

Local Market Update for February 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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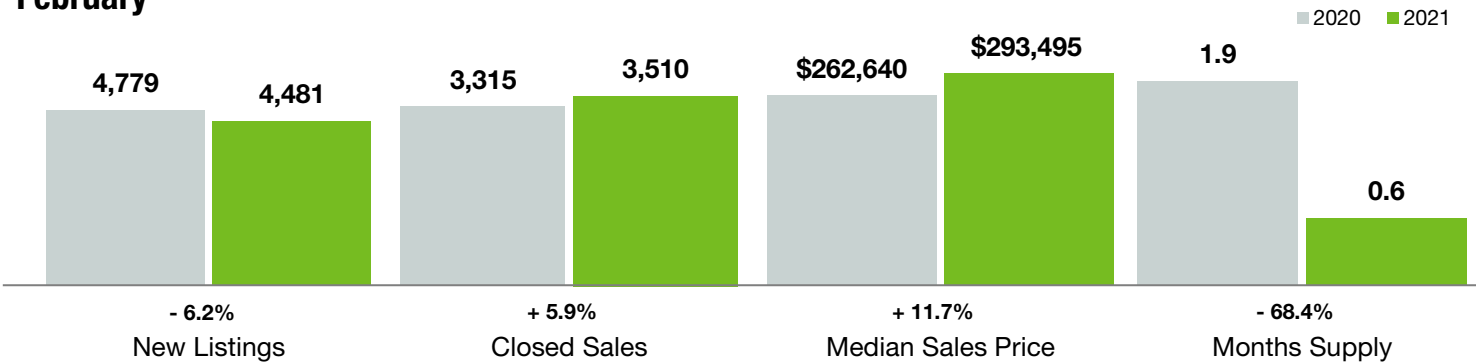
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	4,779	4,481	- 6.2%	9,442	8,815	- 6.6%
Pending Sales	4,327	4,819	+ 11.4%	8,493	9,418	+ 10.9%
Closed Sales	3,315	3,510	+ 5.9%	6,334	7,020	+ 10.8%
Median Sales Price*	\$262,640	\$293,495	+ 11.7%	\$259,462	\$290,000	+ 11.8%
Average Sales Price*	\$304,885	\$340,881	+ 11.8%	\$302,225	\$340,368	+ 12.6%
Percent of Original List Price Received*	96.8%	99.3%	+ 2.6%	96.5%	99.1%	+ 2.7%
List to Close	100	88	- 12.0%	100	86	- 14.0%
Days on Market Until Sale	50	31	- 38.0%	48	29	- 39.6%
Cumulative Days on Market Until Sale	60	35	- 41.7%	58	31	- 46.6%
Average List Price	\$351,494	\$380,319	+ 8.2%	\$344,027	\$375,733	+ 9.2%
Inventory of Homes for Sale	8,267	2,958	- 64.2%	--	--	--
Months Supply of Inventory	1.9	0.6	- 68.4%	--	--	--

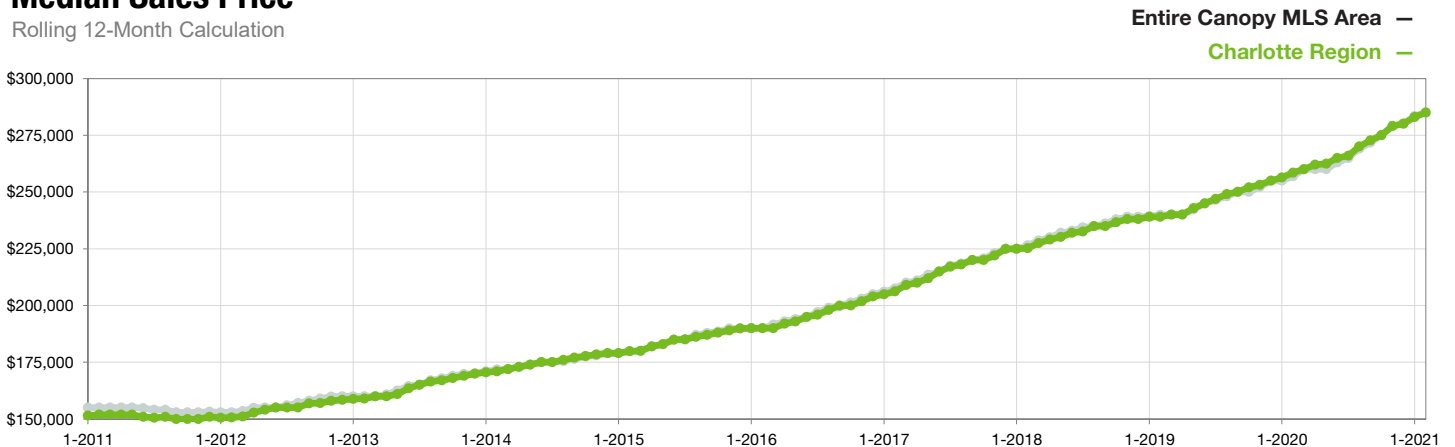
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February



Median Sales Price

Rolling 12-Month Calculation



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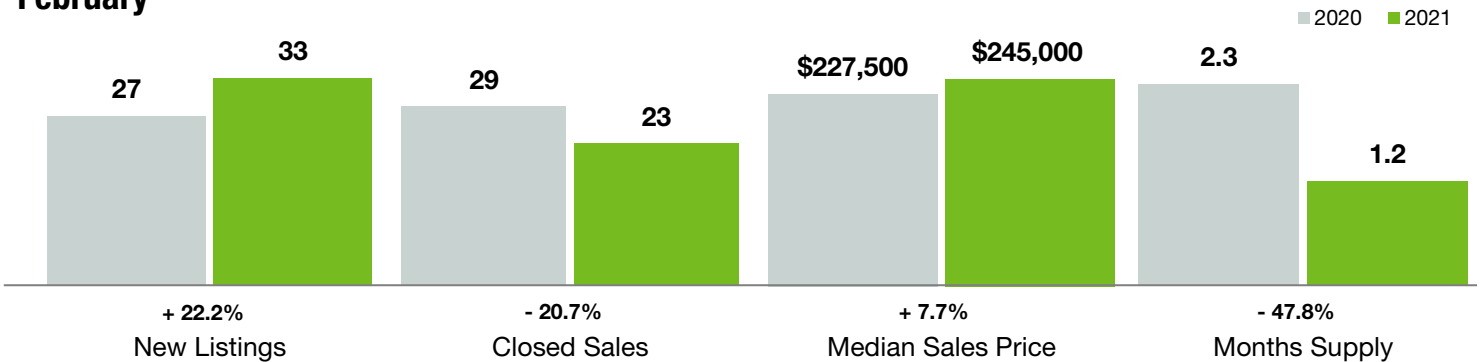
Alexander County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	27	33	+ 22.2%	55	58	+ 5.5%
Pending Sales	22	29	+ 31.8%	56	57	+ 1.8%
Closed Sales	29	23	- 20.7%	48	38	- 20.8%
Median Sales Price*	\$227,500	\$245,000	+ 7.7%	\$187,625	\$225,000	+ 19.9%
Average Sales Price*	\$252,293	\$276,413	+ 9.6%	\$243,402	\$252,118	+ 3.6%
Percent of Original List Price Received*	97.1%	95.5%	- 1.6%	94.7%	95.6%	+ 1.0%
List to Close	123	73	- 40.7%	122	81	- 33.6%
Days on Market Until Sale	72	27	- 62.5%	76	31	- 59.2%
Cumulative Days on Market Until Sale	110	32	- 70.9%	103	35	- 66.0%
Average List Price	\$169,489	\$242,683	+ 43.2%	\$210,630	\$337,455	+ 60.2%
Inventory of Homes for Sale	58	34	- 41.4%	--	--	--
Months Supply of Inventory	2.3	1.2	- 47.8%	--	--	--

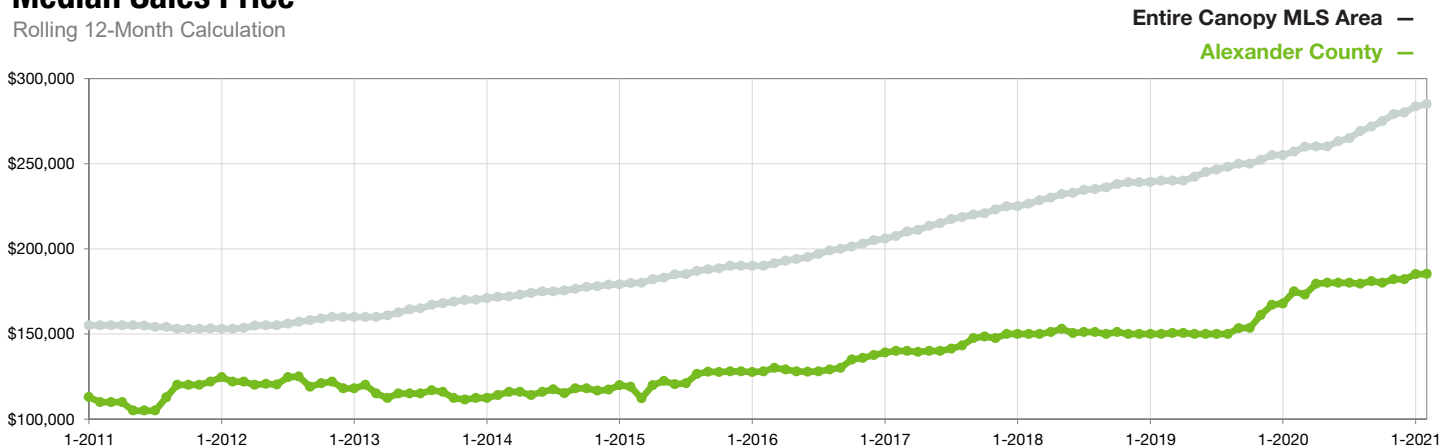
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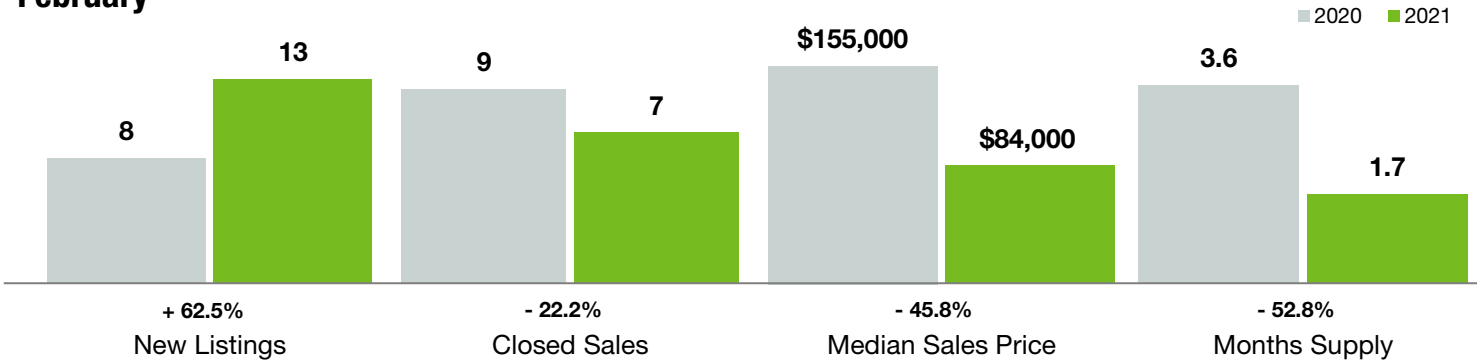
Anson County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	8	13	+ 62.5%	20	25	+ 25.0%
Pending Sales	15	13	- 13.3%	29	23	- 20.7%
Closed Sales	9	7	- 22.2%	12	16	+ 33.3%
Median Sales Price*	\$155,000	\$84,000	- 45.8%	\$148,500	\$126,000	- 15.2%
Average Sales Price*	\$170,022	\$91,000	- 46.5%	\$153,433	\$126,633	- 17.5%
Percent of Original List Price Received*	94.4%	93.1%	- 1.4%	92.1%	94.7%	+ 2.8%
List to Close	166	103	- 38.0%	160	84	- 47.5%
Days on Market Until Sale	90	51	- 43.3%	90	36	- 60.0%
Cumulative Days on Market Until Sale	108	51	- 52.8%	115	37	- 67.8%
Average List Price	\$132,788	\$99,592	- 25.0%	\$134,245	\$130,866	- 2.5%
Inventory of Homes for Sale	45	19	- 57.8%	--	--	--
Months Supply of Inventory	3.6	1.7	- 52.8%	--	--	--

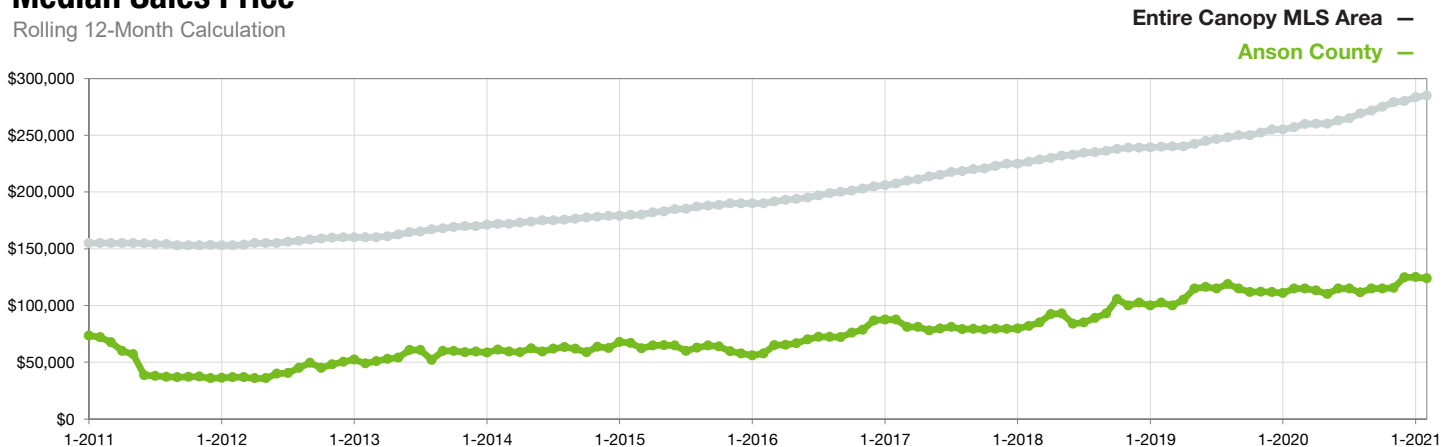
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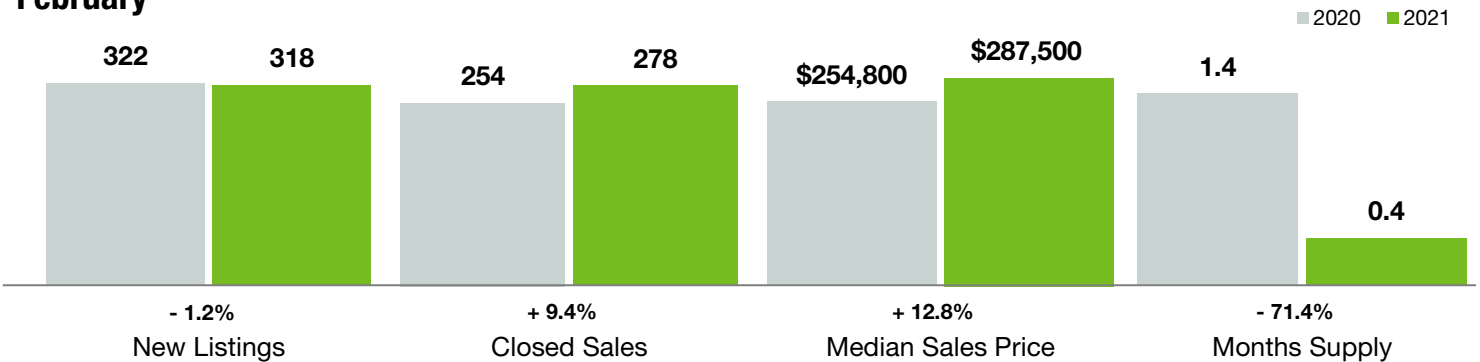
Cabarrus County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	322	318	- 1.2%	694	620	- 10.7%
Pending Sales	330	350	+ 6.1%	638	660	+ 3.4%
Closed Sales	254	278	+ 9.4%	500	529	+ 5.8%
Median Sales Price*	\$254,800	\$287,500	+ 12.8%	\$250,000	\$278,500	+ 11.4%
Average Sales Price*	\$265,925	\$293,286	+ 10.3%	\$266,014	\$291,899	+ 9.7%
Percent of Original List Price Received*	98.1%	99.1%	+ 1.0%	97.2%	99.1%	+ 2.0%
List to Close	97	70	- 27.8%	97	72	- 25.8%
Days on Market Until Sale	46	19	- 58.7%	44	19	- 56.8%
Cumulative Days on Market Until Sale	56	20	- 64.3%	57	20	- 64.9%
Average List Price	\$301,804	\$326,783	+ 8.3%	\$294,782	\$314,467	+ 6.7%
Inventory of Homes for Sale	482	123	- 74.5%	--	--	--
Months Supply of Inventory	1.4	0.4	- 71.4%	--	--	--

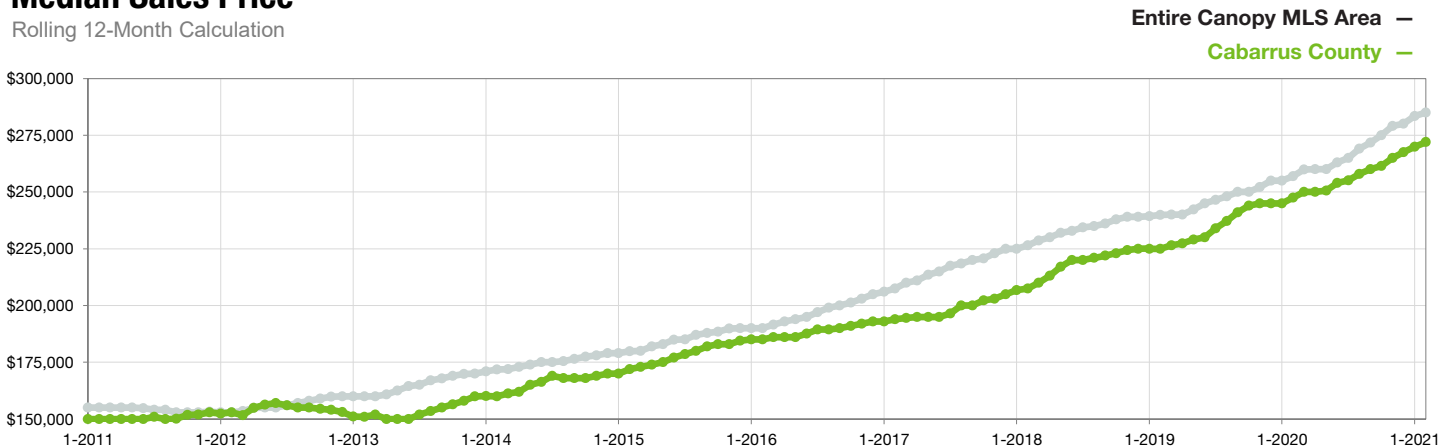
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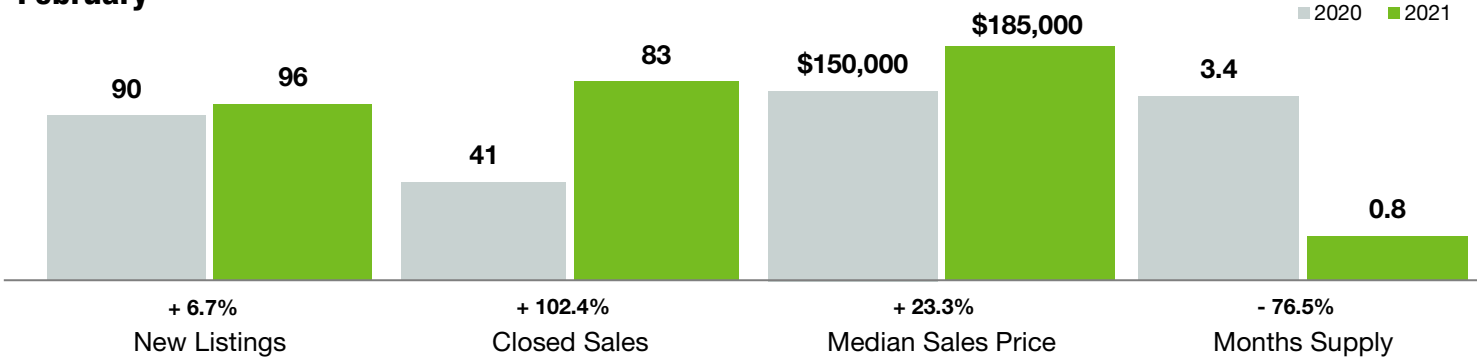
Cleveland County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	90	96	+ 6.7%	155	203	+ 31.0%
Pending Sales	68	118	+ 73.5%	116	227	+ 95.7%
Closed Sales	41	83	+ 102.4%	77	163	+ 111.7%
Median Sales Price*	\$150,000	\$185,000	+ 23.3%	\$150,000	\$180,000	+ 20.0%
Average Sales Price*	\$170,340	\$195,912	+ 15.0%	\$175,724	\$202,721	+ 15.4%
Percent of Original List Price Received*	94.0%	97.2%	+ 3.4%	92.8%	96.8%	+ 4.3%
List to Close	110	75	- 31.8%	98	76	- 22.4%
Days on Market Until Sale	54	28	- 48.1%	48	26	- 45.8%
Cumulative Days on Market Until Sale	61	38	- 37.7%	54	30	- 44.4%
Average List Price	\$170,973	\$217,057	+ 27.0%	\$191,432	\$212,086	+ 10.8%
Inventory of Homes for Sale	175	70	- 60.0%	--	--	--
Months Supply of Inventory	3.4	0.8	- 76.5%	--	--	--

