

Local Market Update for June 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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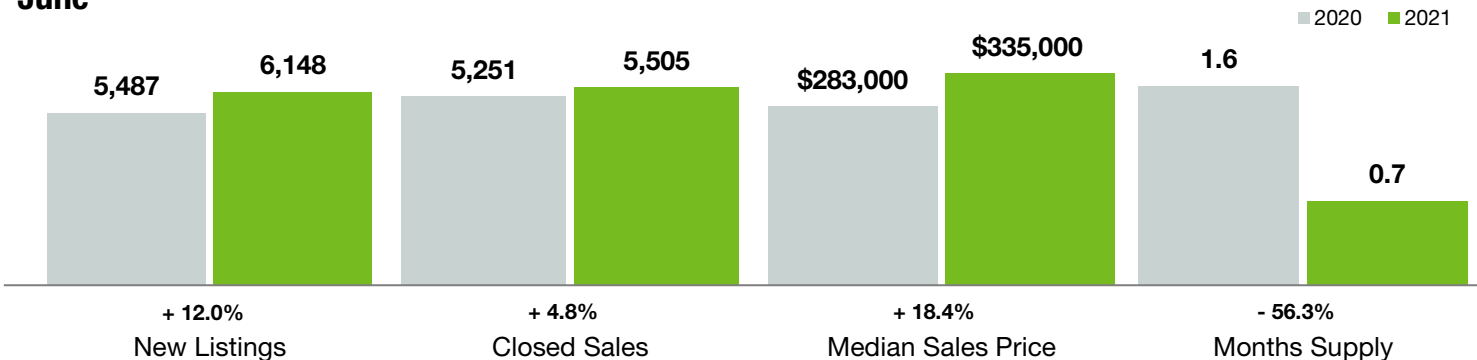
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	5,487	6,148	+ 12.0%	30,495	32,269	+ 5.8%
Pending Sales	5,771	5,653	- 2.0%	27,857	30,823	+ 10.6%
Closed Sales	5,251	5,505	+ 4.8%	23,664	27,600	+ 16.6%
Median Sales Price*	\$283,000	\$335,000	+ 18.4%	\$270,000	\$312,000	+ 15.6%
Average Sales Price*	\$333,098	\$406,176	+ 21.9%	\$316,254	\$375,568	+ 18.8%
Percent of Original List Price Received*	97.6%	102.0%	+ 4.5%	97.3%	100.7%	+ 3.5%
List to Close	90	66	- 26.7%	94	76	- 19.1%
Days on Market Until Sale	38	13	- 65.8%	42	21	- 50.0%
Cumulative Days on Market Until Sale	43	13	- 69.8%	49	23	- 53.1%
Average List Price	\$364,338	\$416,939	+ 14.4%	\$352,240	\$398,109	+ 13.0%
Inventory of Homes for Sale	7,182	3,462	- 51.8%	--	--	--
Months Supply of Inventory	1.6	0.7	- 56.3%	--	--	--

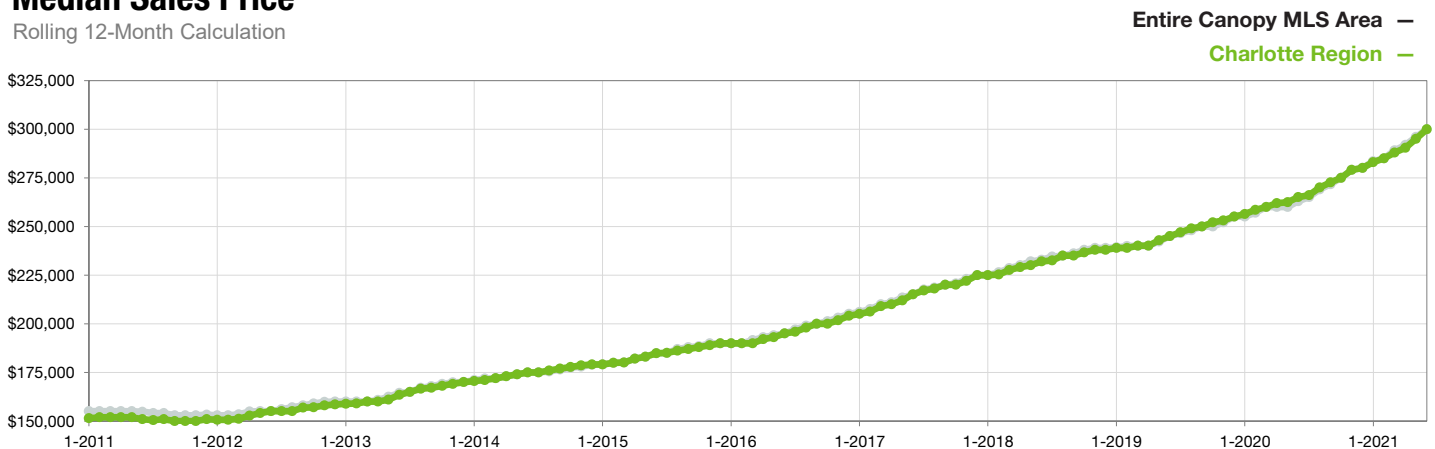
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June



Median Sales Price

Rolling 12-Month Calculation



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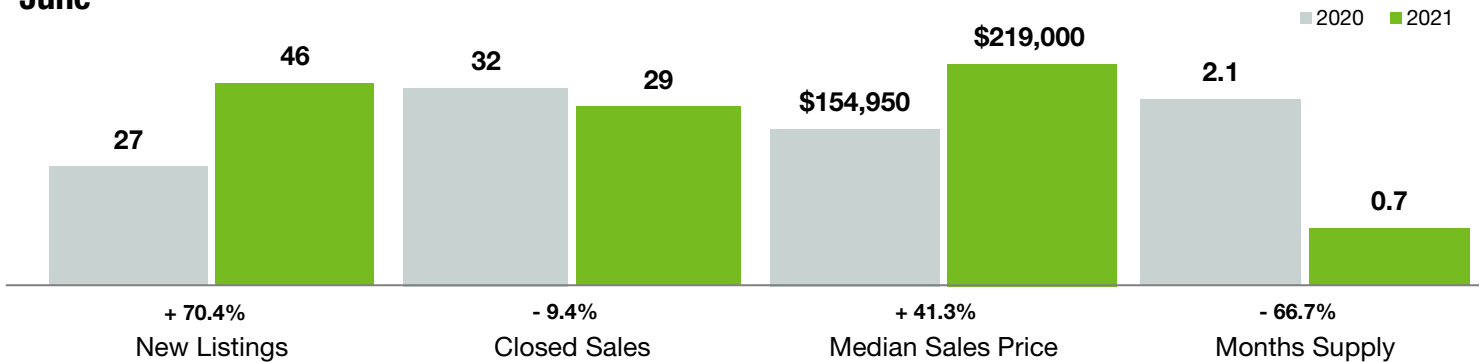
Alexander County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	27	46	+ 70.4%	167	203	+ 21.6%
Pending Sales	23	48	+ 108.7%	156	203	+ 30.1%
Closed Sales	32	29	- 9.4%	149	160	+ 7.4%
Median Sales Price*	\$154,950	\$219,000	+ 41.3%	\$172,573	\$206,000	+ 19.4%
Average Sales Price*	\$218,886	\$253,017	+ 15.6%	\$227,813	\$256,848	+ 12.7%
Percent of Original List Price Received*	97.3%	100.3%	+ 3.1%	95.4%	97.8%	+ 2.5%
List to Close	105	88	- 16.2%	114	77	- 32.5%
Days on Market Until Sale	50	32	- 36.0%	65	28	- 56.9%
Cumulative Days on Market Until Sale	50	40	- 20.0%	80	31	- 61.3%
Average List Price	\$269,269	\$210,895	- 21.7%	\$243,427	\$263,766	+ 8.4%
Inventory of Homes for Sale	51	21	- 58.8%	--	--	--
Months Supply of Inventory	2.1	0.7	- 66.7%	--	--	--

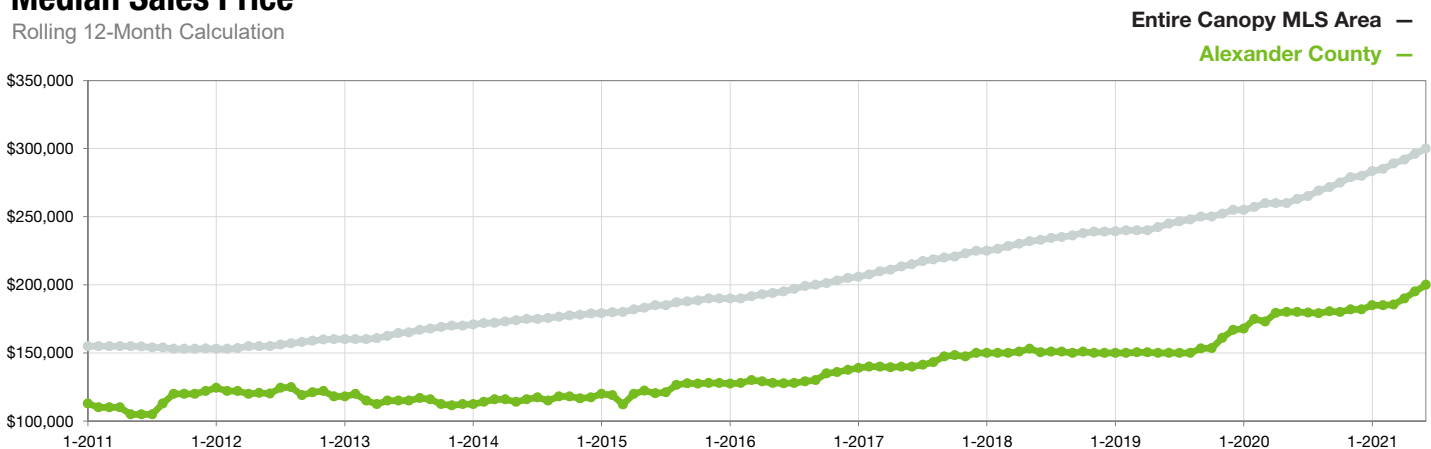
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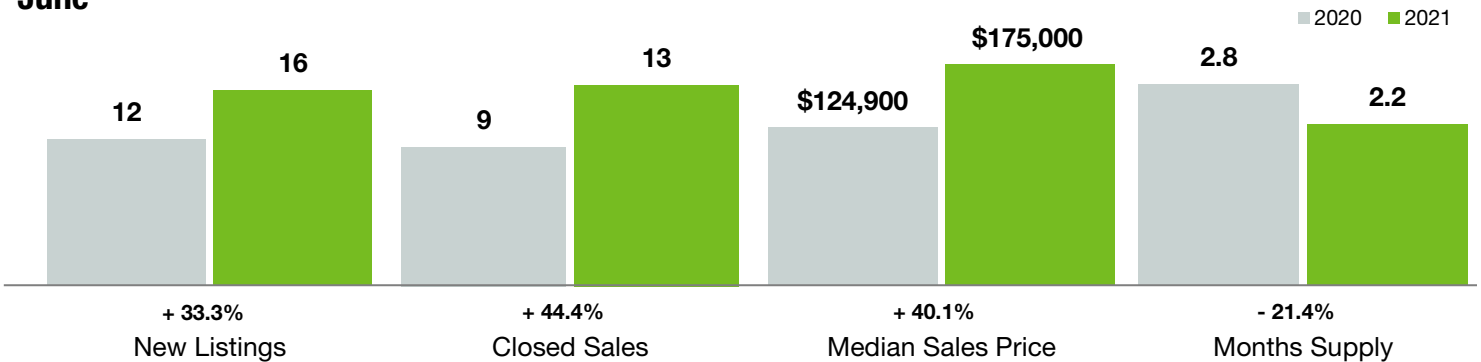
Anson County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	12	16	+ 33.3%	64	110	+ 71.9%
Pending Sales	18	18	0.0%	73	91	+ 24.7%
Closed Sales	9	13	+ 44.4%	61	81	+ 32.8%
Median Sales Price*	\$124,900	\$175,000	+ 40.1%	\$129,500	\$132,500	+ 2.3%
Average Sales Price*	\$123,822	\$172,992	+ 39.7%	\$129,258	\$150,264	+ 16.3%
Percent of Original List Price Received*	91.8%	94.6%	+ 3.1%	91.1%	94.8%	+ 4.1%
List to Close	109	63	- 42.2%	166	97	- 41.6%
Days on Market Until Sale	47	16	- 66.0%	111	44	- 60.4%
Cumulative Days on Market Until Sale	47	16	- 66.0%	116	44	- 62.1%
Average List Price	\$133,883	\$171,719	+ 28.3%	\$150,153	\$155,863	+ 3.8%
Inventory of Homes for Sale	32	30	- 6.3%	--	--	--
Months Supply of Inventory	2.8	2.2	- 21.4%	--	--	--

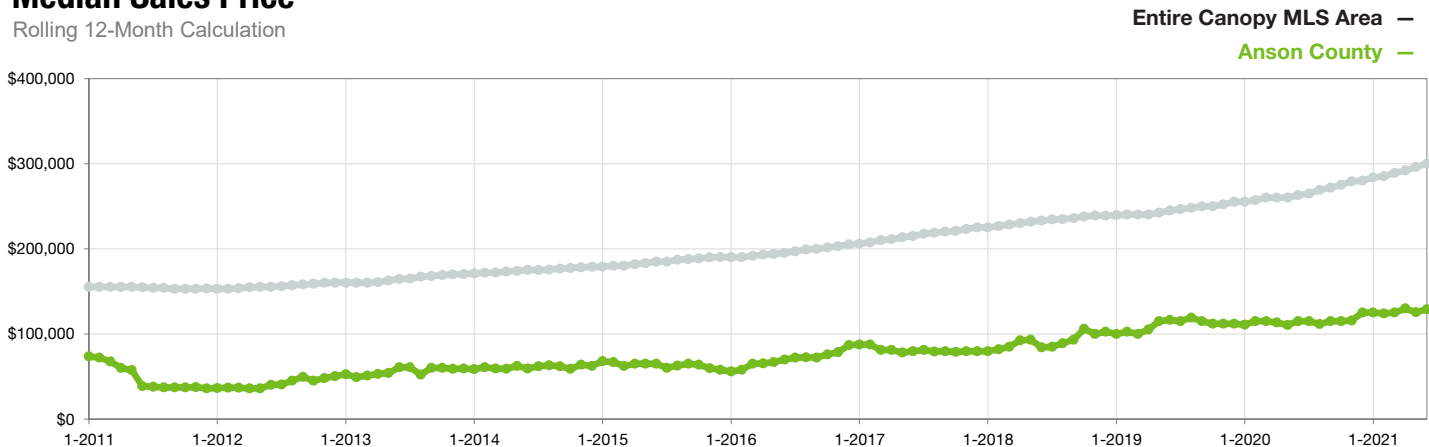
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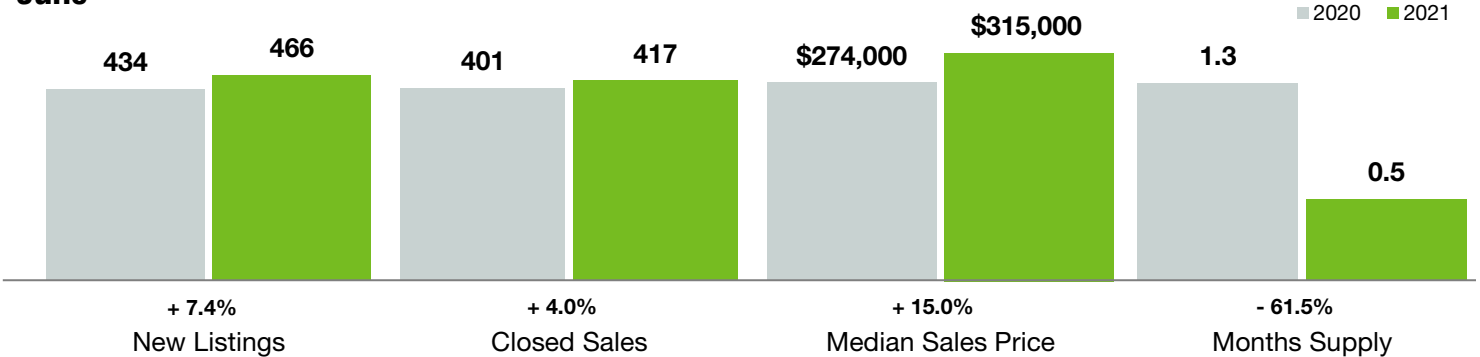
Cabarrus County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	434	466	+ 7.4%	2,322	2,317	- 0.2%
Pending Sales	442	435	- 1.6%	2,097	2,188	+ 4.3%
Closed Sales	401	417	+ 4.0%	1,820	1,932	+ 6.2%
Median Sales Price*	\$274,000	\$315,000	+ 15.0%	\$260,900	\$296,000	+ 13.5%
Average Sales Price*	\$290,923	\$342,662	+ 17.8%	\$277,085	\$322,250	+ 16.3%
Percent of Original List Price Received*	98.0%	102.6%	+ 4.7%	97.4%	100.9%	+ 3.6%
List to Close	86	55	- 36.0%	90	63	- 30.0%
Days on Market Until Sale	37	11	- 70.3%	40	16	- 60.0%
Cumulative Days on Market Until Sale	40	10	- 75.0%	49	17	- 65.3%
Average List Price	\$293,508	\$348,971	+ 18.9%	\$296,853	\$335,066	+ 12.9%
Inventory of Homes for Sale	423	186	- 56.0%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

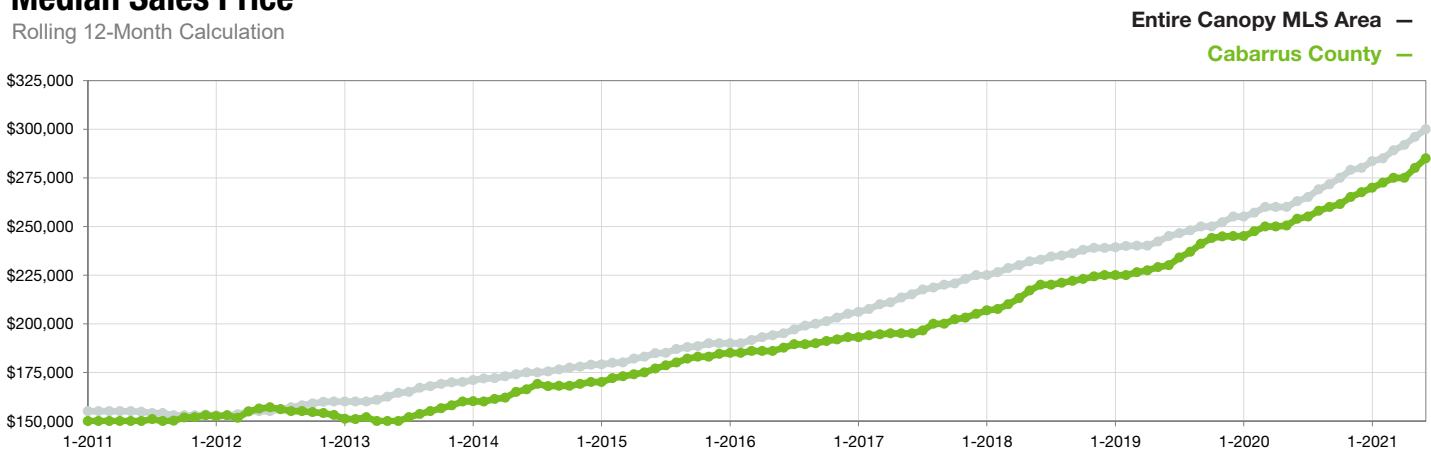
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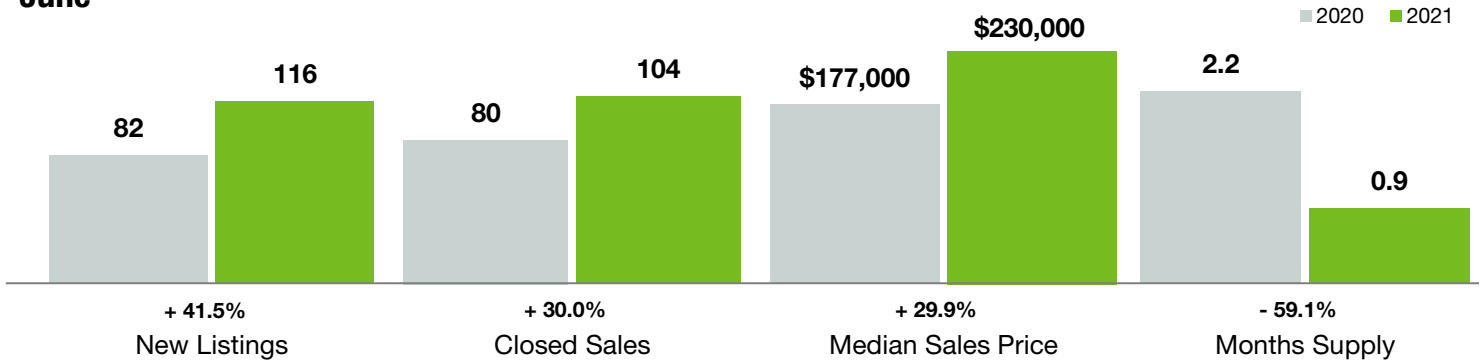
Cleveland County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	82	116	+ 41.5%	486	648	+ 33.3%
Pending Sales	107	105	- 1.9%	427	608	+ 42.4%
Closed Sales	80	104	+ 30.0%	341	502	+ 47.2%
Median Sales Price*	\$177,000	\$230,000	+ 29.9%	\$157,000	\$190,000	+ 21.0%
Average Sales Price*	\$199,104	\$226,435	+ 13.7%	\$181,922	\$212,316	+ 16.7%
Percent of Original List Price Received*	93.9%	100.4%	+ 6.9%	94.6%	97.5%	+ 3.1%
List to Close	98	76	- 22.4%	97	74	- 23.7%
Days on Market Until Sale	52	15	- 71.2%	50	23	- 54.0%
Cumulative Days on Market Until Sale	56	16	- 71.4%	53	24	- 54.7%
Average List Price	\$207,389	\$249,100	+ 20.1%	\$192,565	\$233,426	+ 21.2%
Inventory of Homes for Sale	127	80	- 37.0%	--	--	--
Months Supply of Inventory	2.2	0.9	- 59.1%	--	--	--

