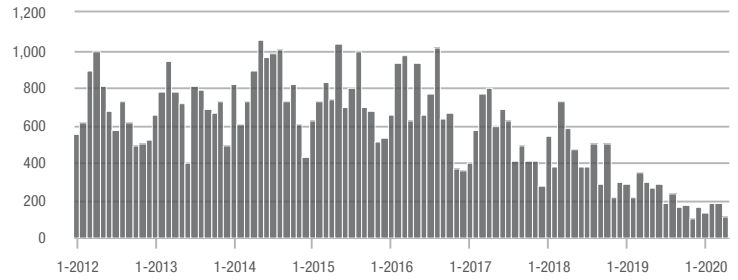
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	0	- 100.0%	- 100.0%
\$100,001 to \$200,000	117	- 60.7%	- 37.4%	7.3	- 43.8%	- 24.9%	18	- 35.7%	- 14.3%
\$200,001 to \$300,000	396	- 56.8%	- 54.2%	9.0	- 26.2%	- 31.7%	45	- 40.0%	- 31.8%
\$300,001 and Above	602	- 67.2%	- 44.9%	4.7	- 46.6%	- 36.8%	140	- 37.5%	- 13.6%
Total	1,115	- 63.6%	- 48.0%	5.9	- 40.4%	- 35.3%	203	- 39.2%	- 19.1%

Showings

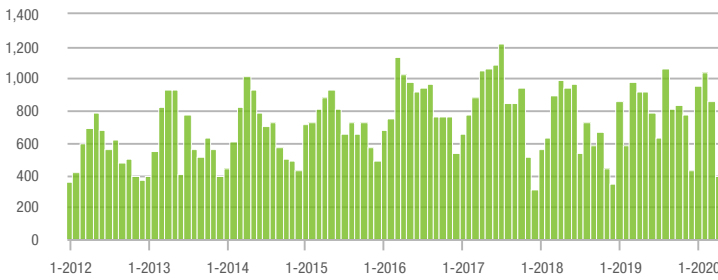
\$100,000 and Below



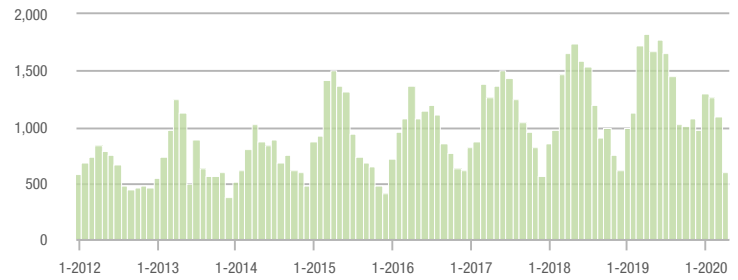
\$100,001 to \$200,000



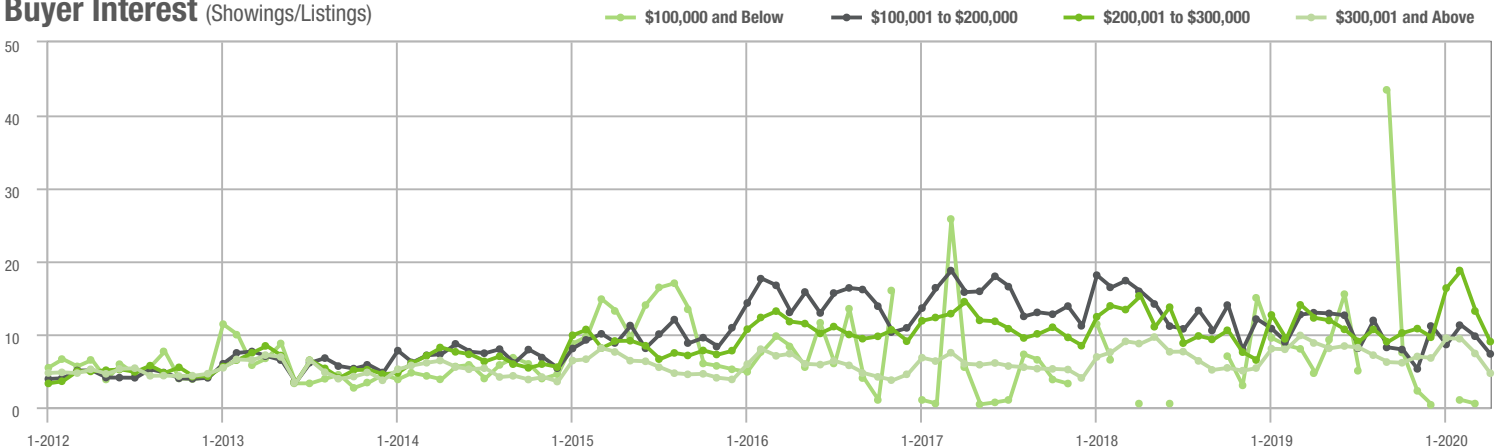
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

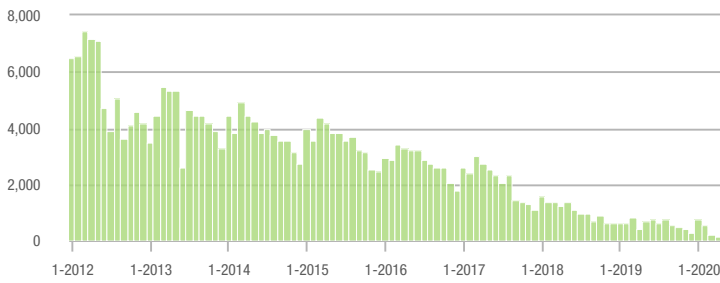


Mecklenburg County, NC

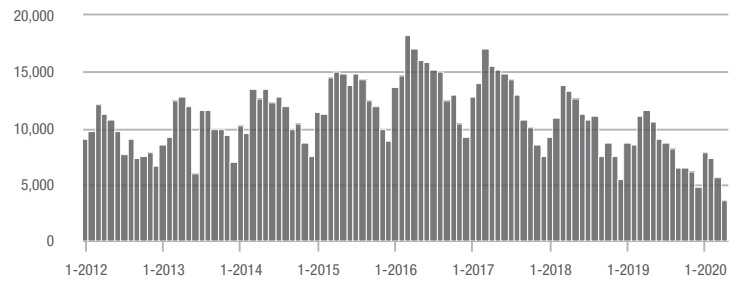
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	117	- 69.9%	- 50.8%	2.2	- 62.1%	- 51.9%	82	- 35.9%	- 7.9%
\$100,001 to \$200,000	3,608	- 69.1%	- 36.9%	7.5	- 51.3%	- 30.4%	511	- 36.9%	- 9.6%
\$200,001 to \$300,000	5,792	- 56.5%	- 38.7%	6.7	- 30.9%	- 27.2%	915	- 38.3%	- 16.5%
\$300,001 and Above	6,635	- 66.0%	- 54.9%	3.7	- 47.9%	- 45.7%	1,972	- 36.7%	- 18.9%
Total	16,152	- 64.0%	- 46.4%	5.1	- 44.0%	- 36.3%	3,480	- 37.2%	- 16.8%