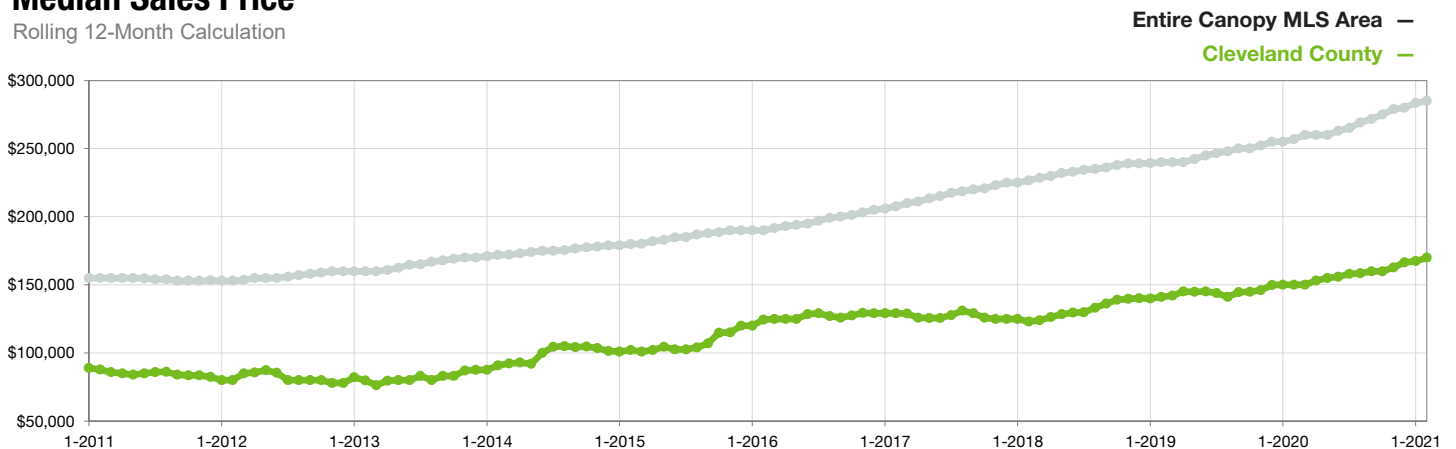
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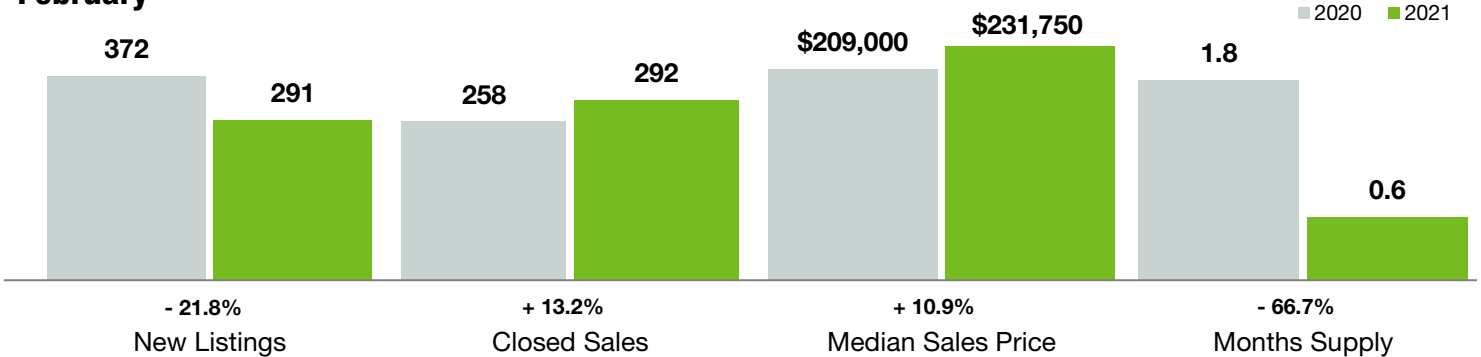
Gaston County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	372	291	- 21.8%	660	646	- 2.1%
Pending Sales	309	322	+ 4.2%	619	702	+ 13.4%
Closed Sales	258	292	+ 13.2%	521	540	+ 3.6%
Median Sales Price*	\$209,000	\$231,750	+ 10.9%	\$205,000	\$227,995	+ 11.2%
Average Sales Price*	\$234,101	\$255,242	+ 9.0%	\$234,997	\$250,161	+ 6.5%
Percent of Original List Price Received*	95.7%	99.8%	+ 4.3%	96.2%	99.2%	+ 3.1%
List to Close	101	88	- 12.9%	105	89	- 15.2%
Days on Market Until Sale	47	30	- 36.2%	43	29	- 32.6%
Cumulative Days on Market Until Sale	55	33	- 40.0%	50	31	- 38.0%
Average List Price	\$230,843	\$267,202	+ 15.8%	\$231,097	\$271,839	+ 17.6%
Inventory of Homes for Sale	577	203	- 64.8%	--	--	--
Months Supply of Inventory	1.8	0.6	- 66.7%	--	--	--

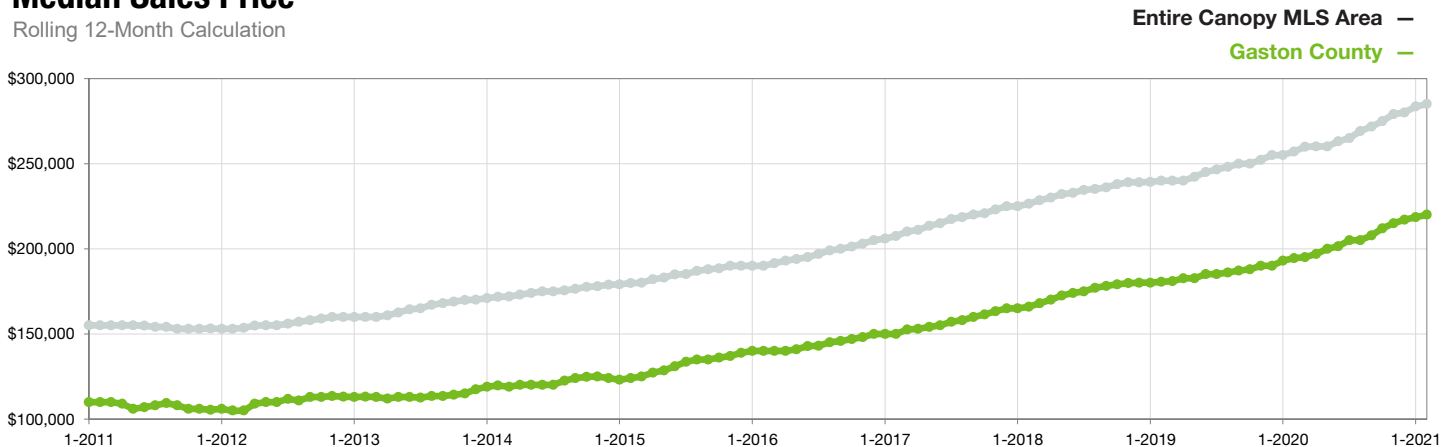
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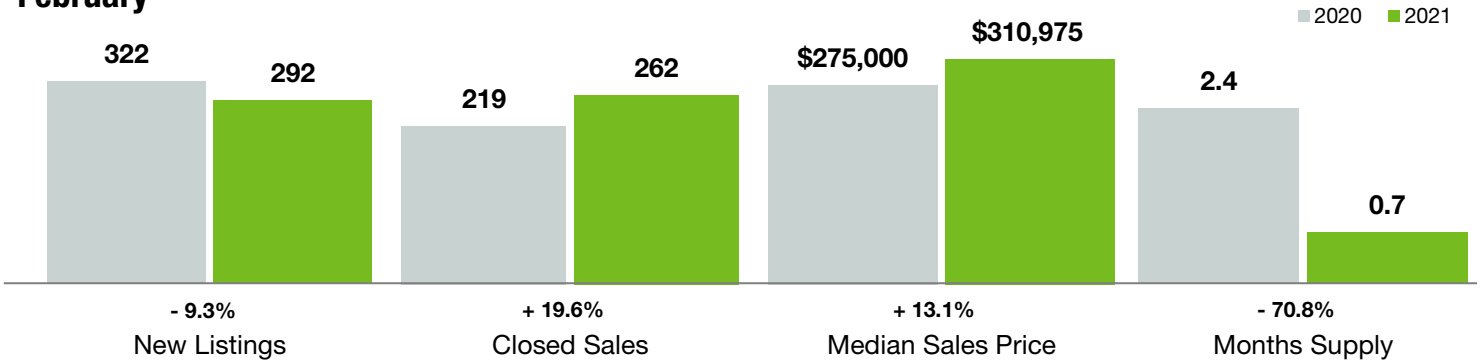
Iredell County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	322	292	- 9.3%	671	612	- 8.8%
Pending Sales	282	329	+ 16.7%	565	693	+ 22.7%
Closed Sales	219	262	+ 19.6%	430	546	+ 27.0%
Median Sales Price*	\$275,000	\$310,975	+ 13.1%	\$266,000	\$309,900	+ 16.5%
Average Sales Price*	\$319,067	\$352,886	+ 10.6%	\$317,661	\$360,661	+ 13.5%
Percent of Original List Price Received*	96.3%	99.3%	+ 3.1%	96.1%	99.0%	+ 3.0%
List to Close	117	95	- 18.8%	112	90	- 19.6%
Days on Market Until Sale	64	39	- 39.1%	60	32	- 46.7%
Cumulative Days on Market Until Sale	77	41	- 46.8%	72	34	- 52.8%
Average List Price	\$415,612	\$427,338	+ 2.8%	\$387,861	\$410,480	+ 5.8%
Inventory of Homes for Sale	738	242	- 67.2%	--	--	--
Months Supply of Inventory	2.4	0.7	- 70.8%	--	--	--

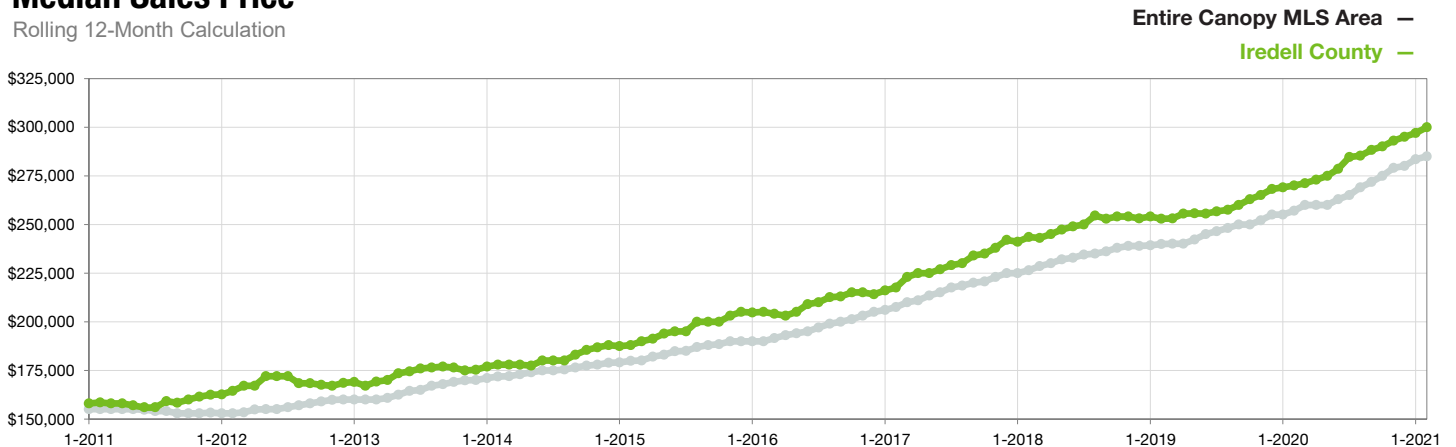
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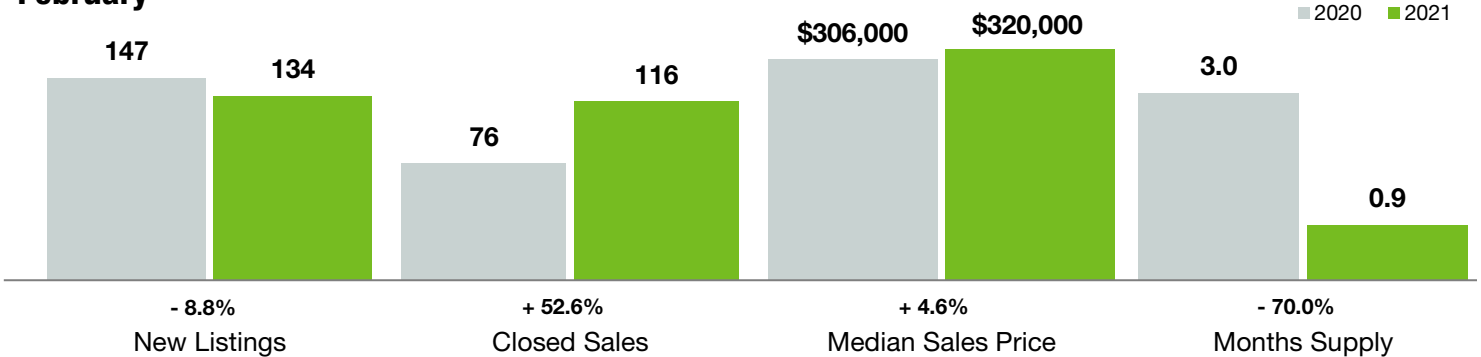
Lincoln County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	147	134	- 8.8%	263	254	- 3.4%
Pending Sales	128	166	+ 29.7%	227	321	+ 41.4%
Closed Sales	76	116	+ 52.6%	154	214	+ 39.0%
Median Sales Price*	\$306,000	\$320,000	+ 4.6%	\$295,750	\$318,137	+ 7.6%
Average Sales Price*	\$323,821	\$378,004	+ 16.7%	\$318,466	\$357,988	+ 12.4%
Percent of Original List Price Received*	96.1%	98.7%	+ 2.7%	95.3%	98.8%	+ 3.7%
List to Close	125	89	- 28.8%	127	97	- 23.6%
Days on Market Until Sale	69	38	- 44.9%	76	40	- 47.4%
Cumulative Days on Market Until Sale	85	49	- 42.4%	92	47	- 48.9%
Average List Price	\$314,193	\$375,591	+ 19.5%	\$312,697	\$388,861	+ 24.4%
Inventory of Homes for Sale	343	136	- 60.3%	--	--	--
Months Supply of Inventory	3.0	0.9	- 70.0%	--	--	--

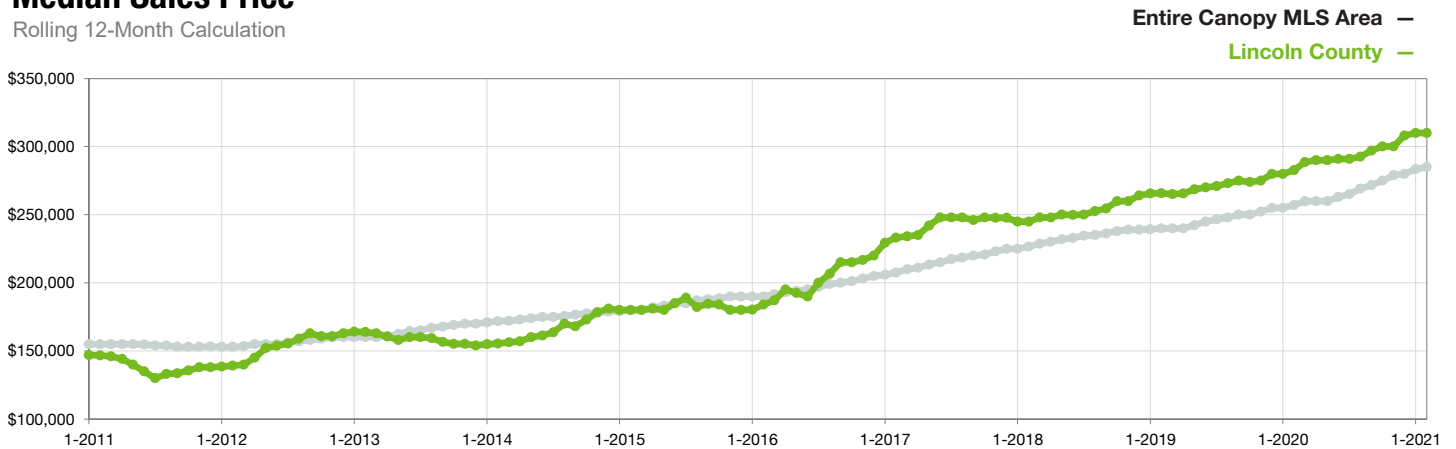
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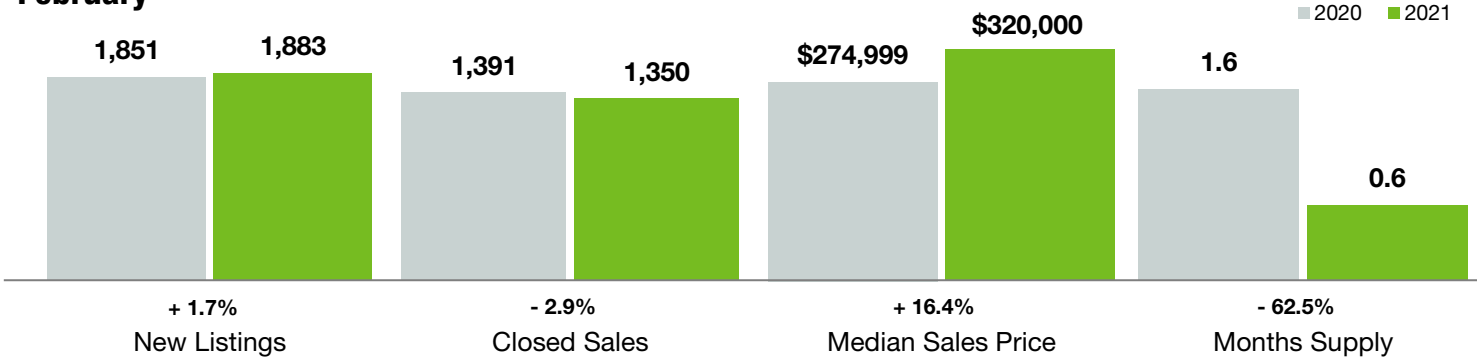
Mecklenburg County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	1,851	1,883	+ 1.7%	3,795	3,575	- 5.8%
Pending Sales	1,788	1,932	+ 8.1%	3,513	3,704	+ 5.4%
Closed Sales	1,391	1,350	- 2.9%	2,619	2,731	+ 4.3%
Median Sales Price*	\$274,999	\$320,000	+ 16.4%	\$270,000	\$315,000	+ 16.7%
Average Sales Price*	\$340,481	\$397,638	+ 16.8%	\$340,536	\$389,787	+ 14.5%
Percent of Original List Price Received*	97.2%	99.5%	+ 2.4%	96.9%	99.3%	+ 2.5%
List to Close	94	92	- 2.1%	95	86	- 9.5%
Days on Market Until Sale	44	33	- 25.0%	43	29	- 32.6%
Cumulative Days on Market Until Sale	53	36	- 32.1%	52	32	- 38.5%
Average List Price	\$414,325	\$432,859	+ 4.5%	\$394,769	\$433,540	+ 9.8%
Inventory of Homes for Sale	2,883	1,193	- 58.6%	--	--	--
Months Supply of Inventory	1.6	0.6	- 62.5%	--	--	--

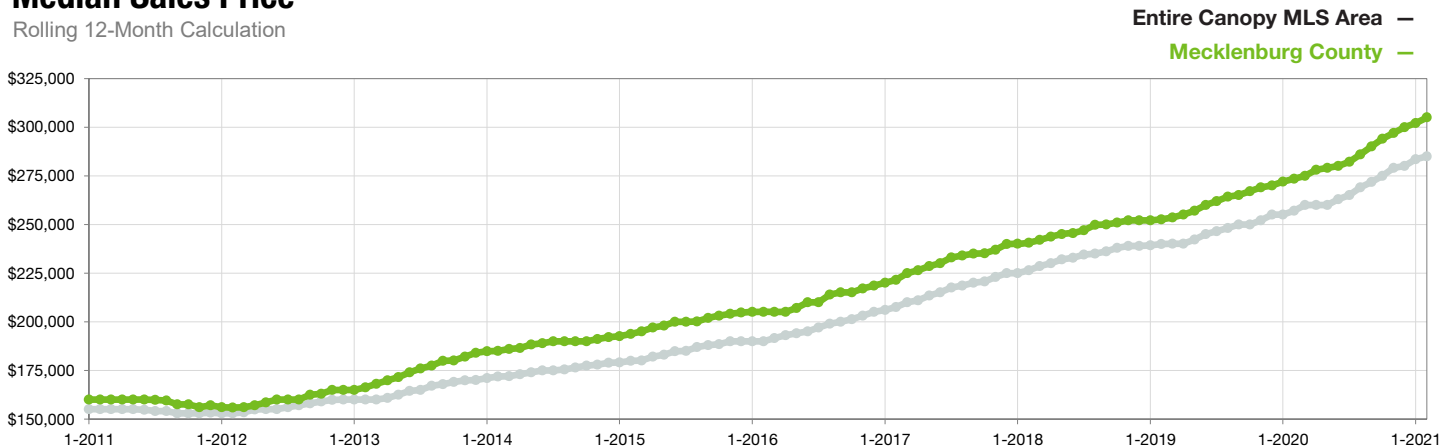
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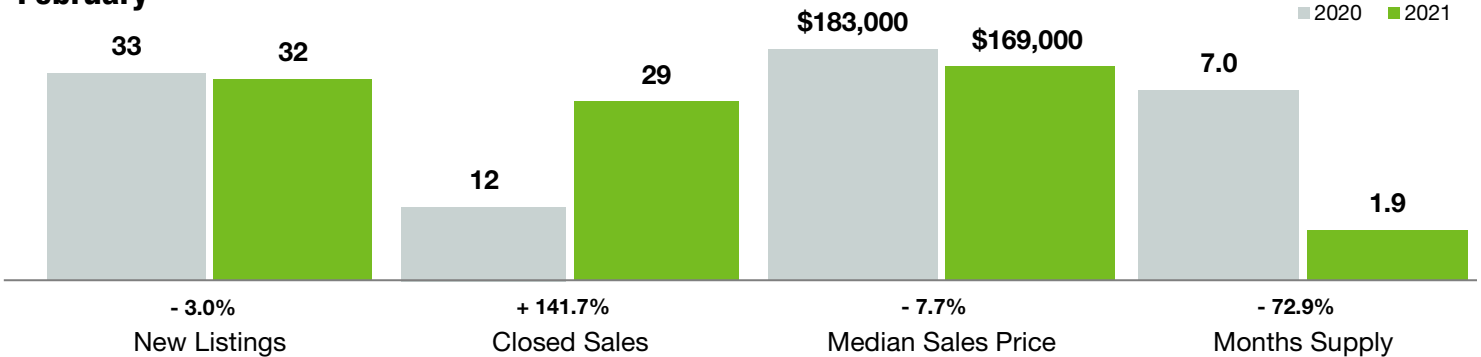
Montgomery County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	33	32	- 3.0%	63	54	- 14.3%
Pending Sales	20	38	+ 90.0%	32	61	+ 90.6%
Closed Sales	12	29	+ 141.7%	28	45	+ 60.7%
Median Sales Price*	\$183,000	\$169,000	- 7.7%	\$149,500	\$180,000	+ 20.4%
Average Sales Price*	\$253,292	\$262,445	+ 3.6%	\$198,621	\$267,231	+ 34.5%
Percent of Original List Price Received*	93.2%	91.1%	- 2.3%	91.2%	89.8%	- 1.5%
List to Close	143	157	+ 9.8%	152	183	+ 20.4%
Days on Market Until Sale	98	96	- 2.0%	110	123	+ 11.8%
Cumulative Days on Market Until Sale	116	96	- 17.2%	127	124	- 2.4%
Average List Price	\$255,364	\$281,809	+ 10.4%	\$274,431	\$301,635	+ 9.9%
Inventory of Homes for Sale	176	58	- 67.0%	--	--	--
Months Supply of Inventory	7.0	1.9	- 72.9%	--	--	--

