

Local Market Update for October 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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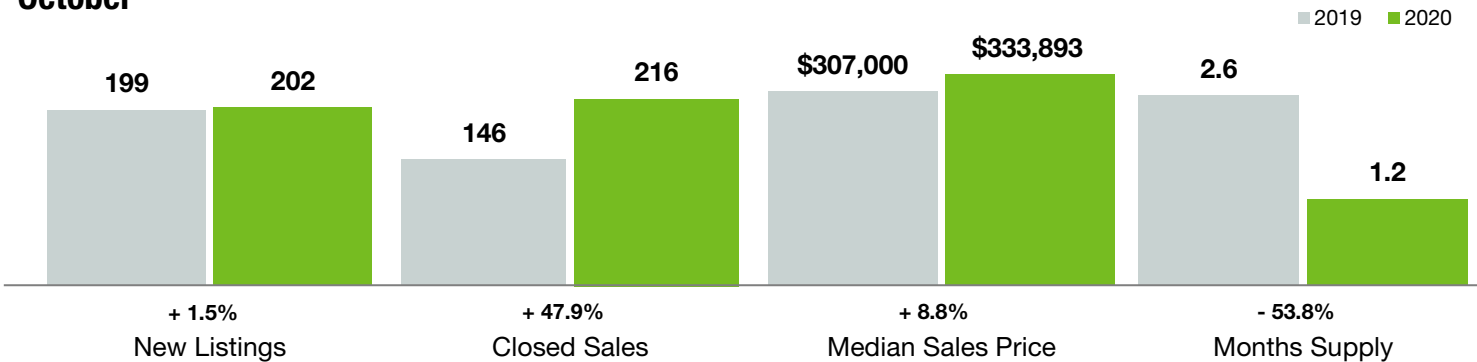
Lancaster County

South Carolina

| Key Metrics | October | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2019 | 2020 | Percent Change | Thru 10-2019 | Thru 10-2020 | Percent Change |
| New Listings | 199 | 202 | + 1.5% | 2,061 | 2,135 | + 3.6% |
| Pending Sales | 160 | 177 | + 10.6% | 1,743 | 2,067 | + 18.6% |
| Closed Sales | 146 | 216 | + 47.9% | 1,648 | 1,883 | + 14.3% |
| Median Sales Price* | \$307,000 | \$333,893 | + 8.8% | \$297,000 | \$320,000 | + 7.7% |
| Average Sales Price* | \$301,407 | \$330,739 | + 9.7% | \$293,794 | \$324,844 | + 10.6% |
| Percent of Original List Price Received* | 97.8% | 99.2% | + 1.4% | 97.2% | 97.9% | + 0.7% |
| List to Close | 98 | 87 | - 11.2% | 107 | 102 | - 4.7% |
| Days on Market Until Sale | 40 | 24 | - 40.0% | 49 | 47 | - 4.1% |
| Cumulative Days on Market Until Sale | 49 | 28 | - 42.9% | 58 | 52 | - 10.3% |
| Average List Price | \$309,276 | \$341,482 | + 10.4% | \$317,133 | \$342,679 | + 8.1% |
| Inventory of Homes for Sale | 430 | 230 | - 46.5% | -- | -- | -- |
| Months Supply of Inventory | 2.6 | 1.2 | - 53.8% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation

