

# Local Market Update for August 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
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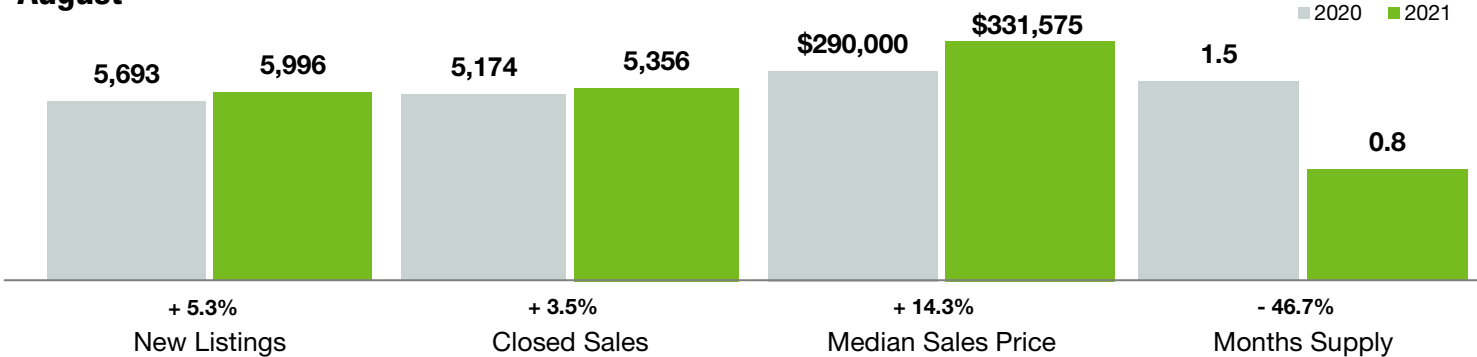
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	5,693	<b>5,996</b>	+ 5.3%	42,158	<b>44,749</b>	+ 6.1%
Pending Sales	5,520	<b>5,902</b>	+ 6.9%	38,841	<b>41,678</b>	+ 7.3%
Closed Sales	5,174	<b>5,356</b>	+ 3.5%	34,642	<b>38,714</b>	+ 11.8%
Median Sales Price*	\$290,000	<b>\$331,575</b>	+ 14.3%	\$275,000	<b>\$318,300</b>	+ 15.7%
Average Sales Price*	\$350,475	<b>\$393,085</b>	+ 12.2%	\$326,064	<b>\$381,271</b>	+ 16.9%
Percent of Original List Price Received*	98.5%	<b>101.5%</b>	+ 3.0%	97.6%	<b>100.9%</b>	+ 3.4%
List to Close	86	<b>67</b>	- 22.1%	92	<b>73</b>	- 20.7%
Days on Market Until Sale	34	<b>14</b>	- 58.8%	40	<b>19</b>	- 52.5%
Cumulative Days on Market Until Sale	38	<b>14</b>	- 63.2%	46	<b>20</b>	- 56.5%
Average List Price	\$358,762	<b>\$396,648</b>	+ 10.6%	\$354,980	<b>\$396,856</b>	+ 11.8%
Inventory of Homes for Sale	6,587	<b>4,069</b>	- 38.2%	--	--	--
Months Supply of Inventory	1.5	<b>0.8</b>	- 46.7%	--	--	--

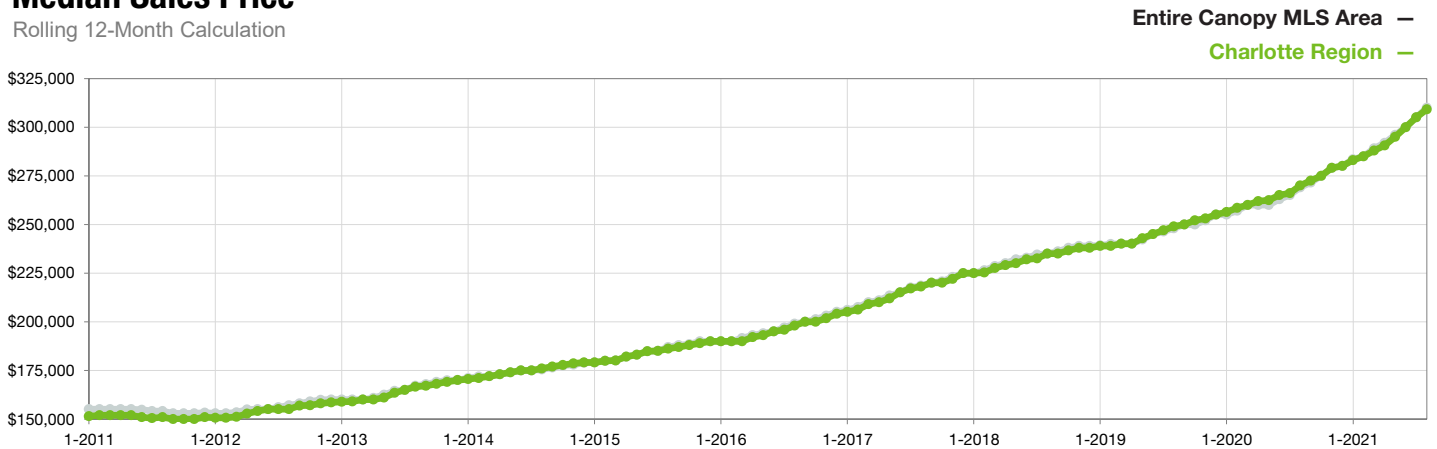
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### August



### Median Sales Price

Rolling 12-Month Calculation



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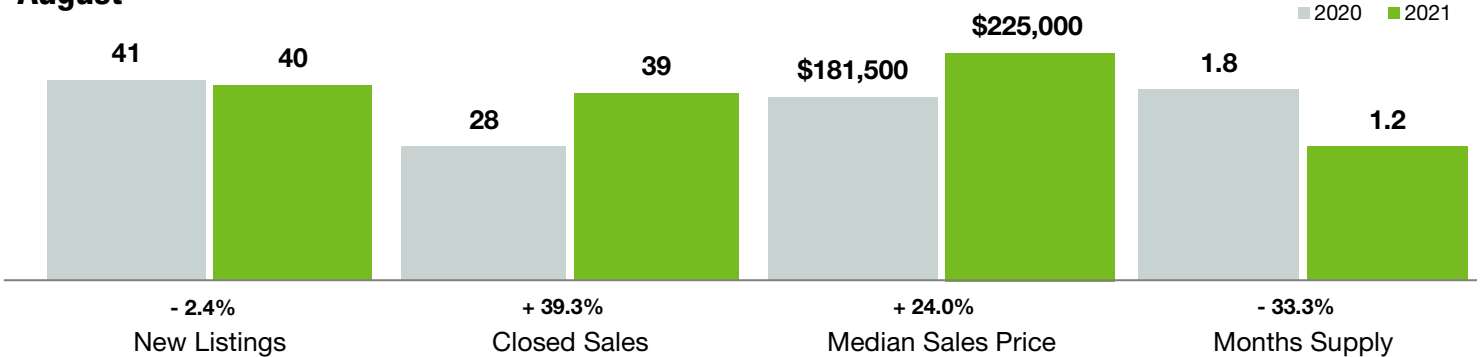
## Alexander County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	41	40	- 2.4%	247	289	+ 17.0%
Pending Sales	41	30	- 26.8%	233	266	+ 14.2%
Closed Sales	28	39	+ 39.3%	205	237	+ 15.6%
Median Sales Price*	\$181,500	\$225,000	+ 24.0%	\$172,523	\$212,005	+ 22.9%
Average Sales Price*	\$279,661	\$239,354	- 14.4%	\$229,194	\$251,908	+ 9.9%
Percent of Original List Price Received*	97.2%	99.8%	+ 2.7%	95.9%	98.7%	+ 2.9%
List to Close	119	55	- 53.8%	109	70	- 35.8%
Days on Market Until Sale	69	12	- 82.6%	60	24	- 60.0%
Cumulative Days on Market Until Sale	84	10	- 88.1%	72	25	- 65.3%
Average List Price	\$267,455	\$270,808	+ 1.3%	\$252,901	\$272,797	+ 7.9%
Inventory of Homes for Sale	47	38	- 19.1%	--	--	--
Months Supply of Inventory	1.8	1.2	- 33.3%	--	--	--

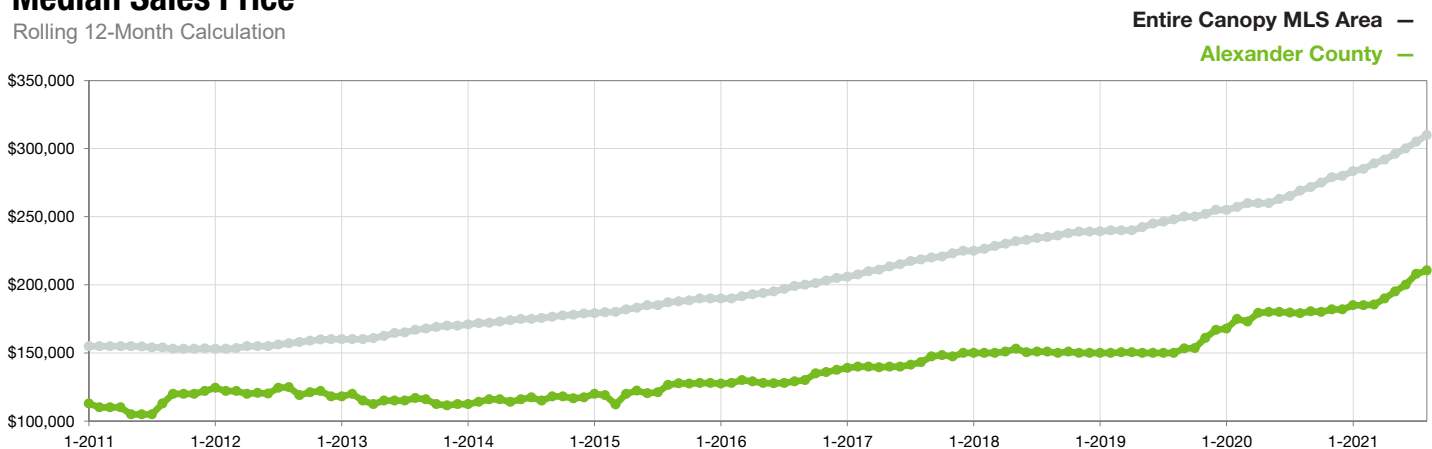
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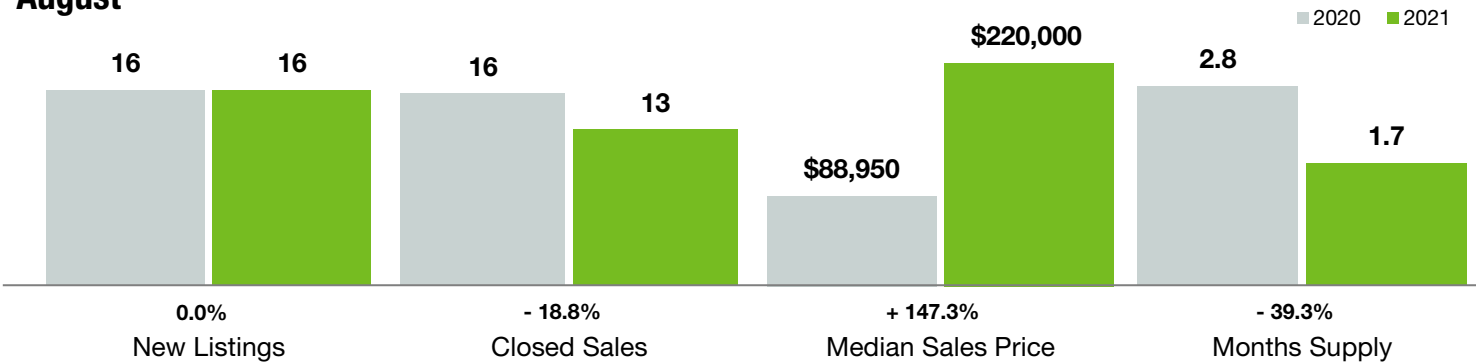
## Anson County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	16	16	0.0%	89	147	+ 65.2%
Pending Sales	13	20	+ 53.8%	95	129	+ 35.8%
Closed Sales	16	13	- 18.8%	87	110	+ 26.4%
Median Sales Price*	\$88,950	\$220,000	+ 147.3%	\$119,000	\$135,000	+ 13.4%
Average Sales Price*	\$96,513	\$279,254	+ 189.3%	\$120,237	\$160,309	+ 33.3%
Percent of Original List Price Received*	89.8%	91.9%	+ 2.3%	90.6%	94.0%	+ 3.8%
List to Close	160	101	- 36.9%	163	99	- 39.3%
Days on Market Until Sale	100	40	- 60.0%	106	40	- 62.3%
Cumulative Days on Market Until Sale	134	40	- 70.1%	117	40	- 65.8%
Average List Price	\$151,900	\$150,263	- 1.1%	\$159,442	\$158,034	- 0.9%
Inventory of Homes for Sale	31	25	- 19.4%	--	--	--
Months Supply of Inventory	2.8	1.7	- 39.3%	--	--	--

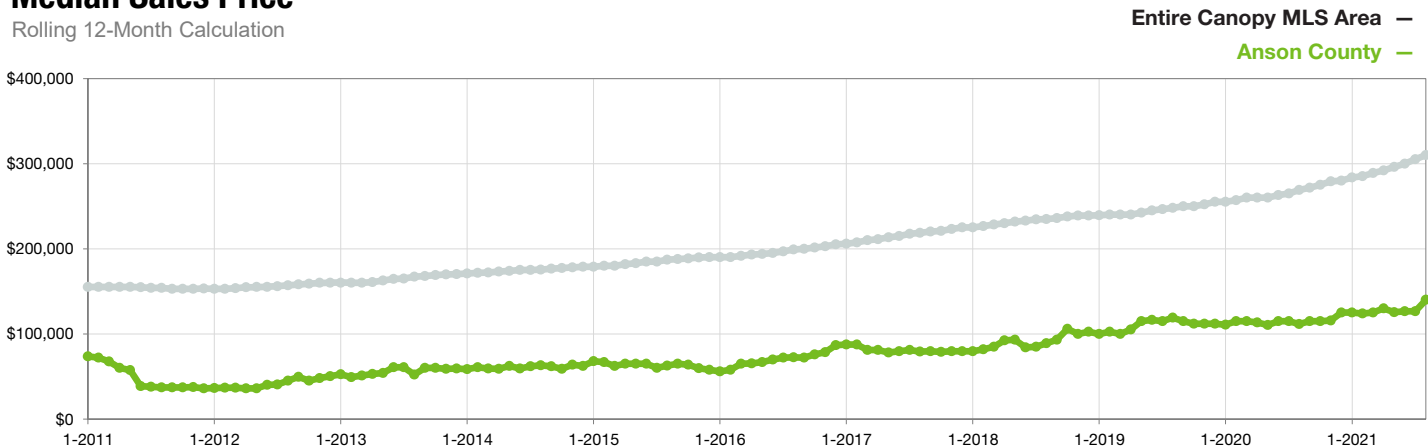
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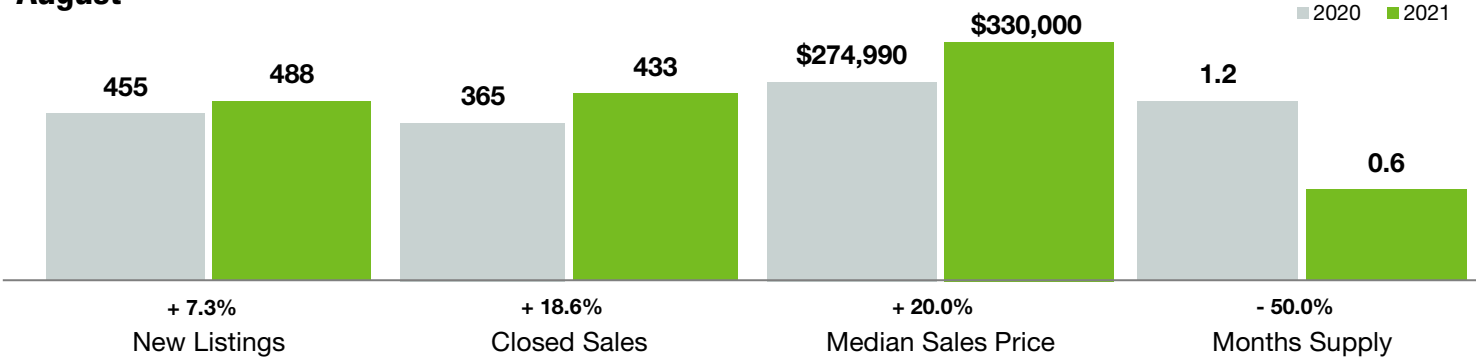
## Cabarrus County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	455	488	+ 7.3%	3,178	3,308	+ 4.1%
Pending Sales	391	492	+ 25.8%	2,882	3,088	+ 7.1%
Closed Sales	365	433	+ 18.6%	2,655	2,786	+ 4.9%
Median Sales Price*	\$274,990	\$330,000	+ 20.0%	\$265,000	\$306,000	+ 15.5%
Average Sales Price*	\$298,307	\$353,387	+ 18.5%	\$283,228	\$330,895	+ 16.8%
Percent of Original List Price Received*	98.6%	102.5%	+ 4.0%	97.7%	101.3%	+ 3.7%
List to Close	79	61	- 22.8%	87	61	- 29.9%
Days on Market Until Sale	30	15	- 50.0%	37	15	- 59.5%
Cumulative Days on Market Until Sale	35	10	- 71.4%	45	14	- 68.9%
Average List Price	\$307,480	\$354,719	+ 15.4%	\$298,779	\$341,666	+ 14.4%
Inventory of Homes for Sale	390	214	- 45.1%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

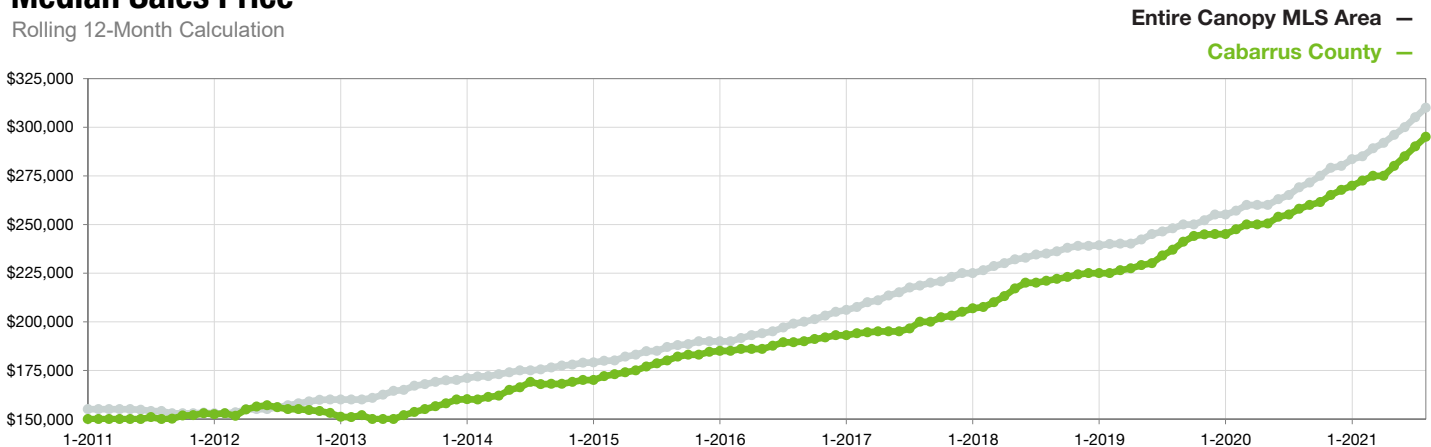
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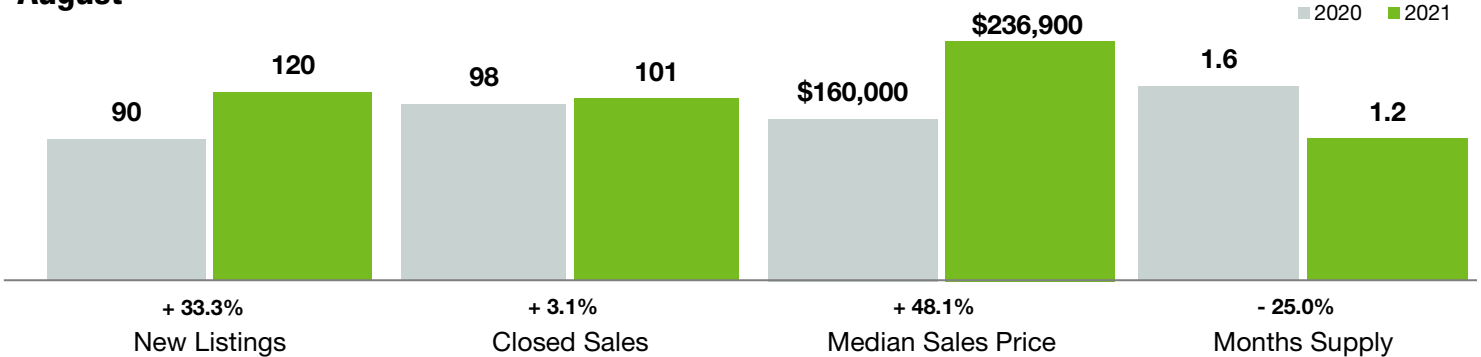
## Cleveland County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	90	120	+ 33.3%	669	895	+ 33.8%
Pending Sales	86	125	+ 45.3%	612	806	+ 31.7%
Closed Sales	98	101	+ 3.1%	521	710	+ 36.3%
Median Sales Price*	\$160,000	\$236,900	+ 48.1%	\$157,500	\$197,000	+ 25.1%
Average Sales Price*	\$206,991	\$244,772	+ 18.3%	\$188,247	\$218,439	+ 16.0%
Percent of Original List Price Received*	97.1%	99.1%	+ 2.1%	95.3%	98.1%	+ 2.9%
List to Close	91	78	- 14.3%	94	74	- 21.3%
Days on Market Until Sale	41	15	- 63.4%	46	20	- 56.5%
Cumulative Days on Market Until Sale	52	23	- 55.8%	51	23	- 54.9%
Average List Price	\$188,493	\$297,469	+ 57.8%	\$193,344	\$242,994	+ 25.7%
Inventory of Homes for Sale	106	110	+ 3.8%	--	--	--
Months Supply of Inventory	1.6	1.2	- 25.0%	--	--	--

