

Good Afternoon,

CCRA is offering a Real Estate Negotiation Expert (RENE) Certification Training next week. There are spots available for this virtual course. If you would like to sign up they are offering this to our members. They will be happy to accommodate you!

The course is two days, both held over Zoom. This course is worth 14 Hours of Elective Continuing Education Credit. Here is the registration link: <https://www.eventbrite.com/e/rene-real-estate-negotiation-expert-certification-training-tickets-143820812923>



The flyer features a background image of three smiling professionals in business attire. At the top left, it states: "The FIRST and ONLY negotiation certification recognized by the National Association of REALTORS®". The top right corner displays the "RENE Real Estate NEGOTIATION EXPERT" logo. The main title "ACHIEVE MORE WITH YOUR RENE CERTIFICATION" is prominently displayed in the center. The flyer is divided into three main sections: "DATES + LOCATION", "REGISTRATION INFO", and "WHAT TO EXPECT".

**ACHIEVE MORE WITH YOUR**  
**RENE**  
**CERTIFICATION**

**DATES + LOCATION**  
Tuesday, April 6<sup>th</sup>  
through  
Wednesday April 7<sup>th</sup>  
8:30 am - 4:30 pm both days  
Via Zoom

**REGISTRATION INFO**  
Instructor: Todd Beckstrom  
5249  
ccra.sc.com/events  
CE - 14 Hours of Elective Credit

**WHAT TO EXPECT**  
The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.  
**Bonus!** ABR, CRB & SRS elective

-  Craft a strategy for negotiation and learn when and how to negotiate
-  Adjust your communication style to achieve optimum results with any party in the transaction
-  Negotiate effectively face-to-face, on the phone or through email and other media

**rebi** Visit REBInstitute.com for a full course description and to learn how to earn the RENE certification!