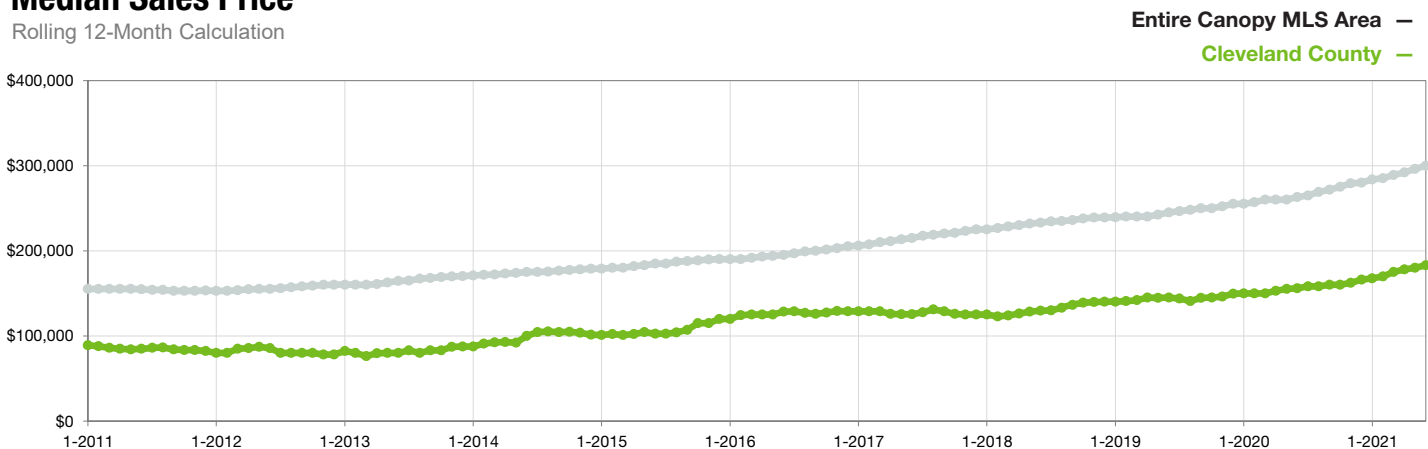
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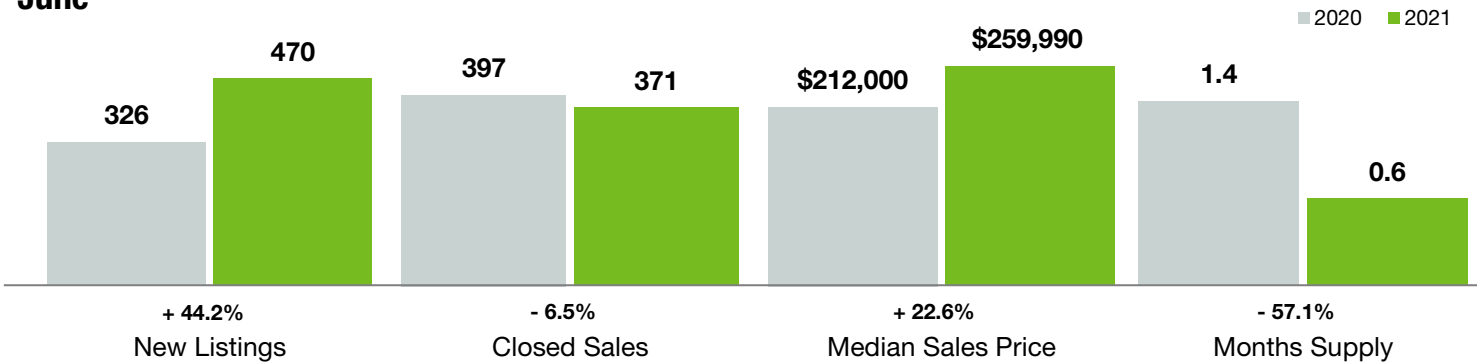
Gaston County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	326	470	+ 44.2%	2,080	2,321	+ 11.6%
Pending Sales	382	432	+ 13.1%	2,003	2,228	+ 11.2%
Closed Sales	397	371	- 6.5%	1,801	2,008	+ 11.5%
Median Sales Price*	\$212,000	\$259,990	+ 22.6%	\$210,000	\$245,000	+ 16.7%
Average Sales Price*	\$236,548	\$283,387	+ 19.8%	\$235,175	\$268,253	+ 14.1%
Percent of Original List Price Received*	97.2%	102.2%	+ 5.1%	96.8%	100.6%	+ 3.9%
List to Close	82	78	- 4.9%	96	82	- 14.6%
Days on Market Until Sale	32	12	- 62.5%	41	21	- 48.8%
Cumulative Days on Market Until Sale	36	14	- 61.1%	45	22	- 51.1%
Average List Price	\$253,607	\$277,631	+ 9.5%	\$237,824	\$273,354	+ 14.9%
Inventory of Homes for Sale	431	230	- 46.6%	--	--	--
Months Supply of Inventory	1.4	0.6	- 57.1%	--	--	--

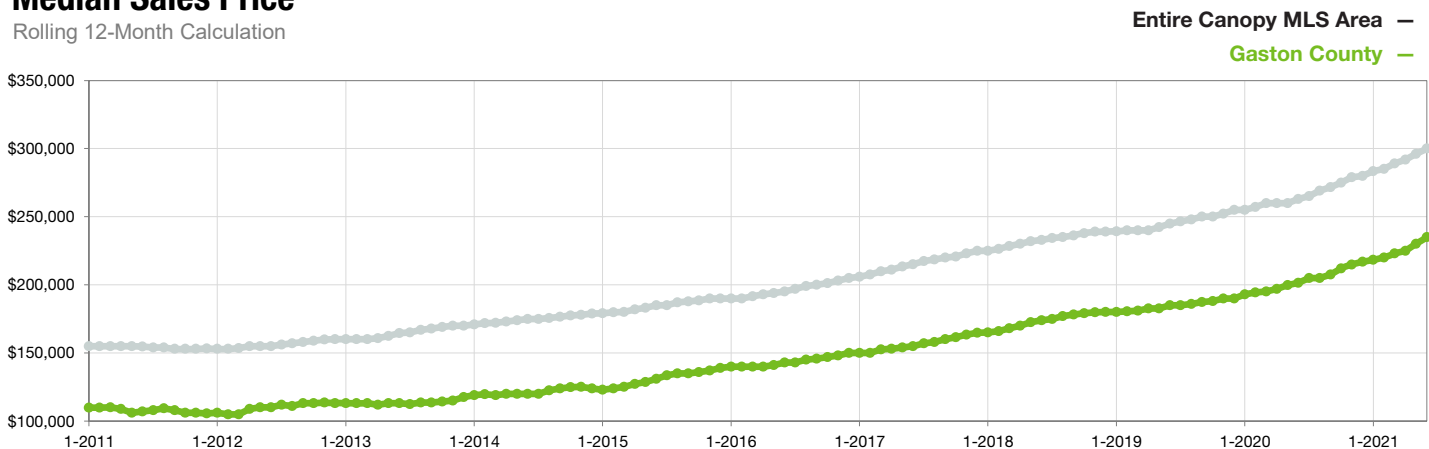
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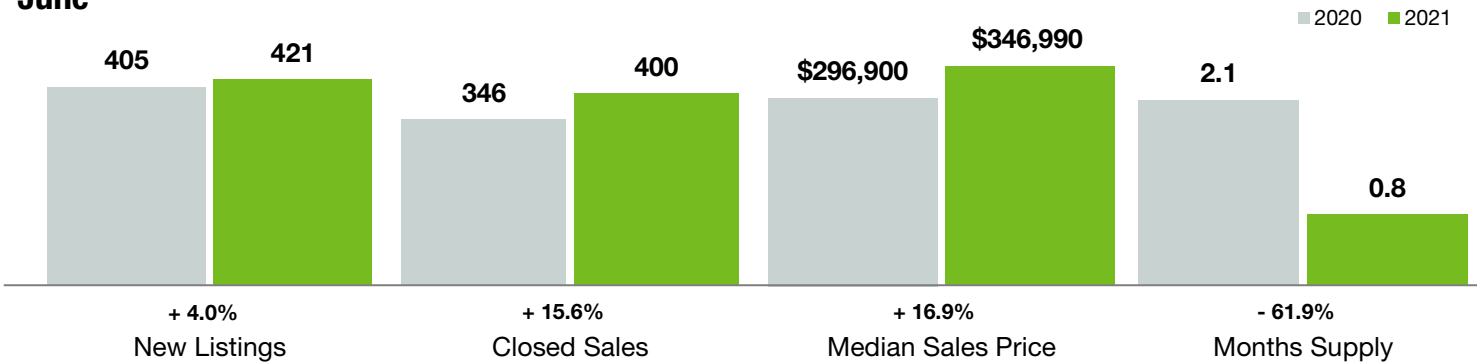
Iredell County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	405	421	+ 4.0%	2,172	2,253	+ 3.7%
Pending Sales	440	389	- 11.6%	1,948	2,168	+ 11.3%
Closed Sales	346	400	+ 15.6%	1,614	2,030	+ 25.8%
Median Sales Price*	\$296,900	\$346,990	+ 16.9%	\$283,000	\$325,413	+ 15.0%
Average Sales Price*	\$381,050	\$455,893	+ 19.6%	\$340,409	\$396,788	+ 16.6%
Percent of Original List Price Received*	96.9%	101.9%	+ 5.2%	96.8%	100.6%	+ 3.9%
List to Close	93	72	- 22.6%	102	79	- 22.5%
Days on Market Until Sale	43	15	- 65.1%	51	25	- 51.0%
Cumulative Days on Market Until Sale	52	15	- 71.2%	59	25	- 57.6%
Average List Price	\$406,211	\$461,964	+ 13.7%	\$395,031	\$449,338	+ 13.7%
Inventory of Homes for Sale	647	286	- 55.8%	--	--	--
Months Supply of Inventory	2.1	0.8	- 61.9%	--	--	--

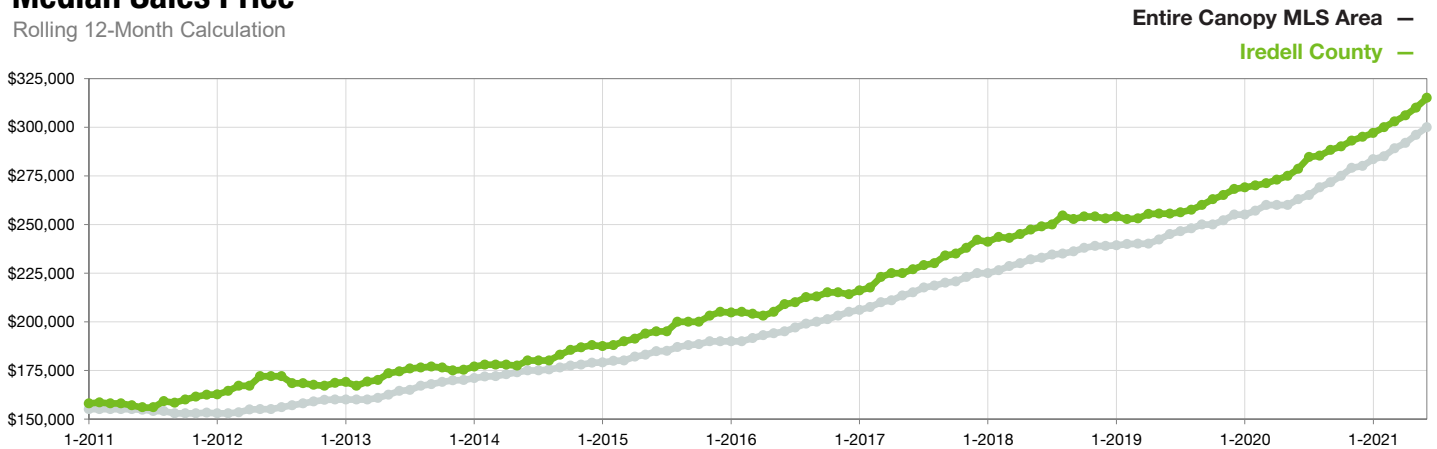
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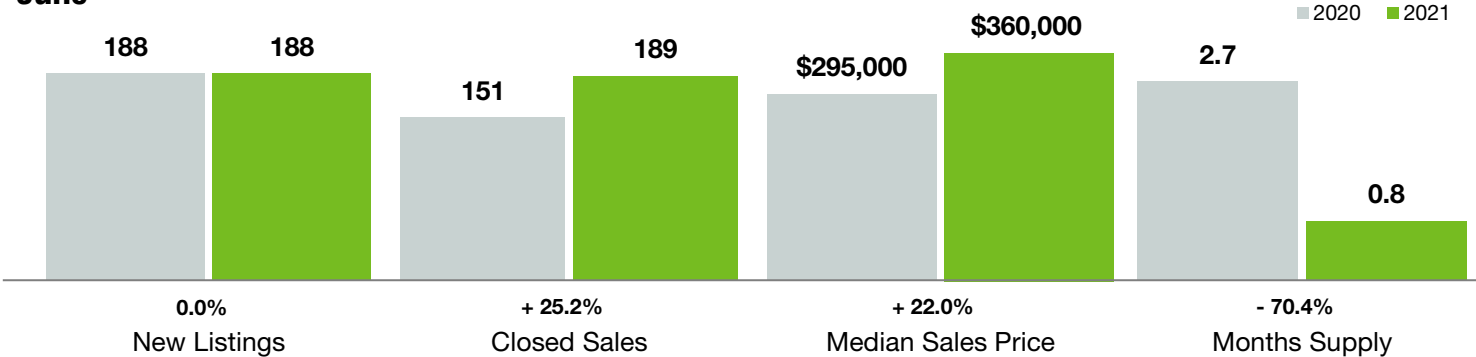
Lincoln County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	188	188	0.0%	954	1,006	+ 5.5%
Pending Sales	173	172	- 0.6%	813	1,031	+ 26.8%
Closed Sales	151	189	+ 25.2%	653	864	+ 32.3%
Median Sales Price*	\$295,000	\$360,000	+ 22.0%	\$297,000	\$330,901	+ 11.4%
Average Sales Price*	\$339,255	\$415,493	+ 22.5%	\$328,844	\$376,443	+ 14.5%
Percent of Original List Price Received*	96.5%	100.4%	+ 4.0%	96.5%	99.9%	+ 3.5%
List to Close	108	75	- 30.6%	109	88	- 19.3%
Days on Market Until Sale	58	17	- 70.7%	61	33	- 45.9%
Cumulative Days on Market Until Sale	62	17	- 72.6%	72	36	- 50.0%
Average List Price	\$341,738	\$395,828	+ 15.8%	\$354,275	\$401,646	+ 13.4%
Inventory of Homes for Sale	332	134	- 59.6%	--	--	--
Months Supply of Inventory	2.7	0.8	- 70.4%	--	--	--

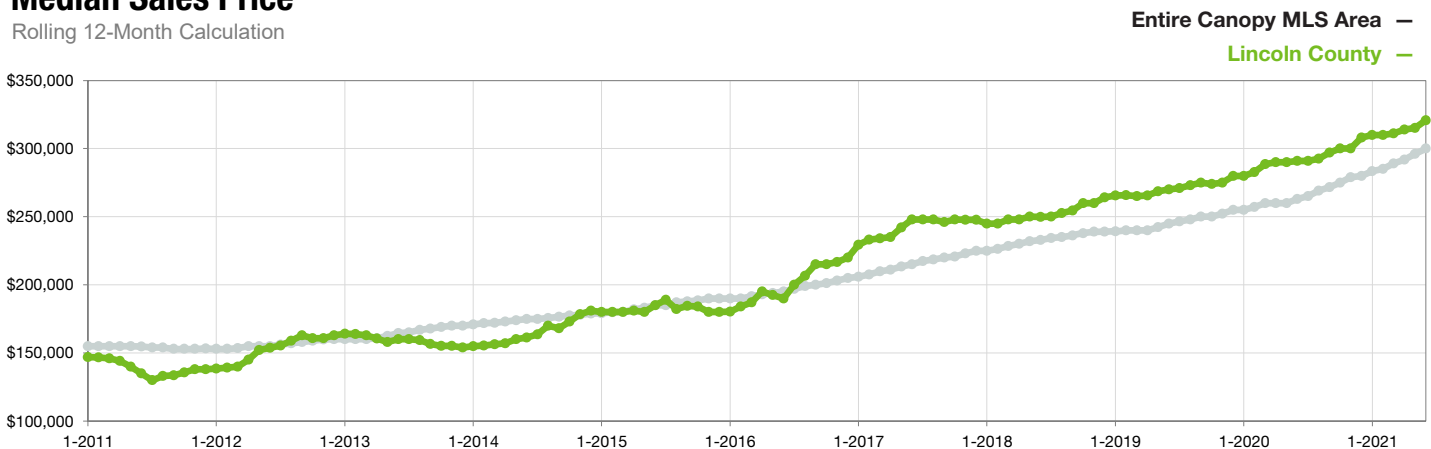
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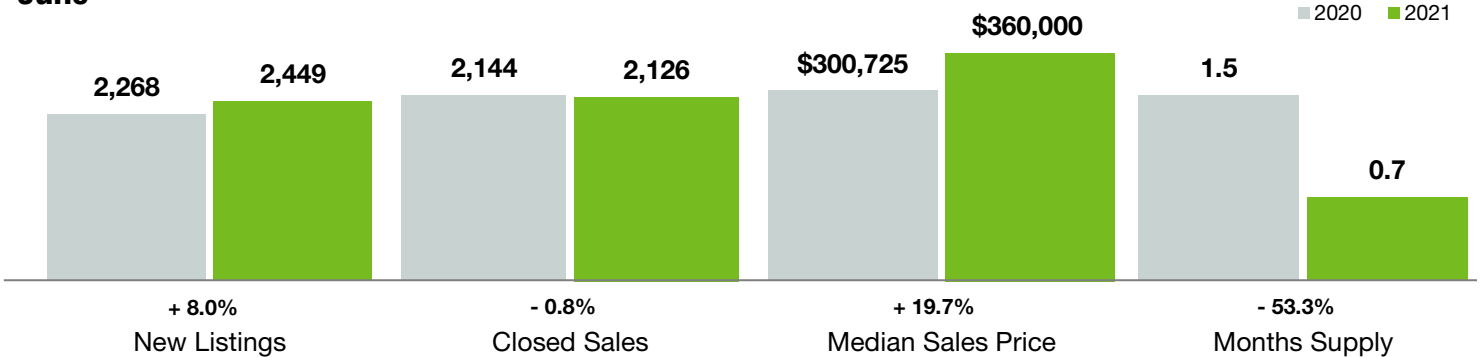
Mecklenburg County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	2,268	2,449	+ 8.0%	12,299	12,841	+ 4.4%
Pending Sales	2,331	2,223	- 4.6%	11,145	12,270	+ 10.1%
Closed Sales	2,144	2,126	- 0.8%	9,472	11,062	+ 16.8%
Median Sales Price*	\$300,725	\$360,000	+ 19.7%	\$289,000	\$340,000	+ 17.6%
Average Sales Price*	\$370,137	\$463,647	+ 25.3%	\$356,448	\$433,708	+ 21.7%
Percent of Original List Price Received*	98.1%	102.4%	+ 4.4%	97.8%	101.1%	+ 3.4%
List to Close	87	66	- 24.1%	90	76	- 15.6%
Days on Market Until Sale	34	13	- 61.8%	37	21	- 43.2%
Cumulative Days on Market Until Sale	37	13	- 64.9%	43	23	- 46.5%
Average List Price	\$416,859	\$494,128	+ 18.5%	\$403,577	\$463,697	+ 14.9%
Inventory of Homes for Sale	2,721	1,364	- 49.9%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

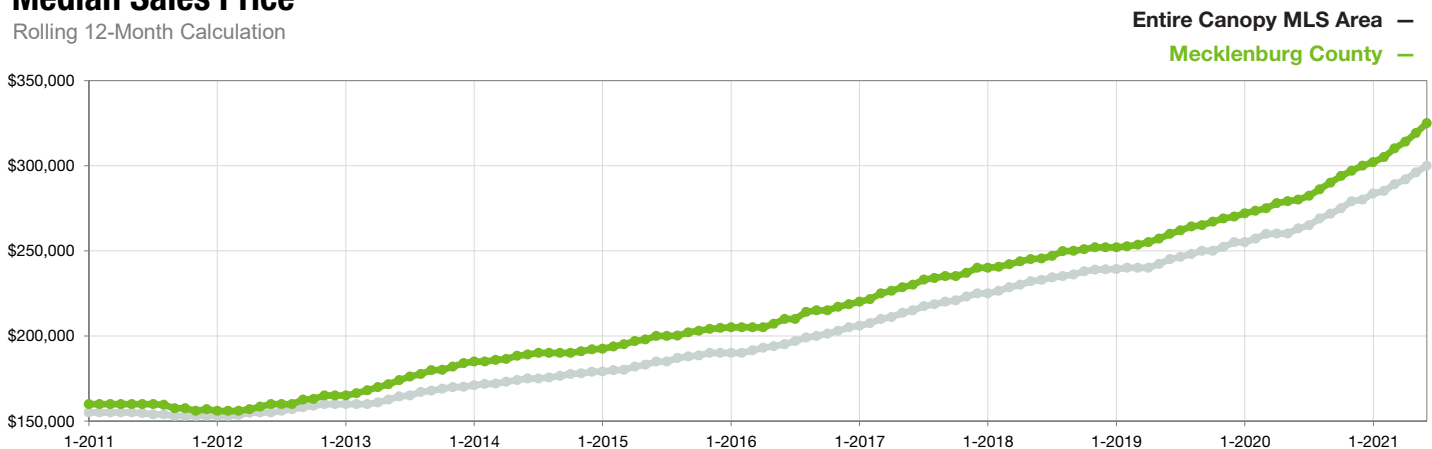
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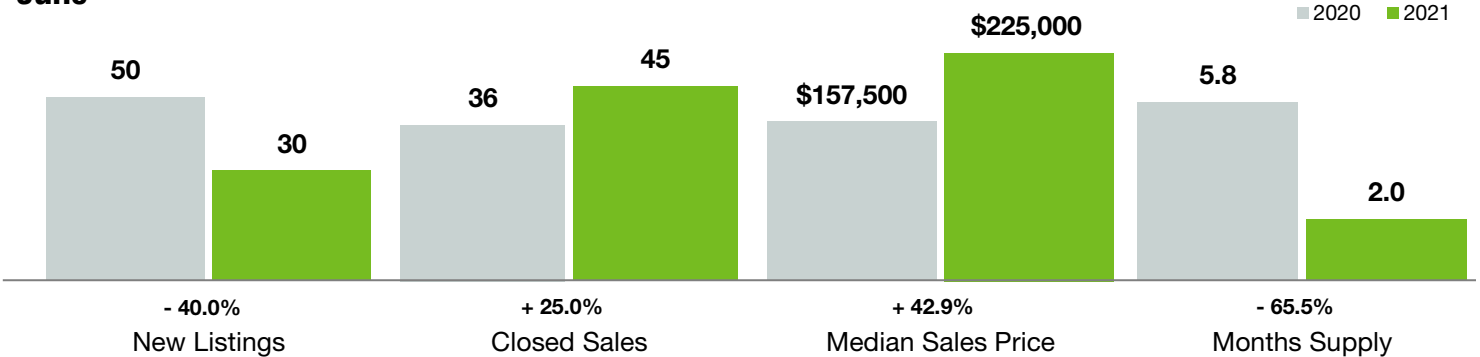
Montgomery County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	50	30	- 40.0%	197	216	+ 9.6%
Pending Sales	38	38	0.0%	159	203	+ 27.7%
Closed Sales	36	45	+ 25.0%	137	184	+ 34.3%
Median Sales Price*	\$157,500	\$225,000	+ 42.9%	\$175,000	\$167,000	- 4.6%
Average Sales Price*	\$222,406	\$350,377	+ 57.5%	\$241,193	\$273,931	+ 13.6%
Percent of Original List Price Received*	87.7%	95.3%	+ 8.7%	89.4%	92.3%	+ 3.2%
List to Close	186	89	- 52.2%	178	122	- 31.5%
Days on Market Until Sale	147	58	- 60.5%	135	79	- 41.5%
Cumulative Days on Market Until Sale	158	59	- 62.7%	155	87	- 43.9%
Average List Price	\$277,642	\$365,143	+ 31.5%	\$291,978	\$356,558	+ 22.1%
Inventory of Homes for Sale	152	64	- 57.9%	--	--	--
Months Supply of Inventory	5.8	2.0	- 65.5%	--	--	--

