

# Local Market Update for May 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®

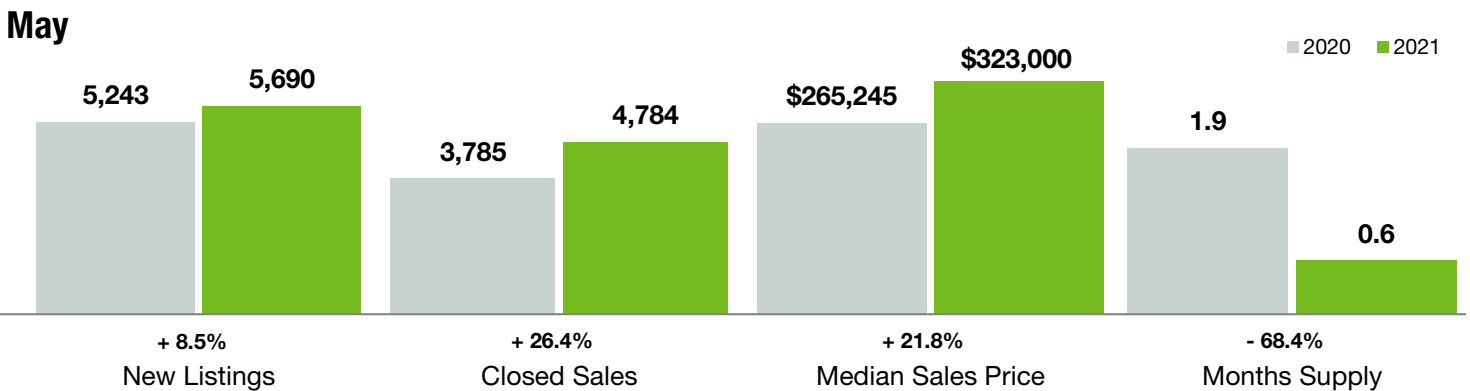


## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

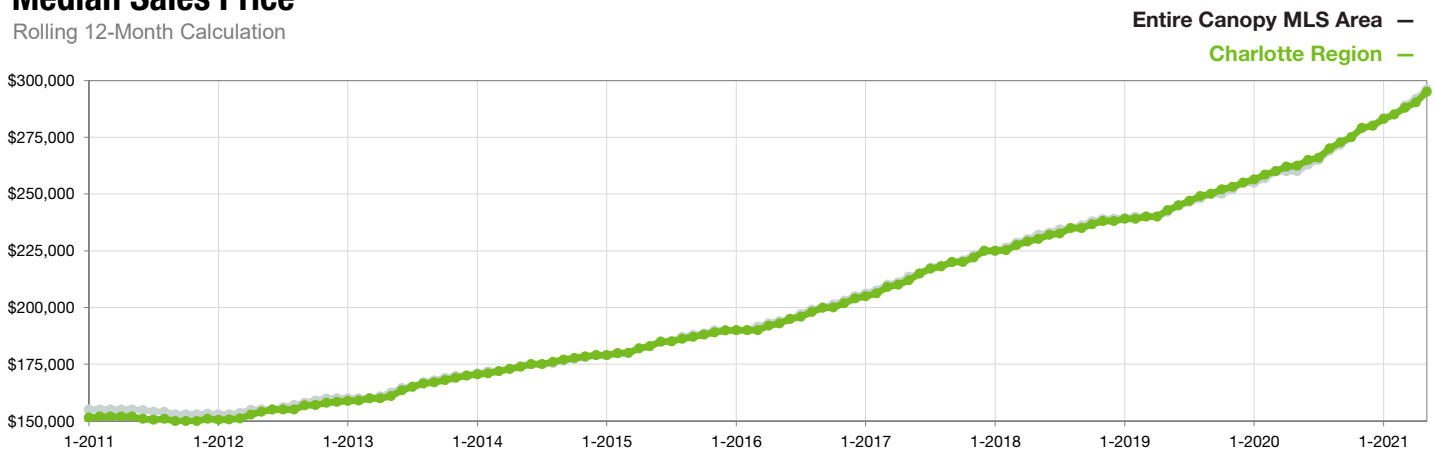
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	5,243	<b>5,690</b>	+ 8.5%	25,008	<b>26,022</b>	+ 4.1%
Pending Sales	5,512	<b>5,606</b>	+ 1.7%	22,089	<b>25,409</b>	+ 15.0%
Closed Sales	3,785	<b>4,784</b>	+ 26.4%	18,413	<b>21,891</b>	+ 18.9%
Median Sales Price*	\$265,245	<b>\$323,000</b>	+ 21.8%	\$265,000	<b>\$306,000</b>	+ 15.5%
Average Sales Price*	\$309,877	<b>\$394,924</b>	+ 27.4%	\$311,449	<b>\$367,961</b>	+ 18.1%
Percent of Original List Price Received*	97.6%	<b>101.6%</b>	+ 4.1%	97.2%	<b>100.3%</b>	+ 3.2%
List to Close	91	<b>68</b>	- 25.3%	95	<b>78</b>	- 17.9%
Days on Market Until Sale	36	<b>16</b>	- 55.6%	43	<b>24</b>	- 44.2%
Cumulative Days on Market Until Sale	39	<b>18</b>	- 53.8%	51	<b>25</b>	- 51.0%
Average List Price	\$374,022	<b>\$403,871</b>	+ 8.0%	\$349,578	<b>\$394,316</b>	+ 12.8%
Inventory of Homes for Sale	8,177	<b>3,104</b>	- 62.0%	--	--	--
Months Supply of Inventory	1.9	<b>0.6</b>	- 68.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation



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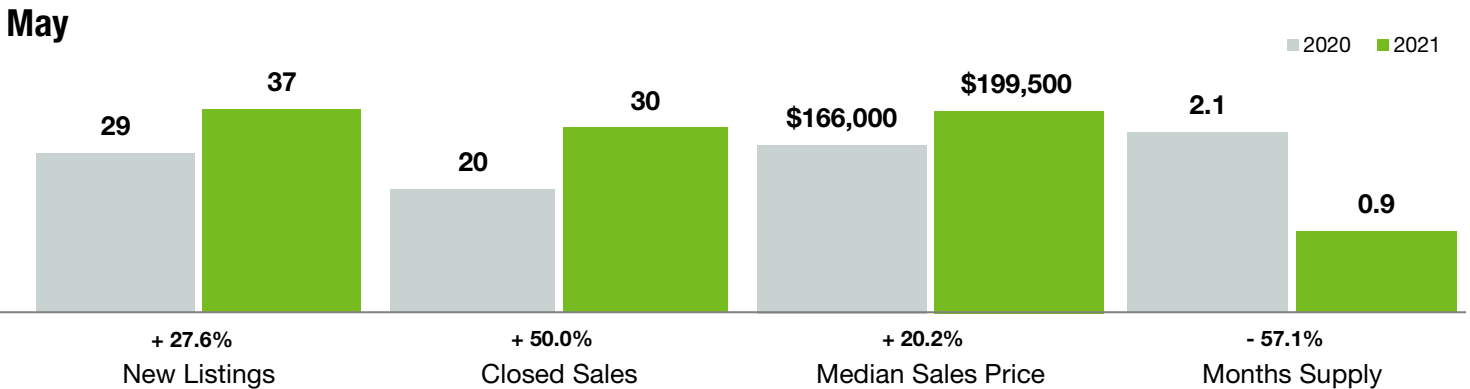


## Alexander County

North Carolina

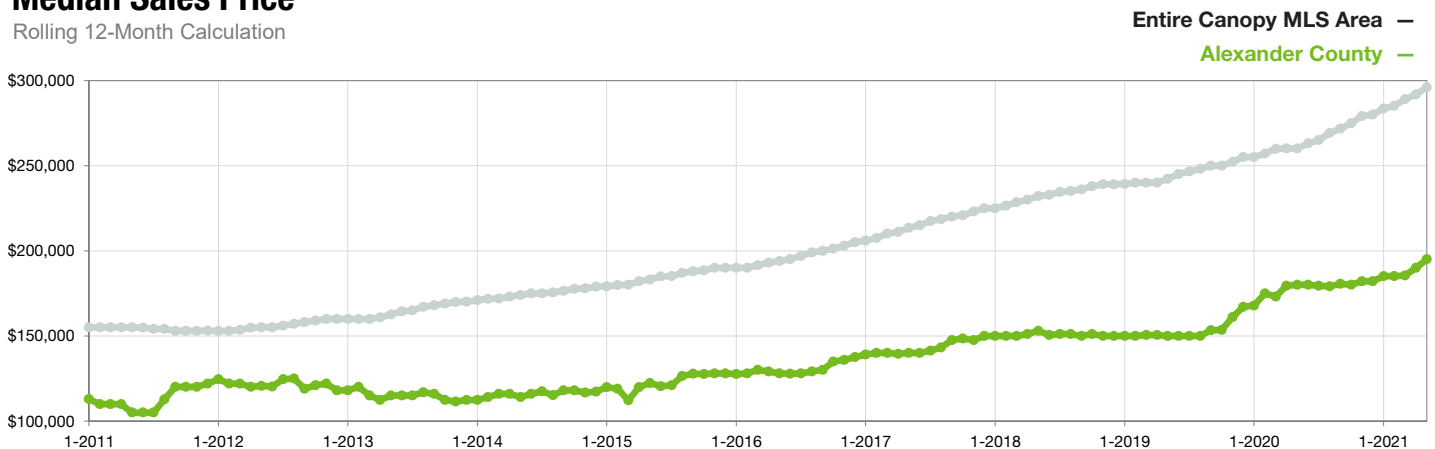
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	29	37	+ 27.6%	140	156	+ 11.4%
Pending Sales	34	26	- 23.5%	133	155	+ 16.5%
Closed Sales	20	30	+ 50.0%	117	131	+ 12.0%
Median Sales Price*	\$166,000	\$199,500	+ 20.2%	\$173,500	\$201,000	+ 15.9%
Average Sales Price*	\$203,179	\$309,533	+ 52.3%	\$230,276	\$257,696	+ 11.9%
Percent of Original List Price Received*	93.5%	98.3%	+ 5.1%	94.9%	97.2%	+ 2.4%
List to Close	101	76	- 24.8%	117	75	- 35.9%
Days on Market Until Sale	62	27	- 56.5%	69	28	- 59.4%
Cumulative Days on Market Until Sale	53	26	- 50.9%	88	29	- 67.0%
Average List Price	\$245,983	\$300,954	+ 22.3%	\$238,594	\$280,369	+ 17.5%
Inventory of Homes for Sale	50	28	- 44.0%	--	--	--
Months Supply of Inventory	2.1	0.9	- 57.1%	--	--	--

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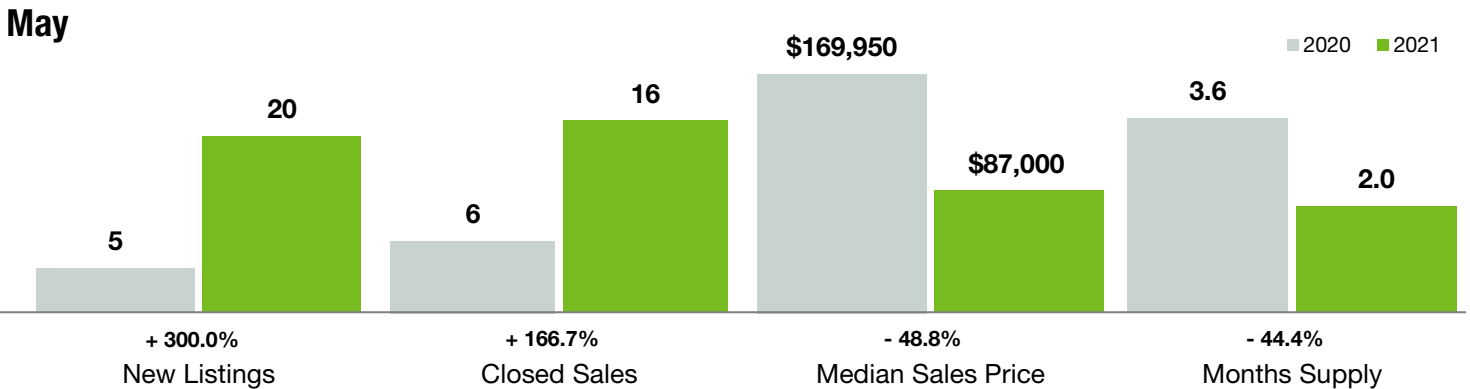


## Anson County

North Carolina

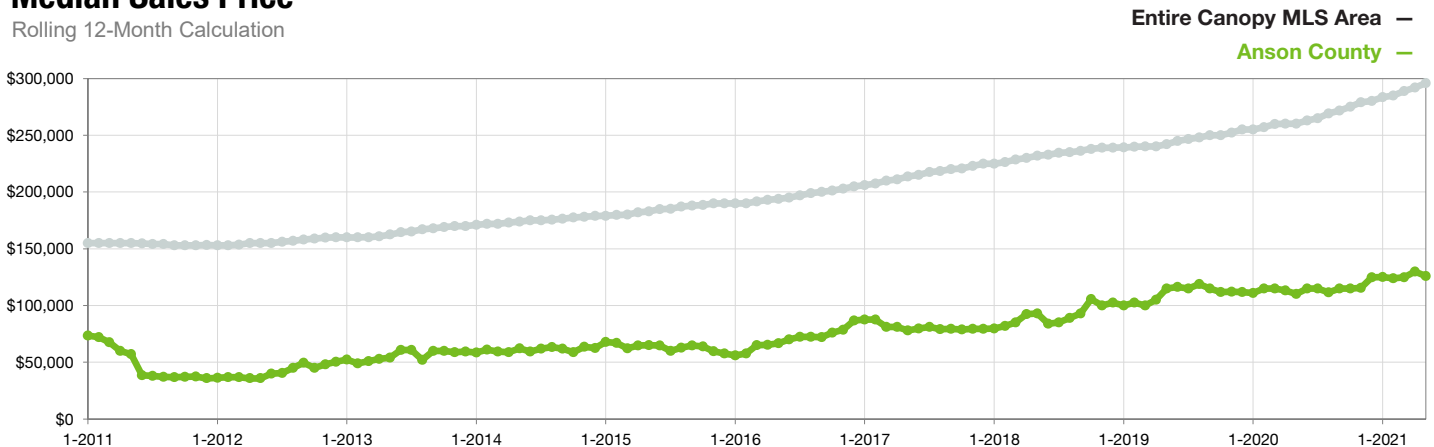
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	5	20	+ 300.0%	52	94	+ 80.8%
Pending Sales	10	13	+ 30.0%	55	77	+ 40.0%
Closed Sales	6	16	+ 166.7%	52	67	+ 28.8%
Median Sales Price*	\$169,950	\$87,000	- 48.8%	\$135,500	\$129,950	- 4.1%
Average Sales Price*	\$179,283	\$128,800	- 28.2%	\$130,199	\$146,283	+ 12.4%
Percent of Original List Price Received*	97.5%	93.2%	- 4.4%	91.0%	94.9%	+ 4.3%
List to Close	71	119	+ 67.6%	175	103	- 41.1%
Days on Market Until Sale	29	50	+ 72.4%	121	49	- 59.5%
Cumulative Days on Market Until Sale	29	50	+ 72.4%	126	49	- 61.1%
Average List Price	\$104,920	\$190,430	+ 81.5%	\$153,908	\$154,166	+ 0.2%
Inventory of Homes for Sale	40	27	- 32.5%	--	--	--
Months Supply of Inventory	3.6	2.0	- 44.4%	--	--	--

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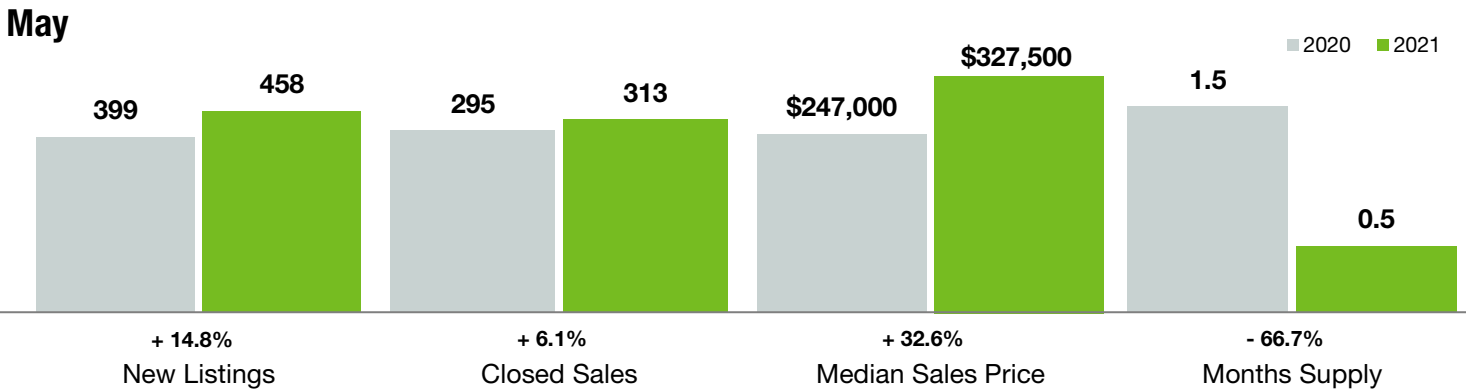


## Cabarrus County

North Carolina

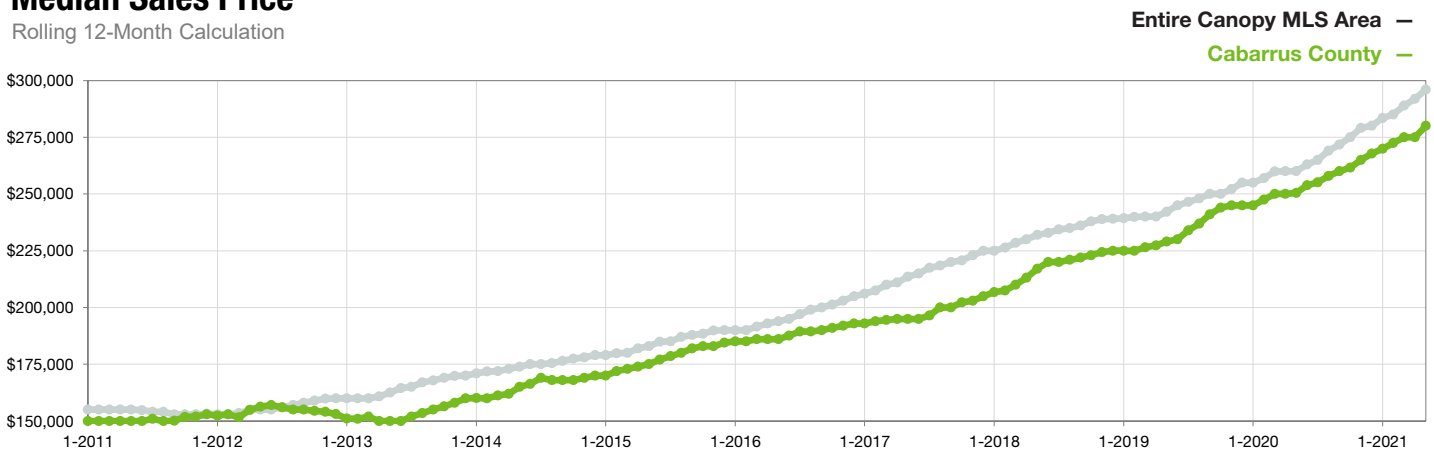
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	399	458	+ 14.8%	1,888	1,845	- 2.3%
Pending Sales	414	425	+ 2.7%	1,655	1,757	+ 6.2%
Closed Sales	295	313	+ 6.1%	1,419	1,504	+ 6.0%
Median Sales Price*	\$247,000	\$327,500	+ 32.6%	\$254,990	\$292,500	+ 14.7%
Average Sales Price*	\$265,554	\$344,732	+ 29.8%	\$273,172	\$316,956	+ 16.0%
Percent of Original List Price Received*	97.4%	102.3%	+ 5.0%	97.2%	100.4%	+ 3.3%
List to Close	83	53	- 36.1%	92	65	- 29.3%
Days on Market Until Sale	34	11	- 67.6%	41	18	- 56.1%
Cumulative Days on Market Until Sale	40	13	- 67.5%	52	18	- 65.4%
Average List Price	\$305,728	\$346,716	+ 13.4%	\$297,649	\$331,938	+ 11.5%
Inventory of Homes for Sale	499	175	- 64.9%	--	--	--
Months Supply of Inventory	1.5	0.5	- 66.7%	--	--	--

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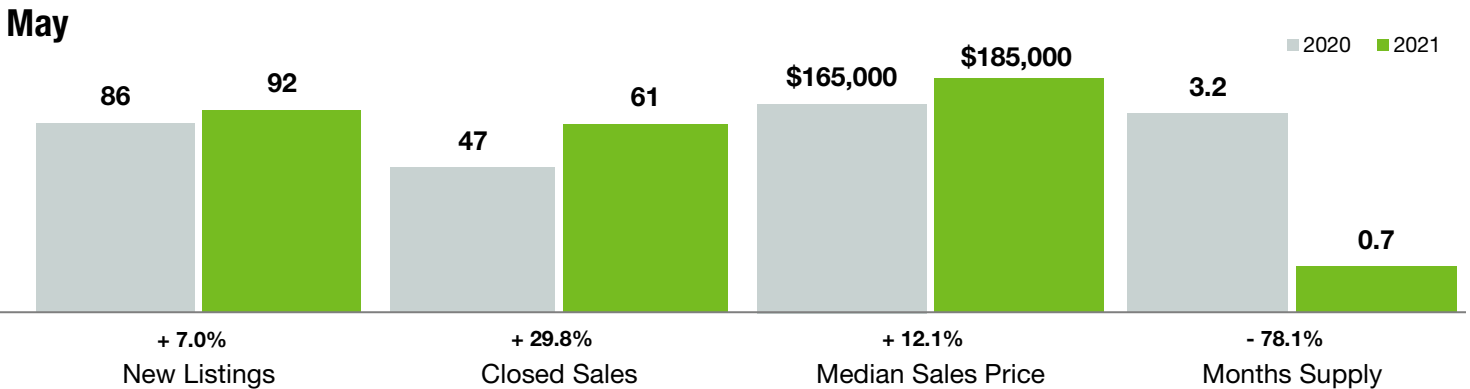


## Cleveland County

North Carolina

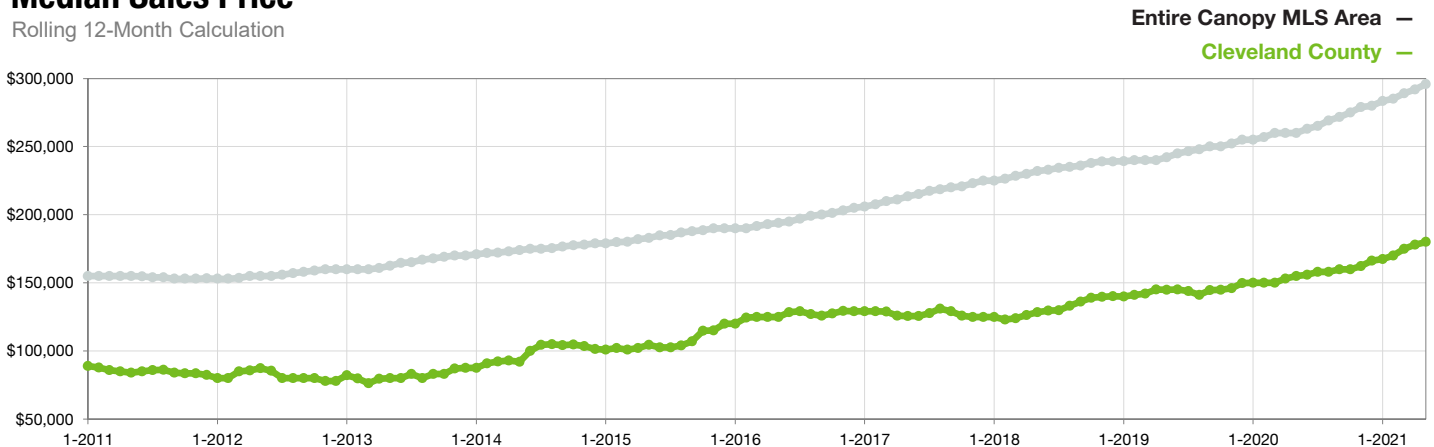
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	86	92	+ 7.0%	404	531	+ 31.4%
Pending Sales	70	96	+ 37.1%	320	517	+ 61.6%
Closed Sales	47	61	+ 29.8%	261	395	+ 51.3%
Median Sales Price*	\$165,000	\$185,000	+ 12.1%	\$152,600	\$184,500	+ 20.9%
Average Sales Price*	\$194,664	\$225,990	+ 16.1%	\$176,655	\$209,275	+ 18.5%
Percent of Original List Price Received*	93.4%	99.1%	+ 6.1%	94.8%	96.7%	+ 2.0%
List to Close	114	59	- 48.2%	96	74	- 22.9%
Days on Market Until Sale	64	15	- 76.6%	49	25	- 49.0%
Cumulative Days on Market Until Sale	57	14	- 75.4%	52	27	- 48.1%
Average List Price	\$203,650	\$226,391	+ 11.2%	\$189,586	\$230,105	+ 21.4%
Inventory of Homes for Sale	171	69	- 59.6%	--	--	--
Months Supply of Inventory	3.2	0.7	- 78.1%	--	--	--