Showings

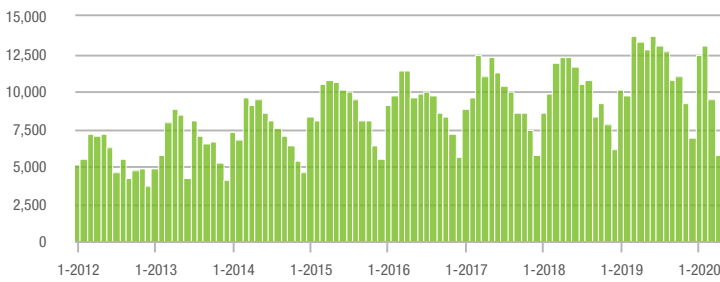
\$100,000 and Below



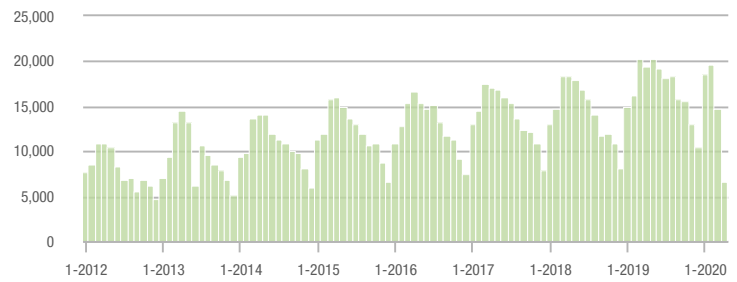
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

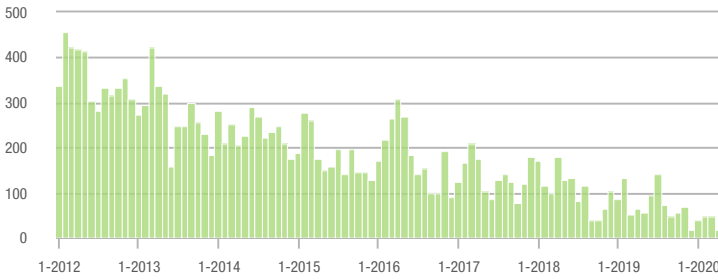


Monroe, NC

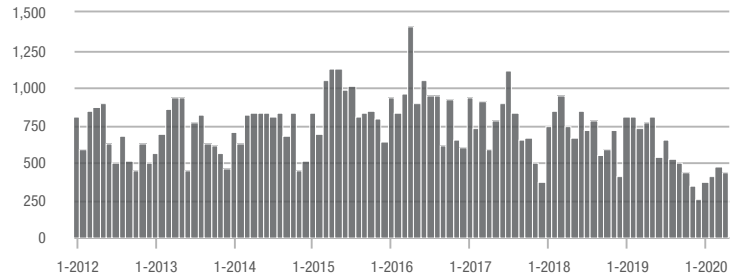
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 73.0%	- 64.6%	0.7	- 82.9%	- 74.8%	24	- 29.4%	- 14.3%
\$100,001 to \$200,000	438	- 43.0%	- 8.4%	7.6	- 33.3%	- 8.8%	64	- 16.9%	- 1.5%
\$200,001 to \$300,000	560	- 9.4%	- 35.4%	7.5	+ 21.0%	- 15.8%	86	- 22.5%	- 22.5%
\$300,001 and Above	233	- 32.9%	- 31.9%	3.9	- 13.3%	- 17.9%	75	- 24.2%	- 16.7%
Total	1,248	- 30.6%	- 28.1%	6.1	- 11.6%	- 15.2%	249	- 22.4%	- 15.3%

Showings

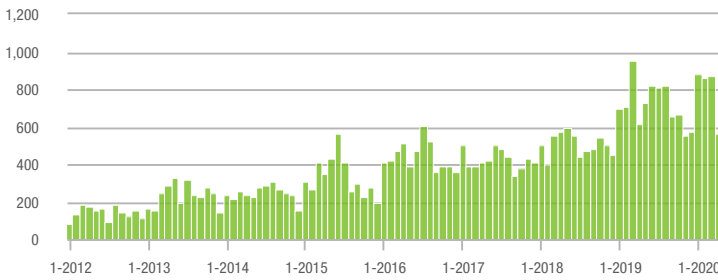
\$100,000 and Below



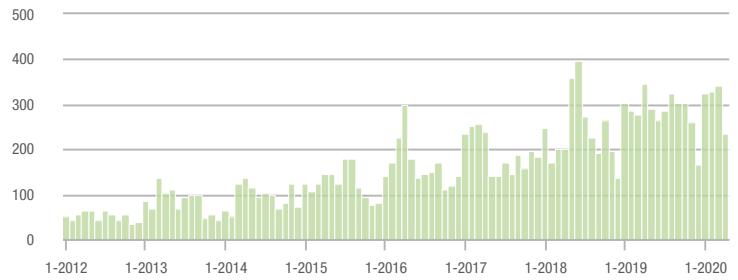
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

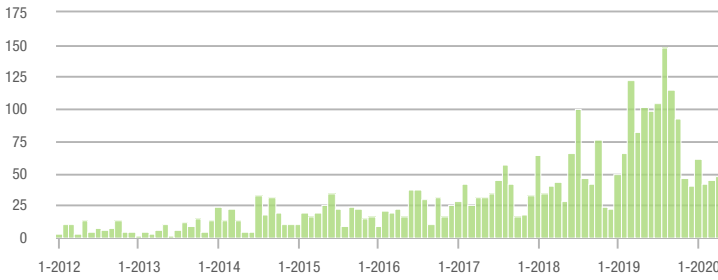


Montgomery County, NC

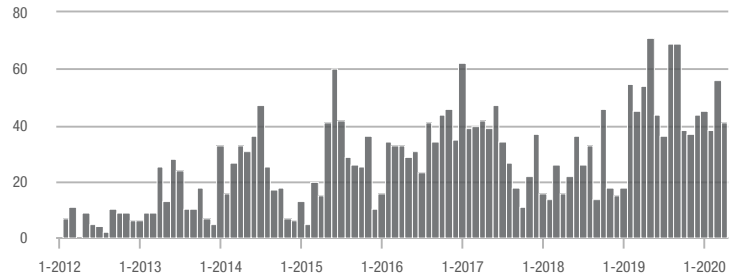
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	- 41.5%	+ 6.7%	0.8	- 50.0%	+ 3.1%	94	- 17.5%	- 8.7%
\$100,001 to \$200,000	41	- 24.1%	- 26.8%	1.7	- 10.5%	- 6.9%	38	- 20.8%	- 13.6%
\$200,001 to \$300,000	44	- 2.2%	+ 63.0%	2.6	- 25.7%	+ 45.3%	19	- 29.6%	0.0%
\$300,001 and Above	73	+ 2.8%	- 17.0%	1.8	+ 20.0%	- 4.0%	49	- 39.5%	- 9.3%
Total	206	- 18.3%	- 4.6%	1.5	- 16.7%	+ 4.9%	200	- 25.9%	- 9.1%