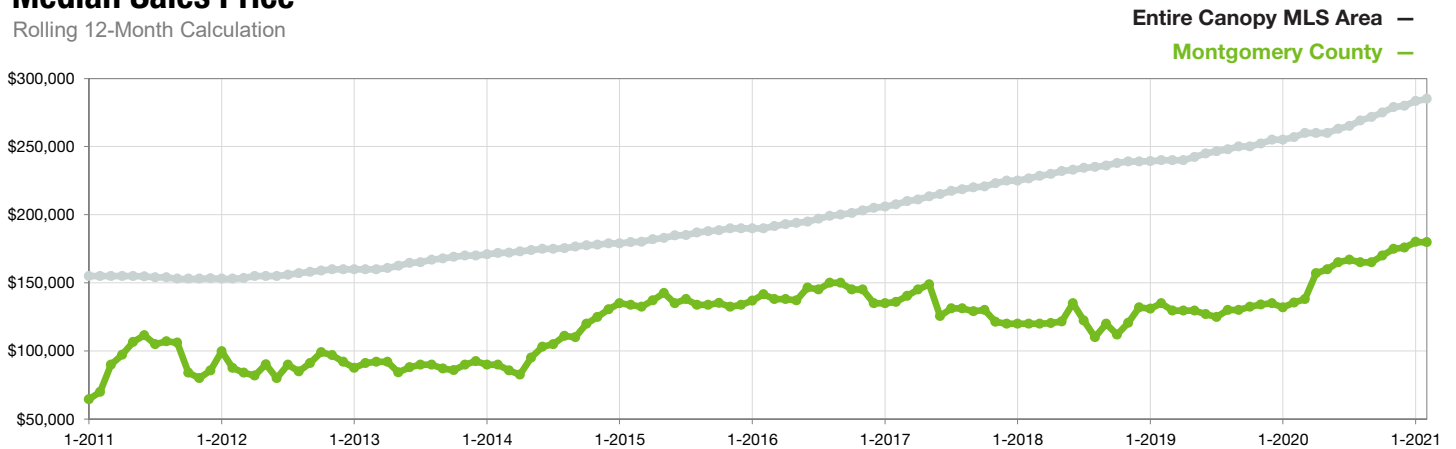
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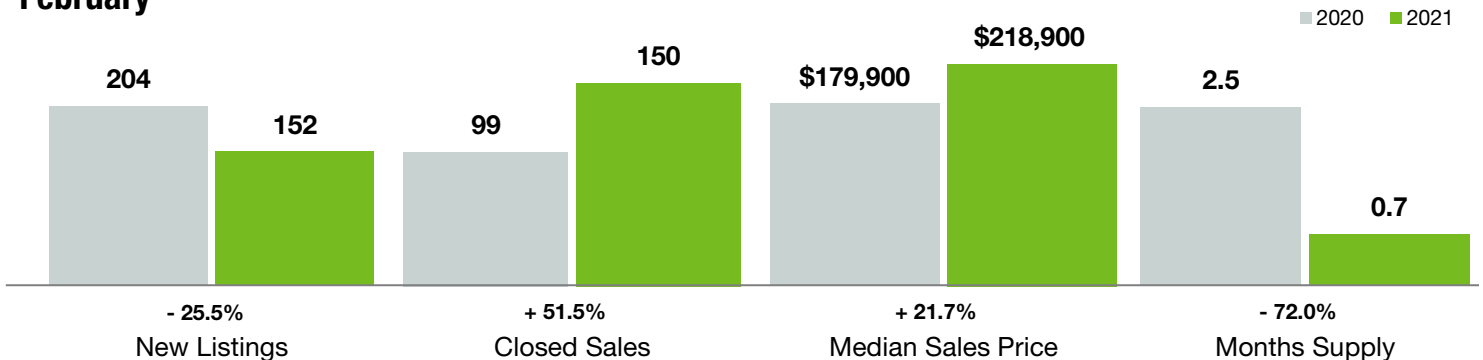
Rowan County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	204	152	- 25.5%	352	295	- 16.2%
Pending Sales	162	174	+ 7.4%	287	338	+ 17.8%
Closed Sales	99	150	+ 51.5%	198	291	+ 47.0%
Median Sales Price*	\$179,900	\$218,900	+ 21.7%	\$179,450	\$215,000	+ 19.8%
Average Sales Price*	\$216,906	\$227,721	+ 5.0%	\$201,473	\$230,428	+ 14.4%
Percent of Original List Price Received*	95.5%	97.8%	+ 2.4%	93.9%	98.1%	+ 4.5%
List to Close	96	91	- 5.2%	108	95	- 12.0%
Days on Market Until Sale	51	28	- 45.1%	61	29	- 52.5%
Cumulative Days on Market Until Sale	49	33	- 32.7%	61	32	- 47.5%
Average List Price	\$197,050	\$230,955	+ 17.2%	\$212,508	\$231,625	+ 9.0%
Inventory of Homes for Sale	351	123	- 65.0%	--	--	--
Months Supply of Inventory	2.5	0.7	- 72.0%	--	--	--

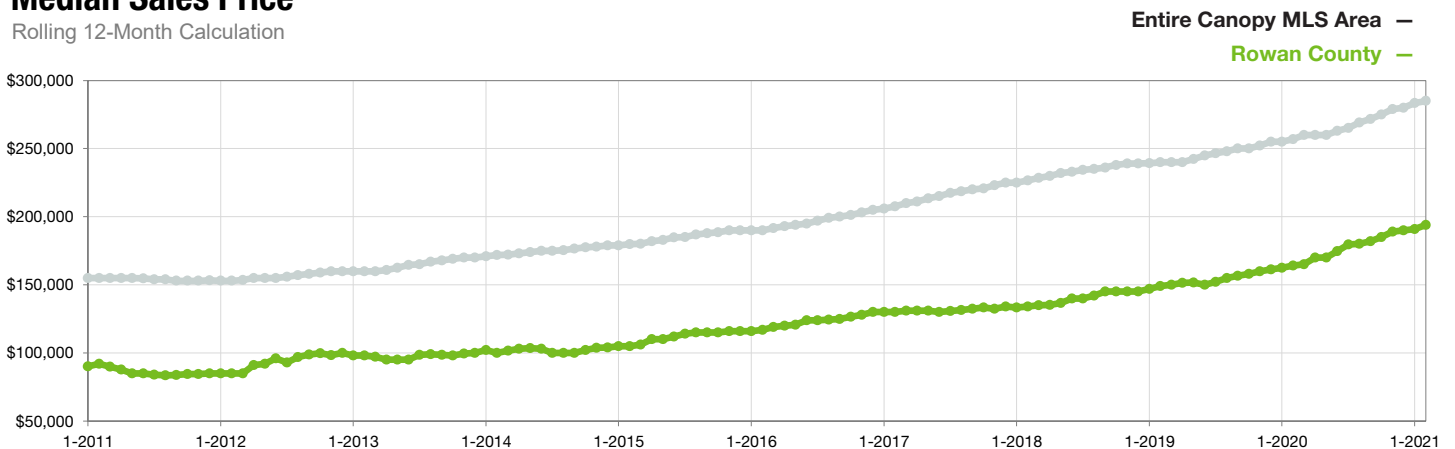
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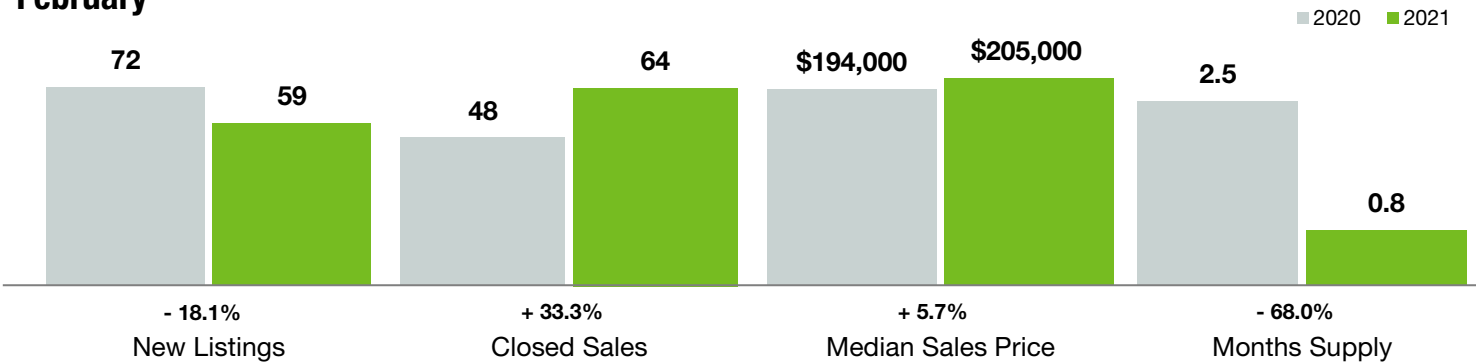
Stanly County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	72	59	- 18.1%	129	112	- 13.2%
Pending Sales	57	66	+ 15.8%	114	131	+ 14.9%
Closed Sales	48	64	+ 33.3%	105	120	+ 14.3%
Median Sales Price*	\$194,000	\$205,000	+ 5.7%	\$179,240	\$190,000	+ 6.0%
Average Sales Price*	\$203,584	\$217,005	+ 6.6%	\$186,190	\$212,578	+ 14.2%
Percent of Original List Price Received*	96.5%	98.2%	+ 1.8%	95.3%	98.0%	+ 2.8%
List to Close	116	75	- 35.3%	120	74	- 38.3%
Days on Market Until Sale	60	40	- 33.3%	58	33	- 43.1%
Cumulative Days on Market Until Sale	67	39	- 41.8%	73	32	- 56.2%
Average List Price	\$220,937	\$199,901	- 9.5%	\$215,367	\$207,378	- 3.7%
Inventory of Homes for Sale	156	53	- 66.0%	--	--	--
Months Supply of Inventory	2.5	0.8	- 68.0%	--	--	--

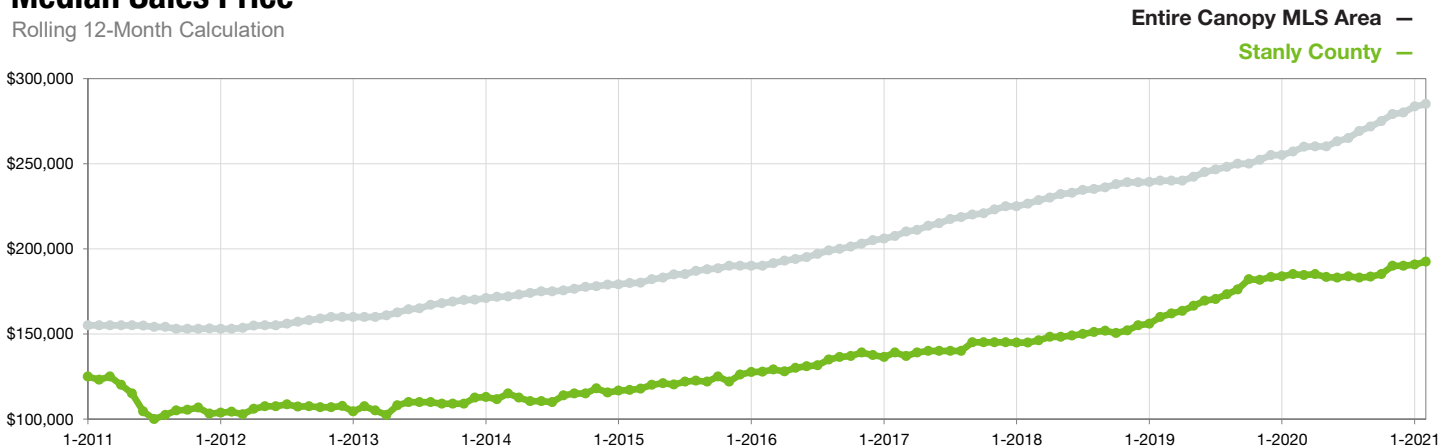
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February



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for February 2021

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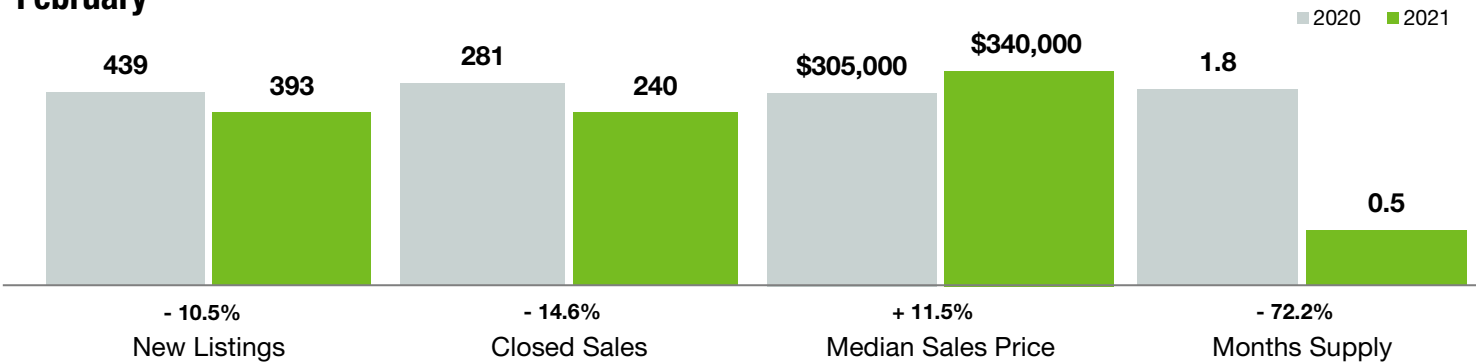
Union County

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	439	393	- 10.5%	829	815	- 1.7%
Pending Sales	345	435	+ 26.1%	715	830	+ 16.1%
Closed Sales	281	240	- 14.6%	540	507	- 6.1%
Median Sales Price*	\$305,000	\$340,000	+ 11.5%	\$302,500	\$352,900	+ 16.7%
Average Sales Price*	\$346,218	\$388,304	+ 12.2%	\$342,264	\$403,740	+ 18.0%
Percent of Original List Price Received*	96.9%	99.6%	+ 2.8%	96.7%	99.5%	+ 2.9%
List to Close	110	83	- 24.5%	105	85	- 19.0%
Days on Market Until Sale	62	28	- 54.8%	55	31	- 43.6%
Cumulative Days on Market Until Sale	71	35	- 50.7%	64	33	- 48.4%
Average List Price	\$418,885	\$448,757	+ 7.1%	\$418,250	\$424,944	+ 1.6%
Inventory of Homes for Sale	701	214	- 69.5%	--	--	--
Months Supply of Inventory	1.8	0.5	- 72.2%	--	--	--

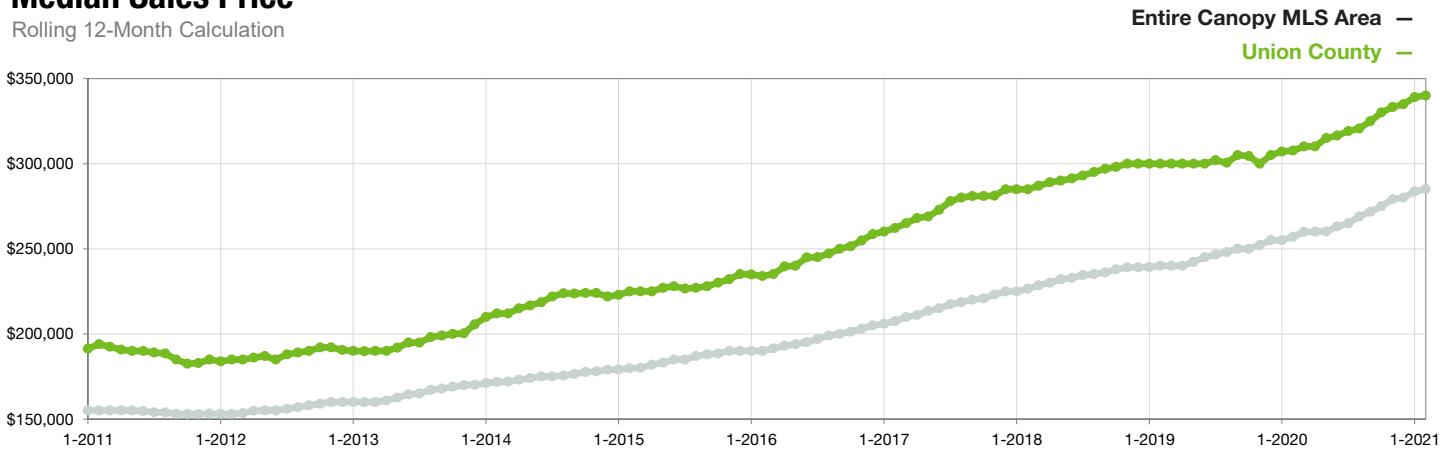
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February



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for February 2021

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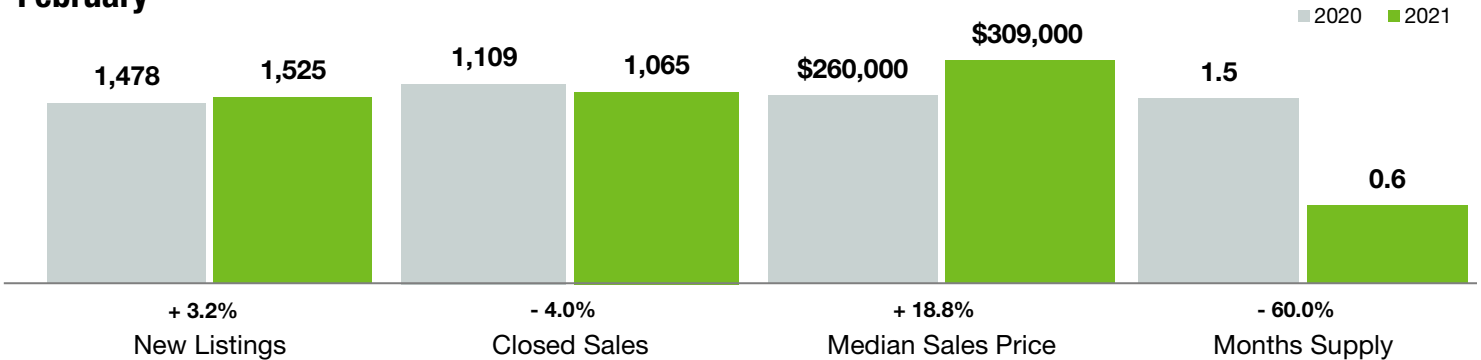
City of Charlotte

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	1,478	1,525	+ 3.2%	3,094	2,902	- 6.2%
Pending Sales	1,432	1,583	+ 10.5%	2,820	3,036	+ 7.7%
Closed Sales	1,109	1,065	- 4.0%	2,092	2,155	+ 3.0%
Median Sales Price*	\$260,000	\$309,000	+ 18.8%	\$258,000	\$300,000	+ 16.3%
Average Sales Price*	\$330,722	\$385,940	+ 16.7%	\$326,828	\$378,360	+ 15.8%
Percent of Original List Price Received*	97.4%	99.4%	+ 2.1%	97.1%	99.2%	+ 2.2%
List to Close	90	87	- 3.3%	91	83	- 8.8%
Days on Market Until Sale	40	30	- 25.0%	40	28	- 30.0%
Cumulative Days on Market Until Sale	49	36	- 26.5%	48	32	- 33.3%
Average List Price	\$411,713	\$437,159	+ 6.2%	\$389,071	\$426,279	+ 9.6%
Inventory of Homes for Sale	2,204	964	- 56.3%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

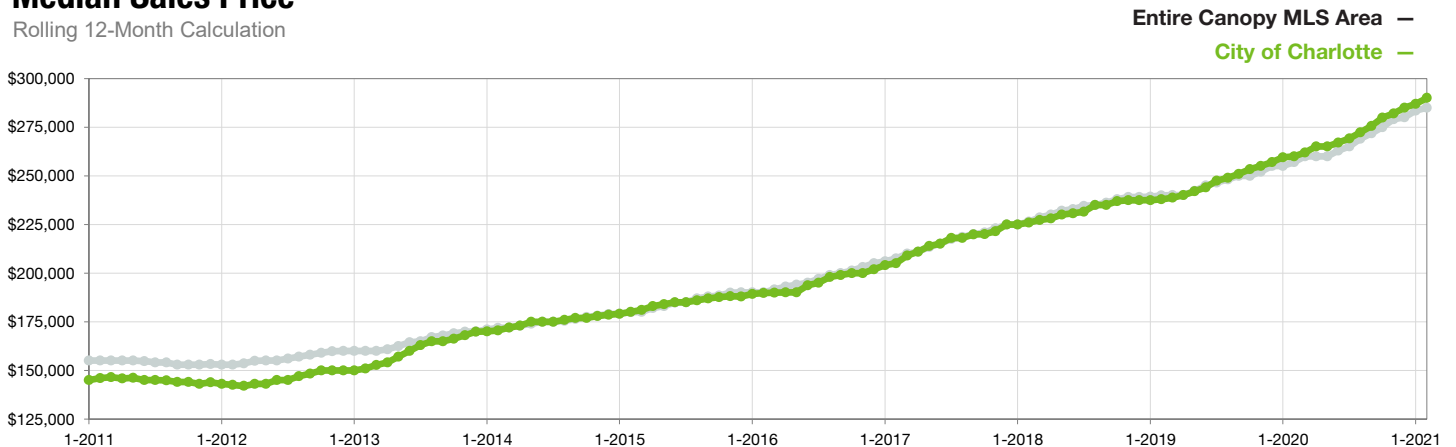
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February



Median Sales Price

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Local Market Update for February 2021

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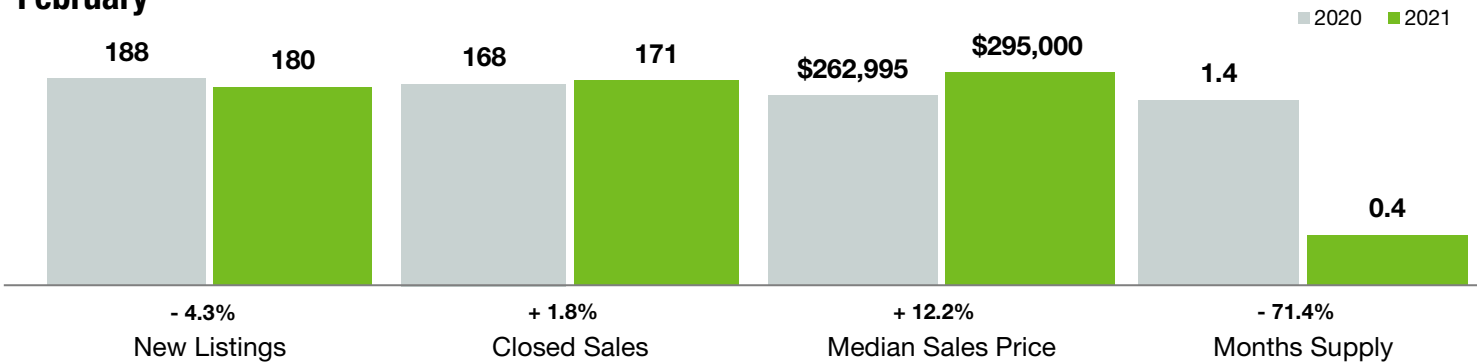
Concord

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	188	180	- 4.3%	419	346	- 17.4%
Pending Sales	202	193	- 4.5%	405	367	- 9.4%
Closed Sales	168	171	+ 1.8%	310	331	+ 6.8%
Median Sales Price*	\$262,995	\$295,000	+ 12.2%	\$257,525	\$282,000	+ 9.5%
Average Sales Price*	\$267,030	\$299,830	+ 12.3%	\$269,933	\$289,382	+ 7.2%
Percent of Original List Price Received*	98.5%	99.3%	+ 0.8%	97.8%	99.5%	+ 1.7%
List to Close	99	75	- 24.2%	100	76	- 24.0%
Days on Market Until Sale	48	20	- 58.3%	48	20	- 58.3%
Cumulative Days on Market Until Sale	63	20	- 68.3%	64	21	- 67.2%
Average List Price	\$306,550	\$332,197	+ 8.4%	\$291,148	\$318,419	+ 9.4%
Inventory of Homes for Sale	275	76	- 72.4%	--	--	--
Months Supply of Inventory	1.4	0.4	- 71.4%	--	--	--