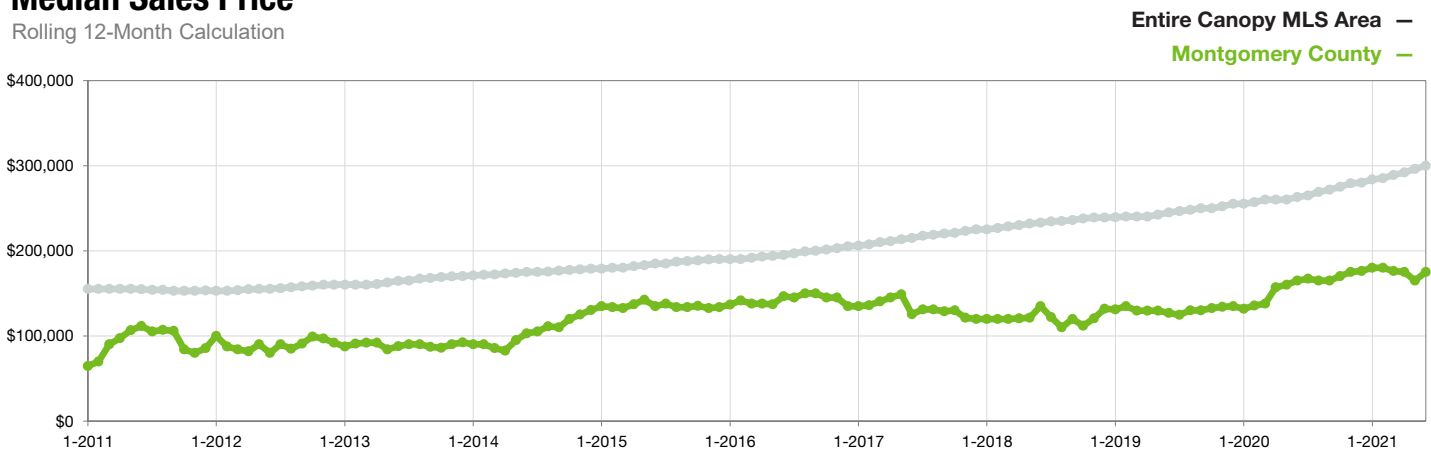
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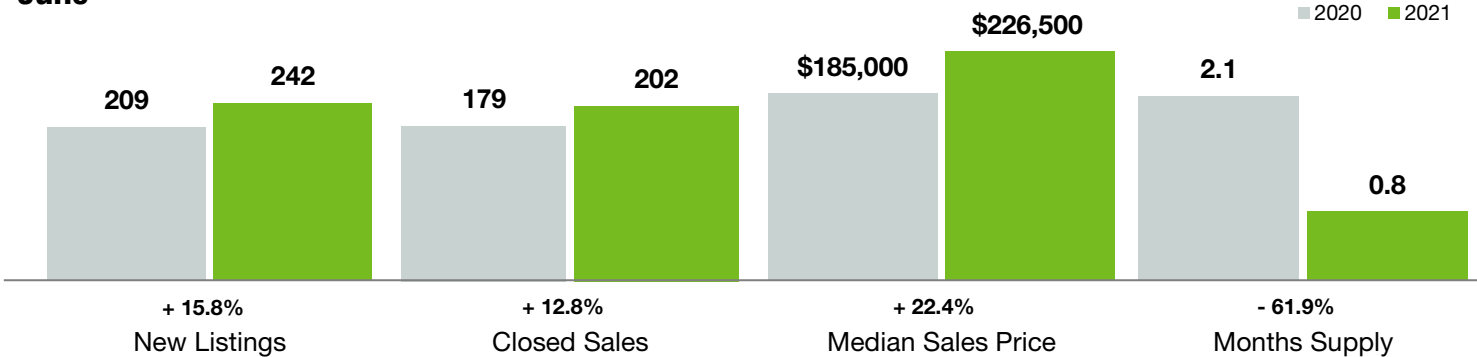
Rowan County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	209	242	+ 15.8%	1,116	1,223	+ 9.6%
Pending Sales	193	226	+ 17.1%	974	1,164	+ 19.5%
Closed Sales	179	202	+ 12.8%	809	1,062	+ 31.3%
Median Sales Price*	\$185,000	\$226,500	+ 22.4%	\$179,999	\$215,000	+ 19.4%
Average Sales Price*	\$209,746	\$241,673	+ 15.2%	\$196,192	\$234,731	+ 19.6%
Percent of Original List Price Received*	96.7%	98.8%	+ 2.2%	96.2%	98.9%	+ 2.8%
List to Close	96	64	- 33.3%	94	79	- 16.0%
Days on Market Until Sale	39	17	- 56.4%	43	22	- 48.8%
Cumulative Days on Market Until Sale	56	18	- 67.9%	51	24	- 52.9%
Average List Price	\$218,648	\$283,063	+ 29.5%	\$214,493	\$252,541	+ 17.7%
Inventory of Homes for Sale	310	147	- 52.6%	--	--	--
Months Supply of Inventory	2.1	0.8	- 61.9%	--	--	--

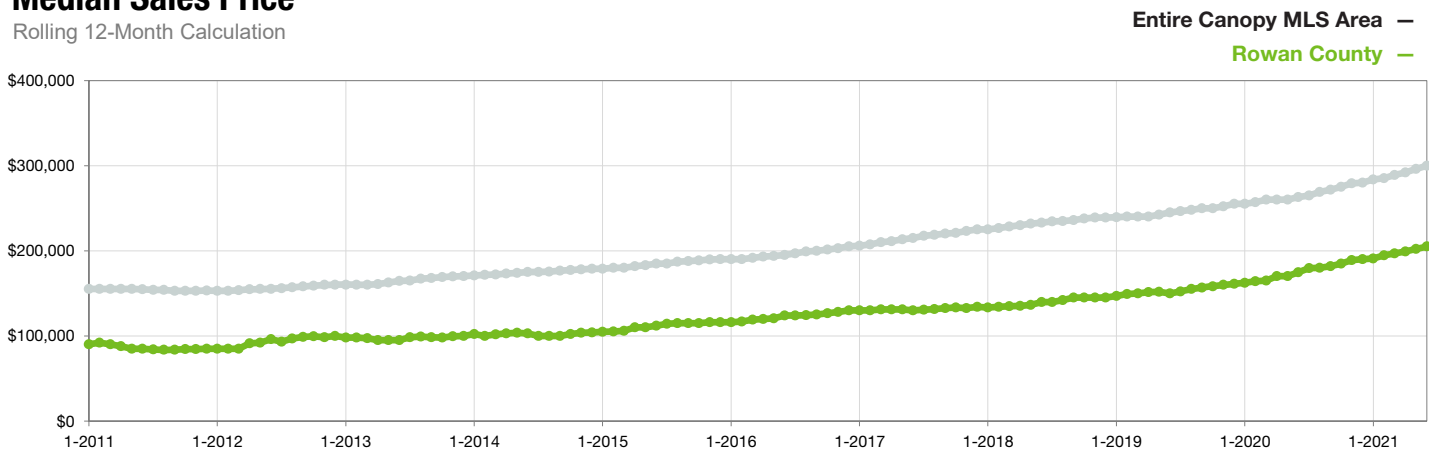
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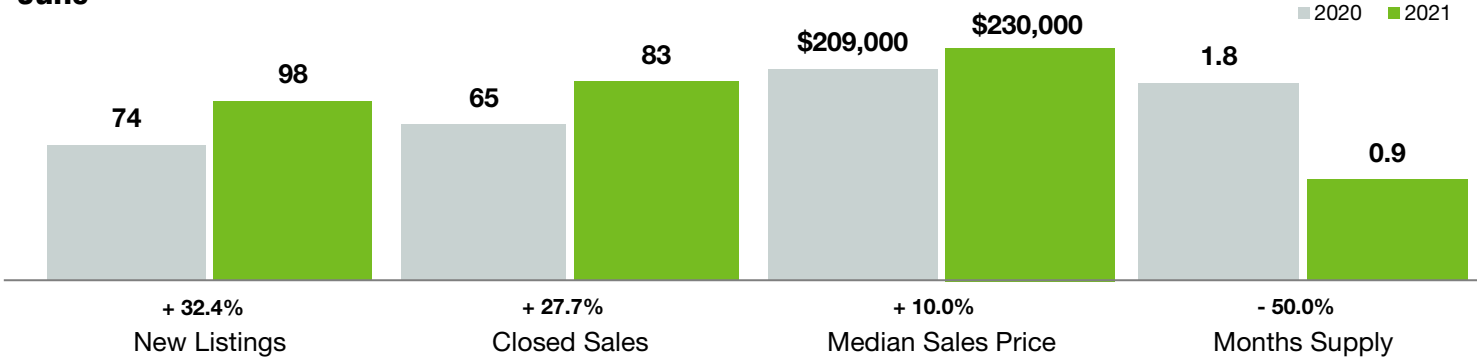
Stanly County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	74	98	+ 32.4%	406	488	+ 20.2%
Pending Sales	84	93	+ 10.7%	393	466	+ 18.6%
Closed Sales	65	83	+ 27.7%	346	425	+ 22.8%
Median Sales Price*	\$209,000	\$230,000	+ 10.0%	\$179,900	\$200,000	+ 11.2%
Average Sales Price*	\$231,935	\$276,139	+ 19.1%	\$199,028	\$241,912	+ 21.5%
Percent of Original List Price Received*	95.3%	99.7%	+ 4.6%	95.2%	98.7%	+ 3.7%
List to Close	111	57	- 48.6%	115	74	- 35.7%
Days on Market Until Sale	63	10	- 84.1%	58	29	- 50.0%
Cumulative Days on Market Until Sale	94	13	- 86.2%	74	29	- 60.8%
Average List Price	\$248,711	\$276,032	+ 11.0%	\$224,220	\$257,869	+ 15.0%
Inventory of Homes for Sale	114	69	- 39.5%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--

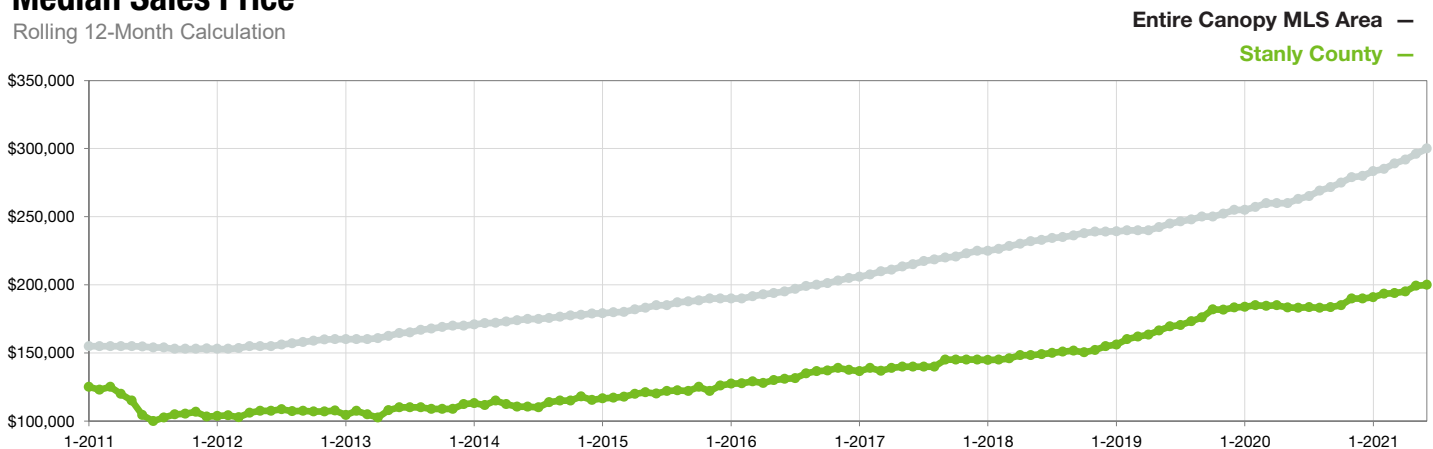
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2021

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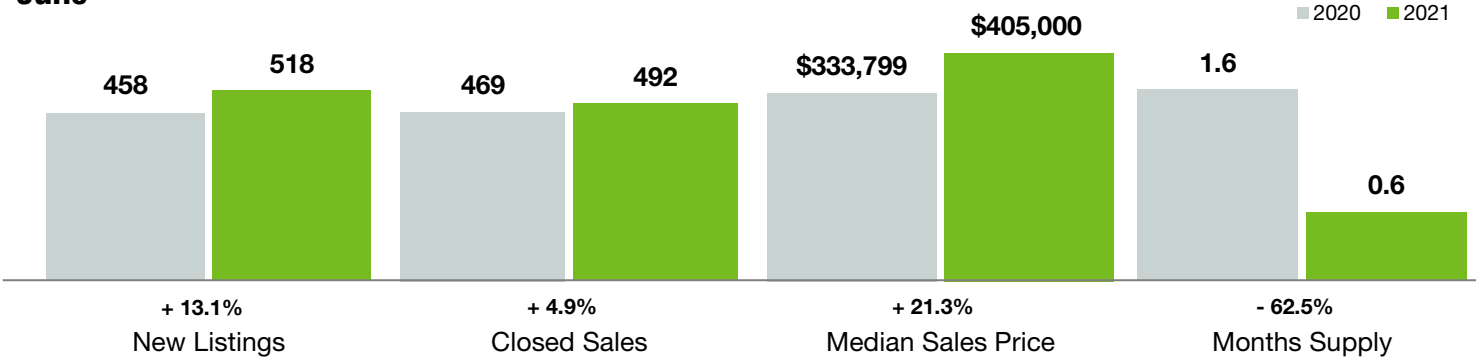
Union County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	458	518	+ 13.1%	2,622	2,862	+ 9.2%
Pending Sales	498	494	- 0.8%	2,394	2,723	+ 13.7%
Closed Sales	469	492	+ 4.9%	2,031	2,280	+ 12.3%
Median Sales Price*	\$333,799	\$405,000	+ 21.3%	\$324,725	\$365,000	+ 12.4%
Average Sales Price*	\$394,854	\$487,399	+ 23.4%	\$371,540	\$438,129	+ 17.9%
Percent of Original List Price Received*	97.8%	103.0%	+ 5.3%	97.5%	101.6%	+ 4.2%
List to Close	89	63	- 29.2%	93	73	- 21.5%
Days on Market Until Sale	35	9	- 74.3%	43	18	- 58.1%
Cumulative Days on Market Until Sale	41	11	- 73.2%	50	20	- 60.0%
Average List Price	\$401,867	\$453,033	+ 12.7%	\$416,117	\$451,086	+ 8.4%
Inventory of Homes for Sale	594	248	- 58.2%	--	--	--
Months Supply of Inventory	1.6	0.6	- 62.5%	--	--	--

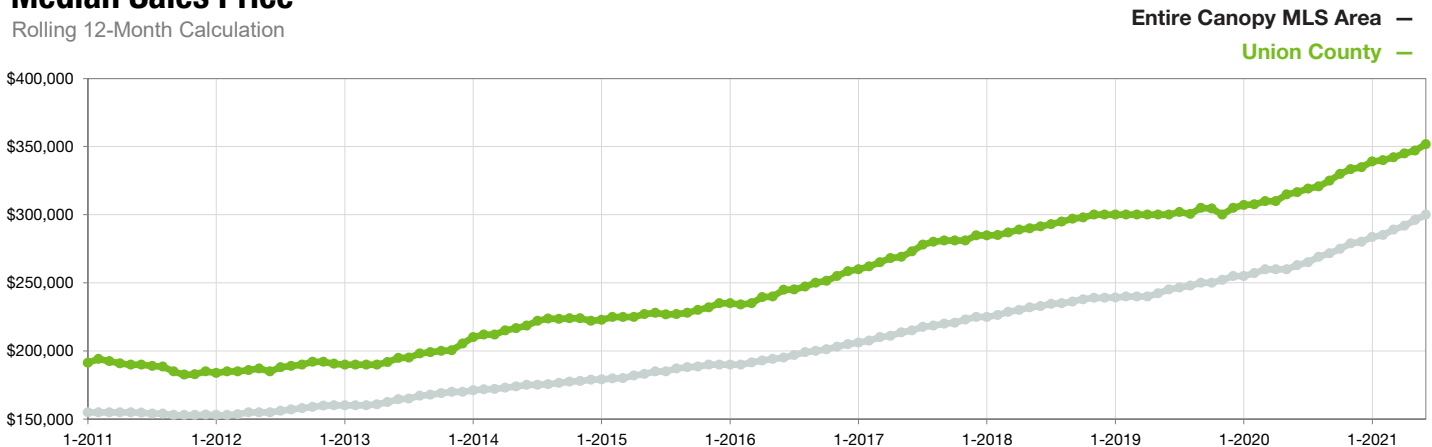
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2021

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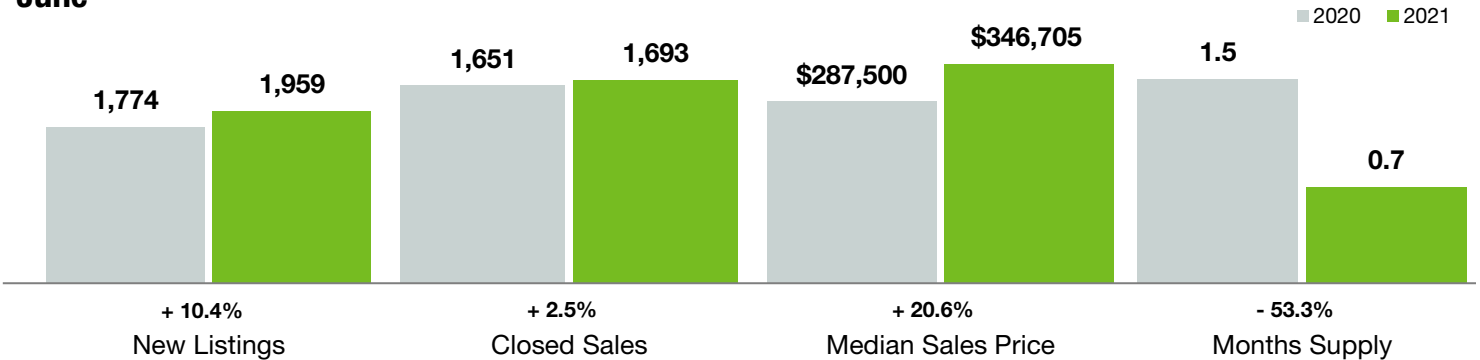
City of Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	1,774	1,959	+ 10.4%	9,783	10,346	+ 5.8%
Pending Sales	1,828	1,761	- 3.7%	8,811	9,893	+ 12.3%
Closed Sales	1,651	1,693	+ 2.5%	7,515	8,819	+ 17.4%
Median Sales Price*	\$287,500	\$346,705	+ 20.6%	\$275,000	\$325,000	+ 18.2%
Average Sales Price*	\$363,450	\$458,336	+ 26.1%	\$348,277	\$425,118	+ 22.1%
Percent of Original List Price Received*	98.3%	102.4%	+ 4.2%	98.0%	100.9%	+ 3.0%
List to Close	86	66	- 23.3%	89	74	- 16.9%
Days on Market Until Sale	30	12	- 60.0%	34	21	- 38.2%
Cumulative Days on Market Until Sale	34	14	- 58.8%	40	23	- 42.5%
Average List Price	\$404,730	\$496,260	+ 22.6%	\$396,486	\$459,796	+ 16.0%
Inventory of Homes for Sale	2,109	1,112	- 47.3%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

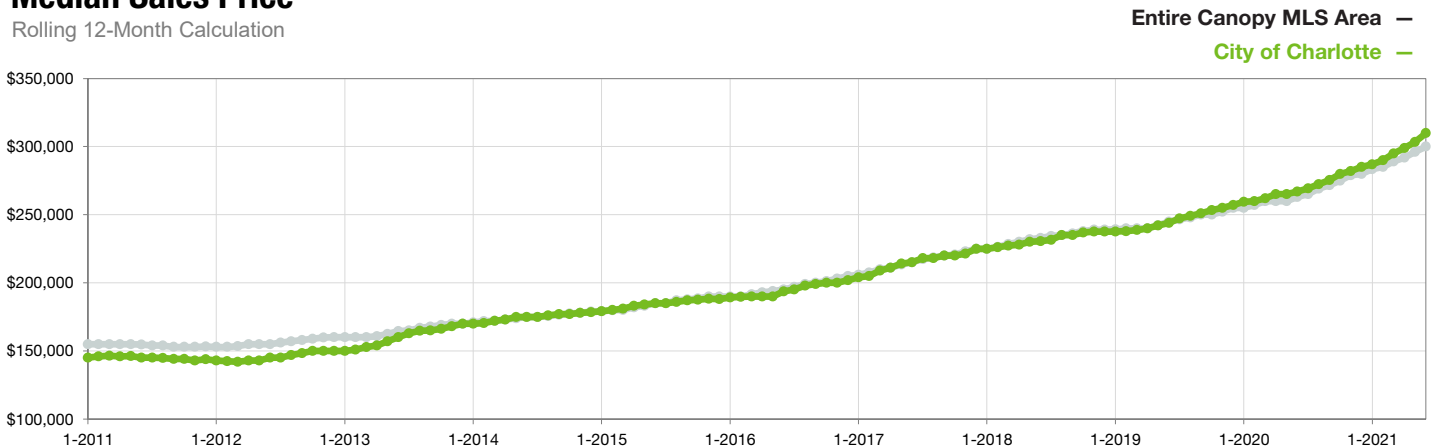
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2021

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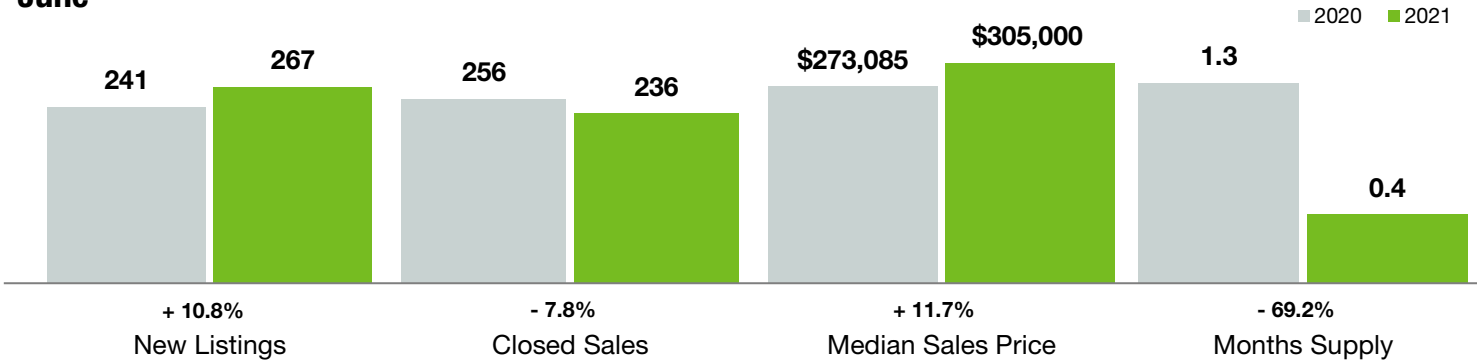
Concord

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	241	267	+ 10.8%	1,396	1,320	- 5.4%
Pending Sales	242	255	+ 5.4%	1,273	1,261	- 0.9%
Closed Sales	256	236	- 7.8%	1,114	1,136	+ 2.0%
Median Sales Price*	\$273,085	\$305,000	+ 11.7%	\$260,530	\$294,000	+ 12.8%
Average Sales Price*	\$289,452	\$337,699	+ 16.7%	\$278,618	\$321,014	+ 15.2%
Percent of Original List Price Received*	98.5%	102.9%	+ 4.5%	97.7%	101.2%	+ 3.6%
List to Close	87	52	- 40.2%	93	64	- 31.2%
Days on Market Until Sale	36	11	- 69.4%	42	17	- 59.5%
Cumulative Days on Market Until Sale	41	10	- 75.6%	51	17	- 66.7%
Average List Price	\$296,655	\$342,912	+ 15.6%	\$299,945	\$331,944	+ 10.7%
Inventory of Homes for Sale	254	92	- 63.8%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--

