

# Local Market Update for December 2020

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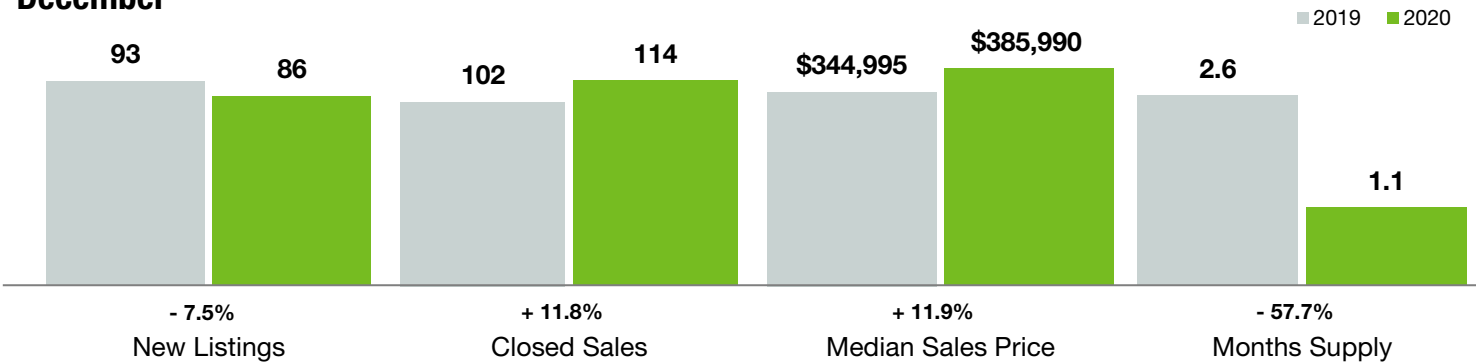
## Lake Wylie

North Carolina

| Key Metrics                              | December  |           |                | Year to Date |              |                |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
|  | 2019      | 2020      | Percent Change | Thru 12-2019 | Thru 12-2020 | Percent Change |
| New Listings                             | 93        | 86        | - 7.5%         | 1,861        | 1,798        | - 3.4%         |
| Pending Sales                            | 86        | 96        | + 11.6%        | 1,531        | 1,721        | + 12.4%        |
| Closed Sales                             | 102       | 114       | + 11.8%        | 1,482        | 1,581        | + 6.7%         |
| Median Sales Price*                      | \$344,995 | \$385,990 | + 11.9%        | \$349,900    | \$375,999    | + 7.5%         |
| Average Sales Price*                     | \$369,460 | \$453,718 | + 22.8%        | \$399,693    | \$429,058    | + 7.3%         |
| Percent of Original List Price Received* | 95.7%     | 98.8%     | + 3.2%         | 96.3%        | 97.9%        | + 1.7%         |
| List to Close                            | 126       | 91        | - 27.8%        | 117          | 108          | - 7.7%         |
| Days on Market Until Sale                | 74        | 26        | - 64.9%        | 62           | 48           | - 22.6%        |
| Cumulative Days on Market Until Sale     | 80        | 36        | - 55.0%        | 74           | 58           | - 21.6%        |
| Average List Price                       | \$445,842 | \$484,699 | + 8.7%         | \$438,510    | \$453,665    | + 3.5%         |
| Inventory of Homes for Sale              | 334       | 154       | - 53.9%        | --           | --           | --             |
| Months Supply of Inventory               | 2.6       | 1.1       | - 57.7%        | --           | --           | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation