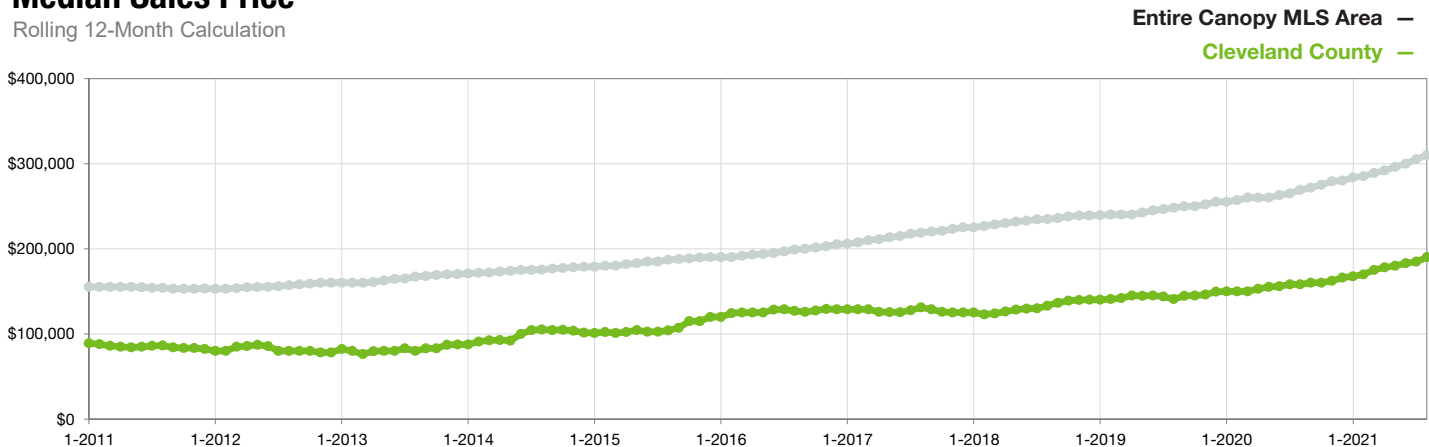
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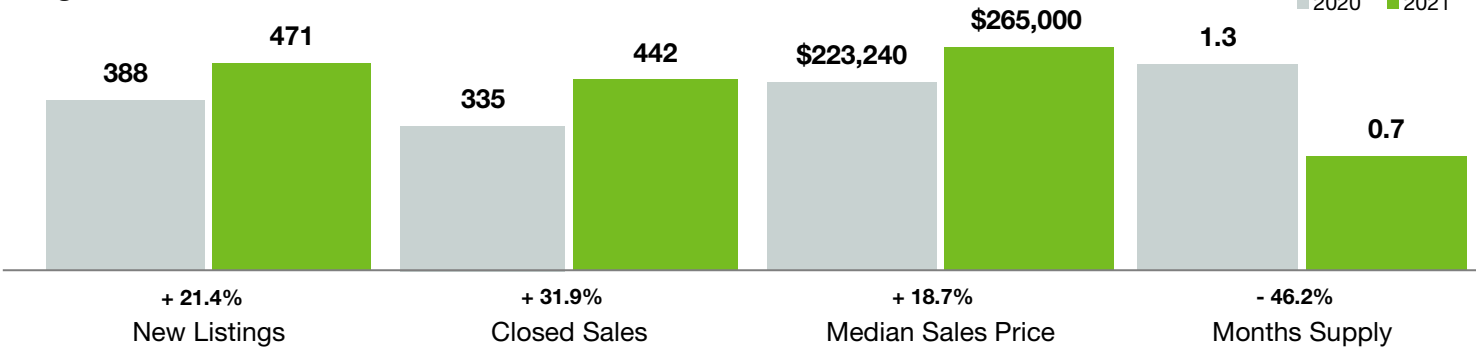
## Gaston County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	388	471	+ 21.4%	2,900	3,302	+ 13.9%
Pending Sales	359	505	+ 40.7%	2,738	3,086	+ 12.7%
Closed Sales	335	442	+ 31.9%	2,529	2,866	+ 13.3%
Median Sales Price*	\$223,240	\$265,000	+ 18.7%	\$212,000	\$250,000	+ 17.9%
Average Sales Price*	\$244,587	\$283,353	+ 15.8%	\$238,154	\$273,481	+ 14.8%
Percent of Original List Price Received*	98.4%	100.8%	+ 2.4%	97.1%	100.7%	+ 3.7%
List to Close	87	69	- 20.7%	94	80	- 14.9%
Days on Market Until Sale	32	12	- 62.5%	39	19	- 51.3%
Cumulative Days on Market Until Sale	32	11	- 65.6%	43	19	- 55.8%
Average List Price	\$252,211	\$289,416	+ 14.8%	\$242,770	\$278,894	+ 14.9%
Inventory of Homes for Sale	432	274	- 36.6%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

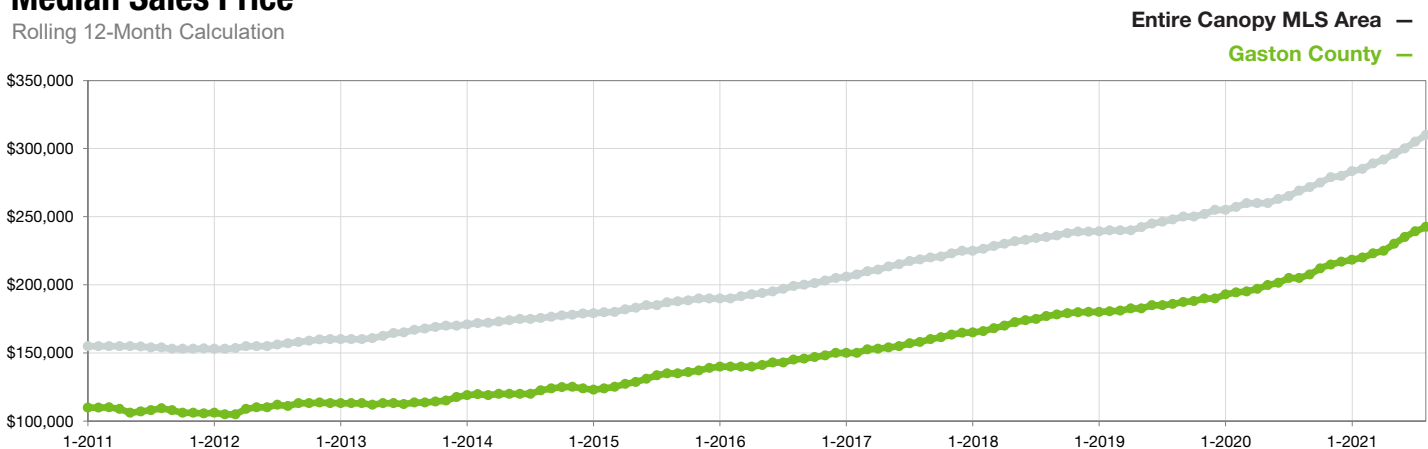
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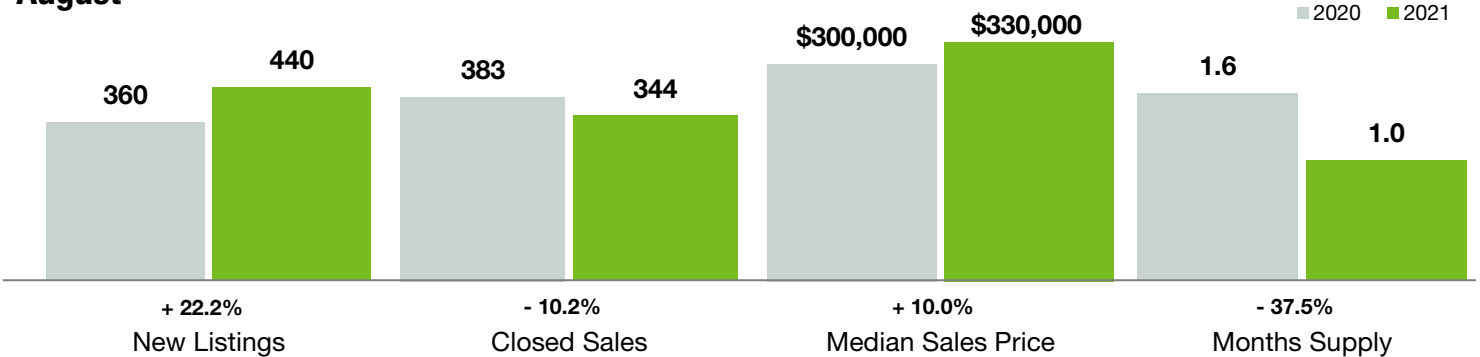
## Iredell County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	360	440	+ 22.2%	2,903	3,137	+ 8.1%
Pending Sales	401	412	+ 2.7%	2,750	2,912	+ 5.9%
Closed Sales	383	344	- 10.2%	2,436	2,808	+ 15.3%
Median Sales Price*	\$300,000	\$330,000	+ 10.0%	\$289,500	\$330,000	+ 14.0%
Average Sales Price*	\$404,800	\$389,696	- 3.7%	\$359,368	\$407,796	+ 13.5%
Percent of Original List Price Received*	98.3%	101.4%	+ 3.2%	97.2%	100.8%	+ 3.7%
List to Close	100	65	- 35.0%	101	76	- 24.8%
Days on Market Until Sale	48	15	- 68.8%	50	22	- 56.0%
Cumulative Days on Market Until Sale	51	14	- 72.5%	57	22	- 61.4%
Average List Price	\$393,165	\$443,039	+ 12.7%	\$397,557	\$443,300	+ 11.5%
Inventory of Homes for Sale	492	346	- 29.7%	--	--	--
Months Supply of Inventory	1.6	1.0	- 37.5%	--	--	--

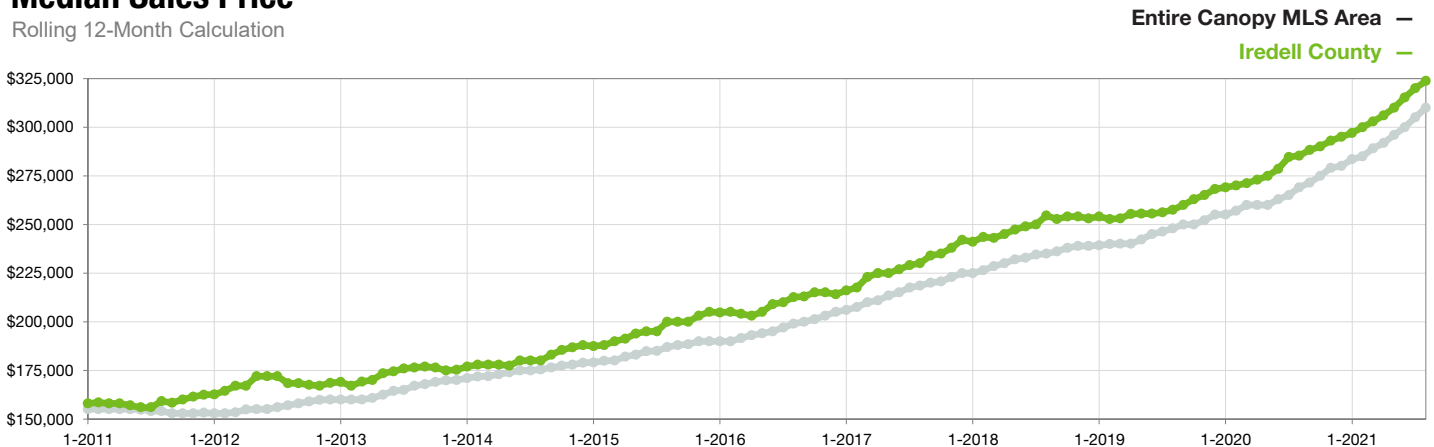
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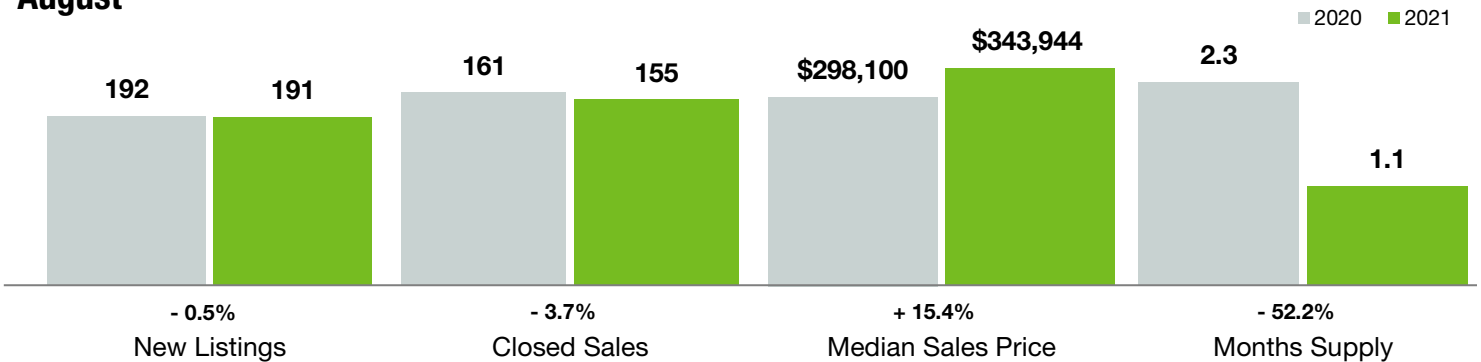
## Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	192	191	- 0.5%	1,298	1,410	+ 8.6%
Pending Sales	167	200	+ 19.8%	1,141	1,358	+ 19.0%
Closed Sales	161	155	- 3.7%	974	1,200	+ 23.2%
Median Sales Price*	\$298,100	\$343,944	+ 15.4%	\$297,997	\$333,237	+ 11.8%
Average Sales Price*	\$334,989	\$387,758	+ 15.8%	\$333,375	\$377,457	+ 13.2%
Percent of Original List Price Received*	97.2%	101.0%	+ 3.9%	96.7%	100.2%	+ 3.6%
List to Close	106	89	- 16.0%	110	87	- 20.9%
Days on Market Until Sale	56	23	- 58.9%	60	29	- 51.7%
Cumulative Days on Market Until Sale	62	21	- 66.1%	70	31	- 55.7%
Average List Price	\$378,506	\$452,738	+ 19.6%	\$357,135	\$408,563	+ 14.4%
Inventory of Homes for Sale	301	186	- 38.2%	--	--	--
Months Supply of Inventory	2.3	1.1	- 52.2%	--	--	--

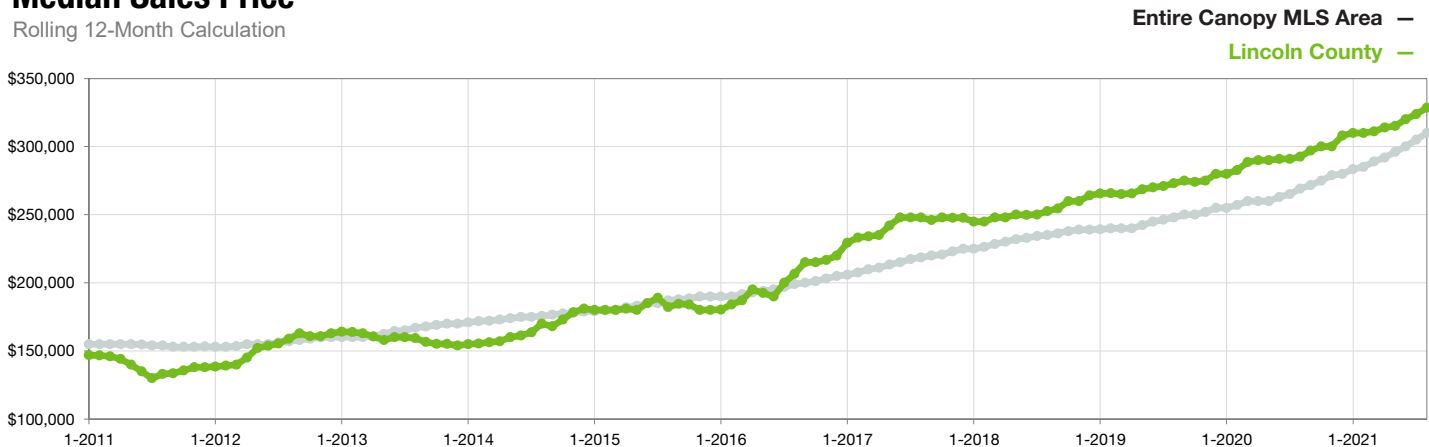
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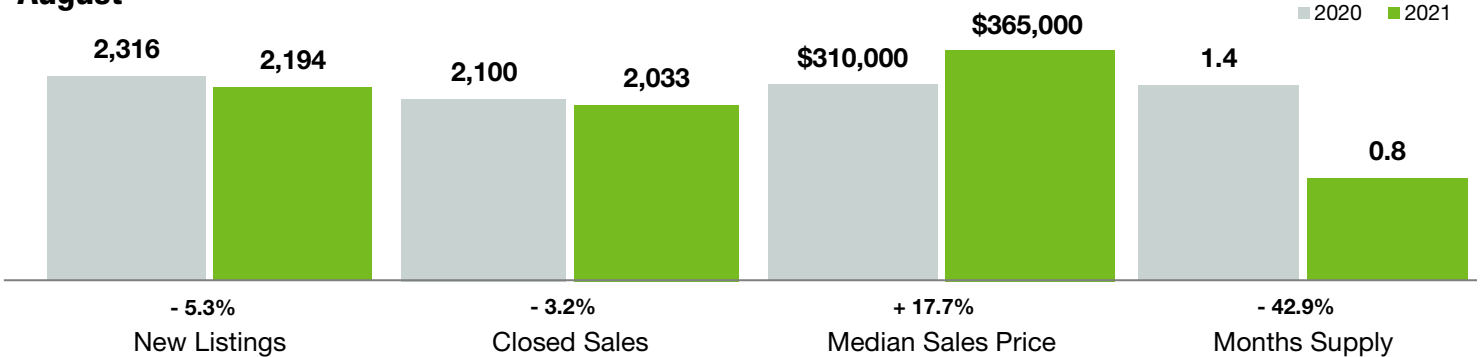
## Mecklenburg County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	2,316	<b>2,194</b>	- 5.3%	17,176	<b>17,473</b>	+ 1.7%
Pending Sales	2,254	<b>2,195</b>	- 2.6%	15,596	<b>16,391</b>	+ 5.1%
Closed Sales	2,100	<b>2,033</b>	- 3.2%	13,936	<b>15,331</b>	+ 10.0%
Median Sales Price*	\$310,000	<b>\$365,000</b>	+ 17.7%	\$295,000	<b>\$346,500</b>	+ 17.5%
Average Sales Price*	\$391,656	<b>\$450,268</b>	+ 15.0%	\$366,455	<b>\$438,263</b>	+ 19.6%
Percent of Original List Price Received*	99.1%	<b>102.1%</b>	+ 3.0%	98.1%	<b>101.4%</b>	+ 3.4%
List to Close	80	<b>67</b>	- 16.3%	88	<b>73</b>	- 17.0%
Days on Market Until Sale	27	<b>14</b>	- 48.1%	34	<b>19</b>	- 44.1%
Cumulative Days on Market Until Sale	30	<b>13</b>	- 56.7%	40	<b>21</b>	- 47.5%
Average List Price	\$406,114	<b>\$439,910</b>	+ 8.3%	\$405,564	<b>\$456,023</b>	+ 12.4%
Inventory of Homes for Sale	2,614	<b>1,478</b>	- 43.5%	--	--	--
Months Supply of Inventory	1.4	<b>0.8</b>	- 42.9%	--	--	--

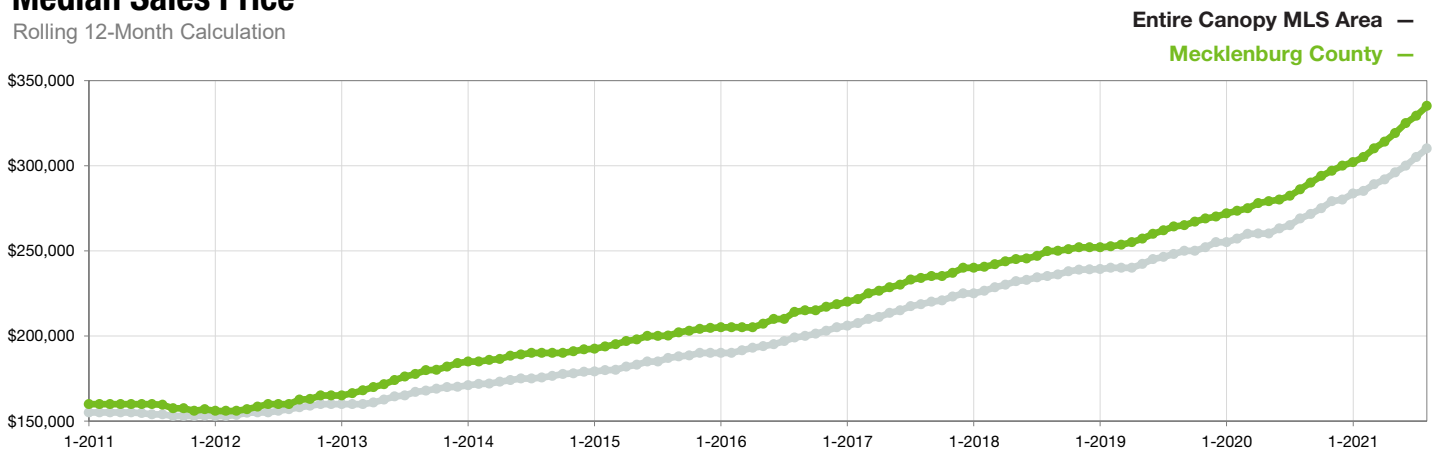
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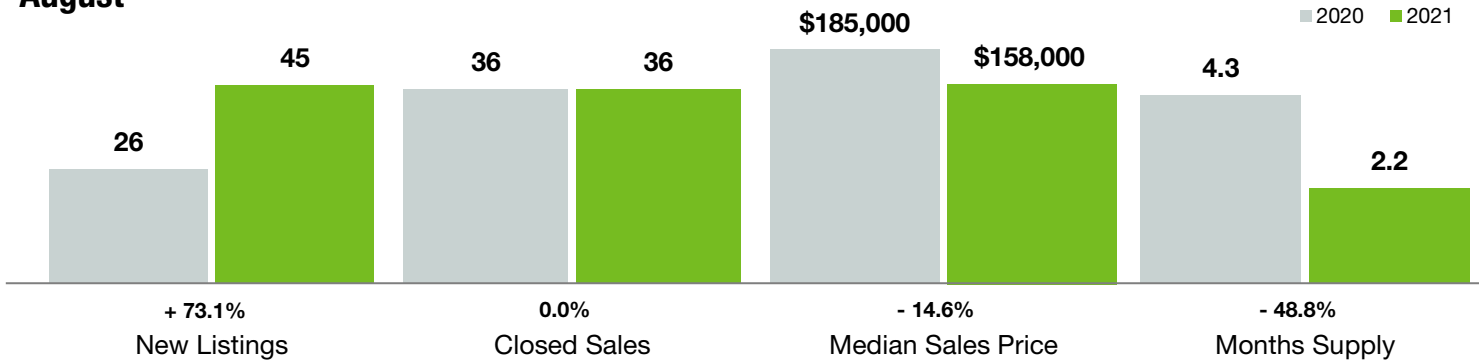
## Montgomery County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	26	45	+ 73.1%	261	306	+ 17.2%
Pending Sales	27	34	+ 25.9%	241	284	+ 17.8%
Closed Sales	36	36	0.0%	220	260	+ 18.2%
Median Sales Price*	\$185,000	\$158,000	- 14.6%	\$168,450	\$165,000	- 2.0%
Average Sales Price*	\$288,658	\$264,372	- 8.4%	\$251,266	\$272,962	+ 8.6%
Percent of Original List Price Received*	92.1%	97.0%	+ 5.3%	90.4%	93.0%	+ 2.9%
List to Close	147	102	- 30.6%	155	115	- 25.8%
Days on Market Until Sale	111	55	- 50.5%	114	72	- 36.8%
Cumulative Days on Market Until Sale	116	56	- 51.7%	137	78	- 43.1%
Average List Price	\$257,912	\$272,830	+ 5.8%	\$293,517	\$325,818	+ 11.0%
Inventory of Homes for Sale	117	71	- 39.3%	--	--	--
Months Supply of Inventory	4.3	2.2	- 48.8%	--	--	--