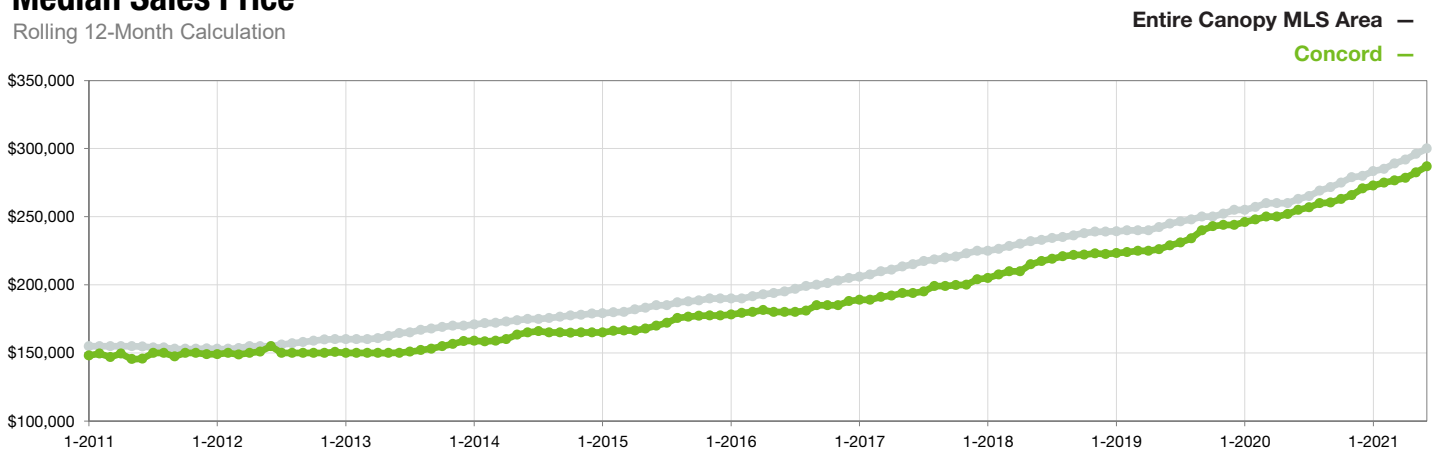
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June



Median Sales Price

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Local Market Update for June 2021

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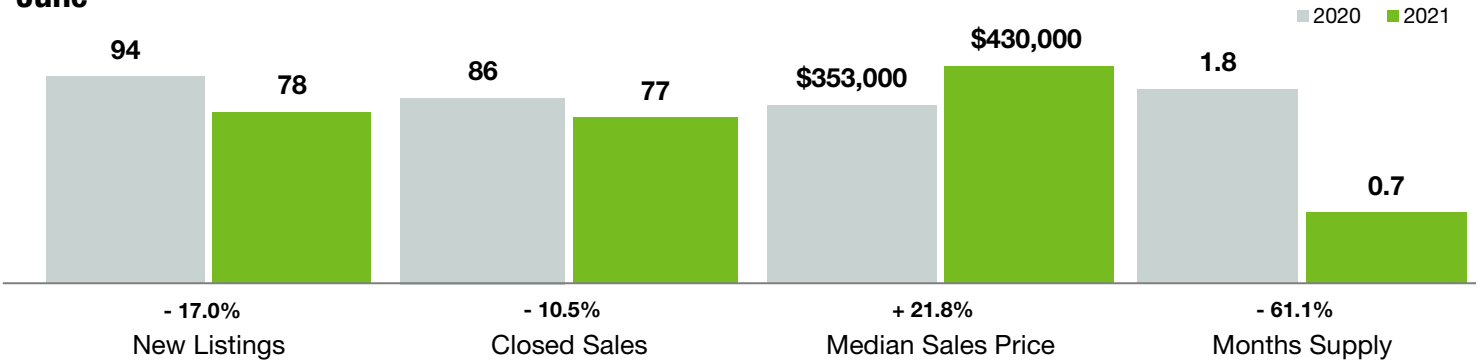
Cornelius

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	94	78	- 17.0%	448	472	+ 5.4%
Pending Sales	95	79	- 16.8%	413	450	+ 9.0%
Closed Sales	86	77	- 10.5%	363	430	+ 18.5%
Median Sales Price*	\$353,000	\$430,000	+ 21.8%	\$320,000	\$390,000	+ 21.9%
Average Sales Price*	\$503,939	\$686,671	+ 36.3%	\$471,499	\$643,629	+ 36.5%
Percent of Original List Price Received*	96.8%	102.3%	+ 5.7%	97.1%	100.5%	+ 3.5%
List to Close	103	61	- 40.8%	93	69	- 25.8%
Days on Market Until Sale	59	14	- 76.3%	45	22	- 51.1%
Cumulative Days on Market Until Sale	67	13	- 80.6%	58	28	- 51.7%
Average List Price	\$654,474	\$700,493	+ 7.0%	\$564,278	\$657,059	+ 16.4%
Inventory of Homes for Sale	126	51	- 59.5%	--	--	--
Months Supply of Inventory	1.8	0.7	- 61.1%	--	--	--

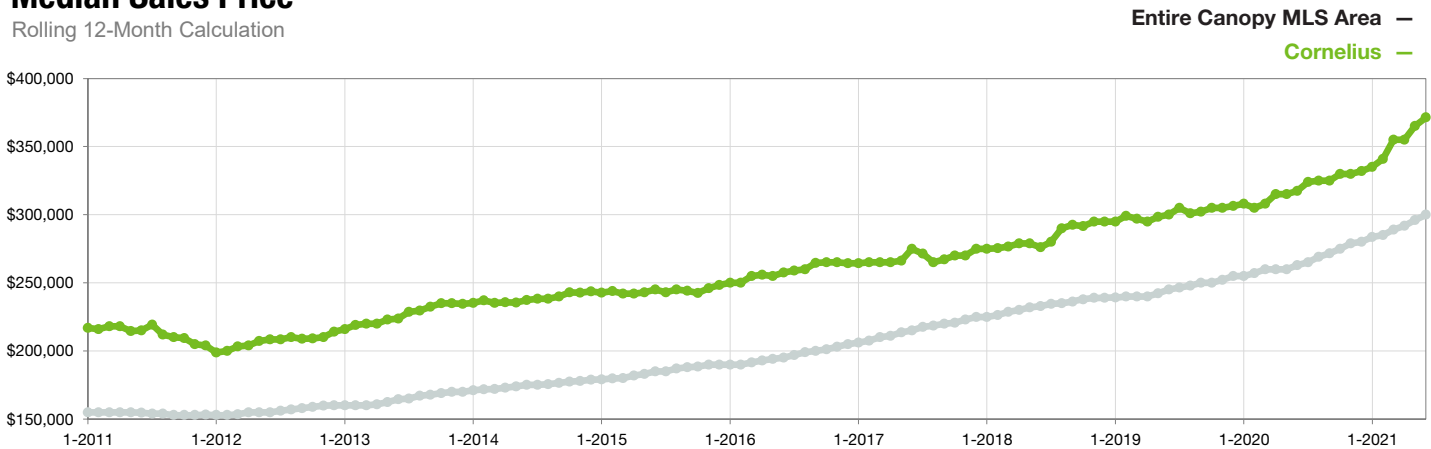
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June



Median Sales Price

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Local Market Update for June 2021

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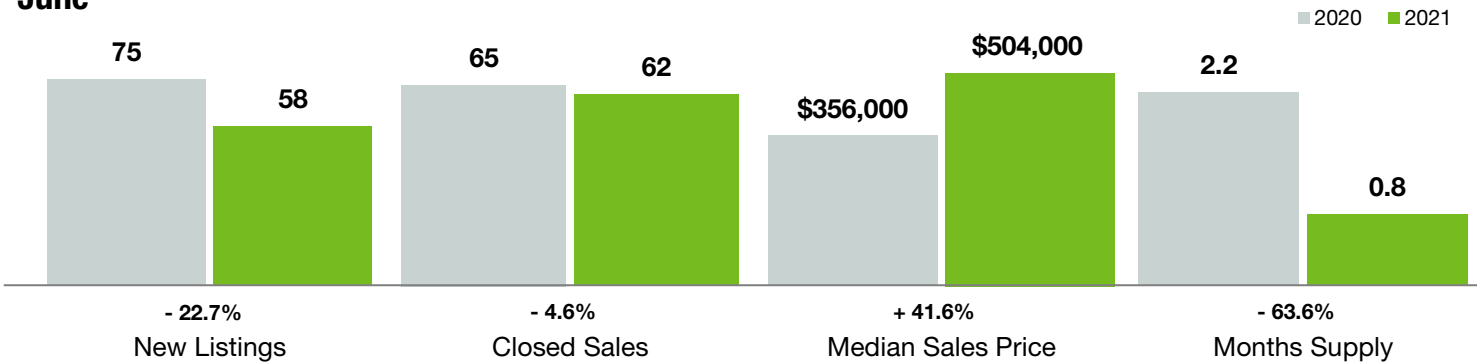
Davidson

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	75	58	- 22.7%	385	299	- 22.3%
Pending Sales	73	52	- 28.8%	361	277	- 23.3%
Closed Sales	65	62	- 4.6%	288	289	+ 0.3%
Median Sales Price*	\$356,000	\$504,000	+ 41.6%	\$381,500	\$489,888	+ 28.4%
Average Sales Price*	\$434,867	\$577,295	+ 32.8%	\$437,029	\$559,368	+ 28.0%
Percent of Original List Price Received*	95.2%	101.9%	+ 7.0%	95.5%	100.6%	+ 5.3%
List to Close	104	64	- 38.5%	115	95	- 17.4%
Days on Market Until Sale	61	20	- 67.2%	70	38	- 45.7%
Cumulative Days on Market Until Sale	73	12	- 83.6%	78	35	- 55.1%
Average List Price	\$494,583	\$696,122	+ 40.7%	\$498,349	\$618,256	+ 24.1%
Inventory of Homes for Sale	115	44	- 61.7%	--	--	--
Months Supply of Inventory	2.2	0.8	- 63.6%	--	--	--

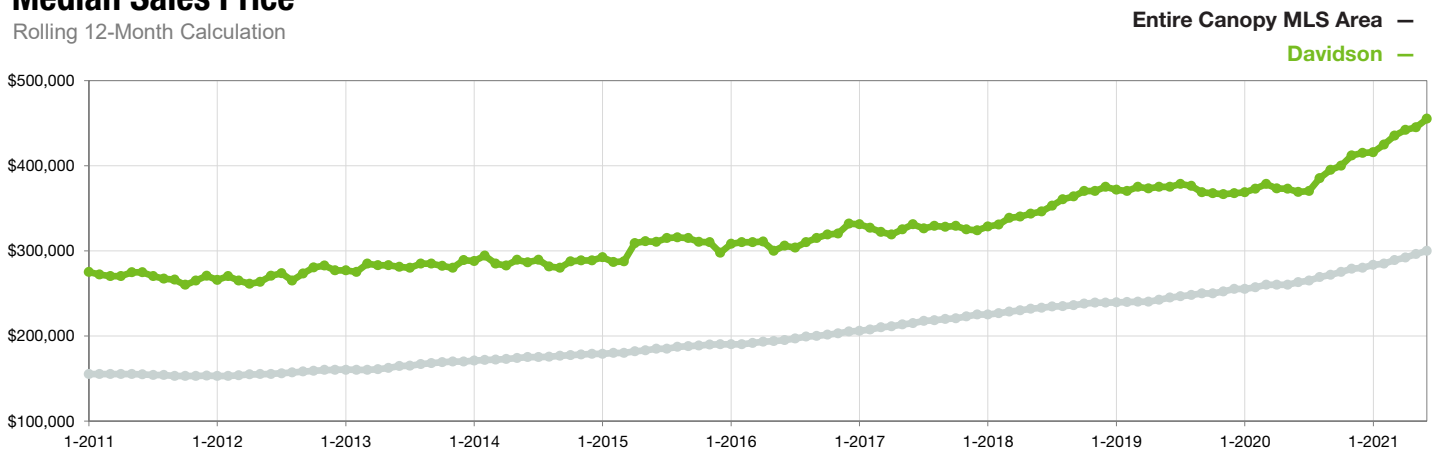
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June



Median Sales Price

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Local Market Update for June 2021

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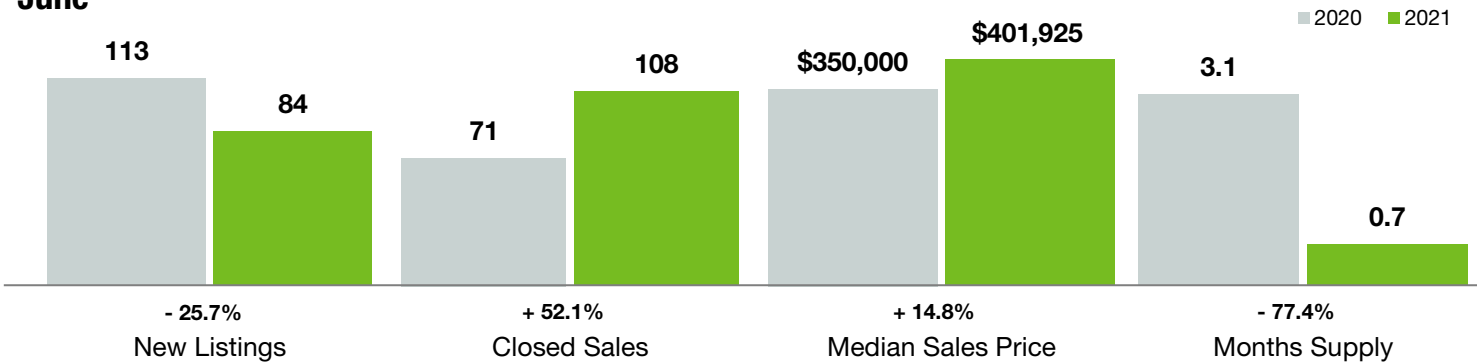
Denver

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	113	84	- 25.7%	517	509	- 1.5%
Pending Sales	96	80	- 16.7%	429	514	+ 19.8%
Closed Sales	71	108	+ 52.1%	335	465	+ 38.8%
Median Sales Price*	\$350,000	\$401,925	+ 14.8%	\$355,000	\$372,500	+ 4.9%
Average Sales Price*	\$418,425	\$480,269	+ 14.8%	\$412,706	\$468,688	+ 13.6%
Percent of Original List Price Received*	95.9%	100.8%	+ 5.1%	96.4%	100.0%	+ 3.7%
List to Close	120	77	- 35.8%	123	92	- 25.2%
Days on Market Until Sale	71	18	- 74.6%	74	35	- 52.7%
Cumulative Days on Market Until Sale	76	18	- 76.3%	85	37	- 56.5%
Average List Price	\$402,051	\$520,435	+ 29.4%	\$419,281	\$500,455	+ 19.4%
Inventory of Homes for Sale	195	58	- 70.3%	--	--	--
Months Supply of Inventory	3.1	0.7	- 77.4%	--	--	--

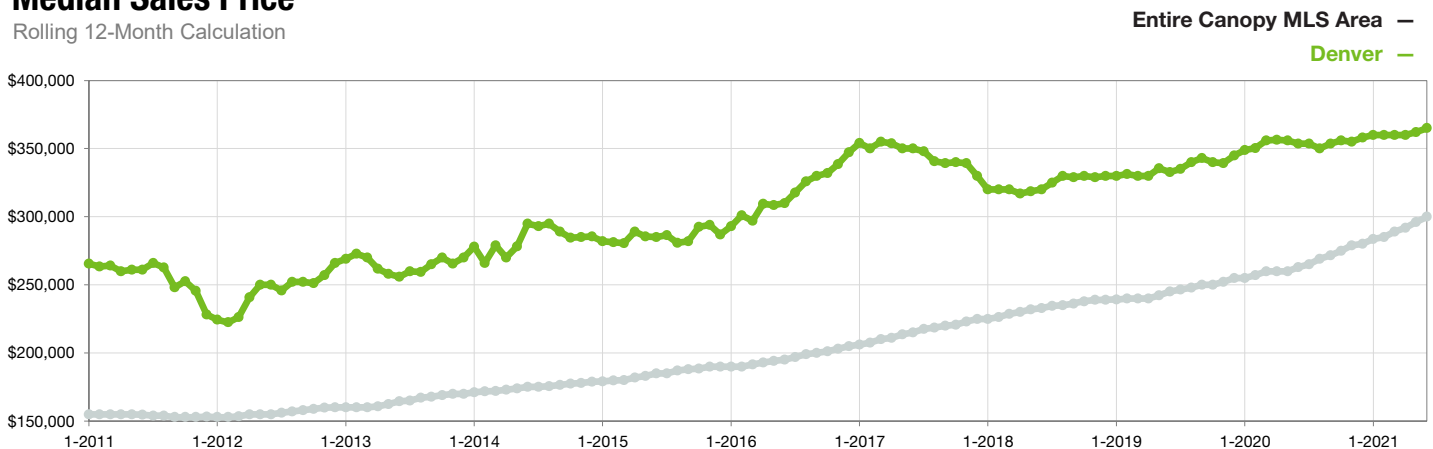
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June



Median Sales Price

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Local Market Update for June 2021

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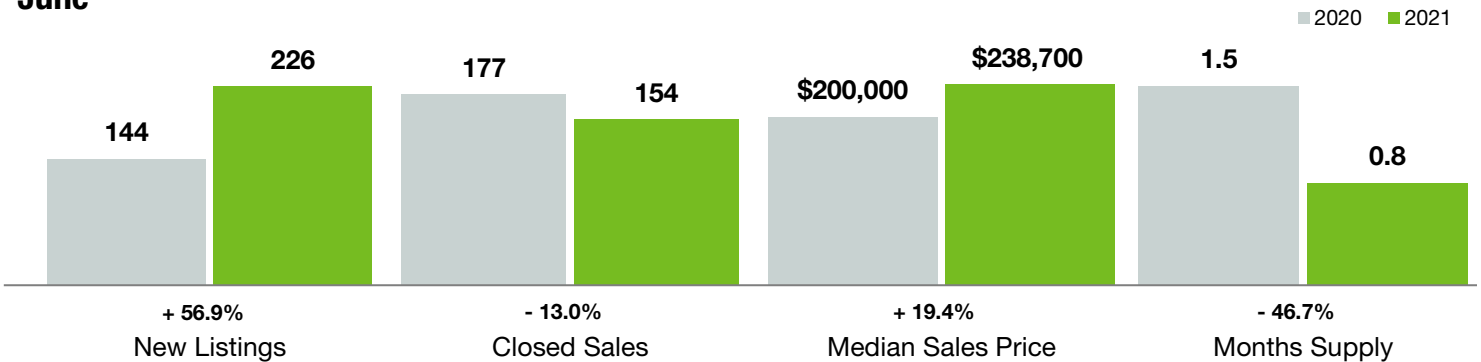
Gastonia

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	144	226	+ 56.9%	920	979	+ 6.4%
Pending Sales	168	207	+ 23.2%	845	910	+ 7.7%
Closed Sales	177	154	- 13.0%	715	816	+ 14.1%
Median Sales Price*	\$200,000	\$238,700	+ 19.4%	\$190,000	\$224,000	+ 17.9%
Average Sales Price*	\$205,393	\$241,501	+ 17.6%	\$202,596	\$230,331	+ 13.7%
Percent of Original List Price Received*	96.3%	102.4%	+ 6.3%	96.2%	100.3%	+ 4.3%
List to Close	73	56	- 23.3%	83	74	- 10.8%
Days on Market Until Sale	30	10	- 66.7%	35	21	- 40.0%
Cumulative Days on Market Until Sale	37	14	- 62.2%	41	22	- 46.3%
Average List Price	\$212,510	\$266,607	+ 25.5%	\$201,747	\$242,332	+ 20.1%
Inventory of Homes for Sale	190	113	- 40.5%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--

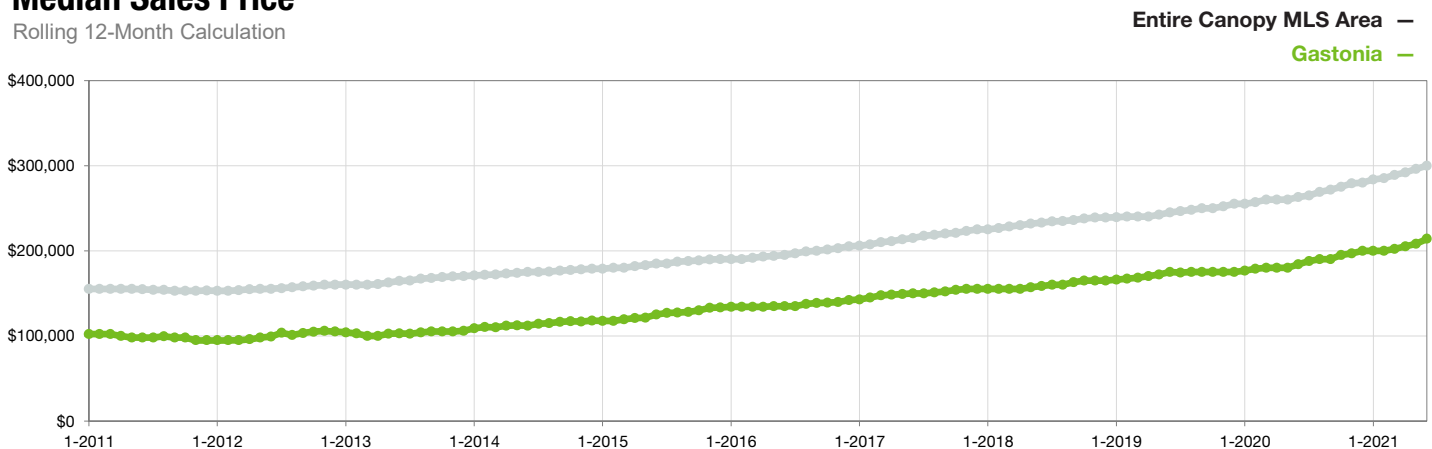
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June



Median Sales Price

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Local Market Update for June 2021

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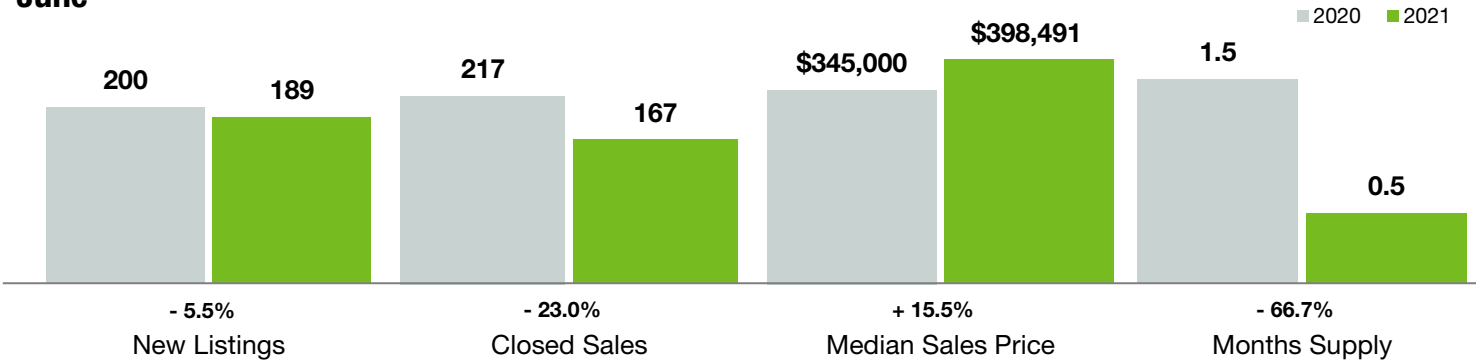
Huntersville