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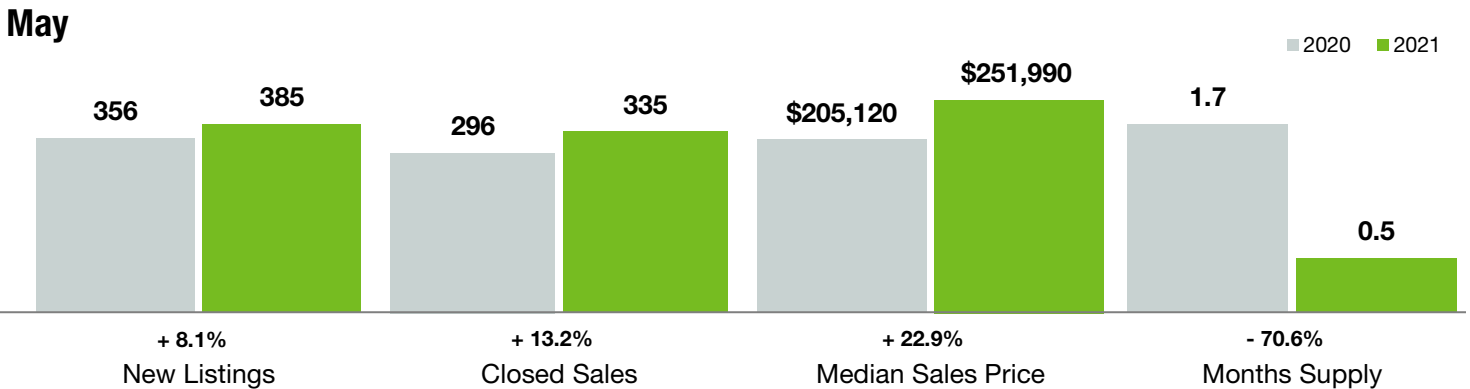


## Gaston County

North Carolina

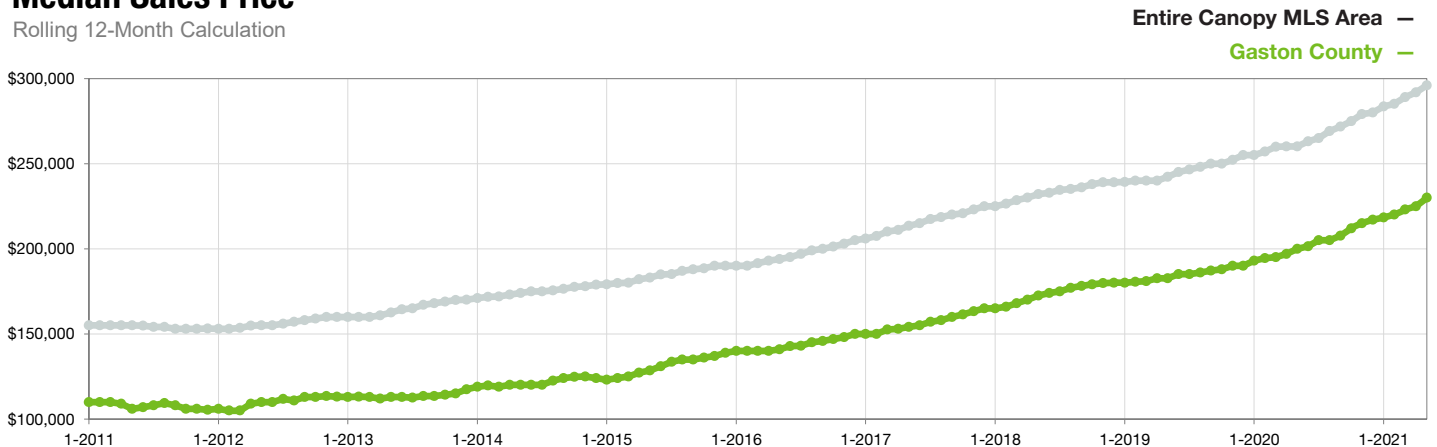
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	356	<b>385</b>	+ 8.1%	1,754	<b>1,839</b>	+ 4.8%
Pending Sales	411	<b>387</b>	- 5.8%	1,621	<b>1,824</b>	+ 12.5%
Closed Sales	296	<b>335</b>	+ 13.2%	1,404	<b>1,613</b>	+ 14.9%
Median Sales Price*	\$205,120	<b>\$251,990</b>	+ 22.9%	\$207,750	<b>\$240,000</b>	+ 15.5%
Average Sales Price*	\$226,332	<b>\$280,515</b>	+ 23.9%	\$234,786	<b>\$264,213</b>	+ 12.5%
Percent of Original List Price Received*	96.2%	<b>101.8%</b>	+ 5.8%	96.6%	<b>100.2%</b>	+ 3.7%
List to Close	96	<b>80</b>	- 16.7%	99	<b>83</b>	- 16.2%
Days on Market Until Sale	42	<b>16</b>	- 61.9%	43	<b>23</b>	- 46.5%
Cumulative Days on Market Until Sale	45	<b>16</b>	- 64.4%	48	<b>24</b>	- 50.0%
Average List Price	\$244,502	<b>\$278,816</b>	+ 14.0%	\$234,898	<b>\$273,204</b>	+ 16.3%
Inventory of Homes for Sale	539	<b>178</b>	- 67.0%	--	--	--
Months Supply of Inventory	1.7	<b>0.5</b>	- 70.6%	--	--	--

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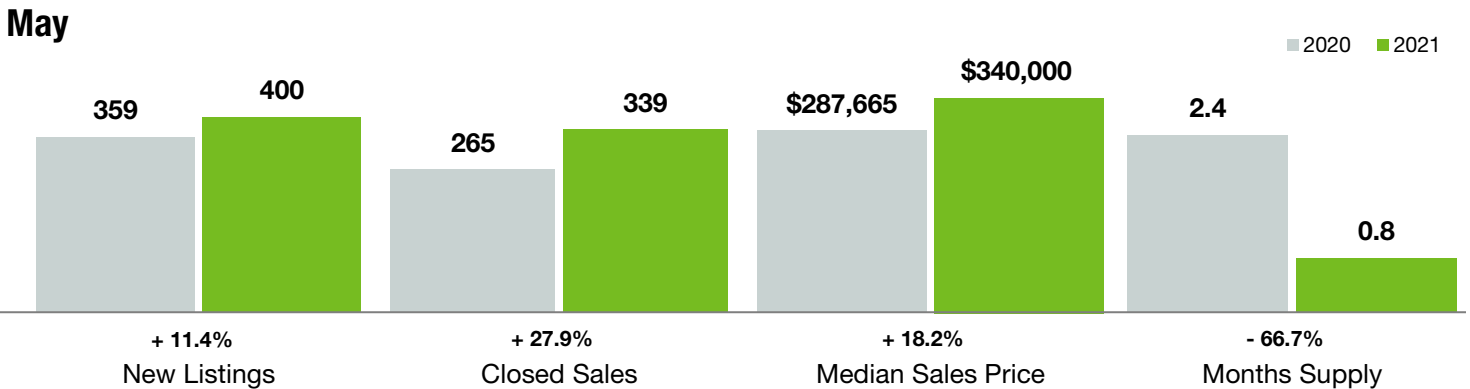


## Iredell County

North Carolina

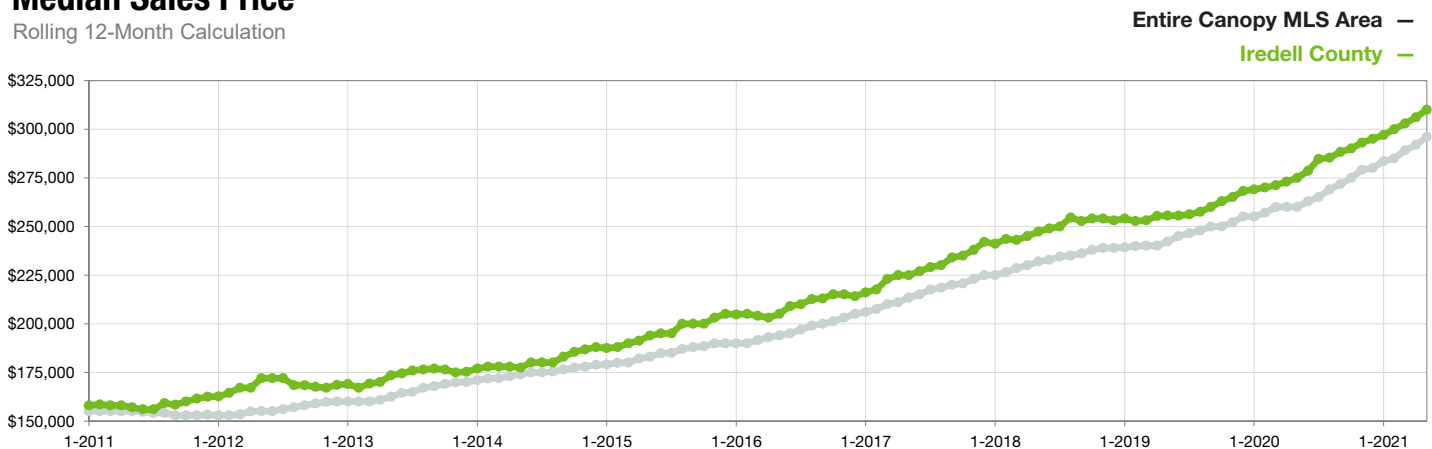
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	359	400	+ 11.4%	1,767	1,828	+ 3.5%
Pending Sales	393	368	- 6.4%	1,509	1,801	+ 19.4%
Closed Sales	265	339	+ 27.9%	1,268	1,611	+ 27.1%
Median Sales Price*	\$287,665	\$340,000	+ 18.2%	\$279,000	\$320,000	+ 14.7%
Average Sales Price*	\$324,116	\$414,315	+ 27.8%	\$329,310	\$383,303	+ 16.4%
Percent of Original List Price Received*	97.5%	101.9%	+ 4.5%	96.8%	100.3%	+ 3.6%
List to Close	93	66	- 29.0%	104	80	- 23.1%
Days on Market Until Sale	42	15	- 64.3%	54	27	- 50.0%
Cumulative Days on Market Until Sale	41	17	- 58.5%	61	27	- 55.7%
Average List Price	\$426,149	\$495,797	+ 16.3%	\$392,517	\$449,661	+ 14.6%
Inventory of Homes for Sale	728	268	- 63.2%	--	--	--
Months Supply of Inventory	2.4	0.8	- 66.7%	--	--	--

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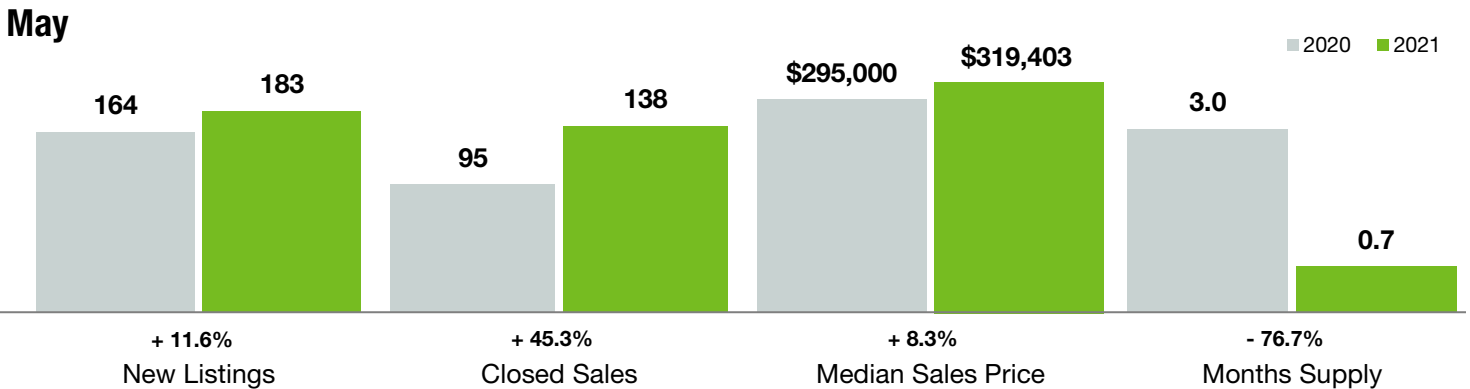


## Lincoln County

North Carolina

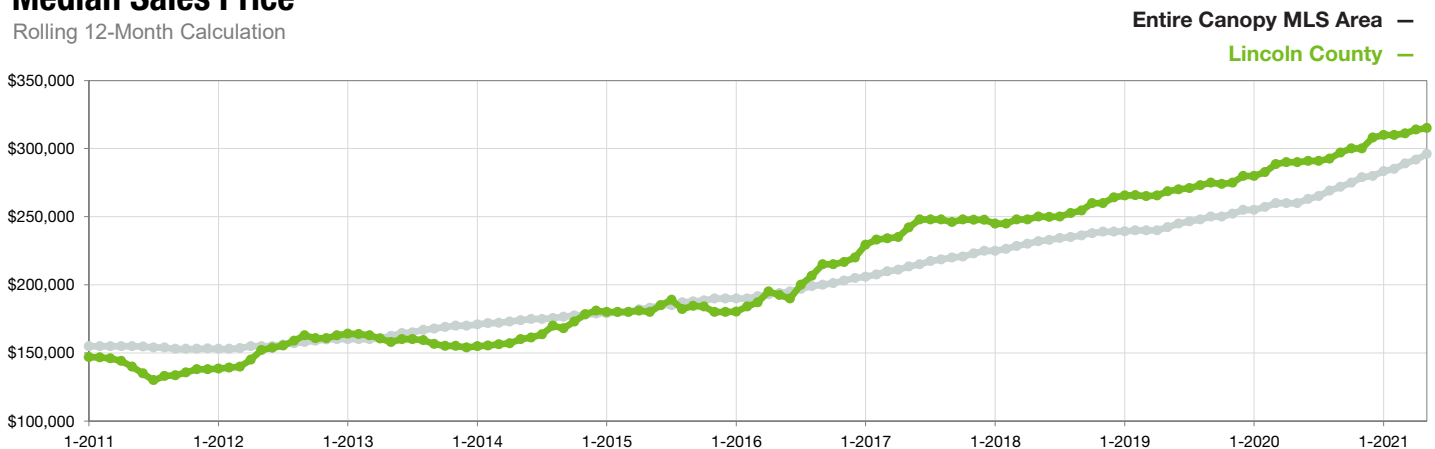
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	164	183	+ 11.6%	766	817	+ 6.7%
Pending Sales	151	176	+ 16.6%	640	865	+ 35.2%
Closed Sales	95	138	+ 45.3%	502	671	+ 33.7%
Median Sales Price*	\$295,000	\$319,403	+ 8.3%	\$297,000	\$324,205	+ 9.2%
Average Sales Price*	\$322,705	\$371,034	+ 15.0%	\$325,713	\$365,513	+ 12.2%
Percent of Original List Price Received*	97.7%	100.8%	+ 3.2%	96.5%	99.7%	+ 3.3%
List to Close	91	75	- 17.6%	109	92	- 15.6%
Days on Market Until Sale	45	24	- 46.7%	62	37	- 40.3%
Cumulative Days on Market Until Sale	56	33	- 41.1%	75	41	- 45.3%
Average List Price	\$350,760	\$417,322	+ 19.0%	\$357,355	\$402,824	+ 12.7%
Inventory of Homes for Sale	344	121	- 64.8%	--	--	--
Months Supply of Inventory	3.0	0.7	- 76.7%	--	--	--

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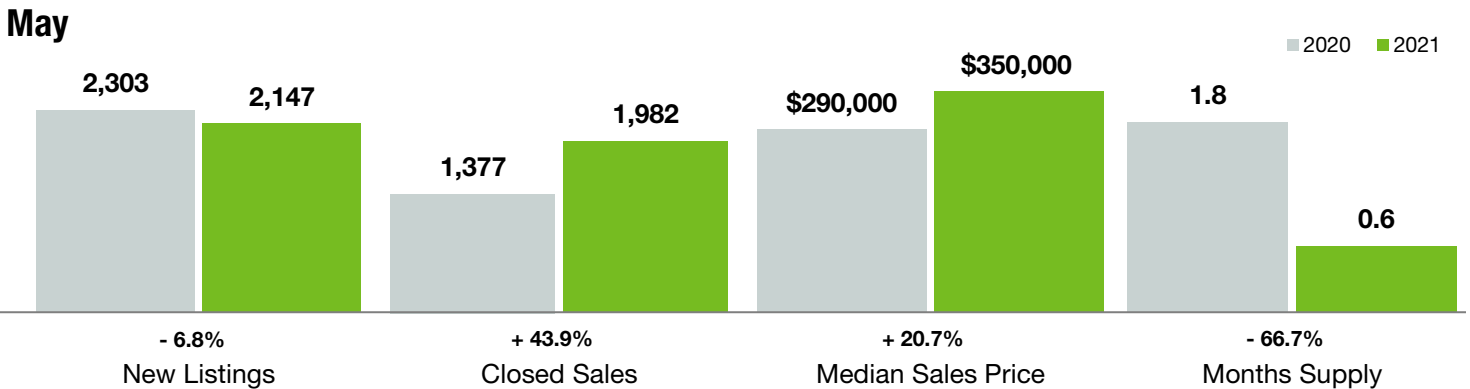


## Mecklenburg County

North Carolina

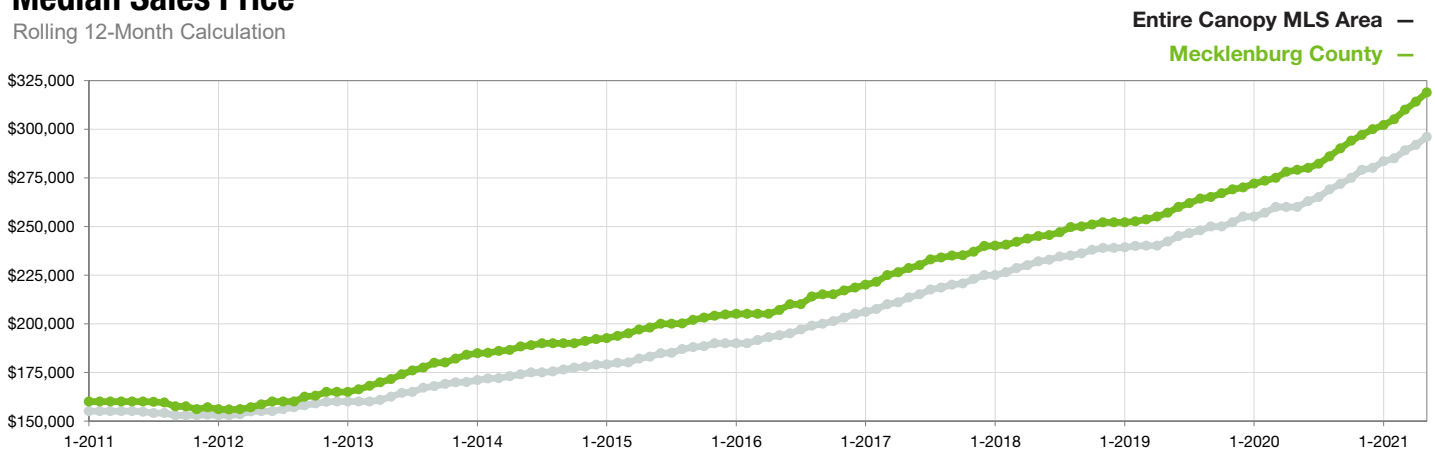
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	2,303	2,147	- 6.8%	10,031	10,356	+ 3.2%
Pending Sales	2,328	2,154	- 7.5%	8,814	10,103	+ 14.6%
Closed Sales	1,377	1,982	+ 43.9%	7,328	8,868	+ 21.0%
Median Sales Price*	\$290,000	\$350,000	+ 20.7%	\$285,000	\$335,000	+ 17.5%
Average Sales Price*	\$347,622	\$460,191	+ 32.4%	\$352,443	\$426,537	+ 21.0%
Percent of Original List Price Received*	98.3%	102.0%	+ 3.8%	97.7%	100.7%	+ 3.1%
List to Close	92	68	- 26.1%	91	78	- 14.3%
Days on Market Until Sale	31	16	- 48.4%	37	23	- 37.8%
Cumulative Days on Market Until Sale	35	18	- 48.6%	45	26	- 42.2%
Average List Price	\$432,723	\$461,752	+ 6.7%	\$400,540	\$456,756	+ 14.0%
Inventory of Homes for Sale	3,055	1,227	- 59.8%	--	--	--
Months Supply of Inventory	1.8	0.6	- 66.7%	--	--	--

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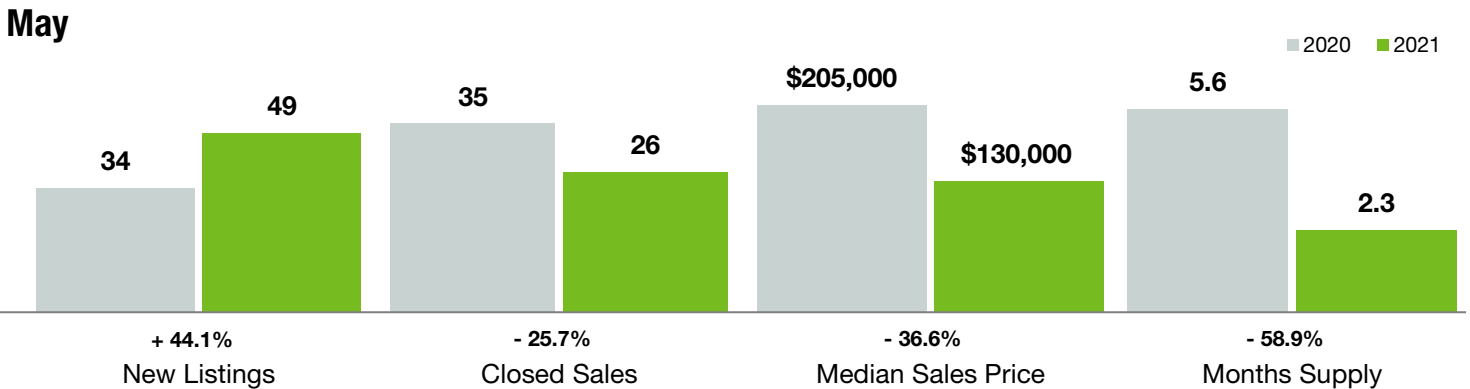