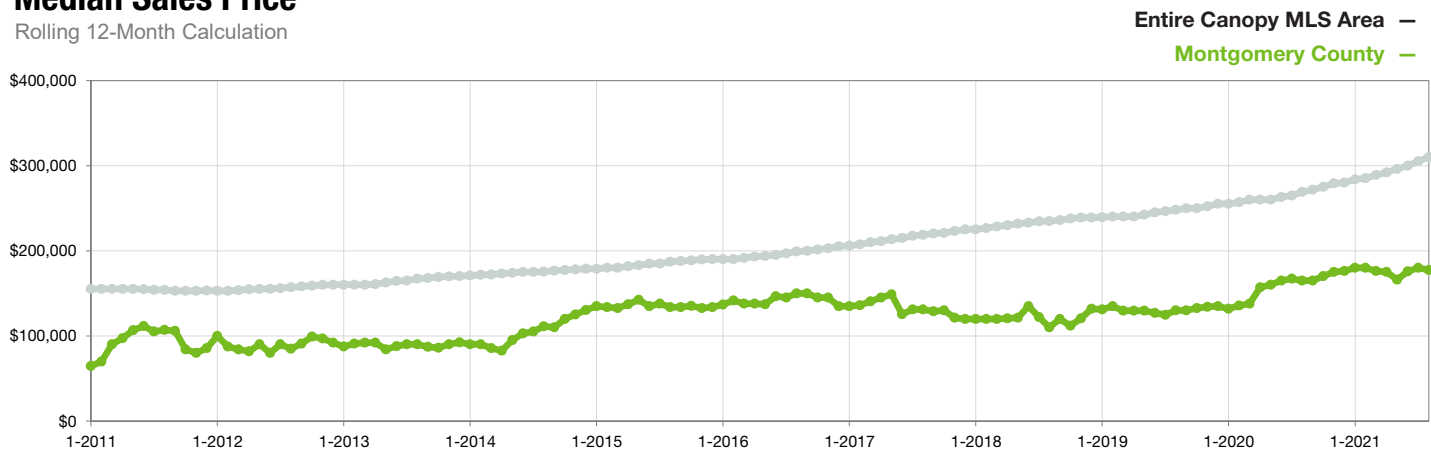
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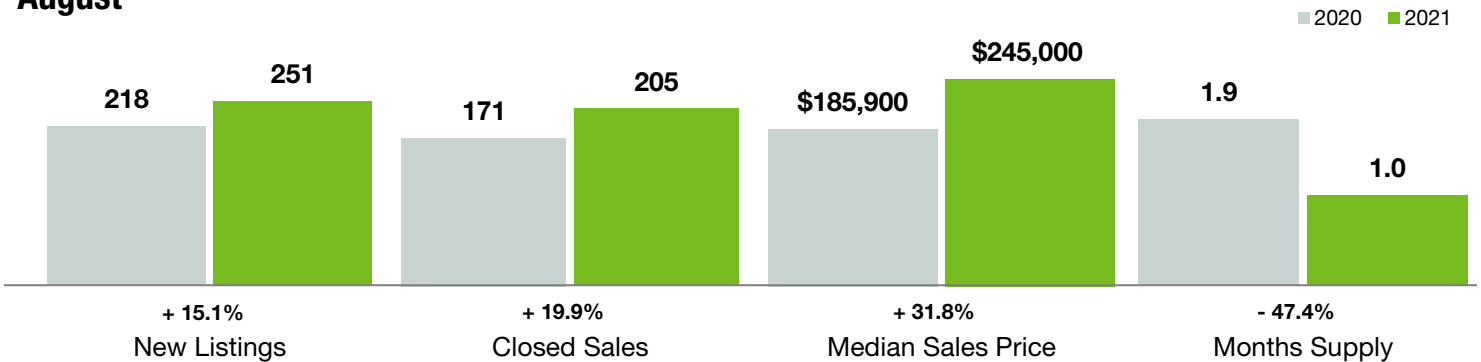
## Rowan County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	218	251	+ 15.1%	1,533	1,715	+ 11.9%
Pending Sales	221	212	- 4.1%	1,380	1,566	+ 13.5%
Closed Sales	171	205	+ 19.9%	1,183	1,487	+ 25.7%
Median Sales Price*	\$185,900	\$245,000	+ 31.8%	\$185,000	\$219,000	+ 18.4%
Average Sales Price*	\$203,535	\$273,151	+ 34.2%	\$200,931	\$240,709	+ 19.8%
Percent of Original List Price Received*	97.5%	98.2%	+ 0.7%	96.6%	98.9%	+ 2.4%
List to Close	89	71	- 20.2%	92	75	- 18.5%
Days on Market Until Sale	38	18	- 52.6%	41	20	- 51.2%
Cumulative Days on Market Until Sale	42	20	- 52.4%	47	22	- 53.2%
Average List Price	\$246,311	\$254,225	+ 3.2%	\$219,033	\$253,109	+ 15.6%
Inventory of Homes for Sale	292	192	- 34.2%	--	--	--
Months Supply of Inventory	1.9	1.0	- 47.4%	--	--	--

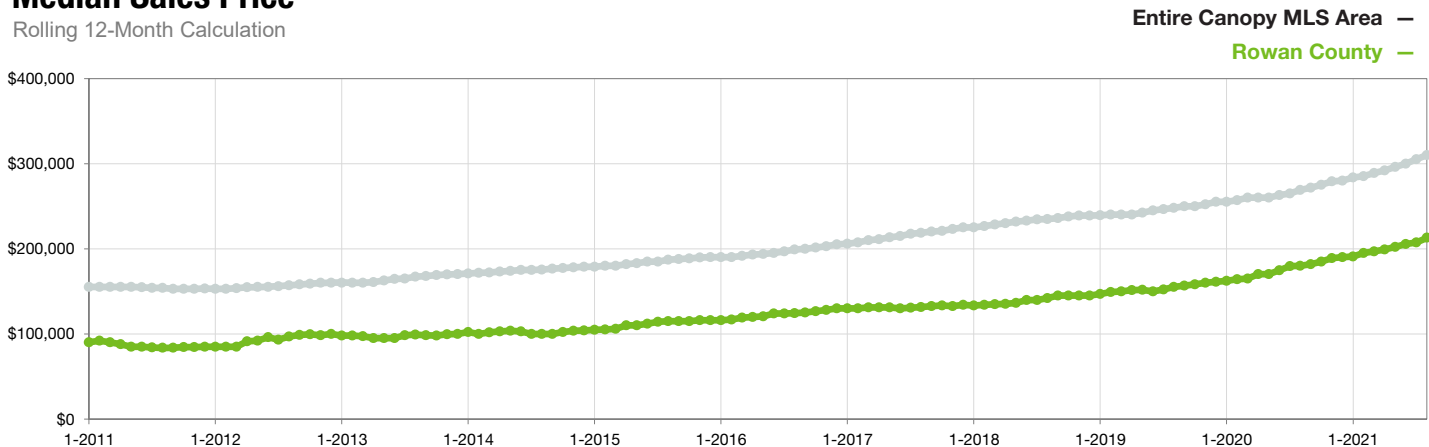
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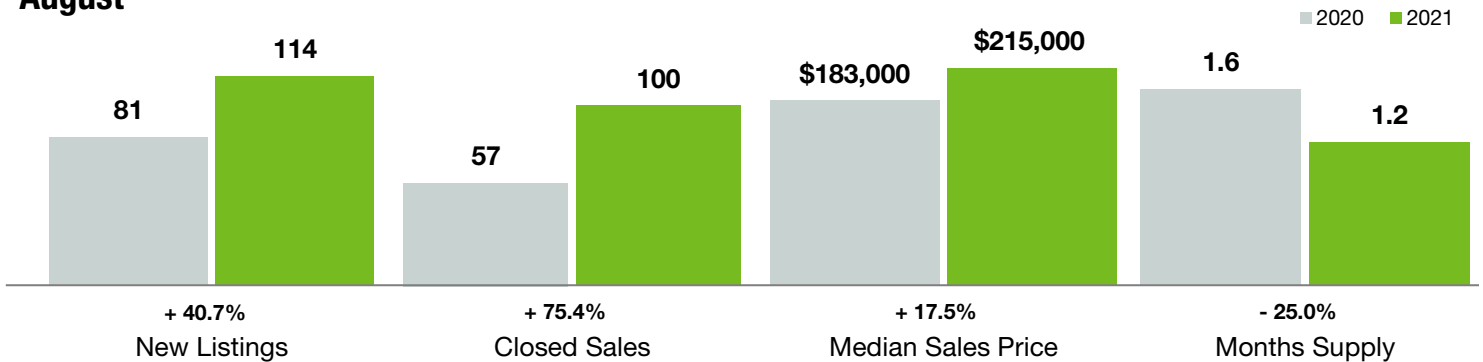
## Stanly County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	81	114	+ 40.7%	572	709	+ 24.0%
Pending Sales	84	104	+ 23.8%	551	648	+ 17.6%
Closed Sales	57	100	+ 75.4%	499	614	+ 23.0%
Median Sales Price*	\$183,000	\$215,000	+ 17.5%	\$180,000	\$208,000	+ 15.6%
Average Sales Price*	\$221,279	\$223,818	+ 1.1%	\$205,764	\$245,094	+ 19.1%
Percent of Original List Price Received*	96.7%	96.9%	+ 0.2%	95.6%	98.6%	+ 3.1%
List to Close	87	66	- 24.1%	109	72	- 33.9%
Days on Market Until Sale	32	19	- 40.6%	54	26	- 51.9%
Cumulative Days on Market Until Sale	36	16	- 55.6%	65	25	- 61.5%
Average List Price	\$249,962	\$285,576	+ 14.2%	\$227,675	\$266,633	+ 17.1%
Inventory of Homes for Sale	107	91	- 15.0%	--	--	--
Months Supply of Inventory	1.6	1.2	- 25.0%	--	--	--

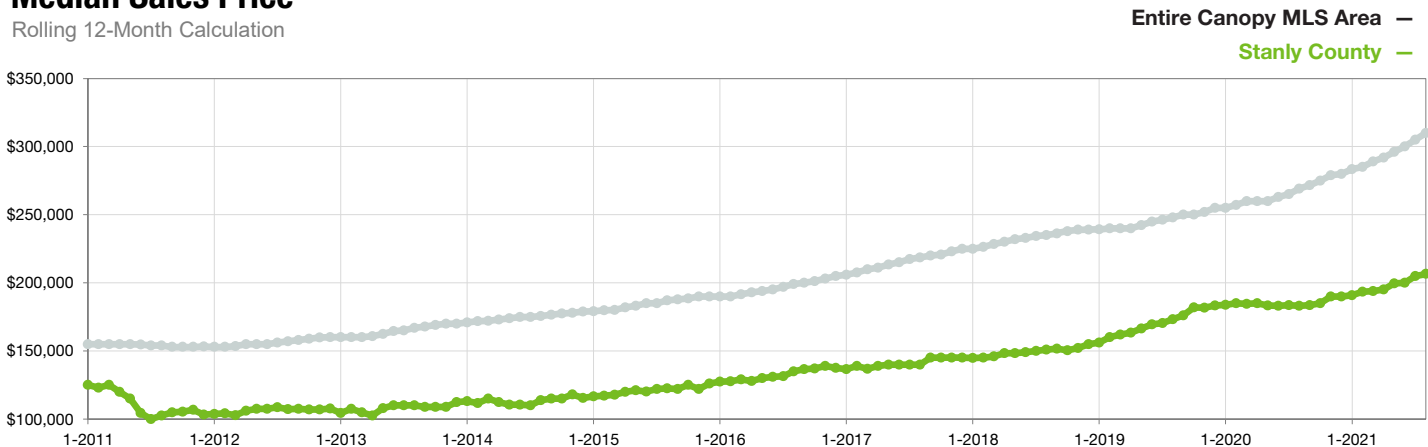
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### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2021

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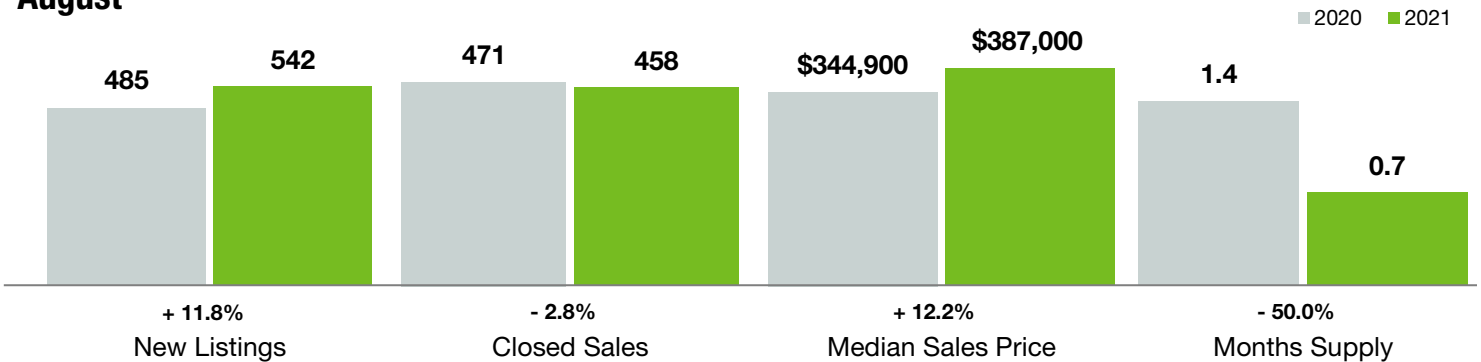
## Union County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	485	542	+ 11.8%	3,680	4,007	+ 8.9%
Pending Sales	516	525	+ 1.7%	3,397	3,703	+ 9.0%
Closed Sales	471	458	- 2.8%	3,021	3,247	+ 7.5%
Median Sales Price*	\$344,900	\$387,000	+ 12.2%	\$329,900	\$370,000	+ 12.2%
Average Sales Price*	\$408,711	\$472,791	+ 15.7%	\$382,028	\$448,761	+ 17.5%
Percent of Original List Price Received*	98.7%	102.5%	+ 3.9%	97.8%	102.0%	+ 4.3%
List to Close	81	64	- 21.0%	90	70	- 22.2%
Days on Market Until Sale	33	11	- 66.7%	40	16	- 60.0%
Cumulative Days on Market Until Sale	38	12	- 68.4%	46	18	- 60.9%
Average List Price	\$399,376	\$488,993	+ 22.4%	\$413,603	\$460,940	+ 11.4%
Inventory of Homes for Sale	527	297	- 43.6%	--	--	--
Months Supply of Inventory	1.4	0.7	- 50.0%	--	--	--

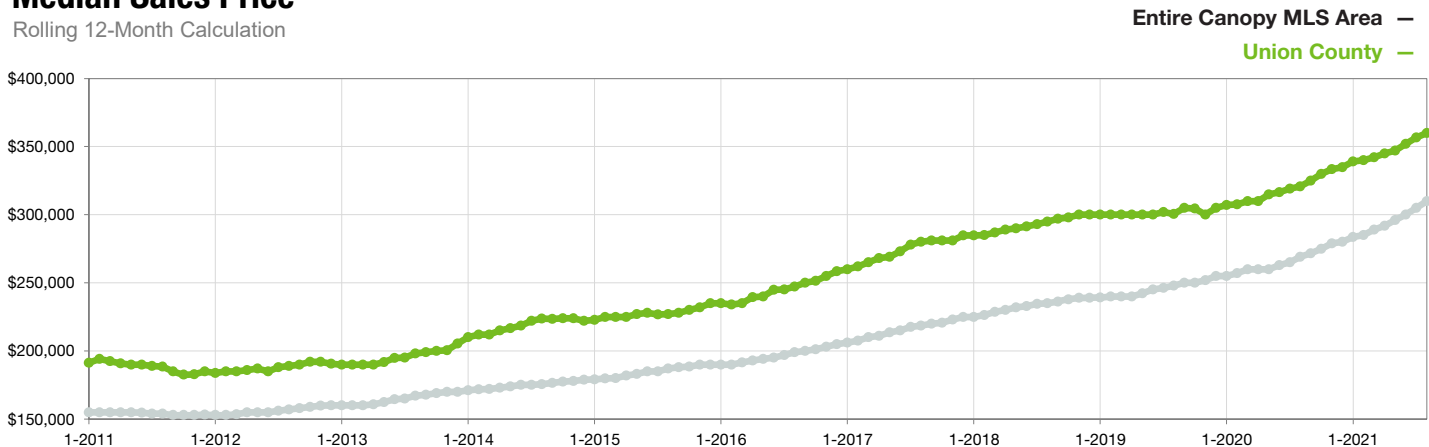
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### August



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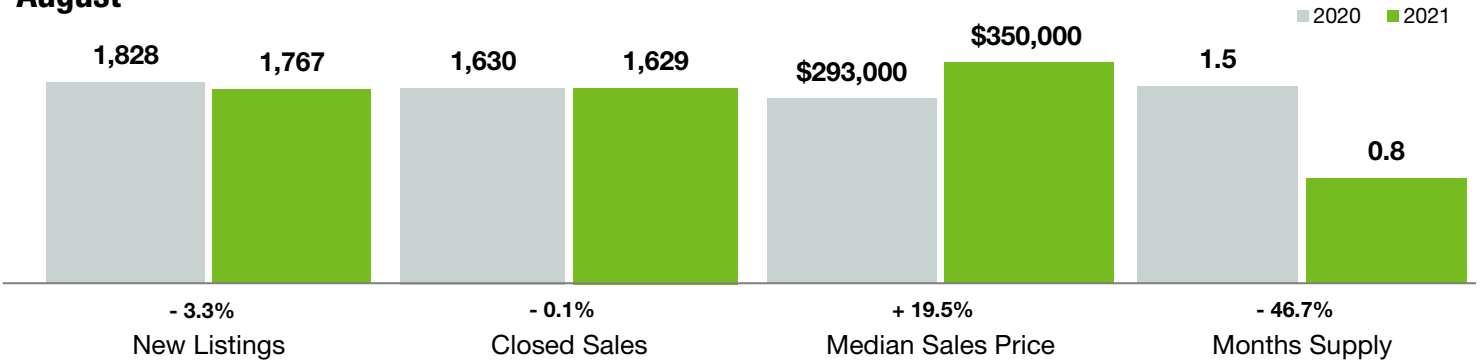
## City of Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	1,828	1,767	- 3.3%	13,597	14,093	+ 3.6%
Pending Sales	1,753	1,755	+ 0.1%	12,222	13,201	+ 8.0%
Closed Sales	1,630	1,629	- 0.1%	10,969	12,241	+ 11.6%
Median Sales Price*	\$293,000	\$350,000	+ 19.5%	\$280,000	\$331,190	+ 18.3%
Average Sales Price*	\$383,148	\$435,880	+ 13.8%	\$357,400	\$428,923	+ 20.0%
Percent of Original List Price Received*	99.2%	102.2%	+ 3.0%	98.3%	101.3%	+ 3.1%
List to Close	80	67	- 16.3%	87	73	- 16.1%
Days on Market Until Sale	27	14	- 48.1%	31	19	- 38.7%
Cumulative Days on Market Until Sale	29	14	- 51.7%	37	21	- 43.2%
Average List Price	\$395,697	\$424,478	+ 7.3%	\$398,401	\$448,994	+ 12.7%
Inventory of Homes for Sale	2,073	1,212	- 41.5%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--

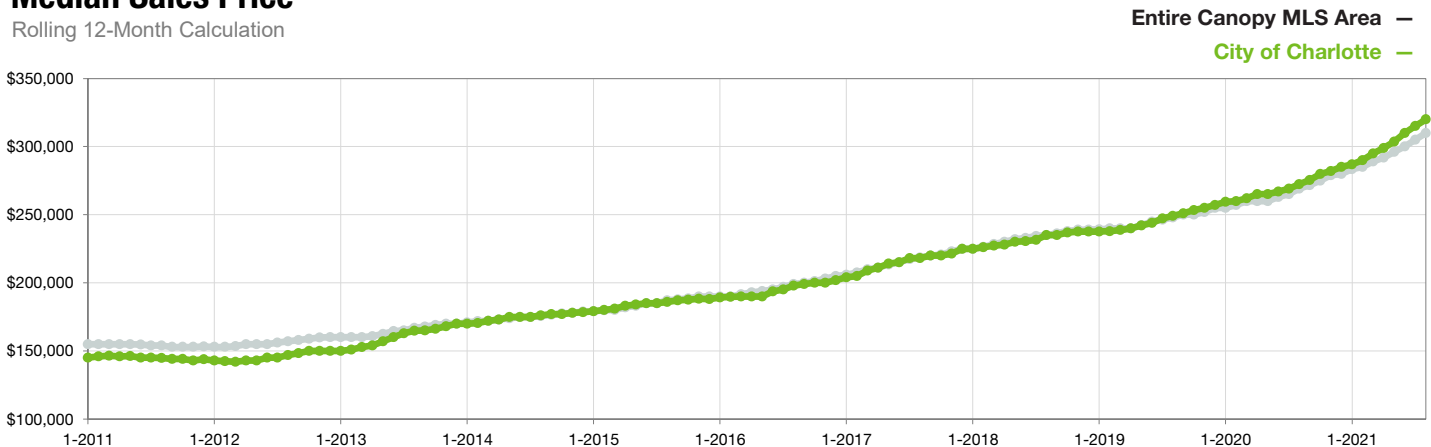
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### August



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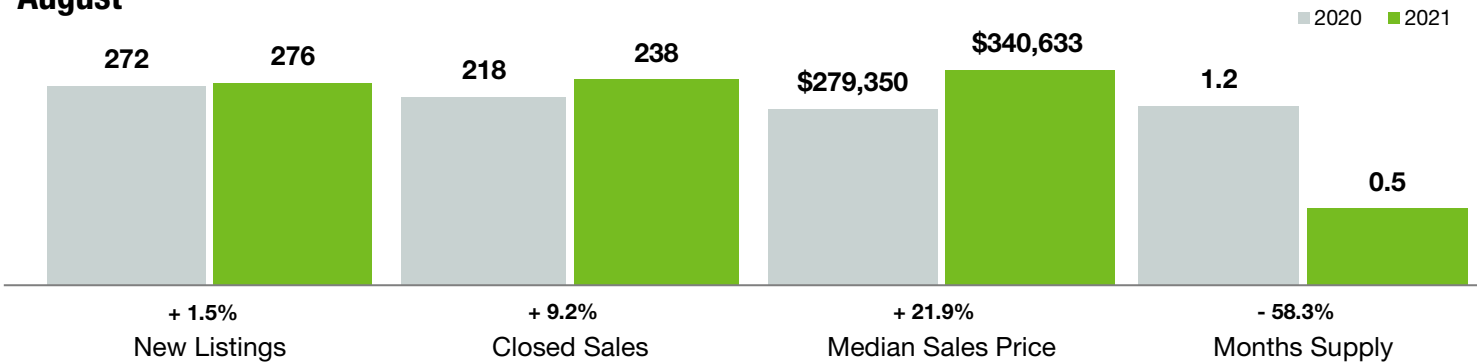
## Concord