Showings

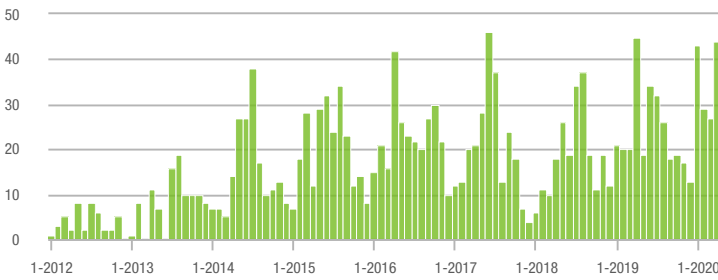
\$100,000 and Below



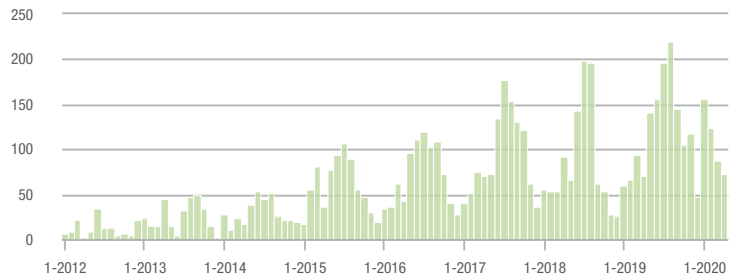
\$100,001 to \$200,000



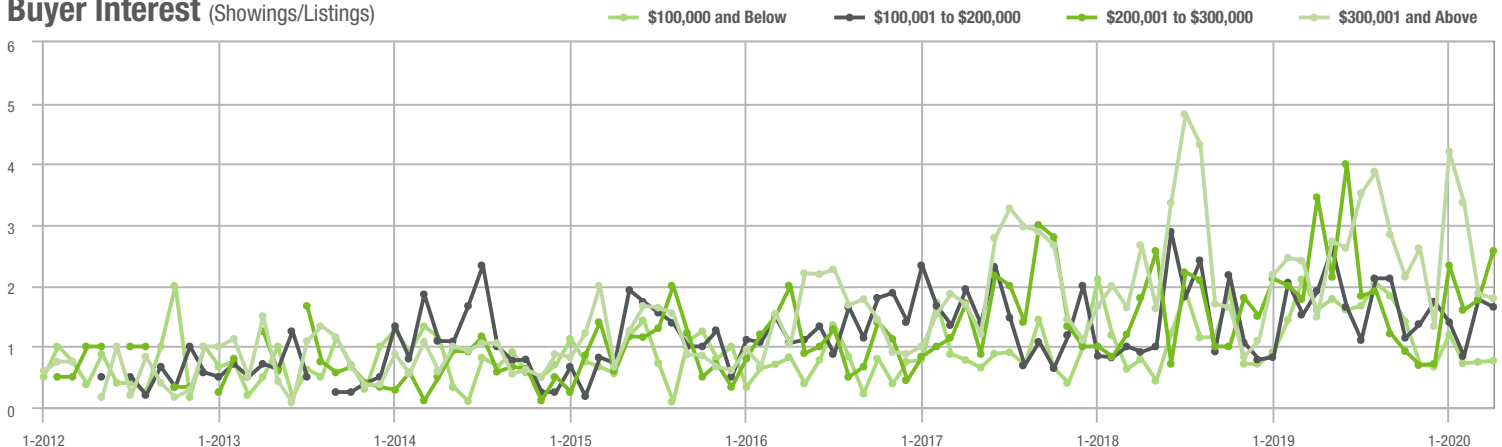
\$200,001 to \$300,000



\$300,001 and Above



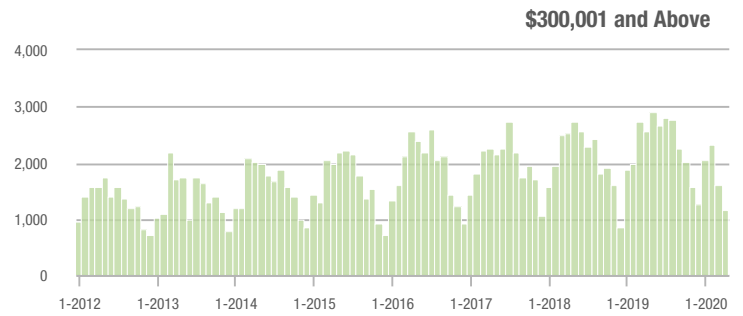
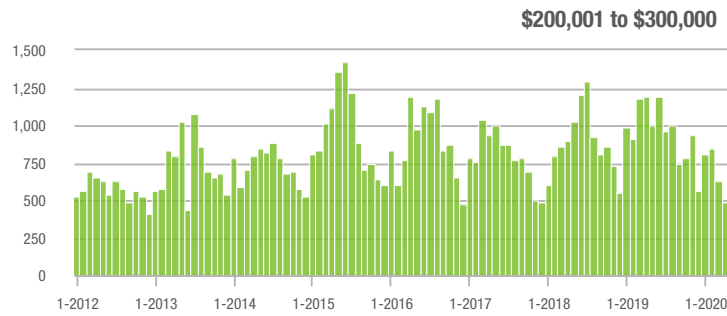
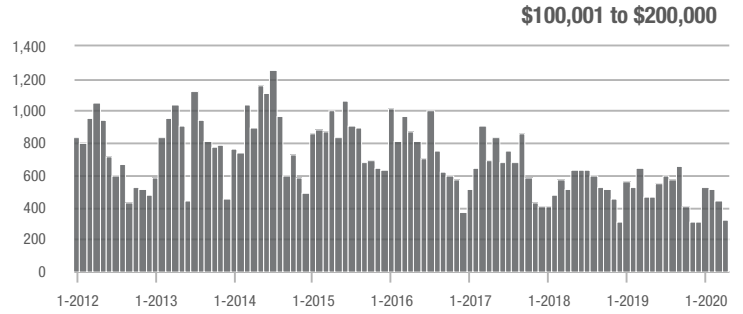
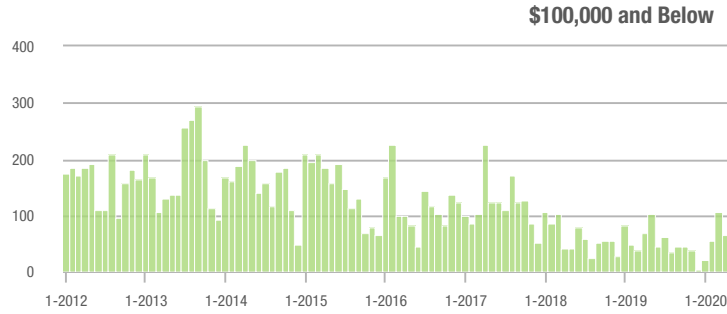
Buyer Interest (Showings/Listings)



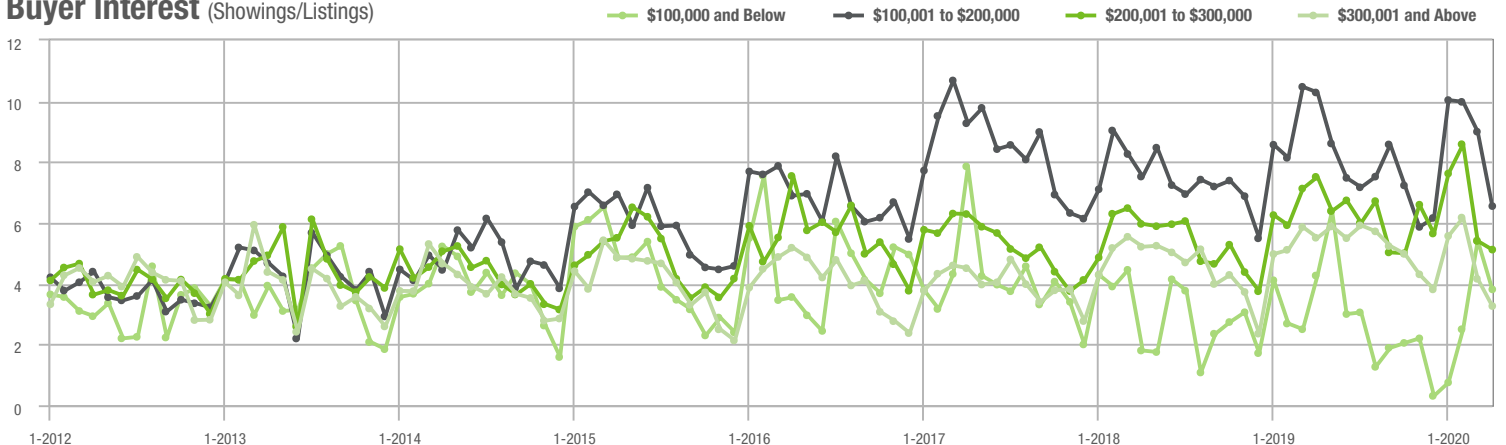
Mooresville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	64	- 4.5%	- 39.6%	3.8	- 11.6%	- 29.7%	31	- 45.6%	- 24.4%
\$100,001 to \$200,000	321	- 31.1%	- 27.4%	6.6	- 35.9%	- 27.2%	55	- 11.3%	- 5.2%
\$200,001 to \$300,000	484	- 59.2%	- 22.4%	5.1	- 32.0%	- 5.3%	114	- 43.8%	- 18.6%
\$300,001 and Above	1,171	- 54.4%	- 26.5%	3.3	- 40.0%	- 21.5%	414	- 26.6%	- 7.8%
Total	2,040	- 52.4%	- 26.2%	3.9	- 38.1%	- 19.4%	614	- 30.7%	- 10.8%