## Montgomery County

North Carolina

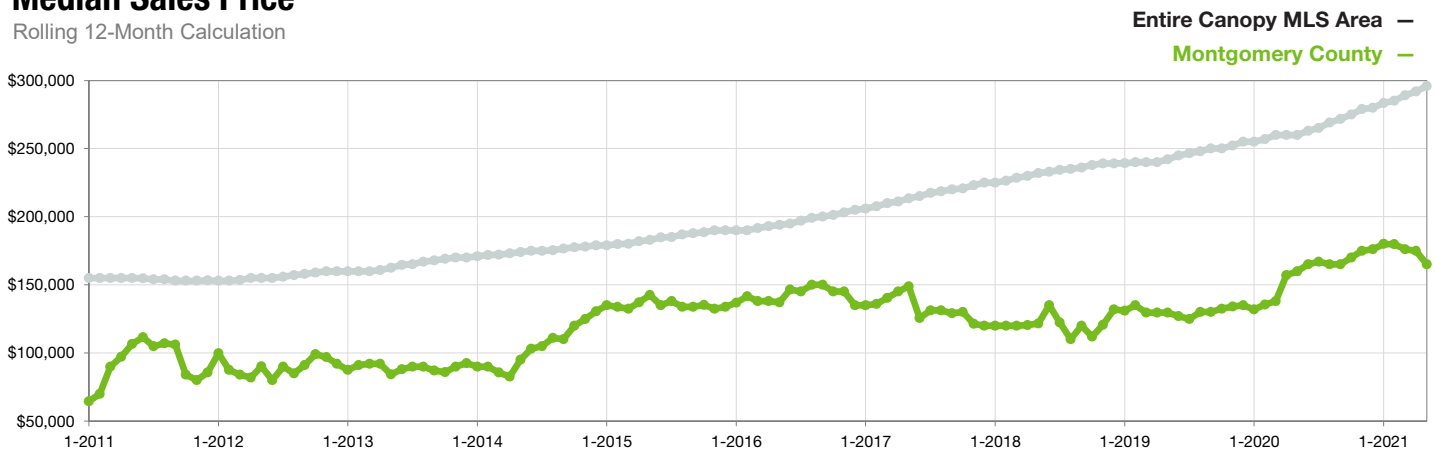
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	34	49	+ 44.1%	147	185	+ 25.9%
Pending Sales	40	46	+ 15.0%	121	168	+ 38.8%
Closed Sales	35	26	- 25.7%	101	139	+ 37.6%
Median Sales Price*	\$205,000	\$130,000	- 36.6%	\$176,500	\$152,500	- 13.6%
Average Sales Price*	\$232,254	\$224,018	- 3.5%	\$247,889	\$249,003	+ 0.4%
Percent of Original List Price Received*	89.3%	93.4%	+ 4.6%	90.0%	91.3%	+ 1.4%
List to Close	173	102	- 41.0%	175	132	- 24.6%
Days on Market Until Sale	136	61	- 55.1%	130	85	- 34.6%
Cumulative Days on Market Until Sale	161	68	- 57.8%	154	96	- 37.7%
Average List Price	\$253,132	\$433,496	+ 71.3%	\$296,888	\$357,577	+ 20.4%
Inventory of Homes for Sale	147	74	- 49.7%	--	--	--
Months Supply of Inventory	5.6	2.3	- 58.9%	--	--	--

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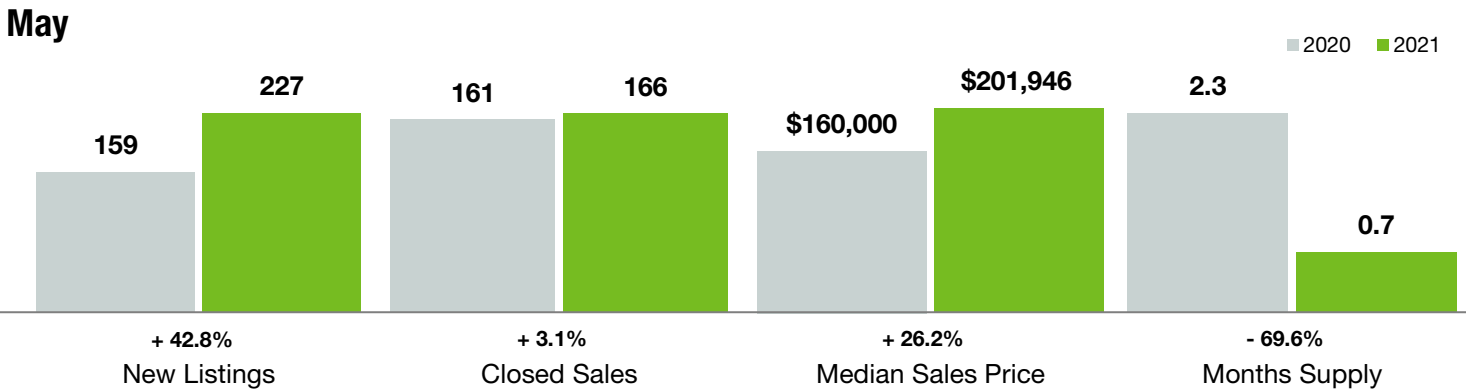


## Rowan County

North Carolina

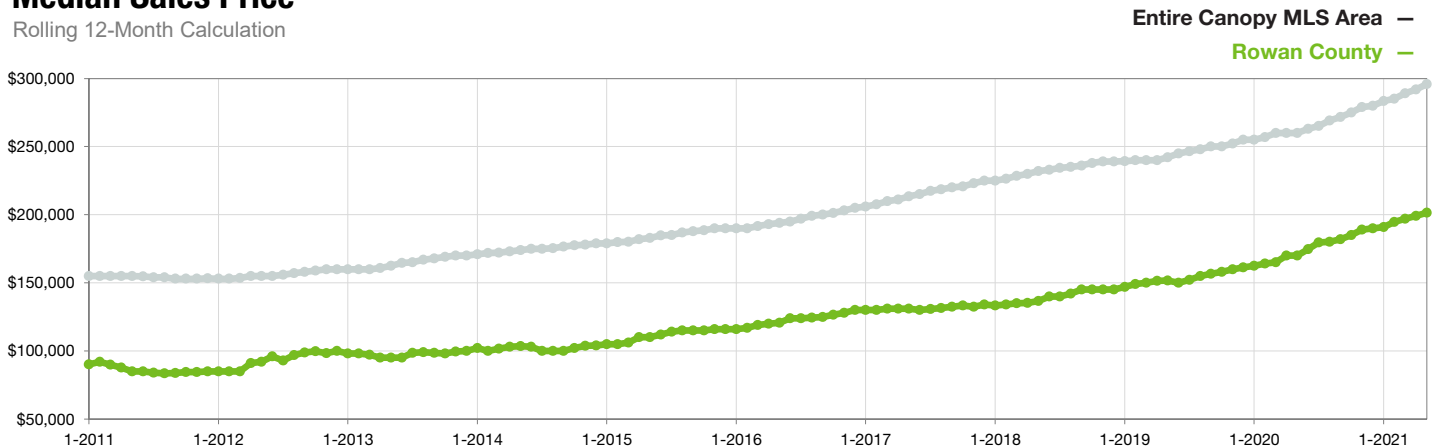
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	159	227	+ 42.8%	907	980	+ 8.0%
Pending Sales	186	248	+ 33.3%	781	964	+ 23.4%
Closed Sales	161	166	+ 3.1%	630	852	+ 35.2%
Median Sales Price*	\$160,000	\$201,946	+ 26.2%	\$177,250	\$210,490	+ 18.8%
Average Sales Price*	\$172,129	\$230,697	+ 34.0%	\$192,341	\$232,702	+ 21.0%
Percent of Original List Price Received*	97.3%	100.3%	+ 3.1%	96.0%	99.0%	+ 3.1%
List to Close	86	73	- 15.1%	94	82	- 12.8%
Days on Market Until Sale	31	20	- 35.5%	45	23	- 48.9%
Cumulative Days on Market Until Sale	37	20	- 45.9%	49	25	- 49.0%
Average List Price	\$226,564	\$258,446	+ 14.1%	\$213,546	\$245,458	+ 14.9%
Inventory of Homes for Sale	328	128	- 61.0%	--	--	--
Months Supply of Inventory	2.3	0.7	- 69.6%	--	--	--

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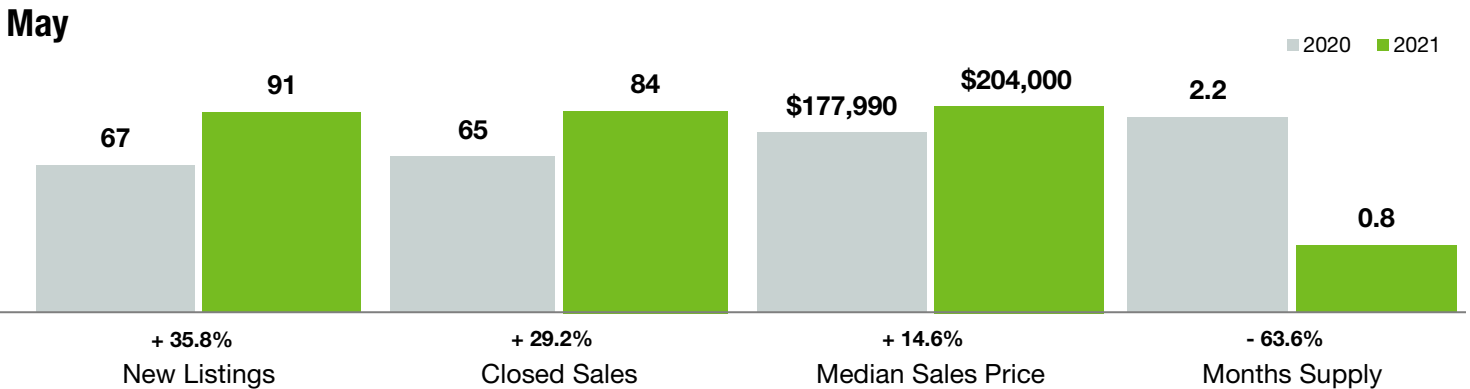


## Stanly County

North Carolina

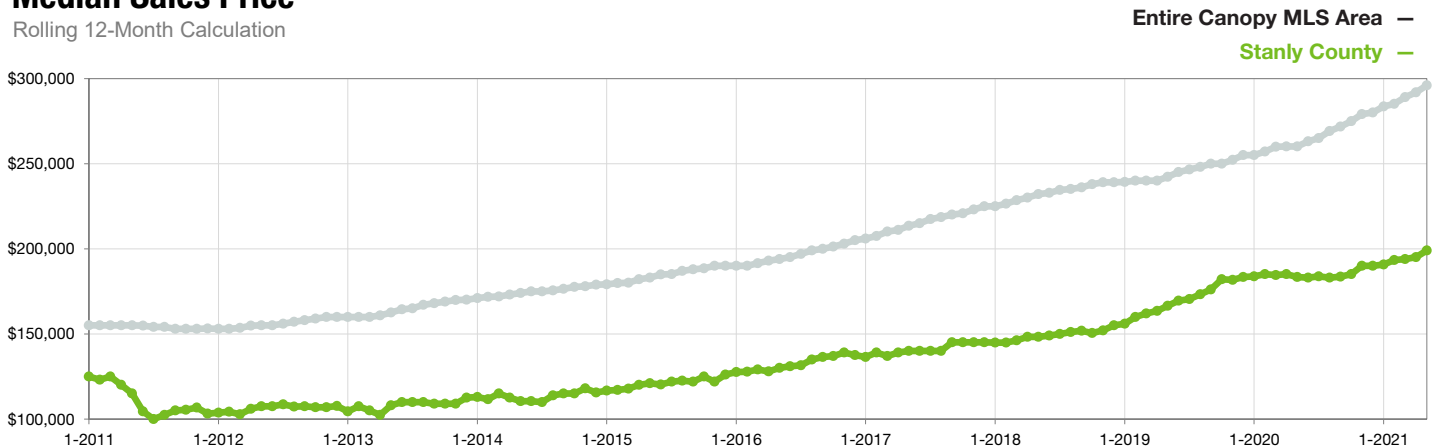
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	67	91	+ 35.8%	332	390	+ 17.5%
Pending Sales	74	85	+ 14.9%	309	387	+ 25.2%
Closed Sales	65	84	+ 29.2%	281	339	+ 20.6%
Median Sales Price*	\$177,990	\$204,000	+ 14.6%	\$177,490	\$195,000	+ 9.9%
Average Sales Price*	\$190,574	\$273,106	+ 43.3%	\$191,388	\$232,684	+ 21.6%
Percent of Original List Price Received*	94.9%	99.3%	+ 4.6%	95.2%	98.5%	+ 3.5%
List to Close	114	67	- 41.2%	116	78	- 32.8%
Days on Market Until Sale	55	21	- 61.8%	57	34	- 40.4%
Cumulative Days on Market Until Sale	55	21	- 61.8%	69	33	- 52.2%
Average List Price	\$222,955	\$277,016	+ 24.2%	\$218,711	\$253,707	+ 16.0%
Inventory of Homes for Sale	137	58	- 57.7%	--	--	--
Months Supply of Inventory	2.2	0.8	- 63.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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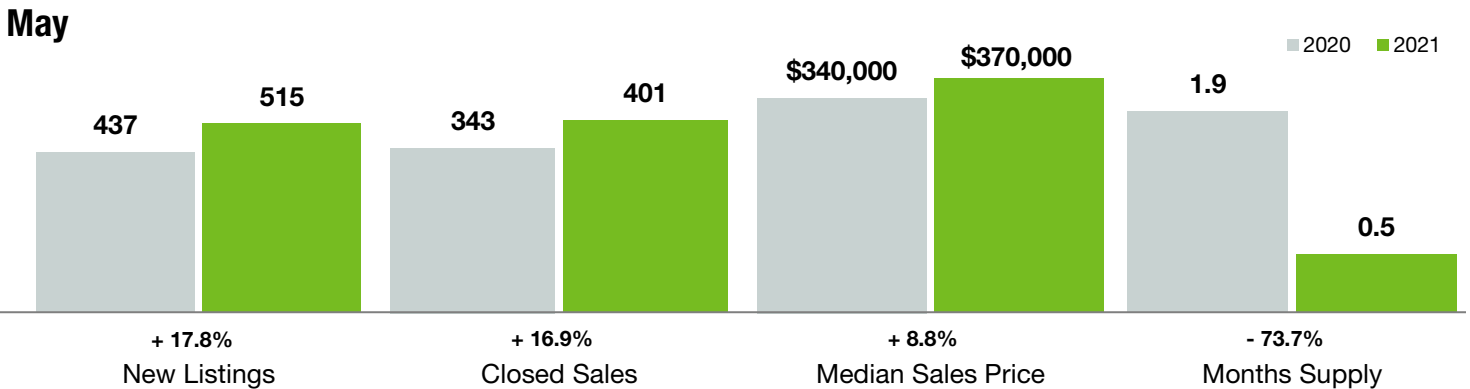


## Union County

North Carolina

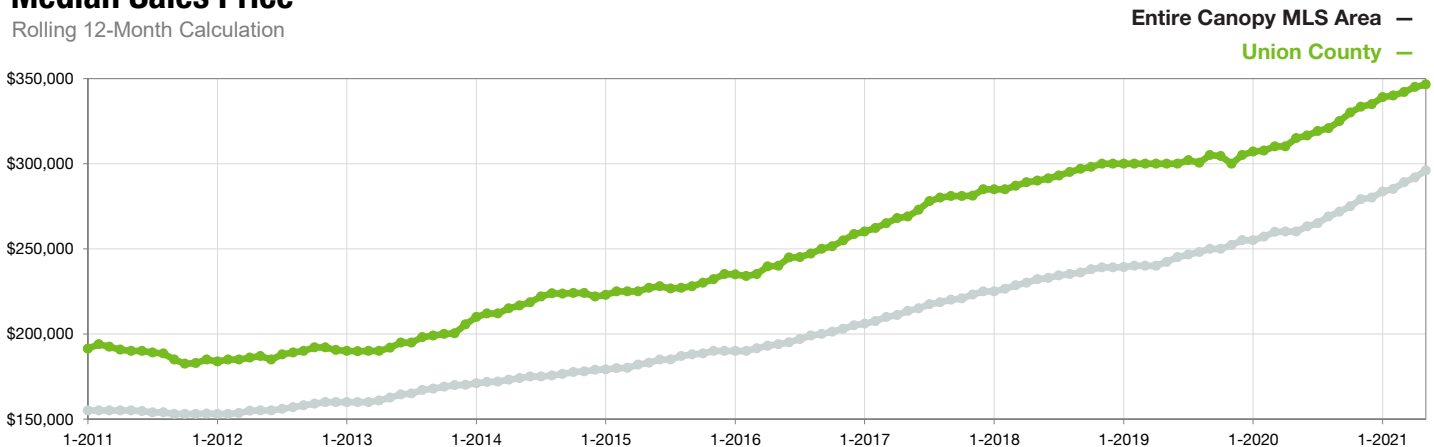
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	437	515	+ 17.8%	2,164	2,335	+ 7.9%
Pending Sales	431	517	+ 20.0%	1,897	2,249	+ 18.6%
Closed Sales	343	401	+ 16.9%	1,562	1,766	+ 13.1%
Median Sales Price*	\$340,000	\$370,000	+ 8.8%	\$320,000	\$355,125	+ 11.0%
Average Sales Price*	\$390,147	\$452,772	+ 16.1%	\$364,540	\$424,507	+ 16.5%
Percent of Original List Price Received*	97.8%	102.6%	+ 4.9%	97.4%	101.2%	+ 3.9%
List to Close	85	65	- 23.5%	95	74	- 22.1%
Days on Market Until Sale	37	13	- 64.9%	45	20	- 55.6%
Cumulative Days on Market Until Sale	37	16	- 56.8%	53	22	- 58.5%
Average List Price	\$432,623	\$469,203	+ 8.5%	\$419,128	\$451,105	+ 7.6%
Inventory of Homes for Sale	689	235	- 65.9%	--	--	--
Months Supply of Inventory	1.9	0.5	- 73.7%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



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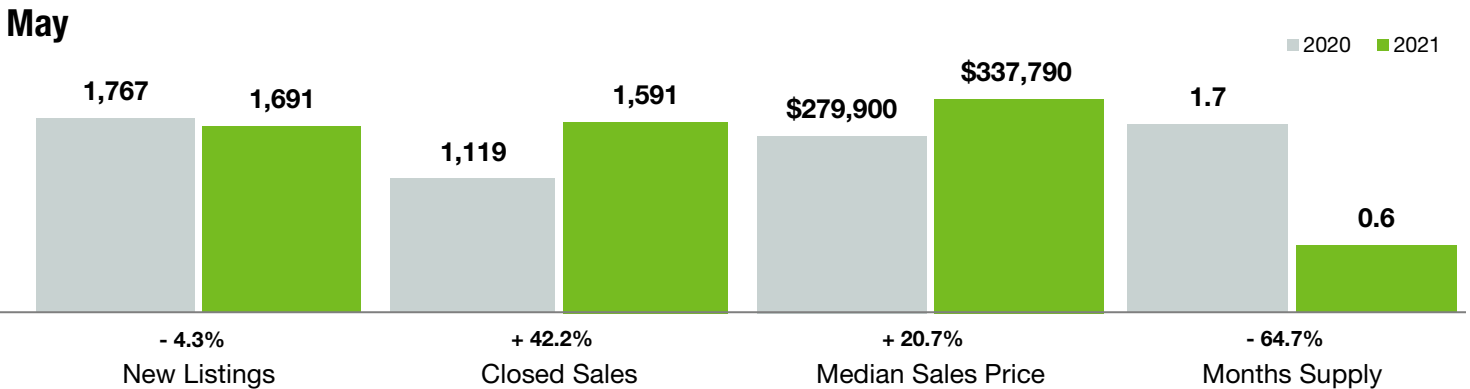


## City of Charlotte

North Carolina

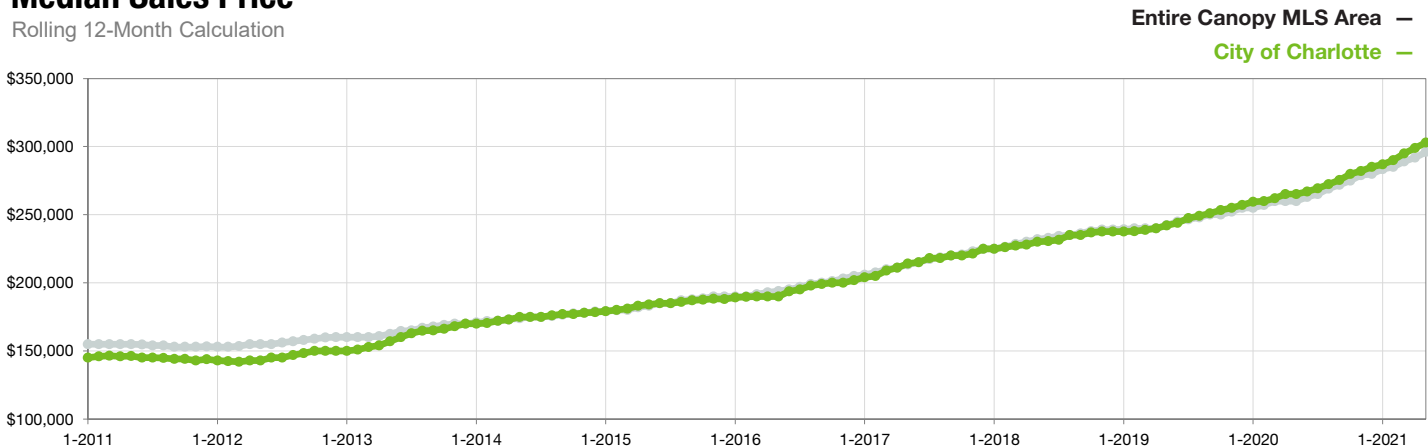
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	1,767	1,691	- 4.3%	8,009	8,365	+ 4.4%
Pending Sales	1,774	1,720	- 3.0%	6,983	8,187	+ 17.2%
Closed Sales	1,119	1,591	+ 42.2%	5,864	7,074	+ 20.6%
Median Sales Price*	\$279,900	\$337,790	+ 20.7%	\$272,000	\$320,000	+ 17.6%
Average Sales Price*	\$344,638	\$447,853	+ 29.9%	\$344,005	\$416,879	+ 21.2%
Percent of Original List Price Received*	98.5%	102.0%	+ 3.6%	97.9%	100.6%	+ 2.8%
List to Close	93	67	- 28.0%	90	76	- 15.6%
Days on Market Until Sale	28	16	- 42.9%	35	22	- 37.1%
Cumulative Days on Market Until Sale	33	18	- 45.5%	42	26	- 38.1%
Average List Price	\$426,299	\$460,153	+ 7.9%	\$394,617	\$451,539	+ 14.4%
Inventory of Homes for Sale	2,381	979	- 58.9%	--	--	--
Months Supply of Inventory	1.7	0.6	- 64.7%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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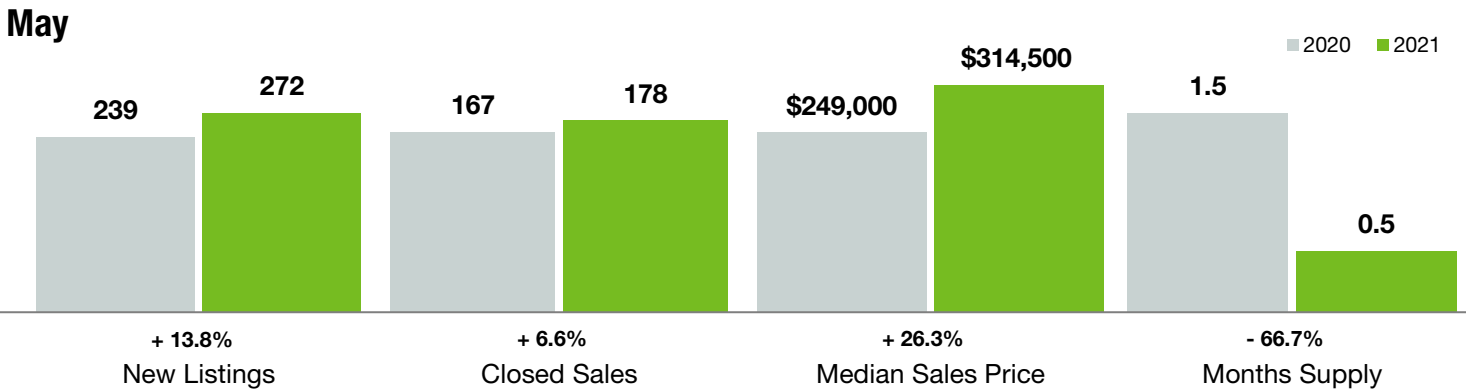