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	272	276	+ 1.5%	1,894	1,877	- 0.9%
Pending Sales	227	289	+ 27.3%	1,739	1,773	+ 2.0%
Closed Sales	218	238	+ 9.2%	1,599	1,618	+ 1.2%
Median Sales Price*	\$279,350	\$340,633	+ 21.9%	\$266,000	\$305,000	+ 14.7%
Average Sales Price*	\$309,809	\$356,637	+ 15.1%	\$286,264	\$329,884	+ 15.2%
Percent of Original List Price Received*	98.4%	102.9%	+ 4.6%	97.9%	101.6%	+ 3.8%
List to Close	83	56	- 32.5%	89	61	- 31.5%
Days on Market Until Sale	32	10	- 68.8%	38	15	- 60.5%
Cumulative Days on Market Until Sale	39	9	- 76.9%	46	15	- 67.4%
Average List Price	\$312,225	\$347,769	+ 11.4%	\$301,856	\$339,528	+ 12.5%
Inventory of Homes for Sale	232	105	- 54.7%	--	--	--
Months Supply of Inventory	1.2	0.5	- 58.3%	--	--	--

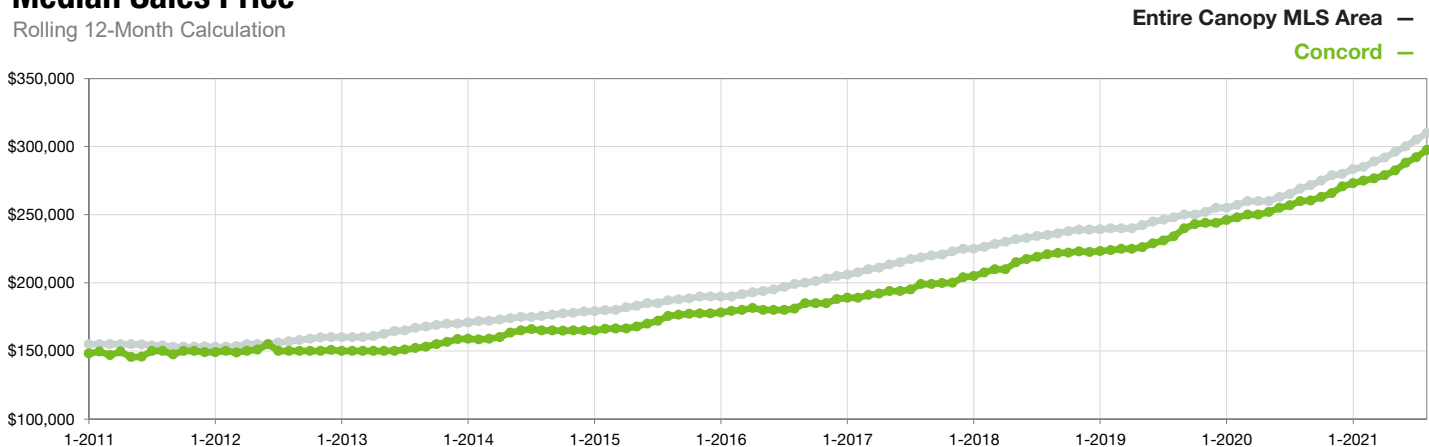
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### August



### Median Sales Price

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# Local Market Update for August 2021

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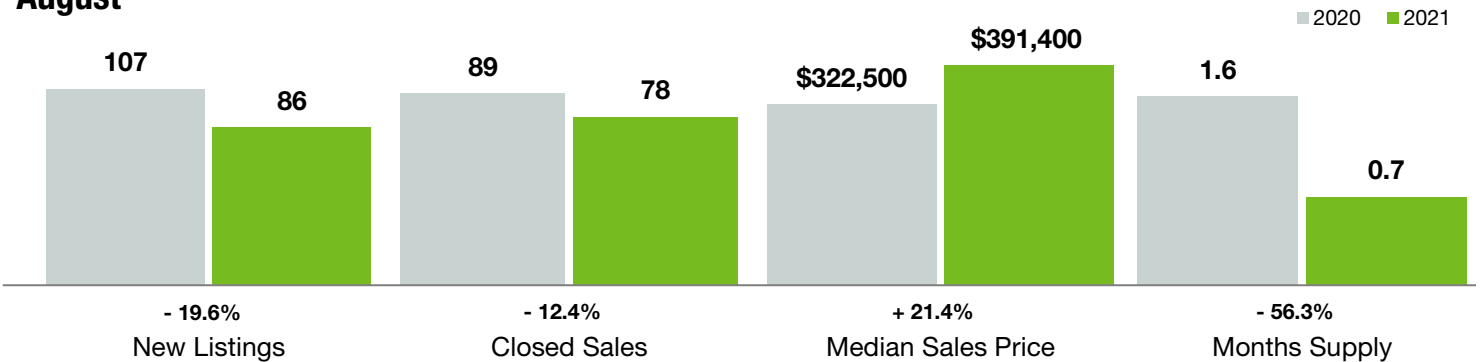
## Cornelius

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	107	86	- 19.6%	655	645	- 1.5%
Pending Sales	96	86	- 10.4%	612	610	- 0.3%
Closed Sales	89	78	- 12.4%	552	587	+ 6.3%
Median Sales Price*	\$322,500	\$391,400	+ 21.4%	\$324,500	\$390,000	+ 20.2%
Average Sales Price*	\$481,341	\$574,214	+ 19.3%	\$494,536	\$625,950	+ 26.6%
Percent of Original List Price Received*	98.5%	101.8%	+ 3.4%	97.2%	100.7%	+ 3.6%
List to Close	72	42	- 41.7%	89	63	- 29.2%
Days on Market Until Sale	30	9	- 70.0%	43	20	- 53.5%
Cumulative Days on Market Until Sale	35	12	- 65.7%	54	24	- 55.6%
Average List Price	\$537,441	\$691,683	+ 28.7%	\$560,888	\$648,232	+ 15.6%
Inventory of Homes for Sale	117	55	- 53.0%	--	--	--
Months Supply of Inventory	1.6	0.7	- 56.3%	--	--	--

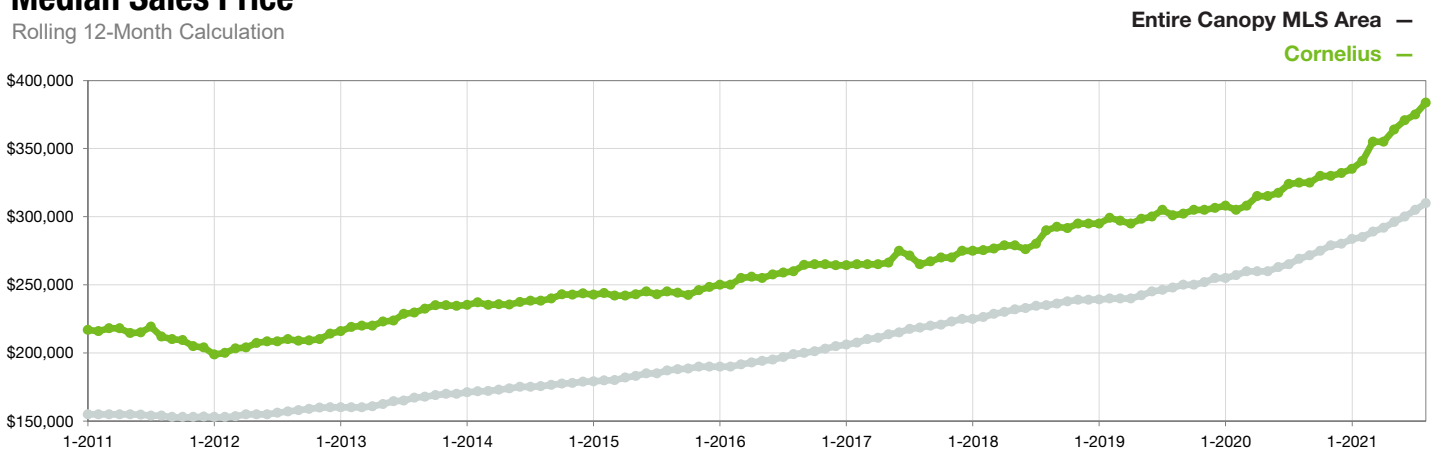
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### August



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# Local Market Update for August 2021

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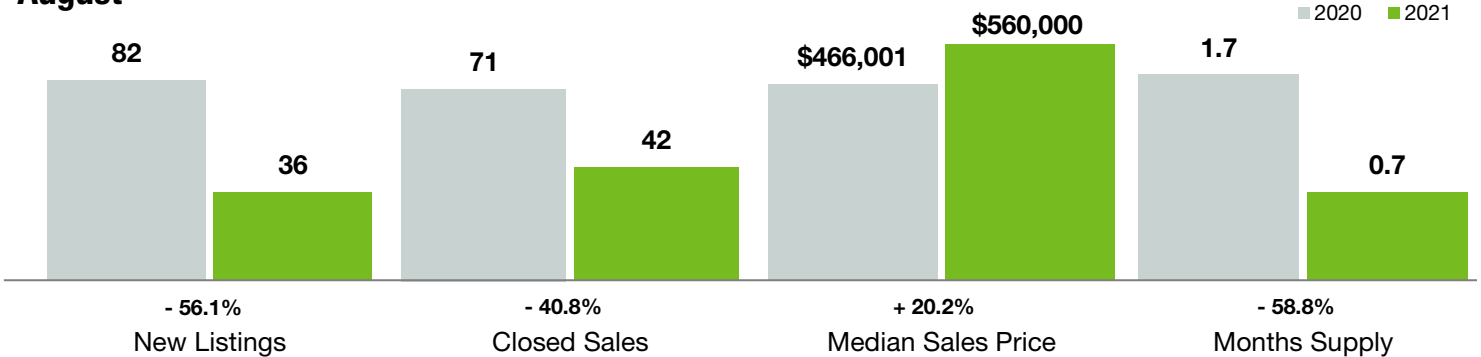
## Davidson

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	82	36	- 56.1%	544	386	- 29.0%
Pending Sales	78	47	- 39.7%	516	365	- 29.3%
Closed Sales	71	42	- 40.8%	444	398	- 10.4%
Median Sales Price*	\$466,001	\$560,000	+ 20.2%	\$403,750	\$500,000	+ 23.8%
Average Sales Price*	\$583,589	\$693,303	+ 18.8%	\$466,335	\$579,801	+ 24.3%
Percent of Original List Price Received*	97.4%	100.9%	+ 3.6%	96.4%	100.7%	+ 4.5%
List to Close	87	79	- 9.2%	108	93	- 13.9%
Days on Market Until Sale	46	27	- 41.3%	64	37	- 42.2%
Cumulative Days on Market Until Sale	49	18	- 63.3%	68	33	- 51.5%
Average List Price	\$540,822	\$574,548	+ 6.2%	\$510,166	\$618,196	+ 21.2%
Inventory of Homes for Sale	96	35	- 63.5%	--	--	--
Months Supply of Inventory	1.7	0.7	- 58.8%	--	--	--

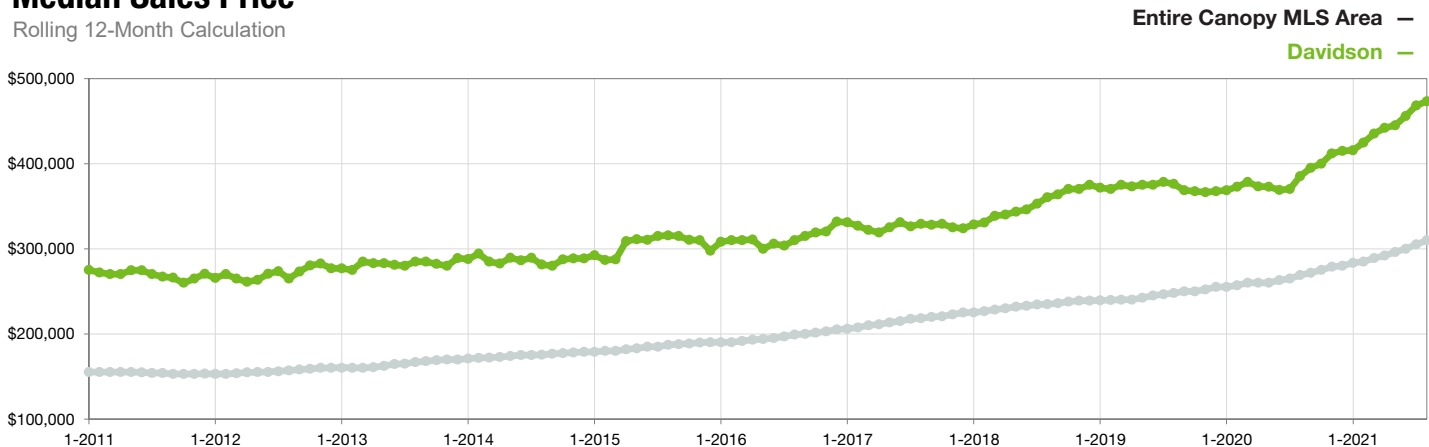
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### August



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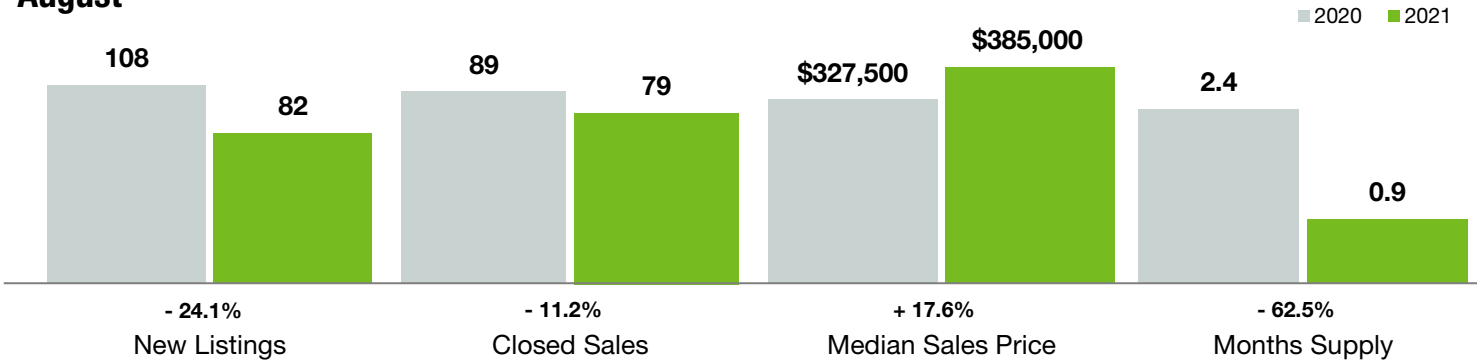
## Denver

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	108	82	- 24.1%	707	701	- 0.8%
Pending Sales	94	100	+ 6.4%	620	680	+ 9.7%
Closed Sales	89	79	- 11.2%	516	624	+ 20.9%
Median Sales Price*	\$327,500	\$385,000	+ 17.6%	\$350,491	\$375,000	+ 7.0%
Average Sales Price*	\$398,571	\$462,292	+ 16.0%	\$411,268	\$469,115	+ 14.1%
Percent of Original List Price Received*	98.0%	101.7%	+ 3.8%	96.8%	100.4%	+ 3.7%
List to Close	107	100	- 6.5%	120	94	- 21.7%
Days on Market Until Sale	58	27	- 53.4%	69	33	- 52.2%
Cumulative Days on Market Until Sale	56	23	- 58.9%	77	33	- 57.1%
Average List Price	\$468,460	\$607,691	+ 29.7%	\$421,290	\$512,084	+ 21.6%
Inventory of Homes for Sale	166	76	- 54.2%	--	--	--
Months Supply of Inventory	2.4	0.9	- 62.5%	--	--	--

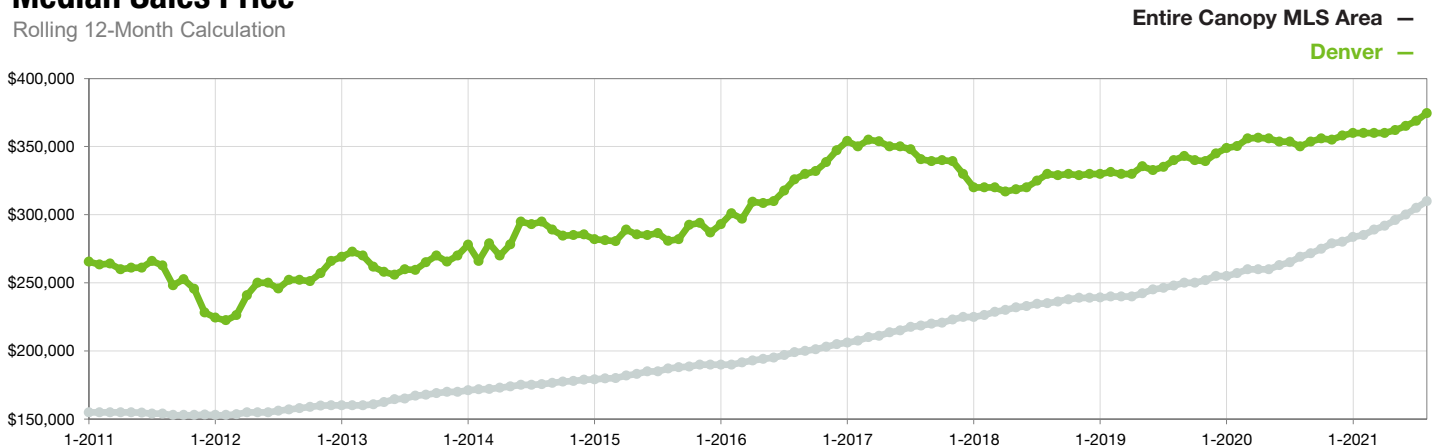
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### August



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# Local Market Update for August 2021

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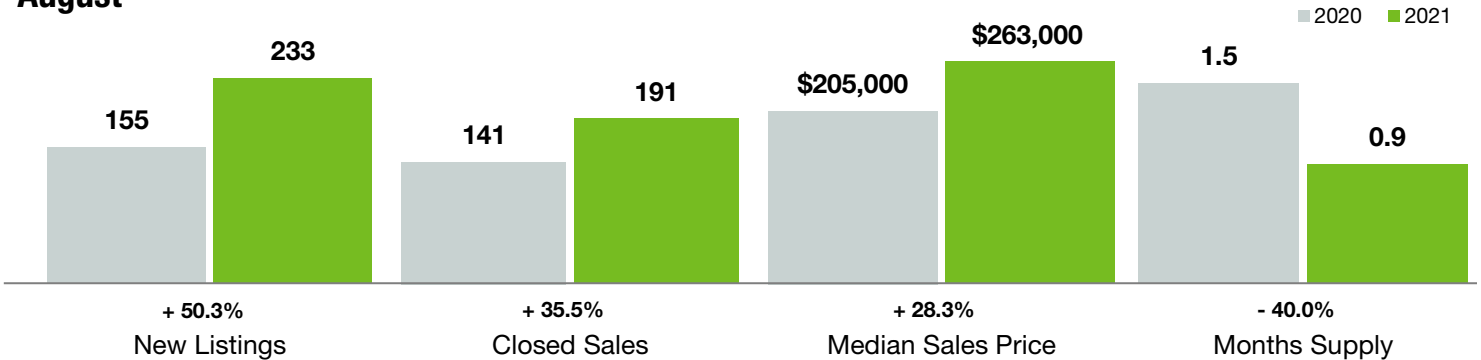
## Gastonia

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	155	<b>233</b>	+ 50.3%	1,265	<b>1,454</b>	+ 14.9%
Pending Sales	140	<b>232</b>	+ 65.7%	1,138	<b>1,315</b>	+ 15.6%
Closed Sales	141	<b>191</b>	+ 35.5%	1,029	<b>1,185</b>	+ 15.2%
Median Sales Price*	\$205,000	<b>\$263,000</b>	+ 28.3%	\$195,000	<b>\$234,950</b>	+ 20.5%
Average Sales Price*	\$218,488	<b>\$262,769</b>	+ 20.3%	\$207,608	<b>\$242,129</b>	+ 16.6%
Percent of Original List Price Received*	99.1%	<b>101.1%</b>	+ 2.0%	96.9%	<b>100.5%</b>	+ 3.7%
List to Close	76	<b>61</b>	- 19.7%	82	<b>70</b>	- 14.6%
Days on Market Until Sale	31	<b>13</b>	- 58.1%	34	<b>19</b>	- 44.1%
Cumulative Days on Market Until Sale	30	<b>13</b>	- 56.7%	39	<b>19</b>	- 51.3%
Average List Price	\$227,601	<b>\$267,487</b>	+ 17.5%	\$210,392	<b>\$250,007</b>	+ 18.8%
Inventory of Homes for Sale	194	<b>140</b>	- 27.8%	--	--	--
Months Supply of Inventory	1.5	<b>0.9</b>	- 40.0%	--	--	--

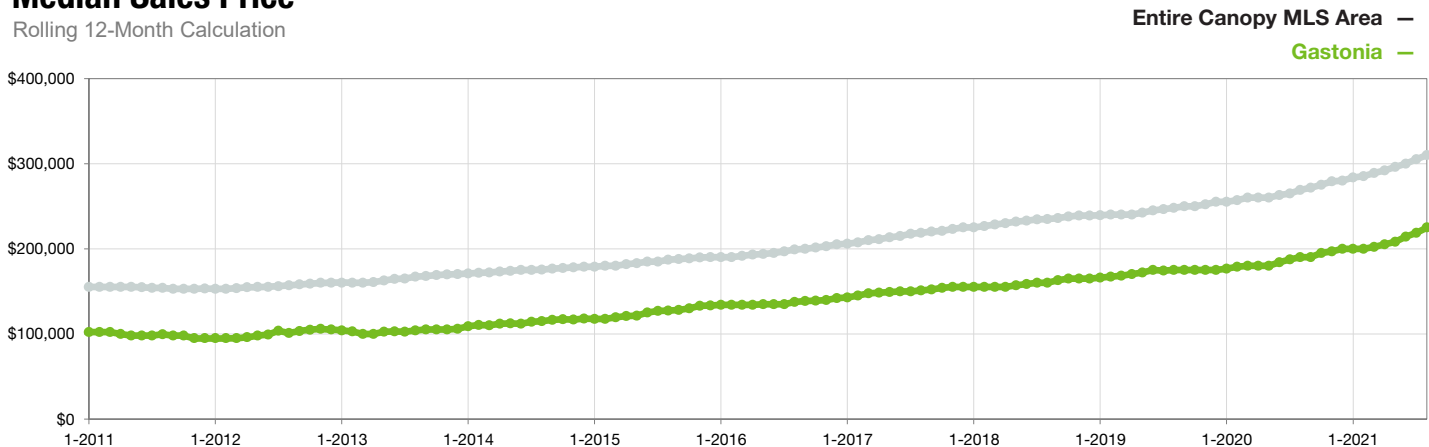
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### August