Showings



Buyer Interest (Showings/Listings)

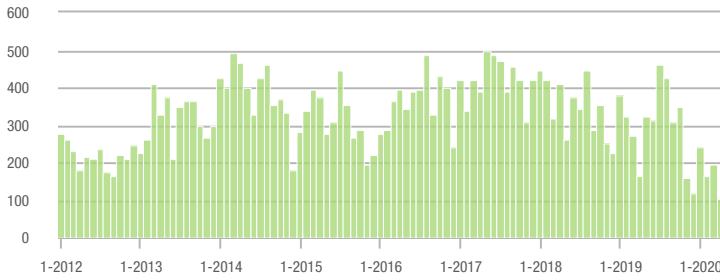


Rock Hill, SC

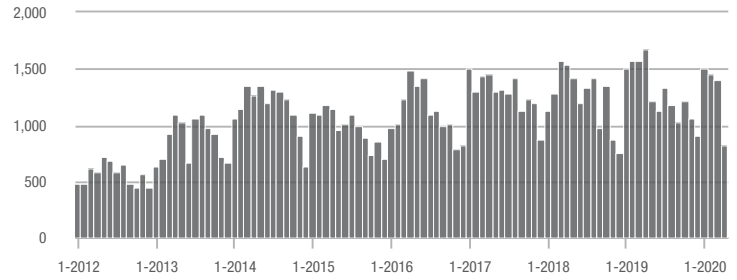
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	104	- 36.6%	- 46.7%	3.8	+ 11.8%	- 36.9%	44	- 45.7%	- 21.4%
\$100,001 to \$200,000	821	- 51.1%	- 41.2%	7.9	- 47.7%	- 29.5%	107	- 5.3%	- 17.1%
\$200,001 to \$300,000	802	- 33.9%	- 27.3%	7.0	- 19.5%	- 20.5%	123	- 21.7%	- 9.6%
\$300,001 and Above	446	- 4.5%	- 16.3%	4.6	+ 15.0%	- 7.7%	108	- 27.5%	- 11.5%
Total	2,173	- 38.3%	- 32.7%	6.4	- 25.6%	- 23.4%	382	- 23.6%	- 13.8%

Showings

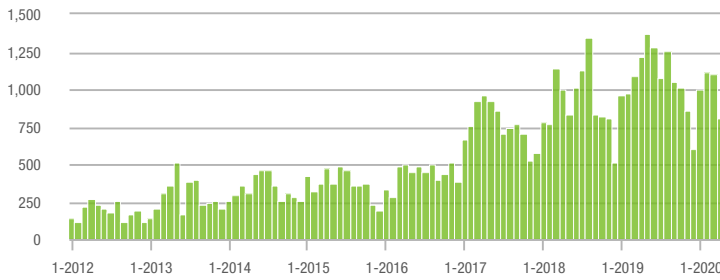
\$100,000 and Below



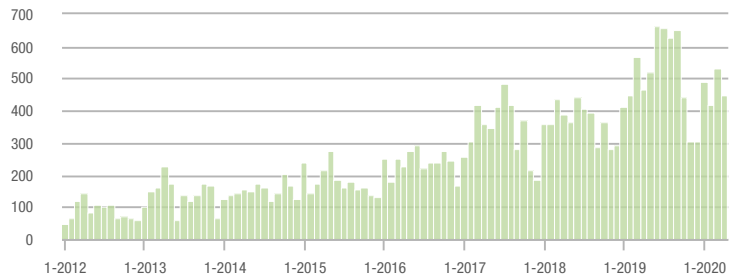
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



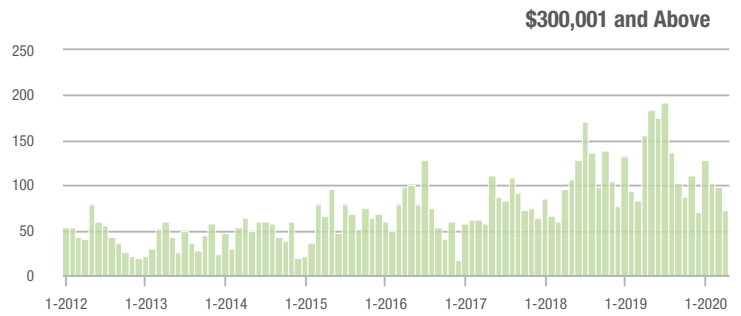
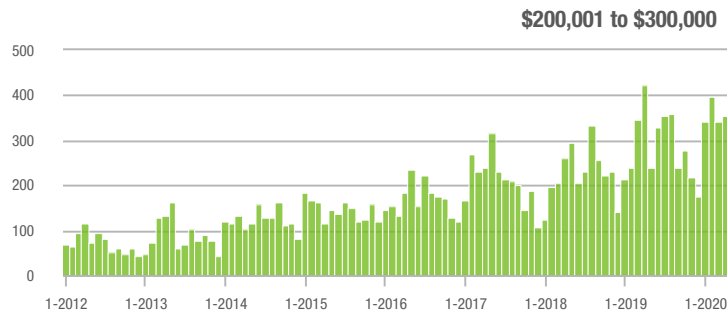
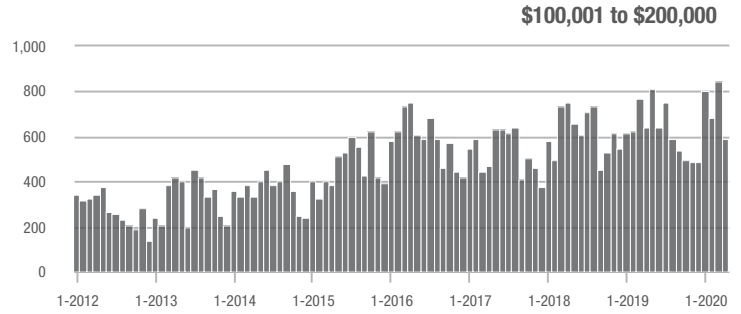
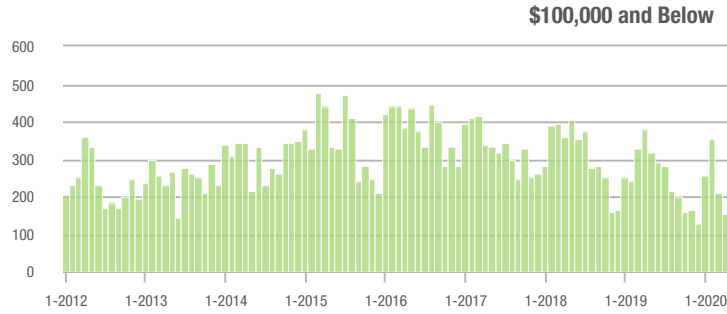
Buyer Interest (Showings/Listings)