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	200	189	- 5.5%	1,018	966	- 5.1%
Pending Sales	192	176	- 8.3%	949	928	- 2.2%
Closed Sales	217	167	- 23.0%	792	870	+ 9.8%
Median Sales Price*	\$345,000	\$398,491	+ 15.5%	\$338,700	\$386,850	+ 14.2%
Average Sales Price*	\$370,498	\$439,262	+ 18.6%	\$370,347	\$422,357	+ 14.0%
Percent of Original List Price Received*	98.2%	102.5%	+ 4.4%	97.4%	101.6%	+ 4.3%
List to Close	84	65	- 22.6%	97	82	- 15.5%
Days on Market Until Sale	35	13	- 62.9%	48	21	- 56.3%
Cumulative Days on Market Until Sale	35	13	- 62.9%	56	20	- 64.3%
Average List Price	\$421,742	\$452,467	+ 7.3%	\$401,652	\$443,237	+ 10.4%
Inventory of Homes for Sale	222	84	- 62.2%	--	--	--
Months Supply of Inventory	1.5	0.5	- 66.7%	--	--	--

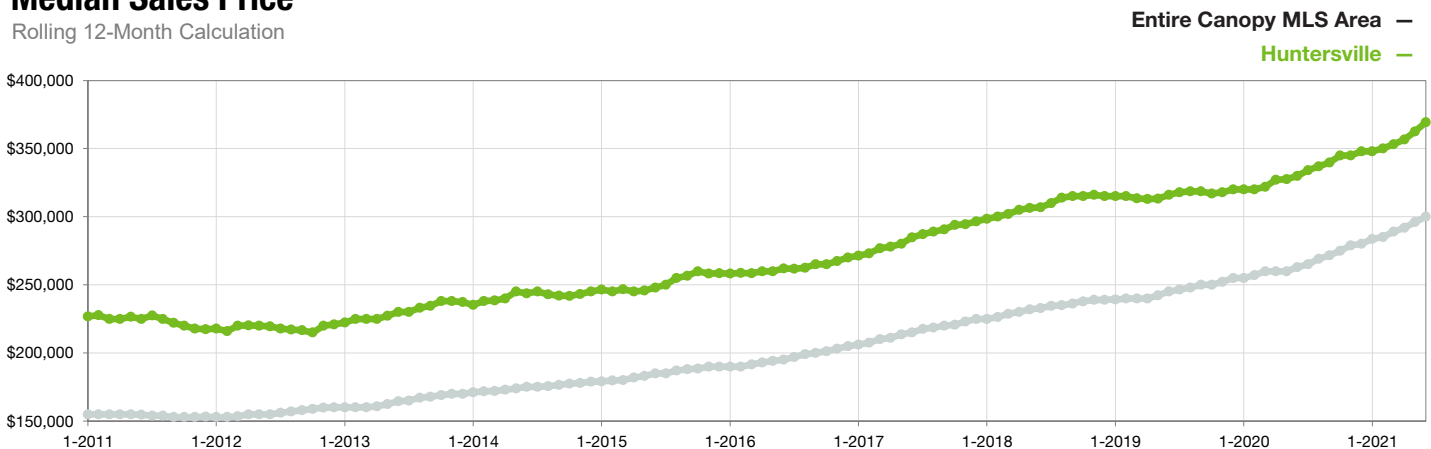
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June



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Local Market Update for June 2021

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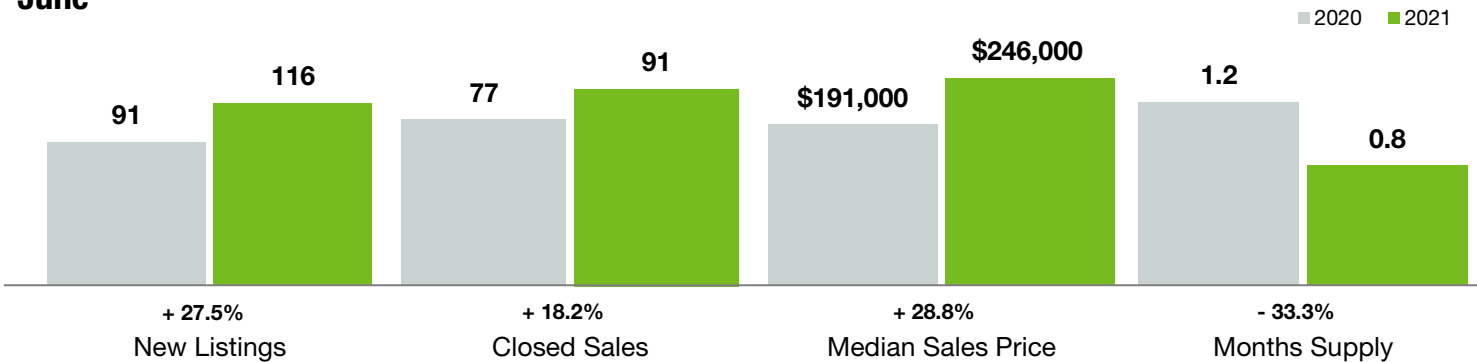
Kannapolis

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	91	116	+ 27.5%	502	549	+ 9.4%
Pending Sales	112	103	- 8.0%	452	508	+ 12.4%
Closed Sales	77	91	+ 18.2%	374	463	+ 23.8%
Median Sales Price*	\$191,000	\$246,000	+ 28.8%	\$174,950	\$224,250	+ 28.2%
Average Sales Price*	\$204,103	\$256,428	+ 25.6%	\$192,951	\$235,055	+ 21.8%
Percent of Original List Price Received*	96.7%	99.9%	+ 3.3%	96.6%	98.7%	+ 2.2%
List to Close	87	53	- 39.1%	80	61	- 23.8%
Days on Market Until Sale	41	8	- 80.5%	36	14	- 61.1%
Cumulative Days on Market Until Sale	39	8	- 79.5%	40	15	- 62.5%
Average List Price	\$198,342	\$271,714	+ 37.0%	\$210,438	\$244,066	+ 16.0%
Inventory of Homes for Sale	89	65	- 27.0%	--	--	--
Months Supply of Inventory	1.2	0.8	- 33.3%	--	--	--

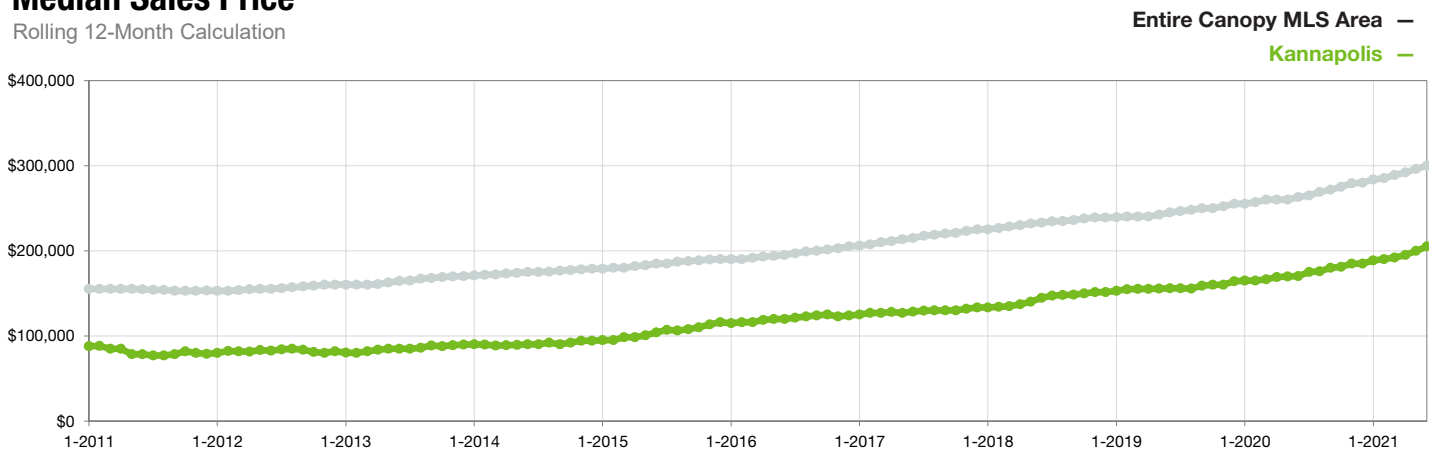
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June



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Local Market Update for June 2021

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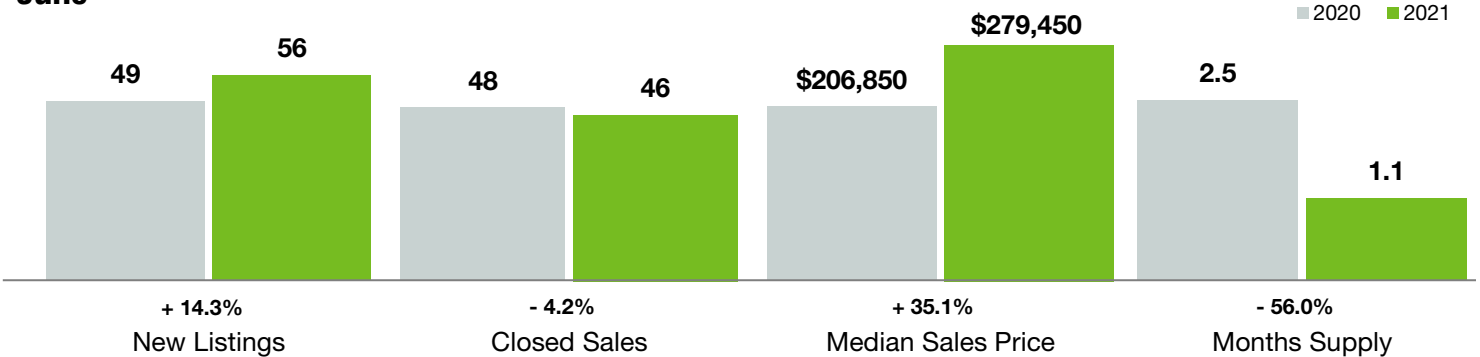
Lincolnton

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	49	56	+ 14.3%	259	272	+ 5.0%
Pending Sales	45	51	+ 13.3%	227	271	+ 19.4%
Closed Sales	48	46	- 4.2%	195	218	+ 11.8%
Median Sales Price*	\$206,850	\$279,450	+ 35.1%	\$193,000	\$226,500	+ 17.4%
Average Sales Price*	\$214,273	\$300,047	+ 40.0%	\$207,746	\$249,900	+ 20.3%
Percent of Original List Price Received*	96.8%	99.4%	+ 2.7%	96.7%	98.9%	+ 2.3%
List to Close	82	70	- 14.6%	88	73	- 17.0%
Days on Market Until Sale	33	12	- 63.6%	43	22	- 48.8%
Cumulative Days on Market Until Sale	32	13	- 59.4%	47	25	- 46.8%
Average List Price	\$247,296	\$277,019	+ 12.0%	\$238,376	\$267,955	+ 12.4%
Inventory of Homes for Sale	87	46	- 47.1%	--	--	--
Months Supply of Inventory	2.5	1.1	- 56.0%	--	--	--

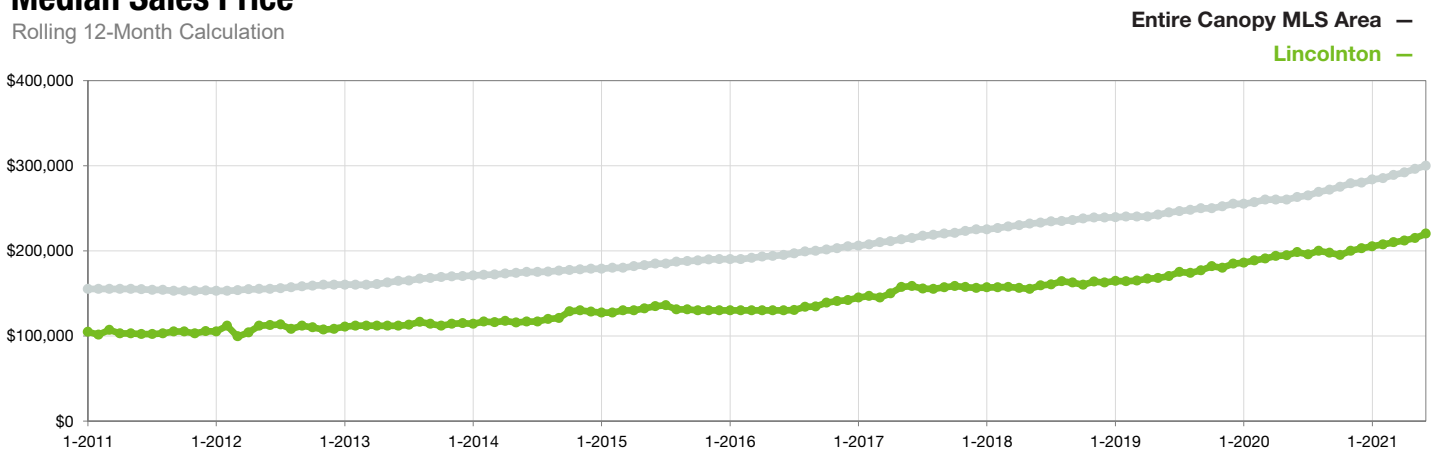
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June



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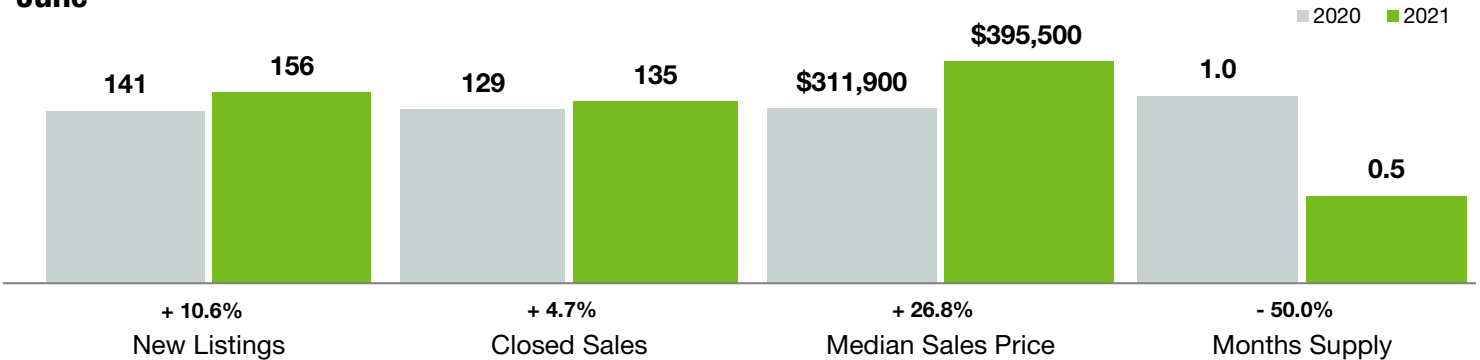
Matthews

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	141	156	+ 10.6%	702	723	+ 3.0%
Pending Sales	151	142	- 6.0%	669	678	+ 1.3%
Closed Sales	129	135	+ 4.7%	570	636	+ 11.6%
Median Sales Price*	\$311,900	\$395,500	+ 26.8%	\$317,500	\$365,000	+ 15.0%
Average Sales Price*	\$345,970	\$465,166	+ 34.5%	\$352,908	\$427,285	+ 21.1%
Percent of Original List Price Received*	98.2%	104.7%	+ 6.6%	97.9%	102.7%	+ 4.9%
List to Close	72	51	- 29.2%	83	68	- 18.1%
Days on Market Until Sale	27	6	- 77.8%	33	15	- 54.5%
Cumulative Days on Market Until Sale	29	5	- 82.8%	38	15	- 60.5%
Average List Price	\$398,033	\$432,125	+ 8.6%	\$383,396	\$419,962	+ 9.5%
Inventory of Homes for Sale	109	54	- 50.5%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--

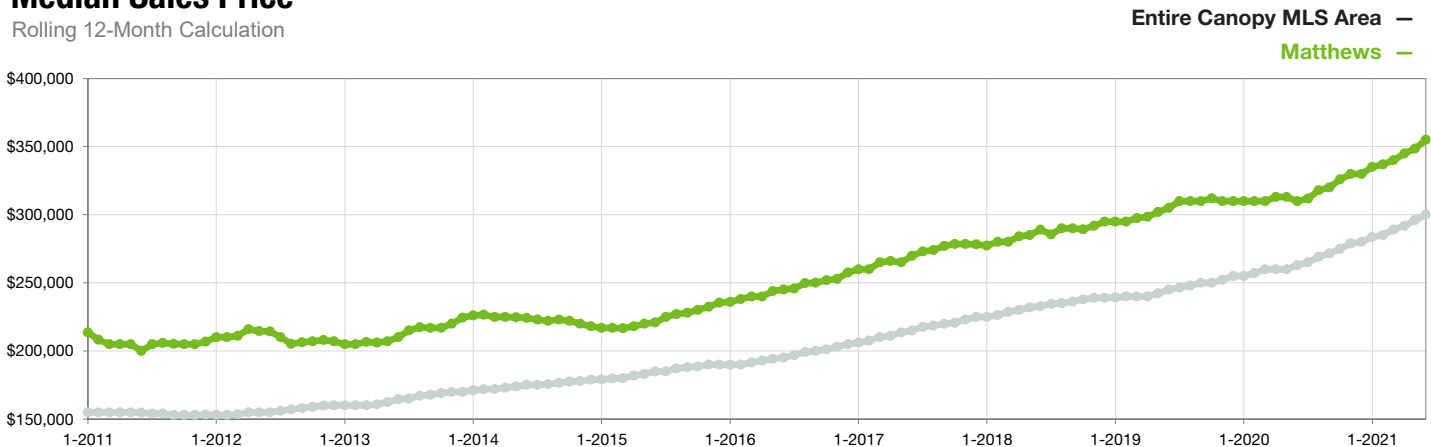
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June



Median Sales Price

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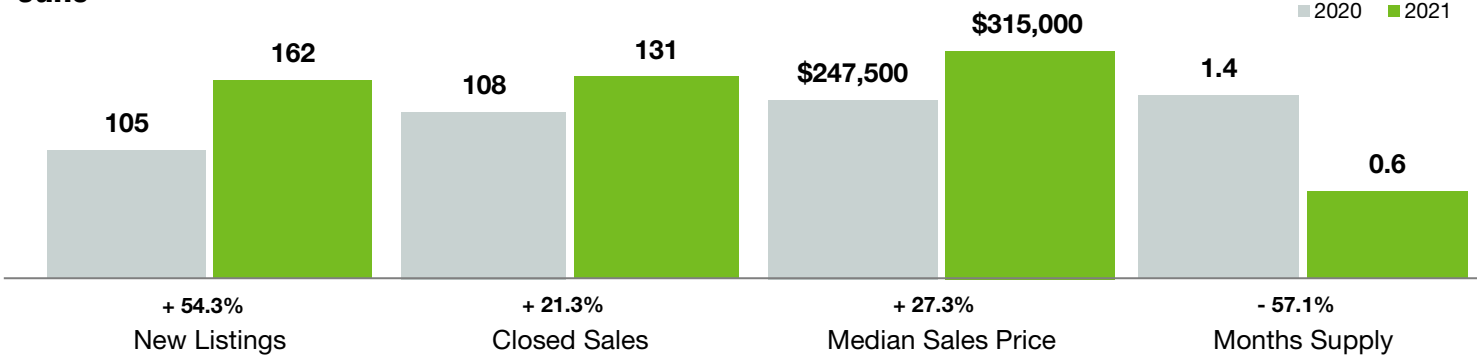
Monroe

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	105	162	+ 54.3%	645	911	+ 41.2%
Pending Sales	108	154	+ 42.6%	593	851	+ 43.5%
Closed Sales	108	131	+ 21.3%	517	649	+ 25.5%
Median Sales Price*	\$247,500	\$315,000	+ 27.3%	\$242,000	\$292,000	+ 20.7%
Average Sales Price*	\$263,820	\$320,709	+ 21.6%	\$255,676	\$303,344	+ 18.6%
Percent of Original List Price Received*	98.2%	101.6%	+ 3.5%	97.9%	100.6%	+ 2.8%
List to Close	86	77	- 10.5%	84	76	- 9.5%
Days on Market Until Sale	34	9	- 73.5%	36	18	- 50.0%
Cumulative Days on Market Until Sale	38	15	- 60.5%	42	22	- 47.6%
Average List Price	\$266,218	\$311,565	+ 17.0%	\$268,595	\$316,054	+ 17.7%
Inventory of Homes for Sale	133	83	- 37.6%	--	--	--
Months Supply of Inventory	1.4	0.6	- 57.1%	--	--	--

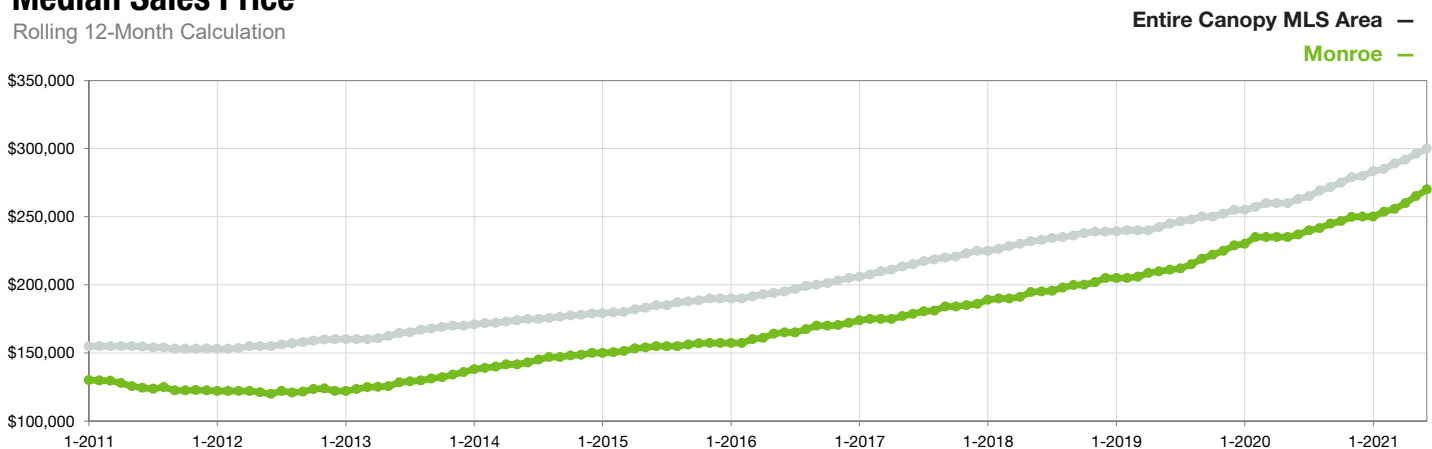
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June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2021