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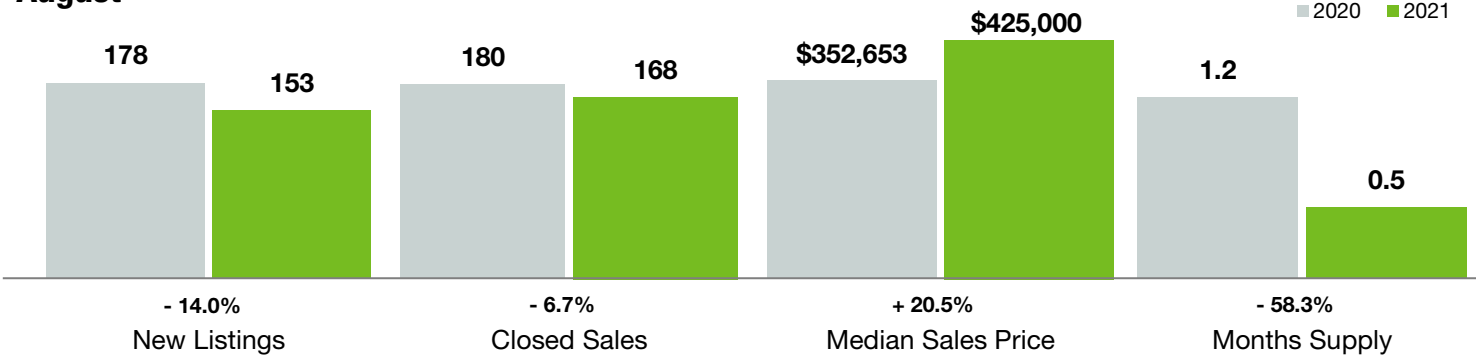
## Huntersville

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	178	153	- 14.0%	1,431	1,293	- 9.6%
Pending Sales	196	163	- 16.8%	1,366	1,243	- 9.0%
Closed Sales	180	168	- 6.7%	1,175	1,211	+ 3.1%
Median Sales Price*	\$352,653	\$425,000	+ 20.5%	\$345,000	\$396,000	+ 14.8%
Average Sales Price*	\$386,062	\$457,404	+ 18.5%	\$373,095	\$433,243	+ 16.1%
Percent of Original List Price Received*	99.2%	102.0%	+ 2.8%	97.7%	101.9%	+ 4.3%
List to Close	71	68	- 4.2%	91	77	- 15.4%
Days on Market Until Sale	23	16	- 30.4%	42	19	- 54.8%
Cumulative Days on Market Until Sale	25	10	- 60.0%	49	17	- 65.3%
Average List Price	\$408,091	\$486,568	+ 19.2%	\$400,781	\$455,702	+ 13.7%
Inventory of Homes for Sale	180	71	- 60.6%	--	--	--
Months Supply of Inventory	1.2	0.5	- 58.3%	--	--	--

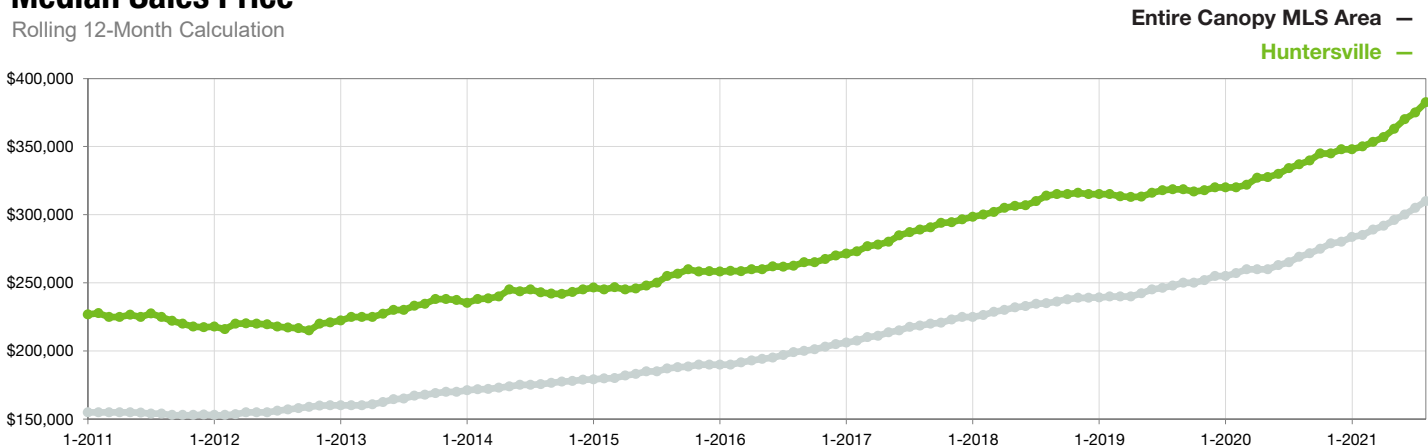
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### August



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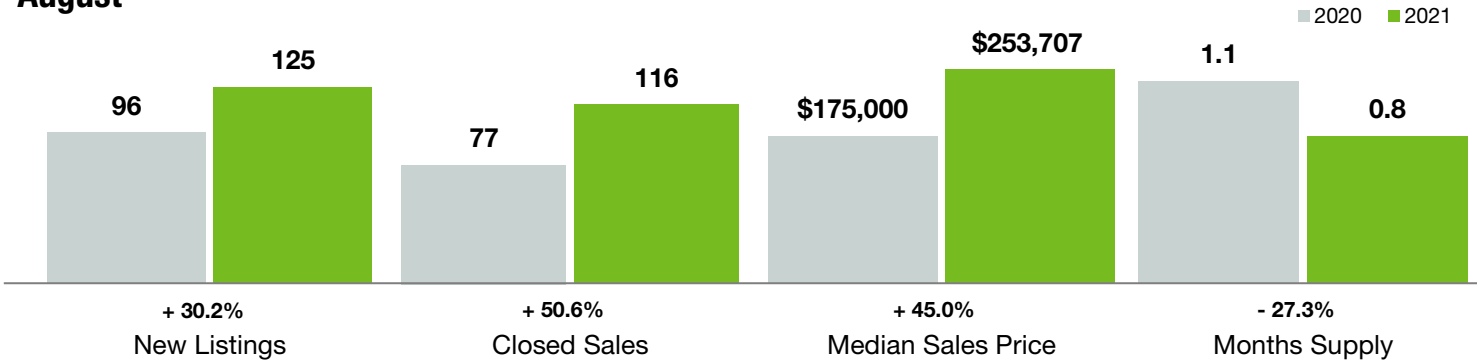
## Kannapolis

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	96	125	+ 30.2%	685	807	+ 17.8%
Pending Sales	93	117	+ 25.8%	624	746	+ 19.6%
Closed Sales	77	116	+ 50.6%	565	685	+ 21.2%
Median Sales Price*	\$175,000	\$253,707	+ 45.0%	\$177,000	\$230,000	+ 29.9%
Average Sales Price*	\$197,667	\$265,345	+ 34.2%	\$200,179	\$242,544	+ 21.2%
Percent of Original List Price Received*	98.1%	100.3%	+ 2.2%	97.1%	99.1%	+ 2.1%
List to Close	77	63	- 18.2%	79	61	- 22.8%
Days on Market Until Sale	29	15	- 48.3%	33	14	- 57.6%
Cumulative Days on Market Until Sale	32	13	- 59.4%	37	14	- 62.2%
Average List Price	\$210,286	\$285,056	+ 35.6%	\$211,712	\$255,953	+ 20.9%
Inventory of Homes for Sale	84	73	- 13.1%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

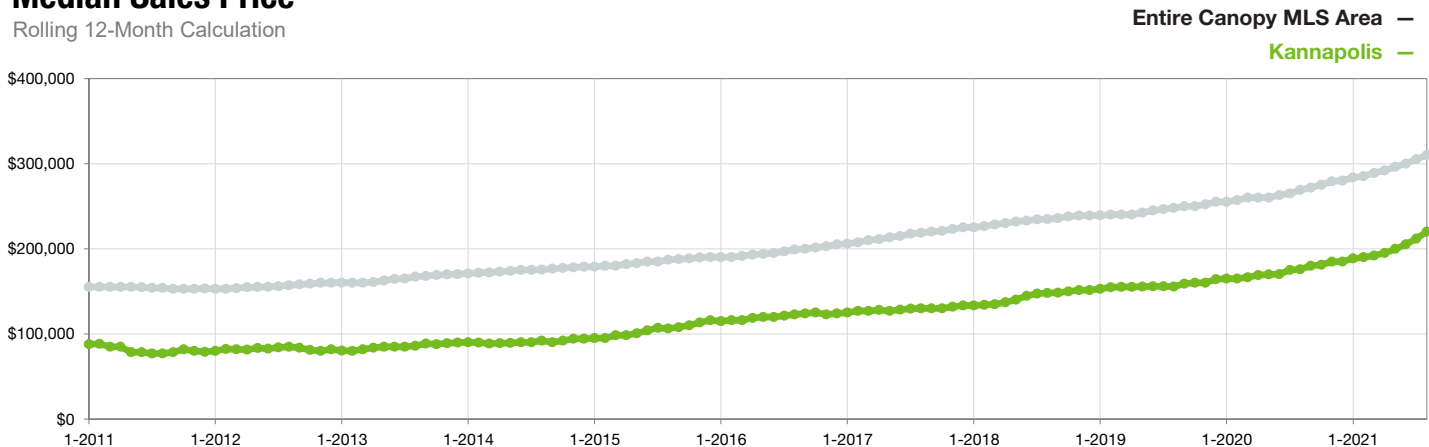
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### August



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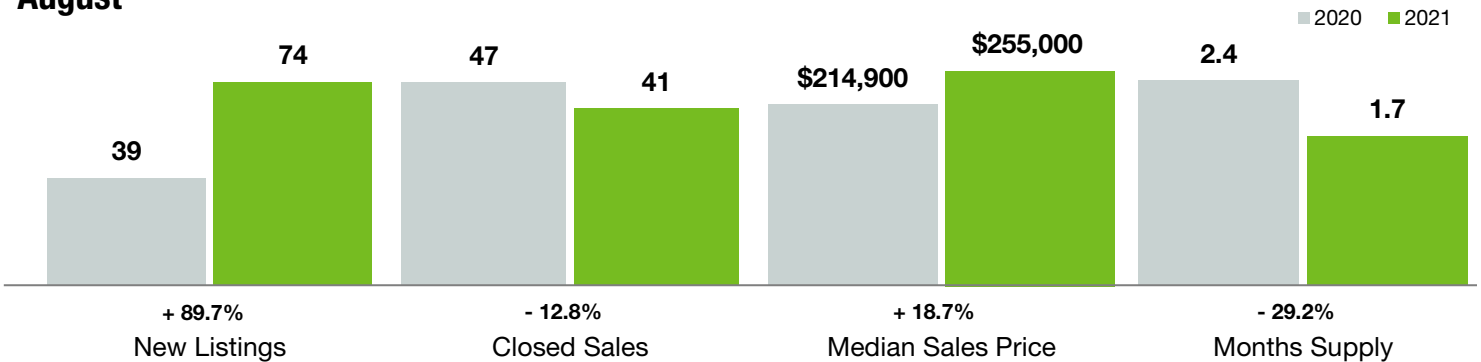
## Lincolnton

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	39	74	+ 89.7%	343	421	+ 22.7%
Pending Sales	43	71	+ 65.1%	305	382	+ 25.2%
Closed Sales	47	41	- 12.8%	283	315	+ 11.3%
Median Sales Price*	\$214,900	\$255,000	+ 18.7%	\$197,700	\$229,000	+ 15.8%
Average Sales Price*	\$245,550	\$288,224	+ 17.4%	\$219,081	\$255,211	+ 16.5%
Percent of Original List Price Received*	96.1%	99.6%	+ 3.6%	96.5%	99.4%	+ 3.0%
List to Close	99	53	- 46.5%	90	67	- 25.6%
Days on Market Until Sale	45	16	- 64.4%	43	19	- 55.8%
Cumulative Days on Market Until Sale	52	15	- 71.2%	50	21	- 58.0%
Average List Price	\$251,195	\$311,769	+ 24.1%	\$246,356	\$281,579	+ 14.3%
Inventory of Homes for Sale	83	74	- 10.8%	--	--	--
Months Supply of Inventory	2.4	1.7	- 29.2%	--	--	--

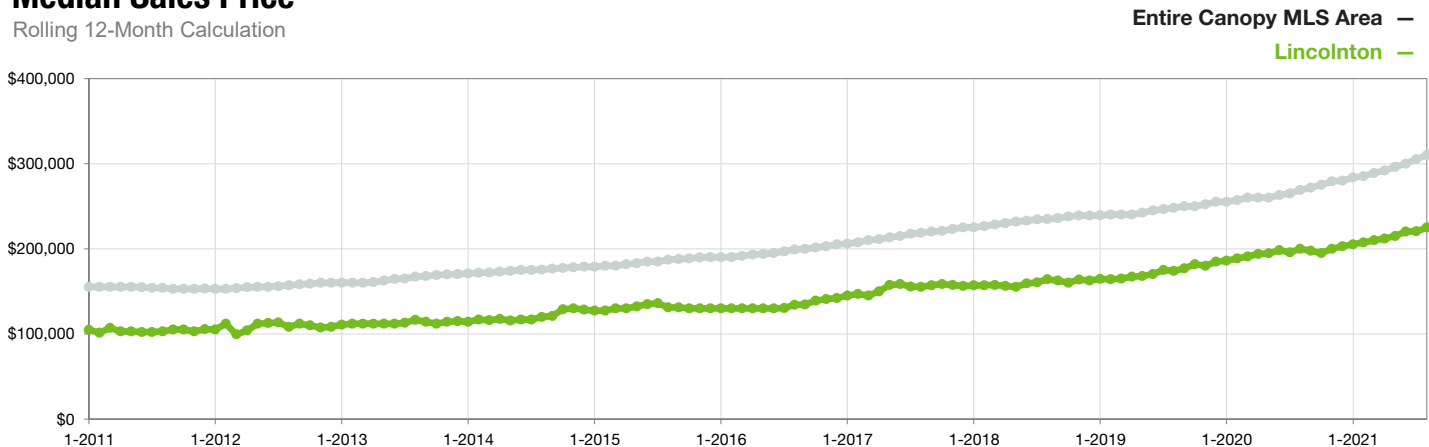
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### August



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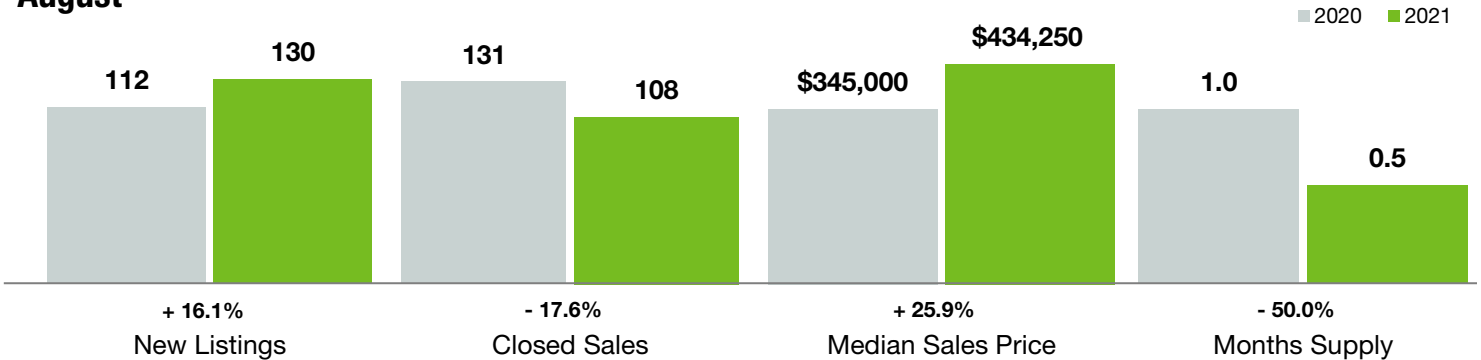
## Matthews

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	112	130	+ 16.1%	962	998	+ 3.7%
Pending Sales	116	137	+ 18.1%	913	929	+ 1.8%
Closed Sales	131	108	- 17.6%	852	878	+ 3.1%
Median Sales Price*	\$345,000	\$434,250	+ 25.9%	\$329,000	\$375,000	+ 14.0%
Average Sales Price*	\$378,258	\$506,653	+ 33.9%	\$362,641	\$437,129	+ 20.5%
Percent of Original List Price Received*	99.0%	102.8%	+ 3.8%	98.3%	102.8%	+ 4.6%
List to Close	87	48	- 44.8%	81	63	- 22.2%
Days on Market Until Sale	31	9	- 71.0%	31	14	- 54.8%
Cumulative Days on Market Until Sale	32	9	- 71.9%	35	13	- 62.9%
Average List Price	\$378,899	\$442,063	+ 16.7%	\$384,215	\$433,113	+ 12.7%
Inventory of Homes for Sale	103	61	- 40.8%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--

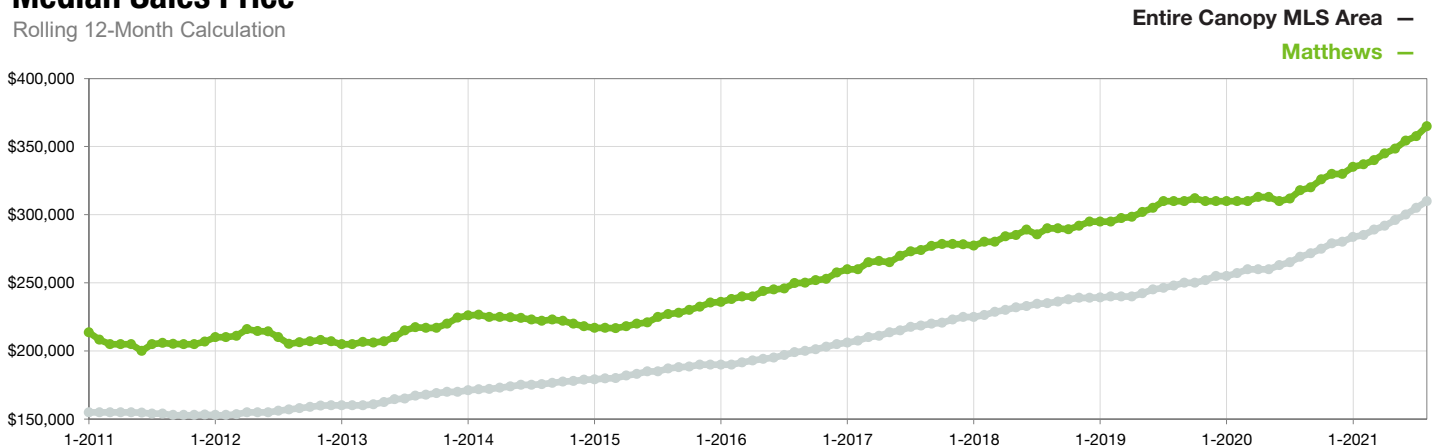
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### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2021

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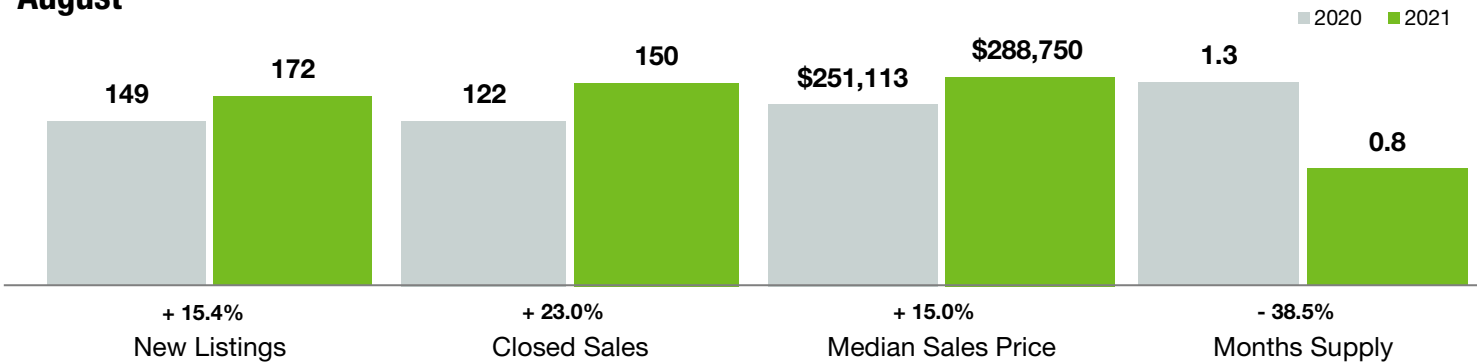
## Monroe

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	149	172	+ 15.4%	945	1,277	+ 35.1%
Pending Sales	144	178	+ 23.6%	859	1,168	+ 36.0%
Closed Sales	122	150	+ 23.0%	762	956	+ 25.5%
Median Sales Price*	\$251,113	\$288,750	+ 15.0%	\$245,000	\$295,000	+ 20.4%
Average Sales Price*	\$251,710	\$294,645	+ 17.1%	\$256,873	\$304,356	+ 18.5%
Percent of Original List Price Received*	99.4%	101.9%	+ 2.5%	98.2%	101.0%	+ 2.9%
List to Close	91	74	- 18.7%	83	77	- 7.2%
Days on Market Until Sale	29	11	- 62.1%	34	16	- 52.9%
Cumulative Days on Market Until Sale	36	17	- 52.8%	39	20	- 48.7%
Average List Price	\$277,457	\$366,605	+ 32.1%	\$269,206	\$327,016	+ 21.5%
Inventory of Homes for Sale	131	100	- 23.7%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

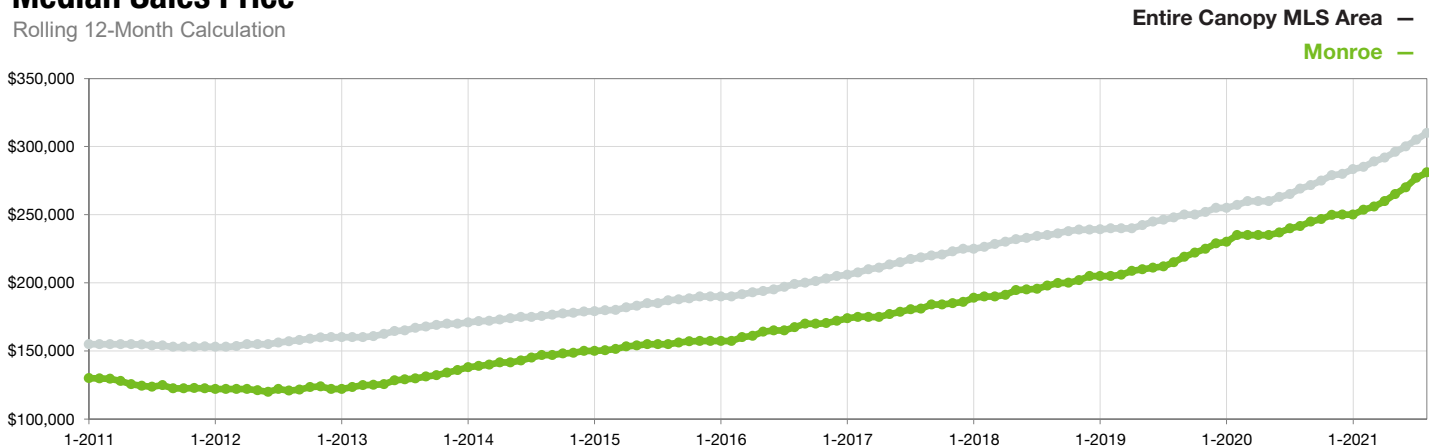
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### August