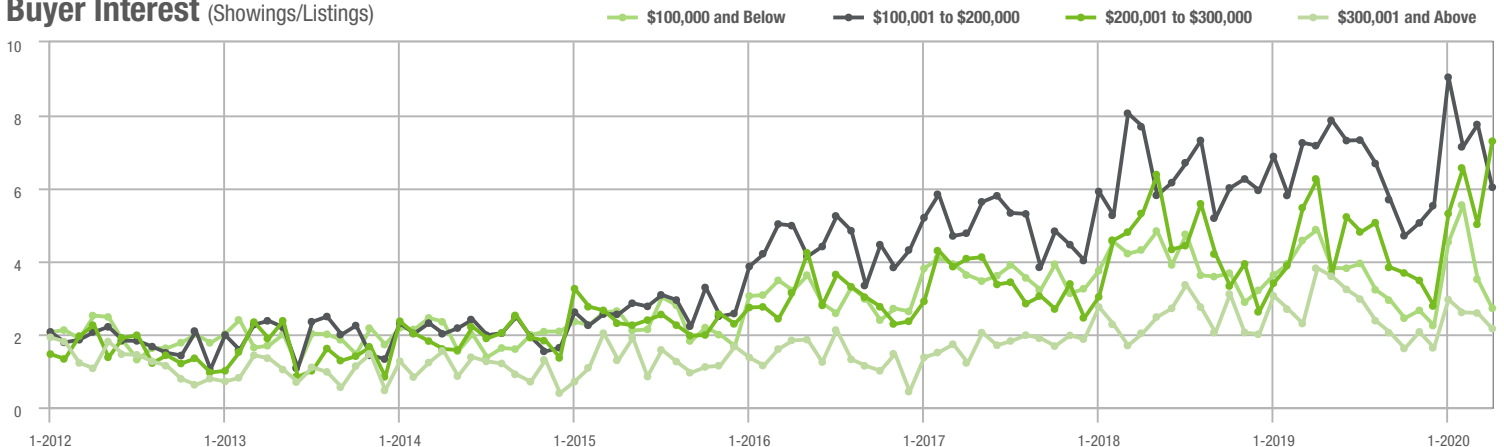
Salisbury, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	152	- 59.8%	- 27.3%	2.7	- 44.9%	- 22.6%	78	- 33.3%	- 14.3%
\$100,001 to \$200,000	590	- 8.4%	- 30.6%	6.0	- 16.7%	- 22.2%	108	0.0%	- 11.5%
\$200,001 to \$300,000	353	- 16.5%	+ 3.5%	7.3	+ 15.9%	+ 45.4%	56	- 32.5%	- 27.3%
\$300,001 and Above	72	- 53.5%	- 27.3%	2.2	- 42.1%	- 16.5%	39	- 26.4%	- 11.4%
Total	1,167	- 27.1%	- 22.1%	5.0	- 13.8%	- 8.1%	281	- 22.2%	- 15.9%

Showings



Buyer Interest (Showings/Listings)

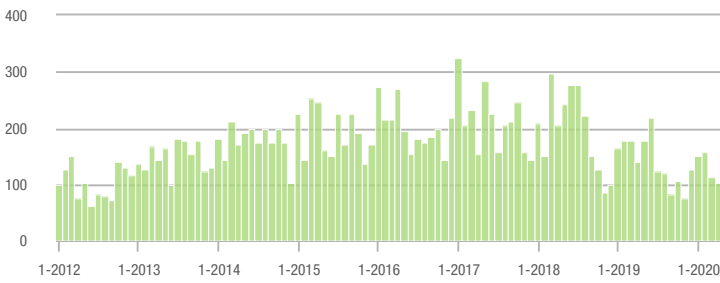


Stanly County, NC

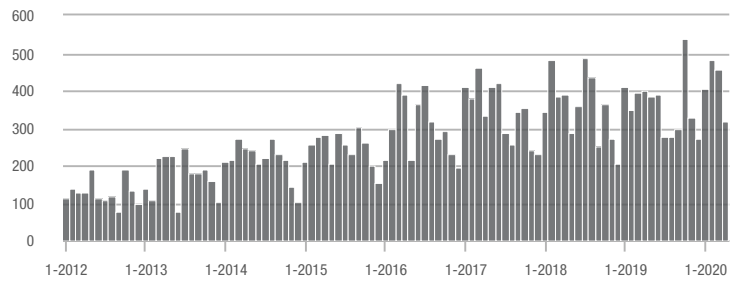
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	101	- 28.4%	- 11.4%	3.1	- 11.4%	+ 5.5%	66	- 29.8%	- 8.3%
\$100,001 to \$200,000	318	- 20.3%	- 30.6%	5.0	- 12.3%	- 14.2%	72	- 15.3%	- 17.2%
\$200,001 to \$300,000	168	- 24.3%	+ 15.9%	3.6	- 12.2%	+ 7.9%	62	- 24.4%	+ 5.1%
\$300,001 and Above	151	+ 33.6%	- 10.7%	3.0	+ 66.7%	- 3.8%	56	- 30.0%	- 12.5%
Total	738	- 15.7%	- 16.7%	3.8	- 2.6%	- 8.1%	256	- 24.9%	- 9.2%