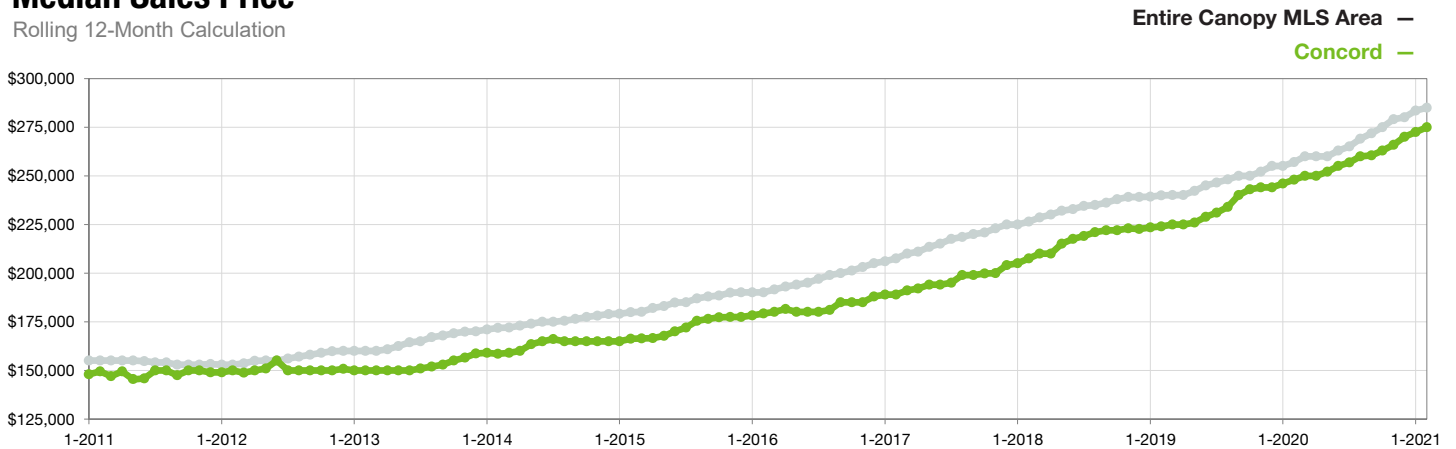
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February



Median Sales Price

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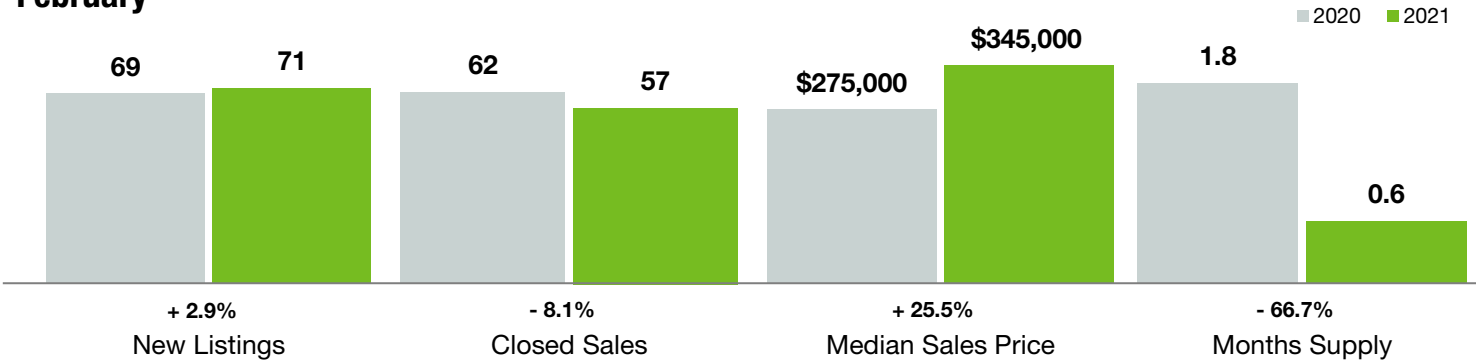
Cornelius

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	69	71	+ 2.9%	131	131	0.0%
Pending Sales	65	76	+ 16.9%	126	142	+ 12.7%
Closed Sales	62	57	- 8.1%	116	109	- 6.0%
Median Sales Price*	\$275,000	\$345,000	+ 25.5%	\$295,000	\$345,000	+ 16.9%
Average Sales Price*	\$434,220	\$533,960	+ 23.0%	\$485,840	\$552,338	+ 13.7%
Percent of Original List Price Received*	97.1%	98.6%	+ 1.5%	96.1%	98.2%	+ 2.2%
List to Close	95	112	+ 17.9%	98	91	- 7.1%
Days on Market Until Sale	45	50	+ 11.1%	50	39	- 22.0%
Cumulative Days on Market Until Sale	73	52	- 28.8%	74	46	- 37.8%
Average List Price	\$504,720	\$458,678	- 9.1%	\$496,617	\$647,843	+ 30.5%
Inventory of Homes for Sale	139	44	- 68.3%	--	--	--
Months Supply of Inventory	1.8	0.6	- 66.7%	--	--	--

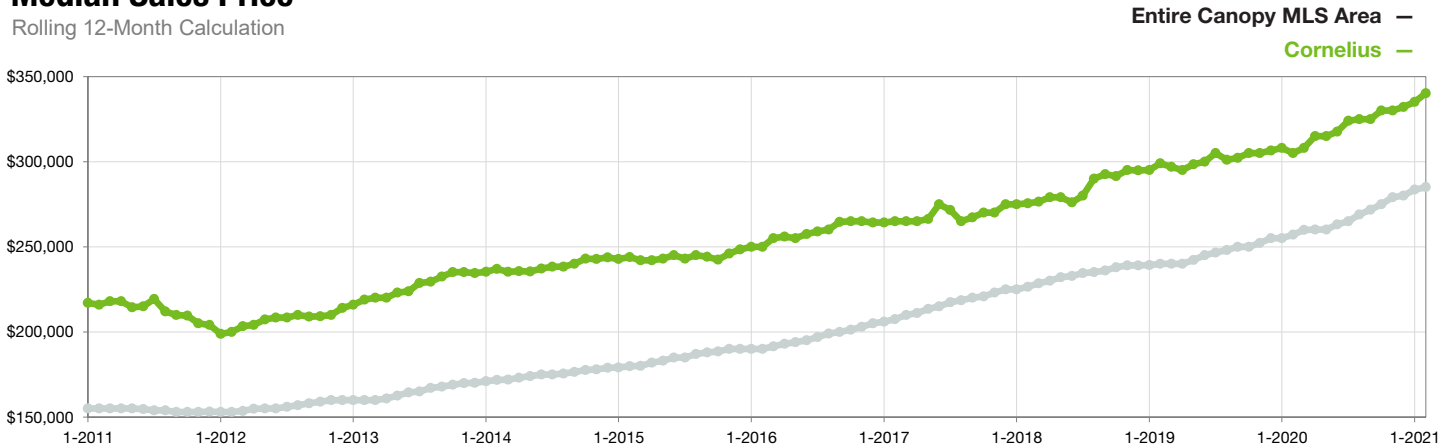
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February



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Local Market Update for February 2021

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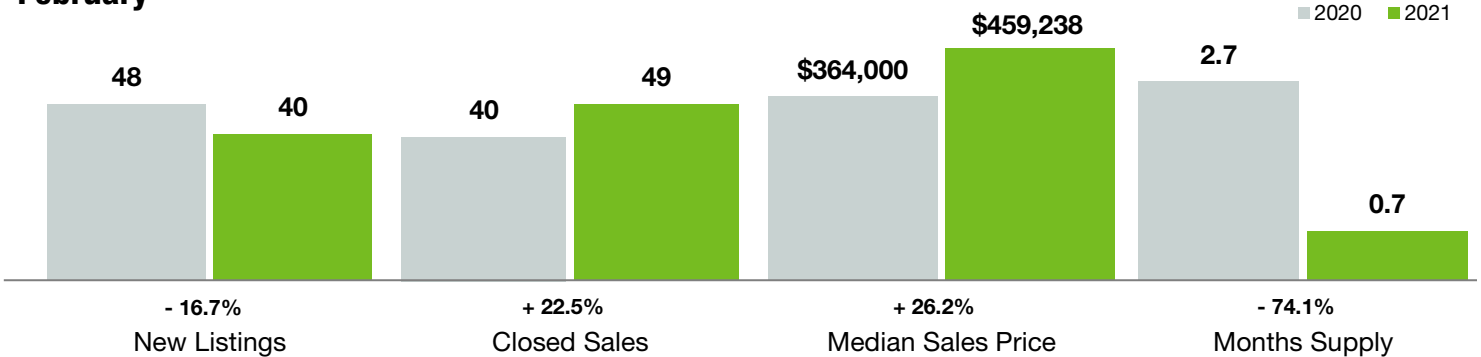
Davidson

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	48	40	- 16.7%	96	72	- 25.0%
Pending Sales	48	36	- 25.0%	109	69	- 36.7%
Closed Sales	40	49	+ 22.5%	66	86	+ 30.3%
Median Sales Price*	\$364,000	\$459,238	+ 26.2%	\$381,500	\$448,027	+ 17.4%
Average Sales Price*	\$412,271	\$524,613	+ 27.2%	\$441,048	\$540,965	+ 22.7%
Percent of Original List Price Received*	93.7%	98.9%	+ 5.5%	94.5%	99.0%	+ 4.8%
List to Close	138	155	+ 12.3%	133	129	- 3.0%
Days on Market Until Sale	91	60	- 34.1%	81	48	- 40.7%
Cumulative Days on Market Until Sale	97	39	- 59.8%	85	34	- 60.0%
Average List Price	\$555,802	\$545,973	- 1.8%	\$552,696	\$571,165	+ 3.3%
Inventory of Homes for Sale	134	38	- 71.6%	--	--	--
Months Supply of Inventory	2.7	0.7	- 74.1%	--	--	--

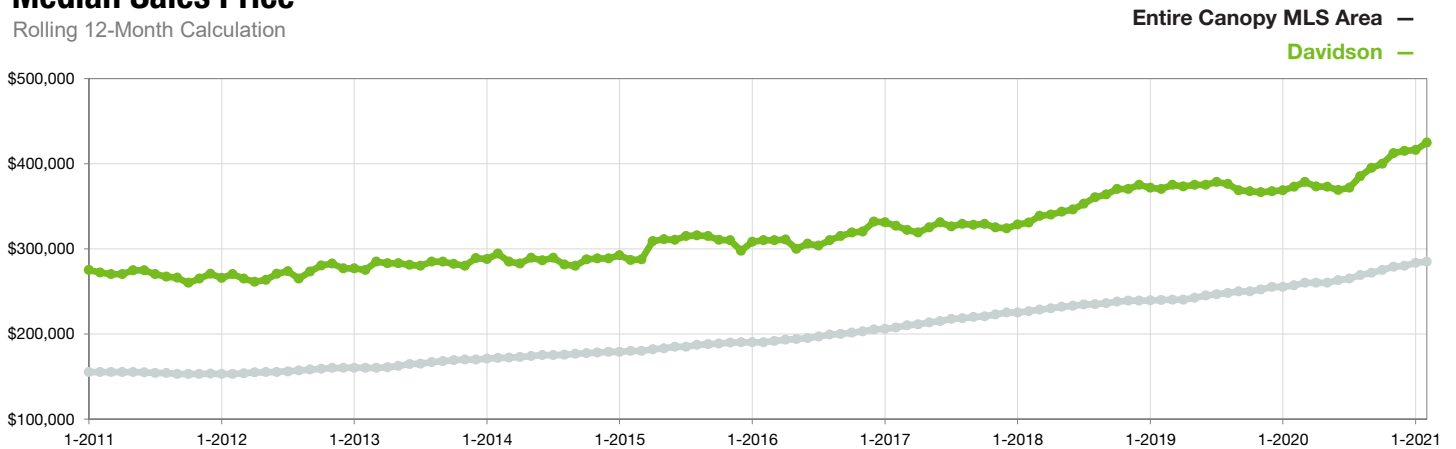
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February



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Local Market Update for February 2021



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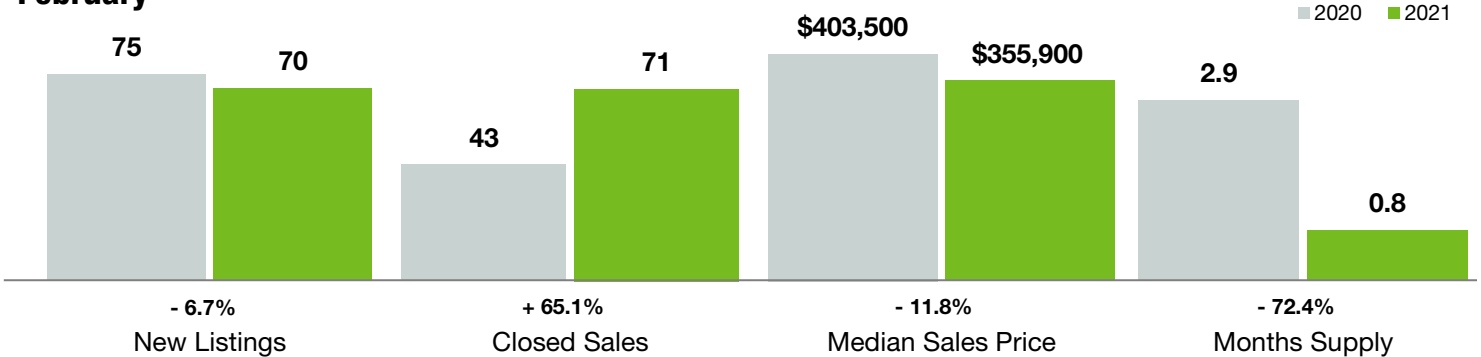
Denver

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	75	70	- 6.7%	122	136	+ 11.5%
Pending Sales	71	82	+ 15.5%	129	154	+ 19.4%
Closed Sales	43	71	+ 65.1%	87	132	+ 51.7%
Median Sales Price*	\$403,500	\$355,900	- 11.8%	\$370,699	\$364,950	- 1.6%
Average Sales Price*	\$382,400	\$505,676	+ 32.2%	\$407,530	\$473,347	+ 16.2%
Percent of Original List Price Received*	96.5%	99.1%	+ 2.7%	95.6%	99.1%	+ 3.7%
List to Close	153	99	- 35.3%	149	112	- 24.8%
Days on Market Until Sale	87	44	- 49.4%	93	50	- 46.2%
Cumulative Days on Market Until Sale	104	58	- 44.2%	111	59	- 46.8%
Average List Price	\$392,509	\$456,757	+ 16.4%	\$386,557	\$508,682	+ 31.6%
Inventory of Homes for Sale	173	66	- 61.8%	--	--	--
Months Supply of Inventory	2.9	0.8	- 72.4%	--	--	--

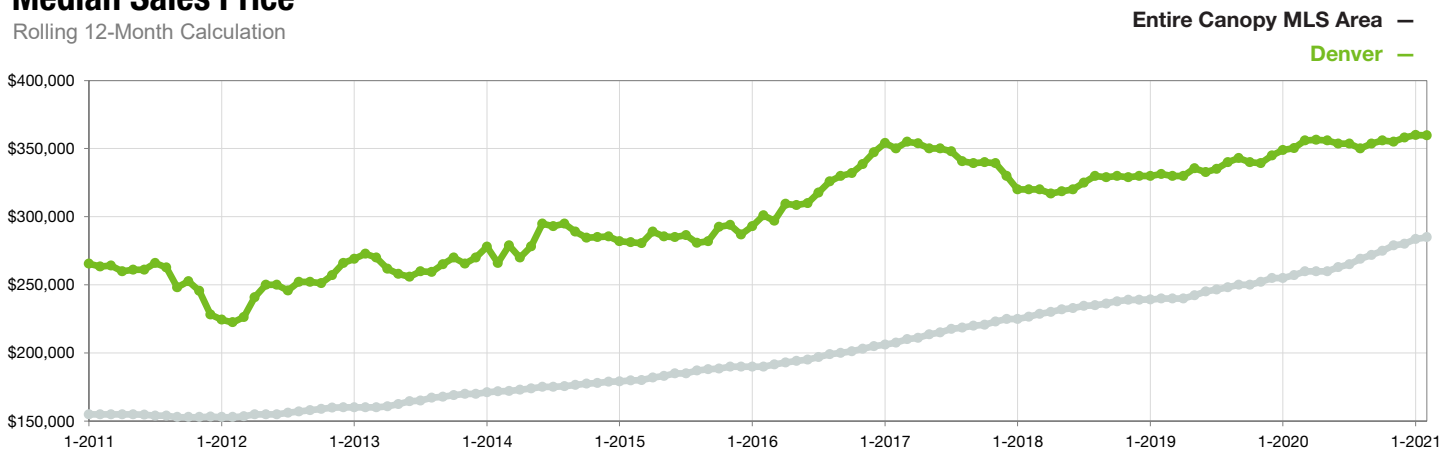
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February



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Local Market Update for February 2021

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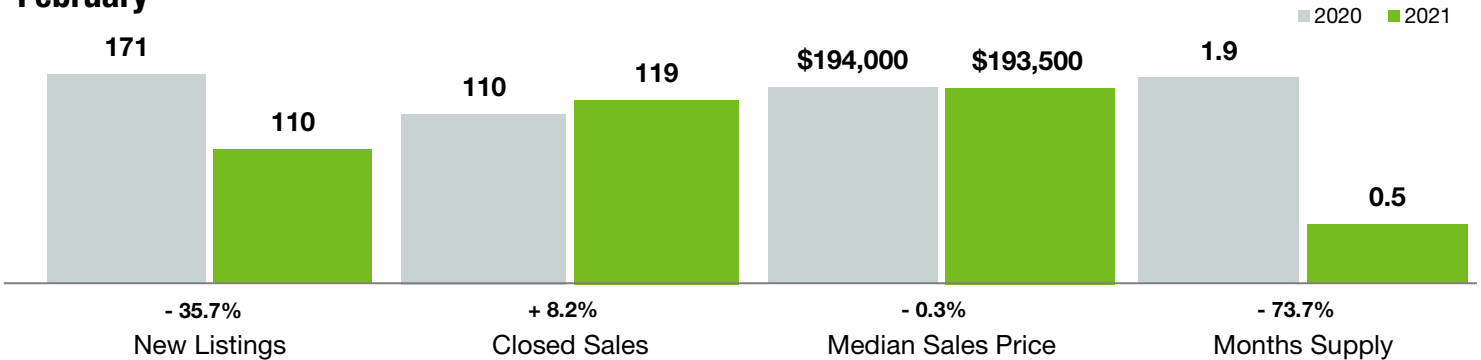
Gastonia

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	171	110	- 35.7%	303	251	- 17.2%
Pending Sales	118	125	+ 5.9%	258	280	+ 8.5%
Closed Sales	110	119	+ 8.2%	195	214	+ 9.7%
Median Sales Price*	\$194,000	\$193,500	- 0.3%	\$190,000	\$202,250	+ 6.4%
Average Sales Price*	\$210,669	\$212,388	+ 0.8%	\$203,589	\$213,669	+ 5.0%
Percent of Original List Price Received*	95.5%	98.5%	+ 3.1%	95.8%	97.8%	+ 2.1%
List to Close	91	74	- 18.7%	94	79	- 16.0%
Days on Market Until Sale	43	26	- 39.5%	42	31	- 26.2%
Cumulative Days on Market Until Sale	52	27	- 48.1%	48	29	- 39.6%
Average List Price	\$191,190	\$221,988	+ 16.1%	\$189,284	\$220,200	+ 16.3%
Inventory of Homes for Sale	244	79	- 67.6%	--	--	--
Months Supply of Inventory	1.9	0.5	- 73.7%	--	--	--

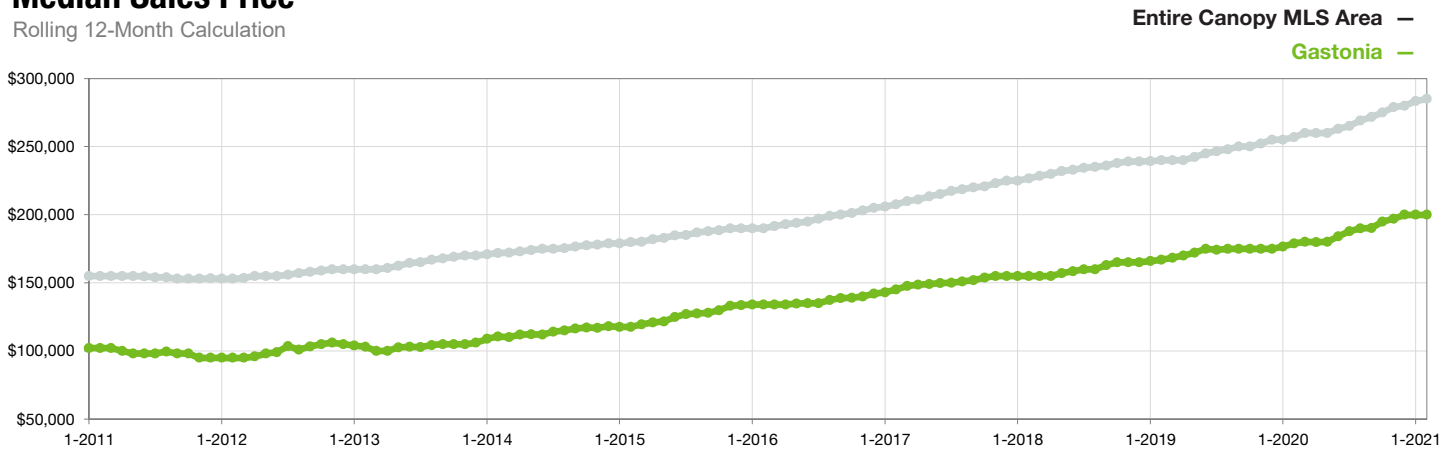
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February



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Local Market Update for February 2021

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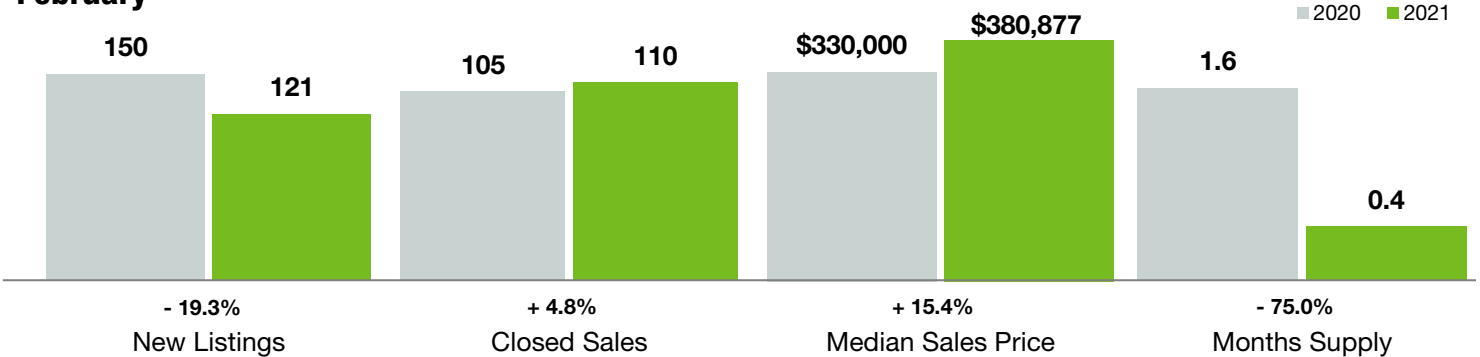
Huntersville