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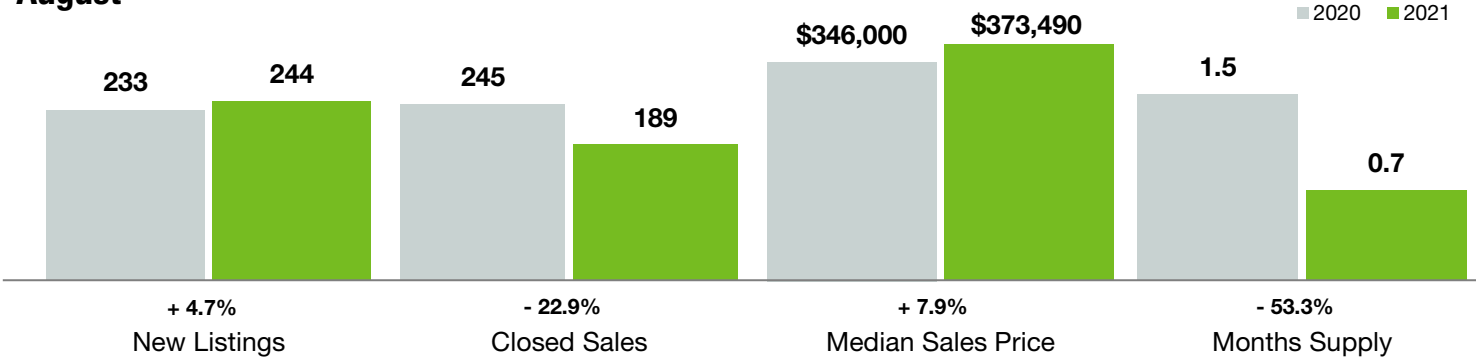
## Mooreville

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	233	244	+ 4.7%	1,880	1,859	- 1.1%
Pending Sales	268	246	- 8.2%	1,772	1,782	+ 0.6%
Closed Sales	245	189	- 22.9%	1,545	1,749	+ 13.2%
Median Sales Price*	\$346,000	\$373,490	+ 7.9%	\$331,126	\$362,183	+ 9.4%
Average Sales Price*	\$477,654	\$436,154	- 8.7%	\$427,891	\$477,157	+ 11.5%
Percent of Original List Price Received*	98.7%	102.0%	+ 3.3%	97.4%	101.4%	+ 4.1%
List to Close	103	67	- 35.0%	103	78	- 24.3%
Days on Market Until Sale	51	12	- 76.5%	53	22	- 58.5%
Cumulative Days on Market Until Sale	54	11	- 79.6%	60	22	- 63.3%
Average List Price	\$461,958	\$524,247	+ 13.5%	\$469,145	\$533,596	+ 13.7%
Inventory of Homes for Sale	309	161	- 47.9%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

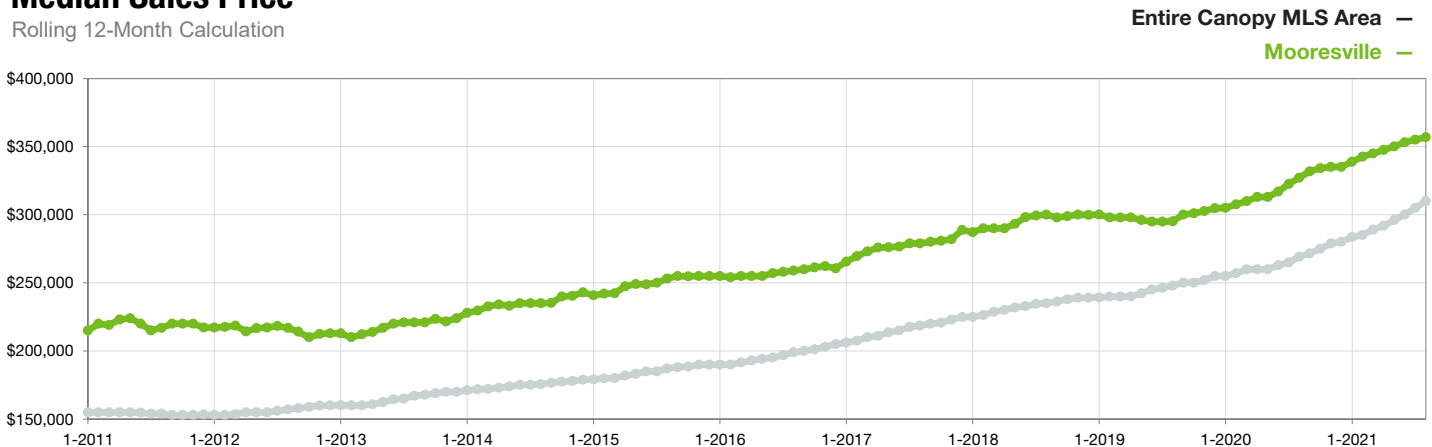
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### August



### Median Sales Price

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# Local Market Update for August 2021

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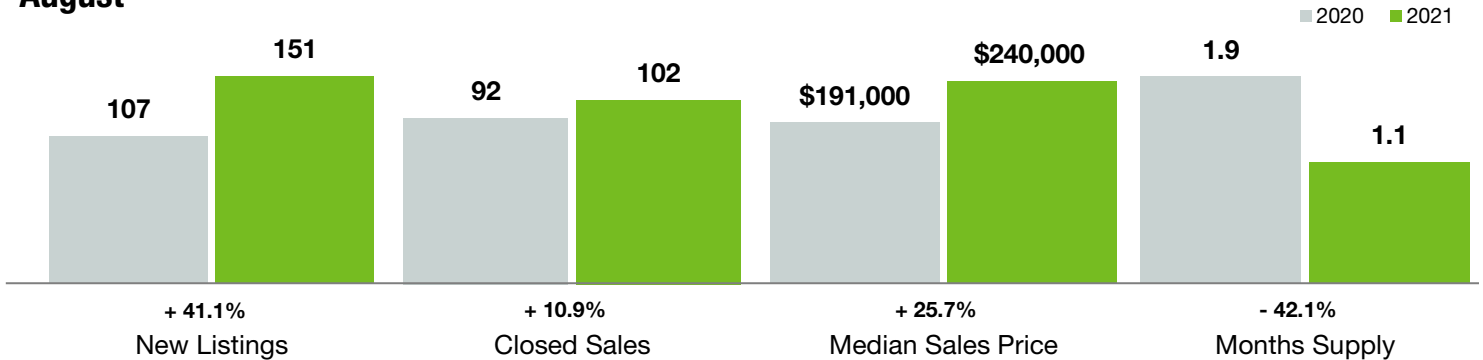
## Salisbury

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	107	151	+ 41.1%	809	981	+ 21.3%
Pending Sales	121	121	0.0%	750	889	+ 18.5%
Closed Sales	92	102	+ 10.9%	651	812	+ 24.7%
Median Sales Price*	\$191,000	\$240,000	+ 25.7%	\$187,000	\$212,990	+ 13.9%
Average Sales Price*	\$207,635	\$262,357	+ 26.4%	\$200,318	\$239,012	+ 19.3%
Percent of Original List Price Received*	98.2%	99.1%	+ 0.9%	96.1%	98.8%	+ 2.8%
List to Close	73	68	- 6.8%	94	75	- 20.2%
Days on Market Until Sale	28	17	- 39.3%	43	21	- 51.2%
Cumulative Days on Market Until Sale	31	19	- 38.7%	52	22	- 57.7%
Average List Price	\$228,770	\$238,307	+ 4.2%	\$214,965	\$250,309	+ 16.4%
Inventory of Homes for Sale	156	116	- 25.6%	--	--	--
Months Supply of Inventory	1.9	1.1	- 42.1%	--	--	--

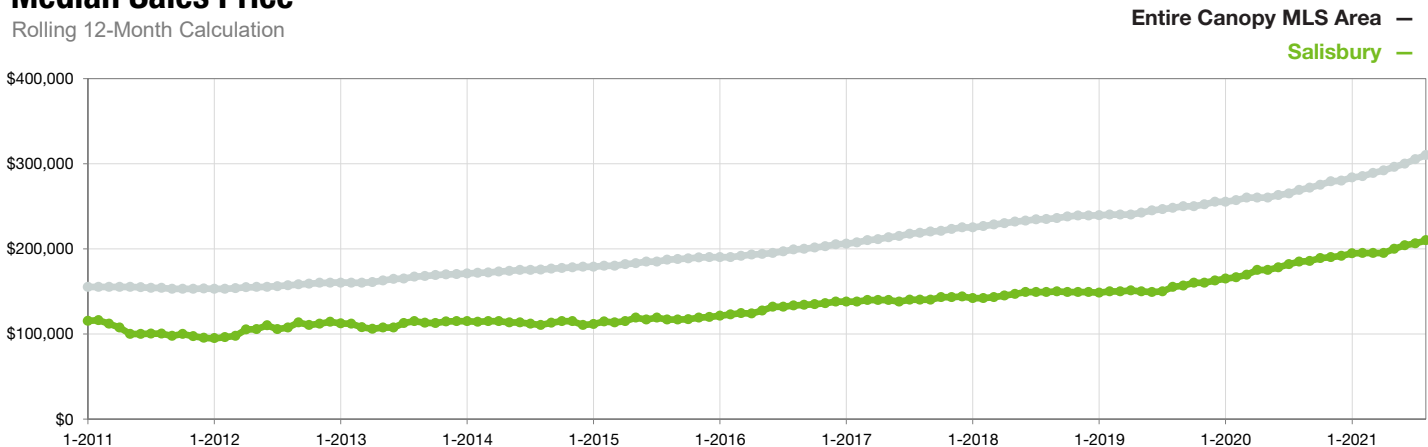
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### August



### Median Sales Price

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# Local Market Update for August 2021

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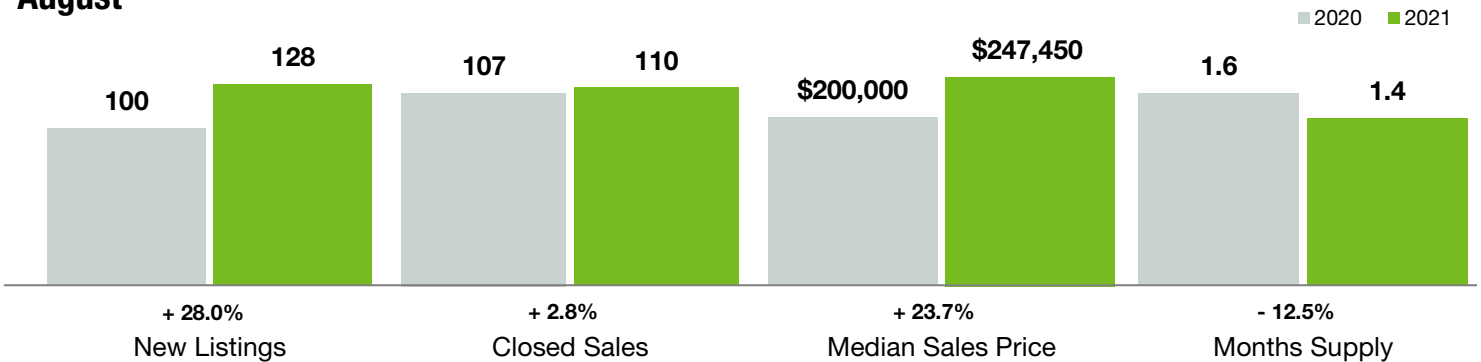
## Statesville

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	100	<b>128</b>	+ 28.0%	782	<b>887</b>	+ 13.4%
Pending Sales	106	<b>117</b>	+ 10.4%	740	<b>801</b>	+ 8.2%
Closed Sales	107	<b>110</b>	+ 2.8%	672	<b>763</b>	+ 13.5%
Median Sales Price*	\$200,000	<b>\$247,450</b>	+ 23.7%	\$198,000	<b>\$230,000</b>	+ 16.2%
Average Sales Price*	\$214,384	<b>\$273,551</b>	+ 27.6%	\$209,457	<b>\$254,817</b>	+ 21.7%
Percent of Original List Price Received*	98.1%	<b>100.5%</b>	+ 2.4%	96.9%	<b>99.6%</b>	+ 2.8%
List to Close	87	<b>57</b>	- 34.5%	95	<b>69</b>	- 27.4%
Days on Market Until Sale	36	<b>19</b>	- 47.2%	43	<b>22</b>	- 48.8%
Cumulative Days on Market Until Sale	40	<b>19</b>	- 52.5%	49	<b>23</b>	- 53.1%
Average List Price	\$243,752	<b>\$314,881</b>	+ 29.2%	\$230,864	<b>\$268,256</b>	+ 16.2%
Inventory of Homes for Sale	139	<b>131</b>	- 5.8%	--	--	--
Months Supply of Inventory	1.6	<b>1.4</b>	- 12.5%	--	--	--

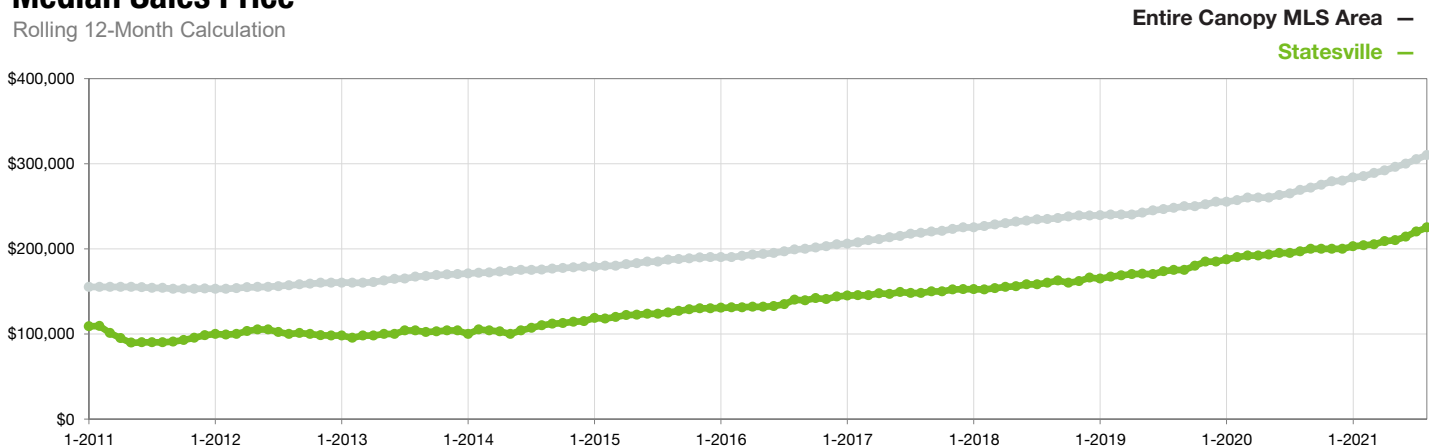
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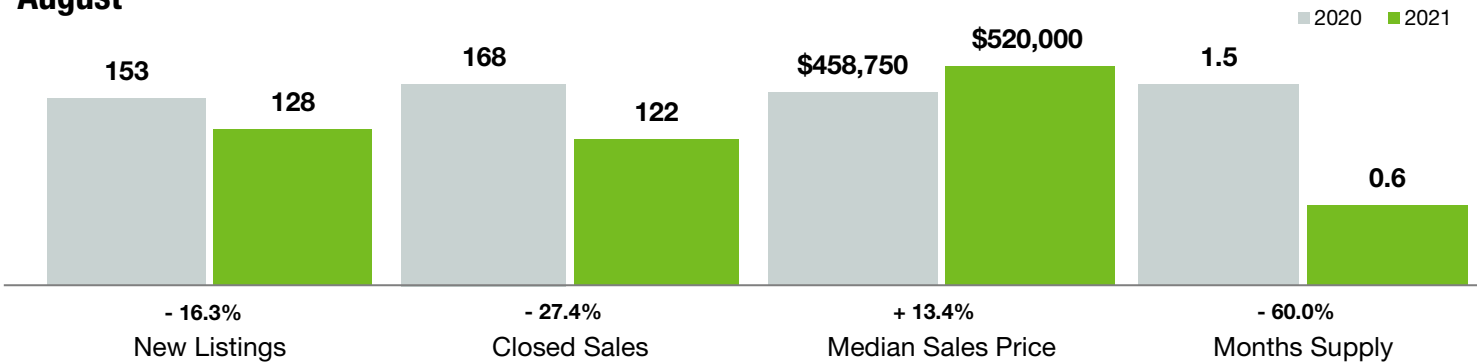
## Waxhaw

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	153	128	- 16.3%	1,193	1,051	- 11.9%
Pending Sales	181	114	- 37.0%	1,083	999	- 7.8%
Closed Sales	168	122	- 27.4%	931	942	+ 1.2%
Median Sales Price*	\$458,750	\$520,000	+ 13.4%	\$410,500	\$475,000	+ 15.7%
Average Sales Price*	\$530,093	\$641,402	+ 21.0%	\$475,710	\$575,908	+ 21.1%
Percent of Original List Price Received*	98.4%	102.7%	+ 4.4%	97.6%	102.5%	+ 5.0%
List to Close	79	69	- 12.7%	94	77	- 18.1%
Days on Market Until Sale	37	15	- 59.5%	44	18	- 59.1%
Cumulative Days on Market Until Sale	42	12	- 71.4%	52	20	- 61.5%
Average List Price	\$479,791	\$656,405	+ 36.8%	\$517,066	\$591,146	+ 14.3%
Inventory of Homes for Sale	176	72	- 59.1%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

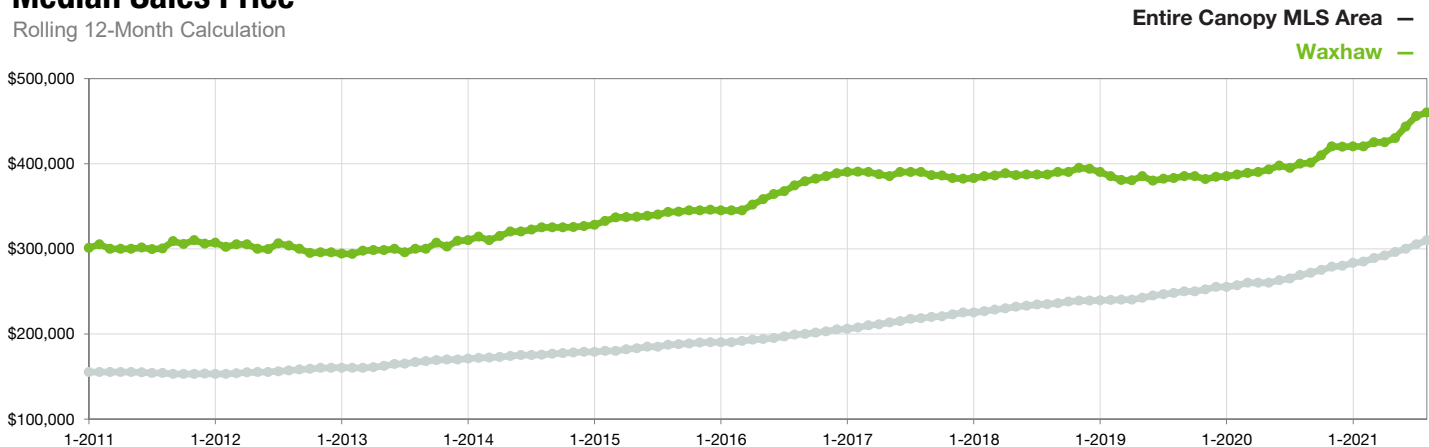
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# Local Market Update for August 2021

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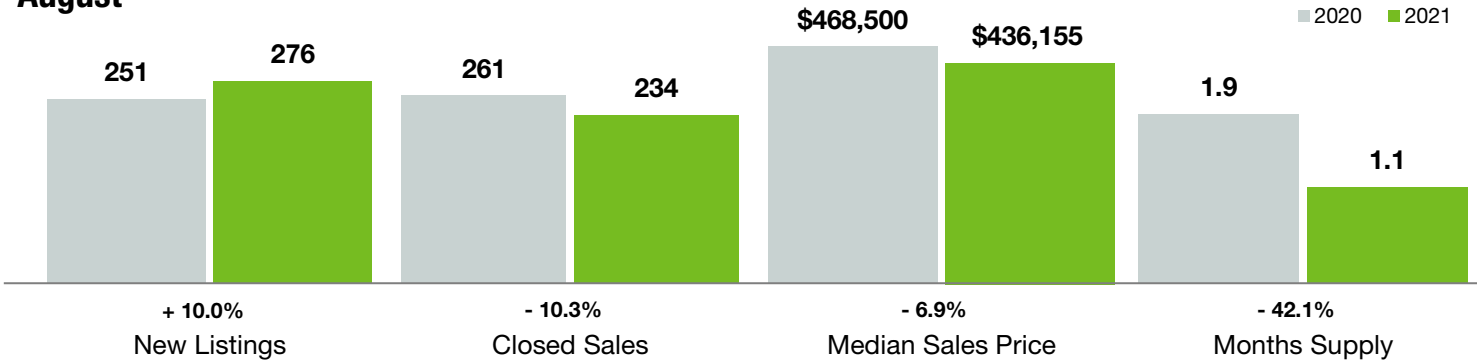
## Lake Norman

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	251	276	+ 10.0%	2,166	2,135	- 1.4%
Pending Sales	283	260	- 8.1%	1,976	1,957	- 1.0%
Closed Sales	261	234	- 10.3%	1,725	1,899	+ 10.1%
Median Sales Price*	\$468,500	\$436,155	- 6.9%	\$402,000	\$429,984	+ 7.0%
Average Sales Price*	\$623,186	\$599,220	- 3.8%	\$544,027	\$635,987	+ 16.9%
Percent of Original List Price Received*	97.5%	101.4%	+ 4.0%	96.7%	100.4%	+ 3.8%
List to Close	105	73	- 30.5%	116	82	- 29.3%
Days on Market Until Sale	55	18	- 67.3%	63	26	- 58.7%
Cumulative Days on Market Until Sale	63	18	- 71.4%	76	29	- 61.8%
Average List Price	\$650,928	\$719,750	+ 10.6%	\$598,090	\$705,989	+ 18.0%
Inventory of Homes for Sale	436	263	- 39.7%	--	--	--
Months Supply of Inventory	1.9	1.1	- 42.1%	--	--	--

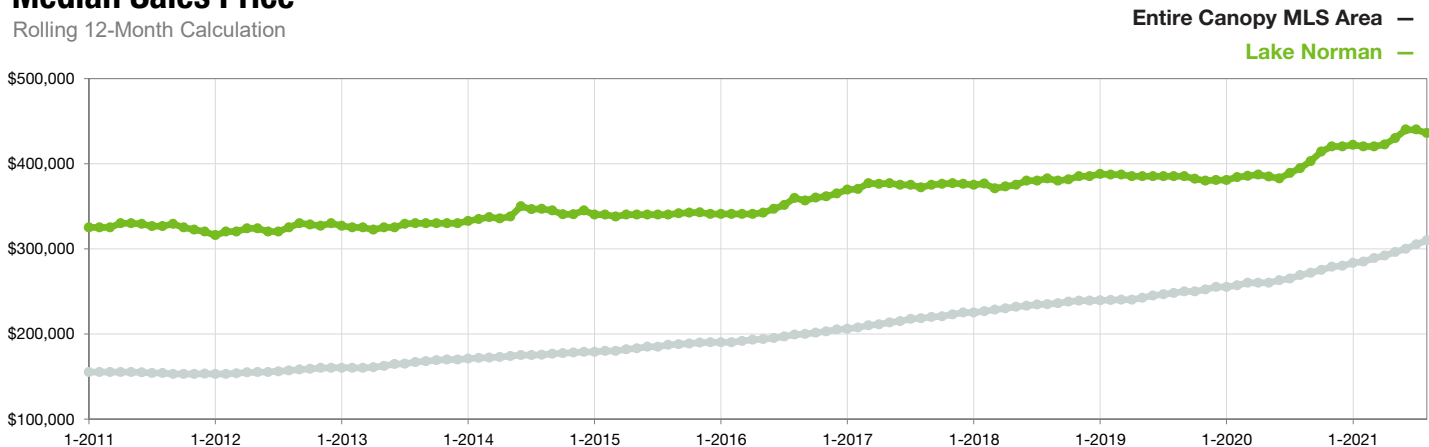
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### August