Showings

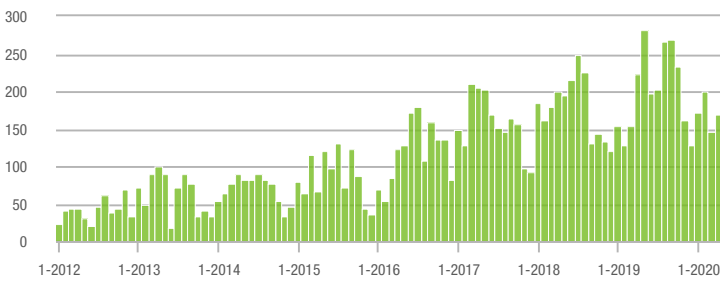
\$100,000 and Below



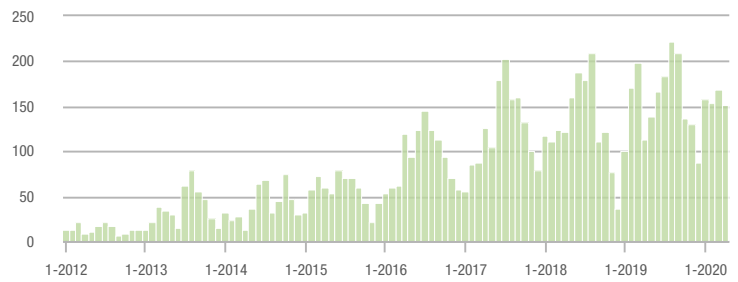
\$100,001 to \$200,000



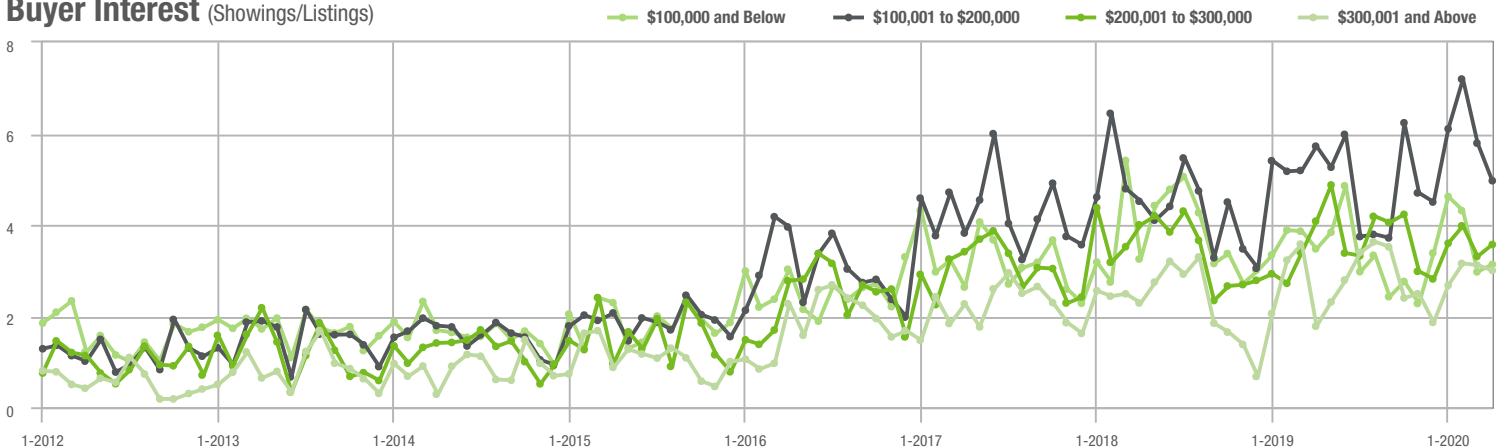
\$200,001 to \$300,000



\$300,001 and Above



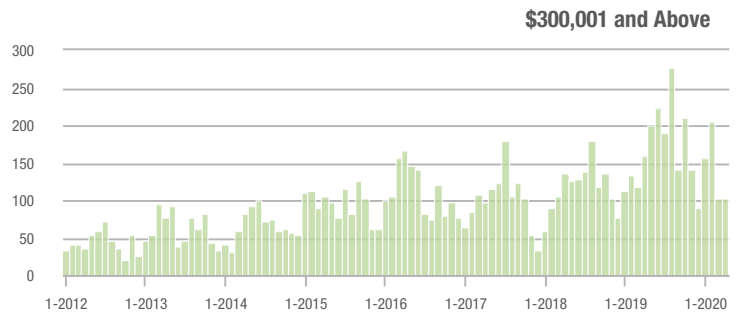
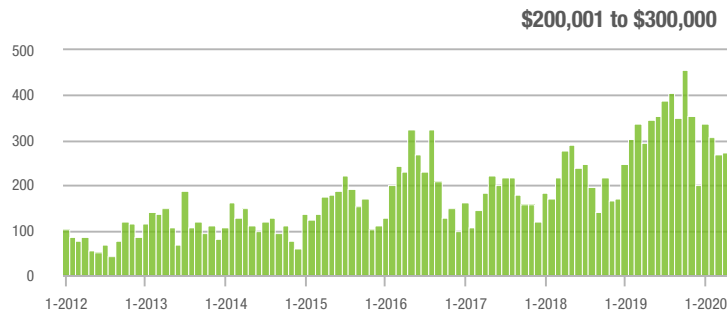
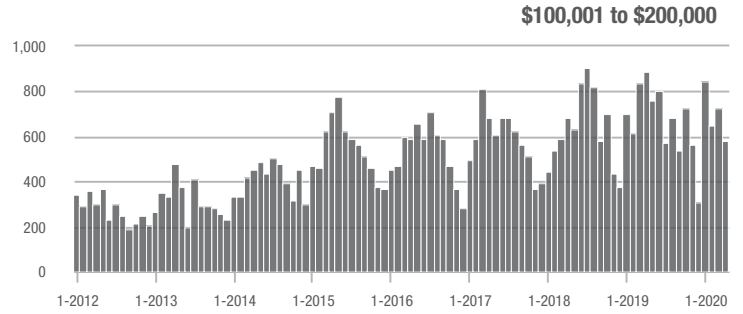
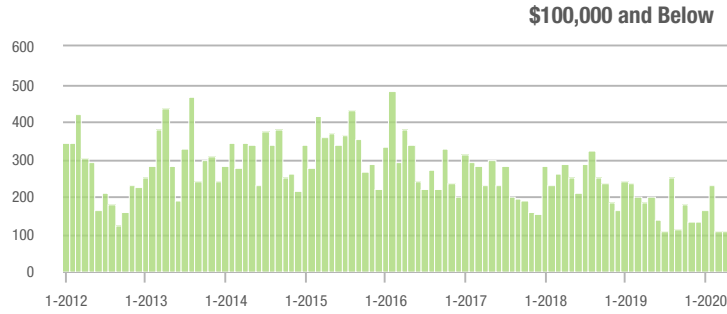
Buyer Interest (Showings/Listings)



Statesville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	106	- 43.0%	- 2.8%	3.0	- 16.7%	+ 2.9%	69	- 34.3%	- 10.4%
\$100,001 to \$200,000	577	- 35.4%	- 20.7%	6.8	- 5.6%	- 16.3%	96	- 38.5%	- 5.9%
\$200,001 to \$300,000	272	- 8.1%	+ 0.7%	3.8	- 19.1%	+ 5.6%	81	- 4.7%	- 5.8%
\$300,001 and Above	102	- 35.8%	0.0%	2.6	- 7.1%	+ 16.5%	47	- 42.7%	- 19.0%
Total	1,057	- 31.1%	- 12.6%	4.7	- 9.6%	- 5.9%	293	- 31.5%	- 9.3%

Showings



Buyer Interest (Showings/Listings)

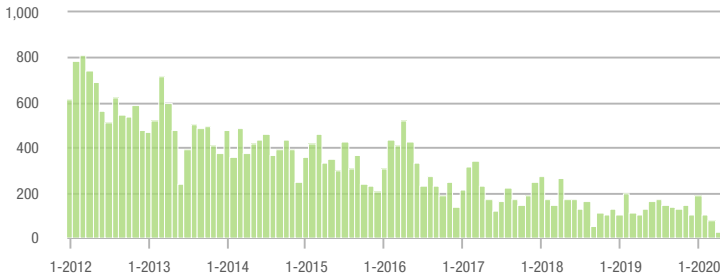


Union County, NC

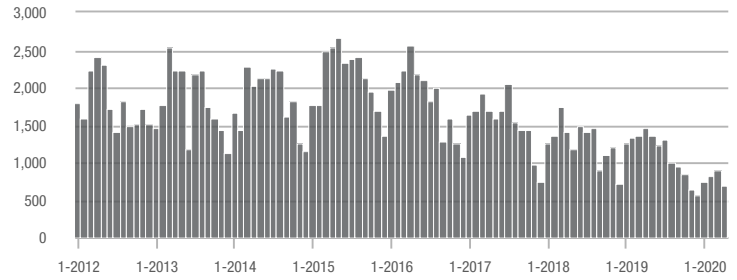
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	- 74.5%	- 64.0%	0.7	- 69.6%	- 55.0%	58	- 34.8%	- 23.7%
\$100,001 to \$200,000	684	- 53.4%	- 24.5%	6.4	- 40.7%	- 8.4%	143	- 28.5%	- 17.3%
\$200,001 to \$300,000	1,294	- 46.1%	- 39.8%	7.1	- 19.3%	- 18.1%	211	- 35.7%	- 24.4%
\$300,001 and Above	2,139	- 59.5%	- 42.3%	4.5	- 40.0%	- 31.8%	559	- 33.8%	- 15.9%
Total	4,144	- 55.2%	- 39.4%	5.3	- 33.8%	- 24.7%	971	- 33.5%	- 18.6%