## Concord

North Carolina

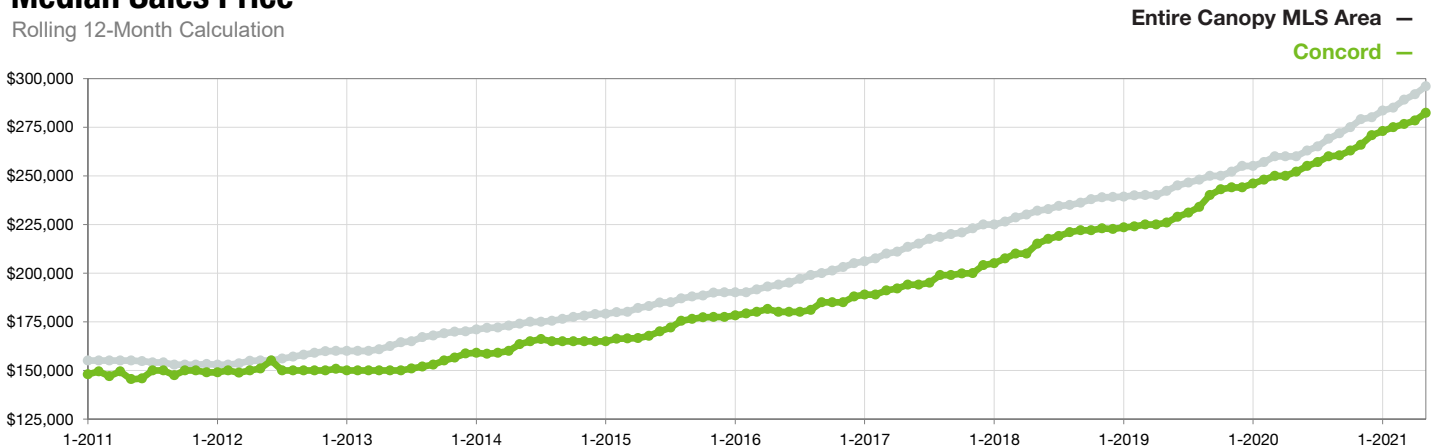
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	239	272	+ 13.8%	1,155	1,049	- 9.2%
Pending Sales	256	255	- 0.4%	1,031	1,006	- 2.4%
Closed Sales	167	178	+ 6.6%	858	892	+ 4.0%
Median Sales Price*	\$249,000	\$314,500	+ 26.3%	\$255,000	\$289,628	+ 13.6%
Average Sales Price*	\$269,421	\$342,895	+ 27.3%	\$275,381	\$316,734	+ 15.0%
Percent of Original List Price Received*	97.8%	102.7%	+ 5.0%	97.5%	100.8%	+ 3.4%
List to Close	80	50	- 37.5%	94	67	- 28.7%
Days on Market Until Sale	30	13	- 56.7%	43	19	- 55.8%
Cumulative Days on Market Until Sale	34	17	- 50.0%	54	20	- 63.0%
Average List Price	\$305,833	\$342,645	+ 12.0%	\$300,677	\$329,349	+ 9.5%
Inventory of Homes for Sale	290	93	- 67.9%	--	--	--
Months Supply of Inventory	1.5	0.5	- 66.7%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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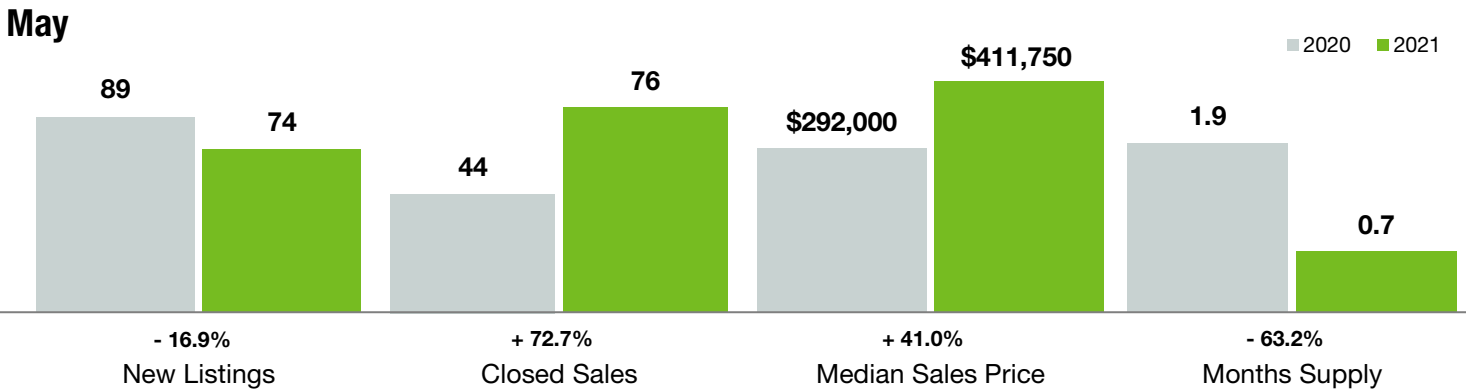


## Cornelius

North Carolina

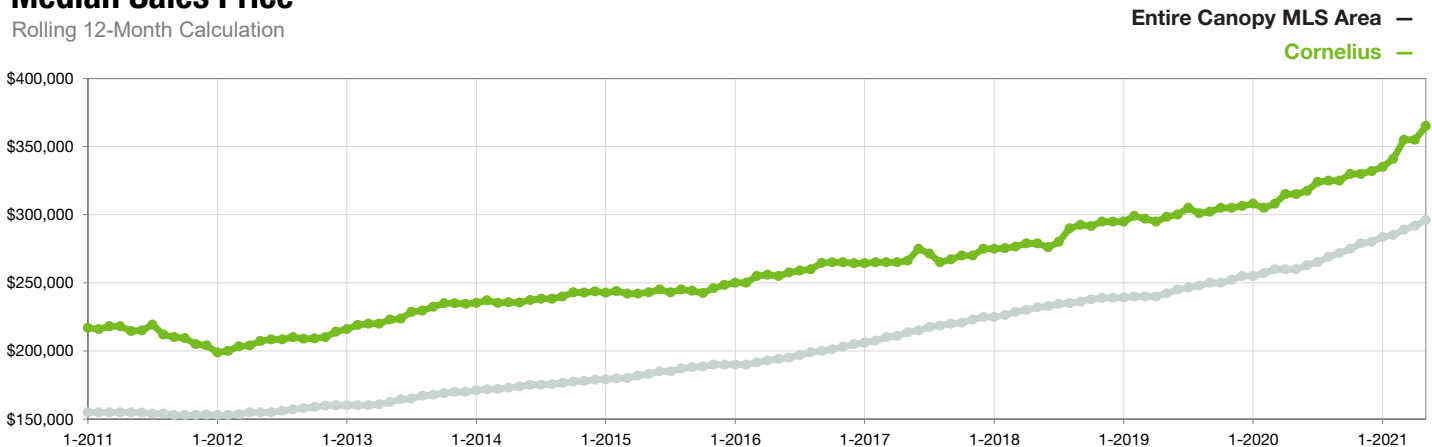
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	89	74	- 16.9%	354	390	+ 10.2%
Pending Sales	107	76	- 29.0%	318	374	+ 17.6%
Closed Sales	44	76	+ 72.7%	277	351	+ 26.7%
Median Sales Price*	\$292,000	\$411,750	+ 41.0%	\$305,000	\$385,000	+ 26.2%
Average Sales Price*	\$388,122	\$839,514	+ 116.3%	\$461,427	\$636,139	+ 37.9%
Percent of Original List Price Received*	97.5%	100.4%	+ 3.0%	97.2%	100.1%	+ 3.0%
List to Close	74	53	- 28.4%	89	71	- 20.2%
Days on Market Until Sale	25	13	- 48.0%	41	24	- 41.5%
Cumulative Days on Market Until Sale	26	26	0.0%	55	32	- 41.8%
Average List Price	\$648,705	\$538,346	- 17.0%	\$540,242	\$648,852	+ 20.1%
Inventory of Homes for Sale	135	56	- 58.5%	--	--	--
Months Supply of Inventory	1.9	0.7	- 63.2%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for May 2021

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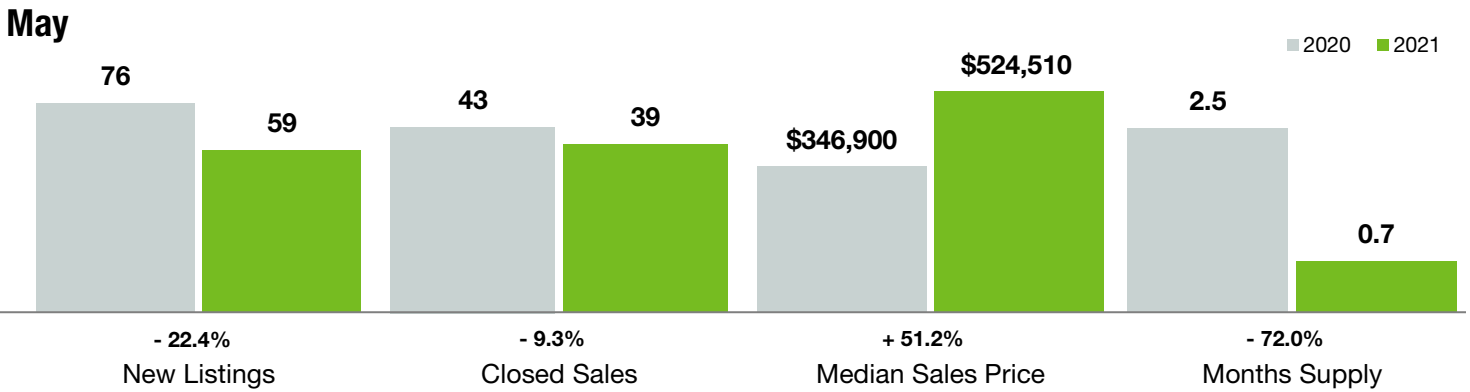


## Davidson

North Carolina

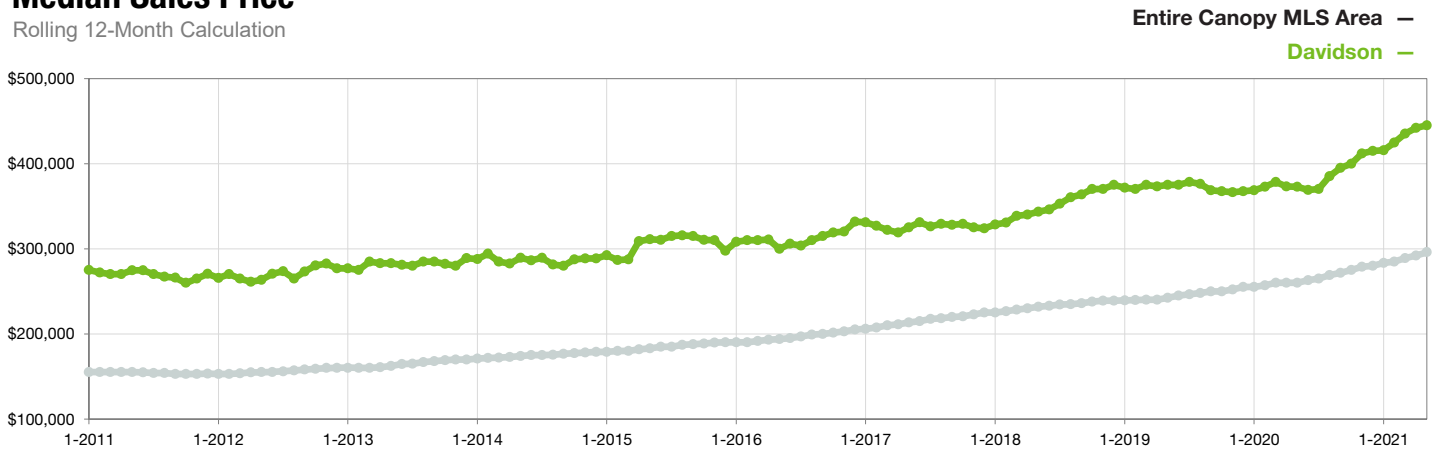
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	76	59	- 22.4%	310	239	- 22.9%
Pending Sales	72	57	- 20.8%	288	224	- 22.2%
Closed Sales	43	39	- 9.3%	223	227	+ 1.8%
Median Sales Price*	\$346,900	\$524,510	+ 51.2%	\$385,000	\$483,313	+ 25.5%
Average Sales Price*	\$403,181	\$530,482	+ 31.6%	\$437,659	\$554,472	+ 26.7%
Percent of Original List Price Received*	96.0%	101.4%	+ 5.6%	95.6%	100.3%	+ 4.9%
List to Close	113	94	- 16.8%	119	103	- 13.4%
Days on Market Until Sale	70	33	- 52.9%	73	44	- 39.7%
Cumulative Days on Market Until Sale	80	50	- 37.5%	80	41	- 48.8%
Average List Price	\$466,525	\$627,526	+ 34.5%	\$499,145	\$599,279	+ 20.1%
Inventory of Homes for Sale	127	39	- 69.3%	--	--	--
Months Supply of Inventory	2.5	0.7	- 72.0%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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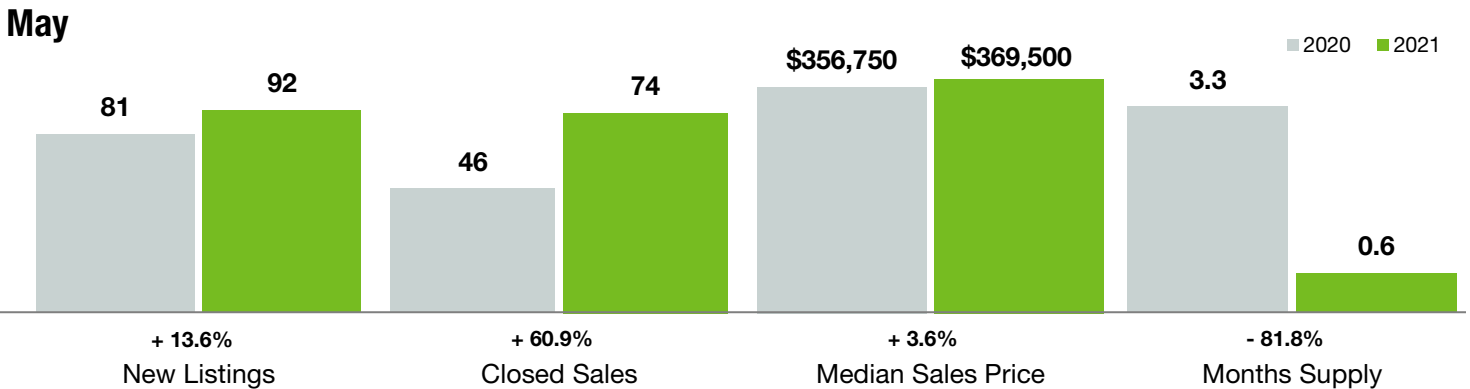


## Denver

North Carolina

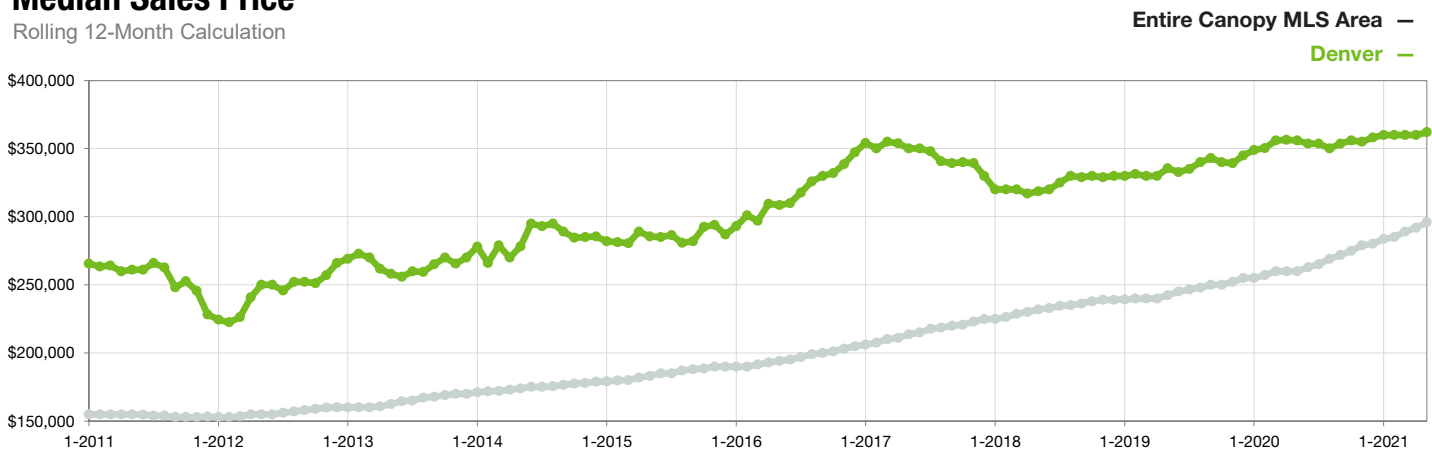
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	81	92	+ 13.6%	404	425	+ 5.2%
Pending Sales	72	92	+ 27.8%	333	437	+ 31.2%
Closed Sales	46	74	+ 60.9%	264	353	+ 33.7%
Median Sales Price*	\$356,750	\$369,500	+ 3.6%	\$355,500	\$365,010	+ 2.7%
Average Sales Price*	\$403,725	\$443,944	+ 10.0%	\$411,168	\$466,323	+ 13.4%
Percent of Original List Price Received*	96.8%	100.4%	+ 3.7%	96.6%	99.7%	+ 3.2%
List to Close	96	68	- 29.2%	124	95	- 23.4%
Days on Market Until Sale	50	22	- 56.0%	75	40	- 46.7%
Cumulative Days on Market Until Sale	64	26	- 59.4%	87	43	- 50.6%
Average List Price	\$384,549	\$499,148	+ 29.8%	\$424,080	\$496,483	+ 17.1%
Inventory of Homes for Sale	198	57	- 71.2%	--	--	--
Months Supply of Inventory	3.3	0.6	- 81.8%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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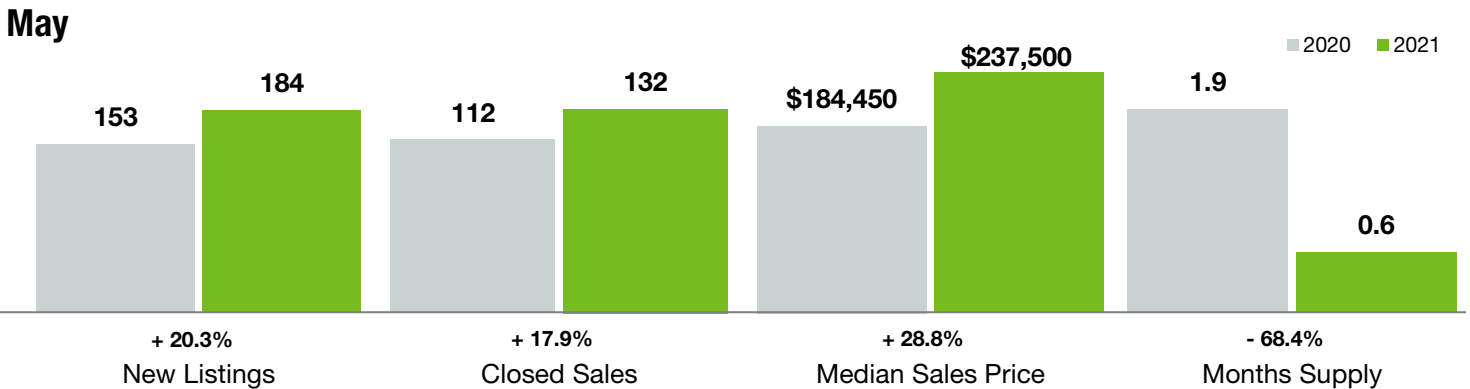


## Gastonia

North Carolina

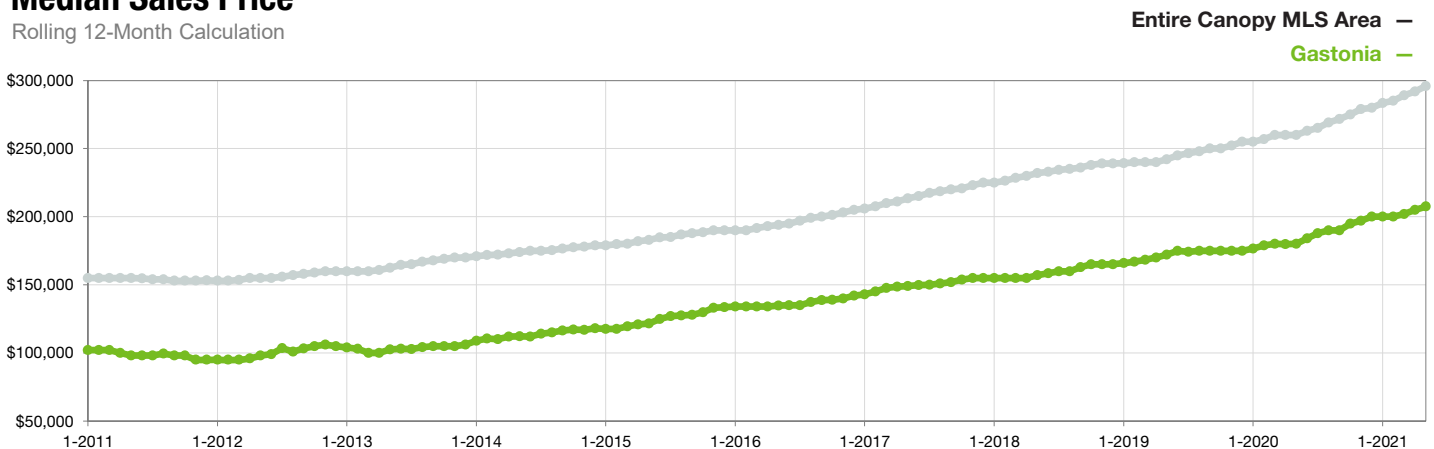
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	153	184	+ 20.3%	776	752	- 3.1%
Pending Sales	185	177	- 4.3%	677	726	+ 7.2%
Closed Sales	112	132	+ 17.9%	538	652	+ 21.2%
Median Sales Price*	\$184,450	\$237,500	+ 28.8%	\$189,000	\$219,000	+ 15.9%
Average Sales Price*	\$188,102	\$242,673	+ 29.0%	\$201,676	\$227,188	+ 12.6%
Percent of Original List Price Received*	96.0%	102.2%	+ 6.5%	96.2%	99.7%	+ 3.6%
List to Close	72	79	+ 9.7%	86	78	- 9.3%
Days on Market Until Sale	30	17	- 43.3%	36	24	- 33.3%
Cumulative Days on Market Until Sale	36	17	- 52.8%	42	24	- 42.9%
Average List Price	\$197,627	\$252,482	+ 27.8%	\$199,736	\$236,669	+ 18.5%
Inventory of Homes for Sale	236	83	- 64.8%	--	--	--
Months Supply of Inventory	1.9	0.6	- 68.4%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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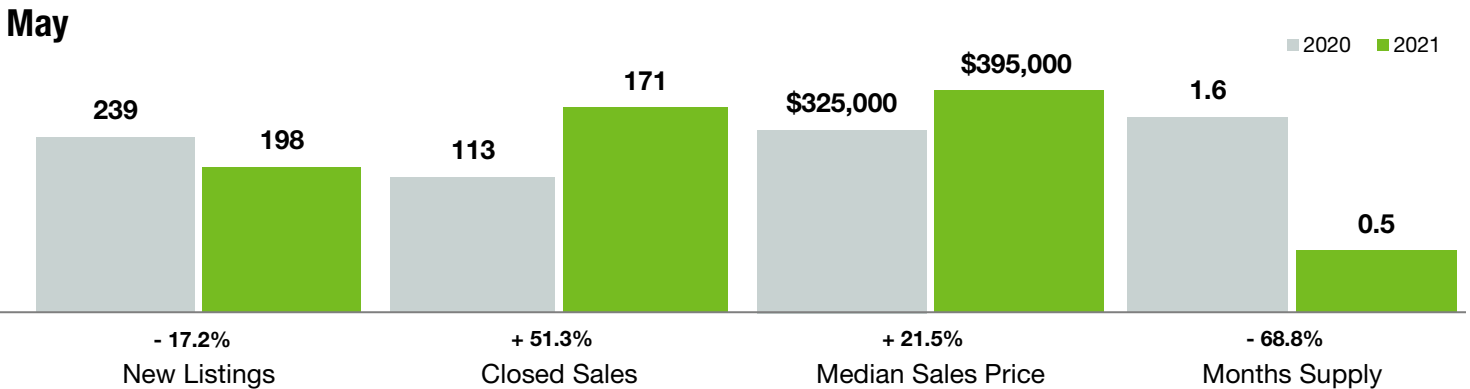