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	150	121	- 19.3%	271	249	- 8.1%
Pending Sales	151	125	- 17.2%	275	256	- 6.9%
Closed Sales	105	110	+ 4.8%	188	218	+ 16.0%
Median Sales Price*	\$330,000	\$380,877	+ 15.4%	\$333,500	\$367,100	+ 10.1%
Average Sales Price*	\$361,087	\$403,917	+ 11.9%	\$379,136	\$384,495	+ 1.4%
Percent of Original List Price Received*	96.4%	100.4%	+ 4.1%	96.2%	100.4%	+ 4.4%
List to Close	107	100	- 6.5%	113	93	- 17.7%
Days on Market Until Sale	63	42	- 33.3%	62	30	- 51.6%
Cumulative Days on Market Until Sale	68	35	- 48.5%	71	29	- 59.2%
Average List Price	\$419,483	\$406,976	- 3.0%	\$402,485	\$427,831	+ 6.3%
Inventory of Homes for Sale	236	72	- 69.5%	--	--	--
Months Supply of Inventory	1.6	0.4	- 75.0%	--	--	--

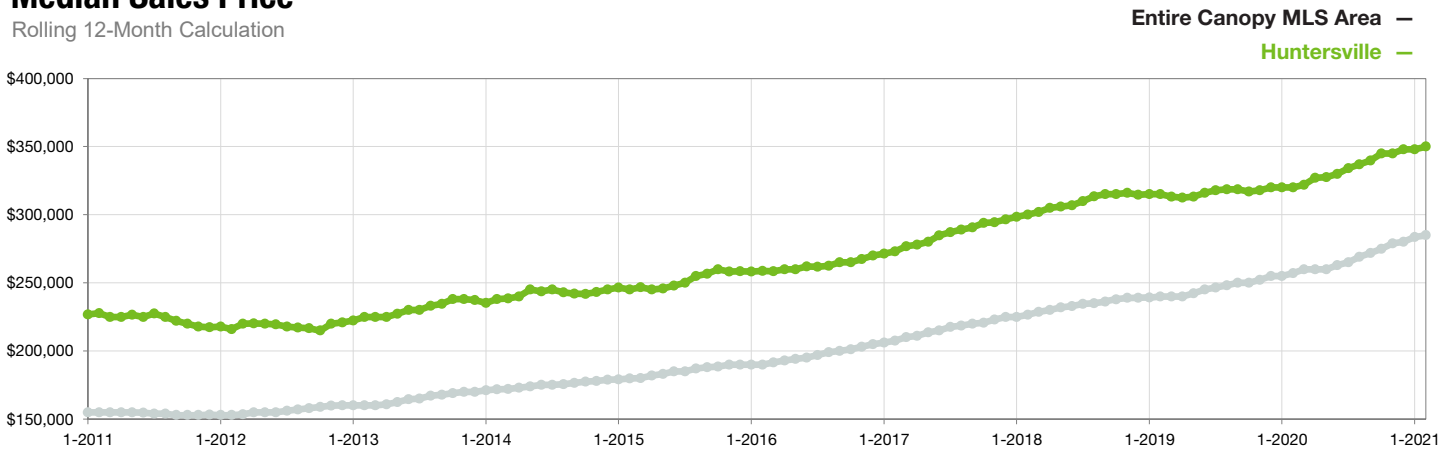
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February



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Local Market Update for February 2021

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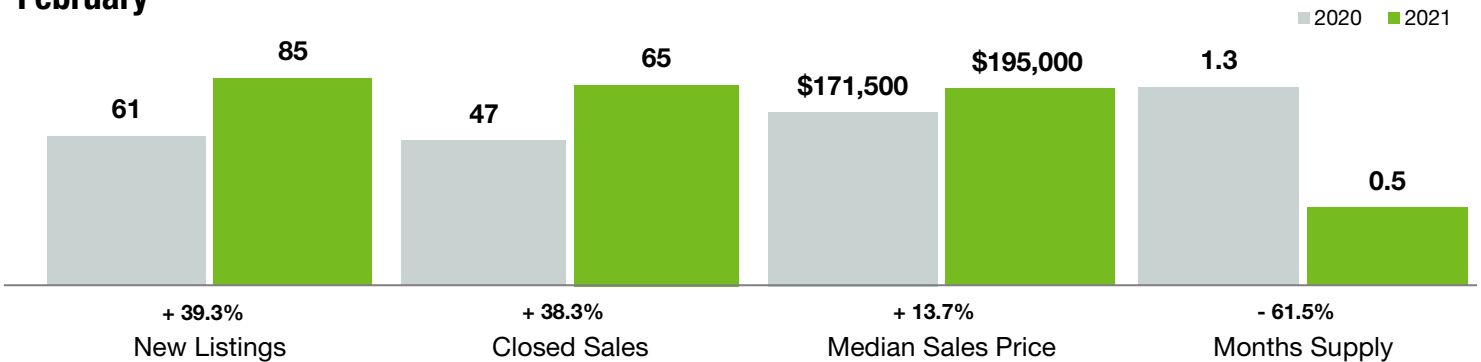
Kannapolis

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	61	85	+ 39.3%	148	149	+ 0.7%
Pending Sales	72	89	+ 23.6%	130	157	+ 20.8%
Closed Sales	47	65	+ 38.3%	104	128	+ 23.1%
Median Sales Price*	\$171,500	\$195,000	+ 13.7%	\$169,500	\$196,000	+ 15.6%
Average Sales Price*	\$191,377	\$212,450	+ 11.0%	\$190,245	\$227,130	+ 19.4%
Percent of Original List Price Received*	97.4%	97.4%	0.0%	95.3%	97.1%	+ 1.9%
List to Close	82	61	- 25.6%	80	64	- 20.0%
Days on Market Until Sale	34	20	- 41.2%	36	16	- 55.6%
Cumulative Days on Market Until Sale	34	26	- 23.5%	42	20	- 52.4%
Average List Price	\$179,205	\$210,374	+ 17.4%	\$221,202	\$216,294	- 2.2%
Inventory of Homes for Sale	94	41	- 56.4%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

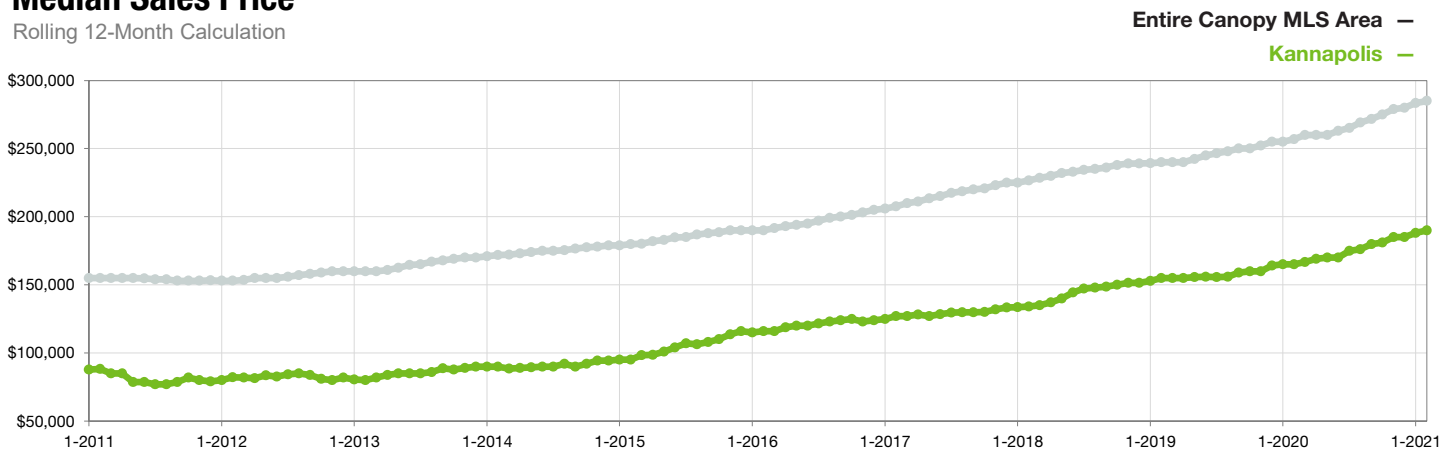
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February



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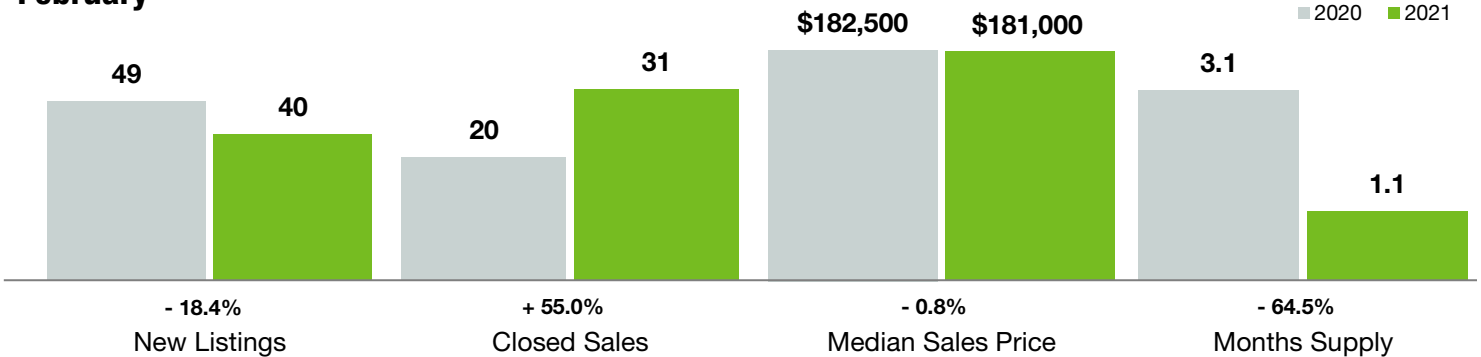
Lincolnton

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	49	40	- 18.4%	82	74	- 9.8%
Pending Sales	33	44	+ 33.3%	59	91	+ 54.2%
Closed Sales	20	31	+ 55.0%	50	56	+ 12.0%
Median Sales Price*	\$182,500	\$181,000	- 0.8%	\$184,950	\$192,000	+ 3.8%
Average Sales Price*	\$198,159	\$181,396	- 8.5%	\$192,164	\$202,492	+ 5.4%
Percent of Original List Price Received*	94.4%	96.8%	+ 2.5%	94.5%	97.1%	+ 2.8%
List to Close	111	70	- 36.9%	114	76	- 33.3%
Days on Market Until Sale	67	23	- 65.7%	66	26	- 60.6%
Cumulative Days on Market Until Sale	73	30	- 58.9%	75	30	- 60.0%
Average List Price	\$213,749	\$244,092	+ 14.2%	\$209,846	\$240,091	+ 14.4%
Inventory of Homes for Sale	103	44	- 57.3%	--	--	--
Months Supply of Inventory	3.1	1.1	- 64.5%	--	--	--

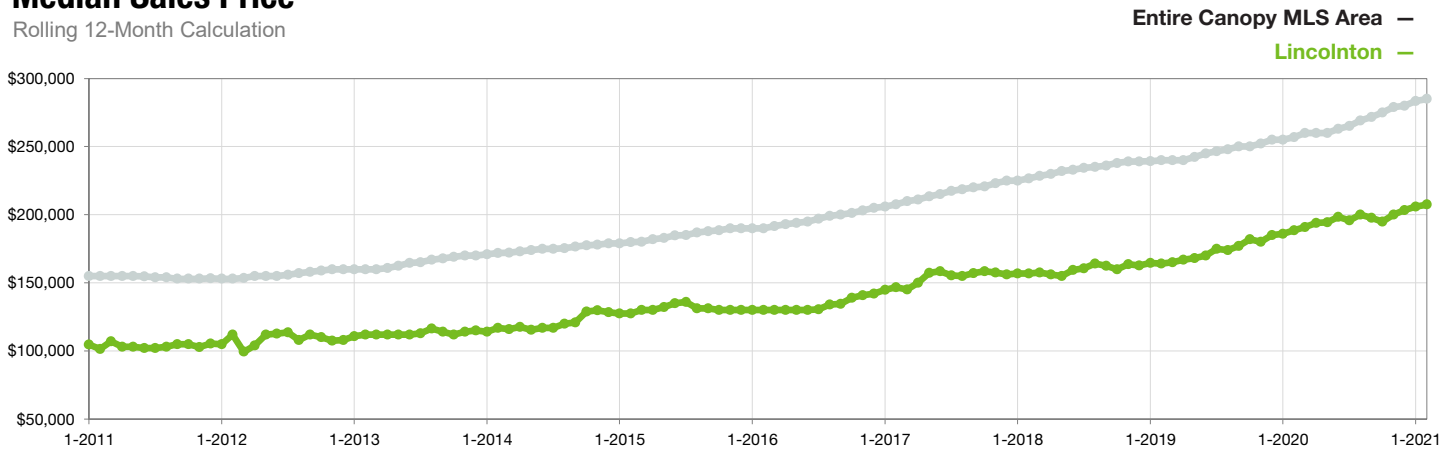
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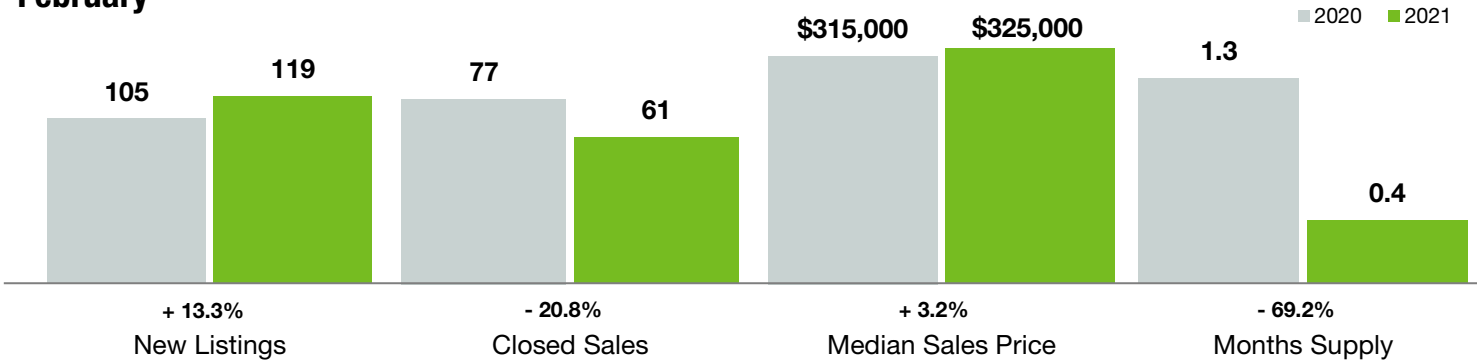
Matthews

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	105	119	+ 13.3%	209	200	- 4.3%
Pending Sales	94	98	+ 4.3%	200	193	- 3.5%
Closed Sales	77	61	- 20.8%	161	153	- 5.0%
Median Sales Price*	\$315,000	\$325,000	+ 3.2%	\$308,000	\$342,000	+ 11.0%
Average Sales Price*	\$356,687	\$399,119	+ 11.9%	\$343,654	\$395,515	+ 15.1%
Percent of Original List Price Received*	97.4%	99.9%	+ 2.6%	97.0%	99.7%	+ 2.8%
List to Close	103	74	- 28.2%	98	89	- 9.2%
Days on Market Until Sale	52	22	- 57.7%	45	27	- 40.0%
Cumulative Days on Market Until Sale	60	22	- 63.3%	50	23	- 54.0%
Average List Price	\$372,849	\$429,744	+ 15.3%	\$365,193	\$410,908	+ 12.5%
Inventory of Homes for Sale	144	45	- 68.8%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--

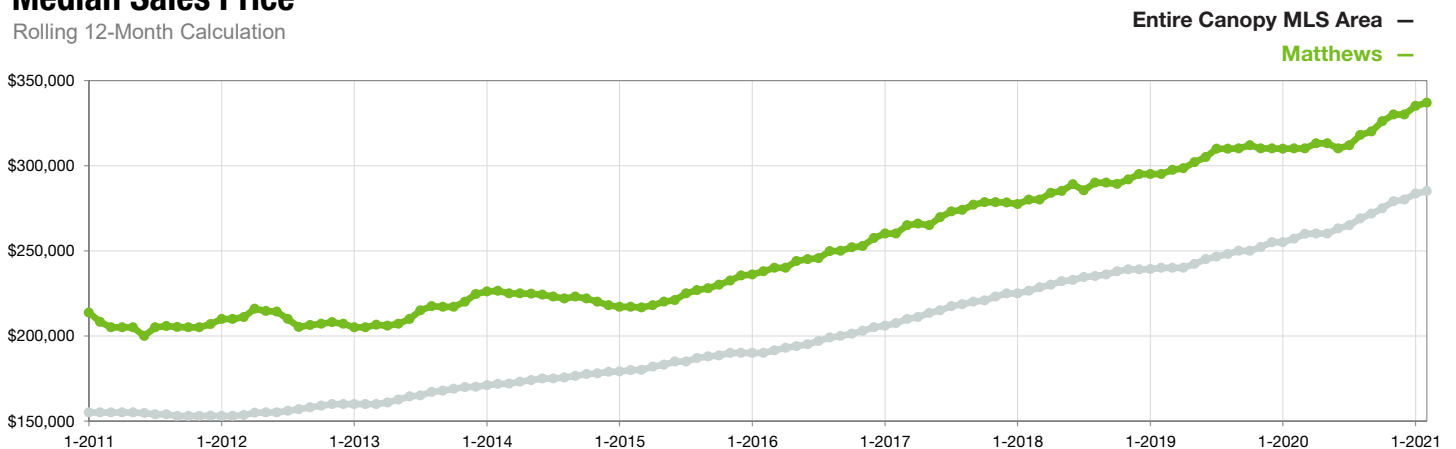
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February



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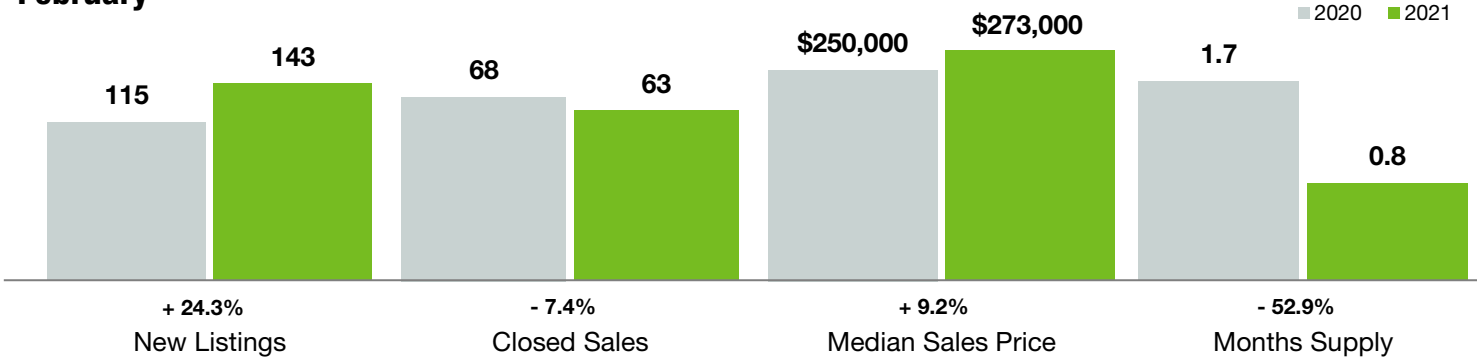
Monroe

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	115	143	+ 24.3%	223	307	+ 37.7%
Pending Sales	87	161	+ 85.1%	181	292	+ 61.3%
Closed Sales	68	63	- 7.4%	146	127	- 13.0%
Median Sales Price*	\$250,000	\$273,000	+ 9.2%	\$249,550	\$260,000	+ 4.2%
Average Sales Price*	\$251,888	\$287,193	+ 14.0%	\$252,244	\$279,313	+ 10.7%
Percent of Original List Price Received*	96.9%	100.4%	+ 3.6%	97.8%	99.5%	+ 1.7%
List to Close	103	73	- 29.1%	95	73	- 23.2%
Days on Market Until Sale	58	24	- 58.6%	45	25	- 44.4%
Cumulative Days on Market Until Sale	66	38	- 42.4%	52	30	- 42.3%
Average List Price	\$255,010	\$301,746	+ 18.3%	\$269,466	\$296,090	+ 9.9%
Inventory of Homes for Sale	169	94	- 44.4%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

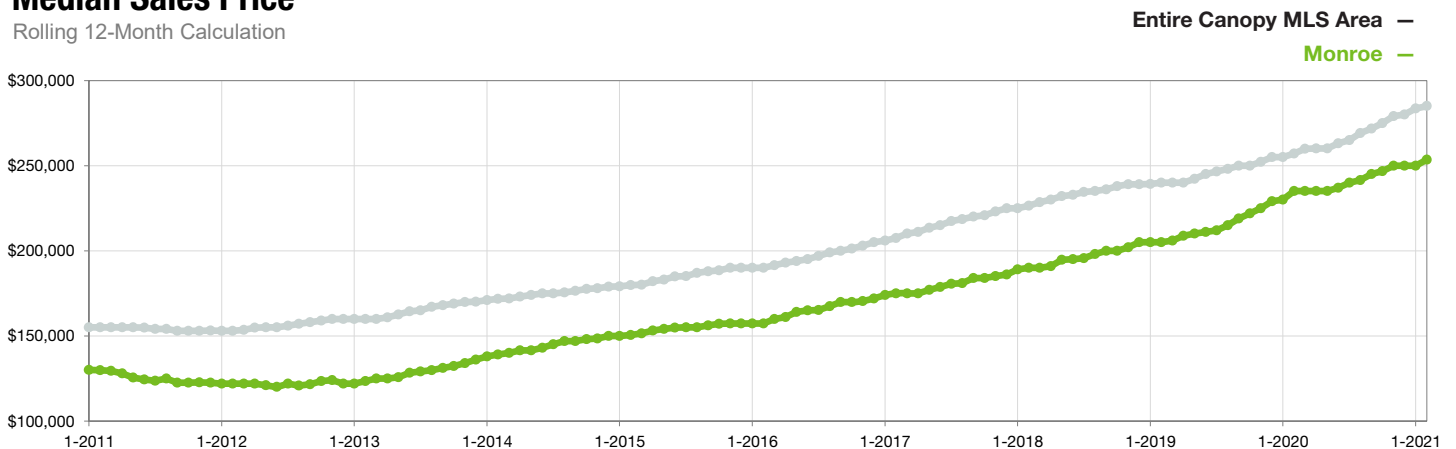
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February