Showings

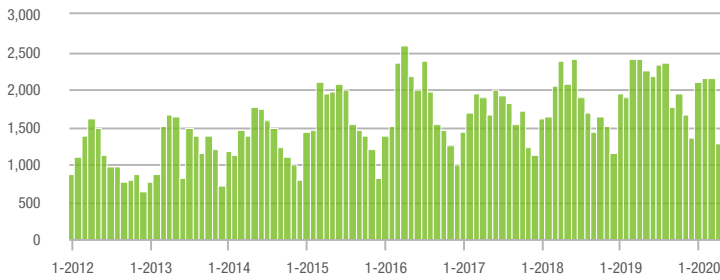
\$100,000 and Below



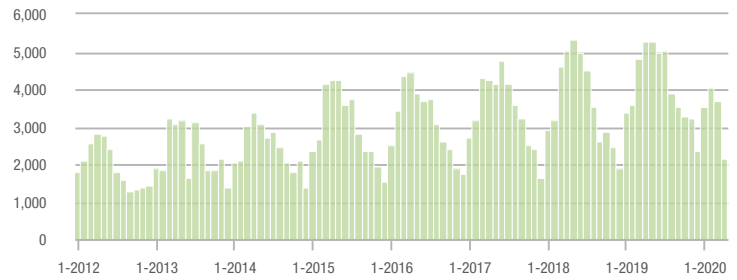
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

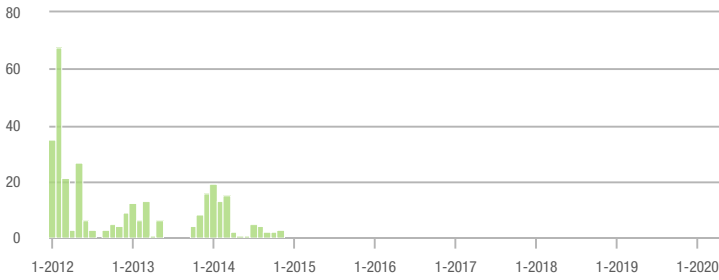


Uptown Charlotte

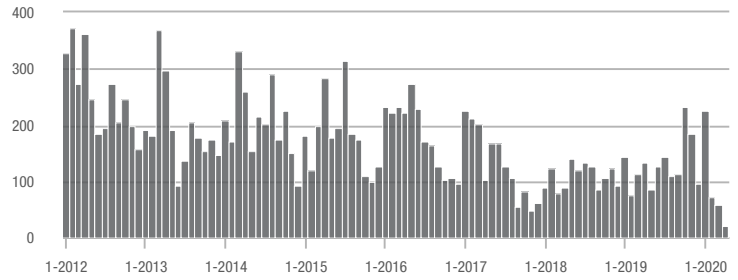
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	20	- 85.2%	- 64.9%	4.0	- 67.5%	- 50.9%	5	- 54.5%	- 28.6%
\$200,001 to \$300,000	123	- 56.8%	- 42.0%	4.5	- 38.4%	- 35.8%	27	- 32.5%	- 15.6%
\$300,001 and Above	119	- 72.5%	- 60.1%	2.3	- 65.2%	- 48.8%	55	- 19.1%	- 22.5%
Total	262	- 69.3%	- 53.8%	3.1	- 58.1%	- 43.3%	87	- 26.9%	- 20.9%

Showings

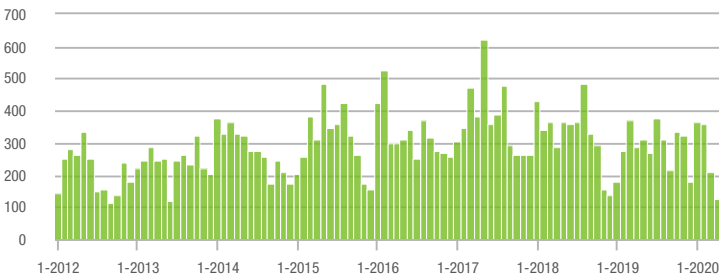
\$100,000 and Below



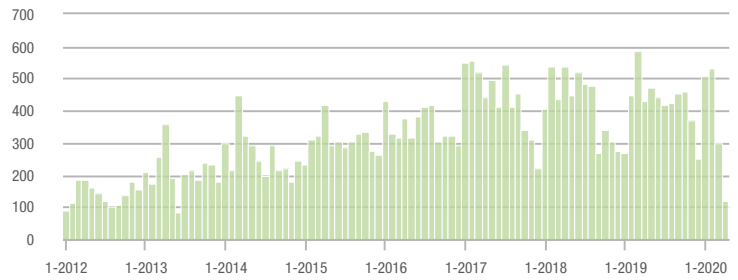
\$100,001 to \$200,000



\$200,001 to \$300,000

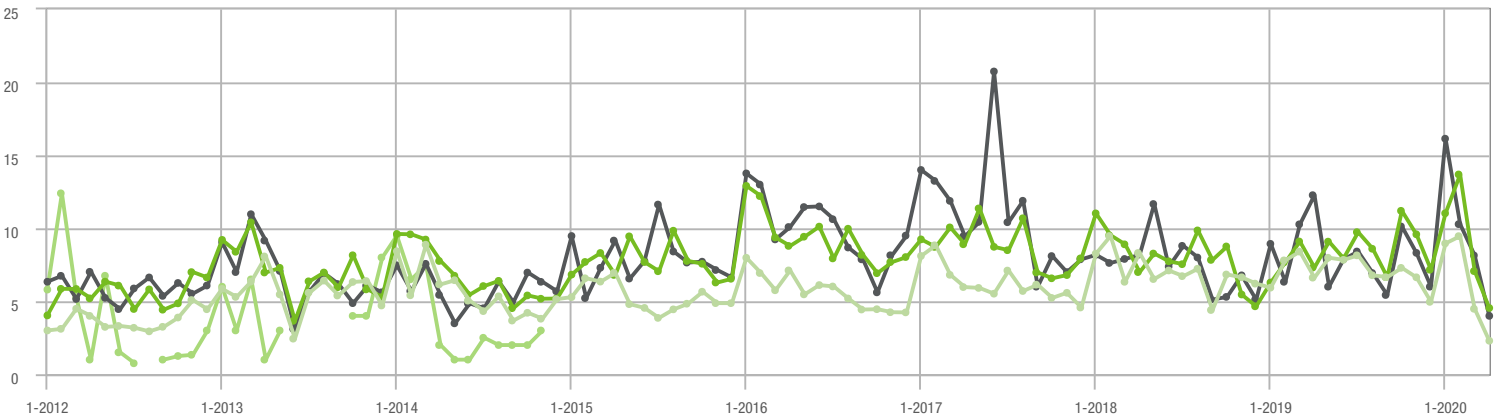


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

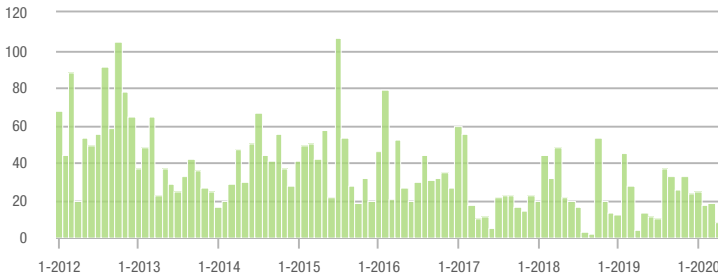


Waxhaw, NC

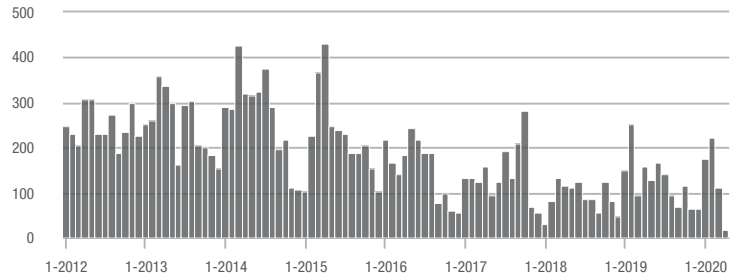
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	8	+ 100.0%	- 55.6%	1.0	+ 400.0%	- 15.4%	25	- 7.4%	- 16.7%
\$100,001 to \$200,000	19	- 88.1%	- 83.2%	1.8	- 70.5%	- 64.1%	23	- 58.9%	- 39.5%
\$200,001 to \$300,000	153	- 69.4%	- 32.6%	4.9	- 47.3%	- 20.4%	42	- 48.8%	- 12.5%
\$300,001 and Above	1,106	- 58.8%	- 39.8%	4.7	- 43.4%	- 32.0%	268	- 29.8%	- 11.6%
Total	1,286	- 61.6%	- 41.4%	4.5	- 44.4%	- 30.6%	358	- 34.6%	- 14.6%