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# Local Market Update for August 2021

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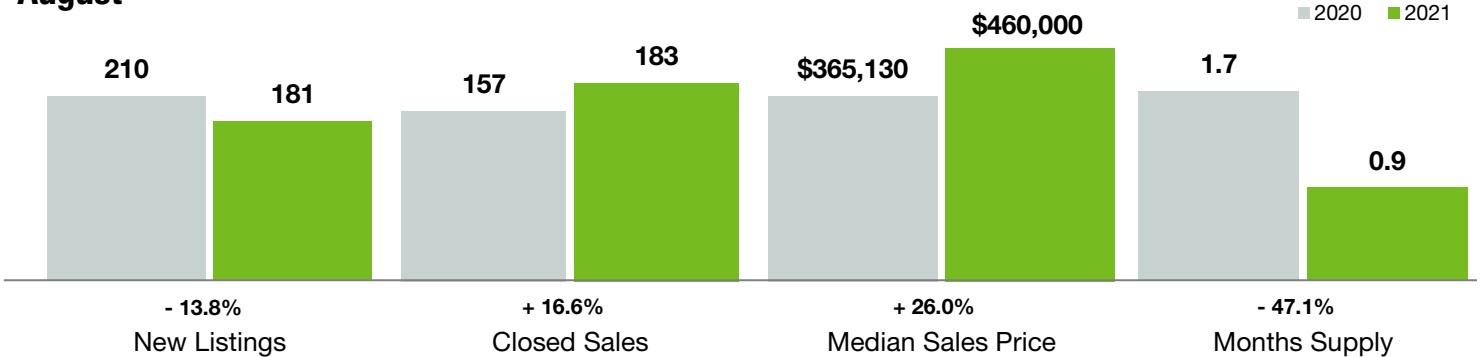
## Lake Wylie

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	210	181	- 13.8%	1,254	1,416	+ 12.9%
Pending Sales	186	170	- 8.6%	1,183	1,343	+ 13.5%
Closed Sales	157	183	+ 16.6%	1,036	1,200	+ 15.8%
Median Sales Price*	\$365,130	\$460,000	+ 26.0%	\$364,832	\$425,000	+ 16.5%
Average Sales Price*	\$431,188	\$517,017	+ 19.9%	\$413,190	\$488,905	+ 18.3%
Percent of Original List Price Received*	97.7%	101.6%	+ 4.0%	97.4%	101.6%	+ 4.3%
List to Close	100	102	+ 2.0%	117	97	- 17.1%
Days on Market Until Sale	45	16	- 64.4%	57	22	- 61.4%
Cumulative Days on Market Until Sale	47	14	- 70.2%	68	23	- 66.2%
Average List Price	\$457,289	\$510,675	+ 11.7%	\$439,939	\$528,630	+ 20.2%
Inventory of Homes for Sale	234	134	- 42.7%	--	--	--
Months Supply of Inventory	1.7	0.9	- 47.1%	--	--	--

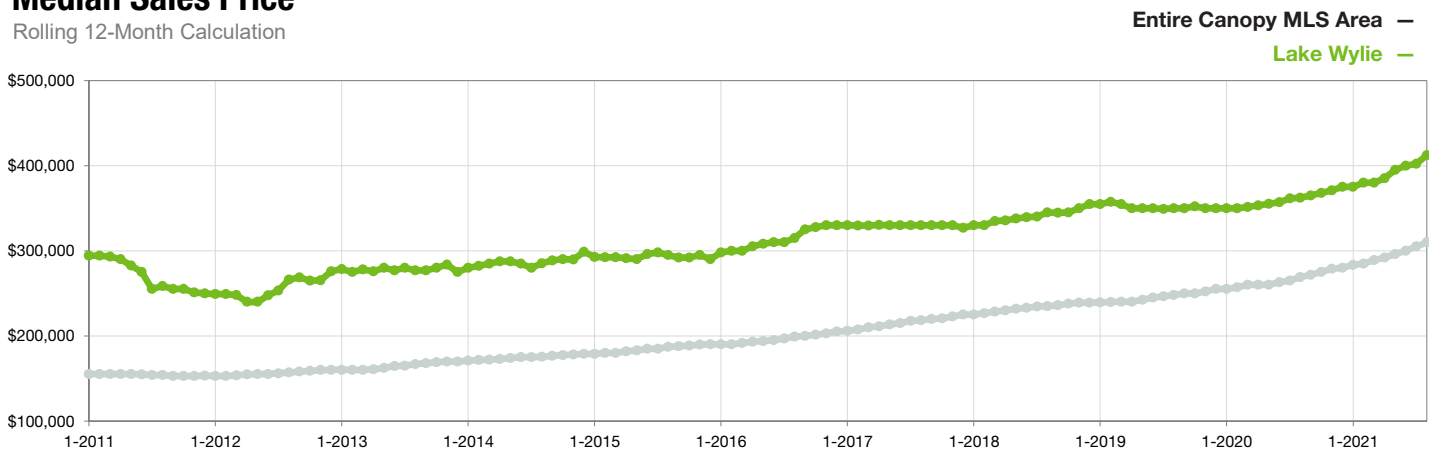
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### August



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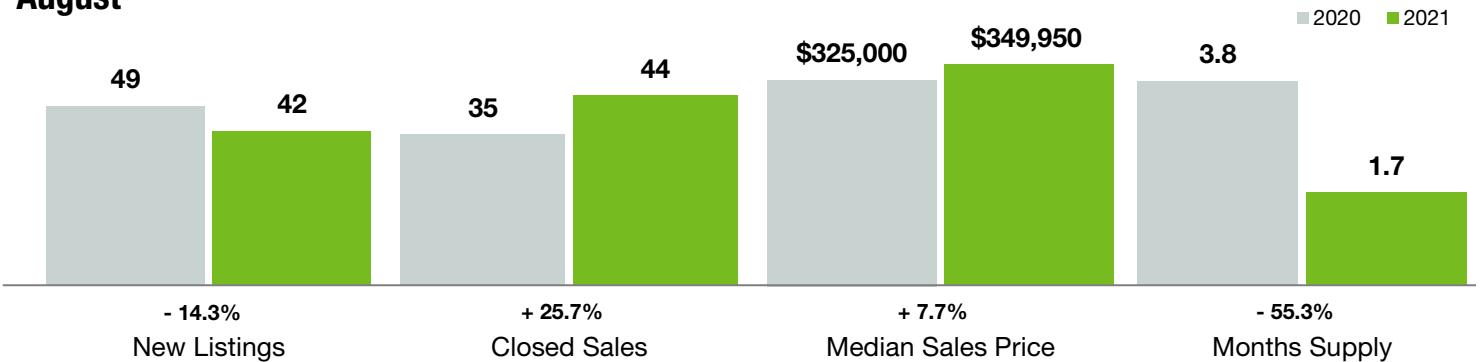
## Uptown Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	49	42	- 14.3%	333	359	+ 7.8%
Pending Sales	27	38	+ 40.7%	231	334	+ 44.6%
Closed Sales	35	44	+ 25.7%	227	322	+ 41.9%
Median Sales Price*	\$325,000	\$349,950	+ 7.7%	\$281,000	\$335,500	+ 19.4%
Average Sales Price*	\$368,420	\$453,295	+ 23.0%	\$318,852	\$385,258	+ 20.8%
Percent of Original List Price Received*	97.6%	97.6%	0.0%	96.7%	97.3%	+ 0.6%
List to Close	75	75	0.0%	87	87	0.0%
Days on Market Until Sale	34	33	- 2.9%	44	45	+ 2.3%
Cumulative Days on Market Until Sale	34	42	+ 23.5%	51	52	+ 2.0%
Average List Price	\$453,542	\$455,159	+ 0.4%	\$373,158	\$421,395	+ 12.9%
Inventory of Homes for Sale	107	62	- 42.1%	--	--	--
Months Supply of Inventory	3.8	1.7	- 55.3%	--	--	--

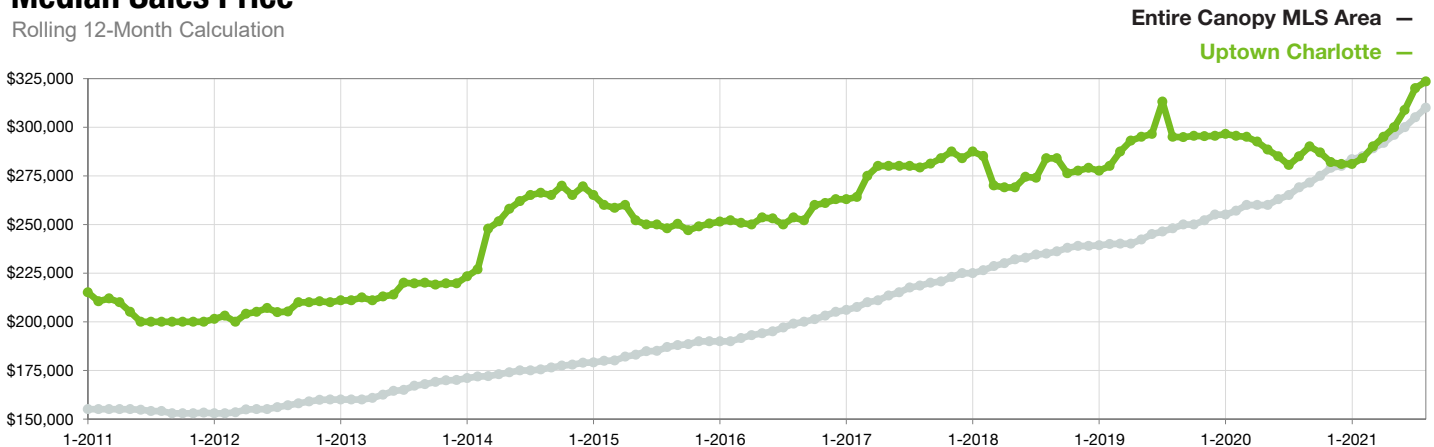
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### August



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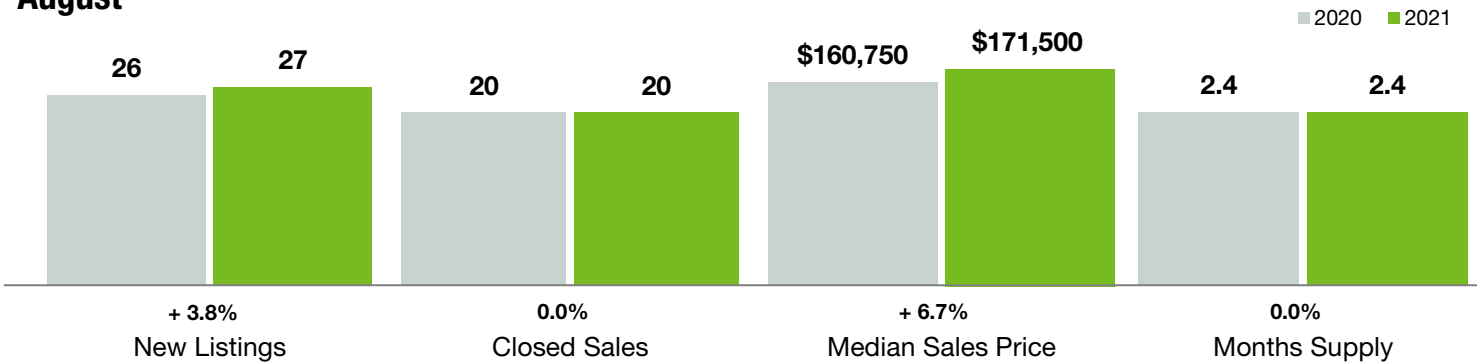
## Chester County

South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	26	27	+ 3.8%	174	216	+ 24.1%
Pending Sales	20	29	+ 45.0%	166	177	+ 6.6%
Closed Sales	20	20	0.0%	150	153	+ 2.0%
Median Sales Price*	\$160,750	\$171,500	+ 6.7%	\$163,250	\$171,000	+ 4.7%
Average Sales Price*	\$228,980	\$283,340	+ 23.7%	\$184,666	\$196,240	+ 6.3%
Percent of Original List Price Received*	95.9%	101.5%	+ 5.8%	95.1%	98.0%	+ 3.0%
List to Close	117	68	- 41.9%	112	83	- 25.9%
Days on Market Until Sale	57	21	- 63.2%	57	27	- 52.6%
Cumulative Days on Market Until Sale	57	21	- 63.2%	65	31	- 52.3%
Average List Price	\$210,685	\$277,093	+ 31.5%	\$205,323	\$227,514	+ 10.8%
Inventory of Homes for Sale	44	47	+ 6.8%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

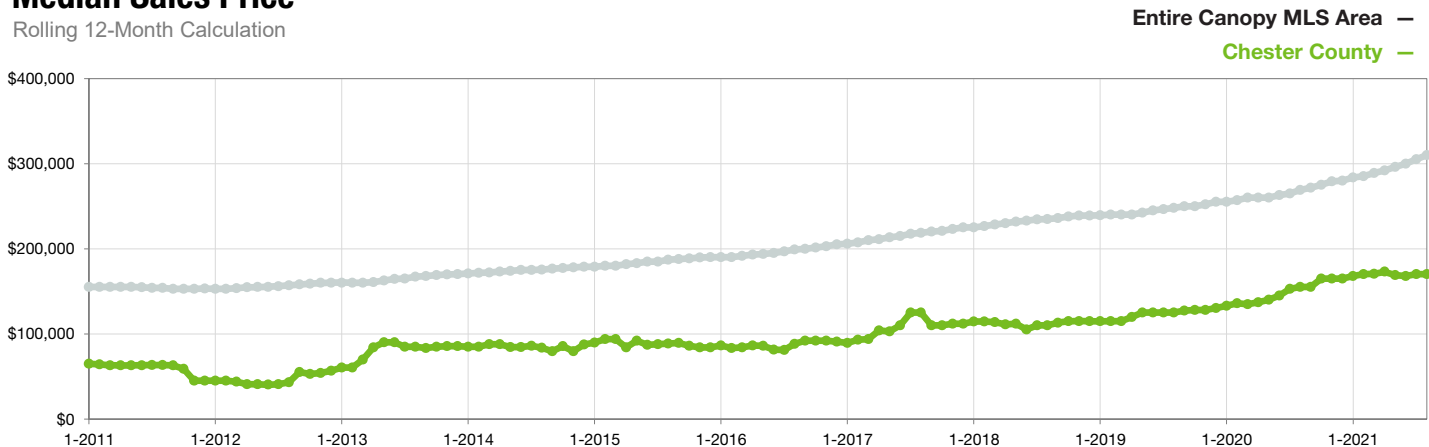
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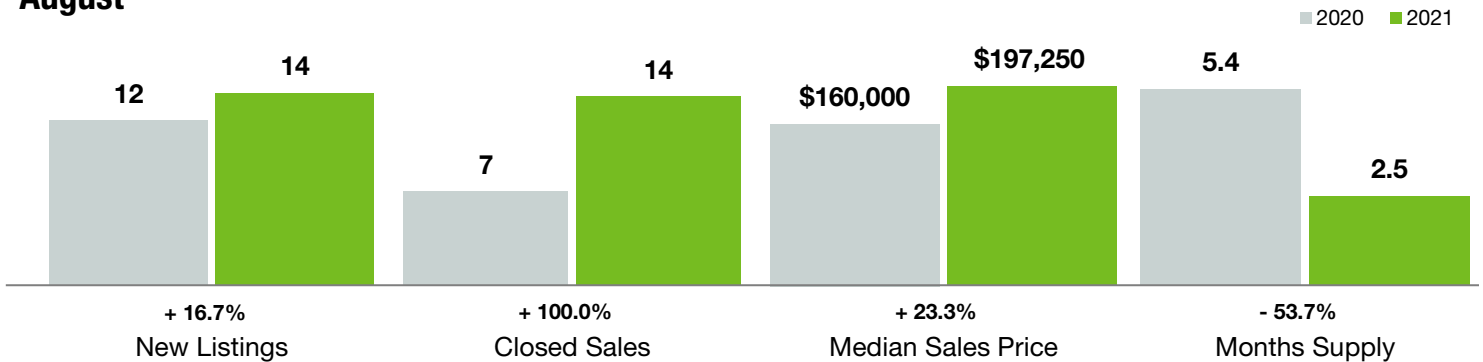
## Chesterfield County

South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	12	14	+ 16.7%	76	110	+ 44.7%
Pending Sales	9	14	+ 55.6%	66	98	+ 48.5%
Closed Sales	7	14	+ 100.0%	52	90	+ 73.1%
Median Sales Price*	\$160,000	\$197,250	+ 23.3%	\$148,200	\$182,575	+ 23.2%
Average Sales Price*	\$169,913	\$216,646	+ 27.5%	\$142,530	\$206,108	+ 44.6%
Percent of Original List Price Received*	96.7%	95.7%	- 1.0%	92.3%	97.8%	+ 6.0%
List to Close	124	112	- 9.7%	166	128	- 22.9%
Days on Market Until Sale	78	39	- 50.0%	102	55	- 46.1%
Cumulative Days on Market Until Sale	52	39	- 25.0%	110	55	- 50.0%
Average List Price	\$208,542	\$197,821	- 5.1%	\$178,765	\$201,538	+ 12.7%
Inventory of Homes for Sale	33	28	- 15.2%	--	--	--
Months Supply of Inventory	5.4	2.5	- 53.7%	--	--	--

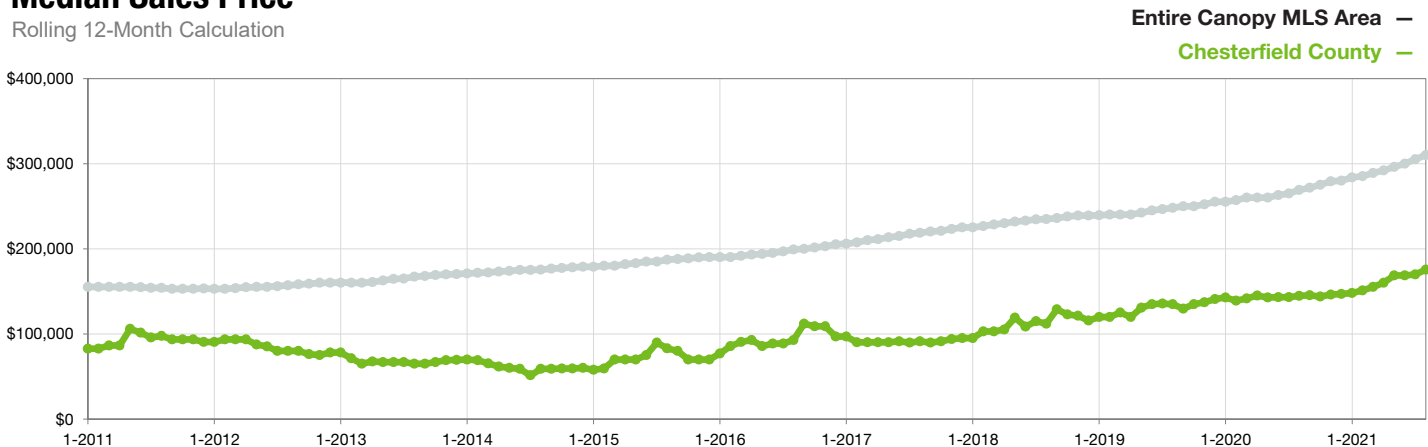
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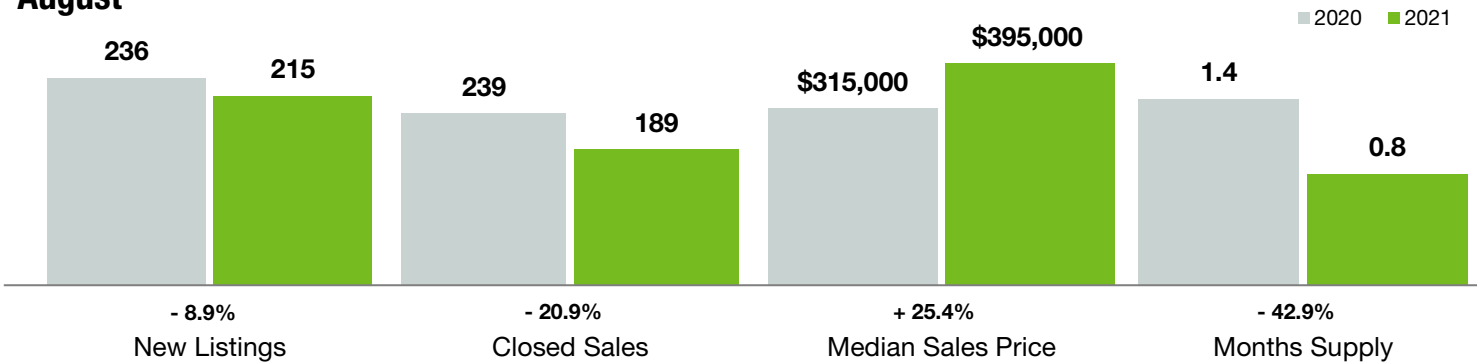
## Lancaster County

South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	236	215	- 8.9%	1,743	1,588	- 8.9%
Pending Sales	238	196	- 17.6%	1,706	1,472	- 13.7%
Closed Sales	239	189	- 20.9%	1,463	1,530	+ 4.6%
Median Sales Price*	\$315,000	\$395,000	+ 25.4%	\$316,900	\$356,848	+ 12.6%
Average Sales Price*	\$325,744	\$424,368	+ 30.3%	\$324,115	\$365,192	+ 12.7%
Percent of Original List Price Received*	98.4%	101.3%	+ 2.9%	97.6%	100.8%	+ 3.3%
List to Close	105	68	- 35.2%	106	85	- 19.8%
Days on Market Until Sale	50	15	- 70.0%	53	22	- 58.5%
Cumulative Days on Market Until Sale	46	11	- 76.1%	57	19	- 66.7%
Average List Price	\$347,197	\$394,629	+ 13.7%	\$342,580	\$380,475	+ 11.1%
Inventory of Homes for Sale	262	152	- 42.0%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--

