

Local Market Update for September 2020

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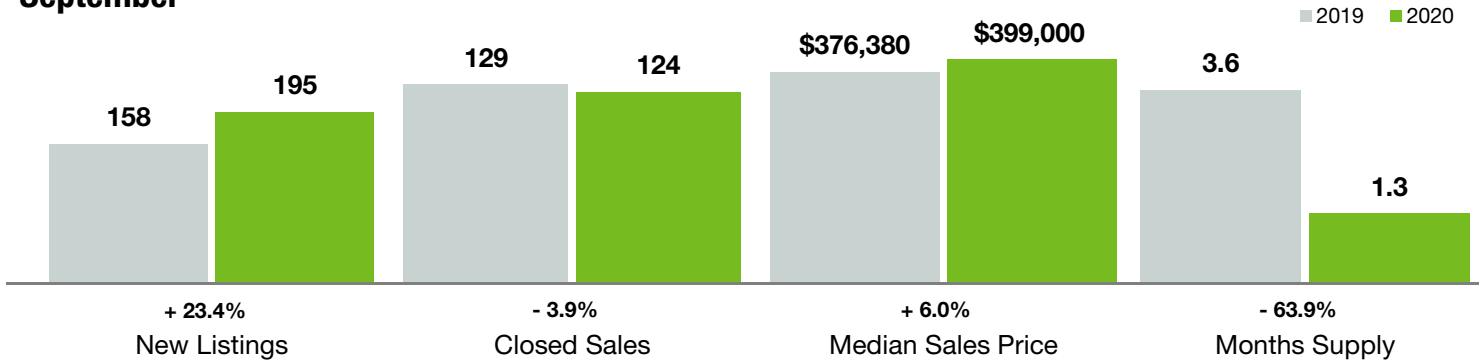
Lake Wylie

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	158	195	+ 23.4%	1,537	1,435	- 6.6%
Pending Sales	116	194	+ 67.2%	1,216	1,377	+ 13.2%
Closed Sales	129	124	- 3.9%	1,118	1,157	+ 3.5%
Median Sales Price*	\$376,380	\$399,000	+ 6.0%	\$348,353	\$368,381	+ 5.7%
Average Sales Price*	\$417,645	\$440,675	+ 5.5%	\$398,326	\$416,602	+ 4.6%
Percent of Original List Price Received*	96.7%	99.4%	+ 2.8%	96.5%	97.7%	+ 1.2%
List to Close	106	96	- 9.4%	117	115	- 1.7%
Days on Market Until Sale	52	32	- 38.5%	62	54	- 12.9%
Cumulative Days on Market Until Sale	67	44	- 34.3%	75	66	- 12.0%
Average List Price	\$441,011	\$467,070	+ 5.9%	\$436,571	\$442,689	+ 1.4%
Inventory of Homes for Sale	430	181	- 57.9%	--	--	--
Months Supply of Inventory	3.6	1.3	- 63.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