Showings

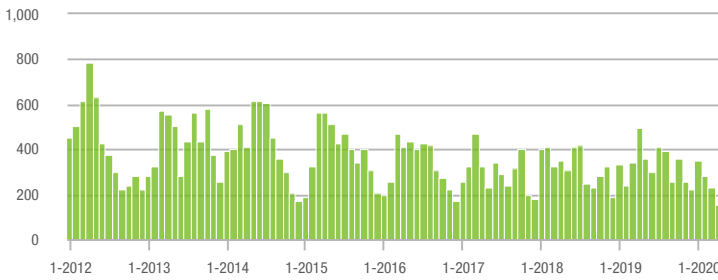
\$100,000 and Below



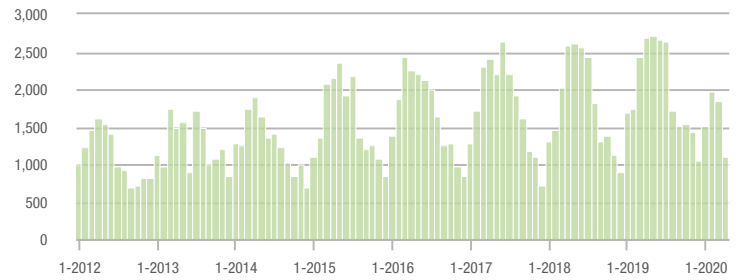
\$100,001 to \$200,000



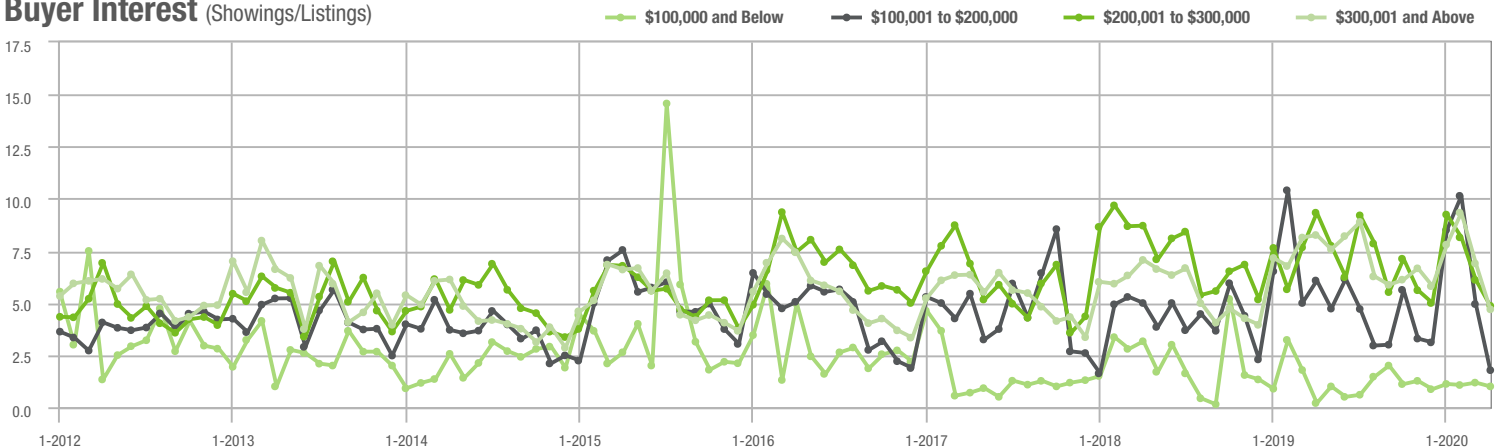
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

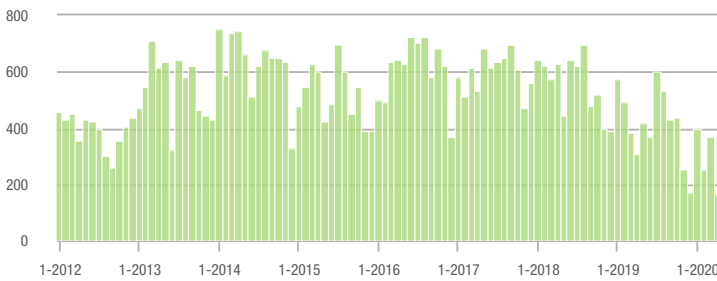


York County, SC

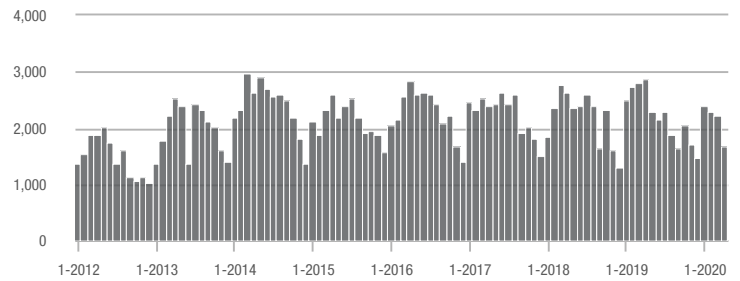
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change	April 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	167	- 45.2%	- 54.9%	2.8	- 24.3%	- 52.0%	101	- 41.6%	- 13.7%
\$100,001 to \$200,000	1,683	- 41.6%	- 24.7%	7.8	- 40.0%	- 16.7%	240	- 4.4%	- 9.4%
\$200,001 to \$300,000	1,908	- 35.7%	- 24.2%	6.7	- 14.1%	- 16.2%	321	- 29.3%	- 10.3%
\$300,001 and Above	2,285	- 45.7%	- 28.6%	4.3	- 34.8%	- 21.0%	592	- 24.6%	- 12.0%
Total	6,043	- 41.7%	- 27.4%	5.6	- 29.1%	- 19.7%	1,254	- 24.6%	- 11.3%

Showings

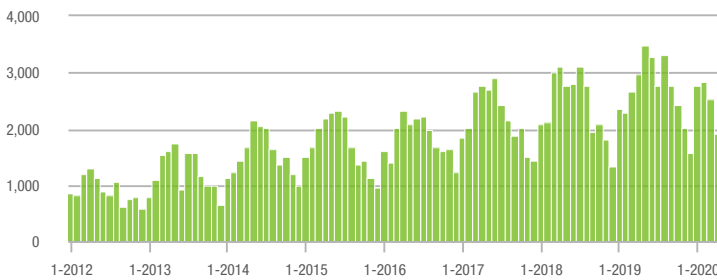
\$100,000 and Below



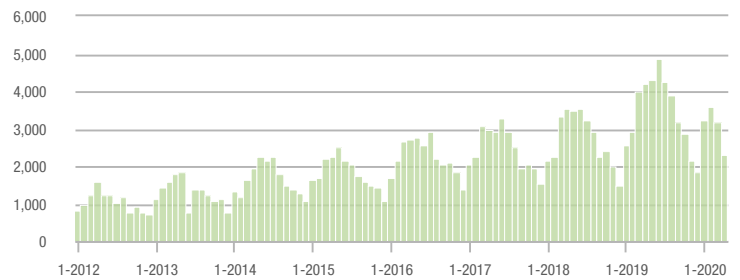
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

