

Local Market Update for September 2020

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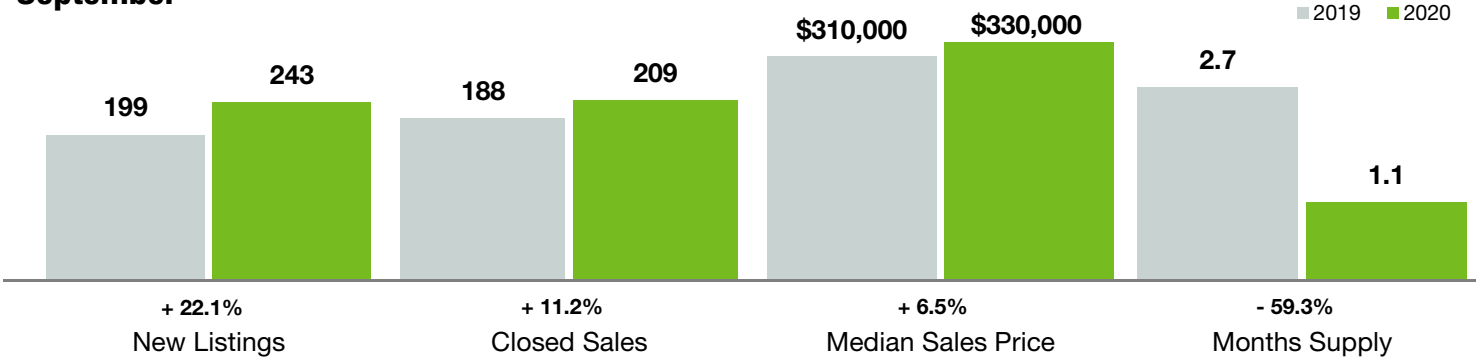
Lancaster County

South Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	199	243	+ 22.1%	1,861	1,930	+ 3.7%
Pending Sales	171	248	+ 45.0%	1,582	1,904	+ 20.4%
Closed Sales	188	209	+ 11.2%	1,501	1,655	+ 10.3%
Median Sales Price*	\$310,000	\$330,000	+ 6.5%	\$295,000	\$317,500	+ 7.6%
Average Sales Price*	\$312,085	\$325,115	+ 4.2%	\$293,048	\$323,717	+ 10.5%
Percent of Original List Price Received*	97.4%	98.5%	+ 1.1%	97.1%	97.7%	+ 0.6%
List to Close	105	92	- 12.4%	108	104	- 3.7%
Days on Market Until Sale	49	35	- 28.6%	50	50	0.0%
Cumulative Days on Market Until Sale	54	42	- 22.2%	59	55	- 6.8%
Average List Price	\$327,595	\$350,678	+ 7.0%	\$317,975	\$342,764	+ 7.8%
Inventory of Homes for Sale	433	209	- 51.7%	--	--	--
Months Supply of Inventory	2.7	1.1	- 59.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