## Huntersville

North Carolina

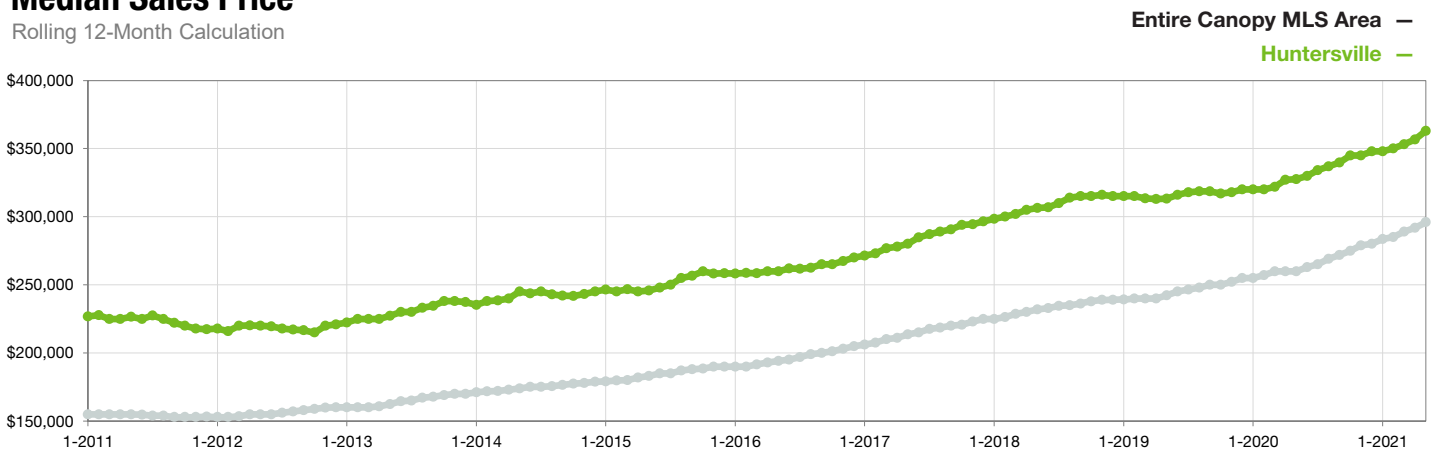
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	239	198	- 17.2%	818	775	- 5.3%
Pending Sales	241	187	- 22.4%	757	753	- 0.5%
Closed Sales	113	171	+ 51.3%	575	694	+ 20.7%
Median Sales Price*	\$325,000	\$395,000	+ 21.5%	\$336,000	\$383,330	+ 14.1%
Average Sales Price*	\$345,976	\$451,521	+ 30.5%	\$370,291	\$418,750	+ 13.1%
Percent of Original List Price Received*	98.2%	102.3%	+ 4.2%	97.1%	101.4%	+ 4.4%
List to Close	95	77	- 18.9%	102	85	- 16.7%
Days on Market Until Sale	43	18	- 58.1%	53	23	- 56.6%
Cumulative Days on Market Until Sale	49	13	- 73.5%	64	21	- 67.2%
Average List Price	\$417,512	\$447,858	+ 7.3%	\$396,791	\$440,671	+ 11.1%
Inventory of Homes for Sale	237	84	- 64.6%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--

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### Median Sales Price

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# Local Market Update for May 2021

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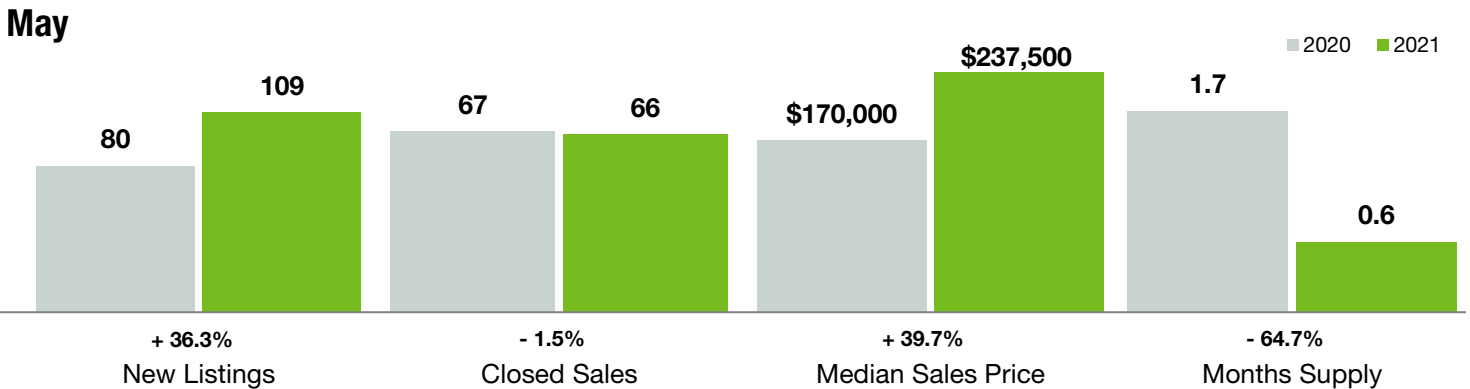


## Kannapolis

North Carolina

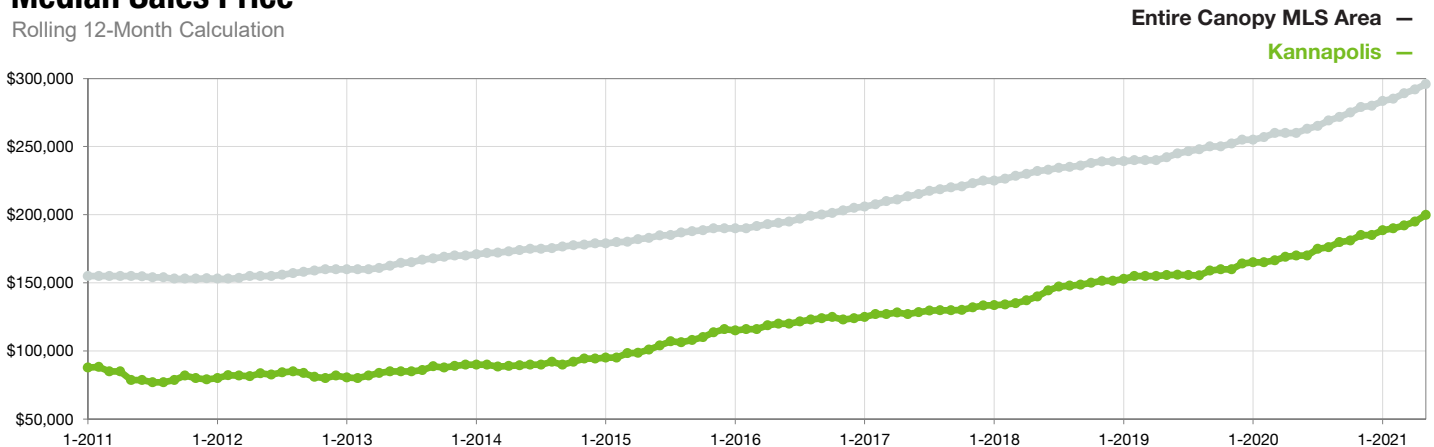
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	80	109	+ 36.3%	411	433	+ 5.4%
Pending Sales	84	91	+ 8.3%	340	413	+ 21.5%
Closed Sales	67	66	- 1.5%	297	370	+ 24.6%
Median Sales Price*	\$170,000	\$237,500	+ 39.7%	\$170,900	\$215,000	+ 25.8%
Average Sales Price*	\$187,429	\$244,060	+ 30.2%	\$190,060	\$229,864	+ 20.9%
Percent of Original List Price Received*	97.6%	100.2%	+ 2.7%	96.6%	98.3%	+ 1.8%
List to Close	75	65	- 13.3%	78	63	- 19.2%
Days on Market Until Sale	31	8	- 74.2%	34	15	- 55.9%
Cumulative Days on Market Until Sale	37	8	- 78.4%	41	17	- 58.5%
Average List Price	\$207,946	\$262,282	+ 26.1%	\$213,143	\$237,185	+ 11.3%
Inventory of Homes for Sale	121	50	- 58.7%	--	--	--
Months Supply of Inventory	1.7	0.6	- 64.7%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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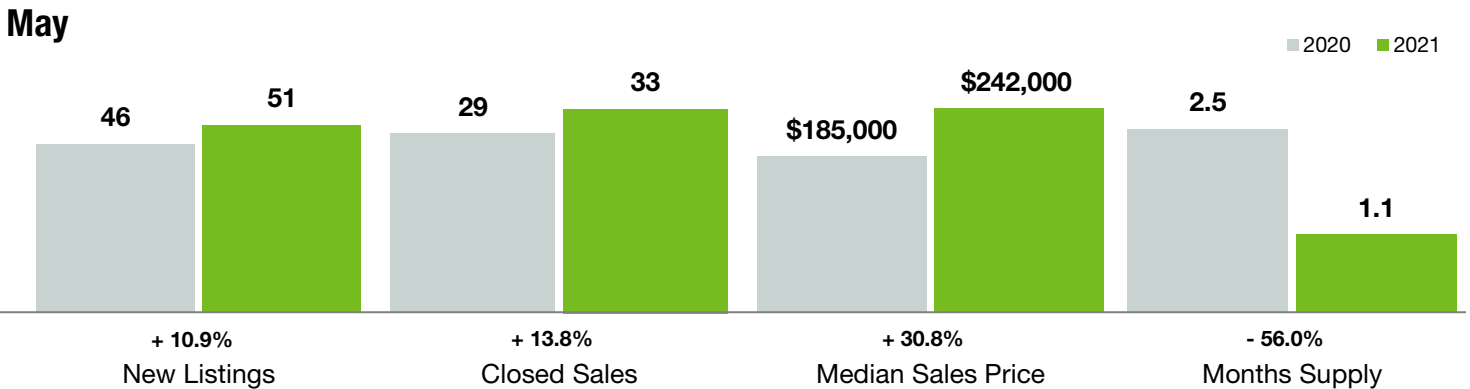


## Lincolnton

North Carolina

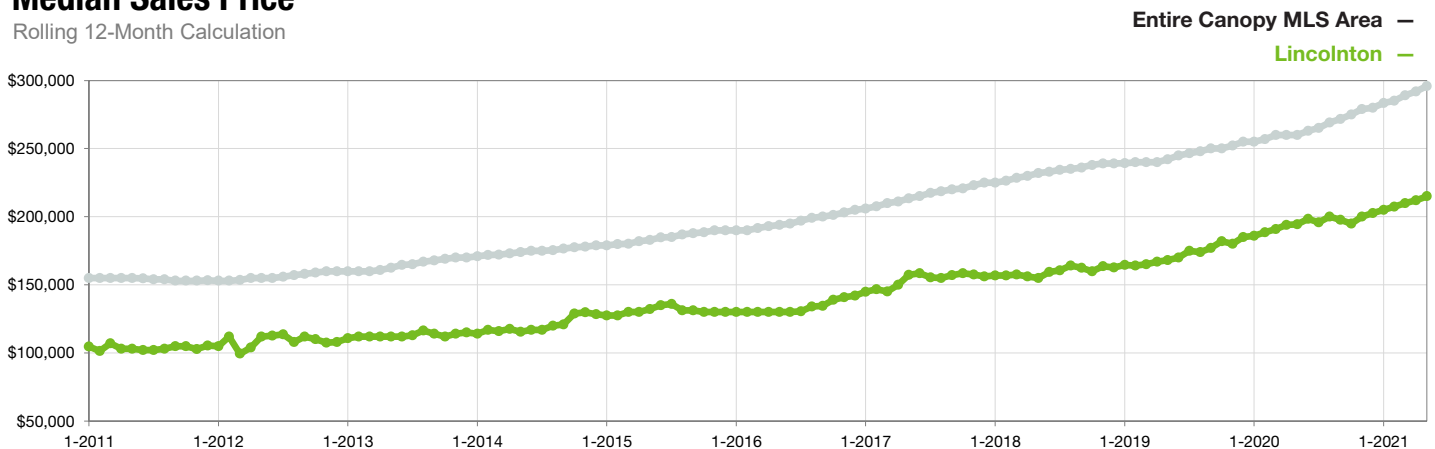
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	46	51	+ 10.9%	210	215	+ 2.4%
Pending Sales	44	49	+ 11.4%	182	222	+ 22.0%
Closed Sales	29	33	+ 13.8%	147	172	+ 17.0%
Median Sales Price*	\$185,000	\$242,000	+ 30.8%	\$190,000	\$220,000	+ 15.8%
Average Sales Price*	\$230,807	\$251,674	+ 9.0%	\$205,614	\$236,488	+ 15.0%
Percent of Original List Price Received*	99.6%	101.1%	+ 1.5%	96.6%	98.8%	+ 2.3%
List to Close	65	80	+ 23.1%	91	74	- 18.7%
Days on Market Until Sale	25	22	- 12.0%	46	25	- 45.7%
Cumulative Days on Market Until Sale	25	21	- 16.0%	52	28	- 46.2%
Average List Price	\$255,093	\$310,031	+ 21.5%	\$236,285	\$265,443	+ 12.3%
Inventory of Homes for Sale	87	43	- 50.6%	--	--	--
Months Supply of Inventory	2.5	1.1	- 56.0%	--	--	--

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### Median Sales Price

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# Local Market Update for May 2021

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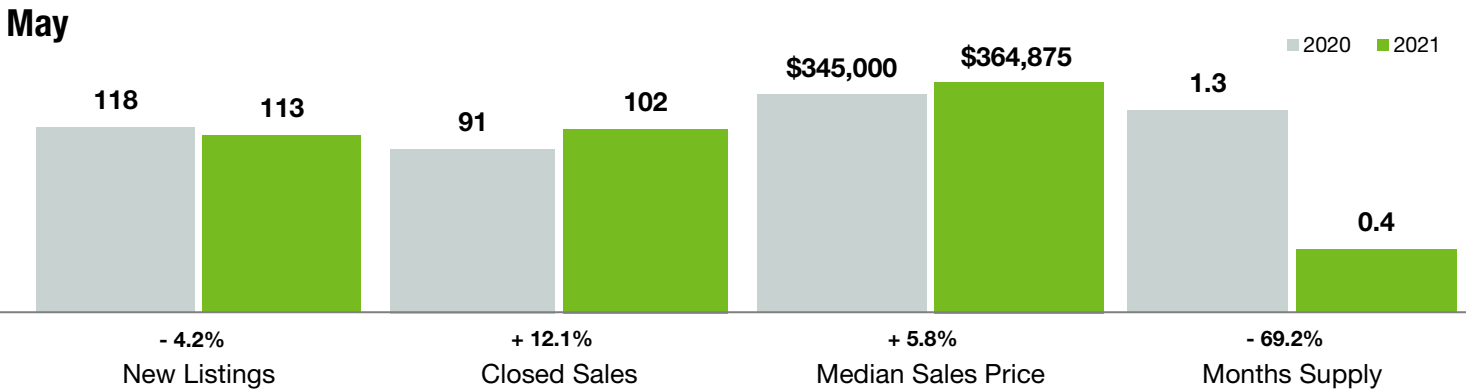


## Matthews

North Carolina

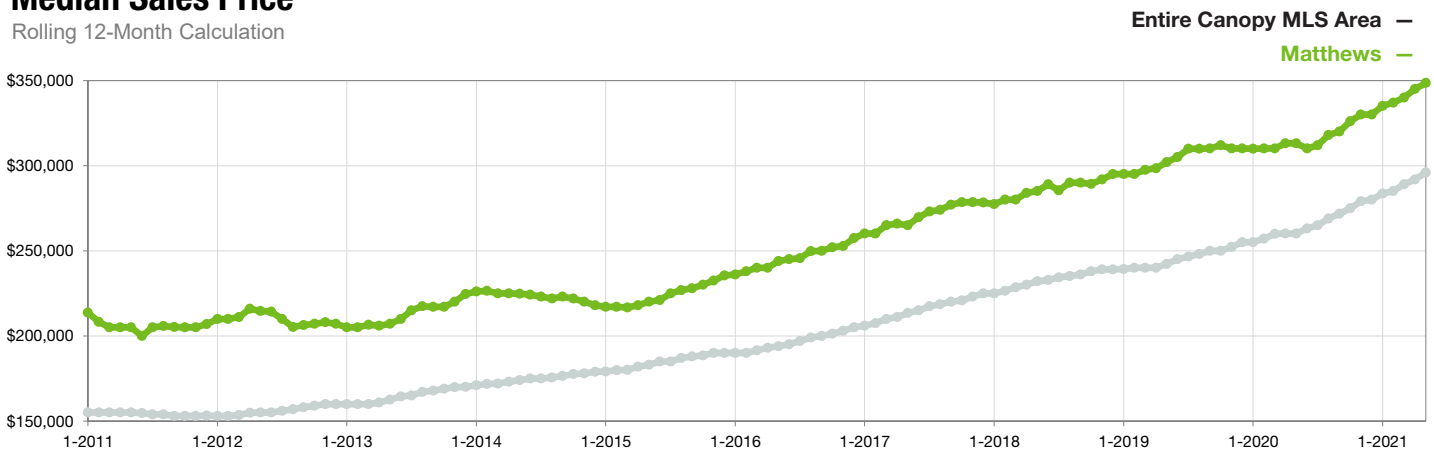
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	118	113	- 4.2%	561	563	+ 0.4%
Pending Sales	132	110	- 16.7%	518	535	+ 3.3%
Closed Sales	91	102	+ 12.1%	441	496	+ 12.5%
Median Sales Price*	\$345,000	\$364,875	+ 5.8%	\$318,000	\$358,155	+ 12.6%
Average Sales Price*	\$385,770	\$434,508	+ 12.6%	\$354,938	\$417,188	+ 17.5%
Percent of Original List Price Received*	98.3%	104.0%	+ 5.8%	97.8%	102.1%	+ 4.4%
List to Close	74	51	- 31.1%	86	72	- 16.3%
Days on Market Until Sale	22	7	- 68.2%	35	18	- 48.6%
Cumulative Days on Market Until Sale	24	7	- 70.8%	41	17	- 58.5%
Average List Price	\$419,870	\$439,296	+ 4.6%	\$379,815	\$416,729	+ 9.7%
Inventory of Homes for Sale	134	46	- 65.7%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--

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### Median Sales Price

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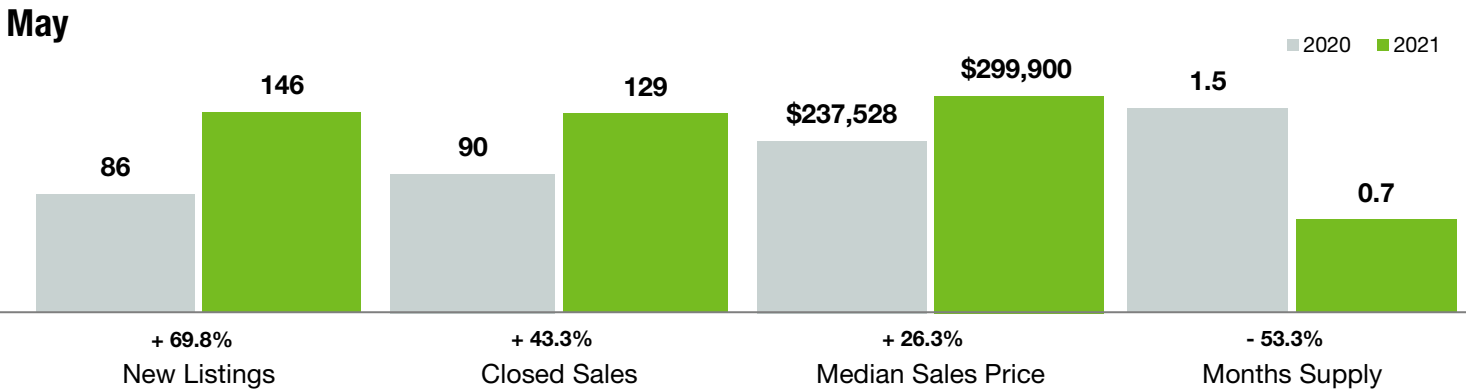


## Monroe

North Carolina

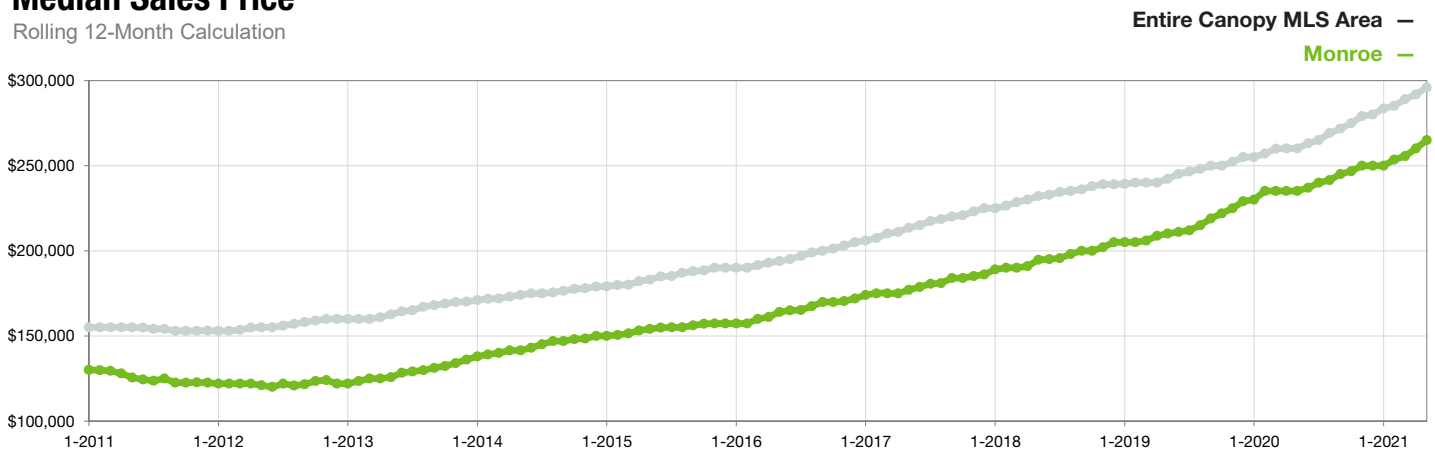
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	86	146	+ 69.8%	540	748	+ 38.5%
Pending Sales	110	150	+ 36.4%	485	710	+ 46.4%
Closed Sales	90	129	+ 43.3%	409	514	+ 25.7%
Median Sales Price*	\$237,528	\$299,900	+ 26.3%	\$240,000	\$282,750	+ 17.8%
Average Sales Price*	\$256,567	\$332,862	+ 29.7%	\$253,526	\$298,154	+ 17.6%
Percent of Original List Price Received*	97.0%	100.8%	+ 3.9%	97.8%	100.4%	+ 2.7%
List to Close	73	78	+ 6.8%	83	75	- 9.6%
Days on Market Until Sale	29	21	- 27.6%	37	20	- 45.9%
Cumulative Days on Market Until Sale	31	27	- 12.9%	44	23	- 47.7%
Average List Price	\$273,655	\$310,173	+ 13.3%	\$269,058	\$317,477	+ 18.0%
Inventory of Homes for Sale	148	86	- 41.9%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for May 2021