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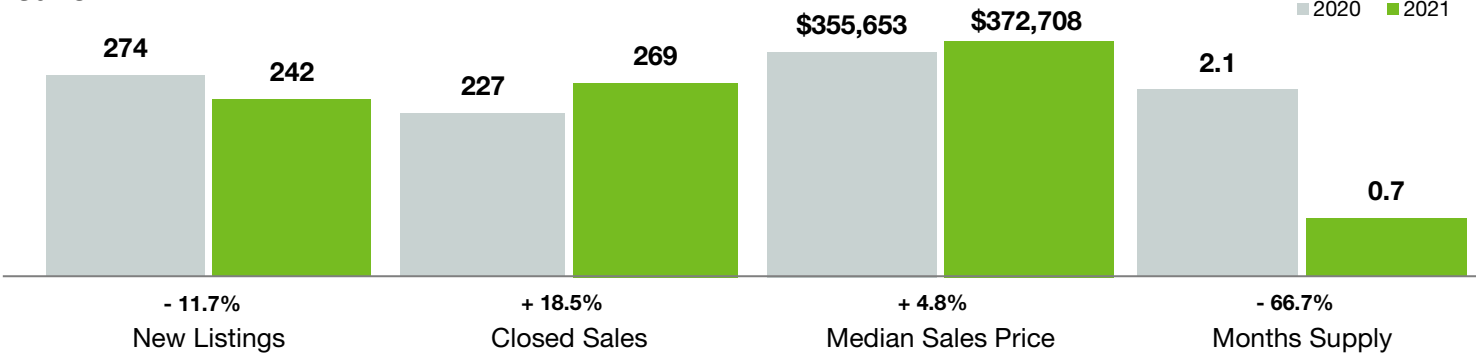
Mooreville

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	274	242	- 11.7%	1,406	1,375	- 2.2%
Pending Sales	289	237	- 18.0%	1,245	1,344	+ 8.0%
Closed Sales	227	269	+ 18.5%	1,017	1,277	+ 25.6%
Median Sales Price*	\$355,653	\$372,708	+ 4.8%	\$322,000	\$358,000	+ 11.2%
Average Sales Price*	\$457,347	\$519,564	+ 13.6%	\$404,226	\$465,648	+ 15.2%
Percent of Original List Price Received*	97.1%	102.8%	+ 5.9%	96.9%	101.3%	+ 4.5%
List to Close	94	73	- 22.3%	104	81	- 22.1%
Days on Market Until Sale	46	13	- 71.7%	54	25	- 53.7%
Cumulative Days on Market Until Sale	55	13	- 76.4%	62	25	- 59.7%
Average List Price	\$468,664	\$549,251	+ 17.2%	\$466,904	\$539,631	+ 15.6%
Inventory of Homes for Sale	411	149	- 63.7%	--	--	--
Months Supply of Inventory	2.1	0.7	- 66.7%	--	--	--

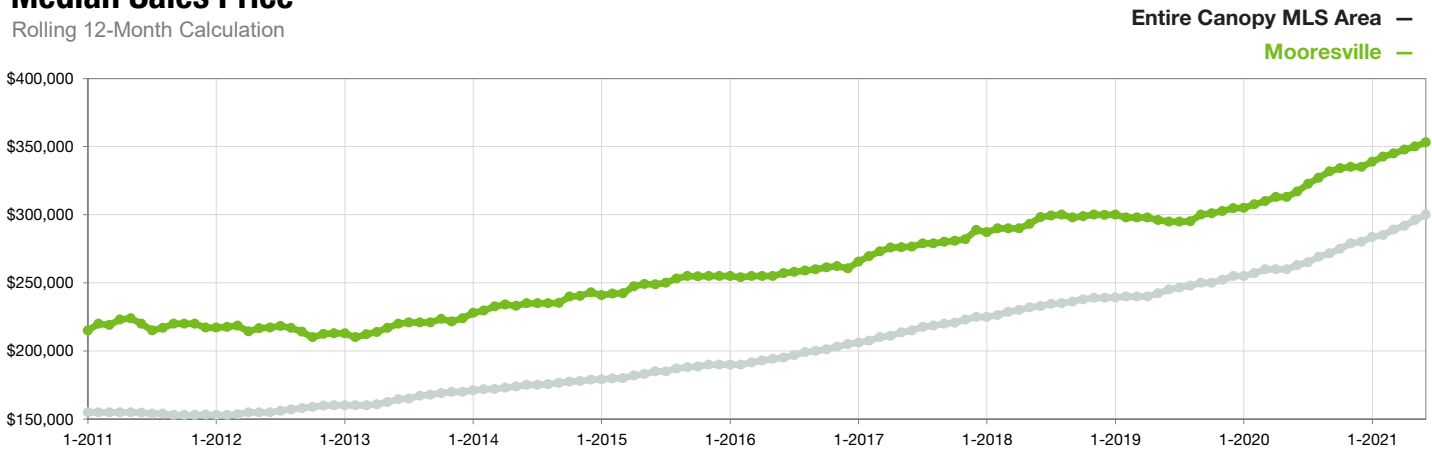
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June



Median Sales Price

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Local Market Update for June 2021

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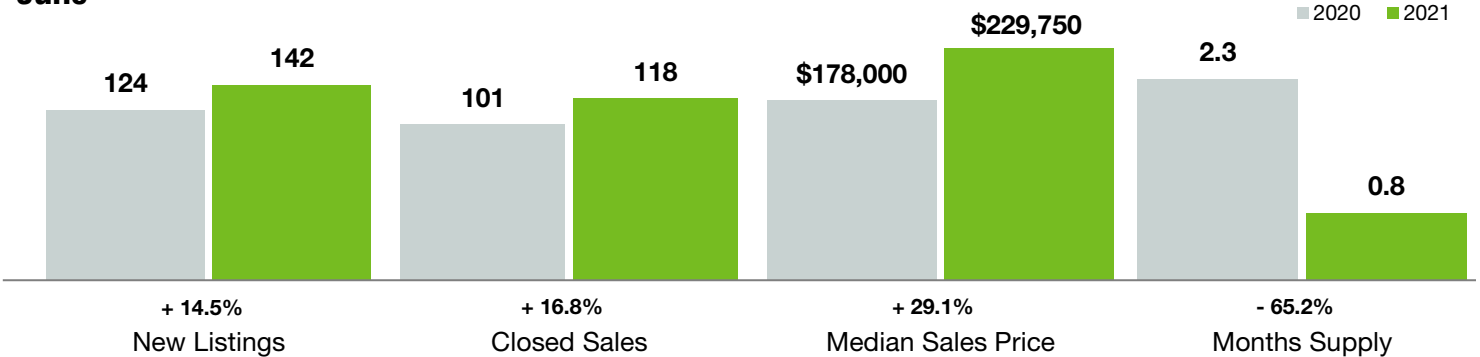
Salisbury

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	124	142	+ 14.5%	593	709	+ 19.6%
Pending Sales	97	131	+ 35.1%	521	677	+ 29.9%
Closed Sales	101	118	+ 16.8%	447	585	+ 30.9%
Median Sales Price*	\$178,000	\$229,750	+ 29.1%	\$183,400	\$209,990	+ 14.5%
Average Sales Price*	\$203,809	\$241,956	+ 18.7%	\$196,683	\$233,405	+ 18.7%
Percent of Original List Price Received*	96.3%	98.9%	+ 2.7%	95.3%	98.6%	+ 3.5%
List to Close	98	65	- 33.7%	101	78	- 22.8%
Days on Market Until Sale	41	19	- 53.7%	49	23	- 53.1%
Cumulative Days on Market Until Sale	60	21	- 65.0%	60	24	- 60.0%
Average List Price	\$214,775	\$271,860	+ 26.6%	\$211,220	\$253,850	+ 20.2%
Inventory of Homes for Sale	181	81	- 55.2%	--	--	--
Months Supply of Inventory	2.3	0.8	- 65.2%	--	--	--

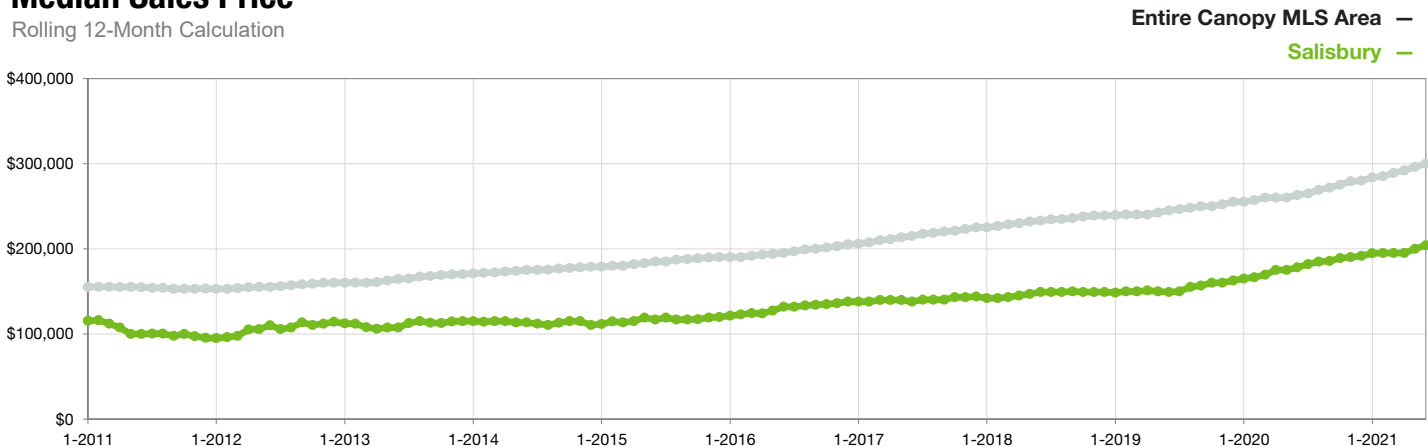
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June



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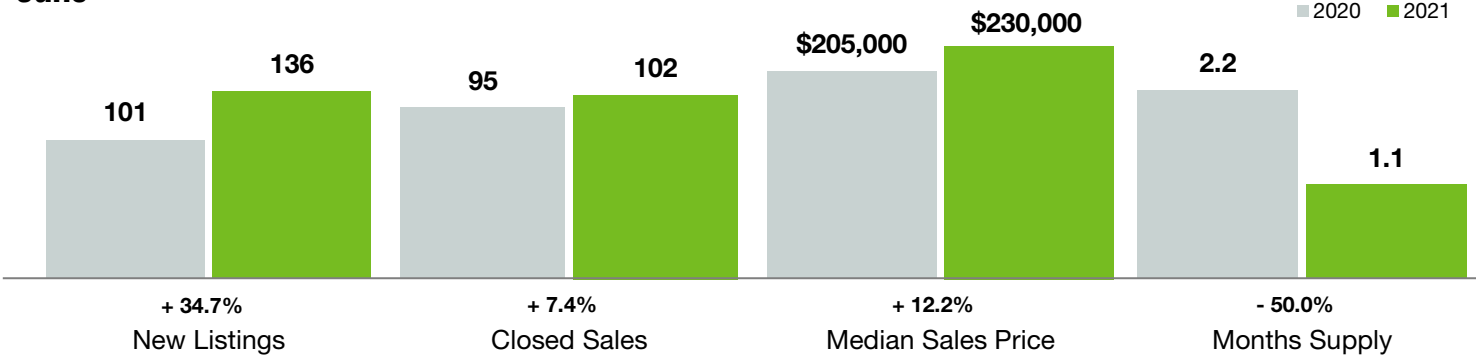
Statesville

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	101	136	+ 34.7%	587	614	+ 4.6%
Pending Sales	113	120	+ 6.2%	530	584	+ 10.2%
Closed Sales	95	102	+ 7.4%	449	545	+ 21.4%
Median Sales Price*	\$205,000	\$230,000	+ 12.2%	\$198,000	\$218,000	+ 10.1%
Average Sales Price*	\$218,595	\$270,578	+ 23.8%	\$206,630	\$242,795	+ 17.5%
Percent of Original List Price Received*	96.2%	99.7%	+ 3.6%	96.6%	99.4%	+ 2.9%
List to Close	90	71	- 21.1%	94	72	- 23.4%
Days on Market Until Sale	36	19	- 47.2%	44	23	- 47.7%
Cumulative Days on Market Until Sale	50	23	- 54.0%	51	24	- 52.9%
Average List Price	\$255,348	\$279,437	+ 9.4%	\$227,493	\$260,125	+ 14.3%
Inventory of Homes for Sale	182	101	- 44.5%	--	--	--
Months Supply of Inventory	2.2	1.1	- 50.0%	--	--	--

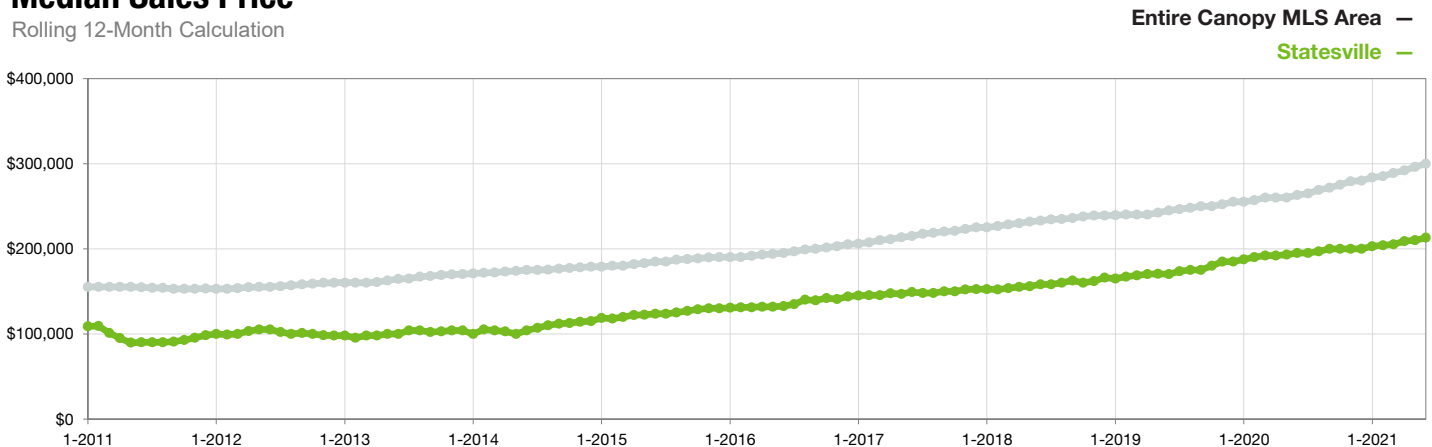
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June



Median Sales Price

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Local Market Update for June 2021

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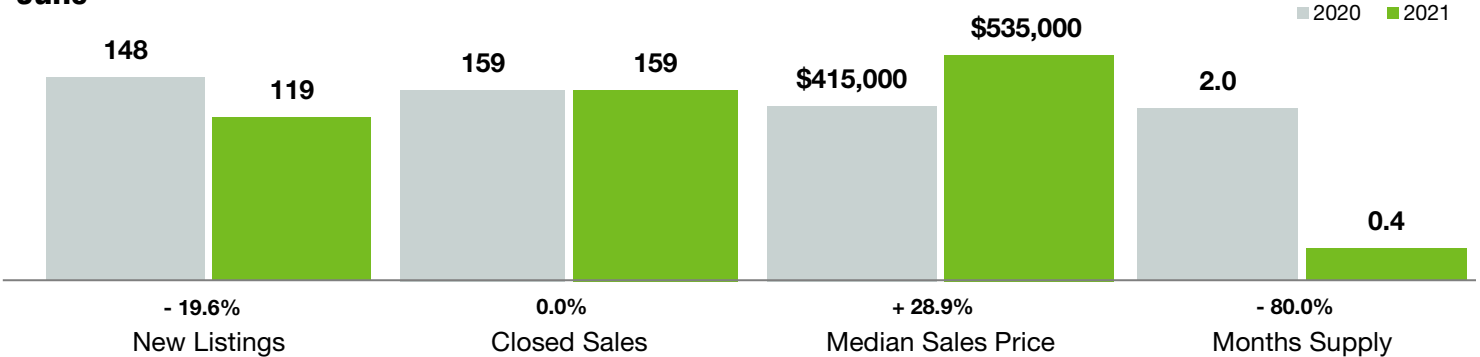
Waxhaw

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	148	119	- 19.6%	846	762	- 9.9%
Pending Sales	177	119	- 32.8%	732	762	+ 4.1%
Closed Sales	159	159	0.0%	598	685	+ 14.5%
Median Sales Price*	\$415,000	\$535,000	+ 28.9%	\$395,000	\$454,000	+ 14.9%
Average Sales Price*	\$470,948	\$616,436	+ 30.9%	\$460,248	\$547,959	+ 19.1%
Percent of Original List Price Received*	97.8%	104.3%	+ 6.6%	97.3%	102.2%	+ 5.0%
List to Close	93	62	- 33.3%	98	80	- 18.4%
Days on Market Until Sale	36	9	- 75.0%	47	19	- 59.6%
Cumulative Days on Market Until Sale	39	10	- 74.4%	56	23	- 58.9%
Average List Price	\$488,924	\$588,755	+ 20.4%	\$525,875	\$574,366	+ 9.2%
Inventory of Homes for Sale	214	49	- 77.1%	--	--	--
Months Supply of Inventory	2.0	0.4	- 80.0%	--	--	--

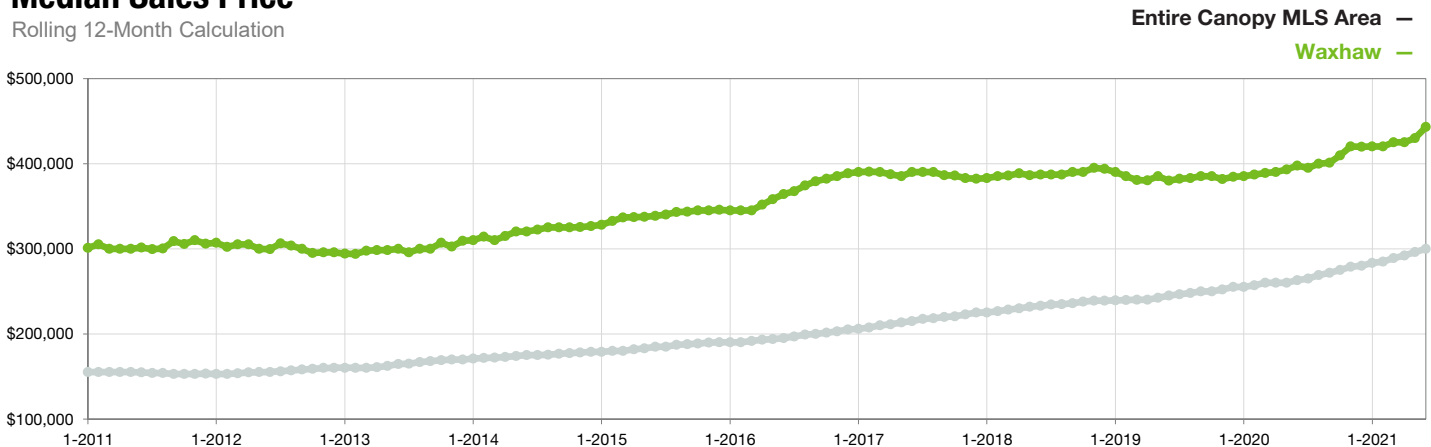
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June



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Local Market Update for June 2021

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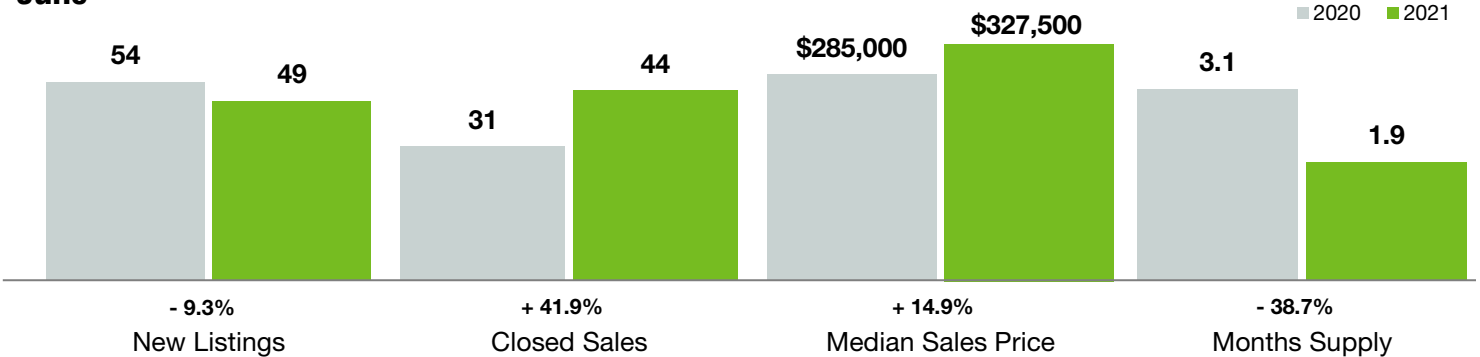
Uptown Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	54	49	- 9.3%	233	271	+ 16.3%
Pending Sales	43	44	+ 2.3%	171	260	+ 52.0%
Closed Sales	31	44	+ 41.9%	153	230	+ 50.3%
Median Sales Price*	\$285,000	\$327,500	+ 14.9%	\$280,000	\$328,750	+ 17.4%
Average Sales Price*	\$301,800	\$366,830	+ 21.5%	\$308,429	\$370,420	+ 20.1%
Percent of Original List Price Received*	96.8%	97.9%	+ 1.1%	96.4%	97.2%	+ 0.8%
List to Close	90	85	- 5.6%	88	90	+ 2.3%
Days on Market Until Sale	47	45	- 4.3%	46	48	+ 4.3%
Cumulative Days on Market Until Sale	49	50	+ 2.0%	55	55	0.0%
Average List Price	\$395,765	\$431,151	+ 8.9%	\$357,400	\$416,720	+ 16.6%
Inventory of Homes for Sale	87	67	- 23.0%	--	--	--
Months Supply of Inventory	3.1	1.9	- 38.7%	--	--	--

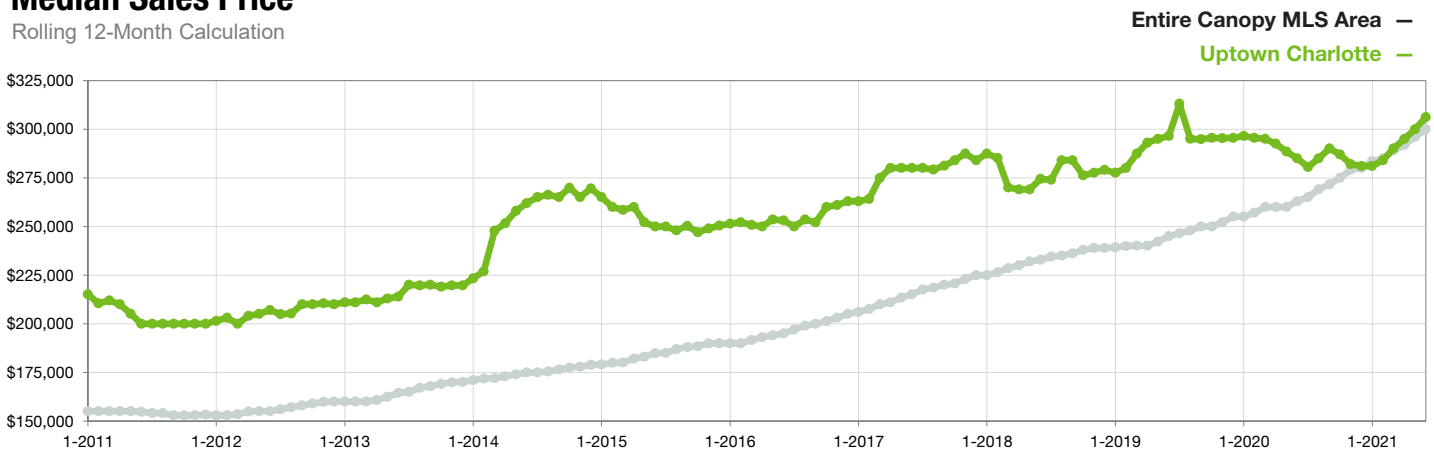
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June



