

Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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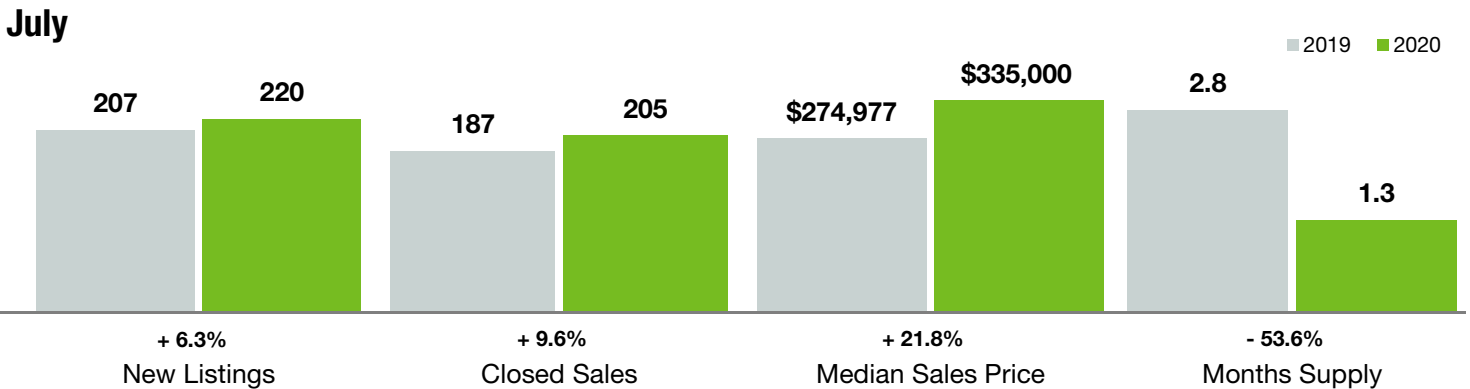


Lancaster County

South Carolina

Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	207	220	+ 6.3%	1,473	1,443	- 2.0%
Pending Sales	173	259	+ 49.7%	1,244	1,430	+ 15.0%
Closed Sales	187	205	+ 9.6%	1,130	1,192	+ 5.5%
Median Sales Price*	\$274,977	\$335,000	+ 21.8%	\$287,500	\$315,933	+ 9.9%
Average Sales Price*	\$282,585	\$354,521	+ 25.5%	\$287,344	\$323,218	+ 12.5%
Percent of Original List Price Received*	98.1%	98.0%	- 0.1%	97.0%	97.4%	+ 0.4%
List to Close	92	109	+ 18.5%	110	106	- 3.6%
Days on Market Until Sale	34	57	+ 67.6%	52	53	+ 1.9%
Cumulative Days on Market Until Sale	45	62	+ 37.8%	62	59	- 4.8%
Average List Price	\$318,992	\$348,823	+ 9.4%	\$316,825	\$340,959	+ 7.6%
Inventory of Homes for Sale	440	231	- 47.5%	--	--	--
Months Supply of Inventory	2.8	1.3	- 53.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