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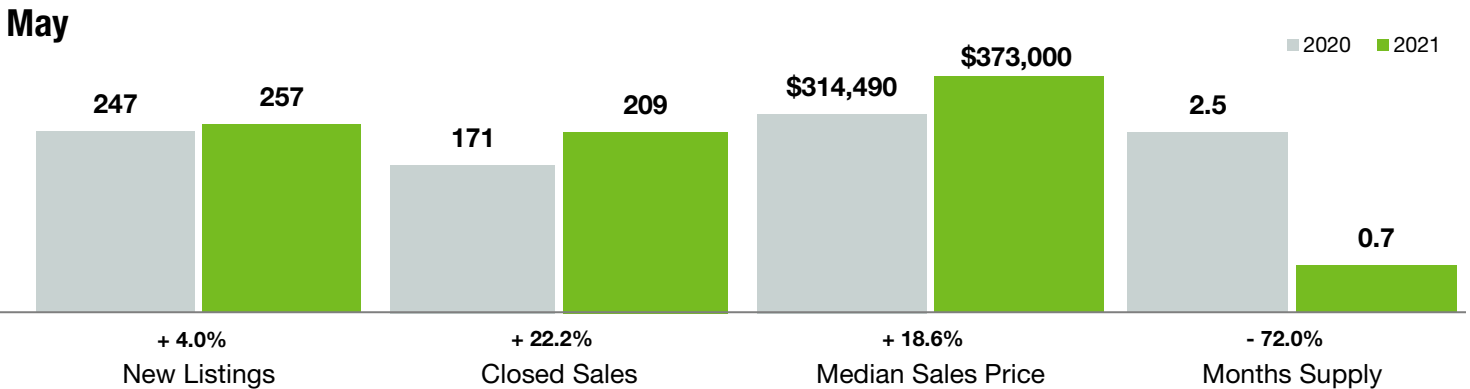


## Mooreville

North Carolina

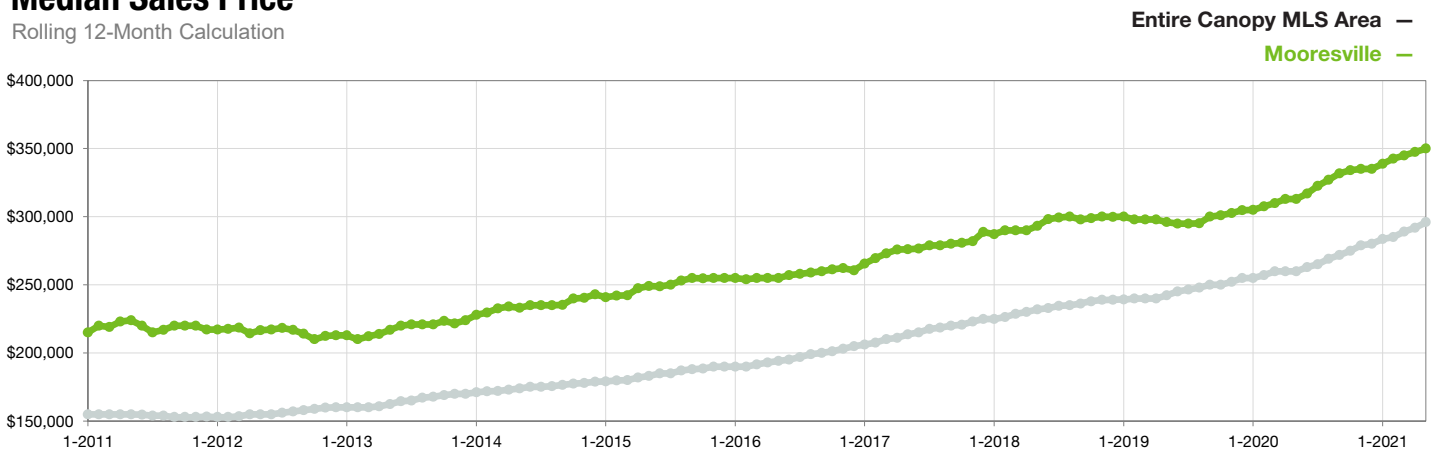
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	247	257	+ 4.0%	1,132	1,132	0.0%
Pending Sales	266	245	- 7.9%	957	1,120	+ 17.0%
Closed Sales	171	209	+ 22.2%	790	997	+ 26.2%
Median Sales Price*	\$314,490	\$373,000	+ 18.6%	\$315,386	\$355,000	+ 12.6%
Average Sales Price*	\$370,577	\$495,507	+ 33.7%	\$388,963	\$452,535	+ 16.3%
Percent of Original List Price Received*	97.3%	101.9%	+ 4.7%	96.9%	100.8%	+ 4.0%
List to Close	94	66	- 29.8%	107	83	- 22.4%
Days on Market Until Sale	45	14	- 68.9%	57	28	- 50.9%
Cumulative Days on Market Until Sale	42	14	- 66.7%	64	28	- 56.3%
Average List Price	\$502,579	\$562,800	+ 12.0%	\$466,483	\$538,237	+ 15.4%
Inventory of Homes for Sale	462	150	- 67.5%	--	--	--
Months Supply of Inventory	2.5	0.7	- 72.0%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



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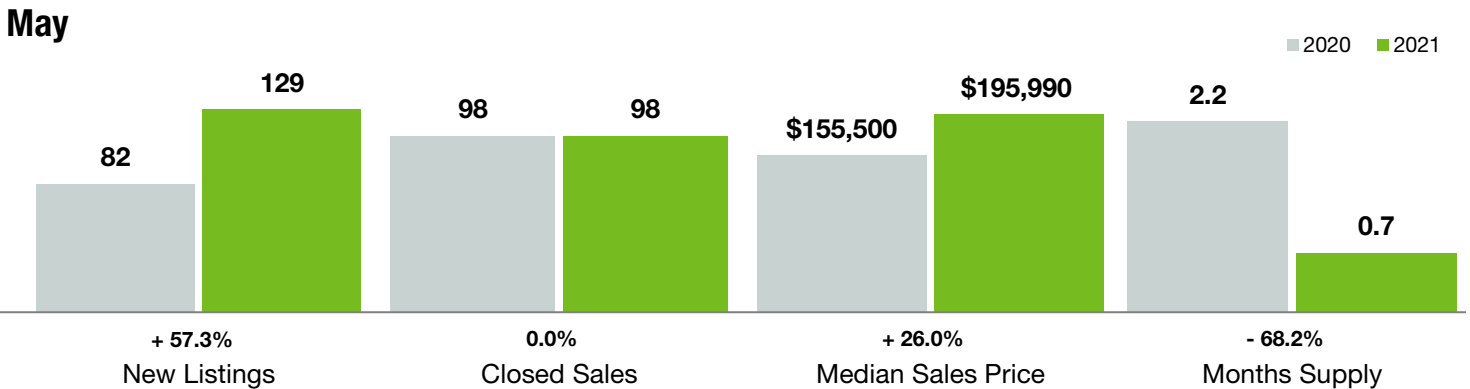


## Salisbury

North Carolina

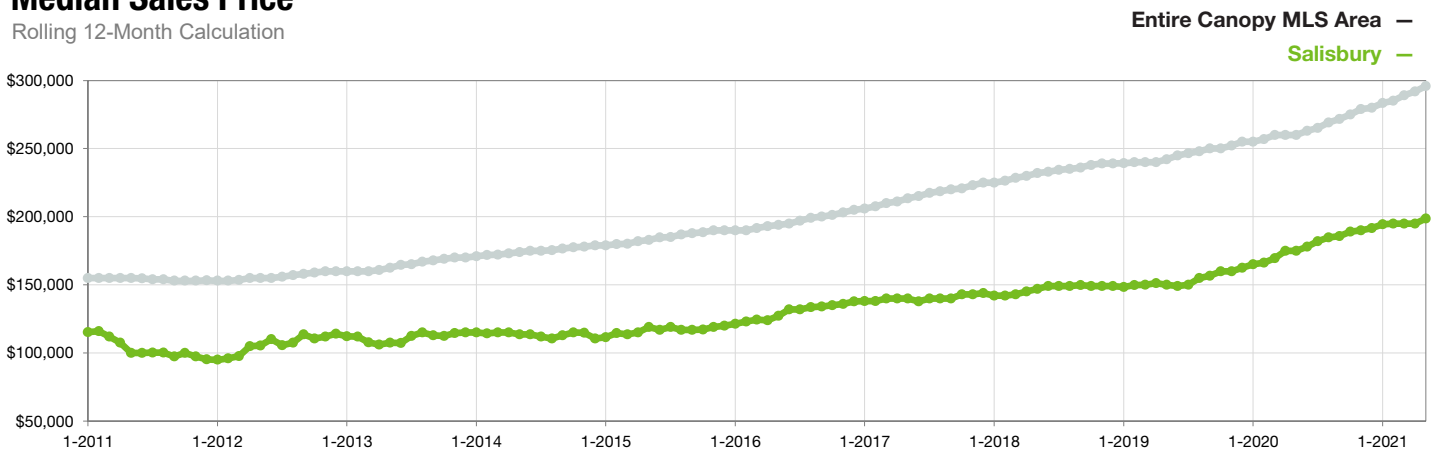
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	82	129	+ 57.3%	469	566	+ 20.7%
Pending Sales	101	150	+ 48.5%	424	561	+ 32.3%
Closed Sales	98	98	0.0%	346	463	+ 33.8%
Median Sales Price*	\$155,500	\$195,990	+ 26.0%	\$187,250	\$205,490	+ 9.7%
Average Sales Price*	\$172,113	\$226,901	+ 31.8%	\$194,603	\$230,551	+ 18.5%
Percent of Original List Price Received*	96.2%	99.8%	+ 3.7%	95.0%	98.5%	+ 3.7%
List to Close	93	81	- 12.9%	101	82	- 18.8%
Days on Market Until Sale	36	24	- 33.3%	52	24	- 53.8%
Cumulative Days on Market Until Sale	45	24	- 46.7%	60	24	- 60.0%
Average List Price	\$226,864	\$257,511	+ 13.5%	\$210,299	\$249,545	+ 18.7%
Inventory of Homes for Sale	170	70	- 58.8%	--	--	--
Months Supply of Inventory	2.2	0.7	- 68.2%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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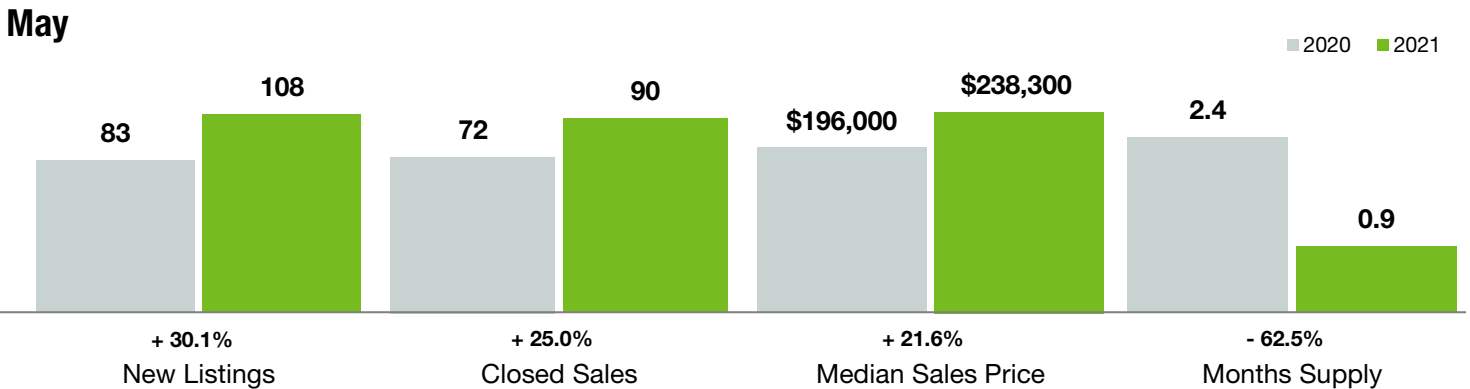


## Statesville

North Carolina

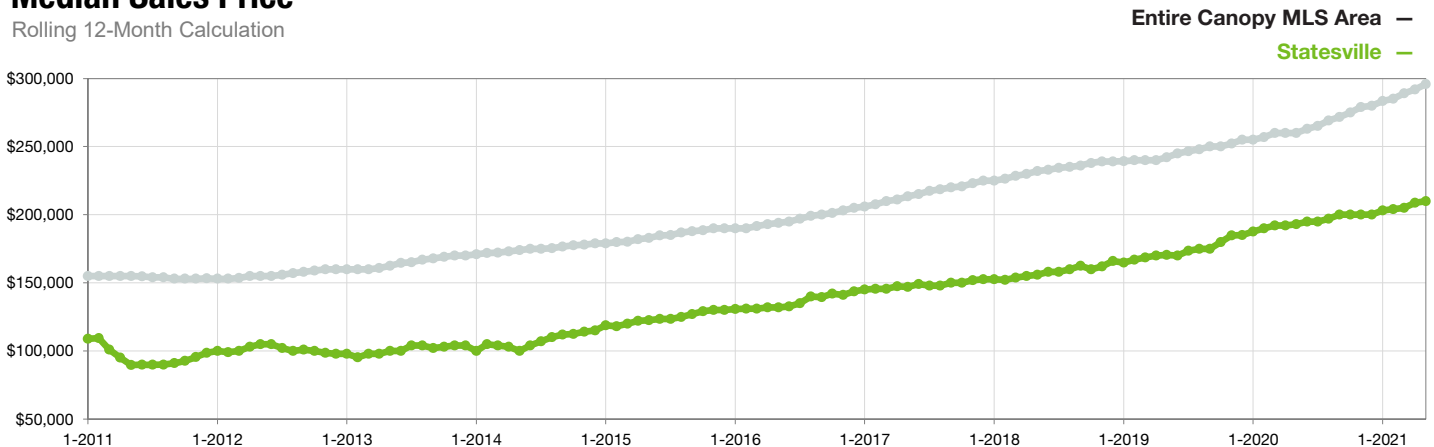
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	83	108	+ 30.1%	486	477	- 1.9%
Pending Sales	106	99	- 6.6%	417	474	+ 13.7%
Closed Sales	72	90	+ 25.0%	354	438	+ 23.7%
Median Sales Price*	\$196,000	\$238,300	+ 21.6%	\$195,000	\$215,000	+ 10.3%
Average Sales Price*	\$211,377	\$242,571	+ 14.8%	\$203,410	\$236,721	+ 16.4%
Percent of Original List Price Received*	98.2%	102.3%	+ 4.2%	96.7%	99.3%	+ 2.7%
List to Close	85	56	- 34.1%	95	72	- 24.2%
Days on Market Until Sale	36	12	- 66.7%	46	24	- 47.8%
Cumulative Days on Market Until Sale	36	13	- 63.9%	51	24	- 52.9%
Average List Price	\$229,293	\$290,934	+ 26.9%	\$221,807	\$255,376	+ 15.1%
Inventory of Homes for Sale	203	86	- 57.6%	--	--	--
Months Supply of Inventory	2.4	0.9	- 62.5%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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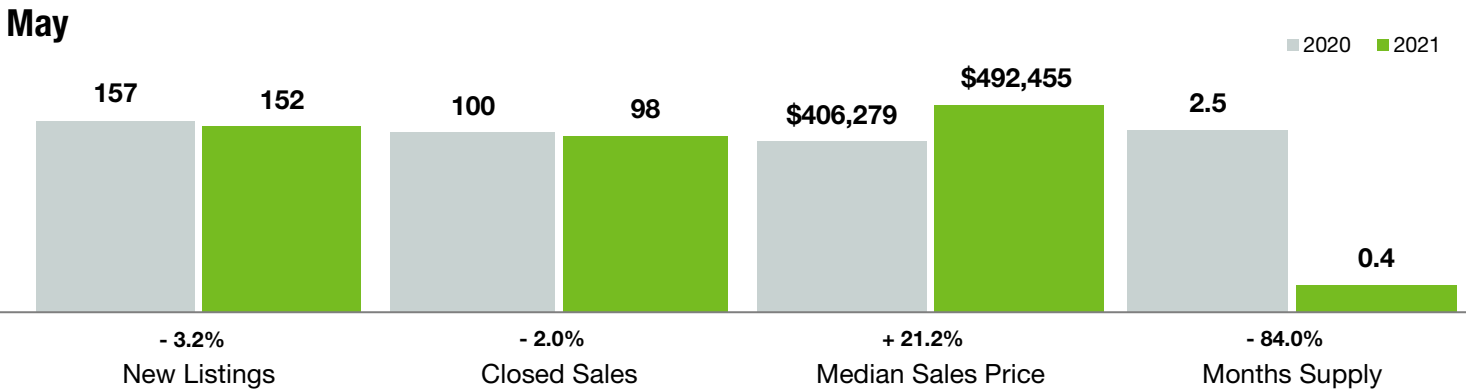


## Waxhaw

North Carolina

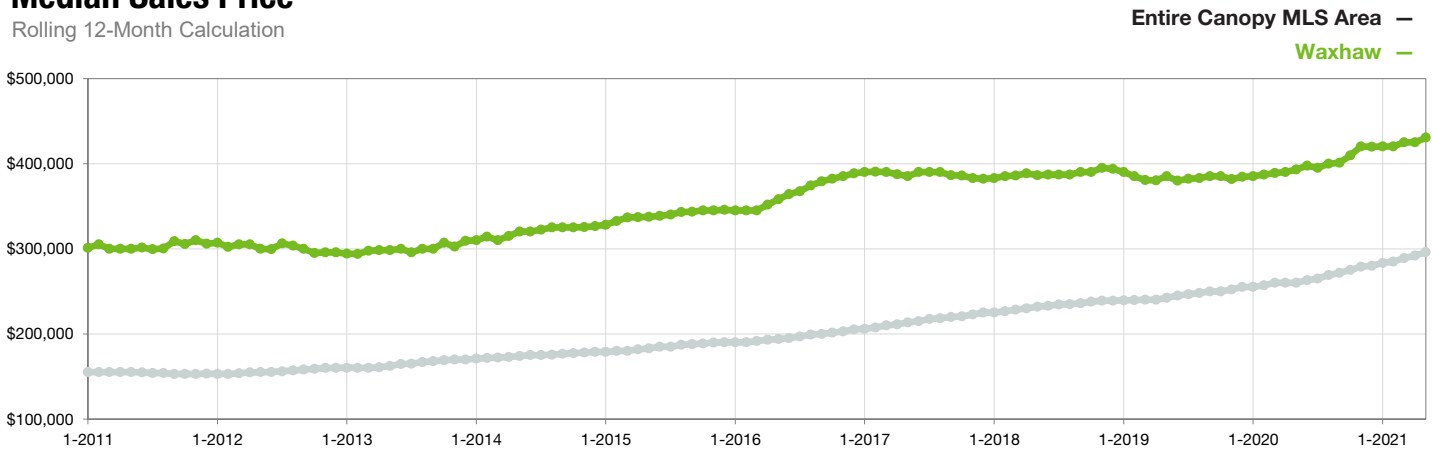
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	157	152	- 3.2%	698	638	- 8.6%
Pending Sales	134	153	+ 14.2%	555	639	+ 15.1%
Closed Sales	100	98	- 2.0%	439	511	+ 16.4%
Median Sales Price*	\$406,279	\$492,455	+ 21.2%	\$389,803	\$440,000	+ 12.9%
Average Sales Price*	\$486,215	\$573,053	+ 17.9%	\$456,372	\$529,763	+ 16.1%
Percent of Original List Price Received*	97.7%	103.6%	+ 6.0%	97.1%	101.6%	+ 4.6%
List to Close	81	61	- 24.7%	100	83	- 17.0%
Days on Market Until Sale	36	5	- 86.1%	51	22	- 56.9%
Cumulative Days on Market Until Sale	42	10	- 76.2%	62	26	- 58.1%
Average List Price	\$513,313	\$605,835	+ 18.0%	\$533,728	\$571,894	+ 7.2%
Inventory of Homes for Sale	266	51	- 80.8%	--	--	--
Months Supply of Inventory	2.5	0.4	- 84.0%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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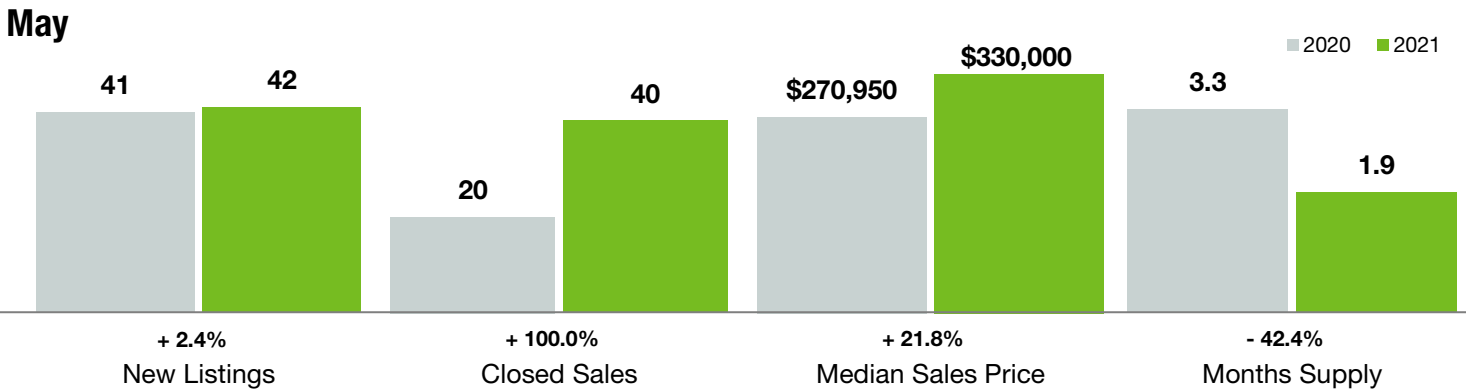


## Uptown Charlotte

North Carolina

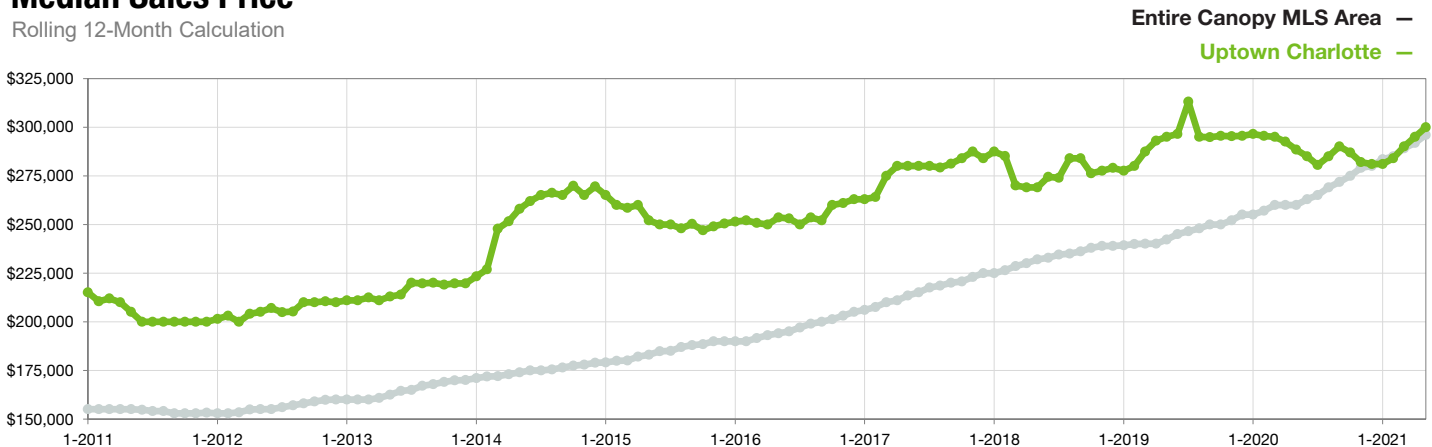
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	41	42	+ 2.4%	179	220	+ 22.9%
Pending Sales	26	45	+ 73.1%	128	215	+ 68.0%
Closed Sales	20	40	+ 100.0%	122	186	+ 52.5%
Median Sales Price*	\$270,950	\$330,000	+ 21.8%	\$280,000	\$328,750	+ 17.4%
Average Sales Price*	\$321,540	\$383,694	+ 19.3%	\$310,114	\$371,269	+ 19.7%
Percent of Original List Price Received*	97.4%	98.1%	+ 0.7%	96.3%	97.0%	+ 0.7%
List to Close	79	66	- 16.5%	88	91	+ 3.4%
Days on Market Until Sale	34	33	- 2.9%	46	49	+ 6.5%
Cumulative Days on Market Until Sale	57	40	- 29.8%	56	56	0.0%
Average List Price	\$341,702	\$438,678	+ 28.4%	\$346,324	\$414,029	+ 19.5%
Inventory of Homes for Sale	89	68	- 23.6%	--	--	--
Months Supply of Inventory	3.3	1.9	- 42.4%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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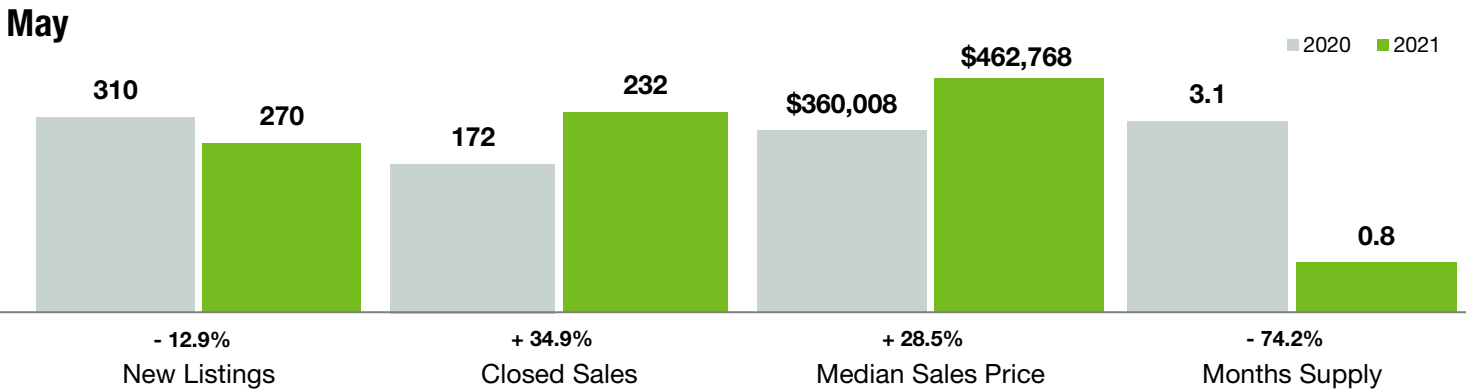


## Lake Norman

North Carolina

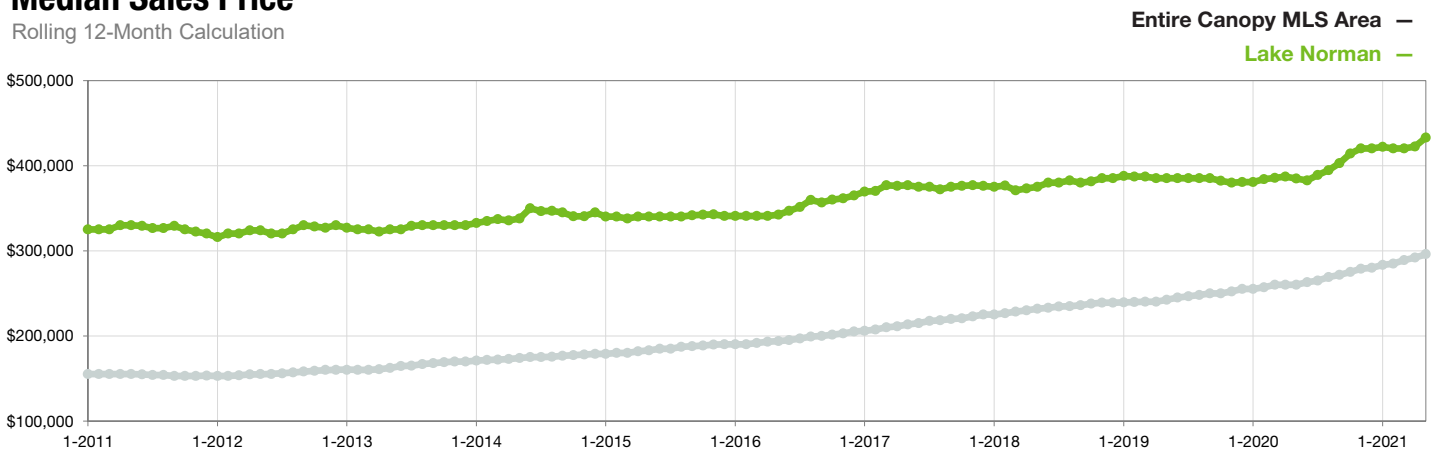
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	310	270	- 12.9%	1,297	1,303	+ 0.5%
Pending Sales	327	268	- 18.0%	1,045	1,252	+ 19.8%
Closed Sales	172	232	+ 34.9%	839	1,101	+ 31.2%
Median Sales Price*	\$360,008	\$462,768	+ 28.5%	\$377,000	\$410,000	+ 8.8%
Average Sales Price*	\$472,684	\$720,622	+ 52.5%	\$505,367	\$615,144	+ 21.7%
Percent of Original List Price Received*	96.8%	100.7%	+ 4.0%	96.4%	99.9%	+ 3.6%
List to Close	96	63	- 34.4%	122	86	- 29.5%
Days on Market Until Sale	43	17	- 60.5%	67	32	- 52.2%
Cumulative Days on Market Until Sale	49	24	- 51.0%	82	37	- 54.9%
Average List Price	\$614,798	\$739,891	+ 20.3%	\$585,815	\$710,570	+ 21.3%
Inventory of Homes for Sale	636	206	- 67.6%	--	--	--
Months Supply of Inventory	3.1	0.8	- 74.2%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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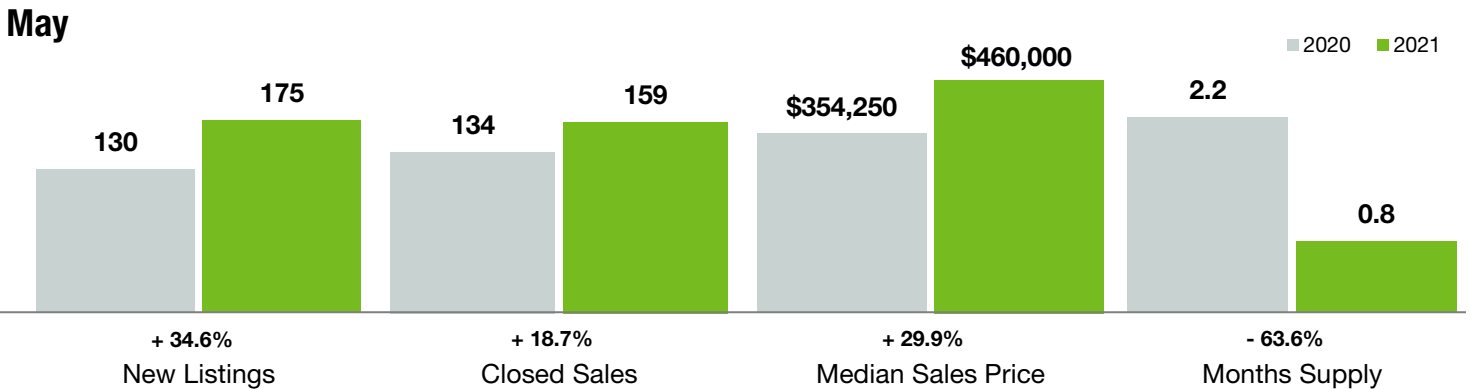


## Lake Wylie

North Carolina

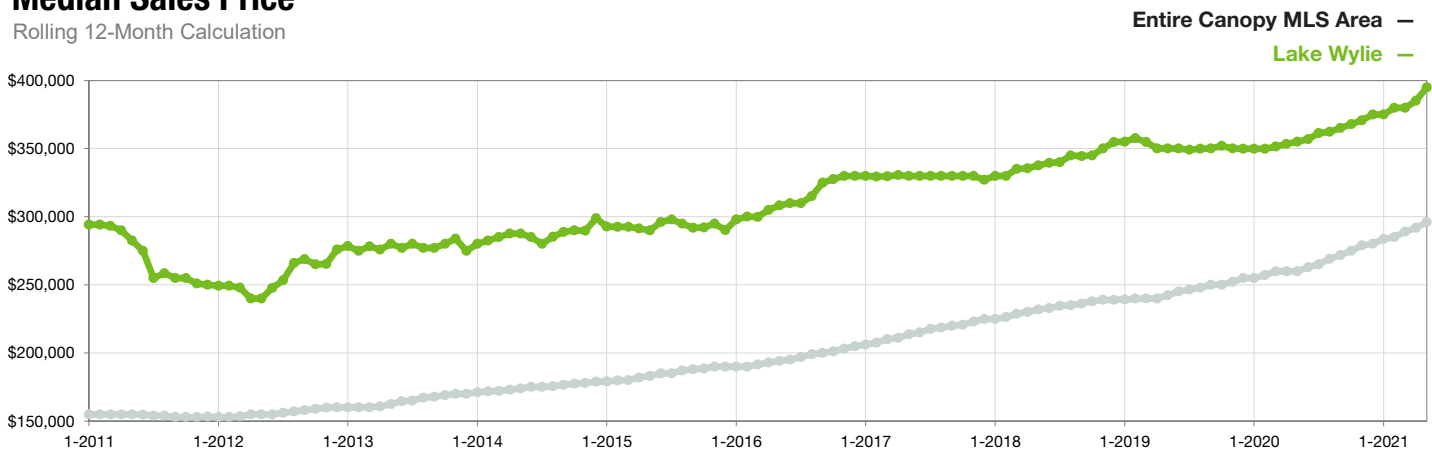
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	130	175	+ 34.6%	725	870	+ 20.0%
Pending Sales	171	164	- 4.1%	662	852	+ 28.7%
Closed Sales	134	159	+ 18.7%	551	654	+ 18.7%
Median Sales Price*	\$354,250	\$460,000	+ 29.9%	\$356,000	\$400,630	+ 12.5%
Average Sales Price*	\$378,077	\$515,099	+ 36.2%	\$389,099	\$460,308	+ 18.3%
Percent of Original List Price Received*	98.3%	101.8%	+ 3.6%	97.4%	101.2%	+ 3.9%
List to Close	115	87	- 24.3%	118	101	- 14.4%
Days on Market Until Sale	54	18	- 66.7%	58	26	- 55.2%
Cumulative Days on Market Until Sale	58	22	- 62.1%	70	30	- 57.1%
Average List Price	\$448,996	\$571,572	+ 27.3%	\$417,991	\$526,524	+ 26.0%
Inventory of Homes for Sale	289	130	- 55.0%	--	--	--
Months Supply of Inventory	2.2	0.8	- 63.6%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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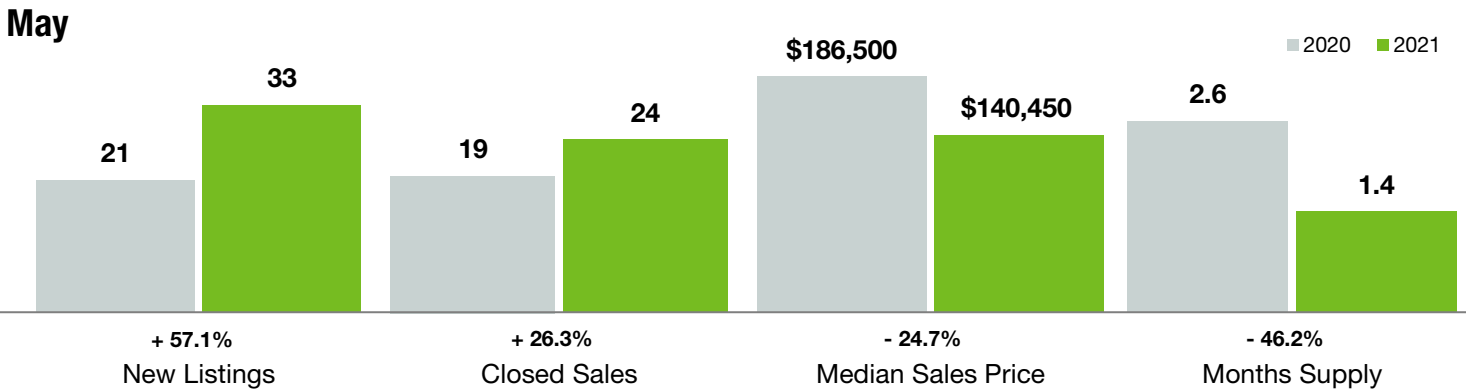


## Chester County

South Carolina

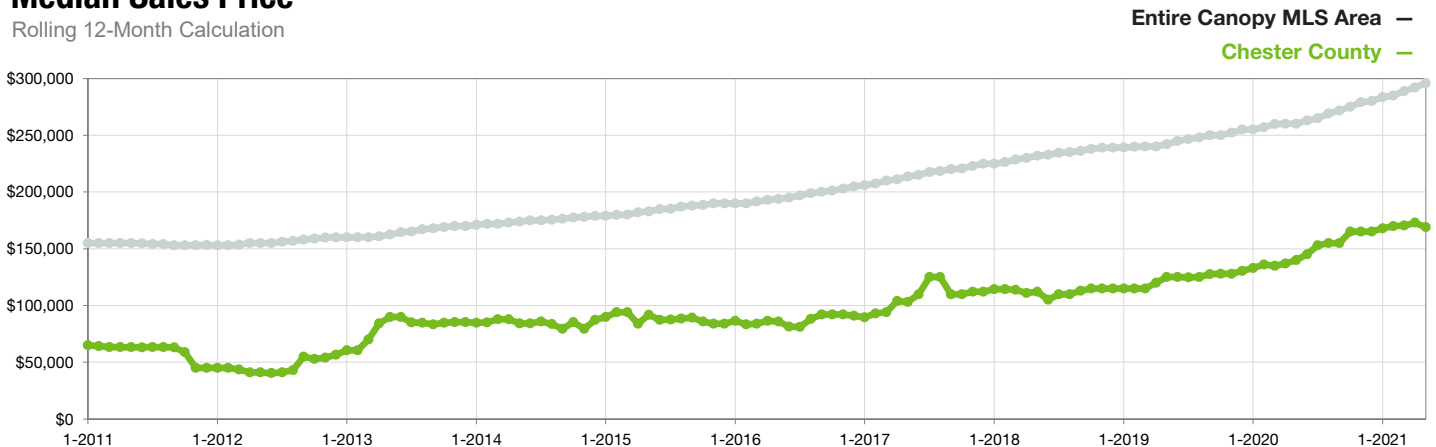
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	21	33	+ 57.1%	111	110	- 0.9%
Pending Sales	28	33	+ 17.9%	106	105	- 0.9%
Closed Sales	19	24	+ 26.3%	78	84	+ 7.7%
Median Sales Price*	\$186,500	\$140,450	- 24.7%	\$149,950	\$164,750	+ 9.9%
Average Sales Price*	\$199,692	\$160,250	- 19.8%	\$178,889	\$170,210	- 4.9%
Percent of Original List Price Received*	96.2%	96.1%	- 0.1%	95.0%	96.2%	+ 1.3%
List to Close	97	86	- 11.3%	104	95	- 8.7%
Days on Market Until Sale	55	43	- 21.8%	51	36	- 29.4%
Cumulative Days on Market Until Sale	66	60	- 9.1%	63	43	- 31.7%
Average List Price	\$196,148	\$254,736	+ 29.9%	\$199,317	\$194,135	- 2.6%
Inventory of Homes for Sale	47	26	- 44.7%	--	--	--
Months Supply of Inventory	2.6	1.4	- 46.2%	--	--	--

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### Median Sales Price

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# Local Market Update for May 2021

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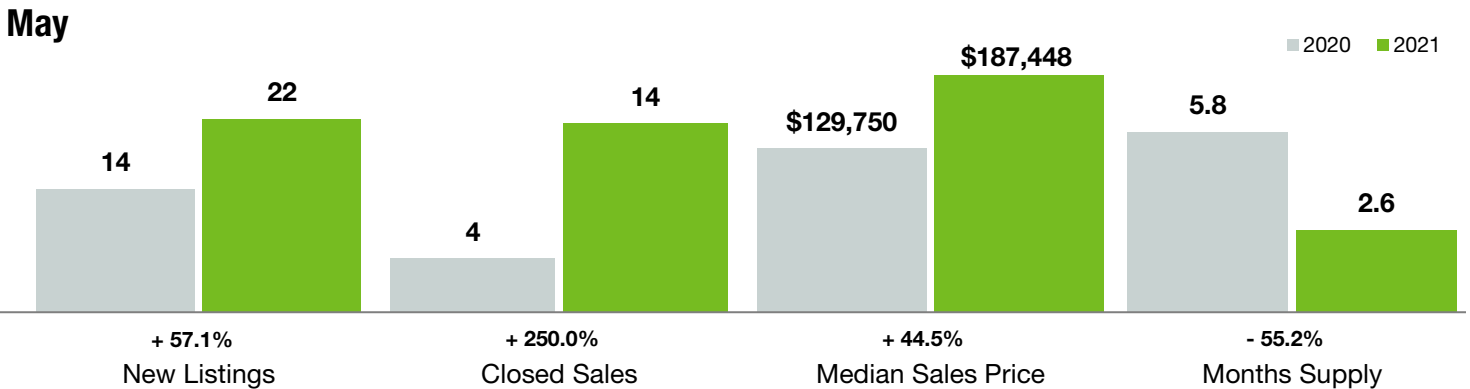


## Chesterfield County

South Carolina

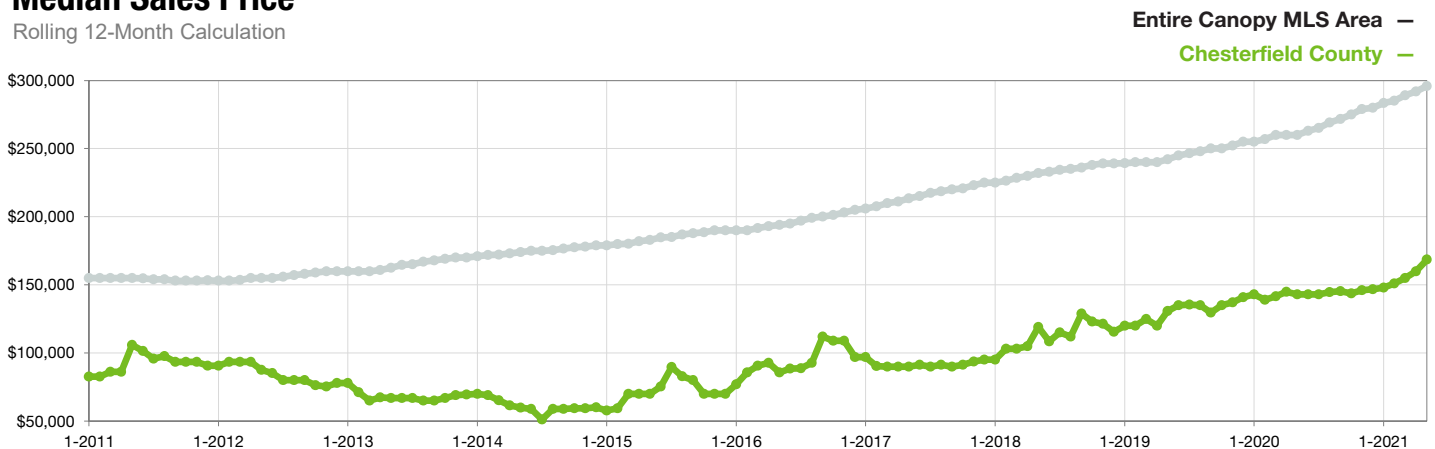
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	14	22	+ 57.1%	41	70	+ 70.7%
Pending Sales	7	10	+ 42.9%	39	62	+ 59.0%
Closed Sales	4	14	+ 250.0%	31	58	+ 87.1%
Median Sales Price*	\$129,750	\$187,448	+ 44.5%	\$146,000	\$177,450	+ 21.5%
Average Sales Price*	\$129,875	\$200,203	+ 54.2%	\$132,456	\$196,563	+ 48.4%
Percent of Original List Price Received*	91.6%	98.1%	+ 7.1%	92.0%	97.4%	+ 5.9%
List to Close	137	111	- 19.0%	142	130	- 8.5%
Days on Market Until Sale	102	51	- 50.0%	81	61	- 24.7%
Cumulative Days on Market Until Sale	102	51	- 50.0%	88	61	- 30.7%
Average List Price	\$174,075	\$198,973	+ 14.3%	\$163,204	\$197,852	+ 21.2%
Inventory of Homes for Sale	32	28	- 12.5%	--	--	--
Months Supply of Inventory	5.8	2.6	- 55.2%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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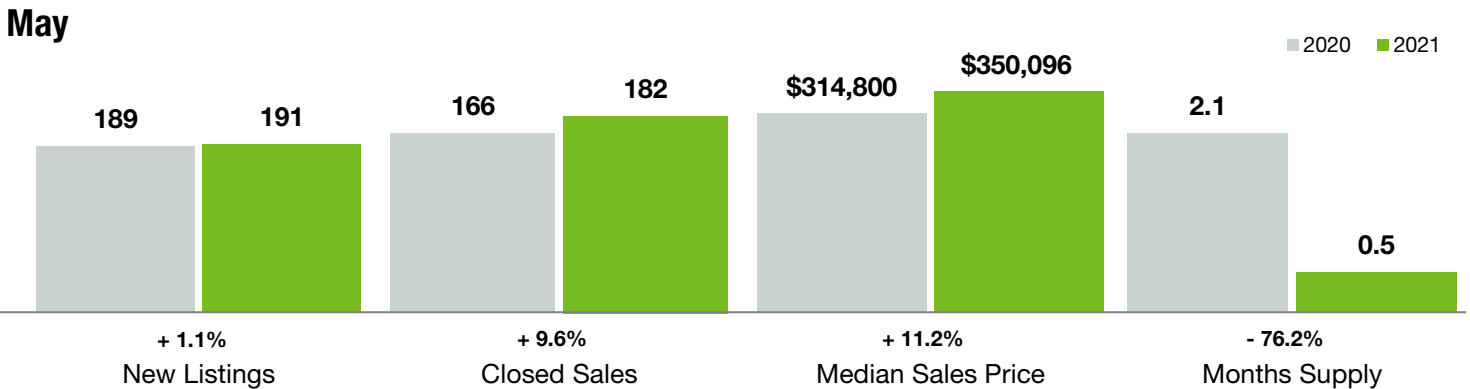


## Lancaster County

South Carolina

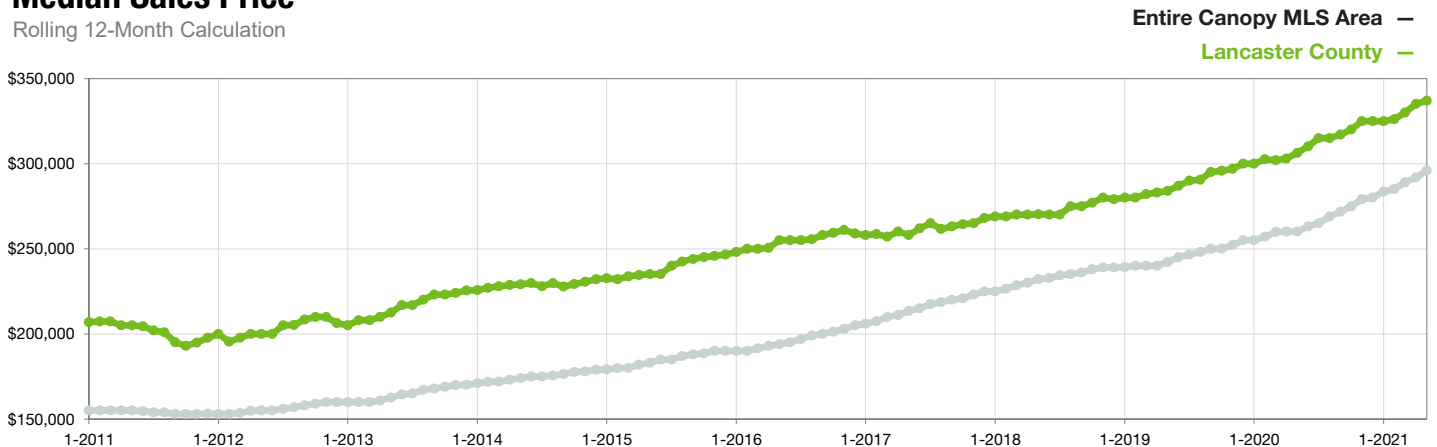
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	189	191	+ 1.1%	1,028	947	- 7.9%
Pending Sales	222	200	- 9.9%	957	929	- 2.9%
Closed Sales	166	182	+ 9.6%	766	909	+ 18.7%
Median Sales Price*	\$314,800	\$350,096	+ 11.2%	\$300,911	\$348,000	+ 15.6%
Average Sales Price*	\$323,971	\$372,344	+ 14.9%	\$309,691	\$350,738	+ 13.3%
Percent of Original List Price Received*	97.5%	100.5%	+ 3.1%	97.1%	100.0%	+ 3.0%
List to Close	118	79	- 33.1%	107	93	- 13.1%
Days on Market Until Sale	59	14	- 76.3%	54	26	- 51.9%
Cumulative Days on Market Until Sale	54	12	- 77.8%	61	25	- 59.0%
Average List Price	\$328,682	\$372,632	+ 13.4%	\$333,029	\$363,128	+ 9.0%
Inventory of Homes for Sale	358	94	- 73.7%	--	--	--
Months Supply of Inventory	2.1	0.5	- 76.2%	--	--	--