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Local Market Update for June 2021

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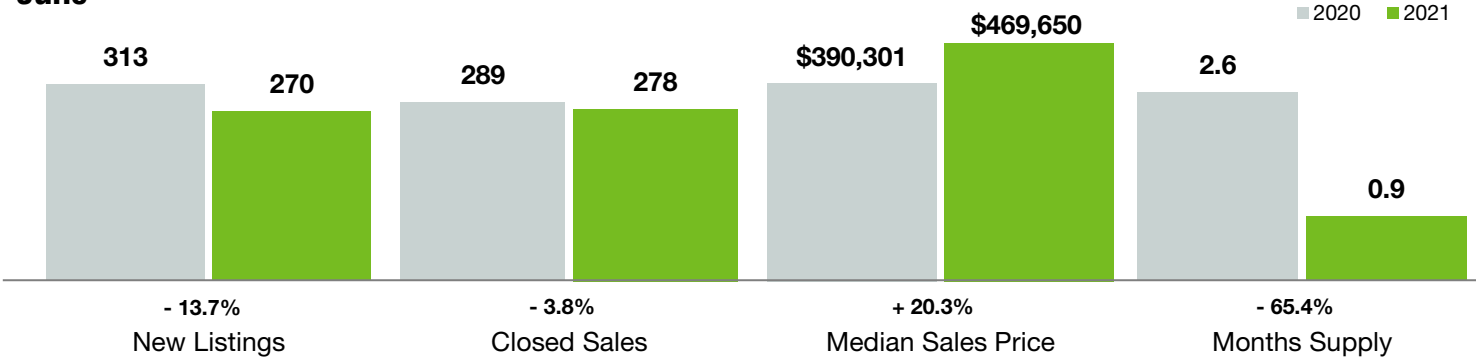
Lake Norman

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	313	270	- 13.7%	1,610	1,575	- 2.2%
Pending Sales	339	245	- 27.7%	1,384	1,482	+ 7.1%
Closed Sales	289	278	- 3.8%	1,128	1,390	+ 23.2%
Median Sales Price*	\$390,301	\$469,650	+ 20.3%	\$380,000	\$420,000	+ 10.5%
Average Sales Price*	\$533,384	\$700,870	+ 31.4%	\$512,545	\$630,187	+ 23.0%
Percent of Original List Price Received*	96.3%	101.9%	+ 5.8%	96.4%	100.3%	+ 4.0%
List to Close	113	76	- 32.7%	120	84	- 30.0%
Days on Market Until Sale	63	19	- 69.8%	66	29	- 56.1%
Cumulative Days on Market Until Sale	72	19	- 73.6%	79	33	- 58.2%
Average List Price	\$606,541	\$740,389	+ 22.1%	\$589,828	\$714,887	+ 21.2%
Inventory of Homes for Sale	557	220	- 60.5%	--	--	--
Months Supply of Inventory	2.6	0.9	- 65.4%	--	--	--

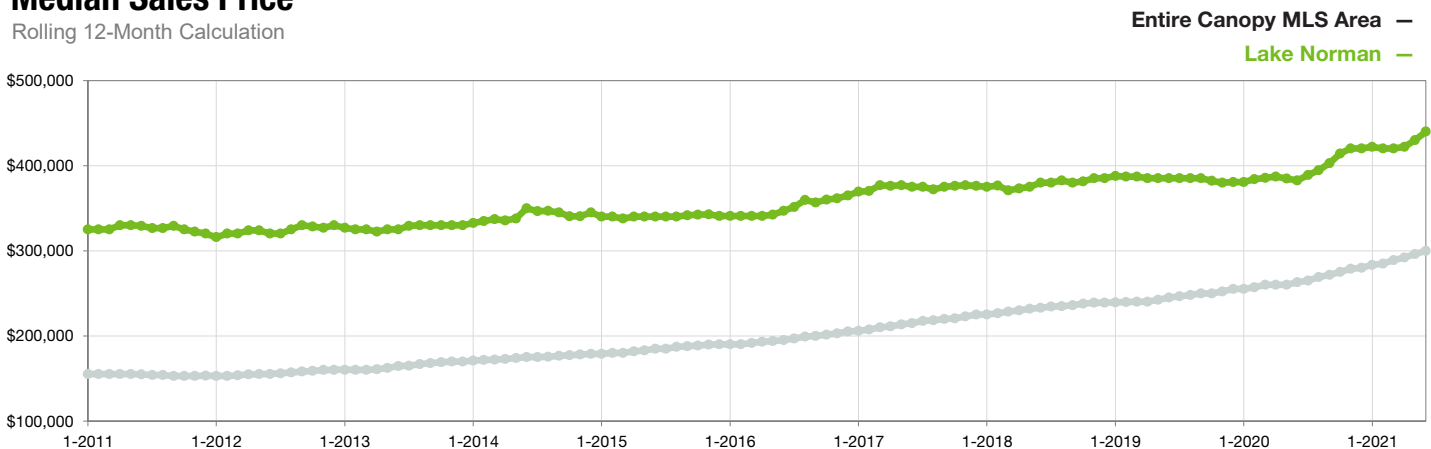
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June



Median Sales Price

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Local Market Update for June 2021

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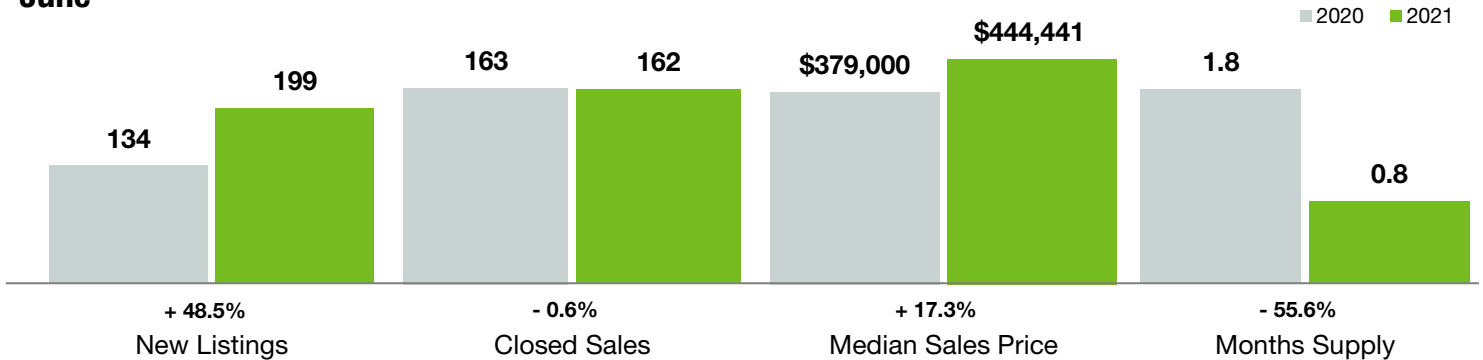
Lake Wylie

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	134	199	+ 48.5%	859	1,073	+ 24.9%
Pending Sales	173	183	+ 5.8%	835	1,031	+ 23.5%
Closed Sales	163	162	- 0.6%	714	822	+ 15.1%
Median Sales Price*	\$379,000	\$444,441	+ 17.3%	\$359,950	\$408,166	+ 13.4%
Average Sales Price*	\$422,265	\$519,614	+ 23.1%	\$396,670	\$472,727	+ 19.2%
Percent of Original List Price Received*	97.0%	102.3%	+ 5.5%	97.3%	101.4%	+ 4.2%
List to Close	118	82	- 30.5%	118	97	- 17.8%
Days on Market Until Sale	60	15	- 75.0%	58	24	- 58.6%
Cumulative Days on Market Until Sale	71	16	- 77.5%	71	27	- 62.0%
Average List Price	\$520,472	\$532,470	+ 2.3%	\$433,906	\$527,793	+ 21.6%
Inventory of Homes for Sale	231	121	- 47.6%	--	--	--
Months Supply of Inventory	1.8	0.8	- 55.6%	--	--	--

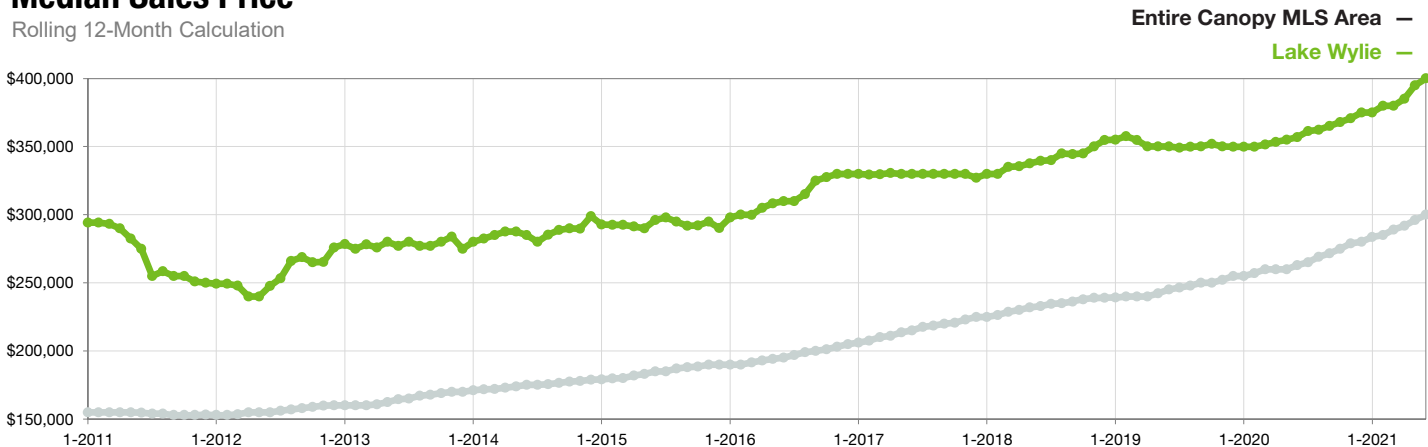
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June



Median Sales Price

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Local Market Update for June 2021

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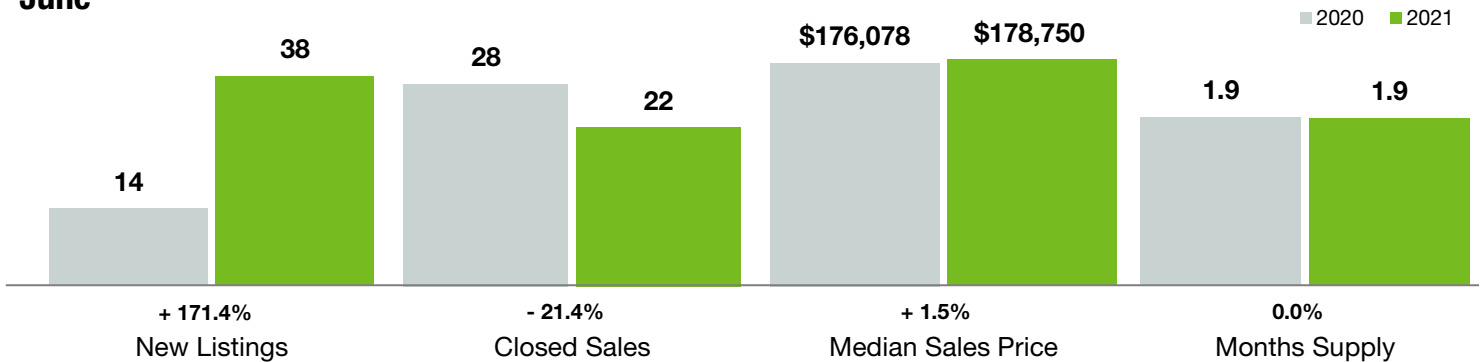
Chester County

South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	14	38	+ 171.4%	125	148	+ 18.4%
Pending Sales	24	26	+ 8.3%	130	129	- 0.8%
Closed Sales	28	22	- 21.4%	106	106	0.0%
Median Sales Price*	\$176,078	\$178,750	+ 1.5%	\$155,000	\$170,500	+ 10.0%
Average Sales Price*	\$164,252	\$220,882	+ 34.5%	\$175,022	\$180,727	+ 3.3%
Percent of Original List Price Received*	94.6%	98.7%	+ 4.3%	94.9%	96.7%	+ 1.9%
List to Close	122	62	- 49.2%	109	88	- 19.3%
Days on Market Until Sale	59	15	- 74.6%	53	31	- 41.5%
Cumulative Days on Market Until Sale	63	15	- 76.2%	63	37	- 41.3%
Average List Price	\$181,192	\$270,418	+ 49.2%	\$197,369	\$213,462	+ 8.2%
Inventory of Homes for Sale	35	36	+ 2.9%	--	--	--
Months Supply of Inventory	1.9	1.9	0.0%	--	--	--

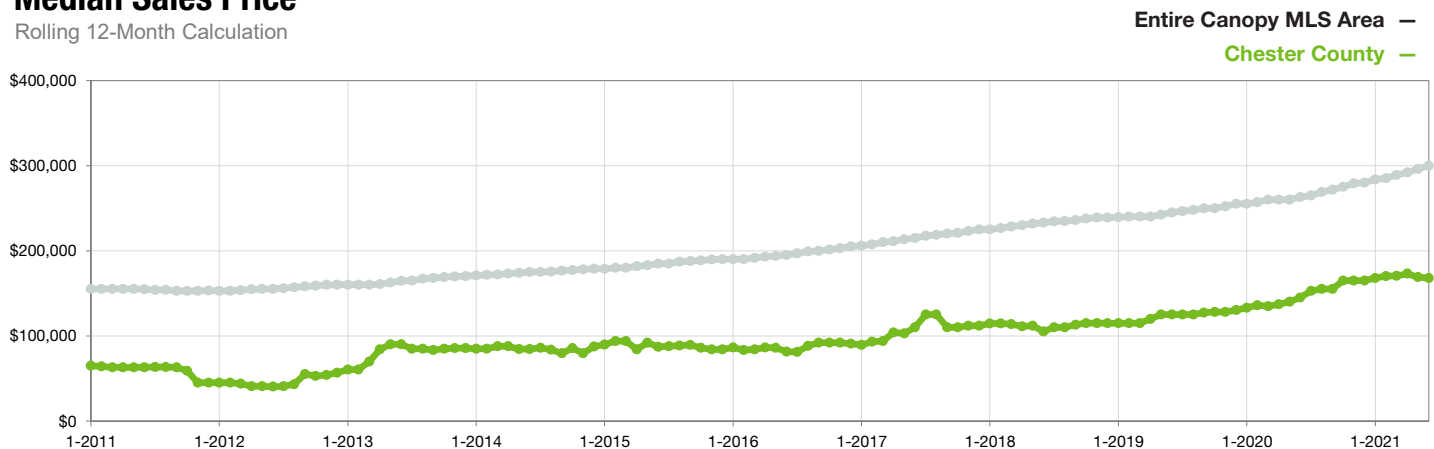
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June



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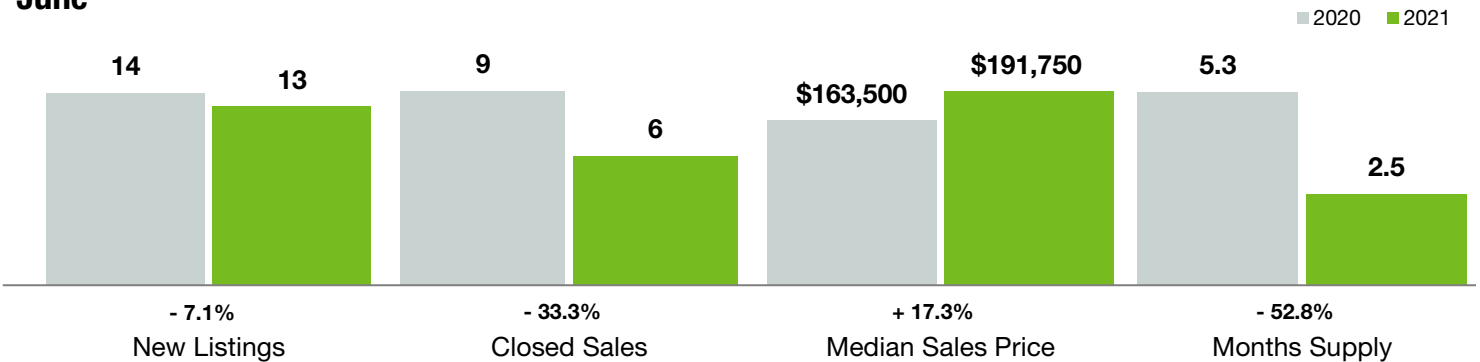
Chesterfield County

South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	14	13	- 7.1%	55	83	+ 50.9%
Pending Sales	11	14	+ 27.3%	50	74	+ 48.0%
Closed Sales	9	6	- 33.3%	40	64	+ 60.0%
Median Sales Price*	\$163,500	\$191,750	+ 17.3%	\$148,200	\$177,450	+ 19.7%
Average Sales Price*	\$156,056	\$290,917	+ 86.4%	\$137,766	\$205,408	+ 49.1%
Percent of Original List Price Received*	91.4%	96.2%	+ 5.3%	91.9%	97.3%	+ 5.9%
List to Close	279	191	- 31.5%	173	136	- 21.4%
Days on Market Until Sale	200	94	- 53.0%	108	64	- 40.7%
Cumulative Days on Market Until Sale	212	94	- 55.7%	116	65	- 44.0%
Average List Price	\$160,705	\$226,385	+ 40.9%	\$162,579	\$202,140	+ 24.3%
Inventory of Homes for Sale	32	27	- 15.6%	--	--	--
Months Supply of Inventory	5.3	2.5	- 52.8%	--	--	--

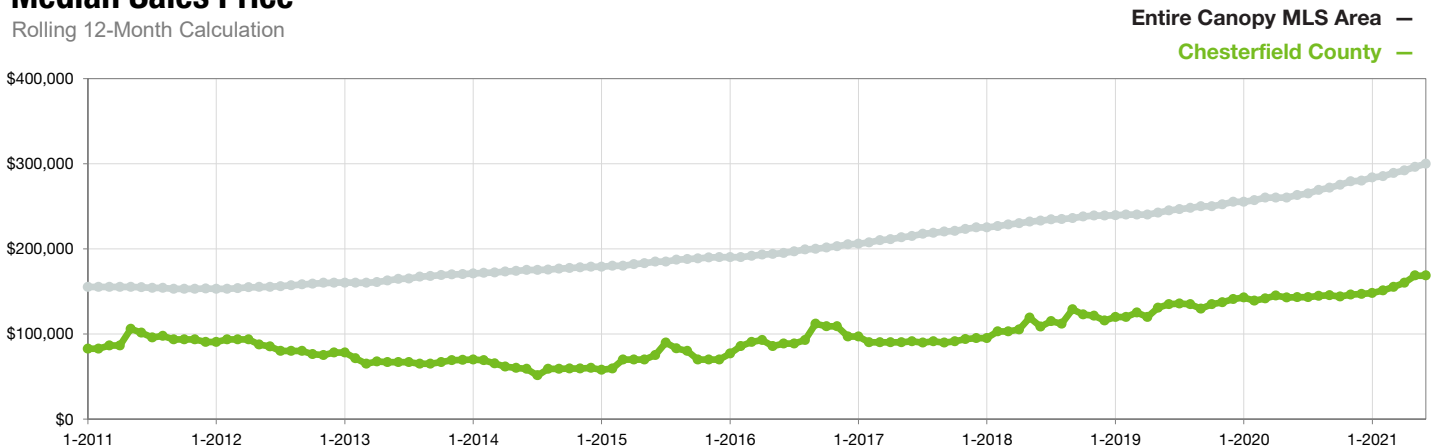
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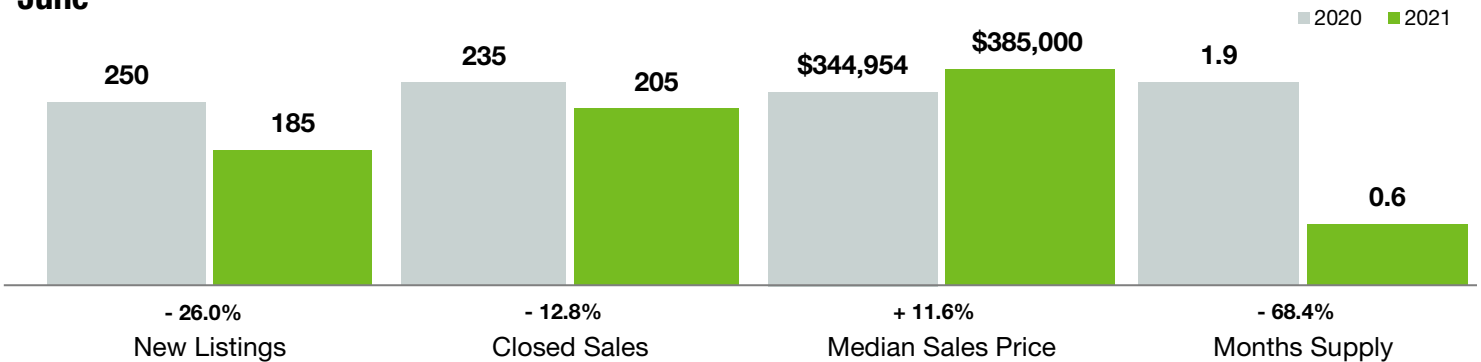
Lancaster County

South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	250	185	- 26.0%	1,278	1,140	- 10.8%
Pending Sales	258	178	- 31.0%	1,215	1,099	- 9.5%
Closed Sales	235	205	- 12.8%	1,001	1,122	+ 12.1%
Median Sales Price*	\$344,954	\$385,000	+ 11.6%	\$313,000	\$354,107	+ 13.1%
Average Sales Price*	\$344,306	\$371,215	+ 7.8%	\$317,818	\$354,950	+ 11.7%
Percent of Original List Price Received*	97.8%	102.2%	+ 4.5%	97.3%	100.4%	+ 3.2%
List to Close	100	79	- 21.0%	105	90	- 14.3%
Days on Market Until Sale	48	14	- 70.8%	52	24	- 53.8%
Cumulative Days on Market Until Sale	48	12	- 75.0%	58	23	- 60.3%
Average List Price	\$368,679	\$424,074	+ 15.0%	\$340,019	\$371,843	+ 9.4%
Inventory of Homes for Sale	334	110	- 67.1%	--	--	--
Months Supply of Inventory	1.9	0.6	- 68.4%	--	--	--

