

Local Market Update for December 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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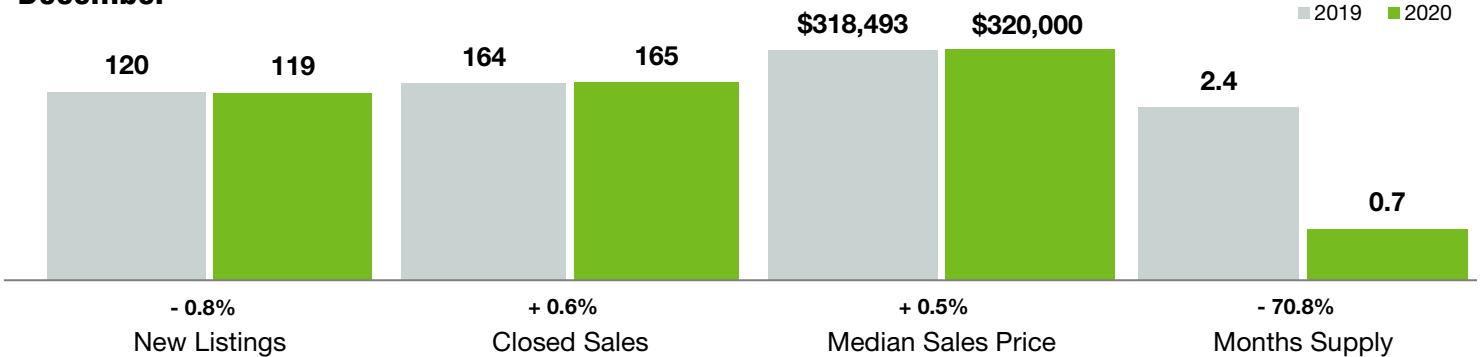
Lancaster County

South Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	120	119	- 0.8%	2,332	2,431	+ 4.2%
Pending Sales	117	155	+ 32.5%	2,000	2,426	+ 21.3%
Closed Sales	164	165	+ 0.6%	1,963	2,261	+ 15.2%
Median Sales Price*	\$318,493	\$320,000	+ 0.5%	\$300,000	\$325,000	+ 8.3%
Average Sales Price*	\$319,013	\$317,805	- 0.4%	\$297,238	\$327,387	+ 10.1%
Percent of Original List Price Received*	97.4%	99.0%	+ 1.6%	97.3%	98.1%	+ 0.8%
List to Close	117	90	- 23.1%	108	101	- 6.5%
Days on Market Until Sale	61	29	- 52.5%	50	45	- 10.0%
Cumulative Days on Market Until Sale	70	31	- 55.7%	58	49	- 15.5%
Average List Price	\$303,535	\$345,044	+ 13.7%	\$315,418	\$345,054	+ 9.4%
Inventory of Homes for Sale	398	144	- 63.8%	--	--	--
Months Supply of Inventory	2.4	0.7	- 70.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation