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### Median Sales Price

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# Local Market Update for May 2021

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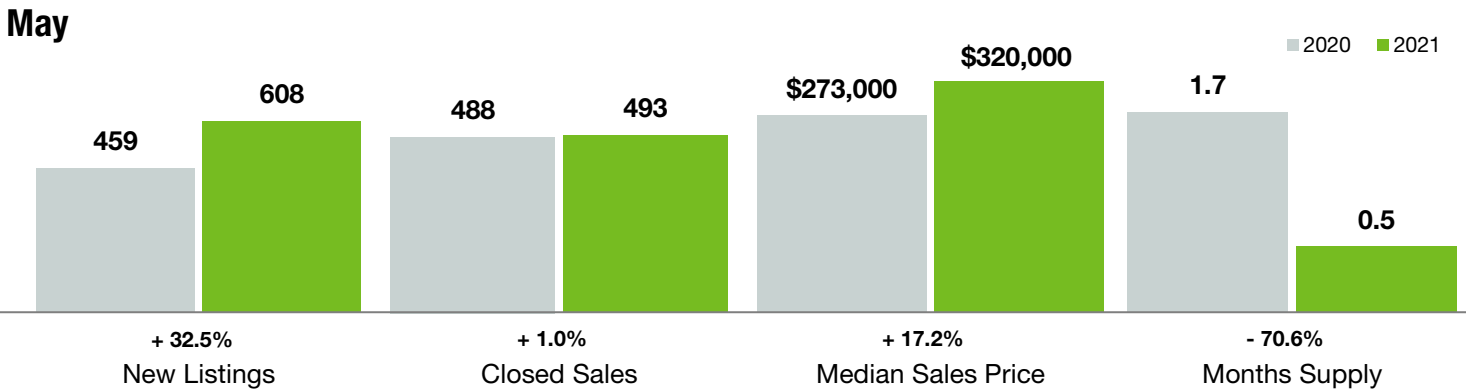


## York County

South Carolina

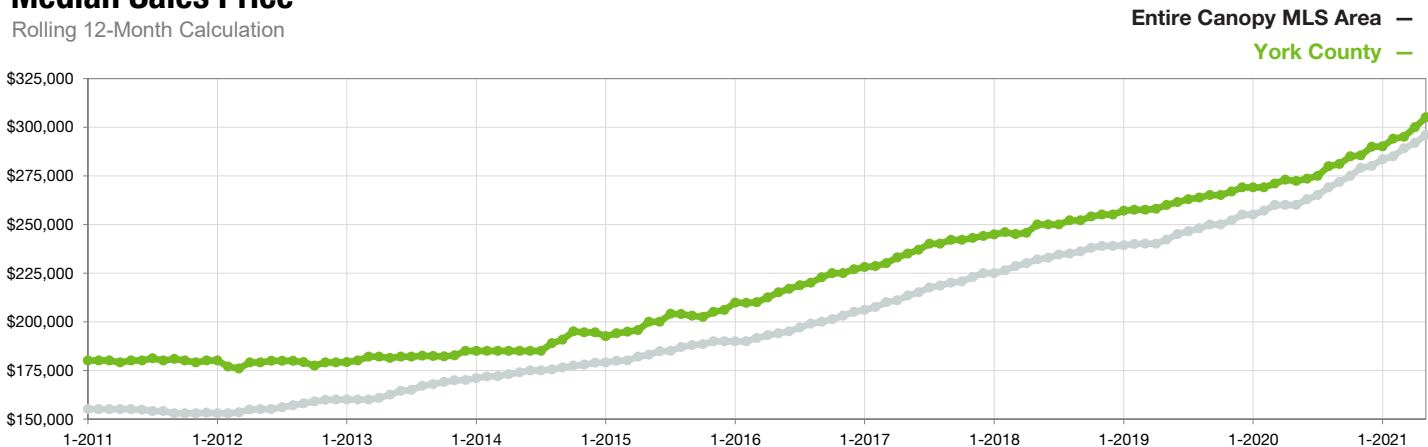
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	459	608	+ 32.5%	2,620	2,607	- 0.5%
Pending Sales	556	582	+ 4.7%	2,419	2,540	+ 5.0%
Closed Sales	488	493	+ 1.0%	2,010	2,191	+ 9.0%
Median Sales Price*	\$273,000	\$320,000	+ 17.2%	\$268,000	\$309,628	+ 15.5%
Average Sales Price*	\$306,359	\$371,017	+ 21.1%	\$299,570	\$350,260	+ 16.9%
Percent of Original List Price Received*	98.2%	102.0%	+ 3.9%	97.7%	100.9%	+ 3.3%
List to Close	79	65	- 17.7%	91	73	- 19.8%
Days on Market Until Sale	30	16	- 46.7%	40	19	- 52.5%
Cumulative Days on Market Until Sale	35	14	- 60.0%	48	20	- 58.3%
Average List Price	\$341,677	\$378,231	+ 10.7%	\$325,220	\$369,787	+ 13.7%
Inventory of Homes for Sale	761	274	- 64.0%	--	--	--
Months Supply of Inventory	1.7	0.5	- 70.6%	--	--	--

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### Median Sales Price

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# Local Market Update for May 2021

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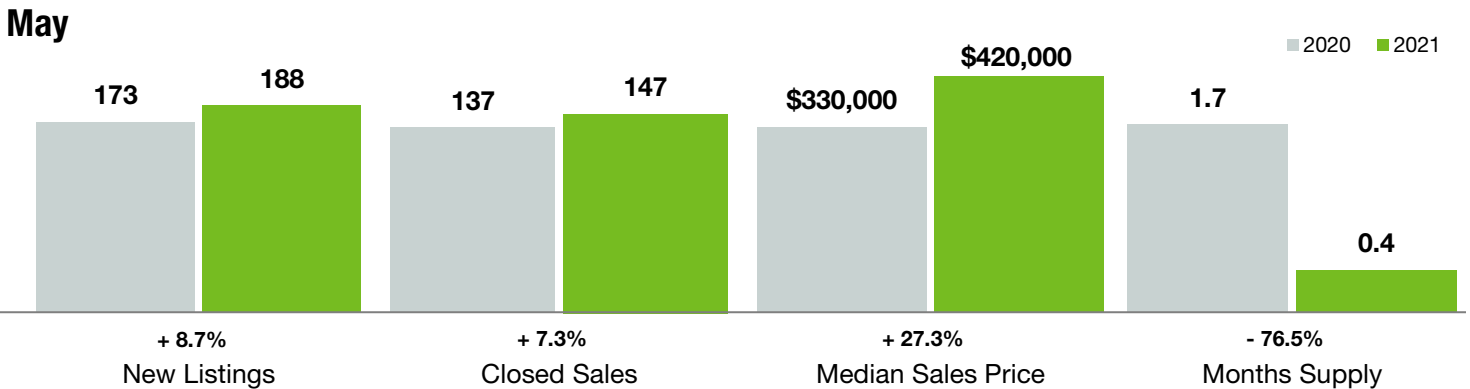


## Fort Mill

South Carolina

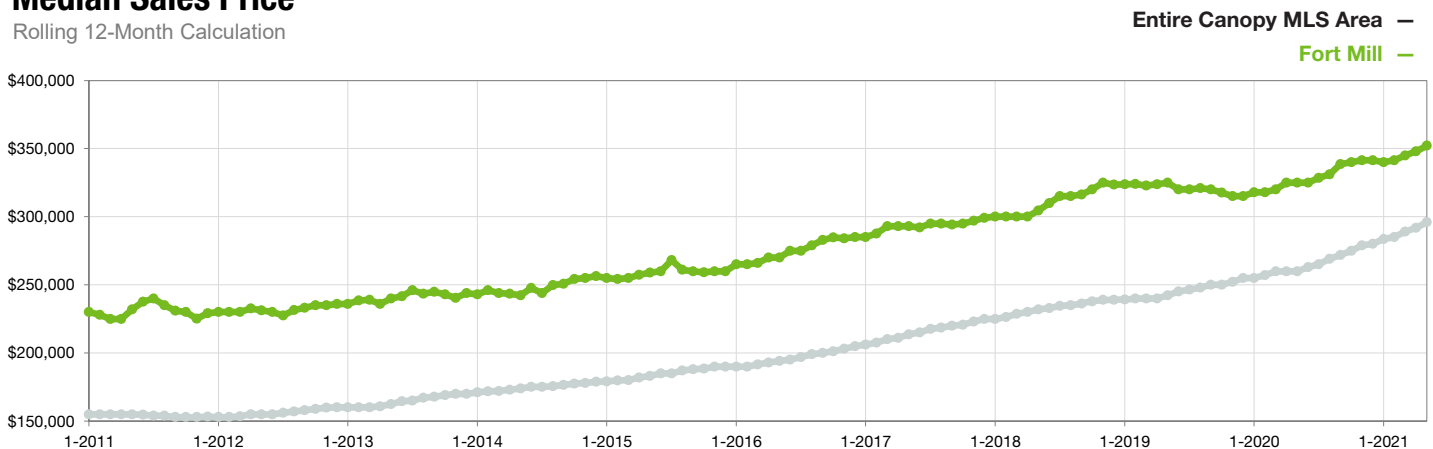
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	173	188	+ 8.7%	826	791	- 4.2%
Pending Sales	180	181	+ 0.6%	731	778	+ 6.4%
Closed Sales	137	147	+ 7.3%	604	687	+ 13.7%
Median Sales Price*	\$330,000	\$420,000	+ 27.3%	\$325,000	\$355,000	+ 9.2%
Average Sales Price*	\$380,401	\$458,255	+ 20.5%	\$365,629	\$403,655	+ 10.4%
Percent of Original List Price Received*	98.2%	102.3%	+ 4.2%	98.2%	100.9%	+ 2.7%
List to Close	86	60	- 30.2%	102	69	- 32.4%
Days on Market Until Sale	31	16	- 48.4%	43	18	- 58.1%
Cumulative Days on Market Until Sale	38	13	- 65.8%	51	17	- 66.7%
Average List Price	\$400,670	\$452,340	+ 12.9%	\$386,623	\$424,031	+ 9.7%
Inventory of Homes for Sale	242	60	- 75.2%	--	--	--
Months Supply of Inventory	1.7	0.4	- 76.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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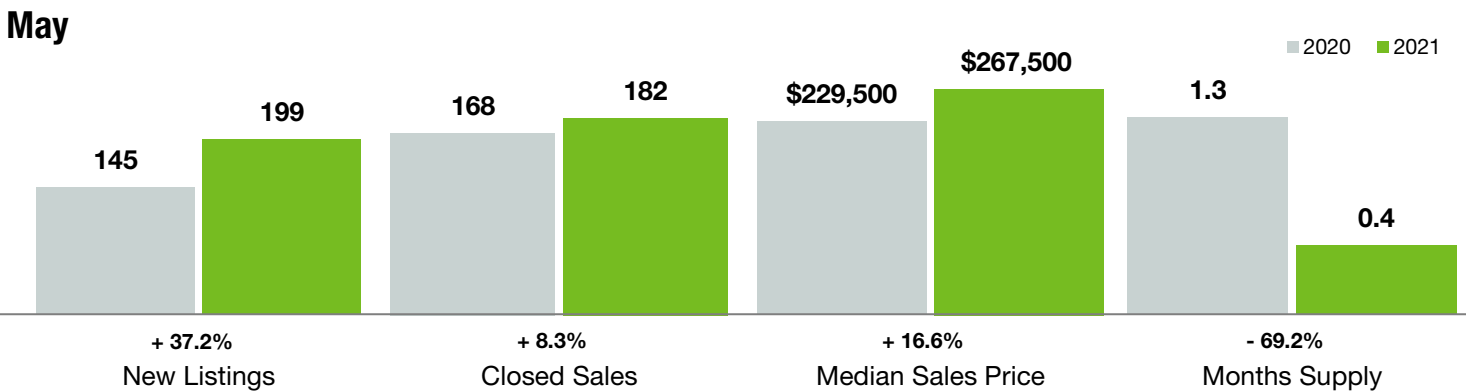


## Rock Hill

South Carolina

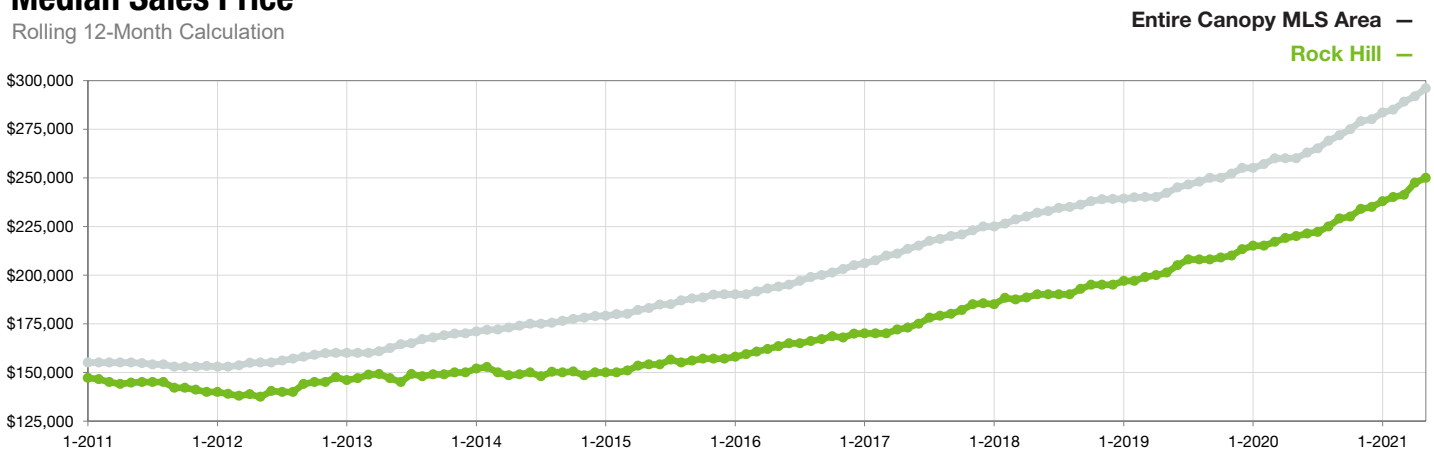
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	145	199	+ 37.2%	828	837	+ 1.1%
Pending Sales	177	202	+ 14.1%	809	824	+ 1.9%
Closed Sales	168	182	+ 8.3%	715	741	+ 3.6%
Median Sales Price*	\$229,500	\$267,500	+ 16.6%	\$222,500	\$260,000	+ 16.9%
Average Sales Price*	\$237,922	\$283,081	+ 19.0%	\$235,575	\$275,941	+ 17.1%
Percent of Original List Price Received*	98.4%	101.8%	+ 3.5%	97.4%	101.1%	+ 3.8%
List to Close	70	57	- 18.6%	80	61	- 23.8%
Days on Market Until Sale	20	13	- 35.0%	33	16	- 51.5%
Cumulative Days on Market Until Sale	26	10	- 61.5%	40	15	- 62.5%
Average List Price	\$253,549	\$296,588	+ 17.0%	\$245,496	\$280,353	+ 14.2%
Inventory of Homes for Sale	200	73	- 63.5%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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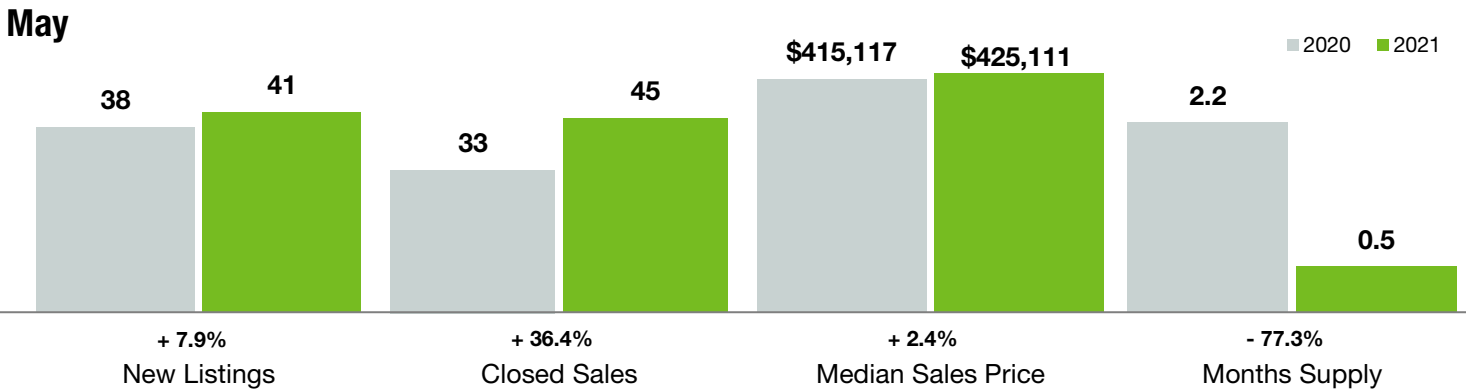


## Tega Cay

South Carolina

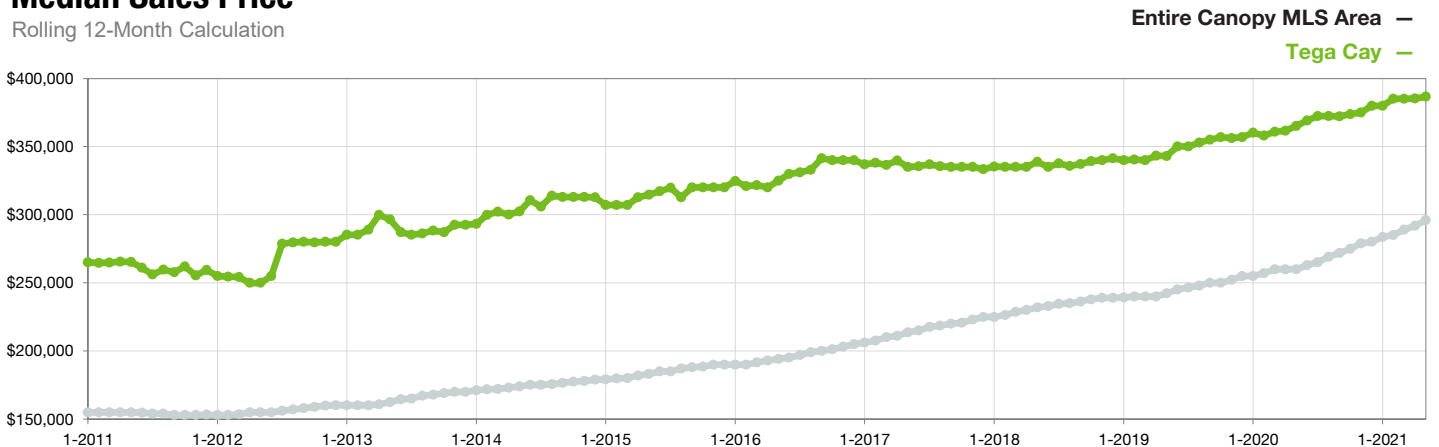
Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	38	41	+ 7.9%	195	204	+ 4.6%
Pending Sales	44	37	- 15.9%	155	195	+ 25.8%
Closed Sales	33	45	+ 36.4%	111	152	+ 36.9%
Median Sales Price*	\$415,117	\$425,111	+ 2.4%	\$375,500	\$400,000	+ 6.5%
Average Sales Price*	\$417,143	\$436,139	+ 4.6%	\$385,186	\$432,852	+ 12.4%
Percent of Original List Price Received*	98.7%	103.0%	+ 4.4%	97.8%	101.5%	+ 3.8%
List to Close	69	82	+ 18.8%	83	84	+ 1.2%
Days on Market Until Sale	27	11	- 59.3%	40	14	- 65.0%
Cumulative Days on Market Until Sale	39	25	- 35.9%	49	28	- 42.9%
Average List Price	\$376,967	\$423,932	+ 12.5%	\$404,136	\$440,344	+ 9.0%
Inventory of Homes for Sale	68	20	- 70.6%	--	--	--
Months Supply of Inventory	2.2	0.5	- 77.3%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for May 2021

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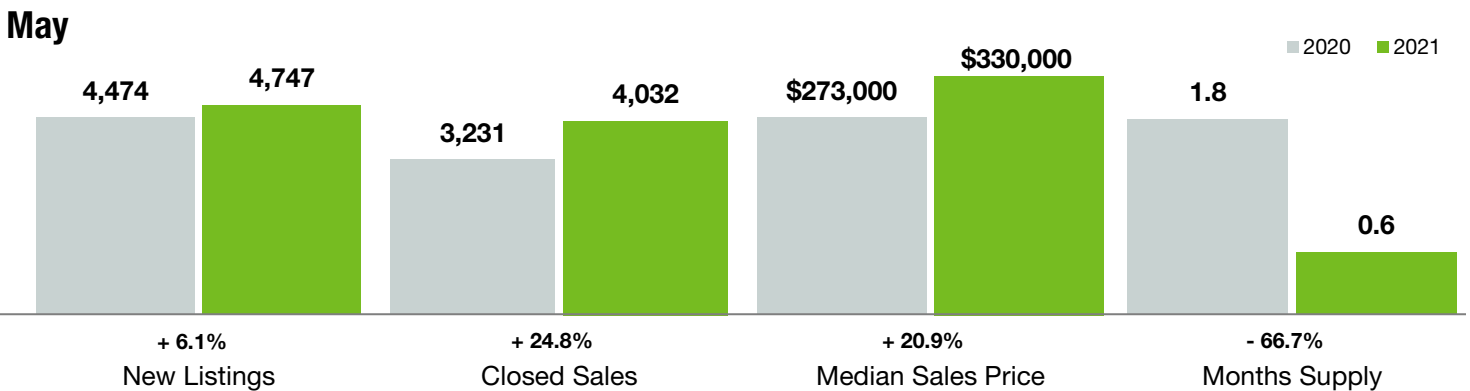


## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	4,474	<b>4,747</b>	+ 6.1%	21,211	<b>21,825</b>	+ 2.9%
Pending Sales	4,708	<b>4,722</b>	+ 0.3%	18,831	<b>21,325</b>	+ 13.2%
Closed Sales	3,231	<b>4,032</b>	+ 24.8%	15,660	<b>18,438</b>	+ 17.7%
Median Sales Price*	\$273,000	<b>\$330,000</b>	+ 20.9%	\$273,500	<b>\$315,000</b>	+ 15.2%
Average Sales Price*	\$315,999	<b>\$406,194</b>	+ 28.5%	\$319,204	<b>\$377,915</b>	+ 18.4%
Percent of Original List Price Received*	97.9%	<b>101.9%</b>	+ 4.1%	97.4%	<b>100.5%</b>	+ 3.2%
List to Close	90	<b>68</b>	- 24.4%	94	<b>78</b>	- 17.0%
Days on Market Until Sale	34	<b>16</b>	- 52.9%	41	<b>23</b>	- 43.9%
Cumulative Days on Market Until Sale	38	<b>17</b>	- 55.3%	49	<b>24</b>	- 51.0%
Average List Price	\$381,952	<b>\$409,502</b>	+ 7.2%	\$356,919	<b>\$402,852</b>	+ 12.9%
Inventory of Homes for Sale	6,583	<b>2,427</b>	- 63.1%	--	--	--
Months Supply of Inventory	1.8	<b>0.6</b>	- 66.7%	--	--	--

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### Median Sales Price

Rolling 12-Month Calculation