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for February 2021

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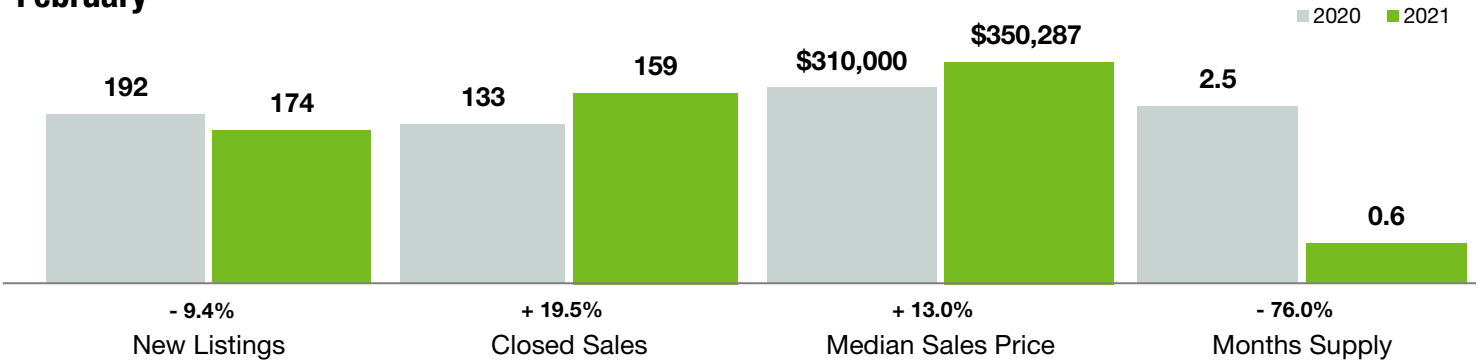
Mooreville

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	192	174	- 9.4%	418	373	- 10.8%
Pending Sales	170	210	+ 23.5%	357	432	+ 21.0%
Closed Sales	133	159	+ 19.5%	259	335	+ 29.3%
Median Sales Price*	\$310,000	\$350,287	+ 13.0%	\$309,000	\$350,000	+ 13.3%
Average Sales Price*	\$371,155	\$401,936	+ 8.3%	\$381,276	\$426,519	+ 11.9%
Percent of Original List Price Received*	96.0%	100.5%	+ 4.7%	96.0%	100.1%	+ 4.3%
List to Close	125	104	- 16.8%	120	96	- 20.0%
Days on Market Until Sale	72	46	- 36.1%	69	35	- 49.3%
Cumulative Days on Market Until Sale	82	50	- 39.0%	81	38	- 53.1%
Average List Price	\$508,264	\$544,145	+ 7.1%	\$471,806	\$495,173	+ 5.0%
Inventory of Homes for Sale	465	121	- 74.0%	--	--	--
Months Supply of Inventory	2.5	0.6	- 76.0%	--	--	--

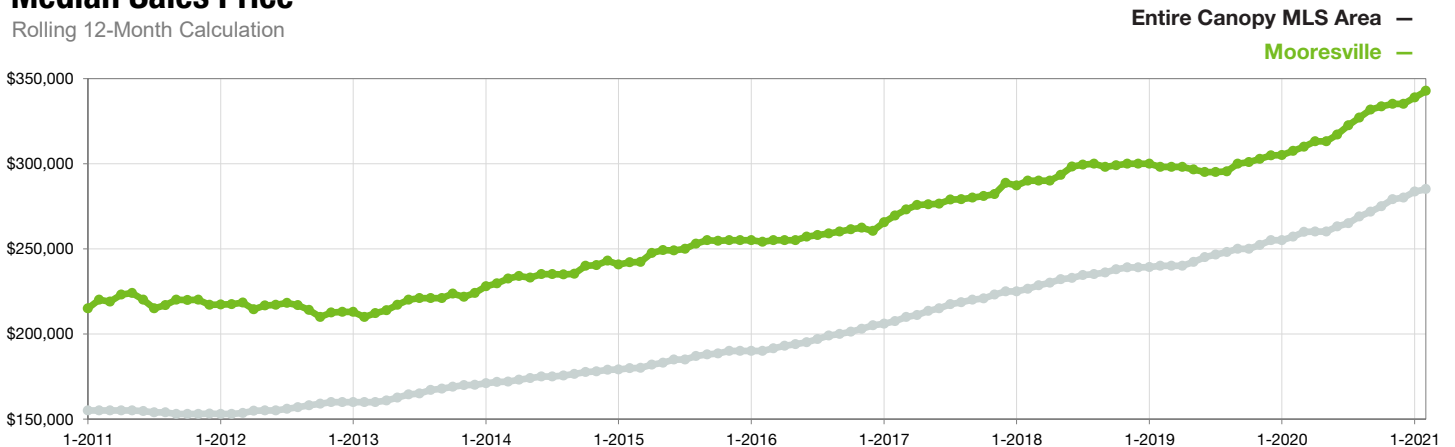
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February



Median Sales Price

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Local Market Update for February 2021

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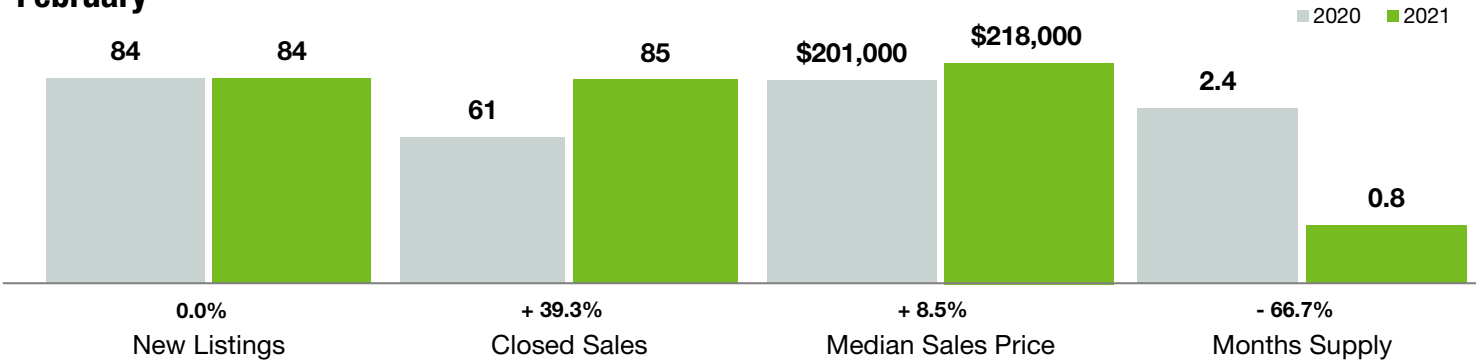
Salisbury

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	84	84	0.0%	157	173	+ 10.2%
Pending Sales	80	100	+ 25.0%	146	194	+ 32.9%
Closed Sales	61	85	+ 39.3%	114	152	+ 33.3%
Median Sales Price*	\$201,000	\$218,000	+ 8.5%	\$187,250	\$207,745	+ 10.9%
Average Sales Price*	\$228,256	\$214,449	- 6.0%	\$207,279	\$217,371	+ 4.9%
Percent of Original List Price Received*	95.0%	97.3%	+ 2.4%	92.9%	97.6%	+ 5.1%
List to Close	98	93	- 5.1%	112	95	- 15.2%
Days on Market Until Sale	51	28	- 45.1%	66	29	- 56.1%
Cumulative Days on Market Until Sale	54	30	- 44.4%	68	31	- 54.4%
Average List Price	\$187,987	\$251,487	+ 33.8%	\$206,912	\$244,388	+ 18.1%
Inventory of Homes for Sale	188	77	- 59.0%	--	--	--
Months Supply of Inventory	2.4	0.8	- 66.7%	--	--	--

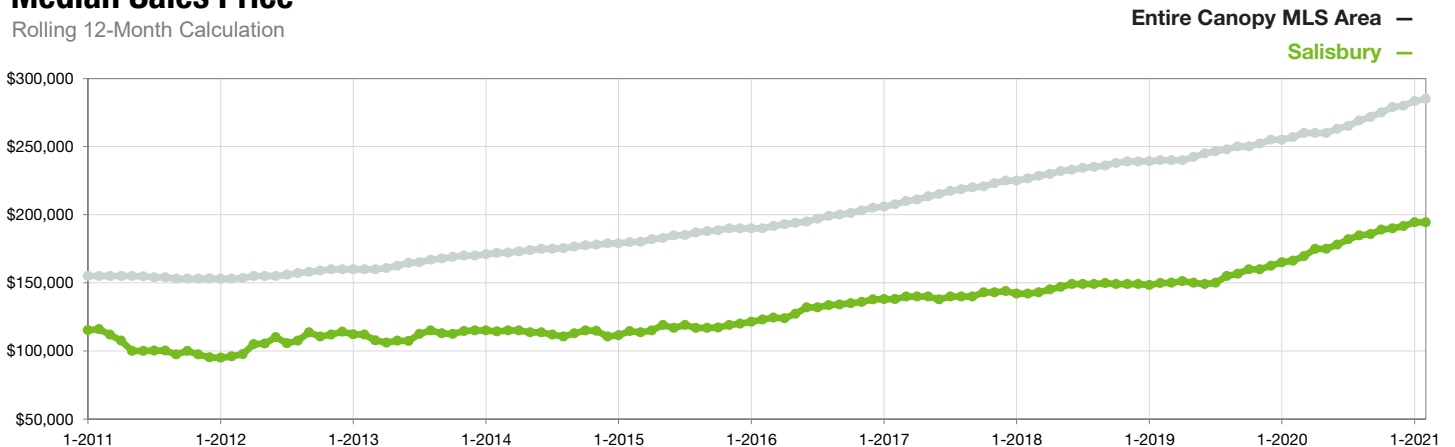
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February



Median Sales Price

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Local Market Update for February 2021

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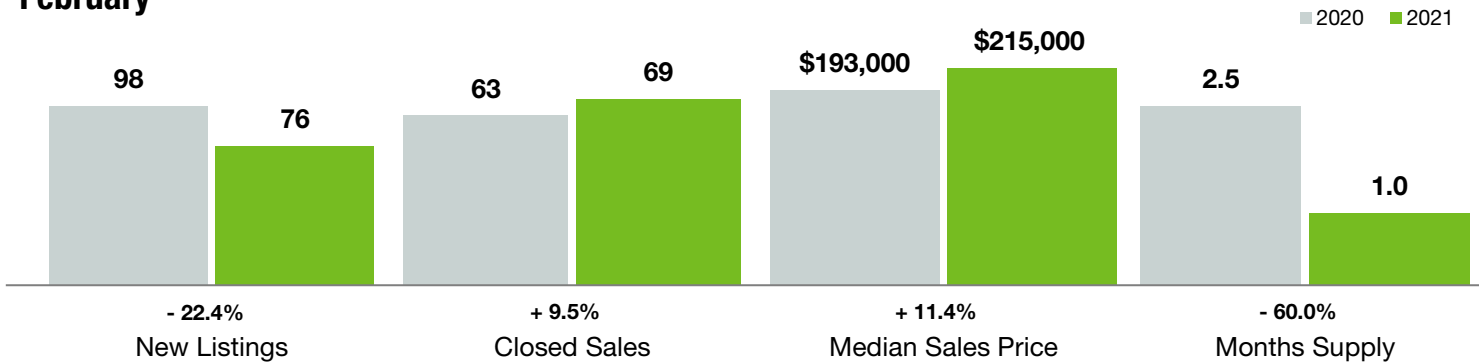
Statesville

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	98	76	- 22.4%	193	149	- 22.8%
Pending Sales	83	77	- 7.2%	149	167	+ 12.1%
Closed Sales	63	69	+ 9.5%	130	154	+ 18.5%
Median Sales Price*	\$193,000	\$215,000	+ 11.4%	\$192,500	\$203,500	+ 5.7%
Average Sales Price*	\$199,508	\$225,520	+ 13.0%	\$202,152	\$220,936	+ 9.3%
Percent of Original List Price Received*	98.2%	96.9%	- 1.3%	96.7%	96.9%	+ 0.2%
List to Close	95	83	- 12.6%	96	84	- 12.5%
Days on Market Until Sale	46	29	- 37.0%	45	29	- 35.6%
Cumulative Days on Market Until Sale	64	27	- 57.8%	55	29	- 47.3%
Average List Price	\$233,618	\$211,931	- 9.3%	\$212,279	\$226,927	+ 6.9%
Inventory of Homes for Sale	212	91	- 57.1%	--	--	--
Months Supply of Inventory	2.5	1.0	- 60.0%	--	--	--

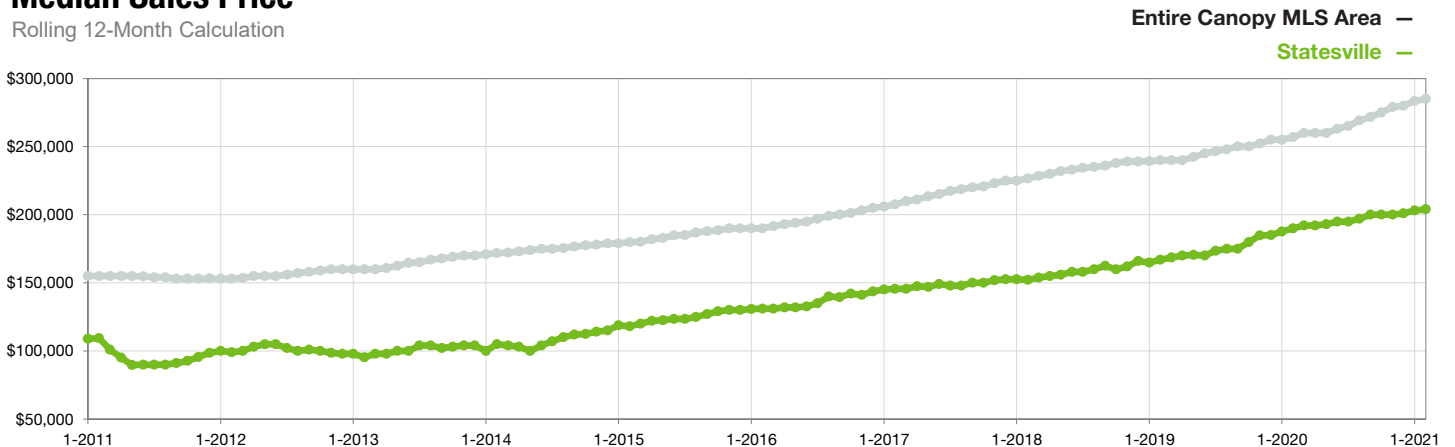
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February



Median Sales Price

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Local Market Update for February 2021

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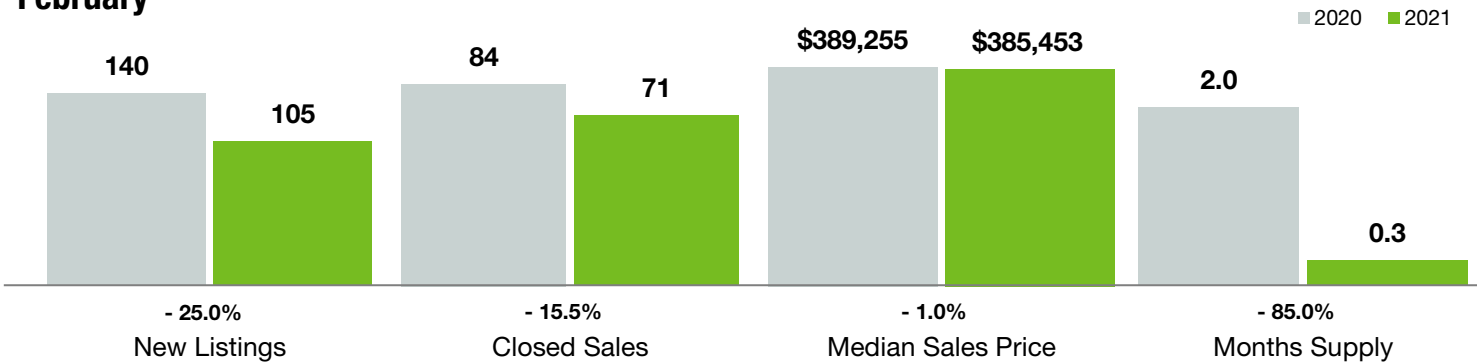
Waxhaw

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	140	105	- 25.0%	257	211	- 17.9%
Pending Sales	101	129	+ 27.7%	209	242	+ 15.8%
Closed Sales	84	71	- 15.5%	148	153	+ 3.4%
Median Sales Price*	\$389,255	\$385,453	- 1.0%	\$367,625	\$397,750	+ 8.2%
Average Sales Price*	\$421,279	\$443,305	+ 5.2%	\$414,073	\$469,772	+ 13.5%
Percent of Original List Price Received*	96.4%	98.8%	+ 2.5%	95.6%	99.7%	+ 4.3%
List to Close	123	104	- 15.4%	117	97	- 17.1%
Days on Market Until Sale	73	42	- 42.5%	67	37	- 44.8%
Cumulative Days on Market Until Sale	87	50	- 42.5%	83	41	- 50.6%
Average List Price	\$527,787	\$581,344	+ 10.1%	\$532,492	\$542,035	+ 1.8%
Inventory of Homes for Sale	231	38	- 83.5%	--	--	--
Months Supply of Inventory	2.0	0.3	- 85.0%	--	--	--

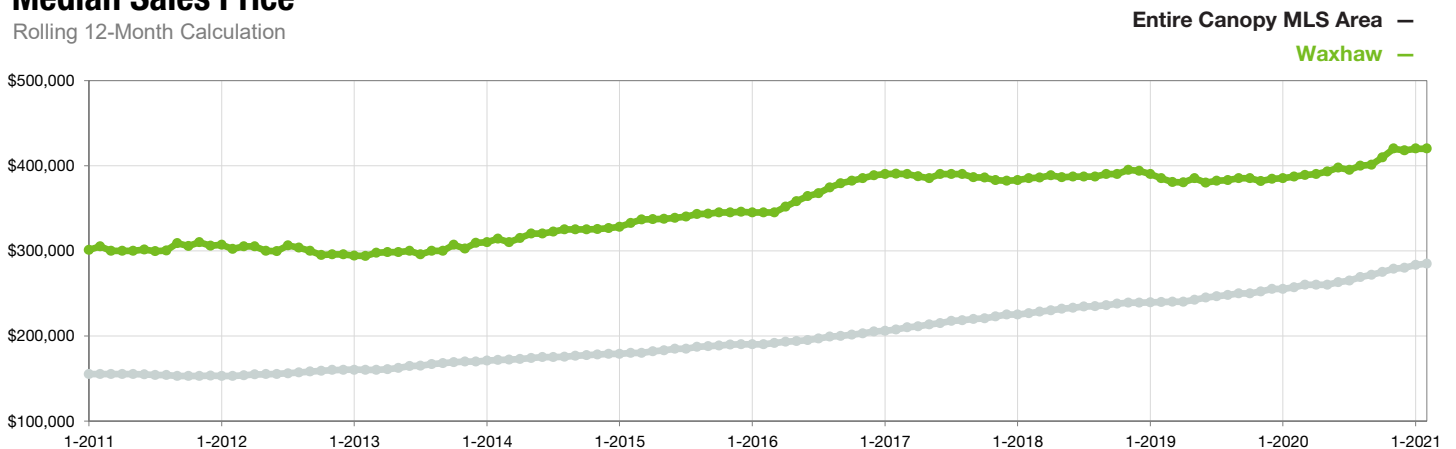
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February



Median Sales Price

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Local Market Update for February 2021

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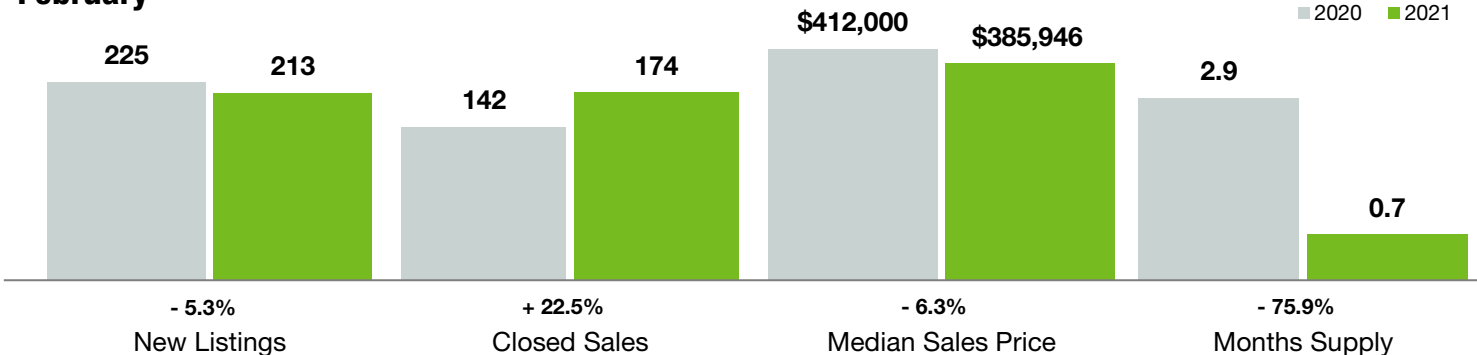
Lake Norman

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	225	213	- 5.3%	439	458	+ 4.3%
Pending Sales	190	254	+ 33.7%	375	489	+ 30.4%
Closed Sales	142	174	+ 22.5%	277	362	+ 30.7%
Median Sales Price*	\$412,000	\$385,946	- 6.3%	\$391,324	\$396,322	+ 1.3%
Average Sales Price*	\$509,804	\$563,736	+ 10.6%	\$528,131	\$568,330	+ 7.6%
Percent of Original List Price Received*	95.3%	99.1%	+ 4.0%	95.0%	98.9%	+ 4.1%
List to Close	148	107	- 27.7%	140	101	- 27.9%
Days on Market Until Sale	83	45	- 45.8%	82	39	- 52.4%
Cumulative Days on Market Until Sale	109	55	- 49.5%	103	47	- 54.4%
Average List Price	\$634,210	\$628,905	- 0.8%	\$590,328	\$651,094	+ 10.3%
Inventory of Homes for Sale	619	183	- 70.4%	--	--	--
Months Supply of Inventory	2.9	0.7	- 75.9%	--	--	--

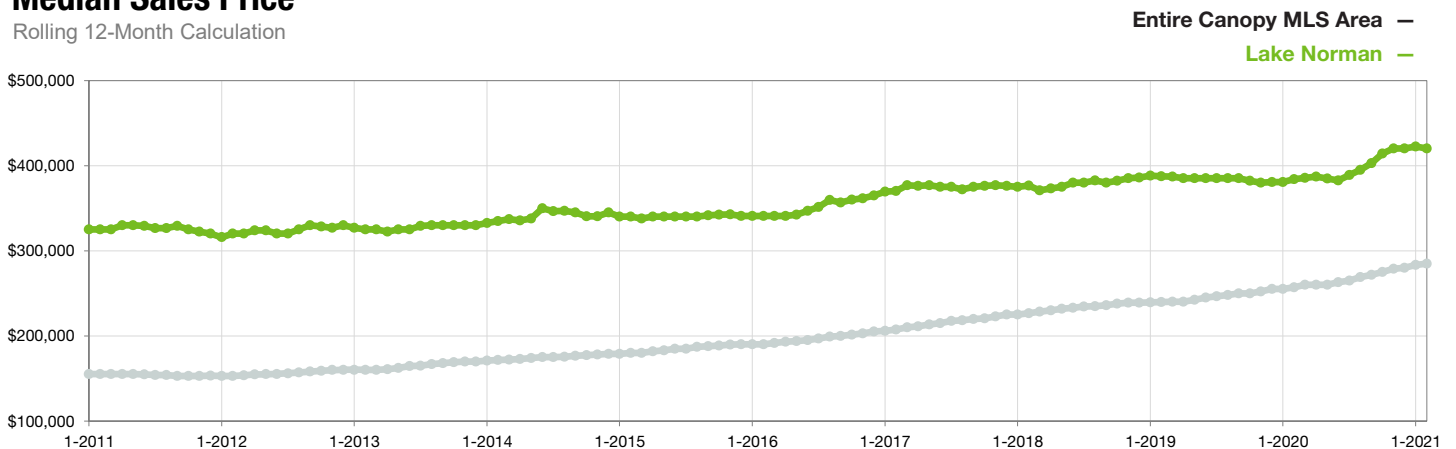
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February