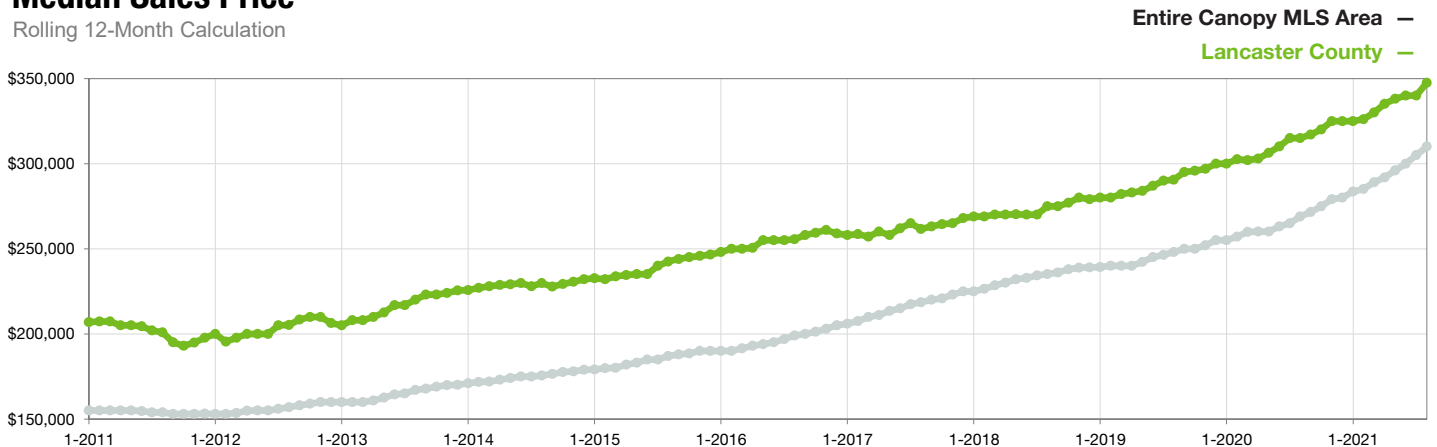
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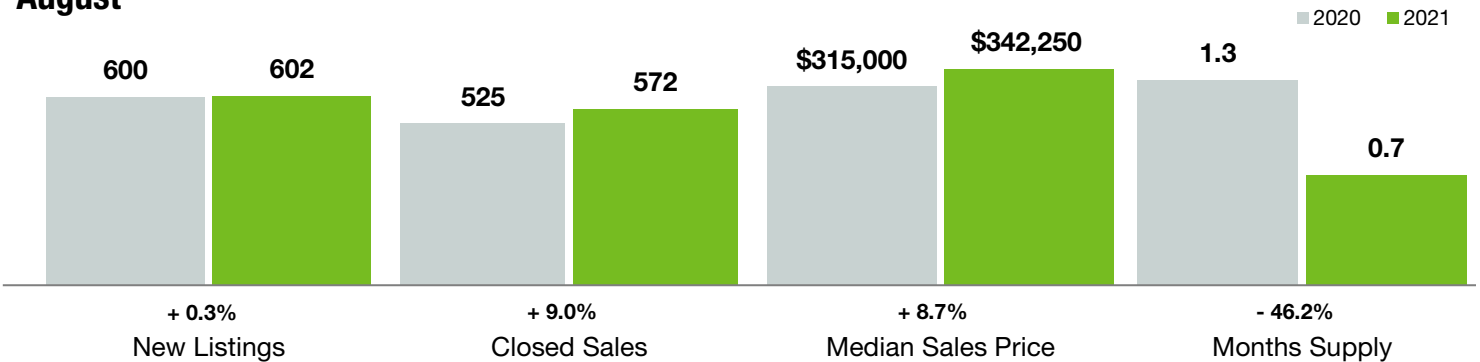
## York County

South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	600	602	+ 0.3%	4,304	4,478	+ 4.0%
Pending Sales	542	578	+ 6.6%	4,074	4,209	+ 3.3%
Closed Sales	525	572	+ 9.0%	3,617	3,981	+ 10.1%
Median Sales Price*	\$315,000	\$342,250	+ 8.7%	\$283,000	\$320,000	+ 13.1%
Average Sales Price*	\$342,119	\$386,757	+ 13.0%	\$314,240	\$367,033	+ 16.8%
Percent of Original List Price Received*	98.0%	101.9%	+ 4.0%	97.8%	101.4%	+ 3.7%
List to Close	87	61	- 29.9%	90	69	- 23.3%
Days on Market Until Sale	38	12	- 68.4%	40	16	- 60.0%
Cumulative Days on Market Until Sale	43	13	- 69.8%	46	16	- 65.2%
Average List Price	\$348,569	\$385,592	+ 10.6%	\$331,899	\$377,699	+ 13.8%
Inventory of Homes for Sale	613	359	- 41.4%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

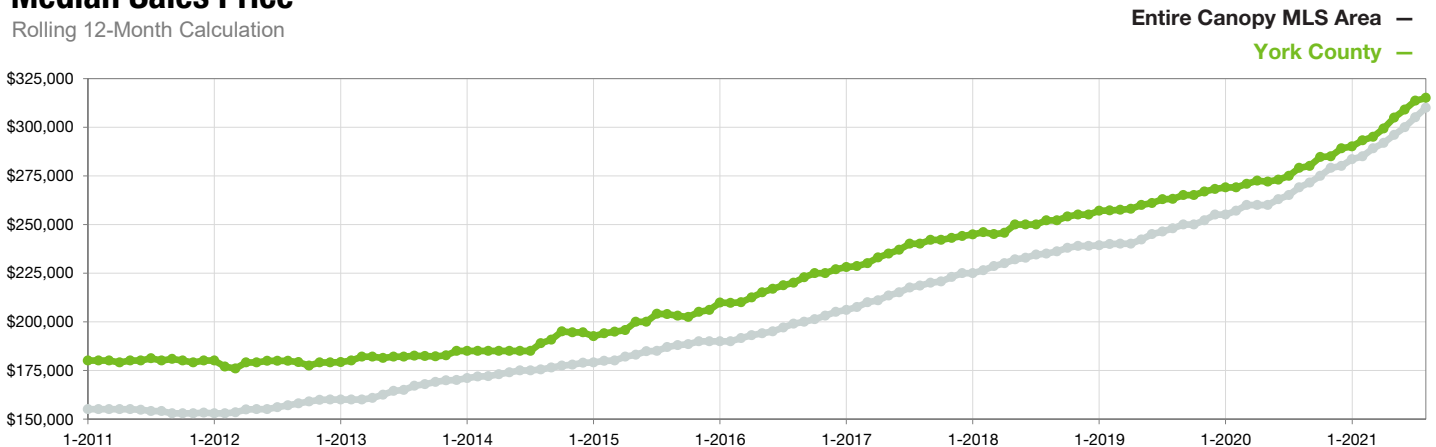
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### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2021

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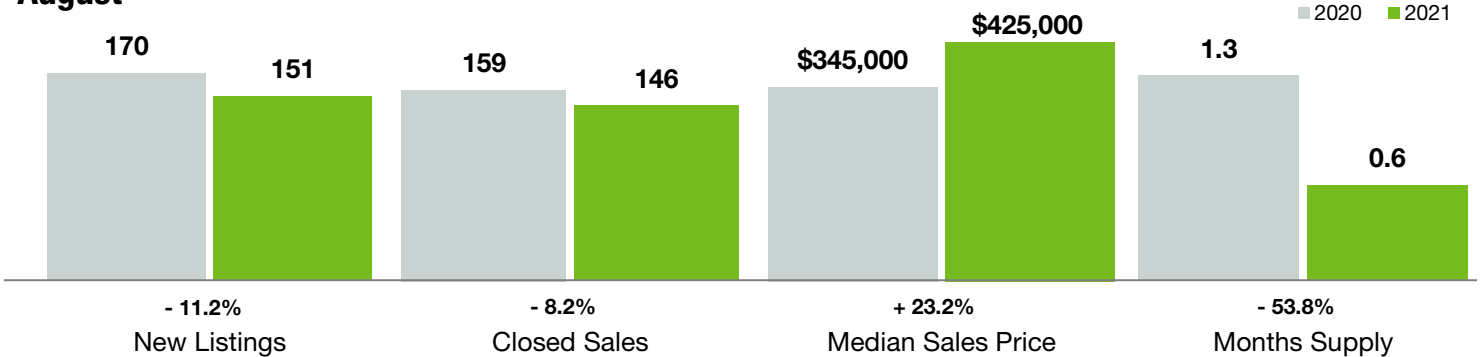
## Fort Mill

South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	170	151	- 11.2%	1,341	1,311	- 2.2%
Pending Sales	171	146	- 14.6%	1,253	1,245	- 0.6%
Closed Sales	159	146	- 8.2%	1,114	1,215	+ 9.1%
Median Sales Price*	\$345,000	\$425,000	+ 23.2%	\$335,750	\$385,000	+ 14.7%
Average Sales Price*	\$391,233	\$486,586	+ 24.4%	\$373,116	\$432,043	+ 15.8%
Percent of Original List Price Received*	98.2%	102.4%	+ 4.3%	98.2%	101.7%	+ 3.6%
List to Close	83	49	- 41.0%	95	64	- 32.6%
Days on Market Until Sale	34	9	- 73.5%	39	16	- 59.0%
Cumulative Days on Market Until Sale	36	12	- 66.7%	45	14	- 68.9%
Average List Price	\$378,036	\$456,143	+ 20.7%	\$384,319	\$442,956	+ 15.3%
Inventory of Homes for Sale	183	92	- 49.7%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--

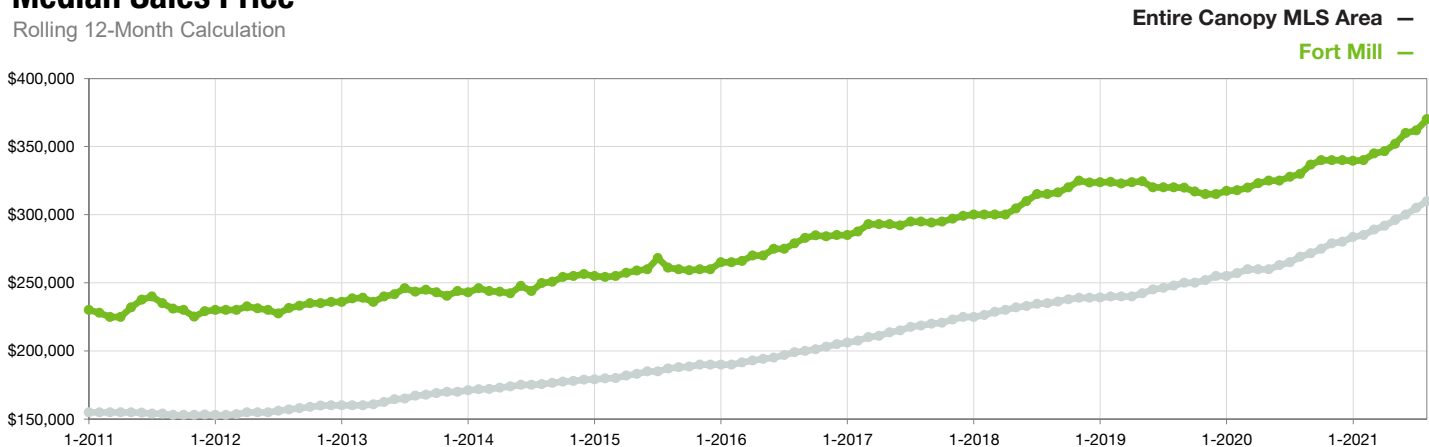
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### August



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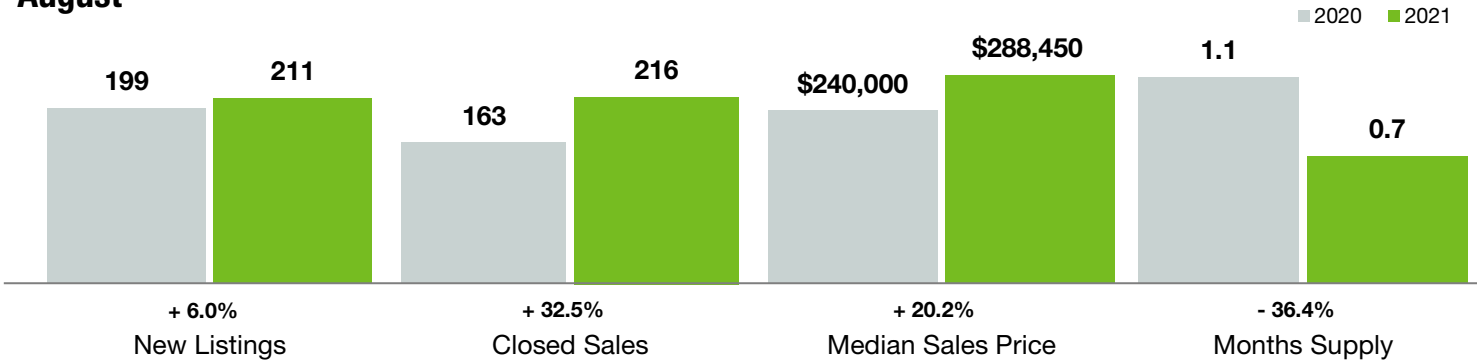
## Rock Hill

South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	199	211	+ 6.0%	1,367	1,510	+ 10.5%
Pending Sales	172	209	+ 21.5%	1,317	1,419	+ 7.7%
Closed Sales	163	216	+ 32.5%	1,226	1,351	+ 10.2%
Median Sales Price*	\$240,000	\$288,450	+ 20.2%	\$229,945	\$265,000	+ 15.2%
Average Sales Price*	\$268,619	\$309,897	+ 15.4%	\$246,675	\$285,051	+ 15.6%
Percent of Original List Price Received*	98.5%	103.0%	+ 4.6%	97.9%	101.7%	+ 3.9%
List to Close	77	54	- 29.9%	79	58	- 26.6%
Days on Market Until Sale	29	11	- 62.1%	32	15	- 53.1%
Cumulative Days on Market Until Sale	36	11	- 69.4%	37	13	- 64.9%
Average List Price	\$274,967	\$312,508	+ 13.7%	\$252,574	\$291,295	+ 15.3%
Inventory of Homes for Sale	179	120	- 33.0%	--	--	--
Months Supply of Inventory	1.1	0.7	- 36.4%	--	--	--

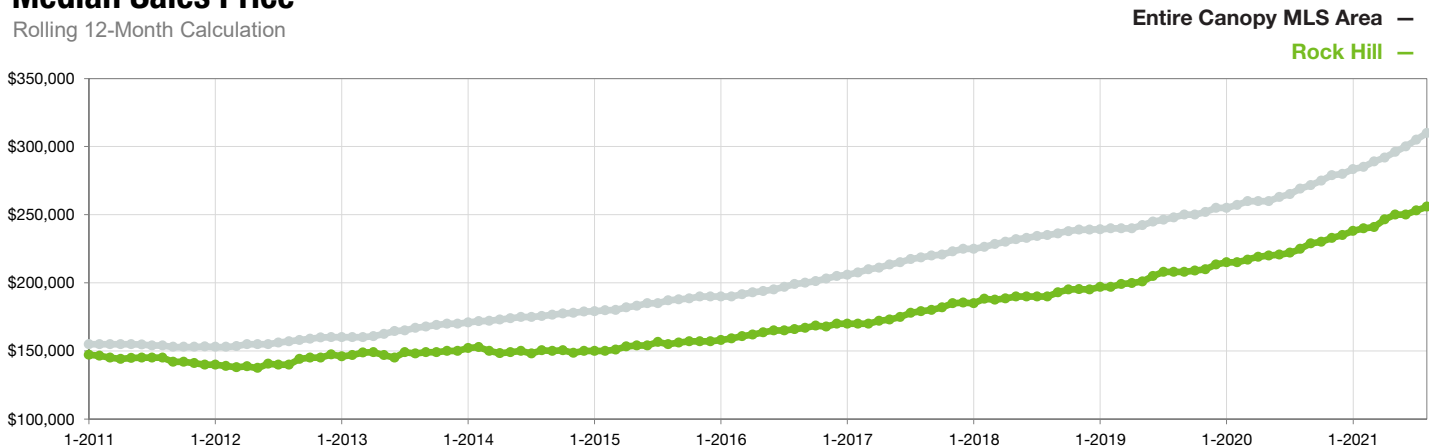
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### August



### Median Sales Price

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# Local Market Update for August 2021

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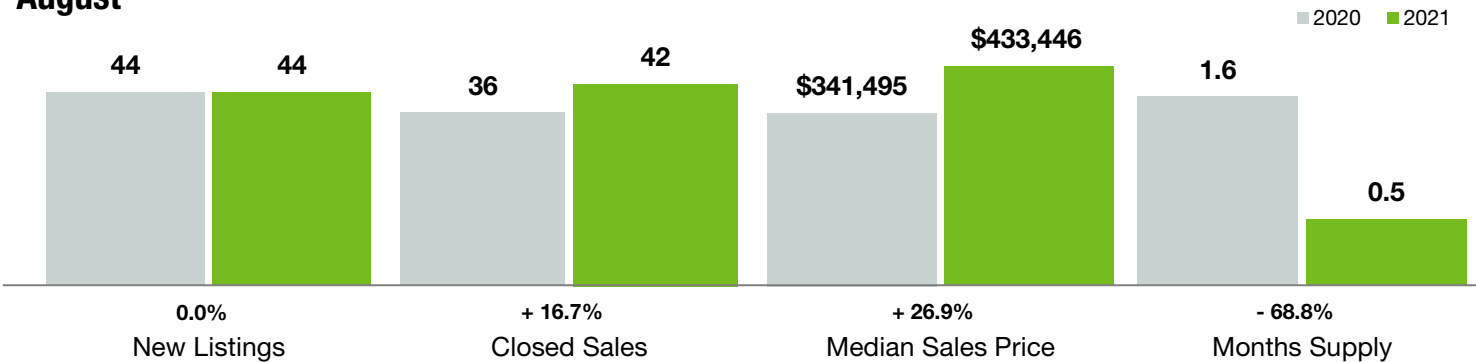
## Tega Cay

South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	44	44	0.0%	323	353	+ 9.3%
Pending Sales	37	46	+ 24.3%	282	331	+ 17.4%
Closed Sales	36	42	+ 16.7%	236	295	+ 25.0%
Median Sales Price*	\$341,495	\$433,446	+ 26.9%	\$375,850	\$397,610	+ 5.8%
Average Sales Price*	\$385,242	\$462,991	+ 20.2%	\$392,788	\$450,565	+ 14.7%
Percent of Original List Price Received*	99.3%	102.8%	+ 3.5%	97.5%	102.1%	+ 4.7%
List to Close	74	79	+ 6.8%	88	84	- 4.5%
Days on Market Until Sale	33	8	- 75.8%	44	12	- 72.7%
Cumulative Days on Market Until Sale	46	9	- 80.4%	53	21	- 60.4%
Average List Price	\$456,601	\$474,521	+ 3.9%	\$422,096	\$453,029	+ 7.3%
Inventory of Homes for Sale	49	21	- 57.1%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--

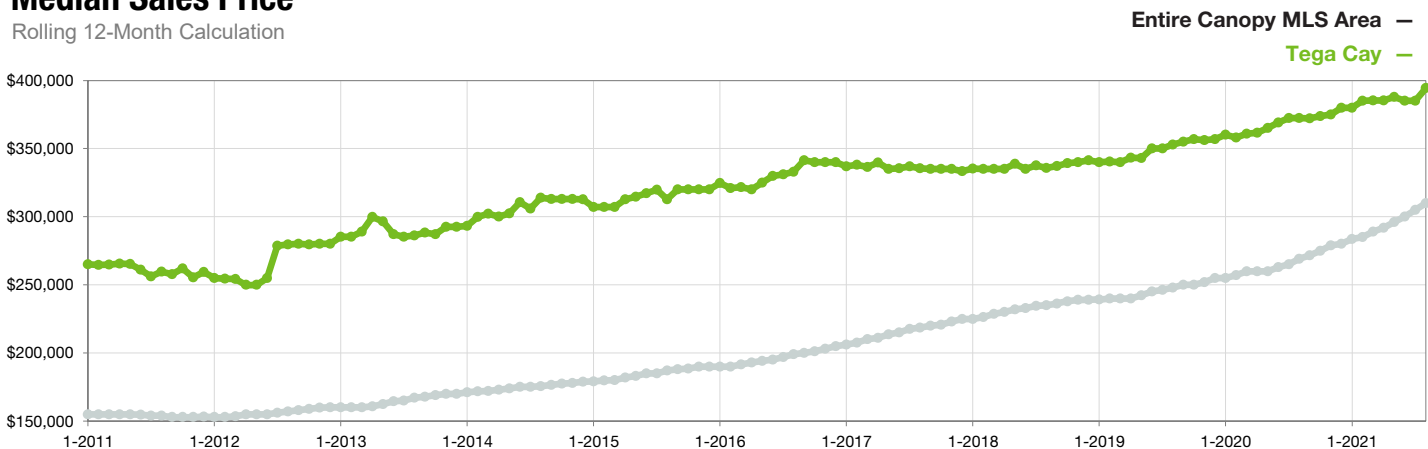
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### August



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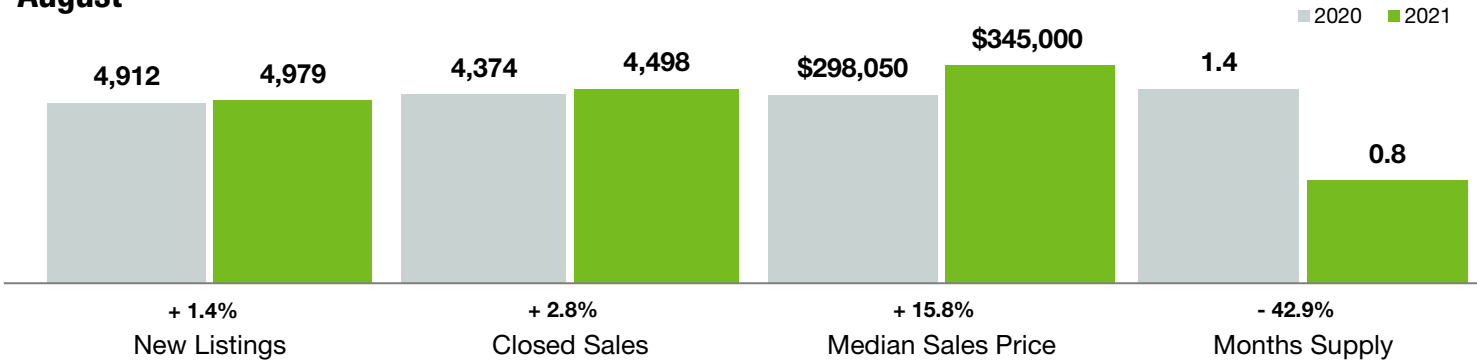
## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	4,912	<b>4,979</b>	+ 1.4%	35,905	<b>37,469</b>	+ 4.4%
Pending Sales	4,704	<b>4,930</b>	+ 4.8%	32,994	<b>35,022</b>	+ 6.1%
Closed Sales	4,374	<b>4,498</b>	+ 2.8%	29,446	<b>32,538</b>	+ 10.5%
Median Sales Price*	\$298,050	<b>\$345,000</b>	+ 15.8%	\$282,000	<b>\$325,000</b>	+ 15.2%
Average Sales Price*	\$354,947	<b>\$406,305</b>	+ 14.5%	\$332,690	<b>\$390,862</b>	+ 17.5%
Percent of Original List Price Received*	98.7%	<b>101.8%</b>	+ 3.1%	97.8%	<b>101.2%</b>	+ 3.5%
List to Close	84	<b>66</b>	- 21.4%	91	<b>73</b>	- 19.8%
Days on Market Until Sale	33	<b>14</b>	- 57.6%	38	<b>19</b>	- 50.0%
Cumulative Days on Market Until Sale	36	<b>13</b>	- 63.9%	44	<b>20</b>	- 54.5%
Average List Price	\$365,096	<b>\$404,502</b>	+ 10.8%	\$361,629	<b>\$405,883</b>	+ 12.2%
Inventory of Homes for Sale	5,444	<b>3,168</b>	- 41.8%	--	--	--
Months Supply of Inventory	1.4	<b>0.8</b>	- 42.9%	--	--	--

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### August



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