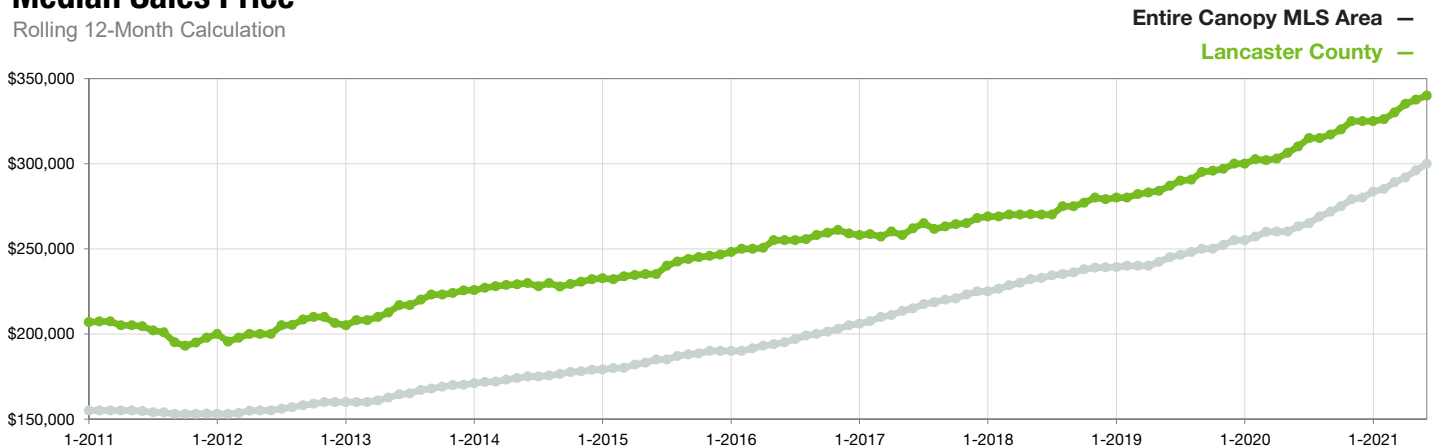
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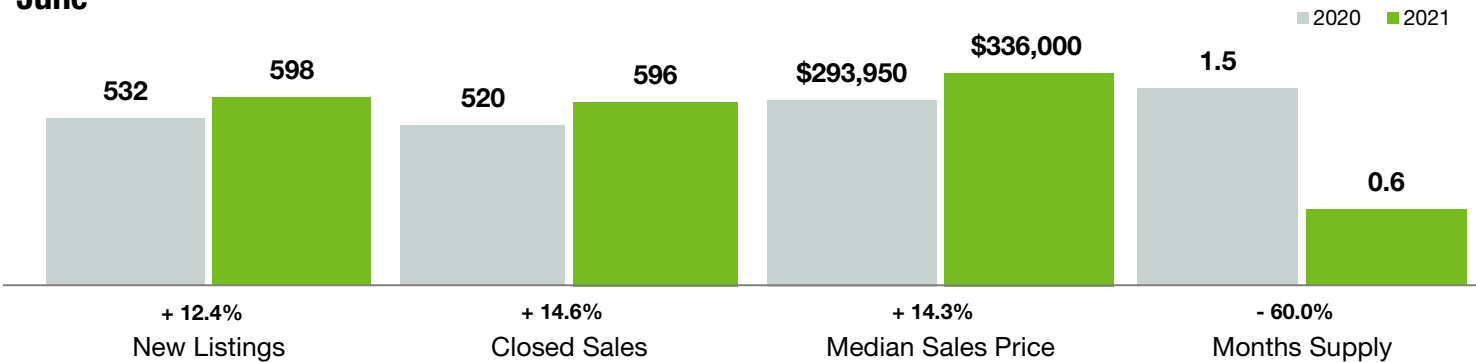
York County

South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	532	598	+ 12.4%	3,152	3,219	+ 2.1%
Pending Sales	563	556	- 1.2%	2,982	3,090	+ 3.6%
Closed Sales	520	596	+ 14.6%	2,530	2,811	+ 11.1%
Median Sales Price*	\$293,950	\$336,000	+ 14.3%	\$274,000	\$313,900	+ 14.6%
Average Sales Price*	\$318,646	\$391,880	+ 23.0%	\$303,491	\$359,333	+ 18.4%
Percent of Original List Price Received*	97.4%	102.3%	+ 5.0%	97.6%	101.2%	+ 3.7%
List to Close	90	61	- 32.2%	90	71	- 21.1%
Days on Market Until Sale	39	12	- 69.2%	40	18	- 55.0%
Cumulative Days on Market Until Sale	45	10	- 77.8%	47	18	- 61.7%
Average List Price	\$346,157	\$397,124	+ 14.7%	\$328,739	\$374,575	+ 13.9%
Inventory of Homes for Sale	668	281	- 57.9%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

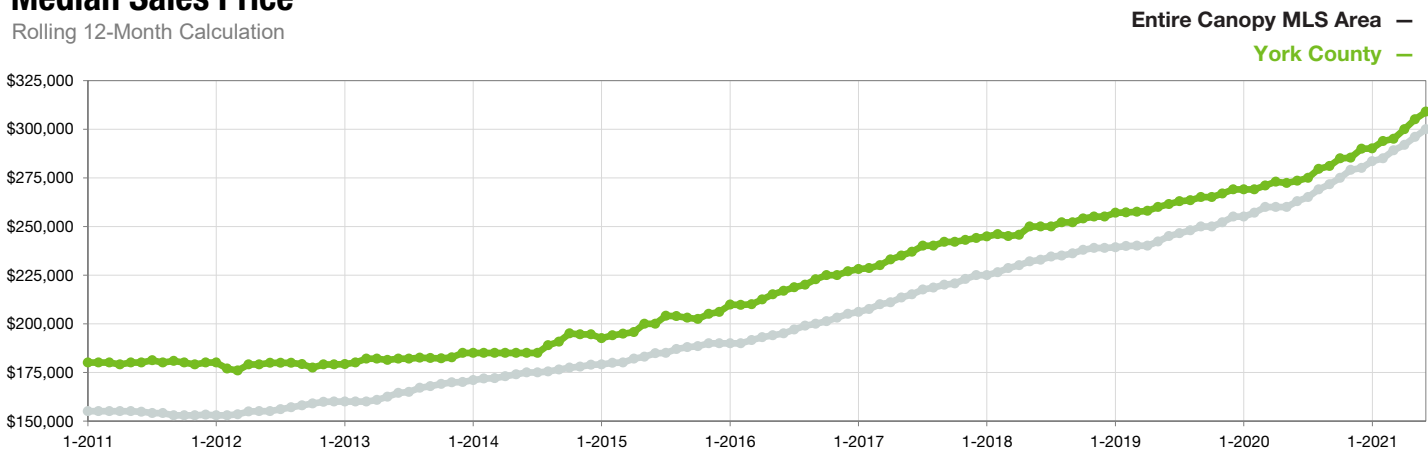
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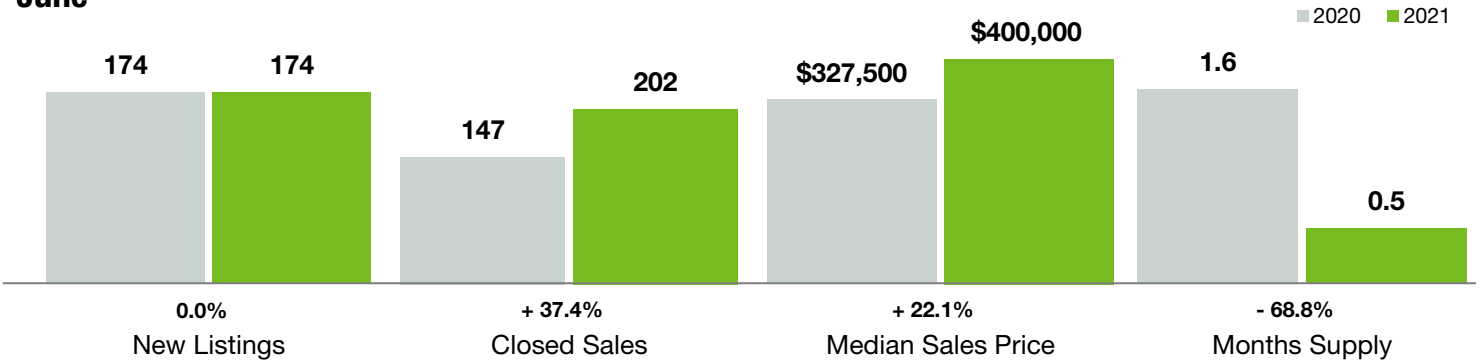
Fort Mill

South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	174	174	0.0%	1,000	966	- 3.4%
Pending Sales	175	157	- 10.3%	906	936	+ 3.3%
Closed Sales	147	202	+ 37.4%	751	895	+ 19.2%
Median Sales Price*	\$327,500	\$400,000	+ 22.1%	\$326,000	\$370,000	+ 13.5%
Average Sales Price*	\$355,828	\$459,037	+ 29.0%	\$363,710	\$417,723	+ 14.9%
Percent of Original List Price Received*	97.8%	102.5%	+ 4.8%	98.1%	101.3%	+ 3.3%
List to Close	86	59	- 31.4%	99	68	- 31.3%
Days on Market Until Sale	35	13	- 62.9%	41	18	- 56.1%
Cumulative Days on Market Until Sale	37	9	- 75.7%	49	15	- 69.4%
Average List Price	\$382,497	\$502,956	+ 31.5%	\$385,907	\$437,305	+ 13.3%
Inventory of Homes for Sale	221	70	- 68.3%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--

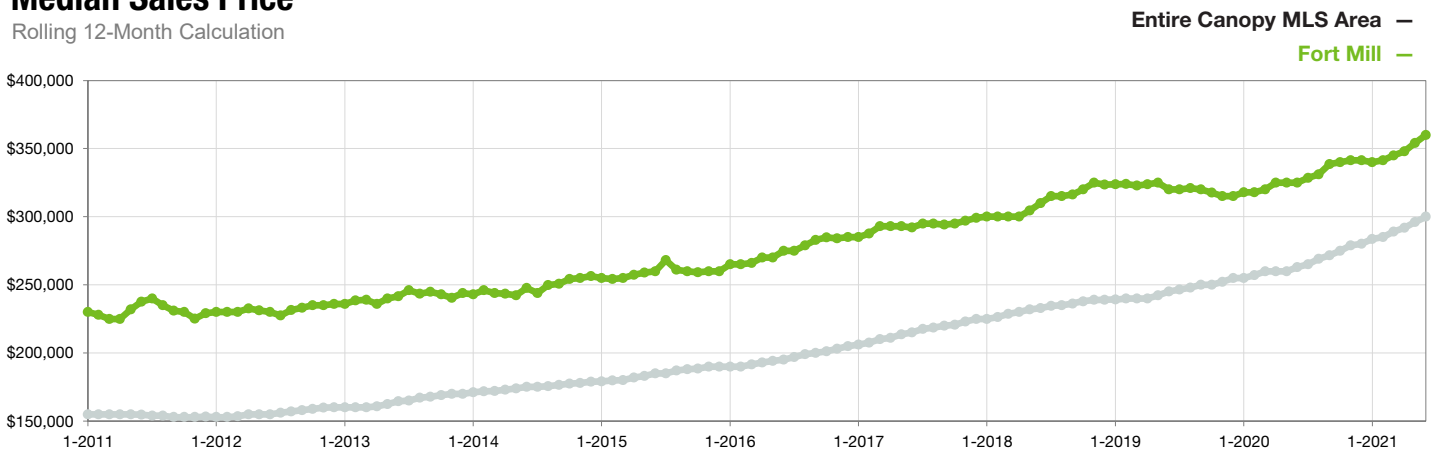
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for June 2021

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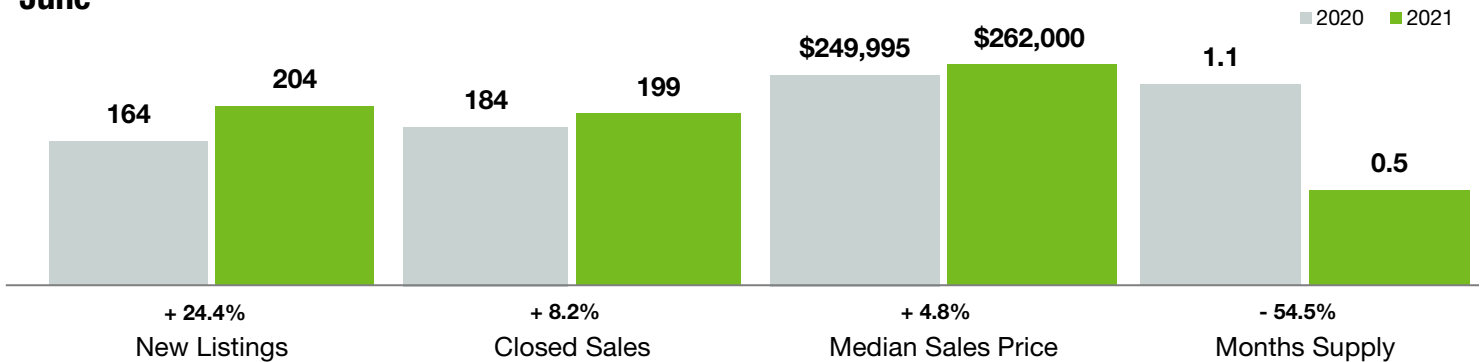
Rock Hill

South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	164	204	+ 24.4%	992	1,047	+ 5.5%
Pending Sales	171	189	+ 10.5%	980	1,011	+ 3.2%
Closed Sales	184	199	+ 8.2%	899	948	+ 5.5%
Median Sales Price*	\$249,995	\$262,000	+ 4.8%	\$225,900	\$260,000	+ 15.1%
Average Sales Price*	\$263,703	\$297,869	+ 13.0%	\$241,332	\$279,876	+ 16.0%
Percent of Original List Price Received*	98.0%	102.2%	+ 4.3%	97.5%	101.3%	+ 3.9%
List to Close	80	55	- 31.3%	80	60	- 25.0%
Days on Market Until Sale	29	14	- 51.7%	32	16	- 50.0%
Cumulative Days on Market Until Sale	34	10	- 70.6%	38	14	- 63.2%
Average List Price	\$254,517	\$295,281	+ 16.0%	\$246,965	\$283,130	+ 14.6%
Inventory of Homes for Sale	176	87	- 50.6%	--	--	--
Months Supply of Inventory	1.1	0.5	- 54.5%	--	--	--

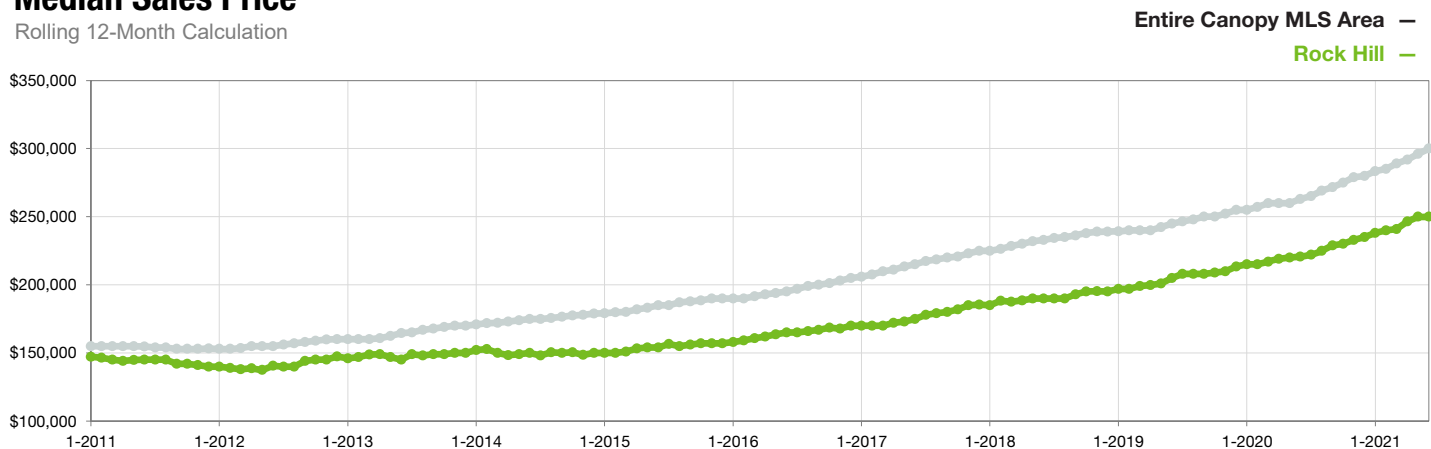
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June



Median Sales Price

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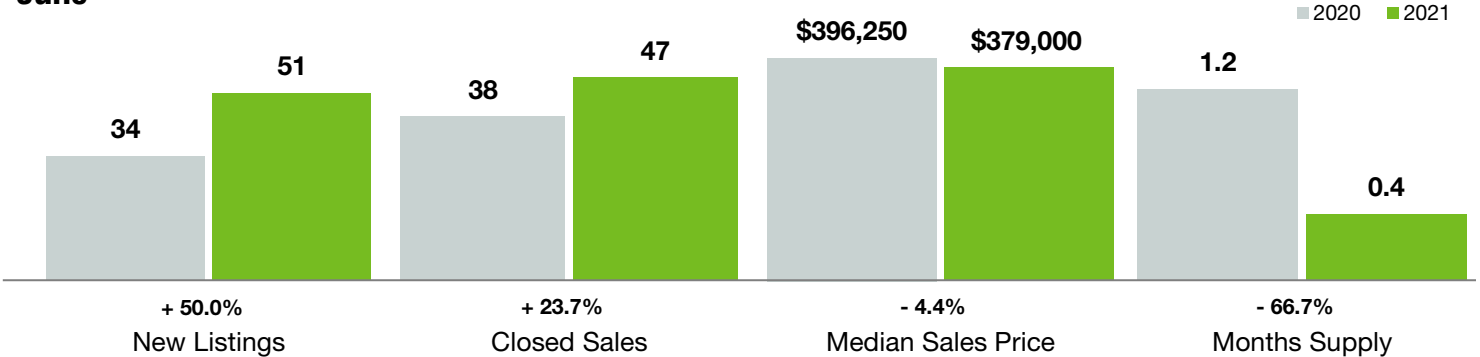
Tega Cay

South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	34	51	+ 50.0%	229	257	+ 12.2%
Pending Sales	52	49	- 5.8%	207	245	+ 18.4%
Closed Sales	38	47	+ 23.7%	149	201	+ 34.9%
Median Sales Price*	\$396,250	\$379,000	- 4.4%	\$383,188	\$397,610	+ 3.8%
Average Sales Price*	\$398,384	\$476,473	+ 19.6%	\$388,552	\$443,979	+ 14.3%
Percent of Original List Price Received*	95.8%	102.0%	+ 6.5%	97.3%	101.6%	+ 4.4%
List to Close	105	76	- 27.6%	89	83	- 6.7%
Days on Market Until Sale	62	11	- 82.3%	46	13	- 71.7%
Cumulative Days on Market Until Sale	69	17	- 75.4%	54	26	- 51.9%
Average List Price	\$519,983	\$464,663	- 10.6%	\$421,488	\$445,081	+ 5.6%
Inventory of Homes for Sale	39	16	- 59.0%	--	--	--
Months Supply of Inventory	1.2	0.4	- 66.7%	--	--	--

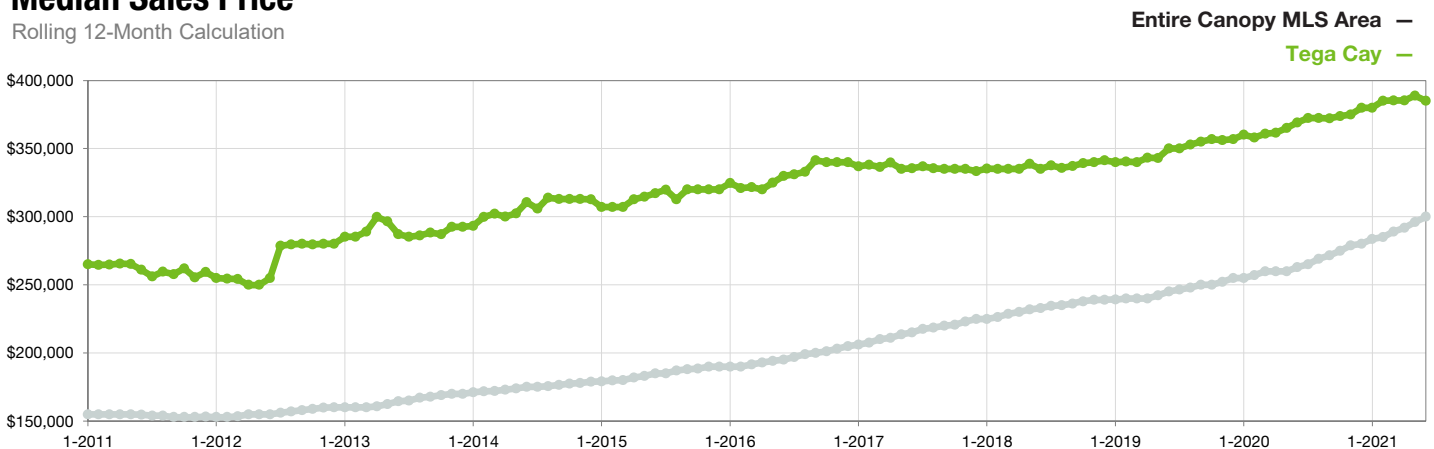
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June



Median Sales Price

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Local Market Update for June 2021

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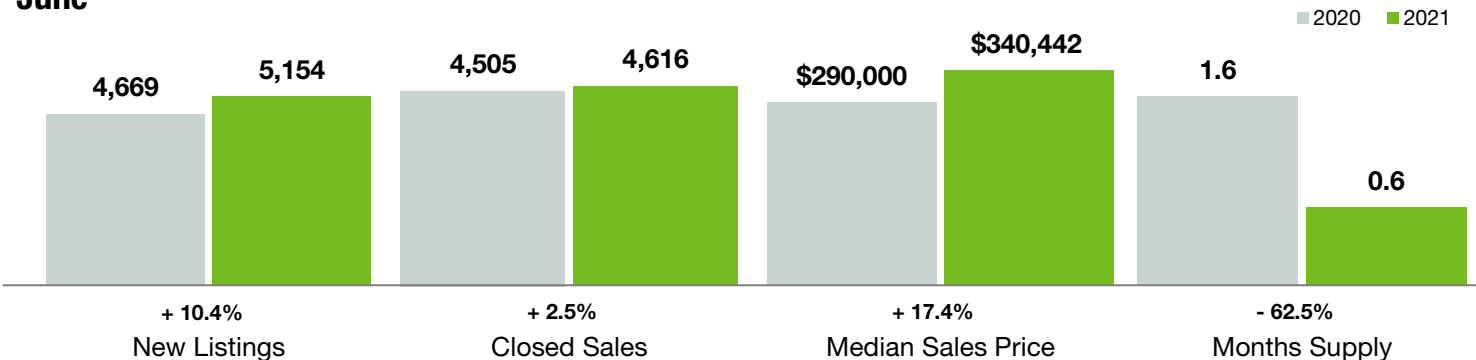
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	4,669	5,154	+ 10.4%	25,880	27,061	+ 4.6%
Pending Sales	4,853	4,742	- 2.3%	23,683	25,906	+ 9.4%
Closed Sales	4,505	4,616	+ 2.5%	20,165	23,222	+ 15.2%
Median Sales Price*	\$290,000	\$340,442	+ 17.4%	\$276,000	\$320,000	+ 15.9%
Average Sales Price*	\$338,480	\$414,575	+ 22.5%	\$323,511	\$385,294	+ 19.1%
Percent of Original List Price Received*	97.8%	102.2%	+ 4.5%	97.5%	100.9%	+ 3.5%
List to Close	89	66	- 25.8%	93	76	- 18.3%
Days on Market Until Sale	37	12	- 67.6%	40	21	- 47.5%
Cumulative Days on Market Until Sale	41	13	- 68.3%	47	22	- 53.2%
Average List Price	\$369,656	\$428,195	+ 15.8%	\$359,227	\$407,311	+ 13.4%
Inventory of Homes for Sale	5,813	2,705	- 53.5%	--	--	--
Months Supply of Inventory	1.6	0.6	- 62.5%	--	--	--

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June



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