Median Sales Price

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Local Market Update for February 2021

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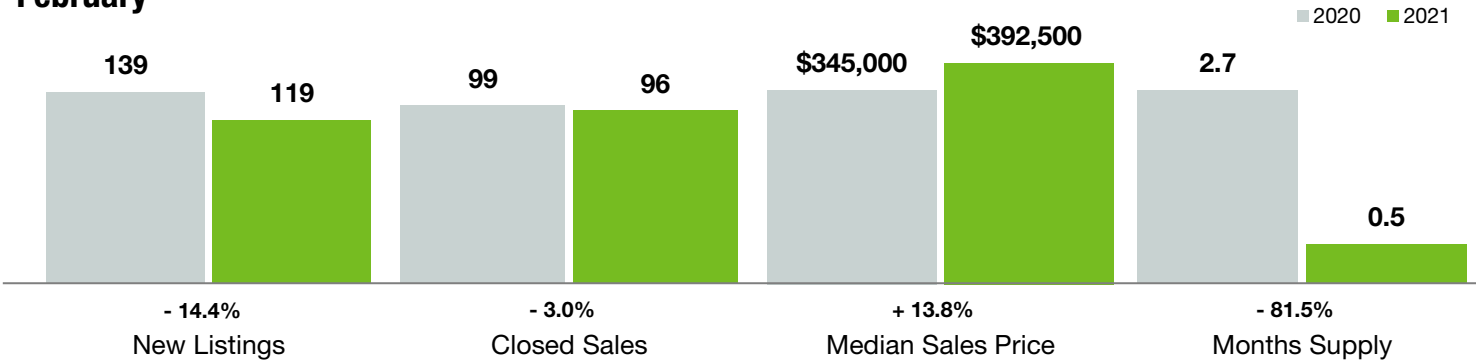
Lake Wylie

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	139	119	- 14.4%	297	285	- 4.0%
Pending Sales	128	153	+ 19.5%	245	339	+ 38.4%
Closed Sales	99	96	- 3.0%	169	202	+ 19.5%
Median Sales Price*	\$345,000	\$392,500	+ 13.8%	\$355,000	\$379,950	+ 7.0%
Average Sales Price*	\$368,772	\$445,902	+ 20.9%	\$377,726	\$430,471	+ 14.0%
Percent of Original List Price Received*	96.5%	101.1%	+ 4.8%	95.9%	100.0%	+ 4.3%
List to Close	122	111	- 9.0%	118	105	- 11.0%
Days on Market Until Sale	69	34	- 50.7%	63	32	- 49.2%
Cumulative Days on Market Until Sale	87	43	- 50.6%	79	37	- 53.2%
Average List Price	\$412,898	\$553,337	+ 34.0%	\$399,502	\$487,962	+ 22.1%
Inventory of Homes for Sale	349	83	- 76.2%	--	--	--
Months Supply of Inventory	2.7	0.5	- 81.5%	--	--	--

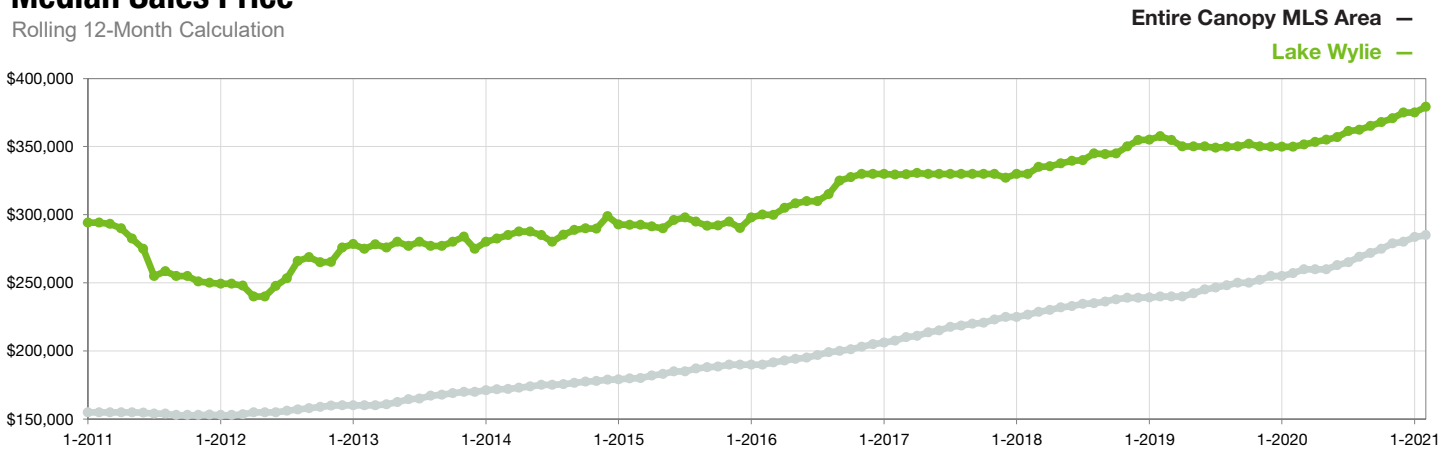
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February



Median Sales Price

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Local Market Update for February 2021

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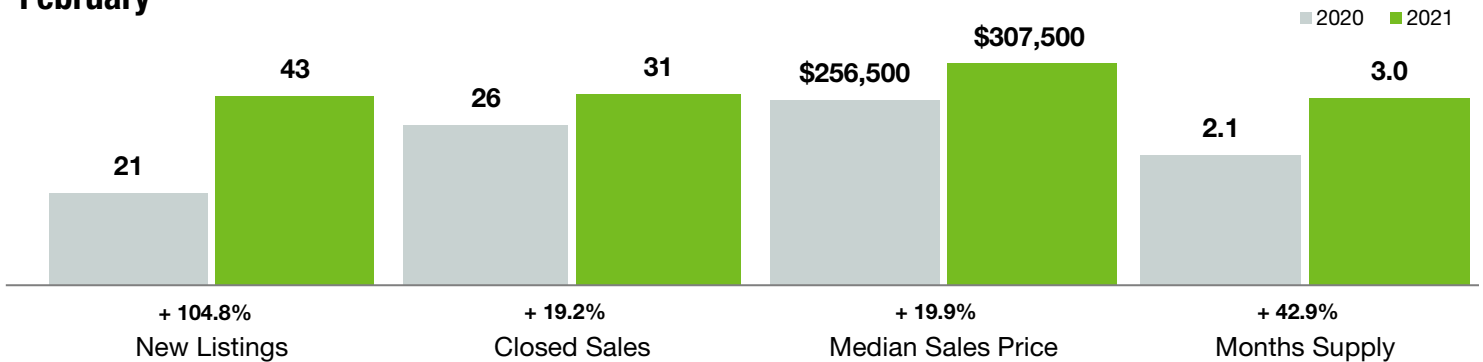
Uptown Charlotte

North Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	21	43	+ 104.8%	61	77	+ 26.2%
Pending Sales	30	32	+ 6.7%	58	75	+ 29.3%
Closed Sales	26	31	+ 19.2%	52	56	+ 7.7%
Median Sales Price*	\$256,500	\$307,500	+ 19.9%	\$293,700	\$321,950	+ 9.6%
Average Sales Price*	\$291,962	\$339,385	+ 16.2%	\$309,627	\$363,602	+ 17.4%
Percent of Original List Price Received*	94.8%	97.3%	+ 2.6%	95.7%	96.7%	+ 1.0%
List to Close	102	90	- 11.8%	95	109	+ 14.7%
Days on Market Until Sale	61	47	- 23.0%	54	57	+ 5.6%
Cumulative Days on Market Until Sale	75	69	- 8.0%	63	70	+ 11.1%
Average List Price	\$410,557	\$397,240	- 3.2%	\$354,000	\$397,875	+ 12.4%
Inventory of Homes for Sale	66	88	+ 33.3%	--	--	--
Months Supply of Inventory	2.1	3.0	+ 42.9%	--	--	--

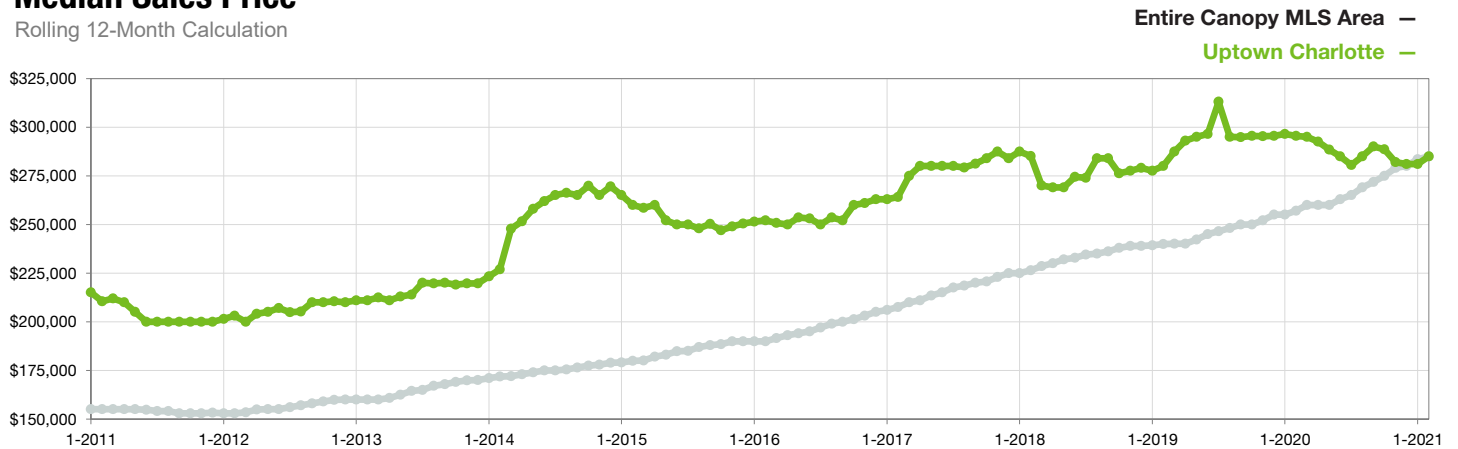
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February



Median Sales Price

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Local Market Update for February 2021

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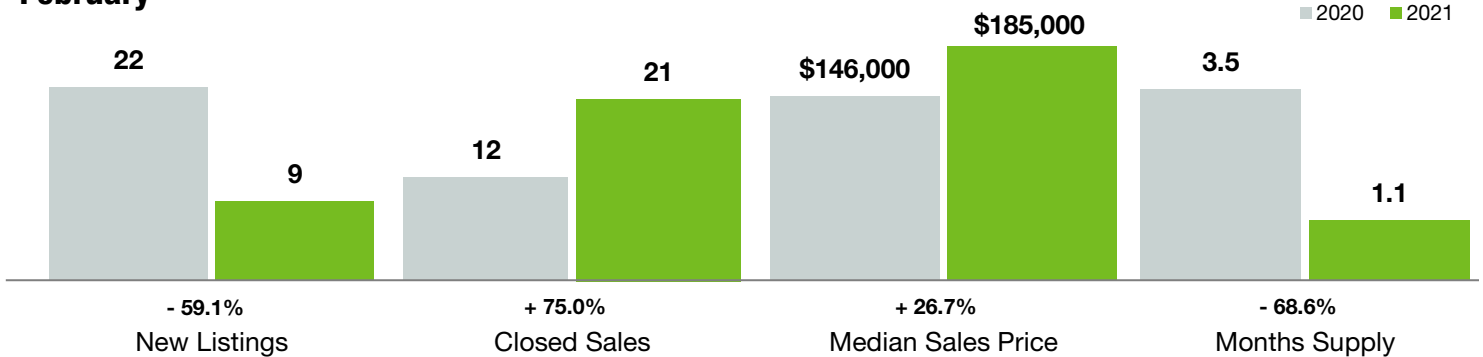
Chester County

South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	22	9	- 59.1%	38	31	- 18.4%
Pending Sales	14	13	- 7.1%	36	37	+ 2.8%
Closed Sales	12	21	+ 75.0%	31	34	+ 9.7%
Median Sales Price*	\$146,000	\$185,000	+ 26.7%	\$150,000	\$177,994	+ 18.7%
Average Sales Price*	\$156,400	\$186,800	+ 19.4%	\$156,252	\$173,138	+ 10.8%
Percent of Original List Price Received*	97.2%	95.5%	- 1.7%	97.6%	94.7%	- 3.0%
List to Close	98	97	- 1.0%	101	94	- 6.9%
Days on Market Until Sale	61	25	- 59.0%	51	27	- 47.1%
Cumulative Days on Market Until Sale	64	39	- 39.1%	62	36	- 41.9%
Average List Price	\$211,699	\$163,467	- 22.8%	\$187,955	\$175,471	- 6.6%
Inventory of Homes for Sale	61	21	- 65.6%	--	--	--
Months Supply of Inventory	3.5	1.1	- 68.6%	--	--	--

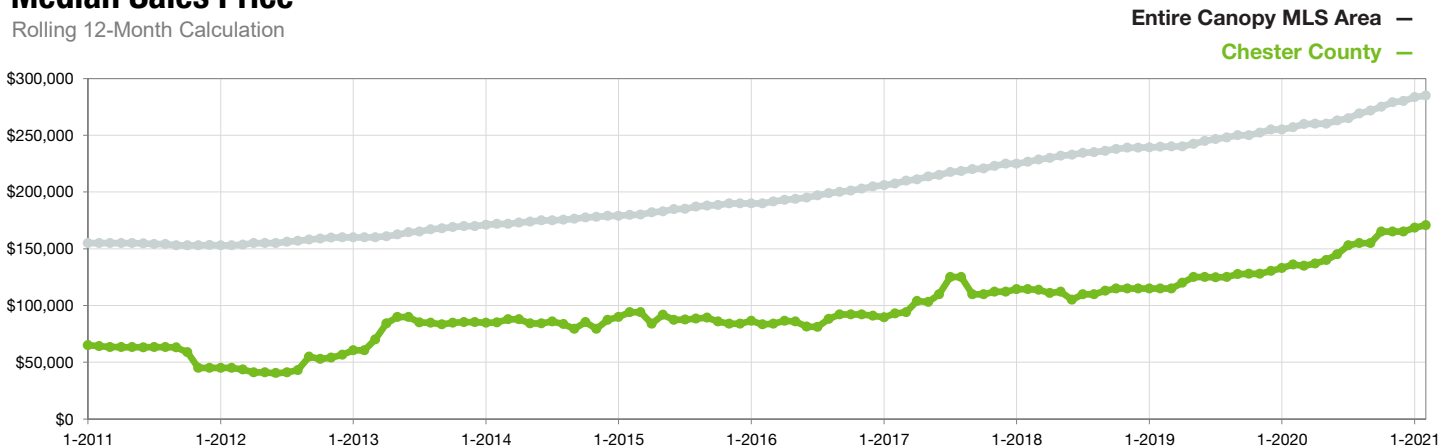
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February



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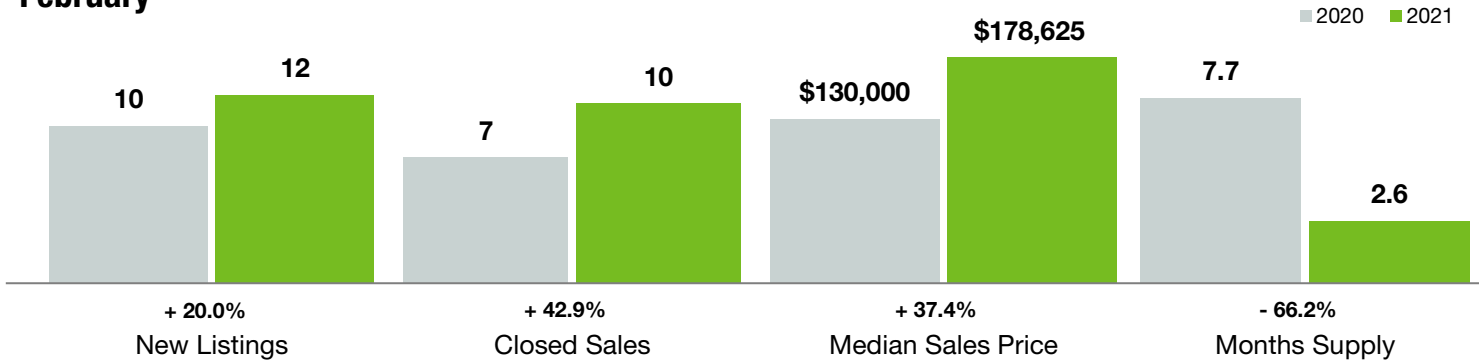
Chesterfield County

South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	10	12	+ 20.0%	16	27	+ 68.8%
Pending Sales	8	15	+ 87.5%	17	26	+ 52.9%
Closed Sales	7	10	+ 42.9%	10	23	+ 130.0%
Median Sales Price*	\$130,000	\$178,625	+ 37.4%	\$135,000	\$169,900	+ 25.9%
Average Sales Price*	\$104,193	\$188,870	+ 81.3%	\$107,125	\$181,857	+ 69.8%
Percent of Original List Price Received*	86.7%	93.3%	+ 7.6%	89.2%	97.1%	+ 8.9%
List to Close	149	171	+ 14.8%	136	154	+ 13.2%
Days on Market Until Sale	104	79	- 24.0%	82	69	- 15.9%
Cumulative Days on Market Until Sale	104	85	- 18.3%	82	78	- 4.9%
Average List Price	\$171,950	\$189,942	+ 10.5%	\$159,136	\$196,195	+ 23.3%
Inventory of Homes for Sale	37	24	- 35.1%	--	--	--
Months Supply of Inventory	7.7	2.6	- 66.2%	--	--	--

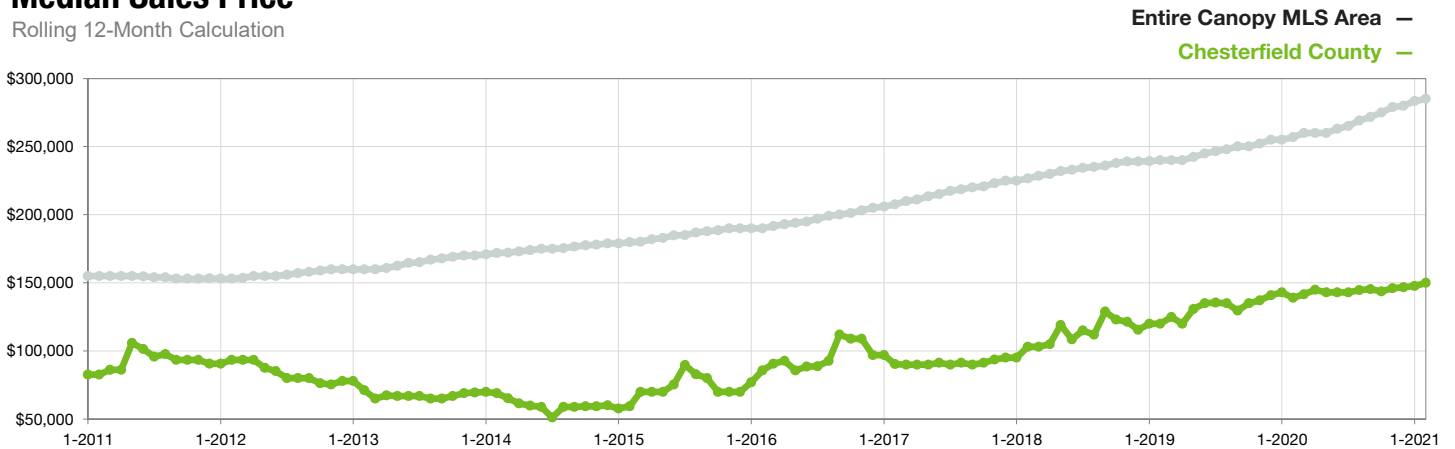
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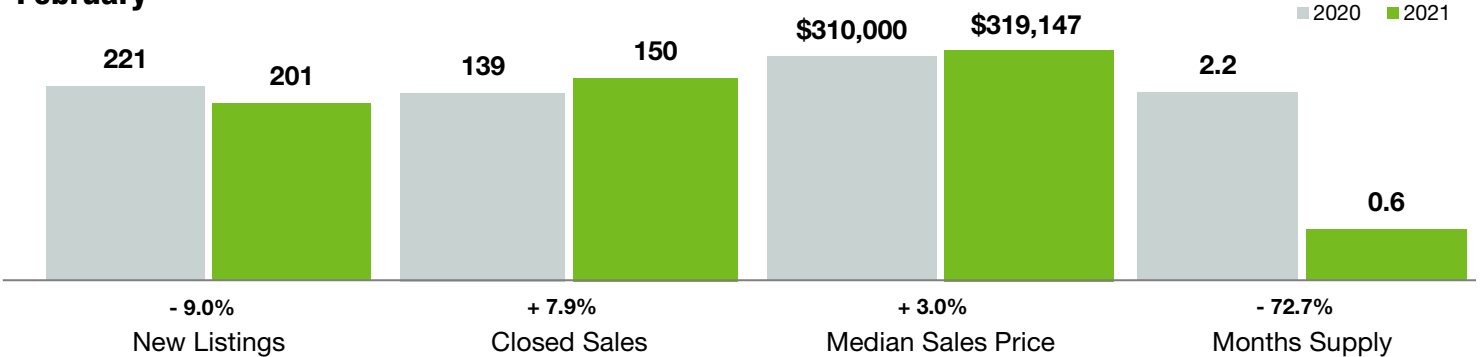
Lancaster County

South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	221	201	- 9.0%	420	358	- 14.8%
Pending Sales	197	201	+ 2.0%	375	368	- 1.9%
Closed Sales	139	150	+ 7.9%	251	298	+ 18.7%
Median Sales Price*	\$310,000	\$319,147	+ 3.0%	\$310,000	\$339,950	+ 9.7%
Average Sales Price*	\$309,431	\$330,647	+ 6.9%	\$309,146	\$342,165	+ 10.7%
Percent of Original List Price Received*	96.7%	100.1%	+ 3.5%	96.7%	99.8%	+ 3.2%
List to Close	111	107	- 3.6%	110	108	- 1.8%
Days on Market Until Sale	61	38	- 37.7%	57	41	- 28.1%
Cumulative Days on Market Until Sale	78	37	- 52.6%	73	38	- 47.9%
Average List Price	\$318,169	\$343,639	+ 8.0%	\$330,058	\$338,821	+ 2.7%
Inventory of Homes for Sale	378	120	- 68.3%	--	--	--
Months Supply of Inventory	2.2	0.6	- 72.7%	--	--	--

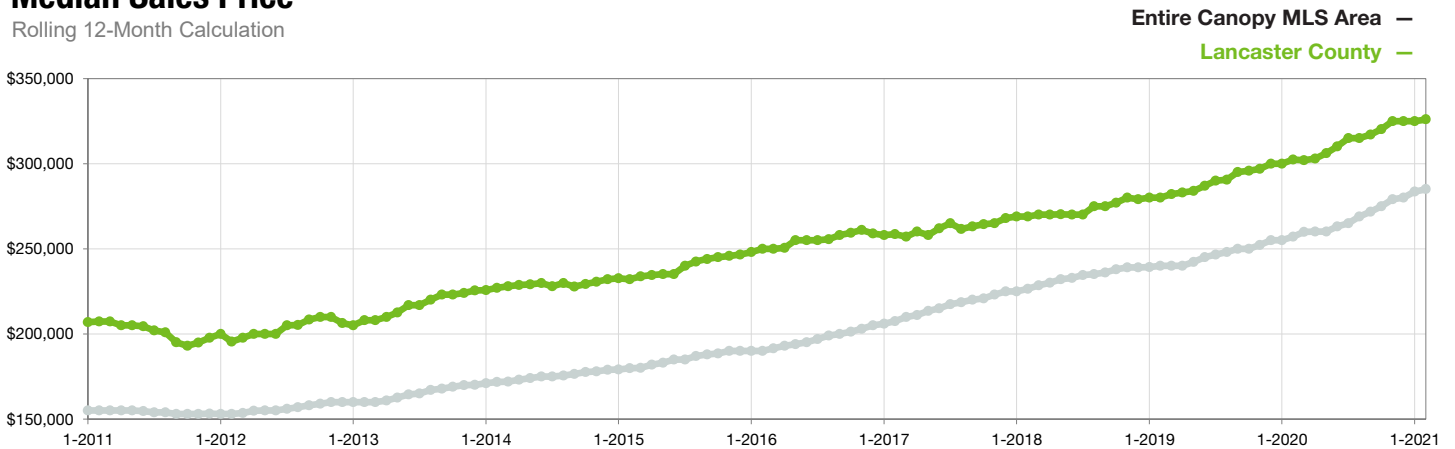
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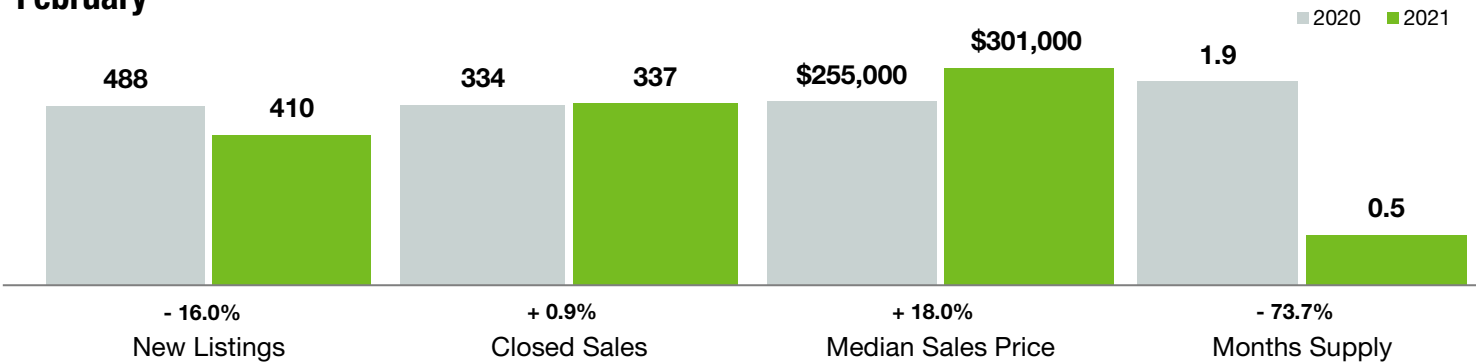
York County

South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	488	410	- 16.0%	965	843	- 12.6%
Pending Sales	453	456	+ 0.7%	869	925	+ 6.4%
Closed Sales	334	337	+ 0.9%	602	710	+ 17.9%
Median Sales Price*	\$255,000	\$301,000	+ 18.0%	\$257,250	\$293,821	+ 14.2%
Average Sales Price*	\$286,867	\$331,835	+ 15.7%	\$285,854	\$328,333	+ 14.9%
Percent of Original List Price Received*	97.7%	100.3%	+ 2.7%	97.2%	99.7%	+ 2.6%
List to Close	93	79	- 15.1%	93	78	- 16.1%
Days on Market Until Sale	43	23	- 46.5%	43	21	- 51.2%
Cumulative Days on Market Until Sale	52	28	- 46.2%	51	24	- 52.9%
Average List Price	\$333,381	\$365,806	+ 9.7%	\$320,026	\$362,280	+ 13.2%
Inventory of Homes for Sale	875	230	- 73.7%	--	--	--
Months Supply of Inventory	1.9	0.5	- 73.7%	--	--	--

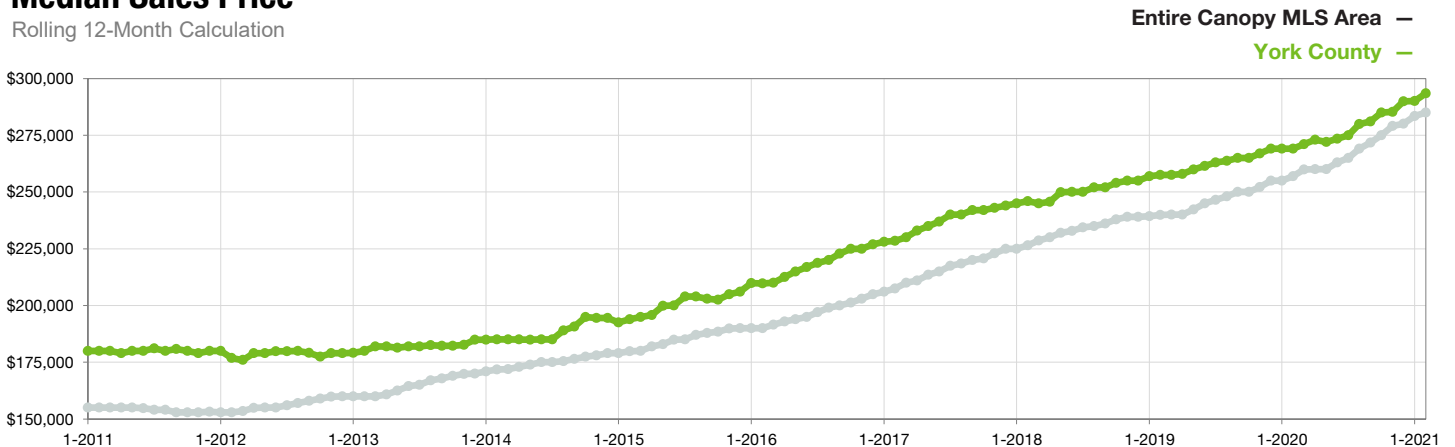
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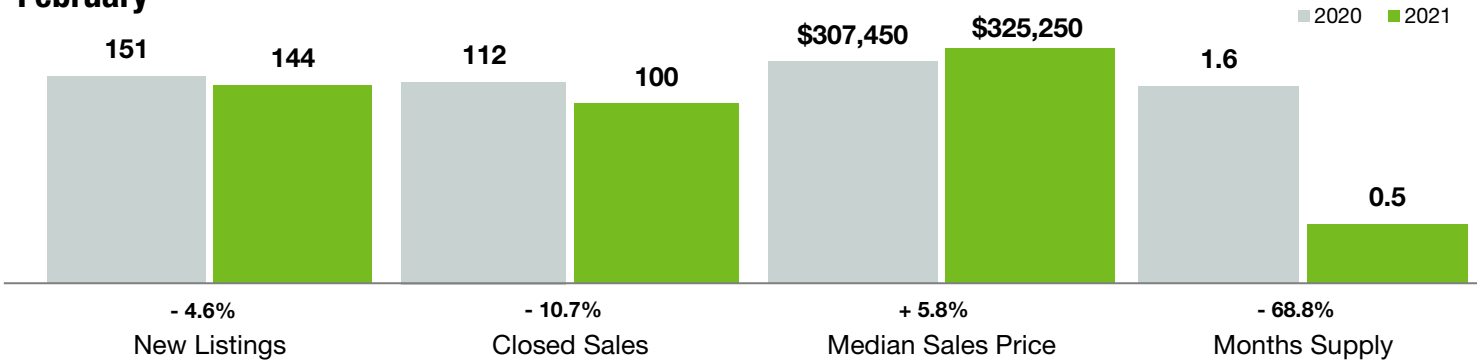
Fort Mill

South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	151	144	- 4.6%	303	265	- 12.5%
Pending Sales	150	147	- 2.0%	277	275	- 0.7%
Closed Sales	112	100	- 10.7%	176	222	+ 26.1%
Median Sales Price*	\$307,450	\$325,250	+ 5.8%	\$319,950	\$324,500	+ 1.4%
Average Sales Price*	\$353,581	\$360,119	+ 1.8%	\$357,416	\$353,932	- 1.0%
Percent of Original List Price Received*	99.0%	100.1%	+ 1.1%	98.2%	99.8%	+ 1.6%
List to Close	104	70	- 32.7%	107	71	- 33.6%
Days on Market Until Sale	39	19	- 51.3%	44	17	- 61.4%
Cumulative Days on Market Until Sale	51	25	- 51.0%	58	20	- 65.5%
Average List Price	\$418,646	\$418,924	+ 0.1%	\$392,770	\$408,233	+ 3.9%
Inventory of Homes for Sale	241	73	- 69.7%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--

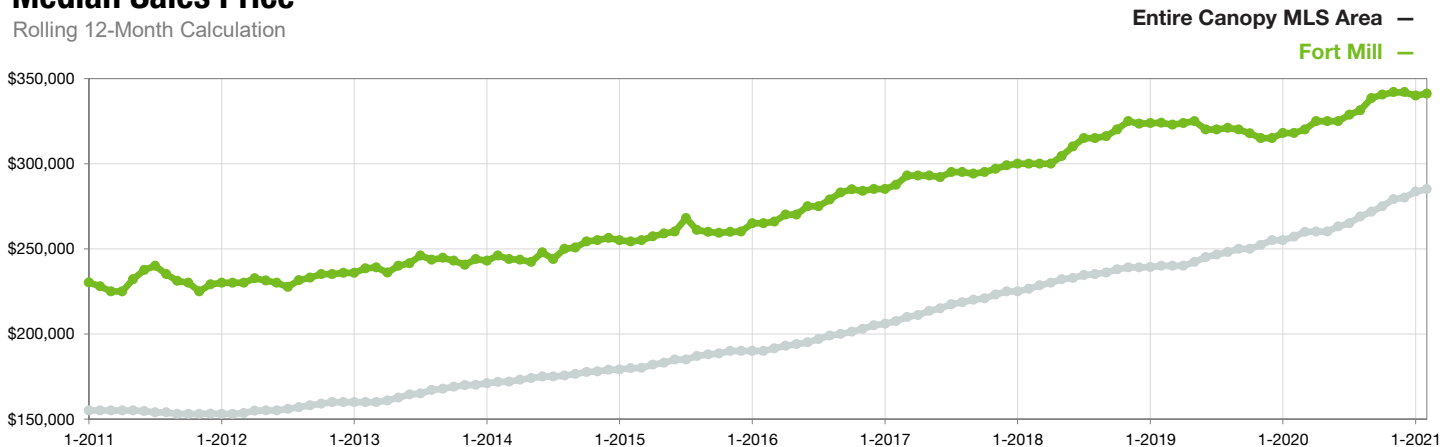
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February



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for February 2021

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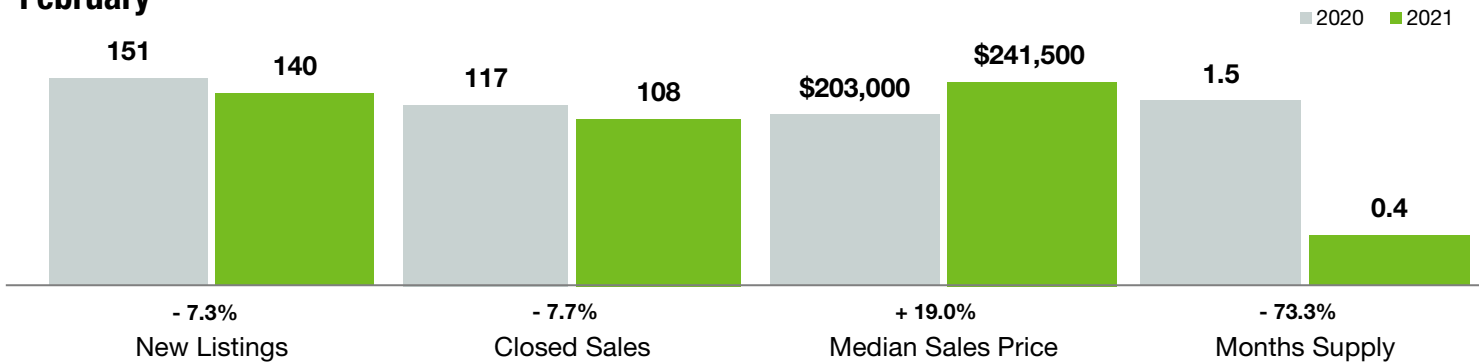
Rock Hill

South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	151	140	- 7.3%	290	256	- 11.7%
Pending Sales	141	153	+ 8.5%	287	286	- 0.3%
Closed Sales	117	108	- 7.7%	242	228	- 5.8%
Median Sales Price*	\$203,000	\$241,500	+ 19.0%	\$216,250	\$254,000	+ 17.5%
Average Sales Price*	\$220,390	\$262,736	+ 19.2%	\$225,290	\$270,240	+ 20.0%
Percent of Original List Price Received*	96.5%	99.8%	+ 3.4%	96.5%	99.8%	+ 3.4%
List to Close	82	70	- 14.6%	85	67	- 21.2%
Days on Market Until Sale	39	17	- 56.4%	39	16	- 59.0%
Cumulative Days on Market Until Sale	46	18	- 60.9%	44	18	- 59.1%
Average List Price	\$239,421	\$258,427	+ 7.9%	\$234,944	\$263,243	+ 12.0%
Inventory of Homes for Sale	242	67	- 72.3%	--	--	--
Months Supply of Inventory	1.5	0.4	- 73.3%	--	--	--

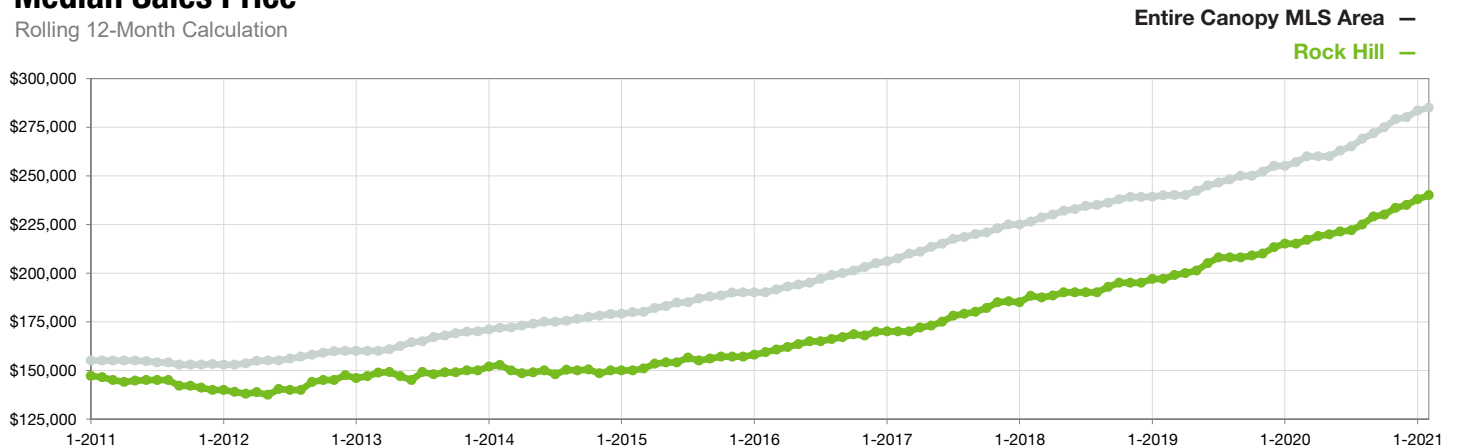
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February



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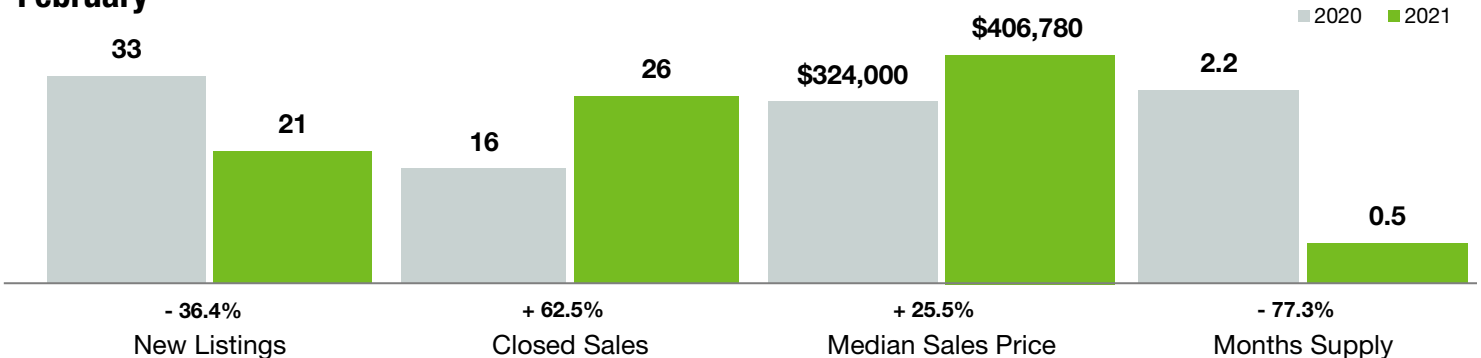
Tega Cay

South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	33	21	- 36.4%	61	66	+ 8.2%
Pending Sales	26	25	- 3.8%	45	67	+ 48.9%
Closed Sales	16	26	+ 62.5%	26	44	+ 69.2%
Median Sales Price*	\$324,000	\$406,780	+ 25.5%	\$340,250	\$400,000	+ 17.6%
Average Sales Price*	\$324,477	\$415,947	+ 28.2%	\$332,265	\$410,507	+ 23.5%
Percent of Original List Price Received*	95.5%	100.7%	+ 5.4%	96.2%	99.4%	+ 3.3%
List to Close	93	68	- 26.9%	100	65	- 35.0%
Days on Market Until Sale	51	13	- 74.5%	55	14	- 74.5%
Cumulative Days on Market Until Sale	51	41	- 19.6%	62	34	- 45.2%
Average List Price	\$375,947	\$373,879	- 0.6%	\$379,774	\$398,936	+ 5.0%
Inventory of Homes for Sale	71	17	- 76.1%	--	--	--
Months Supply of Inventory	2.2	0.5	- 77.3%	--	--	--

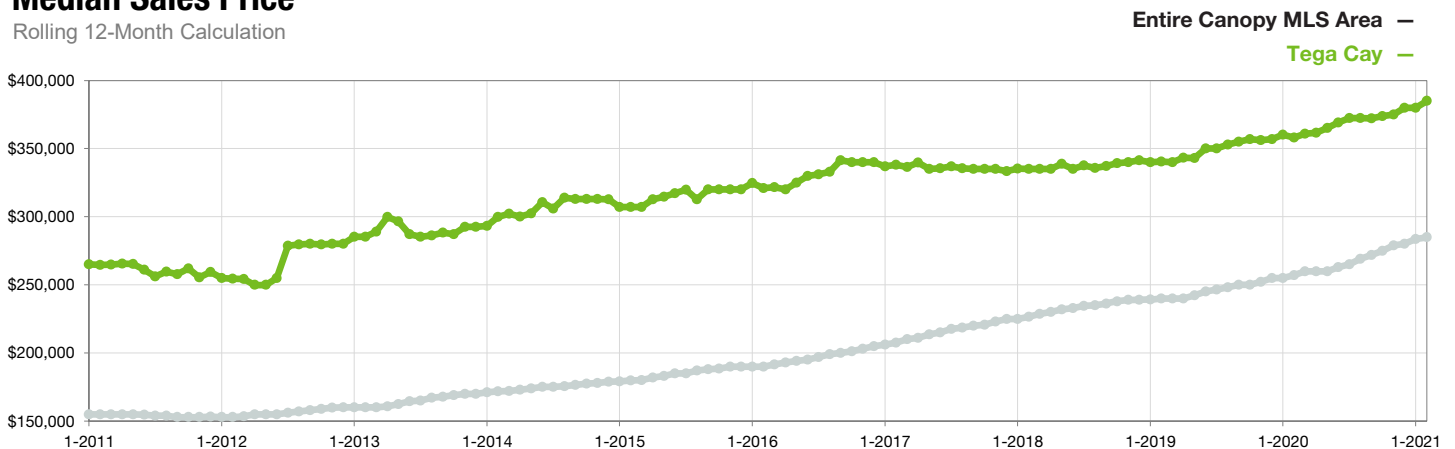
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February



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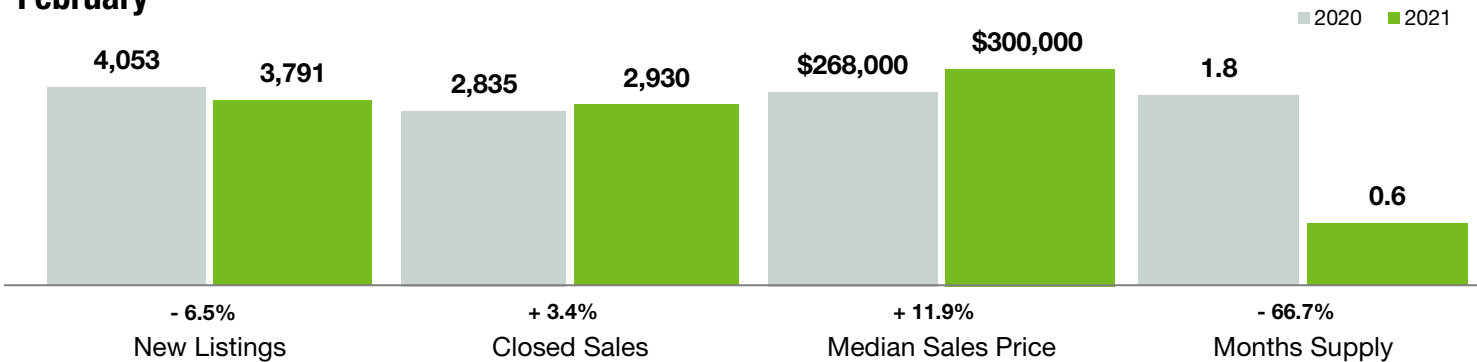
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	Thru 2-2020	Thru 2-2021	Percent Change
New Listings	4,053	3,791	- 6.5%	7,992	7,434	- 7.0%
Pending Sales	3,719	4,048	+ 8.8%	7,259	7,881	+ 8.6%
Closed Sales	2,835	2,930	+ 3.4%	5,401	5,846	+ 8.2%
Median Sales Price*	\$268,000	\$300,000	+ 11.9%	\$264,500	\$297,000	+ 12.3%
Average Sales Price*	\$311,757	\$350,669	+ 12.5%	\$309,688	\$348,768	+ 12.6%
Percent of Original List Price Received*	97.0%	99.5%	+ 2.6%	96.7%	99.3%	+ 2.7%
List to Close	98	88	- 10.2%	99	86	- 13.1%
Days on Market Until Sale	48	30	- 37.5%	47	28	- 40.4%
Cumulative Days on Market Until Sale	57	34	- 40.4%	56	31	- 44.6%
Average List Price	\$359,024	\$390,157	+ 8.7%	\$351,507	\$385,441	+ 9.7%
Inventory of Homes for Sale	6,603	2,332	- 64.7%	--	--	--
Months Supply of Inventory	1.8	0.6	- 66.7%	--	--	--

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